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# Cosan Corporate Modeling Guide





To help investors project net cash generation and Cosan Corporate's capital allocation capacity in order to calculate the Company's value, based on a vision of "cash in/sources" and "cash out/uses."

The main "sources" are dividends from subsidiaries, potential divestments based on asset portfolio management and new funding, among others.

As for "uses", after all the costs are paid, including organizational structure, debt etc., the balance funds will be allocated to maximize returns - acquisitions, share buyback, liability management, etc. and remunerate shareholders through dividends.



# Cosan Corporate: Strategic vision

Diversified portfolio bringing growth with return

**Liquidity** optimizing term and cost

Risk management focused on flexibility and optionality

Consistent **remuneration** to shareholders





# **Modeling Guide**

# **Definition of Cosan Corporate**

# Sources

- a. Dividends and interest on equity from subsidiaries
- b. Portfolio management: divestments
- c. Liability management: funding transactions
- d. Funding via equity

# Uses

- e. Liability management: principal amortization
- f. Interest and other financial expenses
- g. Expenses (G&A, other expenses and taxes)
- h. Portfolio management: acquisitions, share buyback and CAPEX
- i. Distribution of dividends
  - Equity pick-up

# Direct cash flow





# Modeling Guide

# Definition of Cosan Corporate



# **Definition of Cosan Corporate**

It represents the reconciliation of Cosan's corporate structure, consolidating the parent company Cosan S.A. and other companies that have debts, holding companies with interest in subsidiaries and associated companies, among others. It reflects mainly: (i) top management (Boards and Executive Board) and corporate teams; (ii) cash and debts of the parent company and offshore financial companies; (iii) equity interest in subsidiaries; (iv) contingencies; and (v) pre-operational Investments.



## **Parent Company**

Cosan S.A.



# Holding companies with interest in subsidiaries and associated

- Cosan Oito S.A. (Vale Equity pick-up method)
- Cosan Nove Participações S.A.
- Cosan Dez Participações S.A.



## **Other Companies**

- Cosan Corretora de Seguros Ltda.
- Pasadena Empreendimentos e Participações S.A.
- Barrapar Participações Ltda.
- Aldwych Temple
- Cosan Limited Partners Brasil Consultoria Ltda.
- Cosan Global Limited
- Atlântico Participações Ltda.



#### **Offshores**

- Cosan Luxembourg S.A.
- Cosan Overseas Ltd.

In the context of the acquisition of Vale, on November 30, 2023 the Company obtained sufficient evidence of its capacity to exert significant influence on Vale's policies and operations. Therefore, as from such date, Cosan classifies Vale as an associated company with significant influence, thus applying the equity pickup method to account for such investment.

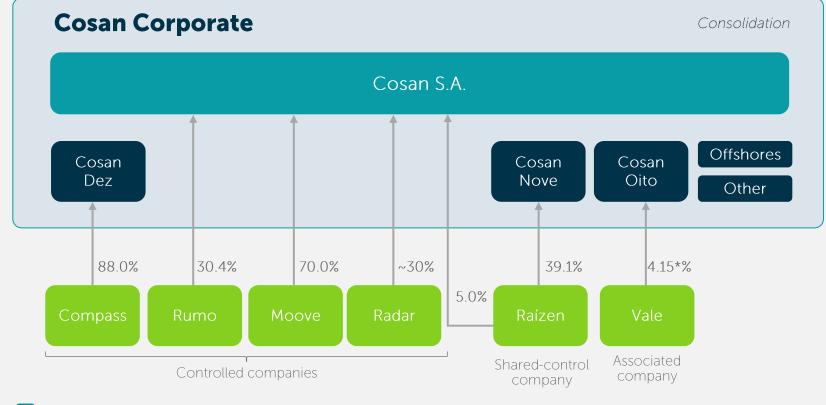
Note that, for better comparability of its results, the Company reassessed its structure of segments and, as from 4Q23, Cosan Oito and Cosan Dez are incorporated in the Cosan Corporate segment. In the previous quarters Cosan Dez was part of the Compass segment at the consolidated perspective of Cosan S.A..





