

# Results Presentation 4Q24



Imigrantes Highway | Ecovias Imigrantes

# Highlights

Operational and financial performance







# Highlights

ecorodovias ecovias

In March 2025, EcoRodovias Group underwent a brand **repositioning**, and all concessionaires were renamed **Ecovias, forming the Ecovias System** 

To enable paths never

before imagined



ecovias

Su

ecovids

101



Purpose

**Raposo Castello** 

# Highlights



Comparable traffic +3.9% in 4Q24 +5.8% in 2024

Heavy vehicles: +5.1% in 4Q24 and +8.2% in 2024

**Recurring net income** 

R\$207 MM in 4Q24 R\$982 MM in 2024

Dividends<sup>1</sup>: R\$214.7 MM

**R\$11.6 bn** in financing in 1Q25

Issuances by EcoRioMinas, Ecovias Raposo Castello and Ecovias dos Imigrantes **Adjusted EBITDA** 

**R\$1.2 bn** in 4Q24 **R\$4.7 bn** in 2024

Growth of 12.3% in 4Q24 and 21.6% in 2024

### **R\$4.4 bn** in investments

45 km of road widening, 24 km of frontage roads, 7 bridges and overpasses, 1 tunnel and 41 intersections

### March 2025

- Beginning of toll collection by **EcoNoroeste** at the TEBE stretch
- Signing of the **Ecovias Raposo Castello** concession contract
- Signature of the Settlement Agreement by
  Eco101 and publication of the bid notice

1) The net income allocation will be submitted for approval of shareholders at the Annual Shareholders Meeting set for April 17, 2025.







