



# Investor Presentation

August 2025











# Strategy and Business Segments



# History in Brazil



 Arab Banking Corporation and local management acquire Roberto Marinho Group's shares



1997

 The bank's name changes to Banco ABC Brasil S.A. Revamp of Investment
 Banking operations, with
 Debt Capital Markets
 (DCM) and Mergers &
 Acquisitions (M&A)

 Beginning of operations of the Energy Trading Company

 Launch of ABC Link – distribution of financial services through banking correspondents



2020

 Beginning of operations of the Credit Recovery

VISIO

2022

 New Brand positioning, Purpose and Culture Pillars



2024

1989



 Arab Banking Corporation and Roberto Marinho Group jointly initiate Banco ABC Roma S.A. 2007



2013



 Launching of the Middle client segment

2019

 Started to operate in Project Finance and Equity Capital Markets (ECM) Corretora de Seguros

2021

 Launching proprietary insurance brokerage ABC BRASIL Investment Bank

2023

 Reorganization of the Investment Banking area

#### ABC Brasil Investment Case



Shareholders' Remmuneration

- Profitable franchise
- Attractive dividend yield
- History of consistent and growing dividend payments

Reinvestment to support existing operations

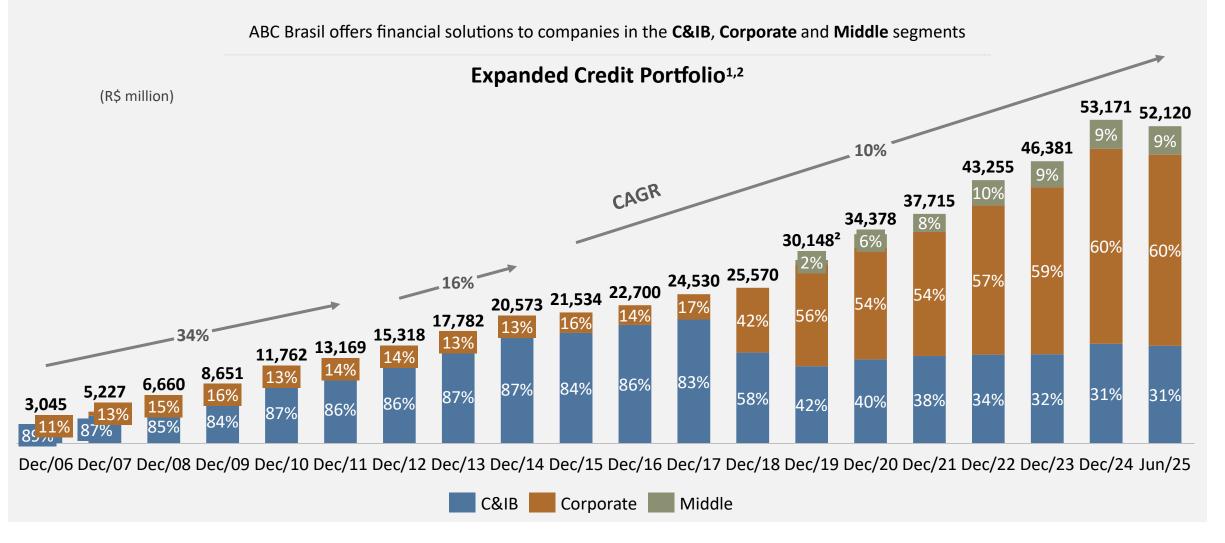
- Earnings power to sustain credit portfolio growth
- Reduction in Client Acquisition Cost (CAC) and Cost to Serve (CTS)
- Build scalability

Investment in new initiatives to accelerate growth

- Expansion in initiatives with "right-to-win"
- Diversify revenue streams
- Unlock "hidden values"
- Capture optionalities

## Focus on Companies





#### Notes:

<sup>1</sup> Includes Loans, Guarantees Issued and Corporate Securities portfolios

<sup>2</sup> New client segmentation starting in January 2021. For comparison purposes, 2019 figures are also presented with the same breakdown

# Growth Strategy



#### Clients

- Scale number of clients and transaction volume, through a segmented offer
- Serve all our clients' stakeholders (suppliers, employees and clients)

#### **Products**

- Expand the product portfolio
- Reduce the dependency on specific business lines
- Leverage on the existing infrastructure, diluting the cost to acquire and serve clients

#### Channels

- Develop new distribution channels
- Use third party channels to distribute our services and products
- Distribute third-party services and products through our channels

Risk Exposure Dilution

**Capture Synergies** among Operations

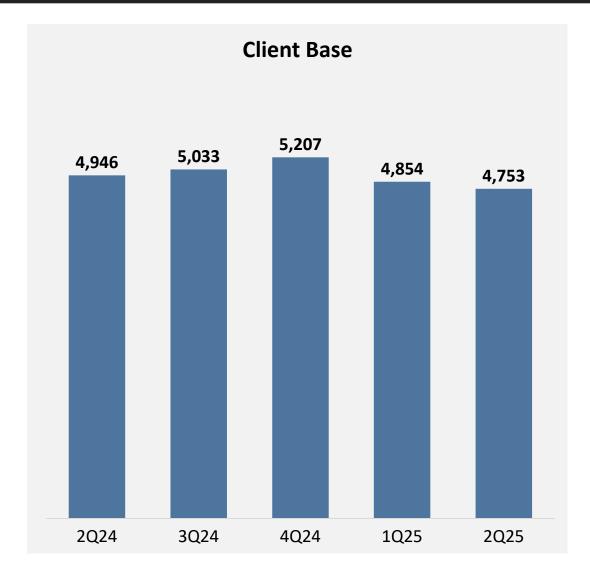
**Expand Structural ROAE** 

**Lower Volatility Over the Cycles** 

# ABC Brasil Expansion







# Segments Highlights



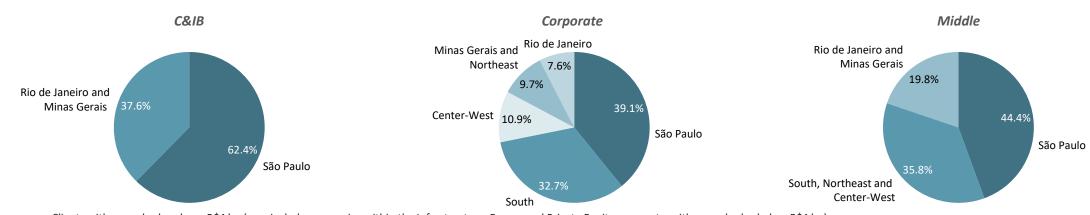
**Total** 

Jun/25

**4,753** -4% Chg. 12M

	C&IB <sup>1</sup>			Corporate <sup>2</sup>			Middle <sup>3</sup>		
	Jun/24	Mar/25	Jun/25	Jun/24	Mar/25	Jun/25	Jun/24	Mar/25	Jun/25
Corporate Clients	374	390	379	1,993	2,032	1,980	2,579	2,432	2,394
Average Ticket (R\$ million)	78.8	92.5	93.4	17.2	26.0	26.2	2.2	2.8	2.7
Average Term (days)	351	348	344	383	388	389	342	364	398

