

Q12025 Earnings

Presentation



Welcome



Guilherme Souto
Investor Relations Officer







David Vélez

Founder, Chief Executive Officer and Chairman

Youssef Lahrech

President and Chief Operating Officer

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Disclaimer

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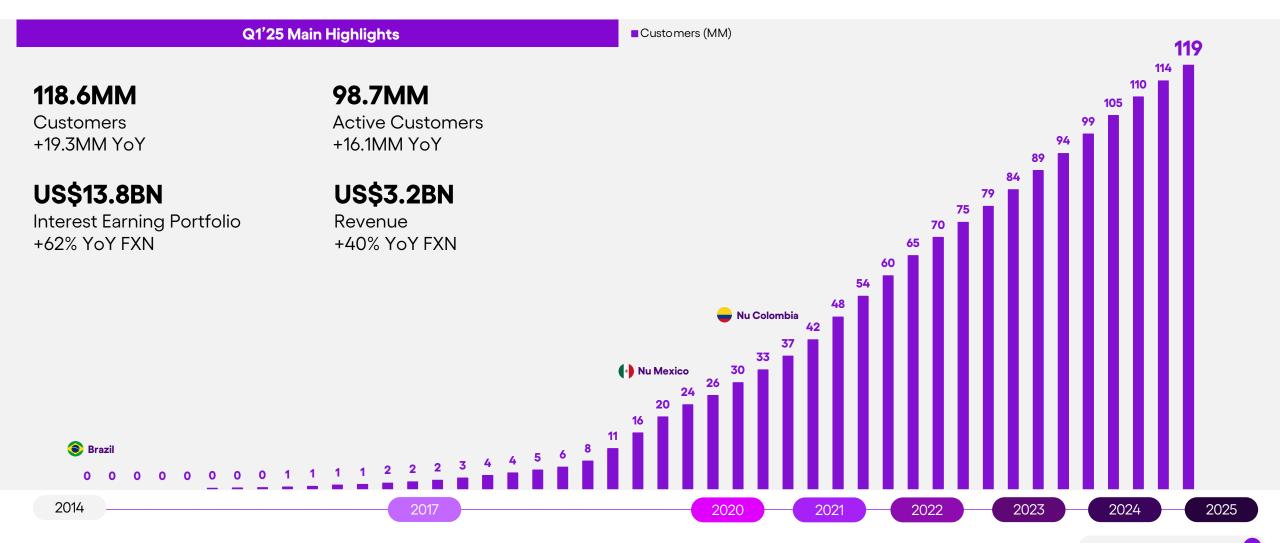
This presentation contains forward-looking statements. All statements other than statements of historical fact contained in this presentation may be forward-looking statements and include, but are not limited to, statements regarding the Company's intent. belief or current expectations. These forward-looking statements are subject to risks and uncertainties, and may include, among others, financial forecasts and estimates based on assumptions or statements regarding plans, objectives and expectations. Although the Company believes that these estimates and forward-looking statements are based upon reasonable assumptions, they are subject to several risks and uncertainties and are made in light of information currently available, and actual results may differ materially from those expressed or implied in the forward-looking statements due to various factors, including those risks and uncertainties included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the prospectus dated December 8, 2021 filed with the Securities and Exchange Commission pursuant to Rule 424(b) under the Securities Act of 1933, as amended, and in our Annual Report on Form 20-F for the year ended December 31, 2024, which was filed with the Securities and Exchange Commission on April 16, 2025. The Company, its advisers and each of their respective directors, officers and employees disclaim any obligation to update the Company's view of such risks and uncertainties or to publicly announce the result of any revision to the forward-looking statements made herein, except where it would be required to do so under applicable law. The forward-looking statements can be identified, in certain cases, through the use of words such as "believe," "may," "might," "can," "could," "is designed to," "will," "aim," "estimate," "continue," "anticipate," "intend," "expect," "forecast", "plan", "predict", "potential", "aspiration," "should," "purpose," "belief," and similar, or variations of, or the negative of such words and expressions.

The financial information in this document includes forecasts, projections and other predictive statements that represent the Company's assumptions and expectations in light of currently available information. These forecasts, projections and other predictive statements are based on the Company's expectations and are subject to variables and uncertainties. The Company's actual performance results may differ. Consequently, no guarantee is presented or implied as to the accuracy of specific forecasts, projections or predictive statements contained herein, and undue reliance should not be placed on the forward-looking statements in this presentation, which are inherently uncertain.

In addition to IFRS financials, this presentation includes certain summarized, non-audited or non-IFRS financial information. These summarized, non-audited or non-IFRS financial measures are in addition to, and not a substitute for or superior to, measures of financial performance prepared in accordance with IFRS. References in this presentation to "R\$" refer to the Brazilian Real, the official currency of Brazil.



Sustained Growth of One of the World's Largest Digital Banking Platforms



Brazil Is Still in Early Innings – We Are Doubling Down

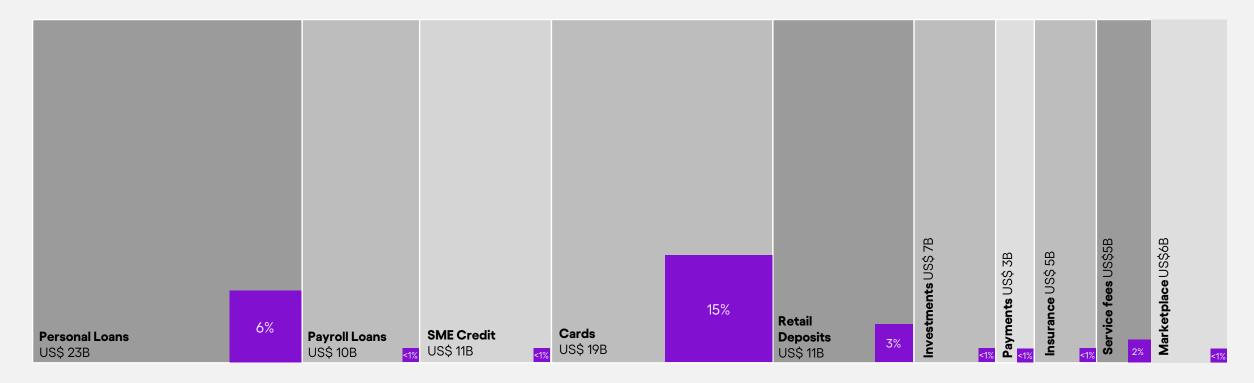


Profit Pool for Key Products

Revenues net of cost of funds, cost of risk and losses, 2024, US\$B

Gross Profit Market Share: 5%

Nubank Gross Profit Market Share (%)



Mexico: A Massive Opportunity in Its Infancy

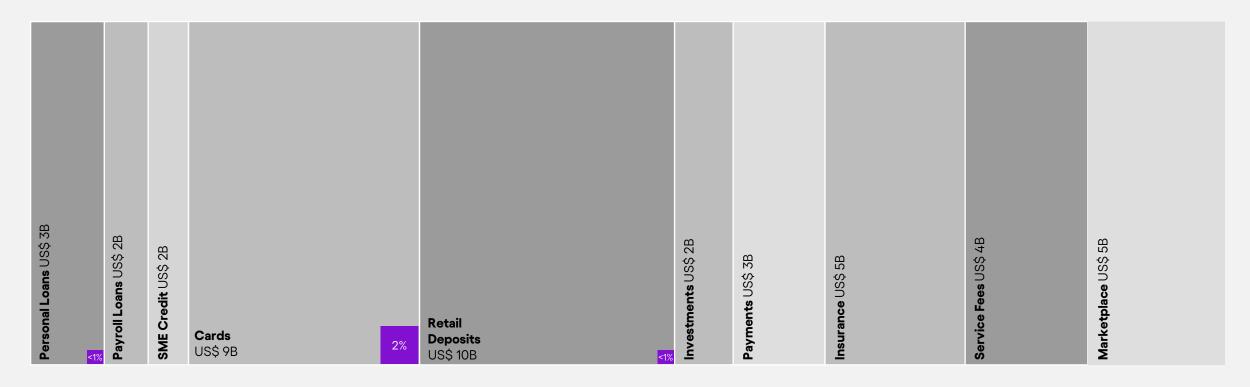


Profit Pool for Key Products

Revenues net of cost of funds, cost of risk and losses, 2024, US\$B

Gross Profit Market Share: <1%

Nubank Gross Profit Market Share (%)



