

# MAHLE REPORTS ADJUSTED EBITDA<sup>1</sup> OF R\$ 169.5 million in 3Q20; ADJUSTED EBITDA MARGIN OF 24.5%

Mogi Guaçu, São Paulo, November 11, 2020 - MAHLE Metal Leve S.A. (B3: LEVE3), a Brazilian automotive parts company that manufactures and sells components for internal combustion engines and automotive filters, today announced financial results for the third quarter of 2020. Unless otherwise noted, financial and operating information is provided on a consolidated basis and in Brazilian reais (BRL) and is prepared in accordance with the Brazilian Corporation Law.

# Earnings conference call and webcast:

Date: 11/12/2020 Time: 12 noon - Brasilia 3:00 p.m. - London 10:00 a.m. - New York

#### **Webcast**

(in Portuguese): https://webcastlite.mziq.co m/cover.html?webcastld=1 c11041f-e84d-464c-8d71e36b6c719ef8

#### Webcast

(simultaneous translation to English):
https://webcastlite.mziq.co
m/cover.html?webcastld=d
79150ff-2448-4ee9-8f2a2e07c8c2df68

#### Dial-in numbers:

Brazil: +55 11 3181-8565 Brazil: +55 11 4210-1803 USA: +1 412 717-9627

Passcode: MAHLE

RI website: https://ri.mahle.com.br/

#### **HIGHLIGHTS**

- > Net Sales Revenue: R\$ 691.2 million in 3Q20, up 7.1% compared with 3Q19. Net sales revenue in 9M20 was 15.8% lower than in 9M19;
- Domestic Aftermarket: Sales were up 35.3% in 3Q20 compared to sales for 3Q19, while in 9M20 we saw almost same levels as in 9M19 (sales fell by 0.5%);
- Export Aftermarket: Sales grew 21.2% in 3Q20 compared with 3Q19; sales dropped by 8.1% in 9M20 compared to the same period of the prior year;
- Domestic Original Equipment Market: Sales fell by 21.8% compared to 3Q19 and by 32.1% in 9M20 versus 9M19. Consolidated vehicle production dropped 39.8%, the Brazilian market has seen a decline of 40.7% and the Argentine market of 31.5%;
- Gross Margin: was 27.7% in 3Q20 (27.6% in 3Q19) and 24.4% in 9M20 (26.5% in 9M19);
- MBE2 Technology: Impairment of R\$ 45.1 million related to technology development costs and exclusive production and sales rights and R\$ 36.2 million related to provision for inventory loss. At November 10, 2020, according to the material fact statement issued on the same date, the Board of Directors approved the cessation of the technology development activities;

Key indicators											
(R\$ million)	3Q20	2Q20	3Q19	(a/b)	(a/c)	9M20	9M19	(d/e)			
(its illinoit)	(a)	(b)	(c)	(u.b)	(dic)	(d)	(e)	(dic)			
Net revenue	691.2	360.9	645.5	91.5%	7.1%	1,625.9	1,930.5	-15.8%			
EBITDA	88.2	(14.9)	129.1	-691.9%	-31.7%	164.8	364.3	-54.8%			
Adjusted EBITDA1	169.5	14.3	129.1	1085.3%	31.3%	275.3	364.3	-24.4%			
EBITDA margin	12.8%	-4.1%	20.0%	16,9 p.p.	-7,2 p.p.	10.1%	18.9%	-8,8 p.p.			
Adjusted EBITDA margin¹	24.5%	4.0%	20.0%	20,5 p.p.	4,5 p.p.	16.9%	18.9%	-2 p.p.			
Profit for the year	41.7	(39.5)	69.2	-205.6%	-39.7%	23.7	192.8	-87.7%			
Adjusted net income <sup>2</sup>	95.4	(17.5)	69.2	-645.1%	37.9%	99.4	192.8	-48.4%			
Net margin	6.0%	-10.9%	10.7%	16,9 p.p.	-4,7 p.p.	1.5%	10.0%	-8,5 p.p.			
Adjusted net margin²	13.8%	-4.9%	10.7%	18,7 p.p.	3,1 p.p.	6.1%	10.0%	-3,9 p.p.			

<sup>&</sup>lt;sup>1</sup> Adjustment to EBITDA for impairment of R\$ 29.2 million (9M20) of goodwill of subsidiary MAHLE Argentina S.A.; impairment of R\$ 81.3 million (3Q20 and 9M20) of Project MBE2 – further details are provided in items 5.10 and 5.11 in this document.

<sup>&</sup>lt;sup>2</sup> Adjustment to net profit (loss) for the aforementioned impairment and the effects of the reversal of income tax and social contribution (R\$ 7.2 million and R\$ 27.6 million) related to the impairment – further details are provided in items 5.13 and 5.14 in this document.



### **CONTENTS**

1		MANAGEMENT COMMENTARY	3
2		ABOUT MAHLE METAL LEVE	3
3		THE MAHLE GROUP CELEBRATES ITS 100-YEAR ANNIVERSARY	4
4		DEVELOPMENT OF THE AUTOMOTIVE INDUSTRY	5
_	<b>1</b> . 1	Development of the Brazilian market	
	1.2	Development of the Argentine market	
	4.3	Brazil's and Argentina's vehicle production and sales	
	1.4	Vehicle production in the major export markets	
5		COMPANY'S FINANCIAL AND ECONOMIC PERFORMANCE	6
Ę	5.1	Net sales revenue and net revenue by market	ε
5	5.2	Original Equipment (OE) sales	7
5	5.3	Aftermarket sales	
5	5.4	Consolidated export by region	
5	5.5	Net revenue by segment	
5	5.6	Net revenue by product	
5	5.7	Gross margin	
	5.8	Selling, general and administrative expenses	
	5.9	Technology and new product development expenses	
	5.10	Other operating income (expenses), net	
	5.11	Operating result measured by EBITDA	
	5.12	Net finance costs	
	5.13	Income tax and social contribution	
	5.14	Net profit (loss)	
	5.15	Capital expenditures	
	5.16	Net position of financial assets and liabilities	
5	5.17	Distribution of interest on capital to shareholders	
6		INVESTOR RELATIONS AND CAPITAL MARKET	
6	3.1	Stock performance and free float turnover	15
6	5.2	Shareholder structure	16
7		CORONAVIRUS	16
8		INDEPENDENT AUDITORS	17
9		EXECUTIVE BOARD'S DECLARATION	17
10	4	ACKNOWLEDGEMENTS	17
THE	MA	NAGEMENT BOARD	17
11		EXHIBITS	18
1	11.1	Balance Sheet	18
1	11.2	Statement of Income	
1	11.3		10



#### 1 Management Commentary

After the most turbulent times of the COVID-19 crisis, the market is seeing a more favorable business environment. However, the Company will continue to monitor developments globally as a second wave of coronavirus cases is emerging in some countries.

In the face of the COVID-19 pandemic, the Company's business model has once again contributed to the Company's resilience, i.e. we have adapted our business to have a balanced mix of segments (Original Equipment and Aftermarket) in both domestic and foreign markets, in order to offset oscillations in different markets and segments and stabilize our profit margin over time.

The Company's revenue grew 7.1% in 3Q20 compared with the same period of 2019, driven by increases in aftermarket sales (+32.2%), OE exports (+9.2%), offset in part by the domestic OE market (-21.8%). The Company's 9M20 revenue fell by 15.8% compared to the same period of 2019, due to a decline in the domestic OE market (-32.1%), OE exports (-14.4%), and aftermarket sales (-2.2%).

