

Alupar

3Q20 Results

Agenda



3Q20 **Period Highlights**



Development of **Ongoing Assets**



3Q20 **Financial Information**

Operation start-up 2020



Commercial Operation Start-up: 09.15.2020



Reinforcement Characteristics

- Capex to be unitized (base Sep/20): **R\$ 23.5 MM**
- RAP Cycle 2020-2021: **R\$ 3.1 MM**
- RAP/Capex (Sep./20): **13.2%**

Authorizing Resolution No. 7,545/2019: January 22, 2019

SS Verona - Installation of the second 230/138/13.8 kV transformer bank - 150 MVA

Capital Structure:
100% Alupar

Index:
IPCA



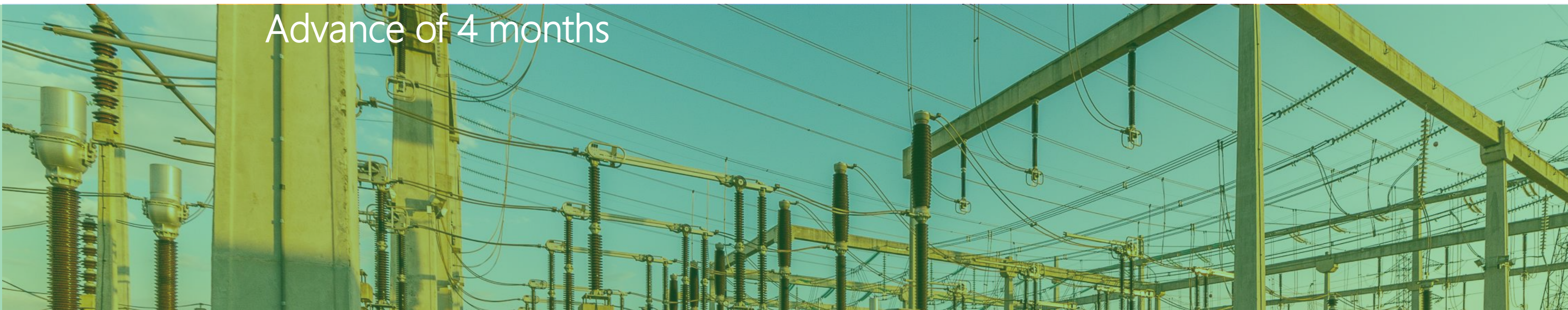
The purpose of this system is to reinforce the supply of electricity in the northwest region of the state of Espírito Santo and offer greater reliability in the operations of the SIN

Operation start-up 2020



Commercial Operation Start-up: 03.10.2020

Advance of 4 months



Reinforcement Characteristics

- Capex to be unitized: **R\$ 15.0 MM**
- RAP Cycle 2020-2021: **R\$ 2.0 MM**
- RAP/Capex (Sep./20): **13.3%**

Authorizing Resolution No. 7,605/2019 - February 5, 2019

SS Gaspar 2 - Installation of the 4th 230/138 kV Autotransformer - 150 MVA

Capital
Structure:
50.02% Alupar

Index:
IPCA



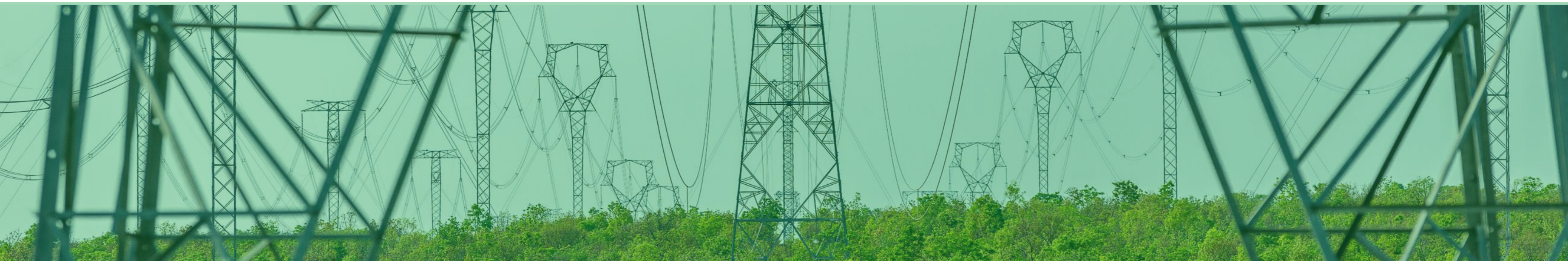
Reinforce the expansion of electricity supply to the Vale do Itajai region.

Operation start-up 2020



Commercial Operation Start-up: TL Juazeiro III – Ourolandia II 07.24.2020

Commercial Operation Start-up: TL Bom Jesus da Lapa II – Gentio do Ouro II 10.16.2020



Project Characteristics

Aneel Capex (base Oct/20): **R\$ 864.6 MM**

Capex to be unitized: **R\$ 755.7* MM**

RAP Cycle 2020-2021: **R\$ 143.8 MM**

TL Juazeiro III – Ourolandia II: **R\$ 55.9 MM**

TL B. Jesus da Lapa II – Gentio do Ouro II: **R\$ 87.9 MM**

RAP/Capex ratio: **19.0%**

Capital Structure:
51% Alupar

Concession Begin:
2016

Aneel due date:
2020

Concession End:
2046

TL 500 kV Juazeiro III - Ourolândia II – 186 km

Project of the Auction 13/2015 – 1st stage (04.13.2016)

● Sep 16	● Nov 17	● Aug 18	● Feb 19	● Feb 19	● Jul 20
Concession Agreement Signing	Project Acquisition	Preliminary License	Installation License	Civil Works Start	Commercial Operation Start - up

TL Bom Jesus da Lapa II – Gentio do Ouro II – 260 km

● Sep 16	● Nov 17	● Aug 18	● Mar 19	● Mar 19	● Oct 20
Concession Agreement Signing	Project Acquisition	Preliminary License	Installation License	Civil Works Start	Commercial Operation Start - up

*Amount does not include R\$ 72.8 MM referring to capitalized financial expenses

Available in 2020



Availability of transmission facilities for the National Interconnected System: 10.25.2020



Advance of 16 months

Project Characteristics

Aneel Capex (base Oct/20): **R\$ 1,458.1 MM**

Capex to be unitized: **R\$ 1,226.5* MM**

RAP Cycle 2020-2021: **R\$ 243.4 MM**

RAP/Capex ratio (Oct./20): **20%**

TL 500 kV Poções III - Padre Paraíso 2 – 334 km

Project of the Auction 13/2015 – 2nd Stage (10.28.2016)

TL 500 kV Padre Paraíso 2 - Governador Valadares 6 – 207 km

SS 500 kV Padre Paraíso 2 / SS 500/230 kV Governador Valadares 6 – Capacity 1.200 MVA

