



3Q20 EARNINGS PRESENTATION

November 13, 2020

Forward looking statements

This presentation may contain certain statements that express the management's expectations, beliefs and assumptions about future events or results. Such statements are not historical fact, being based on currently available competitive, financial and economic data, and on current projections about the industries B3 operates in.

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3Q20 Highlights – Operational Performance

		3Q20	3Q20 / 3Q19 (%)
Listed - Equities			
Equities	ADTV (R\$ millions)	28,759.7	+67.7%
	Average Fee (bps)	3.992	-0.290 bps
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Stock Indices	ADV (thousands of contracts)	2,659.2	+69.9%
	Average RPC (R\$)	0.994	-1.3%
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Listed - Derivatives	ADV total (thousands of contracts)	3,988.4	-1.7%
	Average RPC (R\$)	2.142	+45.2%
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OTC			
Fixed Income	New issues (R\$ bn)	3,468.2	+35.9%
	Outstanding volume (R\$ bn)	3,452.3	+27.3%
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Derivatives	New transactions (R\$ bn)	2,409.5	-10.2%
	Outstanding volume (R\$ bn)	4,137.1	+56.3%

3Q20 Highlights – Financial Performance

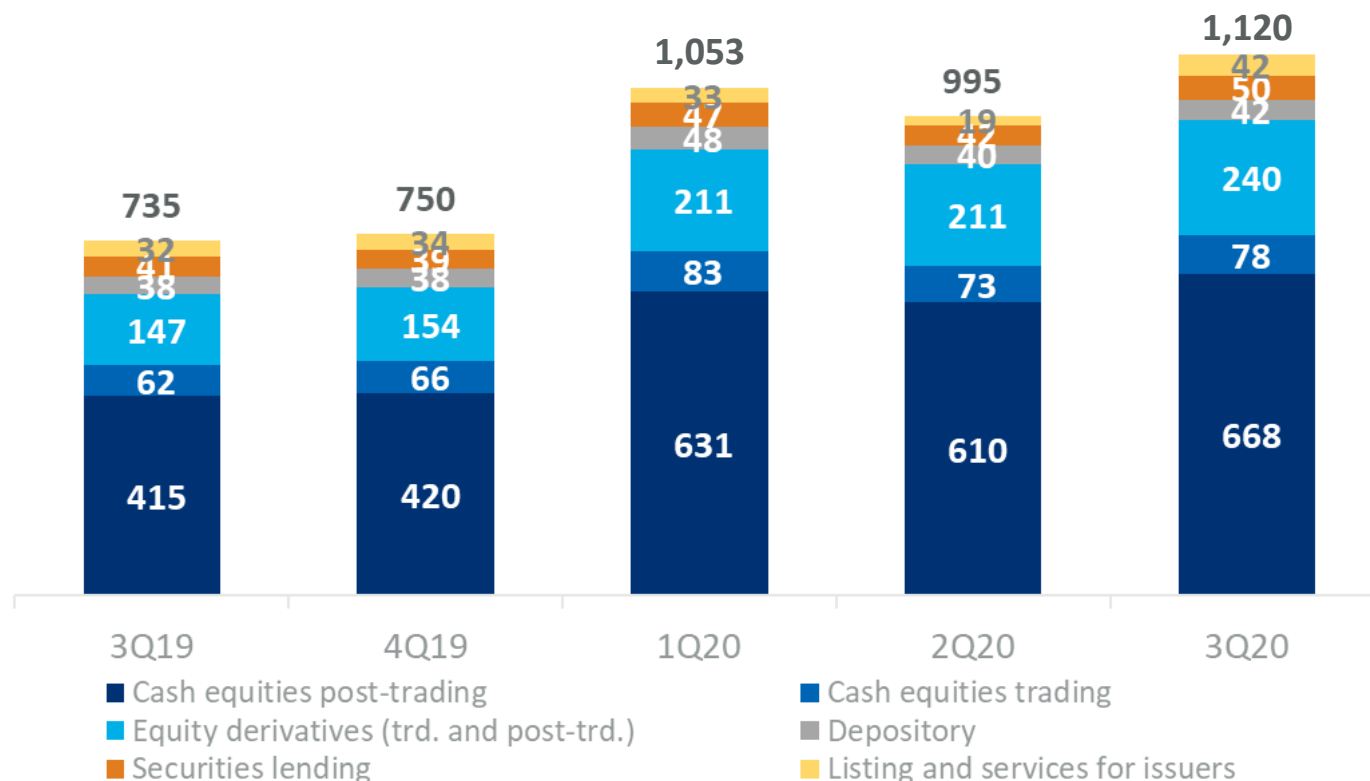
<i>R\$ million</i>	3Q20	3Q20 / 3Q19
Total revenues	2,535.5	+48.6%
Listed	1,682.4	+48.0%
OTC	262.9	+9.5%
Infrastructure for financing	111.6	-19.0%
Technology, data and services	290.5	+51.1%
Net revenues	2,288.8	+49.6%
Adjusted expenses¹	(216.1)	-23.1%
Recurring EBITDA¹	1,665.7	+50.1%
<i>Recurring EBITDA margin¹</i>	79.2%	+669 bps
Financial Result	(26.4)	+382.5%
Recurring net income²	1,143.2	+34.4%

