







Welcome

Guilherme Souto Investor Relations Officer







David Vélez
Founder, Chief Executive Officer and

Chairman

## Guilherme Lago Chief Financial Officer



#### NU

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The Company, its advisers and each of their respective directors, officers and employees disclaim any obligation to update the Company's view of such risks and uncertainties or to publicly announce the result of any revision to the forward-looking statements made herein, except where it would be required to do so under applicable law. The forward-looking statements can be identified, in certain cases, through the use of words such as "believe," "may," "might," "can," "could," "is designed to," "will," "aim," "estimate," "continue," "anticipate," "intend," "expect," "forecast", "plan", "predict", "potential", "aspiration," "should," "purpose," "belief," and similar, or variations of, or the negative of such words and expressions.

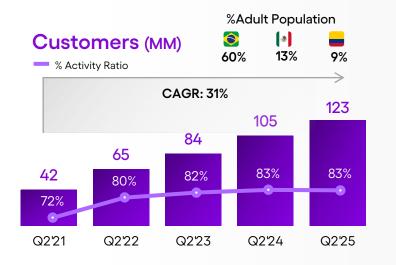
The financial information in this document includes forecasts, projections and other predictive statements that represent the Company's assumptions and expectations in light of currently available information. These forecasts, projections and other predictive statements are based on the Company's expectations and are subject to variables and uncertainties. The Company's actual performance results may differ. Consequently, no guarantee is presented or implied as to the accuracy of specific forecasts, projections or predictive statements contained herein, and undue reliance should not be placed on the forward-looking statements in this presentation, which are inherently uncertain.

In addition to IFRS financials, this presentation includes certain summarized, non-audited or non-IFRS financial information. These summarized, non-audited or non-IFRS financial measures are in addition to, and not a substitute for or superior to, measures of financial performance prepared in accordance with IFRS. References in this presentation to "R\$" refer to the Brazilian Real, the official currency of Brazil.

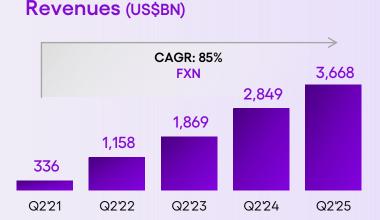


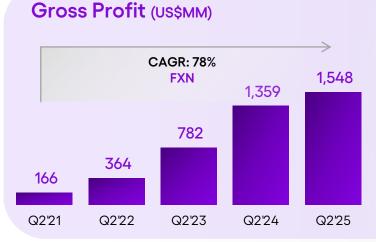


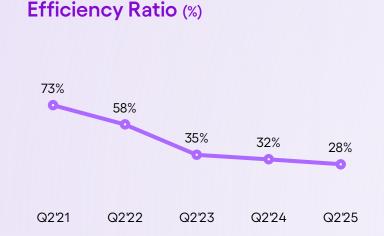
# Sustained Growth of One of the World's Largest Digital Banking Platforms

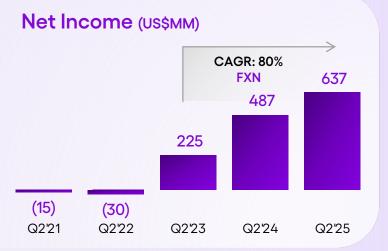












### A Business Model That Drives Growth

#### **Multi-Product**

**Active Credit** Card Customers

55.0MM

+11% YoY

**Active Unsecured Loans** Customers

13.6MM

+56% YoY

**Active Secured Loans** Customers

**Active Transaction** 

21.4MM

+15% YoY

Financing Customers

6.8MM

+158% YoY

Active Investment Customers

36.2MM

+70% YoY

Crypto Customers

6.6MM

+41% YoY



High Income Customers

**3.0MM** 

+13% YoY

Customers

+18% YoY

## **Multi-Country**

Super Core Mexico Credit Card Customers Customers

**6.6MM** 

+52% YoY

Colombia Credit Card Customers

**1.4MM** 

+34% YoY

**9.8MM** 

+14% YoY

Customers

5.2MM

+23% YoY

SME

Mass Market

104.7MM



## Welcoming a World-Class Leadership Trio



Roberto Campos Neto

Vice-Chairman and Global Head of Public Policy























**Eric Young** Chief Technology Officer















Q2'25 Results

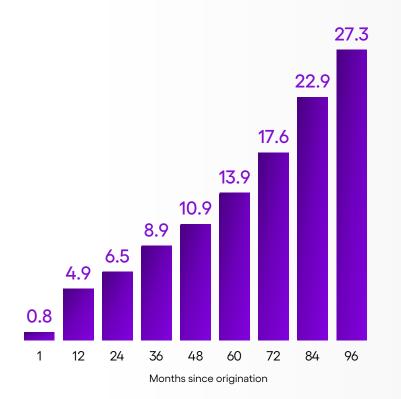


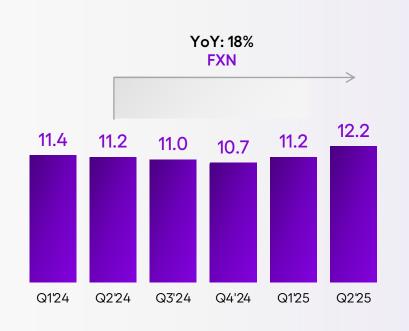
## Unlocking Long-Term Value Through Engagement, Monetization and Scale

Monthly ARPAC by Cohort (US\$)

Monthly ARPAC (US\$)

Cost to Serve per Active Customer (US\$)