Bay of 500 kV Poções III

Capital Structure:
51% Alupar

Concession Begin:
2017

Aneel due date:
2022

Concession End:
2047



Project Milestones

Concession Agreement Signing

Preliminary License

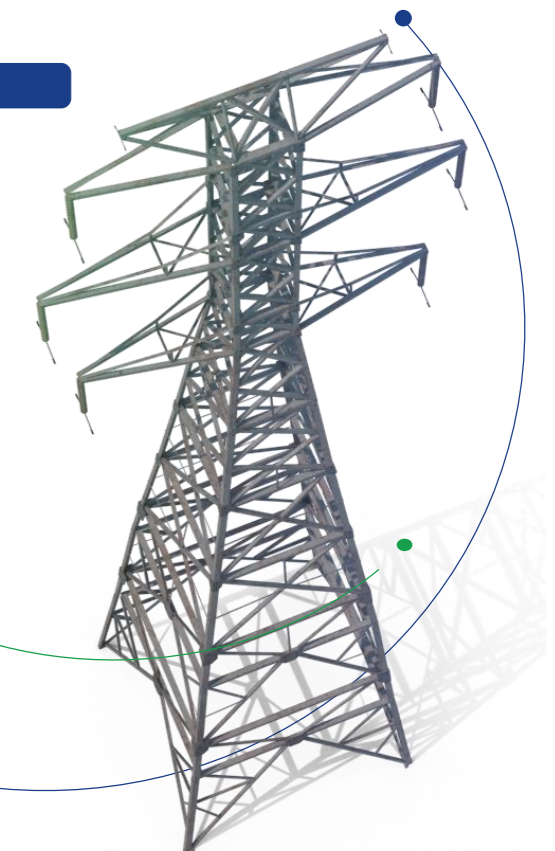
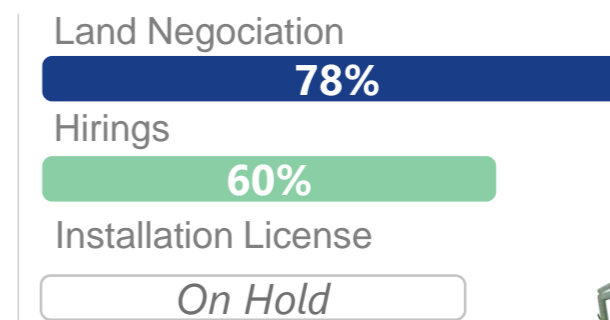
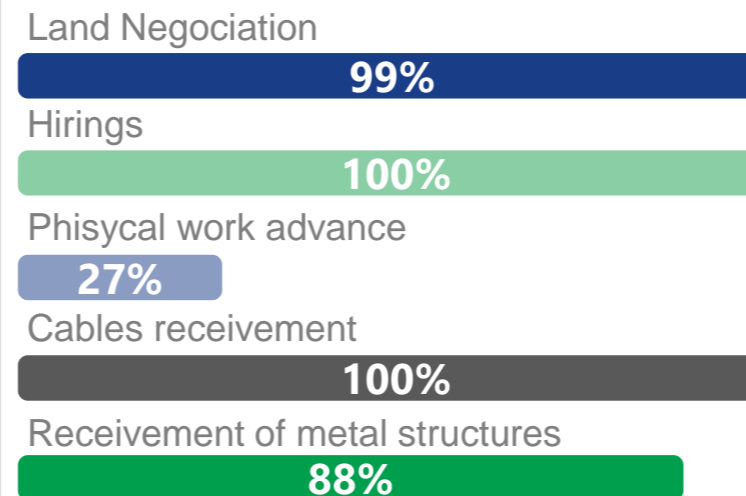
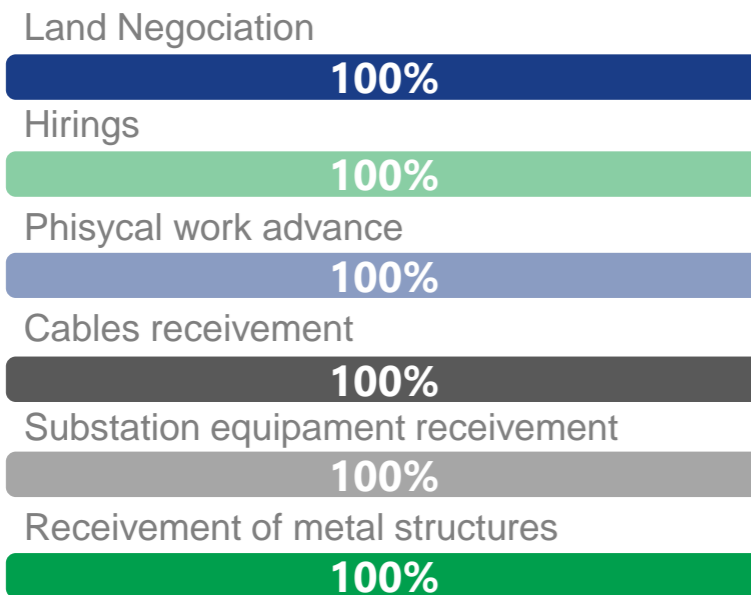
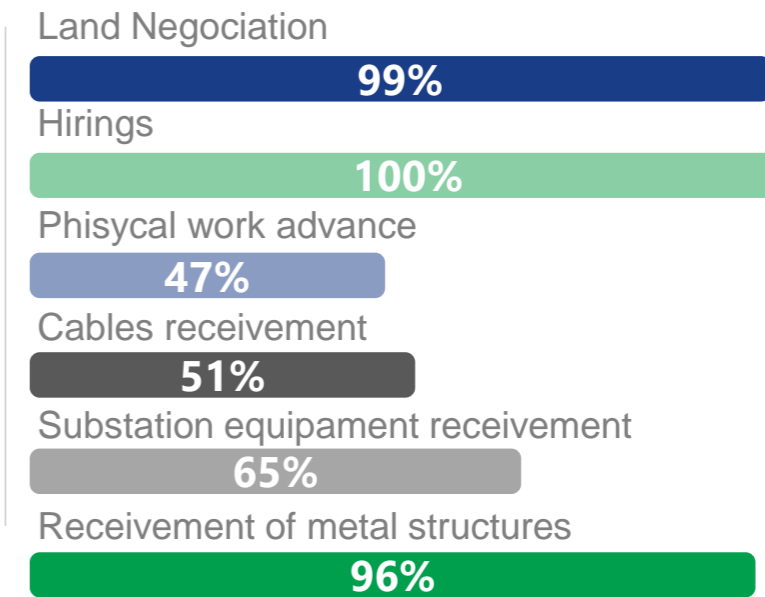
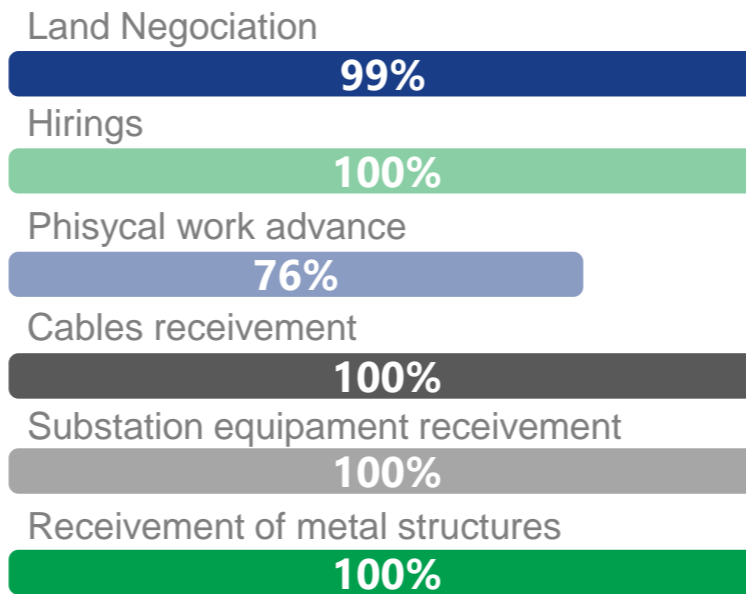
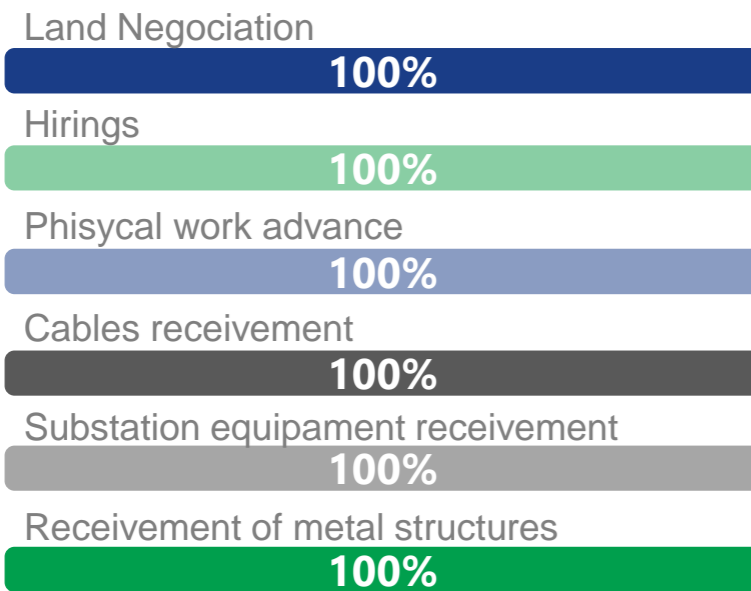
Installation License

