# AMERICAN AIRES INC. CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2020 AND 2019

(EXPRESSED IN CANADIAN DOLLARS)
(UNAUDITED)

## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying unaudited condensed interim financial statements of American Aires Inc. (the "Company") are the responsibility of management and the Board of Directors.

The unaudited condensed interim financial statements have been prepared by management, on behalf of the Board of Directors, in accordance with the accounting policies disclosed in the notes to the unaudited condensed interim financial statements. Where necessary, management has made informed judgments and estimates in accounting for transactions which were not complete at the statement of financial position date. In the opinion of management, the unaudited condensed interim financial statements have been prepared within acceptable limits of materiality and are in accordance with International Accounting Standard 34 - Interim Financial Reporting using accounting policies consistent with International Financial Reporting Standards appropriate in the circumstances.

Management has established processes, which are in place to provide it with sufficient knowledge to support management representations that it has exercised reasonable diligence in that (i) the unaudited condensed interim financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of, and for the periods presented by, the unaudited condensed interim financial statements and (ii) the unaudited condensed interim financial statements fairly present in all material respects the financial condition, results of operations and cash flows of the Company, as of the date of and for the periods presented by the unaudited condensed interim financial statements.

The Board of Directors is responsible for reviewing and approving the unaudited condensed interim financial statements together with other financial information of the Company and for ensuring that management fulfills its financial reporting responsibilities. An Audit Committee assists the Board of Directors in fulfilling this responsibility. The Audit Committee meets with management to review the financial reporting process and the unaudited condensed interim financial statements together with other financial information of the Company. The Audit Committee reports its findings to the Board of Directors for its consideration in approving the unaudited condensed interim financial statements together with other financial information of the Company for issuance to the shareholders.

Management recognizes its responsibility for conducting the Company's affairs in compliance with established financial standards, and applicable laws and regulations, and for maintaining proper standards of conduct for its activities.

## **NOTICE TO READER**

The accompanying condensed interim financial statements of the Company have been prepared by and are the responsibility of management. The financial statements have not been reviewed by the Company's auditors.

Condensed Interim Statements of Financial Position (Expressed in Canadian Dollars) (Unaudited)

As at	September 30, 2020		D	ecember 31, 2019	
ASSETS					
Current assets					
Cash and cash equivalents	\$	215,647	\$	3,198,335	
Prepaid and sundry receivable		435,274		517,012	
Accounts receivable		11,394 648,370		2,735	
Deposits Inventory		302,675		- 557,595	
		·			
Lead hald become onto (c. t. 5)		1,613,360		4,275,677	
Leasehold Improvements (note 5)		33,036		36,454 28,627	
Furniture and equipment (note 4) Intellectual property (note 3)		23,031 672,749		768,857	
Right-of-use asset (note 6)		21,937		55,210	
right-or-use asset (note o)		21,337		33,210	
Total assets	\$	2,364,113	\$	5,164,825	
LIABILITIES AND EQUITY					
Current liabilities					
Accounts payable and accrued liabilities (note 12)	\$	416,021	\$	421,026	
Lease obligation (note 7)		26,243		40,056	
		442,264		461,082	
Non-Current liabilities				22.400	
Lease obligation (note 7)		-		23,480	
Total liabilities		442,264		484,562	
Shareholders' equity					
Share capital (note 8)		11,050,164		10,278,164	
Contributed surplus		3,186,494		1,226,995	
Deficit		(12,314,809)		(6,824,896)	
Total shareholders' equity		1,921,849		4,680,263	
Total liabilities and shareholders' equity	\$	2,364,113	\$	5,164,825	

Nature of Operations (note 1)

Condensed Interim Statements of Loss and Comprehensive Loss (Expressed in Canadian Dollars) (Unaudited)