Unlocking Long-Term Value Through Operating Leverage and Deepening Monetization



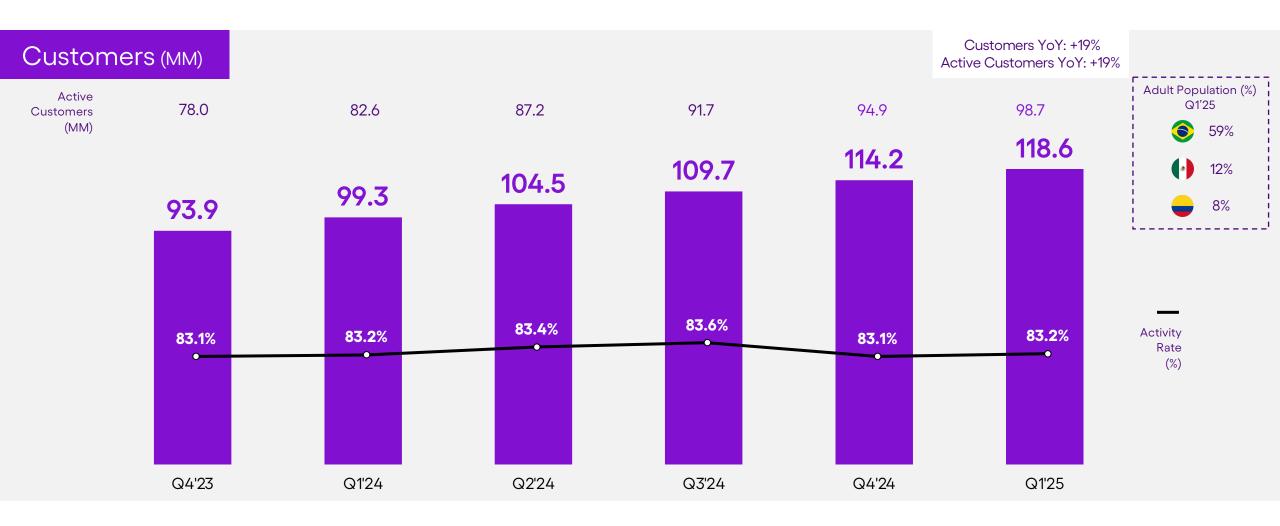
Note 1: Amounts are presented in US dollars. Note 2: 'Average revenue per active customers during the period (average number of individual active customers is defined as the average of the number of monthly active customers at the beginning of the period measured, and the number of monthly active customers at the end of the period). Note 3: 'Cost to serve' is defined as the monthly average of the sum of transactional expenses, customers support and operations expenses in the period divided by the number of monthly active customers during the period (average number of individual active customers at the beginning of the period monthly active customers at the end of the period. Source: No.

Q1'25 Results

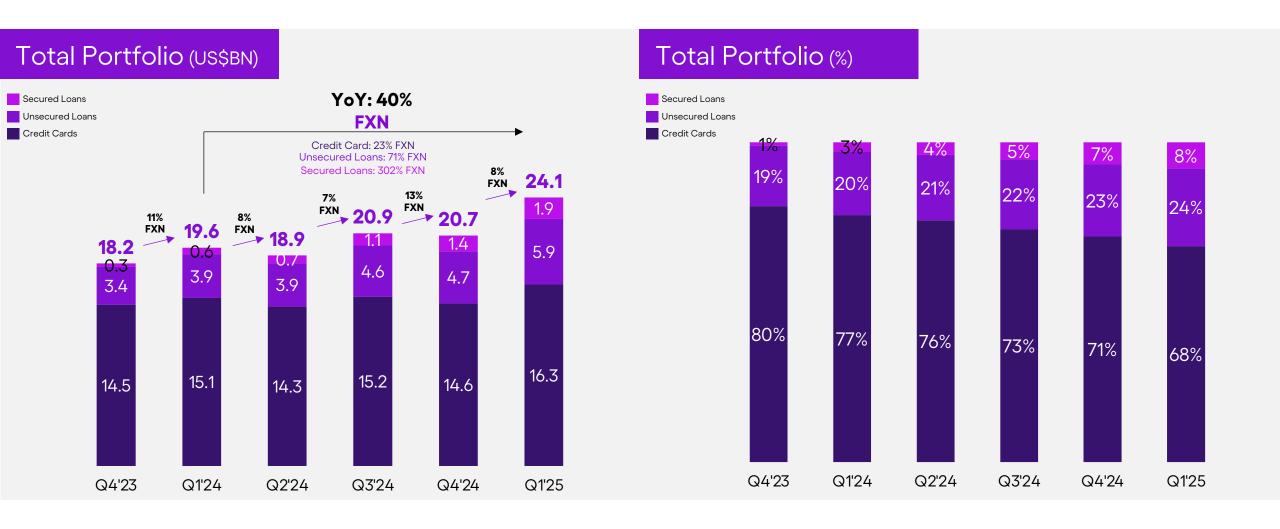




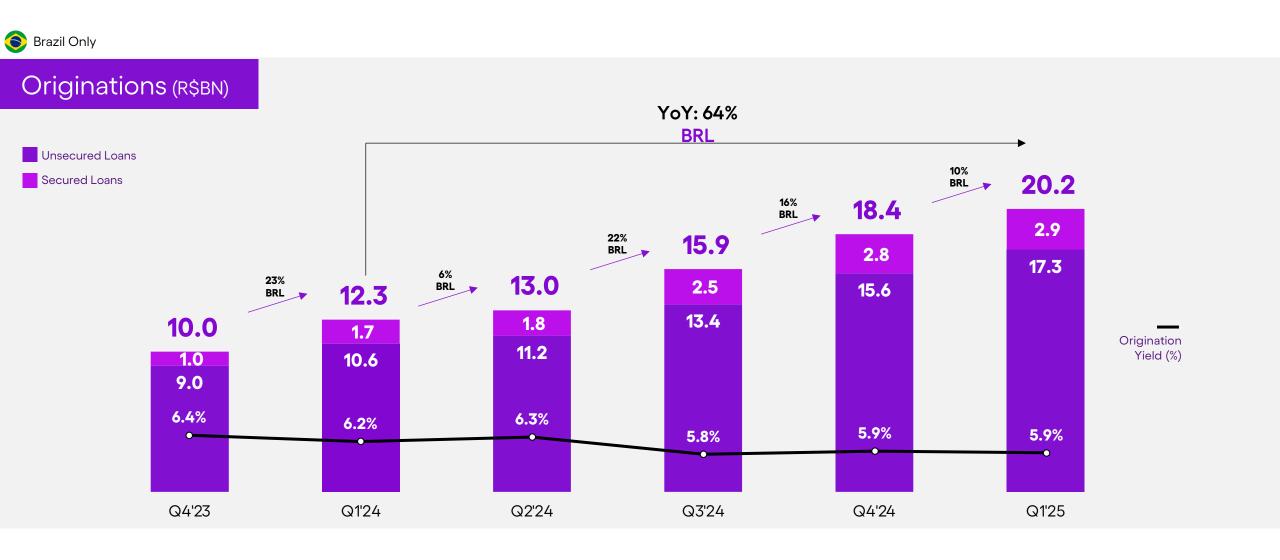
Sustained Customer Growth, Deepening Principality



Credit Portfolio Expands with Lending Driving Mix Shift



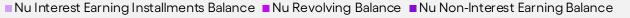
Strong Loan Origination Momentum in Brazil