# Consolidation map Structure

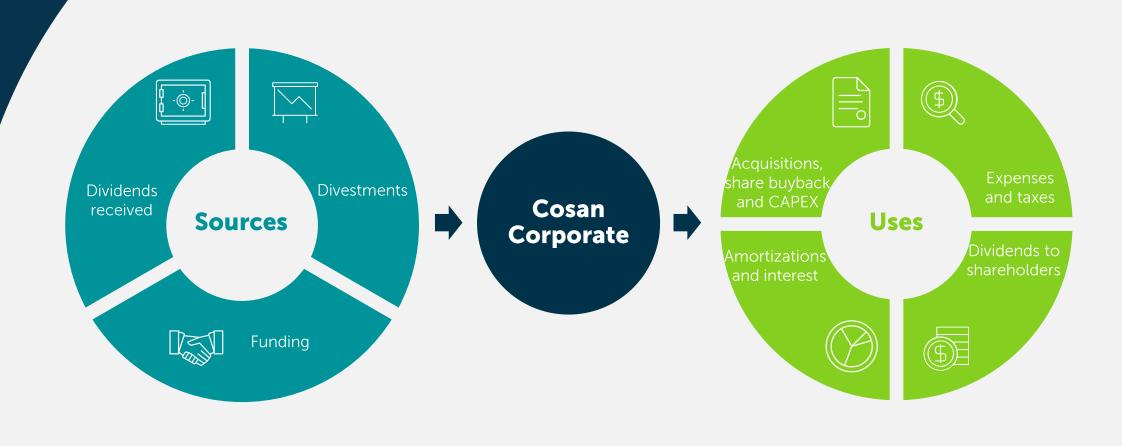
reconciliation



- Cosan S.A. Parent company
- Operational companies
- Intermediary holding companies and other non-operating companies

*Stake in Vale	D (0.0	
	Dec/22	May/24
Direct Stake	1.57%	4.15%
Collar Stake	3.35%	-
Call Spread	1.60%	1.43%
Stake considers Vale's v	oting vcapital	









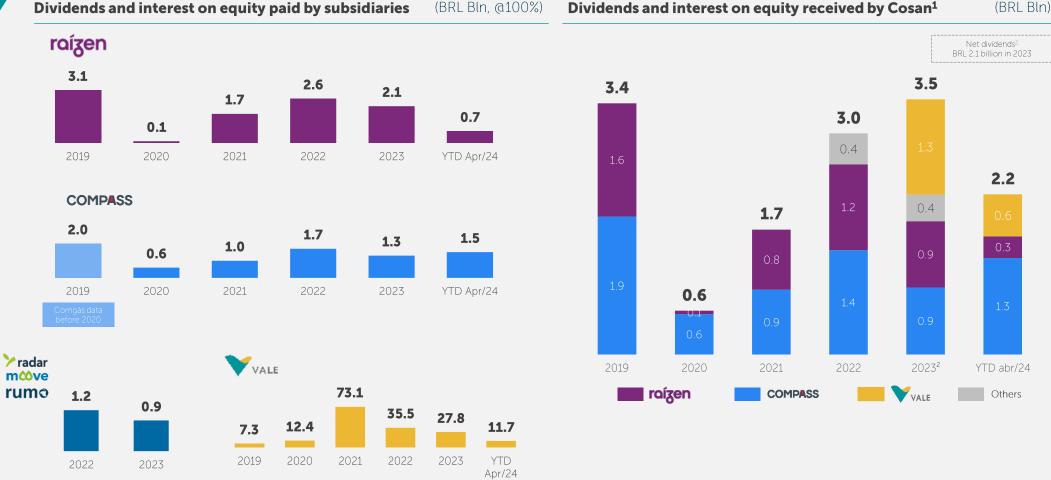
# 2020 Div

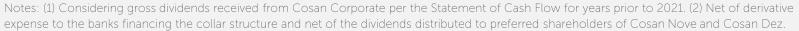
## Sources

# (a) Dividends and interest on equity from subsidiaries

History of consistent dividends, from increasingly diversified sources, which guarantees liquidity for the Company.







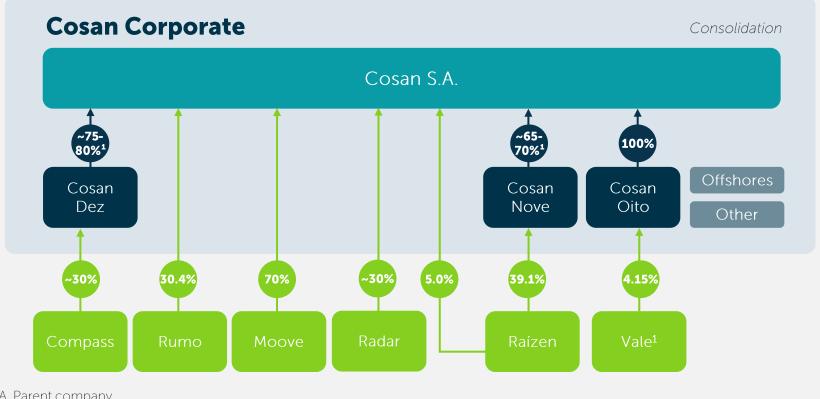




# (a) Map of dividends



Business portfolio balances growth and shareholder remuneration, enabling constant optimization of the group's capital structure



