# 2020 EARNINGS **RELEASE**

Penercisa



\*Tuiuiu's nest reconstruction in Panta

# MESSAGE FROM

We cannot present **Energisa Group's** results for 2020 without assessing the company's performance amidst the impacts of the COVID-19 pandemic. This is an unprecedented global crisis that has devastated mankind, with serious consequences for the economy and the Company's business. This compels us to emphasize the adaptability and agility with which the Group's leaders and its 19,946 employees and service providers have demonstrated in this daunting situation to achieve the following in the year: Adjusted EBITDA of R\$ 4.3 billion, 13.6% more than the previous year, and net income of R\$ 1.6 billion.

Without doubt, the first challenge was to work out what **Energisa** could do to keep its people safe: employees and their relatives, partners and society in general. We introduced strict sanitation protocols, tools to enable employees to work from home and expedited the process of digitizing customer services. We harnessed the amazing performance of our operating personnel, especially field teams, to guarantee that our essential services remained up and running with quality and safety.

Our *Energia do Bem* initiative created institutional partnerships, volunteers and government agencies to form a network that could respond to the most pressing socioeconomic issues in our geographies. We invested some R\$ 8 million in initiatives that resulted in donations of 100 tonnes of food products, thousands of masks, hundreds of ventilators for emergencies by hospitals, funding for struggling small and middle-market businesses, in addition to a digital cultural program supporting the arts.

Our Amazon decarbonization initiatives are also emblematic of how our fundamental strategy translates into practical initiatives. Part of our customers and the region are currently served by diesel-powered thermal power plants in islanded systems operated by third parties, i.e. energy from an expensive polluting source not connected to the National Interconnected Grid. We are working to interconnect these regions and deactivate the islanded thermal plants. We deactivated 5 such plants in 2020, and will have deactivated 19 islanded plants by 2025. In practical terms this means keeping 503 thousand tonnes of  $CO_2$  in the ground, directly benefiting 440 thousand people who will have access to better quality cheaper energy. Annual savings will be made of R\$ 665 million on subsidies paid to thermal power plants through the end of the program, which will be felt in consumer rates throughout Brazil.

Acquired by **Energisa** in 2019, **Alsol** is a trailblazer in distributed energy distribution and photovoltaic systems, which also opens up new possibilities in terms of 4D Energy options. Last year the company inaugurated six solar farms in Minas Gerais, and in 2021 is set to invest R\$ 205 million, of which R\$ 173 million will be used to build 15 new plants capable of generating 73 MWp, enough energy to power 70 thousand homes consuming an average 130 KWh/month.

**Alsol** has also just received a Rushlight Award, a British award acknowledging innovation and sustainability projects. The award was given to the initiative *MoovAlsol*, the first electric mobility project in Brazil in which electric vehicles are powered solely by solar energy. There is a huge potential market for electric vehicles in Brazil, which is still in its early days.

A truly inspiring achievement is the creation of a microgrid powered by photovoltaic technology, batteries and biodiesel in Vila Restauração in Acre state, in the heart of the Amazon forest, which supplies around-the-clock energy to 600 people who had previously only enjoyed three hours a day. This is the kind of pilot solution we intend to introduce in other off-the-grid locations that can drive development of regions with insufficient energy coverage.

**Energisa Group** has been investing in recent years in integrating ESG - Environmental, Social and Governance matters into its strategy and establishing sustainability as a cornerstone of its business. In 2020 we signed up to the UN's Global Compact, undertaking to operate in line with the 10 principles of the global sustainability agenda. In 2021 the company will also begin compiling its sustainability report based on the Global Reporting Initiative - GRI, which means we will begin monitoring a series of new indicators and the impacts of operations on the environment, the economy and civil society. Another initiative is our entry into the Brazilian GHG Protocol Program to record our inventory of greenhouse gases emitted by the group's activities.

Alongside this measures were adopted to bolster **Energisa Group's** financial health, with cash hedging initiatives, such as securing funding, postponing investments not critical to operational continuity, securing additional working



capital funding, lengthening short-term debt and an even tighter management of manageable expenses and costs. As a result we saw out the year with cash reserves of R\$ 6.6 billion and an 11% decrease in PMSO expenses.

Substantial tact and multiple initiatives were also needed to avoid a hike in delinquency rates. The sudden economic contraction and loss of purchasing power amongst the public, coupled with the closure of payment institutions such as lottery outlets and banks, made it more difficult to pay bills at first. Moreover, legislations in multiple spheres temporarily limited our ability to disconnect delinquent consumers.

**Energisa** made it easier for people to pay their bills and prioritized digital services, which at the end of the year accounted for 76% of total services, a growth of 10 p.p. in relation to the pre-pandemic period. At the end of 2020, the Group's consolidated delinquency rate was 1.64%, which has been falling since the first half.

The nature of the economy in **Energisa's** geographies enabled us to outperform average domestic growth, with a meaningful recovery in the 4<sup>th</sup> quarter when energy volumes outperformed the same period of 2019 by 5.2%, accumulating annual growth of 0.9%, whilst the Brazilian market experienced a contraction of 1.6% in the year. This growth was especially driven by growth in the residential and rural segments in North and Midwest Brazil.

Also impressive was our maintenance of the FEC indicator below its regulatory limit at all 11 of the Group's distribution companies, and of the DEC indicator for 9 of them, with several companies enjoying historic lows, despite facing severe pandemic destruction. The only two exceptions were **Energisa Rondônia**, which despite making a tangible DEC improvement has not yet reached this level, and Energisa Nova Friburgo, due to an atypical and outside event affecting its grid.

However, we must point out that **Energisa Rondônia** and **Energisa Acre** were recently acquired, at the end of 2018. Since then they have been receiving considerable investment and management changes to recover their financial and operational health, just as we did with the former Rede Group concession operators that **Energisa** acquired in 2014. These companies are now ranked amongst the best in Brazil, demonstrating our capacity to turnaround loss-making enterprises and to instill new management models.

The plan to integrate **Energisa Acre** and **Energisa Rondônia** is ongoing, and this year their systems will run on a new IT platform boasting the entire suite of Energisa's tools, bringing them in line with the rest of the Group.

**Energisa Group's** digital transformation is a core strategy aiming to enhance operational efficiency, people management and the consumer experience, whilst creating intelligence and ushering in the development of new activities. The **Energisa** we envisage for the future is a company that goes beyond energy distribution, generation and transmission, establishing itself as a platform for data-driven customer-centric solutions conversant with the energy sector's ecosystem.

We aim to increment our portfolio of solutions with a range of higher added value offers through innovative business models focused on the 4D energy transmission supported on 4 pillars: Diversification, Decentralization, Digitization and Decarbonization.

The creation of the fintech **Voltz** is of relevance here, which launched its digital account service in early 2021 and will offer financial services to customers currently excluded from the banking system or unable to fully benefit from the services offered by conventional institutions. **Energisa** identified huge conversion potential amongst the approximately 20 million inhabitants in its concession area, initially focused on the payment methods process. The new company will also permit transactions within the banking system, maintaining within the Group the volume of funds being spent on fees, payment document issuance, charges and other banking costs. In a groundbreaking move for public service utilities, Energisa made it possible for all bills to be paid by PIX (an instantaneous payment method operated by the Brazilian Central Bank).

In the transmission segment, **Energisa** successfully bid for lot 11 at the ANEEL Auction, acquiring assets formerly owned by the company Amazonas Geração e Transmissão to revitalize services in the metropolitan region of Manaus and Presidente Figueiredo, in Amazonas state. **Energisa** has been engaged in this segment since 2017 and now has a total of 5 transmission concessions, with transmission lines totaling 1,761 km. In 2020 we completed the early delivery of two transmission ventures in the states of Goiás and Pará, generating annual revenue of R\$ 95.6 million.

These multiple achievements and results renew our confidence in our quest to spearhead the energy transition in





Brazil, creating the leading energy platform in the country that can provide comprehensive services, high-quality sustainable solutions and excellent experiences for consumers

**Energisa** is the largest private Brazilian company in the electric sector and the 5<sup>th</sup> largest electricity distribution group in Brazil. Our footprint is felt in all regions of Brazil and we remain alert to market opportunities, always with the same daring and unshakable values that have always marked our trajectory.

Ricardo Botelho

Energisa Group CEO

Cataguases, March 11, 2021.



# 2020 Results

**Cataguases**, March 11, 2021 - The Management of Energisa S/A ("Energisa" or "Company") hereby presents its results for the fourth quarter (4Q20) and the year 2020 (12M20).

#### **Quick Facts**

The resilience of the Group's concession areas in light of the Covid-19 crisis led to annual sales growth of 0.9%, compared with a downturn in domestic consumption of 1.6%.

- Energy sales (captive sales + TUSD) grew 5.2% in 4Q20 on 4Q19 to 9,877.5 GWh. In 2020 energy sales amounted to 36,454.5 GWh, growth of 0.9% on 2019.
- Consolidated net income of R\$ 192.0 million in 4Q20, a decrease of 45.6% on 4Q19. Consolidated net income amounted to R\$ 1.6 billion in 2020, an increase of 204.9% on 2019;
- Consolidated adjusted EBITDA amounted to R\$ 1,226.6 million in 4Q20, an increase of 16.1% on 4Q19. In 2020, the Adjusted EBITDA amounted to R\$ 4,312.0 million, an increase of 12.3% on the amount recorded in 2019;
- Consolidated cash, cash equivalents, short-term investments and sector credits stood at R\$ 6,898.6 million in December 2020, compared with R\$ 4,494.4 million in December 2019;
- Consolidated net debt amounted to R\$ 13,574.3 million in December 2020, compared with R\$ 13,677.6 million in December 2019. The ratio between net debt and adjusted EBITDA fell from 3.6 in December 2019 to 3.1 in December 2020;
- Consolidated investment amounted to R\$ 677.3 million in 4Q20, a decrease of 32.1% (R\$ 320.5 million) on the same period of the previous year. Investment in 2020 amounted to R\$ 2,709.2 million, compared with R\$ 3,167.1 million in 2019.

|   |                                    | Quarter    | A        | Accumulated |           |          |  |
|---|------------------------------------|------------|----------|-------------|-----------|----------|--|
| Description   | 4Q20                               | 4Q19       | Change % | 2020        | 2019      | Change % |  |
| Financia  | Financial Indicators - R\$ million |            |          |             |           |          |  |
| Gross Operating Revenue                             | 8,891.3                            | 7,683.2    | + 15.7   | 29,737.4    | 29,277.7  | + 1.6    |  |
| Net Operating Revenue, without construction revenue | 5,573.1                            | 4,452.1    | + 25.2   | 17,974.9    | 16,923.2  | + 6.2    |  |
| Manageable costs and expenses (1)                   | 867.6                              | 866.0      | + 0.2    | 2,883.4     | 2,931.0   | - 1.6    |  |
| EBITDA  | 1,120.4                            | 968.1      | + 15.7   | 3,931.1     | 3,499.9   | + 12.3   |  |
| Adjusted EBITDA                                     | 1,226.6                            | 1,056.1    | + 16.1   | 4,312.0     | 3,839.9   | + 12.3   |  |
| Net Income  | 192.0                              | 353.3      | - 45.6   | 1,607.5     | 527.2     | + 204.9  |  |
| Net Indebtedness <sup>(2)</sup>                     | 13,574.3                           | 13,677.6   | - 0.7    | 13,574.3    | 13,677.6  | - 0.7    |  |
| Investments   | 677.3                              | 997.8      | - 32.1   | 2,709.2     | 3,167.1   | -14.5    |  |
| Consolid  | ated Operating                     | Indicators |          |             |           |          |  |
| Billed captive energy sales (GWh)                   | 8,185.2                            | 7,870.0    | + 4.0    | 30,252.1    | 30,245.0  | + 0.0    |  |
| Captive sales + Billed TUSD (GWh)                   | 9,877.5                            | 9,391.8    | + 5.2    | 36,454.5    | 36,118.7  | + 0.9    |  |
| Captive sales + Unbilled TUSD (GWh)                 | 9,913.9                            | 9,487.9    | + 4.5    | 36,482.5    | 36,225.5  | + 0.7    |  |
| Total Number of Consumers                           | 8,053,803                          | 7,823,128  | + 2.9    | 8,053,803   | 7,823,128 | + 2.9    |  |
| Number of Own Staff                                 |                                    |            |          | 14,672      | 14,672    | + 0.0    |  |
| Work Force (own + outsourced staff) (3)             |                                    |            |          | 19,946      | 20,611    | - 3.2    |  |

(1) Includes PMSO, Contingencies and Doubtful Accounts | (2) Includes sector credits (CDE, CCC, CVA) | (3) Excludes outsourced construction workers and outsourced workers of the DisCos registered as company staff at the Group's service providers.





# **Teleconference about the Results for the 4th quarter of 2020**

#### Friday, March 12, 2021

Time: 15:00 (BRT) | 13:00 (EST) (with simultaneous translation into English)

#### Participant access:

Telephone connection / Dial-in Brazil: (+55) 11 2188-0155 Telephone connection / Dial-in other countries (Simultaneous Translation): +1 646 843 6054 Password: Energisa

#### Links to webcast:

<u>Click here</u> to see the webcast in Portuguese <u>Click here</u> to see the webcast simultaneously translated into English

#### **Investor Relations**

For further information about the Release and tables in Excel format, please visit Energisa's IR site: <u>ri.energisa.com.br</u> <u>E-mail: ri@energisa.com.br</u>



### 2020 EARNINGS RELEASE

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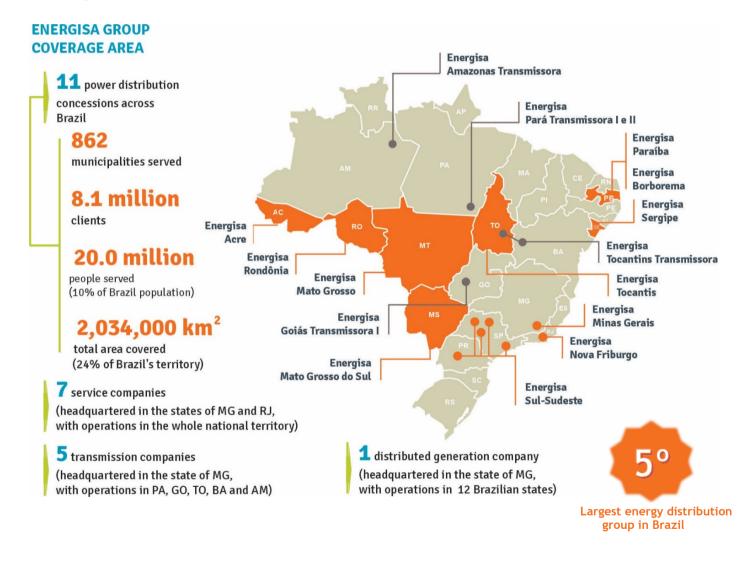


#### 1. Corporate structure and profile

Energisa Group completed 116 years of history on February 26, 2021 and is the fifth largest energy distribution group in Brazil, serving approximately 8.1 million consumers in eleven Brazilian states, equal to 10% of Brazil's population.

The Company controls 11 DisCos located in the states of Minas Gerais, Sergipe, Paraíba, Rio de Janeiro, Mato Grosso, Mato Grosso do Sul, Tocantins, São Paulo, Paraná, Acre and Rondônia, with a concession area embracing 2,034 thousand Km<sup>2</sup>, equal to 24% of Brazil's landmass.

Energisa Group's activities also include the trading of energy and the provision of electricity-related services, operating in the distributed energy generation segment and electricity transmission assets, as acquired at the auctions successfully bid for in 2017, 2018 and 2020, i.e. Energisa Goiás Transmissora I, in operation since March 13, 2020, Energisa Pará Transmissora I, in operation since November 2, 2020, and three ventures under construction: Energisa Para Transmissora II, Energisa Tocantins Transmissora and Energisa Amazonas Transmissora, amounting to 1,761 km of transmission lines.



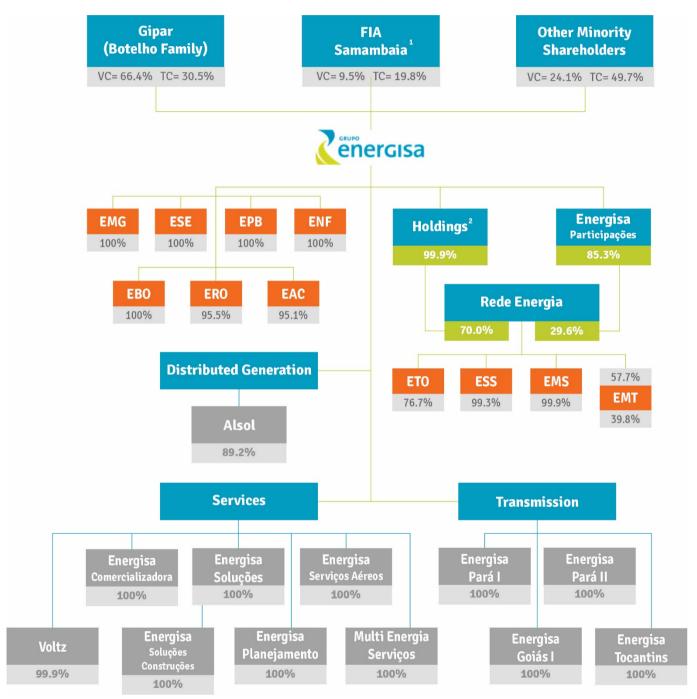




#### 1.1. Corporate Structure of Energisa Group

Energisa Group's share control is exercised by Gipar S.A., controlled by the Botelho Family. The Company is listed in Level 2 Corporate Governance of B3 and its most liquid shares are traded under the symbol ENGI11 (Units, certificates comprising one common share and four preferred shares). In addition to these securities, it has shares traded under the symbols ENGI3 (common shares) and ENGI4 (preferred shares).

See below the simplified ownership structure of Energisa Group:



CV - Voting Capital | CT - Total Capital

- (1) Shareholding held directly and indirectly through investment vehicles.
- (2) Indirectly and by way of holding companies, Energisa owns 95.2% of Rede Energia.



#### 2. Operating performance

#### 2.1. Electricity sales

#### Sales performance in the 4<sup>th</sup> quarter:

Consolidated free and captive electricity consumption grew by 5.2% in 4Q20 compared with the same period of 2019, amounting to 9,877.5 GWh. If unbilled sales are included, the growth in the quarter was 4.5% in the same comparison basis, amounting to 9,913.9 GWh. This was the highest rate for the fourth quarter in the last 3 years. This result was driven by a buoyant agribusiness sector, especially soybean production, the ongoing reopening of the economy and warmer weather in Energisa's geographies.

The best performing segments in 4Q20 were the residential (+12.3%; 428.7 GWh), rural (+14.4%; 133.9 GWh) and industrial (+5.0; 92.0 GWh) segments. More precisely, the residential and rural sectors outperformed the average, with the best performance in Q4 of the last 15 and 13 years respectively. Industrial consumption also grew above the average, reporting a strong recovery following a sharp contraction in 2Q20 (-8.6%).

Construction and food chains performed well in 4Q20. The industrial sector's recovery was driven by the progressive relaxation of social distancing measures and the unexpected demand for industrial products propelled by government measures to mitigate the pandemic's effects, the inventory replenishment process occurring in certain sectors and the transfer of income to consumer goods, with lower spending on services in general and commodity exports. This trend was observed both in the Group's energy consumption and economic indicators, such as Brazilian industrial production, which grew by 3.4% in 4Q20 compared with 4Q19. At the height of the pandemic - 2Q20 - this indicator contracted by 19.4% on 2Q19. However, the recovery witnessed in Energisa's industrial consumption was greater than the country's recovery, supported by the economic profile of consumers in the Group's concession areas vis-a-vis Brazil's - the leading activities were the food and nonmetallic mineral production segments, which account for a greater proportion of the Company's industrial consumption than in the country's production.

In turn, the commercial (-3.3%) and government (-21.2%) sectors saw consumption diminish in 4Q20, but the movement slowed down, especially in commerce, boosted by the economy opening back up. The commercial sector's recovery would have been greater were it not for the resistance of certain types of services, such as education, hospitality, audiovisual/editing amongst others, which continue to suffer from the pandemic and because of the permanent closure of part of their establishments. The fragility of the services sector, except for commerce, is also reflected in the IBGE's indicators, which are struggling to recover. We emphasize that this category's recovery is critical not just for commercial consumption but also the Brazilian economy, as this category accounts for roughly 43% of domestic GDP (excluding commerce and public administration). The government sector is still being hit hard by the absence of in-person classes in public schools and universities and the restricted operations of the judiciary branch.

10 of our 11 DisCos enjoyed growth, with the exception being ESE (-0.9%) - affected by the industrial sector, which has been experiencing a long process of demise in the state. The pack leader was EMT, accounting for nearly half (45%) of the electricity consumption increase in the quarter. The Midwest DisCo reported an increase of 8.8% (or +217.9 GWh) on 4Q19. ERO also contributed significantly to the consumption increase in the quarter (16%), growing +9.5% or 79.6 GWh, in the same period, as did ETO (+7.3% or 44.3 GWh). In these concessions the residential sector fueled the result, propelled by warmer and drier weather because of the La Niña climate phenomenon, and the fact that families were spending more time at home.

The rural sector also performed well in these 3 concessions, especially at EMT (+22.5% or +79.1 GWh), due to the soybean plantation coupled with low rainfall, leading to the greater use of mechanical irrigation. In addition to these sectors, industrial consumption also rose, by 6.1% (32.1 GWh) at EMT, 6.9% (7.9 GWh) at ERO and 12.1% (8.8 GWh) at ETO. These results were largely down to the food sector, especially companies engaged in the production of livestock and soybean products (the leading national producer is served by EMT), and the nonmetallic mineral sector, especially cement makers, which also saw higher sales in Brazil towards the end of the year, according to the category trade union, in tandem with the performance of the construction industry.



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#### Sales performance in FY 2020:

Captive and free electricity consumption in 2020 (36,454.5 GWh) grew by 0.9% (+335.8 GWh). This performance was driven by the warmer drier weather, especially in the last four-month period, and a booming agribusiness sector in the year, which enjoyed bumper soybean, corn, coffee, sugar, egg and protein production in general. The residential (+7.1% and 936.4 GWh) and rural (+9.4% and 329.4 GWh) were the sectors most contributing to this positive result in 2020.

The industrial sector experienced a contraction of -0.2% (-11.7 GWh), impacted by the performance in 2Q20 caused by pandemic restrictions and the loss of a major client to the National Grid in June 2019. If the effect of this major client is disregarded, industrial consumption rises by 1.1% (+81.7 GWh) and the Group's total by 1.2% (+429.2 GWh).

The largest decreases in 2020 were seen in the commercial (-8.1%) and government (-19.3%) sectors - diminishing across all DisCos - and public lighting (-2.0%) - due to the reduction of the daily consumption billing time (ANEEL Resolution 2590/2019) and energy efficiency projects introduced in a number of municipalities served by Energisa. Out of the sectors hit hardest by isolation measures, such as commerce, government and industry, the latter fared the worst.

6 of our 11 DisCos reported a positive performance, namely: EMT (+3.7%), ERO (+3.8%), EMS (+1.4%), ETO (+1.5%), EAC (+2.0%) and EBO (+0.9%). A common theme was all these companies experienced residential, rural and industrial consumption growth, especially in the food and nonmetallic mineral sectors for the first five, with EBO enjoying growth in the footwear production sector. Lower industrial consumption was a common factor in all of the 5 DisCos experiencing a downturn, as were the commercial and government sectors. The DisCos faring the worst in this regard were: ESE with a decrease of 6.0%, and without the effect of a major client that migrated to the National Grid this figure is 3%, ENF (-2.3%) and ESS (-1.3%).

| Description  |         | Quarter |          | Accumulated |          |          |  |
|--|---------|---------|----------|-------------|----------|----------|--|
| (Amounts in GWh)   | 4Q20    | 4Q19    | Change % | 2020        | 2019     | Change % |  |
| ✓ Billed sales to the captive market                             | 8,185.2 | 7,870.0 | + 4.0    | 30,252.1    | 30,245.0 | + 0.0    |  |
| <ul> <li>Energy transportation to free clients (TUSD)</li> </ul> | 1,692.4 | 1,521.8 | + 11.2   | 6,202.4     | 5,873.7  | + 5.6    |  |
| Subtotal (Captive Sales + Billed TUSD)                           | 9,877.5 | 9,391.8 | + 5.2    | 36,454.5    | 36,118.7 | + 0.9    |  |
| <ul> <li>Unbilled consumption</li> </ul>                         | 36.4    | 96.1    | - 62.2   | 28.0        | 106.8    | - 73.8   |  |
| Subtotal (Captive Sales + Unbilled TUSD)                         | 9,913.9 | 9,487.9 | + 4.5    | 36,482.5    | 36,225.5 | + 0.7    |  |

#### DisCo Energy sales



#### 2.2. Consumption by Sector

In 4Q20, the main consumption sectors performed as follows:

• Residential sector (39.8% of total captive + free sales): increase of 12.3% (+428.7 GWh), with 11 DisCos registering growth due to the warm dry weather; the Midwest region grew 11.7% (162.1 GWh), followed by the North +17.8% (131.7 GWh), north-east +10.3% (81.5 GWh) and South-Southeast region +9.2% (53.5 GWh).

• Rural sector (10.8% of total captive + free sales): increase of 14.4% (+133.9 GWh), 9 of the 11 DisCos progressed, except for ESE (-0.4%) and ENF (-2.7%). The best performance occurred in EMT's concession (+22.5%), driven by soybean cultivation, which also benefited ERO (+16.1%), although to a lesser extent. ETO (+18.7%) benefited from poultry and sugar production, which also helped EPB (+10.5%). There was a greater need for mechanical irrigation because of the dry weather in most regions. All regions experienced growth in Q4: Midwest (+16.9%), North (+16.7%), South-Southeast (+10.1%) and Northeast (+7.2%).

• Industrial sector (19.5% of total captive + free sales): increase of 5.0% (+92.0 GWh) primarily driven by the nonmetallic mineral and food sectors. Nine of our 11 DisCos enjoyed growth, with EMS (+12.8%) faring best, thanks to contributions from metallurgy, protein production and soy/corn product companies and cement makers, EMT (+6.1%), especially the production of protein, cement and agricultural inputs, ETO (+12.1%), driven by cement production and agricultural imports, and ERO (+6.9%), primarily owing to protein and cement production. EMG (+7.8%) benefited from the resumption of the textile and furniture sectors, with EBO (+15.6%) fueled by footwear production and lastly ENF (+11.2%) by metal products.

• Commercial sector (18.2% of total captive + free sales): fell 3.3% (-61.3 GWh) in relation to the same period last, with 9 of our 11 concessions experiencing lower consumption in the period, impacted by the sluggish performance of certain activities. However, the sector has been growing as the economy reopens, especially at ERO and EAC.

• Other sectors (11.7% of total captive + free sales): contraction of 8.5% (-107.6 GWh), impacted by all regions. Midwest (-8.3% or -37.4 GWh), North (-12.2; -33.7 GWh), Northeast (-7.1% or -25.9 GWh) and South-southeast (-6.0% or -10.6 GWh), due to lower government consumption (-21.2%), above in public lighting (-2.6%).



The table below shows the consolidated behavior of the consumption sectors in the fourth quarter and YTD for 2019 and 2020:

| Description                                    |         | Quarter |          |          | Accumulated |          |
|--|---------|---------|----------|----------|-------------|----------|
| Amounts in GWh                                 | 4Q20    | 4Q19    | Change % | 2020     | 2019        | Change % |
| Residential                                    | 3,928.1 | 3,499.4 | + 12.3   | 14,203.9 | 13,267.5    | + 7.1    |
| Industrial                                     | 1,925.8 | 1,833.8 | + 5.0    | 7,298.9  | 7,310.5     | - 0.2    |
| Captive Industrial                             | 568.0   | 591.1   | - 3.9    | 2,208.3  | 2,409.6     | - 8.4    |
| Free Industrial                                | 1,357.8 | 1,242.7 | + 9.3    | 5,090.5  | 4,900.9     | + 3.9    |
| Commercial                                     | 1,802.5 | 1,863.8 | - 3.3    | 6,620.4  | 7,201.8     | - 8.1    |
| Captive Commercial                             | 1,542.0 | 1,634.9 | - 5.7    | 5,750.8  | 6,381.7     | - 9.9    |
| Free Commercial                                | 260.5   | 228.9   | + 13.8   | 869.6    | 820.1       | + 6.0    |
| Rural  | 1,062.3 | 928.4   | + 14.4   | 3,834.2  | 3,504.8     | + 9.4    |
| Captive Rural                                  | 1,026.2 | 898.9   | + 14.2   | 3,727.0  | 3,423.4     | + 8.9    |
| Free Rural                                     | 36.0    | 29.5    | + 22.2   | 107.2    | 81.4        | + 31.7   |
| Other  | 1,158.8 | 1,266.4 | - 8.5    | 4,497.1  | 4,834.1     | - 7.0    |
| Captive Other                                  | 1,120.8 | 1,245.6 | - 10.0   | 4,362.1  | 4,762.9     | - 8.4    |
| Free Other                                     | 38.0    | 20.8    | + 83.0   | 135.0    | 71.3        | + 89.5   |
| 1 Energy sales to captive consumers            | 8,185.2 | 7,870.0 | + 4.0    | 30,252.1 | 30,245.0    | + 0.0    |
| 2 Energy associated with free consumers (TUSD) | 1,692.4 | 1,521.8 | + 11.2   | 6,202.4  | 5,873.7     | + 5.6    |
| 3 Captive sales + TUSD (1+2)                   | 9,877.5 | 9,391.8 | + 5.2    | 36,454.5 | 36,118.7    | + 0.9    |
| 4 Unbilled sales                               | 36.4    | 96.1    | - 62.2   | 28.0     | 106.8       | - 73.8   |
| 5 Captive sales + TUSD + Unbilled supply (3+4) | 9,913.9 | 9,487.9 | + 4.5    | 36,482.5 | 36,225.5    | + 0.7    |

#### Captive Sales Billed by Consumption Class + TUSD (Consolidated)

#### 2.3. Consumption by region

Of the total captive and free electricity consumption in 4Q20, 42.6% was sold in the Midwest region, 21.3% in the North-East region, 19.0% in the North region and 17.1% in the South and Southeast regions. All regions experienced growth in 4Q20 compared with the same period of 2019. The Midwest grew 6.4% (252.2 GWh), followed by the North +8.3% (143.0 GWh), North-east +1.5% (31.2 GWh) and the South and South-east +3.6% (59.5 GWh).

The consolidated sales of Energisa's DisCos rose by 2.5 percentage points above Brazil's electricity consumption in 2020, according to EPE. In the last 12 years this difference has averaged 2.25 percentage points a year, and Energisa has outperformed average domestic growth in 11 of these 12 years.

