RESULTS

3rd QUARTER OF 2020

October 29, 2020

Initial Considerations

Ronaldo Iabrudi
Co-Vice Chairman

Peter Estermann
Chief Executive Officer

RESULTS

Christophe Hidalgo
Chief Financial and Investor Relations Officer

Belmiro Gomes
CEO of Assaí

Jorge Faiçal
CEO of Multivarejo

Robust operational expansion, with profitability growth across all businesses

(R$ million)	Consolidated			GPA Food Business Brazil[1]			Grupo Éxito
	3Q20	3Q19	Δ	3Q20	3Q19	Δ	3Q20
Gross Revenue	23,455	14,571	61.0%	17,489	14,570	20.0%	5,950
Net Revenue	21,289	13,524	57.4%	15,954	13,523	18.0%	5,322
Gross Profit	4,611	2,883	59.9%	3,295	2,884	14.3%	1,307
Gross Margin	**21.7%**	**21.3%**	**40 bps**	**20.7%**	**21.3%**	**-60 bps**	**24.6%**
Selling, General and Adm. Expenses	(3,121)	(1,983)	57.4%	(2,108)	(1,970)	7.0%	(971)
% of Net Revenue	**14.7%**	**14.7%**	**0 bps**	**13.2%**	**14.6%**	**-140 bps**	**18.2%**
Adjusted EBITDA[(2)(3)]	1,663	953	**74.5%**	1,265	987	**28.1%**	436
Adjusted EBITDA Margin [(2)(3)]	**7.8%**	**7.0%**	**80 bps**	**7.9%**	**7.3%**	**60 bps**	**8.2%**

GROSS SALES:

- **R$ 23.5 billion**(**up 61.0%**and **21.0%** pro forma): strong growth in Brazil and international operations

GROSS PROFIT:

- **R$ 4.6 billion**(**up 59.9%**), **with margin expansion** to 21.7%;
- Sequential improvement at Multivarejo, consistent results at Assaí and strong contribution from Éxito.

SG&A Expenses:

- **R$ 3.1 billion**, equivalent to 14.7% of net sales, with significant dilution of fixed expenses in Brazil

ADJUSTED EBITDA:

- **R$ 1.7 billion**(up 74.5%) and margin of **7.8%,** with significant growth in Brazil and important contribution from Grupo Éxito

(1)GPA Brazil's results do not include other businesses (Stix Fidelidade, James and Cheftime). (2) Earnings before interest, tax, depreciation and amortization. (3) Adjusted for Other Operating Income and Expenses. Note: Tax liabilities did not differ materially from previous quarters. In 3Q19, tax credits generated by rent expenses were reclassified from the expense line to the financial result and depreciation lines, in line with CVM resolution. As a result, the amounts shown here differ from those published earlier.

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Assaí Results

Assaí: excellent operational performance, with EBITDA of R$ 718 million and margin of 7.8%

(R$ million)	3Q20	3Q19	Δ
Gross Revenue	10,120	7,587	33.4%
Net Revenue	9,225	6,945	32.8%
Gross Profit	1,531	1,152	32.9%
Gross Margin	**16.6%**	**16.6%**	**0 bps**
Selling, General and Adm. Expenses	(822)	(673)	22.1%
% of Net Revenue	**8.9%**	**9.7%**	**-80 bps**
Adjusted EBITDA(1)(2)	718	486	47.9%
Adjusted EBITDA Margin (1)(2)	**7.8%**	**7.0%**	**80 bps**

Seven new stores in 3Q20 (5 different states)

11 more under construction (3 conversions and 8 organic)

Gross Revenue: R$ 10.1 billion

- Total sales: growth of 33.4%, addition R$2.5 billion, highest ever sales growth
- Significant growth of 18.1% on same-store basis.
- Accelerated expansion of new stores, gradual resumption of food service, continued growth in the share of individual customers and inflation in commodities.

