

Results  
Conference Call

**1Q25**

**REDE D'OR**

*Hospital Barra D'Or – Rio de Janeiro*



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## SULAMÉRICA ACCOUNTING AND IFRS 17 ADOPTION

Due to the merger of Sul América S.A. ("SulAmérica") being completed on December 23, 2022, the Financial Statements of Rede D'Or São Luiz S.A. ("Rede D'Or") did not include the income statement balances for the 2022 fiscal year of SulAmérica. From the Financial Statements of Rede D'Or on March 31, 2023, SulAmérica's results are fully included in the Income Statement, as well as the Accounting Cash Flow and Balance Sheet.

In preparing this report, Rede D'Or chose to present selected operational and financial indicators for Rede D'Or and SulAmérica separately, on a voluntary, managerial, and unaudited basis.

The Company also reinforces the disclaimer available on the previous page, in the context of any declarations that may be made related to the combination between Rede D'Or and SulAmérica. For further information regarding the risks that should be considered, please see section 4, "Risk Factors", of Rede D'Or's Reference Form, available on the Company's IR website, as well as the files directory of Rede D'Or on the CVM website.

The adoption of IFRS 17/CPC 50 for insurance contracts, which impacts SulAmérica's operations, introduced changes to accounting practices and the way the Company's financial statements are released.

For the purposes of managerial analysis and better comparability between periods, the results presented in this document continue to consider IFRS 4/CPC 11, the previous accounting standard.

# › 1Q25 HIGHLIGHTS

## REDE D'OR

### Gross revenue

+6.8% YoY, reaching R\$7.9 billion in the quarter

### Operational beds

Opening of 291 beds in the period

### Oncology

Increases 16.5% YoY in gross revenue, with a 12.2% increase in the average ticket of the segment and a 3.8% expansion in the volume of infusions

### Consolidated average ticket

Annual growth of 7.6% in the last twelve months ended Mar-25

### EBITDA

R\$1.7 billion, with 23.8% margin

## SULAMÉRICA

### Net revenue

R\$8.0 billion, +12.2% YoY, reflecting growth of beneficiaries and portfolio price adjustments

### Loss ratio

Consolidated indicator of 78.6% in the quarter presents improvement of 3.9 pp vs. 1Q24 and 1.6 pp vs. 4Q24

### Membership evolution

+8.5% YoY, reaching 5.4 million beneficiaries considering health and dental portfolio

### Administrative expenses<sup>(1)</sup>

Level of administrative expenses in relation to revenues of 4.2% in the quarter

### Adjusted EBITDA<sup>(2)</sup>

R\$986,3 million, increase of 106.4% YoY

## CONSOLIDATED

### Gross revenue

6.8% YoY growth, registering R\$14.1 billion in the quarter

### EBITDA

R\$2.3 billion, +22.1% YoY; EBITDA, summed the financial result of insurer's restricted assets, was R\$2.6 billion, (+21.4% YoY)

### Net income

Increase of 21.1% YoY, surpassing R\$1.0 billion

### Debt

Drops to 1.7x Net Debt/EBITDA, decrease of 0.5x vs. 1Q24 and 0.2x vs. 4Q24

### Operational cash flow<sup>(3)</sup>

R\$3.2 billion generated, +85.1% YoY

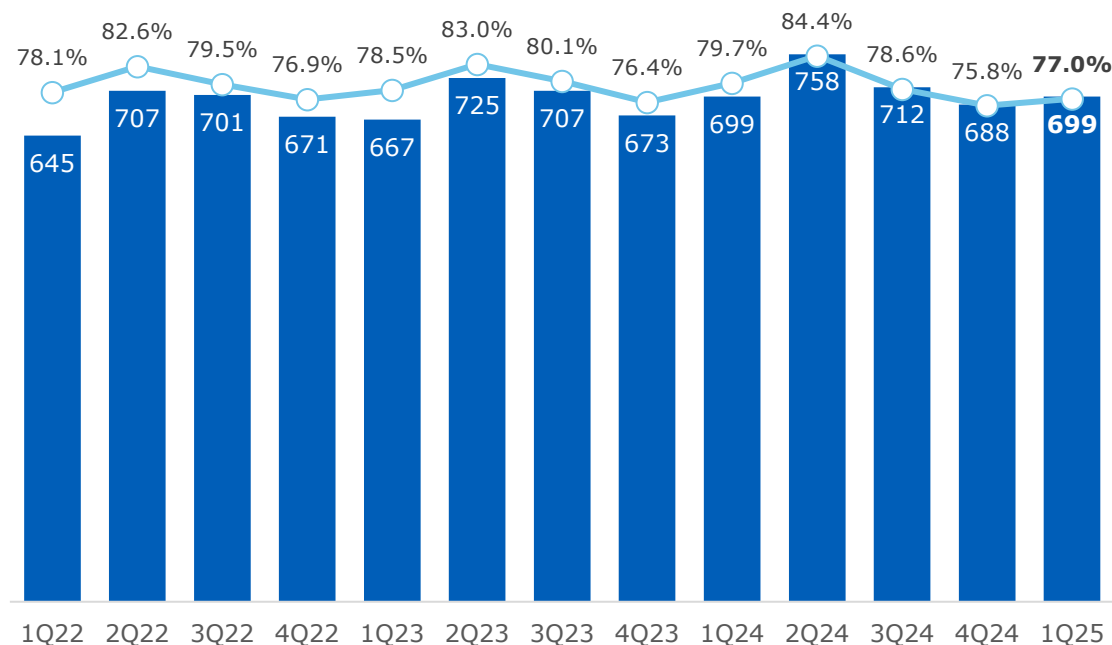
(1) Disregarding provisions for contingencies.