#### Captive Sales + TUSD (billed) by Distribution Company and Region

| Description                       |         | Quarter |          |          | Accumulated |          |
|-----------------------------------|---------|---------|----------|----------|-------------|----------|
| Amounts in GWh                    | 4Q20    | 4Q19    | Change % | 2020     | 2019        | Change % |
| North Region                      | 1,873.7 | 1,730.7 | + 8.3    | 6,916.6  | 6,737.3     | + 2.7    |
| Energisa Tocantins (ETO)          | 654.9   | 610.6   | + 7.3    | 2,453.2  | 2,418.1     | + 1.5    |
| Energisa Acre (EAC)               | 301.1   | 282.0   | + 6.8    | 1,102.6  | 1,080.8     | + 2.0    |
| Energisa Rondônia (ERO)           | 917.6   | 838.0   | + 9.5    | 3,360.9  | 3,238.4     | + 3.8    |
| Northeast                         | 2,106.5 | 2,075.4 | + 1.5    | 7,890.7  | 8,084.5     | - 2.4    |
| Energisa Paraíba (EPB)            | 1,183.6 | 1,156.2 | + 2.4    | 4,390.1  | 4,410.7     | - 0.5    |
| Energisa Sergipe (ESE)            | 742.3   | 749.2   | - 0.9    | 2,830.5  | 3,009.9     | - 6.0    |
| Energisa Borborema (EBO)          | 180.6   | 169.9   | + 6.3    | 670.1    | 663.9       | + 0.9    |
| Midwest                           | 4,207.7 | 3,955.5 | + 6.4    | 15,420.0 | 14,997.8    | + 2.8    |
| Energisa Mato Grosso (EMT)        | 2,680.6 | 2,462.8 | + 8.8    | 9,651.9  | 9,311.0     | + 3.7    |
| Energisa Mato Grosso do Sul (EMS) | 1,527.0 | 1,492.7 | + 2.3    | 5,768.1  | 5,686.8     | + 1.4    |
| South/Southeast Region            | 1,689.7 | 1,630.2 | + 3.6    | 6,227.2  | 6,299.1     | - 1.1    |
| Energisa Minas Gerais (EMG)       | 406.9   | 384.8   | + 5.7    | 1,518.9  | 1,525.3     | - 0.4    |
| Energisa Nova Friburgo (ENF)      | 85.3    | 82.2    | + 3.7    | 320.7    | 328.3       | - 2.3    |
| Energisa Sul-Sudeste (ESS)        | 1,197.5 | 1,163.1 | + 3.0    | 4,387.6  | 4,445.5     | - 1.3    |
| Total Energisa                    | 9,877.5 | 9,391.8 | + 5.2    | 36,454.5 | 36,118.7    | + 0.9    |



#### 2.4. Clients by concession operator

Energisa closed 4Q20 with 8,053,803 consumer units, or 2.9% more than the same period last year.

|                        |           |           |             | Numb  | er of Con | sumers      |           |           |             |  |  |  |  |
|------------------------|-----------|-----------|-------------|-------|-----------|-------------|-----------|-----------|-------------|--|--|--|--|
|                        |           | Captive   |             |       | Free      |             |           | Total     |             |  |  |  |  |
| DisCo                  | 2020      | 2019      | Change<br>% | 2020  | 2019      | Change<br>% | 2020      | 2019      | Change<br>% |  |  |  |  |
| North Region           | 1,567,175 | 1,509,151 | + 3.8       | 178.0 | 107       | + 66.4      | 1,567,353 | 1,509,258 | + 3.8       |  |  |  |  |
| ETO                    | 618,062   | 599,584   | + 3.1       | 84    | 44        | + 90.9      | 618,146   | 599,628   | + 3.1       |  |  |  |  |
| EAC                    | 278,575   | 264,436   | + 5.3       | 34    | 21        | + 61.9      | 278,609   | 264,457   | + 5.4       |  |  |  |  |
| ERO                    | 670,538   | 645,131   | + 3.9       | 60    | 42        | + 42.9      | 670,598   | 645,173   | + 3.9       |  |  |  |  |
| Northeast              | 2,513,171 | 2,446,431 | + 2.7       | 221   | 148       | + 49.3      | 2,513,392 | 2,446,579 | + 2.7       |  |  |  |  |
| EPB                    | 1,482,688 | 1,438,639 | + 3.1       | 98    | 66        | + 48.5      | 1,482,786 | 1,438,705 | + 3.1       |  |  |  |  |
| ESE                    | 805,820   | 788,265   | + 2.2       | 95    | 67        | + 41.8      | 805,915   | 788,332   | + 2.2       |  |  |  |  |
| EBO                    | 224,663   | 219,527   | + 2.3       | 28    | 15        | + 86.7      | 224,691   | 219,542   | + 2.3       |  |  |  |  |
| Midwest                | 2,572,088 | 2,497,281 | + 3.0       | 565   | 429       | + 31.7      | 2,572,653 | 2,497,710 | + 3.0       |  |  |  |  |
| EMT                    | 1,506,604 | 1,458,048 | + 3.3       | 327   | 236       | + 38.6      | 1,506,931 | 1,458,284 | + 3.3       |  |  |  |  |
| EMS                    | 1,065,484 | 1,039,233 | + 2.5       | 238   | 193       | + 23.3      | 1,065,722 | 1,039,426 | + 2.5       |  |  |  |  |
| South/Southeast Region | 1,400,077 | 1,369,329 | + 2.2       | 328   | 252       | + 30.2      | 1,400,405 | 1,369,581 | + 2.3       |  |  |  |  |
| EMG                    | 469,456   | 460,051   | + 2.0       | 72    | 62        | + 16.1      | 469,528   | 460,113   | + 2.0       |  |  |  |  |
| ENF                    | 111,365   | 109,467   | + 1.7       | 12    | 9         | + 33.3      | 111,377   | 109,476   | + 1.7       |  |  |  |  |
| ESS                    | 819,256   | 799,811   | + 2.4       | 244   | 181       | + 34.8      | 819,500   | 799,992   | + 2.4       |  |  |  |  |
| Total Energisa         | 8,052,511 | 7,822,192 | + 2.9       | 1,292 | 936       | + 38.0      | 8,053,803 | 7,823,128 | + 2.9       |  |  |  |  |

#### Number of captive and free consumers by region

Energisa Group's residential segment expanded by 215,259 clients (+3.4%) between the quarters, with 159,918 clients registered as Low Income. Consumers registered for the social rate (low income) account for 22.8% of residential units, and are also part of a government policy to reduce delinquency.

|                           |           |             |             | Number    | of Residentia | al Clients |            |                |              |
|---------------------------|-----------|-------------|-------------|-----------|---------------|------------|------------|----------------|--------------|
|                           | Co        | onventional |             |           | Low Income    |            | Total Resi | dential Custom | ers          |
| DisCo                     | 2020      | 2019        | Change<br>% | 2020      | 2019          | Change %   | 2020       | 2019           | Chang<br>e % |
| North Region              | 944,785   | 923,691     | + 2.3       | 288,655   | 253,038       | + 14.1     | 1,233,440  | 1,176,729      | + 4.8        |
| ✓ ETO                     | 368,900   | 364,041     | + 1.3       | 147,019   | 133,992       | + 9.7      | 515,919    | 498,033        | + 3.6        |
| <ul> <li>EAC</li> </ul>   | 161,829   | 157,041     | + 3.0       | 63,891    | 54,970        | + 16.2     | 225,720    | 212,011        | + 6.5        |
| <ul> <li>ERO</li> </ul>   | 414,056   | 402,609     | + 2.8       | 77,745    | 64,076        | + 21.3     | 491,801    | 466,685        | + 5.4        |
| Northeast                 | 1,446,438 | 1,439,897   | + 0.5       | 700,007   | 643,949       | + 8.7      | 2,146,445  | 2,083,846      | + 3.0        |
| ✓ EPB                     | 806,677   | 801,488     | + 0.6       | 419,519   | 383,673       | + 9.3      | 1,226,196  | 1,185,161      | + 3.5        |
| <ul> <li>ESE</li> </ul>   | 502,161   | 498,536     | + 0.7       | 226,098   | 212,975       | + 6.2      | 728,259    | 711,511        | + 2.4        |
| ✓ EBO                     | 137,600   | 139,873     | - 1.6       | 54,390    | 47,301        | + 15.0     | 191,990    | 187,174        | + 2.6        |
| Midwest                   | 1,717,262 | 1,694,200   | + 1.4       | 335,907   | 291,976       | + 15.0     | 2,053,169  | 1,986,176      | + 3.4        |
| <ul> <li>EMT</li> </ul>   | 1,006,284 | 987,435     | + 1.9       | 170,002   | 148,043       | + 14.8     | 1,176,286  | 1,135,478      | + 3.6        |
| <ul> <li>EMS</li> </ul>   | 710,978   | 706,765     | + 0.6       | 165,905   | 143,933       | + 15.3     | 876,883    | 850,698        | + 3.1        |
| South/Southeast<br>Region | 973,933   | 969,289     | + 0.5       | 175,940   | 151,628       | + 16.0     | 1,149,873  | 1,120,917      | + 2.6        |
| ✓ EMG                     | 276,299   | 278,701     | - 0.9       | 77,587    | 66,148        | + 17.3     | 353,886    | 344,849        | + 2.6        |
| <ul> <li>ENF</li> </ul>   | 90,627    | 90,318      | + 0.3       | 7,914     | 6,365         | + 24.3     | 98,541     | 96,683         | + 1.9        |
| <ul> <li>ESS</li> </ul>   | 607,007   | 600,270     | + 1.1       | 90,439    | 79,115        | + 14.3     | 697,446    | 679,385        | + 2.7        |
| Total Energisa            | 5,082,418 | 5,027,077   | + 1.1       | 1,500,509 | 1,340,591     | + 11.9     | 6,582,927  | 6,367,668      | + 3.4        |

#### Number of Residential Clients - Conventional and Low-income





#### 2.5. Energy Balance Sheet

#### Energy Balance Sheet - Energisa Discos

| Description                                    |         |       | 20      | 20    |         |         |
|--|---------|-------|---------|-------|---------|---------|
| Amounts (GWh)                                  | EMG     | ENF   | ESE     | EBO   | EPB     | ЕТО     |
| (a) Total Energy Sold (a=b+c+d)                | 1,229.9 | 290.1 | 2,792.1 | 545.6 | 3,743.3 | 2,162.2 |
| (b) Billed Sales to the Captive Market         | 1,228.4 | 290.4 | 2,433.8 | 547.0 | 3,746.1 | 2,158.7 |
| ✓ Residential                                  | 555.7   | 172.1 | 1,160.0 | 276.6 | 1,912.4 | 1,121.9 |
| ✓ Industrial                                   | 111.7   | 22.1  | 184.5   | 50.9  | 176.7   | 92.3    |
| ✓ Commercial                                   | 200.7   | 58.0  | 424.6   | 119.9 | 621.9   | 368.7   |
| 🗸 Rural  | 204.4   | 5.2   | 119.7   | 25.0  | 325.6   | 258.8   |
| Public service and own consumption             | 155.9   | 33.0  | 545.0   | 74.6  | 709.5   | 317.0   |
| (c) Unbilled consumption                       | 1.5     | (0.4) | 2.6     | (1.5) | (2.7)   | 3.5     |
| (d) Energy sales to concession operators       | -       | -     | 355.7   | -     | -       | -       |
| (e) Injected energy (e=a+f+g+h)                | 1,850.8 | 375.1 | 3,751.1 | 763.7 | 5,371.3 | 2,854.1 |
| (f) Transmission of energy free clients (TUSD) | 290.5   | 30.3  | 396.7   | 123.1 | 644.1   | 294.5   |
| (g) Energy exchange                            | 123.2   | 38.1  | 197.1   | 40.3  | 199.9   | 9.1     |
| (h) Distribution losses                        | 207.2   | 16.7  | 365.1   | 54.8  | 784.0   | 388.4   |
| Generation Distributed                         | 36.5    | 1.8   | 28.2    | 7.8   | 75.3    | 41.0    |
| (j) Losses in High-Voltage National Grid       | 7.5     | -     | 87.0    | 12.2  | 119.8   | 42.3    |
| (j) Sale of Electricity CCEE                   | 166.2   | -     | 160.1   | 29.8  | 103.3   | 68.2    |
| (k) Total Electricity Received (k=a+h+i+j)     | 1,610.8 | 306.8 | 3,404.4 | 642.4 | 4,750.5 | 2,661.0 |

#### Energy Balance Sheet - Energisa DisCos (continued)

|  |          |         | 202     | 20      |         |                  |
|--|----------|---------|---------|---------|---------|------------------|
| Description<br>Amounts (GWh)                   | EMT      | EMS     | ESS     | ERO     | EAC     | Consolidate<br>d |
| (a) Total Energy Sold (a=b+c+d)                | 7,793.7  | 4,525.6 | 3,401.2 | 3,137.8 | 1,060.5 | 30,682.0         |
| (b) Billed Sales to the Captive Market         | 7,778.0  | 4,519.0 | 3,352.6 | 3,141.0 | 1,057.1 | 30,252.1         |
| ✓ Residential                                  | 3,364.0  | 2,084.5 | 1,565.5 | 1,441.2 | 550.0   | 14,203.9         |
| ✓ Industrial                                   | 641.0    | 292.1   | 310.1   | 291.8   | 35.1    | 2,208.3          |
| ✓ Commercial                                   | 1,482.2  | 946.6   | 668.6   | 649.4   | 210.2   | 5,750.8          |
| 🗸 Rural  | 1,410.5  | 601.6   | 356.3   | 362.9   | 57.1    | 3,727.0          |
| Public service and own consumption             | 880.3    | 594.2   | 452.2   | 395.7   | 204.7   | 4,362.1          |
| (c) Unbilled consumption                       | 15.7     | 6.6     | 3.2     | (3.9)   | 3.4     | 28.0             |
| (d) Energy sales to concession operators       | -        | -       | 45.5    | 0.7     | -       | 401.9            |
| (e) Injected energy (e=a+f+g+h)                | 11,674.4 | 6,795.2 | 4,870.6 | 4,603.4 | 1,350.8 | 44,260.5         |
| (f) Transmission of energy free clients (TUSD) | 1,873.7  | 1,249.0 | 1,035.0 | 219.9   | 45.4    | 6,202.2          |
| (g) Energy exchange                            | 3.8      | 23.7    | 71.0    | 5.0     | -       | 711.2            |
| (h) Distribution losses                        | 2,003.2  | 996.8   | 363.4   | 1,240.7 | 244.8   | 6,665.1          |
| Generation Distributed                         | 401.0    | 130.2   | 59.1    | 35.1    | -       | 816.0            |
| (j) Losses in High-Voltage National Grid       | 140.5    | 83.4    | 140.9   | 94.8    | 29.7    | 758.1            |
| (j) Sale of Electricity CCEE                   | 968.2    | 286.8   | 154.1   | 408.1   | 314.3   | 2,659.2          |
| (k) Total Electricity Received (k=a+h+i+j)     | 10,905.6 | 5,892.6 | 4,059.5 | 4,881.4 | 1,649.4 | 40,764.4         |





#### 2.6. Contracts Portfolio

#### Contracts Portfolio - Energisa Group's DisCos

| Description  |         |       | 202     | 20    |         |         |
|--|---------|-------|---------|-------|---------|---------|
| Amounts (GWh)  | EMG     | ENF   | ESE     | EBO   | EPB     | ETO     |
| (a) Energy purchased                                       | 1,574.3 | 305.0 | 3,358.5 | 631.7 | 4,614.5 | 2,594.9 |
| ✓ Modeled bilaterals                                       | 573.0   | -     | 129.2   | 89.4  | 440.2   | 214.0   |
| <ul> <li>Energy Auctions and mechanisms</li> </ul>         | 318.4   | -     | 2,276.7 | 318.9 | 2,769.6 | 1,652.9 |
| ✓ ITAIPU quotas  | 259.5   | -     | -       | -     | -       | -       |
| ✓ PROINFA quotas   | 30.0    | 7.2   | 67.7    | 13.2  | 90.2    | 50.7    |
| ✓ ANGRA quotas   | 48.5    | -     | 105.2   | 27.9  | 150.4   | 75.7    |
| ✓ Physical Guarantee Quotas (90%)                          | 344.9   | -     | 779.7   | 182.3 | 1,164.1 | 601.6   |
| <ul> <li>Supply Contracts</li> </ul>                       | -       | 297.8 | -       | -     | -       | -       |
| (b) Mini and microgeneration distributed                   | 36.5    | 1.8   | 28.2    | 7.8   | 75.3    | 41.0    |
| (c) Own Generation/Bilaterals not modeled/ Islanded System | -       | -     | -       | -     | -       | -       |
| (d) Settlement at CCEE                                     | -       | -     | 17.7    | 2.8   | 60.7    | 25.1    |
| (e) TOTAL Electricity Purchased (e=a+b+c+d)                | 1,610.8 | 306.8 | 3,404.4 | 642.4 | 4,750.5 | 2,661.0 |

#### Contracts Portfolio - Energisa Group DisCos (continued)

| Description  | 2020     |         |         |         |         |              |  |
|--|----------|---------|---------|---------|---------|--------------|--|
| Amounts (GWh)  | EMT      | EMS     | ESS     | ERO     | EAC     | Consolidated |  |
| (a) Energy purchased                                       | 9,558.3  | 5,576.3 | 3,975.6 | 4,217.4 | 1,403.7 | 37,810.4     |  |
| ✓ Modeled bilaterals                                       | 2,555.6  | 391.0   | 586.3   | 389.3   | -       | 5,367.9      |  |
| <ul> <li>Energy Auctions and mechanisms</li> </ul>         | 3,303.7  | 2,695.4 | 1,452.7 | 2,859.7 | 1,053.5 | 18,701.5     |  |
| ✓ ITAIPU quotas  | 1,404.7  | 933.2   | 772.1   | -       | -       | 3,369.5      |  |
| ✓ PROINFA quotas   | 178.8    | 107.1   | 80.7    | 72.3    | 24.6    | 722.7        |  |
| ✓ ANGRA quotas   | 262.6    | 174.5   | 144.3   | 121.0   | 34.3    | 1,144.3      |  |
| ✓ Physical Guarantee Quotas (90%)                          | 1,852.9  | 1,275.2 | 939.6   | 775.2   | 291.3   | 8,206.7      |  |
| ✓ Supply Contracts   | -        | -       | -       | -       | -       | 297.8        |  |
| (b) Mini and microgeneration distributed                   | 404.8    | 130.2   | 59.1    | 35.1    | -       | 819.7        |  |
| (c) Own Generation/Bilaterals not modeled/ Islanded System | 819.8    | 1.0     | -       | 482.0   | 245.7   | 1,548.5      |  |
| (d) Settlement at CCEE                                     | 122.7    | 185.1   | 24.8    | 147.0   | -       | 585.8        |  |
| (e) TOTAL Electricity Purchased (e=a+b+c+d)                | 10,905.6 | 5,892.6 | 4,059.5 | 4,881.4 | 1,649.4 | 40,764.4     |  |

#### 2.7. Electricity losses ("losses")

Total losses amounted to 6,012 GWh in December 2020, accounting for 13.74% of injected energy, 0.08 percentage points less than in September 2020. The good news this quarter was the meaningful reduction in non-technical losses compared with the previous quarter, which fell by 42.7 GWh, which was the greatest QoQ reduction in 2020. The positive performance in this quarter shows that the non-technical loss combating and containment measures, which were partially suspended in 2Q20 and 3Q20, were successfully resumed and are yielding the expected results.

As mentioned in previous reports, from the second quarter the pandemic restrictions, the effects established in ANEEL Normative Resolution 878 along with state and municipal decrees resulted in a suspension on issuing regular billing documents, a reduction in actions combating losses and the abrupt reduction in energy billed, especially to commercial consumers, public and industrial services and free clients, that do not normally generate commercial losses. This decrease in billed energy results in lower sales, generating an effect known as "base impact", which raised the percentage loss indicator.





See below the headlines for the quarter.

EMG cemented its downward trend observed in the previous quarter and in December 2020 reported total losses of 9.64%, within its regulatory limit, decreases of 0.27 and 0.71 percentage points in relation to September 2020 and December 2019 respectively. This result was partly due to the 0.21 percentage point reduction in non-technical losses between September and December 2020.

ENF, ESS and ETO repeated their positive results and cemented the trend to below their regulatory limits.

ESE also closed 2020 within the regulatory limit. The result of 10.53% represents a decrease of 0.07 percentage points on September 2020. This decrease is predominantly due to the actions combating non-technical losses, ramped up after the easing of restrictions imposed by the pandemic, which helped drive the indicator down by 0.08 percentage points. The 0.36 percentage point increase on December 2019 is associated with two factors: i) The migration of a major consumer to the National Grid in June 2019, which diminished the volume of injected energy, triggering an increase of 0.29 percentage points; ii) The COVID 19 pandemic, which caused the "base impact" increase and an increase in new cases of fraud, as a result of fewer combating actions in the period. Note that despite the adverse situation in 2020, the Disco managed to reduce its non-technical losses by 0.16 percentage points, proving that its control and combating actions are effective.

Having signaled a reversal of the 2019 growth trajectory over the first quarter of 2020, EPB saw its figures grow again in the second quarter, this time because of the effects of the pandemic. This indicator closed the fourth quarter at 13.53%, 0.33 percentage points higher than in December 2019, caused by the sudden market contraction, which triggered the "base effect" and the increase in new cases of fraud. A resumption plan was put together to combat these increases, implemented after restrictions had been eased. This entailed expanding inspection teams and shielding measures, and is aligned with the strategy of driving down loss levels to below the regulatory benchmark. The resumption plan's actions have not yet been able to annul the effects of the pandemic, but in the last quarter did go a long way in stopping the rot, as the loss rate was virtually unchanged in comparison with the third-quarter.

Enjoying a downward trajectory with losses below the regulatory rates in the three consecutive quarters prior to 2Q20, EMT saw this trend end in this quarter, falling foul of the regulatory limit again. The 14.28% result for December is 0.08 percentage points higher than the previous quarter. Despite this increase, the result signals a 77% decline in the rate of growth between the fourth and third quarters compared with the previous quarters, which demonstrates that the additional measures implemented to counter the effects of the pandemic and to push losses down again to below the regulatory limit are effective.

EMS closed the fourth quarter of 2020 with a rate of 13.11%. This represents an increase of 0.19 percentage points on September 2020 and 0.82 percentage points on December 2019. It is primarily attributed to the growth in technical losses as a result of the simultaneous reduction of thermal generation in the south and lower hydro generation in the central region, both near to the load center. This reduction triggered an increase in the flow of 138 kV energy over a long distance, some 400 km from the load center. We point out the positive performance of non-technical losses, which the Disco managed to diminish by 0.11 percentage points compared with December 2019 despite the adverse situation, turning around the rising rates observed in the first quarter thanks to the intensification of inspections and regularizations. This performance made it the possible to partially mitigate the effect of the technical loss increase, to further approach the regulatory limit.

Despite the disruption caused by COVID, ERO has maintained a downward trend of losses that began in the third quarter of 2019, closing December at 0.47 percentage points less than September 2020, and 1.2 percentage points better than December 2019. The DisCo achieved a positive result in 2020 thanks to a comprehensive plan of measures combining training and team strengthening, the application of more assertive techniques for selecting consumer units, inspecting disconnected Consumer Units, shielding and ramping up remote measurement and telemonitoring in major consumers.

EAC closed 2020 with a total loss rate of 18.23%, down 1.09 percentage points on September 2020 and 0.47 percentage points on December 2019. This result is 1.67 percentage points lower than the regulatory limit and signals a turnaround of the rising rates seen in the second quarter. This encouraging performance is mainly due to non-technical losses, which account for 93% of the total reduction seen between quarters two and three, showing that the loss combating strategy is highly effective.



See below the electricity loss rates of Energisa Group's DisCos:

| Discos                        | Tech   | nical Loss | es (%) | Non-Teo | chnical Lo | osses (%) | Tot    | al Losses | (%)    | ANEEL |   |
|-------------------------------|--------|------------|--------|---------|------------|-----------|--------|-----------|--------|-------|---|
| % Injected Energy (12 months) | Dec-19 | Sep-20     | Dec-20 | Dec-19  | Sep-20     | Dec-20    | Dec-19 | Sep-20    | Dec-20 | ANEEL |   |
| EMG                           | 10.51  | 9.49       | 9.43   | -0.16   | 0.42       | 0.21      | 10.35  | 9.91      | 9.64   | 9.64  | 0 |
| ENF                           | 4.77   | 5.09       | 5.10   | -0.86   | -0.96      | -1.02     | 3.90   | 4.13      | 4.07   | 5.84  |   |
| ESE                           | 7.49   | 8.00       | 8.01   | 2.68    | 2.60       | 2.52      | 10.17  | 10.60     | 10.53  | 10.55 |   |
| EBO                           | 5.72   | 5.56       | 5.57   | 0.66    | 0.77       | 0.78      | 6.37   | 6.33      | 6.36   | 7.44  |   |
| EPB                           | 8.85   | 8.84       | 8.82   | 4.35    | 4.67       | 4.71      | 13.19  | 13.51     | 13.53  | 12.76 |   |
| EMT                           | 9.64   | 9.44       | 9.47   | 3.93    | 4.75       | 4.80      | 13.58  | 14.20     | 14.28  | 13.64 |   |
| EMS                           | 9.41   | 10.17      | 10.34  | 2.88    | 2.75       | 2.77      | 12.29  | 12.93     | 13.11  | 12.97 |   |
| ETO                           | 11.47  | 11.03      | 10.94  | 1.15    | 1.71       | 1.50      | 12.61  | 12.74     | 12.45  | 13.91 |   |
| ESS                           | 6.24   | 6.17       | 6.15   | -0.05   | 0.52       | 0.32      | 6.19   | 6.68      | 6.47   | 6.73  |   |
| ERO                           | 12.00  | 12.07      | 12.63  | 15.87   | 15.08      | 14.04     | 27.87  | 27.15     | 26.68  | 22.05 |   |
| EAC                           | 9.89   | 10.11      | 10.03  | 8.81    | 9.22       | 8.20      | 18.70  | 19.32     | 18.23  | 19.85 |   |
| Energisa                      | 9.25   | 9.30       | 9.39   | 4.23    | 4.52       | 4.35      | 13.48  | 13.82     | 13.74  | 13.14 |   |

#### Energy Losses (% in past 12 months)

Notes: To calculate the percentages presented above, we considered the values of unbilled energy. The A1 Free Market was included in the calculation of the Total Realized and Regulatory Loss.

#### Energy Losses (In GWh in past 12 months)

| Losses in 12 months   | Тес     | hnical Los | ses     | Non-T   | echnical L | osses   |         | Total   | Losses  |           |
|-----------------------|---------|------------|---------|---------|------------|---------|---------|---------|---------|-----------|
| In GWh                | Dec/19  | Sep/20     | Dec/20  | Dec/19  | Sep/20     | Dec/20  | Dec/19  | Sep/20  | Dec/20  | Change(%) |
| EMG                   | 184.4   | 173.5      | 174.6   | -2.8    | 7.7        | 3.8     | 181.6   | 181.2   | 178.4   | - 1.5     |
| ENF                   | 18.2    | 19.0       | 19.1    | -3.3    | -3.6       | -3.8    | 14.9    | 15.4    | 15.3    | - 0.6     |
| ESE                   | 256.6   | 261.0      | 260.7   | 91.8    | 84.6       | 82.0    | 348.4   | 345.7   | 342.7   | + 31.3    |
| EBO                   | 43.1    | 41.9       | 42.6    | 5.0     | 5.8        | 6.0     | 48.0    | 47.7    | 48.6    | + 1.9     |
| EPB                   | 472.1   | 471.4      | 473.8   | 231.9   | 249.2      | 252.7   | 704.0   | 720.6   | 726.5   | + 0.8     |
| EMT                   | 1,056.6 | 1,072.8    | 1,106.0 | 431.1   | 540.1      | 560.8   | 1,487.8 | 1,612.9 | 1,666.8 | + 3.3     |
| EMS                   | 618.6   | 682.2      | 702.8   | 189.3   | 184.7      | 188.5   | 807.9   | 866.9   | 891.2   | + 2.8     |
| ETO                   | 320.5   | 309.7      | 312.3   | 32.1    | 48.1       | 42.9    | 352.6   | 357.8   | 355.2   | - 0.7     |
| ESS                   | 304.6   | 298.3      | 299.3   | -2.6    | 24.9       | 15.7    | 302.1   | 323.2   | 315.0   | - 2.6     |
| ERO                   | 542.3   | 546.5      | 580.4   | 717.1   | 682.4      | 645.3   | 1,259.5 | 1,228.9 | 1,225.7 | - 0.3     |
| EAC                   | 132.3   | 135.5      | 135.7   | 117.8   | 123.6      | 110.9   | 250.2   | 259.0   | 246.5   | - 4.8     |
| Energisa Consolidated | 3,949.4 | 4,011.7    | 4,107.1 | 1,807.4 | 1,947.6    | 1,904.9 | 5,756.8 | 5,959.2 | 6,012.0 | + 0.9     |

<sup>(1)</sup> Change December 2020 / September 2020.



#### 2.8. Delinquency management

#### 2.8.1.Delinquency Rate

Energisa's consolidated delinquency rate for the last 12 months was 1.64% in 4Q20, including the impacts of the Covid-19 pandemic and the restrictions introduced by ANEEL over the course of the year.

As had been done for the other sectors, in order to combine disciplined collection with easier payment terms for electricity bills, Energisa notified its low-income customers in advance about the end of the restriction on disconnections, emphasizing the importance of paying bills and maintaining easier financing conditions, facilitating access to negotiations, especially through digital channels.

To this end we implemented and expanded credit card financing, which amassed more than 34 thousand transactions in 2020. These initiatives complemented existing measures and were ramped up during the year, increasing the volume of SMS messages, blacklisting, telephone charging, emails, collections via WhatsApp and using collection bots.

Collection procedures were reinforced for clients in Group A and government clients, introducing negotiating cells for overdue and outstanding bills, in addition to closely monitoring the collection process.

In this year the main delinquency offenders were concentrated in the residential and commercial sectors, as a result of the period when disconnections were not permitted and the aforesaid pandemic.

|                                |        | In 12 months (%) |                   |
|--------------------------------|--------|------------------|-------------------|
| PPECLD<br>(% of Supply billed) | Dec/20 | Dec/19           | Change<br>in p.p. |
| EMG                            | 0.55   | 0.16             | + 0.39            |
| ENF                            | 0.85   | 0.23             | + 0.62            |
| ESE                            | 0.81   | 0.61             | + 0.20            |
| EBO                            | 0.66   | 0.84             | - 0.17            |
| EPB                            | 1.45   | 0.99             | + 0.46            |
| EMT                            | 2.17   | 1.59             | + 0.59            |
| EMS                            | 1.53   | 0.76             | + 0.78            |
| ETO                            | 0.98   | 0.44             | + 0.54            |
| ESS                            | 0.34   | 0.09             | + 0.24            |
| ERO                            | 3.40   | 1.91             | + 1.49            |
| EAC                            | 2.58   | (1.10)           | -                 |
| Energisa Consolidated          | 1.64   | 0.93             | + 0.71            |

#### PPECLD Indicator (% last 12 months)

For the reasons presented above, allowances were made for doubtful accounts (PPECLD) of R\$ 380.4 million in FY 2020 compared with R\$ 212.5 million in FY 2019.

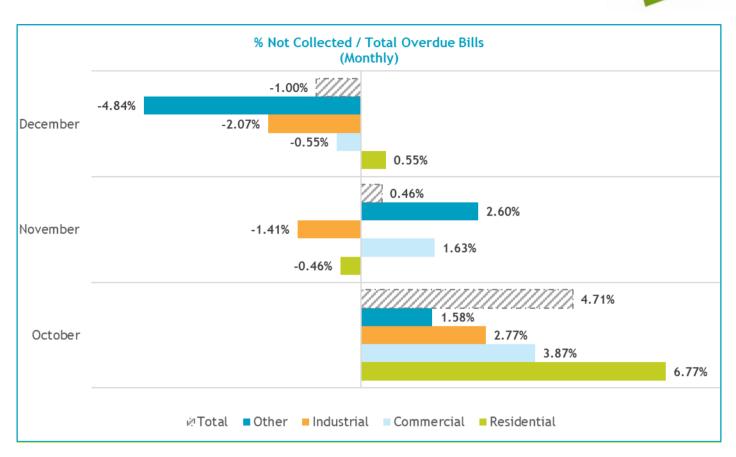
#### 2.8.2.Short-term Delinquency Indicator

As mentioned in previous releases, Energisa Group's DisCos introduced an indicator that measures the short-term delinquency rate caused by the global Covid-19 crisis.

This indicator considers the financial volume not collected of the total overdue bills in the thirty-day period and quarter through the mobile average over the total financial volume of overdue bills in this period.

The graphs below demonstrate the uncollected percentage of overdue bills in 4Q20. Negative percentages means that collections outstripped overdue amounts in the calculated period.

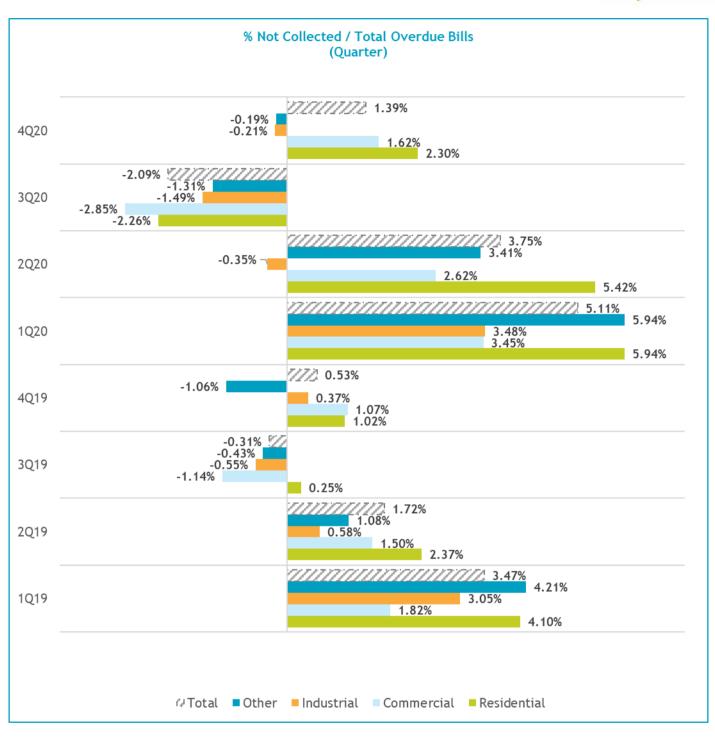




The result for December 2020 saw collections outperform overdue amounts across nearly all segments, except for the residential sector. The segment "other" made a remarkable recovery in Dec/20 due to the positive performance by government sectors.



2 0 2 0 EARNINGS RELEASE



The residential and commercial sectors made a slower recovery in 4Q20, at levels approximating those seen in 4Q19. Note that these sectors experienced a sizable reversal in 3Q20. The industrial and other sectors continued their recovery.

On an accumulated basis, the volume not collected since the outbreak of the pandemic amounts to some R\$ 238.3 million, an increase of R\$ 6.7 million on the previous quarter.



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#### 2.8.3. Collection Rate

Energisa Group's 12-month consolidated collection rate in 4Q20 was 96.61%, down 0.30 percentage points on 4Q19, influenced by the COVID-19 pandemic and measures introduced under Aneel Resolution REN 878/2020. The suspension on disconnecting low-income residential consumers that had been in force since March 24, 2020 was lifted by the aforesaid Resolution in December. For other sectors the restriction was lifted in August 2020. This restriction had an effect of approximately 0.25 p.p. on the collection rate in 2020.

Although the result for 4Q20 is smaller than for 4Q19, the actions implemented enabled a gradual recovery and we expect to sustain this improvement. Despite the adverse effects of the pandemic, EAC improved its performance by 0.46 percentage points on December 2019, thanks to improvements made by Energisa Group post privatization. ENF experienced a decrease of -0.87 percentage points as a result of Rio de Janeiro state Law 8.769/20 forbidding disconnections in the whole of 2020.

See below the collection rates of Energisa Group's DisCos:

|                       |        | In 12 months (%) |                |
|-----------------------|--------|------------------|----------------|
| Collection Rate (%)   | Dec/20 | Dec/19           | Change in p.p. |
| EMG                   | 98.41  | 98.75            | - 0.34         |
| ENF                   | 97.70  | 98.56            | - 0.87         |
| ESE                   | 97.96  | 98.17            | - 0.21         |
| EBO                   | 98.46  | 98.94            | - 0.49         |
| EPB                   | 97.10  | 97.48            | - 0.39         |
| EMT                   | 95.88  | 96.26            | - 0.40         |
| EMS                   | 97.08  | 97.11            | - 0.03         |
| ETO                   | 97.39  | 97.73            | - 0.35         |
| ESS                   | 98.97  | 99.09            | - 0.12         |
| ERO                   | 93.03  | 93.41            | - 0.40         |
| EAC                   | 93.86  | 93.43            | + 0.46         |
| Energisa Consolidated | 96.61  | 96.91            | -0.30          |

#### 2.9. Service quality indicators for distribution services - DEC and FEC

In the main, the Group's DisCos performed well in 4Q20, maintaining an excellent performance and presenting indicators below the DEC and FEC regulatory limits, with the exception of ENF and ERO for DEC.

EMT achieved its lowest ever historic series for both DEC. ETO achieved its lowest ever DEC.

EAC stands out for achieving its best ever FEC.

ERO maintained its impressive rate of improvement two years after its privatization. In comparison with December 2019 it achieved a record reduction of 12.88 hours (26.5%) for DEC and 6.22 times (26.6%) for FEC. The company is therefore significantly approaching the regulatory limit for DEC and is above this limit for FEC.

ENF closed 2020 with the DEC above the regulatory limit thanks to an atypical external event compromising its grid, which was a failure on 10/2/2020 in the supply agent's system triggering a DEC event of 3.7 hours at Energisa Nova Friburgo. EMG was also affected by the event. Regulatory and legal measures are in progress to remove the impact of this external event on the company's indicators.



ESS achieved its lowest ever DEC, boasting the best DEC in Brazil amongst DisCos with more than 500 thousand consumers.

| Discos           |        | DEC (hours | 5)      |        | FEC (times | )       | DEC Limit | FEC Limit |
|------------------|--------|------------|---------|--------|------------|---------|-----------|-----------|
| 12 months window | Dec-20 | Dec-19     | Var.(%) | Dec-20 | Dec-19     | Var.(%) | DEC LIMIC |           |
| EMG              | 10.79  | 8.85       | + 21.9  | 7.12   | 4.47       | + 59.3  | 11.25 🔘   | 8.28 🔵    |
| ENF              | 10.56  | 6.64       | + 59.0  | 5.81   | 4.18       | + 39.0  | 9.96      | 8.33      |
| ESE              | 10.57  | 10.63      | - 0.6   | 4.99   | 4.81       | + 3.7   | 12.05 🔵   | 8.11 🔵    |
| EBO              | 3.68   | 4.19       | - 12.2  | 2.29   | 3.15       | - 27.3  | 12.83 🔵   | 8.86 🔵    |
| EPB              | 14.11  | 13.70      | + 3.0   | 5.57   | 5.28       | + 5.5   | 15.97 🔵   | 9.50 🔵    |
| EMT              | 17.48  | 19.85      | - 11.9  | 7.77   | 8.20       | - 5.2   | 21.47 🔵   | 17.05 🔵   |
| EMS              | 10.00  | 10.81      | - 7.5   | 4.31   | 4.55       | - 5.3   | 11.50 🔵   | 8.16 🔵    |
| ETO              | 18.00  | 21.55      | - 16.5  | 7.90   | 7.90       | -       | 23.55 🔵   | 15.67 🔵   |
| ESS              | 4.94   | 5.76       | - 14.2  | 4.29   | 4.40       | - 2.5   | 7.57 🔵    | 7.25 🔵    |
| ERO              | 35.69  | 48.57      | - 26.5  | 17.18  | 23.40      | - 26.6  | 27.45 🔴   | 18.85 🔵   |
| EAC              | 30.49  | 37.76      | - 19.3  | 16.68  | 23.80      | - 29.9  | 43.98 🔘   | 35.06 🔵   |

Nb: The data presented is obtained from ANEEL databases and can be changed if requested by the regulator.

Note that the above results are especially remarkable as they were achieved during the pandemic. Greater team productivity amid the implementation of remote work, especially for the team and operators, attests to Energisa Group's superior planning and execution capacity.

#### 2.10. Electricity trading

Energisa Comercializadora (ECO) energy sales rose by 17.1% in 4Q20 compared with 4Q19. ECO sold roughly 630 MW in 2020, an increase of 17.3% on 2019, the highest value in the company's history. Although the figures provide for a favorable outlook, the COVID-19 pandemic created multiple challenges for Energisa Comercializadora (ECO). Uncertainty around the resumption of activities led various consumers to suspend negotiations nearing completion and/or request renegotiations of existing contracts. ECO's accordingly conducted some 70 negotiations agilely and diligently, reducing the impact on results and seeking to meet client demands. Another factor crucial to the positive result was the strategy adopted by the operations desk, which managed to revert the portfolio's long position in time to capitalize on the opportunities posed by price volatility, taking advantage of falling prices in the period.

