



3Q21 EARNINGS RESULTS

NOVEMBER 12TH, 2021





Fabio Elias Cury



CEO

Ronaldo Cury



IRO

João Mazzuco, CFA



CFO



Fabio Cury

CEO





OPERATING



FINANCIAL

Launches
3Q21
R\$720 MM
Launches
9M21
R\$2.0 billion

Net Pre-
sales
R\$682 MM

SOS
LTM
74%

Net
Revenues
R\$456 MM

Net
Income %
Cury
R\$67.4 MM

Gross
Margin
+ 38.3%
Net Margin
% Cury
+ 14.8%

Cash
Generation
R\$64.7 MM





Ronaldo Cury

IRO, Institutional Relations and Real Estate Credit Officer





Launches

6 projects during 3Q21
PSV of R\$720 million

19 projects during 9M21
PSV of R\$2.0 billion

Rio Wonder - Mauá



Rio Wonder - Cais do Valongo

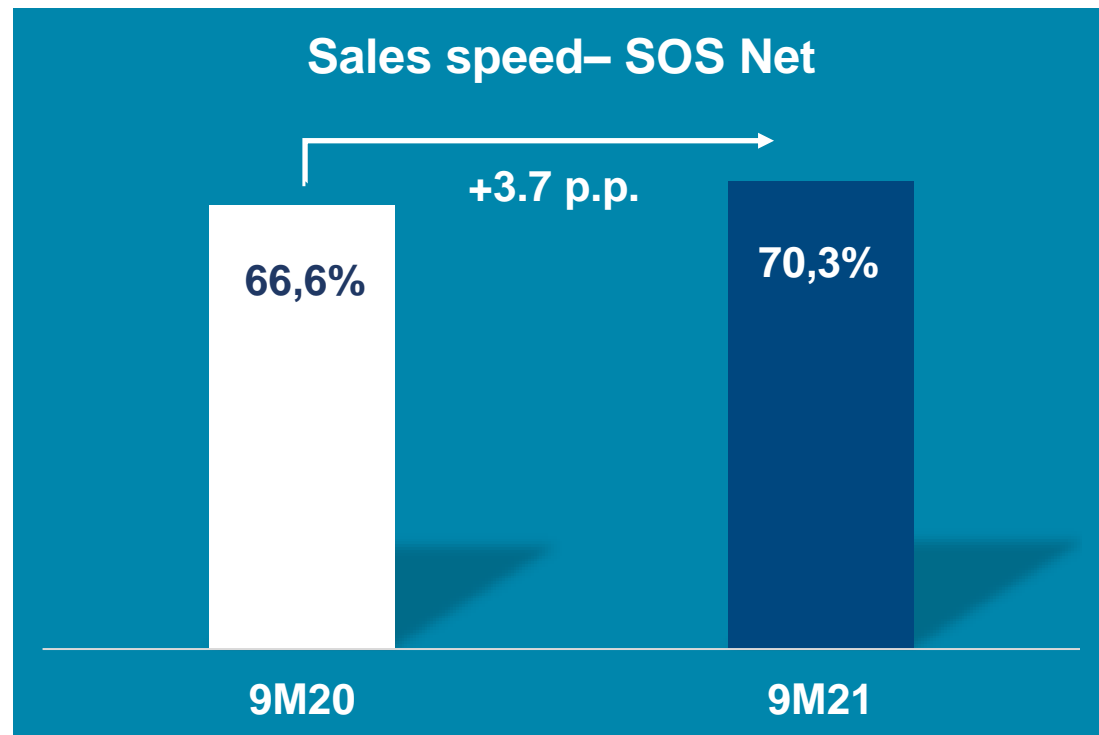
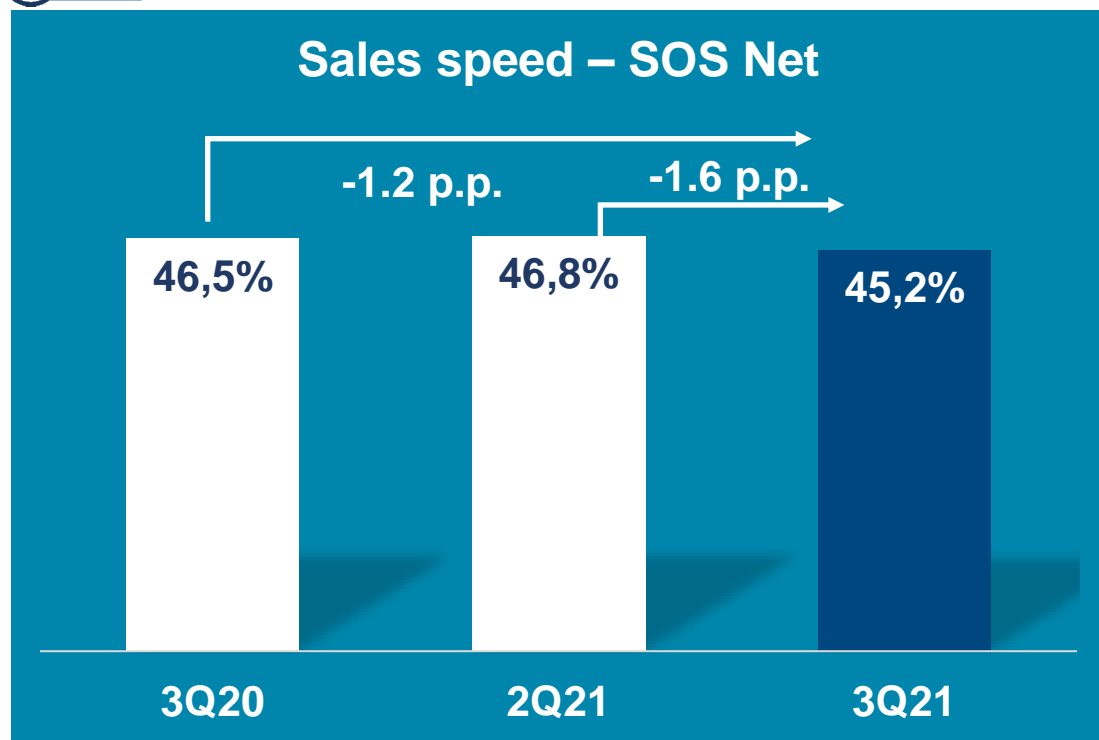


