

G2D Investments

BTG Pactual Affiliate Research Banco BTG Pactual S.A.

Brazil
Financials
Company Note
14 November 2024

Not much to write home about

Lower Q3 NAV (in BRL), mainly on FX; still trading at big discount to BV

Last night, G2D reported 3Q24 accounting NAV of R\$772mn (equivalent to R\$6.71/sh), down 2% q/q. While there were some minor investment/divestment moves this quarter to "The Craftory" and "Expanding Capital" portfolios, most of the NAV decrease (in BRL) stemmed from negative currency impacts (-R\$10mn q/q). G2DI33 is up 9% YTD, but liquidity remains low. Based on the last closing price of R\$2.25, the stock still trades at a big discount (65%) to its accounting NAV.

Two main (but small) events in Q3; G2D keeps recycling the portfolio

This quarter, the "Expanding Capital" portfolio had two exits, resulting in a cash inflow of R\$4.3mn to G2D. The first divestment was Zendrive, acquired by Credit Karma. The second one was Duetto (a company that connects diverse systems into a single, efficient platform, boosting the profitability and growth of hotels worldwide), sold to GrowthCurve Capital. With that, a total of 10 liquidity events have impacted G2D's NAV since its IPO (CERC, 2TM, Coinbase, NotCo, Clover Health, Blu, E&C, Opengov, Zendrive, and Duetto). The exits over the last 3 years now surpass the amount raised in the IPO (R\$260mn). These events underscore G2D's capacity to deliver strong returns and highlight the resilience and quality of its portfolio.

Reiterating our BUY on valuation grounds

There are still no plans for dividend distribution, even with the recent divestments. According to the company, the idea is to announce new investments in the ST, in line with the pace of previous years. We acknowledge that the challenging capital market scenario is bad for high-growth stories, mainly those with low liquidity, such as G2D. IPO activity remains weak, and VC activity should be challenging again this year. Still, G2D's discount to its latest NAV seems excessive. Our TP of R\$6.20 signals significant upside on the latest closing price. G2D remains confident in the LT growth potential of its portfolio, and recent transactions such as Zendrive, Duetto and E&G (during Q2), alongside investments in Rain, Needed, and Digibee, exemplify the strong opportunities out there.

Valuation	12/2022	12/2023	12/2024E	12/2025E	12/2026E
RoIC (EBIT) %	=	-	-	-	-
EV/EBITDA	-	-	-	-	-
P/E	-	-	-	-	-
Net dividend yield %	-	-	-	-	-
Financials (R\$mn)	12/2022	12/2023	12/2024E	12/2025E	12/2026E
Revenues	-	-	-	-	-
EBITDA	-	-	-	-	-
Net Income	-	-	-	-	-
EPS (R\$)	-	-	-	-	-
Net DPS (R\$)	-	-	-	-	-
Net (debt) / cash	-	-	-	-	-
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Rating	Buy
12m Price Target	R\$6.20/US\$1.07
Price	R\$2.29/US\$0.40
RIC:	
BBG:	G2DI33 BZ

Trading Data & Return Forecasts					
Forecast price appreciation	+170.7%				
Forecast dividend yield	-				
Forecast stock return	+170.7%				
52-wk range	R\$ 2.8-R\$ 1.8				
Market cap.	R\$ mn				
Shares o/s (m)	mn				
Free Float	35.0				
Avg. daily value	R\$ 0 mn				