In respect of free-market consumption, despite the social isolation, production resumed in October along with a substantial increase in the number of migrations from the Regulated Procurement Environment (ACR) to the Free Contracting Environment (ACL), contributing to the 2.8% growth in the ACL figure in 2020. The Electricity Trading Chamber (CCEE) reported an average of 145 migrations a month in 2020. The number of traders also reached 396 associates, demonstrating the segment's expansion in 2020. Energisa Comercializadora is ranked 23<sup>rd</sup> in the CCEE trading volume.

Sales made in GWh, as per the table below:

| Description                    |       | Quarter |          | Accumulated |       |          |  |
|--------------------------------|-------|---------|----------|-------------|-------|----------|--|
| Amounts in GWh                 | 4Q20  | 4Q19    | Change % | 2020        | 2019  | Change % |  |
| Sales to free consumers (ECOM) | 1,519 | 1,298   | 17.1     | 5,481       | 4,672 | 17.3     |  |





#### 2.11. Transmission

Energisa Group's activities also include energy transmission assets resulting from the acquisitions of 5 lots at auctions in 2017, 2018 and 2020.

Despite the disruption unleashed by the pandemic, in 2020 we managed to deliver two ventures, Goiás I (03/13/2020) and Pará I (11/12/2020), 17 and 16 months before schedule respectively. The investments in these two lots amounted to R\$ 594.6 million, of which R\$ 111.8 million was invested in 2020. These ventures represent Annual Permitted Revenue ("RAP") of R\$ 95.6 million.

On 10/19/2020 two lines of Energisa Tocantins Transmissora (ETT) were awarded their construction licenses, and their works began, in an investment of R\$ 33.3 million in FY 2020. ETT's total estimated investment is R\$ 627.4 million and a RAP of R\$ 66.3 million. Line 3 in the section between Dianópolis (TO) and Barreiras (BA) received the installation license from IBAMA on 12/15/2020, thus completing the venture's environmental licensing process.

The Company also successfully bid for Lot 11 in the transmission auction held in December 2020. Called Energisa Amazonas (EAM), this project entails the acquisition of existing assets and building, revitalizing and upgrading substations and transmission lines. This venture aims to serve the metropolitan region of Manaus and Presidente Figueiredo. Aneel has estimated investment for this venture of R\$ 882 million, of which R\$ 257.0 million will be spent on acquiring existing assets and the remainder on revitalizations and construction work. Its total RAP is R\$ 63.0 million.

The five lots jointly possess Annual Permitted Revenue (RAP) of R\$ 261.9 million and an estimated total investment of R\$ 2,501 million.

On February 16, 2021 Energisa Pará II (EPA II) had a 72.3 km section energized (230 kV) out of the total 139 km. The investments in this stage amounted to R\$ 80.0 million, 20% of the total estimated investment, and its RAP is R\$ 3.1 million, 8.6% of the venture's total revenue. This operation was completed 25 months before the regulatory start date.

The table below summarizes these ventures:

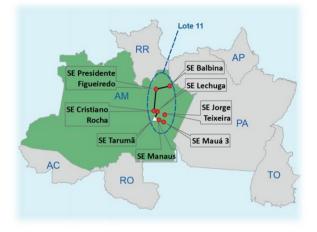
| Batch | Name                                     | Auction<br>Date | State | Length<br>(Km)   | Environmental<br>License<br>Issuance | Operational<br>Start-up<br>(Aneel) |      | Prepayments<br>Estimated | Investments<br>estimated by<br>Energisa<br>(R\$ million) | Proposed<br>RAP<br>Cycle 20-21<br>(R\$ million) |
|-------|--|-----------------|-------|------------------|--------------------------------------|------------------------------------|------|--------------------------|--|---|
| 3     | Energisa Goiás                           | Apr/17          | GO    | 136 (CD)         | 9/13/2018                            | Mar/20                             | 100% | 17 months                | 254.4  | 42.3  |
| J     | Transmissora I (EGO I)                   | Арі / 1 /       | 60    | 130 (CD)         | 9/13/2010                            | /Mai / 20                          | 100% | 17 months                | 234.4  | 42.5  |
| 26    | Energisa Pará<br>Transmissora I (EPA I)  | Apr/17          | PA    | 296 (CD)         | 10/02/2018                           | Nov/20                             | 100% | 16 months                | 340.2  | 53.3  |
| 19    | Energisa Pará<br>Transmissora II (EPA    | Jun/18          | PA    | 139              | 5/06/2019                            | Mar/23                             | 73%  | 12 months                | 396.7  | 36.9  |
| .,    | II)                                      |                 |       | (CD/CS)          | 0,00,201,                            |                                    |      | 12                       | 0,000  |   |
| 4     | Energisa Tocantins<br>Transmissora (ETT) | Dec/18          | BA/TO | 772 (CS)         | 10/19/2020<br>12/15/2020             | Mar/24                             | 12%  | 14 months                | 627.4  | 66.3  |
| 11    | Energisa Amazonas<br>Transmissora (EAM)  | Dec/20          | AM    | 418 (CD /<br>CS) | -                                    | Mar/26                             | -    | 12/18 months             | 882.2  | 63.0  |
| Total |  | -               | -     | 1,761            | -                                    | -                                  | -    | -                        | 2,500.9  | 261.9   |

Scores: Investment data and annual permitted revenue (RAP) restated as of December/2020. Physical progress data restated for February/2021. CD - Dual circuit / CS - Single circuit. The figures for EGO I and EPA I are actual figures and not projections. The early start-up of EPA II and ETT is subject to change depending on how long the impacts of the Covid-19 pandemic last. Energisa Amazonas Transmissora's total investment does not include optimizations and is based on amounts estimated by Aneel for the auction in December 2020.





#### Lot 11 - Auction December 2020



Estimated disbursement schedule for Aneel investments:

| Lot | 2021 | 2021         | 2023         | 2024 | 2025 | 2026 |
|-----|------|--------------|--------------|------|------|------|
|     |      | · <b>-</b> · |              |      |      |      |
| 11  | 40%  | 8%           | 1 <b>9</b> % | 26%  | 6%   | 1%   |

Estimated schedule for receipt of RAP:

| Lot | 2021  | 2021          | 2023  | 2024  | 2025  | 2026  |
|-----|-------|---------------|-------|-------|-------|-------|
|     |       | · <b>-</b> ·  |       |       |       |       |
|     | 30%   | 30%           | 30.0% | 33.7% | 33.7% | 87.4% |
| 11  | 2027  | 2028          | 2029  | 2030  |       |       |
|     | 92.4% | <b>94.9</b> % | 97.5% | 100%  |       |       |

#### 2.12. ALSOL - Energias Renováveis

Acquired in June 2019, ALSOL is engaged in distributed generation from renewable sources, such as biodiesel and biogas, with applications in storage, such as microgrids, monitoring and electric mobility. In distributed generation, we build and operate proprietary solar farms to supply energy to small and middle-market companies in the low-voltage grid. At the end of 2020 we began offering this product to individuals in partnership with Banco Inter.

We closed 2020 with an installed peak capacity of 27 MW, including two new photovoltaic plants inaugurated on November 10 in the municipalities of Piumhi and Iraí de Minas in Minas Gerais state with a peak capacity of 5.9 MW of clean and renewable energy. Two of its six plants were connected in 2020, serving more than 1,000 clients.

In 2020 we invested R\$ 89 million in ALSOL ventures and under this year's business plan we estimate investment of a further R\$ 205 million, embracing 15 new plants under construction, totaling in excess of 46 MWp, expected to be connected to the grid over the course of 2021, raising our capacity to 73 MWp by the end of this year.

These 15 plants under construction include our first plant in Energisa-MG's area in Cataguases in March this year, UFV Aurora in Leopoldina, with a capacity of 3.1 MWp and 100% of its quotas rented to corporate clients. The projected investment for this venture is R\$ 12 billion.

ALSOL's R&D projects involve products in energy storage, electric mobility, microgrids, biodiesel and biogas."



#### 3. Financial performance

#### 3.1. Gross and net operating revenue

In 4Q20, consolidated net operating revenue (official) excluding construction revenue, amounted to R\$ 5,573.1 million, an increase of 25.2% (R\$ 1,121.0 million) on 4Q19. In the YTD 2020, net operating revenue less construction revenue was R\$ 17,974.9 million, an increase of 6.2% (R\$ 1,051.7 million), on the amount determined in 2019.

See below the net operating revenue by segment:

| Operating revenue by segment                            |         | Quarter |          |          | Accumulated | i        |
|---|---------|---------|----------|----------|-------------|----------|
| Description (R\$ million)                               | 4Q20    | 4Q19    | Change % | 2020     | 2019        | Change % |
| (+) Electricity revenue (captive market)                | 6,071.5 | 5,752.7 | + 5.5    | 21,485.0 | 21,427.0    | + 0.3    |
| ✓ Residential   | 3,133.8 | 2,800.4 | + 11.9   | 10,771.8 | 10,246.6    | + 5.1    |
| > Low income  | 258.4   | 200.7   | + 28.8   | 705.7    | 711.5       | - 0.8    |
| ✓ Industrial  | 410.9   | 423.3   | - 2.9    | 1,545.7  | 1,664.6     | - 7.1    |
| ✓ Commercial  | 1,250.5 | 1,291.9 | - 3.2    | 4,530.1  | 4,973.3     | - 8.9    |
| 🗸 Rural   | 627.9   | 523.6   | + 19.9   | 2,207.0  | 1,916.4     | + 15.2   |
| ✓ Other sectors   | 648.4   | 713.6   | - 9.1    | 2,430.4  | 2,626.0     | - 7.5    |
| (+) Electricity sales to distributors                   | 476.6   | 136.8   | + 248.4  | 856.1    | 1,054.8     | - 18.8   |
| (+) Net unbilled sales                                  | 102.179 | 36.472  | + 180.2  | 282.065  | 204.544     | + 37.9   |
| (+) Sales by trading company (ECOM)                     | 312.0   | 256.8   | + 21.5   | 1,039.5  | 902.0       | + 15.2   |
| (+) Electricity network usage charges (TUSD)            | 452.6   | 420.7   | + 7.6    | 1,604.2  | 1,423.3     | + 12.7   |
| (+) Construction revenue                                | 678.1   | 913.6   | - 25.8   | 2,355.3  | 2,979.9     | - 21.0   |
| (+) Creation and amortization - CVA                     | 211.8   | (396.1) | -        | 171.2    | (525.7)     | -        |
| (+) Subsidies for services awarded under concession     | 360.1   | 322.5   | + 11.7   | 1,486.9  | 1,277.2     | + 16.4   |
| (+) Restatement of the concession financial asset (VNR) | 159.8   | 89.1    | + 79.3   | 222.6    | 232.7       | - 4.3    |
| (+) Other revenue                                       | 66.6    | 150.5   | - 55.7   | 234.6    | 302.0       | - 22.3   |
| Gross Revenue   | 8,891.3 | 7,683.2 | + 15.7   | 29,737.4 | 29,277.7    | + 1.6    |
| (-) Sales taxes   | 2,229.4 | 1,964.6 | + 13.5   | 7,775.2  | 7,509.9     | + 3.5    |
| (-) Rate flag deductions                                | (17.4)  | (4.8)   | + 259.2  | (42.2)   | (17.7)      | + 138.6  |
| (-) Sector charges                                      | 428.1   | 357.8   | + 19.7   | 1,674.2  | 1,882.4     | - 11.1   |
| (=) Net revenue   | 6,251.1 | 5,365.7 | + 16.5   | 20,330.2 | 19,903.1    | + 2.1    |
| (-) Construction revenue                                | 678.1   | 913.6   | - 25.8   | 2,355.3  | 2,979.9     | - 21.0   |
| (=) Net revenue, without construction revenue           | 5,573.1 | 4,452.1 | + 25.2   | 17,974.9 | 16,923.2    | + 6.2    |



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| Net revenue by segment  |         | Quarter |          |          | Accumulated |          |
|---|---------|---------|----------|----------|-------------|----------|
| Amounts in R\$ million  | 4Q20    | 4Q19    | Change % | 2020     | 2019        | Change % |
| I - Distribution of electricity                                   | 5,815.4 | 4,820.1 | + 20.6   | 18,861.5 | 18,328.6    | + 2.9    |
| ✓ EMG   | 226.2   | 181.1   | + 24.9   | 810.4    | 730.9       | + 10.9   |
| ✓ ENF   | 50.3    | 42.6    | + 18.1   | 183.9    | 171.0       | + 7.5    |
| ✓ ESE   | 459.8   | 347.4   | + 32.4   | 1,403.5  | 1,408.2     | - 0.3    |
| ✓ EBO   | 91.5    | 70.7    | + 29.5   | 282.5    | 283.5       | - 0.4    |
| ✓ EPB   | 758.7   | 561.1   | + 35.2   | 2,256.7  | 2,143.8     | + 5.3    |
| ✓ EMT   | 1,605.8 | 1,306.9 | + 22.9   | 5,095.9  | 4,933.0     | + 3.3    |
| ✓ EMS   | 924.9   | 750.9   | + 23.2   | 2,922.1  | 2,819.6     | + 3.6    |
| 🗸 ETO   | 428.8   | 440.0   | - 2.6    | 1,453.0  | 1,696.3     | - 14.3   |
| ✓ ESS   | 544.1   | 459.9   | + 18.3   | 1,824.7  | 1,749.6     | + 4.3    |
| ✓ ERO   | 520.6   | 449.9   | + 15.7   | 1,930.8  | 1,666.9     | + 15.8   |
| ✓ EAC   | 204.8   | 209.6   | - 2.3    | 698.1    | 726.0       | - 3.8    |
| II - Electricity sales and services                               | 567.8   | 702.0   | - 19.1   | 1,974.0  | 2,009.3     | - 1.8    |
| <ul> <li>Energisa Comercializadora (ECOM)</li> </ul>              | 283.4   | 233.2   | + 21.5   | 944.4    | 819.8       | + 15.2   |
| <ul> <li>Energisa Soluções Consolidated (ESOL Consol.)</li> </ul> | 63.9    | 77.2    | - 17.3   | 218.3    | 226.8       | - 3.8    |
| <ul> <li>Energisa S/A (ESA)</li> </ul>                            | 52.5    | 55.0    | - 4.6    | 218.5    | 212.1       | + 3.0    |
| 🗸 Multi Energisa  | 11.9    | 11.2    | + 6.6    | 43.2     | 39.4        | + 9.7    |
| <ul> <li>Energisa Goiás Transmissora I (EGO I)</li> </ul>         | 25.6    | 95.2    | - 73.1   | 91.0     | 255.7       | - 64.4   |
| 🗸 Energisa Pará Transmissora I (EPA I)                            | 59.5    | 107.5   | - 44.7   | 192.1    | 273.6       | - 29.8   |
| 🗸 Energisa Pará Transmissora II (EPA II)                          | 38.0    | 42.0    | - 9.5    | 175.8    | 88.6        | + 98.4   |
| <ul> <li>Energisa Tocantins Transmissora (ETT)</li> </ul>         | 21.2    | 18.5    | + 14.6   | 47.3     | 23.8        | + 98.2   |
| ✓ Others  | 11.8    | 62.2    | - 81.0   | 43.4     | 69.3        | - 37.3   |
| (=) Total (I+II)  | 6,383.3 | 5,522.2 | + 15.6   | 20,835.5 | 20,337.8    | + 2.4    |
| Intercompany eliminations   | (132.1) | (156.6) | - 15.6   | (505.3)  | (434.7)     | + 16.2   |
| (=) Energisa Consolidated   | 6,251.1 | 5,365.7 | + 16.5   | 20,330.2 | 19,903.1    | + 2.1    |
| (-) Construction revenue  | 678.1   | 913.6   | - 25.8   | 2,355.3  | 2,979.9     | - 21.0   |
| (=) Energisa Consol. without construction revenue                 | 5,573.1 | 4,452.1 | + 25.2   | 17,974.9 | 16,923.2    | + 6.2    |

#### 3.2. Regulatory Environment

#### 3.2.1.Compensation Account for Parcel A Variation (CVA)

In 4Q20 there was an increase of R\$ 607.9 million in the creation (net of amortization) of the Compensation Account for the Parcel A Variation (CVA) in relation to 4Q19. In 2020 this increase was R\$ 696.9 million on 2019.

The CVA is a regulatory mechanism introduced by Interministerial Ordinance 25/02 intended to record the changes in costs incurred on energy purchases, energy transportation and sector charges in the period between the DisCo's rate events. This mechanism aims to neutralize the effects of these costs, of "Parcel A" and the whole rate pass-through assured, on the DisCo's earnings.

#### 3.2.2.Overcontracting

As regards energy overcontracting in 2016 and 2017, the Company maintained the positive accumulated result of R\$ 4.6 million. In 2019 and in light of the information available regarding contractual levels in 2018, a positive R\$ 9.0 million was recognized in 1Q19 at EMS. The effects of overcontracting were not recorded in 2020, Energisa Group currently has a positive balance of R\$ 13.6 million in this item.



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#### 3.2.3.Rate flags

The "Rate Flag System" came into force in January 2015, which automatically passes through to end consumers the cost incurred by the DisCo whenever energy purchases are affected by more expensive thermal energy, thereby diminishing the financial burden between the rate adjustments. There are green, yellow and red rate flags, which indicate whether electricity will cost more or less as a result of the electricity generation conditions.

In 4Q20 Energisa's consolidated revenue from rate flags was R\$ 118.4 million, compared with R\$ 244.1 million in 4Q19. In 2020, it amounted to R\$ 157.1 million, as compared to R\$ 473.0 million in 2019.

#### 3.2.4. Rate reviews and adjustments

Between 2016 and 2018, the National Electricity Regulatory Agency ("Aneel") ratified the 4<sup>th</sup> Cycle of the Periodical Rate Reviews ("4CRTP") of Energisa S/A's DisCos, except for the DisCos ERO and EAC, acquired in August 2018, with the reviews for the cycle still being awaited. The Company's subsidiaries undergo Cycle 5 of the Periodical Rate Reviews ("5CRTP") between 2020 and 2023.

On July 03, 2020 ANEEL Resolution 2.720 and Technical Note 109/2020 SGT/ANEEL ratified the 5<sup>th</sup> rate review of Energisa Tocantins, in force since July 04, 2020. On February 02, 2021, the 5<sup>th</sup> Periodical Rate Review of Energisa Borborema was approved, applying from February 04, 2021.

The effects for consumers deriving from the latest adjustment processes and rate review of each Energisa Group DisCo were as follows:

|       | Eff            | ect on Consumers (         | %)      |               |                   |
|-------|----------------|----------------------------|---------|---------------|-------------------|
| DisCo | Low<br>Voltage | High and Medium<br>Voltage | Medium  | Start of term | Review Process    |
| EMG   | + 6.56         | + 5.81                     | + 6.41  | 7/01/2020     | Annual Adjustment |
| ENF   | + 2.11         | + 3.68                     | + 2.39  | 7/01/2020     | Annual Adjustment |
| ESE   | + 1.05         | + 1.51                     | + 1.20  | 7/01/2020     | Annual Adjustment |
| EBO   | + 4.06         | + 8.61                     | + 5.21  | 2/04/2021     | Rate Review - 5°C |
| EPB   | + 3.61         | + 6.60                     | + 4.28  | 8/28/2020     | Annual Adjustment |
| EMT   | + 2.40         | + 2.65                     | + 2.47  | 7/01/2020     | Annual Adjustment |
| EMS   | + 6.89         | + 6.93                     | + 6.90  | 7/01/2020     | Annual Adjustment |
| ET0   | + 8.54         | + 1.79                     | + 7.17  | 7/04/2020     | Rate Review - 5°C |
| ESS   | + 4.03         | + 6.90                     | + 4.87  | 7/12/2020     | Annual Adjustment |
| ERO   | - 9.85         | - 16.12                    | - 11.29 | 12/13/2020    | Annual Adjustment |
| EAC   | + 2.86         | + 3.42                     | + 2.95  | 12/13/2020    | Annual Adjustment |





#### 3.2.5.Regulatory remuneration base

The process of valuing assets of the regulatory remuneration base uses the VNR - New Replacement Value, which denotes the value at current market prices of an identical, similar or equivalent asset subject to replacement, which provide the same services and have the same capacity as the existing asset, including all the expenses necessary to install it.

The performance of the net remuneration bases (BRL) of Energisa Group's DisCos and the dates of the Rate Reviews (RT) are as follows:

|                   | Net Rer | Net Remuneration Base (BRL)<br>In R\$ million |         |         | Rate review date |         |  |
|-------------------|---------|---|---------|---------|------------------|---------|--|
| DisCo             | Cycle 3 | Cycle 4                                       | Cycle 5 | Cycle 3 | Cycle 4          | Cycle 5 |  |
| EMG               | 218.3   | 308.0   | -       | Jun/12  | Jun/16           | Jun/21  |  |
| ENF               | 69.2    | 95.0  | -       | Jun/12  | Jun/16           | Jun/21  |  |
| ESE               | 497.6   | 797.3   | -       | Apr/13  | Apr/18           | Apr/23  |  |
| EBO               | 67.0    | 117.7   | 160.7   | Feb/13  | Feb/17           | Feb/21  |  |
| EPB               | 827.3   | 1,318.4                                       | -       | Aug/13  | Aug/17           | Aug/21  |  |
| EMT               | 1,693.5 | 3,459.8                                       | -       | Apr/13  | Apr/18           | Apr/23  |  |
| EMS               | 1,152.6 | 1,864.5                                       | -       | Apr/13  | Apr/18           | Apr/23  |  |
| ETO               | 257.1   | 596.2   | 1,370.5 | Jul/12  | Jul/16           | Jul/20  |  |
| ESS               | 320.3   | 491.5   | -       | May/12  | May/16           | Jul/21  |  |
| ERO               | 382.6   | 1,566.9*                                      | -       | Nov/13  | Dec/20           | Dec/23  |  |
| EAC               | 230.2   | 596.0*  | -       | Nov/13  | Dec/20           | Dec/23  |  |
| Total             | 5,715.7 | 11,211.3                                      | 1,531.2 |         |                  |         |  |
| WACC (before tax) | 11.36%  | 12.26%  | 11.10%  |         |                  |         |  |

\* Considers IPCA from Jun/20 to Dec/20

#### 3.2.6.Parcel B

|       |                    |                    | Parcel B                |          |                   |
|-------|--------------------|--------------------|-------------------------|----------|-------------------|
| DisCo | DRA <sup>(1)</sup> | DRP <sup>(2)</sup> | Change<br>(R\$ million) | Change % | Review<br>Process |
| EMG   | 230.8              | 236.3              | 5.5                     | + 2.4    | Annual Adjustment |
| ENF   | 48.7               | 49.9               | 1.2                     | + 2.5    | Annual Adjustment |
| ESE   | 446.6              | 462.0              | 15.4                    | + 3.5    | Annual Adjustment |
| EBO   | 88.4               | 88.4               | 0.1                     | + 0.1    | Rate Review - 5°C |
| EPB   | 763.3              | 820.4              | 57.1                    | + 7.5    | Annual Adjustment |
| EMT   | 1,664.9            | 1,777.2            | 112.3                   | + 6.7    | Annual Adjustment |
| EMS   | 968.1              | 1,035.1            | 67.0                    | + 6.9    | Annual Adjustment |
| ETO   | 560.0              | 641.6              | 81.6                    | + 14.5   | Rate Review - 5°C |
| ESS   | 405.7              | 399.9              | - 5.8                   | - 1.4    | Annual Adjustment |
| ERO   | 435.3              | 654.7              | 219.4                   | + 50.4   | Annual Adjustment |
| EAC   | 228.1              | 287.8              | 59.7                    | + 26.5   | Annual Adjustment |
| Total | 5,839.9            | 6,453.3            | 613.4                   | + 10.5   |                   |

(1) DRA - Previous Reference Date: defined as the date the last rate process ratified by Aneel is effective from, be it an adjustment or rate review, which includes the costs incurred and revenue earned in the twelve months relating to the rate process.

(2) DRP - Processing Reference Date: the DRP is defined as the date the rate process under analysis to be ratified by Aneel is effective from, be it an adjustment or rate review, which includes the costs and revenue projected for the twelve months relating to the rate process.





#### 3.2.7.Rate subsidy, low income and CCC sub-rogation credits

Aneel also authorized the pass-through of rate subsidies awarded to low income consumers, rural irrigation consumers and public services, by way of the Energy Development Account (CDE), in accordance with Decree 7891 issued in 2013. These funds, in turn, were recorded as operating revenue. The amounts per DisCo are the following:

| Funds - Decree 7891 and  |       | Quarter |          |         | Accumulated |          |
|--------------------------|-------|---------|----------|---------|-------------|----------|
| Low Income (R\$ million) | 4Q20  | 4Q19    | Change % | 2020    | 2019        | Change % |
| EMG                      | 18.3  | 18.4    | - 1.0    | 83.4    | 73.2        | + 13.9   |
| ENF                      | 1.6   | 1.3     | + 26.6   | 6.8     | 6.0         | + 13.4   |
| ESE                      | 29.7  | 25.7    | + 15.4   | 112.7   | 92.4        | + 21.9   |
| EBO                      | 5.2   | 4.4     | + 19.4   | 22.0    | 17.9        | + 23.4   |
| ЕРВ                      | 55.4  | 48.3    | + 14.8   | 236.8   | 185.1       | + 28.0   |
| EMT                      | 95.3  | 77.7    | + 22.7   | 395.3   | 327.5       | + 20.7   |
| EMS                      | 54.1  | 51.5    | + 4.9    | 228.6   | 204.3       | + 11.9   |
| ETO                      | 33.8  | 26.4    | + 27.9   | 141.0   | 113.8       | + 23.9   |
| ESS                      | 33.9  | 36.2    | - 6.3    | 120.4   | 131.7       | - 8.6    |
| ERO                      | 24.2  | 24.5    | - 1.5    | 100.0   | 95.6        | + 4.5    |
| EAC                      | 8.3   | 8.0     | + 4.5    | 38.8    | 29.9        | + 29.7   |
| ESA Consolidated         | 360.1 | 322.5   | + 11.7   | 1,486.9 | 1,277.2     | + 16.4   |

#### 3.3. Operating costs and expense

Consolidated operating expenses and costs excluding construction costs amounted to R\$ 4,866.9 million in the quarter, an increase of 25.6% (R\$ 992.4 million) over the same period last year. In the year to date this amount is R\$ 15,518.5 million, 3.8% (R\$ 561.1 million) more than the same period last year.

Consolidated operating costs and expenses break down as follows:

| Development of a section and a set                                  |         | Quarter |          |          | Accumulated |           |
|---|---------|---------|----------|----------|-------------|-----------|
| Breakdown of operating expenses and costs<br>Amounts in R\$ million | 4Q20    | 4Q19    | Change % | 2020     | 2019        | Change %  |
|   |         |         |          |          |             |           |
| 1 Non Manageable costs and expenses                                 | 3,569.6 | 2,782.2 | + 28.3   | 11,264.1 | 10,889.9    | + 3.4     |
| 1.1 Energy purchased  | 3,142.7 | 2,476.0 | + 26.9   | 9,805.8  | 9,753.4     | + 0.5     |
| 1.2 Transmission of electricity                                     | 427.0   | 306.2   | + 39.5   | 1,458.3  | 1,136.5     | + 28.3    |
| 2 Manageable costs and expenses                                     | 867.6   | 866.0   | + 0.2    | 2,883.4  | 2,931.0     | - 1.6     |
| 2.1 PMSO  | 836.3   | 926.6   | - 9.7    | 2,588.0  | 2,906.8     | - 11.0    |
| 2.2 Provisions/Reversals  | 31.4    | (60.6)  | -        | 295.3    | 24.2        | + 1,122.6 |
| 2.2.1 Contingencies   | (16.1)  | (86.2)  | - 81.4   | (85.0)   | (188.3)     | - 54.8    |
| 2.2.2 Doubtful accounts   | 47.4    | 25.6    | + 85.0   | 380.4    | 212.5       | + 79.0    |
| 3 Other revenue/expenses  | 429.6   | 226.3   | + 89.8   | 1,371.0  | 1,136.6     | + 20.6    |
| 3.1 Depreciation and amortization                                   | 326.8   | 284.0   | + 15.0   | 1,228.7  | 1,157.9     | + 6.1     |
| 3.2 Other revenue/expenses  | 102.8   | (57.7)  | -        | 142.3    | (21.3)      | -         |
| Total (1+2+3, exc. construction)                                    | 4,866.9 | 3,874.4 | + 25.6   | 15,518.5 | 14,957.4    | + 3.8     |
| Construction cost   | 590.7   | 807.2   | - 26.8   | 2,109.3  | 2,603.7     | - 19.0    |
| Total (1+2+3, inc. construction)                                    | 5,457.5 | 4,681.6 | + 16.6   | 17,627.8 | 17,561.1    | + 0.4     |

Nb: Operating costs and expenses by DisCo can be seen in Appendix I.





#### 3.3.1.Non Manageable operating costs and expenses

Non Manageable costs and expenses rose by 28.3% (R\$ 787.5 million) in the quarter, to R\$ 3,569.6 million. This item increased by 3.4% YTD (R\$ 374.2 million).

#### 3.3.2.Manageable operating costs and expenses

Manageable costs and expenses rose by just 0.2% (R\$ 1.7 million), to R\$ 867.6 million in the quarter. The YTD figure decreased by 1.6% (R\$ 47.6 million).

#### PMSO (Personnel, Materials, Services and Other)

PMSO expenses fell by 9.7% (R\$ 90.3 million), to R\$ 836.3 million in the quarter. This item decreased by 11.0% YTD (R\$ 318.8 million). In 2020 the company rolled out a highly successful cost-cutting plan which offset the increase in provisions and lower sales

| Consolidated PMSO  |        | Quarter |          |         | Accumulated |          |
|--|--------|---------|----------|---------|-------------|----------|
| Amounts in R\$ million   | 4Q20   | 4Q19    | Change % | 2020    | 2019        | Change % |
| Personnel  | 490.2  | 460.1   | + 6.6    | 1,366.4 | 1,465.6     | - 6.8    |
| ✓ Severance costs  | 8.7    | 13.7    | - 36.2   | 27.2    | 98.1        | - 72.3   |
| Pension fund   | (26.0) | 12.1    | -        | 10.0    | 63.7        | - 84.3   |
| Material   | 62.3   | 58.5    | + 6.5    | 198.0   | 192.2       | + 3.0    |
| Outsourced services  | 249.8  | 252.7   | - 1.2    | 791.8   | 854.5       | - 7.3    |
| Others   | 59.9   | 143.2   | - 58.1   | 221.8   | 330.8       | - 33.0   |
| <ul> <li>Fines and compensation</li> </ul>                     | 2.4    | 7.8     | - 68.9   | 21.1    | 22.4        | - 5.7    |
| <ul> <li>Contingencies (settlement of civil claims)</li> </ul> | 34.2   | 34.2    | - 0.0    | 81.2    | 110.0       | - 26.1   |
| ✓ Other  | 23.3   | 101.2   | - 77.0   | 119.5   | 198.5       | - 39.8   |
| Total consolidated PMSO  | 836.3  | 926.6   | - 9.7    | 2,588.0 | 2,906.8     | - 11.0   |
| IPCA / IBGE (last 12 months)                                   | 4.52%  |         |          |         |             |          |
| IGPM / FGV (last 12 months)                                    | 23.14% |         |          |         |             |          |

The main changes in PMSO expenses are detailed below:

#### Personnel and Post-employment Benefit Expenses

In the quarter, personnel and post-employment benefit expenses amounted to R\$ 464.2 million, a decrease of 1.7% (R\$ 8.0 million) on the same period last year. This result was impacted by the positive effect of the Pension Fund line relating to the actuarial deficit-reduction of approximately R\$ 49.0 million. In addition to this effect, the group's PLR provision rose as a result of receiving ERO and EAC's concessions, partly offsetting the aforesaid effect.

YTD personnel and post-employment benefit expenses dropped by 10.0% (R\$ 152.8 million), a decrease concentrated in 2Q20 and 3Q20, mainly due to lower severance expenses, the effects of PM 936 and lower labor indemnification.

#### Expenses on Materials and Outsourced Services

In the quarter, third-party material and services amounted to R\$ 312.1 million, an increase of 0.3% (R\$ 0.9 million) on the same period last year, deriving from the:

- (i) By the growth of 6.5% (R\$ 3.8 million) in material expenses, especially at Energisa Soluções (+ R\$ 5.8 million), due to higher expenses on building and maintaining distribution and transmission grids.
- (ii) Decrease of 1.2% (R\$ 2.9 million) in outsourced service expenses.

In the year these items decreased by 5.4% (R\$ 57.0 million), concentrated in 2Q20 and 3Q20, explained by ERO and EAC spending less on regulatory consultancy services and the decrease in disconnections and reconnections and corrective and preventive maintenance in most of the group's companies as a result of the pandemic.





#### Other Expenses

Other expenses amounted to R\$ 59.9 million in the quarter, 58.1% (R\$ 83.3 million) less than in the same period last year, due to:

- (i) R\$ 5.4 million decrease in fines and compensation;
- (ii) R\$ 77.9 million decrease in other, due to:
  - The cost of services provided to clients by ALSOL in Turn Key projects amounting to R\$ 45.3 million, recorded in 4Q19. We emphasize R\$ 63.8 million has been charged to net revenue for this item.
  - Liability settlement costs incurred by ERO and EAC on claims pre-existing their acquisition by Energisa, in the amount of R\$ 10.8 million. Note that these negotiations also affect contingencies, as explained in item 3.3.3.

See below PMSO expenses by company:

| PMSO expenses of DisCos          |         | Quarter |          |         | Accumulated |          |
|----------------------------------|---------|---------|----------|---------|-------------|----------|
| Amounts in R\$ million           | 4Q20    | 4Q19    | Change % | 2020    | 2019        | Change % |
| Electricity distribution         | 797.6   | 888.2   | - 10.2   | 2,570.9 | 2,918.3     | - 11.9   |
| EMG                              | 42.1    | 40.0    | + 5.2    | 125.8   | 130.0       | - 3.2    |
| ENF                              | 6.5     | 7.4     | - 12.3   | 21.8    | 24.1        | - 9.7    |
| ESE                              | 59.6    | 57.1    | + 4.3    | 178.5   | 182.9       | - 2.4    |
| EBO                              | 11.8    | 12.9    | - 8.7    | 38.6    | 39.9        | - 3.3    |
| EPB                              | 94.4    | 97.5    | - 3.1    | 284.5   | 305.6       | - 6.9    |
| EMT                              | 155.5   | 160.8   | - 3.3    | 523.9   | 576.8       | - 9.2    |
| EMS                              | 136.0   | 137.4   | - 1.1    | 404.8   | 438.5       | - 7.7    |
| ETO                              | 86.1    | 85.9    | + 0.2    | 261.1   | 280.6       | - 7.0    |
| ESS                              | 52.5    | 71.9    | - 27.0   | 194.8   | 227.4       | - 14.4   |
| ERO                              | 98.7    | 156.6   | - 37.0   | 368.5   | 514.7       | - 28.4   |
| EAC                              | 54.4    | 60.5    | - 10.0   | 168.7   | 197.6       | - 14.7   |
| Sales, energy services and other | 164.4   | 192.1   | - 14.4   | 491.4   | 476.9       | + 3.1    |
| ESA Parent company               | 78.8    | 64.0    | + 23.0   | 205.9   | 180.8       | + 13.9   |
| ECOM                             | 2.7     | 2.7     | - 1.5    | 8.5     | 8.2         | + 3.5    |
| ESO-CONSOL                       | 57.7    | 60.2    | - 4.1    | 197.7   | 191.2       | + 3.4    |
| MULTI                            | 8.8     | 7.8     | + 13.1   | 31.3    | 26.3        | + 19.1   |
| Other operating expenses         | 16.3    | 57.3    | - 71.5   | 48.2    | 70.4        | - 31.6   |
| Intercompany eliminations        | (125.7) | (153.7) | - 18.2   | (474.3) | (488.3)     | - 2.9    |
| Energisa Consolidated            | 836.3   | 926.6   | - 9.7    | 2,588.0 | 2,906.8     | - 11.0   |

#### 3.3.3.Other operating expenses

The group other operating expenses amounted to R\$ 134.2 million in the quarter, against a reversal of R\$ 118.3 million in the same period of the previous year. YTD Other Expenses rose by R\$ 434.8 million.

| Other expenses         |        | Quarter |          | Accumulated |         |            |  |
|------------------------|--------|---------|----------|-------------|---------|------------|--|
| Amounts in R\$ million | 4Q20   | 4Q19    | Change % | 2020        | 2019    | Change %   |  |
| Provisions/reversals   | 31.4   | (60.6)  | -        | 295.3       | 24.2    | + 1,122.6  |  |
| Contingency            | (16.1) | (86.2)  | - 81.4   | (85.0)      | (188.3) | - 54.8     |  |
| Doubtful accounts      | 47.4   | 25.6    | + 85.0   | 380.4       | 212.5   | + 79.0     |  |
| Other revenue/expenses | 102.8  | (57.7)  | -        | 142.3       | (21.3)  | -          |  |
| Total ESA              | 134.2  | (118.3) | -        | 437.7       | 2.9     | + 15,044.7 |  |

NB: Negative figures represent reversals.