Guidance

Guidance	Status	Current	Previous	2019	Reasons for change
Leverage (Total Debt/EBITDA LTM)	REVISED	1.2x	1.5x	1.0x	Consequence of making the company's gross debt compatible with the new level of expected EBITDA for the year, driven by the expressive growth of market volumes in 2020 and their respective impact on revenues. The target for this projection is up to 1.2x Gross Debt / EBITDA trailing 12 months (previously up to 1.5x).
Revenue-linked expenses (in R\$MM)	REAFFIRMED	170-200	n/a	239	n/a
Adjusted Expenses¹ (in R\$MM)	REAFFIRMED	1,125-1,175	n/a	1,074	n/a
Depreciation and amortization² (in R\$MM)	REAFFIRMED	1,030-1,080	n/a	1,030	n/a
CAPEX (in R\$MM)	REAFFIRMED	395-425	n/a	279	n/a
Payout (% of IFRS Net Income)	REAFFIRMED	120%-150%	n/a	130%	n/a

Performance by segment

Listed – equities (44.2% of total revenues)
(R\$ million)



Performance (vs 3Q19): **+52.4%**

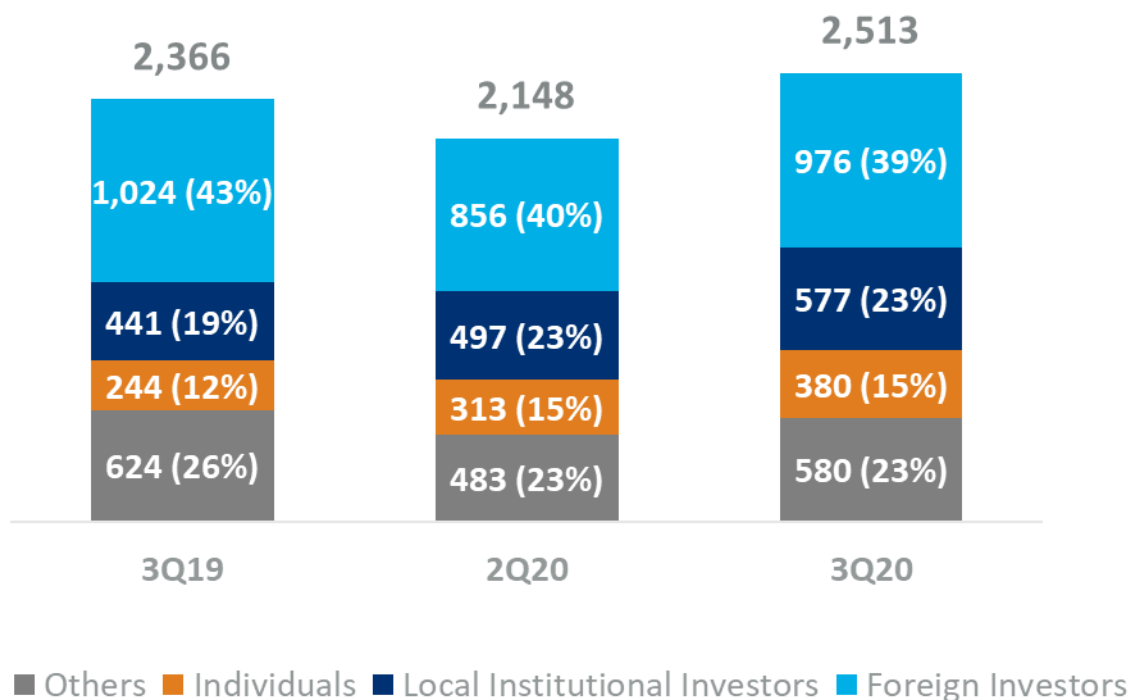
- 67.7% increase in cash equities ADTV and 69.9% in stock indices future contracts ADV
- Growth between Jan-Sep/20 of 84% in the number of investors in the equity depository (greater demand for investment diversification combined with the maintenance of the incentive program to brokers)
- Revenue from Stock Lending impacted by a 24.8% increase in the average financial volume of open positions

Performance by segment

Listed – equities (continuation)

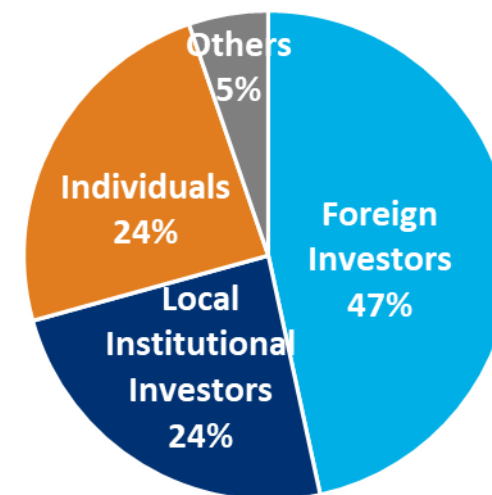
Equities Depository Breakdown

Avg Balance (R\$ billion)



- The increase in the number of individuals in the depository continued in 3Q20.
- Local institutional investors decreased their participation in ADTV, reaching 24% of the total

