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1Q21 HIGHLIGHTS

CONTINGENCIES

ENERGY MARKET & COMMERCIAL STRATEGY

FINANCIAL PERFORMANCE

**ESG: SOCIAL VIEW** 



# 1Q21 Highlights



### **OPERATION**

- Energy generation of 870 MW/avg
- 95.8% availability index, consistently above ANEEL's reference values
- Adoption of contingency protocols and home-office, guaranteeing the continuity of operations and transactions, in a safe and continuous way



### **FINANCIAL PERFORMANCE**

- Adjusted EBITDA<sup>(1)</sup> of BRL282 million in 1Q21
- Operational cash generation, after debt services, of BRL172 million, with a cash conversion ratio of 61% in 1Q21<sup>(2)</sup>
- Reduction of probable contingencies in BRL229 million (3) in 1Q21 compared to previous quarter





### **COMMERCIAL STRATEGY**

- 1Q21 energy balance exposure balanced with an average price 6% lower when compared to 1Q20
- Diversification of client portfolio through the supply of renewable energy certificates (i-RECs)

Notes: (1) Adjusted EBITDA excludes allowance for litigation and write-off of judicial deposits; (2) Cash conversion ratio = Operational cash flow after debt service / Adjusted EBITDA; (3) Proforma after monetary adjustment – considers settlements up to April 2021





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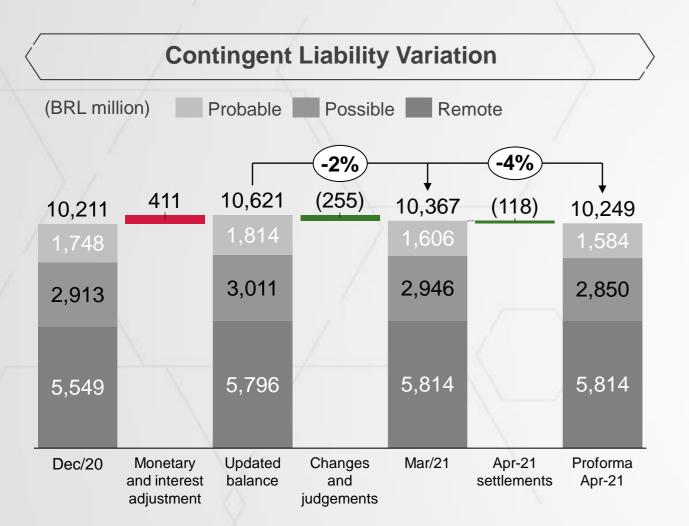
FINANCIAL PERFORMANCE

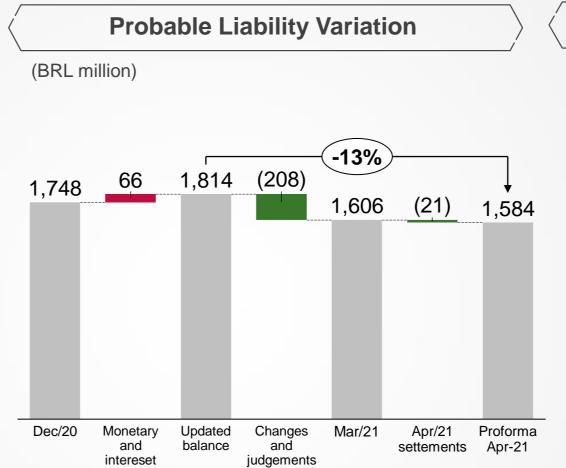
**ESG: SOCIAL VIEW** 

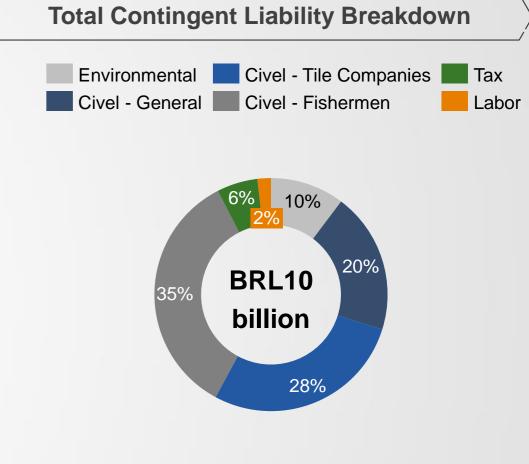
# Contingent Liability



Reduction of BRL229 million<sup>(1)</sup> or 13% in Probable and BRL373 million<sup>(1)</sup> or 4% in total contingencies in 1Q21