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Table 1: 3Q24 NAV evolution

Table 1: Valuation based on NAV exercise	Blu	Craftory	Expanding Capital	Quero Educação	CERC	Sim;Paul	Mercado Bitcoin	Digibee	Stripe	Rain Tech	Net cash	Total
NAV	163	264	60	29	16	10	14	0	0	0	112	669
Stake # of shares	24%	16.44%	n.a.	3%	5%	5%	5%	8%	n.a.	n.a.	-	105
Price per share (IPO NAV)												6.35
1. Coinbase: IPO and Sale			-4.0								31.1	27.1
Adjusted NAV	163	264	56	29	16	10	14	0	0	0	143	696
Price per share							225.8				19.5	6.61 245.3
2. Mercado Bitcoin: Revaluation and Sale Adjusted NAV	163	264	56	29	16	10	239	0	0	0	163	941
Price per share	103	204	30	23	10	10	239		· ·		103	8.94
3. Blu: Partial Sale	-6.0										54.3	48.3
Adjusted NAV	157	264	56	29	16	10	239	0	0	0	217	989
Price per share		134.0										9.40
4. NotCo: Recent Valuation Adjusted NAV	157	134.0 398	56	29	16	10	239	0	0	0	217	134.0 1.123
Price per share	157	390	36	29	10	10	239	U	U	U	217	10.67
5. Craftory: Invest. & Revaluation		46.2				-					-90.9	-44.6
Adjusted NAV	157	444	56	29	16	10	239	0	0	0	126	1,079
Price per share												10.24
6. Exp. K: Invest. & Revaluation			40.3								-45.8	-5.5
Adjusted NAV Price per share	157	444	96	29	16	10	239	0	0	0	81	1,073 10.19
7. Sim;paul: Investment						2.7					-2.7	0.0
Adjusted NAV	157	444	96	29	16	13	239	0	0	0	78	1,073
Price per share												10.19
8. CERC: Invest. & Revaluation					27.9						-20.0	7.9
Adjusted NAV Price per share	157	444	96	29	44	13	239	0	0	0	58	1,081 10.27
9. Other Assets / Liabilities & FX											-18.2	-18.2
Adjusted NAV	157	444	96	29	44	13	239	0	0	0	40	1.063
Price per share at Q3												10.09
10. Portfolio Revaluation in Q4		93.6	17.9		6.8	-12.9	27.7	0.0	0.0		-34.3	98.9
Adjusted NAV Price per share at Q4	157	538	114	29	51	0	267	0	0	0	5	1,162 11.03
11. Investment in Digibee								9.5	9.5			19.0
Adjusted NAV	157	538	114	29	51	0	267	9	0	0	5	1,170
Price per share												11.12
12. FX variation & others		-89.3	-17.3	-4.3	-0.2	0.0	-40.3	0.0	0.0		-16.1	-167.5
Adjusted NAV	157	449	97	24	50	0	227	9	0	0	-11	1,003
Price per share at Q1 13. Q2 Revaluation	-53.7	-66.8	-19.3	2.6	-17.1	0.0	-62.3	1.0	0.0		-40.8	9.53 -256.5
Adjusted NAV	104	382	78	27	33	0.0	164	10	0.0	0	-52	747
Price per share												7.10
14. Q3 Revaluation	0.0	12.1	12.1	3.3	0.0	0.0	5.6	0.3	0.0		-16.3	17.1
Adjusted NAV	104	394	90	30	33	0	170	11	0	0	-68	764
Price per share 15. CERC's deal	0.0	0.0	0.0	0.0	14.8	0.0	0.0	0.0	0.0		14.5	7.26 29.3
Adjusted NAV	104	394	90	30	48	0.0	170	11	0.0	0	-53	793
Price per share	104	354	30	30	40		170	11	· ·		-55	7.54
16. Follow-on	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		70.0	70.0
Adjusted NAV	104	394	90	30	48	0	170	11	0	0	17	863
# of shares issued # of shares total											10	10 115
Price per share											7.16	7.50
17. NotCo	0.0	71.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	71.8
Adjusted NAV	104	466	90	30	48	0	170	11	0	0	17	935
Price per share 18. Q4 Others's rev.	-0.1	91.9	9,5	-1.0	0.9	0.0	-108.5	-0.4			-36.1	8.13 -43.8
Adjusted NAV	104	558	100	29	49	0.0	62	10	0	0	-20	891
Price per share	204											7.75
19. FX impacts & FMV revaluation	-3.7	-18.2	-3.5	-0.8	0.0	0.0	-0.2	-0.2	10.6		-14.7	-30.7
Adjusted NAV	100	540	96	28	49	0	61	10	11	0	-34	861
Price per share	0.0	10.0	-19.2	- 1.1		0.0			0.0		14.2	7.48
20. FX impacts & FMV revaluation Adjusted NAV	100	-10.0 530	-19.2 77	-1.4 27	0.0 49	0.0	61	3.5 14	-0.6 10	0	-14.2 -48	- 41.9 819
Price per share	100				***		- 01					7.12
21. Investment in Rain & The Craftory	0.0	12.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	5.0	-5.0	12.4
Adjusted NAV	100	542	77	27	49	0	61	14	10	5	-53	819
Price per share												7.12
22. FX Impacts & FMV revaluation Adjusted NAV	100	20.6 563	6.4	1.0	-5.2 44	0.0	0.0	0.5	0.4	0.0	-20.3 -74	3.4 835
Adjusted NAV Price per share	100	563	83	28	44	0	61	14	10	5	-/4	835 7.25
23. Revaluation of The Craftory & Others	0.0	-107.0	-3.6	-0.8	0.0	0.0	-8.7	-0.3	-0.3	-0.2	-3.7	-124.6
Adjusted NAV	100	456	80	27	44	0	53	14	10	5	-78	710
Price per share												6.17
24. FX impacts & Investments	-0.1	26.3	7.4	0.9	0.0	0.0	0.0	0.4	0.4	0.2	-25.7	9.8
Adjusted NAV Price per share	100	482	87	28	44	0	53	14	11	5	-103	720 6.26
25. FX impacts & Investments	0.0	-34.7	-6.4	3.2	0.0	0.0	0.0	1.6	1.1	0.6	101.5	66.9
Adjusted NAV	100	-34./	81	31	44	0.0	53	1.6	1.1	6.6	-2	787
Price per share												6.84
26. FX impacts & Investments	-0.1	-6.7	-5.7	-0.7	0.0	0.0	0.0	-0.3	-0.3	-0.2	-0.6	-14.6
Adjusted NAV	100	441	75	30	44	0	53	16	11	5	-2	772
Price per share												6.71

Source: Company reports; BTG Pactual

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G2D Investments Buy R\$2.29/US\$0.40 2024-11-14

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Statement of Risk

G2D Investments. [BRG2D] - Given that G2D has only minority investments, information about them (including their financial statements) are not fully disclose, which hampers the analyst capability to estimate the future NAV. Another concern is the controller, GP Investmentos, track record as a public traded company, which hasn't been inspiring. And the liquidity for the stock is still quite low and at the hands mainly of individual investors.

Valuation Methodology

G2D Investments. [BRG2D] - We derive our TP from a NAV exercise, assuming a 1.0x P/NAV (current) to reach the fair equity value. With that considered, we reach a TP of R\$6.20/share.

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