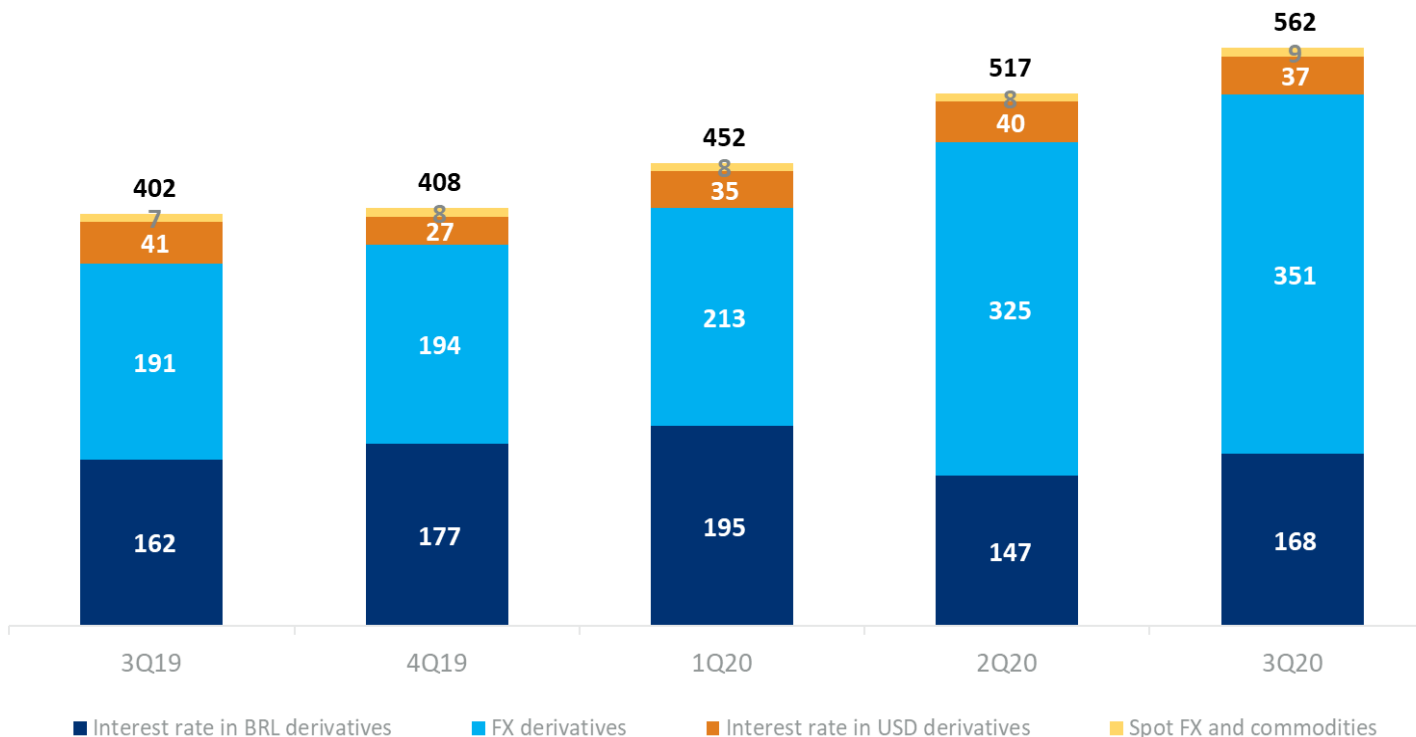
Investor's participation in the cash equities ADTV – 3Q20



Performance by segment

Listed – FICC (22.2% of total revenues)

(R\$ million)



