ENTENDER PARA ATENDER

UMA EMPRESA DO GRUPO SIMPAR

EARNINGS RELEASE 3Q23

FADEL TRANS MORENO TPC Rodomeu MARVEL TRUCKPAD IC TRANSPORTES Confiança que roda o Brasil FSJ O DNA DA LOGÍSTICA

São Paulo, November 06, 2023 - JSL S.A. (B3: JSLG3) ("JSL") announces its results for **3Q23.**

3Q23 RESULTS REINFORCE VALUE CREATION WITH RECORD EBITDA OF R$393 MILLION AND 38% NET INCOME GROWTH

- **Gross Revenue of R$2.4 billion, up 23.0%** compared to 3Q22.
  - **Balanced growth between Asset Light and Asset Heavy operations** - both growing over 20% year-over-year.
  - **Significant expansion of specialized and dedicated transportation services (+74% in the annual comparison)**, where we have substantial competitive advantages, and **Warehousing**, with the implementation of new TPC contracts, which grew 18,1%.
  - **Agribusiness already accounts for 10% of our revenues**, especially with the consolidation of **IC Transportes**, expanding our presence in this key sector of the Brazilian economy.
- **EBITDA margin of 20.2%** (+1.2 p.p. vs. 3Q22), reflecting the company's size and continuous gains in scale and operational efficiency, with **record EBITDA of R$393.0 million (+31.5% vs. 3Q22)**.
- **Net Income of R$58.0 million, up 37.6% vs. 3Q22**, due to the evolution of margins, the beginning of the decline in interest rates and the reduction of the cost (spread) of debt. This result also demonstrates the benefit of contracts that are currently priced at the correct cost of capital.
- **Free cash flow after positive growth of R$110.1 million** establishes a new level of cash generation for the Company, and already supports our cash needs for investments.
- The **ROIC running rate** of 15.7% reflects the transformation of the company's scale with a consistent increase in profitability and the right allocation of capital.
- **R$910 million of new contracts in the quarter,** with an average duration of 41 months and an expected increase in average monthly revenues of R$22 million.
- Three years since the **IPO:** increased profitability of the asset base, with **LTM EBITDA up 210% and ROIC up 8.4 p.p.**

Financial Highlights Summary (R$ million)	3Q23	3Q22	▲ Y / Y	2Q23	▲ Q / Q	9M23	9M22	▲ Y / Y	3Q23 Annualized
Gross Revenue	**2,360.1**	**1,918.3**	**23.0%**	**2,168.3**	**8.8%**	**6,374.7**	**5,165.9**	**23.4%**	**9,440.4**
Gross Revenue from Services	2,291.2	1,862.1	23.0%	2,105.1	8.8%	6,183.0	5,011.8	23.4%	9,164.6
Gross Revenue from Asset Sales	68.9	56.2	22.7%	63.1	9.2%	191.7	154.1	24.4%	275.8
Net Revenue	**2,010.1**	**1,624.8**	**23.7%**	**1,839.6**	**9.3%**	**5,413.3**	**4,360.0**	**24.2%**	**8,040.5**
Net Revenue from Services	1,942.9	1,570.8	23.7%	1,779.2	9.2%	5,227.5	4,211.1	24.1%	7,771.5
Net Revenue from Asset Sales	67.2	54.0	24.5%	60.4	11.3%	185.8	148.8	24.8%	269.0
EBIT	**278.7**	**222.4**	**25.4%**	**505.9**	**-44.9%**	**994.1**	**556.4**	**78.7%**	**1,115.0**
Margin (% NR from Services)	*14.3%*	*14.2%*	*+0.2 p.p.*	*28.4%*	*-14.1 p.p.*	*19.0%*	*13.2%*	*+5.8 p.p.*	*14.3%*
Net Income	**46.9**	**37.4**	**25.4%**	**205.2**	**-77.2%**	**278.9**	**100.3**	**178.1%**	**187.4**
Margin (% NR)	*2.3%*	*2.3%*	*+0.0 p.p.*	*11.2%*	*-8.8 p.p.*	*5.2%*	*2.3%*	*+2.9 p.p.*	*2.3%*
EBITDA	**393.0**	**298.9**	**31.5%**	**613.2**	**-35.9%**	**1,312.3**	**769.2**	**70.6%**	**1,571.9**
Margin (% NR from Services)	*20.2%*	*19.0%*	*+1.2 p.p.*	*34.5%*	*-14.2 p.p.*	*25.1%*	*18.3%*	*+6.8 p.p.*	*20.2%*
Net CAPEX	**153.1**	**304.4**	**-49.7%**	**190.2**	**-19.5%**	**662.4**	**739.4**	**-10.4%**	**612.4**
Adjusted EBIT[1]	**295.7**	**229.7**	**28.7%**	**257.5**	**14.8%**	**769.4**	**577.2**	**33.3%**	**1,182.8**
Margin (% NR from Services)	*15.2%*	*14.6%*	*+0.6 p.p.*	*14.5%*	*+0.7 p.p.*	*14.7%*	*13.7%*	*+1.0 p.p.*	*15.2%*
Adjusted EBITDA[1]	**393.0**	**298.9**	**31.5%**	**358.5**	**9.6%**	**1,057.6**	**769.2**	**37.5%**	**1,571.9**
Margin (% NR)	*20.2%*	*19.0%*	*+1.2 p.p.*	*20.1%*	*+0.1 p.p.*	*20.2%*	*18.3%*	*+2.0 p.p.*	*20.2%*
Adjusted[1] Net Income	**58.0**	**42.2**	**37.6%**	**41.3**	**40.5%**	**130.6**	**113.6**	**15.0%**	**232.2**
Margin (% NR from Services)	*2.9%*	*2.6%*	*+0.3 p.p.*	*2.2%*	*+0.6 p.p.*	*2.4%*	*2.6%*	*-0.2 p.p.*	*2.9%*

[1] Adjusted EBIT, EBITDA and Net Profit in 2Q23 and 3Q22, as reported at the time. In 3Q23, EBIT was adjusted by R$17.0 million and Net Profit at R$11.2 million to exclude the effects of the amortization of goodwill/additional value from acquisitions.

Message from Management

We are very pleased to report **JSL**'s third quarter results, which consolidate our leadership in the Brazilian logistics market and demonstrate the important progress made by our management. This quarter we celebrated the third anniversary of the Company's IPO and the quality of the work developed by **our People**. And we're sure there's much more to come.

We have built an irreplicable business model with consistent growth, scale and an absolute focus on understanding and anticipating our customers' needs in order to serve them in a dedicated, unique way that creates value for each of them.

In the three years since **JSL**'s IPO, we have grown gross and net revenues by 153%, and EBITDA by 210%, reaching R$8.3 billion, R$7.1 billion e R$1.4 billion, respectively (the latter already excludes the bargain purchase effects). Net income reached R$241 million, a 205% growth, and we have increased our ROIC Running Rate by 8.4 p.p., reaching 15.7%. During this period, we acquired eight companies that added to our portfolio and invested more than R$ 2.8 billion in assets (net capex) as part of new contracts signed with our customers and to support the growth of the acquired companies. Strong operating cash generation and wide access to capital provide us with the capacity to invest while maintaining a balanced capital structure and stable leverage.

