



EARNINGS  
PRESENTATION  
**1Q23**



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# HIGHLIGHTS 1Q23

ESgás

ECONOMIC-  
FINANCIAL  
PERFORMANCE

(re)energisa



ESGás



(re)energisa

ECONOMIC-  
FINANCIAL  
PERFORMANCE

## ESGás ACQUISITION

Bolsters our diversification strategy which has been driving Group growth.



**~20% GROWTH**  
in the Group's Recurrent adjusted  
EBITDA in the quarter.





## **RAPID DG GROWTH**

We closed the quarter with 211.3 MWp, more than double installed capacity in 1Q22.





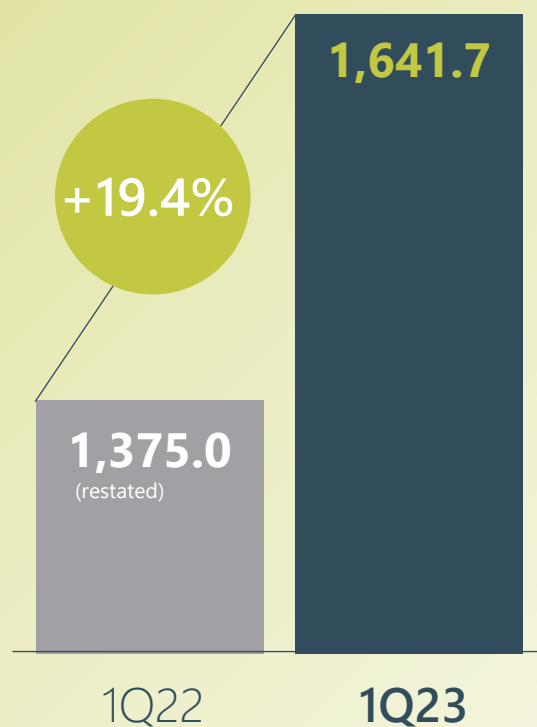
ECONOMIC-  
FINANCIAL  
PERFORMANCE  
CONSOLIDATED





# RECURRENT ADJUSTED EBITDA

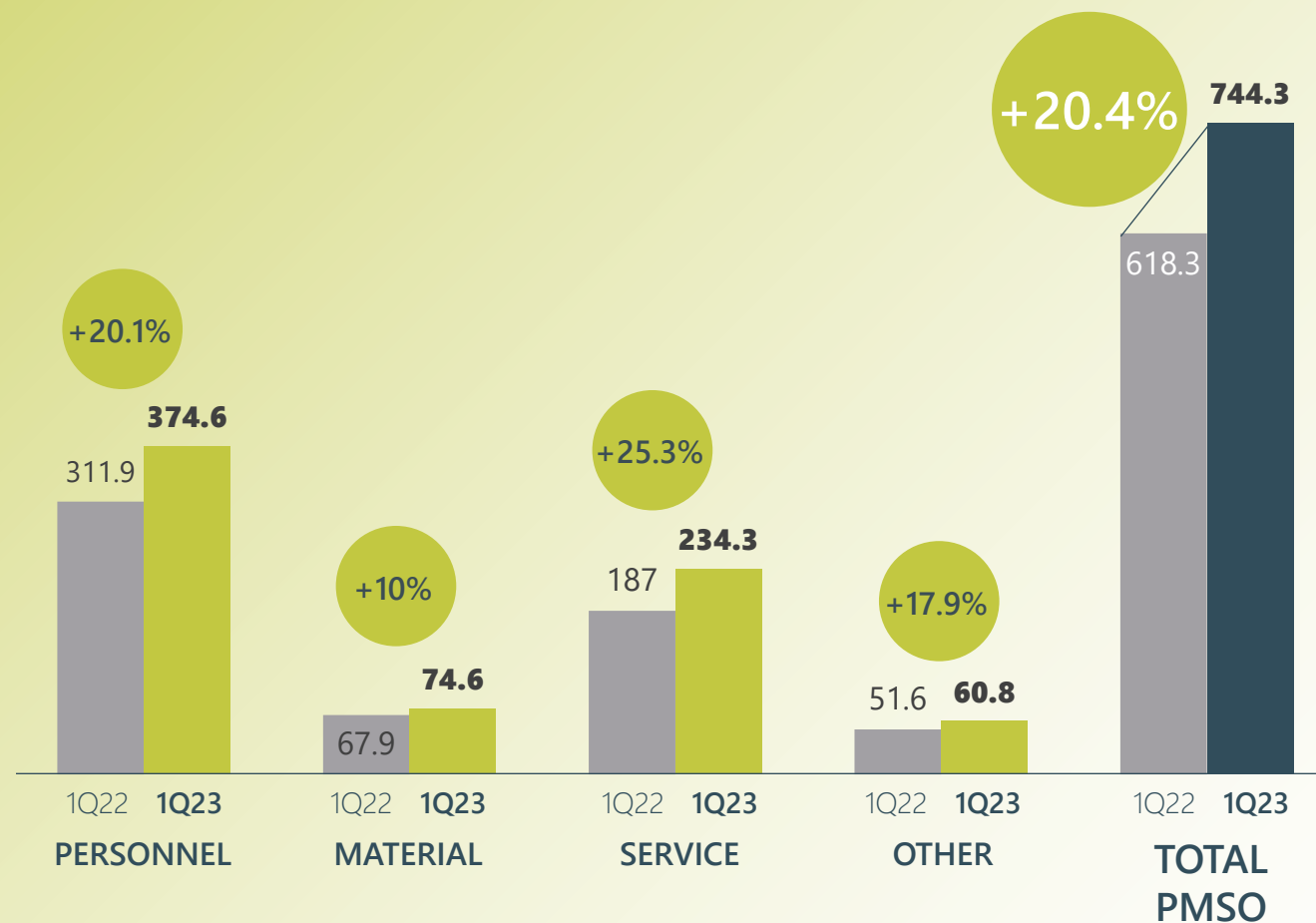
in R\$ millions



\* EBITDA discounted from the distribution VNR, corporate transmission EBITDA and nonrecurrent and noncash effects and addition of the transmission regulatory EBITDA