The chart below shows the Company's revenue by business segment in 9M20 and 9M19:



The Company reported an adjusted EBITDA margin of 24.5% and adjusted EBITDA of R\$ 169.5 million for 3Q20. In 9M20, adjusted EBITDA margin was 16.9% (R\$ 275.3 million). Adjustments relate to non-recurring events such as impairment of R\$ 29.2 million (with impact in 9M20) of the goodwill of subsidiary MAHLE Argentina S.A., and impairment of R\$ 81.3 million of Project MBE2 with impact in 3Q20 and 9M20.

In the light of the COVID-19 pandemic, the Company formed a crisis committee to closely monitor the evolving situation at all its plants with the objective of reducing as much as possible the risk of contamination of employees and service providers. The Company has taken a series of measures in line with the recommendations and guidance from the proper health authorities and stringent sanitizing protocols.

The Company formed a task force to develop a production line for face masks at its Mogi Guaçu filter factory using available resources. Initially, the masks were given to the Company's employees and, after the expansion of the Company's product portfolio, masks produced are for commercial sale.

We have adopted preventive measures in line with the guidance from the World Health Organization (WHO) and local authorities for a gradual and safe return of our employees to work. We will continue to actively monitor the economic situation in Brazil and globally in order to adjust our operations accordingly.

#### 2 About MAHLE Metal Leve

We are a Brazilian automotive parts company that manufactures and sells components for internal combustion engines and automotive filters. We manufacture the highest quality products using cutting-edge technology, and we are constantly investing in research and development of new products and production processes.

We have been operating in Brazil since the 1950's and have a large portfolio of products and integrated solutions, including customized products developed in close collaboration with our principal customers. In the original



equipment industry, MAHLE supplies automotive manufacturers and the Aftermarket business segment supplies large auto parts distributors and engine repair shops.

Our products are manufactured and sold in Brazil and Argentina and exported to more than 60 countries, including USA, Germany, Mexico, Portugal and Spain, for a broad customer portfolio which includes General Motors, Volkswagen, Fiat, Ford, Daimler MBB, Opel, International, Cummins, Volvo, PSA Peugeot, John Deere, Renault, Scania, Caterpillar, Honda, Hyundai, among others.

We own five production plants, four of which are located in Brazil, in the cities of Mogi Guaçu (two units) and São Bernardo do Campo, in the State of São Paulo, and in Itajubá, State of Minas Gerais. Our fifth plant is located in the city of Rafaela, Argentina. We have two distribution centers: one in the city of Limeira, State of São Paulo, and one in Buenos Aires, Argentina. We have a technology center in the city of Jundiaí, State of São Paulo, which we believe is one of the largest and most well-equipped technology centers in Latin America for the development of components and solution packages for internal combustion engines. This center allows us to serve and deliver value to our customers in a customized and efficient manner, and develop innovative new product technologies and processes.

As part of the globally active MAHLE Group, we are able to exchange knowledge, provide and have constant access to the latest technologies and develop products in close collaboration with customers, which we believe are key factors to the high level of market penetration and customer loyalty that we have achieved.

#### 3 The MAHLE Group celebrates its 100-year anniversary

MAHLE has been keeping people in motion for 100 years.

It is time to celebrate. On December 1, 2020 we will achieve an important milestone in our Company's history: the 100th anniversary of the MAHLE Group.

MAHLE Metal Leve S.A. is part of the MAHLE Group (controlling shareholder), one of the world's most traditional groups in the automotive parts industry and that was founded in Germany. Today, the MAHLE Group, including the Company, operates around 160 production locations and 16 research and development centers, in 35 countries on 5 continents.

The year is 1920. The start of an exciting decade in which Charles Lindberg flies across the Atlantic, Albert Einstein receives the Nobel Prize, Mahatma Ghandi begins his non-violent protest, Deutsche Luft Hansa AG is founded and the Nürburgring starts operating. In Stuttgart/Germany, two brothers lay the foundation for a global company: Back in those times, Ernst and Hermann Mahle develop products which become best-sellers and which establish the reputation of today's global corporation as an innovator. Since then, MAHLE has become one of the 20 largest automotive suppliers worldwide with around 79,000 employees. Our innovative solutions continue to set new standards in the field of alternative drives and in the optimization of internal combustion engines.

"We will continue to grow and work on being an innovative and attractive company for our employees and partners. We want to shape the next 100 years of mobility", says Dr. Jörg Stratmann, CEO of the MAHLE Group.

The automotive industry is going through an unprecedented transformation. The MAHLE Group is positioning itself for the future of mobility, focusing on global and automotive megatrends.



The automotive industry is going through an unprecedented transformation. The MAHLE Group is positioning itself for the future of mobility, focusing on global and automotive megatrends.

The MAHLE Group's vision will drive the transformation process. The motivation to be part of the change is therefore crucial in accomplishing goals and turning vision into reality.

We are looking forward to celebrating our 100th anniversary together with you and for this reason we would like to invite you to visit us at <a href="http://www.br.mahle.com/pt/100-years/">http://www.br.mahle.com/pt/100-years/</a>

Today and tomorrow. For future generations. And for the next 100 years.



#### **Development of the Automotive Industry** 4

#### Development of the Brazilian market 4.1

			E	Brazilian a	automotive	industry		_11111111111111111111111111111111111111				
		Jan-Sep 2020				Jan-Sep 2019					Sales	Production
Segments	Sales (**) (A)	Export	Import	Inventory (*)	Total Production (B)	Sales (**) (C)	Export	Import	Inventory (*)	Total Production (D)	Variation (A/C)	Variation (B/D)
Total light vehicles	1,301,659	195,604	-148,894	-89,982	1,258,387	1,940,170	322,442	-217,239	103,902	2,149,275	-32.9%	-41.5%
Total medium and heavy vehicles	106,040	18,196	-3,942	-14,564	105,730	122,446	24,733	-2,403	5,722	150,498	-13.4%	-29.7%
Total vehicle sales	1,407,699	213,800	-152,836	-104,546	1,364,117	2,062,616	347,175	-219,642	109,624	2,299,773	-31.8%	-40.7%
Variation (un) - 9M20 x 9M19	-654,917	-133,375	66,806	-214,170	-935,656							
Variation (%) - 9M20 x 9M19	-31.8%	-38.4%	-30.4%	-195.4%	-40.7%							

(\*) Vehicle inventory variation = production - (sales + exports - imports) (\*\*) Sales (Domestic + Imported)

The table below shows Brazil's domestic auto production, sales and inventory for the periods under review:

Vehicle Production - monthly (thousand units)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
2019	202.0	261.3	245.3	272.0	281.0	237.5	273.2	275.4	252.1	2,299.8
2020	194.2	207.8	194.3	3.6	46.7	101.7	175.8	215.3	224.8	1,364.2
Total vehicle sales - monthly (thousand units)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
2019	202.5	201.5	213.0	235.0	248.5	227.6	247.5	247.2	239.5	2,062.
2020	193.5	201.0	163.6	58.1	66.1	146.2	179.0	187.8	212.5	1,407.
Brazilian Vehicles Inventory (days)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	
2019	37	43	41	40	39	42	39	42	45	
2020	43	37	48	128	80	36	23	20	20	

#### Development of the Argentine market 4.2

Argentina's automotive	e industry		
Vehicle Sales (Locally-manufactured and imported)	Jan-Sep 2020 (A)	Jan-Sep 2019 (B)	A/B
Total of Light vehicle	209,044	291,219	-28.2%
Total of medium and heavy vehicle	10,893	14,312	-23.9%
Total vehicle sales	219,937	305,531	-28.0%
Exports	94,343	168,023	-43.9%
Imports	137,584	210,331	-34.6%
Automotive trade balance	(43,241)	(42,308)	2.2%
Vehicle inventory variation in the period (*)	3,674	(1,355)	-371.1%
Production of Light vehicle	165,739	241,330	-31.3%
Medium and heavy vehicle production	3,738	6,226	-40.0%
Total vehicle production	169,477	247,556	-31.5%

<sup>(\*)</sup> Vehicle inventory variation = production - (sales + exports - imports).

