2Q21 Earnings Release Presentation

Aug 13, 2021













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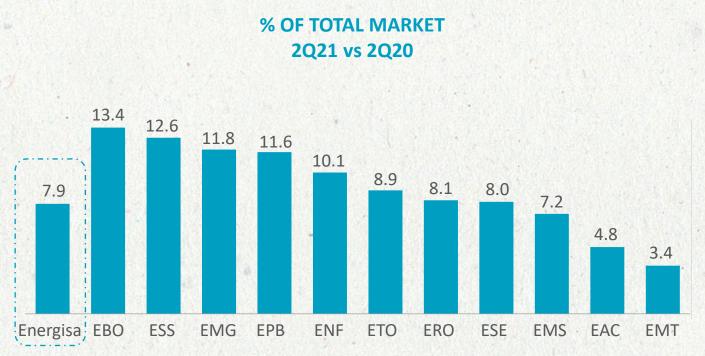
Operating Highlights 2Q21

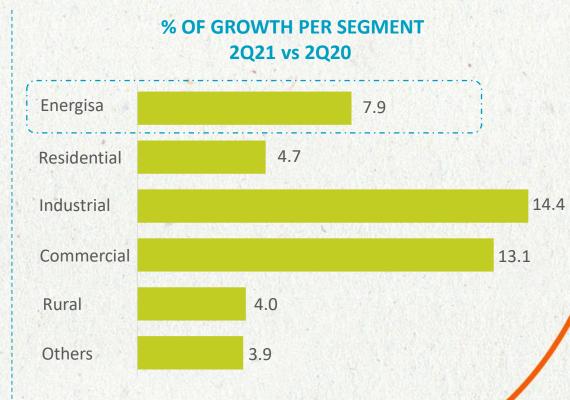
- Energy Market
- Energy Losses
- Quality Indicators DEC e FEC
- Delinquency Rate
- Collection Rate
- Net Rab Evolution
- Parcel B Evolution



Energy Market 2Q21

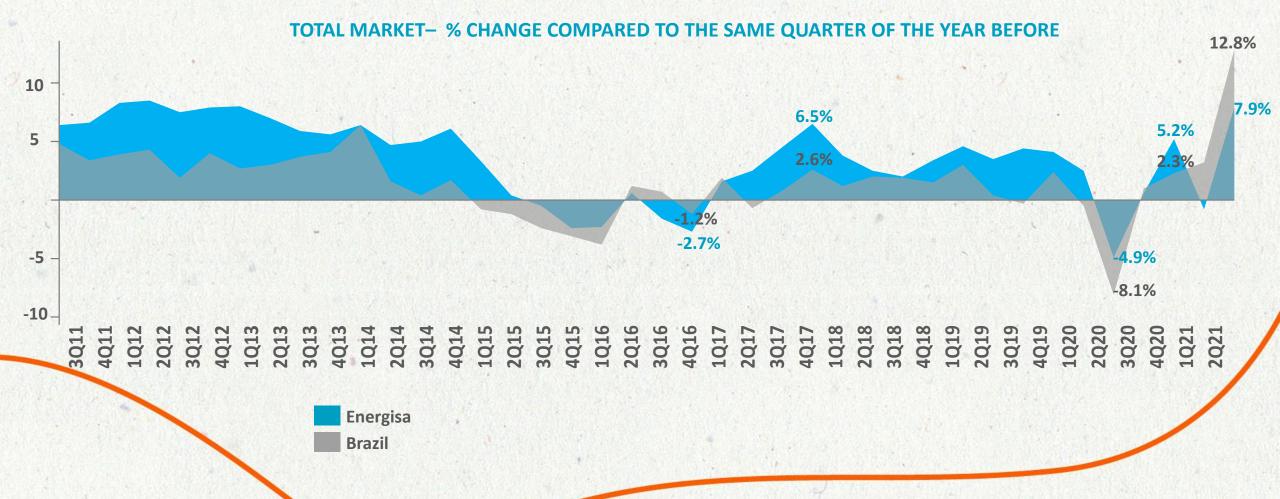
Strong quarterly growth, with all 11 distributors presenting an increase, mainly those located in the Southeast. Industrial segment as a highlight.