Mérito Sabará



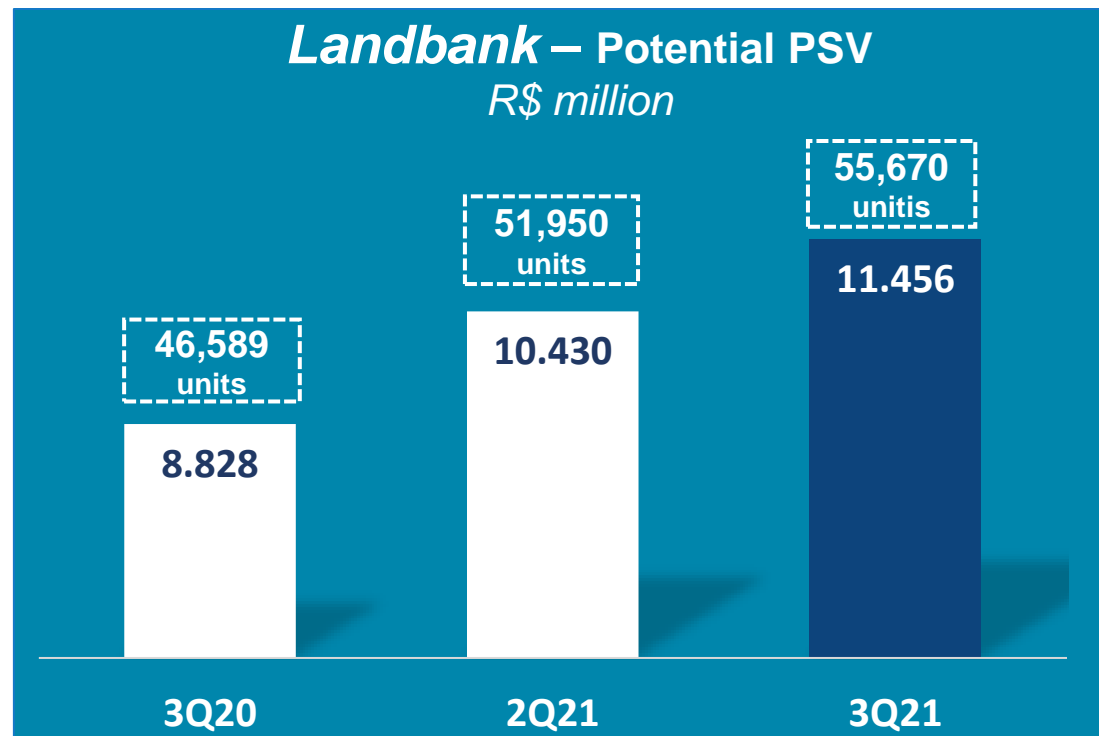


Net sales: R\$682 MM: + 66,3% vs 3Q20