#### Brazil's and Argentina's vehicle production and sales

The table below shows consolidated vehicle production and sales figures for Brazil and Argentina. The Company's domestic market comprises Brazil and Argentina.

Production and sales: Brazil & Argentina	Vehi	cle product	ion	V	Vehicle sales	
	Jan-Sep 2020	Jan-Sep 2019	variation	Jan-Sep 2020	Jan-Sep 2019	variation
Light vehicle	1,424,126	2,390,605	-40.4%	1,510,703	2,231,389	-32.3%
Medium and heavy vehicle	109,468	156,724	-30.2%	116,933	136,758	-14.5%
Total	1,533,594	2,547,329	-39.8%	1,627,636	2,368,147	-31.3%

Source: Anfavea and Adefa

#### Vehicle production in the major export markets 4.4

Vehicle Production in the main export market (in thousands)								
Segment	Jan-Sep 2020 (A)	Jan-Sep 2019 (B)	A/B					
Production of Light vehicle	9,143	12,478	-26.7%					
Production of medium and heavy vehicle	282	515	-45.2%					
North America	9,424	12,993	-27.5%					
Production of Light vehicle	11,212	16,093	-30.3%					
Production of medium and heavy vehicle	319	483	-34.0%					
Europe	11,531	16,576	-30.4%					
Total Vehicle Production	20,955	29,570	-29.1%					

Source: IHS

<sup>(\*\*)</sup> Source: Adefa/Arcaras Argentina/IHS.



### 5 Company's Financial and Economic Performance

Summary P&L (R\$ million)	3Q20 (a)	3Q19 (b)	V.A. (%) (a)	V.A. (%) (b)	H.A. (%) (a/b)	9M20 (c)	9M19 (d)	V.A. (%) (c)	V.A. (%) (d)	H.A. (%) (c/d)
Net sales revenue	691.2	645.5	100.0%	100.0%	7.1%	1,625.9	1,930.5	100.0%	100.0%	-15.8%
Cost of sales	(499.6)	(467.2)	-72.3%	-72.4%	6.9%	(1,228.7)	(1,418.2)	-75.6%	-73.5%	-13.4%
Gross profit	191.6	178.3	27.7%	27.6%	7.5%	397.2	512.3	24.4%	26.5%	-22.5%
Selling and distribution expenses	(41.4)	(42.0)	-6.0%	-6.5%	-1.4%	(118.9)	(122.3)	-7.3%	-6.3%	-2.8%
General and administrative expenses	(24.2)	(18.9)	-3.5%	-2.9%	28.0%	(68.9)	(61.3)	-4.2%	-3.2%	12.4%
Technology and product development expenses	(13.1)	(19.1)	-1.9%	-3.0%	-31.4%	(43.3)	(63.0)	-2.7%	-3.3%	-31.3%
<sup>1</sup> Other operating income (expenses)	(61.2)	(2.1)	-8.9%	-0.3%	2814.3%	(106.8)	(4.6)	-6.6%	-0.2%	-2221.7%
Equity in the results of investees	(0.0)	(0.1)	0.0%	0.0%	-100.0%	(0.1)	(0.1)	0.0%	0.0%	0.0%
Gains/losses on net monetary position	10.4	9.1	1.5%	1.4%	14.3%	28.1	33.7	1.7%	1.7%	-16.6%
Operating profit	62.1	105.2	9.0%	16.3%	-41.0%	87.3	294.7	5.4%	15.3%	-70.4%
Finance income (costs), net	(13.2)	(10.5)	-1.9%	-1.6%	25.7%	(73.6)	(28.8)	-4.5%	-1.5%	155.6%
<sup>2</sup> Income tax and social contribution	(8.4)	(25.7)	-1.2%	-4.0%	-67.3%	6.9	(75.5)	0.4%	-3.9%	-109.1%
Profit for the period	40.5	69.0	5.9%	10.7%	-41.3%	20.6	190.4	1.3%	9.9%	-89.2%
Profit for the period attributable to: Owners of the parent	41.7	69.2	6.0%	10.7%	-39.7%	23.7	192.8	1.5%	10.0%	-87.7%
Adjusted profit attributable to owners of the parent	95.4	69.2	13.8%	10.7%	37.9%	99.4	192.8	6.1%	10.0%	-48.4%
Attributable to: Non-controlling-interests	(1.2)	(0.2)	-0.2%	0.0%	500.0%	(3.1)	(2.4)	-0.2%	-0.1%	-29.2%
EBITDA	88.2	129.1	12.8%	20.0%	-31.7%	164.8	364.3	10.1%	18.9%	-54.8%
Adjusted EBITDA	169.5	129.1	24.5%	20.0%	31.3%	275.3	364.3	16.9%	18.9%	-24.4%
Margins:										
Gross margin	27.7%	27.6%			0,1 p.p.	24.4%	26.5%			-2,1 p.p.
Operating margin	9.0%	16.3%			-7,3 p.p.	5.4%	15.3%			-9,9 p.p.
Net margin	5.9%	10.7%			-4,8 p.p.	1.3%	9.9%			-8,6 p.p.
Net margin attributable to owners of the parent	6.0%	10.7%			-4,7 p.p.	1.5%	10.0%			-8,5 p.p.
Adjusted net margin attributable to owners of the parent	13.8%	10.7%			3,1 p.p.	6.1%	10.0%			-3,9 p.p.
EBITDA margin	12.8%	20.0%			-7,2 p.p.	10.1%	18.9%			-8,8 p.p.
Adjusted EBITDA margin	24.5%	20.0%			4,5 p.p.	16.9%	18.9%			-2 p.p.
SG&A expenses to net sales revenue	9.5%	9.4%			0,1 p.p.	11.6%	9.5%			2,1 p.p.

<sup>&</sup>lt;sup>1</sup> Additional information is presented in item 5.10 below.

#### 5.1 Net sales revenue and net revenue by market

It is important to note that the Company considers as Domestic Market the revenue generated from its operations in Brazil and Argentina. For this reason, in this market, with respect to the consolidation of the financial statements, the tables below present negative exchange rate effects of the translation of the financial statements from Argentine peso to Brazilian real.

The Company reported a 7.1% increase in its consolidated net revenue for 3Q20 compared with the same period of 2019. The table below shows revenue by market and its respective impacts in terms of volume/price and exchange rate variation period over period:

	Net revenue by market (R\$ Million)	3Q20 (a)	Volume/Price	FX-Variation (c)	3Q19 (d)	% volume/price impact (b/d)	% FX-impacts	H.A. (%) (a/d)
u t	Domestic¹	165.7	(45.8)	(0.4)	211.9	-21.6%	-0.2%	-21.8%
Original equipment	Export	226.8	(26.9)	46.1	207.6	-13.0%	22.2%	9.2%
0 6	Subtotal	392.5	(72.7)	45.7	419.5	-17.3%	10.9%	-6.4%
arket	Domestic <sup>1</sup>	238.2	64.8	(2.7)	176.1	36.8%	-1.5%	35.3%
Aftermar	Export	60.5	(7.3)	17.9	49.9	-14.7%	35.9%	21.2%
Affe	Subtotal	298.7	57.5	15.2	226.0	25.5%	6.7%	32.2%
	Total	691.2	(15.2)	60.9	645.5	-2.3%	9.4%	7.1%

<sup>&</sup>lt;sup>1</sup> Domestic market includes Brazil and Argentina.