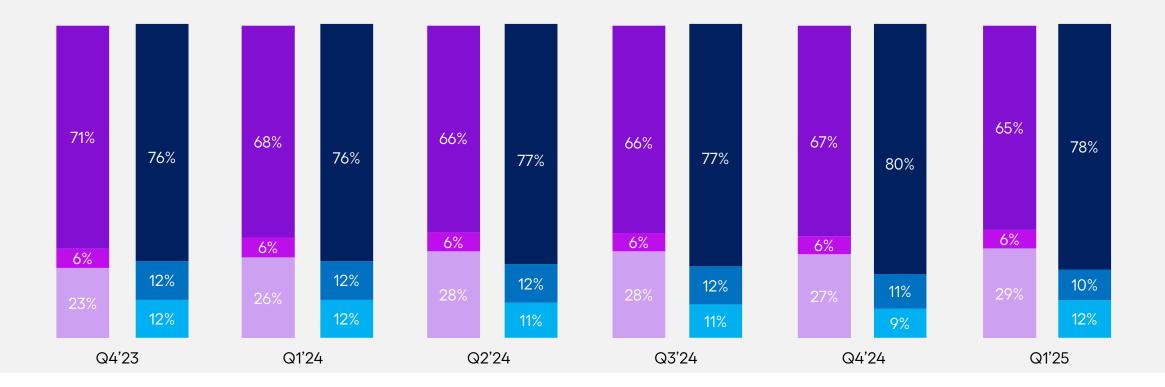
Transaction Financing Continues to Fuel Growth and Enhance Credit Card Mix



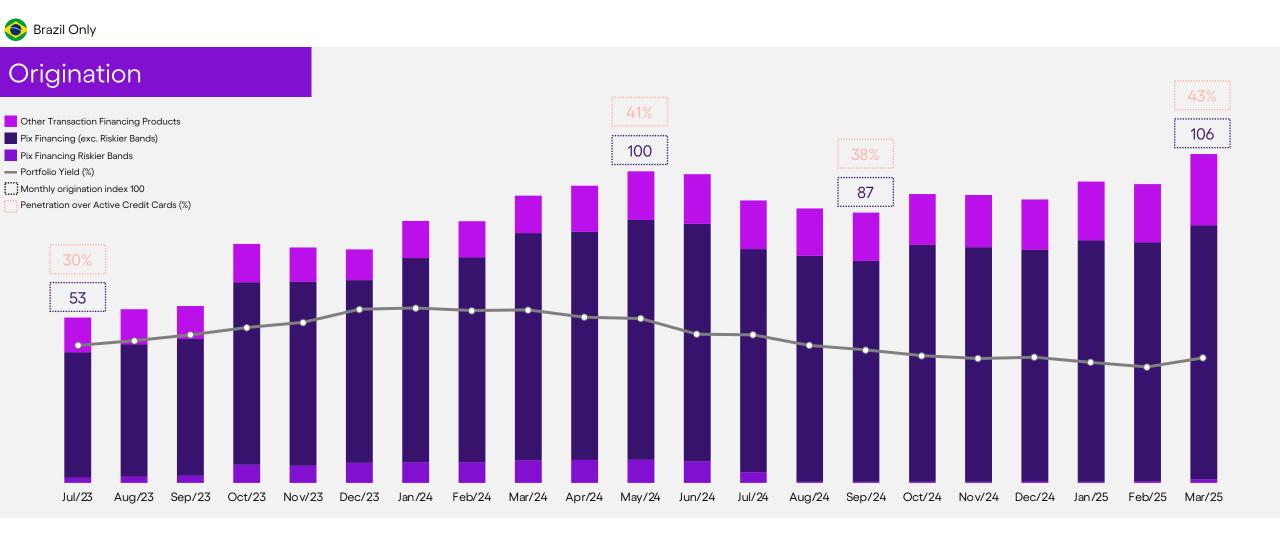
Credit Card IEP Evolution (% of Total Receivables)



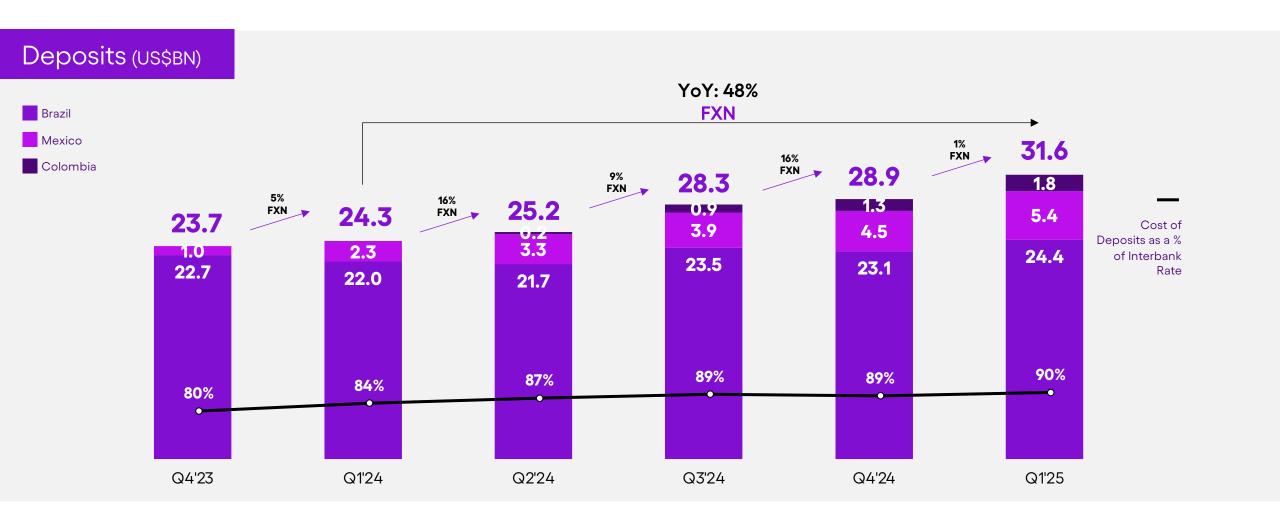




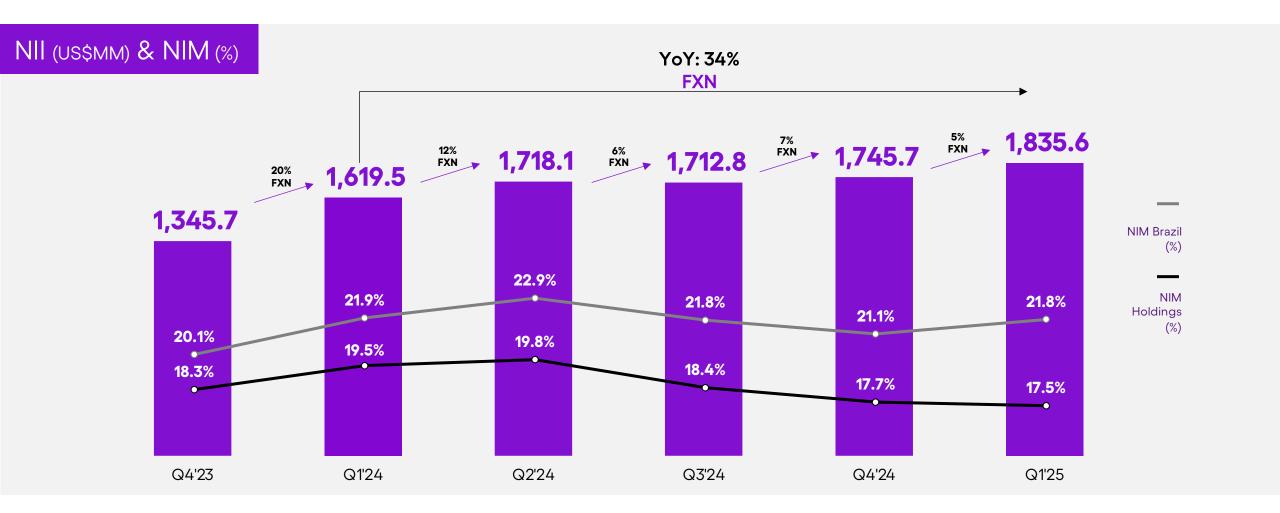
Pix Financing: Rebounding with Discipline and Customer Focus