		Three Months Ended Nine Month September 30, Septem 2020 2019 2020				
Revenue						
Sales	\$	646,564	\$	138,207	\$ 1,537,067	\$ 477,172
Cost of sales	Ψ	(423,784)	Ψ	(93,927)	(894,515)	(229,167)
Gross margin		222,780		44,280	642,552	248,005
Expenses						
Advertising and promotion		676,508		49,286	1,958,644	167,768
Consulting fees (note 12)		156,510		20,250	681,896	65,575
Foreign exchange		25,097		2,516	49,478	7,819
Impairment of intellectual property					<u>-</u>	279,000
Interest charges		26,583		7,227	58,558	21,813
Office and general		173,226		77,713	394,588	175,293
Professional fees		30,207		92,123	136,353	209,092
Rent expense		5,398		9,211	11,763	27,691
Research and development		27,080		4,000	215,285	16,000
Salaries and benefits (note 12)		138,003		103,711	388,927	313,977
Travel		10,082		26,214	78,340	65,858
Stock based compensation (Note 10)		413,302		-	2,031,499	-
Interest income		(207)		-	(11,261)	-
Depreciation		46,131		41,628	138,392	139,301
		1,727,922		433,879	6,132,465	1,489,187
Net loss and comprehensive loss for the period	\$(	1,505,142)	\$	(389,599)	\$(5,489,913)	\$(1,241,182)
Basic and diluted net loss per share (note 11)	\$	(0.01)	\$	(0.00)	\$ (0.05)	\$ (0.01)
Weighted average number of common shares outstanding, basic and diluted (note 11)	11:	2,013,151	8	4,520,000	110,604,018	86,369,808

Condensed Interim Statements of Changes in Shareholders' Equity (Expressed in Canadian Dollars) (Unaudited)

	Share Number	e Capital Amount	Shares be Issu		Contributed Surplus	d Deficit	Total
Balance, December 31, 2018	90,100,000	\$ 4,184,249	\$ -	;	\$ 374,400	\$ (3,425,216) \$	1,133,433
Cancellation of shares issued for intellectual property	(5,580,000)	(279,000)	-		279,000	-	-
Net loss for the period	-	-	-		<u>-</u>	(1,241,182)	(1,241,182)
Balance, September 30, 2019	84,520,000	\$ 3,905,249	\$ -		\$ 653,400	\$ (4,666,398)	(107,749)
Balance, December 31, 2019	109,720,000	10,278,164	-		1,226,995	(6,824,896)	4,680,263
Stock-based compensation (note 10)	=	-	-		2,031,499	-	2,031,499
Exercise of warrants	5,000,000	772,000	-		(72,000)		700,000
Net loss for the period	-	-	-		-	(5,489,913)	(5,489,913)
Balance, September 30, 2020	114,720,000	\$ 11,050,164	\$ -		\$ 3,186,494	\$ (12,314,809)	1,921,849

Condensed Interim Statements of Cash Flows (Expressed in Canadian Dollars) (Unaudited)

For the Nine Months Ended September 30,	2020	2019
Operating activities		
Net loss for the period	\$ (5,489,913)	\$ (1,241,182)
Impairment of intellectual property	-	279,000
Depreciation	138,392	139,312
Stock-based compensation	2,031,499	-
Non-cash working capital items:		
Accounts receivable	(8,659)	(275)
Prepaid and sundry receivable	81,738	100,696
Deposits	(648,370)	-
Accounts payable and accrued liabilities	(5,005)	227,521
Inventory	254,920	157,769
	(3,645,398)	(337,159)
Financing activities	<b></b>	
Proceeds from issuance of shares	700,000	-
Shareholder loan	- (07.000)	322,000
Lease obligation expense	(37,290)	(22,838)
	662,710	299,162
Net change in cash	(2,982,688)	(37,997)
Cash, beginning of the period	3,198,335	63,227
Cash, end of the period	\$ 215,647	\$ 25,230

Notes to Condensed interim Financial Statements Three and Nine Months Ended September 30, 2020 (Expressed in Canadian Dollars) (Unaudited)

## 1. Nature of Operations

American Aires Inc. (the "Company") was incorporated on May 15, 2012 and organized under the laws of Ontario, Canada. The registered office of the Company is located at 400 Applewood Crescent, unit 100, Vaughan, Ontario, L4K 0C3.

The Company is currently engaged in business of production, distribution and sales of electromagnetic protection devices. The Company currently has three principal products: Air Shield Pro, Aires Defender Pro and Aires Guardian and has further products in the development phase.