(2) Adjusted EBITDA considers sum of reported EBITDA and financial results over restricted assets.

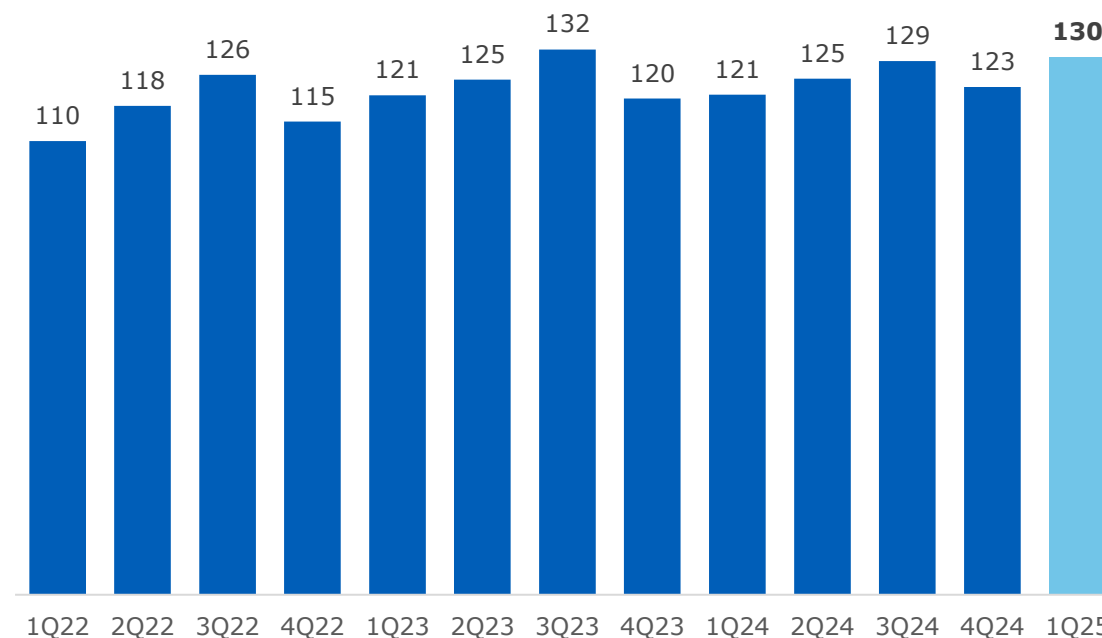
(3) Operational cash flow before interest payments.

# > PATIENT-DAY AND SURGICAL VOLUME

**Patient-day volume and average occupancy rate**  
(hospitalization in thousands; %)



**Evolution of the total number of surgeries (total)**  
(thousand surgeries)



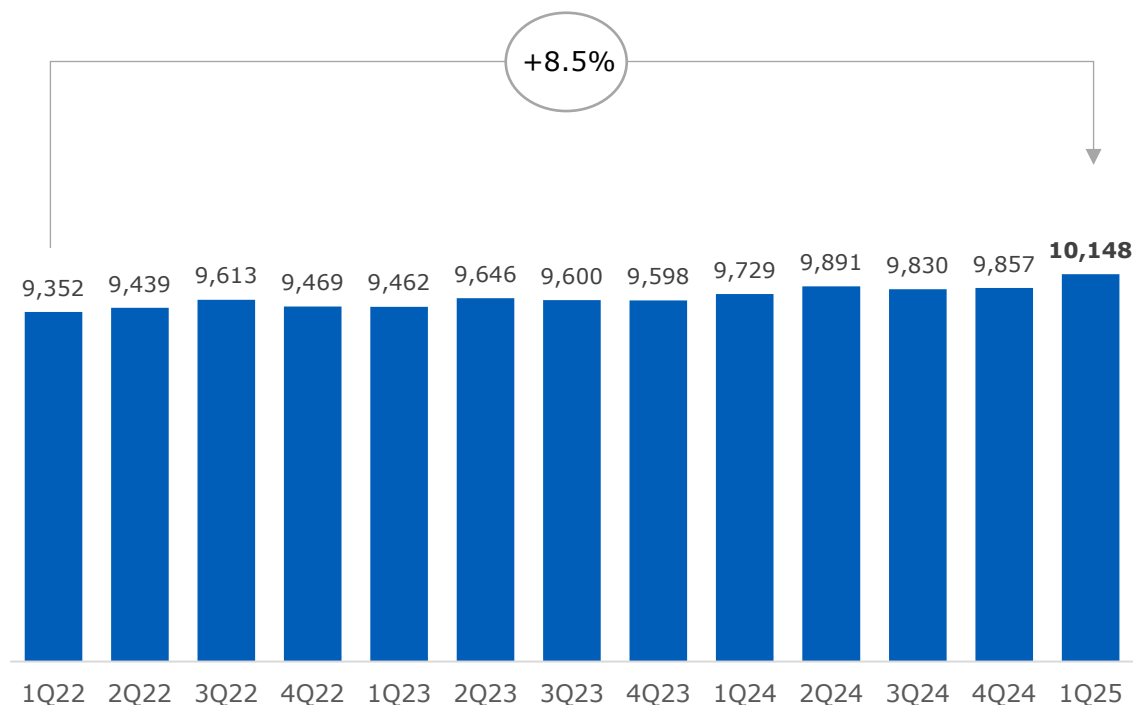
> Patient-day volume remained stable YoY in 1Q25, with occupancy rate at 77.0%.