- Cosan S.A. Parent company
- Operational companies
- Intermediary holding companies and other non-operating companies

Note (1): Check slide 15 – Funding via equity

Source: Financial Statements on March 31, 2024 - Explanatory Note 1 - Operations.





# (b) Portfolio management: Divestments

Divestments concluded in 2023 and YTD Apr/24 to optimize resources and returns; greater focus on relevant assets with optionality, ensuring adequate capital structure



# **TRIZY**

May/23<sup>1</sup> **BRL 45 mln** 

installments subject to inflation adjustment

BRL 15 million received in May/2023, balance to be received in two annual installments adjusted by 100% of CDI



Sale of VALE3 shares

0.22% in Dec/23<sup>2</sup>

BRL 699 mln

0.78% in Apr/24<sup>3</sup> BRL 2,080 mln

Value of shares sale excluding payment of the linked debt

#### Assets held for sale

TUP Porto São Luis S.A.<sup>4</sup>

BRL 884 mln









# (c) Liability management: Funding

Optimization of term, cost and liquidity



(BRL mln)





2031 Bond (USD 600 mln)

Jan'24

**@ 7.25%** 

Maturity: 6/27/2031

2,668

1,000

6th Emission of

Debentures

Jun'23

Single series

@ CDI + 2.4%

Maturity: 6/20/2028

2030 Bond  $(USD 550 mln)^{1}$ 

Jun'23

**@ 7.50%** 

Maturity: 6/27/2030



8th Emission of Debentures

Nov'23

Single series @ CDI + 1.8%

> Maturity: 1/21/2031

1st Series (BRL 550 mln) @ CDI+ 1.75%:

4th Emission of

Commercial Notes

Dec'23

2<sup>nd</sup> Series (BRL 450 mln) @ CDI+ 1.00%

Maturity: 1st Series 12/27/2028

2nd Series 1/30/2031

Notes: (1) Offering of senior notes in the total amount of US\$550 mln, equivalent to BRL2,668,380 thousand on June 2023. In September 2023, the Company internalized the remaining resources arising from this debt, through the issuance of debentures by Cosan S.A. For more information access Financial Statement as of September 30, 2023 – Note 5.4 Loans, Borrowings and Debentures.

Source: Interim financial statements as of June 30, 2023 - Explanatory Note 1.1. Shareholding in Vale S.A. and Explanatory Note 1.2.2. Debts incurred; Financial statements as of December 31, 2023; 4Q23 and 2023 Earnings Release; 1Q24 Earnings Release; Interim financial statements as of March 31, 2024 - Explanatory Note 5.4 Loans, borrowings and debentures.





# Sources (d) Funding via equity



# BRL 8.6 bln<sup>1</sup>

@ CDI +1.25% (Bradesco + Itaú)

# Preferred shares<sup>1</sup>

- Funding through preferred shares of intermediary holding companies that hold interest in Cosan's subsidiaries (Equity)
- Return on investment through a part of dividends paid by Raízen and Compass to shareholders, including the banks Itaú and Bradesco
- Preferred shareholders receive unproportional dividends to their ownership interest in Cosan Nove and Cosan Dez
- Flexible structure and without pre-established maturity
- Cosan has a call option, at its discretion, against banks holding the right to repurchase all preferred shares, after the third year of the operation
- Average implicit cost of the option is CDI + 1.25% (all-in)
- If Cosan does not exercise this option during the period, at the end of the transaction, the final dividend distribution to preferred shareholders is exactly the amount of the option

#### Rescue value of preferred shares<sup>3</sup>

BRL mln	Initial financial rescue value	Update	Dividends paid	Updated financial rescue value - 1Q24
Cosan Nove	4,115	649	(449)	4,315
Cosan Dez	4,000	694	(373)	4,312
Total	8.115	1,343	(822)	8,636

Financial structure of **C**cosan acquisition of noncontrolling interest in Vale bradesco bbi Structure 73.1% 76.8% 23.2% **Preferred Cosan Nove Cosan Dez** Shares<sup>2</sup> 88.0% 39.0% raizen