# PMSO

in R\$ millions



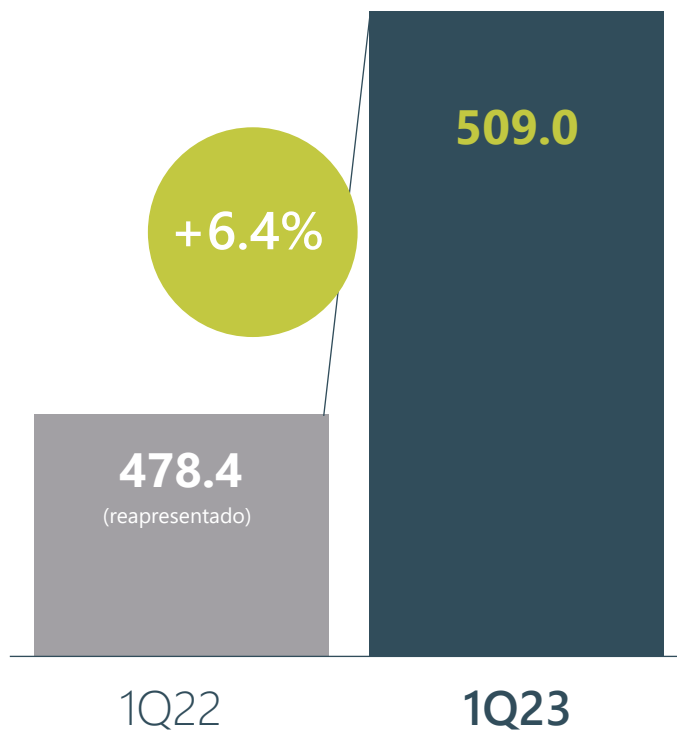




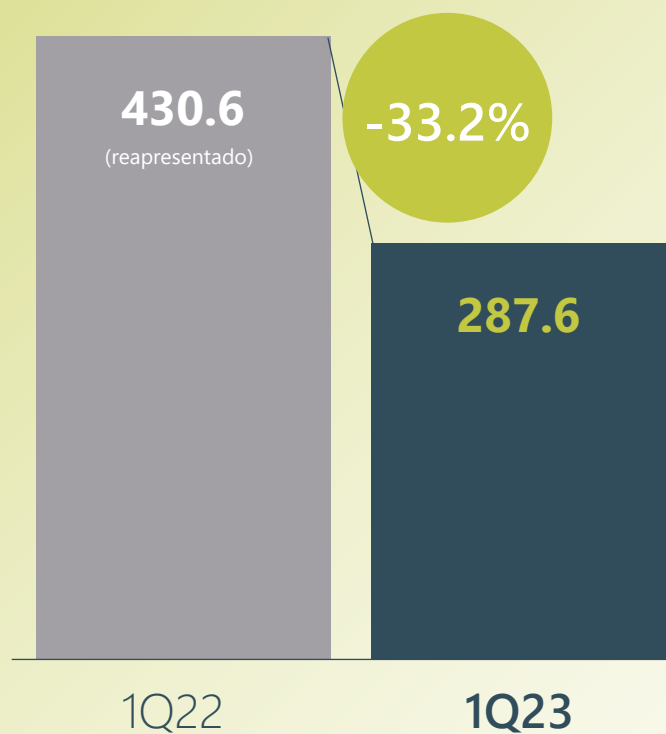
# NET INCOME

in R\$ millions

## NET INCOME



## NET INCOME RECURRENT ADJUSTED



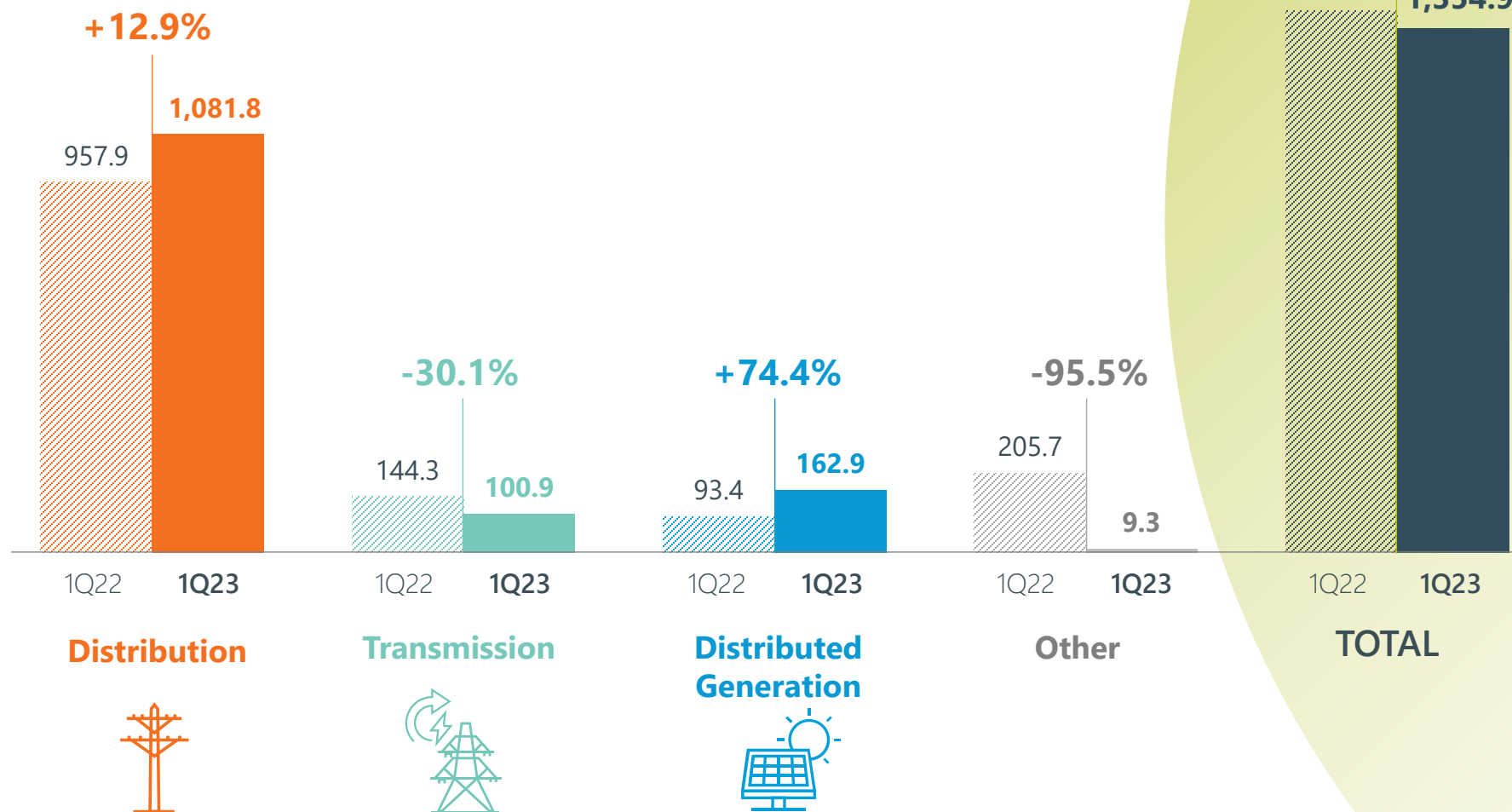
**Recurrent adjusted net income** lower due to the increase in the balance and average cost of the net debt, totaling R\$ 287.6 million

\* Net income discounted from the distribution VNR, corporate transmission net income and nonrecurrent and noncash effects and addition of the transmission regulatory net income.