The companies acquired through 2022 had an average revenue CAGR of 23% over the period, demonstrating that their growth was fueled by the combination of their specialized services with **JSL**'s scale and investment capacity. From now on, **IC Transportes** and **FSJ Logística** will also benefit from the **JSL** ecosystem to optimize their results.

JSL is the only company in Brazil with a relevant presence in the entire supply chain of its customers, offering dedicated services in integrated logistics, dedicated and specialized Cargo Transportation, Warehousing and Inventory Management, and urban distribution for large shippers. It is a model that offers solidity, balance and resilience to the results and great opportunities for development. It also reflects the quality of the services offered, with growth in all areas and a focus on key sectors such as Food and Beverage, Automotive and Pulp and Paper, as well as Agribusiness, a sector that has become more relevant in our portfolio with the acquisition of **IC** and now represents 10% of our revenue.

CREATING VALUE WITH STRONG EBITDA AND MARGIN GROWTH

We maintained our steady pace of growth and significantly improved the company's profitability. Compared to 3Q22, net revenue grew 23.7% to R$2.0 billion and EBITDA grew 31.5% to R$393.0 million in the quarter. In the year to date, we have grown net revenues by 24.2% and EBITDA by 37.5%, to R$ 5.4 billion and R$ 1.1 billion, respectively (adjusted for the effects of M&A, as reported in 2Q23). We reiterate that these figures do not yet reflect all the investments in assets for new projects or the full benefit of the acquisitions of **IC Transportes** (consolidated as of May/23) and **FSJ Logística** (as of September/23).

The Company's continued gains in scale are reflected in the strong growth in EBITDA. In this context, it is also worth highlighting our focus on adequate margins to the cost of capital and operations' inputs, while maintaining the quality of our services. The result of this discipline is a portfolio of healthy contracts, as evidenced by margin growth over the period. The individualized contract management allows deviations to be corrected, thereby maintaining **JSL**'s margins at a new level. For the quarter, we had an EBITDA margin of 20.2%, up 1.2 points versus 3Q22.

With the benefit of JSL's ecosystem and scale, the acquired businesses increased their EBITDA margin by 1.0 percentage points in the period. It is important to note that this improvement was achieved even with the consolidation of the figures of **IC Transportes**, a company which, although having already shown an improvement in its margins since joining the Group, is still not at the ideal level of profitability for its invested capital. Given the quality of the service provided by **IC** and the operational efficiency and cost reduction projects, we believe that margins will evolve to a reasonable level of return on the company's capital, contributing to **JSL**'s consolidated margins.

Adjusted Net Income for the quarter totaled R$ 58 million, an increase of 37.6% over the prior year. This result already shows the beginning of the benefits of the reduction in interest rates, despite their still high levels, but it is still affected by the negative impact of exchange rate fluctuations on the cash balances of the operation in Argentina, which amounted to approximately R$16 million in 3Q23. As mentioned above, these operations started to have their financial flows in Brazil in 3Q23, so the effect is related to cash balances and receivables from previous quarters.

Given the possibility of a decline in interest rates and the Company's ability to generate cash, we believe **JSL**'s net income should benefit significantly. In a sensitivity analysis based on the Company's average cost of debt, for every 100 bps decrease in interest rates, the quarter´s net income could have been benefited by R$12 million (i.e. approximately 20% of 3Q23 net income). At the same time, management discipline coupled with a focus on operational efficiencies and the maturing of contracts that have been properly priced and executed in recent quarters and have partially contributed to our cash generation to date should contribute to a greater conversion of our EBITDA to Net Income. These figures reflect the Company's transformation with increased profitability and discipline in capital allocation.

INCREASING DIVERSIFICATION OF OUR CUSTOMER PORTFOLIO AND OF THE SECTORS IN WHICH WE OPERATE

In September, we completed the acquisition of **FSJ Logística**, a company with accelerated growth (CAGR of 133% between 2019 and 2022), operating in the "Middle Mile" segment with full truck load road transportation services for retail and e-commerce (B2B) customers, with an addressable market estimated at more than **R$50 billion**.

We continue to make progress in integrating and leveraging synergies with **IC Transportes**, the largest acquisition since our IPO, which has added complementary sectors to **JSL**'s portfolio, in particular specialized transportation of gases, grains and fuels. **IC Transportes** accounted for 14.3% of our revenue from services in the quarter. It is important to note that the process of rebalancing **IC**'s operating margins and profitability is already showing results.

We continued with our organic growth agenda, signing **R$ 910.4 million in new contracts** in 3Q23, with an average term of 41 months and 92.7% cross-selling, resulting in an additional average monthly revenue of R$22 million, the largest monthly revenue increase over the quarters of 2023. These contracts are spread across various economic sectors, with Pulp and Paper accounting for 58% of the total, followed by Automotive (17%) and Food and Beverage (12%). By segment, 54% of the new contracts are in Dedicated Operations, 30% in Cargo Transportation, 10% in Urban Distribution and 6% in Warehousing. For the 9M23, we already posted R$2.5 billion in new signed contracts.

DISCIPLINE IN CAPITAL ALLOCATION AND SOLID OPERATING CASH GENERATION

The decision to invest in a new project is always based on a profitability analysis. This policy has allowed us to achieve scale without putting pressure on our capital structure. In the three years since the IPO, we have invested R$2.8 billion (net Capex) and our leverage has remained at an average level of 3x, while ROIC has grown by 8.4 p.p., reaching a *ROIC Running Rate of* 15.7%. This model has proven to be correct and an important pillar in the continuity of **JSL**'s growth and development cycle.

During the quarter, we carried out an important transaction to optimize our capital structure and ensure competitive financing for our investments: in September, we issued a new CRI ("Real Estate Receivables Certificate") for R$707.2 million, with terms that benefited from the Company's new level and solid credit profile. Following two rating upgrades since last year (Fitch rating to brAAA/Stable and S&P to brAA+/Stable), and in addition to other financing in the quarter, which lengthened the debt profile and lowered the cost of capital, this issue helped reduce our cost of debt on gross debt by 2.4 percentage points compared to 3Q22. This strengthens our capital structure, another key competitive differentiator in the industry.

We ended the quarter with a solid liquidity position, with R$ 1.2 billion in cash and R$ 1.4 billion in revolving credit lines (4 times our short-term debt). Leverage ended 3Q23 at 2.63x net debt/EBITDA and 2.37x net debt/EBITDA-A, reference for our financial covenants. We emphasize that net debt includes R$705 million of investments that have not yet generated revenues and results for 12 months, meaning that leverage does not necessarily reflect our capacity to generate cash with the investments made.

