



## Investor Relations Newsletter - Edition April 22, 2021

## Total energy consumption grows 0.7% in March 2021 and falls 0.8% in the first quarter of 2021

Consumption in March 2021: consolidated free and captive electricity consumption (3,132.8 GWh) growth in Energisa Group's concessions was 0.7% in April compared with the same month last year. If unbilled sales are included, the volume in the month was 3,172.8 GWh, compared with the same month last year. This performance was mainly driven by contributions from the industrial, residential and rural sectors which accounted for 69.5% of the Group's total energy sales in the month. Contributed to this result: the billing schedule, the hot wheather in some regions, especially in the Southeast, and the good performance of some industrial activities.

Residencial consumption was the main growth driver (+3.8% 45 GWh) propelled primarily by the performance of the concession areas operated by ESS + 10.7% (14.0 GWh), EMT + 5.0% (13.7 GWh), EPB + 4.8% (8.1 GWh), EMG +10.9 (5.0 GWh) and ERO + 1.8% (2.0 GWh), chiefly due to the weather and calendar effects. Industrial consumption rose by 4.1% (25.3) GWh), led by EMS +12.3% (13.6 GWh) accounting for 37% of the growth, fueled by the metal and nonmetallic minerals sectors, in line with higher cement sales in the Midwest (+37.9%) and a buoyant agricultural sector, primarily animal protein, in tandem with rising exports from Brazil; followed by EMG +22.9% (7.1 GWh) propelled by a recovery in the mining sector; ESS +5.9% (6.8 GWh), driven by car part manufacturing; EPB +4.0 (2.4 GWh), due to nonmetallic minerals activities; and EBO +20.8% (2,3 GWh) driven by the footwear industry. Rural consumption also rose (+2.9% or 8.4 GWh) across 8 of

our 11 DisCos, thanks to drier weather and bumper yields of certain crops. EMT (+8.3% or 8.6 GWh) led the field, accounting for 57% of the increase due to soybean and corn production and the calendar effect (0.7 days longer). ESE recorded its highest growth since 2008 (+30.4% or 3.5 GWh), driven by companies using irrigation, due to the scarce rainfall (lowest in 4 years).

Consumption in the 1st quarter of 2021: Energisa Group's captive and free electricity consumption (9,179.3 GWh) dropped slightly in the first quarter of 2021 (1Q21) by 0.8% over the same period last year. Note that energy consumption in most of the first quarter last year was not impacted by the pandemic. Furthermore, in early 2021 multiple cities began introducing restrictions on account of the spiraling COVID infections. The commercial sector was the main responsible for this result, contracting by 8.8% (162.8 GWh), as was the government sector (-18.8%), with activities hit harder by pandemic restrictions. In turn, the industrial sector recorded the highest growth (2.3% 41.1 GWh), followed by the residential sector (1.1% and 38.8 GWh) and rural sector (2.6% 22.9 GWh).

Energy consumption by concession in the free and captive market was strong in the concessions of EMG, rising by 4.7% (18.0 GWh), ESS 1.5% (17.3 GWh), EMT 0.3% (8.0 GWh), ENF 4.1% (3.3 GWh), EBO 0.6% (1.0 GWh) and ETO 0.2% (0.9 GWh).