# SEGMENT REPORTING

in R\$ millions



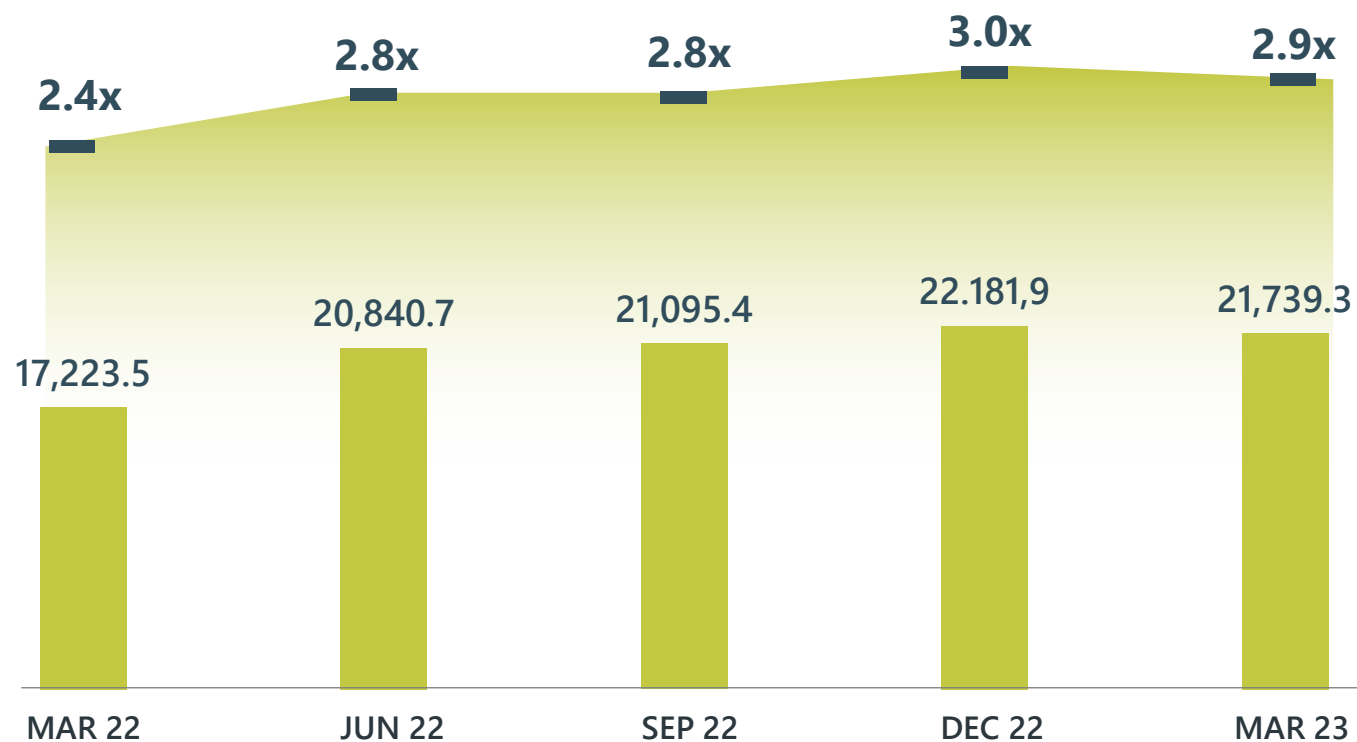
Meaningful growth  
in **Distributed  
Generation and  
Distribution**  
investments