#### **Contingencies**

In this quarter this item presented a reversal of R\$ 16.1 million, a deterioration of R\$ 70.2 million on the reversal





of R\$ 86.2 million on the same period last year.

The table below shows a number of non-recurring events in 4Q19 and 4Q20 which help explain this change:

- Settlement of ERO and EAC's liabilities pre-existing the acquisition, with a positive effect of R\$ 39.2 million in 4Q19;
- Labor settlement reversals, especially at EMS, worth R\$ 11.5 million in 4Q19;
- Labor settlement expenses, especially at EMS, worth R\$ 10.4 million in 4Q20.

|   | Quarter |        |          |            |  |  |  |
|---|---------|--------|----------|------------|--|--|--|
| Amounts in R\$ million                      | 4Q20    | 4Q19   | Change % | Change R\$ |  |  |  |
| Contingency                                 | (16.1)  | (86.2) | - 81.4   | - 70.2     |  |  |  |
| Settlement of Liabilities (ERO and EAC)     | -       | 39.2   | -        | -          |  |  |  |
| Labor claim settlements                     | (10.4)  | 11.5   | -        |            |  |  |  |
| Contingencies without non-recurring effects | (26.5)  | (35.5) | - 25.5   | + 9.1      |  |  |  |

If the above events were disregarded, this item would have improved by R\$ 31.2 million, due to:

- Decrease of R\$ 21.7 million at ERO, due to collective settlements made in 4Q19, leading to an inflated base of reversals;
- Improvement of R\$ 15.6 million at EAC, due to the higher number of labor reversals in 4Q20.

#### Expected credit losses for doubtful accounts("PPECLD")

Investment of R\$ 21.8 million in the quarter, mainly due to:

- The reversal of PPECLD due to renegotiations in progress for debits generated by the Covid-19 pandemic in the amount of R\$ 8.9 million.
- The increases, disregarding the aforesaid effect, of (i) R\$ 15.1 million at ERO, due to calculation records of the provisions in line with the group's procedure, triggering an impact on profit or loss for Dec/20; and (ii) R\$ 11.4 million at EAC, due to reversals in 4Q19 under renegotiations of former debts with government authorities.

The table below shows the Covid PPECLD provision made by each company:

| Covid PPECLD           |      |       |       | Periods |       |       |       |
|------------------------|------|-------|-------|---------|-------|-------|-------|
| Amounts in R\$ million | 1Q20 | 2Q20  | 6M20  | 3Q20    | 9M20  | 4Q20  | 2020  |
| EMG                    | 1.1  | 2.7   | 3.8   | (0.2)   | 3.6   | (1.5) | 2.1   |
| ENF                    | -    | 1.0   | 1.0   | (0.2)   | 0.8   | (0.3) | 0.5   |
| ESE                    | 3.0  | 8.0   | 11.1  | (2.2)   | 8.8   | (3.0) | 5.8   |
| EBO                    | -    | 1.6   | 1.6   | (0.7)   | 0.9   | (0.1) | 0.9   |
| EPB                    | 3.8  | 12.9  | 16.7  | (10.4)  | 6.3   | 1.0   | 7.3   |
| EMT                    | 9.3  | 50.3  | 59.5  | (12.5)  | 47.0  | 0.6   | 47.7  |
| EMS                    | 5.1  | 17.3  | 22.4  | (11.5)  | 11.0  | 4.4   | 15.3  |
| ETO                    | 0.9  | 6.9   | 7.8   | (2.2)   | 5.6   | (0.5) | 5.1   |
| ESS                    | 1.9  | 4.6   | 6.4   | (1.6)   | 4.9   | (1.7) | 3.2   |
| ERO                    | -    | 36.4  | 36.4  | 9.0     | 45.5  | (6.2) | 39.3  |
| EAC                    | -    | 21.5  | 21.5  | 2.9     | 24.5  | (1.8) | 22.7  |
| Energisa Consolidated  | 25.2 | 163.2 | 188.4 | (29.6)  | 158.9 | (8.9) | 149.9 |



#### Other Revenue / Expenses

Decrease of R\$ 160.5 million in the item other revenue/expenses, impacted by the aforesaid nonrecurrent events, which will be explained in greater detail in the section EBITDA.

If we exclude these effects, this item would have diminished by R\$ 0.3 million.

|  |        | Qu     | arter    |            |
|--|--------|--------|----------|------------|
| Amounts in R\$ million   | 4Q20   | 4Q19   | Change % | Change R\$ |
| Other revenue/expenses   | 102.8  | (57.7) | -        | + 160.5    |
| Mark-to-market of the trading company (CPC 48)                 | (32.4) | 73.4   | -        | -105.8     |
| Inventory adjustments after extraordinary review (ERO and EAC) | (45.7) | -      | -        | -          |
| Provision for Probable Losses - fuel (ERO)                     | (9.4)  | -      | -        | -          |
| Other revenue/expenses without nonrecurrent effects            | 15.4   | 15.7   | - 1.6    | -0.3       |

#### 3.4. EBITDA

EBITDA amounted to R\$ 1,120.4 million in the quarter, an increase of 15.7% (R\$ 152.2 million) on the previous year. This amount is influenced by the following non-recurring effects:

- Positives:
- (i) Financial restatement of the VNR, with R\$ 159.8 million this quarter and R\$ 89.1 million in the same period of the previous year;
- (ii) Adoption of IFRS 15 in the transmission segment with recognition of Contract Assets of R\$ 74.2 million;
- (iii) Addition made by ERO to the CCC subsidy of R\$ 61.1 million, net of PIS and COFINS, identified during the process of fine-tuning the implementation of controls and new practices.
- Negative:
- (i) Severance costs of R\$ 8.7 million this guarter and R\$ 13.7 million in the same guarter last year;
- (ii) Mark-to-market of Energisa Comercializadora's portfolio, with a negative effect of R\$ 32.4 million in this quarter and a positive R\$ 73.4 million in the same period last year (CPC 48);
- (iii) Inventory adjustments recorded after Aneel had ratified ERO and EAC's asset base in Dec/20 in the amount of R\$ 45.7 million;
- (iv) Recalculating ERO's CVA due to the ANEEL audit on fuel reimbursements (CCC) in the amount of R\$ 45.2 million.
- (v) Provision for loss on the fuel loan made by ERO in the period pre-existing the acquisition of R\$ 9.4 million.

If the aforesaid nonrecurring effects were excluded, the EBITDA in the quarter would be R\$ 974.4 million, 53.6% (R\$ 340.1 million) more than in the previous year. See below a number of key events (the analyses below have factored out non-/non-cash/regulatory cash effects):

- EMT: R\$ 124.7 million increase in its B portion and R\$ 129.8 million in EBITDA, driven by market growth and rate adjustments;
- ERO: increase of R\$ 38.1 million in its B portion, with EBITDA rising R\$ 64.9 million driven by a better PMSO result (- R\$ 50.8 million) and a strong performance in its market;
- EAC: R\$ 45.7 million increase in its B portion and R\$ 40.0 million in EBITDA, driven by market growth.
- EMS: R\$ 11.7 million increase in its B portion and R\$ 12.1 million decrease in EBITDA, influenced by a reversal in labor claims related to the special project in 4Q19, leading to an inflated comparison basis and more modest market growth;
- Regulatory EBITDA TransCos (EGO and EPA I): Following the operating start-up of the transmission ventures Energisa Goiás 1 and Pará 1, in 2020, the consolidated regulatory EBITDA this quarter was R\$ 7.7 million, resulting in cash growth for the Company.



#### See below nonrecurring and noncash effects on Consolidated EBITDA in the quarter:

| Description   |         | Quarter |          |
|---|---------|---------|----------|
| Amounts in R\$ million  | 4Q20    | 4Q19    | Change % |
| (=) EBITDA  | 1,120.4 | 968.1   | + 15.7   |
| Rescission costs  | 8.7     | 13.7    | - 36.3   |
| Mark-to-market of the trading company (CPC 48)                          | 32.4    | (73.4)  | -        |
| Concession financial asset (VNR)  | (159.8) | (89.1)  | + 79.3   |
| Adoption of IFRS 15 for transmission segment                            | (74.2)  | (138.0) | - 46.2   |
| Regulatory EBITDA TransCos (EGO, EPA I):                                | 7.7     | -       | -        |
| Costs of services provided by ALSOL for client Turn Key projects - 4Q19 | -       | (18.6)  | -        |
| Settlement of Liabilities (ERO and EAC) - 4Q19                          | -       | (28.4)  | -        |
| CCC Subsidy Addition (ERO) - 2Q20 and 4Q20                              | (61.1)  | -       | -        |
| Inventory adjustments after extraordinary review (ERO and EAC) - 4Q20   | 45.7    | -       | -        |
| CVA adjustment after Aneel audit on CCC (ERO) - 4Q20                    | 45.2    | -       | -        |
| Provision for Probable Losses - fuel (ERO) - 4Q20                       | 9.4     | -       | -        |
| (=) EBITDA with noncash/regulatory cash nonrecurring                    | 974.4   | 634.3   | + 53.6   |

Nb: positive amounts impacted the result negatively, while negative amounts had positive impacts.

YTD EBITDA amounted to R\$ 3,931.1 million, an increase of 12.3 % (R\$ 431.2 million) over last year. If the aforesaid nonrecurring effects **mentioned in appendix A.8** were excluded, the YTD EBITDA would be R\$ 3,466.5 million, 20.6% (R\$ 591.7 million) more than last year.

See below the DisCos' EBITDA minus nonrecurring effects:

| Description            |         | Quarter |          | Accumulated |         |          |  |
|------------------------|---------|---------|----------|-------------|---------|----------|--|
| Amounts in R\$ million | 4Q20    | 4Q19    | Change % | 2020        | 2019    | Change % |  |
| EMG                    | 26.0    | 26.2    | - 0.4    | 125.7       | 117.2   | + 7.3    |  |
| ENF                    | 8.1     | 6.3     | + 28.6   | 30.3        | 30.9    | - 1.9    |  |
| ESE                    | 75.7    | 57.8    | + 30.9   | 277.3       | 257.5   | + 7.7    |  |
| EBO                    | 13.2    | 11.3    | + 17.6   | 45.7        | 48.2    | - 5.2    |  |
| EPB                    | 131.2   | 104.6   | + 25.4   | 482.7       | 432.3   | + 11.6   |  |
| EMT                    | 347.2   | 217.4   | + 59.7   | 1,102.2     | 963.7   | + 14.4   |  |
| EMS                    | 147.1   | 159.2   | - 7.6    | 602.6       | 591.7   | + 1.8    |  |
| ETO                    | 104.1   | 59.0    | + 76.5   | 365.1       | 296.1   | + 23.3   |  |
| ESS                    | 78.6    | 55.5    | + 41.7   | 269.0       | 236.4   | + 13.8   |  |
| ERO                    | 90.0    | (63.1)  | -        | (48.8)      | (210.2) | + 76.8   |  |
| EAC                    | 37.6    | (2.4)   | -        | 102.2       | (3.8)   | -        |  |
| DisCo                  | 1,058.8 | 631.6   | + 67.6   | 3,353.9     | 2,760.0 | + 21.5   |  |





See below the quarterly EBITDA and Adjusted EBITDA figures by subsidiary in the periods:

| Description                               |         | EBITDA |            | Adjusted EBITDA |         |            |  |  |
|---|---------|--------|------------|-----------------|---------|------------|--|--|
| Amounts in R\$ million                    | 4Q20    | 4Q19   | Change %   | 4Q20            | 4Q19    | Change %   |  |  |
| Electricity distribution                  | 1,171.5 | 736.2  | + 59.1     | 1,277.8         | 824.1   | + 55.0     |  |  |
| EMG                                       | 26.9    | 26.5   | + 1.6      | 30.9            | 29.7    | + 4.1      |  |  |
| ENF                                       | 8.2     | 6.4    | + 28.1     | 8.3             | 7.1     | + 17.0     |  |  |
| ESE                                       | 89.0    | 62.8   | + 41.8     | 97.0            | 69.1    | + 40.4     |  |  |
| EBO                                       | 15.3    | 12.3   | + 24.3     | 17.1            | 13.7    | + 24.6     |  |  |
| EPB                                       | 149.9   | 114.9  | + 30.5     | 165.2           | 126.8   | + 30.2     |  |  |
| EMT                                       | 429.6   | 260.3  | + 65.0     | 463.9           | 281.9   | + 64.6     |  |  |
| EMS                                       | 178.6   | 176.3  | + 1.3      | 196.7           | 188.0   | + 4.6      |  |  |
| ETO                                       | 104.6   | 66.6   | + 57.1     | 114.8           | 73.3    | + 56.6     |  |  |
| ESS                                       | 80.4    | 56.1   | + 43.3     | 86.9            | 61.1    | + 42.2     |  |  |
| ERO                                       | 68.2    | (61.3) | -          | 71.7            | (39.8)  | -          |  |  |
| EAC                                       | 20.8    | 15.3   | + 35.7     | 25.3            | 13.2    | + 91.7     |  |  |
| Sales, energy services and other          | 66.0    | 233.2  | - 71.7     | 66.0            | 233.2   | - 71.7     |  |  |
| ECOM                                      | (16.9)  | 63.9   | -          | (16.9)          | 63.9    | -          |  |  |
| ESOL Consol.                              | 7.8     | 19.3   | - 59.6     | 7.8             | 19.3    | - 59.6     |  |  |
| MULTI                                     | 3.2     | 3.8    | - 17.1     | 3.2             | 3.8     | - 17.1     |  |  |
| EGO                                       | 24.3    | 62.7   | - 61.3     | 24.3            | 62.7    | - 61.3     |  |  |
| EPA I                                     | 36.6    | 62.2   | - 41.2     | 36.6            | 62.2    | - 41.2     |  |  |
| EPA II                                    | 9.0     | 6.7    | + 34.4     | 9.0             | 6.7     | + 34.4     |  |  |
| ETT                                       | 5.0     | 6.4    | - 22.7     | 5.0             | 6.4     | - 22.7     |  |  |
| Others                                    | (2.9)   | 8.2    | -          | (2.9)           | 8.2     | -          |  |  |
| Holding companies (without equity income) | (29.1)  | (7.2)  | + 305.9    | (29.1)          | (7.2)   | + 305.9    |  |  |
| ESA Parent company                        | (26.2)  | (6.7)  | + 288.9    | (26.2)          | (6.7)   | + 288.9    |  |  |
| Rede parent company                       | (0.3)   | (0.4)  | - 13.7     | (0.3)           | (0.4)   | - 13.7     |  |  |
| DENERGE                                   | (0.0)   | (0.0)  | - 58.0     | (0.0)           | (0.0)   | - 55.3     |  |  |
| Other holding companies                   | (2.6)   | (0.1)  | + 3,851.1  | (2.6)           | (0.1)   | + 3,851.1  |  |  |
| Business combination                      | (88.1)  | 5.9    | -          | (88.1)          | 5.9     | -          |  |  |
| Energisa Consolidated                     | 1,120.4 | 968.1  | + 15.7     | 1,226.6         | 1,056.1 | + 16.1     |  |  |
| EBITDA Margin (%)                         | 17.9    | 18.0   | - 0.1 p.p. | 19.6            | 19.7    | - 0.1 p.p. |  |  |





## See below the accumulated EBITDA and Adjusted EBITDA figures by subsidiary in the periods:

| Description                               |         | EBITDA  |            | A       | djusted EBITD | A          |
|---|---------|---------|------------|---------|---------------|------------|
| Amounts in R\$ million                    | 2020    | 2019    | Change %   | 2020    | 2019          | Change %   |
| Electricity distribution                  | 3,757.3 | 2,956.4 | + 27.1     | 4,138.1 | 3,296.4       | + 25.5     |
| EMG                                       | 127.1   | 117.7   | + 8.0      | 140.2   | 130.0         | + 7.8      |
| ENF                                       | 30.6    | 31.0    | - 1.4      | 32.4    | 33.7          | - 4.1      |
| ESE                                       | 298.7   | 271.4   | + 10.0     | 325.5   | 295.1         | + 10.3     |
| EBO                                       | 48.8    | 50.6    | - 3.7      | 54.4    | 55.8          | - 2.4      |
| EPB                                       | 509.7   | 454.6   | + 12.1     | 559.5   | 499.9         | + 11.9     |
| EMT                                       | 1,173.5 | 1,055.9 | + 11.1     | 1,289.3 | 1,145.1       | + 12.6     |
| EMS                                       | 646.5   | 636.0   | + 1.7      | 706.9   | 681.2         | + 3.8      |
| ETO                                       | 369.9   | 344.3   | + 7.4      | 399.3   | 369.0         | + 8.2      |
| ESS                                       | 269.7   | 236.6   | + 14.0     | 293.0   | 257.6         | + 13.7     |
| ERO                                       | 160.8   | (254.1) | -          | 203.8   | (185.3)       | -          |
| EAC                                       | 122.1   | 12.5    | + 880.5    | 133.7   | 14.3          | + 833.9    |
| Sales, energy services and other          | 246.5   | 384.5   | - 35.9     | 246.5   | 384.5         | - 35.9     |
| ECOM                                      | (5.5)   | 56.2    | -          | (5.5)   | 56.2          | -          |
| ESOL Consol.                              | 20.1    | 39.3    | - 48.9     | 20.1    | 39.3          | - 48.9     |
| MULTI                                     | 11.9    | 13.7    | - 12.7     | 11.9    | 13.7          | - 12.7     |
| EGO                                       | 53.2    | 129.3   | - 58.8     | 53.2    | 129.3         | - 58.8     |
| EPA I                                     | 112.9   | 120.6   | - 6.4      | 112.9   | 120.6         | - 6.4      |
| EPA II                                    | 38.7    | 14.9    | + 160.4    | 38.7    | 14.9          | + 160.4    |
| ETT                                       | 13.7    | 8.0     | + 71.2     | 13.7    | 8.0           | + 71.2     |
| Others                                    | 1.5     | 2.5     | - 41.6     | 1.5     | 2.5           | - 41.6     |
| Holding companies (without equity income) | 12.7    | 36.0    | - 64.8     | 12.7    | 36.0          | - 64.8     |
| ESA Parent company                        | 16.4    | 33.5    | - 50.9     | 16.4    | 33.5          | - 50.9     |
| Rede parent company                       | (0.7)   | (1.2)   | - 37.4     | (0.7)   | (1.2)         | - 37.4     |
| DENERGE                                   | (0.1)   | (0.1)   | + 49.2     | (0.1)   | (0.1)         | + 49.2     |
| Other holding companies                   | (2.9)   | 3.8     | -          | (2.9)   | 3.8           | -          |
| Business combination                      | (85.3)  | 122.9   | -          | (85.3)  | 122.9         | -          |
| Energisa Consolidated                     | 3,931.1 | 3,499.9 | + 12.3     | 4,312.0 | 3,839.9       | + 12.3     |
| EBITDA Margin (%)                         | 19.3    | 17.6    | + 1.8 p.p. | 21.2    | 19.3          | + 1.9 p.p. |



#### 3.5. Finance result

In the quarter the net finance result was net finance costs of R\$ 495.7 million, compared with net finance costs of R\$ 231.4 million in the same period of the previous year, an increase of R\$ 264.3 million. The YTD net financial result reflected net financial expenses of R\$ 655.8 million, compared with net financial expenses of R\$ 1,360.4 million in the same period last year, an improvement of R\$ 704.6 million.

| Finance Income   |         | Quarter |           |           | Accumulated |           |
|--|---------|---------|-----------|-----------|-------------|-----------|
| Amounts in R\$ million                                     | 4Q20    | 4Q19    | Change %  | 2020      | 2019        | Change %  |
| Finance revenue  | 210.7   | 222.0   | - 5.1     | 735.3     | 910.6       | - 19.3    |
| Revenue on short-term investments                          | 39.1    | 36.8    | + 6.1     | 105.4     | 177.4       | - 40.6    |
| Interest on overdue energy bills                           | 106.3   | 88.0    | + 20.7    | 380.9     | 340.0       | + 12.0    |
| Financial restatement of regulatory assets (CVA)           | 1.1     | 25.8    | - 95.7    | 33.7      | 84.9        | - 60.3    |
| Restatement of recoverable tax credits                     | 6.4     | 15.5    | - 58.6    | 31.1      | 39.3        | - 20.8    |
| Monetary restatement of judicial bonds                     | 6.6     | 7.0     | - 5.6     | 27.5      | 24.4        | + 12.8    |
| (-) Pis/Cofins on finance income                           | (16.6)  | (14.1)  | + 17.7    | (52.9)    | (56.3)      | - 6.0     |
| Other financial revenue                                    | 67.9    | 63.0    | + 7.8     | 209.6     | 301.0       | - 30.4    |
| Finance costs  | (706.4) | (453.3) | + 55.8    | (1,391.0) | (2,271.0)   | - 38.7    |
| Debt charges - Interest                                    | (205.6) | (180.4) | + 14.0    | (854.0)   | (1,009.6)   | - 15.4    |
| Debt charges - Monetary and exchange variance              | 156.8   | 10.5    | + 1,395.1 | (1,362.4) | (303.8)     | + 348.4   |
| Derivative financial instruments                           | (183.6) | (87.6)  | + 109.5   | 1,312.4   | 115.8       | + 1,033.5 |
| Adjustment to present value                                | (19.5)  | (2.4)   | + 704.7   | (5.5)     | (13.2)      | - 58.2    |
| Mark-to-market of derivatives                              | (330.1) | (127.8) | + 158.3   | (5.4)     | (435.1)     | - 98.8    |
| Mark-to-market of debt securities                          | (63.4)  | (16.3)  | + 289.8   | (39.2)    | (191.2)     | - 79.5    |
| Financial restatement of regulatory liabilities            | (0.2)   | 2.7     | -         | (8.4)     | (20.6)      | - 59.3    |
| Monetary restatement of R&D and energy efficiency          | (1.2)   | (3.0)   | - 61.9    | (6.5)     | (16.7)      | - 61.0    |
| (-) Transfer of capitalized interest to orders in progress | 6.7     | 3.6     | + 88.0    | 20.9      | 7.7         | + 171.8   |
| Bank expenses  | (3.7)   | (3.5)   | + 6.0     | (13.9)    | (13.6)      | + 2.2     |
| Incorporation of grids                                     | (24.6)  | (1.6)   | + 1,449.7 | (49.2)    | (27.5)      | + 79.2    |
| Endorsement expense  | (2.1)   | (3.1)   | - 31.4    | (11.2)    | (12.3)      | - 8.9     |
| Other financial expenses                                   | (35.9)  | (44.3)  | - 19.1    | (368.6)   | (350.9)     | + 5.0     |
| Financial income   | (495.7) | (231.4) | + 114.2   | (655.8)   | (1,360.4)   | - 51.8    |

In the quarter, financial revenue dropped by R\$ 11.2 million.

Finance costs in this quarter, in turn, rose by R\$ 253.1 million, influenced primarily by due to the negative but mere accounting impact with no cash effect on the items Mark-to-market of Derivatives and Debt, which jointly increased by R\$ 249.5 million. This effect is explained by recording the option to convert the subscription bonus underlying Energisa S/A's 7<sup>th</sup> issuance (series 1, 2 and 3) with a noncash negative impact of R\$ 393.9 million in 4Q20 compared with R\$ 144.2 million in 4Q19.

YTD financial revenue dropped by R\$ 175.4 million.

Finance costs, in turn, diminished by R\$ 880.0 million over the year, with the effects of the mark-to-market of the conversion option for the subscription bonus underlying Energisa S/A's 7th issuance (series 1, 2 and 3 forming an expense of R\$ 45.2 million in FY 2020, compared with an expense of R\$ 627.8 million in FY 2019.



## 3.6. Net income for the period

In the quarter the consolidated net income result was R\$ 192.0 million, 45.6% (R\$ 161.3 million) less than the same period last year.

In addition to the effects on EBITDA, the net income was influenced by the following events:

- Negative effect and the mark-to-market of the subscription bonus underlying Energisa S.A.'s 7<sup>th</sup> issuance of R\$ 393.9 million;
- Positive effect of reversing losses for the dispute around the disposal of generating assets in 2014 of R\$ 88.5 million;

If these effects were excluded, the net income for the quarter would have been R\$ 313.3 million, 87.2% (R\$ 145.9 million) more than in the same period last year.

See below nonrecurrent effects in the quarter net of tax:

|  |         | Quarter |             |
|--|---------|---------|-------------|
| Description (R\$ million)  | 4Q20    | 4Q19    | Change<br>% |
| (=) Net income for the period  | 192.0   | 353.3   | - 45.6      |
| Rescission costs   | 6.3     | 9.4     | - 32.6      |
| Mark-to-market of the trading company (CPC 48)   | 21.4    | (48.4)  | -           |
| Concession financial asset (VNR)   | (127.8) | (71.3)  | + 79.3      |
| Adoption of IFRS 15 for transmission segment   | (68.1)  | (180.4) | - 62.3      |
| Regulatory TransCos Profit (EGO, EPA I)  | 2.0     | -       | -           |
| Mark-to-market of 7 <sup>th</sup> issuance debentures                                      | 393.9   | 144.2   | + 173.2     |
| Costs of services provided by ALSOL for client Turn Key projects - 4Q19                    | -       | (11.0)  | -           |
| Settlement of Liabilities (ERO and EAC) - 4Q19   | -       | (28.4)  | -           |
| PIS/COFINS CCC Credit (ERO and EAC) - 1Q20   | (24.0)  |         |             |
| CCC Subsidy Addition (ERO) - 2Q20 and 4Q20   | (85.6)  | -       | -           |
| Inventory adjustments after extraordinary review (ERO and EAC) - 4Q20                      | 39.0    | -       | -           |
| CVA adjustment after Aneel audit on CCC (ERO) - 4Q20                                       | 43.4    | -       | -           |
| Provision for Probable Losses - fuel (ERO) - 4Q20  | 9.4     | -       | -           |
| Reversal of losses for the dispute around the disposal of generating assets in 2014 - 4Q20 | (88.5)  | -       | -           |
| (=) Net income on noncash / nonrecurring adjustments                                       | 313.3   | 167.4   | + 87.2      |

The consolidated YTD result was net income of R\$ 1,607.5 million, 204.9% (R\$ 1,080.3 million) more than in the same period last year. If the nonrecurring and noncash effects specified in **appendix A8** were excluded, the YTD profit would have been R\$ 1,129.6 million, 93.8% (R\$ 546.7 million) more than in the same period last year.





See below the consolidated net income (loss) of Energisa and its subsidiaries by segment:

| Net income (loss) by Company                 |         | Quarter |            |         | Accumulated |          |
|--|---------|---------|------------|---------|-------------|----------|
| Amounts in R\$ million                       | 4Q20    | 4Q19    | Change %   | 2020    | 2019        | Change % |
| Electricity distribution                     | 682.9   | 383.7   | + 78.0     | 1,879.7 | 1,204.8     | + 56.0   |
| EMG  | 10.4    | 7.4     | + 40.3     | 45.7    | 38.0        | + 20.4   |
| ENF  | 2.4     | 2.7     | - 12.4     | 10.8    | 12.8        | - 15.8   |
| ESE  | 45.7    | 39.5    | + 15.6     | 163.5   | 147.1       | + 11.1   |
| EBO  | 10.6    | 9.0     | + 17.1     | 34.4    | 36.7        | - 6.3    |
| EPB  | 108.0   | 85.3    | + 26.6     | 366.9   | 314.2       | + 16.8   |
| EMT  | 268.7   | 171.0   | + 57.1     | 678.0   | 594.2       | + 14.1   |
| EMS  | 97.3    | 101.4   | - 4.1      | 342.4   | 333.2       | + 2.8    |
| ETO  | 80.0    | 32.5    | + 146.2    | 206.6   | 178.4       | + 15.8   |
| ESS  | 41.0    | 33.9    | + 21.0     | 124.3   | 116.1       | + 7.1    |
| ERO  | 8.2     | (97.3)  | -          | (143.8) | (516.0)     | - 72.1   |
| EAC  | 10.6    | (1.9)   | -          | 51.0    | (49.7)      | -        |
| Sales, energy services and other             | 53.3    | 240.4   | - 77.8     | 175.9   | 321.9       | - 45.3   |
| ECOM   | (11.7)  | 41.8    | -          | (5.5)   | 36.1        | -        |
| ESOL Consolidated                            | 2.7     | 10.2    | - 73.7     | 4.5     | 16.1        | - 72.1   |
| MULTI  | 2.0     | 2.2     | - 8.7      | 7.0     | 7.8         | - 10.5   |
| EGO  | 22.4    | 87.4    | - 74.4     | 46.6    | 131.5       | - 64.6   |
| EPAI   | 32.8    | 82.2    | - 60.2     | 104.4   | 120.7       | - 13.5   |
| EPAII  | 8.1     | 6.7     | + 20.9     | 32.5    | 12.1        | + 168.5  |
| ETT  | 3.3     | 4.1     | - 19.2     | 9.0     | 5.1         | + 76.5   |
| Others                                       | (6.2)   | 5.7     | -          | (22.5)  | (7.5)       | + 201.7  |
| Holding companies (without equity income)    | (398.1) | (146.9) | + 171.0    | (135.7) | (777.2)     | - 82.5   |
| ESA Parent company                           | (379.5) | (3.4)   | + 11,211.8 | (85.5)  | (607.3)     | - 85.9   |
| Rede parent company                          | (5.3)   | (137.6) | - 96.2     | (17.0)  | (142.4)     | - 88.1   |
| DENERGE                                      | (11.3)  | (9.0)   | + 26.3     | (40.1)  | (38.0)      | + 5.5    |
| Other holding companies                      | (2.0)   | 3.0     | -          | 6.9     | 10.5        | - 34.7   |
| Business combination - Pro forma adjustments | (146.0) | (123.9) | + 17.9     | (312.5) | (222.4)     | + 40.5   |
| Energisa Consolidated                        | 192.0   | 353.3   | - 45.6     | 1,607.5 | 527.2       | + 204.9  |





#### 3.6.1 Comparison of Regulatory DRE and IFRS DRE - Transmission Segment

The Regulatory EBITDA in the transmission segment reflected the operational start-up of Energisa Goiás Transmissora de Energia I in March 2020 and Energisa Pará 1 on November 02, 2020, with an Annual Permitted Revenue (RAP) of R\$ 41.0 million and R\$ 53 million (2020-21 cycle) respectively. The consolidated regulatory EBITDA for this quarter and in 2020 amounted to R\$ 7.7 million and R\$ 34.3 million respectively. The consolidated IFRS EBITDA for this quarter and 2020 amounted to R\$ 60.9 million and R\$ 166.1 million respectively.

|                        |                    | Quarter     |              | Accumulated        |             |              |  |
|------------------------|--------------------|-------------|--------------|--------------------|-------------|--------------|--|
| Amounts in R\$ million | 4Q20<br>Regulatory | Adjustments | 4Q20<br>IFRS | 2020<br>Regulatory | Adjustments | 2020<br>IFRS |  |
| Net Revenue            | 10.5               | 74.6        | 85.1         | 39.6               | 243.5       | 283.1        |  |
| EBITDA                 | 7.7                | 53.1        | 60.9         | 34.3               | 131.9       | 166.1        |  |
| Net Income             | 2.0                | 53.2        | 55.2         | 23.9               | 127.0       | 151.0        |  |

The Regulatory EBITDA for the transmission segment is closer to the business' effective operating cash generation.

#### 4. Capital structure

#### 4.1. Financial operations in 2020

Energisa Group secured financing of R\$ 5,940.91 million in 2020, at an average cost of 148.8 % of the CDI rate and an average term of 3.57 years.

| Company   | lssue type                | Total Amount<br>(R\$<br>thousand) | Average<br>Cost<br>(p.a.) | Average<br>Term (years) |
|---|---------------------------|-----------------------------------|---------------------------|-------------------------|
| ESS, EMT, ERO, ECOM, EBO, EMS, EMG, ENF and ETE                   | Law 4131                  | 1,483.36                          | 162.0%                    | 2.42                    |
| EMT, EPB, EMG, EAC, ESS, ETO, ESA, EBO, EMS, ENF, EPAI and EPA II | CCBs                      | 1,008.6                           | 190.0%                    | 2.26                    |
| EMS and ESA   | Promissory Notes ICVM 476 | 370.0                             | 147.8%                    | 2.80                    |
| EMS, EPB, EBO, EMG, ENF, EMT, ESE, ESS, ETE and ESA               | ICVM 476 Debentures       | 3,079.0                           | 129.1%                    | 4.64                    |
| Total   |                           | 5,940.9                           | 148.8%                    | 3.57                    |



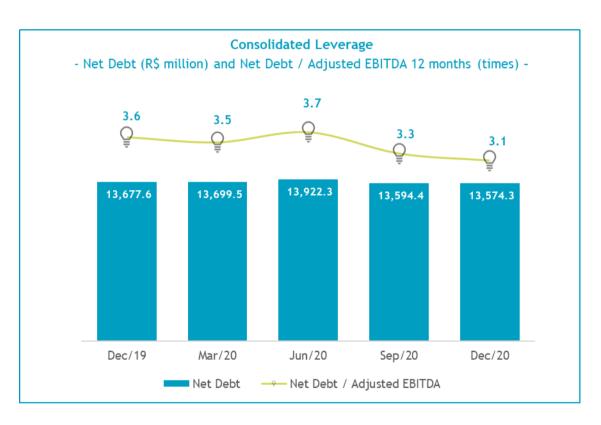


## 4.2. Cash and debt

The consolidated position of cash, cash equivalents, short-term investments and sector credits amounted to R\$ 6,898.6 million as of December 31, against R\$ 5,527.5 million as of September 30. We emphasize that these balances include credits relating to the Energy Development Account (CDE), Fossil Fuel Consumption Account (CCC) and the memorandum account for amounts of the A parcel (CVA), in the amount of R\$ 275.2 million as of December 31 and R\$ 52.6 million as of September 30, 2020.

The net debt as of December 31, 2020 less sector credits amounted to R\$ 13,574.3 million, compared with R\$ 13,594.4 million in September and R\$ 13,922.3 million in June 2020. As a result, the ratio between consolidated net debt and adjusted EBITDA fell from 3.3 in September to 3.1 in December 2020. The indicator reduced by 0.5 times in relation to December/19. The covenant limits for 2020 are 4.25 times.

Note that the indicator in the table below was positively impacted until 2Q20 by the effect of the business combination regarding the acquisition of ERO and EAC for R\$ 1,169.6 million in 3Q19.