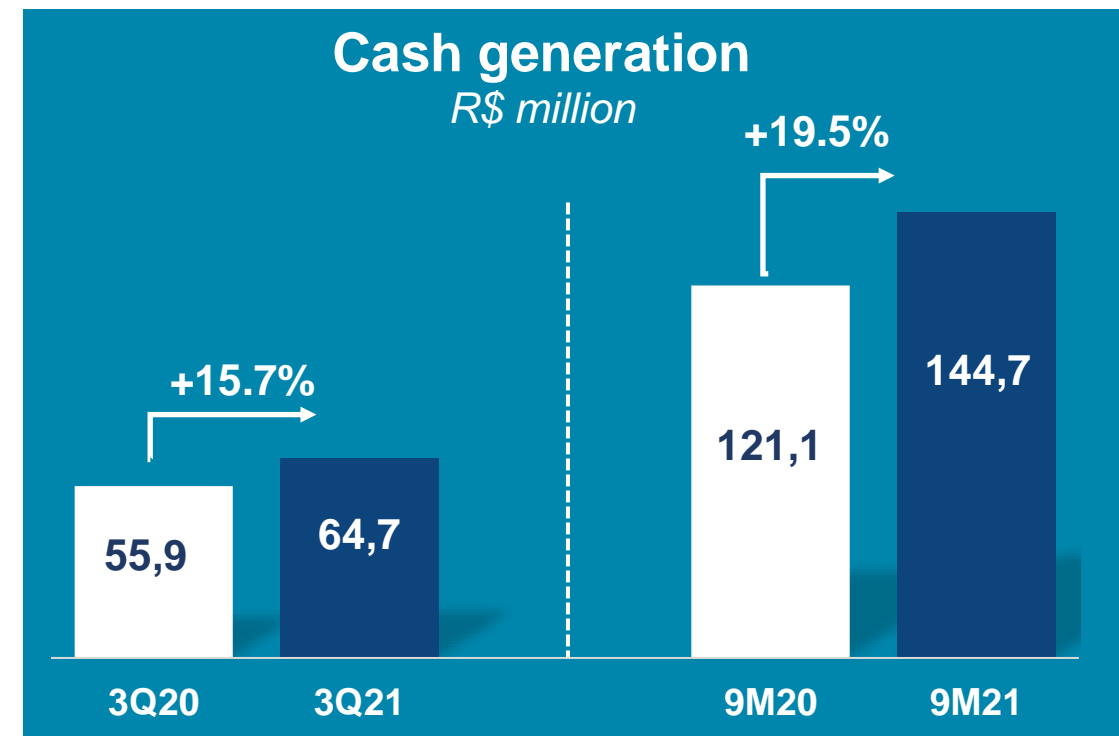




Landbank – Potential PSV R\$ million



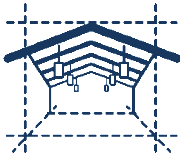