Energy Market Energisa vs Brazil

In the last <u>10 years</u> (40 quarters), Energisa grew above the national figure in the vast majority of occasions (32Q). On average, the **Group increased** <u>200 bps</u> above Brazil in the period.



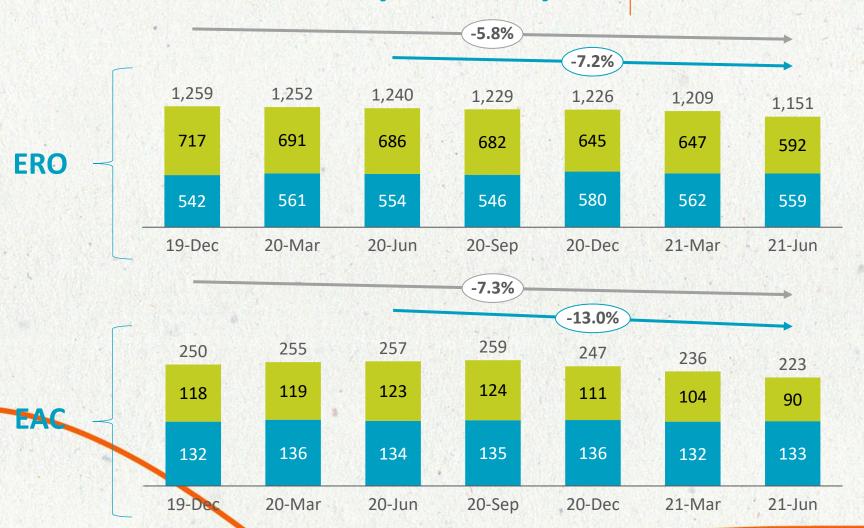
Energy Losses

The total result was 0.66 p.p lower than in the last quarter. The Group's total losses have stayed below the regulatory limit for the first time since 4Q18