<sup>&</sup>lt;sup>2</sup> Additional information is presented in item 5.13 below.



In 9M20, the Company's consolidated net revenue decreased 15.8% compared with the same period of 2019. The table below shows revenue by market and its respective impacts in terms of volume/price and exchange rate variation period over period:

	Net revenue by market	9M20	Volume/Price	FX-Variation	9M19	% volume/price impact	% FX-impacts	H.A. (%)
	(R\$ Million)	(a)	(b)	(c)	(d)	(b/d)	(c/d)	(a/d)
ent en	Domestic¹	405.3	(190.5)	(0.8)	596.6	-32.0%	-0.1%	-32.1%
Original equipment	Export	590.3	(161.0)	62.0	689.3	-23.4%	9.0%	-14.4%
0 6	Subtotal	995.6	(351.5)	61.2	1,285.9	-27.3%	4.7%	-22.6%
ket	Domestic¹	495.8	6.3	(8.8)	498.3	1.3%	-1.8%	-0.5%
Aftermarket	Export	134.5	(41.2)	29.4	146.3	-28.2%	20.1%	-8.1%
Aff	Subtotal	630.3	(34.9)	20.6	644.6	-5.4%	3.2%	-2.2%
	Total	1,625.9	(386.4)	81.8	1,930.5	-20.0%	4.2%	-15.8%

<sup>&</sup>lt;sup>1</sup> Domestic market includes Brazil and Argentina.

#### 5.2 Original Equipment (OE) sales

#### Domestic market:

Sales in the domestic market were primarily impacted by the effects of COVID-19 pandemic on the Brazilian society and economy, principally after quarantine was imposed and plants throughout the supply chain, including our customers' plants, have temporarily shut down.

However, the negative impact of the pandemic has lessened in 3Q20 and we are seeing a reduction in negative results in the last quarter after a more challenging period between April-June 2020. The OE domestic sales fell 21.8% in 3Q20 and 32.1% compared to the same periods of 2019.

It should be noted that consolidated vehicle production (vehicle production in Brazil – Anfavea and in Argentina – Adefa) dropped 39.8% in the first nine months of 2020; hence, the Company has had a better performance than the market.

#### Export market:

In 3Q20, the export market grew 9.2%, consisting of exchange rate changes of +22.2% and fall in volume/price of 13.0% (compared to 3Q19). In 9M20, the fall was 14.4% compared to 9M19, with the impact of the 23.4% fall in volume/price, offset in part by exchange rate changes of 9.0%.

Exports were impacted mainly by the global pandemic of COVID-19 that initially hit our major export markets. The Company continues to track economic developments around the world as some countries are facing a second wave of COVID-19.

The table below presents exports in hard currency:

Export Sales by currency (million)	Jul-Sep 2020 (a)	Jul-Sep 2019 (b)	H.A. (%) (a/b)
Original equipment			
EUR	16.7	17.4	-4.0%
USD	25.4	35.5	-28.5%

Export Sales by currency (million)	Jan-Sep 2020 (a)	Jan-Sep 2019 (b)	H.A. (%) (a/b)	
Original equipment				
EUR	47.6	57.0	-16.5%	
USD	72.5	118.1	-38.6%	

#### 5.3 Aftermarket sales

#### Domestic market:

When comparing 3Q20 with 3Q19, the domestic Aftermarket sales grew 35.3%, with positive impacts of volume/price of 36.8% and exchange rate changes of -1.5%. In 9M20, we saw a slight fall of 0.5%, with a positive



impact of volume/price increase of 1.3% plus exchange rate changes of -1.8%, almost reaching the levels seen last year.

It should be considered that, in both periods, the effects of exchange rate changes arise from the operations in Argentina (which were consolidated in our Domestic Aftermarket), and as a result, excluding the effects of exchange rate changes, the Company would have reported a positive variation in this market also in 9M20.

Our positive performance in 3Q20 was driven by surging market demand and stock replenishment by distributors. It is worth mentioning that the sales of our customers (distributors) were affected to a lesser extent by the COVID-19 crisis and, after reducing their purchases during the most critical period of the pandemic, they are now replenishing their inventories. The Company is a leader in the automotive aftermarket due to the recognition of its brand name, the mix and quality of its products, among other.

In 9M20, domestic market sales were hit hard by the COVID-19 impacts on society and the economy as governments ordered the closure of businesses to slow the spread of coronavirus, causing supply chain disruptions. As a consequence, as from mid-March the market began to feel the effects of the pandemic and sales plummeted by a record amount in April and picked up slightly in May. In that period, the domestic market was also impacted by the fall in consumer confidence and, as a consequence, retailers saw a fall in purchases.

Despite the difficulties mentioned above and the decline in demand, the Company has not experienced any late payment problems.

#### **Export market:**

In 3Q20, the export market grew 21.2% compared with the same period of 2019, with the positive impact of the exchange rate changes of 35.9% and the fall in volume/price of 14.7%. In 9M20, there was a negative variance of 8.1%, with a 28.2% fall in volume/price, which was offset in part by exchange rate changes of 20.1%.

The table below shows Aftermarket exports in hard currency:

Export Sales by currency (million)	Jul-Sep 2020 (a)	Jul-Sep 2019 (b)	H.A. (%) (a/b)
Aftermarket			
EUR	0.6	0.4	50.0%
USD	10.7	12.4	-13.7%

Export Sales by currency (million)	Jan-Sep 2020 (a)	Jan-Sep 2019 (b)	H.A. (%) (a/b)
Aftermarket			
EUR	1.5	0.8	87.5%
USD	25.4	37.0	-31.4%

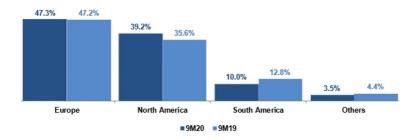
In 9M20, the scenario was challenging for this segment on account of several economic and political crises in South American countries since the end of 2019. Added to this is the COVID-19 pandemic, which led some countries to establish stricter customs controls. In addition, we have strengthened control over receivables from our customers to mitigate the risk of bad debt and have restructured commercial and marketing actions.

The recovery of our export destination countries is slower than in Brazil, but even so countries such as Uruguay, Paraguay, Chile, Bolivia and Peru are showing signs of improvement.



#### 5.4 Consolidated export by region

The graph below shows our exports by geographic region in 9M20 and 9M19:

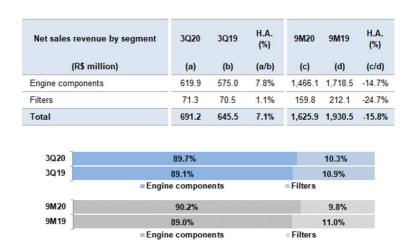


#### 5.5 Net revenue by segment

In 3Q20, the engine component segment reported a 7.8% increase in sales and the filter segment registered a growth of 1.1% compared with the same period of 2019.

In 9M20, the engine component segment sales fell 14.7% and the filter segment dropped 24.7% compared with the same period of 2019.

The fall in sales of both segments for the first nine months of 2020, as shown below, can be attributed principally to the COVID-19 pandemic:



The filter segment sales were impacted by large quantities of inventory at our customers that have adjusted their inventory levels to lower volumes in 9M20.