SPV Raízen (Cosan Nove): percentage of Raízen's profits that will be paid as dividends to preferred shareholders. The percentage must be applied on the 39% interest held by Cosan Nove in Raízen:

B SPV Compass (Cosan Dez): percentage of Compass' profit that will be paid in the form of dividends to preferred shareholders. The percentage below must be applied to the 88% that Cosan Dez has in Compass:

Preferred share structures were formalized in December 2022











Acquisitions, Share buyback and CAPEX

Expenses and taxes

Amortizations and interest

Dividends to shareholders

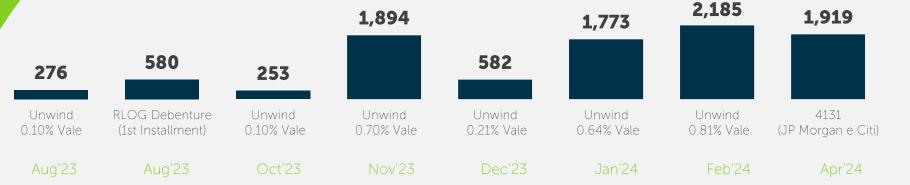




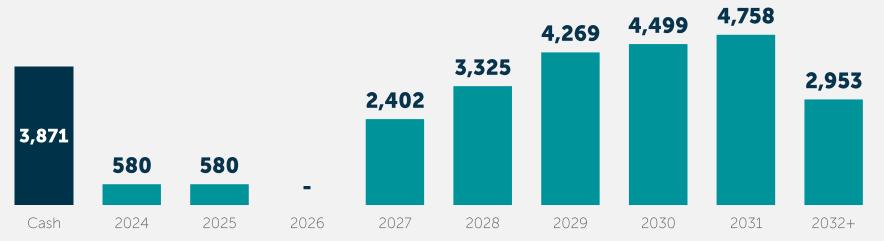
Uses

# (e) Liability management: principal amortization





### **Apr'24 Debt amortization profile** (BRL mln)



All the loans were converted through derivatives to CDI, with interest and principal flows in Brazilian real, except for the perpetual bond whose flow conversion includes three years of interest. Average cost of debt at the end of 1Q24 was CDI + 1.54%. Perpetual bond is included in the 2032+ bar.







# (f) Interest and other financial expenses

Reconciliation of net debt - Cosan Corporate<sup>1</sup>

(BRL mln)	Company	1Q23	1Q24	Apr/24
Cosan Corporate		(Jan-Mar)	(Jan-Mar)	Api/E4
4131 Resolution	Cosan Oito	9,309	1,915	-
Debentures <sup>2</sup>	Cosan S.A.	5,403	8,204	8,224
Commercial Notes	Cosan S.A.	-	1,027	1,038
Bond (Senior Notes 2027)	Offshores	3,415	2,014	2,069
Bond (Senior Notes 2029)	Offshores	3,798	3,692	3,839
Bond (Senior Notes 2030)	Offshores	-	2,775	2,890
Bond (Senior Notes 2031)	Offshores	-	3,014	3,131
Perpetual bonds	Offshores	2,572	2,530	2,636
MTM NDF Collar Financing	Cosan Oito	(228)	391	-
MTM derivatives	Cosan Oito	755	(693)	(270)
MTM derivatives <sup>3</sup>	Cosan S.A.	(782)	430	287
Gross debt		24,241	25,297	23,844
Cash, cash equivalents and secu	rities	(19,740)	(2,584)	(3,871)
Cash and cash equivalentes		(1,411)	(1,626)	(2,918)
Securities		(18,329)	(958)	(954)
Cosan Oito		(17,694)	(251)	(203)
Others		(635)	(707)	(750)
Net debt (a)		4,501	22,713	19,973
VALE3 market value (b)			12,827	11,224
Managerial net debt (c = a - b)			9,886	8,749

- Corporate debt guaranteed Cosan's relevant capital allocation movements
  - Risk policy: Financial flow converted to Brazilian real (Company's functional currency)
  - Average cost of debt on March 31, 2024, in Brazilian real, i.e., was CDI + 1.54%<sup>5</sup>



#### TRS - Total Return Swap: Hedge strategy for share buyback

- Current balance of 113.3 million shares<sup>4</sup>, marked to market
- Cost of position is in line with Company's average cost of debt

#### 1Q24 Interest Coverage: 1.1x

For more details see item B.1.1. of the 1Q24 Earnings Release





# (g) Expenses (G&A, other expenses and taxes)



# **G&A & Other Income (Expenses)**<sup>1</sup>

Reflects the cost of corporate structure, including personnel, consulting, contingencies and other expenses.