THE COUNTRY'S LARGEST INTEGRATED LOGISTICS PROVIDER, WITH UNIQUE POSITIONING AND SERVICE EXCELLENCE

We remain highly motivated by the development potential that lies ahead. We have a strong balance sheet that ensures a differentiated position to meet the needs of large industries that require specialized, high-quality services. In addition, we continue our agenda of consolidating the Brazilian logistics market, supported by our People and our Management Model, ready to deliver even more significant results in the future.

We thank our People, our Customers, our Investors, and our Suppliers for their confidence in our leadership and our role as a leader in the development of the logistics industry.

Thank you very much,

Ramon Alcaraz

JSL CEO

The financial information presented below complies with IFRS accounting principles (International Financial Reporting Standards). The results are presented on a consolidated basis. The information of the subsidiaries TruckPad, IC Transportes and FSJ Logística is consolidated from the date of acquisition (May 26, 2022, April 28, 2023 and August 31, 2023, respectively).

Consolidated Results

Consolidated (R$ million)	3Q23	3Q22	▲ Y / Y	2Q23	▲ Q / Q	9M23	9M22	▲ Y / Y
Gross Revenue	**2,360.1**	**1,918.3**	**23.0%**	**2,168.3**	**8.8%**	**6,374.7**	**5,165.9**	**23.4%**
Gross Revenue from Services	2,291.2	1,862.1	23.0%	2,105.1	8.8%	6,183.0	5,011.8	23.4%
Gross Revenue from Asset Sales	68.9	56.2	22.7%	63.1	9.2%	191.7	154.1	24.4%
Net Revenue	**2,010.1**	**1,624.8**	**23.7%**	**1,839.6**	**9.3%**	**5,413.3**	**4,360.0**	**24.2%**
Net Revenue from Services	1,942.9	1,570.8	23.7%	1,779.2	9.2%	5,227.5	4,211.1	24.1%
Dedicated Operations	652.2	598.5	9.0%	619.5	5.3%	1,836.2	1,609.5	14.1%
Cargo Transportation	939.0	655.5	43.2%	815.9	15.1%	2,357.9	1,669.6	41.2%
Urban Distribution	134.5	127.5	5.5%	128.8	4.5%	398.3	397.9	0.1%
Warehousing	217.1	189.4	14.7%	215.0	1.0%	635.1	534.1	18.9%
Net Revenue from Asset Sales	67.2	54.0	24.5%	60.4	11.3%	185.8	148.8	24.8%
Total Costs	**(1,628.8)**	**(1,322.7)**	**23.1%**	**(1,508.9)**	**7.9%**	**(4,404.1)**	**(3,622.0)**	**21.6%**
Cost of Services	(1,584.1)	(1,283.4)	23.4%	(1,465.7)	8.1%	(4,272.5)	(3,505.0)	21.9%
Cost of Asset Sales	(44.7)	(39.3)	13.9%	(43.2)	3.5%	(131.6)	(116.9)	12.5%
Gross Profit	**381.3**	**302.1**	**26.2%**	**330.7**	**15.3%**	**1,009.2**	**738.0**	**36.7%**
Operational Expenses	(102.6)	(79.8)	28.6%	175.2	n.a	(15.1)	(181.6)	-91.7%
EBIT	**278.7**	**222.4**	**25.4%**	**505.9**	**-44.9%**	**994.1**	**556.4**	**78.7%**
Margin (% NR from Services)	*14.3%*	*14.2%*	*+0.2 p.p.*	*28.4%*	*-14.1 p.p.*	*19.0%*	*13.2%*	*+5.8 p.p.*
Financial Result	**(247.1)**	**(172.0)**	**43.7%**	**(221.7)**	**11.5%**	**(661.8)**	**(427.6)**	**54.8%**
Financial Revenues	23.7	15.1	56.9%	17.6	34%	65.6	60.6	8.4%
Financial Expenses	(270.8)	(187.1)	44.7%	(239.2)	13.2%	(727.4)	(488.1)	49.0%
Taxes	**15.2**	**(13.0)**	**n.a**	**(79.0)**	**n.a**	**(53.5)**	**(28.6)**	**n.a**
Net Income (Loss)	**46.9**	**37.4**	**25.4%**	**205.2**	**-77.2%**	**278.9**	**100.3**	**178.1%**
Margin (% NR)	*2.3%*	*2.3%*	*+0.0 p.p.*	*11.2%*	*-8.8 p.p.*	*5.2%*	*2.3%*	*+2.9 p.p.*
EBITDA	**393.0**	**298.9**	**31.5%**	**613.2**	**-35.9%**	**1,312.3**	**769.2**	**70.6%**
Margin (% NR from Services)	*20.2%*	*19.0%*	*+1.2 p.p.*	*34.5%*	*-14.2 p.p.*	*25.1%*	*18.3%*	*+6.8 p.p.*
EBITDA-A	**437.7**	**338.2**	**29.4%**	**656.4**	**-33.3%**	**1,443.9**	**886.1**	**63.0%**
Margin (% NR from Services)	*22.5%*	*21.5%*	*+1.0 p.p.*	*36.9%*	*-14.4 p.p.*	*27.6%*	*21.0%*	*+6.6 p.p.*
Net CAPEX	**153.1**	**304.4**	**-49.7%**	**190.2**	**-19.5%**	**662.4**	**739.4**	**-10.4%**
Adjusted[1] EBITDA	**393.0**	**298.9**	**31.5%**	**358.5**	**9.6%**	**1,057.6**	**769.2**	**37.5%**
Margin (% NR from Services)	*20.2%*	*19.0%*	*+1.2 p.p.*	*20.1%*	*+0.1 p.p.*	*20.2%*	*18.3%*	*+2.0 p.p.*
Adjusted[1] EBIT	**295.7**	**229.7**	**28.7%**	**257.5**	**14.8%**	**769.4**	**577.2**	**33.3%**
Margin (% NR from Services)	*15.2%*	*14.6%*	*+0.6 p.p.*	*14.5%*	*+0.7 p.p.*	*14.7%*	*13.7%*	*+1.0 p.p.*
Adjusted[1] Net Income	**58.0**	**42.2**	**37.6%**	**41.3**	**40.5%**	**130.6**	**113.6**	**15.0%**
Margin (% NR)	*2.9%*	*2.6%*	*+0.3 p.p.*	*2.2%*	*+0.6 p.p.*	*2.4%*	*2.6%*	*-0.2 p.p.*

[1] Adjusted EBIT, EBITDA and Net Profit in 2Q23 and 3Q22, as reported at the time. In 3Q23, EBIT was adjusted by R$17.0 million and Net Profit at R$11.2 million to exclude the effects of the amortization of goodwill/additional value from acquisitions.

Net Revenue from Services reached R$ 1,942.9 million, up 23.7% compared to 3Q22, as a result of the incorporation of IC Transportes and FSJ and the implementation of new contracts, which continue to benefit us with an increasingly diversified portfolio. Segment and sector diversification remains an important differentiator in our business model.