Reduction of BRL229 million<sup>(1)</sup> in probable liabilities due to judicial settlements and revision of estimates based on the progress of proceedings



adjustment

The increase of the contingent liability monetary **update** is a result of the **higher IGP-M index** (~8%) in 1Q21



Disbursement commitment of BRL10 million to terminate the proforma contingent presented here

### Três Irmãos Lawsuit



Lawsuit that discusses the compensation due to the non-renewal of the Três Irmãos HPP concession

BRL4.7 bn

reference date: June 2012

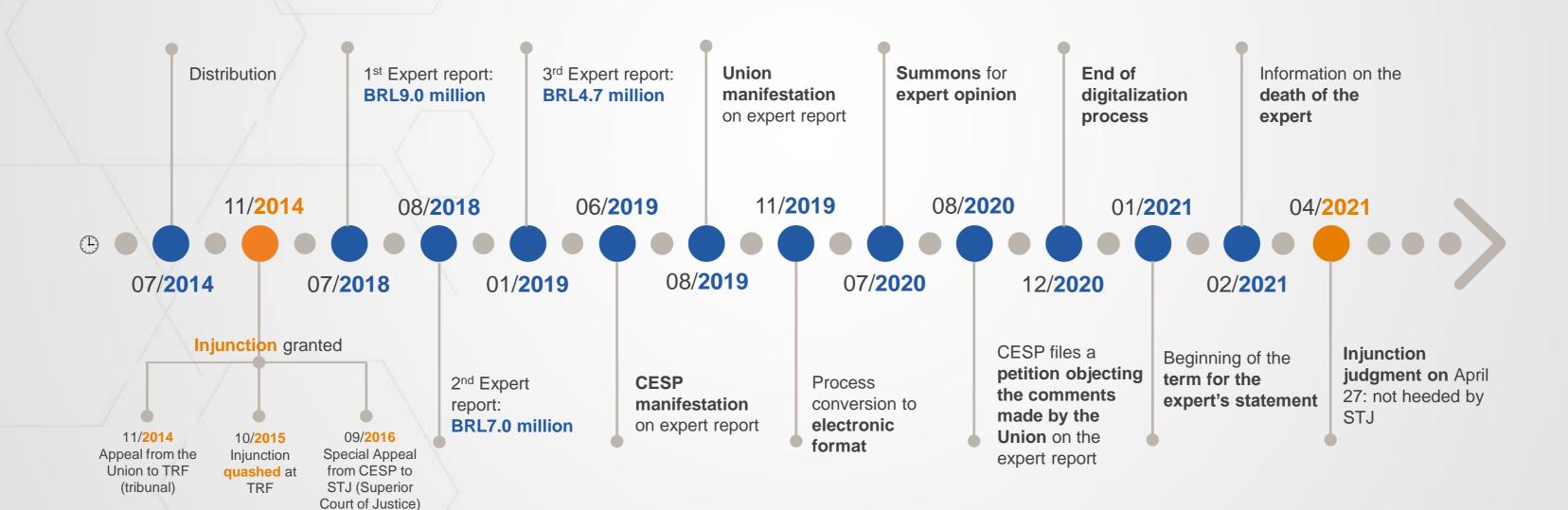
Plant: BRL1.9 bn

Floodgate / Canal: BRL1.0 bn

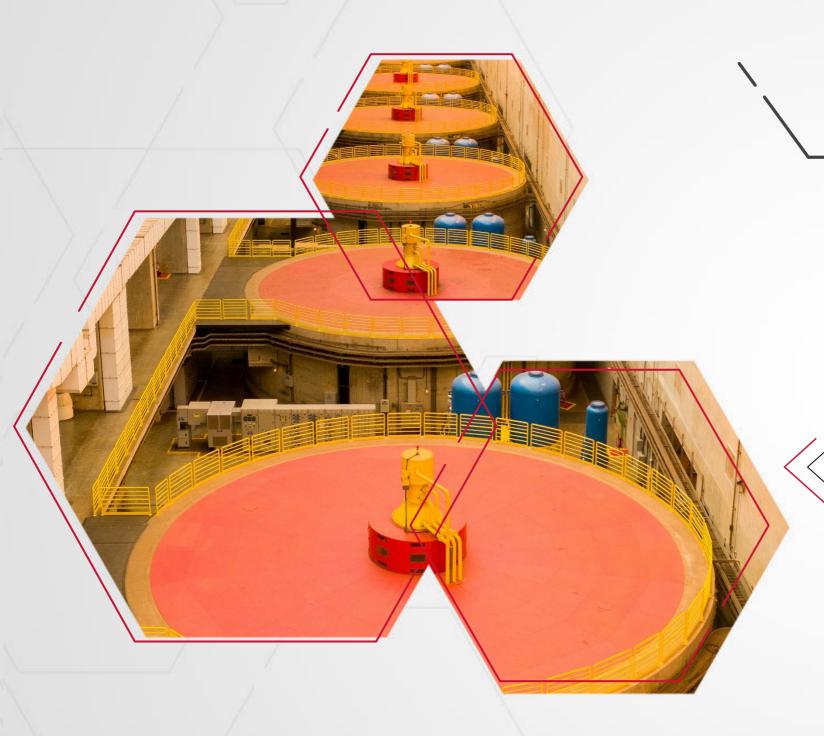
Land: BRL1.8 bn

BRL1.7 bn

Undisputed value with reference date of June 2012







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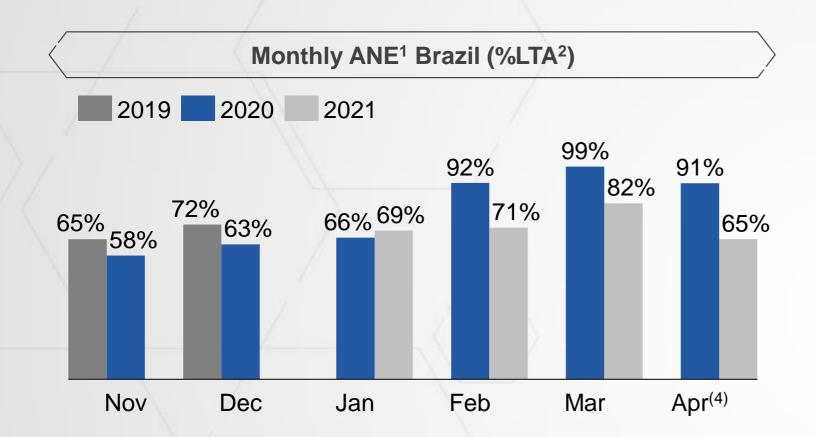
FINANCIAL PERFORMANCE

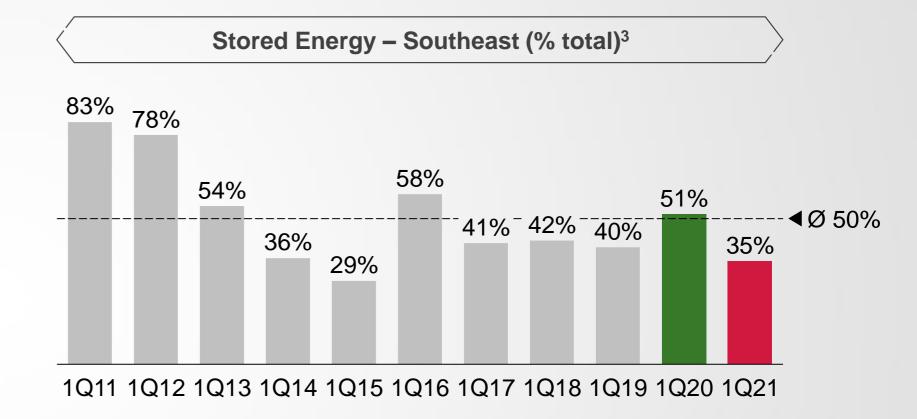
**ESG: SOCIAL VIEW** 

# **Energy** Market



Inflows below historical average and slightly increasing demand creates a challenging hydrological scenario this quarter