Building a Scalable and Sustainable Funding Base Across LatAm

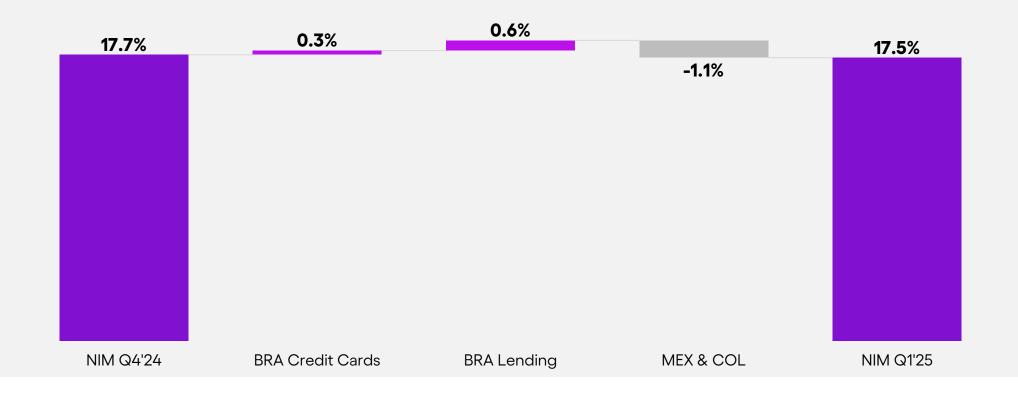


NIM Evolution: Expanding Profitability in Brazil and Investing for Growth in MX/CO

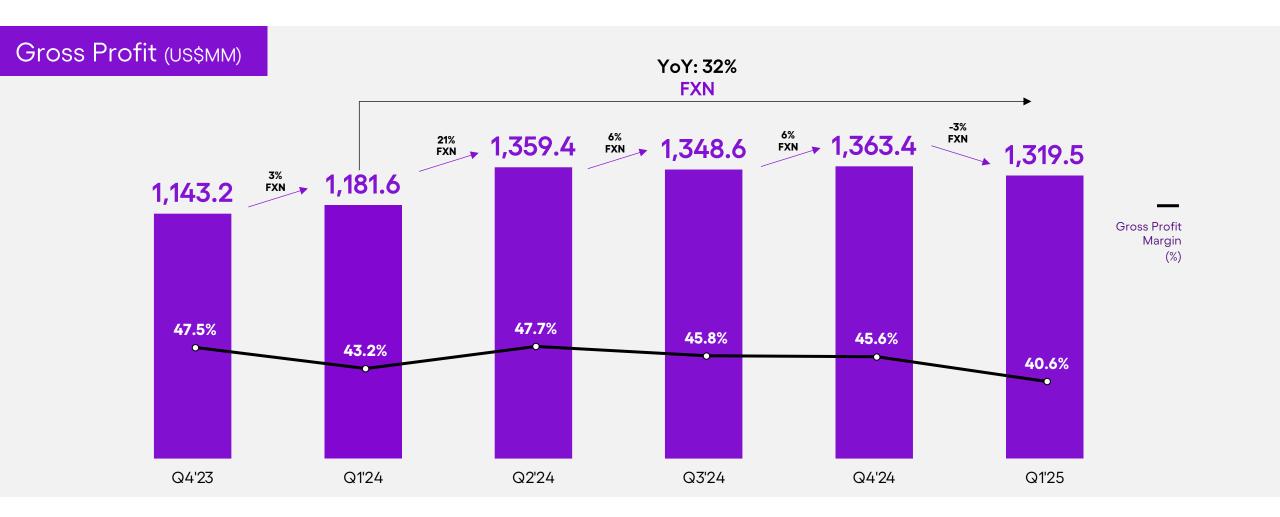


NIM Bridge: Solid in Brazil, Strategic in MX/CO

NIM Bridge QoQ (%)

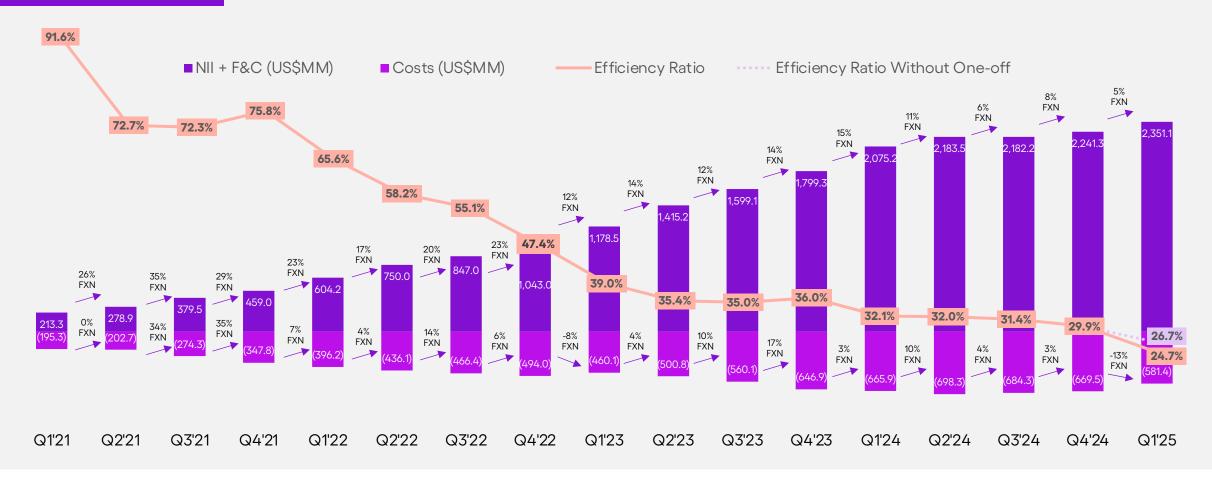


Seasonal Impact on Gross Profit Margin, Driven by Credit Loss Allowances & Deposit Investments