### 5.6 Net revenue by product

The graph below shows the share of each product in the Company's total sales in terms of percentage for 9M20 and 9M19:





#### 5.7 Gross margin

The Company ended 3Q20 with a gross margin of 27.7% versus 27.6% in 3Q19. In 9M20, gross margin was 24.4% versus 26.5% in 9M19, as shown in the table below:

Summary P&L (R\$ million)	3Q20 (a)	3Q19 (b)	V.A. (%) (a)	V.A. (%) (b)	H.A. (%) (a/b)	9M20 (c)	9M19 (d)	V.A. (%) (c)	V.A. (%) (d)	H.A. (%) (c/d)
Net sales revenue	691.2	645.5	100.0%	100.0%	7.1%	1,625.9	1,930.5	100.0%	100.0%	-15.8%
Cost of sales	(499.6)	(467.2)	-72.3%	-72.4%	6.9%	(1,228.7)	(1,418.2)	-75.6%	-73.5%	-13.4%
Gross profit	191.6	178.3	27.7%	27.6%	7.5%	397.2	512.3	24.4%	26.5%	-22.5%
Gross margin	27.7%	27.6%			0,1 p.p.	24.4%	26.5%			-2,1 p.p.

Please note that the fall in sales volume in the first nine months of the year was due to the COVID-19 pandemic that caused tighter quarantine measures and the closure of our customers' plants. In the light of the severity of the pandemic and unpredictable factors beyond our control, the Company has implemented stringent sanitizing protocols and adopted collective and/or selective vacation at all units in Brazil, from the week of March 23 to the week of April 13-18, 2020, varying according to the business unit and the COVID-19 situation at each location.

However, in 3Q20 our segments, especially Aftermarket, have reported positive results, contributing positively to our gross margin to reaching pre-pandemic levels.

#### 5.8 Selling, general and administrative expenses

Selling expenses in 3Q20 were impacted principally by freight expenses due to work resumption of companies and other small impacts such as foreign currency exposure of some expenses. In 9M20, in addition to the impacts noted for 3Q20, selling expenses were also impacted by the restructuring costs from prior quarters (1Q20).

General and administrative expenses in 3Q20 were impacted principally by changes in maintenance, materials and utilities expenses, while in 9M20, added to said impacts are the effects of restructuring and inflation (Argentina) of prior quarters (1Q20).

Summary P&L (R\$ million)	3Q20 (a)	3Q19 (b)	V.A. (%) (a)	V.A. (%) (b)	H.A. (%) (a/b)	9M20 (c)	9M19 (d)	V.A. (%) (c)	V.A. (%) (d)	H.A. (%) (c/d)
Net sales revenue	691.2	645.5	100.0%	100.0%	7.1%	1,625.9	1,930.5	100.0%	100.0%	-15.8%
Selling and distribution expenses	(41.4)	(42.0)	-6.0%	-6.5%	-1.4%	(118.9)	(122.3)	-7.3%	-6.3%	-2.8%
General and administrative expenses	(24.2)	(18.9)	-3.5%	-2.9%	28.0%	(68.9)	(61.3)	-4.2%	-3.2%	12.4%
SG&A expenses	(65.6)	(60.9)	9.5%	9.4%	7.7%	(187.8)	(183.6)	11.6%	9.5%	2.3%
SG&A expenses to net sales revenue	9.5%	9.4%			0.1 p.p.	11.6%	9.5%			2.1 p.p.

### 5.9 Technology and new product development expenses

The decrease in technology and new product development expenses, as shown in the table below, was due to the COVID-19 pandemic as during the quarantine the R&D activities have been temporarily suspended or delayed. It is worth mentioning that the Company believes that it is of utmost importance to continue to invest in R&D and that the focus on technology innovations involving developments in partnership with customers and patent registration and launch of new products in the market are among our key competitive advantages.

Summary P&L (R\$ million)	3Q20 (a)	3Q19 (b)	V.A. (%) (a)	V.A. (%) (b)	H.A. (%) (a/b)	9M20 (c)	9M19 (d)	V.A. (%) (c)	V.A. (%) (d)	H.A. (%) (c/d)
Net sales revenue	691.2	645.5	100.0%	100.0%	7.1%	1,625.9	1,930.5	100.0%	100.0%	-15.8%
Technology and product development expenses	(13.1)	(19.1)	-1.9%	-3.0%	-31.4%	(43.3)	(63.0)	-2.7%	-3.3%	-31.3%



#### 5.10 Other operating income (expenses), net

This account records a net expense of R\$ 61.2 million in 3Q20 versus a net expense of R\$ 2.1 million in the same period of 2019. In 9M20, the Company recorded a net expense of R\$ 106.8 million versus R\$ 4.6 million in 9M19, as shown in the table below:

Other income and expenses, net (R\$ million)	3Q20 (a)	3Q19 (b)	Var. (a-b)	9M20 (c)	9M19 (d)	Var. (c-d)
Provision for environmental liability	-	(4.2)	4.2	-	(4.2)	4.2
Gains/losses on disposal of assets/other	1.6	(0.1)	1.7	1.7	-	1.7
Export Expenses (Argentina)	(2.8)	(3.2)	0.4	(6.4)	(10.7)	4.3
Electric power	0.3	0.2	0.1	1.2	0.8	0.4
Provision/Reversal for obsolescence	0.1	-	0.1	0.1	(0.2)	0.3
Compulsory loan reversal	-	-	-	4.3	-	4.3
Recovered taxes (Reintegra)	0.2	0.2	-	0.5	0.6	(0.1)
Provision/Reversal for losses on products	-	0.3	(0.3)	-	0.3	(0.3)
Provision/Reversal for labor, civil and tax contingencies	(14.5)	4.0	(18.5)	(32.8)	8.1	(40.9)
Provision for intangible losses (impairment)	(45.2)	-	(45.2)	(74.4)	-	(74.4)
Other income/expenses	(0.9)	0.7	(1.6)	(1.0)	0.7	(1.7)
Total other income and expenses	(61.2)	(2.1)	(59.1)	(106.8)	(4.6)	(102.2)

The major variances in the periods were as follows:

- Non-recurring expense from impairment losses on intangible assets of subsidiary MAHLE Argentina S.A. with impact of R\$ 29.2 million in 9M20;
- Non-recurring expense from impairment losses on intangible assets of Project MBE2; with impact of R\$
  45.2 million in 3Q20 and 9M20;
- Negative variance in "Provision/reversal for labor, civil and tax contingencies" related principally to labor contingencies, was mainly due to the following: (i) decrease in reversals because courts reduced their activities at the beginning of March 2020 during the pandemic; (ii) reversals for the prior period used for comparison were above the Company's historical average;
- Export expenses (Argentina) relate to the new export tax imposed by the Argentine government (3 pesos per dollar on exports).

#### 5.11 Operating result measured by EBITDA

The table below shows changes in the components of EBITDA for the periods under review:

	Amount	Margin
EBITDA 3Q19	129.1	20.0%
Gross profit	13.3	
Selling and distribution expenses	0.6	
General and administrative expenses	-5.3	
Technology and product development expenses	6.0	
<sup>1</sup> Other operating income (expenses)	-59.1	
Equity in the results of investees	0.1	
Gains/losses on net monetary position	1.3	
Depreciation	2.2	
EBITDA 3Q20	88.2	12.8%
Impairment (subsidiary MAHLE Argentina S.A.)	0.0	
Impairment (MBE2) Intangible	45.1	
<sup>2</sup> Impairment (MBE2) Inventories	36.2	
Adjusted EBITDA 3Q20	169.5	24.5%

	Amount	Margin
EBITDA 9M19	364.3	18.9%
Gross profit	-115.1	
Selling and distribution expenses	3.4	
General and administrative expenses	-7.6	
Technology and product development expenses	19.7	
<sup>1</sup> Other operating income (expenses)	-102.2	
Equity in the results of investees	0.0	
Gains/losses on net monetary position	-5.6	
Depreciation	7.9	
EBITDA 9M20	164.8	10.1%
Impairment (subsidiary MAHLE Argentina S.A.)	29.2	
Impairment (MBE2) Intangible	45.1	
<sup>2</sup> Impairment (MBE2) Inventories	36.2	
Adjusted EBITDA 9M20	275.3	16.9%

<sup>&</sup>lt;sup>1</sup> Additional information is presented in the preceding item 5.10.