2020/21 rainy period (Nov/20 – Mar/21) was the fourth worst in the last 91 years



Reservoirs levels in the Southeastern Brazil ended 1Q21 at 35%



In light of the stressed scenario, the CCEE's estimate for 2021 GSF was revised to 78%

Notes: (1) ANE: Affluent Natural Energy; (2) LTA: Long Term Average (Historical average between 1931-2019); (3) Energy corresponding to storage in the Southeast Subsystem (% of submarket capacity) for the last day of each quarter; (4) Partial data until April 24, 2021

Source: National Electricity System Operator (ONS) and Energy Research Company (EPE)

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# 2021 Energy Balance



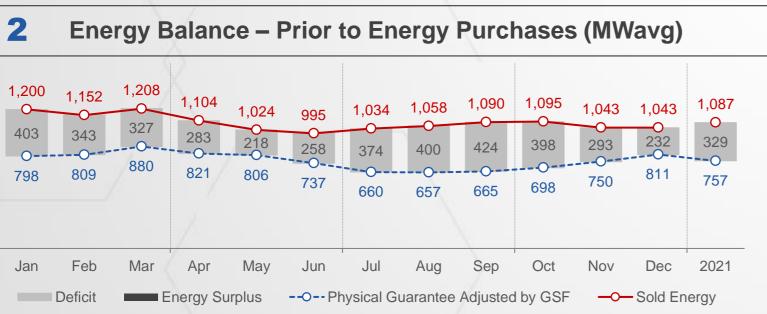
Detailed planning and proactive management of the energy balance aiming to create value and mitigate the GSF

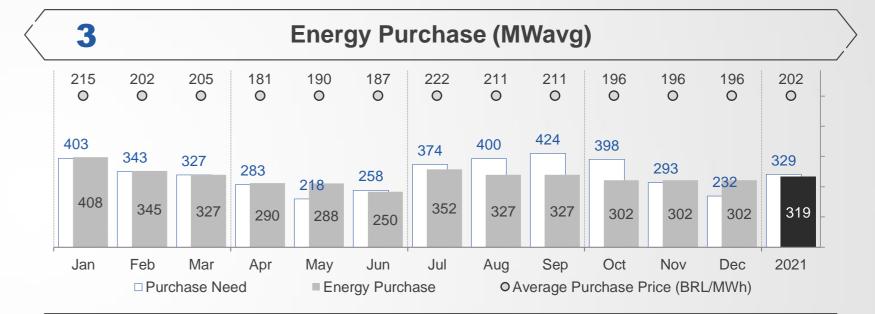
Despite a stressed scenario, the 1Q21 exposure was mitigated with a 6% lower price in comparison to the 1Q20 (BRL208/MWh vs. BRL221/MWh)

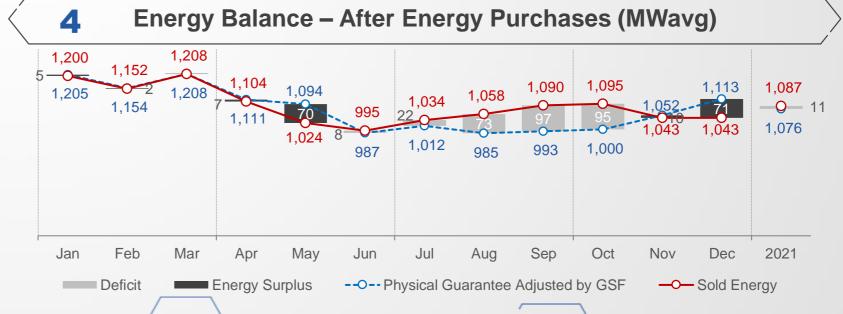
2021 energy balance leveled during windows of opportunity and with a challenging hydro scenario ahead