Cash generation R\$ million





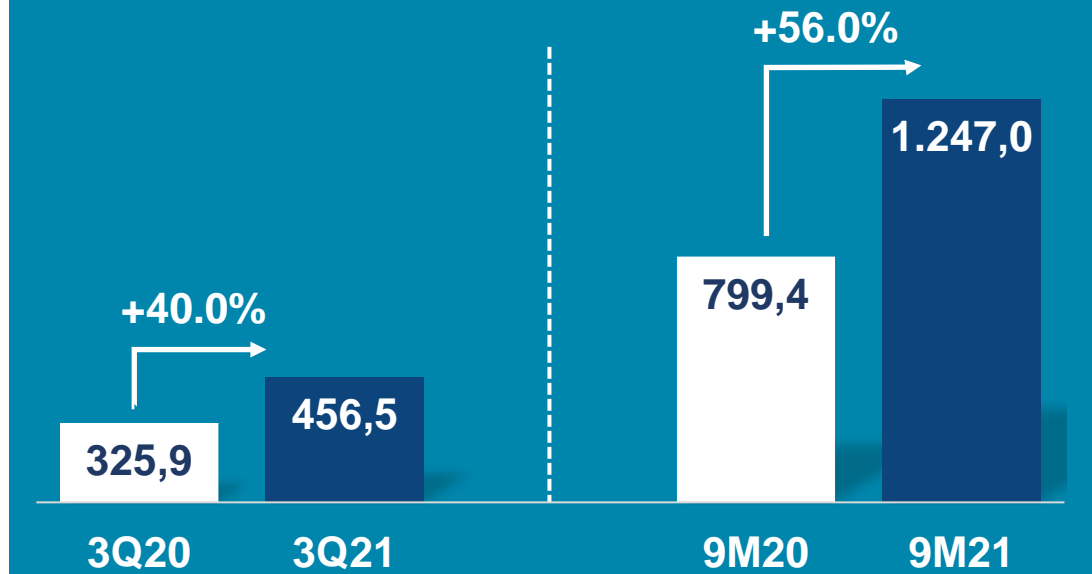
João Mazzuco, CFA

CFO



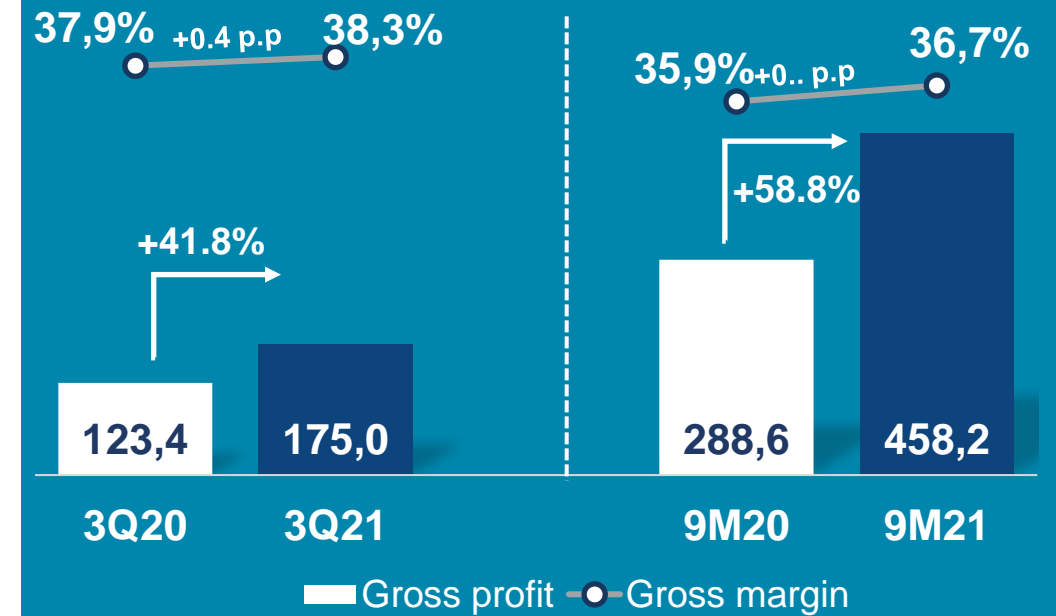