<sup>&</sup>lt;sup>2</sup> Additional information is presented in Notes 8 and 14 to the Interim Financial Statements at September 30, 2020.



#### 5.12 Net finance costs

The Company recorded net finance costs of R\$ 13.2 million for 3Q20 and of R\$ 10.5 million for the same period of 2019, a change of R\$ 2.7 million between the periods. In 9M20, the Company recorded net finance costs of R\$ 73.6 million and of R\$ 28.8 million for 9M19, a change of R\$ 44.8 million period over period.

Finance income and costs (R\$ million)	3Q20 (a)	3Q19 (b)	Var. (a - b)	9M20 (c)	9M19 (d)	Var. (c - d)
Interest income on financial investments	2.0	1.3	0.7	6.2	3.4	2.8
Interest on loans	(7.0)	(3.7)	(3.3)	(17.9)	(10.7)	(7.2)
Other income	0.0	0.5	(0.5)	1.8	1.7	0.1
Finance costs, net	(5.0)	(1.9)	(3.1)	(9.9)	(5.6)	(4.3)
1. Accounts receivable / Accounts payable Exchange Variation (1.1. + 1.2.)	7.1	5.2	1.9	31.8	10.6	21.2
1.1. Exchange Variation	11.0	12.8	(1.8)	66.6	14.8	51.8
1.2. FX-Hedging	(3.9)	(7.6)	3.7	(34.8)	(4.2)	(30.6)
2. ACC Exchange Variation	(12.1)	(6.7)	(5.4)	(88.0)	(7.2)	(80.8)
3. Other transactios	4.5	(0.4)	4.9	14.8	(1.9)	16.7
Exchange variation and Gain (loss) on derivatives (ii) - (1+2+3)	(0.5)	(1.9)	1.4	(41.4)	1.5	(42.9)
Monetary variation, net	(8.7)	(6.5)	(2.2)	(19.3)	(22.1)	2.8
Other	0.9	(0.2)	1.1	(3.1)	(2.6)	(0.5)
Monetary variation, net + Others (iii)	(7.8)	(6.7)	(1.1)	(22.4)	(24.7)	2.3
Finance income (costs) (i + ii + iii)	(13.2)	(10.5)	(2.7)	(73.6)	(28.8)	(44.8)

#### Net interest (i):

The positive variance of R\$ 0.7 million in "Interest income on financial investments" from 3Q19 to 3Q20 was due to the increase in the average amount of financial investments to R\$ 425.1 million in 3Q20 from R\$ 106,5 million in 3Q19, while there was a reduction in the average rates of interest to 2.9% p.a. in 3Q20 from 5.5% p.a. in 3Q19. When this same analysis is made for the first nine months of the year, the positive variance of R\$ 2.8 million in "Interest income on financial investments" is the result of the increase in the average amount of financial investments to R\$ 348.5 million in 9M20 from R\$ 97.7 million in 9M19, offset in part by a reduction in the interest rates to 3.3% p.a. in 9M20 from 5.9% p.a. in 9M19. In both periods, the reduction in interest rates followed the cut in Brazil's basic interest rate (SELIC).

The negative variation of R\$ 3.3 million in "Interest expenses on loans" from 3Q19 to 3Q20 was due to the increase in the average levels of borrowings to R\$ 617.1 million in 3Q20 from R\$ 382.2 million in 3Q19, coupled with an increase in the weighted average cost to 4.2% p.a. in 3Q20 from 4.1% p.a. in 3Q19. When this analysis is made for the first nine months of the year, the negative variance of R\$ 7.2 million was due to the increase in the average levels of borrowings to R\$ 597.5 million in 9M20 from R\$ 376.7 million in 9M19, offset by a reduction in the weighted average cost to 4.0% p.a. in 9M20 from 4.1% p.a. in 9M19.

The table below shows interest rates and average amounts of debt and investments:

Interest rates and volumes (average)	3Q20 (a)	3Q19 (b)	Var. (a - b)	9M20 (c)	9M19 (d)	Var. (c - d)
Investment Yield	2.9%	5.5%	-2,6 p.p.	3.3%	5.9%	-2,6 p.p.
Cost of debt	4.2%	4.1%	0,1 p.p.	4.0%	4.1%	-0,1 p.p.
Investments - average (R\$ million)	425.1	106.5	299.2%	348.5	97.7	256.7%
Average debt (R\$ million)	(617.1)	(382.2)	61.5%	(597.5)	(376.7)	58.6%

The Company's average debt increased 61.5% from 3Q19 to 3Q20 due to new borrowing agreements such as 4131/Bank Credit Note (working capital loan with floating rates of CDI + annual fixed cost). The increase in average debt levels is primarily attributable to cash conservation measures to respond to the challenges of COVID-19.

#### Net exchange rate variation and Gain (loss) on derivatives (ii):

It is worth mentioning that these two line items "Exchange rate variation, net" and "Gain (loss) on derivatives" should always be analyzed together, because the Company monitors and manages its foreign



currency exposures and continually assesses whether it needs to use derivatives to hedge its foreign exchange risk. The objective of the currency hedging program is to minimize foreign exchange risks that could arise from adverse market conditions and negatively impact the Company's profitability. Also, with respect to foreign exchange risks, the hedging policy is to protect the estimated cash flow position (budget) and actual cash flow (balance sheet) denominated in and/or indexed to foreign currency through the use of derivative financial instruments (NDF – Non-Deliverable Forwards). Additional information is presented in Note 31 to the Interim Financial Statements at September 30, 2020.

#### Net monetary variation + Other (iii):

The positive variance period over period was due to the inflation-adjustment to the provisions for labor and tax contingencies and judicial deposits.

#### 5.13 Income tax and social contribution

The Company recorded a credit of R\$ 6.9 million for income tax and social contribution on profit at September 30, 2020 in the consolidated financial statements (expense of R\$ 75.5 million at September 30, 2019) as detailed below:

- Current tax: expense of R\$ 38.9 million generated principally by the parent company and subsidiary MAHLE Argentina S.A.;
- Deferred tax: credit of R\$ 45.8 million with no impact on cash, comprising mainly changes in provisions, impairment of goodwill from investment in subsidiary MAHLE Argentina S.A. and impairment of Project MBE2.

Additional information is presented in Note 11 to the Interim Financial Statements at September 30, 2020.

#### 5.14 Net profit (loss)

The following table shows the movement in profit attributable to owners of the Company and adjusted profit attributable to owners of the Company, reflecting the impact of the impairment of the goodwill of subsidiary MAHLE Argentina S.A. (9M20) and of the impairment of Project MBE2 (3Q20 and 9M20):

Summary P&L (R\$ million)	3Q20 (a)	3Q19 (b)	9M20 (c)	9M19 (d)	H.A. (%) (a/b)	H.A. (%) (c/d)
Profit for the year attributable to: Owners of the parent	41.7	69.2	23.7	192.8	-39.7%	-87.7%
Impairment (subsidiary MAHLE Argentina S.A.)	-	-	29.2	-		
Impairment (MBE2) Intangible	45.1	-	45.1			
Impairment (MBE2) Inventories	36.2	-	36.2	-		
Income tax and social contribution (reversal related to impairment of subsidiary MAHLE Argentina S.A.	-	-	(7.2)	-		
Income tax and social contribution (reversal related to impairment of Project MBE2)	(27.6)	-	(27.6)	-		
Adjusted profit attributable to owners of the parent	95.4	69.2	99.4	192.8	37.9%	-48.4%
Margins:						
Net margin attributable to owners of the parent	6.0%	10.7%	1.5%	10.0%	-4,7 p.p.	-8,5 p.p.
Adjusted net margin attributable to owners of the parent	13.8%	10.7%	6.1%	10.0%	3,1 p.p.	-3,9 p.p.