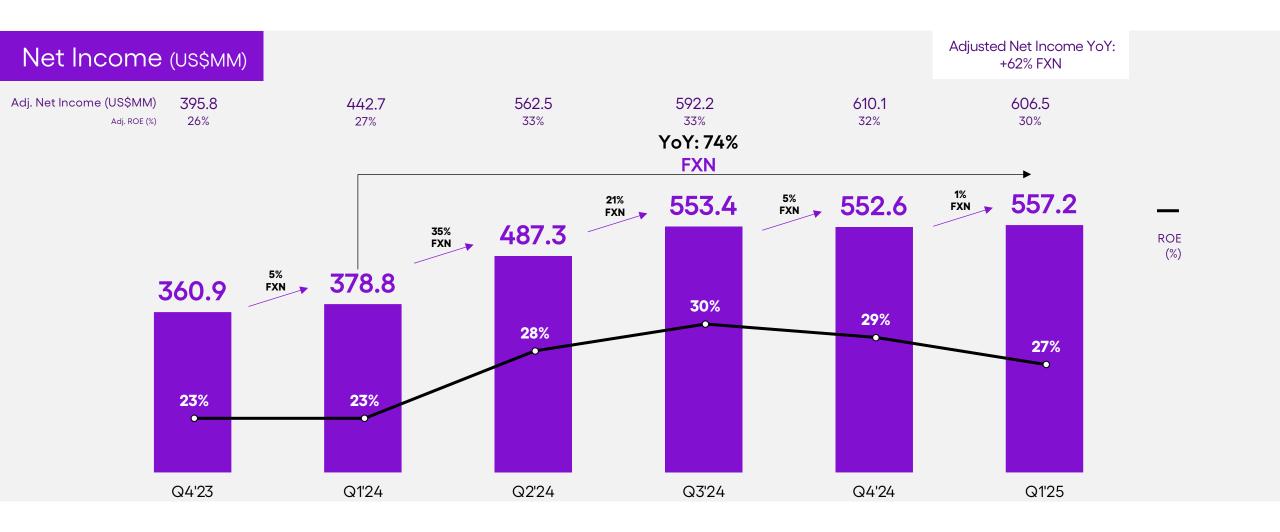


Scalable Model Delivering Operating Leverage

Efficiency

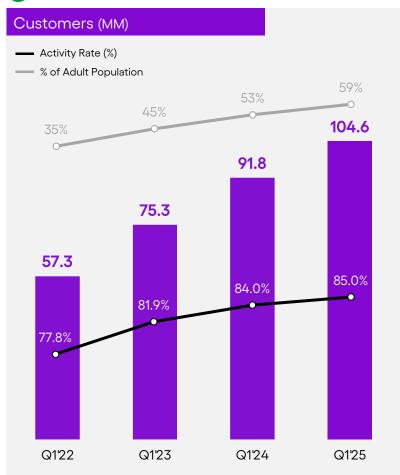


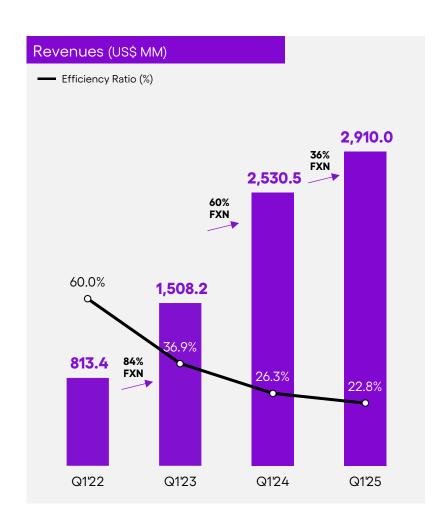
Strong Bottom-Line Performance with Industry-Leading Returns

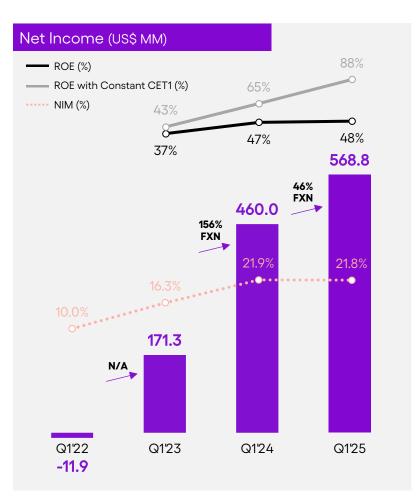


Brazil Showcases the Power and Maturity of Our Model









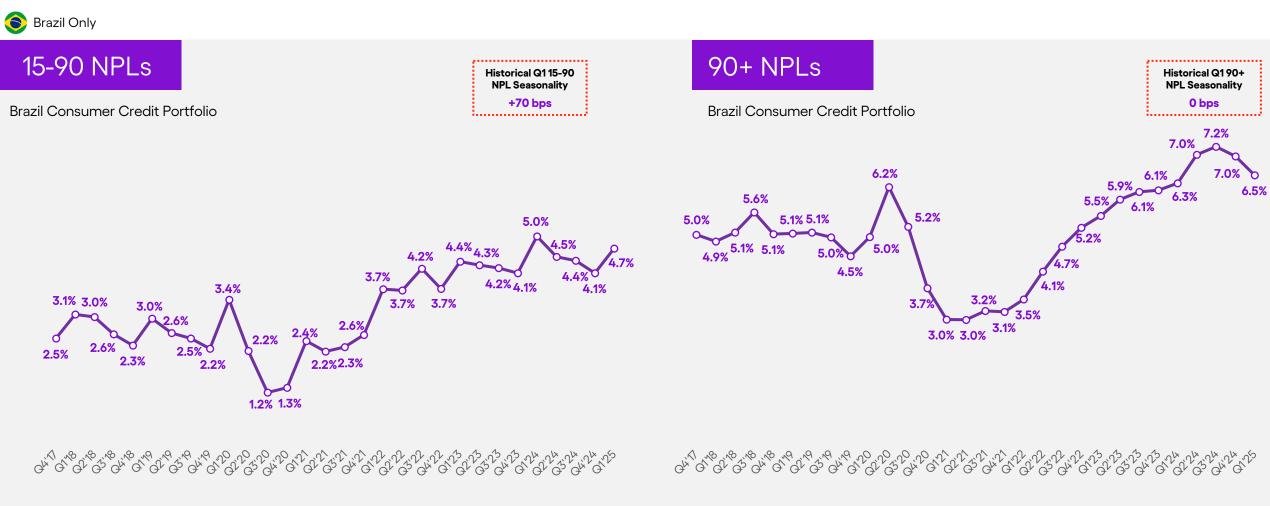
Note 1: % of adult population calculated as Nu's Brazilian adult customers divided by the adult population of the country. Adult Population of the country forecast by IBGE. Note 2: Adult population is defined as 18+ years for Brazil. Note 3: 'Activity Rate' is defined as monthly active customers divided by the total number of customers as of a specific date. Note 4: 'Active Customers' relates to all customers that have generated revenue over the last 30 calendar days, for a given measurement period. Note 5: Amounts are presented in US dollars and growth rates on an FX Neutral basis. For additional detail on calculations please refer to the appendix Non-IFRS Financial measures and reconciliations Note 6: Efficiency Ratio is defined as Total Operating Expenses plus Transactional Expenses divided by NII and Fees and Commission Income. Note 7: 'ROE' stands for Return on Equity. It is annualized and a non-GAAP measure. Refer to the appendix Non-IFRS Financial measures and reconciliations. Note 7: ROE with Constant CET1 is calculated using a fixed CET1 ratio of 10.5% applied to our Brazil risk-weighted assets (RWA). Net income is adjusted to exclude interest income from excess capital. Source: IBCE, Nu.

Q1'25 Credit Underwriting



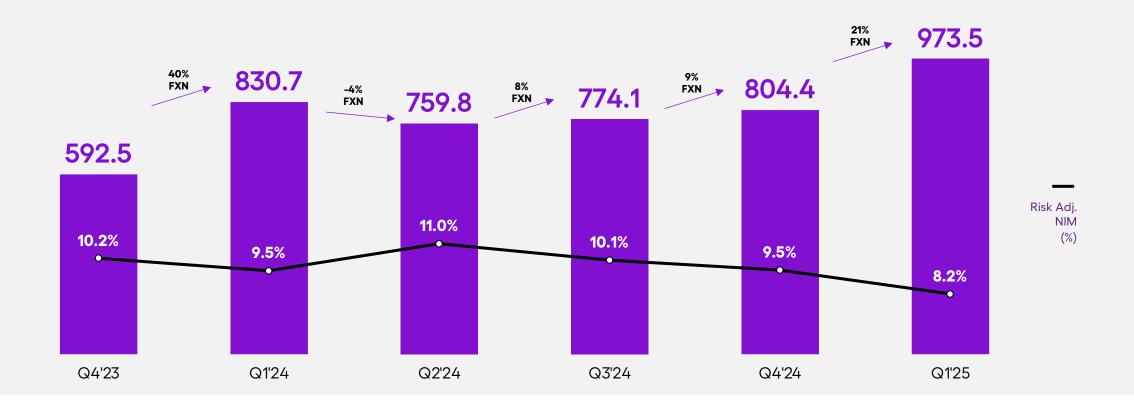


Delinquency Ratios Tracking Expectations and Outperforming Seasonality



Risk-Adjusted Margins Reflect Q1 Seasonality and Strategic Investments

Credit Loss Allowance (us\$мм) & Risk Adj. NIM (%)