Commercial Operation Start - up

*Amount does not include R\$ 139.5 MM referring to capitalized financial expenses

Development

of ongoing Assets



Financial Highlights



3Q20 Financial Results

Key Indicators "CORPORATE LAW (IFRS)"

R\$ MM	3Q20	3Q19	Var. %	9M20	9M19	Var.%
Net Revenue	1,491.3	1,259.0	18.5%	3,735.2	3,222.7	15.9%
EBITDA (CVM 527)	728.4	620.6	17.4%	1,760.3	1,892.8	(7.0%)
EBITDA Margin	48.8%	49.3%	(0.5 p.p)	47.1%	58.7%	(11.6 p.p)
Adjusted EBITDA Margin*	87.0%	87.1%	(0.1 p.p)	84.6%	84.0%	0.6 p.p
Financial Results	(97.1)	(71.0)	36.8%	(258.5)	(189.9)	36.1%
Consolidated Net Income	447.1	401.2	11.4%	1,022.6	1,293.0	(20.9%)
Subsidiaries' Minority Interest	265.9	188.7	40.9%	590.1	569.1	3.7%
Alupar Net Income	181.2	212.5	(14.7%)	432.5	724.0	(40.3%)
Earnings per UNIT (R\$)**	0.62	0.73	(14.7%)	1.48	2.47	(40.3%)
Net Debt***	6,271.6	3,521.6	78.1	6,271.6	3,521.6	78.1%
Net Debt / EBITDA****	2,2	1.4		2.7	1.4	

Key Indicators "REGULATORY"

R\$ MM	3Q20	3Q19	Var.%	9M20	9M19	Var.%
Net Revenue	445,4	437,5	1.8%	1,349.8	1,310.4	3.0%
EBITDA (CVM 527)	341.5	327.9	4.1%	1,034.8	917.7	12.8%
EBITDA Margin	76.7%	74.9%	1.8 p.p	76.7%	70.0%	6.7 p.p
Financial Results	(96.3)	(71.0)	35.7%	(254.6)	(189.9)	34.0%
Consolidated Net Income	158.8	166.0	(4.3%)	483.5	497.1	(2.7%)
Subsidiaries' Minority Interest	102.1	93.9	8.8%	303.9	278.3	9.2%
Alupar Net Income	56.7	72.1	(21.3%)	179.5	218.8	(17.9%)
Earnings per UNIT (R\$)**	0.19	0.25	(21.3%)	0.61	0.75	(17.9%)
Net Debt***	6,271.6	3,521.6	78.1%	6,271.6	3,521.6	78.1%
Net Debt / EBITDA****	4.6	2.7		4.5	2.9	