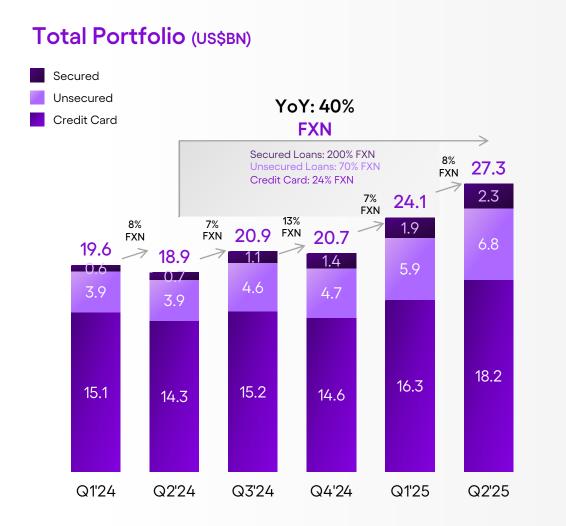


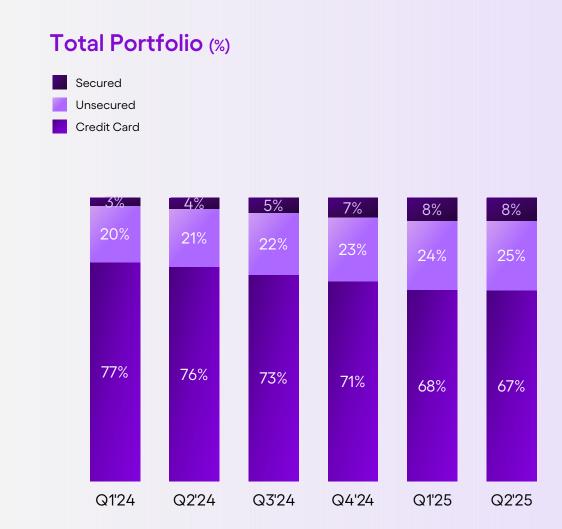


Note 1: Amounts are presented in US dollars. Note 2: 'Average revenue per active customer' or 'ARPAC' is defined as the average monthly revenue (total revenue divided by the number of months in the period) divided by the average number of individual active customers during the period (average number of individual active customers at the end of the period). Note 3: 'Cost to serve' is defined as the monthly average of the sum of transactional expenses, customer support and operations expenses (sum of these expenses in the period divided by the number of months in the period) divided by the average number of individual active customers during the period (average number of individual active customers is defined as the average of the number of monthly active customers at the beginning of the period measured, and the number of monthly active customers at the end of the period. Source: Nu.



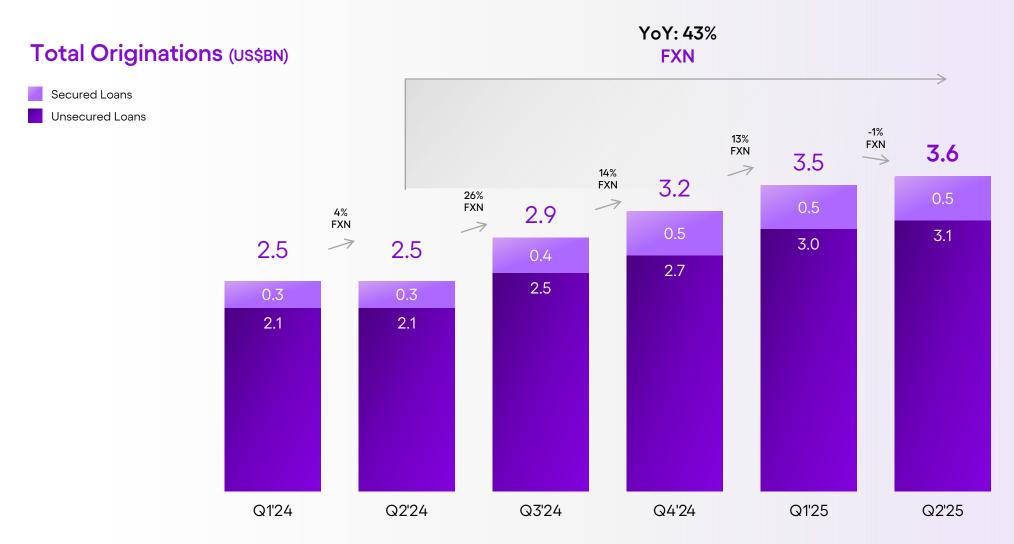
## Solid Credit Portfolio Expansion Credit Card Accelerates, Lending Continues to Gain Relevance