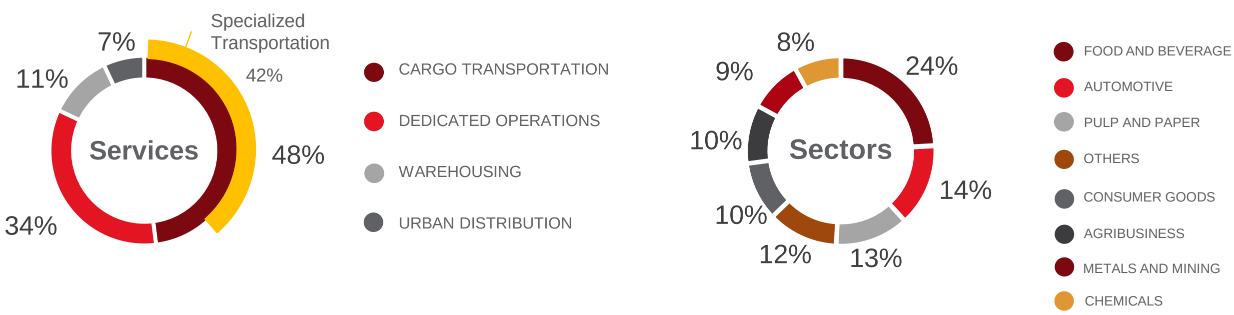
24% of 3Q23 net revenue came from the Food and Beverage sector, followed by 14% from Automotive, 13% from Pulp and Paper and 10% from Consumer Goods. With the addition of IC to our portfolio, the Agribusiness sector now represents 10% of our revenue (vs. 2% in 3Q22) and the Fuels sector, which we had no exposure to, now represents 2% of our revenue.

Once again, growth was balanced between the Asset Light and Asset Heavy business models, both of which grew over 20% year-over-year. We detail the results of the two models in the following sections. The results of the two models are detailed in the following sections.

In terms of operating segments, we grew in all types of services:

- Our Cargo Transportation service (48% of Net Operating Revenue from Services in the quarter) grew 43.2% compared to 3Q22, mainly due to the consolidation of IC Transportes and FSJ. In addition, in an effort to grow in services where the barrier to entry is higher, we increased our exposure to specialized and dedicated transportation (through Rodomeu, Marvel, Transmoreno, IC and FSJ), milk run services in the automotive sector, among others, which together represent 90% of the segment's net operating revenue (versus 73% in 3Q22), increasing our exposure to operations with lower volatility and higher value-added services;
- The Dedicated Operations segment (34% of Net Operating Revenue from Services in the quarter) grew by 9.0% compared to 3Q22, benefiting from the implementation of new contracts in the pulp and mining sector and intralogistics operations. Growth in this segment was partially impacted by our decision to focus on healthy margins and discontinue operations that did not provide adequate returns for our portfolio. This discipline in contract management continues to deliver consistent margin growth;
- Warehousing operations (11% of Net Operating Revenue from Services in the quarter) increased by 14.7% compared to 3Q22, mainly as a result of the implementation of new contracts signed by TPC, which expanded services with important existing customers, as well as the addition of new customers, which are still in the implementation phase and will contribute to revenue growth in the coming quarters;
- Finally, the Urban Distribution segment (7% of Net Operating Revenue from Services in the quarter) grew revenue by 5.5%, benefiting from Fadel's higher volumes in the Food and Beverage sector in both Brazil and South Africa.

BREAKDOWN OF NET REVENUE FROM SERVICES (3Q23)



Cost of Services increased by 23.4% compared to 3Q22, in line with our revenue growth. Gross margin for the quarter was 19.6%, up 0.4 percentage points year-over-year and 1.0 percentage points versus 2Q23, despite inflation in our input base, particularly diesel, which increased 26% during the quarter. This is the result of our solid contract structure, with established triggers for passing on costs through parametric formulas that reflect the baskets of items specific to each contract/operation. The EBITDA margin reached 20.2%, up 1.2 p.p. vs. 3Q22, with EBITDA of R$393.0 million, up 31.5% vs. the previous year.

Net Income for 3Q23 grew by 37.6% to R$ 58.0 million, benefiting from the growth in EBITDA and already positively impacted by the start of the decline in interest rates. As mentioned above, earnings were negatively impacted by approximately R$16 million related to exchange rate fluctuations on cash and receivables in the Argentine operations. These contracts from Argentina are already being invoiced in Brazil and the exchange rate fluctuation only applies to the remaining balances from previous quarters.

The next pages show the breakdown of our Asset Light and Asset Heavy results.

Asset Light

Asset Light (R$ million)	3Q23	3Q22	▲ A/A	2Q23	▲ Q/Q	9M23	9M22	▲ A/A
Gross Revenue	**1,255.7**	**1,041.0**	**20.6%**	**1,169.7**	**7.4%**	**3,421.8**	**2,822.7**	**21.2%**
Net Revenue	**1,053.7**	**865.9**	**21.7%**	**978.7**	**7.7%**	**2,862.9**	**2,340.9**	**22.3%**
Net Revenue from Services	1,034.1	854.1	21.1%	970.0	6.6%	2,825.3	2,300.7	22.8%
Dedicated Operations	170.0	174.1	-2.3%	176.8	-3.9%	512.2	472.3	8.5%
Cargo Transport	617.8	459.5	34.5%	550.4	12.3%	1,588.8	1,194.7	33.0%
Urban Distribution	29.1	31.2	-6.6%	27.8	4.9%	89.1	99.5	-10.4%
Warehousing	217.1	189.4	14.7%	215.0	1.0%	635.1	534.1	18.9%
Net Revenue from Asset Sales	19.7	11.7	67.4%	8.7	126.1%	37.7	40.2	-6.3%
Total Costs	**(884.8)**	**(733.9)**	**20.6%**	**(826.4)**	**7.1%**	**(2,392.4)**	**(2,016.3)**	**18.7%**
Cost of Services	(872.3)	(724.5)	20.4%	(820.6)	6.3%	(2,367.5)	(1,983.0)	19.4%
Personnel	(233.8)	(209.2)	11.7%	(233.2)	0.3%	(672.5)	(591.0)	13.8%
Third parties truck drivers	(433.9)	(335.3)	29.4%	(393.1)	10.4%	(1,126.5)	(898.0)	25.5%
Fuel and lubricants	(51.1)	(45.2)	13.2%	(39.9)	28.1%	(123.9)	(113.4)	9.2%
Parts / tires / maintenance	(45.5)	(37.5)	21.3%	(43.2)	5.5%	(127.9)	(111.4)	14.8%
Depreciation / amortization	(46.2)	(37.9)	21.9%	(50.3)	-8.2%	(142.2)	(103.4)	37.6%
Others	(61.8)	(59.5)	4.0%	(61.0)	1.3%	(174.5)	(165.8)	5.2%
Cost of Asset Sales	(12.5)	(9.3)	33.4%	(5.8)	115.8%	(24.9)	(33.3)	-25.1%
Gross Profit	**168.9**	**132.0**	**28.0%**	**152.3**	**11.0%**	**470.5**	**324.6**	**44.9%**
Operational Expenses	(56.0)	(45.6)	22.8%	(34.8)	60.9%	(142.7)	(99.8)	42.9%
EBIT	**112.9**	**86.4**	**30.7%**	**117.4**	**-3.9%**	**327.8**	**224.8**	**45.8%**
Margin (% NR from Services)	*10.9%*	*10.1%*	*+0.8 p.p.*	*12.1%*	*-1.2 p.p.*	*11.6%*	*9.8%*	*+1.8 p.p.*
EBITDA	**180.6**	**133.9**	**34.9%**	**178.9**	**1.0%**	**512.7**	**357.0**	**43.6%**
Margin (% NR from Services)	*17.5%*	*15.7%*	*+1.8 p.p.*	*18.4%*	*-1.0 p.p.*	*18.1%*	*15.5%*	*+2.6 p.p.*