# NET DEBT

in R\$ millions



## CONSOLIDATED NET DEBTS

\*TTM NetDebt/EBITDA adjusted for Covenants = Leverage

**The Group's Net Debt / EBITDA adjusted for covenants diminished in the quarter**





DISTRIBUTION

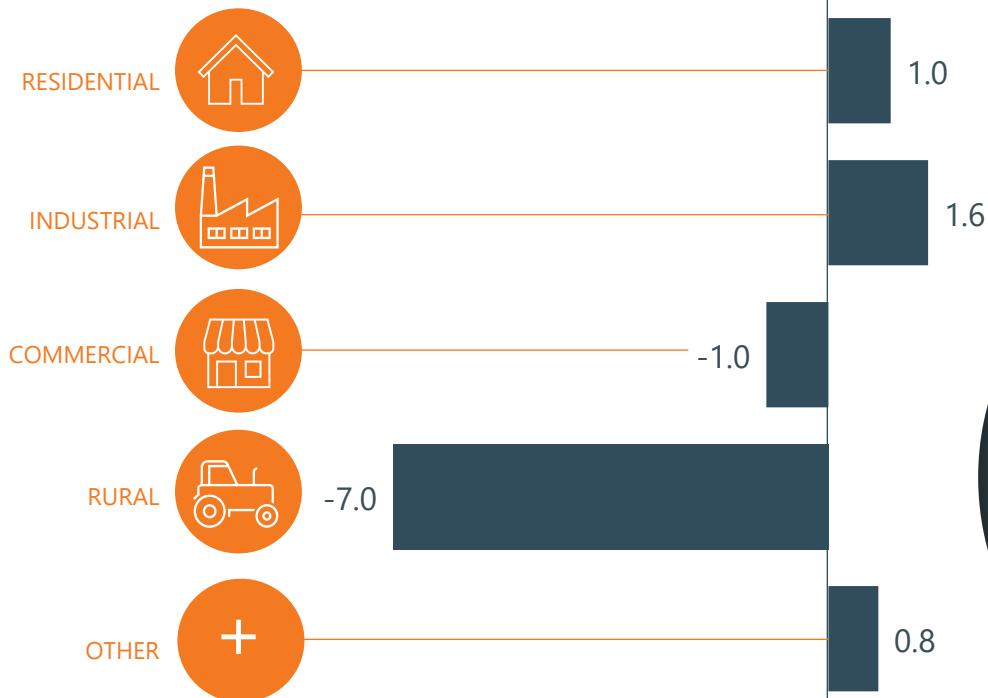
 GRUPO  
**energisa**



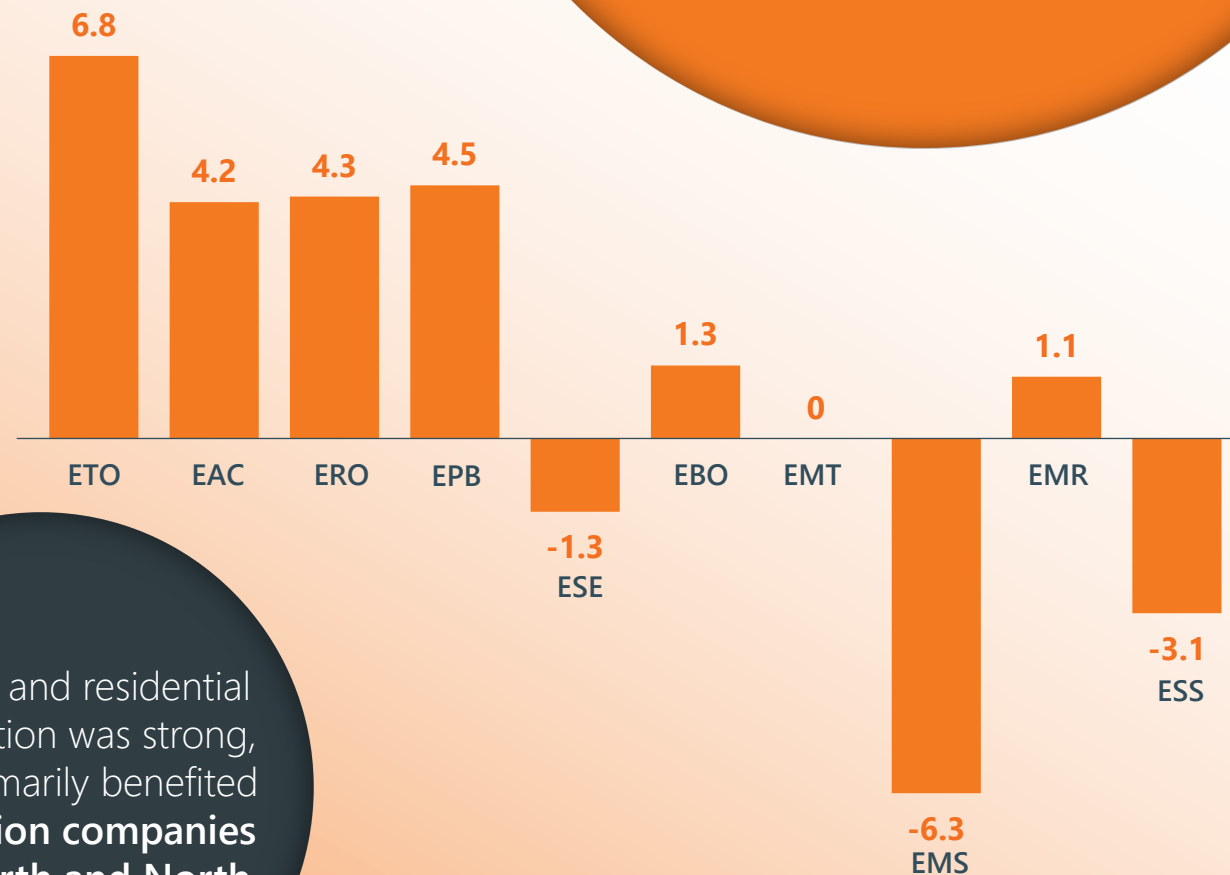


# ELECTRICITY MARKET

CONSUMPTION BY SEGMENT  
Quarterly variance %



TOTAL SALES  
Quarterly variance %



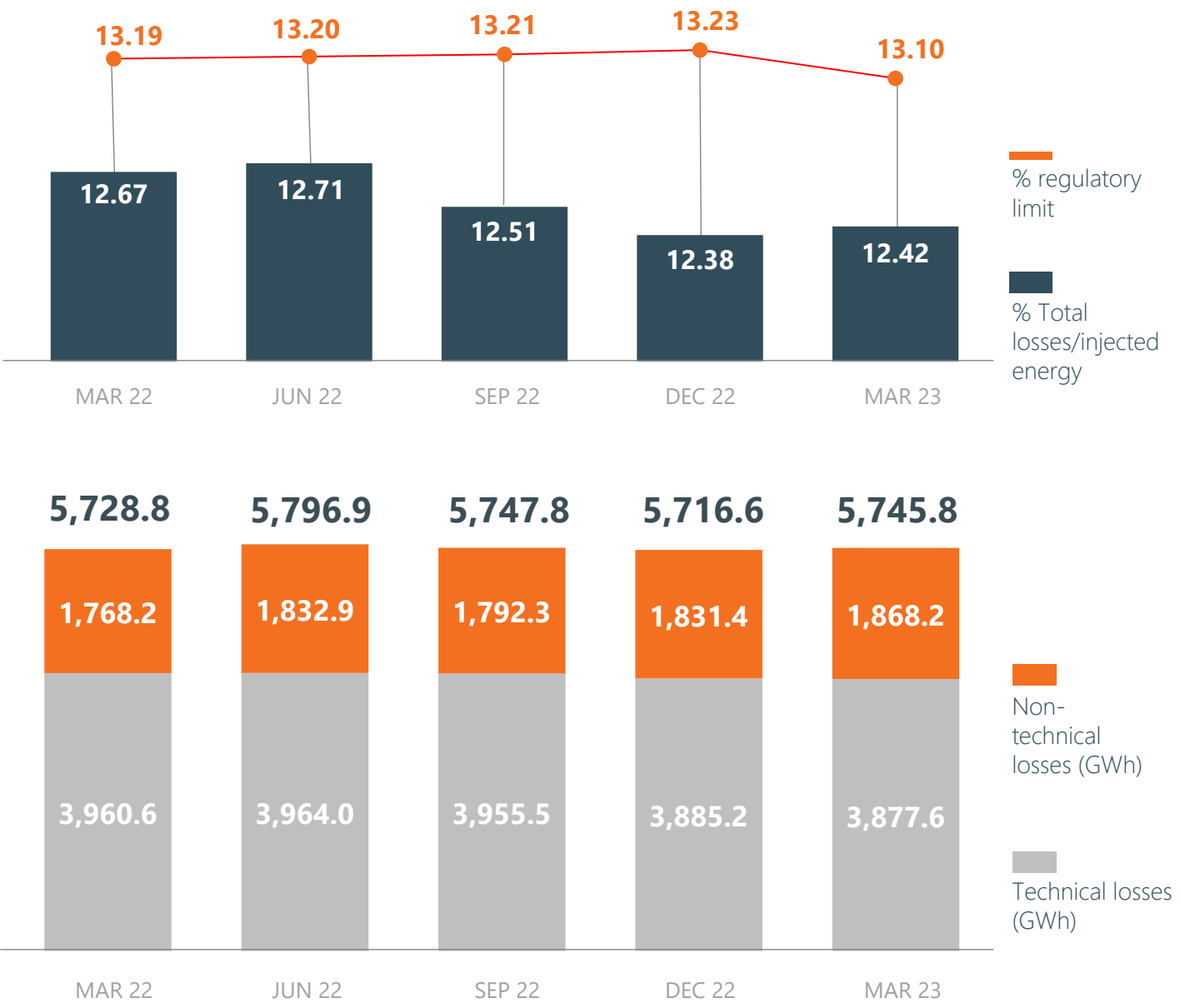
EPB, ETO, ERO and EAC reported the **highest growth**, primarily driven by residential consumption. ERO and ETO were primarily spurred by the **nonmetallic minerals and food industries**

Industrial and residential consumption was strong, which primarily benefited **distribution companies in the North and North-east regions.**



# TOTAL ENERGY LOSSES

Energy losses remained below the regulatory limit: -0.68 p.p.