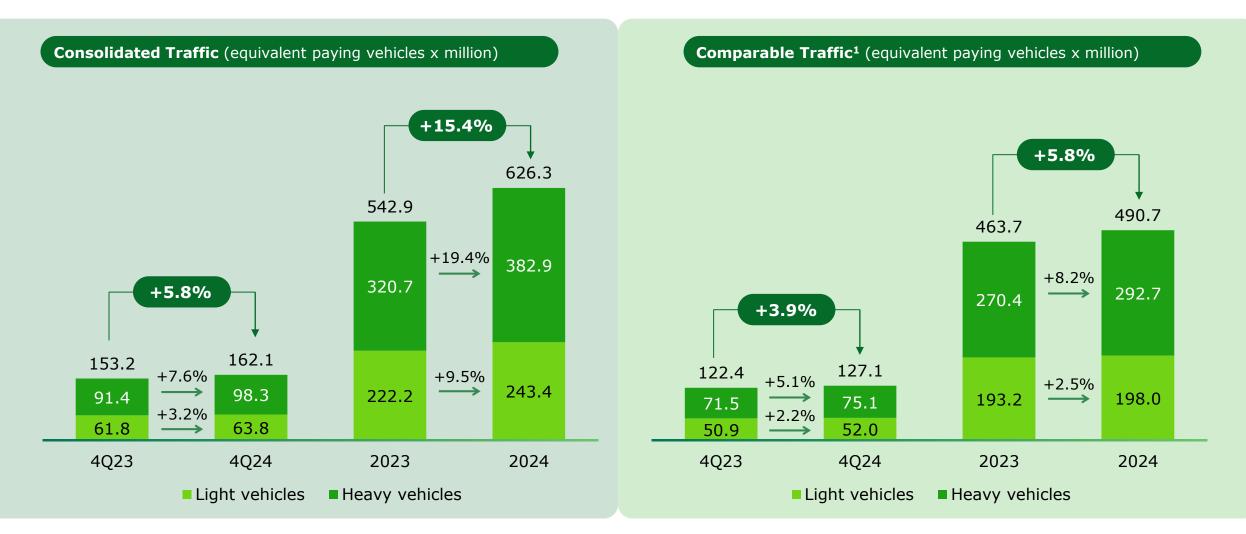




### **OPERATIONAL PERFORMANCE |** TRAFFIC



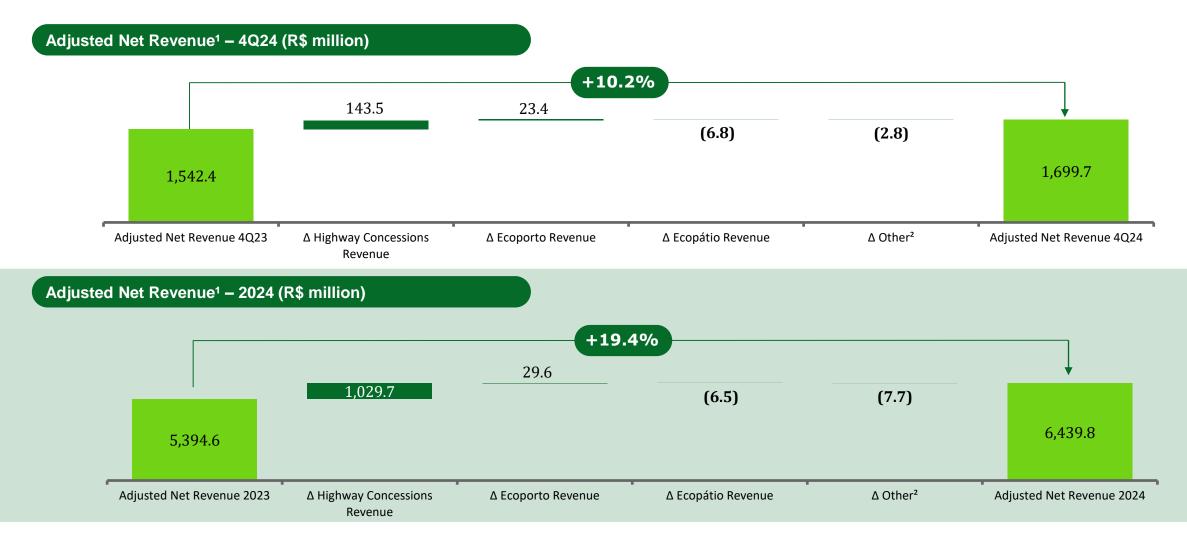
**Growth of 3.9% in comparable traffic<sup>1</sup> in 4Q24 and 5.8% in 2024,** mainly due to the increase in heavy vehicle traffic. Ecopistas (+25.4%) and Eco135 (+9.5%) stood out in 4Q24



## FINANCIAL PERFORMANCE | ADJUSTED NET REVENUE



Increase of 10.2% in adjusted net revenue in 4Q24 and 19.4% in 2024, driven by traffic growth and toll tariff adjustments

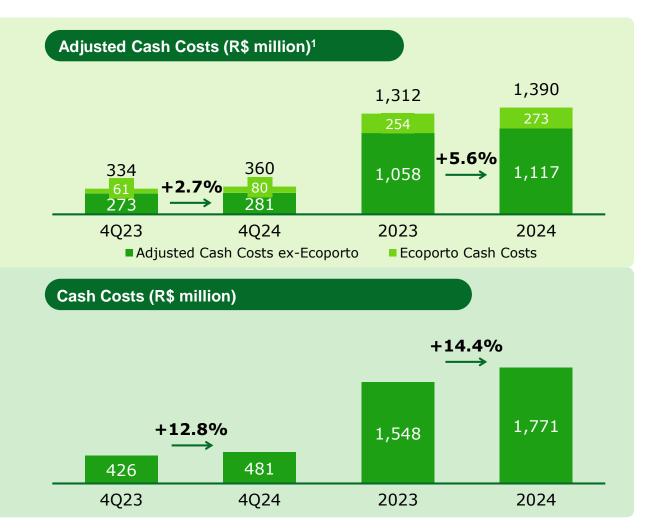


(1) Excluding Construction Revenue. (2) Considering ECS, the holding company and eliminations.

## FINANCIAL PERFORMANCE | CASH COSTS



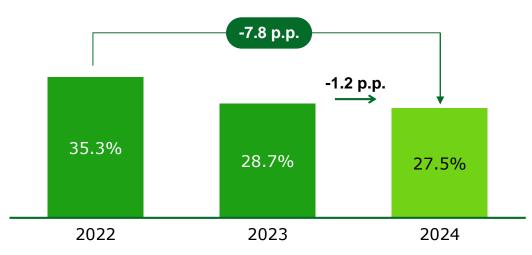
Adjusted cash costs (ex-Ecoporto) increased by 2.7% in 4Q24 and 5.6% in 2024. Value generation through initiatives focused on efficiency, synergies, digital transformation, and innovation