Asset Light's Net Revenue from Services grew 21.1% compared to 3Q22, reaching R$ 1,034.1 million in the quarter, mainly due to the consolidation of IC Transportes and, since September 23, of FSJ. In 3Q23, the Automotive sector accounted for 25% of the segment's revenue from services (focused on milk run and intralogistics), followed by Consumer Goods (17%), Agribusiness (15%) - which grew with the addition of IC Transportes to our portfolio - and Food and Beverage (13%). The operating segment that contributed most to this growth was Cargo Transportation (60% of revenue), with a focus on specialized transportation, which grew 82% year-on-year and now accounts for 83% of total Cargo Transportation. We would also like to highlight the continued strong growth of TPC, up 18.1% vs. 3Q22, mainly driven by the addition of new contracts as mentioned above.

The segment's EBITDA was R$180.6 million in 3Q23, with an EBITDA margin of 17.5%, +1.8p.p. compared to 3Q22. Although the rise in diesel prices and the consolidation of IC Transportes put some pressure on the segment's margins on a quarterly comparison, this improvement largely reflects the maturation of our portfolio of specialized services for the segment, with higher value added for customers and contracts with adequate profitability.

Asset Heavy

Asset Heavy (R$ million)	3Q23	3Q22	▲ A/A	2Q23	▲ Q/Q	9M23	9M22	▲ A/A
Gross Revenue	**1,104.4**	**877.3**	**25.9%**	**998.5**	**10.6%**	**2,952.9**	**2,343.2**	**26.0%**
Net Revenue	**956.4**	**759.0**	**26.0%**	**860.9**	**11.1%**	**2,550.3**	**2,019.0**	**26.3%**
Net Revenue from Services	908.8	716.7	26.8%	809.2	12.3%	2,402.2	1,910.4	25.7%
Dedicated Operations	482.2	424.4	13.6%	442.6	9.0%	1,324.0	1,137.2	16.4%
Cargo Transport	321.1	196.0	63.8%	265.5	20.9%	769.0	474.9	61.9%
Urban Distribution	105.4	96.2	9.5%	101.0	4.3%	309.2	298.3	3.6%
Warehousing	-	-	n.a	-	n.a	-	n.a	n.a
Net Revenue from Asset Sales	47.6	42.3	12.6%	51.7	-8.0%	148.1	108.6	36.3%
Total Costs	**(744.0)**	**(588.8)**	**26.4%**	**(682.5)**	**9.0%**	**(2,011.6)**	**(1,605.5)**	**25.3%**
Cost of Services	(711.8)	(558.9)	27.4%	(645.1)	10.3%	(1,904.9)	(1,521.9)	25.2%
Personnel	(312.5)	(243.7)	28.3%	(290.5)	7.6%	(845.8)	(669.6)	26.3%
Third parties truck drivers	(28.2)	(28.1)	0.3%	(26.2)	7.6%	(80.1)	(104.5)	-23.3%
Fuel and lubricants	(171.3)	(148.6)	15.2%	(133.7)	28.1%	(431.7)	(374.7)	15.2%
Parts / tires / maintenance	(115.1)	(85.1)	35.1%	(101.6)	13.2%	(301.1)	(230.0)	30.9%
Depreciation / amortization	(42.9)	(26.3)	62.8%	(43.0)	-0.2%	(124.6)	(72.7)	71.3%
Others	(41.9)	(27.0)	55.2%	(50.0)	-16.3%	(121.6)	(70.5)	72.4%
Cost of Asset Sales	(32.2)	(29.9)	7.7%	(37.4)	-13.9%	(106.7)	(83.7)	27.5%
Gross Profit	**212.4**	**170.2**	**24.8%**	**178.4**	**19.0%**	**538.7**	**413.5**	**30.3%**
Operational Expenses	(46.5)	(34.1)	36.3%	(44.7)	4.0%	(127.1)	(81.7)	55.6%
EBIT	**165.8**	**136.0**	**21.9%**	**133.7**	**24.1%**	**411.6**	**331.6**	**24.1%**
Margin (% NR from Services)	*18.2%*	*19.0%*	*-0.7 p.p.*	*16.5%*	*+1.7 p.p.*	*17.1%*	*17.4%*	*-0.2 p.p.*
EBITDA	**212.3**	**165.0**	**28.7%**	**179.6**	**18.3%**	**544.9**	**412.1**	**32.2%**
Margin (% NR from Services)	*23.4%*	*23.0%*	*+0.3 p.p.*	*22.2%*	*+1.2 p.p.*	*22.7%*	*21.6%*	*+1.1 p.p.*

Net Revenue from Services reached R$908.8 million in 3Q23, up 26.8% vs. 3Q22 and 12.3% vs. 2Q23. This growth was driven by the implementation of new contracts in the Pulp and Paper and Mining segments, the growth of Fadel in South Africa and increased volumes in Brazil, as well as the consolidation of IC Transportes and FSJ. The Dedicated Operations segment is the largest contributor to the results, with 53% of Net Revenue from Services. We believe that the significant scale we have achieved in this segment over the last two years, with a CAGR of 20%, reflects the strength of our business model, which is integrated into the customer's production process, always combined with our discipline in terms of capital structure and selectivity in the contract base.

The Food and Beverage sector continues to be the most relevant in Asset Heavy, accounting for 37% of Net Revenue from Services, as a result of the consistency of Fadel's operations in Brazil, South Africa and Paraguay. Pulp and paper accounted for 23% of net service revenues and steel and mining for another 12%. These are sectors where the Dedicated Operations segment is more relevant and where we are present at various points in the customers' logistics chain. Finally, the Chemicals sector accounted for 11% of net revenue, mainly due to the growth of Rodomeu and the consolidation of IC Transportes.

The segment's EBITDA was R$212.3 million in 3Q23, with a margin of 23.4%, an increase of 0.3 p.p. compared to 3Q22, although it was negatively impacted by the consolidation of IC, as explained above. The EBITDA margin increased by 1.2 p.p. compared to the second quarter of last year as a result of the implementation of new contracts with pricing in line with the country's cost of capital as well as the discontinuation of certain contracts that could not be readjusted and had a negative impact on our average margins.