Net revenues

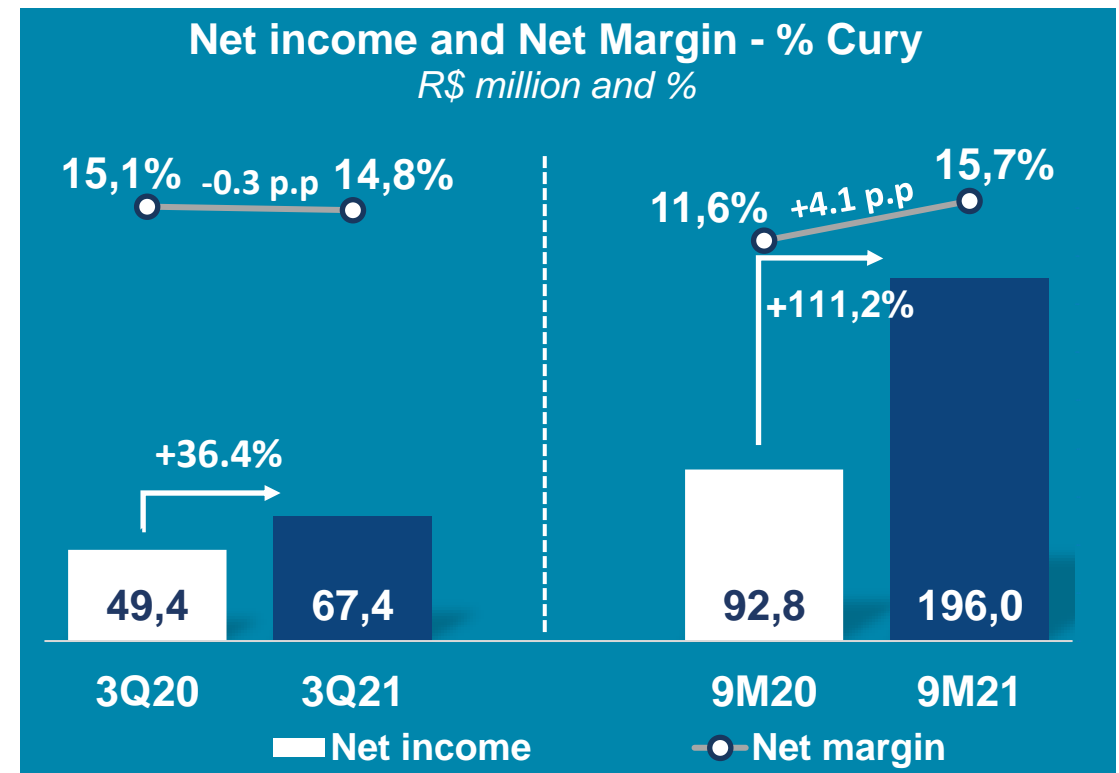
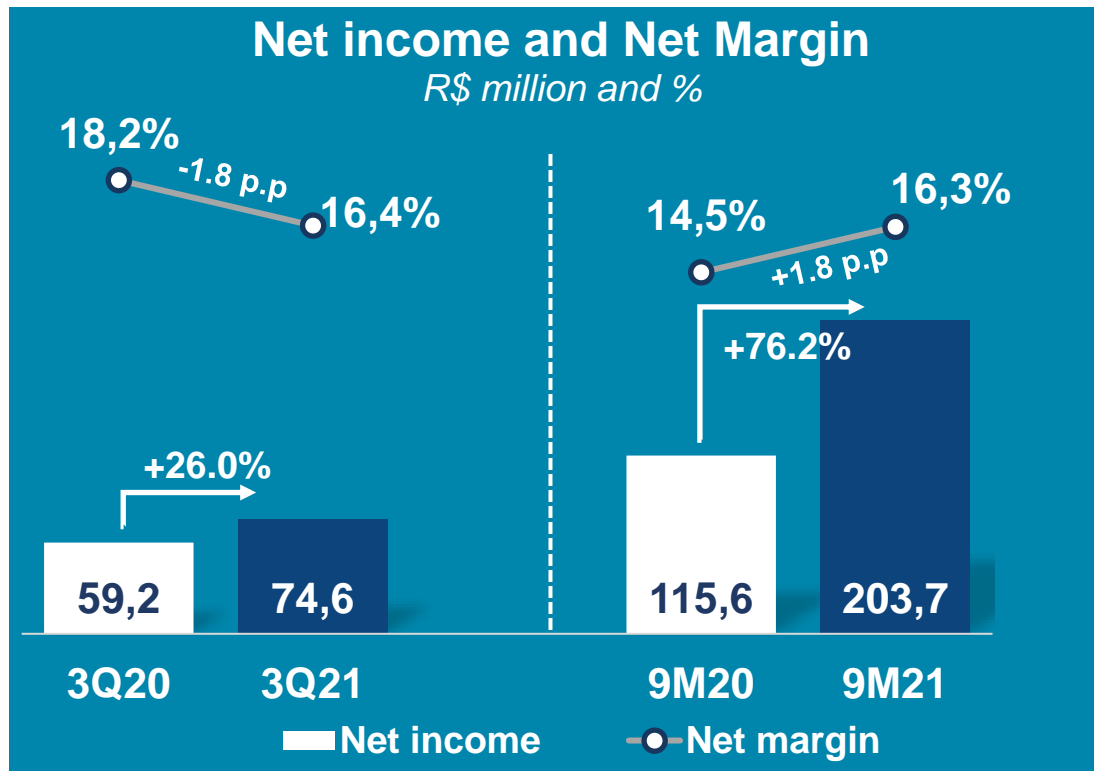
R\$ million