> In 1Q25, Rede D'Or registered 130,000 surgeries within its units, 7.4% superior to 1Q24.

# › EVOLUTION OF HOSPITAL BEDS

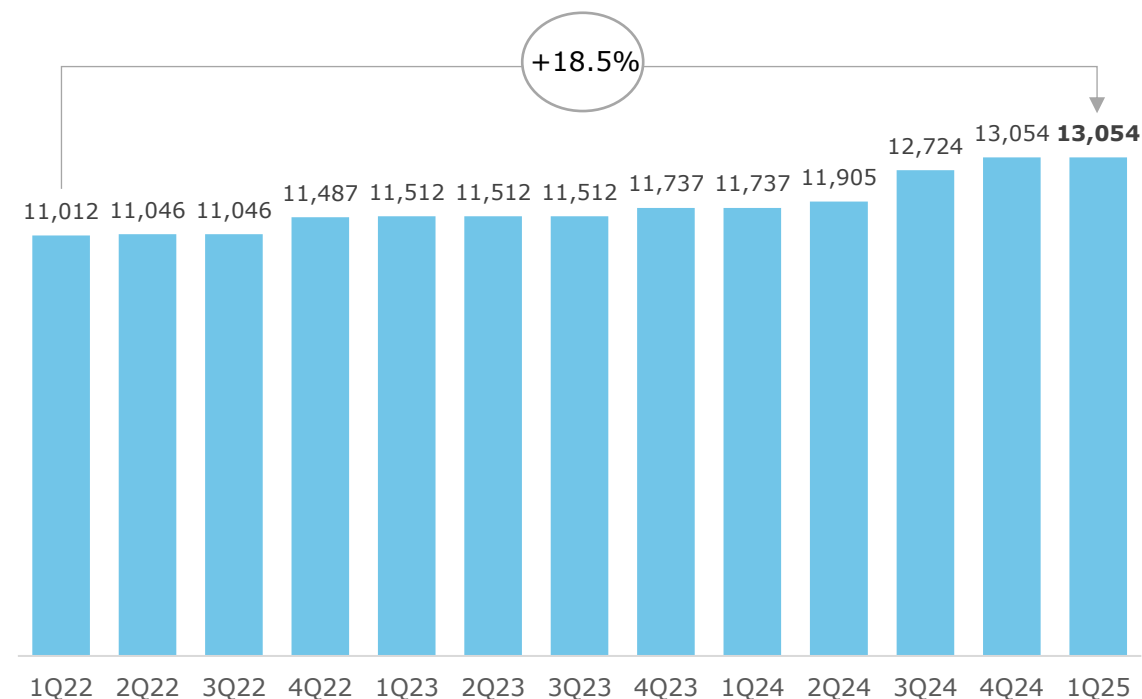
## Number of operational beds

(# of beds, end of period)



## Number of total beds

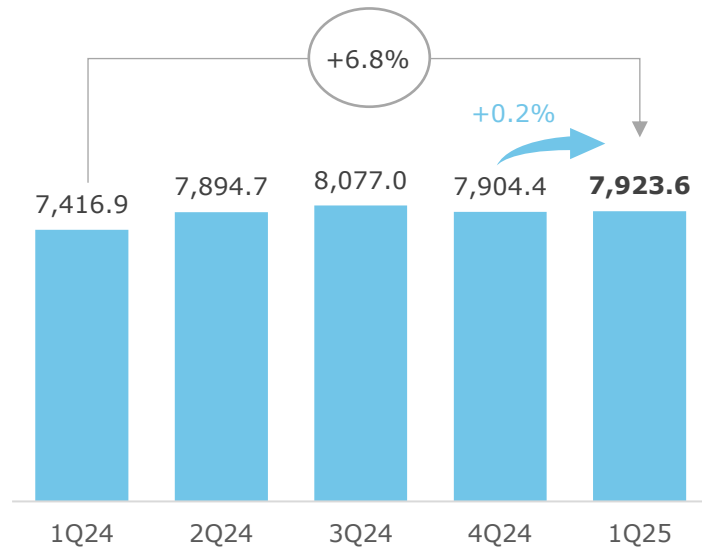
(# of beds, end of period)