Gross Profit: R$1.5 billion

- Gross margin of 16.6%, despite strong expansion of the banner, with stores still in the maturation phase, as well as adequate level of competitiveness

Adjusted EBITDA(1)(2): R$718 million

- Sharp increase of 80 bps in EBITDA margin, which stood at 7.8%, with important dilution of SG&A. Model meets the needs of consumers with a highly successful value proposition

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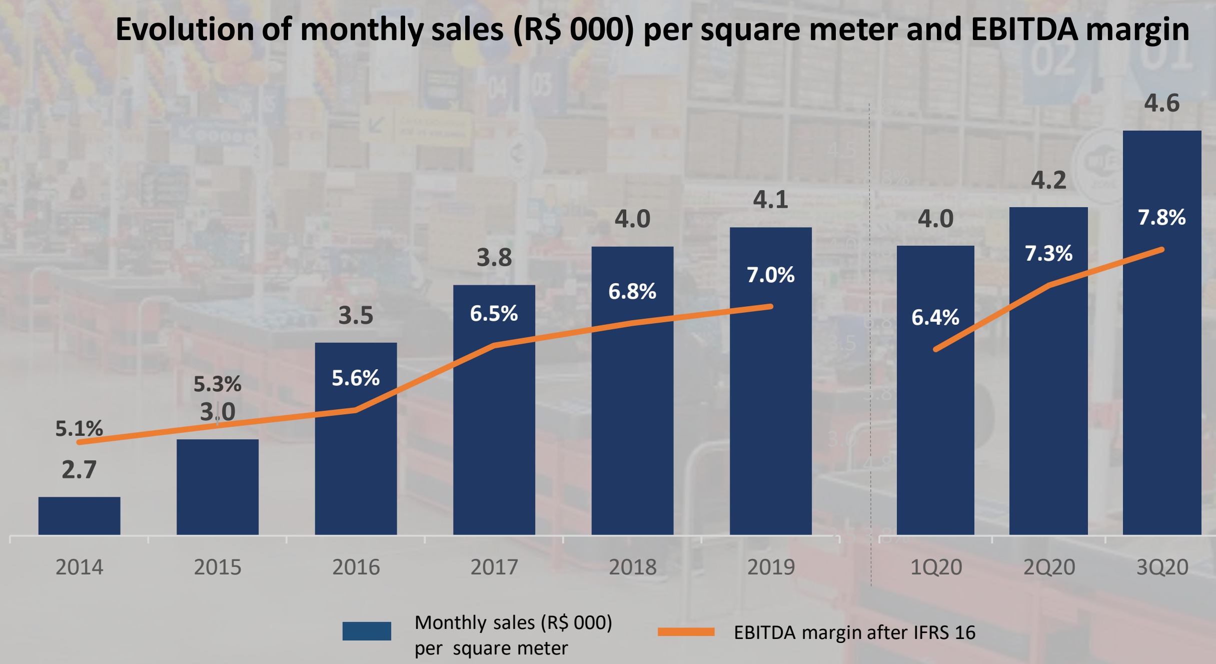
(1) Earnings before interest, tax, depreciation and amortization. (2) Adjusted for Other Operating Income and Expenses.

High productivity of stores opened in recent years and profitability growth underline the success of the strategy

Assaí Results



Format strenght:

- High level of return of new stores (ROCE*): above 25%
- Expansion sustained by cash generation

** Return on capital employed = Adjusted EBIT / Capital employed*

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Multivarejo Results

Sequential evolution of EBITDA margin to 8.1% as a result of the initiatives implemented

(R$ million)	3Q20	3Q19	Δ
Gross Revenue	7,368	6,982	5.5%
Net Revenue	6,729	6,578	2.3%
Gross Profit	1,764	1,731	1.9%
Gross Margin	**26.2%**	**26.3%**	**-10 bps**
Selling, General and Adm. Expenses	(1,287)	(1,297)	-0.8%
% of Net Revenue	**19.1%**	**19.7%**	**-60 bps**
Adjusted EBITDA(1)(2)	546	502	8.9%
Adjusted EBITDA Margin (1)(2)	**8.1%**	**7.6%**	**50 bps**

Expressive growth of online sales in the quarter (+ 240%)

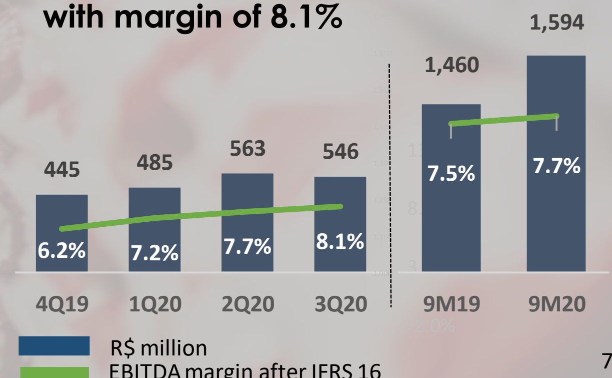
Gross Revenue: R$7.4 billion

- Same-store sales excluding gas stations and drugstores: 10.4%+;
- Rapid growth of 240% in online sales