#### **Geographical Breakdown of the Expanded Credit Portfolio per Segment**



1 C&IB: Clients with annual sales above R\$4 bn (may include companies within the Infrastructure, Energy and Private Equity segments, with annual sales below R\$4 bn).

2 Corporate: Clients with annual sales between R\$300 mm and R\$4 bn.

Notes:

3 Middle: Clients with annual sales between R\$30 mm and R\$300 mm.

# Expanded Credit Portfolio



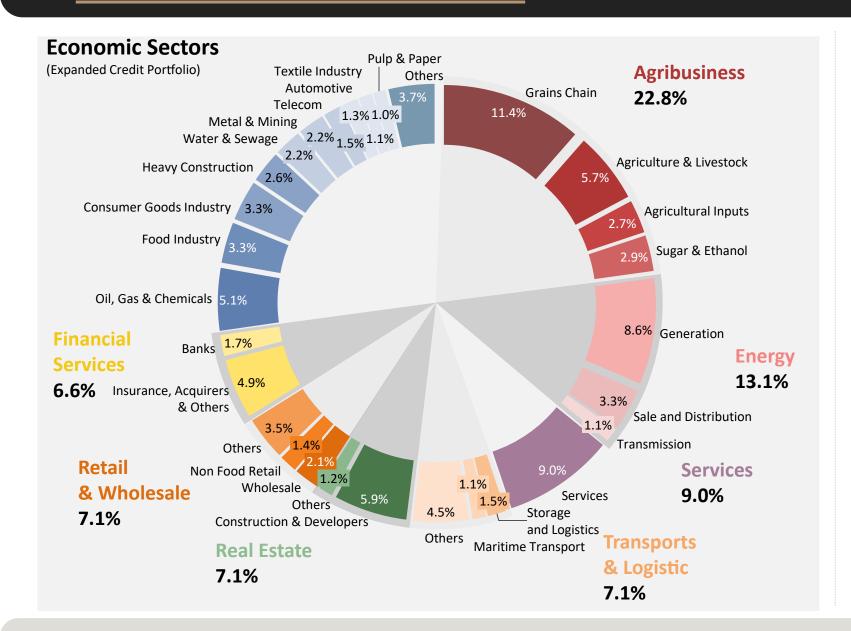
<b>Expanded Credit Portfolio</b>	2Q25		1Q25		2Q25x1Q25	2Q24		2Q25x2Q24
(R\$ million)	Res. 4,966	% Total	Res. 4,966	% Total	Chg 3M	Res. 2,682	% Total	Chg 12M
Loans	22,521	100%	22,239	100%	1.3%	23,235	100%	-3.1%
C&IB	4,262	18.9%	3,436	15.4%	24.0%	4,506	19.4%	-5.4%
Corporate	14,470	64.2%	15,009	67.5%	-3.6%	14,829	63.8%	-2.4%
Middle	3,790	16.8%	3,794	17.1%	-0.1%	3,900	16.8%	-2.8%
Corporate Securities	16,726	100%	16,017	100%	4.4%	13,215	100%	26.6%
C&IB	4,145	24.8%	4,000	25.0%	3.6%	3,934	29.8%	5.4%
Corporate	11,719	70.1%	11,322	70.7%	3.5%	8,852	67.0%	32.4%
Middle	862	5.2%	695	4.3%	24.1%	428	3.2%	101.3%
"Cash" Portfolio <sup>1</sup>	39,247	100%	38,255	100%	2.6%	36,449	100%	7.7%
C&IB	8,407	21.4%	7,435	19.4%	13.1%	8,440	23.2%	-0.4%
Corporate	26,189	66.7%	26,331	68.8%	-0.5%	23,681	65.0%	10.6%
Middle	4,652	11.9%	4,488	11.7%	3.6%	4,328	11.9%	7.5%
Guarantees Issued	12,872	100%	12,951	100%	-0.6%	11,835	100%	8.8%
C&IB	7,659	59.5%	7,829	60.5%	-2.2%	7,865	66.5%	-2.6%
Corporate	5,175	40.2%	5,086	39.3%	1.7%	3,946	33.3%	31.1%
Middle	39	0.3%	36	0.3%	8.1%	24	0.2%	60.2%
<b>Expanded Credit Portfolio</b>	52,120	100%	51,206	100%	1.8%	48,284	100%	7.9%
C&IB	16,066	30.8%	15,264	29.8%	5.3%	16,305	33.8%	-1.5%
Corporate	31,364	60.2%	31,418	61.4%	-0.2%	27,627	57.2%	13.5%
Middle	4,691	9.0%	4,524	8.8%	3.7%	4,352	9.0%	7.8%

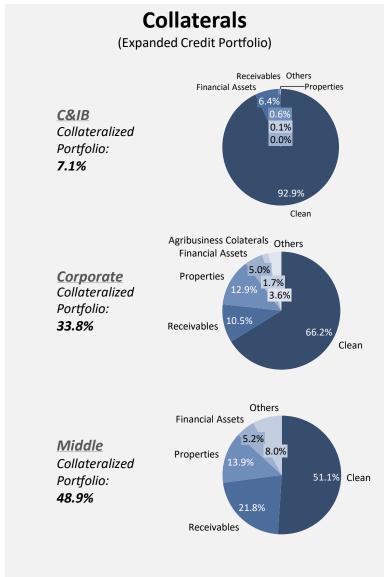
#### Note:

<sup>1</sup> Includes Loans and Corporate Securities portfolios.