Financial Results

Finacial Result (R$ mm)	3Q23	3Q22	▲ Y / Y	2Q23	▲ Q / Q	9M23	9M22	▲ Y / Y
Financial Revenues	23.7	15.1	56.9%	17.6	34%	65.8	60.6	8.6%
Financial Expenses	(270.8)	(187.1)	44.7%	(239.2)	13.2%	(727.5)	(488.1)	49.0%
Financial Result	**(247.1)**	**(172.0)**	**43.7%**	**(221.6)**	**11.5%**	**(661.7)**	**(427.6)**	**54.8%**

The Net Financial Result for 3Q23 was an expense of R$247.1 million, mainly due to the higher volume of gross debt and the foreign exchange fluctuation in the Argentine operations of R$16 million, as explained above. The increase in gross debt is related to the acquisition of assets for the execution of new contracts and will therefore contribute to revenue generation in the coming quarters. We would also like to highlight our efforts to reduce the average cost of debt following the consolidation of our credit profile and the two rating upgrades we received from Fitch (AAA (bra)/Stable) and S&P (brAA+/Stable). When comparing the gross debt cost, we already noticed a 2.4p.p. reduction in 3Q23 related to 3Q22. The new CRI issuance, with an average cost of CDI + 1.37%, along with other liability management activities, contributed to this cost of debt reduction.

Capital Structure

Debt (R$ million)	3Q23	3Q22	▲ Y / Y	2Q23	▲ Q / Q
Gross Debt	**5,726.3**	**3,838.7**	**49.2%**	**5,115.0**	**12.0%**
Cash and Cash Equivalents	**1,232.3**	**670.6**	**83.8%**	**758.9**	**62.4%**
Net Debt	**4,494.0**	**3,168.1**	**41.9%**	**4,356.2**	**3.2%**
Average cost of Net Debt (p.y.)	**15.5%**	**18.1%**	**-2.7 p.p.**	**16.0%**	**-0.6 p.p.**
Net Debt cost after taxes (p.y.)	10.2%	12.0%	-1.7 p.p.	10.6%	-0.4 p.p.
Average term of net debt (years)	3.9	4.9	-21.2%	3.7	4.9%
Average cost of Gross Debt (p.y.)	14.6%	17.0%	-2.4 p.p.	15.2%	-0.6 p.p.
Average term of gross debt (years)	3.6	4.3	-17.6%	3.4	4.8%

We kept leverage stable even as we grow, given the efficiency of our investments and the speed with which we can implement new projects. We ended the quarter with 1.2 billion reais in cash and investments and 1.4 billion reais in undrawn revolving credit lines. Together, these sources of liquidity amount to R$2.6 billion, or 4.2x short-term debt. The volume is enough to repay the debt until mid-2026.

Reported net debt/EBITDA leverage is 2.63x, impacted by the recognition of the bargain purchase of IC Transportes as detailed in the previous quarter. Excluding this effect, leverage was reduced by 0.17x to 3.09x, reflecting our ability to generate cash to support growth. Net Debt to EBITDA Added, the benchmark ratio for our covenants, was 2.37x and EBITDA Added to Net Financial Result was 3.03x. These numbers underscore the strength of our current capital structure, which supports disciplined growth while respecting the appropriate level of leverage as determined by management and the Company's financial covenants.

In addition, our leverage is based on the acquisition of assets to support long-term projects with adequate returns, which provides strategic differentiation and access to adequate sources of financing. It is important to note that at the end of the quarter, the residual book value of net assets (trucks, vehicles, machinery and equipment) amounted to R$4.7 billion, which is higher than the company's total net debt of R$4.5 billion. If we take into account the potential appreciation of these assets, based on the gross margin on asset sales observed in 3Q23, we would have a 40% cushion to net debt.

Leverage (R$ million)	3Q23	2Q23	3Q22
Net Debt / EBITDA	**2.63x**	**2.74x**	**3.25x**
Net Debt/ EBITDA-A	**2.37x**	**2.45x**	**2.83x**
EBITDA-A / Financial Result	**3.05x**	**2.90x**	**2.89x**
EBITDA LTM	1,710.5	1,591.8	976.1
EBITDA-A LTM	1,894.2	1,774.6	1,119.4

Investments

Investments (R$ million)	3Q23	3Q22	▲ Y / Y	2Q23	▲ Q / Q	9M23	9M22	▲ Y / Y
Gross capex by nature	**222.1**	**360.6**	**-38.4%**	**253.3**	**-12.3%**	**854.1**	**893.5**	**-4.4%**
Expansion	180.2	219.5	-17.9%	197.6	-8.8%	738.9	614.6	20.2%
Maintenance	38.0	128.2	-70.4%	54.8	-30.6%	110.4	222.3	-50.3%
Others	3.9	12.9	-	0.8	374.5%	4.8	56.7	-
Gross capex by type	**222.1**	**360.6**	**-38.4%**	**253.3**	**-12.3%**	**854.1**	**893.5**	**-4.4%**
Trucks	112.8	300.4	-62.5%	146.4	-23.0%	443.1	662.0	-33.1%
Machinery and Equipment	45.7	20.2	126.6%	62.9	-27.4%	145.6	98.1	48.5%
Light Vehicles	38.8	19.2	101.9%	24.5	58.4%	199.0	46.9	324.0%
Bus	5.5	3.4	n.a.	0.8	n.a.	10.4	4.0	157.9%
Others	19.3	17.5	10.2%	18.6	3.7%	56.1	82.5	-32.0%
Sale of assets	**68.9**	**56.2**	**22.7%**	**63.1**	**9.2%**	**191.7**	**154.1**	**24.4%**
Total net capex	**153.1**	**304.4**	**-49.7%**	**190.2**	**-19.5%**	**662.4**	**739.4**	**-10.4%**

In 3Q23, we continued with the same investment strategy, reporting net capex of R$153.1 million, bringing the total for the first nine months of 2023 to R$662.4 million. 81% of the quarter's gross capex was earmarked for expansion, guaranteeing new revenues for the coming periods in contracts with solid profitability and diversification, which will translate into more resilient results.

It is important to note that JSL does not operate with an inventory of assets; we make investments only after contracts are signed. There is virtually no risk of idleness with this model.

The cash effect of the investments made in the period is reflected in the 'Cash Flow' session.

