

# Results Presentation 1Q25



Presidente Castello Branco highway | Ecovias Raposo Castello

## Highlights

Operational and financial performance

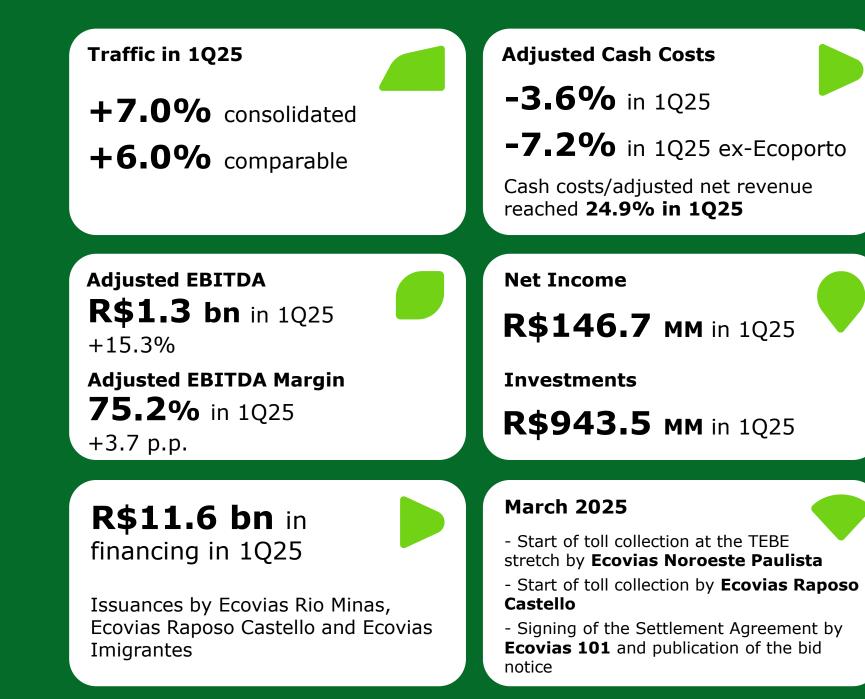






# Highlights





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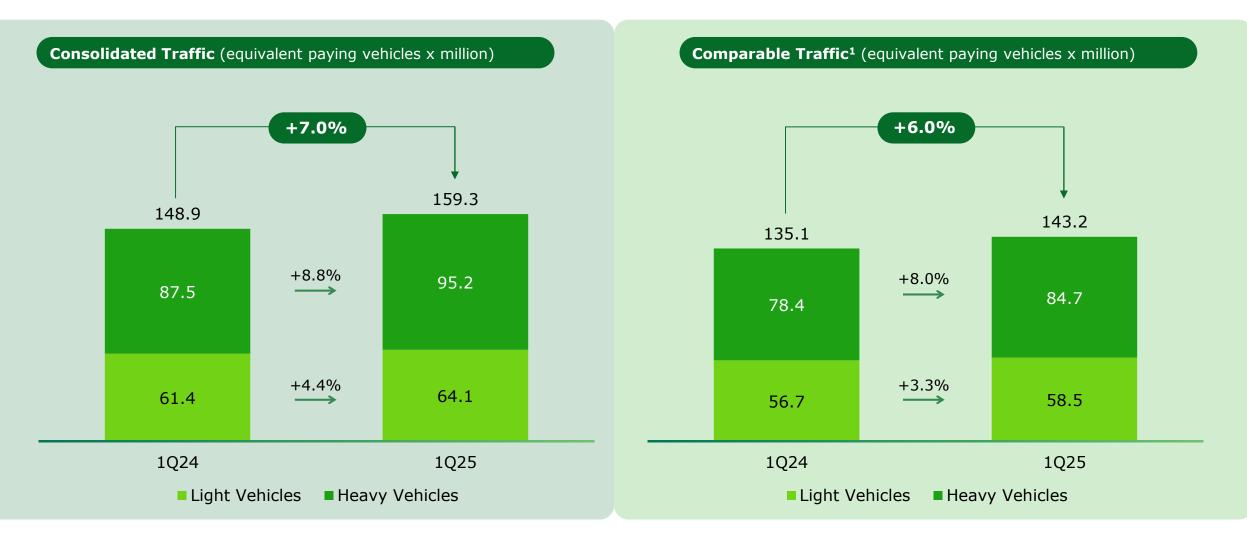