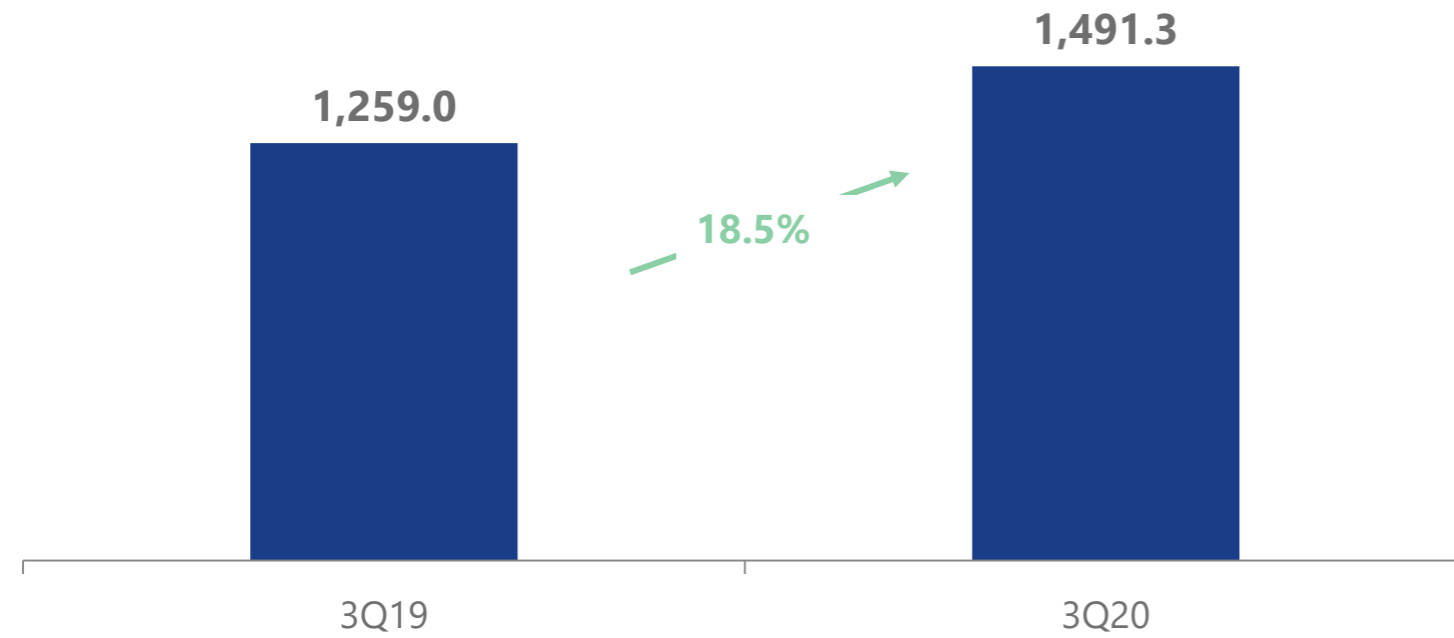
*Subtracted from Net Revenue the Capex made (Infrastructure Cost) **Net Income / Units Equivalents (293,037,090)