Returns

ROIC (Return on Invested Capital)	3Q23 LTM	3Q22 LTM	2Q23 LTM	Running Rate UDM
EBIT	1,206.6	690.4	1,151.5	1,006.1
Effective rate	-0.8%	18%	7%	22%
NOPLAT	**1,215.8**	**565.9**	**1,076.5**	**784.8**
Current Period Net Debt	4,494.0	3,168.1	4,356.2	3,788.8
Previous period Net Debt	3,168.1	2,349.5	3,022.3	3,168.1
Average Net Debt	**3,831.1**	**2,758.8**	**3,689.2**	**3,478.5**
Current Period Equity	1,683.3	1,388.3	1,632.5	1,683.3
Previous period Equity	1,388.3	1,345.2	1,351.7	1,388.3
Average Equity	**1,535.8**	**1,366.8**	**1,492.1**	**1,535.8**
Invested Capital Current Period	6,177.3	4,556.4	5,988.7	5,472.1
Capital Invested Previous Period	4,556.4	3,694.7	4,374.0	4,556.4
Average Invested Capital	**5,366.9**	**4,125.5**	**5,181.3**	**5,014.3**
ROIC	**22.7%**	**13.7%**	**20.8%**	**15.7%**

Our investments are always related to the allocation to projects already contracted, with the generation of revenues and results planned in the project, which has ensured the improvement of our profitability, as measured by ROIC, over the last few years. In 3Q23, the reported LTM ROIC was 22.7%, while the ROIC running rate was 15.7%.

As assumptions for the ROIC Running Rate, we have used the last twelve months' Adjusted EBIT, excluding the positive effect of the bargain purchase of IC Transportes, a normalized tax rate of 22%, and we have excluded from the current net debt R$705 million related to the investments made since 4Q22 in projects whose operations are not yet fully reflected in our revenue generation. It is important to note that ROIC has also not yet been impacted by the consolidation and maturation of the **IC Transportes and FSJ Logística** businesses, which were only added to our portfolio in April/23 and September/2023, respectively. Therefore, the current net debt is affected by approximately R$282 million related to the payment for these two acquisitions (the sum of the net debt of the companies and the payment we have made so far for the acquisitions).

Cash Flow

Cash Flow (R$ million)	3Q23	2Q23	3Q22	9M23	9M22	2022	2021	2020
EBITDA	**393.0**	**613.2**	**298.9**	**1,312.3**	**769.1**	**1,079.8**	**758.0**	**432.0**
Working Capital	(63.7)	34.2	117.7	(19.5)	409.8	383.3	(25.4)	9.0
Cost of asset sales for rent and services provided	44.7	43.2	39.3	131.6	116.9	162.9	64.1	167.0
Maintenance Capex	(35.0)	(41.6)	(41.3)	(94.2)	(135.4)	(171.0)	(189.8)	(67.9)
Non Cash and Others	(28.5)	(286.4)	(2.8)	(291.9)	(83.8)	(82.8)	(16.9)	3.0
Cash generated by operational activities	**310.5**	**362.5**	**411.8**	**1,038.4**	**1,076.7**	**1,372.2**	**590.0**	**543.1**
(-) Income tax and social contribution paid	(5.9)	(2.7)	(2.5)	(13.8)	(19.5)	(24.6)	(27.3)	(110.0)
(-) Capex others	(3.9)	(0.8)	(12.9)	(4.8)	(56.7)	(59.5)	(78.1)	(35.0)
Free Cash Flow	**300.7**	**359.1**	**396.5**	**1,019.8**	**1,000.5**	**1,288.0**	**484.6**	**398.1**
(-) Expansion Capex	(150.3)	(446.8)	(154.6)	(1,014.6)	(644.9)	(667.2)	(383.5)	(225.1)
(-) Companies acquisition	(40.3)	(51.9)	(4.9)	(92.2)	(3.4)	1.5	(229.3)	(150.0)
Cash flow after growth	**110.1**	**(139.7)**	**237.0**	**(87.1)**	**352.2**	**622.2**	**(128.1)**	**23.0**

Our focus on pricing new contracts with appropriate returns and efficient capital allocation allows the Company to maintain strong cash generation ahead of growth, providing a sound business model and capacity for growth while maintaining appropriate leverage. In 3Q23, free cash flow, before growth, was R$300.7 million. After growth, cash flow was also positive at R$110.1 million, demonstrating our ability to generate consistent results and disciplined growth without affecting our leverage. We remind you that the expansion capex with cash effect is net of the benefits of financing lines (FINAME) and payment terms negotiated with suppliers.

Exhibit I - EBITDA and Net Income Reconciliation

EBITDA Reconciliation (R$ million)	3Q23	3Q22	▲ Y / Y	2Q23	▲ Q / Q	9M23	9M22	▲ Y / Y
Total Net Income	46.9	37.4	25.4%	205.2	-77.2%	278.9	100.3	178.1%
Financial Result	247.1	172.0	43.7%	221.7	11.5%	661.8	427.6	54.8%
Taxes	(15.2)	13.0	-217.3%	79.0	-119.3%	53.5	28.6	87.3%
Depreciation and Amortization	114.2	76.6	49.2%	107.4	6.4%	318.2	212.8	49.5%
Fixed asset depreciation	87.7	54.8	59.9%	80.7	8.6%	241.1	151.9	58.8%
IFRS 16 depreciation	26.6	21.7	22.1%	26.7	-0.4%	77.1	60.9	26.6%
EBITDA	**393.0**	**298.9**	**31.5%**	**613.2**	**-35.9%**	**1,312.3**	**769.2**	**70.6%**
Cost of Asset Sales	**44.7**	**39.3**	**13.9%**	**43.2**	**3.5%**	**131.6**	**116.9**	**12.5%**
EBITDA-A	**437.7**	**338.2**	**29.4%**	**656.4**	**-33.3%**	**1,443.9**	**886.1**	**62.9%**
Others	-	-	n.a	(254.8)	n.a	(254.8)	-	n.a
Adjusted EBITDA	**393.0**	**298.9**	**31.5%**	**358.5**	**9.6%**	**1,057.6**	**769.2**	**37.5%**
Adjusted EBITDA ex IFRS 16	366.4	277.2	32.2%	331.8	10.4%	980.5	708.3	38.4%
EBITDA ex IFRS 16	366.4	277.2	32.2%	586.6	-37.5%	1,235.3	708.3	74.4%

Net Income Reconciliation(R$ million)	3Q23	3Q22	▲ Y / Y	2Q23	▲ Q / Q	9M23	9M22	▲ Y / Y
Net Income	**46.9**	**37.4**	**25.4%**	**205.2**	**-77.2%**	**278.9**	**100.3**	**178.1%**
Extemporaneous net credits	-	-	n.a	-	n.a	-	-	n.a
Write-off of improvements	-	-	n.a	-	n.a	-	-	n.a
Provisions	-	-	n.a	(168.1)	n.a	(168.1)	-	n.a
PPA	11.2	4.8	n.a	4.2	n.a	19.8	13.3	n.a
Adjusted Net Income	**58.0**	**42.2**	**37.6%**	**41.3**	**40.5%**	**130.6**	**113.6**	**15.0%**
Margin (% NR)	*2.9%*	*2.6%*	*+0.3 p.p.*	*2.2%*	*+0.6 p.p.*	*2.4%*	*2.6%*	*-0.2 p.p.*