Energisa Consolidated - Energy sales in March and in the 1st quarter of 2021

Description		Month		Quarter			
Amounts in GWh	mar/20	mar/19	Change (%)	mar/20	mar/19	Change (%)	
Residential	1,239.4	1.193.5	+ 3.8	3,596.1	3.557.3	+ 1.1	
Industrial	638.9	613.6	+ 4.1	1,844.2	1.803.0	+ 2.3	
□□ Captive	160.1	186.4	- 14.1	479.8	553.9	- 13.4	
□□ Free	478.7	427.2	+ 12.1	1.364.3	1.249.1	+ 9.2	
Commercial	581.4	615.1	- 5.5	1,688.4	1.851.2	- 8.8	
□□ Captive	481.8	540.1	- 10.8	1,410.8	1.621.6	- 13.0	
□□ Free	99.6	75.0	+ 32.7	277.7	229.6	+ 20.9	
Rural	299.4	291.0	+ 2.9	890.9	868.0	+ 2.6	
□□ Captive	292.0	285.0	+ 2.4	867.1	846.4	+ 2.4	
□□ Free	7.4	5.9	+ 25.3	23.8	21.6	+ 10.6	
Other Classes	373.7	396.7	- 5.8	1,159.7	1,173.5	- 1.2	
□□ Captive	357.1	386.8	- 7.7	1,112.6	1,145.4	- 2.9	
□□ Free	16.6	9.9	+ 68.2	47.1	28.1	+ 67.7	
1) Energy sales to captive consumers	2,530.4	2,591.9	- 2.4	7,466.3	7,724.7	- 3.3	
2) Energy associated with free consumers (TUSD)	602.4	518.0	+ 16.3	1.712.9	1.528.4	+ 12.1	
3) Captive sales + TUSD (1+2)	3,132.8	3,109.9	+ 0.7	9,179.3	9,253.1	- 0.8	
4) Unbilled sales	40.0	62.3	- 35.8	(59.4)	26.3	-	
5) Captive sales + TUSD + Uninvoiced supply (3+4))	3,172.8	3,172.2	+ 0.0	9,119.9	9,279.4	- 1.7	

	March 2021				January - March 2021				
Company	Electricity sales (GWh				Electricity sales (GWh				
	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD + Uninvoiced	Change (1) (%)	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD + Uninvoiced	Change (1) (%)	
North Region	518.3	- 6.3	540.2	- 4.4	1,587.0	- 4.0	1,584.4	- 3.9	
Energisa Tocantins (ETO)	183.7	- 4.4	186.1	- 5.8	569.7	+ 0.2	561.2	- 1.5	
Energisa Acre (EAC)	84.8	- 10.3	89.2	- 4.6	264.4	- 5.1	256.3	- 7.6	
Energisa Rondônia (ERO)	249.8	- 6.2	265.0	- 3.2	752.9	- 6.6	767.0	- 4.3	
Northeast Region	711.0	+ 1.1	720.5	+ 0.2	2,099.7	- 1.2	2,113.6	- 1.0	
Energisa Paraíba (EPB)	389.1	+ 1.4	392.4	- 0.1	1,176.4	+ 0.0	1,182.7	+ 0.3	
Energisa Sergipe (ESE)	260.9	- 0.4	267.3	+ 0.4	748.3	- 3.5	754.0	- 3.4	
Energisa Borborema (EBO)	61.0	+ 5.6	60.8	+ 1.4	175.0	+ 0.6	176.9	+ 1.2	
Midwest	1,328.9	+ 1.1	1,349.1	+ 0.4	3,825.0	- 0.5	3,760.4	- 2.7	
Energisa Mato Grosso (EMT)	813.7	+ 2.6	811.5	+ 0.6	2,328.6	+ 0.3	2,275.4	- 2.3	
Energisa Mato Grosso do Sul (EMS)	515.2	- 1.3	537.6	+ 0.1	1,496.4	- 1.8	1,485.0	- 3.3	
South/Southeast Region	574.5	+ 6.6	562.9	+ 3.3	1,667.5	+ 2.4	1,661.5	+ 1.8	
Energisa Minas Gerais (EMG)	137.9	+ 10.5	134.2	+ 7.1	401.8	+ 4.7	405.0	+ 5.1	
Energisa Nova Friburgo (ENF)	29.4	+ 11.8	28.4	+ 6.7	83.5	+ 4.1	83.9	+ 4.3	
Energisa Sul-Sudeste (ESS)	407.3	+ 5.0	400.2	+ 1.8	1,182.2	+ 1.5	1,172.6	+ 0.5	
Total (Distribution companies)	3,132.8	+ 0.7	3,172.8	+ 0.0	9,179.3	- 0.8	9,119.9	- 1.7	

(1) In relation to the same period in 2020.

Note: energy consumption by sector for each distribution company can be seen on the site ir.energisa.com.br

<u>Click here</u> to access the Excel tables per company.