# Loan Origination Maintaining a Strong Pace

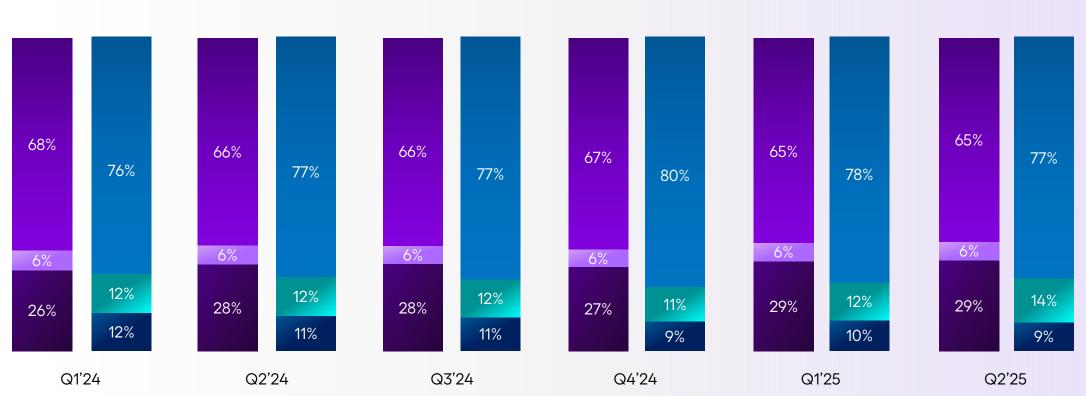




### Transaction Financing Continues to Fuel Growth and Enhance Credit Card Mix

#### **Credit Card IEP Evolution** (% of Total Receivables)

Brazil Only



■ Nu Interest Earning Installments Balance

■ Market Interest Earning Installments Balance

Nu Revolving Balance

■ Market Revolving Balance

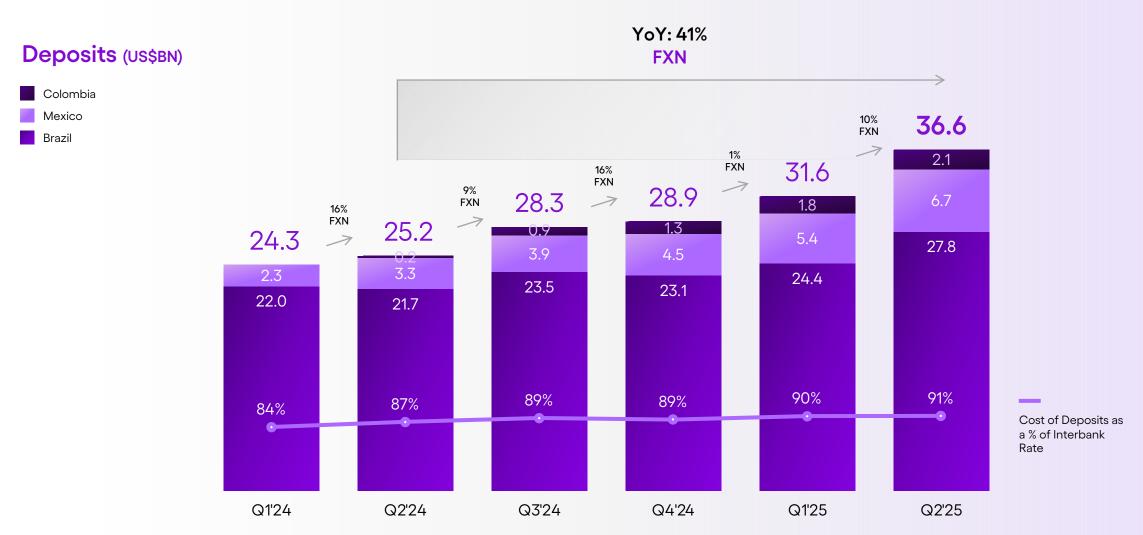
■ Nu Non-Interest Earning Balance

■ Market Non-Interest Earning Balance



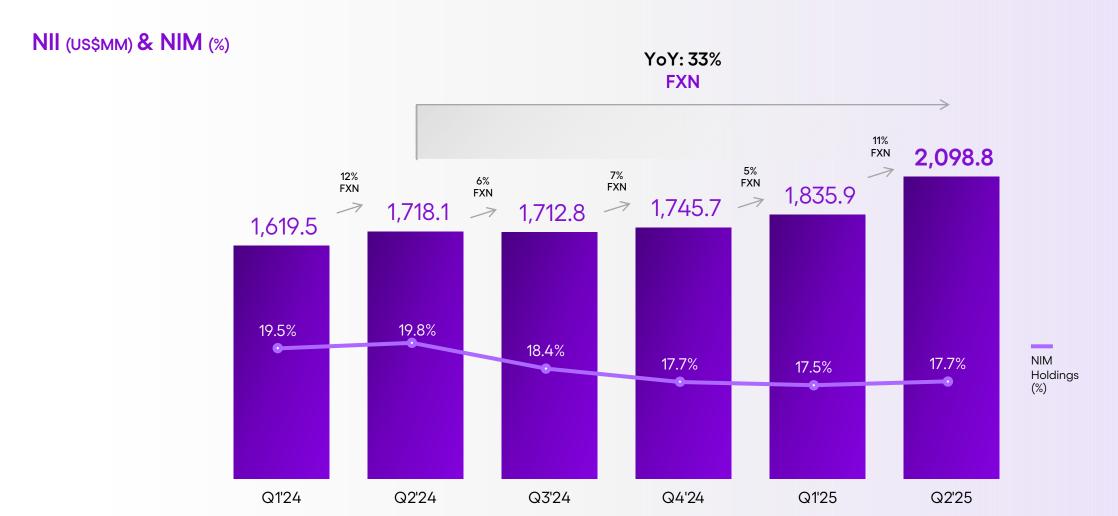
## Building a Scalable and Sustainable Deposit Franchise Across Latam

customers in the period and the interest income of the same deposits yielding 100% of the respective interbank rate: Mexico ("TIIE"), Colombia ("IBR") and Brazil ("CDI"). Source: Nu, BCB, Banxico, Banrep.





