





Disclaimer

This presentation may contain forward-looking statements regarding Sanepar's business prospects, estimates of operating and financial results, and growth prospects. These are only projections and, as such, are based solely on Sanepar management's expectations regarding the future of the business and its continued access to capitals in order to finance the Company's business plan. Forward-looking statements are no guarantee of performance. Such forward-looking statements substantially depend on changes in market conditions, governmental rules, the performance of the industry and the Brazilian economy, among other factors, in addition to the risks presented in the disclosure documents filed by Sanepar and are therefore subject to change without prior notice.



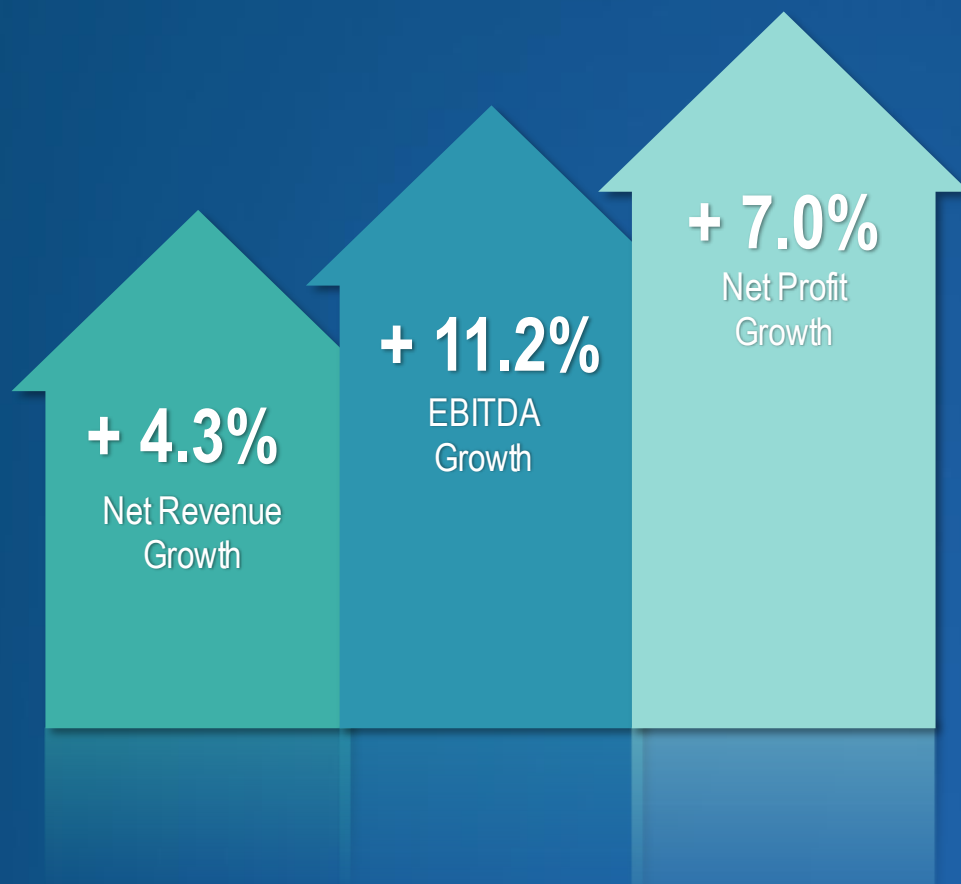
Results Presentation

2nd quarter of 2021

Accumulated until June/2021

Highlights

Comparing 1H20 to 1H21, the financial indicators presented the following variations:



+ 24.7% increase in investments
2Q20 BRL 235.2 MM → 2Q21 BRL 293.4 MM



Service Index
Water 100% | Sewage 77.1%



EBITDA Increase (BRL thousands)
2Q20 ⇒ 472.1 | 2Q21 ⇒ 581.9



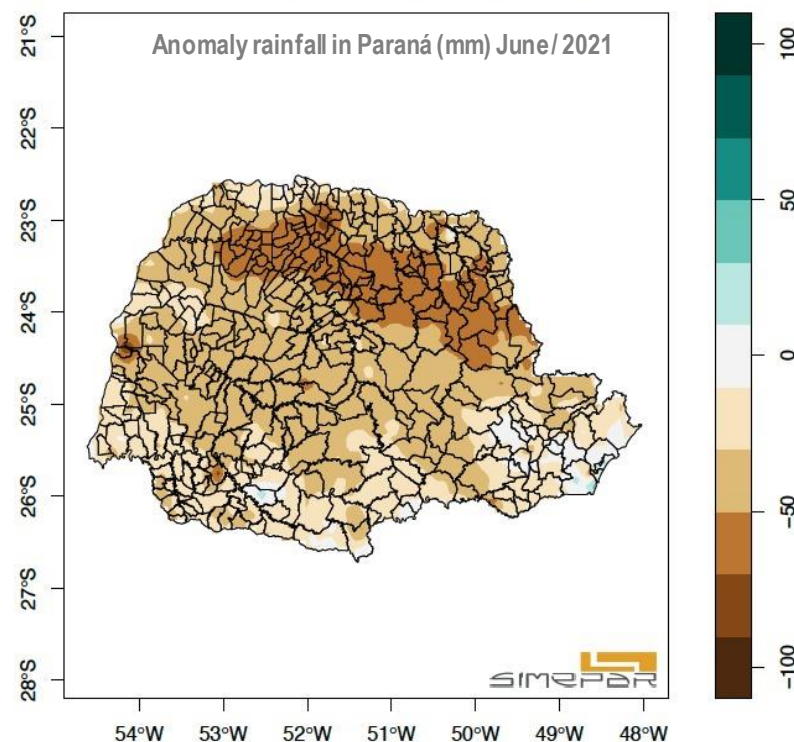
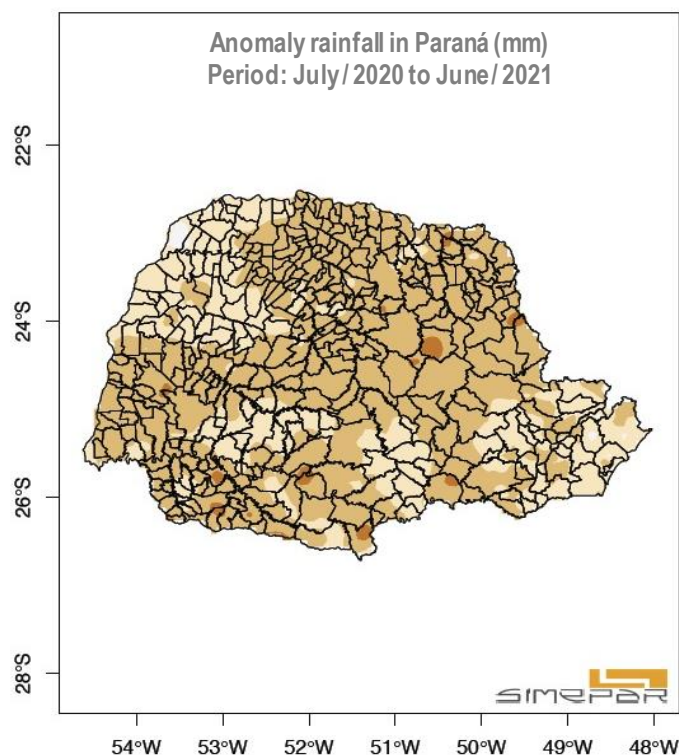
Moody's Aa2.br ⇒ AAA.br
Fitch Ratings – AA(bra) ⇒ AAA (bra)

Operating Result



	1H19	1H20	Var %	1Q21	Var %
WATER					
Measured Volume ('000)	254,474	254,755	0.1	249,263	(2.2)
Billed Volume ('000)	264,971	265,611	0.2	260,371	(2.0)
Connections Increase	26,315	30,605	16.3	38,326	25.2
Total Connections	3,164,075	3,225,142	1.9	3,312,137	2.7
Economic Units Increase	33,546	36,236	8.0	40,137	10.8
Total Economic Units	3,956,974	4,037,310	2.0	4,127,856	2.2
SEWAGE					
Measured Volume ('000)	188,975	191,397	1.3	187,104	(2.2)
Billed Volume ('000)	197,425	200,562	1.6	197,311	(1.6)
Connections Increase	33,217	28,426	(14.4)	37,083	30.5
Total Connections	2,174,267	2,259,553	3.9	2,345,221	3.8
Economic Units Increase	43,664	39,360	(9.9)	50,655	28.7
Total Economic Units	2,940,247	3,058,663	4.0	3,165,405	3.5
DEFAULT	1.7%	3.7%	2 p.p	3.7%	0 p.p
OP. EFFICIENCY (Liters/Connections/Day)	232.6	230.6	(0.9)	213.0	(7.6)

