

1Q23 EARNINGS PRESENTATION

May 11, 2023



Forward looking statements



This presentation may contain certain statements that express the management's expectations, beliefs and assumptions about future events or results. Such statements are not historical fact, being based on currently available competitive, financial and economic data, and on current projections about the industries B3 operates in.

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Highlights – Operational Performance

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B	BRASIL BOLSA BALCÃO

		1Q23	1Q23 / 1Q22	1Q23 / 4Q22
Listed – Equities				
Equities	ADTV (R\$ millions)	25,204.1	-19.2%	-21.9%
Lquities	Average Fee (bps)	3,273	-0.220	0.018
Stock Indices	ADV (thousands of contracts)	3,263.5	-13.3%	-7.6%
SLOCK INDICES	Average RPC (R\$)	0.976	+9.5%	+5.4%
	ADV (thousands of contracts)	6,051.7	+36.0%	+33.1%
Listed – Derivatives	Average RPC (R\$)	1.602	-22.8%	-22.8%
отс				
Fixed Income	New issues (R\$ bn)	4,174.4	+15.3%	-5.3%
Fixed income	Outstanding volume (R\$ bn)	5,358.0	+26.7%	+0.8%
	New transactions (R\$ bn)	3,162.4	+3.9%	+8.2%
Derivatives	Outstanding volume (R\$ bn)	5,619.3	+3.1%	-0.5%



Highlights – Financial Performance

1Q23	1Q23 / 1Q22	1Q23 / 4Q22
2,460.5	-3.3%	-4.2%
1,538.9	-9.3%	-6.3%
349.5	+16.2%	+0.5%
110.7	+0.7%	-0.3%
461.2	+5.9%	-1.5%
2,209.4	-3.3%	-4.3%
(851.8)	-0.5%	-12.8 %
(320.2)	2.8%	-10.1%
(127.8)	10.1%	-10.4%
(259.6)	-5.9%	0.5%
(144.2)	-5.7%	-34.2%
1,622.1	-5.8%	-0.3%
73.4%	-198 bps	293 bps
142.10	-37.9%	+192.5%
1,216.3	-1.9 %	+5.6%
	2,460.5 1,538.9 349.5 110.7 461.2 2,209.4 (851.8) (320.2) (127.8) (259.6) (144.2) 1,622.1 73.4% 142.10	2,460.5-3.3%1,538.9-9.3%349.5+16.2%110.7+0.7%461.2+5.9%2,209.4-3.3%(851.8)-0.5%(320.2)2.8%(127.8)10.1%(127.8)10.1%(1259.6)-5.9%(144.2)-5.7%1,622.1-5.8%142.10-37.9%

¹ See reconciliations on slide 15/16 attached.



LISTED – EQUITIES (1/2)



37% of total revenues

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Highlights 1Q23 / 1Q22:

- Decline in trading and post-trading revenues reflects lower trading volume and margins in the cash equities market
- Despite the decrease in traded volume, the maintenance of market turnover (turnover velocity) stands out above 150% in the quarter, reinforcing the new level of activity that the Brazilian market is at

*Not adjusted for negative R\$6.3m educational incentives in <u>4Q22</u>.

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LISTED – EQUITIES (2/2)

Equities Depository Breakdown Avg Balance (*R\$ billion*)



Highlights 1Q23 / 1Q22:

 Decrease of 7.3% in the balance of the variable income depository, explained by the lower market value of the companies



INFORMAÇÃO PÚBLICA – PUBLIC INFORMATION

B BRASIL BOLSA BALCÃO RESULTS 1Q23

Performance by segment

LISTED - FICC



25% of total revenues

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Highlights 1Q23 / 1Q22:

- 7.3% increase in segment revenues, mainly reflecting an increase in volumes of Interest Rate in BRL derivatives
- ADV totaled 6.1 million contracts, an all-time record and an increase of 36.0%, reflecting the the increase in ADV of Interest in BRL, partially offset by the decrease in all other contracts
- On the other hand, the average PRC presented a decrease of 22.8%, explained by the increase in ADV of Interest in BRL and the devaluation of US\$ versus BRL

Segment impacted from the 4Q21 by the cash flow hedge accounting constituted in the bond issue. More information on our earnings release.