Energy Losses Dec/19 - Jun/21

Energisa Rondônia / Energisa Acre

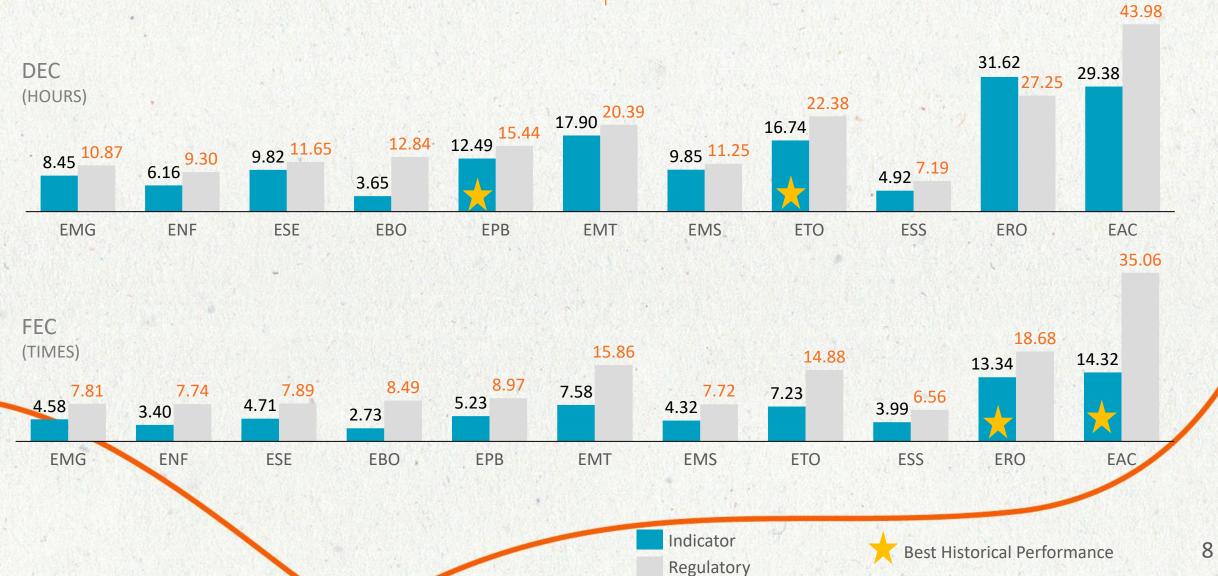


ERO	Losses %	Regulatory limit	Var (p.p)
19-Dec	27.87%	21.73%	-6.14
20-Mar	27.48%	21.77%	-5.70
20-Jun	27.58%	21.86%	-5.73
20-Sep	27.15%	21.92%	-5.24
20-Dec	26.68%	- 22.05%	-4.62
21-Mar	26.50%	22.48%	-4.02
21-Jun	24.98%	22.50%	-2.48
PERSONAL PROPERTY.			William California

EAC	Losses %	Regulatory limit	Var (p.p)		
19-Dec	18.70%	19.62%	0.92		
20-Mar	18.64%	19.63%	0.99		
20-Jun	19.17%	19.67%	0.50		
20-Sep	19.32%	19.76%	0.43		
20-Dec	18.23%	19.85%	1.62		
21-Mar	17.72%	20.09%	2.37		
21-Jun	16.75%	20.05%	3.30		

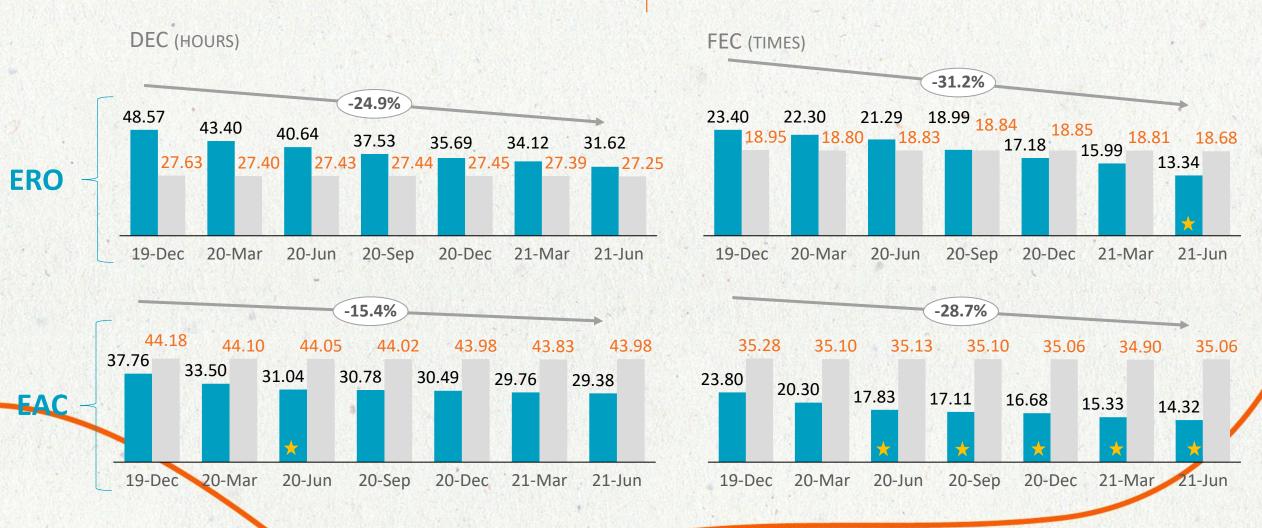
Quality Indicators

Apart from the DEC indicator in ERO, all concessions are within the regulatory limit. Highlights: the strong improvement trajectory of ERO and the best historical performances reached by EPB and ETO.