GSF fluctuation still represents a material risk in 2021











# Commercial Strategy





**Energy** balance management

**Trading** 

Integrated management

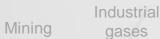
**Market** Intelligence



### **Client profile**

















**Final** 



implements



**Market and Credit Risks** 



### **Go-to-Market strategy**

Development of new markets and opportunities to expand and diversify the client portfolio aiming to reduce risks and maximize results

### **Process automation**

Modernization of the technical architecture seeking more flexibility and agility with specialized systems and automation to leverage results

### **Energy transition solutions**

Boost the achievement of a diversified client portfolio with tailor made solutions and sustainable recognition through i-RECs

### Management of hydrological and market risks

Analyze and make decisions regarding risk management with pre-defined exposure limits and discipline to execute the strategy





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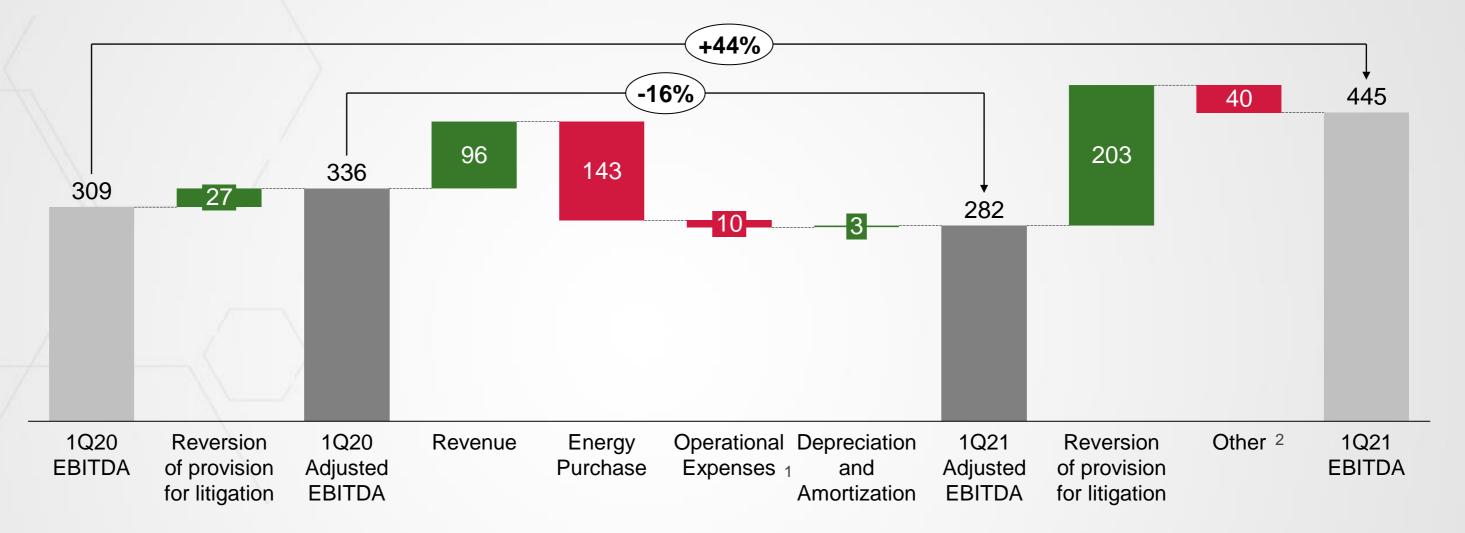
### Financial Performance

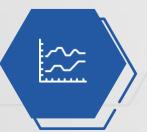


Adjusted EBITDA reflects impact of hydrological scenario on energy purchase

# ADJUSTED EBITDA

(BRL million)





Worsening hydrology resulted in a GSF of 86.6% in 1Q21 vs. 103.2% in 1Q20, [..]



[..] causing an increase of energy purchase in 110% (361MWavg in 1Q21 vs. 172MWavg in 1Q20), [..]