## Strong NII Performance Solid in Brazil, Strategic in Mexico & Colombia







## Risk-Adjusted Margins Rebound Driven by Strong NII and Resilient Credit Quality

Credit Loss Allowance (us\$мм) & Risk Adj. NIM (%)





**Historical Q2 Seasonality** 

## Delinquency Ratios Tracking Expectations, Outperforming Seasonality with Strong Coverage Levels



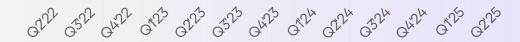
15-90 NPLs

**Historical Q2 Seasonality** -20 bps







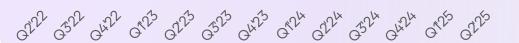


#### Coverage Ratio Over Total Balance



#### Coverage Ratio Over NPL 90+

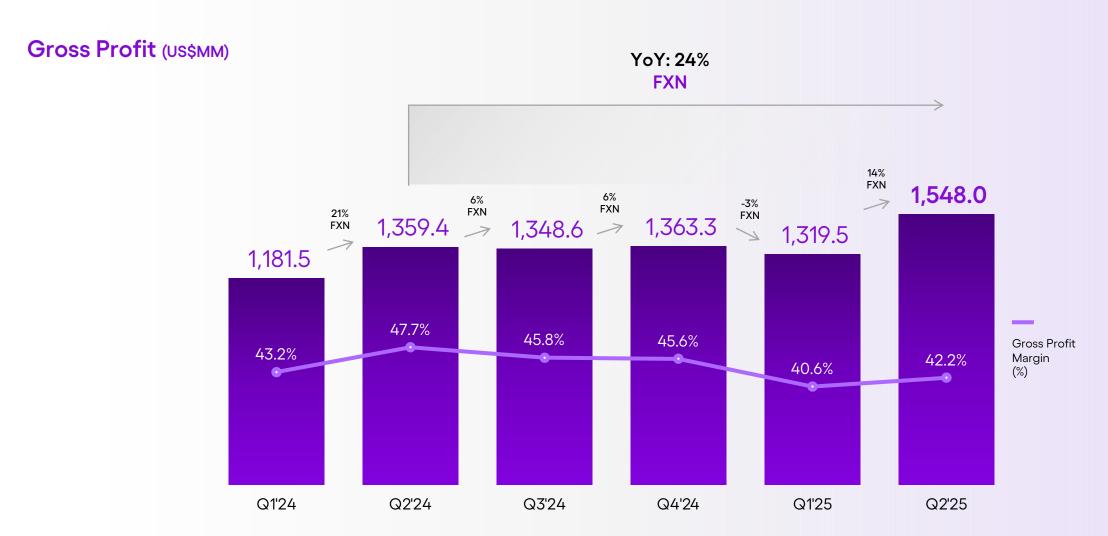








## Solid Gross Profit Growth NII and CLA Trends Moving in the Right Direction



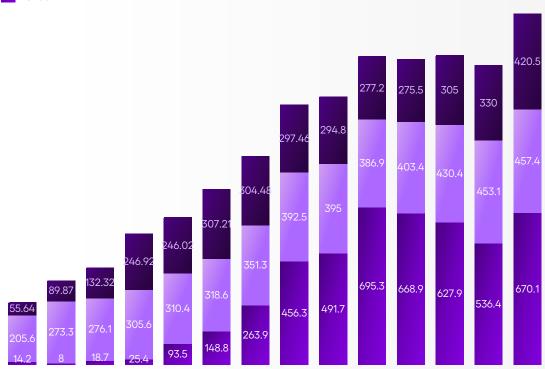


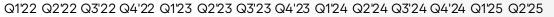


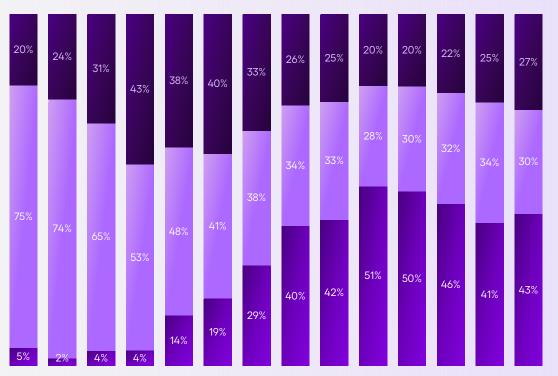
## **Principality Powers** a Balanced and Resilient Growth Engine