See below the short- and long-term debt net of financial resources (cash, cash equivalents, short-term investments and sector credits):

| Description  | F          | arent compan | у          |            | Consolidated |            |
|--|------------|--------------|------------|------------|--------------|------------|
| Amounts in R\$ million                                     | 12/31/2020 | 9/30/2020    | 12/31/2019 | 12/31/2020 | 9/30/2020    | 12/31/2019 |
| Current  | 2,270.2    | 2,013.8      | 1,481.2    | 5,834.5    | 5,182.2      | 2,950.7    |
| Loans and financing  | 790.4      | 776.1        | 163.0      | 3,891.4    | 3,641.0      | 1,343.0    |
| Debentures   | 968.1      | 943.7        | 969.4      | 1,780.4    | 1,691.1      | 1,167.1    |
| Debt charges   | 27.3       | 27.6         | 12.2       | 158.6      | 134.4        | 70.8       |
| Tax financing and post-employment benefits                 | 1.5        | 2.1          | 2.1        | 89.2       | 95.8         | 90.0       |
| Derivative financial instruments, net                      | 483.0      | 264.3        | 334.5      | (85.1)     | (380.2)      | 279.8      |
| <ul> <li>Law 4131 (Swap and MTM)</li> </ul>                | (65.0)     | (86.7)       | (15.7)     | (633.0)    | (731.2)      | (70.4)     |
| <ul> <li>MTM 7<sup>th</sup> debentures issuance</li> </ul> | 548.0      | 351.0        | 350.2      | 548.0      | 351.0        | 350.2      |
| Noncurrent   | 3,764.9    | 3,038.8      | 3,869.5    | 14,638.4   | 13,939.7     | 15,221.3   |
| Loans, financing and leasing                               | 399.8      | 150.0        | 613.1      | 5,913.2    | 6,165.4      | 6,836.2    |
| Debentures   | 2,803.8    | 2,526.3      | 2,565.6    | 8,596.4    | 7,789.7      | 7,771.6    |
| Tax financing and post-employment benefits                 | 12.1       | 10.3         | 8.7        | 657.3      | 771.1        | 711.7      |
| Derivative financial instruments, net                      | 549.2      | 352.2        | 682.1      | (528.5)    | (786.5)      | (98.1)     |
| <ul> <li>Law 4131 (Swap and MTM)</li> </ul>                | 1.2        | 1.2          | (19.4)     | (1,076.4)  | (1,137.5)    | (799.6)    |
| <ul> <li>MTM 7<sup>th</sup> debentures issuance</li> </ul> | 548.0      | 351.0        | 701.5      | 548.0      | 351.0        | 701.5      |
| Total debts  | 6,035.0    | 5,052.6      | 5,350.7    | 20,472.9   | 19,121.9     | 18,172.0   |
| (-) Cash and cash equivalents                              | 2,655.0    | 2,261.6      | 2,554.8    | 6,623.4    | 5,474.9      | 3,036.3    |
| Total net debts  | 3,380.1    | 2,790.9      | 2,795.9    | 13,849.5   | 13,647.0     | 15,135.7   |
| (-) CDE Credits  | -          | -            | -          | 265.5      | 221.8        | 209.4      |
| (-) CCC Credits  | -          | -            | -          | 244.0      | 98.1         | 179.1      |
| (-) CVA Credits  | -          | -            | -          | (234.2)    | (267.3)      | 1,069.5    |
| Total net debts less sector credits                        | 3,380.1    | 2,790.9      | 2,795.9    | 13,574.3   | 13,594.4     | 13,677.6   |
|  | Relative   | e Indicator  |            |            |              |            |
| Net debt / Adjusted EBITDA 12 months (1)                   | -          | -            | -          | 3.1        | 3.3          | 3.5        |

(1) Adjusted EBITDA = EBITDA + Interest on Overdue Energy Bills (last 12 months). Each DisCo's debt can be seen in Appendix I.

Total net debt less sector credits fell by R\$ 20.1 million compared with September 2020. In order to get through the second wave of the Covid-19 pandemic and to finance 2021 Capex, the Company raised R\$ 1.3 billion in 4Q20; and to bolster the Group's working capital, it expanded cash equivalents by R\$ 1,148.5 million, to a total of R\$ 6,623.4 million.



Over recent years the parent company Energisa S.A. issued ICVM 400 and 476 Debentures to finance the investments of its DisCos, through Law 12.431. The funds were passed through to the subsidiaries by way of mirror debentures, with a private distribution, as per the table below:

| Private debentures of the<br>DisCos with the Parent<br>company Energisa S.A. | Date Funds<br>Raised | lssuance value<br>(R\$ million) | Debt<br>Balance in<br>Dec/20 | Maturity Date  | Index | Spread (p.a.)  |
|--|----------------------|---------------------------------|------------------------------|--|-------|--|
| ESA 14 <sup>th</sup> Issuance - CVM 476:                                     | 10/27/2020           | 480.0                           | 492.93                       | 1st series:<br>10/15/2027<br>2nd series:<br>10/15/2030 | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA +<br>4.475% |
| ✓ EMS  | 10/27/2020           | 75.0                            | 76.9                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ EMG  | 10/27/2020           | 35.0                            | 35.9                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ ENF  | 10/27/2020           | 10.0                            | 10.3                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ ETO  | 10/27/2020           | 60.0                            | 61.6                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ ERO  | 10/27/2020           | 85.0                            | 87.2                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ EAC  | 10/27/2020           | 40.0                            | 41.0                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| 🗸 ЕРВ  | 10/27/2020           | 70.0                            | 71.8                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ ESE  | 10/27/2020           | 30.0                            | 30.8                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ ESS  | 10/27/2020           | 60.0                            | 61.6                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ✓ EBO  | 10/27/2020           | 15.0                            | 15.4                         | 1st series: 10/15/2027<br>2nd series:<br>10/15/2030    | IPCA  | 1st series: IPCA + 4.23%<br>2nd series: IPCA + 4.475%    |
| ESA 11 <sup>th</sup> Issuance - CVM 476:                                     | 5/03/2019            | 500.0                           | 547.8                        | 4/15/2026  | IPCA  | 4.62%  |
| 🗸 EAC  | 5/06/2019            | 175.0                           | 214.5                        | 4/14/2026  | IPCA  | 4.62%  |
| 🗸 ERO  | 5/06/2019            | 325.0                           | 398.3                        | 4/14/2026  | IPCA  | 4.62%  |
| ESA 8 <sup>th</sup> Issuance - CVM 400: <sup>(2)</sup>                       | 7/19/2017            | 374.9                           | 440.7                        | Series 1 - 6/15/2022<br>Series 2 - 6/15/2024           | IPCA  | Series 1 - 5.600% p.a.<br>Series 2 - 5.6601% p.a.        |
| ✓ EMT  | 7/19/2017            | 155.4                           | 204.1                        | Series 1 - 6/15/2022<br>Series 2 - 6/15/2024           | IPCA  | Series 1 - 5.600% p.a.<br>Series 2 - 5.6601% p.a.        |
| ✓ ETO  | 7/19/2017            | 75.5                            | 99.1                         | Series 1 - 6/15/2022<br>Series 2 - 6/15/2024           | IPCA  | Series 1 - 5.600% p.a.<br>Series 2 - 5.6601% p.a.        |
| ✓ ESS  | 7/19/2017            | 46.8                            | 61.4                         | Series 1 - 6/15/2022<br>Series 2 - 6/15/2024           | IPCA  | Series 1 - 5.600% p.a.<br>Series 2 - 5.6601% p.a.        |
| ✓ ESS  | 7/19/2017            | 34.9                            | 45.9                         | Series 1 - 6/15/2022<br>Series 2 - 6/15/2024           | IPCA  | Series 1 - 5.600% p.a.<br>Series 2 - 5.6601% p.a.        |
| ✓ EPB  | 7/19/2017            | 28.8                            | 35.8                         | Series 1 - 6/15/2022<br>Series 2 - 6/15/2024           | IPCA  | Series 1 - 5.600% p.a.<br>Series 2 - 5.6601% p.a.        |



#### Private debentures of the Debt **DisCos with the Parent Date Funds** Issuance value Balance in company Energisa S.A. Raised (R\$ million) Dec/20 **Maturity Date** Index Spread (p.a.) Series 1 - 6/15/2022 Series 1 - 5.600% p.a. 23.3 IPCA ESE 7/19/2017 17.7 Series 2 - 6/15/2024 Series 2 - 5.6601% p.a. Series 1 - 6/15/2022 Series 1 - 5.600% p.a. 7/19/2017 20.9 IPCA 🗸 EMG 15.9 Series 2 - 6/15/2024 Series 2 - 5.6601% p.a. Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a IPCA e 613.9 Series 2 - 10/15/2024 Series 2 - IPCA + 4.7110% 850.0 ESA 9th Issuance - CVM 400: (3) 10/31/2017 CDI Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107,75%CDI Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a 36.8 Series 2 - 10/15/2024 Series 2 - IPCA + 4.7110% IPCA e CDI EMG 10/31/2017 50.0 Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107.75%CDI Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a Series 2 - 10/15/2024 Series 2 - IPCA + 4.7110% 10/31/2017 145.0 119.6 IPCA e CDI 🗸 ЕМТ Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107.75%CDI Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a Series 2 - IPCA + 4.7110% Series 2 - 10/15/2024 10/31/2017 148.0 108.9 IPCA e CDI 🗸 EMS Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107.75%CDI Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a Series 2 - 10/15/2024 Series 2 - IPCA + 4.7110% 10/31/2017 86.9 IPCA e CDI ESS 118.0 Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107.75%CDI Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a Series 2 - 10/15/2024 Series 2 - IPCA + 4.7110% 72.1 IPCA e CDI 🗸 ESE 10/31/2017 98.0 Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107.75%CDI Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a 96.4 Series 2 - 10/15/2024 Series 2 - IPCA + 4.7110% 10/31/2017 131.0 IPCA e CDI 🗸 ETO Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107.75%CDI Series 1 - IPCA+4.4885% Series 1 - 10/15/2022 p.a 117.8 Series 2 - 10/15/2024 Series 2 - IPCA + 4.7110% IPCA e CDI EPB 10/31/2017 160.0 Series 3 - 10/15/2027 Series 3 - IPCA+5.1074% Series 4 - 10/15/2022 Series 4 - 107.75%CDI 2017-2020 2,204.9 Total 2,241.5

<sup>(1)</sup> Annual interest, bullet amortization;

<sup>(2)</sup> Annual interest, bullet amortization at the end of each series;

<sup>(3)</sup> Annual interest, bullet amortization series 1 to 3, 4<sup>th</sup> series has annual amortization from 2020.

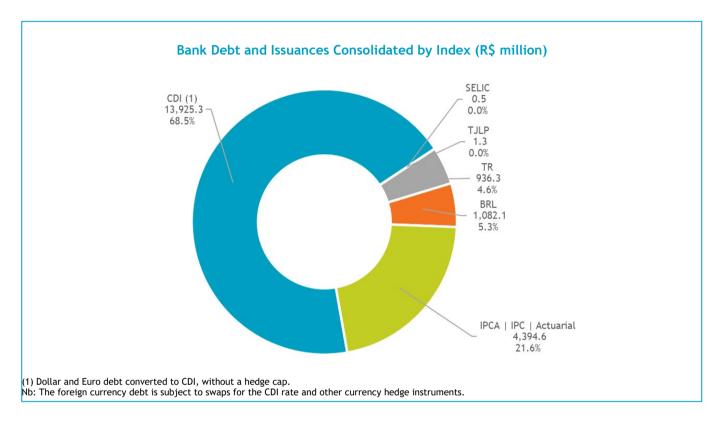


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#### 4.3. Cost and average debt tenor

The average gross debt tenor rose to 4.3 years at the end of December 2020 (against 4.1 years in September 2020) and the average cost of the gross debt fell 0.37 percentage points, closing the period at 4.54% (238.69% of the CDI rate) against 4.17% (219.43% of the CDI rate) in September 2020.

The average net debt at the end of December 2020 rose to 6.9 years at the end of December 2020 (against 6.0 years in September 2020) and the average cost of the net debt rose 0.56 percentage points, closing the period at 5.18% (272.62% of the CDI rate) against 4.62% (243.37% of the CDI rate) in September 2020.



## 4.4. Ratings

See below Energisa S/A's current ratings issued by the agencies Standard & Poor's, Moody's and Fitch Ratings:

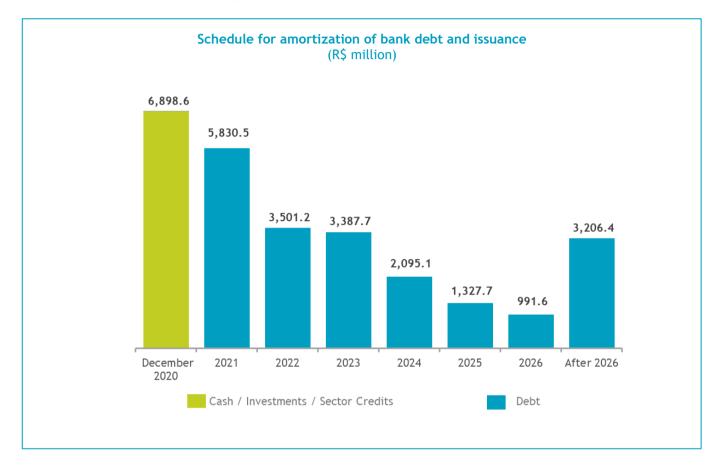
| Branch            | Domestic Rating/Outlook | Global Rating/Outlook | Latest<br>Report |
|-------------------|-------------------------|-----------------------|------------------|
| Standard & Poor's | brAAA (stable)          | BB- (stable)          | Dec/20           |
| Moody's           | Aa2.br (stable)         | Ba2 (stable)          | Sep/20           |
| Fitch Ratings     | AAA (bra) (negative)    | BB+ (negative)        | Jul/20           |





## 4.5. Debt repayment schedule

The repayment schedule for consolidated loans, financing, debt charges and debentures vis-à-vis cash as of December 31, 2020 is shown in the graph below:





# 5. Investments

In FY 2020 the total investment was R\$ 2,709.2 million, a decrease of 14.5%. The investment was R\$ 677.3 million in 4Q20 (32.1% less than 4Q19). The table below shows investments made by business unit:

| Investment                | Ele     | ectric Asse | ets         | Spec  | ial Obligat | tions    | Non-  | electric a | assets      | Tot   | tal Invest | ment        |
|---------------------------|---------|-------------|-------------|-------|-------------|----------|-------|------------|-------------|-------|------------|-------------|
| Amounts in R\$<br>million | 4Q20    | 4Q19        | Change<br>% | 4Q20  | 4Q19        | Change % | 4Q20  | 4Q19       | Change<br>% | 4Q20  | 4Q19       | Change<br>% |
| EMG                       | 24.8    | 9.7         | + 155.7     | 1.10  | -           | -        | 2.0   | 2.2        | - 9.1       | 27.9  | 11.9       | + 134.5     |
| ENF                       | 3.9     | 2.1         | + 85.7      | (0.1) | (0.3)       | - 66.7   | 1.6   | 0.5        | + 220.0     | 5.4   | 2.3        | + 134.8     |
| ESE                       | 16.8    | 19.7        | - 14.7      | 0.6   | 0.8         | - 25.0   | 2.6   | 7.8        | - 66.7      | 20.0  | 28.3       | - 29.3      |
| EBO                       | 2.4     | 4.3         | - 44.2      | 0.2   | 0.6         | - 66.7   | 0.6   | 0.7        | - 14.3      | 3.2   | 5.6        | - 42.9      |
| EPB                       | 50.5    | 40.2        | + 25.6      | 2.6   | 3.0         | - 13.3   | 2.5   | 9.8        | - 74.5      | 55.6  | 53.0       | + 4.9       |
| EMT                       | 87.3    | 159.3       | - 45.2      | (4.5) | 5.6         | -        | 8.7   | 11.4       | - 23.7      | 91.5  | 176.3      | - 48.1      |
| EMS                       | 60.6    | 43.3        | + 40.0      | 2.5   | 3.5         | - 28.6   | 3.9   | 5.6        | - 30.4      | 67.0  | 52.4       | + 27.9      |
| ETO                       | 27.9    | 102.1       | - 72.7      | 3.7   | 9.5         | - 61.1   | 3.9   | 13.9       | - 71.9      | 35.5  | 125.5      | - 71.7      |
| ESS                       | 48.4    | 29.0        | + 66.9      | 3.8   | 5.8         | - 34.5   | 3.5   | 7.5        | - 53.3      | 55.7  | 42.3       | + 31.7      |
| ERO                       | (130.5) | 88.1        | -           | 247.3 | 130.3       | + 89.8   | 33.8  | 19.5       | + 73.3      | 150.6 | 237.9      | - 36.7      |
| EAC                       | (169.9) | 109.8       | -           | 186.2 | (11.8)      | -        | 15.6  | (9.0)      | -           | 31.9  | 89.0       | - 64.2      |
| Total DisCos              | 22.2    | 607.6       | - 96.3      | 443.4 | 147.0       | + 201.6  | 78.7  | 69.9       | + 12.6      | 544.3 | 824.5      | - 34.0      |
| EPA I                     | 22.1    | 44.8        | - 50.7      | -     | -           | -        | 0.1   | 0.6        | - 83.3      | 22.2  | 45.4       | - 51.1      |
| EPA II                    | 29.0    | 35.3        | - 17.8      | -     | -           | -        | -     | -          | -           | 29.0  | 35.3       | - 17.8      |
| EGO I                     | 0.0     | 31.1        | -           | -     | -           | -        | -     | 0.7        | -           | -     | 31.8       | -           |
| ETT                       | 16.0    | 12.1        | + 32.2      | -     | -           | -        | -     | -          | -           | 16.0  | 12.1       | + 32.2      |
| ESOL Consolidated         | -       | 2.5         | -           |       | -           | -        | 3.8   | -          | -           | 3.8   | 2.5        | + 52.0      |
| Others                    | 0.1     | 18.8        | -           | -     | -           | -        | 62.1  | 27.4       | + 126.6     | 62.0  | 46.2       | + 34.2      |
| Total                     | 89.2    | 752.2       | - 88.1      | 443.4 | 147.0       | + 201.6  | 144.7 | 98.6       | + 46.8      | 677.3 | 997.8      | - 32.1      |

| Investment                | El      | ectric Asse | ets         | Sp    | ecial Obliga | tions    | Non   | -electric | assets      | Tot     | al Investm | ent         |
|---------------------------|---------|-------------|-------------|-------|--------------|----------|-------|-----------|-------------|---------|------------|-------------|
| Amounts in R\$<br>million | 2020    | 2019        | Change<br>% | 2020  | 2019         | Change % | 2020  | 2019      | Change<br>% | 2020    | 2019       | Change<br>% |
| EMG                       | 87.9    | 51.4        | + 71.0      | 4.7   | 8.7          | - 46.0   | 8.1   | 14.8      | - 45.3      | 100.7   | 74.9       | + 34.4      |
| ENF                       | 14.8    | 9.7         | + 52.6      | 0.3   | (0.1)        | -        | 2.5   | 1.1       | + 127.3     | 17.6    | 10.7       | + 64.5      |
| ESE                       | 77.6    | 70.6        | + 9.9       | 2.9   | 4.8          | - 39.6   | 7.7   | 14.0      | - 45.0      | 88.2    | 89.4       | - 1.3       |
| EBO                       | 14.8    | 14.3        | + 3.5       | 0.8   | 1.7          | - 52.9   | 1.1   | 2.8       | - 60.7      | 16.7    | 18.8       | - 11.2      |
| EPB                       | 181.5   | 163.5       | + 11.0      | 5.8   | 13.8         | - 58.0   | 10.5  | 15.2      | - 30.9      | 197.8   | 192.5      | + 2.8       |
| EMT                       | 332.5   | 701.3       | - 52.6      | 112.1 | 10.6         | + 957.5  | 21.7  | 31.4      | - 30.9      | 466.3   | 743.3      | - 37.3      |
| EMS                       | 193.6   | 204.7       | - 5.4       | 19.1  | 15.4         | + 24.0   | 12.8  | 18.2      | - 29.7      | 225.5   | 238.3      | - 5.4       |
| ETO                       | 118.2   | 339.6       | - 65.2      | 44.5  | (13.0)       | -        | 11.0  | 25.1      | - 56.2      | 173.7   | 351.7      | - 50.6      |
| ESS                       | 176.0   | 125.6       | + 40.1      | 13.2  | 16.5         | - 20.0   | 12.1  | 17.0      | - 28.8      | 201.3   | 159.1      | + 26.5      |
| ERO                       | 293.0   | 425.5       | - 31.1      | 292.7 | 153.2        | + 91.1   | 48.2  | 43.3      | + 11.3      | 633.9   | 622.0      | + 1.9       |
| EAC                       | (67.0)  | 216.6       | -           | 204.3 | (0.2)        | -        | 30.5  | (4.1)     | -           | 167.8   | 212.3      | - 21.0      |
| Total DisCos              | 1,422.9 | 2,322.8     | - 38.7      | 700.4 | 211.4        | + 231.3  | 166.2 | 178.8     | - 7.0       | 2,289.5 | 2,713.0    | - 15.6      |
| EPA I                     | 77.9    | 151.4       | - 48.5      | -     | -            | -        | 0.1   | 0.6       | - 83.3      | 78.0    | 152.0      | - 48.7      |
| EPA II                    | 137.1   | 73.6        | + 86.3      | -     | -            | -        | -     | -         | -           | 137.1   | 73.6       | + 86.3      |
| EGO I                     | 33.8    | 123.3       | - 72.6      | -     | -            | -        | -     | 0.8       | -           | 33.8    | 124.1      | - 72.8      |
| ETT                       | 33.3    | 15.9        | + 109.4     | -     | -            | -        | -     | -         | -           | 33.3    | 15.9       | + 109.4     |
| ESOL Consolidated         | -       | 7.3         | -           | -     | -            | -        | 10.9  | 4.1       | + 165.9     | 10.9    | 11.4       | - 4.4       |
| Others                    | -       | 26.8        | -           | -     | -            | -        | 126.6 | 50.3      | + 151.7     | 126.6   | 77.1       | + 64.2      |
| Total                     | 1,705.0 | 2,721.1     | - 37.3      | 700.4 | 211.4        | + 231.3  | 303.8 | 234.6     | + 29.5      | 2,709.2 | 3,167.1    | - 14.5      |



## 6. Cash Flow

In the quarter Energisa's operational cash generation was R\$ 5.9 million more than in the same period the previous year. Investment activities rose by R\$ 494.4 million, and financing activities changed by R\$ 381.0 million.

| Consolidated Cash Flow   | Qua       | rter      | Accumulated |           |  |
|--|-----------|-----------|-------------|-----------|--|
| Amounts in R\$ million   | 4Q20      | 4Q19      | 2020        | 2019      |  |
| (a) Opening Balance of Cash and Cash Equivalents                   | 1,330.0   | 823.5     | 663.1       | 706.7     |  |
| (b) Net Cash from Operating Activities (a=i+ii)                    | 829.3     | 823.5     | 4,806.5     | 2,577.3   |  |
| (i) Cash Provided by Operating Activities                          | 1,136.3   | 933.3     | 4,244.0     | 3,334.2   |  |
| Net Income (Loss) before Income Tax from Continued Operations      | 297.9     | 452.7     | 2,046.7     | 981.6     |  |
| Net Income from Discontinued Operations                            | 88.5      | -         | 88.5        | -         |  |
| Expenses on interest and monetary and exchange variance            | 4.0       | 104.8     | 2,128.2     | 1,128.9   |  |
| Provisions/reversals   | 77.5      | 108.5     | 433.7       | 193.2     |  |
| Residual value of retired fixed assets                             | 62.1      | 27.5      | 98.1        | 56.7      |  |
| Depreciation and amortization                                      | 326.8     | 284.0     | 1,228.7     | 1,157.9   |  |
| Adjustment to fair value of concession financial asset             | (73.4)    | 106.2     | (222.6)     | (37.4)    |  |
| Mark-to-market and derivative instruments                          | 577.2     | 231.7     | (1,267.8)   | 510.6     |  |
| Variable Compensation Program                                      | 6.9       | 1.2       | 10.2        | 3.7       |  |
| Mark-to-market of traded energy contracts                          | 27.3      | (72.1)    | 21.8        | (64.4)    |  |
| Compensation of contract asset (Transmission)                      | (170.0)   | (311.4)   | (233.0)     | (556.6)   |  |
| Provision for adjustment to realizable value of credits receivable | -         | · ·       | -           | (40.0)    |  |
| Earnings from discontinued operations                              | (88.5)    | -         | (88.5)      | -         |  |
| (ii) Changes in Assets and Liabilities                             | (307.0)   | (109.8)   | 562.5       | (756.8)   |  |
| Working capital  | 41.3      | (155.5)   | (620.6)     | (670.7)   |  |
| Taxes  | (244.1)   | (219.2)   | (13.4)      | (161.3)   |  |
| Labor, civil and tax claims paid                                   | (46.1)    | (216.8)   | (144.7)     | (216.8)   |  |
| Recoverable taxes  | 99.1      | 26.8      | 379.0       | (183.2)   |  |
| Regulatory assets / liabilities                                    | (211.7)   | 452.0     | (22.3)      | 584.1     |  |
| Escrow and secured bonds   | (127.0)   | 6.8       | (163.2)     | (56.3)    |  |
| Dispatch Receipts 2.177 - COVID ACCOUNT                            | 179.5     | -         | 1,351.4     | -         |  |
| Other  | 2.0       | (3.9)     | (203.5)     | (52.5)    |  |
| (c) Net cash produced by investment activities                     | (1,854.6) | (1,360.2) | (5,374.5)   | (1,396.8) |  |
| Additions to PP&E, contractual, financial and intangible assets    | (457.5)   | (710.8)   | (2,133.0)   | (2,507.1) |  |
| Sale of PP&E / intangible assets / generating assets               | 67.4      | 23.1      | 133.1       | 84.2      |  |
| Applications to electricity transmission lines                     | (87.2)    | (156.6)   | (290.4)     | (422.1)   |  |
| Short-term investments   | (1,377.3) | (515.7)   | (3,082.7)   | 1,448.2   |  |
| Cash and cash equivalents under the business combination           | -         | (0.2)     | -           | (0.0)     |  |
| Increase in other investments                                      | 1.5       | -         | -           | -         |  |
| Goodwill from the acquisition of controlled companies              | (1.5)     | -         | (1.5)       | -         |  |
| (d) Net cash produced by financing activities                      | 757.3     | 376.4     | 967.0       | (1,224.1) |  |
| Financing obtained   | 1,309.1   | 725.5     | 5,897.5     | 3,272.1   |  |
| Payment of loans, financing and debentures payments - principal    | (331.8)   | (209.3)   | (4,248.9)   | (2,370.8) |  |
| Payment of loans, financing and debentures payments - interest     | (170.9)   | (251.7)   | (752.5)     | (969.9)   |  |
| Derivative settlement  | 14.1      | (26.6)    | 411.5       | (18.4)    |  |
| Dividends  | (22.7)    | (89.8)    | (303.0)     | (454.9)   |  |
| Financing of taxes, payables and sector charges                    | (5.3)     | (2.6)     | 25.2        | (144.3)   |  |
| Payment of grid incorporation                                      | (31.7)    | (24.5)    | (49.2)      | (102.5)   |  |
| Payment under Financial Lease                                      | (3.4)     | (4.5)     | (13.7)      | (18.1)    |  |
| Settlement of share put option (Rede Energia Participações)        | -         | -         | -           | (614.3)   |  |
| Acquisition of additional NCI                                      | -         | -         | -           | (63.1)    |  |
| Capital Increase (Underwriting of Shares)                          | -         | 260.0     | -           | 260.0     |  |
| (e) Increase (Decrease) in Cash (e=b+c+d)                          | (267.9)   | (160.4)   | 399.0       | (43.6)    |  |



| (f) Closing Balance of Cash and Cash Equivalents (f=a+e)                       | 1,062.1 | 663.1   | 1,062.1 | 663.1   |
|--|---------|---------|---------|---------|
| (g) Balance of short-term investments and sector credits                       | 5,836.6 | 3,831.2 | 5,836.6 | 3,831.2 |
| (h) Closing balance of cash, short-term investments and sector credits (h=f+g) | 6,898.6 | 4,494.3 | 6,898.6 | 4,494.3 |

In December 2020 short-term investments amounted to R\$ 5,561.3 million and sector credits were a positive R\$ 275.3 million, resulting in a consolidated cash position of R\$ 6,898.6 million.

## 7. Capital market

#### 7.1. Stock performance

Traded on B3, the Energisa shares with the greatest liquidity ENGI11 - Units (consisting of 1 common share and 4 preferred shares) shed -1.0% in 2020, and closed the year quoted at R\$ 52.36 per Unit. Over the same period, the main stock exchange index, Ibovespa, gained 1.68%, while the IEE index gained 8.1%.

See below the market indicators of Energisa's shares at the end of the year:

|  | December/20 | December/19 | Change %  |
|--|-------------|-------------|-----------|
| Marke  | t indexes   |             |           |
| Enterprise value (EV - R\$ million) <sup>(1)</sup>             | 32,851.58   | 34,329.45   | -4.3      |
| Market value at the end of the year (R\$ million)              | 19,002.09   | 19,193.76   | -1.0      |
| Average daily volume traded in the year - Units (R\$ million)  | 81.9        | 62.4        | 31.2      |
| Shar   | e prices    |             |           |
| ENGI11 (Unit) closing price at the end of the year (R\$ /Unit) | 52.36       | 52.89       | -1.0      |
| ENGI3 (ON) closing price at the end of the year (R\$ /share)   | 17.01       | 13.6        | 25.1      |
| ENGI4 (PN) closing price at the end of the year (R\$ /share)   | 8.50        | 10.2        | -16.7     |
| Relative   | indicators  |             |           |
| Dividend yield of ENGI11 (Units) - % (2)                       | 2.65        | 1.01        | +1.62 p.p |
| Total return to Units shareholder (TSR) - %                    | -4.85       | 44.86       | -         |
| Market Value / Shareholders' Equity (times)                    | 2.53        | 2.97        | -14.9     |

(1) EV = Market value (R\$/share vs. number of shares) + consolidated net debt.

(2) Dividends paid out in the last four quarters / closing price of the Units.

## 7.2. Distribution of dividends

Based on the results achieved in 2020, Energisa management allocated R\$ 500.8 million for payment of dividends (R\$ 0.276 per common and preferred share or R\$ 1.38 per Unit) from the account for the year, with the following having been paid: (i) R\$ 101.6 million on August 26, 2020 (R\$ 0.056 per common and preferred share or R\$ 0.28 per Unit).

The dividend supplementary to the dividend advanced in August 2020 of R\$ 399,2 million (R\$ 0.22 per common and preferred share or R\$ 1.10 per Unit) will be paid on March 2020, based on the share position at March 19. The total dividends for the financial year represent 35.77% of the Parent Company's net income, adjusted for the legal reserve.

## 8. Subsequent events

## 8.1. Receivable assignments - FIDC

The Company and its subsidiaries assigned receivables in January 2021, most of which had been fully provisioned for. These were valued at fair value resulting in effects on cash and the statement of profit or loss for the period. The electric sector credit receivables investment fund ("FIDC"), which only has credits assigned by companies of Energisa Group, was incorporated with funds of a financial institution that contributed roughly R\$ 200 million to





the fund, while the parent company Energisa S/A contributed R\$ 68.4 million, amounting to R\$ 268.4 million, of which R\$ 264.4 million was paid to subsidiaries and the parent itself via the credit assignments.

Both Energisa and the financial institution have unit subordinated to the FIDC. Energisa has a call option for the financial institution's units, which in turn has a put option for its units to Energisa, both effective for years after the FIDC units are paid in, with other standard terms for this type of transaction.

|  |        | Amounts Involved - Subsidiaries - R\$ Million |        |       |       |       |        |        |        |      |       |        |
|--|--------|---|--------|-------|-------|-------|--------|--------|--------|------|-------|--------|
| Description                                    | ESA    | ECOM  | EMT    | EMS   | ET0   | ESS   | EPB    | ESE    | EMG    | ERO  | EAC   | Total  |
| Cash Effect                                    | 9.7    | 0.26  | 100.1  | 27.4  | 17.8  | 3.5   | 0.15   | 0.96   | 33.8   | 45.2 | 26.4  | 264.4  |
| EBITDA Effect                                  | (64.6) | 0.26  | 97.8   | 27.4  | 14.8  | 3.5   | 0.14   | 0.96   | 33.8   | 41.3 | 26.4  | 180.9  |
| Effect on finance income                       | 74.2   | -   | -      | -     | -     | -     | -      | -      | -      | -    | -     | 74.2   |
| Effect on income and social contribution taxes | -      | (0.88)  | (33.3) | (9.3) | (5.0) | (1.2) | (0.47) | (0.32) | (11.5) | -    | (6.3) | (66.7) |
| Effect on Net Income                           | 9.7    | 0.17  | 64.6   | 18.1  | 9.8   | 2.3   | 0.91   | 0.64   | 22.3   | 41.3 | 20.1  | 188.4  |

#### 8.2. Rate Flags

ANEEL decided to trigger the Yellow Flag for January to March 2021, after analyzing the hydrological situation in Brazil.

#### 8.3. Rate adjustment - direct subsidiary EBO

On February 02, 2021 ANEEL Resolution 2.832/2021 and Technical Note 06/2021-SGT/ANEEL ratified the rate adjustment from February 04, 2021. The effective rate impact felt by consumers was an average increase of (5.21%).

#### 8.4. Loans taken out

In February 2021 the direct and indirect subsidiaries secured FINEM financing from the BNDES (National Bank for Economic and Social Development) in the total amount of R\$ 1,487.1 million via a direct pass-through and indirect payment from the onlending bank. The funds will be used to finance investments for 2020/2021, as follows:

| Subsidiaries                | Amount Raised<br>(R\$ million) | Maturities |
|-----------------------------|--------------------------------|------------|
| Energisa Minas Gerais       | 100.0                          | 2/02/2024  |
| Energisa Mato Grosso do Sul | 84.2                           | 2/02/2024  |
| Energisa Tocantins          | 84.2                           | 2/02/2024  |
| Total                       | 268.4                          |            |

On February 11, 2021 the indirect subsidiary EPA II secured the release of R\$ 77.2 million consisting of the second tranche of the BASA financing contract signed on June 26, 2020.

In February 2021 the direct and indirect subsidiaries secured FINEM financing from the BNDES (National Bank for Economic and Social Development) via a direct pass-through and indirect payment from the onlending bank. The funds will be used to finance investments for 2020/2021, as follows:

| Subsidiaries                | Amount Raised<br>(R\$ million) |          | Amortization | Grace period | Interest  | Operating cost    | Financier      |
|-----------------------------|--------------------------------|----------|--------------|--------------|-----------|-------------------|----------------|
| Energisa Mato Grosso        | 311.0                          | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3% p.a.    | BNDES          |
| Energisa Mato Grosso do Sul | 255.2                          | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3% p.a.    | BNDES          |
| Energisa Tocantins          | 168.7                          | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3% p.a.    | BNDES          |
| Energisa Sul Sudeste        | 128.7                          | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3% p.a.    | BNDES          |
| Energisa Sergipe            | 101.4                          | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3% p.a.    | BNDES          |
| Energisa Paraíba            | 155.0                          | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3.23% p.a. | Onlending Bank |
| Energisa Minas              | 69.7                           | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3.23% p.a. | Onlending Bank |
| Energisa Rondônia           | 198.2                          | 14 years | 153 months   | 15 months    | Quarterly | TJLP + 3.23% p.a. | Onlending Bank |





| Energisa Acre | 99.1    | 14 years | 153 months | 15 months | Quarterly | TJLP + 3.23% p.a. | Onlending Bank |
|---------------|---------|----------|------------|-----------|-----------|-------------------|----------------|
| Total         | 1,487.1 |          |            |           |           |                   |                |

#### 8.5. Energization of the transmission line at the subsidiary EPA II

On February 16, 2021 the subsidiary EPA II energized the 230kV Xinguara II - Integradora Sossego transmission line, and expanded the 230 kV yards of the substations Xinguara and Integradora Sossego. This section has 72.3 kilometers of transmission lines and an Annual Permitted Revenue (RAP) of R\$ 3.1 million for the 2020-2021 cycle. This section comprises Transmission Function 1 of EPA II and accounts for 8.61% of the venture's total RAP. The works were completed 29 months after the signing of the concession agreement and the operation began 25 months before the regulatory operational start-up date. The investments amounted to approximately R\$ 80.0 million.