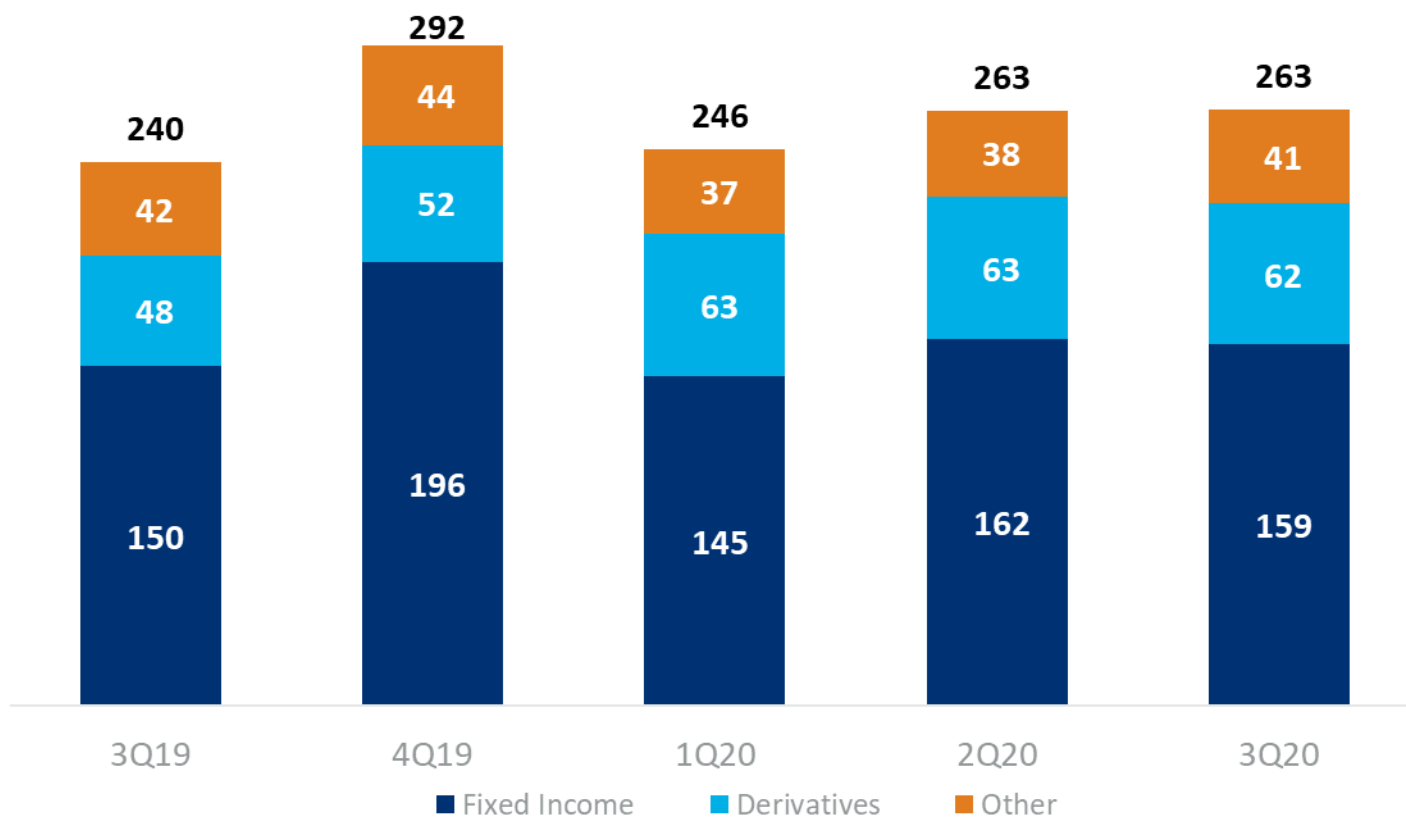
Performance (vs 3Q19): **+40.0%**

- FX related contracts¹
 - ADTV down by 1.7% reflecting mainly the decrease of 7.1% in ADV of interest rate contracts in BRL
- Average RPC (R\$)
 - The average RPC of the segment showed growth, mainly influenced by the appreciation of the US dollar against the Real

Performance by segment

OTC (10.4% of total revenues)

(R\$ million)



Performance (vs 3Q19): **+9.5%**

- Fixed Income
 - Treasury Direct: revenue of R\$ 40.4 million (vs R\$ 7.2 million revenue in 3Q19). Incentives in the expansion program are now classified as expenses
 - Increase in issuances of corporate debt offset by redemption of debentures issued by leasing companies¹

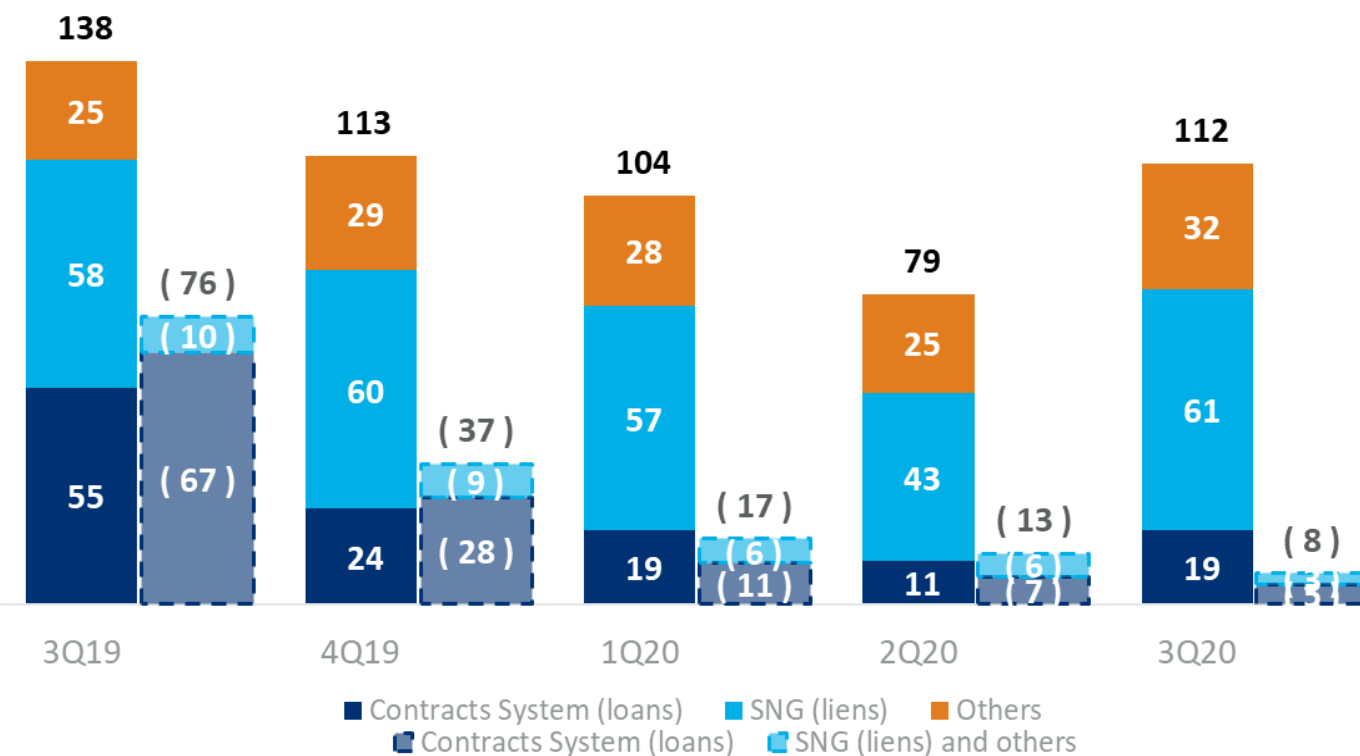
- Derivatives
 - An increase of 28.7%, mainly due to the appreciation of the US Dollar against the real, along with an increase in the average price of new issues resulting from the mix of contracts in the quarter

¹ In Oct'16, the Central Bank published a resolution prohibiting the execution, extension and renewal of REPOS with securities issued by companies linked to the same financial conglomerate, including debentures issued by leasing companies.