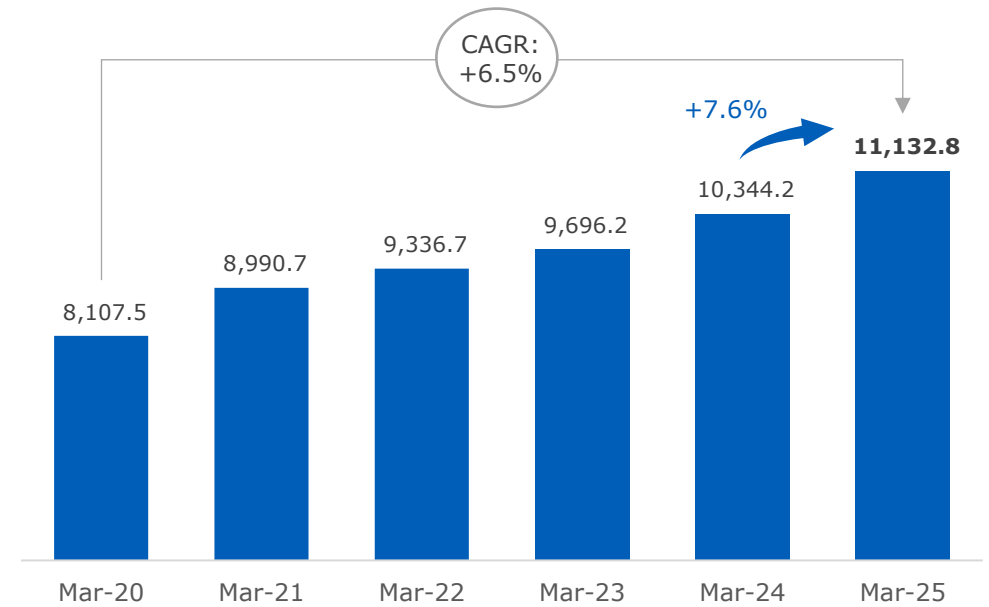
- › Number of operational beds increased by 419 YoY, and 241 when compared to the previous quarter. The number of total beds increased 1,317 (+11.2% YoY), due to the addition of physical capacity related to projects inaugurated.

## > GROSS REVENUES AND AVG. TICKET: HOSPITAL SERVICES

**Total gross revenues: Hospital Services**  
(R\$ million)



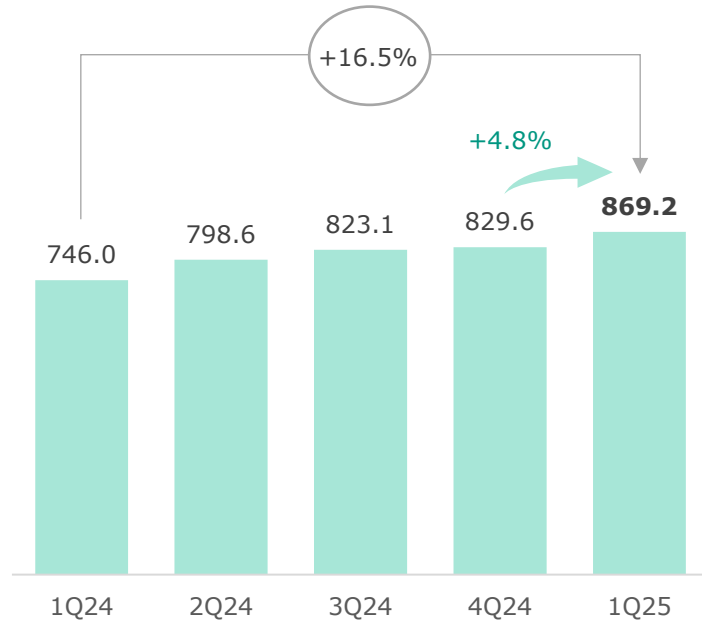
**LTM average ticket**  
(Total gross revenue over patient-day; in R\$)



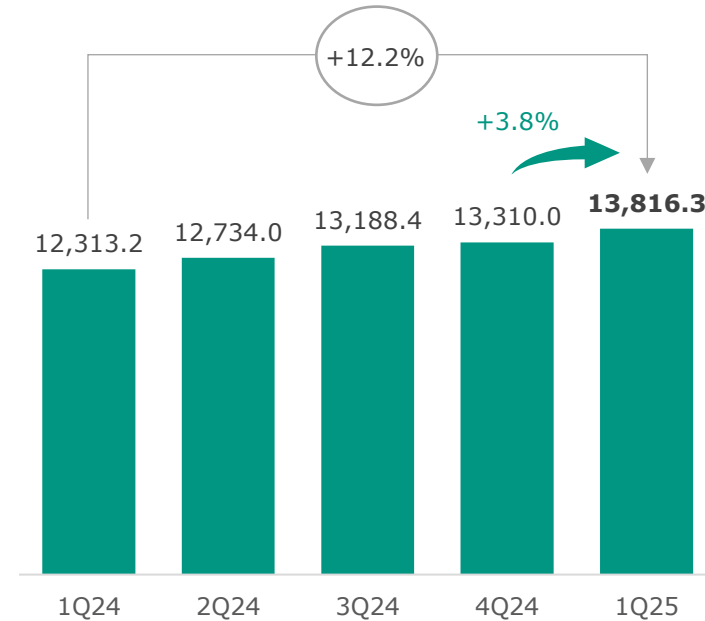
- > Gross revenue advanced 6.8% over 1Q24, with 6.8% YoY increase of quarterly consolidated average ticket in the same comparison. Over the last twelve months, consolidated average ticket recorded 7.6% YoY growth.