EPA I is a venture consisting of the facilities in lot 19 of ANEEL Auction 02/2018, located in Pará, which in addition to these facilities comprises the implementation of voltage rise to 500 kV at the Integradora Sossego substation, 500 kV Integradora Sossego - Serra Pelada transmission line, with a new 138-kV yard at the substation Serra Pelada to lower the voltage and connect to the User, which are the facilities of Transmission Functions 2 and 3 of this venture.

#### 8.6. Payments of dividends for FY 2020 - Subsidiaries

The subsidiaries below approved interim dividends taken from the profits for FY 2020, as shown below, to be paid on March 29, 2021.

| Subsidiaries                                  | Dividend amount<br>(R\$ Million) | Amount per share (R\$)                |
|---|----------------------------------|---------------------------------------|
|   |                                  | 2.039630825503/common share           |
| Energisa Mato Grosso                          | 446.56                           | 2.411432326409/preferred share        |
| Energisa Mato Grosso do Sul                   | 273.36                           | 422.499599824/common share            |
| Energisa Tocantins                            | 41.65                            | 63.9218312/common and preferred share |
| Energisa Sul Sudeste                          | 95.69                            | 985.342743121/common share            |
| Energisa Paraíba                              | 237.50                           | 258.6724801341/common share           |
| Energisa Sergipe                              | 51.73                            | 264.5798034873/common share           |
| Energisa Borborema                            | 22.84                            | 77.9746158494/common share            |
| Energisa Minas Gerais                         | 34.61                            | 42.2729026504/common share            |
| Energisa Nova Friburgo                        | 8.24                             | 273.7293053526/common share           |
| Rede Energia Participações                    | 669.30                           | 0.3171531231/common share             |
|   |                                  | 0.58580782/common share               |
| Energisa Participações Minoritárias - EPM (*) | 417.8                            | 2.26874599/preferred share            |

(\*) The payment date for the dividends of the subsidiary Energisa Participações shall be determined at the AGM.

## 8.7. Launch of Voltz -

Voltz, Energisa Group's Fintech founded in 2020, will provide financial services through its digital accounts, and in January 2021 launched its MVP (Minimum Viable Product), where the functionalities available include transfers, deposits, credit cards (physical and virtual) and bill payments (payment slip or Pix). It will initially concentrate on Energisa's concession areas in order to foster digital and financial inclusion amongst clients, especially those excluded from or with inadequate banking services. Note that Voltz is not characterized as a Financial Institution or Payment Institution, as all of its operations are carried out by outsourced agents providing BaaS (Bank as a Service).

8.8. The UFV Aurora Plant - ALSOL





In early 2021 ALSOL began assembling the UFV Aurora plant in Leopoldina, in the area of Energisa MG, with a capacity of 3.1 MWp and 100% of its quotas rented to corporate clients. This project entails an investment of R\$ 12 million and is expected to become fully operational by the third week of March 2021. Alsol has a further 14 projects under construction amounting to 43 MWp, expected to be connected over the course of 2021, which will raise our capacity to 73 MWp by the end of this year.

#### 8.9. Appraisal Report - Rede Energia IPO

In accordance with the CVM Collegiate decision under Process 19957.0006377/2020-53, on November 12, 2020, Energisa's Board of Directors approved the application to register a public acquisition offering, at CVM, via an equity interest increase for the free float shares of Rede Energia Participações S.A. ("Rede Energia"), totaling 0.43% of Rede's Total Capital, detained by minority shareholders.

On March 2, 2021 the Company received an updated version of the appraisal of the Rede Energia shares prepared by Técnica Assessoria de Mercado de Capitais e Empresarial Ltda. ("Técnica") with a price of R\$ 8.42/share, an appraisal firm recommended and appointed under the price review procedure established in art. 4-A of Brazilian Corporation Law and art. 23 et seq. of ICVM 361/02. On March 8, 2021, the Company submitted to CVM and B3 the updated documentation related to the Offering, considering the updated version of the appraisal report disclosed on March 2.

## 9. Services rendered by the independent auditor

The auditors Ernst & Young Auditores Independentes received overall compensation of R\$ 8.9 million for revising the financial statements of the Company and its subsidiaries in 2020.

The Company's engagement policy complies with the principles that sustain the auditor's independence, in accordance with existing standards, which mainly determine that the auditor should not audit its own work, perform managerial duties for its client or pursue its interests.

Management.



## Appendix I - Supplementary Information

## A.1 Energy Sales by Concession Area

## Energisa Minas Gerais

| Description                                    |       | Quarter |          | A       | ccumulated |          |
|--|-------|---------|----------|---------|------------|----------|
| Amounts in GWh                                 | 4Q20  | 4Q19    | Change % | 2020    | 2019       | Change % |
| Residential                                    | 150.3 | 136.9   | + 9.8    | 555.7   | 541.8      | + 2.6    |
| Industrial                                     | 107.1 | 99.4    | + 7.8    | 387.8   | 390.7      | - 0.7    |
| Captive Industrial                             | 30.5  | 29.3    | + 4.2    | 111.7   | 119.3      | - 6.3    |
| Free Industrial                                | 76.6  | 70.1    | + 9.3    | 276.1   | 271.5      | + 1.7    |
| Commercial                                     | 59.6  | 61.3    | - 2.8    | 215.1   | 240.9      | - 10.7   |
| Captive Commercial                             | 55.4  | 57.8    | - 4.1    | 200.7   | 228.5      | - 12.2   |
| Free Commercial                                | 4.2   | 3.5     | + 17.9   | 14.4    | 12.4       | + 16.4   |
| Rural  | 49.9  | 45.4    | + 10.0   | 204.4   | 185.2      | + 10.4   |
| Other  | 39.9  | 41.7    | - 4.4    | 155.9   | 166.7      | - 6.5    |
| 1 Energy sales to captive consumers            | 326.1 | 311.1   | + 4.8    | 1,228.4 | 1,241.5    | - 1.1    |
| 2 Energy associated with free consumers (TUSD) | 80.8  | 73.7    | + 9.7    | 290.5   | 283.8      | + 2.3    |
| 3 Captive sales + TUSD (1+2)                   | 406.9 | 384.8   | + 5.7    | 1,518.9 | 1,525.3    | - 0.4    |
| 4 Unbilled sales                               | 1.2   | 4.7     | - 74.1   | 1.5     | 1.1        | + 39.0   |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 408.1 | 389.5   | + 4.8    | 1,520.4 | 1,526.4    | - 0.4    |

## Energisa Nova Friburgo

| Description                                    |      | Quarter |          | A     | ccumulated |          |
|--|------|---------|----------|-------|------------|----------|
| Amounts in GWh                                 | 4Q20 | 4Q19    | Change % | 2020  | 2019       | Change % |
| Residential                                    | 44.5 | 41.5    | + 7.2    | 172.1 | 165.5      | + 3.9    |
| Industrial                                     | 13.1 | 11.8    | + 11.2   | 45.6  | 47.7       | - 4.3    |
| Captive Industrial                             | 6.4  | 6.4     | - 1.2    | 22.1  | 26.3       | - 15.9   |
| Free Industrial                                | 6.8  | 5.4     | + 26.1   | 23.6  | 21.4       | + 9.8    |
| Commercial                                     | 16.9 | 17.7    | - 4.4    | 60.4  | 69.5       | - 13.1   |
| Captive Commercial                             | 16.2 | 17.1    | - 5.5    | 58.0  | 67.2       | - 13.7   |
| Free Commercial                                | 0.8  | 0.6     | + 29.3   | 2.4   | 2.3        | + 4.4    |
| Rural  | 1.3  | 1.3     | - 2.7    | 5.2   | 5.5        | - 4.9    |
| Other  | 9.4  | 9.9     | - 4.8    | 37.4  | 40.0       | - 6.6    |
| 1 Energy sales to captive consumers            | 76.7 | 75.2    | + 2.0    | 290.4 | 300.2      | - 3.3    |
| 2 Energy associated with free consumers (TUSD) | 8.6  | 7.1     | + 22.0   | 30.3  | 28.1       | + 7.8    |
| 3 Captive sales + TUSD (1+2)                   | 85.3 | 82.2    | + 3.7    | 320.7 | 328.3      | - 2.3    |
| 4 Unbilled sales                               | -0.1 | 0.8     | -        | -0.4  | 0.3        | -        |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 85.2 | 83.0    | + 2.6    | 320.4 | 328.6      | - 2.5    |



## Energisa Sergipe

| Description                                    |       | Quarter |          | A       | ccumulated |          |
|--|-------|---------|----------|---------|------------|----------|
| Amounts in GWh                                 | 4Q20  | 4Q19    | Change % | 2020    | 2019       | Change % |
| Residential                                    | 298.7 | 275.8   | + 8.3    | 1,160.0 | 1,100.0    | + 5.5    |
| Industrial                                     | 116.5 | 129.2   | - 9.8    | 466.9   | 608.5      | - 23.3   |
| Captive Industrial                             | 47.6  | 49.3    | - 3.5    | 184.5   | 193.8      | - 4.8    |
| Free Industrial                                | 68.9  | 79.8    | - 13.7   | 282.4   | 414.8      | - 31.9   |
| Commercial                                     | 146.2 | 156.9   | - 6.8    | 537.3   | 610.5      | - 12.0   |
| Captive Commercial                             | 112.7 | 128.0   | - 11.9   | 424.6   | 516.1      | - 17.7   |
| Free Commercial                                | 33.4  | 28.9    | + 15.6   | 112.7   | 94.5       | + 19.4   |
| Rural  | 40.9  | 41.1    | - 0.4    | 121.2   | 123.3      | - 1.7    |
| Other  | 139.9 | 146.3   | - 4.4    | 545.0   | 567.5      | - 4.0    |
| 1 Energy sales to captive consumers            | 639.4 | 640.5   | - 0.2    | 2,433.8 | 2,500.7    | - 2.7    |
| 2 Energy associated with free consumers (TUSD) | 102.9 | 108.8   | - 5.4    | 396.7   | 509.2      | - 22.1   |
| 3 Captive sales + TUSD (1+2)                   | 742.3 | 749.2   | - 0.9    | 2,830.5 | 3,009.9    | - 6.0    |
| 4 Unbilled sales                               | 11.0  | 11.3    | - 2.9    | 2.6     | 3.4        | - 24.2   |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 753.2 | 760.5   | - 1.0    | 2,833.1 | 3,013.4    | - 6.0    |

## Energisa Borborema

| Description                                    |       | Quarter |          | A     | ccumulated |          |
|--|-------|---------|----------|-------|------------|----------|
| Amounts in GWh                                 | 4Q20  | 4Q19    | Change % | 2020  | 2019       | Change % |
| Residential                                    | 71.7  | 64.2    | + 11.6   | 276.6 | 254.4      | + 8.7    |
| Industrial                                     | 42.5  | 36.8    | + 15.6   | 145.0 | 142.4      | + 1.8    |
| Captive Industrial                             | 14.1  | 15.0    | - 6.6    | 50.9  | 59.0       | - 13.7   |
| Free Industrial                                | 28.5  | 21.7    | + 30.9   | 94.1  | 83.4       | + 12.8   |
| Commercial                                     | 40.4  | 42.0    | - 4.0    | 148.9 | 162.3      | - 8.3    |
| Captive Commercial                             | 31.9  | 34.8    | - 8.3    | 119.9 | 134.7      | - 11.0   |
| Free Commercial                                | 8.5   | 7.3     | + 16.8   | 29.0  | 27.6       | + 4.8    |
| Rural  | 6.8   | 6.3     | + 8.0    | 25.0  | 23.9       | + 4.5    |
| Other  | 19.2  | 20.6    | - 6.5    | 74.6  | 80.8       | - 7.7    |
| 1 Energy sales to captive consumers            | 143.7 | 140.9   | + 2.0    | 547.0 | 552.8      | - 1.0    |
| 2 Energy associated with free consumers (TUSD) | 37.0  | 29.0    | + 27.4   | 123.1 | 111.1      | + 10.8   |
| 3 Captive sales + TUSD (1+2)                   | 180.6 | 169.9   | + 6.3    | 670.1 | 663.9      | + 0.9    |
| 4 Unbilled sales                               | 1.1   | 4.5     | - 75.2   | -1.5  | 1.7        | -        |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 181.7 | 174.4   | + 4.2    | 668.6 | 665.6      | + 0.5    |

## Energisa Paraíba

| Description                                    |         | Quarter |          | Accumulated |         |          |
|--|---------|---------|----------|-------------|---------|----------|
| Amounts in GWh                                 | 4Q20    | 4Q19    | Change % | 2020        | 2019    | Change % |
| Residential                                    | 504.3   | 453.3   | + 11.3   | 1,912.4     | 1,766.4 | + 8.3    |
| Industrial                                     | 201.4   | 202.7   | - 0.7    | 712.8       | 789.6   | - 9.7    |
| Captive Industrial                             | 48.1    | 53.1    | - 9.3    | 176.7       | 239.2   | - 26.1   |
| Free Industrial                                | 153.2   | 149.7   | + 2.4    | 536.1       | 550.4   | - 2.6    |
| Commercial                                     | 198.6   | 212.5   | - 6.5    | 729.8       | 812.9   | - 10.2   |
| Captive Commercial                             | 164.7   | 183.1   | - 10.1   | 621.9       | 720.6   | - 13.7   |
| Free Commercial                                | 33.9    | 29.4    | + 15.6   | 107.9       | 92.3    | + 16.9   |
| Rural  | 102.3   | 92.6    | + 10.5   | 325.6       | 294.7   | + 10.5   |
| Other  | 177.0   | 195.1   | - 9.3    | 709.5       | 747.1   | - 5.0    |
| 1 Energy sales to captive consumers            | 996.5   | 977.2   | + 2.0    | 3,746.1     | 3,768.0 | - 0.6    |
| 2 Energy associated with free consumers (TUSD) | 187.2   | 179.0   | + 4.5    | 644.1       | 642.7   | + 0.2    |
| 3 Captive sales + TUSD (1+2)                   | 1,183.6 | 1,156.2 | + 2.4    | 4,390.1     | 4,410.7 | - 0.5    |
| 4 Unbilled sales                               | 15.4    | 29.8    | - 48.3   | -2.7        | 11.9    | -        |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 1,199.0 | 1,186.0 | + 1.1    | 4,387.4     | 4,422.6 | - 0.8    |



## Energisa Mato Grosso

| Description                                    |         | Quarter |          | Accumulated |         |          |
|--|---------|---------|----------|-------------|---------|----------|
| Amounts in GWh                                 | 4Q20    | 4Q19    | Change % | 2020        | 2019    | Change % |
| Residential                                    | 983.9   | 846.5   | + 16.2   | 3,364.0     | 3,099.1 | + 8.5    |
| Industrial                                     | 556.1   | 524.0   | + 6.1    | 2,143.0     | 2,028.4 | + 5.6    |
| Captive Industrial                             | 168.6   | 174.0   | - 3.1    | 641.0       | 660.2   | - 2.9    |
| Free Industrial                                | 387.5   | 350.0   | + 10.7   | 1,502.0     | 1,368.2 | + 9.8    |
| Commercial                                     | 464.0   | 472.8   | - 1.9    | 1,714.3     | 1,846.7 | - 7.2    |
| Captive Commercial                             | 394.2   | 410.4   | - 4.0    | 1,482.2     | 1,618.4 | - 8.4    |
| Free Commercial                                | 69.9    | 62.4    | + 11.9   | 232.1       | 228.3   | + 1.7    |
| Rural  | 430.5   | 351.4   | + 22.5   | 1,502.3     | 1,338.3 | + 12.3   |
| Other  | 246.1   | 268.0   | - 8.2    | 928.3       | 998.4   | - 7.0    |
| 1 Energy sales to captive consumers            | 2,179.0 | 2,020.2 | + 7.9    | 7,778.0     | 7,640.5 | + 1.8    |
| 2 Energy associated with free consumers (TUSD) | 501.7   | 442.5   | + 13.4   | 1,873.9     | 1,670.5 | + 12.2   |
| 3 Captive sales + TUSD (1+2)                   | 2,680.6 | 2,462.8 | + 8.8    | 9,651.9     | 9,311.0 | + 3.7    |
| 4 Unbilled sales                               | -34.7   | -6.5    | + 437.9  | 15.7        | 42.4    | - 63.0   |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 2,645.9 | 2,456.3 | + 7.7    | 9,667.6     | 9,353.4 | + 3.4    |

## Energisa Mato Grosso do Sul

| Description                                    |         | Quarter |          | Accumulated |         |          |
|--|---------|---------|----------|-------------|---------|----------|
| Amounts in GWh                                 | 4Q20    | 4Q19    | Change % | 2020        | 2019    | Change % |
| Residential                                    | 567.1   | 542.4   | + 4.5    | 2,084.5     | 1,995.4 | + 4.5    |
| Industrial                                     | 347.8   | 308.2   | + 12.8   | 1,332.6     | 1,221.6 | + 9.1    |
| Captive Industrial                             | 75.8    | 72.2    | + 4.9    | 292.1       | 299.2   | - 2.3    |
| Free Industrial                                | 272.0   | 236.0   | + 15.3   | 1,040.5     | 922.4   | + 12.8   |
| Commercial                                     | 289.2   | 309.3   | - 6.5    | 1,091.0     | 1,193.9 | - 8.6    |
| Captive Commercial                             | 249.8   | 271.4   | - 8.0    | 946.6       | 1,052.9 | - 10.1   |
| Free Commercial                                | 39.4    | 37.9    | + 4.0    | 144.4       | 141.0   | + 2.4    |
| Rural  | 155.7   | 150.1   | + 3.7    | 610.1       | 576.4   | + 5.8    |
| Other  | 167.2   | 182.7   | - 8.5    | 649.9       | 699.6   | - 7.1    |
| 1 Energy sales to captive consumers            | 1,200.0 | 1,203.2 | - 0.3    | 4,519.0     | 4,562.3 | - 0.9    |
| 2 Energy associated with free consumers (TUSD) | 327.1   | 289.5   | + 13.0   | 1,249.0     | 1,124.5 | + 11.1   |
| 3 Captive sales + TUSD (1+2)                   | 1,527.0 | 1,492.7 | + 2.3    | 5,768.1     | 5,686.8 | + 1.4    |
| 4 Unbilled sales                               | 57.8    | 50.2    | + 15.2   | 6.6         | 14.5    | - 54.4   |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 1,584.9 | 1,542.9 | + 2.7    | 5,774.7     | 5,701.3 | + 1.3    |

## Energisa Tocantins

| Description                                    |       | Quarter |          | Accumulated |         |          |
|--|-------|---------|----------|-------------|---------|----------|
| Amounts in GWh                                 | 4Q20  | 4Q19    | Change % | 2020        | 2019    | Change % |
| Residential                                    | 312.7 | 274.6   | + 13.9   | 1,121.9     | 1,050.3 | + 6.8    |
| Industrial                                     | 81.9  | 73.0    | + 12.1   | 325.7       | 324.4   | + 0.4    |
| Captive Industrial                             | 18.9  | 21.4    | - 11.6   | 92.3        | 130.6   | - 29.3   |
| Free Industrial                                | 63.0  | 51.6    | + 21.9   | 233.4       | 193.9   | + 20.4   |
| Commercial                                     | 109.9 | 113.6   | - 3.3    | 410.4       | 443.6   | - 7.5    |
| Captive Commercial                             | 96.8  | 103.2   | - 6.2    | 368.7       | 400.0   | - 7.8    |
| Free Commercial                                | 13.1  | 10.5    | + 25.5   | 41.7        | 43.6    | - 4.4    |
| Rural  | 64.7  | 54.6    | + 18.7   | 264.2       | 234.9   | + 12.5   |
| Other  | 85.7  | 94.8    | - 9.6    | 331.0       | 364.9   | - 9.3    |
| 1 Energy sales to captive consumers            | 571.4 | 547.4   | + 4.4    | 2,158.7     | 2,176.1 | - 0.8    |
| 2 Energy associated with free consumers (TUSD) | 83.5  | 63.3    | + 32.0   | 294.5       | 241.9   | + 21.7   |
| 3 Captive sales + TUSD (1+2)                   | 654.9 | 610.6   | + 7.3    | 2,453.2     | 2,418.1 | + 1.5    |
| 4 Unbilled sales                               | -7.9  | -4.5    | + 74.4   | 3.5         | 6.4     | - 44.9   |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 647.1 | 606.1   | + 6.8    | 2,456.7     | 2,424.4 | + 1.3    |



## Energisa Sul Sudeste

| Description                                    |         | Quarter |          | Accumulated |         |          |
|--|---------|---------|----------|-------------|---------|----------|
| Amounts in GWh                                 | 4Q20    | 4Q19    | Change % | 2020        | 2019    | Change % |
| Residential                                    | 437.0   | 399.9   | + 9.3    | 1,565.5     | 1,512.3 | + 3.5    |
| Industrial                                     | 327.1   | 324.5   | + 0.8    | 1,228.9     | 1,264.4 | - 2.8    |
| Captive Industrial                             | 74.6    | 86.0    | - 13.3   | 310.1       | 339.5   | - 8.7    |
| Free Industrial                                | 252.5   | 238.4   | + 5.9    | 918.8       | 925.0   | - 0.7    |
| Commercial                                     | 218.4   | 224.8   | - 2.8    | 771.9       | 846.4   | - 8.8    |
| Captive Commercial                             | 186.4   | 198.2   | - 5.9    | 668.6       | 751.9   | - 11.1   |
| Free Commercial                                | 32.0    | 26.6    | + 20.4   | 103.3       | 94.5    | + 9.3    |
| Rural  | 97.4    | 88.2    | + 10.4   | 356.3       | 332.9   | + 7.0    |
| Other  | 117.6   | 125.9   | - 6.6    | 465.1       | 489.4   | - 5.0    |
| 1 Energy sales to captive consumers            | 907.9   | 895.9   | + 1.3    | 3,352.6     | 3,417.2 | - 1.9    |
| 2 Energy associated with free consumers (TUSD) | 289.6   | 267.2   | + 8.4    | 1,035.0     | 1,028.3 | + 0.7    |
| 3 Captive sales + TUSD (1+2)                   | 1,197.5 | 1,163.1 | + 3.0    | 4,387.6     | 4,445.5 | - 1.3    |
| 4 Unbilled sales                               | 10.9    | 15.8    | - 30.7   | 3.2         | 1.7     | + 83.0   |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 1,208.5 | 1,178.9 | + 2.5    | 4,390.8     | 4,447.2 | - 1.3    |

## Energisa Acre

| Description                                    |       | Quarter |          | Accumulated |         |          |
|--|-------|---------|----------|-------------|---------|----------|
| Amounts in GWh                                 | 4Q20  | 4Q19    | Change % | 2020        | 2019    | Change % |
| Residential                                    | 153.1 | 128.9   | + 18.8   | 550.0       | 491.1   | + 12.0   |
| Industrial                                     | 10.4  | 10.2    | + 2.2    | 40.9        | 37.3    | + 9.6    |
| Captive Industrial                             | 8.6   | 10.2    | - 15.2   | 35.1        | 37.3    | - 5.9    |
| Free Industrial                                | 1.8   | 0.0     | -        | 5.8         | 0.0     | -        |
| Commercial                                     | 70.4  | 68.6    | + 2.6    | 249.8       | 262.4   | - 4.8    |
| Captive Commercial                             | 58.8  | 58.3    | + 0.9    | 210.2       | 222.8   | - 5.7    |
| Free Commercial                                | 11.5  | 10.3    | + 12.1   | 39.6        | 39.5    | + 0.2    |
| Rural  | 15.4  | 13.7    | + 12.5   | 57.1        | 52.7    | + 8.4    |
| Other  | 51.9  | 60.7    | - 14.6   | 204.7       | 237.3   | - 13.7   |
| 1 Energy sales to captive consumers            | 287.8 | 271.7   | + 5.9    | 1,057.1     | 1,041.2 | + 1.5    |
| 2 Energy associated with free consumers (TUSD) | 13.3  | 10.3    | + 29.3   | 45.4        | 39.5    | + 14.9   |
| 3 Captive sales + TUSD (1+2)                   | 301.1 | 282.0   | + 6.8    | 1,102.6     | 1,080.8 | + 2.0    |
| 4 Unbilled sales                               | 2.2   | -3.2    | -        | 3.4         | 6.5     | - 48.3   |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 303.4 | 278.8   | + 8.8    | 1,105.9     | 1,087.3 | + 1.7    |

## Energisa Rondônia

| Description                                    |       | Quarter |          | Accumulated |         |          |
|--|-------|---------|----------|-------------|---------|----------|
| Amounts in GWh                                 |       | 4Q19    | Change % | 2020        | 2019    | Change % |
| Residential                                    | 404.7 | 335.3   | + 20.7   | 1,441.2     | 1,291.1 | + 11.6   |
| Industrial                                     | 121.9 | 114.0   | + 6.9    | 469.6       | 455.4   | + 3.1    |
| Captive Industrial                             | 74.8  | 74.1    | + 0.9    | 291.8       | 305.4   | - 4.5    |
| Free Industrial                                | 47.1  | 39.9    | + 18.1   | 177.8       | 150.0   | + 18.5   |
| Commercial                                     | 188.9 | 184.3   | + 2.5    | 691.5       | 712.5   | - 2.9    |
| Captive Commercial                             | 175.2 | 172.7   | + 1.4    | 649.4       | 668.5   | - 2.9    |
| Free Commercial                                | 13.7  | 11.5    | + 18.9   | 42.1        | 44.0    | - 4.2    |
| Rural  | 97.2  | 83.8    | + 16.1   | 362.9       | 337.1   | + 7.7    |
| Other  | 104.9 | 120.7   | - 13.1   | 395.7       | 442.4   | - 10.6   |
| 1 Energy sales to captive consumers            | 856.8 | 786.6   | + 8.9    | 3,141.0     | 3,044.5 | + 3.2    |
| 2 Energy associated with free consumers (TUSD) | 60.8  | 51.4    | + 18.3   | 219.9       | 194.0   | + 13.4   |
| 3 Captive sales + TUSD (1+2)                   | 917.6 | 838.0   | + 9.5    | 3,360.9     | 3,238.4 | + 3.8    |
| 4 Unbilled sales                               | -20.7 | -6.7    | + 208.8  | -3.9        | 16.9    | -        |
| 5 Captive sales + TUSD + unbilled supply (3+4) | 897.0 | 831.3   | + 7.9    | 3,357.0     | 3,255.4 | + 3.1    |



## A.2 Selected Financial Information of Energisa Consolidated

| Statement of Income                       |           | Quarter   |          |            | Accumulated |           |
|---|-----------|-----------|----------|------------|-------------|-----------|
| Amounts in R\$ million                    | 4Q20      | 4Q19      | Change % | 2020       | 2019        | Change %  |
| Gross Revenue                             | 8,891.3   | 7,683.2   | + 15.7   | 29,737.4   | 29,277.7    | + 1.6     |
| Deductions                                | (2,640.1) | (2,317.5) | + 13.9   | (9,407.2)  | (9,374.6)   | + 0.3     |
| Net revenues                              | 6,251.1   | 5,365.7   | + 16.5   | 20,330.2   | 19,903.1    | + 2.1     |
| Construction revenue                      | 678.1     | 913.6     | - 25.8   | 2,355.3    | 2,979.9     | - 21.0    |
| Net revenue, without construction revenue | 5,573.1   | 4,452.1   | + 25.2   | 17,974.9   | 16,923.2    | + 6.2     |
| Construction cost                         | (590.7)   | (807.2)   | - 26.8   | (2,109.3)  | (2,603.7)   | - 19.0    |
| Non Manageable Expenses                   | (3,569.6) | (2,782.2) | + 28.3   | (11,264.1) | (10,889.9)  | + 3.4     |
| Purchased Energy                          | (3,142.7) | (2,476.0) | + 26.9   | (9,805.8)  | (9,753.4)   | + 0.5     |
| Transmission of Electric Power            | (427.0)   | (306.2)   | + 39.5   | (1,458.3)  | (1,136.5)   | + 28.3    |
| Manageable Expenses                       | (867.6)   | (866.0)   | + 0.2    | (2,883.4)  | (2,931.0)   | - 1.6     |
| PMSO                                      | (836.3)   | (926.6)   | - 9.7    | (2,588.0)  | (2,906.8)   | - 11.0    |
| Personnel                                 | (490.2)   | (460.1)   | + 6.6    | (1,366.4)  | (1,465.6)   | - 6.8     |
| Pension Fund                              | 26.0      | (12.1)    | -        | (10.0)     | (63.7)      | - 84.3    |
| Material                                  | (62.3)    | (58.5)    | + 6.5    | (198.0)    | (192.2)     | + 3.0     |
| Outsourced services                       | (249.8)   | (252.7)   | - 1.2    | (791.8)    | (854.5)     | - 7.3     |
| Others                                    | (59.9)    | (143.2)   | - 58.1   | (221.8)    | (330.8)     | - 33.0    |
| Provisions/Reversals                      | (31.4)    | 60.6      | -        | (295.3)    | (24.2)      | + 1,122.6 |
| Contingency                               | 16.1      | 86.2      | - 81.4   | 85.0       | 188.3       | - 54.8    |
| Doubtful accounts                         | (47.4)    | (25.6)    | + 85.0   | (380.4)    | (212.5)     | + 79.0    |
| Depreciation and Amortization             | (326.8)   | (284.0)   | + 15.0   | (1,228.7)  | (1,157.9)   | + 6.1     |
| Other Revenue/Expenses                    | (102.8)   | 57.7      | -        | (142.3)    | 21.3        | -         |
| EBITDA                                    | 1,120.4   | 968.1     | + 15.7   | 3,931.1    | 3,499.9     | + 12.3    |
| Financial Income/Loss                     | (495.7)   | (231.4)   | + 114.2  | (655.8)    | (1,360.4)   | - 51.8    |
| Finance revenue                           | 210.7     | 222.0     | - 5.1    | 735.3      | 910.6       | - 19.3    |
| Finance costs                             | (706.4)   | (453.3)   | + 55.8   | (1,391.0)  | (2,271.0)   | - 38.7    |
| Equity in income of subsidiaries          | -         | -         | -        | -          | -           | -         |
| Income before tax                         | 297.9     | 452.7     | - 34.2   | 2,046.7    | 981.6       | + 108.5   |
| Taxes                                     | (194.3)   | (99.4)    | + 95.5   | (527.7)    | (454.5)     | +16.1     |
| Earnings from discontinued operations     | 88.5      | -         | -        | 88.5       | -           | -         |
| Net income                                | 192.0     | 353.3     | - 45.6   | 1,607.5    | 527.2       | + 204.9   |
| Attributable to controlling interests     | 139.5     | 338.3     | - 58.8   | 1,468.9    | 455.4       | + 222.6   |
| Attributable to noncontrolling interests  | 52.5      | 15.0      | + 250.3  | 138.5      | 71.8        | + 93.0    |
| Adjusted EBITDA                           | 1,226.6   | 1,056.1   | + 16.1   | 4,312.0    | 3,839.9     | + 12.3    |



## A.3 Selected financial information by DisCo

| Statement of Income in 4Q20<br>Amounts in R\$ million | EMG     | ENF    | ESE     | EBO    | EPB     | EMT     |
|---|---------|--------|---------|--------|---------|---------|
| Gross Revenue   | 348.5   | 82.5   | 610.0   | 128.8  | 1,032.9 | 2,445.1 |
| Deductions  | (122.3) | (32.2) | (150.1) | (37.3) | (274.3) | (839.3) |
| Net Revenue   | 226.2   | 50.3   | 459.8   | 91.5   | 758.7   | 1,605.8 |
| Net Revenue Ex. Construction                          | 199.5   | 45.0   | 439.2   | 88.1   | 699.6   | 1,504.0 |
| Non Manageable Expenses                               | (131.1) | (29.5) | (294.1) | (61.5) | (454.8) | (891.3) |
| Purchased Energy                                      | (109.9) | (20.6) | (268.5) | (52.6) | (402.0) | (783.6) |
| Transmission of Electric Power                        | (21.1)  | (8.9)  | (25.7)  | (8.9)  | (52.7)  | (107.7) |
| Manageable Expenses                                   | (41.3)  | (6.9)  | (56.4)  | (11.3) | (96.4)  | (176.0) |
| PMSO  | (42.1)  | (6.5)  | (59.6)  | (11.8) | (94.4)  | (155.5) |
| Personnel   | (20.1)  | (3.1)  | (31.8)  | (6.2)  | (47.1)  | (71.7)  |
| Pension Fund  | (0.1)   | (0.1)  | (0.8)   | (0.1)  | 3.2     | 11.8    |
| Material  | (2.3)   | (0.5)  | (3.4)   | (0.6)  | (6.6)   | (12.2)  |
| Services  | (16.8)  | (2.8)  | (19.3)  | (4.2)  | (37.1)  | (71.8)  |
| Other   | (2.8)   | (0.2)  | (4.2)   | (0.6)  | (6.9)   | (11.5)  |
| Provisions/Reversals                                  | 0.8     | (0.4)  | 3.2     | 0.5    | (2.0)   | (20.5)  |
| Provision for Contingencies                           | 0.5     | 0.2    | 0.8     | 0.3    | (1.0)   | 2.0     |
| Allowance for Doubtful Accounts                       | 0.3     | (0.6)  | 2.4     | 0.2    | (1.0)   | (22.5)  |
| Depreciation and Amortization                         | (9.9)   | (2.4)  | (17.1)  | (2.1)  | (21.3)  | (76.1)  |
| Other Revenue/Expenses                                | (0.2)   | (0.5)  | 0.3     | 0.1    | 1.5     | (7.2)   |
| EBITDA  | 26.9    | 8.2    | 89.0    | 15.3   | 149.9   | 429.6   |
| Financial Income/Loss                                 | (1.5)   | (2.2)  | (14.4)  | (0.1)  | 5.5     | (5.0)   |
| Net income before tax                                 | 15.5    | 3.6    | 57.5    | 13.1   | 134.1   | 348.5   |
| Taxes   | (5.0)   | (1.3)  | (11.8)  | (2.6)  | (26.1)  | (79.8)  |
| Net Income  | 10.4    | 2.4    | 45.7    | 10.6   | 108.0   | 268.7   |
| Adjusted EBITDA                                       | 30.9    | 8.3    | 97.0    | 17.1   | 165.2   | 463.9   |

| Statement of Income in 4Q20<br>Amounts in R\$ million | EMS     | ΕΤΟ     | ESS     | ERO     | EAC    |
|---|---------|---------|---------|---------|--------|
| Gross Revenue   | 1,307.7 | 602.0   | 812.4   | 735.6   | 293.3  |
| Deductions  | (382.8) | (173.2) | (268.3) | (215.0) | (88.5) |
| Net Revenue   | 924.9   | 428.8   | 544.1   | 520.6   | 204.8  |
| Net Revenue Ex. Construction                          | 854.7   | 395.1   | 492.5   | 400.9   | 173.3  |
| Non Manageable Expenses                               | (515.8) | (204.2) | (359.2) | (284.2) | (85.1) |
| Purchased Energy                                      | (443.1) | (179.7) | (283.7) | (259.1) | (78.3) |
| Transmission of Electric Power                        | (72.7)  | (24.6)  | (75.6)  | (25.1)  | (6.8)  |
| Manageable Expenses                                   | (156.8) | (84.9)  | (51.4)  | (106.0) | (42.1) |
| PMSO  | (136.0) | (86.1)  | (52.5)  | (98.7)  | (54.4) |
| Personnel   | (72.6)  | (46.2)  | (33.0)  | (42.8)  | (22.8) |
| Pension Fund  | (0.9)   | 2.4     | 12.4    | (0.5)   | (0.1)  |
| Material  | (8.3)   | (5.2)   | (3.7)   | (5.5)   | (1.5)  |
| Services  | (49.2)  | (25.9)  | (24.6)  | (43.9)  | (24.4) |
| Other   | (4.9)   | (11.3)  | (3.6)   | (6.0)   | (5.6)  |
| Provisions/Reversals                                  | (20.8)  | 1.2     | 1.1     | (7.2)   | 12.3   |
| Provision for Contingencies                           | (6.3)   | 2.0     | 0.7     | 4.4     | 12.0   |
| Allowance for Doubtful Accounts                       | (14.5)  | (0.9)   | 0.4     | (11.6)  | 0.4    |
| Depreciation and Amortization                         | (26.4)  | (21.1)  | (15.4)  | (28.1)  | (13.4) |
| Other Revenue/Expenses                                | (3.5)   | (1.3)   | (1.6)   | 57.5    | (25.4) |
| EBITDA  | 178.6   | 104.6   | 80.4    | 68.2    | 20.8   |
| Financial Income/Loss                                 | (5.7)   | (1.8)   | (2.4)   | (16.3)  | 2.7    |
| Net income before tax                                 | 146.4   | 81.8    | 62.6    | 23.8    | 10.1   |
| Taxes   | (49.2)  | (1.8)   | (21.5)  | (15.5)  | 0.5    |
| Net Income  | 97.3    | 80.0    | 41.0    | 8.2     | 10.6   |
| Adjusted EBITDA                                       | 196.7   | 114.8   | 86.9    | 71.7    | 25.3   |