*** Including Securities under Non-Current Assets ****Annualized EBITDA.

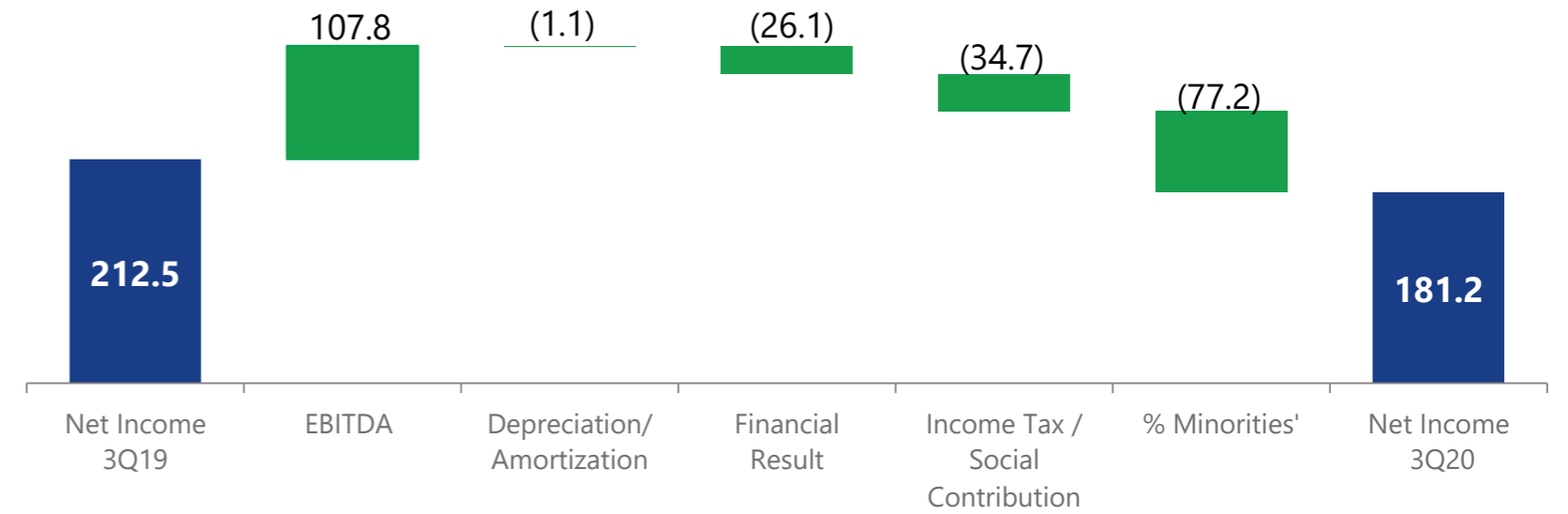
Financial Information

- IFRS

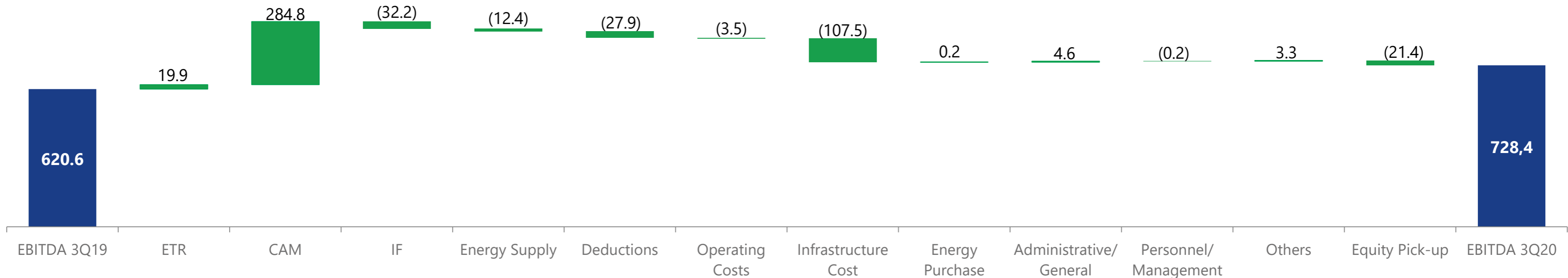
Net Revenue- IFRS



Net Income - IFRS



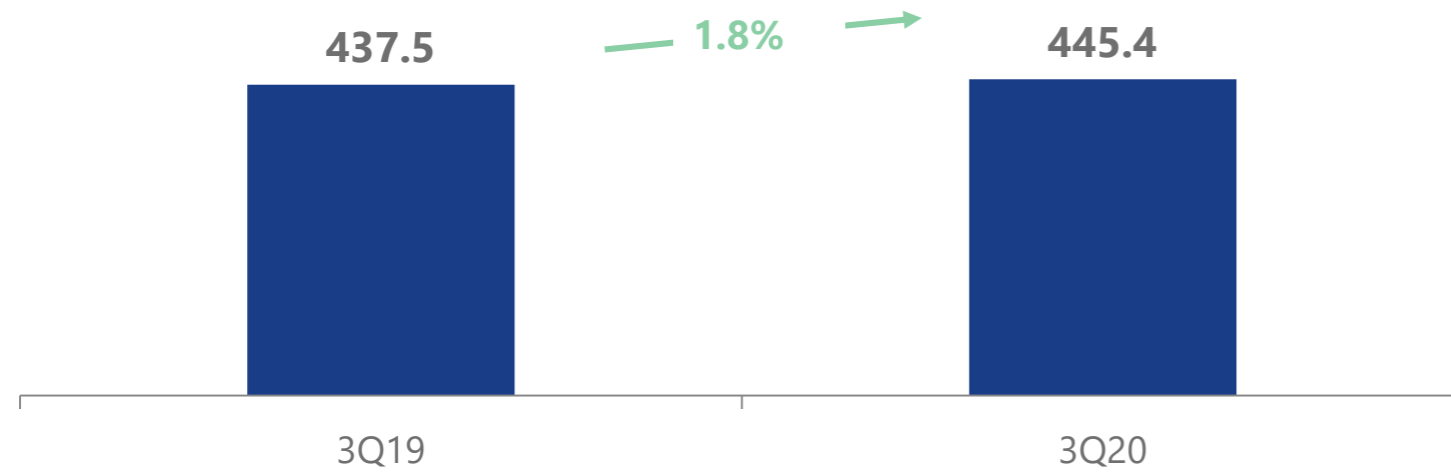
EBITDA - IFRS



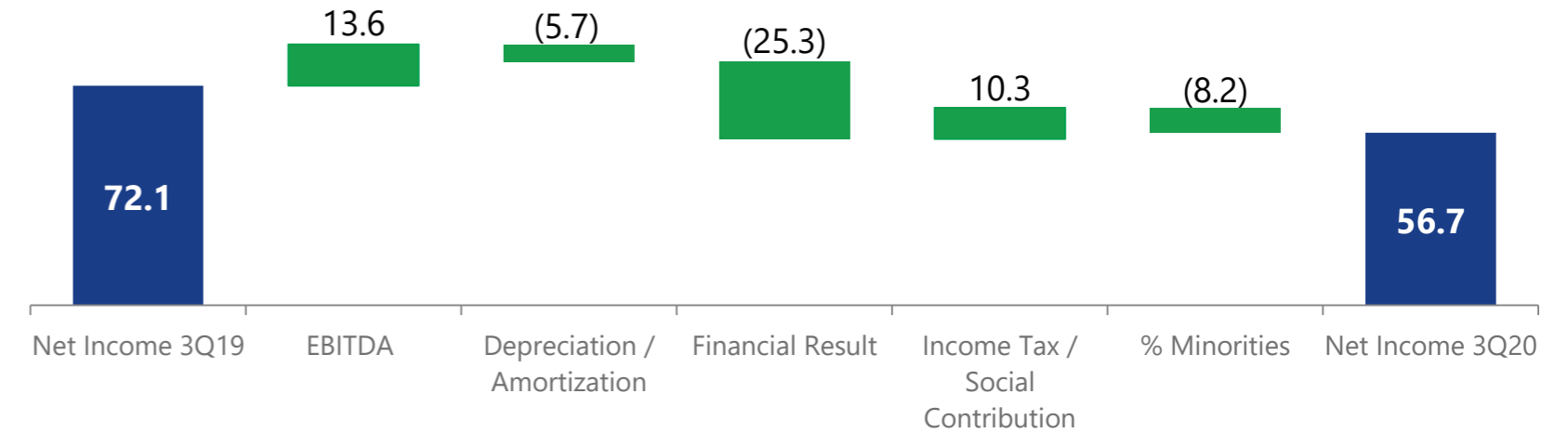
Financial Information - Regulatory