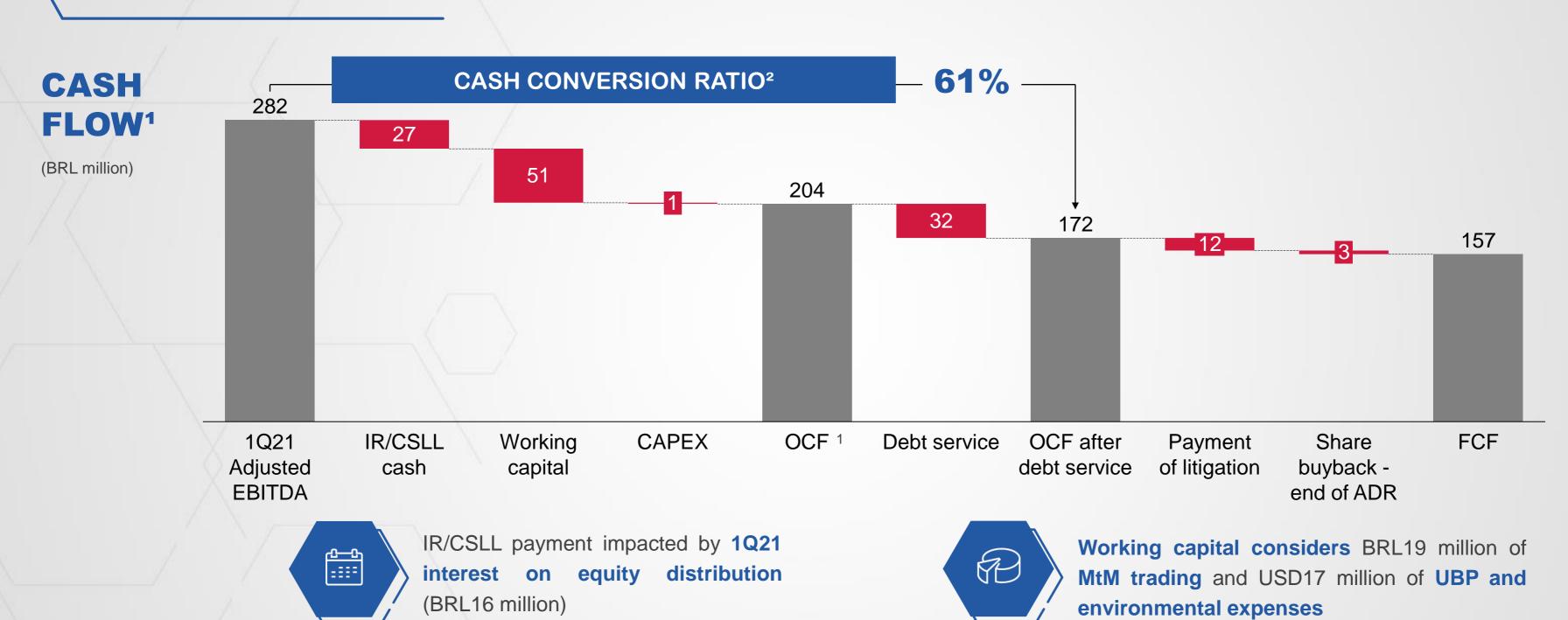


[..] effect partially offset by the reduction of the average energy purchase price in 6% (BRL208/MWh in 1Q21 vs. BRL221/MWh in 1Q20).