(BRL mln)



#### **Taxes**

**PIS/COFINS:** Non-operating company, that is, these taxes, except on sale of assets or financial income in general;

#### IR/CS:

- Nominal rate of 34% on EBT to calculate current (payable) or deferred IR/CS (tax loss to be compensated)
- Corporate's Result consists of equity income from subsidiaries (already taxed and excluded from EBT) and expenses (G&A, contingencies and financial)
- Balance of tax losses can be used to offset the IR/CS payable in divestment operations, settlement of derivatives
- For more information, access explanatory note 15 of the Interim financial statements as of March 31, 2024.
   Note that in the Cash Flow Statements of the same document there is complementary information on Cosan S.A.'s IR/CS cash expense.







# (h) Portfolio management: acquisitions, capital injectiom, share buyback and CAPEX



# Radar

Increase stake in Radarin Sep/21<sup>1</sup> and Tellus & Janus in Oct/22<sup>2</sup>

Payable<sup>3</sup>: ~BRL 1.1 bln

## **CAPEX & Other**

Total: ~BRL 470 mln Corporate structure CAPEX; Other investments: etc.

# Share buyback<sup>4</sup>

- Capital allocation alternative
- We invested ~BRL 310 million in 2023 and ~BRL466 million between Jan/24 and Apr/24 in Company's own shares
- Click here to access the share repurchase plan in effect





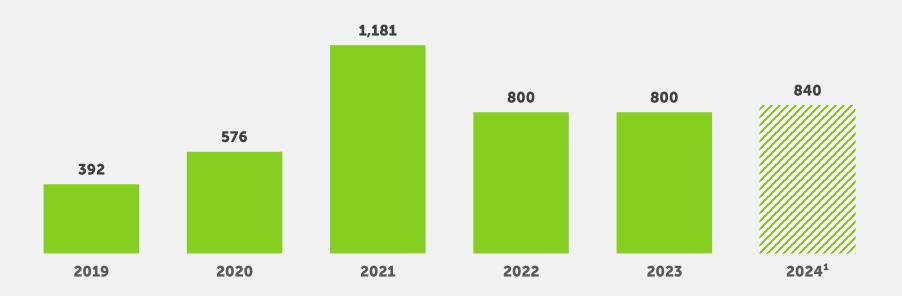


(BRL mln)

# (i) Distribution of dividends

Remuneration to shareholders (cash effect) as defined in the Company's Bylaws (minimum 25%)





# **Distribution policy:**

- As set forth in Cosan's Bylaws, at least 25% of adjusted net income should be distributed as mandatory annual dividends. Adjusted net income is the amount that can be distributed, before any deductions for statutory reserves and investment project reserves
- For more information, see page on dividends