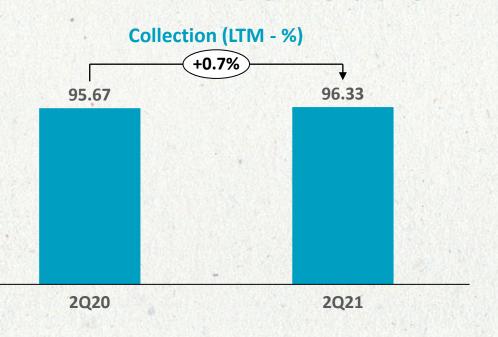
Quality Indicators Dec/19 - Jun/21

Energisa Rondônia / Energisa Acre

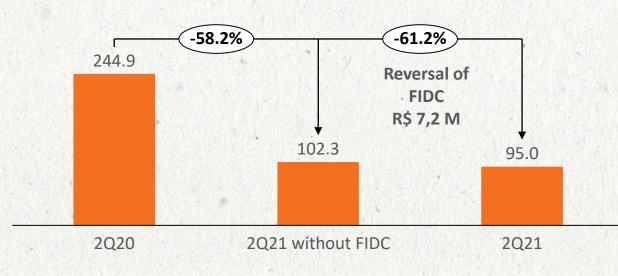


Deliquency and Collection

Closer relationship with the client, Discipline in the billing process, and awareness campaigns to avoid accumulating debts – improvement in deliquency and collection







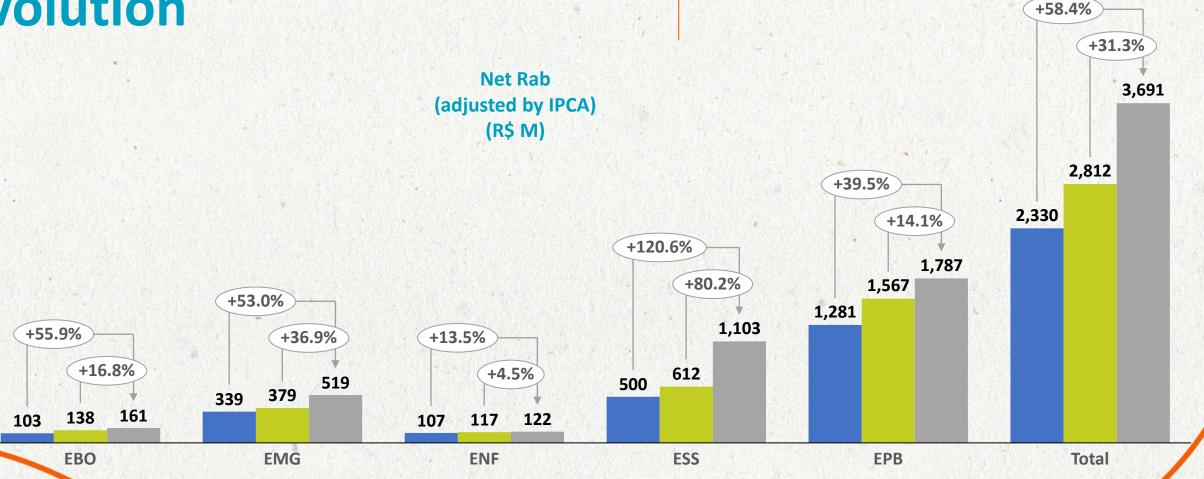
PPECLD - 12 months (R\$ M)	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	2Q21 x 1Q21	2Q21 x 2Q20
EAC	8.3	0.4	-6.1	-9.2	-18.9	-30.1	-15.9	+14.2	-9.8
ERO	-40.4	-36.1	-74.3	-62.9	-71.8	-42.2	-16.7	+25.5	+57.6