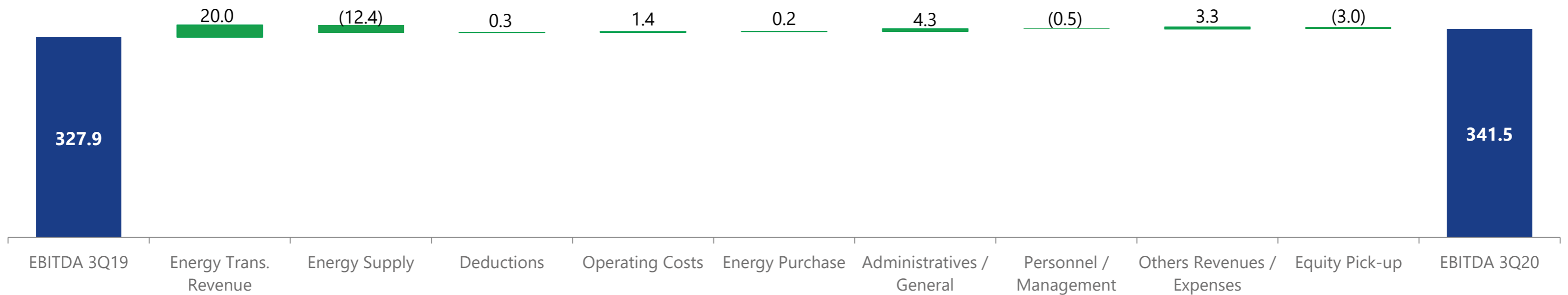
Net Revenue - Regulatory



Net Income - Regulatory



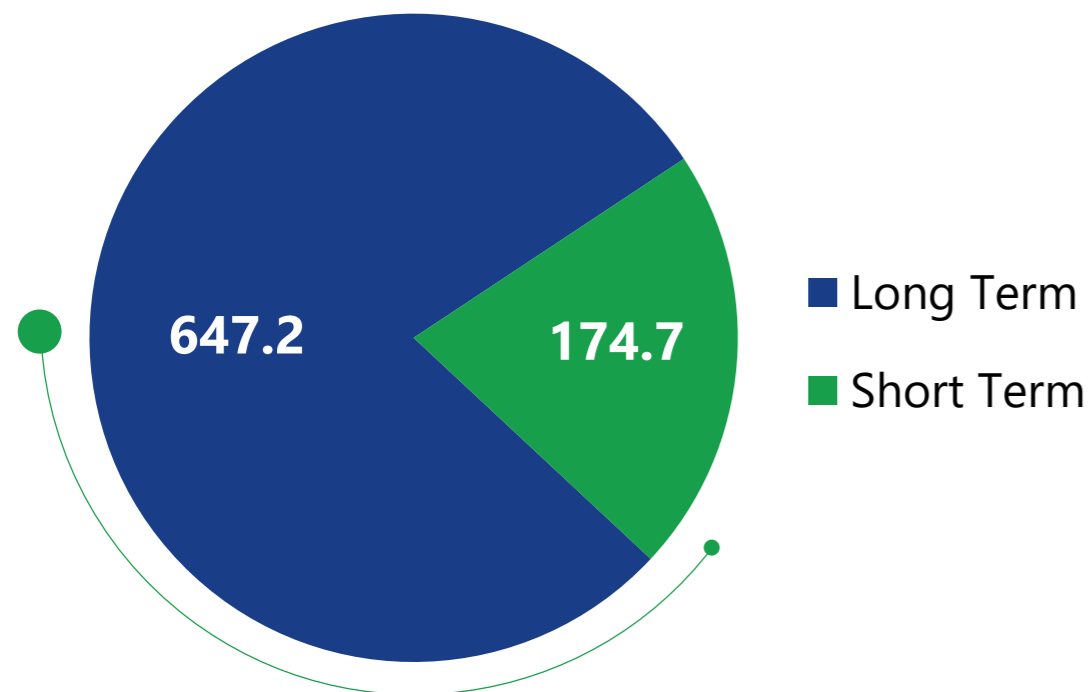
EBITDA - Regulatory



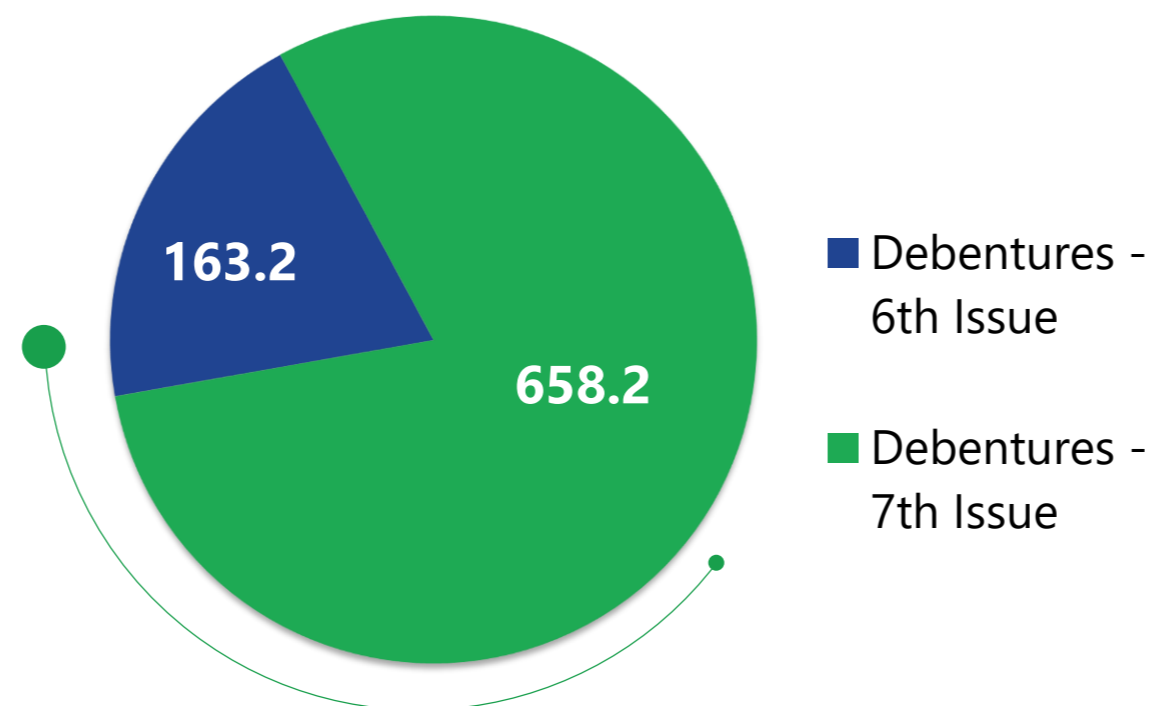
Holding

Undebtedness Profile 3Q20

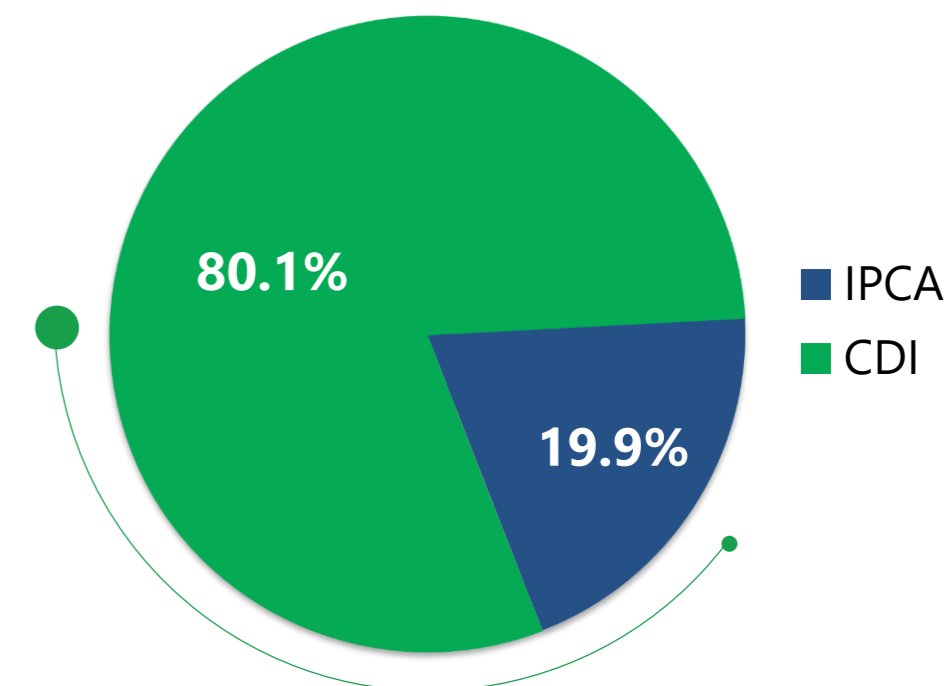
Debt Profile
(in million of R\$)



Total Debt Composition
(in million of R\$)



Gross Debt by Index (%)