Robust Level of Credit Loss Allowance to Cover NPL Formation



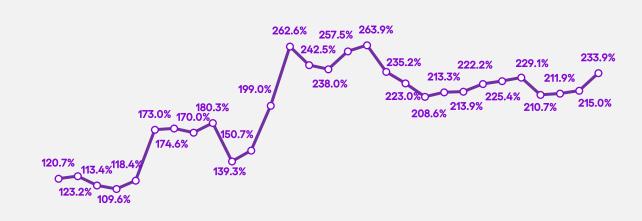
Coverage Ratio Over Total Balance

Brazil Consumer Credit Portfolio



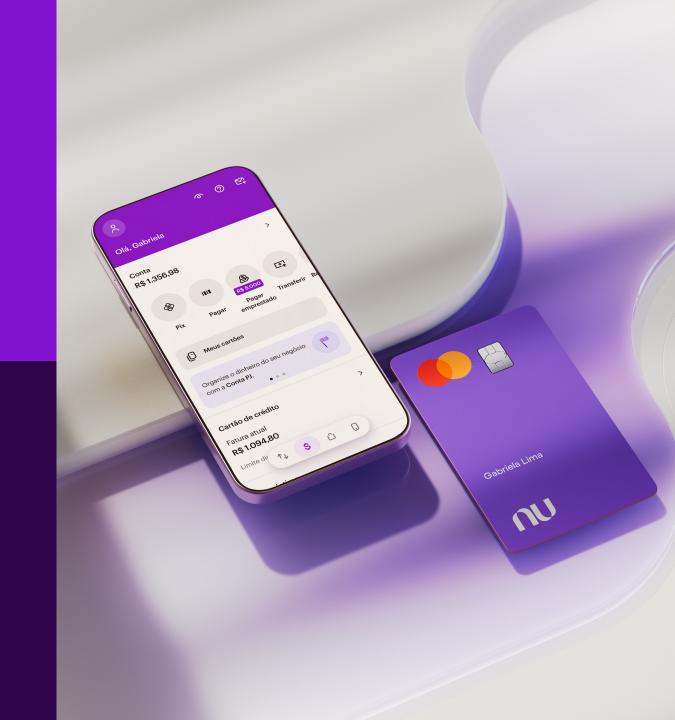
Coverage Ratio Over NPL 90+

Brazil Consumer Credit Portfolio





Q&A







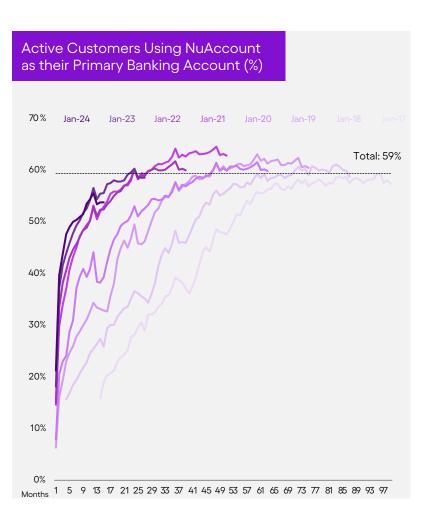


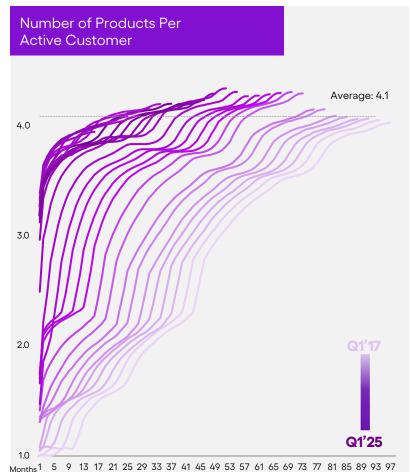
Profitability Momentum Continues: ROE at 27%, Despite Significant Excess Capital

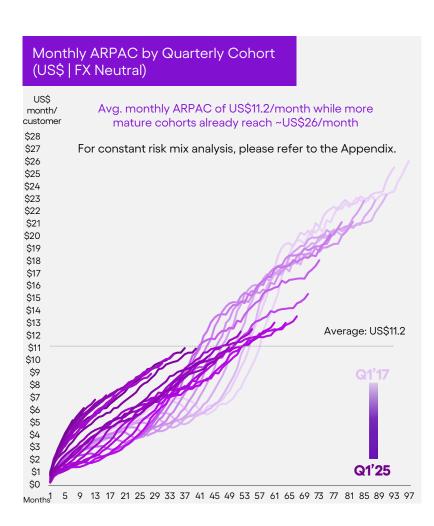
Financial Performance (US\$MM)

Metrics	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	
Revenues YoY FXN	2,736 61%	2,849 61%	2,943 56%	2,989 46%	3,248 40%	
Gross Profit <i>Margin</i>	1,182 43%	1,359 48%	1,349 46%	1,363 46%	1,319 41%	
Net Income (Loss) Annualized ROE	379 23%	487 28%	553 30%	553 29%	557 27%	
Adjusted Net Income (Loss) Annualized ROE	443 27%	563 33%	592 33%	610 32 %	607 30%	

Compounding Effect of More Engagement and More Cross-sell Driving Ongoing ARPAC Expansion

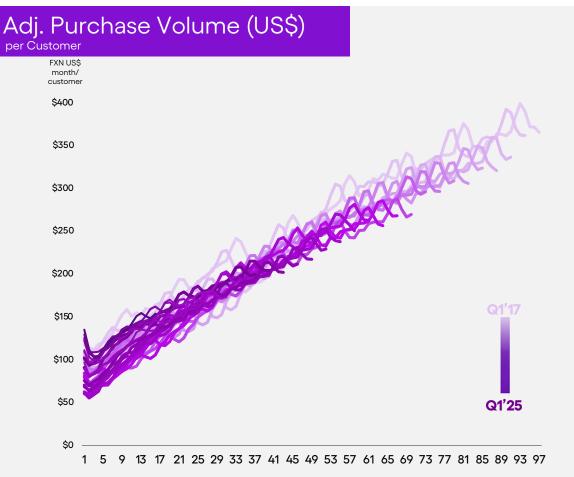


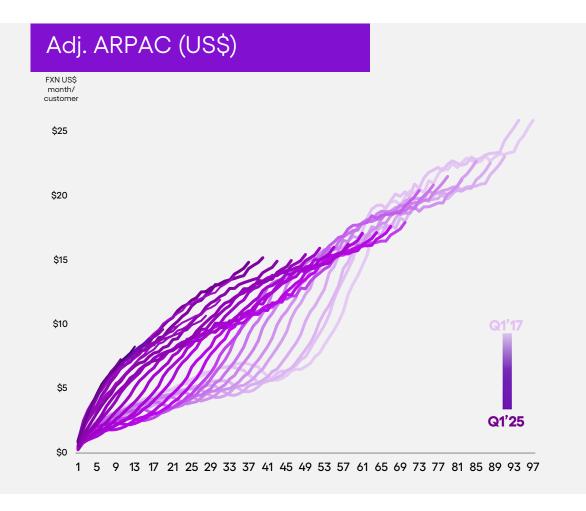




Consistent Growth and ARPAC Acceleration Across All Cohorts Adjusted By Constant Risk Mix



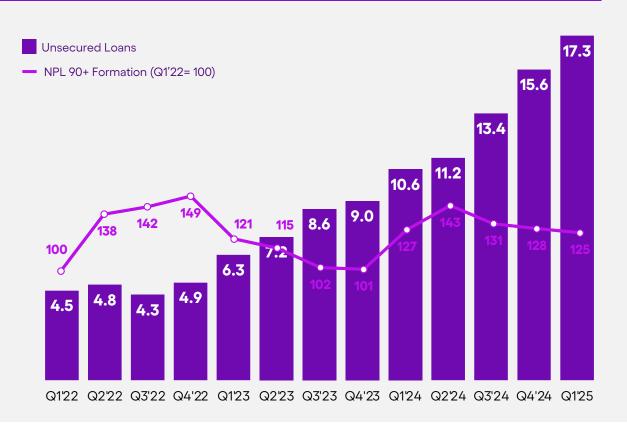




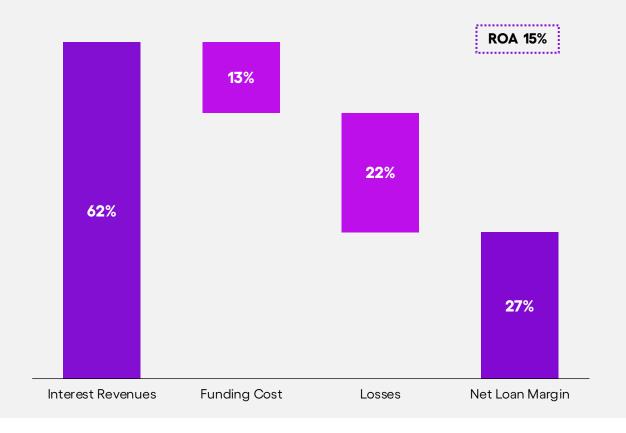
Pull Back, Refine and Reaccelerate: Managing Credit Growth with Strong Unit Economics