### **OPERATIONAL PERFORMANCE |** TRAFFIC



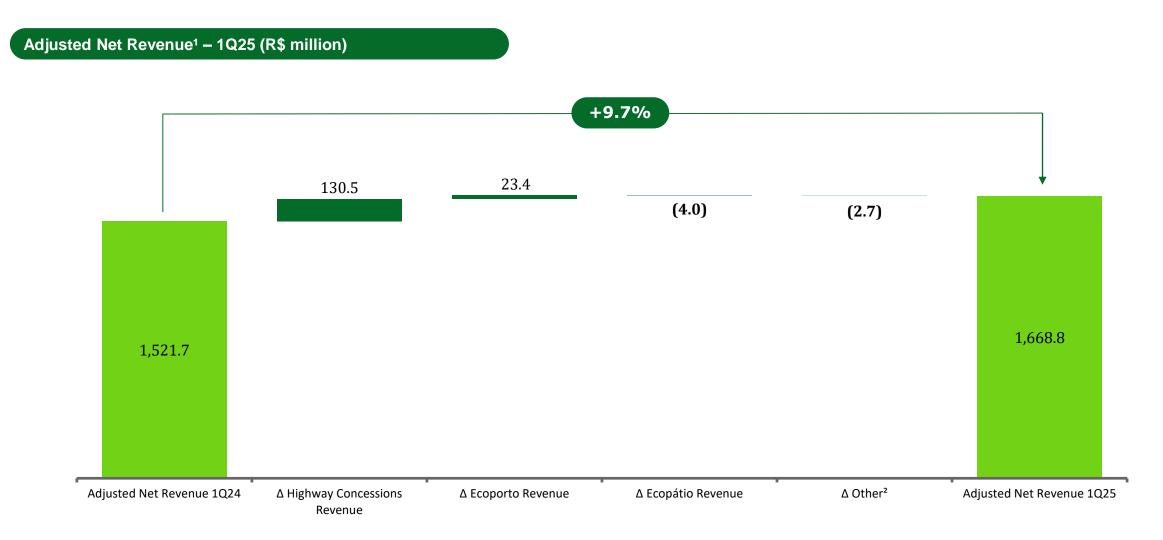
**Growth of 6.0% in comparable traffic<sup>1</sup> in 1Q25,** mainly due to the increase in heavy vehicle traffic. Ecovias Leste Paulista (+22.0%) and Ecovias Norte Minas (+15.5%) stood out in 1Q25



## FINANCIAL PERFORMANCE | ADJUSTED NET REVENUE

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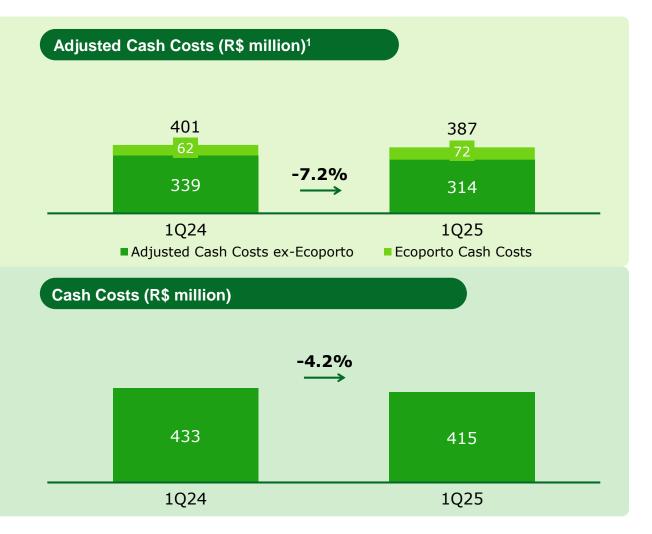
**Increase of 9.7% in adjusted net revenue in 1Q25,** driven by traffic growth, toll tariff adjustments and start of toll collection by Ecovias Noroeste Paulista and Ecovias Raposo Castello.