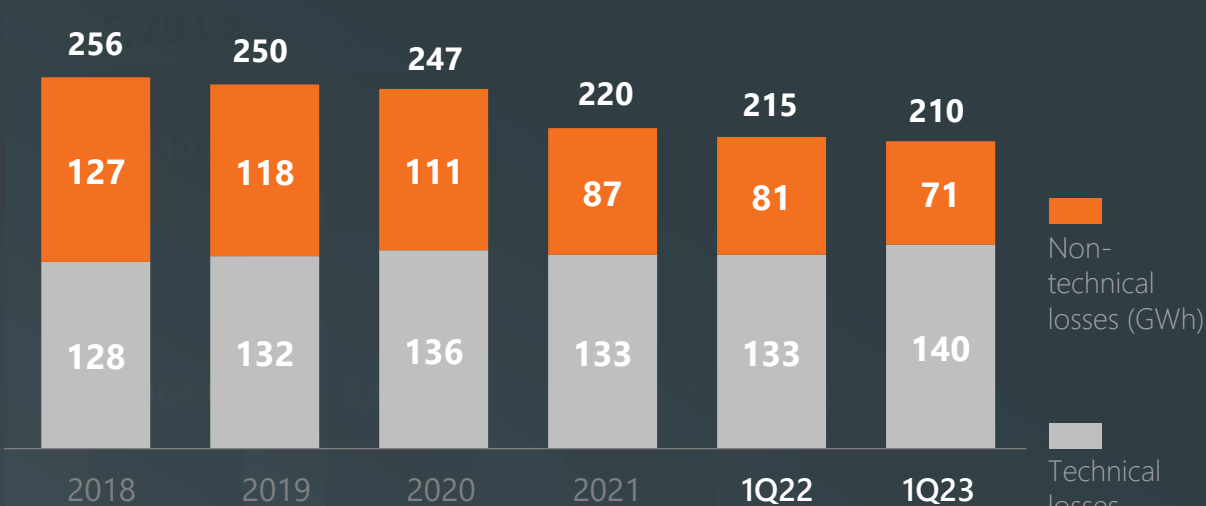
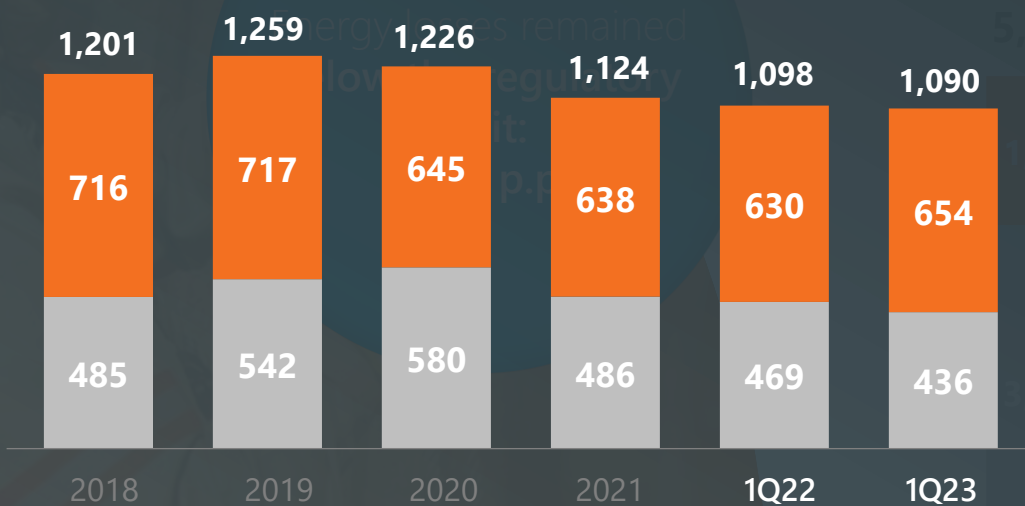
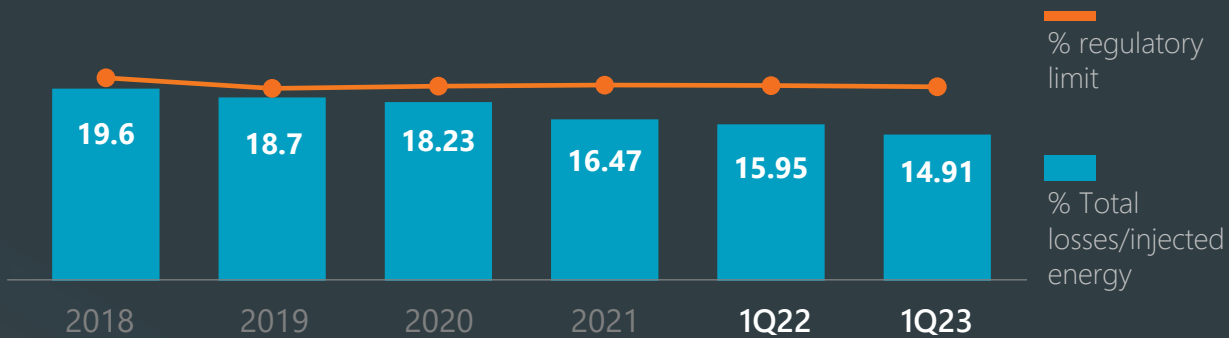
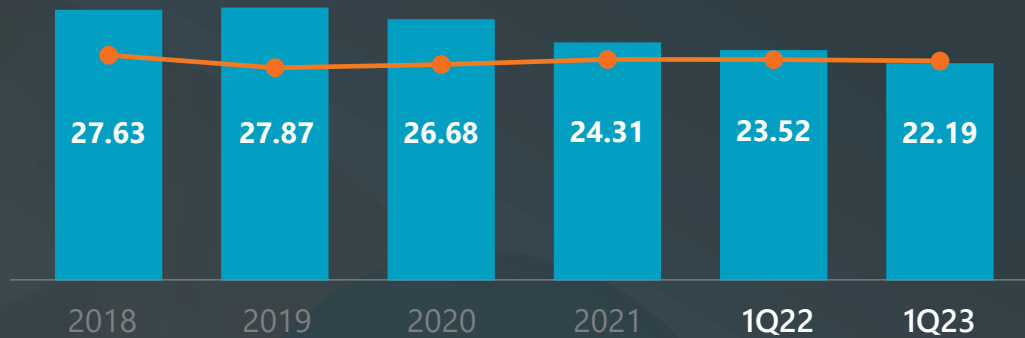