Draught in Paraná

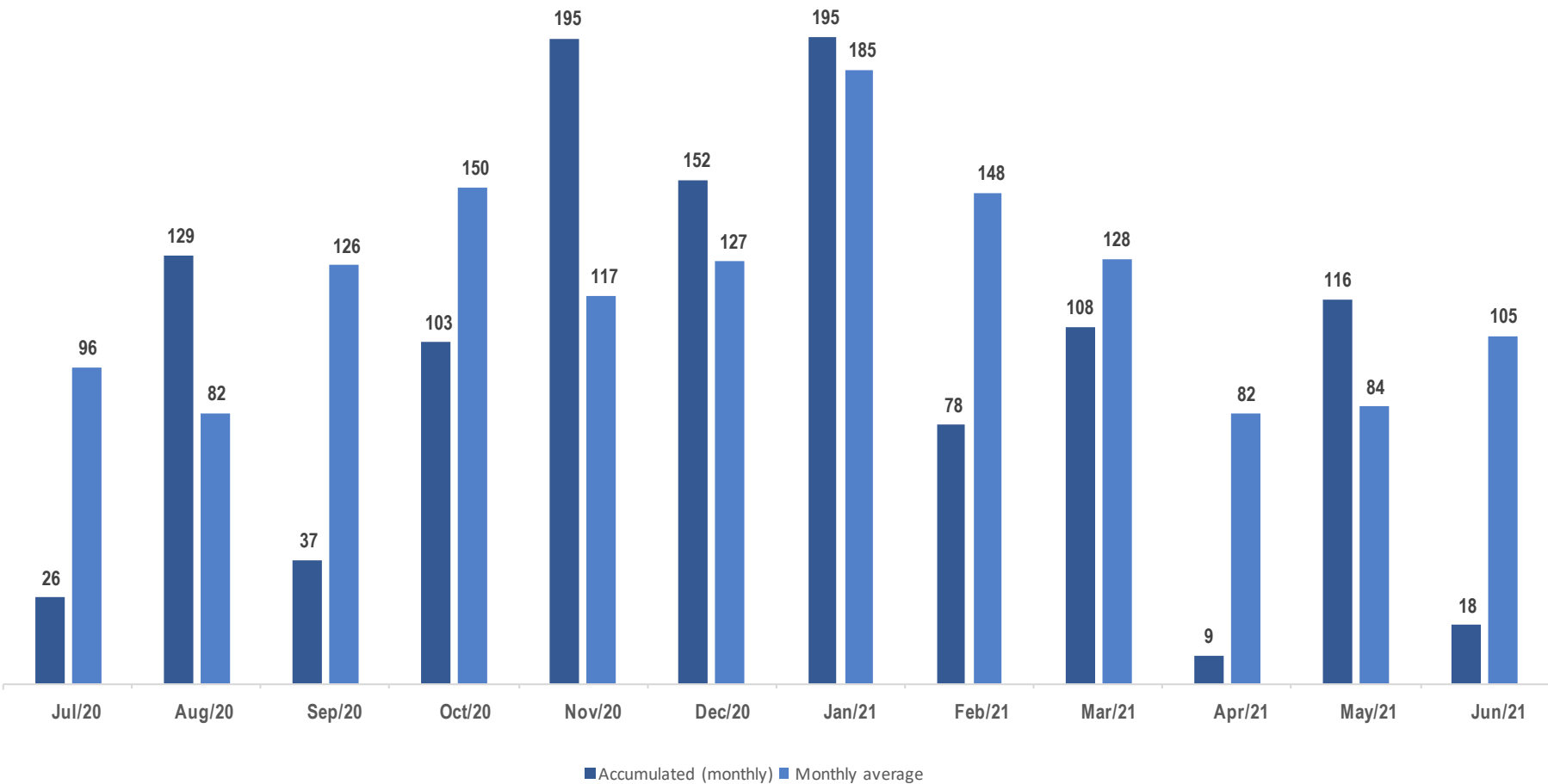


In June, rainfall was below average in the West, South, Northwest and North of Paraná.

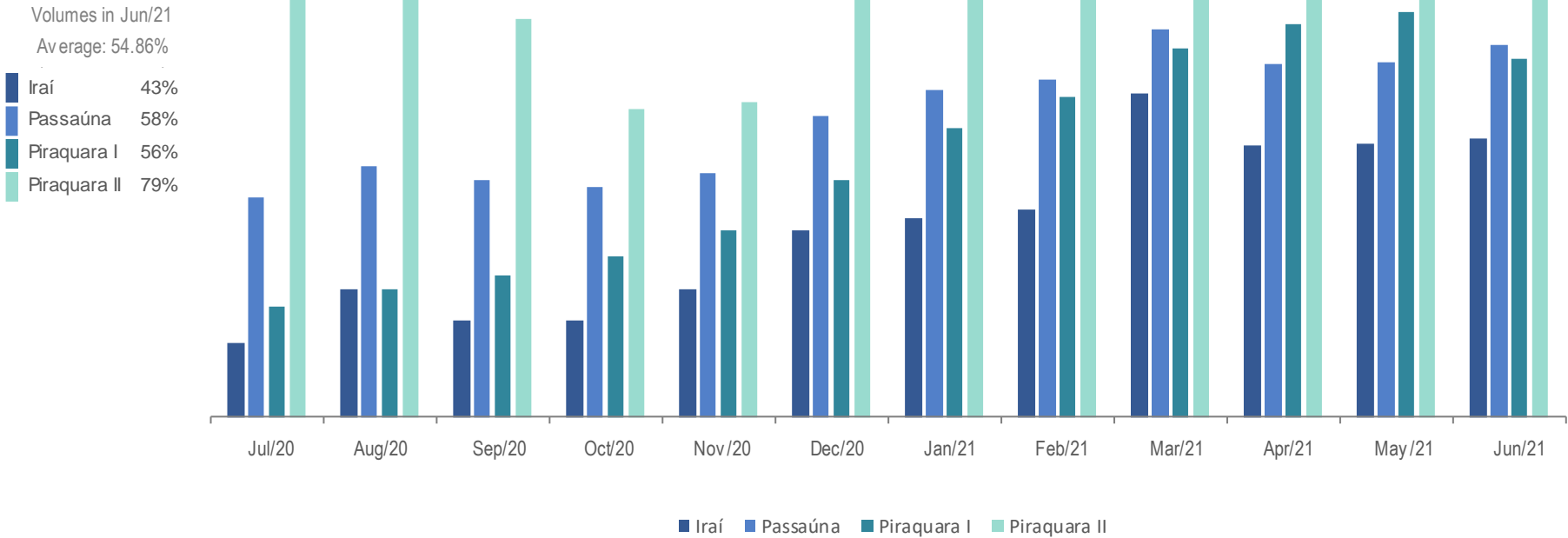
Source: SIMEPAR

Rainfall precipitation (mm)