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## A.4 Net Revenue by Consumption Sector by DisCo

See below net revenue by consumption sector by DisCo in 4Q20:

| Net revenue by consumption sector in 4Q20<br>Amounts in R\$ million | EMG   | ENF  | ESE   | EBO   | EPB     | ЕМТ     |
|---|-------|------|-------|-------|---------|---------|
| (+) Electricity revenue (captive market)                            | 265.2 | 68.6 | 391.0 | 89.8  | 680.5   | 1,774.7 |
| <ul> <li>✓ Residential</li> </ul>                                   | 133.8 | 39.3 | 206.3 | 47.6  | 374.9   | 862.4   |
| 🗸 Industrial  | 23.5  | 5.8  | 26.6  | 7.9   | 32.8    | 140.5   |
| <ul> <li>✓• Commercial</li> </ul>                                   | 48.9  | 16.1 | 84.8  | 21.5  | 127.3   | 355.3   |
| 🗸 Rural   | 35.7  | 1.1  | 16.0  | 3.5   | 48.5    | 257.6   |
| <ul> <li>✓ Other sectors</li> </ul>                                 | 23.3  | 6.2  | 57.3  | 9.3   | 97.0    | 158.9   |
| (+) Electricity sales to distributors                               | 7.5   | -    | 94.7  | 14.6  | 122.8   | 57.4    |
| (+) Net unbilled sales  | 5.1   | 0.9  | 6.5   | 0.4   | 10.7    | 16.0    |
| (+) Electricity network usage charges                               | 22.0  | 5.0  | 18.0  | 4.7   | 33.7    | 199.6   |
| (+) Construction revenue  | 26.7  | 5.3  | 20.6  | 3.4   | 59.1    | 101.7   |
| (+) Creation and amortization - CVA                                 | 0.8   | 0.0  | 33.1  | 7.6   | 48.3    | 116.5   |
| (+) Subsidies for services awarded under concession                 | 18.3  | 1.6  | 29.7  | 5.2   | 55.4    | 95.3    |
| (+) Concession financial asset                                      | 0.9   | 0.1  | 13.7  | 2.2   | 19.2    | 84.0    |
| (+) Other revenue   | 2.0   | 1.0  | 2.8   | 0.8   | 3.4     | (0.3)   |
| (=) Gross revenue   | 348.5 | 82.5 | 610.0 | 128.8 | 1,032.9 | 2,445.1 |
| (-) Sales taxes   | 101.3 | 26.4 | 134.2 | 33.7  | 250.9   | 709.2   |
| (-) Rate flag deductions  | (0.7) | 0.9  | (1.5) | (0.3) | (2.2)   | (5.1)   |
| (-) Sector charges  | 21.7  | 4.9  | 17.4  | 3.8   | 25.6    | 135.2   |
| (=) Net revenue   | 226.2 | 50.3 | 459.8 | 91.5  | 758.7   | 1,605.8 |
| (-) Construction revenue  | 26.7  | 5.3  | 20.6  | 3.4   | 59.1    | 101.7   |
| (=) Net revenue, without construction revenue                       | 199.5 | 45.0 | 439.2 | 88.1  | 699.6   | 1,504.0 |

| Net revenue by consumption sector in 4Q20<br>Amounts in R\$ million | EMS     | ЕТО   | ESS   | ERO    | EAC   |
|---|---------|-------|-------|--------|-------|
| (+) Electricity revenue (captive market)                            | 945.9   | 471.5 | 584.2 | 591.2  | 209.1 |
| <ul> <li>✓ Residential</li> </ul>                                   | 478.2   | 269.8 | 301.5 | 302.8  | 117.2 |
| 🗸 Industrial  | 56.3    | 15.5  | 50.2  | 46.0   | 5.8   |
| ✓• Commercial   | 204.6   | 87.9  | 128.1 | 128.0  | 48.0  |
| ✓• Rural  | 108.8   | 43.2  | 46.8  | 57.3   | 9.6   |
| ✓ • Other sectors   | 97.9    | 55.1  | 57.6  | 57.2   | 28.6  |
| (+) Electricity sales to distributors                               | 39.8    | 19.3  | 17.5  | 79.3   | 26.8  |
| (+) Net unbilled sales  | 44.1    | 1.3   | 17.7  | (6.2)  | 6.0   |
| (+) Electricity network usage charges                               | 74.9    | 16.9  | 74.0  | 6.2    | -     |
| (+) Construction revenue  | 70.3    | 33.7  | 51.5  | 119.7  | 31.5  |
| (+) Creation and amortization - CVA                                 | 41.9    | 24.2  | 22.1  | (81.9) | (0.9) |
| (+) Subsidies for services awarded under concession                 | 54.1    | 33.8  | 33.9  | 24.2   | 8.3   |
| (+) Concession financial asset                                      | 32.2    | 1.0   | 2.1   | 2.6    | 1.7   |
| (+) Other revenue   | 4.7     | 0.4   | 9.3   | 0.6    | 10.9  |
| (=) Gross revenue   | 1,307.7 | 602.0 | 812.4 | 735.6  | 293.3 |
| (-) Sales taxes   | 305.1   | 159.8 | 208.4 | 170.2  | 73.6  |
| (-) Rate flag deductions  | (2.7)   | (1.3) | (1.9) | (2.1)  | (0.6) |
| (-) Sector charges  | 80.3    | 14.8  | 61.8  | 46.9   | 15.5  |
| (=) Net revenue   | 924.9   | 428.8 | 544.1 | 520.6  | 204.8 |
| (-) Construction revenue  | 70.3    | 33.7  | 51.5  | 119.7  | 31.5  |
| (=) Net revenue, without construction revenue                       | 854.7   | 395.1 | 492.5 | 400.9  | 173.3 |



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## A.5 Operating Costs and Expenses by DisCo

## See below operating expenses by DisCo in 4Q20:

| Breakdown of operating expenses<br>Amounts in R\$ million              | EMG   | ENF   | ESE   | EBO   | EPB   | ЕМТ     |
|--|-------|-------|-------|-------|-------|---------|
| 1 Non Manageable costs and expenses                                    | 131.1 | 29.5  | 294.1 | 61.5  | 454.8 | 891.3   |
| 1.1 Energy purchased   | 109.9 | 20.6  | 268.5 | 52.6  | 402.0 | 783.6   |
| 1.2 Transmission of electricity  | 21.1  | 8.9   | 25.7  | 8.9   | 52.7  | 107.7   |
| 2 Manageable costs and expenses  | 41.3  | 6.9   | 56.4  | 11.3  | 96.4  | 176.0   |
| 2.1 PMSO   | 42.1  | 6.5   | 59.6  | 11.8  | 94.4  | 155.5   |
| 2.1.1 Personnel  | 20.1  | 3.1   | 31.8  | 6.2   | 47.1  | 71.7    |
| 2.1.2 Pension fund   | 0.1   | 0.1   | 0.8   | 0.1   | (3.2) | (11.8)  |
| 2.1.3 Material   | 2.3   | 0.5   | 3.4   | 0.6   | 6.6   | 12.2    |
| 2.1.4 - Services   | 16.8  | 2.8   | 19.3  | 4.2   | 37.1  | 71.8    |
| 2.1.5 Other  | 2.8   | 0.2   | 4.2   | 0.6   | 6.9   | 11.5    |
| <ul> <li>Fines and compensation</li> </ul>                             | 0.1   | 0.0   | 0.1   | 0.0   | 0.2   | 0.8     |
| <ul> <li>Contingencies (settlement of civil claims)</li> </ul>         | 0.3   | 0.1   | 0.9   | 0.3   | 2.3   | 16.3    |
| ✓ Other  | 2.4   | 0.1   | 3.2   | 0.3   | 4.4   | (5.6)   |
| 2.2 Provisions/Reversals   | (0.8) | 0.4   | (3.2) | (0.5) | 2.0   | 20.5    |
| 2.2.1 Contingencies  | (0.5) | (0.2) | (0.8) | (0.3) | 1.0   | (2.0)   |
| 2.2.2 Doubtful accounts  | (0.3) | 0.6   | (2.4) | (0.2) | 1.0   | 22.5    |
| 3 Other revenue/expenses   | 10.2  | 2.9   | 16.8  | 2.1   | 19.8  | 83.3    |
| 3.1 Depreciation and amortization                                      | 9.9   | 2.4   | 17.1  | 2.1   | 21.3  | 76.1    |
| 3.2 Other revenue/expenses   | 0.2   | 0.5   | (0.3) | (0.1) | (1.5) | 7.2     |
| Total Operating Costs and Expenses (1+2+3, without construction costs) | 182.6 | 39.2  | 367.3 | 74.9  | 571.0 | 1,150.5 |
| Construction cost  | 26.7  | 5.3   | 20.6  | 3.4   | 59.1  | 101.7   |
| Total Operating Costs and Expenses (1+2+3, without construction costs) | 209.3 | 44.5  | 387.9 | 78.3  | 630.1 | 1,252.2 |

| Breakdown of operating expenses<br>Amounts in R\$ million              | EMS   | ЕТО   | ESS    | ERO    | EAC    |
|--|-------|-------|--------|--------|--------|
| 1 Non Manageable costs and expenses                                    | 515.8 | 204.2 | 359.2  | 284.2  | 85.1   |
| 1.1 Energy purchased   | 443.1 | 179.7 | 283.7  | 259.1  | 78.3   |
| 1.2 Transmission of electricity  | 72.7  | 24.6  | 75.6   | 25.1   | 6.8    |
| 2 Manageable costs and expenses  | 156.8 | 84.9  | 51.4   | 106.0  | 42.1   |
| 2.1 PMSO   | 136.0 | 86.1  | 52.5   | 98.7   | 54.4   |
| 2.1.1 Personnel  | 72.6  | 46.2  | 33.0   | 42.8   | 22.8   |
| 2.1.2 Pension fund   | 0.9   | (2.4) | (12.4) | 0.5    | 0.1    |
| 2.1.3 Material   | 8.3   | 5.2   | 3.7    | 5.5    | 1.5    |
| 2.1.4 - Services   | 49.2  | 25.9  | 24.6   | 43.9   | 24.4   |
| 2.1.5 Other  | 4.9   | 11.3  | 3.6    | 6.0    | 5.6    |
| <ul> <li>Fines and compensation</li> </ul>                             | 0.5   | 0.1   | 0.1    | 0.2    | 0.4    |
| <ul> <li>Contingencies (settlement of civil claims)</li> </ul>         | 5.6   | 2.3   | 1.9    | 3.5    | 0.6    |
| ✓ Other  | (1.2) | 8.9   | 1.7    | 2.3    | 4.6    |
| 2.2 Provisions/Reversals   | 20.8  | (1.2) | (1.1)  | 7.2    | (12.3) |
| 2.2.1 Contingencies  | 6.3   | (2.0) | (0.7)  | (4.4)  | (12.0) |
| 2.2.2 Doubtful accounts  | 14.5  | 0.9   | (0.4)  | 11.6   | (0.4)  |
| 3 Other revenue/expenses   | 29.9  | 22.4  | 16.9   | (29.4) | 38.7   |
| 3.1 Depreciation and amortization                                      | 26.4  | 21.1  | 15.4   | 28.1   | 13.4   |
| 3.2 Other revenue/expenses   | 3.5   | 1.3   | 1.6    | (57.5) | 25.4   |
| Total Operating Costs and Expenses (1+2+3, without construction costs) | 702.5 | 311.5 | 427.5  | 360.8  | 165.9  |
| Construction cost  | 70.3  | 33.7  | 51.5   | 119.7  | 31.5   |
| Total Operating Costs and Expenses (1+2+3, without construction costs) | 772.7 | 345.2 | 479.1  | 480.5  | 197.4  |



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## A.6 Reconciliation of net income and EBITDA

|   |         | Qua     | rter       |               |           | Accun     | nulated    |            |
|---|---------|---------|------------|---------------|-----------|-----------|------------|------------|
| Reconciliation of net income and EBITDA<br>Amounts in R\$ million | 4Q20    | 4Q19    | Change %   | Change<br>R\$ | 2020      | 2019      | Change %   | Change R\$ |
| (=) Consolidated net income                                       | 192.0   | 353.3   | - 45.6     | (161.3)       | 1,607.5   | 527.2     | + 204.9    | 1,080.3    |
| (-) Income and social contribution taxes                          | (194.3) | (99.4)  | + 95.5     | (94.9)        | (527.7)   | (454.5)   | + 16.1     | (73.2)     |
| (-) Financial income/expenses                                     | (495.7) | (231.4) | + 114.2    | (264.3)       | (655.8)   | (1,360.4) | - 51.8     | 704.6      |
| (-) Depreciation and amortization                                 | (326.8) | (284.0) | + 15.0     | (42.7)        | (1,228.7) | (1,157.9) | + 6.1      | (70.8)     |
| (-) Earnings from discontinued operations                         | 88.5    | -       | -          | 88.5          | 88.5      | -         | -          | 88.5       |
| (=) EBITDA  | 1,120.4 | 968.1   | + 15.7     | 152.2         | 3,931.1   | 3,499.9   | + 12.3     | 431.2      |
| (+) Revenue from interest on overdue<br>energy bills              | 106.3   | 88.0    | + 20.7     | 18.3          | 380.9     | 340.0     | + 12.0     | 40.8       |
| (=) Adjusted EBITDA   | 1,226.6 | 1,056.1 | + 16.1     | 170.5         | 4,312.0   | 3,839.9   | + 12.3     | 472.1      |
| EBITDA Margin (%)   | 17.9    | 18.0    | - 0.1 p.p. |               | 19.3      | 17.6      | + 1.8 p.p. |            |
| Adjusted EBITDA Margin (%)  | 19.6    | 19.7    | - 0.1 p.p. |               | 21.2      | 19.3      | + 1.9 p.p. |            |



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| Net debts at December 31, 2020<br>(R\$ million) | EMG           | ENF   | ESE     | EBO    | ЕРВ     | EMT     |
|---|---------------|-------|---------|--------|---------|---------|
| Current   | 273.8         | 50.6  | 198.2   | 74.9   | 252.7   | 1,150.7 |
| Loans and financing                             | 270.9         | 48.5  | 215.9   | 72.0   | 156.3   | 1,065.7 |
| Debentures                                      | 16.7          | 0.5   | 33.4    | 0.3    | 86.6    | 145.5   |
| Debt charges                                    | 8.9           | 1.5   | 14.3    | 2.6    | 7.8     | 62.4    |
| Tax financing and post-employment benefits      | 1.0           | 0.1   | 9.4     | 0.0    | 8.3     | 14.0    |
| Derivative financial instruments, net           | (23.7)        | -     | (74.7)  | -      | (6.2)   | (136.9) |
| Noncurrent                                      | 263.0         | 62.2  | 910.3   | 45.4   | 754.8   | 3,131.8 |
| Loans, financing and leasing                    | 2.6           | 10.3  | 230.9   | 10.6   | 8.6     | 1,740.1 |
| Debentures                                      | 267.1         | 51.1  | 498.5   | 34.8   | 665.9   | 1,516.6 |
| Tax financing and post-employment benefits      | 9.5           | 0.8   | 201.7   | 0.0    | 120.2   | 126.6   |
| Derivative financial instruments, net           | (16.1)        | -     | (20.8)  | -      | (39.9)  | (251.6) |
| Total debts                                     | 536.9         | 112.8 | 1,108.5 | 120.3  | 1,007.6 | 4,282.5 |
| (-) Cash and cash equivalents                   | 223.4         | 72.3  | 350.7   | 109.2  | 432.4   | 1.904.6 |
| Total net debts                                 | 313.5         | 40.5  | 757.8   | 11.1   | 575.1   | 2,377.8 |
| (-) CDE Credits                                 | 16.8          | 0.9   | 9.8     | 0.9    | 36.9    | 81.8    |
| (-) CCC Credits                                 | -             | -     | -       | -      | -       | 20.3    |
| (-) CVA Credits                                 | (17.9)        | 1.1   | (27.8)  | (12.8) | (44.0)  | (265.9) |
| Total net debts less sector credits             | 314.6         | 38.4  | 775.8   | 23.0   | 582.2   | 2,541.6 |
|   | Relative Indi | cator |         |        |         |         |
| Net debt / Adjusted EBITDA 12 months (1)        | 2.2           | 1.2   | 2.4     | 0.4    | 1.0     | 2.0     |

| Net debts at December 31, 2020<br>(R\$ million) | EMS          | ЕТО     | ESS     | ERO     | EAC     |
|---|--------------|---------|---------|---------|---------|
| Current   | 408.8        | 389.4   | 203.4   | 547.2   | 217.0   |
| Loans and financing                             | 232.9        | 514.6   | 178.2   | 7.1     | 269.8   |
| Debentures                                      | 198.4        | 44.9    | 39.3    | 527.5   | 6.0     |
| Debt charges                                    | 9.3          | 2.3     | 1.3     | 0.1     | 3.9     |
| Tax financing and post-employment benefits      | 2.8          | 3.3     | 22.6    | 16.8    | 0.0     |
| Derivative financial instruments, net           | (34.5)       | (175.7) | (38.0)  | (4.4)   | (62.7)  |
| Noncurrent                                      | 1,349.4      | 892.0   | 703.7   | 2,478.7 | 858.0   |
| Loans, financing and leasing                    | 714.1        | 59.4    | 429.2   | 1,013.4 | 557.5   |
| Debentures                                      | 695.1        | 903.0   | 359.3   | 1,555.8 | 445.2   |
| Tax financing and post-employment benefits      | 31.5         | 27.6    | 85.0    | 10.3    | 0.4     |
| Derivative financial instruments, net           | (91.3)       | (98.0)  | (169.8) | (100.8) | (145.0) |
| Total debts                                     | 1,758.1      | 1,281.4 | 907.2   | 3,025.9 | 1,075.0 |
| (-) Cash and cash equivalents                   | 659.5        | 471.9   | 315.9   | 57.7    | 375.4   |
| Total net debts                                 | 1,098.7      | 809.5   | 591.3   | 2,968.2 | 699.5   |
| (-) CDE Credits                                 | 24.5         | 25.0    | 24.5    | 30.4    | 13.7    |
| (-) CCC Credits                                 | -            | -       |         | 139.3   | 84.4    |
| (-) CVA Credits                                 | (141.5)      | (38.7)  | 25.9    | 170.3   | 117.1   |
| Total net debts less sector credits             | 1,215.6      | 823.2   | 540.8   | 2,628.2 | 484.5   |
| Relati  | ve Indicator |         |         |         |         |
| Net debt / Adjusted EBITDA 12 months (1)        | 1.7          | 2.1     | 1.8     | -       | -       |

<sup>(1)</sup> Adjusted EBITDA = EBITDA + Revenue from interest on overdue energy bills.



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# 2020 EARNINGS RELEASE

#### A.8 EBITDA and Profit - nonrecurring and noncash YTD effects

## **EBITDA**

YTD EBITDA amounted to R\$ 3,931.1 million, an increase of 12.3 % (R\$ 431.2 million) over last year. This amount is influenced by the following non-recurring effects:

- Positives:
- (i) Financial restatement of the VNR, with R\$ 222.6 million YTD and R\$ 232.6 million in the same period of the previous year;
- (ii) Adoption of IFRS 15 in the transmission segment with recognition of contract assets of R\$ 217.1 million YTD and R\$ 273.6 million in the same period of the previous year;
- (iii) PIS/COFINS credit on the CCC account (fuel purchases) in the amount of R\$ 73.5 million, recognized in 1Q20. When a company acquires fuel for plants supplying the islanded system of its concession operators, it appropriates PIS/COFINS credits and receives the reimbursement net of this amount. As the CCEE found that ERO and EAC were not recording these credits, it concluded that these companies were not receiving the full reimbursements they were entitled to.
- (iv) Effect of the ICMS financing at ERO in 1Q20 in the amount of R\$ 14.2 million (reversal of the provision for R\$ 17.0 million less ICMS expense of R\$ 2.8 million);
- (v) Retroactive collection in 2Q20 of PIS / COFINS for financial restatement of the regulatory asset that had not yet been passed through to the rate in the amount of R\$ 59.2 million;
- (vi) Addition made by ERO to the CCC subsidy of R\$ 107.7 million in 2Q20 and 4Q20, net of PIS and COFINS, identified during the process of fine-tuning the implementation of controls and new practices.
- Negatives:
- (i) Severance costs of R\$ 27.2 million YTD and R\$ 98.1 million in the same period of the previous year;
- (ii) Mark-to-market of Energisa Comercializadora's portfolio, with a negative effect of R\$ 26.9 million YTD compared with a positive effect of R\$ 65.6 million in the same period last year (CPC 48);
- (iii) Recalculating EMT's CVA from 2009 due to the ANEEL audit on fuel reimbursements (CCC). Following recognition of the audited plants, a negative adjustment was needed to the CVA of R\$ 41.1 million in 1Q20 to prevent the effect for consumers doubling;
- (iv) Inventory adjustments recorded after Aneel had ratified ERO and EAC's asset base in Dec/20 in the amount of R\$ 45.7 million;
- (v) Recalculating ERO's CVA due to the ANEEL audit on fuel reimbursements (CCC) in the amount of R\$ 45.2 million.
- (vi) Provision for loss on the fuel loan made by ERO in the period pre-existing the acquisition of R\$ 9.4 million.

If the aforesaid nonrecurring effects were excluded, the YTD EBITDA would be R\$ 3,466.5 million, 20.6% (R\$ 591.7 million) more than last year.



## The table below presents the quarterly and annual EBITDA, disregarding nonrecurring and noncash effects:

|   |         | Quarter |             |         | Accumulated | ł           |
|---|---------|---------|-------------|---------|-------------|-------------|
| Description<br>Amounts in R\$ million                                   | 4Q20    | 4Q19    | Change<br>% | 2020    | 2019        | Change<br>% |
| (=) EBITDA  | 1,120.4 | 968.1   | + 15.7      | 3,931.1 | 3,499.9     | + 12.3      |
| Rescission costs  | 8.7     | 13.7    | - 36.3      | 27.2    | 98.1        | - 72.3      |
| Mark-to-market of the trading company (CPC 48)                          | 32.4    | (73.4)  | -           | 26.9    | (65.6)      | -           |
| Concession financial asset (VNR)  | (159.8) | (89.1)  | + 79.3      | (222.6) | (232.6)     | - 4.3       |
| Adoption of IFRS 15 for transmission segment                            | (74.2)  | (138.0) | - 46.2      | (217.1) | (273.6)     | - 20.6      |
| Regulatory EBITDA TransCos (EGO, EPA I):                                | 7.7     | -       | -           | 34.3    | -           | -           |
| Overcontracting of energy (EMS) - 1Q19                                  | -       | -       | -           | -       | (9.0)       | -           |
| Retrospective adoption of IFRS 15 for transmission segment - 1Q19       | -       | -       | -           | -       | (74.8)      | -           |
| Reversal of Contingency (ERO and EAC) - 2Q19                            | -       | -       | -           | -       | 12.3        | -           |
| REFIS (EAC) - 2Q19  | -       | -       | -           | -       | (15.0)      | -           |
| Realization of Appreciation on Contingencies (ERO and EAC) - 2Q19       | -       | -       | -           | -       | (37.5)      | -           |
| Reversal of Tax Contingency (ETO) - 2Q19                                | -       | -       | -           | -       | (9.4)       | -           |
| CCC Fuel (ERO) - 3Q19   | -       | -       | -           | -       | 29.0        | -           |
| Costs of services provided by ALSOL for client Turn Key projects - 4Q19 | -       | (18.6)  | -           | -       | (18.6)      | -           |
| Negotiation with contractors (ERO and EAC) - 4Q19                       | -       | (28.4)  | -           | -       | (28.4)      | -           |
| CVA adjustment after Aneel audit on CCC (EMT) - 1Q20                    | -       | -       | -           | 41.1    | -           | -           |
| PIS/COFINS CCC Credit (ERO and EAC) - 1Q20                              | -       | -       | -           | (73.5)  | -           | -           |
| Recognition / ICMS financing (ERO) - 1Q20                               | -       | -       | -           | (14.2)  | -           | -           |
| PIS/COFINS CVA Credit - 2Q20  | -       | -       | -           | (59.2)  | -           | -           |
| CCC Subsidy Addition (ERO) - 2Q20 and 4Q20                              | (61.1)  | -       | -           | (107.7) | -           | -           |
| Inventory adjustments after extraordinary review (ERO and EAC) - 4Q20   | 45.7    | -       | -           | 45.7    |             | -           |
| CVA adjustment after Aneel audit on CCC (ERO) - 4Q20                    | 45.2    | -       | -           | 45.2    | -           | -           |
| Provision for Probable Losses - fuel (ERO) - 4Q20                       | 9.4     | -       | -           | 9.4     | -           | -           |
| (=) EBITDA with noncash / nonrecurring adjustments                      | 974.4   | 634.3   | + 53.6      | 3,466.5 | 2,874.8     | + 20.6      |



#### Net Income

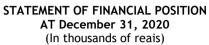
|  |         | Quarter |             |         | Accumulated |          |  |
|--|---------|---------|-------------|---------|-------------|----------|--|
| Description<br>Amounts in R\$ million  | 4Q20    | 4Q19    | Change<br>% | 2020    | 2019        | Change % |  |
| (=) Net Income   | 192.0   | 353.3   | - 45.6      | 1,607.5 | 527.2       | + 204.9  |  |
| Rescission costs   | 6.3     | 9.4     | - 32.6      | 19.2    | 66.9        | - 71.3   |  |
| Mark-to-market of the trading company (CPC 48)   | 21.4    | (48.4)  | -           | 17.8    | (43.3)      | -        |  |
| Concession financial asset (VNR)   | (127.8) | (71.3)  | + 79.3      | (178.1) | (186.1)     | - 4.3    |  |
| Adoption of IFRS 15 for transmission segment   | (68.1)  | (180.4) | - 62.3      | (195.2) | (269.6)     | - 27.6   |  |
| Regulatory EBITDA TransCos (EGO, EPA I):   | 2.0     | -       | -           | 23.9    | -           | -        |  |
| Mark-to-market of 7 <sup>th</sup> issuance debentures                                      | 393.9   | 144.2   | +<br>173.2  | 45.2    | 627.8       | - 92.8   |  |
| Overcontracting of energy (EMS) - 1Q19   | -       | -       | -           | -       | (5.9)       | -        |  |
| Retrospective adoption of IFRS 15 for transmission segment - 1Q19                          | -       | -       | -           | -       | (49.4)      | -        |  |
| Reversing the provision to adjust to present value credits receivable from Tocantins state | -       | -       | -           | -       | (26.4)      | -        |  |
| Reversal of Contingency (ERO and EAC) - 2Q19   | -       | -       | -           | -       | 12.3        | -        |  |
| REFIS (EAC) - 2Q19   | -       | -       | -           | -       | (27.7)      | -        |  |
| Realization of Appreciation on Contingencies (ERO and EAC) - 2Q19                          | -       | -       | -           | -       | (24.7)      | -        |  |
| Reversal of Tax Contingency (ETO) - 2Q19   | -       | -       | -           | -       | (8.0)       | -        |  |
| CCC Fuel (ERO) - 3Q19  | -       | -       | -           | -       | 29.0        | -        |  |
| Costs of services provided by ALSOL for client Turn Key projects - 4Q19                    | -       | (11.0)  | -           | -       | (11.0)      | -        |  |
| Negotiation with contractors (ERO and EAC) - 4Q19  | -       | (28.4)  | -           | -       | (28.4)      | -        |  |
| CVA adjustment after Aneel audit on CCC (EMT) - 1Q20                                       | -       | -       | -           | 34.8    | -           | -        |  |
| PIS/COFINS CCC Credit (ERO and EAC) - 1Q20   | (24.0)  | -       | -           | (86.7)  | -           | -        |  |
| Recognition / ICMS financing (ERO) - 1Q20  | -       | -       | -           | 27.9    | -           | -        |  |
| PIS/COFINS CVA Credit - 2Q20   | -       | -       | -           | (57.7)  | -           | -        |  |
| CCC Subsidy Addition (ERO) - 2Q20 and 4Q20   | (85.6)  | -       | -           | (132.3) | -           | -        |  |
| Inventory adjustments after extraordinary review (ERO and EAC) - 4Q20                      | 39.0    | -       | -           | 39.0    | -           | -        |  |
| CVA adjustment after Aneel audit on CCC (ERO) - 4Q20                                       | 43.4    | -       | -           | 43.4    | -           | -        |  |
| Provision for Probable Losses - fuel (ERO) - 4Q20  | 9.4     | -       | -           | 9.4     | -           | -        |  |
| Reversal of losses for the dispute around the disposal of generating assets in 2014 - 4Q20 | (88.5)  | -       | -           | (88.5)  | -           | -        |  |
| (=) Net income with noncash / nonrecurring adjustments                                     | 313.3   | 167.4   | + 87.2      | 1,129.6 | 582.8       | + 93.8   |  |



## Appendix II - Financial Statements

#### 1. **Statement of Financial Position - Assets**

| S   |      | FINANCIAL POS<br>mber 31, 2020 | SITION     |            |            |
|---|------|--------------------------------|------------|------------|------------|
|   |      | sands of reais)                |            |            |            |
|   |      |                                |            |            |            |
|   |      |                                | company    |            | olidated   |
|   | Note | 2020                           | 2019       | 2020       | 2019       |
| Assets  |      |                                |            |            |            |
| Current   |      |                                |            |            |            |
| Cash and cash equivalents                           | 6.1  | 18,629                         | 68,423     | 1,062,102  | 663,103    |
| Money market and secured funds                      | 6.2  | 315,399                        | 710,030    | 4,944,045  | 2,016,399  |
| Clients, consumers and concessionaires              | 7    | 25,582                         | 40,640     | 4,474,964  | 3,783,469  |
| Credit receivables                                  | 8    | 25                             | 76         | 13,591     | 16,116     |
| Inventory   |      | 286                            | 183        | 118,761    | 122,975    |
| Recoverable taxes                                   | 10   | 58,370                         | 99,837     | 674,326    | 1,021,209  |
| Dividends receivable                                | 9    | 74,789                         | 10,614     | -          | -          |
| Derivative financial instruments                    | 39   | 64,986                         | 15,756     | 683,965    | 186,303    |
| Sector financial assets                             | 12   | -                              | -          | 368,033    | 1,175,623  |
| Public service concession- contract asset           | 16.2 | -                              | -          | 87,063     | -          |
| Other accounts receivable                           | 13   | 42,699                         | 39,673     | 1,167,201  | 873,156    |
| Total current                                       |      | 600,765                        | 985,232    | 13,594,051 | 9,858,353  |
| Non-current   |      |                                |            |            |            |
| Noncurrent assets                                   |      |                                |            |            |            |
| Money market and secured funds                      | 6.2  | 2,320,928                      | 1,776,332  | 617,236    | 356,795    |
| Clients, consumers and concessionaires              | 7    | 2,520,720                      | 1,770,552  | 1,260,878  | 1,050,572  |
| Credit receivables                                  | 8    |                                |            | 11,762     | 10,457     |
| Sector financial assets                             | 12   | _                              |            | 904,543    | 913,347    |
| Related-party credits                               | 14   | 1,277,925                      | 668,380    |            |            |
| Recoverable taxes                                   | 10   | 100,616                        | 35,427     | 1,470,208  | 1,022,230  |
| Tax credits   | 15   | 100,010                        | 55,427     | 1,425,626  | 1,449,351  |
| Escrows and secured bonds                           | 28   | 741                            | 382        | 767,415    | 576,694    |
| Derivative financial instruments                    | 39   | ,<br>-                         | 19,481     | 1,329,233  | 1,004,467  |
| Concession financial asset                          | 16.1 | _                              | -          | 6,062,396  | 5,130,960  |
| Public service concession- contract asset           | 16.2 | _                              | -          | 1,357,582  | 957,074    |
| Other accounts receivable                           | 13   | 150,497                        | 62,020     | 569,312    | 308,380    |
|   |      | 3,850,707                      | 2,562,022  | 15,776,191 | 12,780,327 |
|   |      |                                |            | 000.004    |            |
| Contractual asset - Infrastructure under constructi |      | -                              | -          | 933,924    | 1,468,913  |
| Investments   | 18   | 9,191,868                      | 8,134,958  | 64,154     | 86,730     |
| Property, plant and equipment                       | 19   | 66,164                         | 63,922     | 417,640    | 284,567    |
| Intangible assets                                   | 20   | 46,257                         | 26,010     | 14,776,847 | 14,840,924 |
| Total noncurrent                                    |      | 13,154,996                     | 10,786,912 | 31,968,756 | 29,461,461 |
| Total assets  |      | 13,755,761                     | 11,772,144 | 45,562,807 | 39,319,814 |
| ו טנעו עסטדנס                                       |      | 13,733,701                     | 11,772,174 | 45,552,007 | 57,517,014 |