Originations (R\$BN) and NPL Formation (Q1'22 = 100)

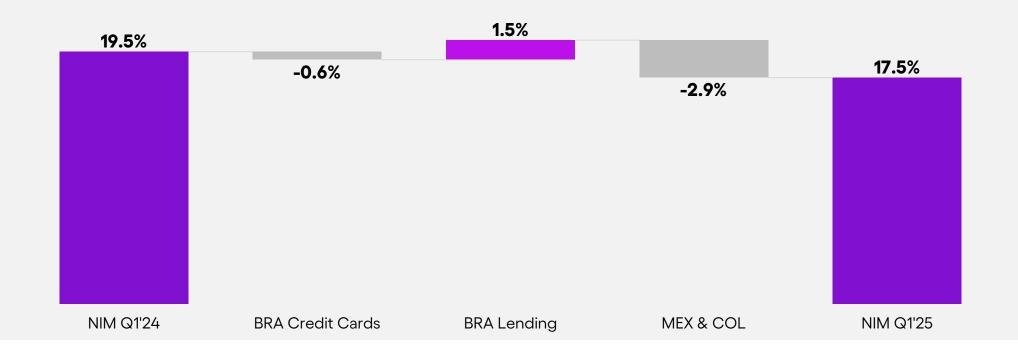


Unit Economics of Unsecured Loans

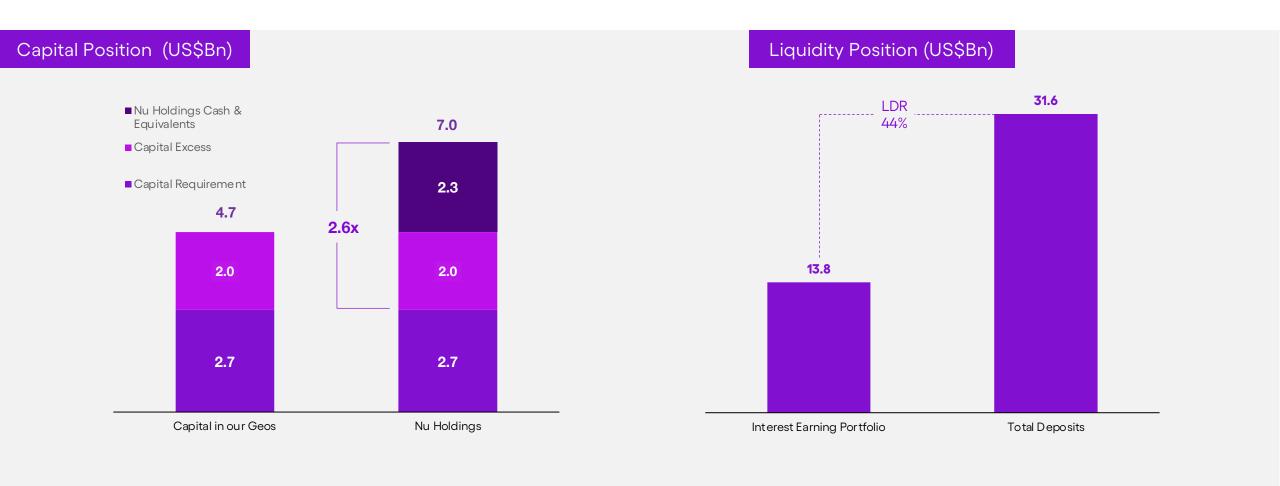


NIM Bridge: Solid in Brazil, Strategic in MX/CO

NIM Bridge YoY (%)



Comfortable Capital and Liquidity Positions



Formation Ratios Tracking Expectations



NPL Formation

Brazil Consumer Credit Portfolio

Stage 3 Formation

Brazil Consumer Credit Portfolio







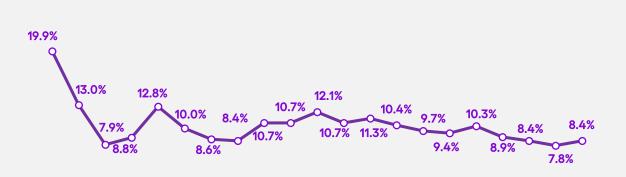


NPL Ratios Over IEP Balance Imply Stable Credit Risk Through the Product Cycle



15-90 NPLs Over IEP Balance

Brazil Consumer IEP



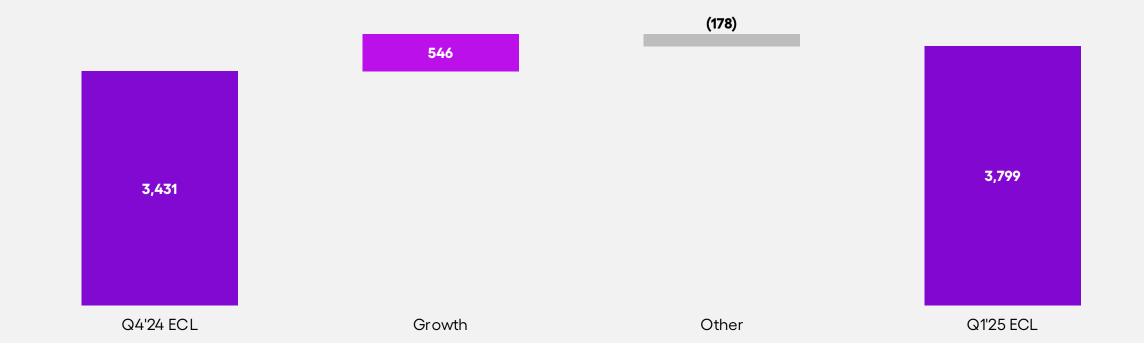
90+ NPLs Over IEP Balance





Portfolio Growth Continues to be the Main Factor of Provision Balance Increase

Provisions Bridge (US\$MM, FXN)



Loan Portfolio (FX Neutral) (1/2)

Steady Credit Book Expansion

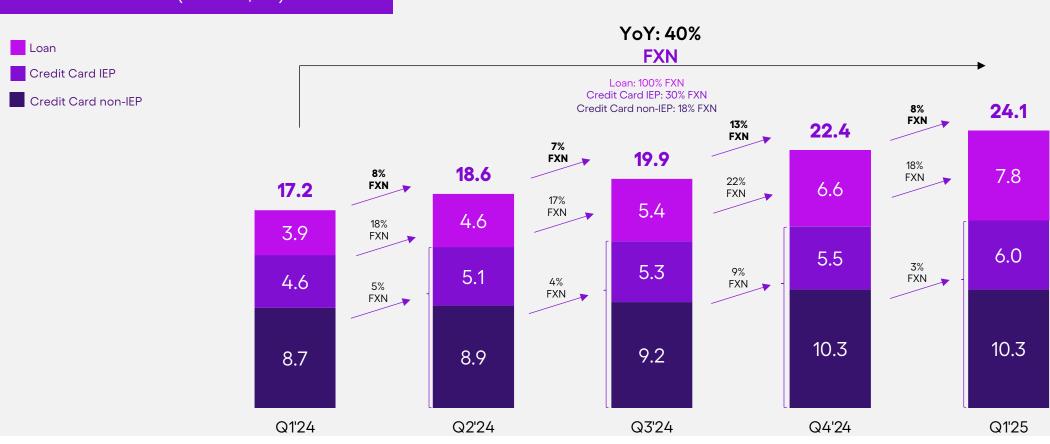
Total Portfolio (FXN US\$BN)



Loan Portfolio (FX Neutral) (2/2)

Steady Credit Book Expansion

Total Portfolio (FXN US\$BN)



Implications of 4.966 Resolution

IFRS vs. BRGAAP

- Nu Holdings' consolidated financial statements, operating figures, accounting policies, and provisioning methodology remain unchanged, as the company reports under IFRS rules and will continue to do so.
- Resolution 4.966 is a Brazilian accounting and prudential rule applicable only to entities reporting under BRGAAP, meaning that only Nu Pagamentos, Nu Financeira, and other entities that are part of our prudential conglomerate in Brazil will be impacted.