Curitiba




Reservoir Levels



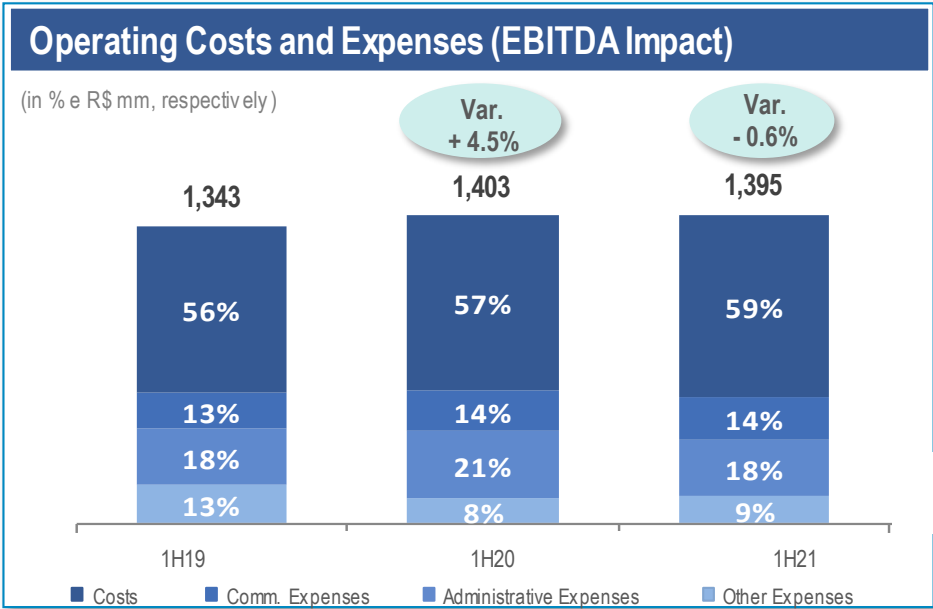
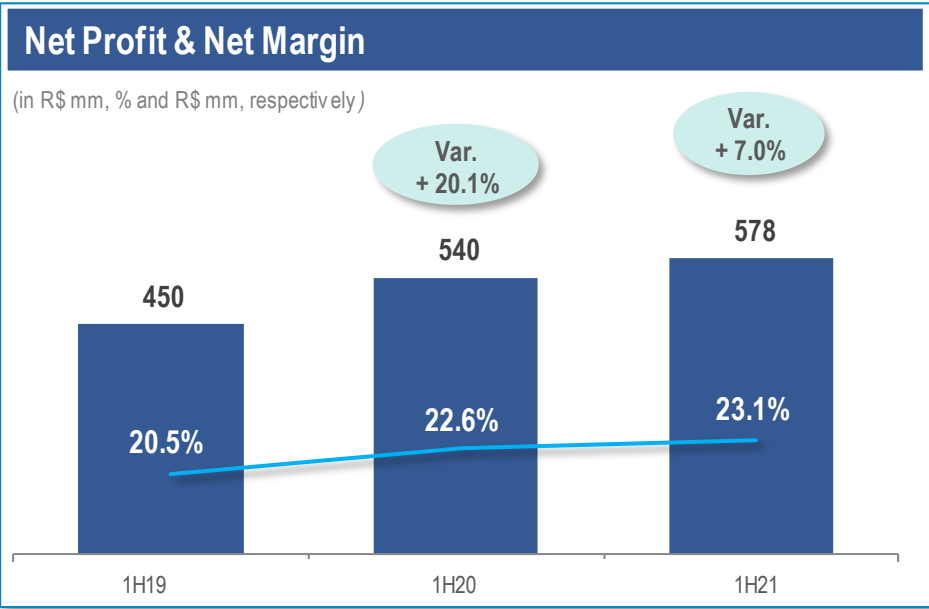
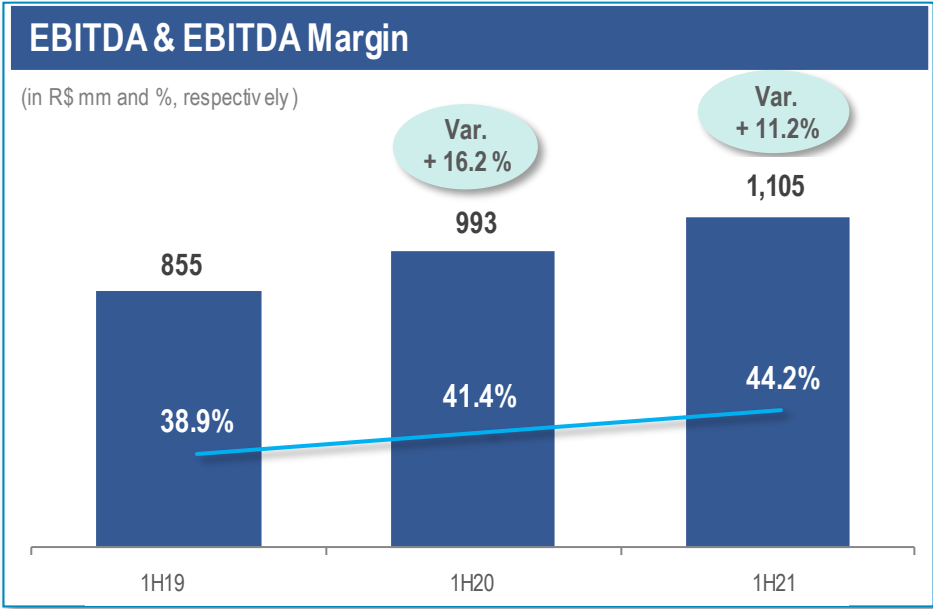
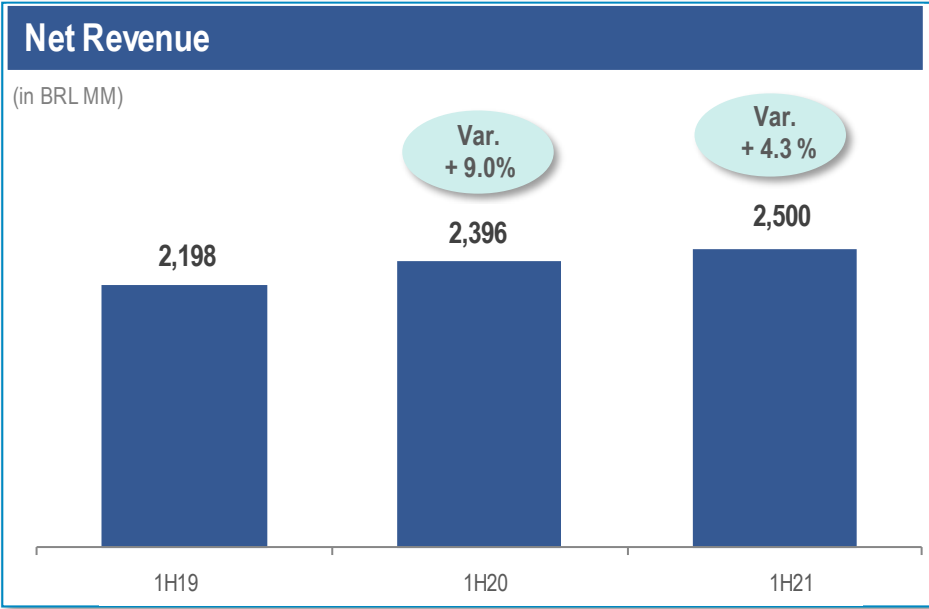
Performance Indicators