Performance by segment

Infrastructure for financing (4.4% of total revenues)

(R\$ million)

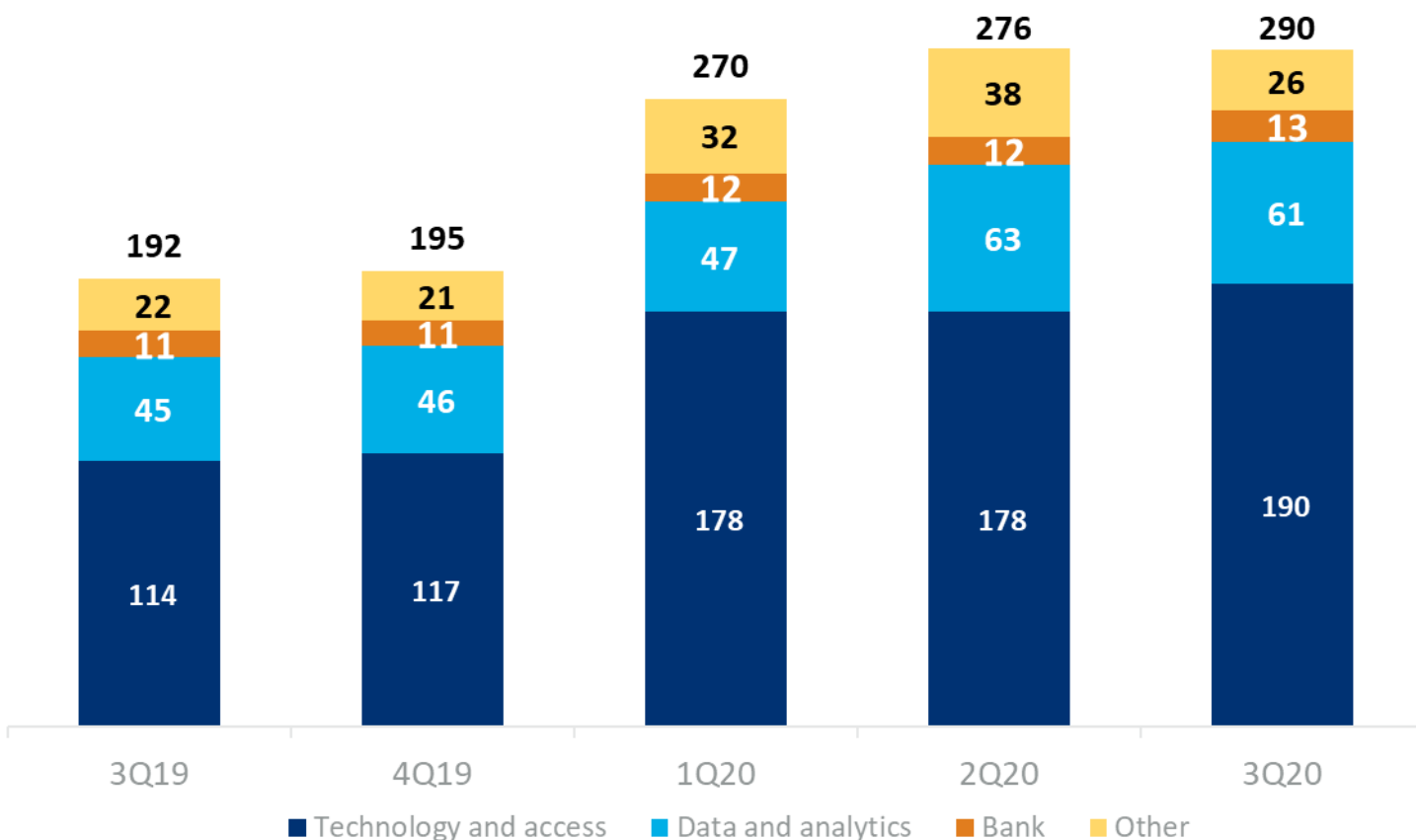


Performance (vs 3Q19): **-19.0%**

- National Liens System (SNG)
 - 3.5% drop in the number of vehicles financed
- Contracts System
 - Number of transactions in 3Q20 was 9.5% lower, reflecting the decreased number of financed vehicles, combined with a reduction in B3's market share

Performance by segment

Technology, data and services (11.5% of total revenues)
(R\$ million)



Performance (vs 3Q19): **+51.1%**

- Technology and access
 - New OTC pricing schedule
 - Increase of 6.3% in number of clients in the OTC segment

- Data and analytics
 - Positive impact from the appreciation of the US Dollar against the Real (approx. 42.6% of this revenue is linked to the US Dollar in 3Q20)

Adjusted expenses¹

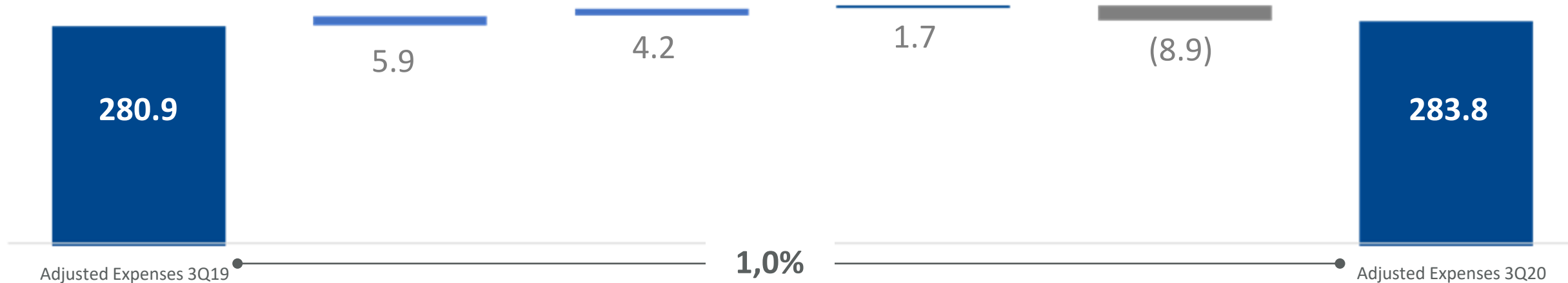
(R\$ million)