Additional information on earnings (loss) per share is presented in Note 23 to the Interim Financial Statements at September 30, 2020.

#### 5.15 Capital expenditures

The table below shows capital expenditures and total accumulated depreciation for 9M20 and 9M19:

CAPEX & Depreciation (R\$ million)	3Q20	3Q19	9M20	9M19
Capex	8.9	21.6	17.5	56.8
Total depreciation	26.8	24.4	78.2	70.5
Capex	3Q20	3Q19	9M20	9M19
% of Net sales revenue	1.3%	3.3%	1.1%	2.9%
70 OF MEL SAICS TEVERIAL				



In 9M20, the Company invested in R&D equipment, energy efficiency programs, new machinery and equipment in order to improve productivity and quality, new products, new buildings, information technology, among others.

It is worth noting that the Company has decreased its capital investments in the period due to the COVID-19 pandemic.

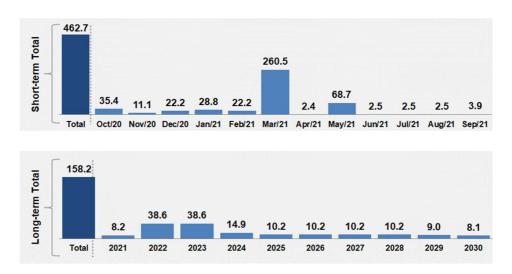
#### 5.16 Net position of financial assets and liabilities

The Company's net debt was R\$ 33.0 million at the end of 9M20, down 82.5% from R\$ 188.3 million at the end of 2019.

Net debt (R\$ million)	09.30.2020 (a)	12.31.2019 (b)	Variation (a-b)	% Debt (a)	% Debt (b)
Cash / banks / cash investments/ Loans to related parties (i):	587.9	205.8	382.1		
Liabilities (ii)	(620.9)	(394.1)	(226.8)	100%	100%
Short-term	(462.7)	(213.9)	(248.8)	75%	54%
Long-term	(158.2)	(180.2)	22.0	25%	46%
Net position (i - ii)	(33.0)	(188.3)	155.3		

The Company continuously monitors liquidity risk by managing cash, financial investments and bank loans, and has deferred payment of dividends initially scheduled for May 2020 to create a special reserve in order to protect liquidity and strengthen cash position. The Company also has pre-approved lines of credits that can be drawn upon as needed.

The charts below show the maturities of the liabilities classified into short-term and long-term at the end of 9M20, which represents 75% and 25%, respectively, of the debt displayed in the table above:



The following chart shows our borrowings by type of facility and respective cost and weighted average cost:



eign currency loan with swap for BRI



#### 5.17 Distribution of interest on capital to shareholders

In fiscal year 2019, the Board of Directors approved the distribution of R\$ 81.9 million in Interest on Capital (gross), which was submitted to the Ordinary General Meeting for approval on May 29, 2020, as shown below:

Date	Record Date	Ex-interest on capital date	Payment Date	Type of payout	Period	Reference Year	Total Gross Amount (in R\$ million)	Gross Amount per Share (in R\$)	Net Amount per Share (in R\$)
December 26, 2019	December 26, 2019	January 3, 2020	May 25, 2020	Interest on capital	November 2019 - December 2019	2019	11.9	0.0929136226	0.0789765792
November 11, 2019	November 11, 2019	November 22, 2019	December 20, 2019	Interest on capital	January 2019 - October 2019	2019	70.0	0.5455655350	0.4637307048

For more information about payout, please visit our website <a href="https://ri.mahle.com.br/acoes/historico-de-proventos/">https://ri.mahle.com.br/acoes/historico-de-proventos/</a>

In the fulfillment of the duty of diligence set forth in article 153 of the Brazilian Corporate Law and sensitive to the potential impacts of COVID-19 on the Brazilian and global economies, which are unprecedented in world history, Management emphasized the need to preserve the Company's cash resources in order to have a cushion to ride out the effects of the COVID-19 pandemic, the extent of which was and still is not possible to estimate, and to keep our business operating smoothly and to meet legal and contractual obligations previously assumed by the Company.

The balance of retained earnings at December 31, 2019 was recorded as a proposal for distribution of additional dividends according to the terms of paragraph 6 of article 202 of the Brazilian Corporation Law. On May 29, 2020, the Ordinary General Meeting of the Company discussed and approved the retention of its previously proposed additional dividends of R\$ 175.6 million. The portion of retained earnings was transferred to a special reserve and will be distributed at an opportune time. The Company aims to preserve cash to weather the world crisis and to meet all its legal and contractual obligations.

#### 6 Investor Relations and Capital Market

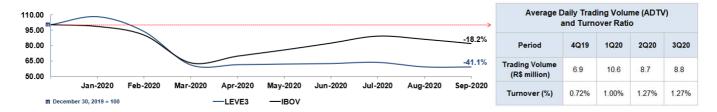
During the first nine months of 2020, our Investor Relations team stayed connected to investors and the general market whilst working remotely due to social distancing measures in response to the COVID-19 pandemic.

Unfortunately, in-person meetings, conferences and site visits were canceled and have not yet been rescheduled.

Ongoing communication with our shareholders and the general market is maintained via traditional conference calls, phone, e-mail, and digital tools.

#### 6.1 Stock performance and free float turnover

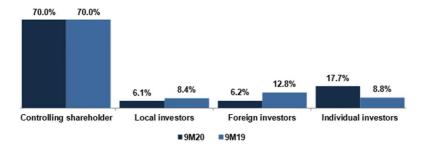
The graphs below show the market performance of LEVE3 stock, Average Daily Trading Volume (ADTV), and the ratio of average turnover to free-float market capitalization:





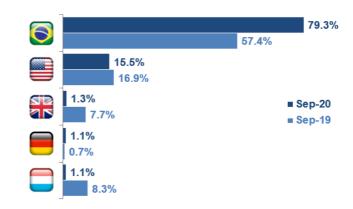
#### 6.2 Shareholder structure

At the end of 9M20 and 9M19, the Company's existing shareholder base and free float are as follows:



At the end of 9M20, investors based in five countries accounted for 98.3% of the free float, and the remaining countries from the Company's shareholder base do not account for individually for more than 1.0%.

The graph on the right side shows the free-float structure by country at the end of 9M20 and 9M19:



#### 7 Coronavirus

Our concern is the health of our employees and society and hence MAHLE Metal Leve has joined the fight against COVID-19.

Initially, the Company formed a task force to develop a production line for face masks at its filter factory in Mogi Guaçu using available resources. The masks produced were sent to the cities of Mogi Guaçu, Itajubá and Limeira for supply to health care workers and wider community.

The Company's facilities in Mogi Guaçu, Itajubá and Limeira donated medical supplies to the local hospitals to help combat coronavirus pandemic. The medical supplies include mechanical ventilators, vital signs monitors, disposable face masks and masks with filter, gloves, oximeters, etc. according to the needs of the hospitals. At a later stage, the Company donated disposable face masks to the local hospitals in Itajubá, Limeira and São João da Boa Vista and to the Social Promotion Department of the city of Mogi Guaçu.