2021 Tariff Reviews: Net RAB Evolution

3º Cycle

4º Cycle

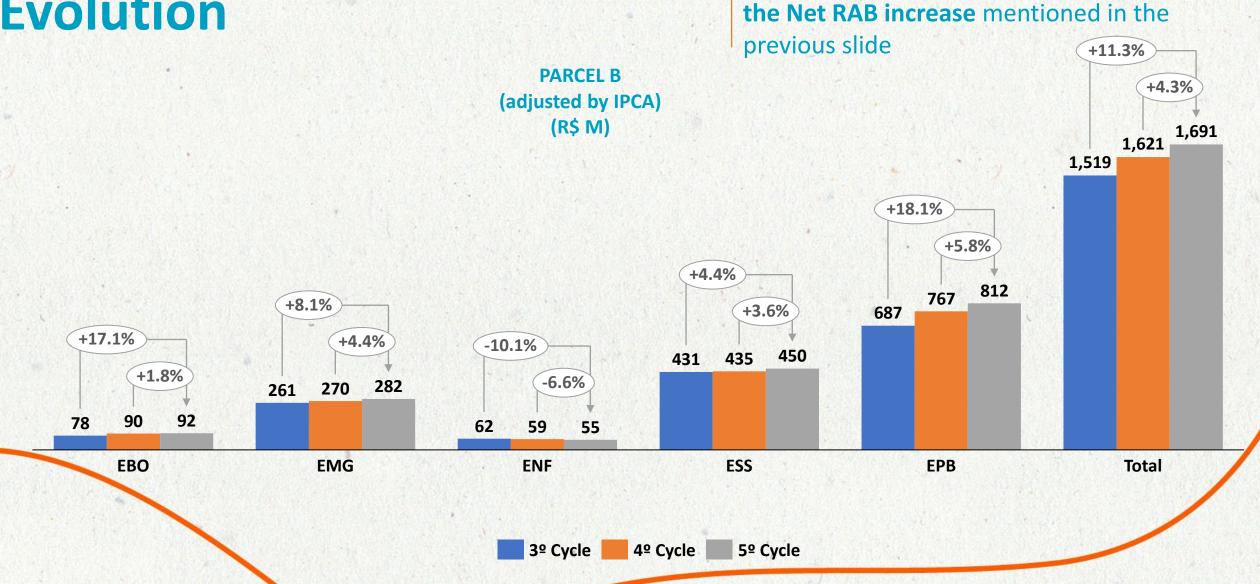
5º Cycle



2021 Net Rab - Total real growth of 31.3% (4th

cycle) and of 58.4% (3rd cycle)

2021 Tariff Reviews: Parcel B Evolution



2021 Parcel B- Total real growth of 4.3% (4th

cycle) and of 11.3% (3rd cycle) as a result of

Financial Highlights 2Q21

- PMSO
- EBITDA
- Net Result
- Indebtedness
- Capex
- Transmission Companies

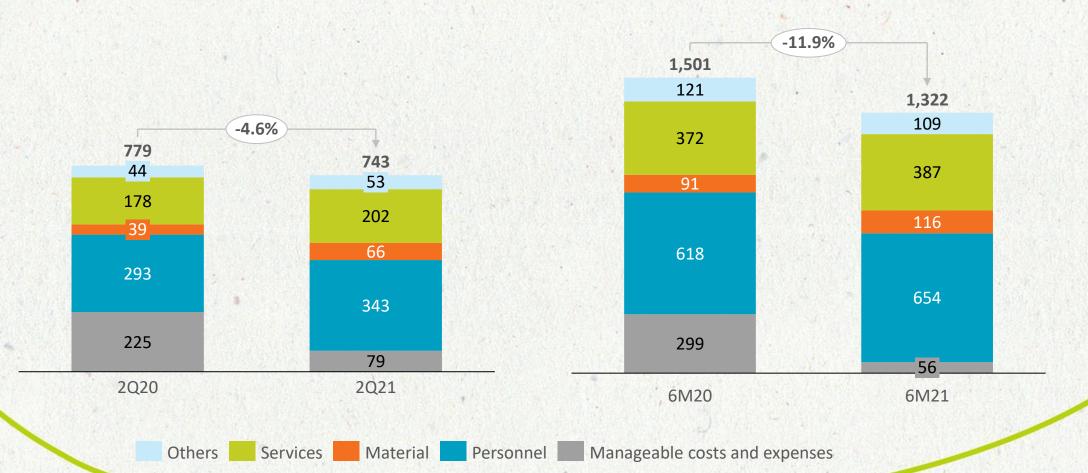
Manageable costs and expenses

Manageable costs and expenses dropped by 4.6% in the quarter and 11.9% in the semester.

PMSO expenses increased by 5.3% when compared to 1S20, below inflation (IPCA – 8.3% and IGPM – 35.8%).