### Financial Performance



Energy balance management and cost discipline allow a strong cash generation

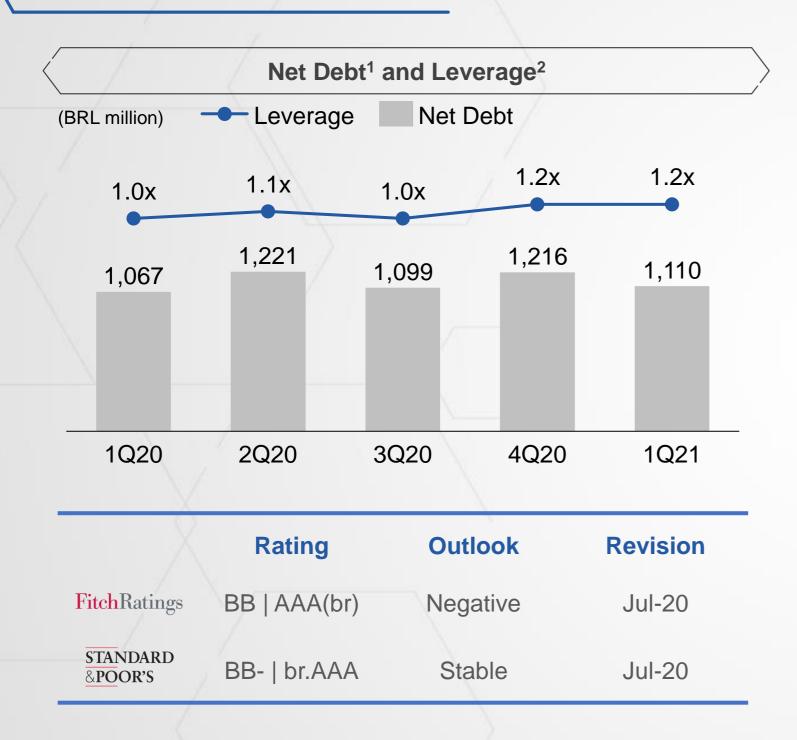


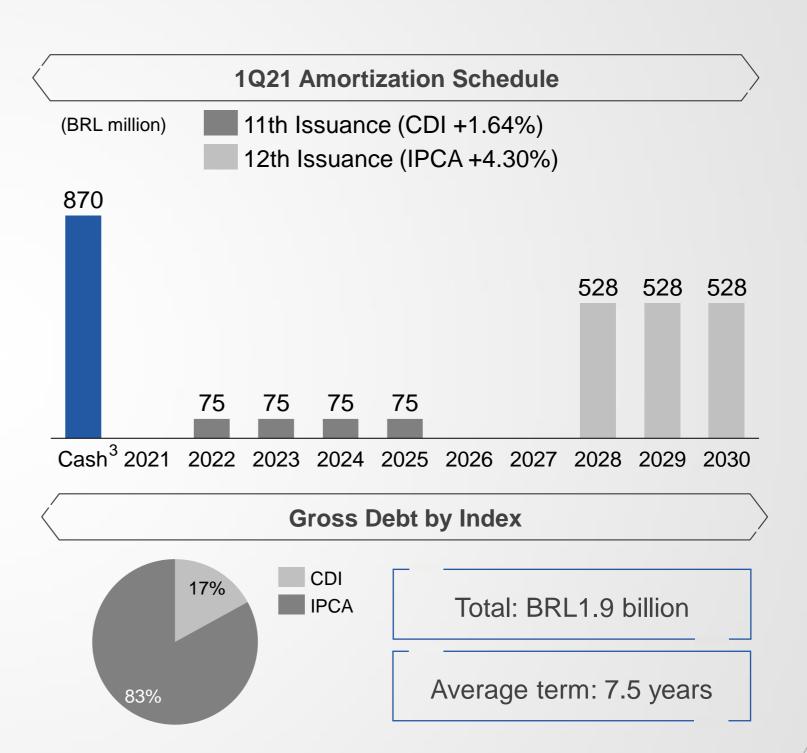
Notes: (1) OCF = Operational Cash Flow; (2) Cash Conversion Ratio = OCF after debt service / Adjusted EBITDA

# Capital Structure



Strong capital structure with low leverage and no short-term maturities









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### CESP' Social View



Definition of engagement actions aiming a shared value creation with the communities





### We are data-driven...

- Inclusive Socio-environmental Diagnosis
- Real and anticipated information to build CESP' Social Strategy



### ..we create connections..

- Podcasts, videos and e newsletter for more than 8 thousand people
- Constant engagement with local stakeholders



### .. to make a difference

- Engagement with city hall
- Program to enhance education
- COVID-19 response
- Venture Philanthropy

# Inclusive Socio-environmental Diagnosis Socio-environmental study Locations Inclusive workshops Feedback Critical analysis Participants

### HIGH IMPACT SOCIAL PROJECTS

Focus of activity

Low carbon economy

Water and sanitation

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# \ AGENDA

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# CESP's Purpose



Create and offer the best energy solutions, generating and sharing wealth in a sustainable way through the transformation of people and society



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