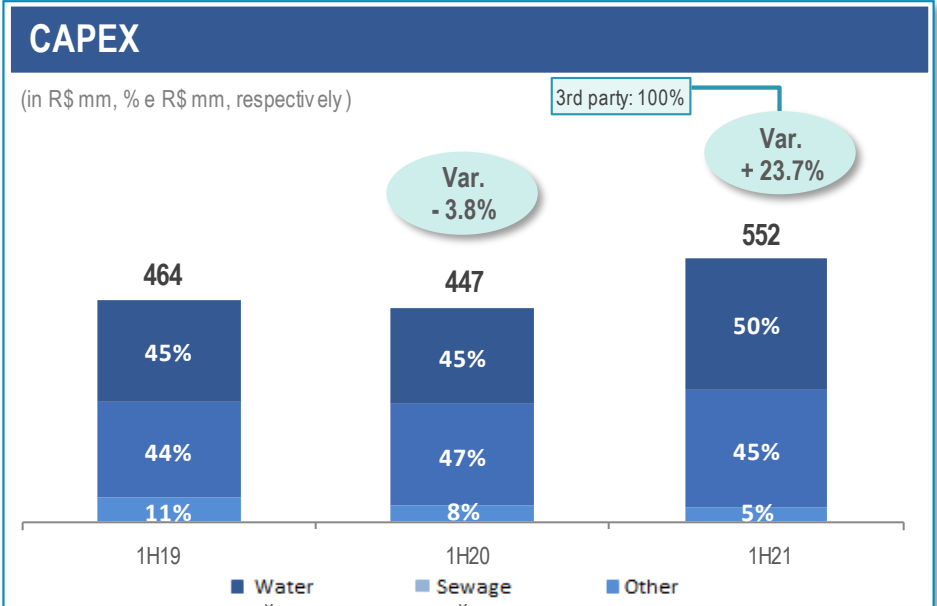
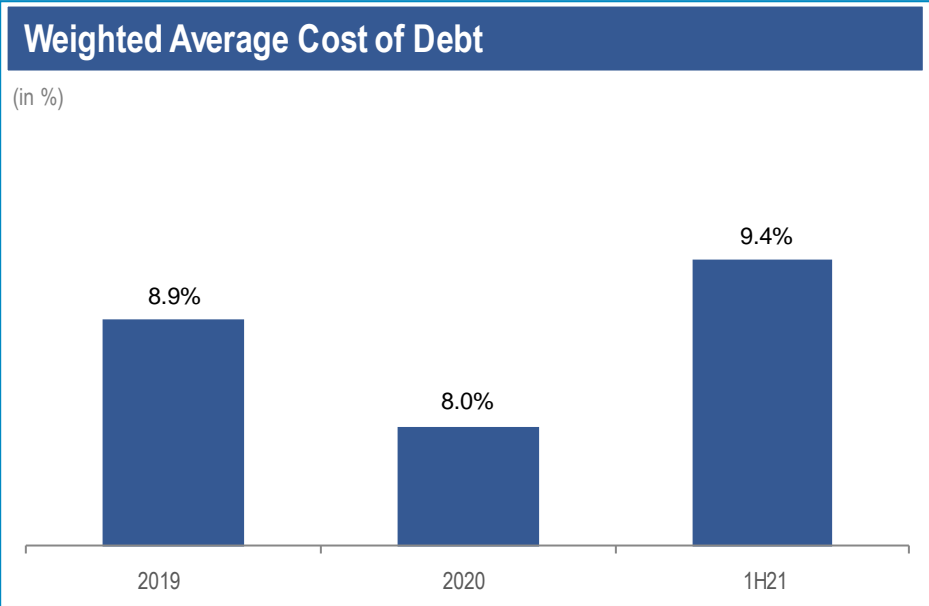
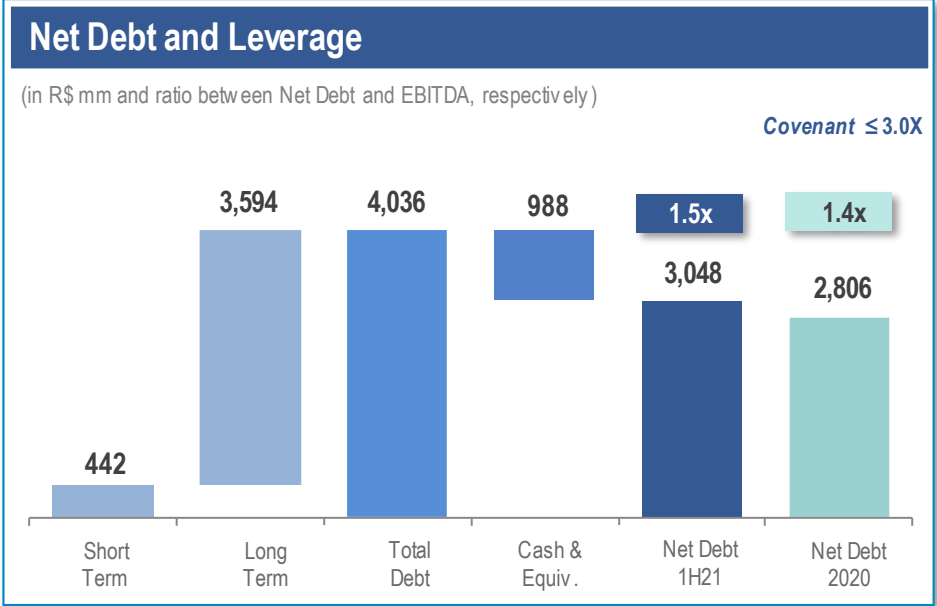
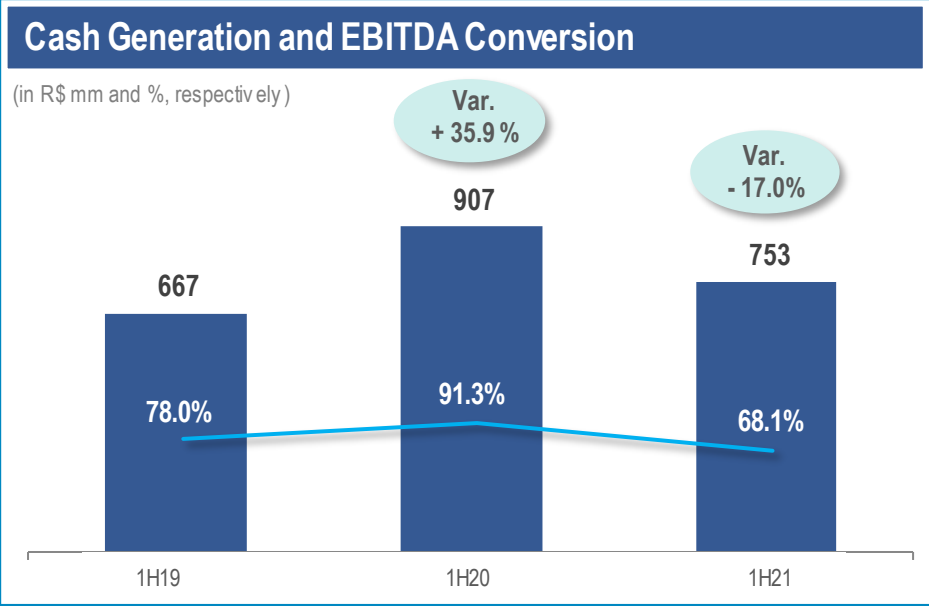
COVENANTS		1H19	1H20	1H21
Debentures: 8th, 9th 10th & 11th issues & CCB 				
Net Bank Debt / Adjusted EBITDA	≤ 3.0	1.65	1.26	1.42
Net Financial Expense Coverage Index	≥ 1.5	8.42	12.61	9.09
BNDES / Debentures: 2nd, 4th & 7th issues 				
Net Bank Debt / EBITDA	≤ 3.0	1.70	1.32	1.49
Debt Service Coverage Ratio / EBITDA	≥ 1.5	2.72	2.84	2.69
Other Onerous Debts / EBITDA	≤ 1.0	0.58	0.60	0.59
CAIXA Contracts 				
Adjusted EBITDA / Net Financial Expense	≥ 1.5	8.42	12.61	9.09
Net Bank Debt / Adjusted EBITDA	≤ 3.0	1.65	1.26	1.42
Other Onerous Debts / Adjusted EBITDA	≤ 1.0	0.56	0.58	0.56