#### **Economic Sectors & Collaterals**

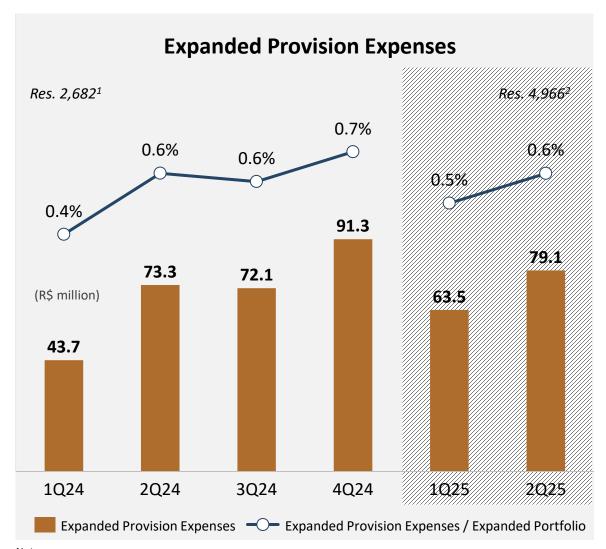


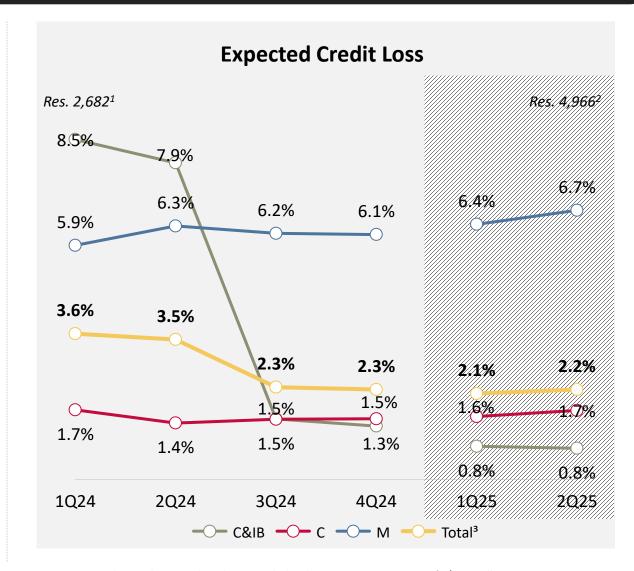




# Credit Portfolio Quality







#### Notes:

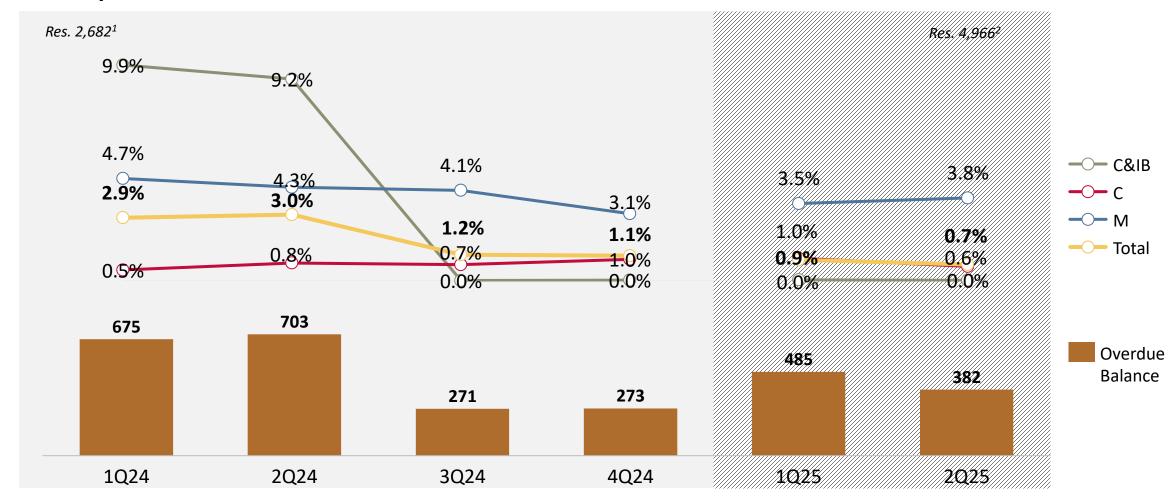
- 1 % of Loan Portfolio. Excludes the isolated credit effect of a C&IB client, which finalized its Chapter 11 restructuring in the 3Q24
- 2 % of Expanded Credit Portfolio

3 The Total Expected Credit Loss includes the Prospective provision of R\$190 million

# Credit Portfolio Quality



#### +90 Days Overdue (includes falling due and overdue installments)

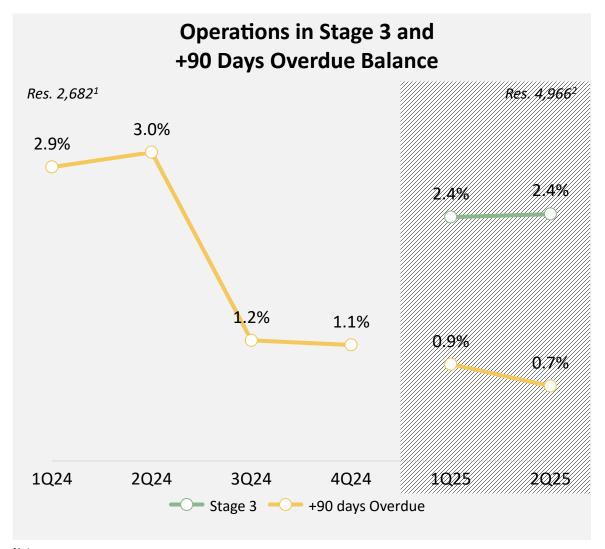


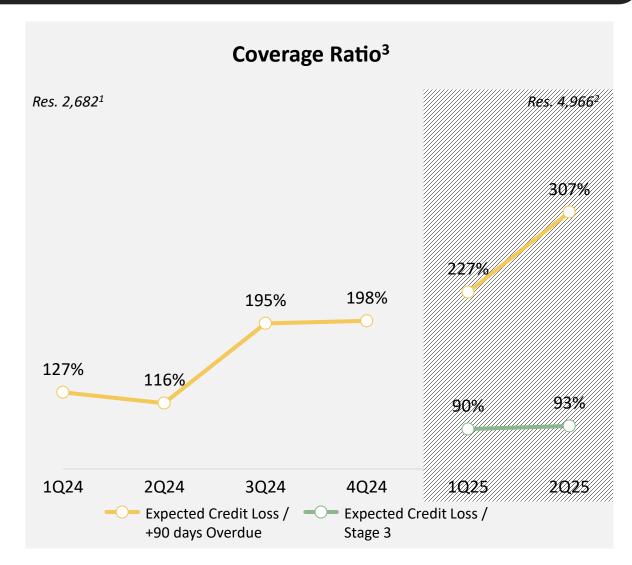
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# Credit Portfolio Quality