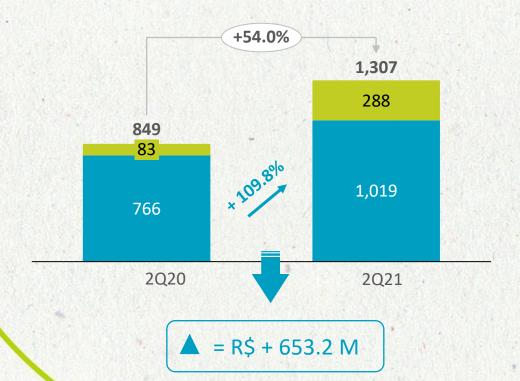
ACCUMULATED (R\$ M)



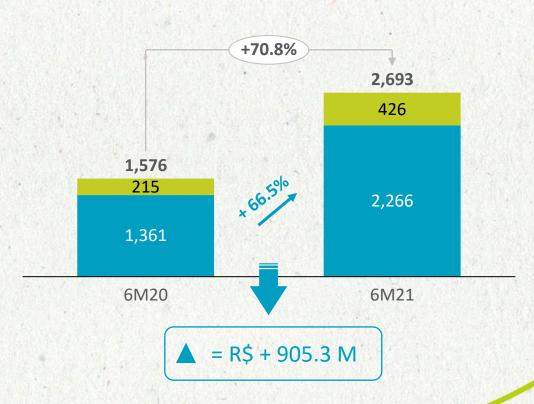
EBITDA

EBITDA reached **R\$ 1,385.0 million** in the quarter, <u>an</u> <u>increase of 90.5%</u> when compared to the same quarter in the previous year. **Excluding non-recurring and non-cash events**, the increase would have been **94.0%**.

2nd QUARTER (R\$ M)



ACCUMULATED (R\$ M)



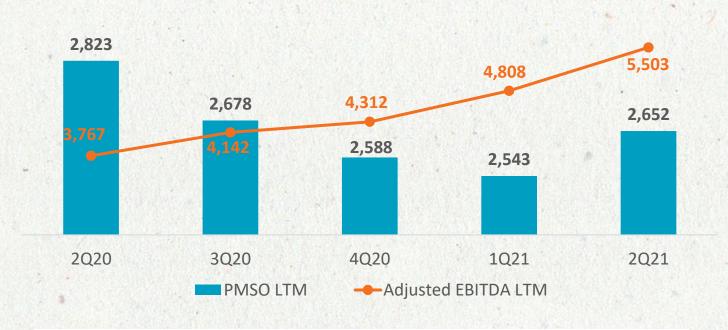
Non Recurring Effects EBITDA (witho

EBITDA (without Non Recurring Effects)

PMSO and Adjusted EBITDA Evolution

The <u>increase</u> in the Adjusted EBITDA LTM of <u>R\$ 695 M</u> once again reduced the PMSO LTM/EBITDA LTM indicator, despite the current quarter increase in PMSO of 109 M.





% Last 12 Months	2Q20	3Q20	4Q20	1Q21	2Q21
PMSO LTM /EBITDA LTM	74.9%	64.7%	60.0%	52.9%	48.2%