# **Equity pick-up**

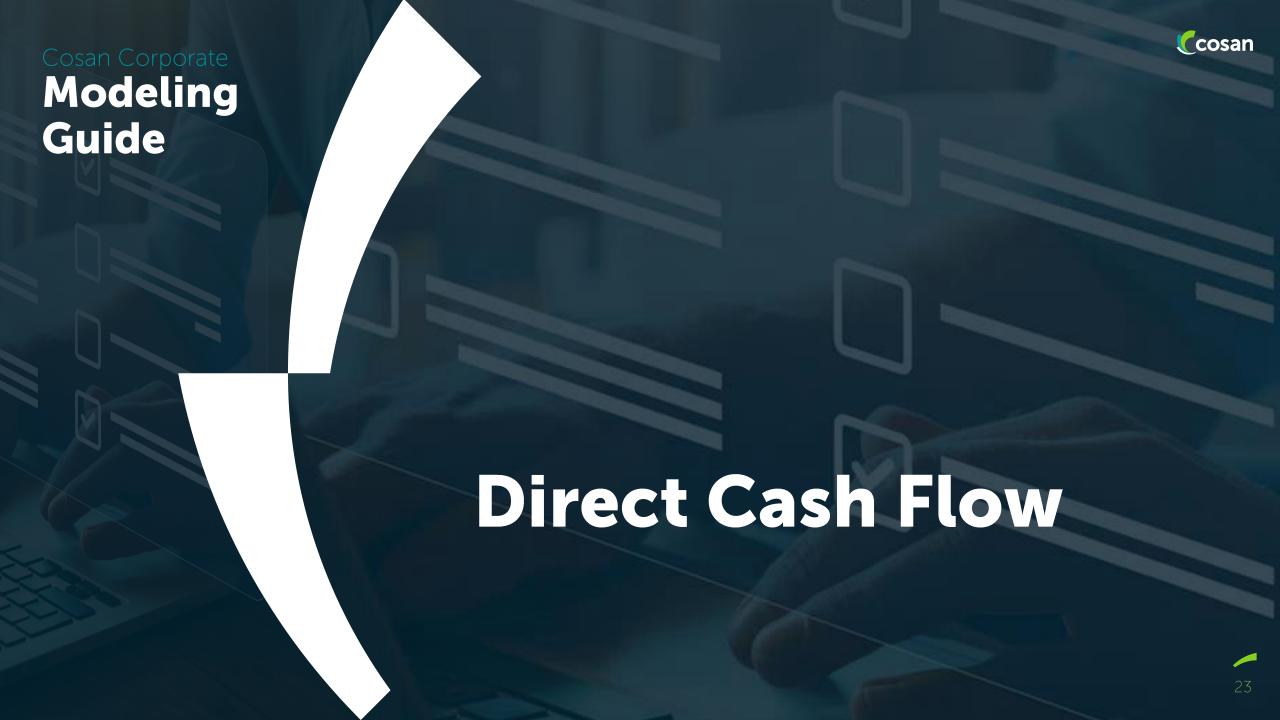
Calculation base for net income (loss)

	<b>1Q23</b>	<b>1Q24</b>	
BRL mln	(Jan-Mar)	(Jan-Mar)	
Rumo	22	112	
Cosan Dez (Compass) <sup>1</sup>	(714)	247	
Moove	(119)	126	
Radar <sup>2</sup>	28	30	
Controlled companies (a)	(783)	516	
Raízen <sup>3</sup>	128	(46)	
Cosan Nove (Raízen) <sup>3</sup>	1,002	(357)	
Shared-control company (b)	1,130	(403)	
Cosan Oito (Vale) <sup>4</sup>	-	426	
Associated company (c)	-	426	
Equity pick-up Cosan Corporate (a+b+c)	347	539	

Sources: 1Q24 Earnings Release

Notes: (1) The subsidiary Cosan Dez, which holds 88% of Compass was created in the context of the investment in Vale and is included in the consolidated results of Corporate. The effect of the interest held by the preferred shareholder (Bradesco BBI S.A.) is shown under profit attributable to non-controlling shareholders; (2) Result composed of the interests held in Radar (50%), Tellus (20%) and Janus (20%); (3) The subsidiary Cosan Nove, which holds 39.1% of Raízen., was created for the investment in Vale, and is included in the consolidated results of Corporate. The effect of the interest held by the preferred shareholder (Itaú Unibanco S.A.) is shown under profit attributable to non-controlling shareholders; in addition, Cosan held a direct interest of 5% in Raízen; (4) In 4Q23, result is composed of the equity pickup of Vale referring to December. For more information, refer to item C.6 Investment in interest in Vale.







# **Direct Cash Flow**

# Cosan Corporate

Cash flow statement	2023	1Q24
BRL mln	(Jan-Dec)	(Jan-Mar)
Sources	11.094	3.847
Dividends and interest on capital received <sup>1</sup>	3.491	91:
Portfolio management: divestments	694	
Debt management: funding	6.887	2.936
Capital payment	22	
Uses	(9.679)	(4.843
Debt management: principal repayment	(4.714)	(3.767
Interest and other financial expenses	(2.666)	(1.092
Expenses (G&A, other expenses and taxes)	(69)	1
Portfolio management: acquisitions & repurchases	(568)	1
Portfolio management: capex	(42)	()
Dividend distribution	(798)	
Preferential distribution	(822)	
Managerial Excess/Cash consumption	1.415	(996
Other cash effects <sup>2</sup>	(122)	(122
Managerial Cash generation/consumption	1.293	(1.118
nitial cash and equivalents	22.023	3.67
Securities - Cosan Oito	19.586	2
Others	2.437	3.64
Managerial Cash generation/consumption	1.293	(1.118
Update of investment value in specific entities and other non-cash effects	(19.636)	
Exchange variation on cash and cash equivalents	86	3
Final cash and equivalents	3.766	2.584
Securities - Cosan Oito	25	25
Others	3.741	2.33