#### Gross Profit Breakdown (US\$MM)







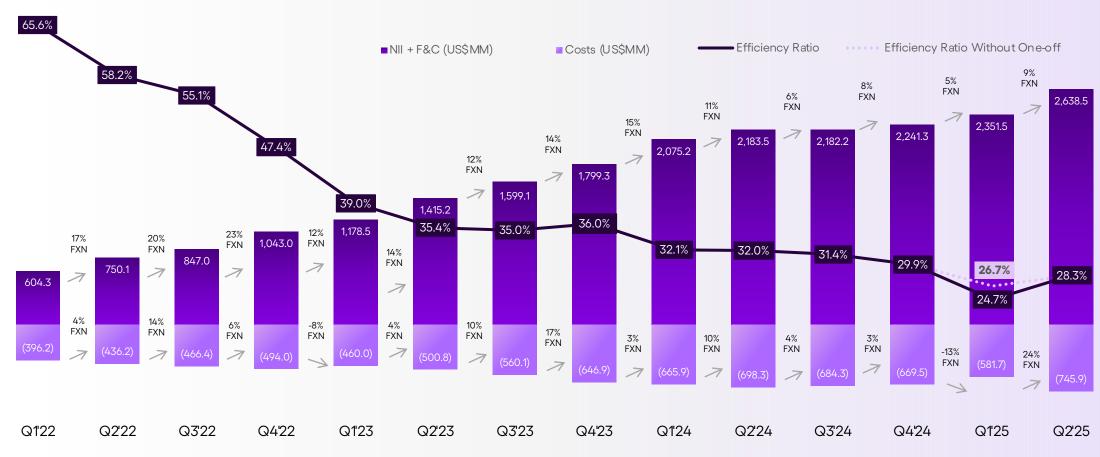


Q1'22 Q2'22 Q3'22 Q4'22 Q1'23 Q2'23 Q3'23 Q4'23 Q1'24 Q2'24 Q3'24 Q4'24 Q1'25 Q2'25



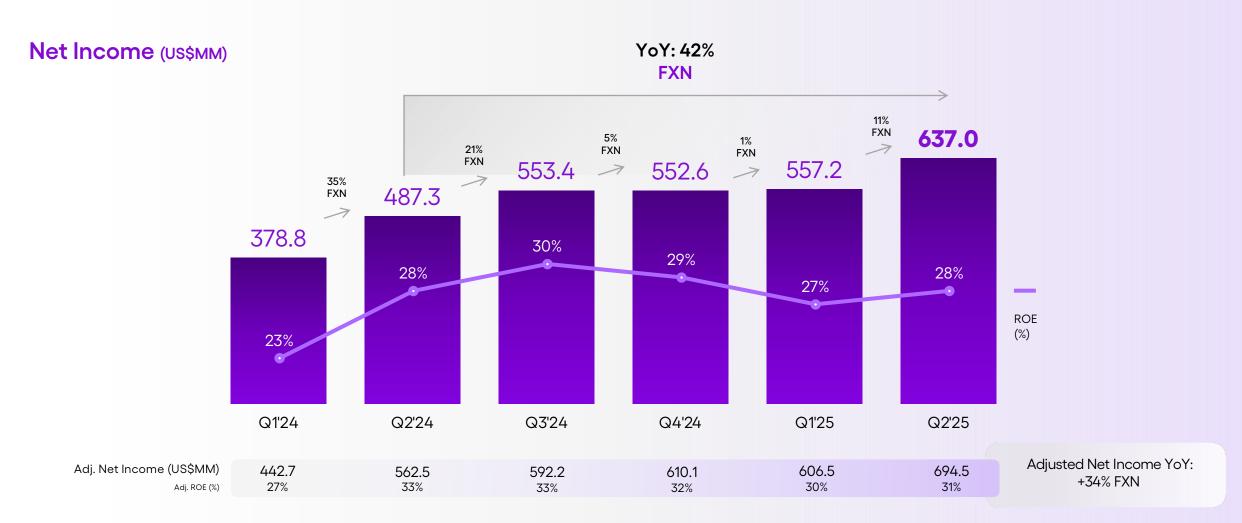
## Scalable Model Delivering Sustained Operating Leverage

#### **Efficiency**





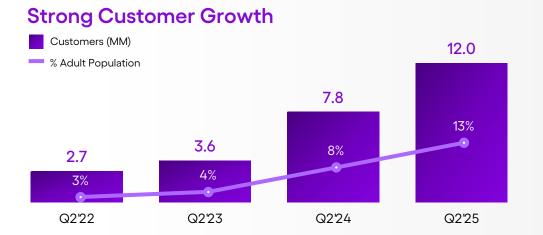
## Strong and Consistent ROE **Underpins Earnings Trajectory**