RESULTS 1Q23

Performance by segment

ΟΤΟ



14% of total revenues

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Highlights 1Q23 / 1Q22:

Fixed income instruments

- 16.2% increase in revenue:
 - i) growth of 14.9% in the registration of bank funding instruments and 14.6% in the average outstanding of these instruments
 - ii) 28.3% increase in Treasury Direct revenue

Derivatives and structured transactions

 Increase of 9.0% mainly due to an increase in issues and outstanding of over-thecounter derivatives

INFRASTRUCTURE FOR FINANCING



4% of total revenues

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Highlights 1Q23 / 1Q22:

 Increase of 0.7%, mainly due to the increase in vehicle sales and financing in the period

¹ Includes: SEND and other services for the vehicle financing chain. ² Includes: colateral management. registration of real estate contracts and others. ³ Considers only the revenue-linked expenses related to the Infrastructure for financing segment.



TECHNOLOGY. DATA AND SERVICES



19% of total revenues

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Highlights 1Q23 / 1Q22:

- Increase of 5.9% in segment revenue. explained by:
 - i) growth of 14.4% reflecting both the increase in the number of customers and the annual price adjustments
 - ii) 4.8% increase in the data and analytics line, explained by the growth in revenues of market data and Neoway
 - iii) growth of 10.3% in Banco B3 revenues, explained by higher revenues in floating lines and the bank's own portfolio

	RESULTS 1Q23	3					B BRASIL BOLSA BALCAO
	djusted ex	penses ¹					
(R\$		Adjusted personnel ² (+4.4%): annual adjustment of salaries (collective bargaining agreement) partially offset by the positive effects of the efficiency gain project	Data processing (+10.1%): development of new initiatives, support of completed projects and investment in cloud	Third-party services (+41.2%)	Others³: (+15.6%)		
	431.9	11.7	11.7	8.3	4.9	468.6	-
	324.6					329.6	+1.5%
	107.3					139.0	+29.5%
Ac	dj. exp 1Q22	•	+ 8.5	5%	•	Adj. exp 1Q23	3
	R\$ million and % of t usted expenses)	total Adjusted Personnel	Data Processing	Third-party services	Others		
1Q2	23	275.6 (58.8%)	127.8 (27.3%)	28.6 (6.1%)	36.6 (7.8%)	Core Exp	
1Q2	22	264.0 (61.1%)	116.1 (26.9%)	20.2 (4.7%)	31.7 (7.3%)	Non-Core	e Expenses
4 Q	22	310.0 (55.3%)	142.6 (25.4%)	49.9 (8.9%)	58.5 (10.4%)		

¹ Adjusted to exclude (i) depreciation and amortization; (ii) long-term stock-based compensation (principal + payroll taxes); (iii) provisions; (iv) revenue-linked expenses; (v) M&A expenses. ² Excludes the long-term stock-based compensation (principal + payroll taxes). ³ Includes expenses with maintenance, taxes, board and committee members compensation and others.



Financial highlights



Cash and Financial Investments (*R*\$ *million*)



Highlights 4Q22/4Q21

- Reduction of B3's cash position explained by the early settlement of a bank credit note of R\$1.25 billion, and of the 3rd issue debenture of R\$3.55 billion throughout 2022
- Reduction partially offset by the 6th debenture issue of R\$3.0 billion

Financial Leverage and Debt Schedule Debt Amortization Schedule (R\$ billion)



Gross indebtedness at the end of March was 1.8x recurring LTM EBITDA

¹ Includes earnings and rights on securities in custody and deposits in an escrow account. Third-party cash of R\$5.2 billion is not considered as B3's own cash, but the Company earns interest on most of this cash balance. ² Primarily composed of B3 Bank clients' deposits. ³ Does not include investments in Bolsa de Comercio de Santiago, Bolsa de Valores de Colômbia, Bolsa de Valores de Lima, B3 Inova, Pismo Holdings and Simsa. ⁴ Bond has hedge accounting – see note 9 of Financial Statement.