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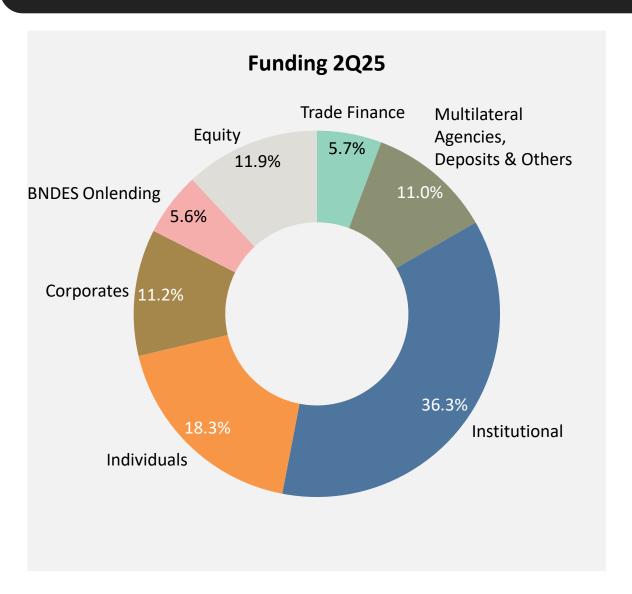
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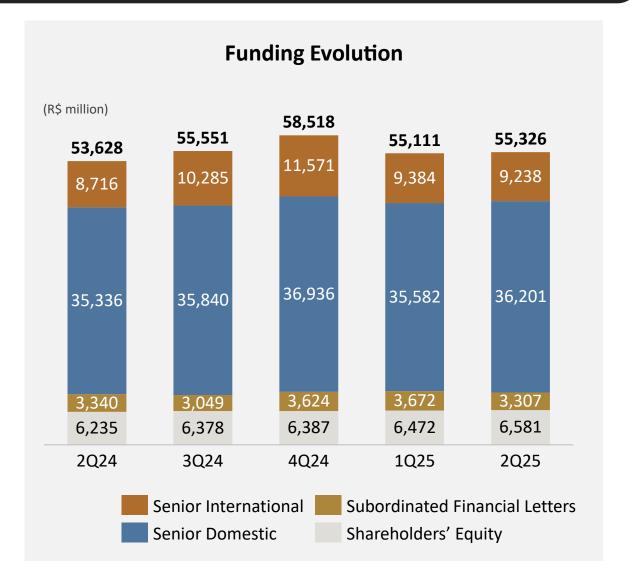
# Funding and Capital Base



# Funding







# Funding & Ratings



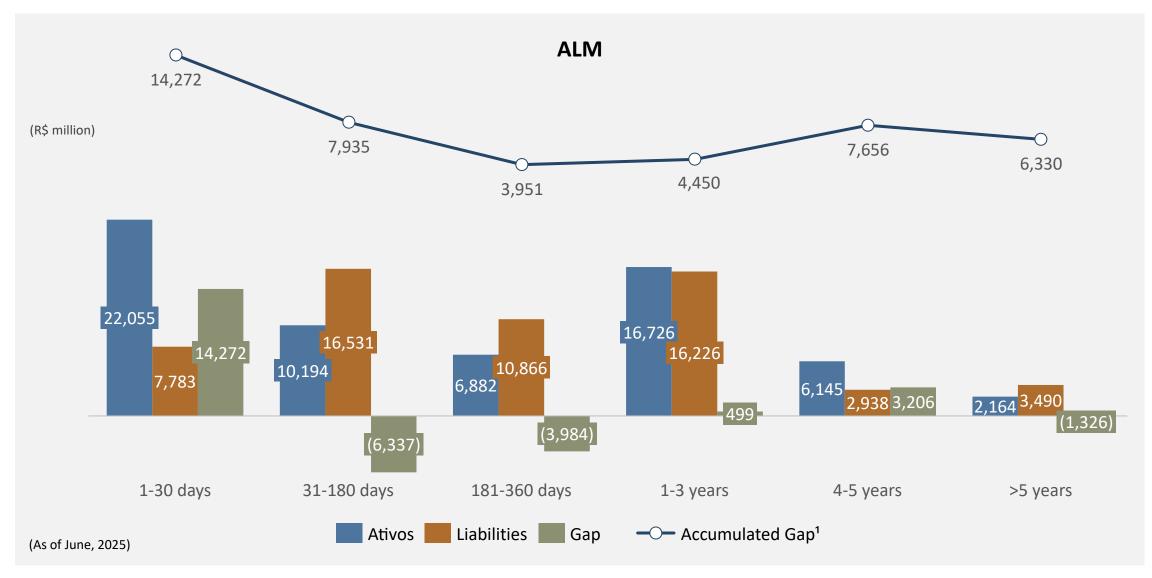
Funding (R\$ million)	2Q25	% of Total	1Q25	% of Total	2Q24	% of Total
Demand Deposits	563	1.0%	487	0.9%	551	1.0%
Time Deposits	8,078	14.6%	8,867	16.1%	10,675	19.9%
LCA, LCI & COE <sup>1</sup>	7,624	13.8%	7,179	13.0%	5,010	9.3%
Financial Bills	16,682	30.2%	16,443	29.8%	16,577	30.9%
Subordinated Local Notes (Letras Financeiras)	1,701	3.1%	2,049	3.7%	2,286	4.3%
Interbank Deposits	128	0.2%	187	0.3%	337	0.6%
Borrowing and Onlending Obligations Abroad	9,250	16.7%	8,938	16.2%	8,716	16.3%
Borrowing and Onlending Obligations	3,112	5.6%	2,865	5.2%	2,185	4.1%
Perpetual Sub. Financial Notes	1,606	2.9%	1,623	2.9%	1,054	2.0%
Subtotal (Funding with Third Parties)	48,745	88.1%	48,638	88.3%	47,393	88.4%
Shareholders' Equity	6,581	11.9%	6,472	11.7%	6,235	11.6%
Total	55,326	100.0%	55,111	100.0%	53,628	100.0%