Gross Profit: R$1.8 billion

- Third successive quarter of gross margin growth: more appropriate commercial activities and better management of shrinkage

Adjusted EBITDA(1)(2): R$546 million, with margin of 8.1%



Multivarejo does not include the result of Other businesses (Stix fidelidade, Cheftime and James).
(1)Earnings before interest, tax, depreciation and amortization. (2) Adjusted for Other Operating Income and Expenses.

Digital Ecosystem: growth lever with 3 recurring drivers integrated and in phase of strong growth

1. Food e-commerce

- **Growth of 240%** vs. 3Q19
- Growth in the **number of new customers** (202%)
- Increase in **average ticket of online sales** (10.4% ex - James)
- **6%**of **total sales of Multivarejo** and **12.4%** of **Pão de Açúcar** sales

2. Customer Relations

- **Official launch of STIX** – platform with over 60 million loyal customers
- **Extra and Pão de Açúcar apps** have over 14 million active downloads:
  - **30%** of total sales of **Multivarejo**
  - **40%**of total sales online

3. Convenience Multichannel

- **Cheftime** present in 284 stores of the group (+56% vs. 2Q20)
- Development of **GPA marketplace** with strong partners in priority categories such as household items, toys, automotive items, personal care and hygiene, etc.

Continuous growth, notably driven by sales growth through the omnichannel, which already accounts for 18.1% of sales in Colombia.

Grupo Éxito Results

(R$ million)	3Q20	3Q19[3]	Δ
Gross Revenue	5,950	4,811	23.7%
Net Revenue	5,322	4,302	23.7%
Gross Profit	1,307	1,089	20.0%
Gross Margin	**24.6%**	**25.3%**	**-70 bps**
Selling, General and Adm. Expenses	(971)	(781)	24.2%
% of Net Revenue	**18.2%**	**18.2%**	**0 bps**
Adjusted EBITDA[1][2]	436	328	32.7%
Adjusted EBITDA Margin [1][2]	**8.2%**	**7.6%**	**60 bps**

+2 conversions into Surtimayorista and +2 into Éxito WOW in 3Q20

Gross Sales: R$6.0 billion

- Same-store: +2.3% ex-gas station vs. 3Q19;
- Greater progress of the omnichannel strategy in all the countries where the group operates.
- Continuous progress by innovative formats: Éxito WOW (+8% total sales) and Carulla FreshMarket (+24% total sales);

Gross Profit: R$1.3 billion

- Gross Margin of 24.6% as a result of the challenges faced during the pandemic - reduction of royalties in the operation of Tuya and, on the other hand, operational improvement in retail through better negotiations with suppliers.

Adjusted EBITDA[1][2]: R$436 million

- Solid 8.2% margin sustained by the operational improvement of retail leveraged by innovation and omnichannel, in addition to the contribution of the Tuya financial business.

[1] Earnings before interest, tax, depreciation and amortization. [2] Adjusted for Other Operating Income and Expenses. [3] Pro forma for comparison purposes only.

Sequentially stable net financial result, corresponding to 2.3% of net revenue in 3Q20 (vs. 2.3% in 2Q20)

Será ajustado

Consolidated Financial Results

(R$ million)	3Q20	3Q19	Δ
Cash and marketable securities profitability	29	64	-55.0%
Other financial revenues	21	166	-87.3%
Cost of Debt	(178)	(151)	17.9%
Cost of Receivables Discount	(12)	(32)	-61.7%
Other financial expenses	(81)	(48)	69.5%
Net exchange variation	(22)	(3)	615.7%
Net Financial Revenue (Expenses)	**(244)**	**(4)**	**n.d.**
% of Net Revenue	1.1%	0.0%	110 bps
Interest on lease liabilities	(242)	(159)	52.7%
Net Financial Revenue (Expenses) - Post IFRS 16	**(486)**	**(163)**	**198.8%**
% of Net Revenue - Post IFRS 16	2.3%	1.2%	110 bps

Main variations:

- Financial income unusually lower than in 3Q19: divestment of interest in Via Varejo, entry of funds for the acquisition of the Grupo Éxito and income from inflation adjustment.
- **Higher financial expenses due** to the increase in gross debt

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Net income controlling shareholders 2.5 times higher than the previous year, reaching R$ 386 million

Consolidated Net Income

(R$ million)	3Q20	3Q19	Δ
EBITDA	**1,630**	**832**	**95.9%**
Depreciation (Logistics), Depreciation and Amortization	(657)	(376)	74.4%
Net Financial Revenue (Expenses)	(486)	(163)	198.9%
Income Tax	(106)	(120)	-11.9%
Net Income Consolidated Company	**428**	**154**	**178.6%**
Net Income (Loss) - Controlling Shareholders - Consolidated	**386**	**154**	**151.3%**
Net Income (Loss) - Controlling Shareholders - continuing operations	**339**	**172**	**96.7%**
Net Margin - Consolidated	*2.0%*	*1.1%*	*90 bps*
Net Margin - Controlling Shareholders - Consolidated	*1.8%*	*1.1%*	*70 bps*
Net Margin - continuing operations	*1.6%*	*1.3%*	*30 bps*

Net income from continuing operations: R$339 million in 3Q20 (+96.7%) and margin of 1.6% (+30 bps), reflecting the operational improvement in Brazil and the consolidation of international operations

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SOLID FINANCIAL POSITION

- **Solid cash position Sep/20: R$7.3 billion**
- **Cash position equivalent to 124% of short-term debt;**
- **R$194 million** of **unsold receivables**

ADEQUATE LEVEL OF LEVERAGE

- Leverage **is in line with the Company's plan** and remains at an adequate level;
- **Deleveraging** expected **in the future through operational cash generation and non-core asset monetization program.**

Net debt/EBITDA within the Company's expectations and in line vs 2Q20

(R$ million)	09.30.2020	09.30.2019
Short Term Debt	**(5,864)**	**(5,355)**
Loans and Financing	(2,548)	(1,146)
Debentures and Promissory Notes	(3,316)	(4,209)
Long Term Debt	**(11,204)**	**(9,643)**
Loans and Financing	(3,124)	(95)
Debentures	(8,080)	(9,548)
Total Gross Debt	**(17,068)**	**(14,997)**
Cash and Financial investments	7,283	12,656
Net Debt	**(9,785)**	**(2,341)**
Adjusted EBITDA (1)	**4,547**	**3,009**
On balance Credit Card Receivables not discounted	194	102
Net Debt incl. Credit Card Receivables not discounted	**(9,591)**	**(2,239)**
Net Debt incl. Credit Card Receivables not discounted / Adjusted EBITDA (1)	**-2.1x**	**-0.7x**

Net debt adjusted by the balance of unsold receivables reached R$9.6 billion, mainly reflecting the funds raised for the acquisition of Grupo Éxito.

(1) Adjusted EBITDA before IFRS 16 in the last 12 months.

**To calculate the indicators in the table, the Company does not consider the lease liabilities related to IFRS 16.*

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Assaí Spin-Off Project

Summary of potential spin-off operation

Transaction Summary

4 Main Pillars of the Project

1. Increased strategic focus to bring more agility to each segment
2. Elimination of corporate inefficiencies for operationally different businesses
3. More efficient capital allocation, prioritizing investments by business and with greater access to the capital market
4. Generation of value for shareholders due to better visibility in the valuation of business units

Assaí Spin-Off Project

Project status and next steps

✓ **All work fronts are in progress, according to the expected schedule**

Concluded studies or near conclusion

- ✓ Adoption of the **new Assaí Bylaws** and **definition of all policies and committees**, in line with the best practices of the Novo Mercado
- ✓ **1st Protocol of the application for registration** of Assaí as a publicly traded company before the CVM
- ✓ **Discussion of waivers** with creditors, allowing short-term debentures meetings to be convened

Next steps

- ➢ **Spin-off protocol** and **definition of spun-off adjustments** based on 3Q20 balance sheets for subsequent submission to shareholders' approval at Extraordinary General Meeting
- ➢ **SEC filings** (20-F and accounting documents)
- ➢ Preparation of a **separation contract** between CBD and Sendas, managing the relation of separate companies according to best practices
- ➢ **Reorganization of the corporate structure** of the segregated companies

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Q&A