## > GROSS REVENUES AND AVG. TICKET: ONCOLOGY

**Gross revenues: Oncology (infusions and therapies)**  
(R\$ million)



**Average ticket: Oncology**  
(Oncology gross revenue over infusions; in R\$)

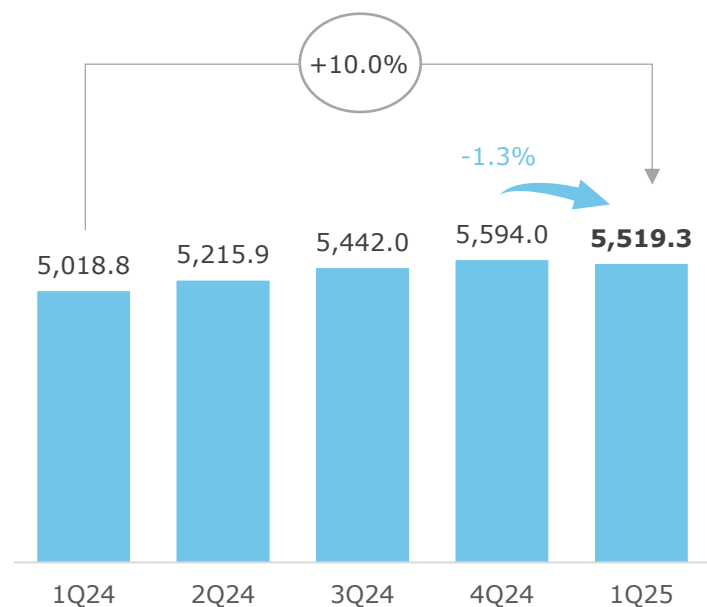


- > In 1Q25, Oncology gross revenue (infusions and therapies) increased 16.5% YoY, driven by superior average ticket (+12.2% YoY) and volume of infusions (+3.8% YoY) in the period.

## › COSTS AND EXPENSES: HOSPITAL SERVICES

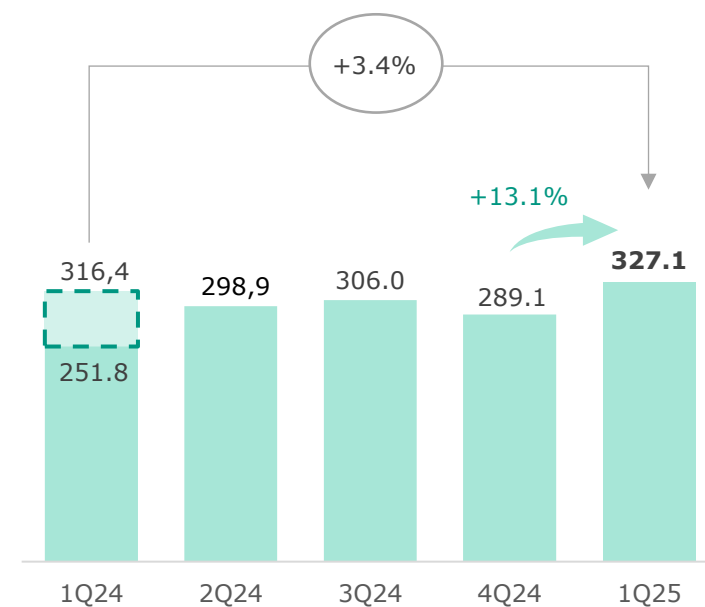
### Cost with hospital services

(R\$ million)



### General and administrative expenses

(R\$ million)



Disregarding the reversal in provisions for contingencies and others

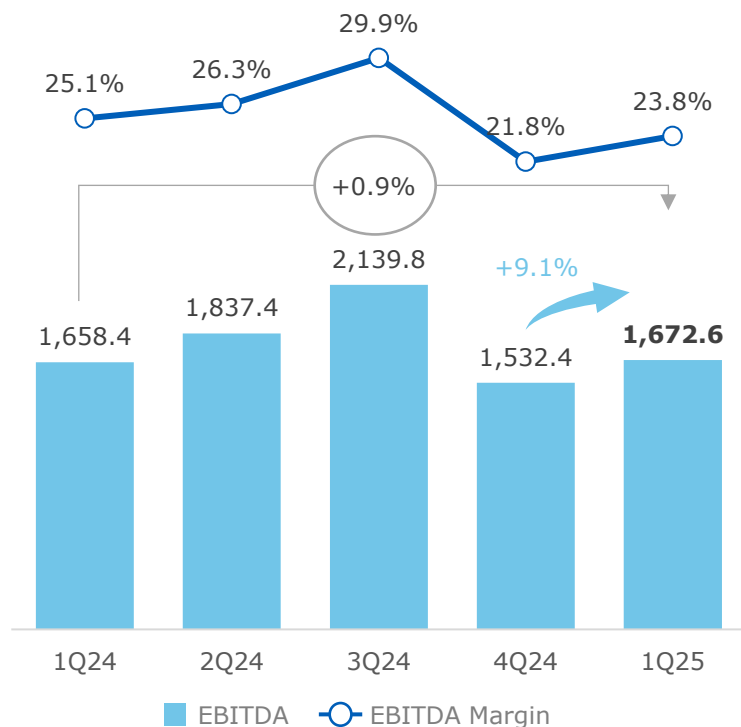
› Costs with hospital services registered an annual increase of 10.0% in 1Q25. The cost with materials and medicines represented 19.5% of the gross revenue in the quarter (-0.2 pp YoY vs. 4Q24).

› Disregarding the reversal in provisions for contingencies and others, G&A expenses increased 3.4% YoY in 1Q25, representing 4.1% of the gross revenue in the quarter.