COVENANTS / RATIOS		1H19	1H20	1H21
KfW Contracts 				
EBITDA / Debt Service Coverage Ratio	≥ 1.5	2.72	2.84	2.69
Net Bank Debt / EBITDA	≤ 3.0	1.70	1.32	1.49
Other Onerous Debts / EBITDA	≤ 1.0	0.58	0.60	0.59
Debt Level	≤ 0.60	49.3%	49.4%	47.3%
RATIOS				
EBITDA Margin		38.9%	41.4%	44.2%
ROIC		12.1%	14.0%	11.9%
ROE		15.7%	18.5%	14.5%

Financial Performance



Financial Performance



Income Statement



Quarterly Results	2Q19	2Q20	Var %	2Q21	Var %
NET REVENUE	1,099,291	1,150,039	4.6	1,273,389	10.7
Personnel	279,182	295,388	5.8	278,377	(5.8)
PPR	27,197	13,391	(50.8)	23,394	74.7
Material	45,813	51,433	12.3	54,505	6.0
Electricity	112,897	116,160	2.9	120,362	3.6
Third Party Services	146,310	164,888	12.7	164,001	(0.5)
General and Tax	38,056	37,718	(0.9)	37,682	(0.1)
Civil, Work, Environ., Fiscal, Tax Provisions	22,505	(14,774)	(165.6)	1,441	(109.8)
Health Care and Social Security Provisions	14,951	16,707	11.7	14,716	(11.9)
Financial Expenses (Revenues)	44,610	31,740	(28.8)	59,975	89.0
Other Costs and Expenses	94,001	86,474	(8.0)	94,670	9.5
TOTAL COSTS AND EXPENSES	825,522	799,126	(3.2)	849,124	6.3
Income Tax and Social Contribution	41,243	66,528	61.3	92,449	39.0
NET RESULT	232,526	284,385	22.3	331,817	16.7
Net Margin %	21.2%	24.7%	3.5 p.p	26.1%	1.4 p.p
EBITDA	402,106	472,090	17.4	581,863	23.3
EBITDA Margin %	36.6%	41.0%	4.4 p.p	45.7%	4.6 p.p
EBIT	318,379	382,654	20.2	484,241	26.5
EBIT Margin %	29.0%	33.3%	4.3 p.p	38.0%	4.7 p.p

Income Statement



Accumulated Results	1H19	1H20	Var %	1H21	Var %
NET REVENUE	2,197,872	2,396,175	9.0	2,499,865	4.3
Personnel	524,576	556,538	6.1	535,401	(3.8)
PPR	50,137	38,762	(22.7)	40,771	5.2
Material	88,598	107,674	21.5	108,047	0.3
Electricity	227,387	237,309	4.4	243,053	2.4
Third Party Services	290,293	317,682	9.4	320,482	0.9
General and Tax	74,148	79,388	7.1	76,502	(3.6)
Civil, Work, Environ., Fiscal, Tax Provisions	63,286	5,484	(91.3)	49,095	795.2
Health Care and Social Security Provisions	29,903	33,414	11.7	29,433	(11.9)
Financial Expenses (Revenues)	90,391	84,527	(6.5)	115,319	36.4
Other Costs and Expenses	160,929	203,222	26.3	184,478	(9.2)
TOTAL COSTS AND EXPENSES	1,599,648	1,664,000	4.0	1,702,581	2.3
Income Tax and Social Contribution	148,151	191,764	29.4	218,977	14.2
NET RESULT	450,073	540,411	20.1	578,307	7.0
Net Margin %	20.5%	22.6%	2.1 p.p	23.1%	0.5 p.p
EBITDA	854,746	993,033	16.2	1,104,601	11.2
EBITDA Margin %	38.9%	41.4%	2.5 p.p	44.2%	2.8 p.p
EBIT	688,615	816,702	18.6	912,603	11.7
EBIT Margin %	31.3%	34.1%	2.8 p.p	36.5%	2.4 p.p