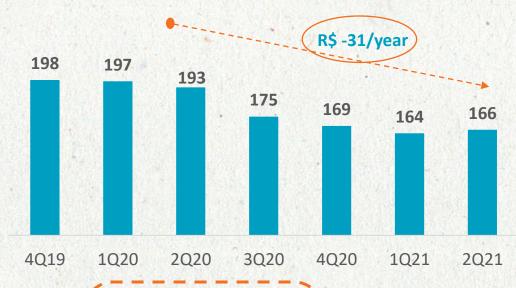
PMSO and Adjusted EBITDA Evolution

Energisa Rondônia / Energisa Acre





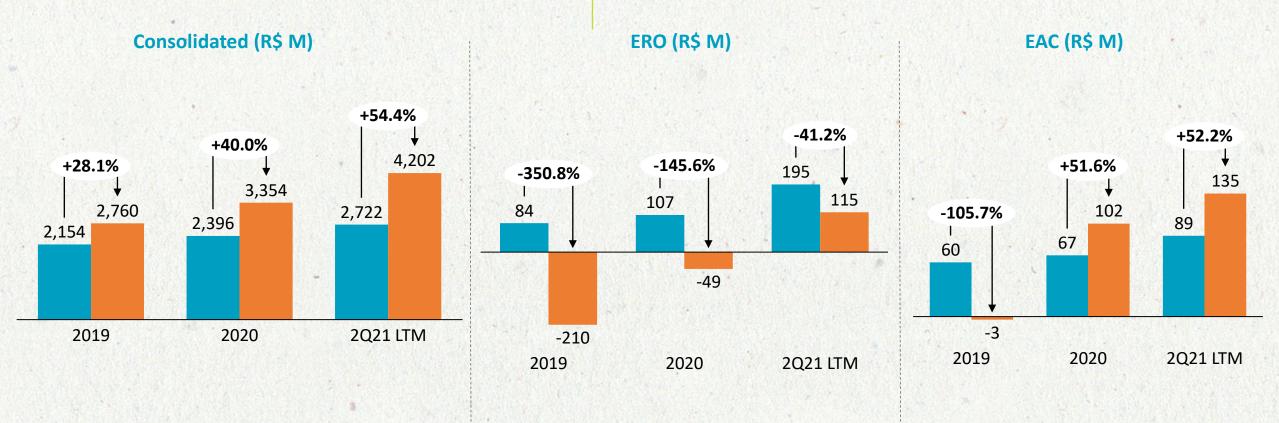
EAC - PMSO LTM (R\$ M)



Adjusted EBITDA LTM	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	2Q21 x 1Q21	2Q21 x 2Q20	2Q21 x 4Q19
ERO R\$ M	-185.3	-86.3	9.0	-273.7	203.8	268.7	282.3	+13.6	+273.3	+467.6
EAC R\$ M	14.3	54.7	73.7	-8.7	133.7	118.6	157.7	+39.1	+84.0	+143.4

Regulatory EBITDA

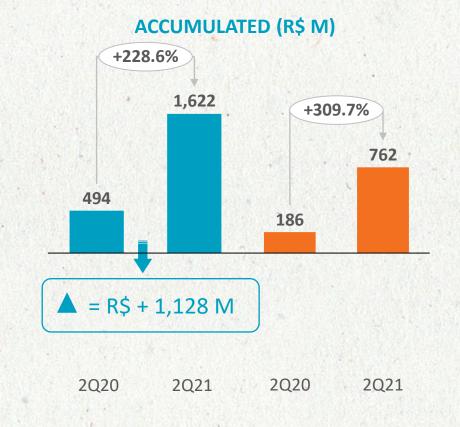
Evolution of EBITDA without non-recurring Items when compared to the regulatory level already shows positive effects in ERO and EAC.



Net Result

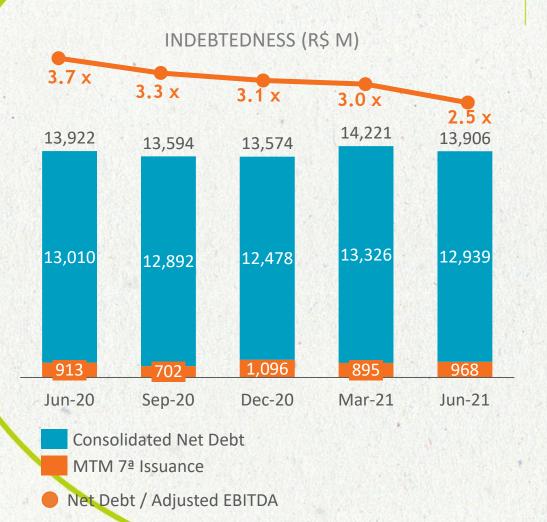
Excluding non-cash and non-recurring adjustments, net income had <u>a growth of 951.1%</u> in the quarter.