Adjusted personnel²
(+3.5%): annual
inflation adjustment
and new hires

Data processing
(+7.0%): R\$4.2 million
increase due to the
intensification of project
execution

Third-party services
(+11.6%): increase in
project expenses

Others³ (-23.7%)



(in R\$ million and % of total
adjusted expenses)

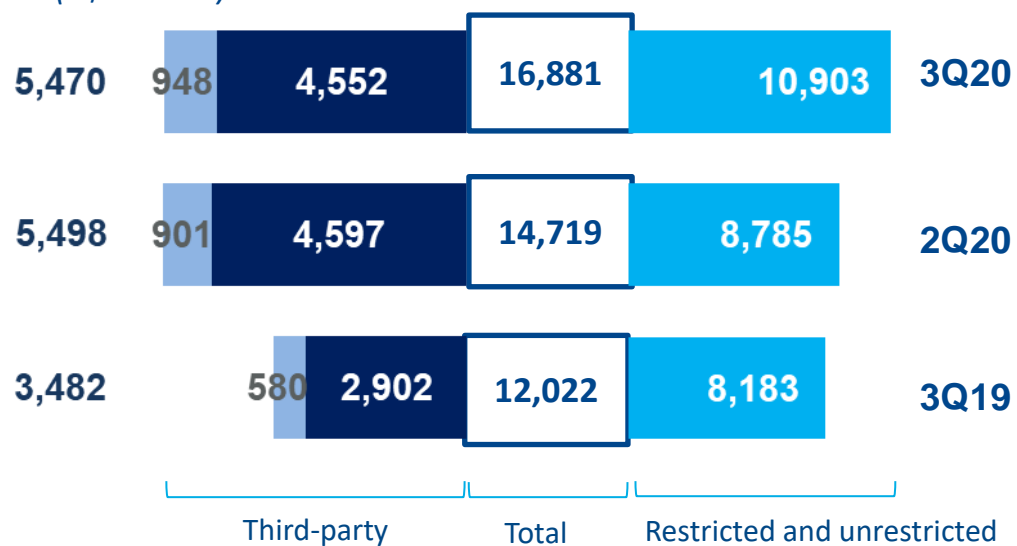
	Adjusted personnel	Data processing	Third-party services	Others
3Q20	175.2 (61.7%)	63.3 (22.3%)	16.6 (5.9%)	28.6 (10.1%)
3Q19	169.3 (60.3%)	59.2 (21.1%)	14.9 (5.3%)	37.5 (13.4%)

¹ Adjusted to exclude (i) depreciation and amortization; (ii) long-term stock-based compensation (principal + payroll taxes); (iii) integration-related expenses; (iv) provisions and (v) revenue-linked expenses. ² Excludes the long-term stock-based compensation (principal + payroll taxes). ³ Includes expenses with communication, maintenance, taxes, board and committee members compensation and others.

Financial highlights

Cash and Financial Investments¹

(R\$ million)



■ Market participants' cash collateral and others²

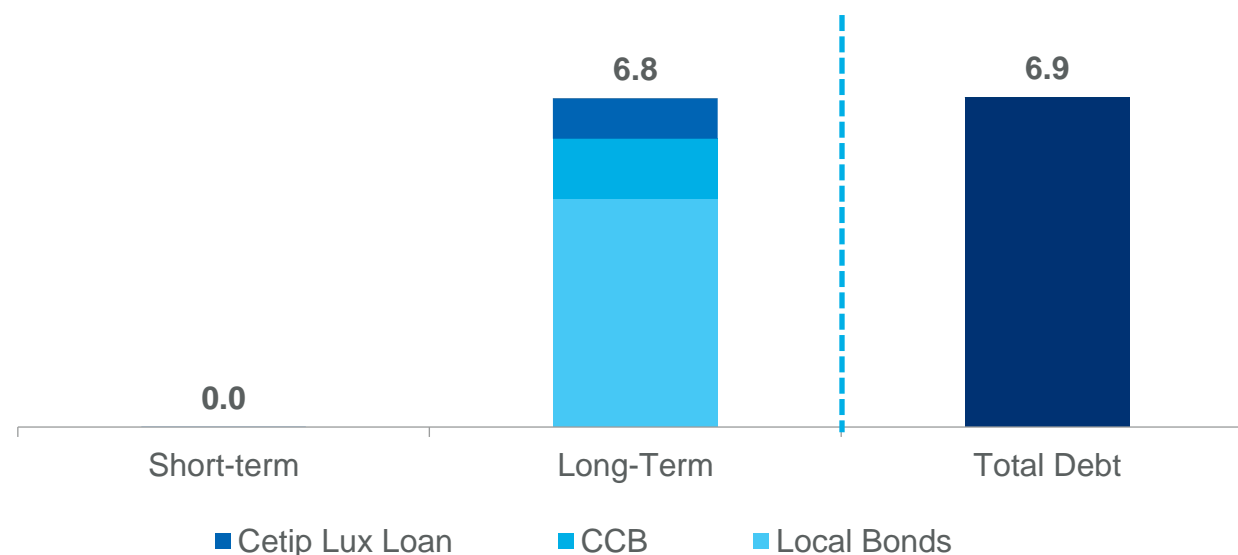
■ B3 Bank³

■ B3's cash position⁴

- Third-party cash of R\$4.5 billion is not considered as B3's own cash, but the Company earns interest on most of this cash balance.