<sup>&</sup>lt;sup>1</sup> LCA: Agriculture Credit Bills / LCI: Real State Credit Bills / COE: Structured Transactions Certificate

	ABC BRASIL	<b>(</b>
<u>Ratings</u>	Local Global	Sovereign
S&P Global	brAAA BB	ВВ
FitchRatings	AAA(bra) BB+	ВВ
MOODY'S	AAA.Br Ba1	Ba1

## Assets & Liabilities by Maturity



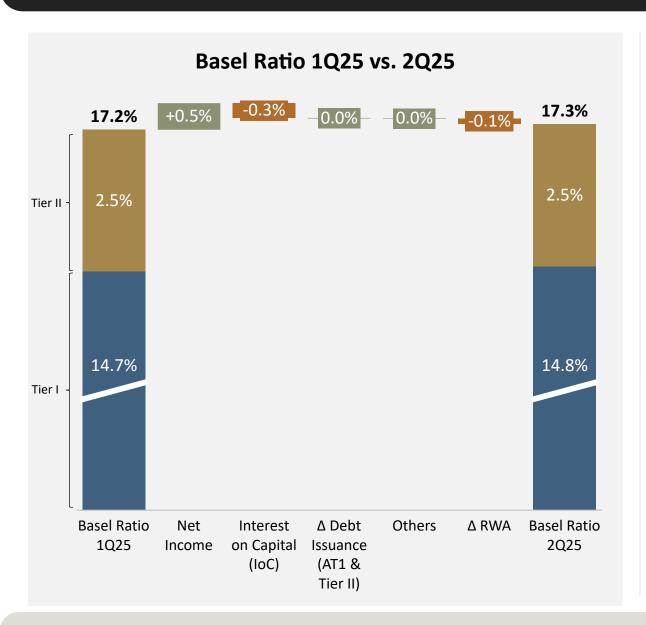


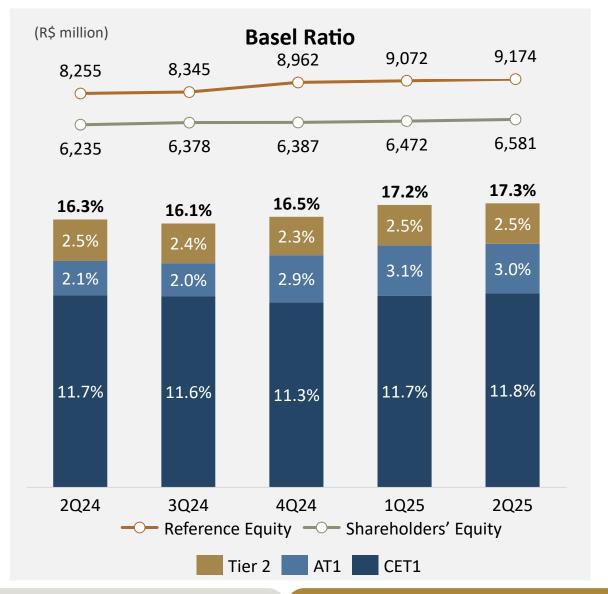
Note:

<sup>1</sup> Assuming Federal Government Securities liquid within 1-30 days, based on market prices, as they can be converted into cash through repurchase agreements or sold in the secondary market.