# › EBITDA AND NET INCOME

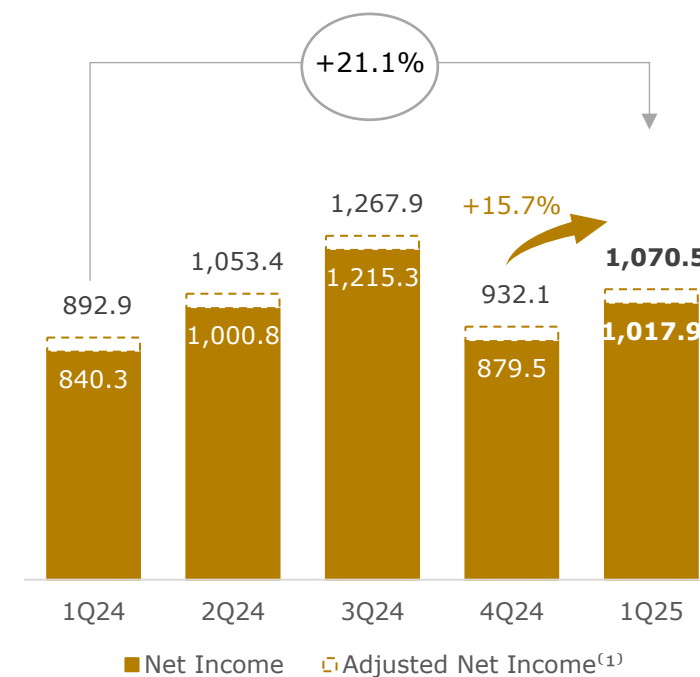
## EBITDA and margin: Hospital Services

(R\$ million, %)



## Net Income: Consolidated

(R\$ million, %)



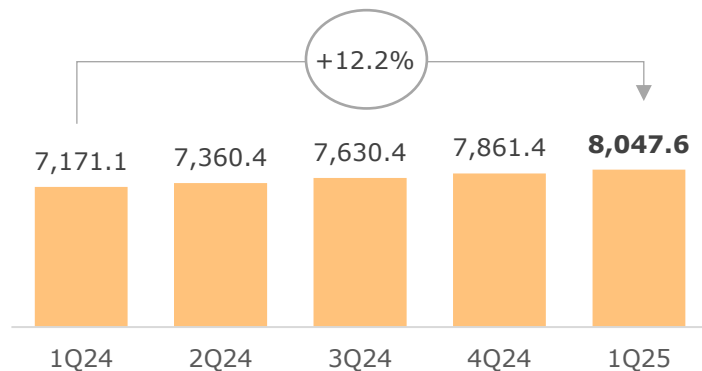
› 1Q25 EBITDA grew 0.9% YoY, driven by the growth in net revenue (+6.7% YoY), with 23.8% margin in the period.

› In 1Q25, net income posted 21.1% YoY growth. Excluding the accounting-only effect of the amortization of the portfolios assumed in business combinations, the adjusted net income would have reached R\$1,070.5 million.

(1) Excluding the accounting-only effect of the amortization of the portfolios assumed of SulAmérica in business combinations.

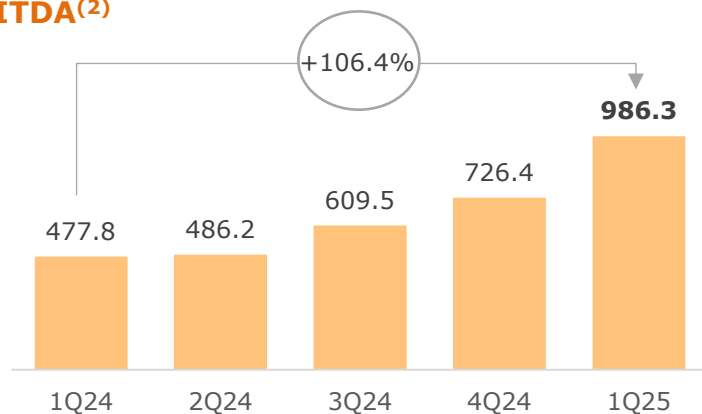
## Net revenues<sup>(1)</sup>

(R\$ million)



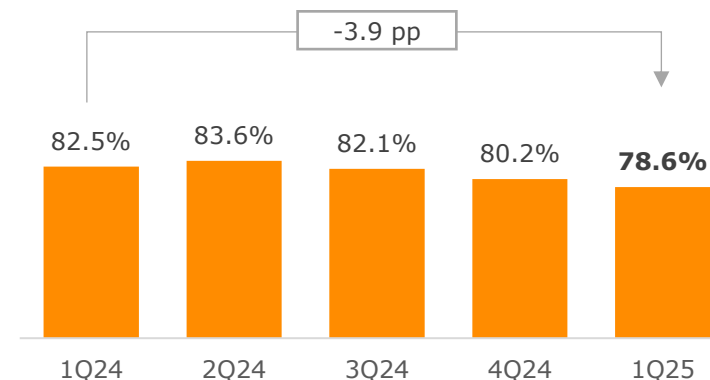
## Adjusted EBITDA<sup>(2)</sup>

(R\$ million)



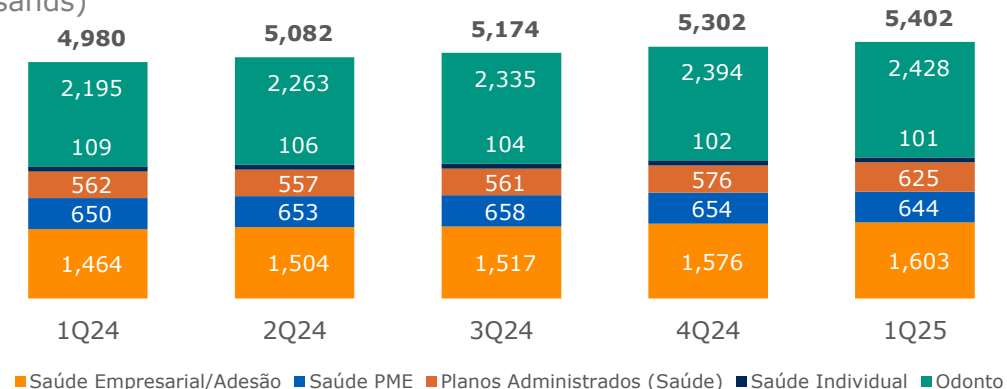
## Consolidated loss ratio

(% earned premiums)



## Health and dental beneficiaries

(thousands)



- > Net revenues grew +12.2% vs. 1Q24, with growth of beneficiaries and the ticket evolution of health portfolio.