These financial statements have been prepared on the assumption that the Company will continue as a going concern, meaning it will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the ordinary course of operations. The Company has a deficit of \$12,314,809 at September 30 2020 and incurred a loss of \$5,489,913 for the nine months ended September 30, 2020. The Company has working capital of \$1,171,096 at September 30, 2020 (December 31, 2019 - \$3,814,595).

The Company's common shares were listed on the CSE on November 5, 2019 and commenced trading on the CSE on November 7, 2019 under the trading symbol "WIFI".

# 2. Accounting Policies

## **Statement of Compliance**

These unaudited condensed interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. Accordingly, they do not include all of the information required for full annual financial statements required by IFRS as issued by IASB and interpretations issued by IFRIC. These unaudited condensed interim financial statements should be read in conjunction with the Company's audited financial statements for the year ended December 31, 2019.

These financial statements were approved by the Board of Directors on November 25, 2020.

#### **Basis of Measurement**

These condensed interim financial statements have been prepared on a historical cost basis. In addition, using the accrual basis of accounting except for cash flow information.

In the preparation of these financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of expenses during the period. Actual results could differ from these estimates.

### **Accounting Pronouncements Adopted During the Period**

#### IFRS 3, Business Combinations ("IFRS 3")

Amendments to IFRS 3, issued in October 2018, provide clarification on the definition of a business. The amendments permit a simplified assessment to determine whether a transaction should be accounted for as a business combination or as an asset acquisition.

The Company adopted this standard at January 1, 2020 and there was no material impact on the Company's financial statements.

# IAS 1, Presentation of Financial Statements ("IAS 1")

Amendments to IAS 1, issued in October 2018, provide clarification on the definition of material and how it should be applied. The amendments also align the definition of material across IFRS and other publications.

The Company adopted this standard at January 1, 2020 and there was no material impact on the Company's financial statements.

Notes to Condensed interim Financial Statements Three and Nine Months Ended September 30, 2020 (Expressed in Canadian Dollars) (Unaudited)

# 2. Accounting Policies (Continued)

# **Accounting Pronouncements Adopted During the Period (Continued)**

IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors ("IAS 8")

Amendments to IAS 8, issued in October 2018, provide clarification on the definition of material and how it should be applied. The amendments also align the definition of material across IFRS and other publications.

The Company adopted this standard at January 1, 2020 and there was no material impact on the Company's financial statements.

## 3. Intellectual Property

Balance, December 31, 2018 Impairment Depreciation	\$ 1,176,000 (279,000) (128,143)
Balance, December 31, 2019 Depreciation	\$ <b>768,857</b> (96,107)
Balance, September 30, 2020	\$ 672,750

## 4. Furniture and Equipment

Cost	<del>-</del>	urniture d Fixtures	Computer Equipment			Total	
Balance, December 31, 2018 Additions	\$	- 42,082	\$	- 3,461	\$	- 45,543	
Balance, December 31, 2019 Additions	\$	42,082 -	\$	3,461 -	\$	45,543 -	
Balance, September 30, 2020	\$	42,082	\$	3,461	\$	45,543	
Accumulated Depreciation							
Balance, December 31, 2018 Depreciation	\$	8,418 6,733	\$	1,038 727	\$	9,456 7,460	
Balance, December 31, 2019 Depreciation	\$	15,151 5,050	\$	1,765 545	\$	16,916 5,595	
Balance, September 30, 2020	\$	20,201	\$	2,310	\$	22,511	
Carrying Value							
At December 31, 2019 At September 30, 2020	\$ <b>\$</b>	26,931 <b>21,881</b>	\$ <b>\$</b>	1,696 <b>1,151</b>	\$ <b>\$</b>	28,627 <b>23,032</b>	

Notes to Condensed interim Financial Statements Three and Nine Months Ended September 30, 2020 (Expressed in Canadian Dollars) (Unaudited)