## FINANCIAL PERFORMANCE | CASH COSTS



Reduction of 7.2% in adjusted cash costs (ex-Ecoporto) in 1Q25. Success of the efficiency measures, synergies captured, digital transformation and innovation initiatives implemented by the Company



#### Cash costs / Adjusted Net Revenue<sup>2</sup> (%)

**Reduction of 10.4 p.p. compared to 2022**, driven by the following initiatives:

- ✓ Synergy between organizational structures and Consolidation of Operational Control Centers - São Paulo Operations Center
- ✓ Automation of toll collection self-service booths, autonomous booths and free flow gantries
- ✓ Implementation of MDF-e and HS-WIM (High-Speed Weigh-In-Motion system for trucks)



### **OPERATIONAL PERFORMANCE** DIGITAL TRANSFORMATION AND INNOVATION



#### Autonomous toll plaza | Ecovias Rio Minas

In April 2025, Ecovias Rio Minas started operating the first autonomous toll plaza in Itaguaí (RJ)

Synergy between São Paulo concessions | Ecovias Raposo Castello

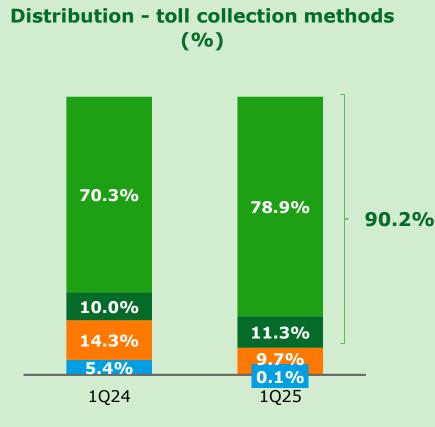
In April 2025, EcoRodovias carried out the integration of the Ecovias Raposo Castello Operational Control Center into the São Paulo Operations Center



Autonomous toll booth: cash and digital methods (cards)



Operational Control Center of São Paulo Operations Center

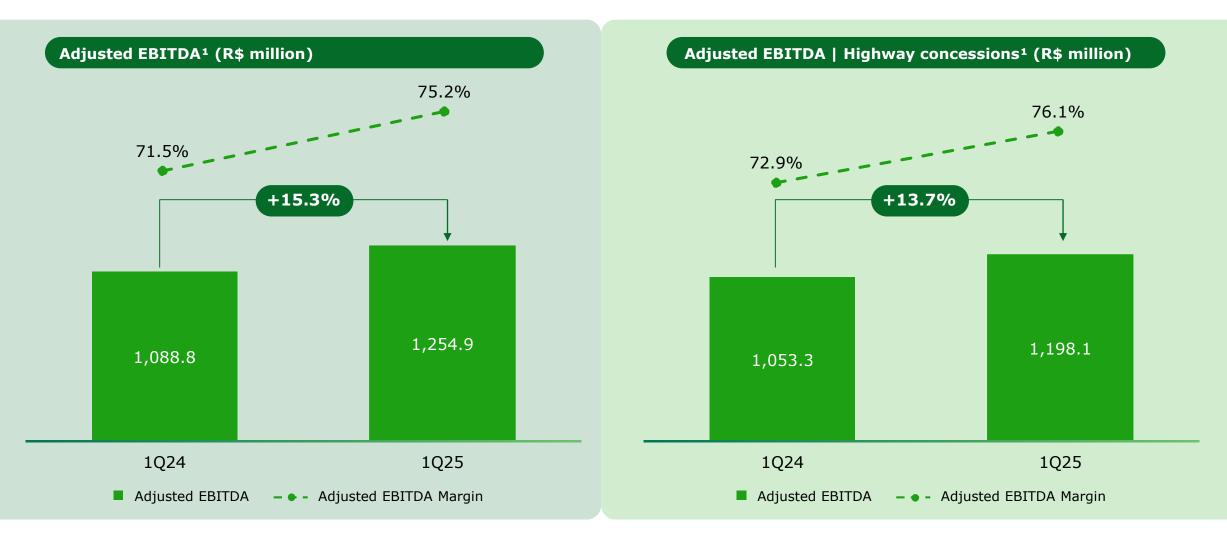


- AVI (Automatic Vehicle Identification)
- Debit/Credit Cards | Digital Wallets
- Cash payments
- Toll payment vouchers and others