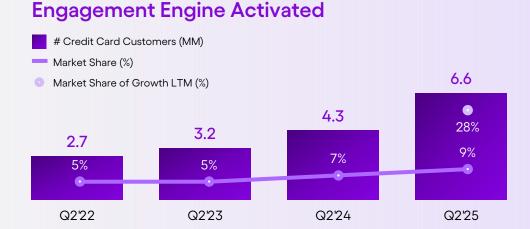


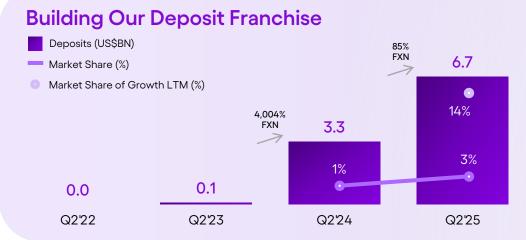


## Mexico Unlocking Scale in a Market Ripe for Disruption and Long-Term Growth

Mexico Only













Q2'25 Q&A





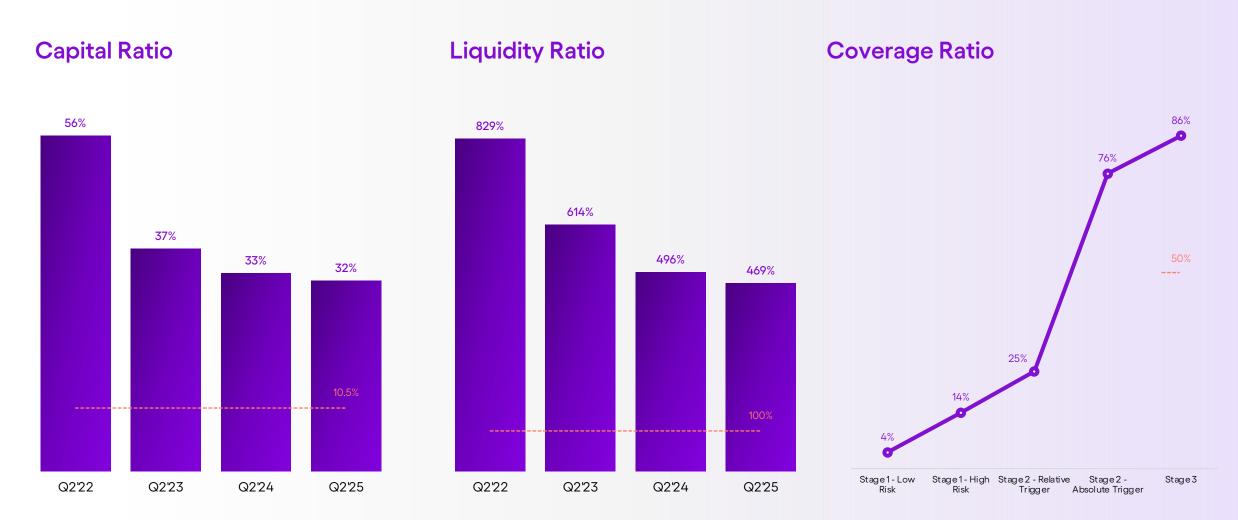


Q2'25 Appendix





## Fortress Balance Sheet — Capital, Liquidity and Coverage Well Positioned to Secure a Growth Runway Ahead



Note 1: Those are not regulatory ratios, they are managerial metrics and are presented here for illustrative purpose only. Note2: Dotted line is a generic view for related regulatory minimums. Note 3: Capital Ratio is calculated as Nu Holdings' Total Equity, net of prudential deductions (e.g., deferred tax assets, intangibles, and goodwill, per local rules), divided by Risk-Weighted Assets across regulated subsidiaries, calculated under the Brazilian, Mexican, and Colombian regulatory frameworks. Note 4: Liquidity Ratio is calculated as the ratio of: i) Cash and cash equivalents; Financial assets at fair value through profit or loss; Financial assets at fair value through other comprehensive income; and Compulsory and other deposits at central banks; ii) to the sum of 10% of Deposits, plus Borrowings and financing, and Repurchase agreements. Note 5: Coverage Ratio is calculated as the sum of Credit Loss Allowance for Credit Card Receivables and Loans to Customers, divided by their respective gross exposures. Source: Nu.





## Comfortable Capital and Liquidity Positions

#### Capital Position (US\$BN)

Nu Holdings Cash & Equivalents



#### **Liquidity Position (%)**





## Formation Ratios Tracking Expectations



Brazil Consumer Credit Portfolio Only

#### **NPL Formation**





#### 15-90 NPLs Over IEP Balance





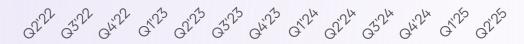
#### Stage 3 Formation





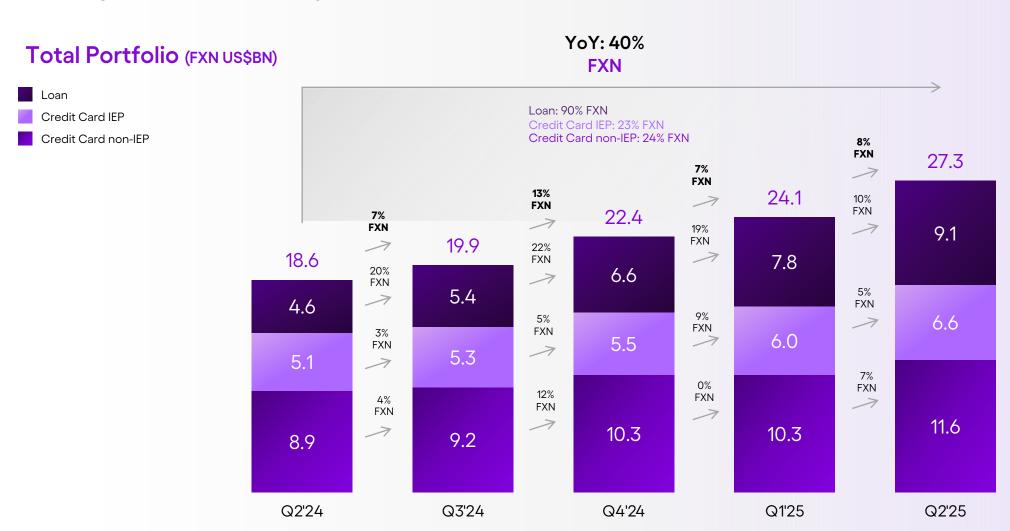
#### 90+ NPLs Over IEP Balance







## Loan Portfolio (FX Neutral) Steady Credit Book Expansion







This presentation includes financial measures defined as "non-IFRS financial measures" by the SEC, including: Adjusted Net Income and certain FX Neutral measures and provides reconciliations to the most directly comparable IFRS financial measure. A non-IFRS financial measure is generally defined as a numerical measure of historical or future financial performance or financial position that purports to measure financial performance but excludes or includes amounts that would not be so adjusted in the most comparable IFRS measure. These non-IFRS financial measures are in addition to, and not a substitute for or superior to, measures of financial performance prepared in accordance with IFRS.

Adjusted Net Income is defined as profit (loss) attributable to shareholders of the parent company for the period, adjusted for the expenses and allocated tax effects on share-based compensation.

Adjusted Net Income is presented because management believes that this non-IFRS financial measure can provide useful information to investors, securities analysts and the public in their review of the operating and financial performance of the Company, although it is not calculated in accordance with IFRS or any other generally accepted accounting principles and should not be considered as a measure of performance in isolation. Nu also uses Adjusted Net Income as a key profitability measure to assess the performance of the business. Nu believes Adjusted Net Income is useful to evaluate operating and financial performance for the following reasons:

Adjusted Net Income is widely used by investors and securities analysts to measure a company's operating performance without regard to items that can vary substantially from company to company and from period to period, depending on their accounting and tax methods, the book value and the market value of their assets and liabilities, and the method by which their assets were acquired; and

Non-cash equity grants made to executives, employees or consultants at a certain price and point in time, and their hedge accounting effects for the corporate tax and social wages and their income tax effects, do not necessarily reflect how the business is performing at any particular time and the related expenses (and their subject impacts in the market value of assets and liabilities) are not key measures of core operating performance.