# 5. Leasehold Improvements

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Cost	<del>-</del>	easehold rovements	
December 31, 2018 and 2019 and September 30, 2020	\$	45,568	
Accumulated Depreciation			
December 31, 2018 Depreciation	\$	<b>4,557</b> 4,557	
December 31, 2019 Depreciation	\$	<b>9,114</b> 3,418	
September 30, 2020	\$	12,532	
Carrying Value			
At December 31, 2019 <b>At September 30, 2020</b>	\$ <b>\$</b>	36,454 <b>33,036</b>	
Right-of-use Assets			
Balance, December 31, 2018 Adoption of IFRS 16 Depreciation			\$ - 99,573 (44,363)
Balance, December 31, 2019 Depreciation			\$ <b>55,210</b> (33,273)
Balance, September 30, 2020			\$ 21,937
Right-of-use assets consist of office space amortized over a pe	eriod of 27 months.		
Maturity Analysis - Contractual Undiscounted Cash Flows			
As at September 30, 2020 Less than one year Greater than one year			\$ 27,326 -
Total undiscounted lease obligation			\$ 27,326

Notes to Condensed interim Financial Statements Three and Nine Months Ended September 30, 2020 (Expressed in Canadian Dollars) (Unaudited)

# 7. Lease Obligation

At the commencement date of the leases, the lease liability was measured at the present value of the lease payments that were not paid at that date. The lease payments are discounted using an interest rate of 14%, which is the Company's incremental borrowing rate. The continuity of the lease liabilities are presented in the table below:

Balance, December 31, 2018 Adoption of IFRS 16 Accretion Lease payments	\$ - 99,573 17,545 (53,582)
Balance, December 31, 2019 Accretion Lease payments	\$ 63,536 3,483 (40,775)
Balance, September 30, 2020	\$ 26,244
As at September 30, 2020: Less than one year Greater than one year	\$ 26,244
Total lease obligation	\$ 26,244

# 8. Share Capital

## (a) Authorized

The Company is authorized to issue an unlimited number of common shares.

## (b) Issued and outstanding - Common Shares

	Number of common shares	Amount
Balance, December 31, 2018 Cancellation of shares issued for intellectual property	90,100,000 \$ (5,580,000)	4,184,249 (279,000)
Balance, September 30, 2019	84,520,000	3,905,249
Balance, December 31, 2019 Exercise of warrants	<b>109,720,000</b> \$ 5,000,000	<b>10,278,164</b> 772,000
Balance, September 30, 2020	114,720,000	11,050,164

Notes to Condensed interim Financial Statements Three and Nine Months Ended September 30, 2020 (Expressed in Canadian Dollars) (Unaudited)

## 9. Warrants

The following table reflects the continuity of warrants for the nine months ended September 30, 2020 and 2019:

	Number of Warrants Outstanding	Weighted Average Exercise Price
Balance, December 31, 2018 and September 30, 2019	26,000,000	\$ 0.14
Balance, December 31, 2019 Exercised	28,016,000 (5,000,000)	\$ 0.15 \$ 0.14
Balance, September 30, 2020	23,016,000	\$ 0.15

The following table reflects warrants outstanding as at September 30, 2020:

Expiry Date	Exercise Price	Weighted Average Life Remaining	Warrants Outstanding	Blac	ck-Scholes Value	
January 26, 2021 November 6, 2021	\$ 0.14 \$ 0.30	0.32 years 1.10 years	21,000,000 2,016,000	\$ \$	302,400 319,536	
	\$ 0.15	0.39 years	23,016,000	\$	621,936	

#### 10. STOCK OPTIONS

The following table reflects the continuity of stock options for the nine months ended September 30, 2020 and 2019

	Number of Stock Options Outstanding	_	ed Average cise Price
Balance - December 31, 2018 and September 30, 2019	-		-
Balance, December 31, 2019 Granted	9,950,000 500,000	\$	0.50 0.37
Balance, September 30, 2020	10,450,000	\$	0.50

On February 10, 2020, the Company granted 500,000 options to purchase common shares of the Company to a director. Each option is exercisable at a price of \$0.37 for a five year term. A fair value of \$133,500 was assigned to these options, estimated using the Black-Scholes valuation model with the following weighted average assumptions: dividend yield 0%, share price of \$0.36 expected volatility of 100%, a risk-free rate of return of 1.31% and an expected life of 5 years. The options vest at a rate of one third every six months from the date of grant. During the three months ended March 31, 2020, the Company recognized \$22,525 in relation to this grant.