#### 2. Statement of Financial Position - Liabilities

#### STATEMENT OF FINANCIAL POSITION AT December 31, 2020 (In thousands of reais)

|   |               | Parent company |            | Conso      | olidated   |
|---|---------------|----------------|------------|------------|------------|
|   | Note          | 2020           | 2019       | 2020       | 2019       |
| Liabilities   |               |                |            |            |            |
| Current   |               |                |            |            |            |
| Trade payables  | 21            | 12,643         | 17,462     | 2,445,104  | 1,988,149  |
| Debt charges  | 22            | 27,323         | 12,232     | 158,563    | 70,813     |
| Loans and financing   | 22            | 790,368        | 162,958    | 3,891,393  | 1,342,978  |
| Debentures  | 23            | 968,050        | 969,384    | 1,780,414  | 1,167,067  |
| Operating leases  | 24            | 168            | 112        | 20,095     | 22,407     |
| Taxes and social contributions                                  | 25            | 13,501         | 13,021     | 812,733    | 640,023    |
| Tax financing   | 26            | -              |            | 26,448     | 17,555     |
| Sector charges  | 27            | -              | -          | 203,865    | 245,903    |
| Incorporation of grids  | 30            | -              | -          | 69,955     | 48,239     |
| Derivative financial instruments                                | 39            | 547,963        | 350,243    | 598,882    | 466,128    |
| Post-employment benefits  | 40            | 1,452          | 2,127      | 62,732     | 72,416     |
| Dividends payable   |               | 389,891        | 78,839     | 420,948    | 127,582    |
| Estimated obligations   |               | 12,520         | 9,949      | 118,574    | 106,114    |
| Sector financial liabilities                                    | 12            |                | -          | 1,179,656  | 659,380    |
| Public lighting fee   |               | -              | -          | 103,982    | 105,010    |
| Other liabilities   | 31            | 79,056         | 76,739     | 507,926    | 454,613    |
| Total current   |               | 2,842,935      | 1,693,066  | 12,401,270 | 7,534,377  |
| N   |               |                |            |            |            |
| Non-current   | 24            |                |            |            | 100.005    |
| Trade payables  | 21            | -              | -          | 111,698    | 100,025    |
| Loans and financing   | 22            | 399,790        | 613,133    | 5,913,196  | 6,836,190  |
| Debentures  | 23            | 2,803,788      | 2,565,631  | 8,596,403  | 7,771,559  |
| Sector financial liabilities                                    | 12            | -              | -          | 327,159    | 360,048    |
| Deferred income and social contribution taxes                   | 15            | 320,008        | 318,635    | 4,618,837  | 4,463,107  |
| Provision for equity interest losses                            | 18            | 152,133        | -          | -          | -          |
| Operating leases  | 24            | 715            | 607        | 42,481     | 30,061     |
| Taxes and social contributions                                  | 25            | 2,279          | 564        | 631,394    | 472,923    |
| Tax financing   | 26            | -              | -          | 49,752     | 33,412     |
| Sector charges  | 27            | -              | -          | 262,551    | 240,741    |
| Provision for labor, civil, tax and regulatory risks            | 28            | 108            | 3,164      | 2,138,587  | 2,169,725  |
| Incorporation of grids  | 30            | -              | -          | 152,778    | 150,283    |
| Derivative financial instruments                                | 39            | 549,154        | 701,541    | 800,768    | 906,341    |
| Post-employment benefits  | 40            | 12,144         | 8,686      | 607,521    | 678,297    |
| Effects of reducing ICMS on the PIS and Cofins calculation base | 31            | -              | -          | 1,053,993  | 658,796    |
| Other liabilities   | 31            | 23,970         | 168,859    | 338,750    | 451,709    |
| Total noncurrent  |               | 4,264,089      | 4,380,820  | 25,645,868 | 25,323,217 |
| Equity  |               |                |            |            |            |
| Capital   | 32.1          | 3,363,685      | 3,363,685  | 3,363,685  | 3,363,685  |
| Stock issuance cost   | 32.1 and 32.2 | (65,723)       | (65,723)   | (65,723)   | (65,723)   |
| Capital reserve   | 32.2          | 373,551        | 413,246    | 373,551    | 413,246    |
| Profit reserves   | 32.3 to 32.5  | 3,263,561      | 2,290,754  | 3,263,561  | 2,290,754  |
| Additional dividends proposed                                   | 32.6          | 10,756         | 41,298     | 10,756     | 41,298     |
| Other comprehensive income                                      | 32.8          | (297,093)      | (345,002)  | (297,093)  | (345,002)  |
|   | 20.0          | 6,648,737      | 5,698,258  | 6,648,737  | 5,698,258  |
| NCI   | 32.9          | -              | -          | 866,932    | 763,962    |
| Total shareholders' equity                                      |               | 6,648,737      | 5,698,258  | 7,515,669  | 6,462,220  |
| Total liabilities and shareholders' equity                      |               | 13,755,761     | 11,772,144 | 45,562,807 | 39,319,814 |
|   |               | , -,           | , =, · · · | , _,       | , .,.,-    |



## 3. Statements of Income

#### STATEMENT OF INCOME FINANCIAL YEAR ENDED December 31, 2020

|   |      | Parent c  | ompany     | Consoli      | dated        |
|---|------|-----------|------------|--------------|--------------|
|   | Note | 2020      | 2019       | 2020         | 2019         |
| Continued operations  |      |           |            |              |              |
| Net operating revenue   | 33   | 218,500   | 212,135    | 20,330,208   | 19,903,135   |
| Cost of the electricity service                                   | 34   | -         | -          | (11,264,093) | (10,889,857) |
| Costs of operations and services provided to third parties        | 34   | (126,714) | (83,509)   | (5,408,595)  | (5,761,884)  |
| Gross profit  |      | 91,786    | 128,626    | 3,657,520    | 3,251,394    |
| General and administrative expenses                               | 34   | (88,411)  | (108,865)  | (812,738)    | (930,617)    |
| Other revenue   | 36   | 726       | 4,151      | 131,665      | 179,900      |
| Other expenses  | 36   | -         | (126)      | (274,001)    | (158,633)    |
| Equity in net income of subsidiaries                              | 18   | 1,554,468 | 1,062,655  | -            | -            |
| Net income before financial revenue (expenses)                    |      | 1,558,569 | 1,086,441  | 2,702,446    | 2,342,044    |
| Finance revenue   | 37   | 228,703   | 409,475    | 735,250      | 910,603      |
|   |      |           | (1,034,632 |              |              |
| Financial expenses  | 37   | (405,146) | )          | (1,391,046)  | (2,271,009)  |
| Net finance costs   |      | (176,443) | (625,157)  | (655,796)    | (1,360,406)  |
| Income before tax on net income                                   |      | 1,382,126 | 461,284    | 2,046,650    | 981,638      |
| Current income and social contribution taxes                      | 15   | -         | (11,171)   | (375,889)    | (357,709)    |
| Deferred income and social contribution taxes                     | 15   | (1,658)   | 5,260      | (151,764)    | (96,771)     |
| Earnings from continued operations                                |      | 1,380,468 | 455,373    | 1,518,997    | 527,158      |
| Earnings from discontinued operations                             | 45   | 88,477    | -          | 88,477       | -            |
| Net income for the year   | 31.6 | 1,468,945 | 455,373    | 1,607,474    | 527,158      |
| Net income attributable to:                                       |      |           |            |              |              |
| Shareholders of parent entity                                     |      | 1,468,945 | 455,373    | 1,468,945    | 455,373      |
| Noncontrolling shareholders                                       |      | -         | -          | 138,529      | 71,785       |
| Basic and diluted net income per common and preferred share - R\$ | 46   | 0.81      | 0.25       | 0.81         | 0.25         |
| Basic and diluted net income per common and preferred share       |      |           |            |              |              |
| from continued operations - R\$                                   | 46   | 0.81      | 0.25       | 0.81         | 0.25         |





## 3. Statement of Comprehensive Income

#### ENERGISA S/A COMPREHENSIVE STATEMENT OF INCOME FINANCIAL YEAR ENDED December 31, 2020 (In thousands of reais)

|  |      | Pare           | nt company   | Consolidated         |                   |  |
|--|------|----------------|--------------|----------------------|-------------------|--|
|  | Note | 2020           | 2019         | 2020                 | 2019              |  |
| Net income for the year<br>Items that will not be reclassified to the income statement |      | 1,468,945      | 455,373      | 1,607,474            | 527,158           |  |
| Other comprehensive income<br>Items that might be reclassified to the income statement | 32.8 | 47,909         | (121,430)    | 50,729               | (130,994)         |  |
| Other comprehensive income<br>Total comprehensive income for the year, net of tax      |      | -<br>1,516,854 | 333,943      | - 1,658,203          | 396,164           |  |
| Attributable to:<br>Controlling shareholders<br>Noncontrolling shareholders            |      | 1,516,854<br>- | 333,943<br>- | 1,519,674<br>138,529 | 324,379<br>71,785 |  |





## 4. Statement of cash flows

## FOR THE YEAR ENDED December 31, 2020 (In thousands of Reais)

|  |                      | Parent co                | ompany              | Consoli                  | dated                    |
|--|----------------------|--------------------------|---------------------|--------------------------|--------------------------|
|  | Note                 | 2020                     | 2019                | 2020                     | 2019                     |
| Operating activities   |                      |                          |                     |                          |                          |
| Operating activities<br>Net income for the year from continued operations  |                      | 1,380,468                | 455,373             | 1,518,997                | 527,158                  |
| Net income for the year from discontinued operations   |                      | 88,477                   |                     | 88,477                   | -                        |
| Current and deferred income and social contribution taxes<br>Expenses on interest and monetary and exchange variance - net           | 15                   | 1,658<br>217,974         | 5,911<br>(10,813)   | 527,653<br>2,128,195     | 454,480<br>1,128,860     |
| Expenses on interest and monetary and exchange variance - net<br>Earnings from discontinued operations                               |                      | (88,477)                 | (10,013)            | (88,477)                 | - 1,128,800              |
| Provision for adjustments to realizable value of credits receivable  |                      |                          | -                   | -                        | (40,000)                 |
| Adjustment to fair value of concession financial asset   | 16                   | -                        | -                   | (222,606)                | (37,405)                 |
| Construction margin, operation and compensation of the Transmission contract asset<br>Depreciation and amortization                  | 34                   | -<br>12,348              | -<br>9,735          | (115,739)<br>1,228,702   | (195,284)<br>1,157,872   |
| Allowance for doubtful accounts  | 34                   |                          | -                   | 380,390                  | 212,491                  |
| Provision for labor, civil, tax and regulatory risks   | 34                   | 497                      | 2,286               | 53,331                   | (19,285)                 |
| (Gain) loss on the sale of PP&E and intangible assets<br>Compensation of contract asset  | 36                   | (726)                    | (241)               | 98,131<br>(117,246)      | 56,706<br>(361,353)      |
| Mark-to-market of traded energy purchase/sale contracts  |                      |                          | -                   | 21,814                   | (64,384)                 |
| Equity in net income of subsidiaries   | 18                   | (1,554,468)              | (1,062,655)         | -                        | -                        |
| Mark-to-market of debt securities  | 37                   | (1,880)                  | 2,004               | 38,784                   | 191,200                  |
| Mark-to-market of derivatives<br>Derivative financial instruments  | 37<br>37             | 47,076<br>(110,872)      | 624,877<br>(12,844) | 5,764<br>(1,312,367)     | 435,138<br>(115,784)     |
| Variable compensation program - ILP  | 57                   | 2,525                    | 1,148               | 10,170                   | 3,740                    |
| Changes in current and noncurrent assets   |                      |                          |                     |                          |                          |
| Decrease (increase) in consumers and concessionaires<br>Decrease in credit receivables   |                      | 15,037<br>51             | (5,798)<br>146      | (1,240,172)<br>5,483     | (1,029,825)<br>4,783     |
| (Increase) decrease in inventories   |                      | (103)                    | (79)                | 4,214                    | (47,523)                 |
| (Increase) decrease in recoverable taxes   |                      | (11,836)                 | (22,442)            | 378,955                  | (183,214)                |
| (Increase) in escrow and secured bonds   | 12                   | (320)                    | (192)               | (163,202)                | (56,341)                 |
| Decrease in sector financial assets<br>ANEEL Dispatch Receipts - COVID ACCOUNT   | 12                   |                          | -                   | 117,440<br>1,351,408     | 726,282                  |
| Decrease (increase) in other accounts receivable   |                      | 27,062                   | 11,968              | (223,687)                | (175,494)                |
| Changes in current and noncurrent liabilities  |                      |                          |                     |                          |                          |
| (Decrease) increase in suppliers payable<br>Increase (decrease) in taxes and social contributions                                    |                      | (4,819)<br>1,910         | 14,235<br>(1,140)   | 597,388<br>309,876       | 391,468<br>102,372       |
| Income and social contribution taxes paid  |                      | -                        | (1,140)             | (323,316)                | (263,656)                |
| Increase in estimated obligations  |                      | 2,571                    | 2,869               | 12,460                   | 10,359                   |
| (Decrease) in financial sector liabilities   | 12                   | -                        | -                   | (139,750)                | (142,193)                |
| Tax, civil, labor and regulatory proceedings paid<br>Increase (decrease) in other accounts payable                                   |                      | (3,575)<br>3,105         | (451)<br>5,519      | (144,719)<br>20,162      | (216,812)<br>122,955     |
| Net cash produced by operating activities  |                      | 23,683                   | 19,416              | 4,806,513                | 2,577,312                |
| Investment activities  |                      |                          |                     |                          |                          |
| Capital increase and acquisition of shares in subsidiaries and other investments<br>Goodwill paid in the acquisition of subsidiaries |                      | (7,666)<br>(1,501)       | (669,608)           | -<br>(1,501)             | -                        |
| Short-term investments and secured funds   |                      | (1,623)                  | 108,914             | (3,082,688)              | 1,448,204                |
| Investments in PP&E, intangible assets and contractual asset - Infrastructure under  | 19, 20               |                          |                     |                          |                          |
| construction   | and 41               | (34,482)                 | (34,303)            | (2,132,968)              | (2,507,098)              |
| Applications to electricity transmission lines<br>Cash and cash equivalents acquired under the business combination                  |                      |                          | -                   | (290,403)                | (422,125)<br>11,739      |
| Related parties  |                      | -                        | (44)                | -                        | -                        |
| Payments under business combination  | 44.40                | -                        | -                   | -                        | (11,758)                 |
| Sale of PP&E and intangible assets   | 16, 19,<br>20 and 41 | 20                       | 186                 | 133,080                  | 84,229                   |
| Receipt of dividends   | 20 410 41            | 457,475                  | 990,617             | -                        | -                        |
| Net cash produced by (used in) investment activities   |                      | 412,223                  | 395,762             | (5,374,480)              | (1,396,809)              |
| Financing activities<br>New loans, financing and debentures  | 22 and 23            | 1 6 46 755               | 949,408             | E 907 49E                | 2 272 111                |
| Loans and debentures payments - principal  | 22 and 23            | 1,646,755<br>(1,194,146) | (590,971)           | 5,897,485<br>(4,248,858) | 3,272,111<br>(2,370,770) |
| Loans and financing payments - interest  | 22 and 23            | (234,193)                | (291,729)           | (752,486)                | (969,920)                |
| Related parties  |                      | (553,778)                | (280,735)           | -                        | -                        |
| Receipt of settled derivative financial instruments<br>New tax financing   |                      | 67,357                   | 8,328               | 411,544<br>44,914        | (18,389)                 |
| Payment of dividends   |                      | (217,431)                | (391,495)           | (303,038)                | (454,877)                |
| Capital increase through share subscription  |                      | -                        | -                   | -                        | 260,000                  |
| Acquisition of additional NCI<br>Payment of grid incorporation   | 30                   | -                        | (63,099)            | -<br>(49,220)            | (63,099)<br>(102,541)    |
| Payment of financed payables   | 21                   |                          | -                   | (49,220)                 | (80,131)                 |
| Payment of financing of sector charges   | 27                   | -                        | -                   | -                        | (38,282)                 |
| Payment under Financial Lease  |                      | (264)                    | (149)               | (13,694)                 | (18,074)                 |
| Payment of tax financing<br>Settlement of share put option (Rede Energia Participações)  |                      |                          |                     | (19,681)                 | (25,870)<br>(614,296)    |
| Net cash (used by) generated in financing activities   |                      | (485,700)                | (660,442)           | 966,966                  | (1,224,138)              |
| Net cash variation   |                      | (49,794)                 | (245,264)           | 398,999                  | (43,635)                 |
| Opening cash and cash equivalents  | 6                    | 68,423                   | 313,687             | 663,103                  | 706,738                  |
| Closing cash and cash equivalents  | 6                    | 18,629                   | 68,423              | 1,062,102                | 663,103                  |
| Net cash variation   |                      | (49,794)                 | (245,264)           | 398,999                  | (43,635)                 |



## 5. Statement of Added Value - DVA

#### ENERGISA S/A STATEMENT OF ADDED VALUE - DVA FINANCIAL YEAR ENDED December 31, 2020 (In thousands of reais)

|  |      | Parent company |           | Consolidated |               |
|--|------|----------------|-----------|--------------|---------------|
|  | Note | 2020           | 2019      | 2020         | 2019          |
| Generation of added value:                             |      |                |           |              |               |
| Revenue  |      |                |           |              |               |
| Revenue from energy sales and services                 | 33   | 247,100        | 240,426   | 27,657,506   | 26,315,451    |
| Other revenue  | 36   | 726            | 4,151     | 131,665      | 179,900       |
| Revenue relating to construction of company assets     | 33   | -              | -         | 2,143,007    | 2,976,627     |
| Allowance for doubtful accounts                        | 34   | -              | -         | (380,390)    | (212,492)     |
| (-) Consumables acquired from third parties            |      |                |           |              |               |
| Cost of electricity sold                               |      | -              | -         | 12,383,244   |               |
| Materials and outsourced services                      |      | 62,915         | 54,392    | 1,028,959    | 1,086,168     |
| Other operating costs                                  |      | (1,829)        | 3,708     | 2,452,711    | 2,842,300     |
|  |      | 61,086         | 58,100    | 15,864,914   | _ / /         |
| Gross added value                                      |      | 186,740        | 186,477   | 13,686,874   |               |
| Depreciation, amortization and realization of goodwill | 34   | 12,348         | 9,735     | 1,228,702    | 1,157,868     |
| Net added value  |      | 174,392        | 176,742   | 12,458,172   | 12,232,122    |
| Transferred value added                                |      |                |           |              |               |
| Equity in net income of subsidiaries                   | 18   | 1,554,468      | 1,062,655 | -            | -             |
| Financial revenue                                      | 37   | 242,120        | 420,473   | 788,174      | 966,930       |
|  |      |                |           |              | 13,199,05     |
| Total added value to be distributed                    |      | 1,970,980      | 1,659,870 | 13,246,346   | 2             |
| Distribution of added value:                           |      |                |           |              |               |
| Personnel  |      |                |           |              |               |
| Direct compensation                                    |      | 94,197         | 83,281    | 862,219      | 949,576       |
| Benefits   |      | 19,878         | 18,051    | 297,469      | 279,652       |
| FGTS   |      | 5,711          | 5,140     | 69,693       | 116,855       |
| Taxes, charges and contributions                       |      |                |           |              |               |
| Federal  |      | 55,674         | 54,745    | 2,171,131    | 2,097,341     |
| State  |      | 256            | 205       | 5,201,319    | 5,023,856     |
| Municipal  |      | 5,923          | 6,002     | 26,000       | 26,256        |
| Intrasector Obligations Interest expenses              |      | -              | -         | 1,674,151    | 1,882,368     |
| Interest   | 34   | 405,146        | 1,034,632 | 1,411,972    | 2,278,707     |
| Rent   | J    | 3,727          | 2,441     | 13,395       | 17,282        |
| Interest on equity                                     |      | 5,727          | 2,441     | 13,375       | 17,202        |
| Dividends  | 32.6 | 485,382        | 148,048   | 485,382      | 148,048       |
| Additional dividends proposed                          | 32.6 | 10,756         | 41,298    | 10,756       | 41,298        |
| Legal reserve  | 32.6 | 73,447         | 22,769    | 73,447       | 22,769        |
| Retained earnings                                      |      | 899,360        | 243,258   | 899,360      | 243,258       |
| Earnings from discontinued operations                  |      | (88,477)       |           | (88,477)     | -, -, -, -, - |
| Minority interests in profits                          |      | -              |           | 138,529      | 71,786        |
|  |      |                |           |              | 13,199,05     |
|  |      | 1,970,980      | 1,659,870 | 13,246,346   | 2             |



## 6. Statements of Changes in Equity

STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED December 31, 2020 (In thousands of reais)

|  |              | 1         |                           |                           | Profit reserves  |                     |   |                                     |   |                                  |   |              |   |
|--|--------------|-----------|---------------------------|---------------------------|------------------|---------------------|---|-------------------------------------|---|----------------------------------|---|--------------|---|
|  | Note         | Capital   | Stock<br>issuance<br>cost | Other capital<br>reserves | Legal<br>reserve | Profit<br>retention | Retention of<br>retained<br>earnings<br>due to a<br>change in<br>the<br>accounting<br>practices | Additional<br>dividends<br>proposed | Retained<br>earnings<br>(accumulated<br>losses) | Other<br>comprehensive<br>income | Total<br>attributed to<br>controlling<br>shareholders | NCI          | Consolidated<br>total                   |
| Balances at January 01, 2019                                 |              | 3,363,685 | (65,723)                  | 260,452                   | 206,842          | 1,778,572           | 62,539  | 5,346                               | -   | (223,572)                        | 5,388,141   | 659,387      | 6,047,528                               |
| Payment of dividends using reserves                          |              |           |                           | ,                         |                  | (23,226)            | -   |                                     | -   | (,,                              | (23,226)  |              | (23,226)                                |
| Payment of additional dividends                              |              | -         | -                         | -                         | -                | -                   | -   | (5,346)                             | -   | -                                | (5,346)   | -            | (5,346)                                 |
| Expired dividends from subsidiaries                          |              | -         | -                         | -                         | -                | -                   | -   | -                                   | 1,092   | -                                | 1,092   | -            | 1,092                                   |
| Adjustment made by subsidiaries, net of tax                  |              | -         | -                         | -                         | -                | -                   | -   | -                                   | 4,082   | -                                | 4,082   | -            | 4,082                                   |
| New acquisition of subsidiary shares<br>PUT investment       | 32.2<br>32.2 | -         | -                         | 89,975<br>62,576          | -                | -                   | -   | -                                   | -   | -                                | 89,975<br>62,576                                      | -<br>184,893 | 89,975<br>247,469                       |
| Capital transactions - MTM financial instrument - reflection | 32.2         | -         | -                         | (6,362)                   |                  | -                   | -   | -                                   | -   | -                                | (6,362)   | (2)          | (6,364)                                 |
| Tax Incentive Reserves-Reinvestment                          | 32.2         |           | -                         | 3.051                     |                  |                     |   | -                                   |   |                                  | 3.051   | (2)          | 3,051                                   |
| Variable compensation program (ILP)                          | 32.2         | -         | -                         | 3,554                     | -                | -                   | -   | -                                   | -   | -                                | 3,554   | 186          | 3,740                                   |
| Net income for the year                                      | 32.6         | -         | -                         | · -                       | -                | -                   | -   | -                                   | 455,373   | -                                | 455,373   | 71,785       | 527,158                                 |
| Proposed allocation of net income:                           |              |           |                           |                           |                  |                     |   |                                     |   |                                  |   |              |   |
| . Legal Reserve  | 32.3         | -         | -                         | -                         | 22,769           | -                   | -   | -                                   | (22,769)  | -                                | -   | -            | -                                       |
|  | 22.4         |           |                           |                           |                  |                     |   |                                     | (452,222)                                       |                                  | (452,222)   | (142,723     | (205.045)                               |
| . Dividends<br>. Additional dividends proposed               | 32.6<br>32.6 | -         | -                         | -                         | -                | -                   | -   | ۔<br>41,298                         | (153,222)<br>(41,298)                           | -                                | (153,222)   | )            | (295,945)                               |
| . Additional dividends proposed                              | 32.4 and     | -         | -                         | -                         | -                | -                   | -   | 41,270                              | (41,270)  | -                                | -   | -            | -                                       |
| . Profit retention   | 32.6         | -         | -                         | -                         | -                | 243,258             | -   | -                                   | (243,258)                                       | -                                | -   | -            | -                                       |
| Other comprehensive income, net of tax                       | 32.8         | -         | -                         | -                         | -                |                     | -   | -                                   | (,,   | (121,430)                        | (121,430)   | (9,564)      | (130,994)                               |
| Balances at December 31, 2019                                |              | 3,363,685 | (65,723)                  | 413,246                   | 229,611          | 1,998,604           | 62,539  | 41,298                              | -   | (345,002)                        | 5,698,258   | 763,962      | 6,462,220                               |
| Payment of additional dividends                              |              | -         | -                         | -                         | -                | -                   | -   | (41,298)                            | -   | -                                | (41,298)  | -            | (41,298)                                |
| Expired dividends from subsidiaries                          |              | -         | -                         | -                         | -                | -                   | -   | -                                   | 3,721   | -                                | 3,721   | 40           | 3,761                                   |
| Reversal of other comprehensive income of subsidiaries - net |              |           |                           |                           |                  |                     |   |                                     | 960   |                                  | 0/0   |              | 960                                     |
| of tax<br>New acquisition of subsidiary shares               | 32.2         | -         | -                         | - (27,921)                | -                | -                   | -   | -                                   | 960   | -                                | 960<br>(27,921)                                       | -<br>(5,101) | (33,022)                                |
| PUT investment   | 32.2         |           | -                         | (21,403)                  |                  |                     |   | -                                   |   | -                                | (21,403)  | (3,101)      | (21,403)                                |
| Variable compensation program (ILP)                          | 32.2         | -         | -                         | 9,629                     | -                | -                   | -   | -                                   | -   | -                                | 9,629   | 541          | 10,170                                  |
| Net income for the year                                      | 32.6         | -         | -                         | -                         | -                | -                   | -   | -                                   | 1,468,945                                       | -                                | 1,468,945   | 138,529      | 1,607,474                               |
| Proposed allocation of net income:                           |              |           |                           |                           |                  |                     |   |                                     |   |                                  | -   |              |   |
| . Legal Reserve  | 32.3         | -         | -                         | -                         | 73,447           | -                   | -   | -                                   | (73,447)  | -                                | -   | -            | -                                       |
| . Dividends  | 32.6         | -         | -                         | -                         | -                | -                   | -   | -                                   | (490,063)                                       | -                                | (490,063)   | (33,859)     | (523,922)                               |
| . Additional dividends proposed<br>. Profit retention        | 32.6<br>32.4 | -         | -                         | -                         | -                | -<br>899,360        | -   | 10,756                              | (10,756)  | -                                | -   | -            | -                                       |
| Other comprehensive income, net of tax                       | 32.4<br>32.8 | -         | -                         | -                         | -                | 699,360             | -   | -                                   | (899,360)                                       | 47,909                           | -<br>47,909   | -<br>2,820   | -<br>50,729                             |
| Balances at December 31, 2020                                | 32.0         | 3,363,685 | (65,723)                  | 373,551                   | 303,058          | 2,897,964           | 62,539  | 10,756                              |   | (297,093)                        | 6,648,737   | 866,932      | 7,515,669                               |
| balances at becomber 51, 2020                                |              | 3,303,003 | (03,723)                  | 575,331                   | 303,030          | 2,077,704           | 02,337  | 10,750                              |   | (277,073)                        | 5,040,757   | 500,752      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |



#### 7. Social Balance Sheet

|  |   |                           | 20 (in the seconds of re                |                               |                           |   |  |  |  |
|--|---|---------------------------|---|-------------------------------|---------------------------|---|--|--|--|
| CONSOLIDATED ANNUAL 1 - Calculation Base   | SOCIAL BALAN  | 2020 CE SHEET – 202       | 20 (In thousands of re                  | ais)                          | 2019                      |   |  |  |  |
| Net revenue (RL)   |   |                           | 20,330,208                              |                               |                           | 19,903,135                              |  |  |  |
| Operating income (RO)<br>Gross payroll (FPB)   |   |                           | 2,046,650                               |                               |                           | 981,638<br>1,131,765                    |  |  |  |
| 2 - Internal Social Indicators   | Amount  | % of FPB                  | % over RL                               | Amount                        | % of FPB                  | % over RL                               |  |  |  |
| Food and Beverages   | 177,753   | 16.04%                    | 0.87%                                   | 154,733                       | 13.67%                    | 0.78%                                   |  |  |  |
| Compulsory social charges  | 257,146   | 23.20%                    | 1.26%                                   | 269,248                       | 23.79%                    | 1.35%                                   |  |  |  |
| Private pensions<br>Health   | 6,835<br>95,411   | 0.62%                     | 0.03%                                   | 58,803<br>91,212              | 5.20%<br>8.06%            | 0.30%                                   |  |  |  |
| Occupational health and safety   | 32,601  | 2.94%                     | 0.16%                                   | 34,616                        | 3.06%                     | 0.17%                                   |  |  |  |
| Education  | 1,497   | 0.14%                     | 0.01%                                   | 1,203                         | 0.11%                     | 0.01%                                   |  |  |  |
| Training and professional development  | 7,504<br>4,066  | 0.68%                     | 0.04%                                   | 7,776                         | 0.69%                     | 0.04%                                   |  |  |  |
| Day care and day care allowance Profit sharing   | 4,066   | 12.27%                    | 0.67%                                   | 4,305                         | 9.20%                     | 0.02%                                   |  |  |  |
| Other  | 22,237  | 2.01%                     | 0.11%                                   | 34,294                        | 3.03%                     | 0.17%                                   |  |  |  |
| Total - Internal social metrics  | 741,066   | 66.88%                    | 3.64%                                   | 760,418                       | 67.20%                    | 3.82%                                   |  |  |  |
| 3 - External Social Indicators<br>Education  | Amount<br>3,950   | % over RO<br>0.19%        | % over RL<br>0.02%                      | Amount<br>8,885               | % over RO<br>0.91%        | % over RL<br>0.04%                      |  |  |  |
| Culture  | 9,892   | 0.48%                     | 0.02%                                   | 9,624                         | 0.98%                     | 0.04%                                   |  |  |  |
| Sports   | 597   | 0.03%                     | 0.00%                                   | 776                           | 0.04%                     | 0.00%                                   |  |  |  |
| Combating hunger and food safety   | 10  | 0.00%                     | 0.00%                                   | 1,386                         | 0.14%                     | 0.01%                                   |  |  |  |
| Other  | 6,977   | 0.34%                     | 0.03%                                   | - 4 724                       | 0.00%                     | 0.00%                                   |  |  |  |
| Total contributions to society Taxes (not including social charges)                                    | <b>21,426</b><br>7,141,265  | 1.04%<br>348.94%          | 0.10%<br>35.13%                         | <b>4,731</b><br>6,847,272     | 0.48%<br>697.54%          | 0.02%<br>34.40%                         |  |  |  |
| Total - External social metrics  | 7,162,691   | 349.98%                   | 35.23%                                  | 6,871,898                     | 700.05%                   | 34.52%                                  |  |  |  |
| 4 - Environmental Metrics  | Amount  | % over RO                 | % over RL                               | Amount                        | % over RO                 | % over RL                               |  |  |  |
| Investments related to company production / operation Investments in external programs and/or projects | 292,683<br>18,649   | 14.30%<br>0.91%           | <u>1.44%</u><br>0.09%                   | 273,348<br>13,478             | 27.85%<br>1.37%           | <u>1.37%</u><br>0.07%                   |  |  |  |
| Total environmental investment   | 311,332   | 15.21%                    | 1.53%                                   | 286,826                       | 29.22%                    | 1.44%                                   |  |  |  |
| Regarding the establishment of annual targets to minimize waste and overall                            |   |                           |   |                               |                           |   |  |  |  |
| consumption in production/operations and improve resource usage efficiency,                            | () has no ta<br>() performs 0   |                           | erforms 51 to 75%<br>erforms 76 to 100% | () has no ta<br>() performs 0 |                           | rforms 51 to 75%<br>erforms 76 to 100%  |  |  |  |
| the company<br>5 - Functional Staff Indicators   | ( ) P =   | 2020                      |   |                               | 2019                      |   |  |  |  |
| Number of employees at period-end  |   | 14,672                    |   | 14,672                        |                           |   |  |  |  |
| Number of new hires in the period  |   | 2,351                     |   | 2,710                         |                           |   |  |  |  |
| Number of outsourced employees   |   | 5,176                     |   | 5,939                         |                           |   |  |  |  |
| Number of trainees Number of employees over 45   |   | 143<br>1,710              |   | <u>270</u><br>1,715           |                           |   |  |  |  |
| Number of women working at the company   |   | 2,761                     |   | 2,825                         |                           |   |  |  |  |
| % management positions held by women   |   | 25.36%                    |   | 32.20%                        |                           |   |  |  |  |
| Number of black people working at the company  |   | 7,603                     |   | 7,199<br>21.01%               |                           |   |  |  |  |
| % management positions held by black employees<br>No of workers with handicaps or special needs        |   | 23.34%<br>502             |   | 492                           |                           |   |  |  |  |
| 6 - Material information regarding corporate citizenship   |   | 2020                      |   | 2021 Targets                  |                           |   |  |  |  |
| Ratio of highest to lowest compensation in the company   |   | 61.99                     |   | 62.30<br>47                   |                           |   |  |  |  |
| Total number of occupational injuries  |   | 52<br>() directors        | 1                                       |                               | 47<br>() directors        |   |  |  |  |
| The social and environmental projects implemented by the company were<br>defined by:                   | ( x ) directors   | and managers              | () all employees                        | ( x ) directors               | and managers              | () all employees                        |  |  |  |
|  | ( x ) directors   | () all                    | ( / · · · / · · / · · ·                 | (x) directors                 | ()all                     | ( )                                     |  |  |  |
| The occupational health and safety standards were defined by:  | and managers  | employees                 | () all + Cipa                           | and managers                  | employees                 | () all + Cipa                           |  |  |  |
| In respect of trade union freedom, the right to collective bargaining and                              | () does not get   | ( x ) follows the         | () promotes and                         | () does not get               | (x) follows the           | () promotes and                         |  |  |  |
| internal representation of workers, the company:   | involved  | OIT rules<br>() directors | follows OIT                             | involved                      | OIT rules<br>() directors | follows OIT                             |  |  |  |
| The private pension plan covers:   | () directors  | and managers              | ( x ) all employees                     | () directors                  | and managers              | (x) all employees                       |  |  |  |
|  | ( )   | () directors              |   |                               | () directors              | ( / · · · · · · · · · · · · · · · · · · |  |  |  |
| Profit-sharing embraces:   | () directors  | and managers              | ( x ) all employees                     | () directors                  | and managers              | ( x ) all employees                     |  |  |  |
| When selecting suppliers the same ethical, social responsibility and                                   | () are not  | () are                    | (w) are demonded                        | () are not                    | () are                    |   |  |  |  |
| environmental standards adopted by the company:  | addressed   | suggested                 | (x) are demanded<br>(x) offers          | addressed                     | suggested                 | ( x ) are demanded<br>( x ) offers      |  |  |  |
|  | () does not get   | () gives                  | organization and                        | () does not get               | () gives                  | organization and                        |  |  |  |
| In respect of employee participation in voluntary programs, the company:                               | involved  | support                   | incentives                              | involved                      | support                   | incentives                              |  |  |  |
| Total number of consumer complaints and criticism:   | by the company  | at Procon                 | to the Courts                           | to the company                | to Procon                 | to the Courts                           |  |  |  |
| % complaints and criticism handled or resolved:  | 2,469,871<br>at the company   | 15,488<br>at Procon       | 34,313<br>at the Courts                 | 2,346,382<br>at the company   | 17,420<br>at Procon       | 34,998<br>at the Courts                 |  |  |  |
| יש שמווים מוע שונושאוו ומועופע טו ופטועפע.   | at the company<br>99%   | at Procon<br>94%          | at the Courts<br>39%                    | at the company<br>96%         | at Procon<br>100%         | at the Courts<br>26%                    |  |  |  |
| Added value to be distributed (in R\$ thousand):   | In 2020:  | 13,                       | 246,265                                 | In 2019:                      |                           | 199,052                                 |  |  |  |
| Distribution of Added Maker (D) (A):   | 68% governm   |                           |   | 68% governme                  |                           |   |  |  |  |
| Distribution of Added Value (DVA):<br>7 - Further Information  | shareholders 11% third parties 8% withheld shareholders 17% third part<br>2020 2019 |                           |   |                               | es 3% withheld            |   |  |  |  |
| 7) Social investments  |   | 2020                      |   |                               | 2013                      |   |  |  |  |
| 7.1 - The Light for All Program  |   |                           |   |                               |                           |   |  |  |  |
| 7.1.1 - Government Investment  | 50,959  |                           |   | 116,556                       |                           |   |  |  |  |
| 7.1.2 - State Investment<br>7.1.3 - Municipal Investment   | -   |                           |   | -                             |                           |   |  |  |  |
| 7.1.4 - Concession Operator Investment   |   | - 22,559                  |   | 62,016                        |                           |   |  |  |  |
| Total - Light for All program (7.1.1 to 7.1.4)   | 73,518 178,572  |                           |   |                               |                           |   |  |  |  |
|  |   |                           |   |                               |                           |   |  |  |  |
| 7.2 - Energy efficiency program<br>7.3 - Research and development program                              | 62,471 114,057<br>23,753 67,030   |                           |   |                               |                           |   |  |  |  |
| Total social investment (7.1 to 7.3)   | 23,753 67,039<br>159,742 359,668  |                           |   |                               |                           |   |  |  |  |
|  | •   |                           |   |                               | ,                         |   |  |  |  |



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