- > Consolidated loss ratio registered annual improvement of 3.9 pp in the quarter, following trend of gradual normalization of the indicator.

(1) Considers figures from Sul América Investimentos S.A. (asset management) as of 2Q24.

(2) Adjusted EBITDA considers sum of reported EBITDA, financial results over restricted assets, and non-recurring expenses with integration in 9M23.

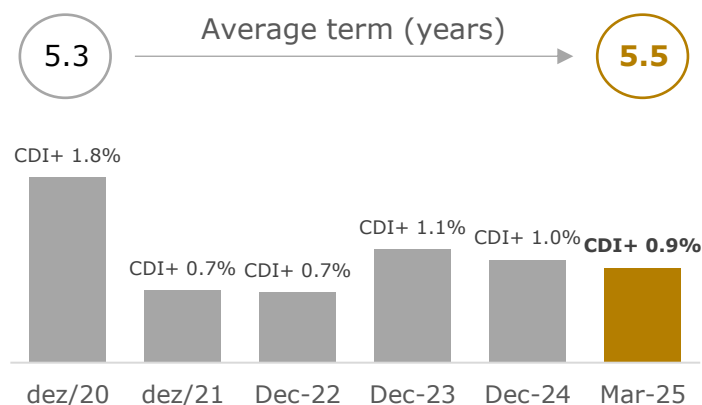
# › DEBT PROFILE

## As of March 31, 2025 (R\$ million)

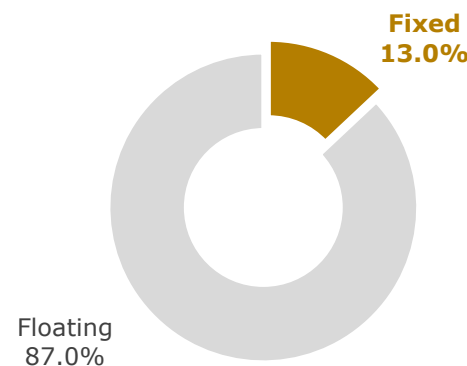
<b>Cash and cash equivalents (a)</b>	<b>41,439.1</b>
Technical reserves (b)	(22,393.5)
Insurance	(7,843.3)
Private pension	(14,550.2)
<b>Net cash from technical reserves<sup>(1)</sup> (a+b)</b>	<b>19,445.6</b>
<b>Gross debt<sup>(2)</sup></b>	<b>(36,787.4)</b>
<b>Net debt</b>	<b>(17,341.8)</b>
Net debt / LTM EBITDA <sup>(3)</sup>	1.7x
<b>Net debt (inc. insurance reserves)</b>	<b>(9,498.5)</b>
Net debt (inc. insurance reserves)/LTM EBITDA <sup>(4)</sup>	1.1x

- > % of debt in foreign currency: **19.1%**
- > % of foreign currency debt with full foreign exchange hedging: **100%**
- > Covenants tied to leverage ratios: **None**

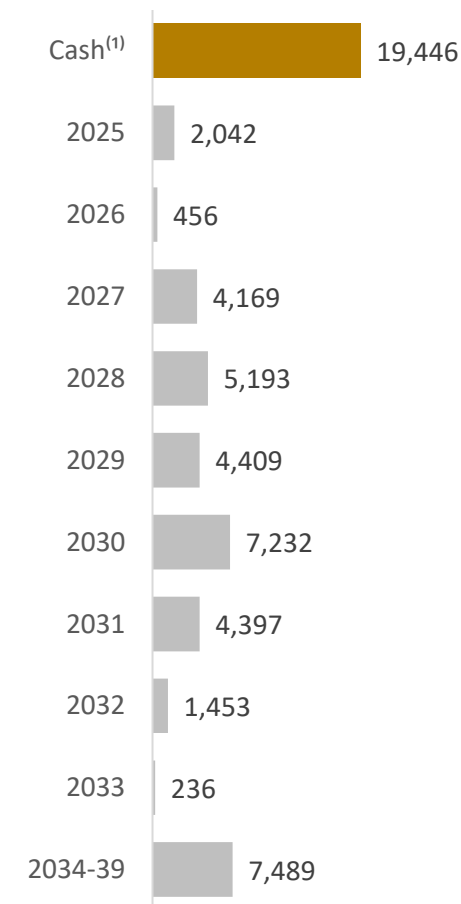
## Evolution of the average cost of debt (in CDI+; end of period)



## Net debt breakdown per indexes after derivatives (Mar-25)



## Debt amortization schedule (principal) (R\$ million)



(1) Cash, cash equivalents, and securities, net of technical reserves.

(2) Balance of loans, financing and debentures net of all financial instruments and derivatives. Does not consider leasing liabilities.