# TOTAL LOSSES

## ERO

## EAC



MAR 22

JUN 22

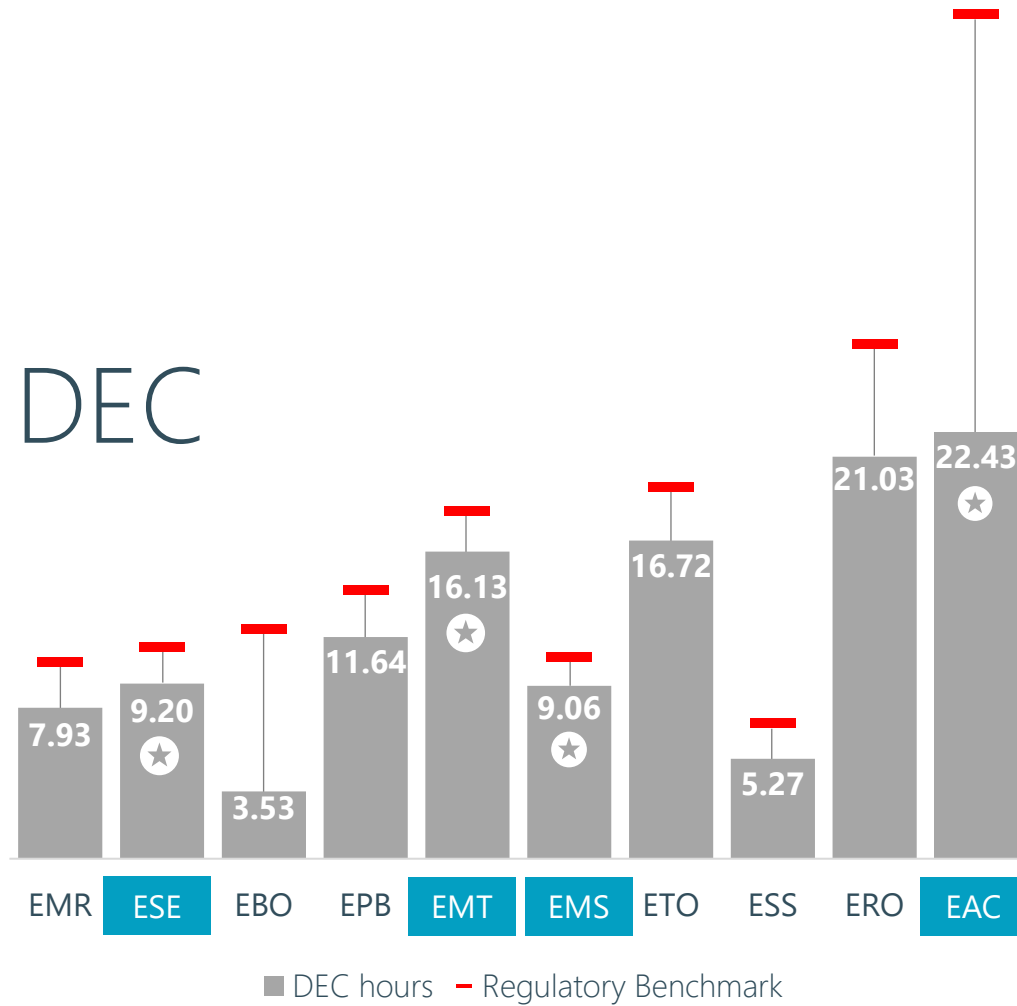
SEP 22

DEC 22

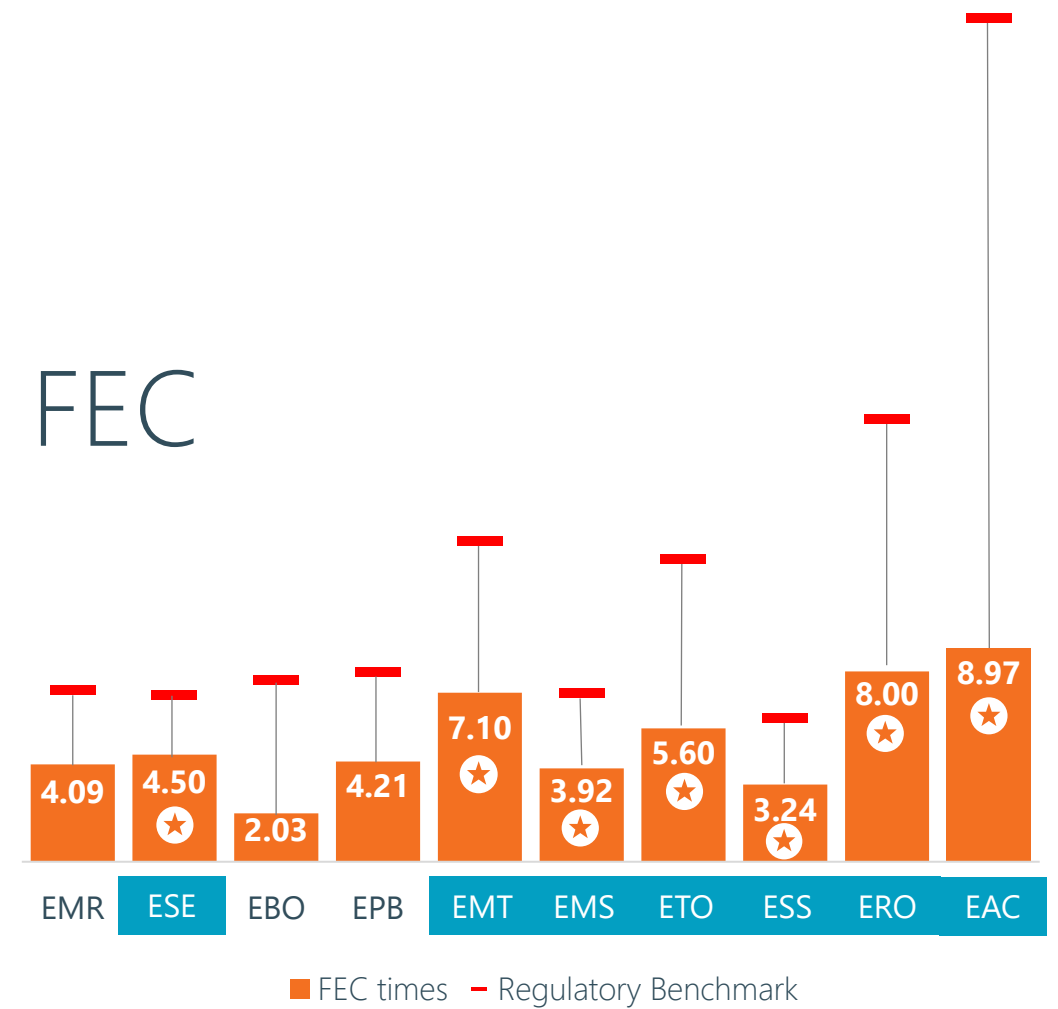
MAR 23



# DEC



# FEC



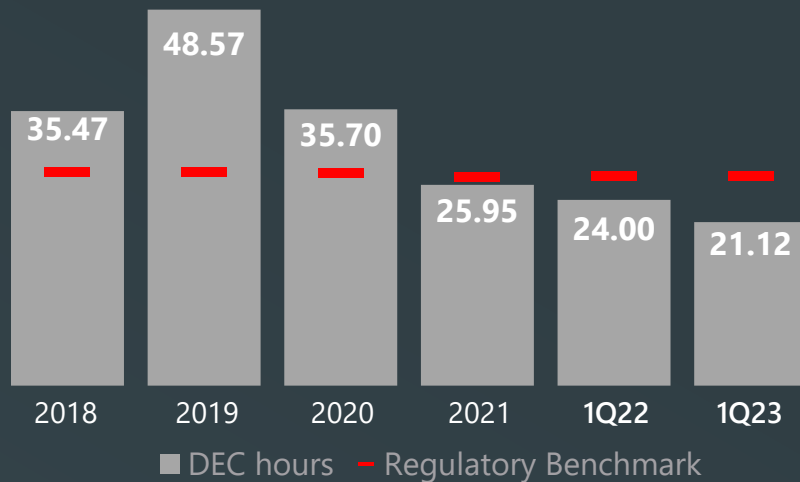
Another excellent result in our quality indicators, with several distribution companies achieving record DEC and FEC indicators