As a consequence of this initiative, at the Extraordinary General Meeting held on September 25, 2020, the shareholders approved an amendment to article 2 of the Bylaws of the Company to broaden the scope of the Company's operations to manufacturing and marketing of face masks.

The Company expanded its health service offerings during this unsettling time to include online health care services to support employees and their families.

The Company has taken preventive measures in line with the guidance from the World Health Organization (WHO) and local authorities to ensure a safe and gradual return of employees to work. In an effort to help understand such measures, the Company has created a complete handbook containing all preventive measures and instructions and advice about how to handle issues concerning the health and safety of employees and those involved in the



Company's internal processes, and has implemented controlling access to its buildings to contain and mitigate the spread of COVID-19 in the workplace.

The Company will continue to evaluate other ways to support communities, using existing available resources and its technology experience to help fight COVID-19 pandemic.

#### 8 Independent Auditors

In accordance with CVM Instruction 381/03, the Company and its subsidiaries take appropriate steps to ensure that the provision of non-audit services by the external auditors does not create any conflict of interest or impair the independence and objectivity of the external auditors.

During the third quarter of 2020, the Company did not engage KPMG Auditores Independentes to perform non-audit services and there is, therefore, no situation that could constitute conflict of interest under that Instruction.

#### 9 Executive Board's Declaration

In compliance with the provisions of CVM Instruction 480, the Executive Board hereby declares that it has discussed, reviewed and agrees with the financial statements for the quarter ended September 30, 2020 and the opinions expressed in the independent auditor's report.

### 10 Acknowledgements

The Management Board would like to thank all employees, shareholders, customers and suppliers of the Company for their support and confidence in the Company during the third quarter of 2020.

The Management Board



#### 11 Exhibits

#### 11.1 Balance Sheet

BALANCE SHEET (CONSOLIDATED)	09.30.20	03.31.20
ASSETS	2,723.1	2,327.7
Current assets	1,554.5	1,096.8
Cash and cash equivalents	114.7	80.7
Financial investments	432.0	88.
Trade accounts receivable	505.8	394.3
Inventories	376.0	396.
Recoverable taxes	41.7	45.
Income tax and social contribution recoverable	47.4	60.2
Other assets	36.9	31.
Non-current assets	1,168,6	1.230.9
Deferred taxes	66.0	1.8
Loans to related parties	41.2	37.0
Recoverable taxes	16.3	17.
Investments in subsidiaries	0.2	0.:
Property, plant and equipment	603.5	641.
Intangible assets	392.3	469.
Long-term assets in use	16.2	23
Other assets	32.9	40.
IABILITIES	2,723.1	2,327.7
Current liabilities	953.8	587.
Salaries, vacation and social charges	88.7	67.0
Trade accounts payable	197.6	149.
Lease liability	8.1	8
Income tax and social contribution payable	28.2	37.
Borrowings	462.7	213.
Provisions	462.7	45.
Other liabilities	121.5	64
Non-current liabilities	438.3	443.
Borrowings	158.2	180.
Trade accounts payable	10.0	16.:
Deferred taxes	8.5	3.
Provisions	255.4	235.
Other liabilities	6.2	8.
Consolidated shareholder's equity	1,331.0	1,297.
Capital stock	966.3	966.
Revenue reserves	308.0	308.
Special reserve	175.6	
Retained earnings (accumulated deficit)	24.1	0.
Proposed dividends	-	175.
Other comprehensive income	11.4	36.
Cumulative translation adjustments	(147.7)	(182.9
Non-controlling interests	(6.7)	(6.6

#### 11.2 Statement of Income

INCOME STATEMENT (CONSOLIDATED)	09.30.20 (a)	09.30.19 (b)	Var. (a/b)
Net sales revenue	1,625.9	1,930.5	-15.8%
Cost of sales	(1,228.7)	(1,418.2)	-13.4%
Gross income	397.2	512.3	-22.5%
Operating income (expenses)	(309.9)	(217.6)	42.3%
Selling expenses	(118.2)	(120.4)	-1.7%
Gains/losses on the recoverable value of accounts receivable	(0.7)	(1.9)	0.0%
General and administrative expenses	(68.9)	(61.3)	12.7%
Technology and product development expenses	(43.3)	(63.0)	-31.3%
Other operating income (expenses), net	(106.8)	(4.6)	2370.2%
Gains/losses on net monetary position	28.1	33.7	-16.1%
Equity in the results of investees	(0.1)	(0.1)	0.0%
Profit before finance income and costs	87.3	294.7	-70.5%
Finance income	179.8	92.8	93.9%
Finance costs	(253.4)	(121.6)	108.1%
Income and social contribution taxes	13.7	265.9	-94.9%
Current Income tax and social contribution	(38.9)	(68.2)	-42.7%
Deferred Income tax and social contribution	45.8	(7.3)	-728.8%
Profit (loss) for the period	20.6	190.4	-89.3%
Attributable to: Owners of the parent	23.7	192.8	-87.7%
Attributable to: Non-controlling-interests	(3.1)	(2.4)	41.3%
Basic and diluted earnings per share (in reais)	0.18439	1.50314	-87.7%



### 11.3 Statement of Cash Flows

STATEMENT OF CASH FLOWS (CONSOLIDATED)	09.30.20	09.30.19
Cash flows from operating activities		
Profit (losses) before tax	13.7	266.0
Depreciation and amortization	77.5	69.6
Equity in the results of investees	0.1	0.1
Interest and monetary and exchange variations, net	132.7	25.9
Losses/(gains) on derivative financial instruments	0.9	2.5
Result on disposal of property, plant and equipment	(1.7)	(0.0)
Provision (reversal) for impairment of trade receivables	3.2	1.4
Provision (reversal) for contingencies and legal obligations	17.7	(16.8
Provision (reversal) for guarantees	3.0	(0.3
Other provisions (reversal)	0.9	3.6
Recognition (reversal) of provision for impairment of the property, plant and equipment and intangible assets	74.7	0.2
Provision (reversal) for losses on inventories	48.2	(3.7
Interest expense on lease liability	1.6	0.8
Gain / loss on monetary variation, net	(28.1)	(33.7
Changes in assets and liabilities		
Trade accounts receivable and related parties	(114.7)	(30.5
Inventories	(27.4)	(21.3
Recoverable taxes	6.2	57.2
Other assets	1.5	(5.0
Trade accounts payable and related parties	48.1	21.8
Salaries, accrual for vacation and social charges	21.1	26.3
Taxes and contributions payable	(7.4)	(13.4
Other liabilities	0.3	(31.6
Cash from operations	272.1	319.1
Income tax and social contribution paid	(16.2)	(52.1
Net cash used in operating activities	255.9	267.0
Net Cash from Investment Activities	(2.7)	(42.2)
Loans granted to related subsidiaries	(467.1)	(427.6)
Loan repayments received from related parties	479.7	441.8
Additions to property, plant and equipment	(17.4)	(51.1
Additions to intangible assets	(0.2)	(5.8)
Proceeds from sales of property, plant and equipment	2.3	0.5
Net Cash from Financing Activities	98.9	(121.9
Proceeds from borrowings	352.7	287.0
Repayment of principal of loans	(230.7)	(189.9
Payment of interest on loans	(7.6)	(9.5
Dividends and interest on capital paid	(10.4)	(204.6
Related Party Loans	2.9	-
Repayment of the principal of the lease liability	(8.0)	(4.9
Effect of foreign exchange variation on cash and cash equivalents	25.8	4.1
Net increase in cash and cash equivalents	377.9	107.0
·		
Cash and cash equivalents at the beginning of the period	168.8	97.6
Cash and cash equivalents at the end of the period	546.7	204.6
Net increase in cash and cash equivalents	377.9	107.0