Adjusted Net Income is not a substitute for Net Income, which is the IFRS measure of earnings. Additionally, the calculation of Adjusted Net Income (Loss) may be different from the calculation used by other companies, including competitors in the technology and financial services industries, because other companies may not calculate these measures in the same manner as we do, and therefore, measure may not be comparable to those of other companies.





Adjusted Net Income

Nu Haldings Cancalidated		As reported			
Nu Holdings - Consolidated	For the th	For the three-month period ended			
Adjusted Net Income (US\$ million)	Jun 30, 2025	Mar 31, 2025	Jun 30, 2024		
Profit attributable to shareholders of the parent company	637.0	557.2	487.3		
Share-based compensation	115.6	75.5	124.3		
Allocated tax effects on share-based compensation	(43.2)	(24.8)	(43.9)		
Hedge of the tax effects on share-based compensation	(14.9)	(1.4)	(5.2)		
Adjusted Net Income for the period	694.5	606.5	562.5		



Q4'22 and FY22 Metrics adjusted by the CSA cancellation

Nu Holdings - Consolidated	December 31, 2022			
US\$ million	As presented in the financial statements	CSA termination adjustment	As presented in the earnings presentation	
Net income (loss) – for the three-month period ended	(297.6)	355.6	58.0	
Net income (loss) – for the year ended	(364.6)	355.6	(9.1)	
Costs – for the three-month period ended	(849.6)	355.6	(494.0)	
Total operating expenses – for the three-month period ended	(800.1)	355.6	(444.5)	
Total operating expenses – for the year ended	(1,972.0)	355.6	(1,616.4)	

Nu Holdings - Consolidated	December 31, 2022		
	Calculated using financial statements	CSA termination adjustment	As presented in the earnings presentation
Efficiency ratio – for the three-month period ended	81.5%	(34.1)%	47.4%



Equity and Annualized ROE/Adjusted ROE

US\$ million	Reconciliation - ROE				
Nu Holdings - Consolidated	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25
Total equity at the end of the period	6,923.4	7,644.3	7,647.1	8,607.9	9,574.8
Net Income for the period	487.3	553.4	552.6	557.2	637.0
Adjusted Net Income for the period	562.5	592.2	610.1	606.5	694.5
Annualized ROE	28%	30%	29%	27%	28%
Annualized Adjusted ROE	33%	33%	32%	30%	31%

FX Neutral measures are prepared and presented to eliminate the effect of foreign exchange, or "FX," volatility between the comparison periods, allowing management and investors to evaluate financial performance despite variations in foreign currency exchange rates, which may not be indicative of core operating results and business outlook.

FX Neutral measures are presented because management believes that these non-IFRS financial measures can provide useful information to investors, securities analysts and the public in their review of operating and financial performance, although they are not calculated in accordance with IFRS or any other generally accepted accounting principles and should not be considered as a measure of performance in isolation.

The FX Neutral measures were calculated to present what such measures in preceding periods would have been had exchange rates remained stable from these preceding periods until the date of the Company's most recent financial information.

The The FX Neutral measures for the three months ended June 30, 2024 were calculated by multiplying the as reported amounts of Adjusted Net Income and the key business metrics for such period by the average Brazilian reais / U.S. dollars exchange rate for the three months ended June 30, 2024 (R\$5.2154 to U\$\$1.00) and using such results to re-translate the corresponding amounts back to U.S. dollars by dividing them by average based on the USD/BRL spot last price rate for all business days within the reporting in the three months ended June 30, 2025 (R\$5.6625 to U\$\$1.00), so as to present what certain of statement of profit and loss amounts and key business metrics would have been had exchange rates remained stable from this past period until the three months ended June 30, 2025.

The average Brazilian reais/U.S. dollars exchange rates were calculated as the average based on the USD/BRL spot last price rate for all business days within the reporting in the three months ended June 30, 2025 and 2024 as reported by Bloomberg.

FX Neutral measures for deposits and interest-earning portfolio were calculated by multiplying the as reported amounts as of each date, by the spot Brazilian reais/U.S. dollars exchange rates as of each date and using such results to re-translate the corresponding amounts back to U.S. dollars by dividing them by using the spot last price rate as June 30, 2025 (R\$5.4316 to US\$1.00) so as to present what these amounts would have been had exchange rates been the same on June 30, 2024. The Brazilian reais/U.S. dollars exchange rates were calculated using rates as of such dates as reported by Bloomberg.







FX Rates - On a monthly basis, Nu translates its subsidiaries figures from their individual functional currency into Nu Holdings functional currency, the U.S. Dollars ("US\$"), following the requirements of IAS 21 "The Effects of Changes in Foreign Exchange Rates". The functional currency of the Brazilian operating entities is the Brazilian Real ("R\$"), of the Mexican entities is the Mexican Peso ("MXN"), and of the Colombian entities is the Colombian Peso ("COP").

As of January 31, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 6.0137, MXN 20.5668 and COP 4.283.6541 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.8443, MXN 20.6780 and COP 4,208.5200 to US\$ 1.00).

As of February 29, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 5.7665, MXN 20.4517 and COP 4.128.9795 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.8846, MXN 20.5511 and COP 4,153.9200 to US\$ 1.00).

As of March 31, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 5.7442, MXN 20.2251 and COP 4,137.1848 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.7058, MXN 20.4711 and COP 4,183.5200 to US\$ 1.00).