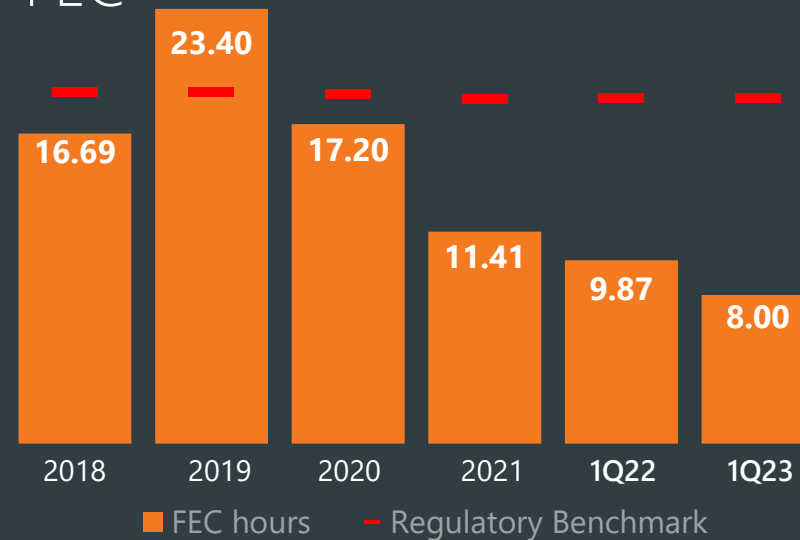
HISTORIC  
MINIMUM

ERO

DEC

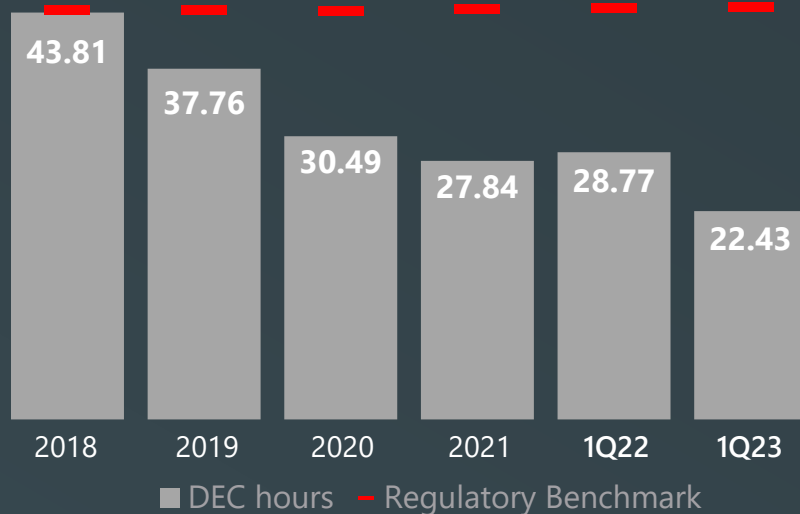


FEC

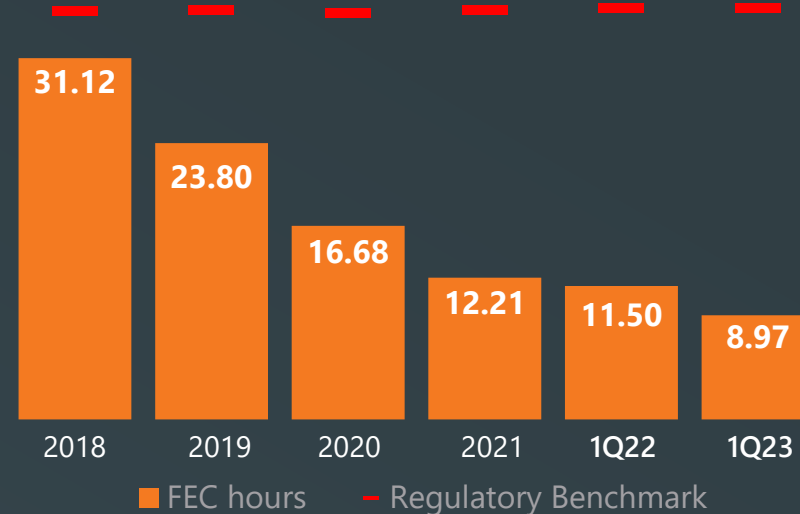


EAC

DEC



FEC

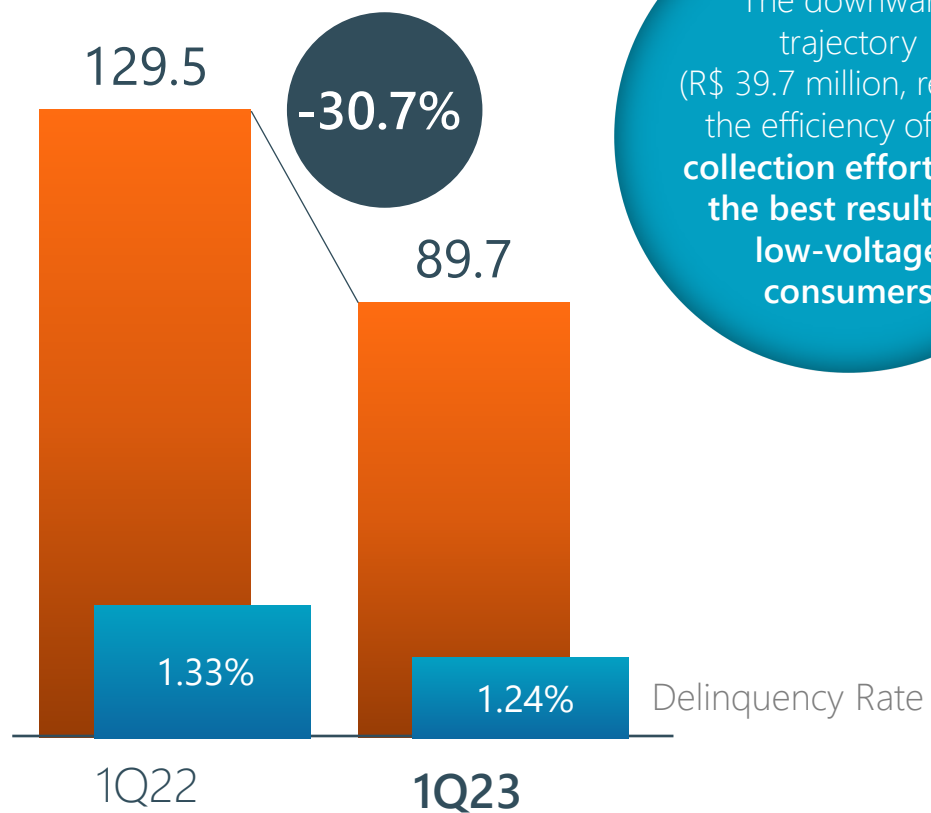


HISTORICAL  
MINIMUM



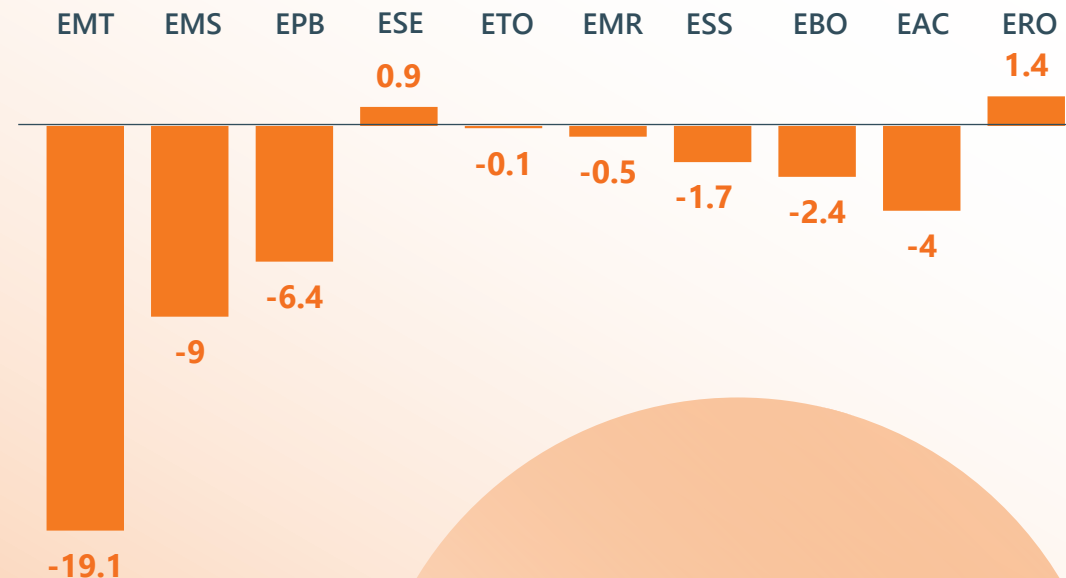
# CONSOLIDATED PPECLD DELINQUENCY

PPECLD (in R\$ MN)

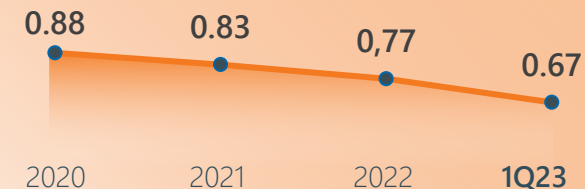


The downward trajectory (R\$ 39.7 million, reflects the efficiency of our **collection efforts** and the **best result** for low-voltage consumers

Change in R\$ millions



Low-voltage sector indicator in %





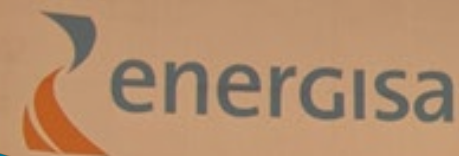


# EPB+EBO

pro-forma figures

NUMBER OF CLIENTS	1.8 million
EBITDA	R\$ 210 MN
NET REVENUE	R\$ 736.4 MN
NET INCOME	R\$ 136 MN

The merger of the two distribution companies approved at the meeting held April 30, 2023 will **provide Energisa Group with greater operational and technical efficiency**





TRANSMISSION





## TransCos OPERATIONAL

8 units  
RAP  
**R\$ 665.5 MN**  
22/23 cycle

\* includes fiber-optics revenue

**RAP grew ~R\$ 700 MN**  
in the last 6 years.

**Efficiency: we delivered  
transmission works  
15 months early**, on average.

## TransCos UNDER CONSTRUCTION

4 units  
RAP  
**R\$ 116.0 MN**  
22/23 cycle

	CONTRACT SIGNING	PHYSICAL PROGRESS	RAP
ENERGISA AMAZONAS	Mar/21	50.4%	R\$ 79.9 MN
ENERGISA TOCANTINS II	Sep/21	26.2%	R\$ 4.8 MN