NPL Figures

- NPL and other portfolio-related metrics presented herein, as well as those disclosed in Nu Holdings' financial statements, remain consistent with previously disclosed figures. Under IFRS, our write-off policy in Brazil continues to apply 360 days for credit card products and 120 days for lending products, with no changes due to Resolution 4.966.
- Under BRGAAP, however, we have updated the write-off rule for all portfolios from 360 to 540 days, which will distort NPL figures and other local portfolio metrics reported under BRGAAP standards.

NuBRA Regulatory Capital

- The adoption of Resolution 4.966 introduced key differences compared to IFRS rules, mainly: i) Cross-product contamination in Stage 3; ii) Partial write-offs are not allowed; and iii) Changes in the modeling of Exposure at Default (EAD).
- These differences led to an approximately 16% increase in our provisions under BRGAAP, with the corresponding impact on our regulatory capital position to be phased in over a threeyear period.
- NuBRA's Capital Adequacy Ratio (CAR) ended Q1'25 at 16.9%, representing a significant buffer above the minimum requirement, providing us enough room to absorb 100% of the impacts and continue executing our expansion plans in Brazil.

This presentation includes financial measures defined as "non-IFRS financial measures" by the SEC, including: Adjusted Net Income and certain FX Neutral measures and provides reconciliations to the most directly comparable IFRS financial measure. A non-IFRS financial measure is generally defined as a numerical measure of historical or future financial performance or financial position that purports to measure financial performance but excludes or includes amounts that would not be so adjusted in the most comparable IFRS measure. These non-IFRS financial measures are in addition to, and not a substitute for or superior to, measures of financial performance prepared in accordance with IFRS.

Adjusted Net Income is defined as profit (loss) attributable to shareholders of the parent company for the period, adjusted for the expenses and allocated tax effects on share-based compensation.

Adjusted Net Income is presented because management believes that this non-IFRS financial measure can provide useful information to investors, securities analysts and the public in their review of the operating and financial performance of the Company, although it is not calculated in accordance with IFRS or any other generally accepted accounting principles and should not be considered as a measure of performance in isolation. Nu also uses Adjusted Net Income as a key profitability measure to assess the performance of the business. Nu believes Adjusted Net Income is useful to evaluate operating and financial performance for the following reasons:

- Adjusted Net Income is widely used by investors and securities analysts to measure a company's operating performance without regard to items that can vary substantially from company to company and from period to period, depending on their accounting and tax methods, the book value and the market value of their assets and liabilities, and the method by which their assets were acquired; and
- Non-cash equity grants made to executives, employees or consultants at a certain price and point in time, and their hedge accounting effects for the corporate tax and social wages and their income tax effects, do not necessarily reflect how the business is performing at any particular time and the related expenses (and their subject impacts in the market value of assets and liabilities) are not key measures of core operating performance.

Adjusted Net Income is not a substitute for Net Income, which is the IFRS measure of earnings. Additionally, the calculation of Adjusted Net Income (Loss) may be different from the calculation used by other companies, including competitors in the technology and financial services industries, because other companies may not calculate these measures in the same manner as we do, and therefore, measure may not be comparable to those of other companies.

Adjusted Net Income

No Haldings Canadidated		As reported				
Nu Holdings - Consolidated	For th	For the three-month period ended				
Adjusted Net Income (US\$ million)	Mar 31, 2025	Dec 31, 2024	Mar 31, 2024			
Profit attributable to shareholders of the parent company	557.2	552.6	378.8			
Share-based compensation	75.5	68.9	127.8			
Allocated tax effects on share-based compensation	(24.8)	(21.4)	(41.6)			
Hedge of the tax effects on share-based compensation	(1.4)	10.0	(22.3)			
Adjusted Net Income for the period	606.5	610.1	442.7			

Q4'22 and FY22 Metrics adjusted by the CSA cancellation

Nu Holdings - Consolidated	December 31, 2022			
US\$ million	As presented in the financial statements	CSA termination adjustment	As presented in the earnings presentation	
Net income (loss) – for the three-month period ended	(297.6)	355.6	58.0	
Net income (loss) – for the year ended	(364.6)	355.6	(9.1)	
Costs – for the three-month period ended	(849.6)	355.6	(494.0)	
Total operating expenses – for the three-month period ended	(800.1)	355.6	(444.5)	
Total operating expenses – for the year ended	(1,972.0)	355.6	(1,616.4)	

Nu Holdings - Consolidated		December 31, 2022			
	Calculated using financial statements	CSA termination adjustment	As presented in the earnings presentation		
Efficiency ratio – for the three-month period ended	81.5%	(34.1)%	47.4%		

Equity and Annualized ROE/Adjusted ROE

US\$ million		Reconciliation - ROE				
Nu Holdings - Consolidated	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	
Total equity at the end of the period	6,802.7	6,923.4	7,644.3	7,647.1	8,607.9	
Net Income for the period	378.8	487.3	553.4	552.6	557.2	
Adjusted Net Income for the period	442.7	562.5	592.2	610.1	606.5	
Annualized ROE	23%	28%	30%	29%	27%	
Annualized Adjusted ROE	27%	33%	33%	32 %	30%	

FX Neutral measures are prepared and presented to eliminate the effect of foreign exchange, or "FX," volatility between the comparison periods, allowing management and investors to evaluate financial performance despite variations in foreign currency exchange rates, which may not be indicative of core operating results and business outlook.

FX Neutral measures are presented because management believes that these non-IFRS financial measures can provide useful information to investors, securities analysts and the public in their review of operating and financial performance, although they are not calculated in accordance with IFRS or any other generally accepted accounting principles and should not be considered as a measure of performance in isolation.

The FX Neutral measures were calculated to present what such measures in preceding periods would have been had exchange rates remained stable from these preceding periods until the date of the Company's most recent financial information.

The FX Neutral measures for the three months ended March 31, 2024 were calculated by multiplying the as reported amounts of Adjusted Net Income and the key business metrics for such period by the average Brazilian reais / U.S. dollars exchange rate for the three months ended March 31, 2024 (R\$4.9515 to US\$1.00) and using such results to re-translate the corresponding amounts back to U.S. dollars by dividing them by average based on the USD/BRL spot last price rate for all business days within the reporting in the three months ended March 31, 2025 (R\$5.8487 to US\$1.00), so as to present what certain of statement of profit and loss amounts and key business metrics would have been had exchange rates remained stable from this past period until the three months ended March 31, 2025.

The average Brazilian reais/U.S. dollars exchange rates were calculated as the average based on the USD/BRL spot last price rate for all business days within the reporting in the three months ended March 31, 2025 and 2024 as reported by Bloomberg.

FX Neutral measures for deposits and interest-earning portfolio were calculated by multiplying the as reported amounts as of each date, by the spot Brazilian reais/U.S. dollars exchange rates as of each date and using such results to re-translate the corresponding amounts back to U.S. dollars by dividing them by using the spot last price rate as March 31, 2025 (R\$5.7058 to US\$1.00) so as to present what these amounts would have been had exchange rates been the same on March 31, 2024. The Brazilian reais/U.S. dollars exchange rates were calculated using rates as of such dates as reported by Bloomberg.

FX Rates - On a monthly basis, Nu translates its subsidiaries figures from their individual functional currency into Nu Holdings functional currency, the U.S. Dollars ("US\$"), following the requirements of IAS 21 "The Effects of Changes in Foreign Exchange Rates". The functional currency of the Brazilian operating entities is the Brazilian Real ("R\$"), of the Mexican entities is the Mexican Peso ("MXN"), and of the Colombian entities is the Colombian Peso ("COP").

As of January 31, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 6.0137, MXN 20.5668 and COP 4,283.6541 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.8443, MXN 20.6780 and COP 4,208.5200 to US\$ 1.00).

As of February 29, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 5.7665, MXN 20.4517 and COP 4,128.9795 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.8846, MXN 20.5511 and COP 4,153.9200 to US\$ 1.00).

As of March 31, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 5,7442, MXN 20,2251 and COP 4,137.1848 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.7058, MXN 20.4711 and COP 4,183.5200 to US\$ 1.00).

Equity figures are translated using the FX Rate on the date of each transaction.