As of April 30, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 5.7441, MXN 19.9951 and COP 4,274.0429 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.6733, MXN 19.6154 and COP 4,225.6000 to US\$ 1.00).

As of May 31, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 5.6715, MXN 19.4414 and COP 4,197.2262 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.7234, MXN 19.4377 and COP 4,159.4300 to US\$ 1.00).

As of June 30, 2025, income statement figures were divided by the average FX Rate of the month (R\$ 5.5414, MXN 19.0205 and COP 4,109.0480 to US\$ 1.00) and balance sheet figures were divided by the last price FX Rate of the month (R\$ 5.4316, MXN 18.7475 and COP 4.087.6200 to US\$ 1.00).

Equity figures are translated using the FX Rate on the date of each transaction.





## Glossary

**Activity rate** - is defined as monthly active customers divided by the total number of customers as of a specific date.

CDI ("Certificado de Depósito Interbancário") - Brazilian interbank deposit rate.

Credit Loss Allowance Expenses/Credit Portfolio - is defined as credit loss allowance expenses, divided by the sum of receivables from credit card operations (current, installments and revolving) and loans to customers, in each case gross of ECL allowance, as of the period end date.

**Customer** - is defined as an individual or SME that has opened an account with Nu and does not include any such individuals or SMEs that have been charged-off or blocked or have voluntarily closed their account.

**ECL or ECL Allowance** - means the expected credit losses in Nu's credit operations, including loans and credit cards.

**Efficiency ratio** – refers to the ratio between total non-interest operating expenses and transactional costs divided by net interest income plus fees and commissions income.

Foreign Exchange ("FX") Neutral Measures - refer to certain measures prepared and presented in this earnings release to eliminate the effect of FX volatility between the comparison periods, allowing management and investors to evaluate Nu's financial performance despite variations in foreign currency exchange rates, which may not be indicative of the Company's core operating results and business outlook. For additional information, see "Non-IFRS Financial Measures and Reconciliations".

**IBR ("Indicador Bancario de Referencia")** - Colombian interbank deposit rate.

Interest-Earning Portfolio ("IEP") - consists of receivables from credit card operations on which Nu is accruing interest and loans to customers, in each case prior to ECL allowance, as of the period end date.

**Loan-to-Deposit Ratio ("LDR")** - is calculated as the total balance for Interest-Earning Portfolio divided by the total amount of deposits at the end of the same period.

**Monthly Active Customers** - is defined as all customers that have generated revenue in the last 30 calendar days.

Monthly Average Cost to Serve per Active Customer - is defined as the monthly average of the sum of transactional expenses and customer support and operations expenses (sum of these expenses in the period divided by the number of months in the period) divided by the average number of individual monthly active customers during the period (average number of individual monthly active customers is defined as the average of the number of monthly active customers at the beginning of the period measured, and the number of monthly active customers at the end of the period).

Monthly Average Revenue per Active Customer or Monthly ARPAC ("ARPAC") - is defined as the average monthly revenue (total revenue divided by the number of months in the period) divided by the average number of individual monthly active customers during the period (average number of individual monthly active customers is defined as the average of the number of monthly active customers at the beginning of the period measured, and the number of monthly active customers at the end of the period).



## Glossary

**Net Interest Income ("Nil")** - is defined as interest income and gains (losses) on financial instruments minus interest and other financial expenses.

Net Interest Margin ("NIM") - is defined as the annualized ratio between NII in the numerator and the denominator is defined as the following average balance sheet metrics: i) Cash and cash equivalents ii) Financial assets at fair value through profit or loss iii) Financial assets at fair value through OCI iv) Compulsory deposits at central banks v) Credit Card Interest-earning portfolio vi) Loans to customers (gross) vii) Interbank transactions viii) Other credit operations ix) Other financial assets at amortized cost.

Non-Performing Loans ("NPL") - is defined as the non-performing loans balance (e.g. NPLs 15 to 90 days or 90+ days) divided by the total outstanding balance of consumer credit portfolio (i.e. excluding SMEs).

Nu Pagamentos - Nu Holdings' subsidiary in Brazil.

Nu Financiera - Nu Holding's subsidiary in Colombia.

Primary Banking Account ("PBA") - refers to Nu's relationship with those customers who had at least 50% of their post-tax monthly income transferred out of their NuAccount in any given month, excluding self transfers. We calculate the percent of customers with a primary banking relationship as active customers with a primary banking relationship as a percentage of total active customers that have been with us for more than 12 months.

**Purchase Volume ("PV")** - is defined as the total value of transactions that are authorized through Nu's credit, prepaid cards and payments through Nu's platform; it does not include other payment methods that we offer such as PIX transfers, WhatsApp payments or traditional wire transfers.

**Recovery** - is the estimated amount of a defaulted contract with a customer that the company expects to receive.

Risk-Adjusted Net Interest Margin ("Risk-adjusted NIM") - is annualized, and is calculated by dividing NII net of CLA by Interest Earning Assets defined as the following average balance sheet metrics: i) Cash and cash equivalents ii) Financial assets at fair value through profit or loss iii) Financial assets at fair value through OCI iv) Compulsory deposits at central banks v) Credit Card Interestearning portfolio vi) Loans to customers (gross) vii) Interbank transactions viii) Other receivables ix) Other financial assets at amortized cost x) Securities.

**SMEs** - small and medium-sized enterprises.

**TIIE ("Tasa de Interés Interbancaria de Equilibrio")** - Mexican interbank deposit rate.

**Total Portfolio** - is the addition of credit card exposures and loans to customers.

**Write-off** - constitutes a derecognition event when the institution has no reasonable expectations of recovering the contractual cash flows.