Gross Debt

R\$ 821.8 MM

(-) Cash and Cash equivalents

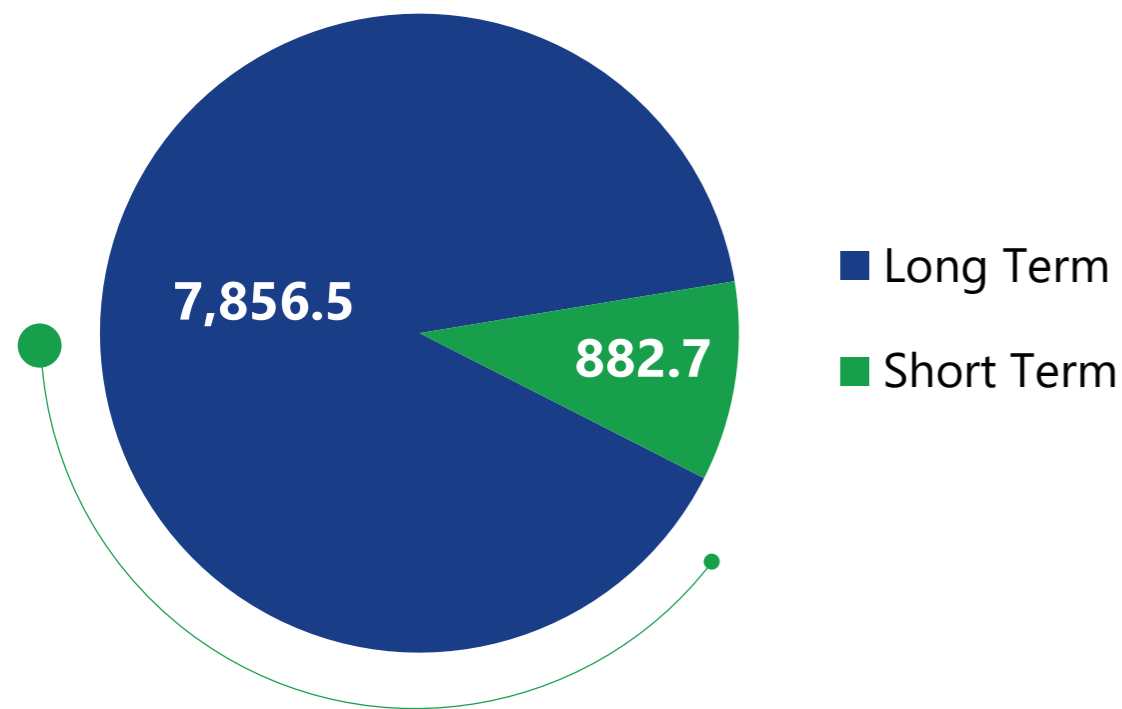
R\$ 849.9 MM

(=) Net Debt

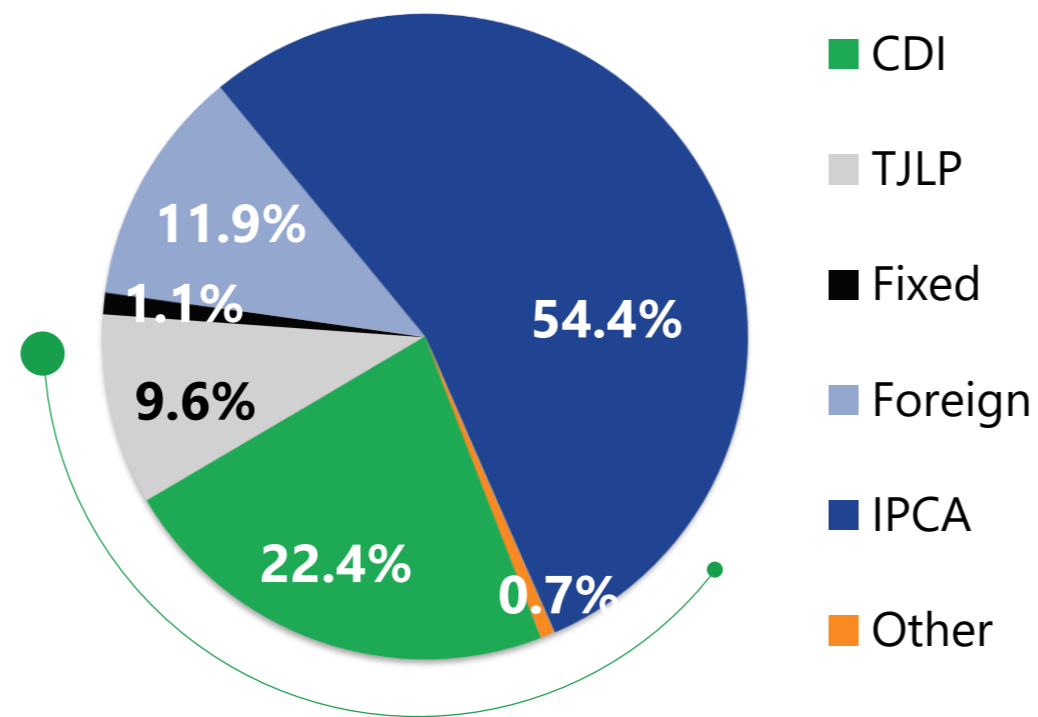
(R\$ 28.0) MM

Consolidated Undebtedness Profile 3Q20

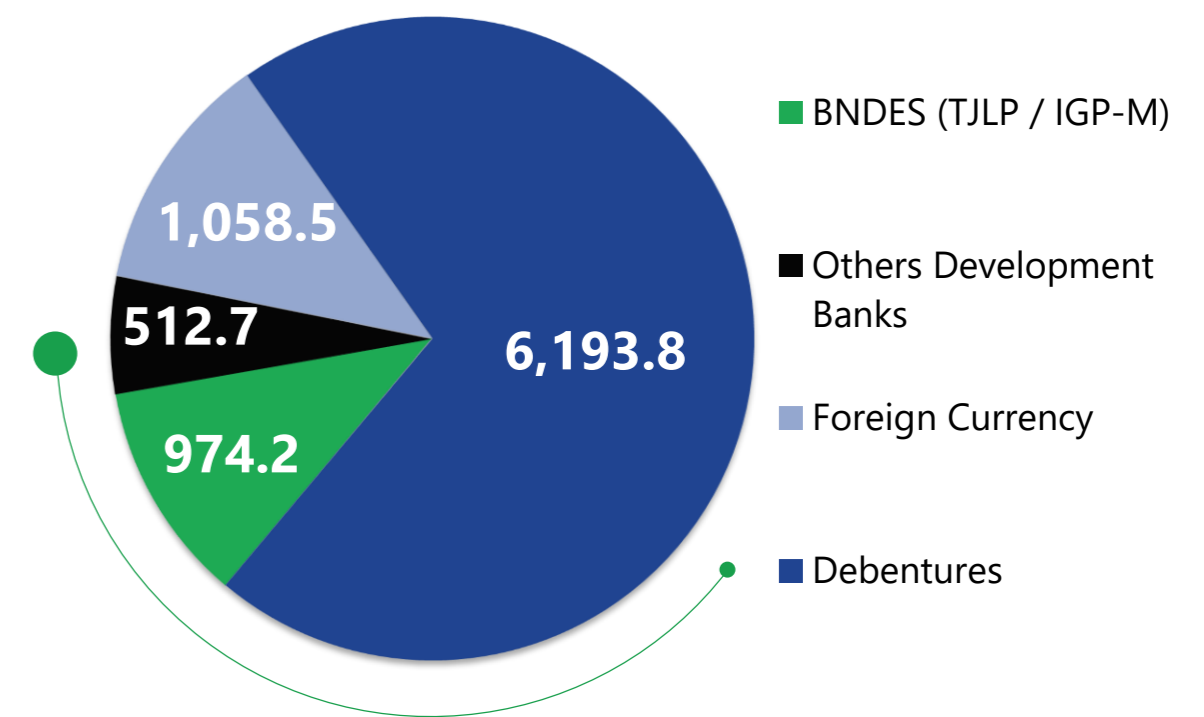
Debt Profile
(in million of R\$)