2nd QUARTER (R\$ M) +951.1% +397.1% 749 355 72 = R\$ + 837 M2Q20 2Q21 2Q20 2Q21



Indebtedness

Decrease of 2.2% in net debt and decrease of 0.5 point in the Net Debt / Adjusted EBITDA indicator in the quarter.

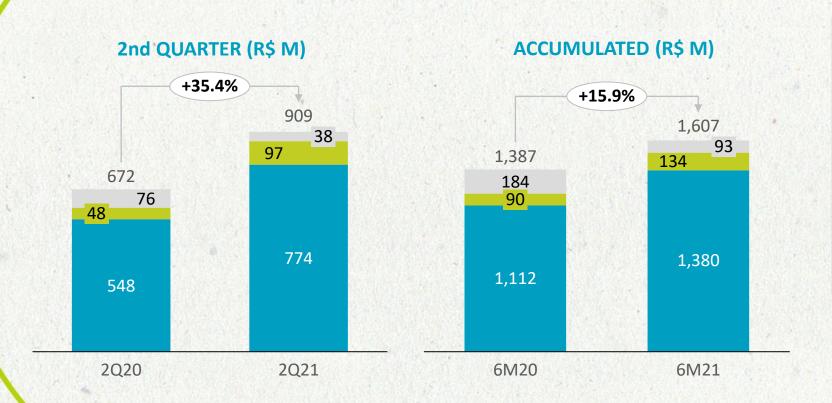


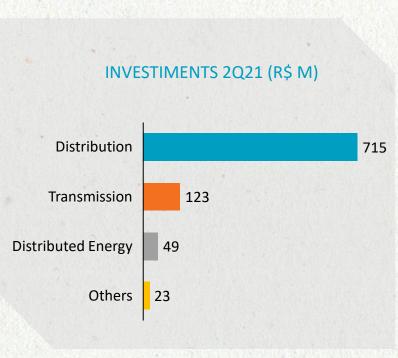
AMORTIZATION SCHEDULE (R\$ M)



Investments

Investments increased by 35.4% when compared to the same period in the last year.

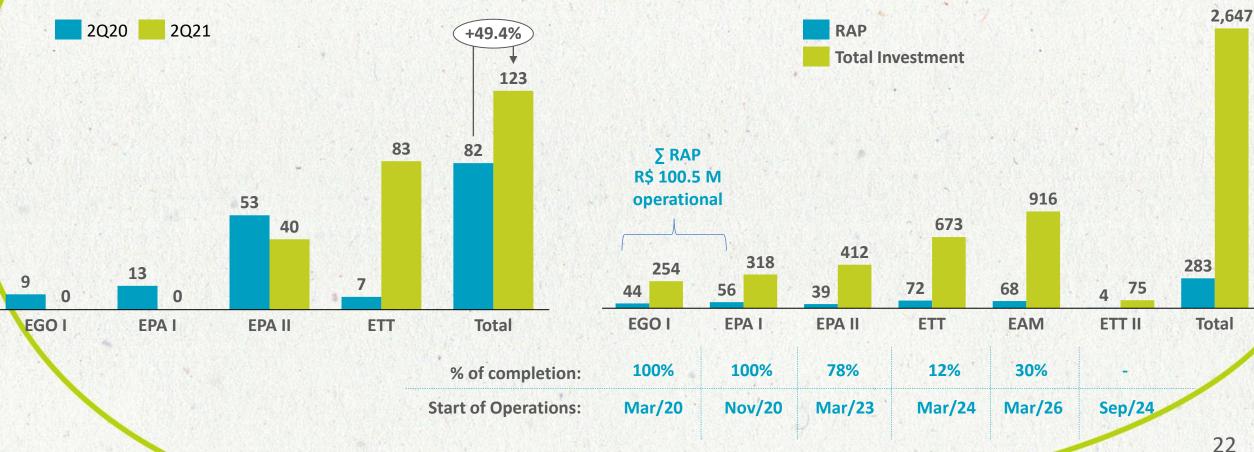




Transmission

4 Projects under Construction
12 to 18 months ahead of schedule approximately
Regulatory EBITDA 6M21: R\$ 49 million
Total RAP: R\$ 283 million





Thank You.



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