Gross profit and Gross Margin

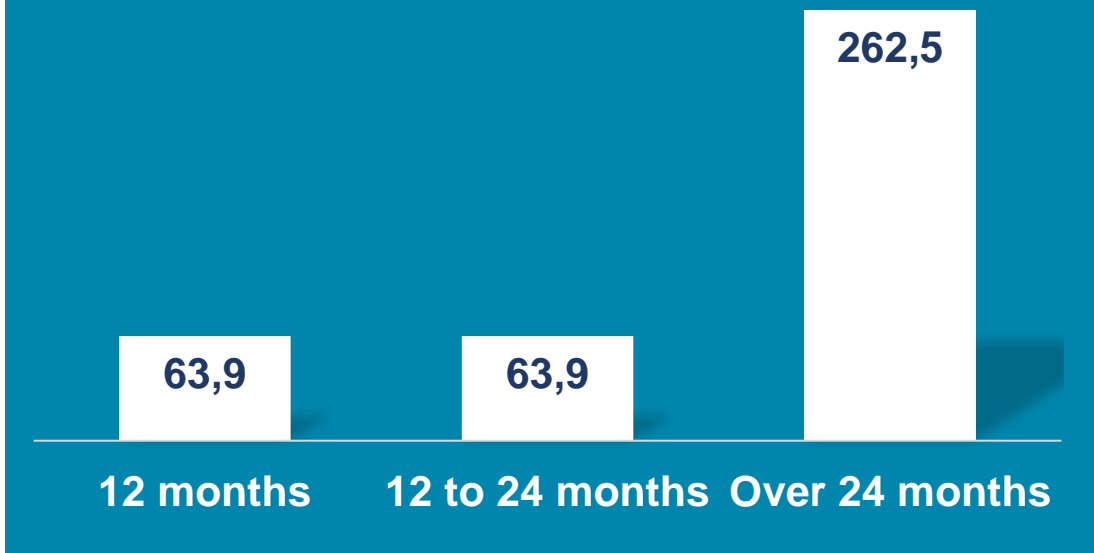
R\$ million and %



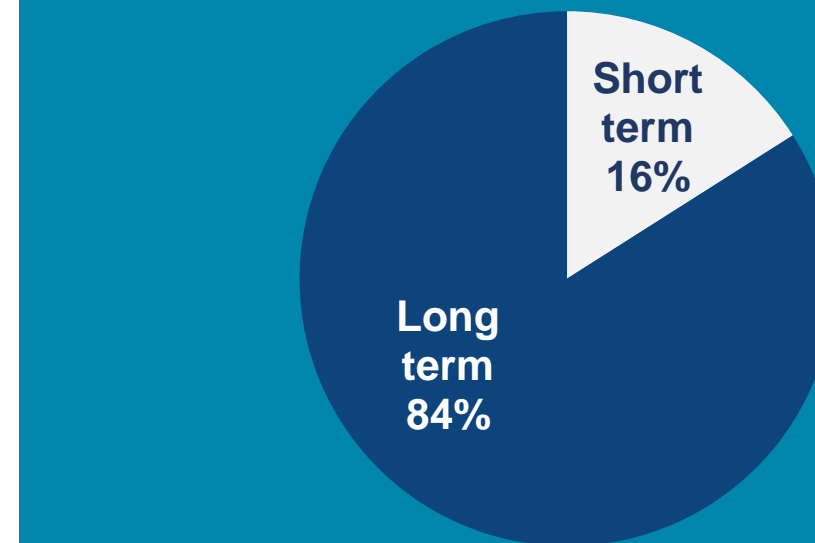




Amortization Schedule 09/30/2021 (R\$ million)

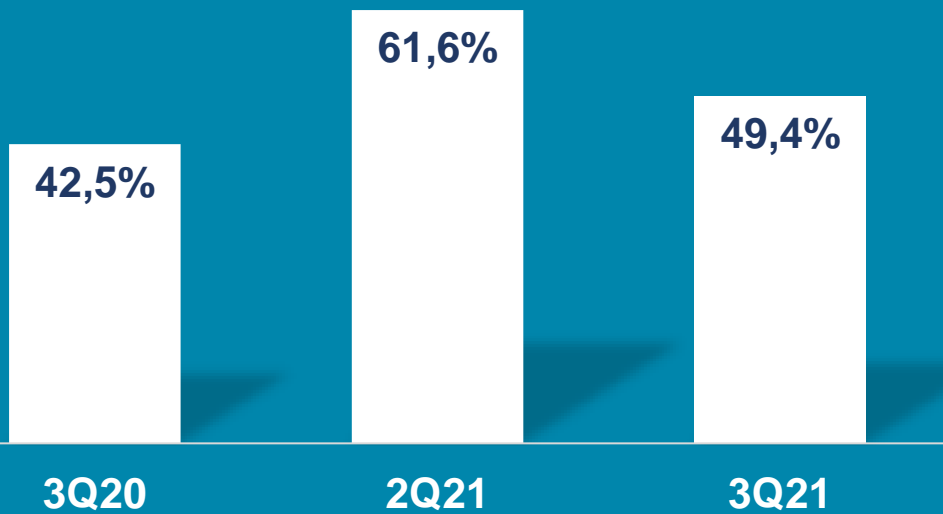


Debt profile 09/30/2021





ROAE: Return on Average Equity



Asset Light

+

Cash
Generation

+

Dividend
Payout



3Q21

- We won the Prêmio Master Imobiliário (Real State Master Award);
- Disclosure of changes: Casa Verde e Amarela Program;
- We overcame several internal targets;
- We recorded margins in healthy levels.



NEXT QUARTERS

- Planning for growing results in 2022;
- We maintain a conservative approach concerning the feasibility of our projects;
- We believe in a resilient demand;
- We keep confident in our business model.



Investor Relations

IR Officer: Ronaldo Cury

IR Manager: Nádia Santos

IR Analyst: Bruna Cassajús



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