Financial Leverage and Debt Schedule

Debt Amortization Schedule (R\$ billion) and Financial Leverage⁵



Indebtedness includes:

- R\$1.25 billion in bank loans issued in Jun'20; and
- a debenture of R\$3.55 billion issued in the end of August'20

In June, B3 repaid the 2020 Global Bond which totaled (net of hedge position) R\$2.3 billion

Gross indebtedness at the end of September was **1.2x recurring EBITDA**

Financial highlights

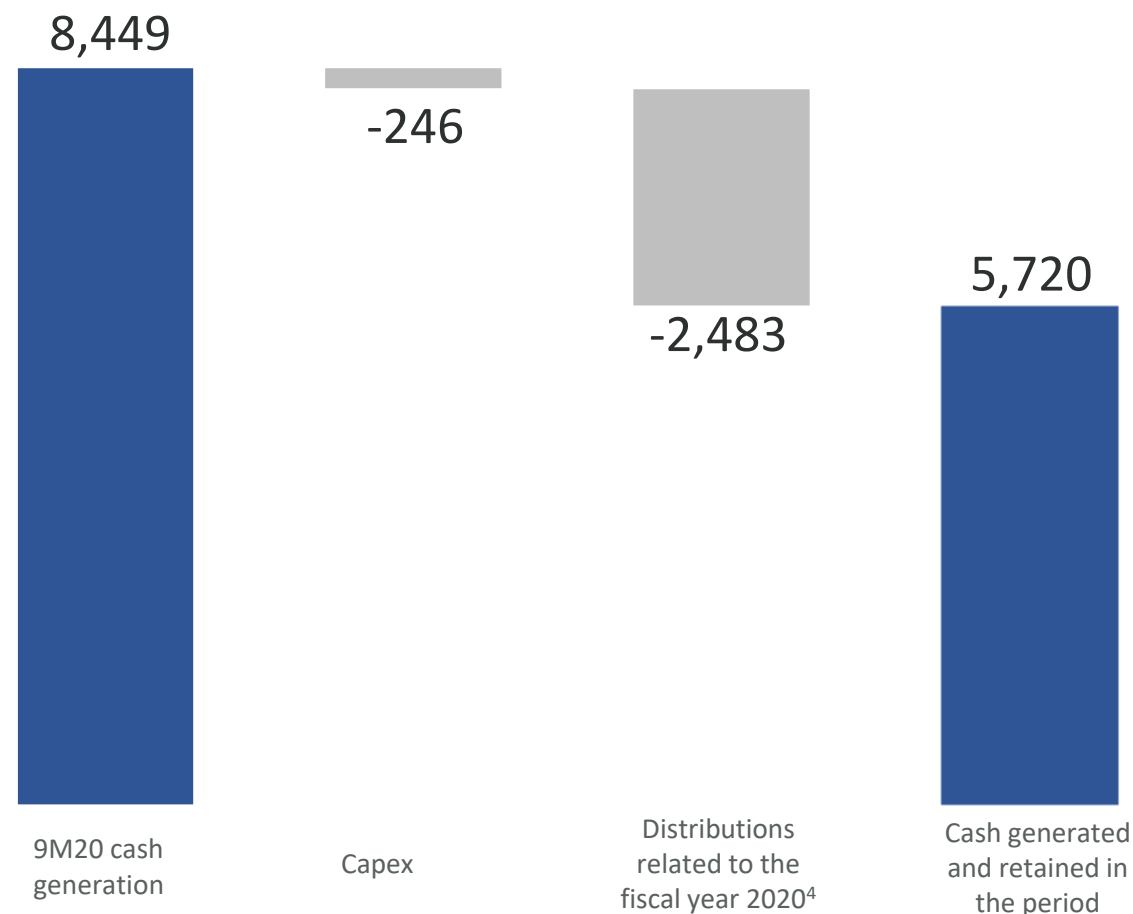
Cash Generation – 9M20

(R\$ million)

	9M20	9M19
Adj. net cash from operating activities ¹	6,124	4,183
Net cash from investment activities ²	1,079	-54
Net cash from financing activities before distributions ³	1,247	972
Cash generation (before distributions, capex and acquisitions)	8,449	5,026

Cash Uses – 9M20

(R\$ million)



Appendix

Reversal of Provision (Spread's case)

<i>R\$ million</i>	3Q20
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Provision (06/30/2020) *R\$379*