#### Basel Ratio & Shareholders' Equity





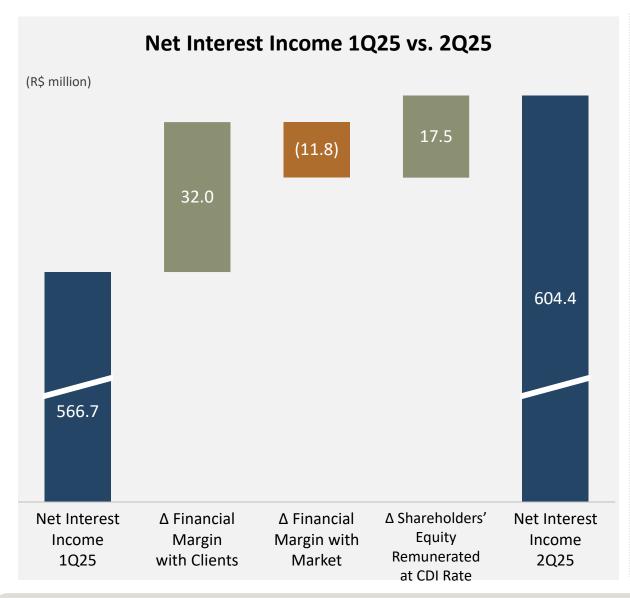


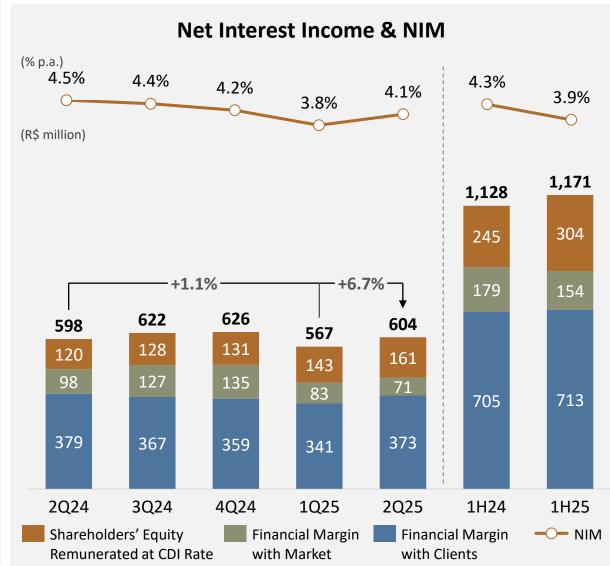
# Financial Highlights



#### Net Interest Income

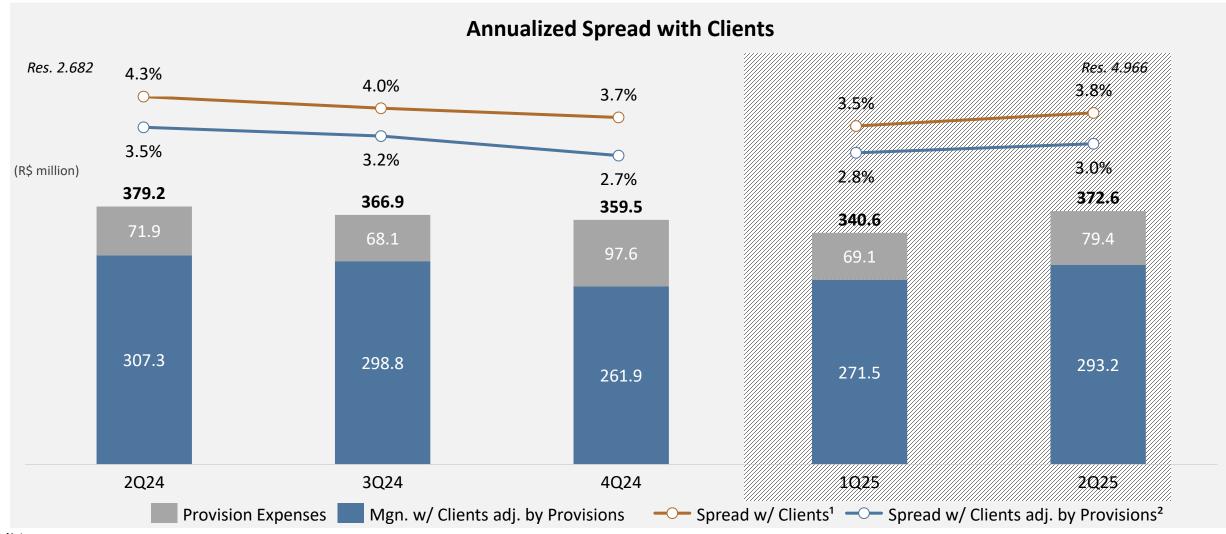






## Margin and Spread with Clients





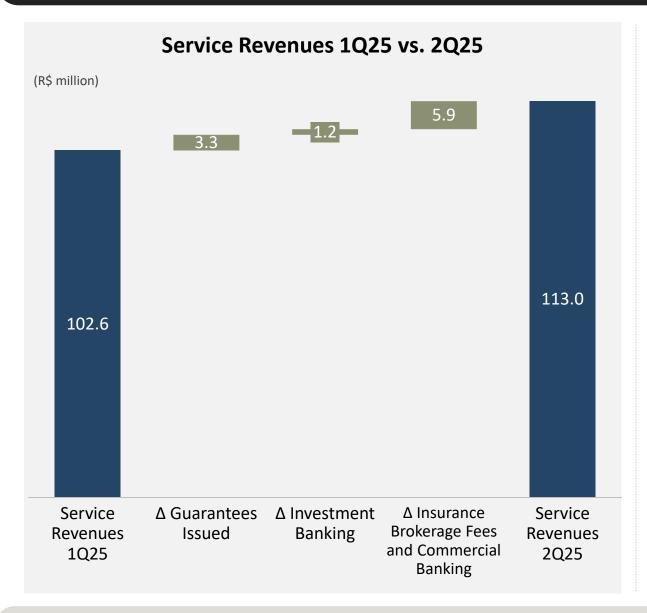
#### Notes:

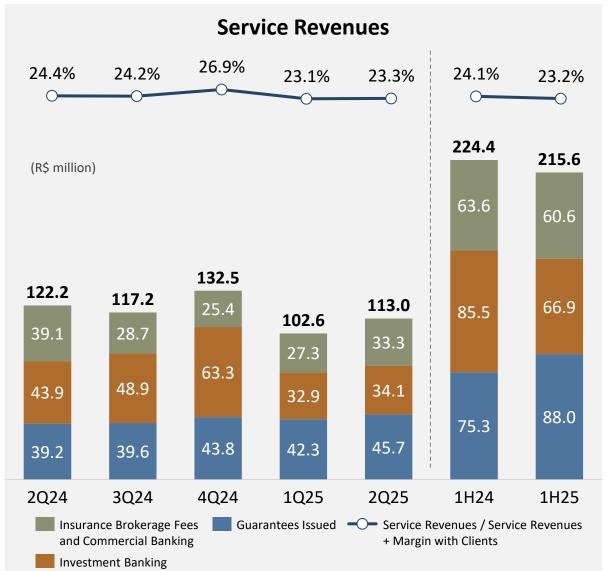
<sup>1</sup> Spread with Clients is calculated as Financial Margin with Clients divided by the average Loans and Corporate Securities Portfolio.

<sup>2</sup> Spread with Clients adjusted by Provisions includes Loan Loss Provision (LLP), Provision for the Devaluation of Securities (PDS), and Credit Recoveries.