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Financial highlights

Cash generation (*R\$ million*)

R\$ million	1Q23	1Q22		
Adj. net cash from operating activities ¹	1,538	1,676	077	
Net cash from investment activities ²	-3	-53	937	(90)
Net cash from financing activities before distributions ³	-598	-318		(80)
Cash generation (before distributions. capex and acquisitions)	937	1,305		
CAPEX & Acquisitions	-80	-58		
Distributions	-347	-303		
Buyback	-393	-251		
Cash generated (used) in the period	117	694	1Q23 Cash Generation	

Cash Destination – 1Q23 (R\$ million)



¹ Cash flow from operating activities. adjusted by the variation of financial investments and third-parties collateral. ² Cash flow from investment activities other than capex and acquisitions. ³ Cash flow from interest and amortization paid and debt issued in the period.





Appendix

INFORMAÇÃO PÚBLICA



Financial Statements

Adjusted Expenses

(In R\$ millions)	1Q23	1Q22	1Q23/1Q22 (%)	4Q22	1Q23/4Q22 (%)
Expenses	(851.8)	(856.4)	-0.5%	(976.5)	-12.8%
(+) Depreciation and amortization	259.6	275.9	-5.9%	258.3	0.5%
(+) Long-term stock-based compensation	44.6	47.5	-6.2%	46.3	-3.7%
(+) Provisions (recurring and non-recurring)	10.8	14.7	-26.6%	31.4	-65.7%
(+) Revenue-linked expenses	63.3	67.9	-6.7%	69.1	-8.4%
(+) M&A expenses	5.0	18.5	-72.9%	10.4	-51.8%
Adjusted expenses	(468.6)	(431.9)	8.5%	(561.0)	-16.5%
Core business expenses	(329.6)	(324.6)	1.5%	(390.8)	-15.6%
Non-Core Expenses - New initiatives and business	(139.0)	(107.3)	29.5%	(170.2)	-18.4%
New initiatives – B3	(68.6)	(46.8)	46.6%	(99.4)	-31.0%
Adjusted expenses – Subsidiaries	(70.5)	(60.4)	16.7%	(70.8)	-0.4%

Financial Statements

Recurring EBITDA

(In R\$ millions)	1Q23	1Q22	1Q23/1Q22 (%)	4Q22	1Q23/4Q22 (%)
EBITDA	1,617.1	1,704.2	-5.1%	1,589.3	1.8%
(+) Efficiency improvement project expenses	-	-	-	22.5	-
(+) Other non-recurring expenses	-	-	-	4.5	-
(+) M&A expenses	5.0	18.5	-72.9%	10.4	-51.8%
Recurring EBITDA	1,622.1	1,722.7	-5.8%	1,626.7	-0.3%
Recurring EBITDA margin	73.4%	75.4%	-198 bps	70.5%	293 bps

Net Income Reconciliation

(In R\$ millions)	1Q23	1Q22	1Q23/1Q22 (%)	4Q22	1Q23/4Q22 (%)
Net income (attributable to shareholders)	1,089.4	1,100.9	-1.1%	1,003.8	8.5%
(+) M&A expenses	5.0	18.5	-72.9%	10.4	-51.8%
(+) Efficiency improvement project expenses	-	-	-	22.5	-
(+) Other non-recurring expenses	-	-	-	4.5	-
(+) Tax impacts from non-recurring items	(1.7)	(6.3)	-72.9%	(12.7)	-86.6%
(+) Amortization of intangible assets (including Cetip combination)	123.7	126.9	-2.5%	123.1	0.4%
Recurring net income	1,216.3	1,240.0	-1.9%	1,151.6	5.6%
(+) Deferred tax (goodwill from Cetip combination)	-	119.6	-	-	_
Recurring net income adjusted by goodwill tax benefit	1,216.3	1,359.6	-10.5%	1,151.6	5.6%

Note: amortization of intangible amount net of taxes, calculated at a rate of 34% applied to the deductible portion.

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