Notes to Condensed interim Financial Statements Three and Nine Months Ended September 30, 2020 (Expressed in Canadian Dollars) (Unaudited)

# 10. STOCK OPTIONS (Conitnued)

The following table reflects options outstanding as at September 30, 2020:

Expiry Date	Weighted Average						
	Exercise Price	Life Remaining	Options Outstanding				
December 9, 2024	0.50	4.20 years	9,950,000				
February 10, 2025	0.37	4.36 years	500,000				
	\$ 0.50	4.19 years	10,450,000				

#### 11. Net Loss Per Share

The calculation of basic and diluted loss per share for the nine months ended September 30, 2020 and 2019 was based on the loss attributable to common shareholders of \$5,489,913, and \$1,241,182, respectively and the weighted average number of common shares outstanding of 110,604,018 and 86,369,808, respectively.

## 12. Related Party Balances and Transactions

Remuneration of key management personnel of the Company was as follows:

	Three Months Ended September 30,			l	Nine Months Ended September 30,		
	2020	)	20 <b>19</b>		2020		2019
Remuneration paid for CEO	\$ 57,500	\$	57,500	\$	172,500	\$	172,500
Remuneration paid for CFO	\$ 7,500	\$	7,500	\$	22,500	\$	22,500

The Company defines key management as the Company's Directors and Officers of the Company.

As at September 30, 2020, amounts due to CEO totaled \$37,500 (December 31, 2019 - \$50,000) pertaining to amounts payable for key management remuneration, and reimbursement of expenses paid on behalf of the Company. Included in prepaid sundry receivables is \$7,005 (December 31, 2019 - \$6,532), pertaining to expense advances.

During the three and nine months ended September 30, 2020, the Company paid \$15,000 and \$45,000, respectively (three and nine months ended September 30, 2019 - \$nil) in consulting fees to Drew Green, a director of the Company. Included in prepaid and sundry receivables was \$5,000 (December 31, 2019 - \$nil) in relation to these fees.

During the three and nine months ended September 30, 2020, the Company paid \$35,000 and \$95,538, respectively (three and nine months ended September 30, 2019 - \$25,000 and \$75,000, respectively) in consulting fees to Igor Serov, a director of the Company. Included in accounts payable and accrued liabilities was \$15,000 (December 31, 2019 - \$20,000) in relation to these fees.

Notes to Condensed interim Financial Statements Three and Nine Months Ended September 30, 2020 (Expressed in Canadian Dollars) (Unaudited)

# 12. Related Party Balances and Transactions (Continued)

During the three and nine months ended September 30, 2020, the Company expensed \$9,000 and \$24,000 respectively, (three months and nine months ended September 30, 2019 - \$7,500 and \$22,500, respectively) to Marrelli Support Services Inc. and DSA Corporate Services Inc. ("Marrelli Group") and for:

- (i) Robert D.B. Suttie, President of Marrelli Support Services Inc., to act as Chief Financial Officer ("CFO") of the Company;
- (ii) Regulatory filing services
- (iii) Corporate secretarial services

The Marrelli Group is also reimbursed for out of pocket expenses.

As of September 30, 2020, the Marrelli Group was owed \$1,696 (December 31, 2019 - \$7,500). These amounts are included in accounts payable.

During the three and nine months ended September 30, 2020, the Company expensed \$17,848 and \$39,079, respectively (three and nine months ended September 30, 2019 - \$25,000 and \$101,567) for legal services provided by a firm, a partner of which is a director of the Company. As at September 30, 2020, \$9,431 (December 31, 2019 - \$12,691) was included in accounts payable and accrued liabilities.

The above noted transactions are in the normal course of business and are measured at the exchange amount, as agreed to by the parties, and approved by the Board of Directors in strict adherence to conflict of interest laws and regulations.

## 13. Segmented Information

The Company's operations consist of a single operating segment, located in Canada. During the nine months ended September 30, 2020, 69% (nine months ended September 30, 2019 - 71%) of sales were to US customers and 16% (nine months ended September 30, 2019 - 14%) being sold to customers in Canada. The Company's remaining customers are distributed widely throughout the world.

#### 14. Covid-19

The outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.