### FINANCIAL PERFORMANCE | ADJUSTED EBITDA



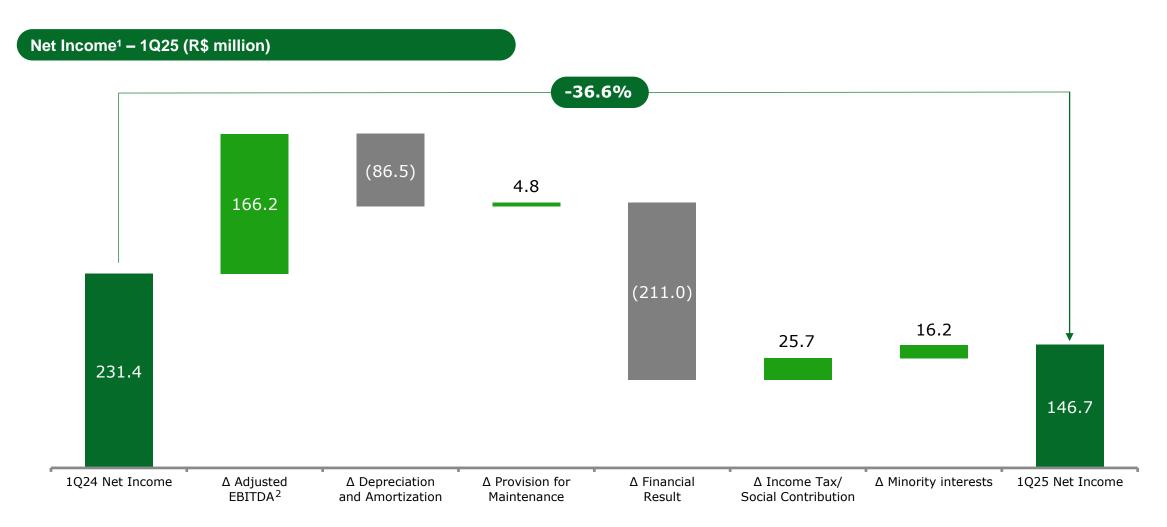
**Growth of 15.3% in adjusted EBITDA in 1Q25,** driven by the traffic increase, toll tariff adjustments and start of toll collection by Ecovias Noroeste Paulista and Ecovias Raposo Castello



## FINANCIAL PERFORMANCE | NET INCOME



Strong operational performance drives EBITDA growth, while investments in expansion and the scenario of high interest rates are reflected in the quarter's net income



## Highlights

Operational and financial performance



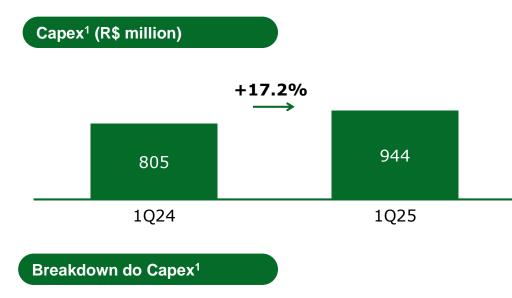




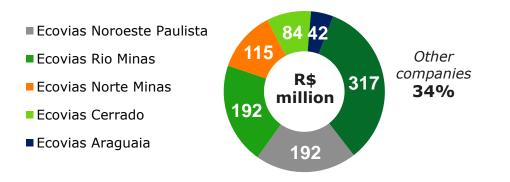
## FINANCIAL PERFORMANCE | CAPEX



**Investments of R\$943.5 million in 1Q25 (+17.2%),** including 13 km of widened roads, additional lanes and frontage roads, implementation of two bridges/overpasses and seven intersections



# **66% of investments in 1Q25** went to five concessions in the expansion cycle



(1) Excluding the fixed concession fee of R\$2,268.2 million paid by Ecovias Raposo Castello to the concession authority