(-) Settled payment *R\$140*

(=) Total reversal* *R\$239*

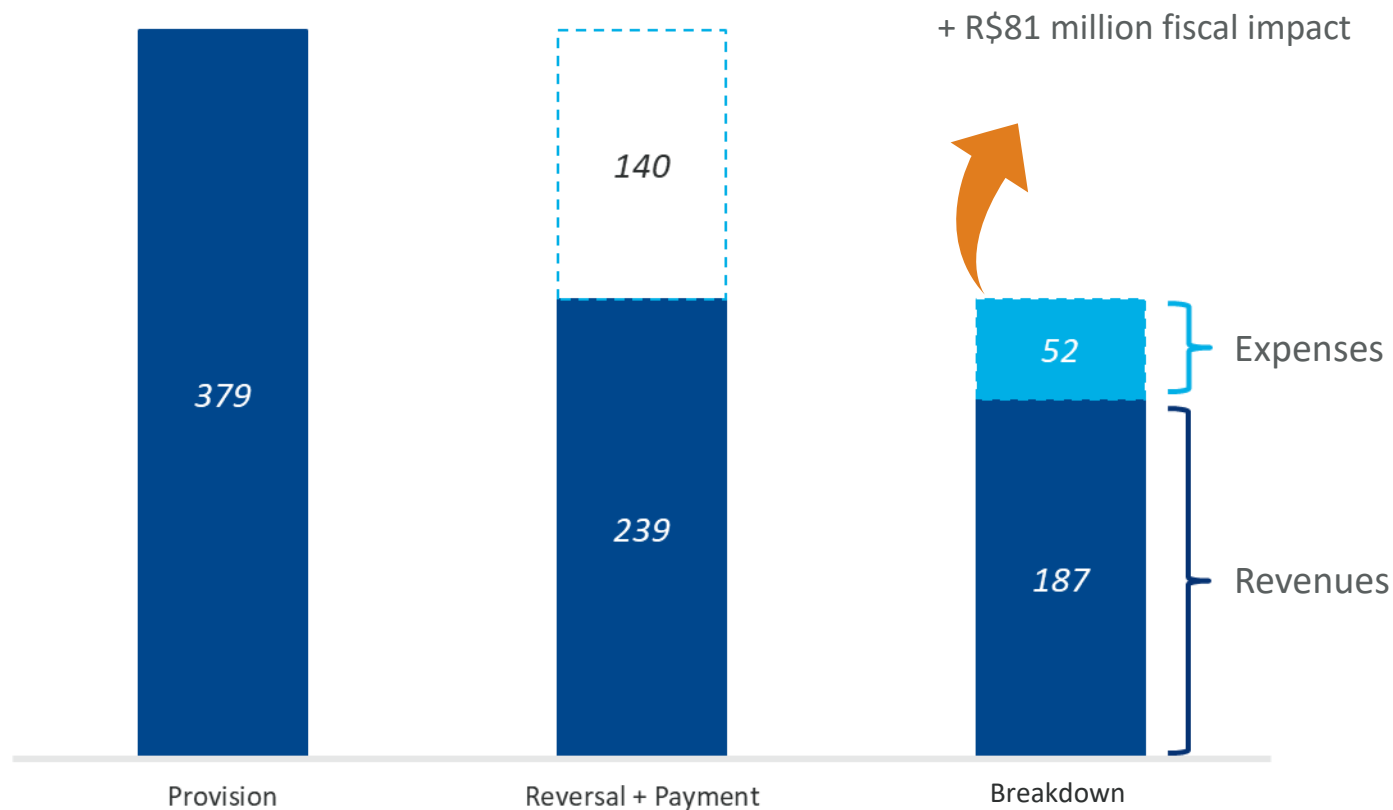
• Reversal in revenues *R\$187*

• Reversal in expenses *R\$52*

* The reversal resulted in a fiscal impact of approximately R\$81 million with no cash impact

Reversal allocation

(R\$ million)



Financial Statements

Adjusted expenses reconciliation (R\$ million)

(R\$ thousand)	3Q20	3Q19	3Q20/3T19 (%)	2Q20	3Q20/2Q20 (%)
Expenses	(648,458)	(677,673)	-4.3%	(733,372)	-11.6%
(+) Depreciation and Amortization	264,348	257,295	2.7%	244,232	8.2%
(+) Long term stock-based compensation	39,992	41,407	-3.4%	35,125	13.9%
(+) Provisions (recurring and non-recurring)	4,135	49,198	-91.6%	138,123	-97.0%
(+) Revenue-linked expenses	56,167	48,854	15.0%	40,635	38.2%
Adjusted expenses	(283,815)	(280,919)	+1.0%	(275,312)	3.1%

EBITDA (R\$ million)

(R\$ million)	3Q20	3Q19	3Q20/3Q19 (%)	2Q20	3Q20/2Q20 (%)
EBITDA	1,904.7	1,109.4	65.6%	1,419.2	29.4%
(+) Reversal of Spread legal dispute provision (revenues)	(186.7)	-	-	-	-
(+) Reversal of Spread legal dispute provision (expenses)	(52.3)	-	-	-	-
Recurring EBITDA	1,665.7	1,109.4	50.1%	1,419.2	17.4%
<i>EBITDA Margin</i>	<i>79.2%</i>	<i>72.5%</i>	<i>672 bps</i>	<i>74.4%</i>	<i>484 bps</i>

Net income reconciliation (R\$ million)

(R\$ thousand)	3Q20	3Q19	3Q20/ 3Q19 (%)	2Q20	3Q20/2Q20 (%)
Net income (attributable to shareholders)	1,136,984	719,830	58.0%	892,388	27.4%
(+) Reversal of Spread legal dispute provision (revenues & expenses)	(238,995)	-	-	-	-
(+) Impairment loss	67,723	-	-	-	-
(+) Tax impact from provision reversal and impairment loss	57,835	-	-	-	-
(+) Amortization of intangibles (Cetip combination)	119,660	131,177	-8.8%	119,567	0.1%
Recurring net income	1,143,207	851,007	34.3%	1,011,955	13.0%
(+) Deferred Tax (goodwill from the Cetip combination)	119,628	119,629	0.0%	119,628	0.0%
Recurring net income adjusted by goodwill tax benefit	1,262,835	970,636	30.1%	1,131,583	11.6%

Note: amortization of intangible amount net of taxes, calculated at a rate of 34% applied to the deductible portion.