Non-recurring Items



Non-recurring Items	2Q21	2Q20	1H21	1H20
Net Profit	331,817	284,386	578,307	540,411
Incentive Retirement Program ("PAI")	-	13,964	-	16,449
NPV expenses on contractual financial assets	-	-	-	11,057
Econ. & Financ. Balance - Consortium DM/LFM/SEF	-	-	-	15,184
Operation "Ductos" provision	5,949	-	5,949	-
Tax Effects	(2,023)	(4,748)	(2,023)	(14,515)
Non-recurring adjusted Net Profit	335,743	293,602	582,233	568,597
Realized Net Profit	331,817	284,386	578,307	540,411
Recurring variation x Realized	1.2%	3.2%	0.7%	5.2%
Non-recurring adjusted Net Margin	26.5%	25.5%	23.4%	23.7%
Realized Net Margin	26.1%	24.7%	23.1%	22.9%
Recurring variation x Realized	0.4 p.p	0.8 p.p	0.3 p.p	0.8 p.p
Non-recurring adjusted EBITDA	587,812	486,056	1,110,550	1,035,725
Realized EBITDA	581,863	472,091	1,104,601	993,033
Recurring variation x Realized	1.0%	3.0%	0.5%	4.3%
Non-recurring adjusted EBITDA Margin	46.2%	42.3%	44.4%	43.2%
Realized EBITDA Margin	45.7%	41.1%	44.2%	41.4%
Recurring variation x Realized	0.5 p.p	1.2 p.p	0.2 p.p	1.8 p.p

Adjusted EBITDA with non-manageable items

(in BRL MM)

1H21

EBITDA

1,104.6

(+) Non-manageable items

8.0

Electricity

13.3

Treatment material

6.7

Fees and Charges

(12.0)

(=) Adjusted EBITDA with non-manageable items

1,112.6

EBITDA Margin (non-manageable items adjustment)

44.5%

Real EBITDA Margin

44.2%

Balance Sheet



	2019	2020	Var %	1H21	Var %
Net Debt	(3,035,713)	(2,979,501)	(1.9)	(3,181,705)	6.8
Cash and Cash Equivalent	16,878	5,127	(69.6)	24,842	384.5
Financial Investments	257,181	869,196	238.0	963,455	10.8
Loans, Financing and Debentures	(3,080,431)	(3,647,588)	18.4	(4,036,141)	10.7
Dividends and Interest on Equity	(229,341)	(206,236)	(10.1)	(133,861)	(35.1)
Operating Working Capital	448,388	370,721	(17.3)	543,211	46.5
Accounts Receivable from Customers, net	829,562	799,603	(3.6)	908,098	13.6
Stocks for Operation	46,146	53,857	16.7	49,043	(8.9)
Contractors and Suppliers	(214,445)	(213,820)	(0.3)	(204,260)	(4.5)
Salaries and Social Charges	(212,875)	(268,919)	26.3	(209,670)	(22.0)
Other Assets / Liabilities	804,754	854,541	6.2	949,807	11.1
Provisions	(546,672)	(544,677)	(0.4)	(593,772)	9.0
Retirement and Health Care Plans	(1,236,602)	(1,171,352)	(5.3)	(1,200,785)	2.5
Contract Assets	1,756,714	1,634,802	(6.9)	1,732,421	6.0
Other Assets / Liabilities	831,314	935,768	12.6	1,011,943	8.1
Fixed Assets	7,956,485	8,697,402	9.3	8,998,990	3.5
Net Equity	(6,173,914)	(6,943,163)	12.5	(7,310,303)	5.3
Operating Working Capital Turnover	24	35		37	

Note: Other assets / liabilities consider recoverable and deferred taxes, restricted deposits and judicial deposits, other assets, concession contracts, contractual guarantees and retentions and other liabilities. Fixed assets consider intangible assets, fixed assets, investments and contractual financial assets

Cash Flow



	1H19	1H20	Var %	1H21	Var %
Operating Activities	667,098	906,793	35.9	752,659	(17.0)
Net Profit of the Adjusted Financial Year	792,077	888,377	12.2	1,054,335	18.7
Decrease (Increase) of Assets	(142,971)	6,268	(104.4)	(199,506)	(3,282.9)
Increase (Decrease) of Liabilities	17,992	12,148	(32.5)	(102,170)	(941.0)
Investment Activities	(463,984)	(447,768)	(3.5)	(553,350)	23.6
Financing Activities	(185,037)	151,122	(181.7)	(85,335)	(156.5)
Loans and Financing	439,187	694,682	58.2	626,455	(9.8)
Dividends / Interest on Equity Payment	(391,161)	(303,427)	(22.4)	(267,765)	(11.8)
Financing Payment	(191,927)	(187,577)	(2.3)	(382,219)	103.8
Leasing Payment	(40,936)	(39,082)	(4.5)	(39,191)	0.3
Other Variations	(200)	(13,474)	6,637.0	(22,615)	67.8
Increase (Decrease)	18,077	610,147	3,275.3	113,974	(81.3)
At the beginning of the period	326,624	274,059	(16.1)	874,323	219.0
At the end of the period	344,701	884,206	156.5	988,297	11.8

Financial and Investor Relations Office