#### Main works



Ecovias Norte Minas: road widening works in Montes Claros/MG



Ecovias 101: interchange providing access to Jabaquara/ES



Ecovias Rio Minas: widening works on BR-483/RJ, Magé–Manilha segment



Ecovias Noroeste Paulista: third-lane construction works in São Carlos – SP

### FINANCIAL PERFORMANCE | DEBT

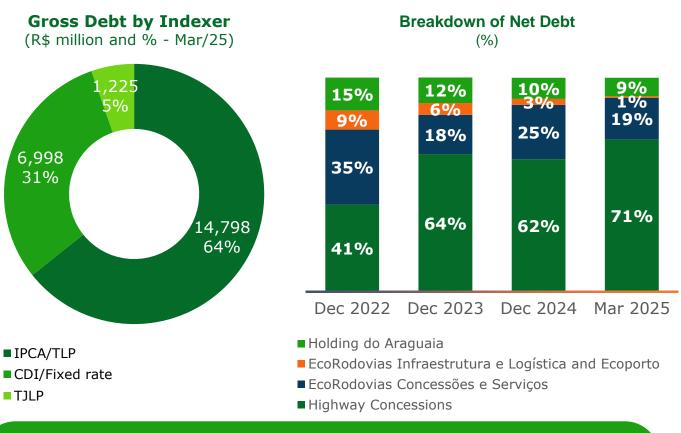


Leverage ratio of 3.9x in March 2025, increasing 0.5x from December 2024. Normalized leverage (pro forma) reached 3.5x in 1Q25, considering Ecovias Raposo Castello's annualized adjusted EBITDA over 12 months

Consolidated Indicators (EcoRodovias Infraestrutura e Logística)					
Debt	3/31/2025	12/31/2024	Chg.		
Gross Debt (R\$ billion)	23.0	20.0	14.9%		
Net Debt (R\$ billion)	19.0	16.0	18.5%		
Net Debt/ Adjusted EBITDA	3.9x	3.4x	0.5x		

**Net Debt / adjusted EBITDA** (EcoRodovias Concessões e Serviços)

Debt	3/31/2025	12/31/2024	Chg.
Net Debt / Adjusted EBITDA	3.9x	3.3x	0.6x

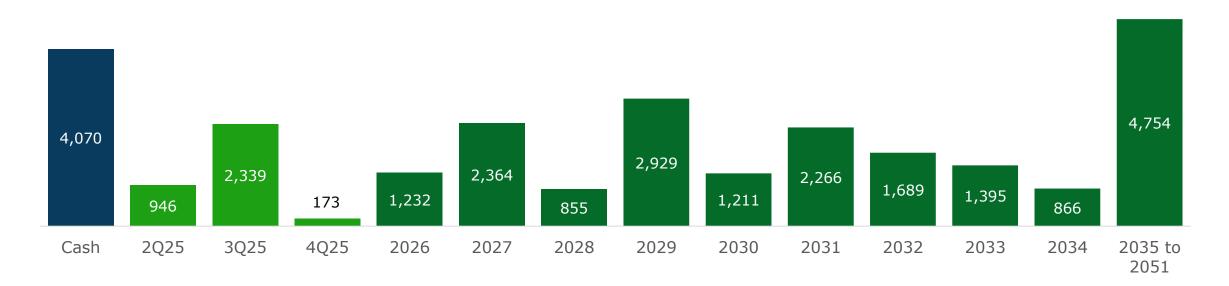


<u>Liability Management</u>: as of 2023, EcoRodovias optimized its capital structure, increasing the share of net debt in highway concessions. In 1Q25, net debt of highway concessions reached 71% of the total (+30 p.p. vs. December 2022)

## FINANCIAL PERFORMANCE | DEBT AMORTIZATION SCHEDULE ecorodovid

Strong cash position, demonstrating the Company's financial strength and effective liquidity management

**Gross Debt Amortization Schedule (R\$ million)** 



Ecovias Noroeste Paulista's bridge loan, due in September 2025 (3Q25), will be repaid through a long-term financing, which is currently being structured

## Highlights

Operational and financial performance









## Sustainability highlights

#### **2024 Integrated Report**

In March 2025, **EcoRodovias released its 2024 Integrated Report**, consistent with the international IFRS S1 and S2 standards for the reporting of financial information on sustainability and climate change.

#### **B3's Corporate Sustainability Index (ISE)**

In May 2025, **EcoRodovias' shares** were selected, for the 14th consecutive year, as a **component of B3's Corporate Sustainability Index (ISE)**.

#### CDP

In February 2025, **EcoRodovias maintained its grade B in the CDP** climate change questionnaire.

#### **Zero Waste Program**

In March 2025, **Ecovias Leste Paulista launched the Zero Waste Program** and, in April, it established Brazil's first 100% zero waste highway.

ISE B3 ICO2 B3

**IDIVERSA**B3





Rating AA

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