Exhibit II – Balance Sheet

Assets (R$ million)	3Q23	2Q23	3Q22
Current assets			
Cash and cash equivalents	587.0	528.7	388.6
Securities	645.2	230.2	282.0
Derivative financial instruments	0.0	0.0	0.1
Accounts receivable	1,457.9	1,316.2	1,227.1
Inventory / Warehouse	59.5	57.3	63.2
Taxes recoverable	63.2	106.6	153.7
Income tax and social contribution	31.5	46.2	51.5
Other credits	28.9	7.4	15.9
Prepaid expenses	46.2	63.6	30.5
Other credits intercompany	-	-	-
Dividends receivable	-	-	-
Assets available for sale (fleet renewal)	197.7	97.5	57.4
Third-party payments	51.5	37.1	21.7
Total current assets	**3,168.6**	**2,490.8**	**2,291.8**
Non-current assets			
Non-current			
Securities	0.0	0.0	0.0
Derivative financial instruments	145.2	177.1	5.6
Accounts receivable	34.5	24.6	26.4
Taxes recoverable	150.5	115.6	140.3
Deferred income and social contribution taxes	7.0	14.7	6.4
Judicial deposits	66.2	64.6	63.3
Income tax and social contribution	70.3	44.6	33.6
Related parts	-	-	-
Compensation asset by business combination	558.8	523.3	230.0
Other credits	30.7	35.9	21.8
Total	**1,063.3**	**1,000.4**	**527.4**
Investments	-	-	-
Property, plant and equipment	5,448.6	5,352.4	3,774.0
Intangible	920.1	872.9	854.1
Total	**6,368.6**	**6,225.3**	**4,628.1**
Total Non-current assets	**7,431.9**	**7,225.8**	**5,155.5**
Total Assets	**10,600.5**	**9,716.6**	**7,447.3**

Passivo (R$ milhões)	3Q23	2Q23	3Q22
Current liabilities			
Providers	371.7	322.3	307.5
Confirming payable (Automakers) (ICVM 01/2016)	-	-	-
Loans and financing	564.4	426.5	54.4
Debentures	49.9	65.9	50.0
Financial lease payable	24.5	18.3	10.1
Lease for right use	110.4	101.3	73.2
Labor obligations	499.2	437.5	365.9
Tax liabilities	10.0	4.6	10.7
Income and social contribution taxes payable	120.4	123.7	105.3
Other Accounts payable	62.4	64.5	115.4
Dividends and interest on capital payable	-	-	-
Advances from customers	24.6	45.9	45.5
Related parts	-	-	-
Acquisition of companies payable	96.4	75.9	90.2
Total Current liabilities	**1,934.0**	**1,686.5**	**1,228.1**
Non-current liabilities			
Loans and financing	3,332.5	2,890.6	1,923.2
Debentures	1,801.1	1,799.4	1,794.4
Financial lease payable	90.0	91.5	12.3
Lease for right use	341.7	346.0	350.4
Tax liabilities	31.9	33.4	33.8
Provision for judicial and administrative claims	663.0	605.6	285.3
Deferred income and social contribution taxes	156.8	155.3	127.3
Related parties	2.0	1.9	1.8
Other Accounts payable	23.0	5.1	14.5
Company acquisitions payable	529.3	467.5	288.0
Labor obligations	2.2	1.3	
Derivative financial instruments	9.9		
Total Non-current liabilities	**6,983.3**	**6,397.6**	**4,830.9**
Total Equity	**1,683.3**	**1,632.5**	**1,388.3**
Total Liabilities and Equity	**10,600.5**	**9,716.6**	**7,447.3**

Glossary

EBITDA-A or EBITDA Added – Corresponds to EBITDA plus the residual accounting cost from the sale of fixed assets, which does not represent operational cash disbursements, as it is merely an accounting representation of the write-off of assets at the time of sale. Thus, the Company's Management believes that EBITDA-A is a most adequate measure of operating cash flow than traditional EBITDA as a proxy for cash generation to gauge the Company's capacity to meet its financial obligations. We also emphasize that based on public issuance deeds of debentures, to calculate leverage and coverage of net financial expenses, EBITDA-A corresponds to the earnings before financial results, taxes, depreciation, amortization, impairment of assets and equity equivalence, plus the sale of assets used in the provision of services, calculated over the last 12 (twelve) months, including the EBITDA Added of the last 12 (twelve) months of the merged and/or acquired companies.

IFRS16 - The International Accounting Standards Board (IASB) has issued CPC 06 (R2) /IFRS 16, which requires lessees to recognize most leases on the balance sheet, with a liability for future payments and an asset for the right-of-use being recorded. The standard entered into effect as of January 1, 2019.

Dedicated Services or Services Dedicated to the Supply Chain – Services provided in an integrated and customized manner for each client. They include managing the flow of inputs/raw materials and information from the supplier through the entry of the materials into the client's facilities (Inbound operations), the outflow of finished products from the customer's facilities to the point of consumption (Outbound operations), and product handling and inventory management, Reverse Logistics and Warehousing.

Additional Information

This Earnings Release is intended to detail the financial and operating results of JSL S.A. in the third quarter of 2023. The financial information is presented in millions of Brazilian Reais (R$) unless otherwise indicated. The Company's interim financial information is prepared under the Brazilian Corporation Law and is presented on a consolidated basis under CPC-21 (R1) Interim Financial Reporting and IAS 34 - Interim Financial Reporting, issued by the IASB. Comparisons refer to revised data for 3Q22 and 2Q23, except where otherwise indicated.

As of January 1, 2019, JSL adopted CPC 06 (R2)/IFRS 16 in its accounting financial statements corresponding to the 1Q19. None of the changes leads to the restatement of the financial statements already published.

Due to rounded figures, the financial information presented in the tables in this document may not reconcile exactly with the figures presented in the audited consolidated financial statements.

Disclaimer

We make forward-looking statements that are subject to risks and uncertainties. Such statements are based on the beliefs and assumptions of our Management and are based on information currently available to the Company. Forward-looking statements include information about our intentions, beliefs, or current expectations and those of the Company's Board of Directors and Management.

Disclaimers for forward-looking information and statements also include information about possible or supposed operating results, as well as statements that are preceded by, followed by, or that include the words "believes," "may," "will," "continues," "expects," "predicts," "intends," "plans," "estimates," or similar expressions.

Forward-looking statements and information are not guarantees of performance. They involve risks, uncertainties, and assumptions as they relate to future events and depend, therefore, on circumstances that may or may not occur. Future results and shareholder value creation may differ materially from those expressed or implied by the forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.

Conference Call and Webcast

Date: November 7, 2023, Tuesday.

Time: **11:00 a.m. (Brasília)**
9:00 a.m. (New York) – with simultaneous interpretation into English

Connection phones:
Brazil: +55 11 3181-8565
Other countries: +1 412 717-9627

Access code: JSL
Webcast: ri.jsl.com.br

Webcast access: The presentation slides will be available for viewing and downloading in the Investor Relations section of our website ri.jsl.com.br. The audio for the conference call will be broadcast live on the platform and will be available after the event.

For further information, please contact the Investor Relations Department:

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