#### Service Revenues

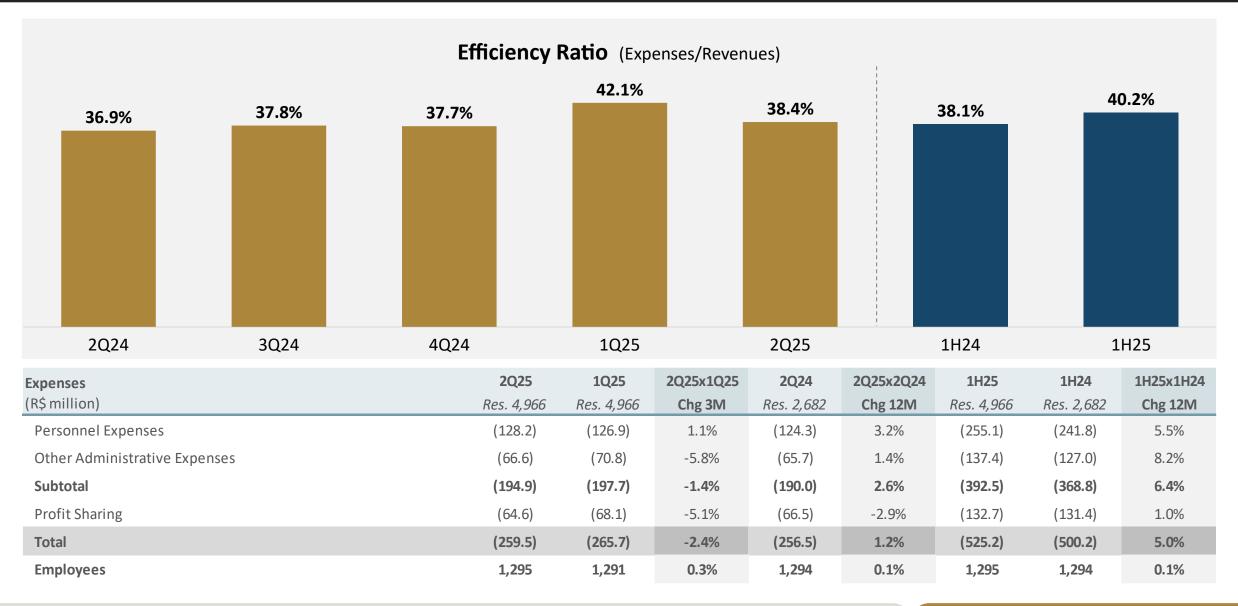






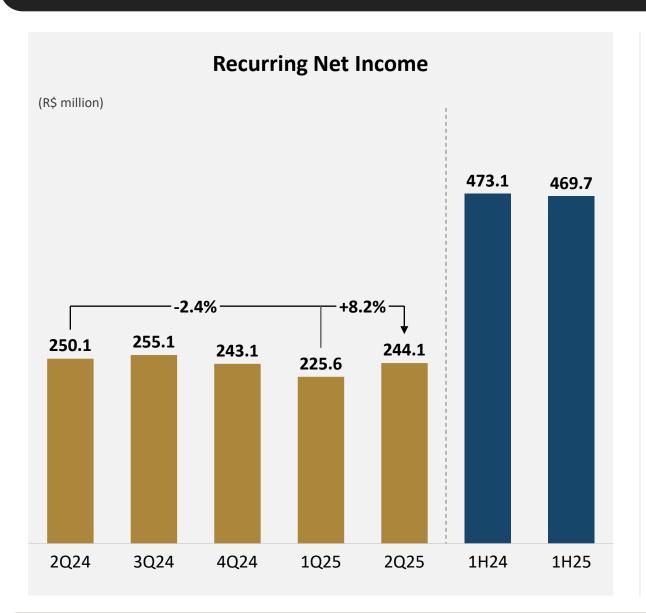
# Expenses and Efficiency Ratio

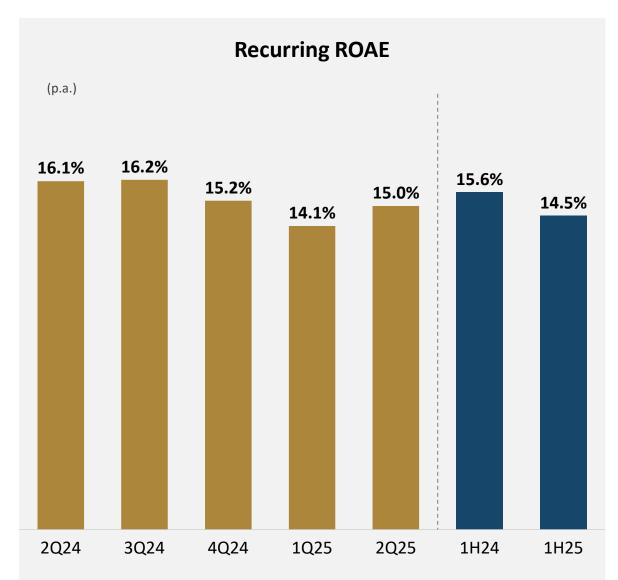




# Profitability





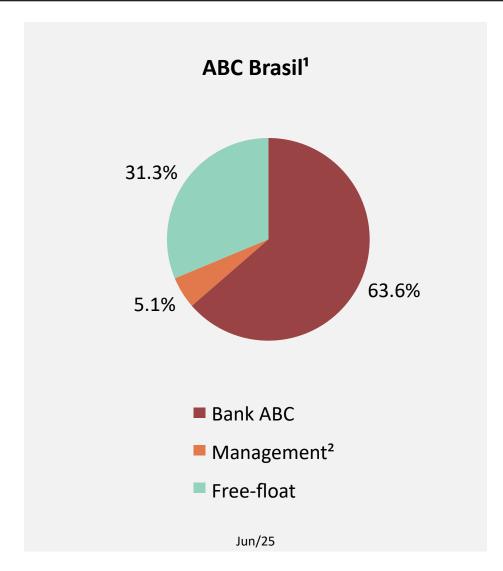


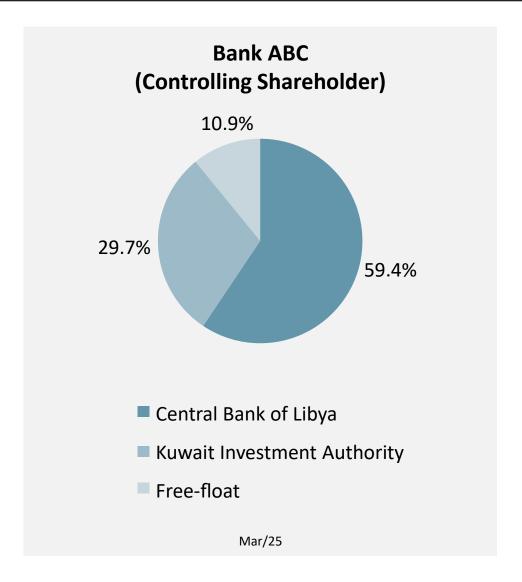
# Ownership and Organizational Breakdown



## Ownership Structure







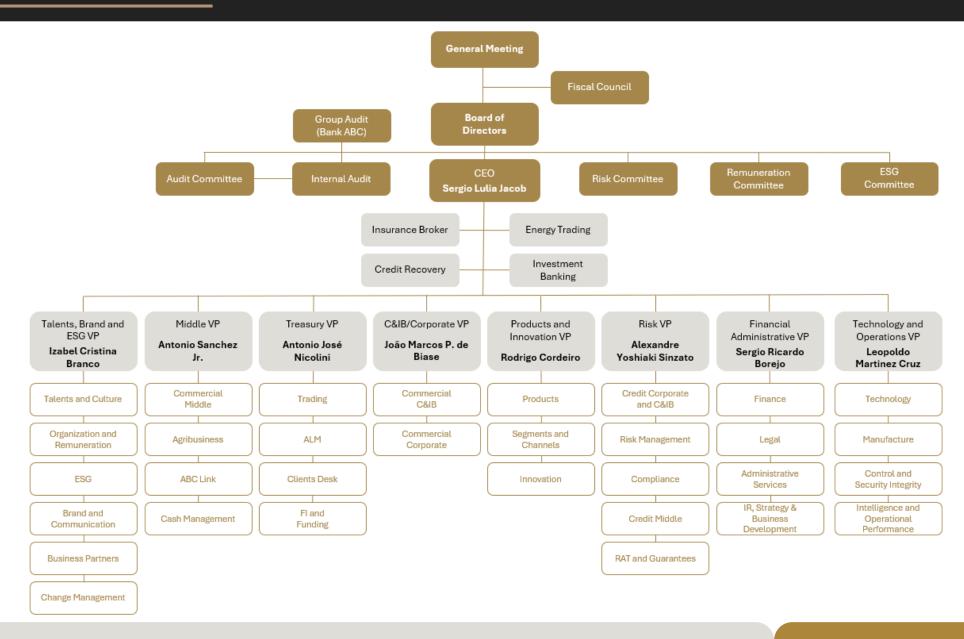
#### Notes:

<sup>1</sup> Ex-Treasury

<sup>2</sup> Management includes Company Executives, members of the Board and related persons to Banco ABC Brasil and affiliates companies.