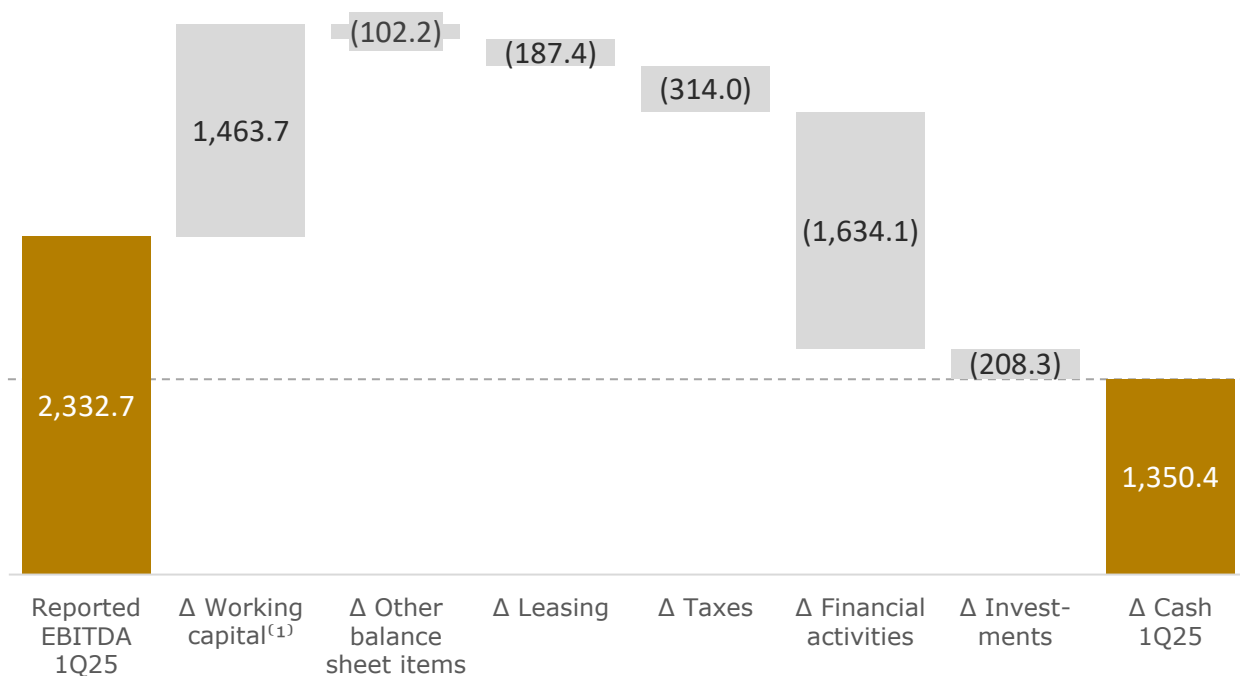
(3) LTM EBITDA considers SulAmérica's adjusted EBITDA as of 1Q23.

(4) LTM EBITDA considers SulAmérica's information as of 1Q23.

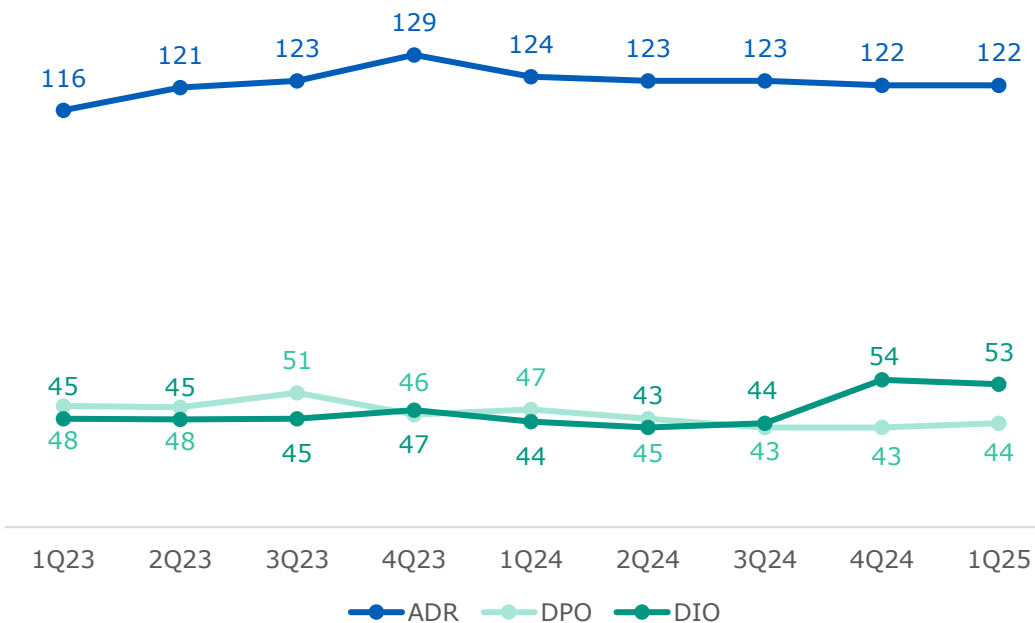
# › MANAGERIAL CASH FLOW

## Managerial cash flow reconciliation

(R\$ million)



## Average days receivables (ADR), days inventory outstanding (DIO) and days payable outstanding (DPO) of hospital services (in days)



› Managerial operation cash flow expanded 85.1% YoY in 1Q25.

(1) Change in working capital includes annual variation of private pension technical reserves (R\$1.0 billion).

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