Gross Debt by Index (%)



Total Debt Composition
(in million of R\$)



Gross Debt

R\$ 8,739.2 MM

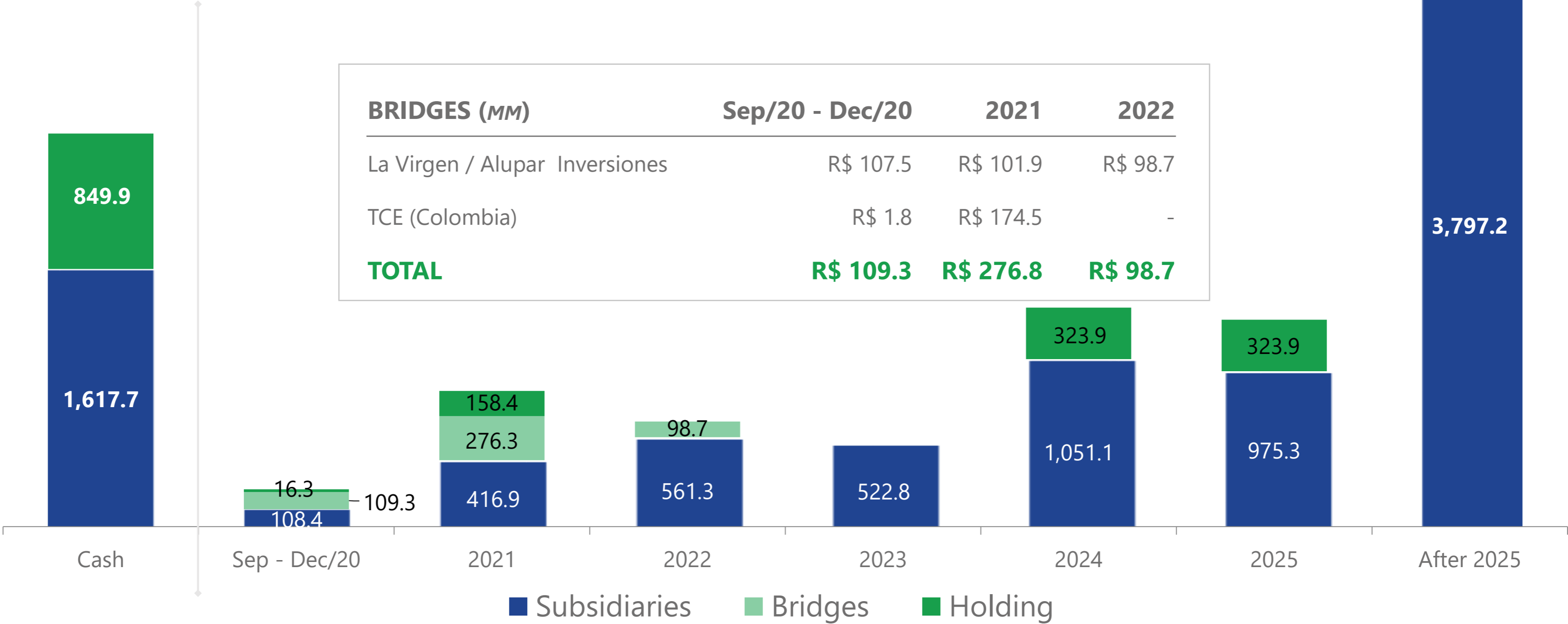
(-) Cash and Cash equivalents

R\$ 2,467.6 MM

(=) Net Debt

R\$ 6,271.6 MM

Debt Amortization Schedule – 3Q20



FitchRatings

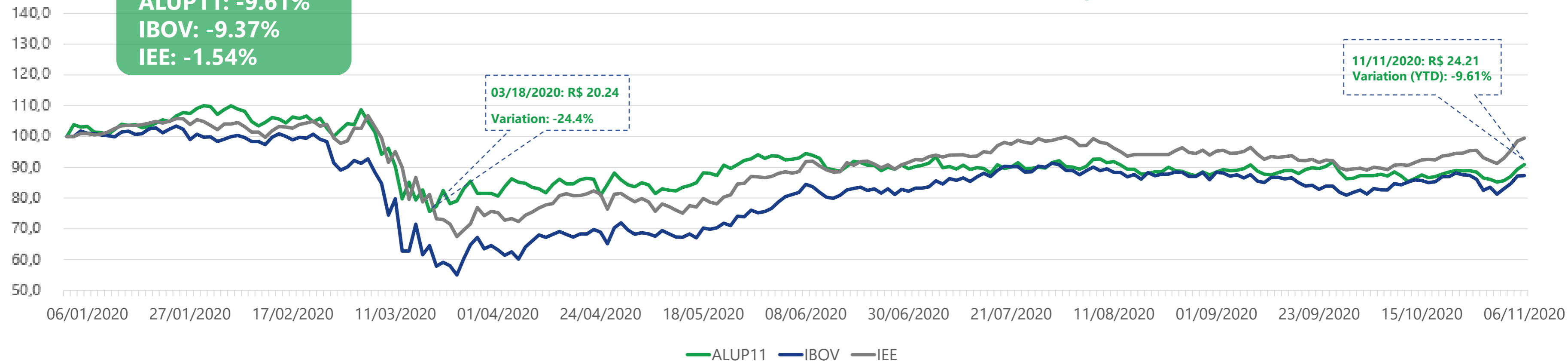
Corporate (national scale) AAA

International Scale BB



ALUP11 X IBOV X IEE – 3Q20

YTD Variation*
ALUP11: -9.61%
IBOV: -9.37%
IEE: -1.54%



Financial Volume¹

R\$ MM	
Average 3Q20	19.5
Average 3Q19	16.6
Average after Pricing Follow On	15.5
Average since IPO	13.9

*11/11/2020 ¹Updated until: 09/30/2020



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