ENERGISA AMAPÁ	Mar/22	14.3%	R\$ 12.6 MN
ENERGISA AMAZONAS II	Sep/22	2.5%	R\$ 18.7 MN



RENEWABLE SOURCES

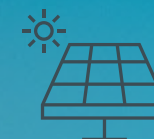
FREE MARKET

ADDED-VALUE SERVICES





	1Q22	1Q23
INSTALLED CAPACITY	78.4 MWp	211.3 MWp + 169.5%
PLANTS IN OPERATION	24	59 +145.8%
INVESTMENTS	R\$ 93.4 MN	R\$ 162.9 MN +74.3%
EBITDA	R\$ 7.1 MN	R\$ 11 MN +55%
NET REVENUE	R\$ 17.6 MN	R\$ 29.8 MN +69%



PHOTOVOLTAIC DG  
GROWTH

Brazil  
80%

(re)energisa  
205%



CUSTOMER BASE

+ 4,000

(small and middle  
market companies)

RENEWABLE SOURCES



FREE MARKET

ADDED-VALUE SERVICES



	1Q22	1Q23
EBITDA	R\$ 9.3 MN	R\$ 77.9 MN +738%
NET INCOME	R\$ 2.4 MN	R\$ 47.9 MN +1,867,5%

### Marketing strategy

- Agile Trading after ratifying the **Surplus offering reading** at SIN
- Asset Light model** improves dynamism of portfolio management and marketing
- 43 new clients:** 6X more than 1Q22  
Average term (2 a 5 years)
- 128,700 I-RECs** (Renewable Energy Certifications): 113,100 more than in 1Q22, due to large contracts





	1Q22	1Q23
REVENUE	R\$ 71.4 MN	R\$ 84 MN +17.6%

### New Businesses

R\$135.6 MN sold: nearly 5X more than in 1Q22

### Business line expansion

- 135% growth in Transmission O&M
- LDAT/SE maintenance
- 32% works management

RENEWABLE SOURCES

FREE MARKET

ADDED-VALUE SERVICES







Q&A





Investor Relations  
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