#### Corporate Structure





(Aug/25)

#### Corporate Governance





# Listed at B3 since 2007

- ~30% free float
- Active research coverage by sell-side analysts and credit rating agencies, with full disclosure



#### Local management *Partnership*, supplemented by longterm alignment

- Senior management with approximately 5.1%<sup>1</sup> of the total capital of ABC Brasil, through long term incentive plans
- Employees with a relevant part of their remuneration linked to performance goals, and relevant portion paid in ABC Brasil's shares



# Admitted at B3's Level 2 of Corporate Governance since IPO

- Minority shareholders with the right to appoint independent board members
- All related-party transactions subject to CVM and B3 regulatory rules, including mandatory disclosure in the financial statements

# Included in the following B3's indexes:

IBRAB3 SMLLB3

IDIVB3 IGCB3

ITAGB3 IGCTB3

ICO2B3 IFNCB3

Note:

1 As of June 30, 2025

## ESG Highlights



#### **Sustainable Finance**

- Allocation of more than R\$21.1 billion<sup>1</sup> to asset operations linked to ESG criteria<sup>2</sup>
- Issuance of more than R\$1.9 billion<sup>1</sup> in sustainable Financial Bills and CDBs on the local market
- Structuring ESG debt securities on the local capital market
- BNDES Onlending ESG lines: Fundo Clima, FGEnergia and Finame Baixo Carbono
- Access to ESG lines through global multilateral agencies:







#### Governance

- Release of the **2024 Integrated Annual Report**, consolidating the Company's financial and non-financial information, demonstrating how we generate value over time
- **ESG Committee**, reporting directly to the Board of Directors
- Mapping of the ESG maturity level of ABC Brasil's ESG suppliers

#### Pacts and Commitments



Signatory Investor



United Nations Global Pact Member



More Women in Leardership Seal

#### **Climate Change**

- ESG advisory for decarbonization plans
- Implementation of the Carbon Solutions Desk
- Automated measurement of emissions related to financing activities
- Strategy for reducing and offsetting scope 1 and 2 emissions

**ICO2** B3

Adhesion to the B3 Carbon Efficient Index Portfolio

#### Notas:

- 1 As of June 30, 2025
- 2 According to ABC Brasil's Sustainable Finance Framework, which has a second party opinion from S&P

# Appendix



## Managerial Income Statement



Managerial Income Statement	2Q25	1Q25	2Q25x1Q25	2Q24	2Q25x2Q24	1H25	1H24	1H25x1H24
(R\$ million)	Res. 4,966	Res. 4,966	Chg 3M	Res. 2,682	Chg 12M	Res. 4,966	Res. 2,682	Chg 12M
Net Interest Income	604.4	566.7	6.7%	597.6	1.1%	1,171.1	1,128.3	3.8%
Financial Margin with Clients	372.6	340.6	9.4%	379.2	-1.8%	713.2	705.0	1.2%
Shareholders' Equity Remunerated at CDI Rate	160.9	143.4	12.2%	120.1	34.0%	304.3	244.6	24.4%
Financial Margin with Market	70.9	82.7	-14.3%	98.2	-27.8%	153.6	178.7	-14.0%
Provision Expenses <sup>1</sup>	(79.4)	(69.1)	14.9%	(71.9)	10.3%	(148.4)	(112.6)	31.8%
Net Interest Income post-Provisions	525.0	497.6	5.5%	525.6	-0.1%	1,022.7	1,015.7	0.7%
Service Revenues	113.0	102.6	10.2%	122.2	-7.5%	215.6	224.4	-3.9%
Guarantees Issued	45.7	42.3	7.9%	39.2	16.5%	88.0	75.3	16.9%
Investment Banking	34.1	32.9	3.6%	43.9	-22.4%	66.9	85.5	-21.7%
Insurance Brokerage Fees and Commercial Banking	33.3	27.3	21.7%	39.1	-14.8%	60.6	63.6	-4.7%
Personnel & Other Administrative Expenses	(194.9)	(197.7)	-1.4%	(190.0)	2.6%	(392.5)	(368.8)	6.4%
Personnel Expenses	(128.2)	(126.9)	1.1%	(124.3)	3.2%	(255.1)	(241.8)	5.5%
Other Administrative Expenses	(66.6)	(70.8)	-5.8%	(65.7)	1.4%	(137.4)	(127.0)	8.2%
Tax Expenses	(42.9)	(34.7)	23.5%	(21.8)	96.3%	(77.6)	(43.4)	78.7%
Other Operating Income/Expenses	0.4	(2.8)	-114.1%	(2.2)	-117.6%	(2.4)	2.0	-217.6%
Non Operating Income	0.3	5.6	-94.9%	0.9	-68.6%	5.8	0.3	2031.1%
Earnings before Tax and Profit Sharing	401.0	370.6	8.2%	434.7	-7.8%	771.6	830.1	-7.0%
Income Tax and Social Contribution	(86.9)	(73.9)	17.6%	(111.0)	-21.7%	(160.8)	(215.0)	-25.2%
Profit Sharing	(64.6)	(68.1)	-5.1%	(66.5)	-2.9%	(132.7)	(131.4)	1.0%
Minority Interest	(5.4)	(3.1)	73.9%	(7.1)	-24.0%	(8.5)	(10.6)	-19.7%
Recurring Net Income	244.1	225.6	8.2%	250.1	-2.4%	469.7	473.1	-0.7%

#### Note:

1 Includes: Loan Loss Provision (LLP), Provision for the Devaluation of Securities (PDS), and Credit Recoveries. From 1Q25 onwards, it also includes the Provision for Guarantees Issued (PGI), in accordance with Resolution 4,966

#### Contact



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