#### Cash Costs / Adjusted Net Revenue<sup>2</sup> (%)

**Reduction of 7.8 p.p. compared to 2022,** driven by the following initiatives:

- ✓ Synergy between organizational structures São Paulo Operations Center
- ✓ Automation of toll collection self-service booths, autonomous booths and free flow gantries
- ✓ Implementation of MDF-e and HS-WIM (High-Speed Weigh-In-Motion system for trucks)



### **OPERATIONAL PERFORMANCE** DIGITAL TRANSFORMATION AND INNOVATION



#### Autonomous toll plaza | Ecovias do Araguaia



**First fully autonomous toll plaza,** featuring self-service booth, autonomous toll booth and lane for tag (AVI) users

#### **Go-live of SAP S/4HANA**

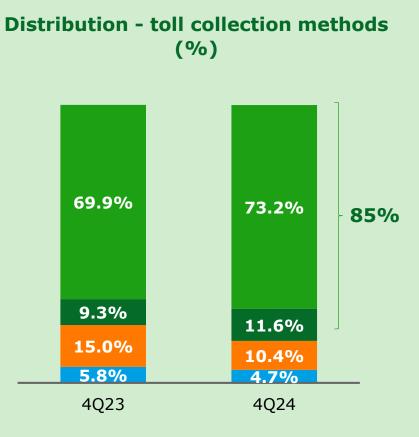
EcoRodovias successfully completed the implementation of SAP S/4HANA, **the most advanced version of the business management system.** This solution employs real-time data processing to enhance the speed of information analysis and management, enabling quicker and more precise decision-making.



**Autonomous toll booth:** cash and digital methods (cards)



**Self-service booth:** digital methods (cards)

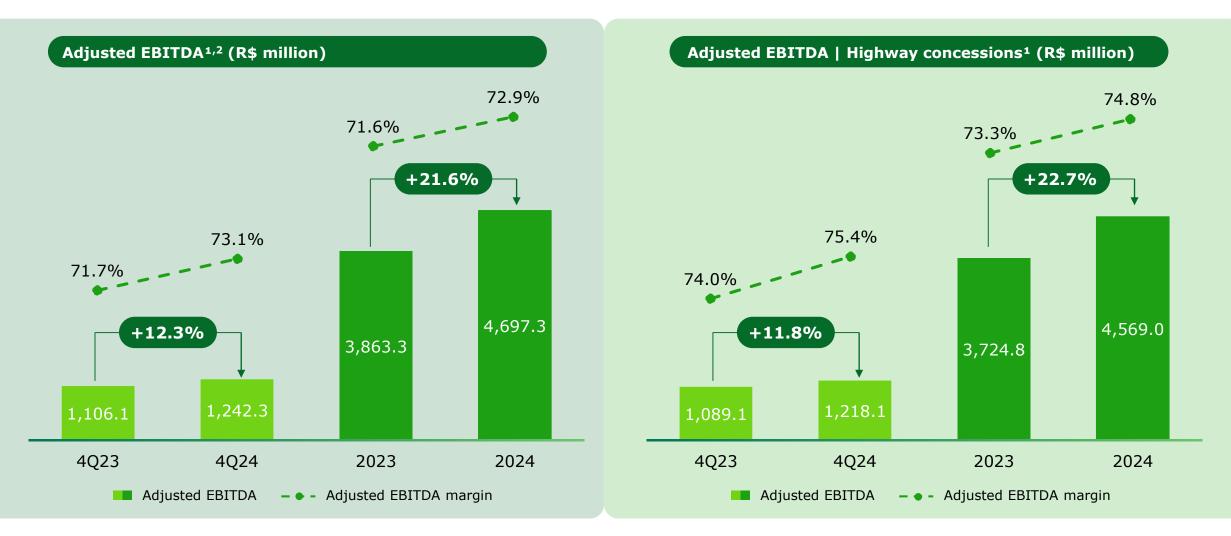


- AVI (Automatic Vehicle Identification)
- Debit/Credit Cards | Digital Wallets
- Cash payments
- Toll payment vouchers and others

### FINANCIAL PERFORMANCE | ADJUSTED EBITDA



**Growth of 12.3% in adjusted EBITDA in 4Q24 and 21.6% in 2024,** driven by the start of toll collection by EcoRioMinas and EcoNoroeste, traffic growth and toll tariff adjustment

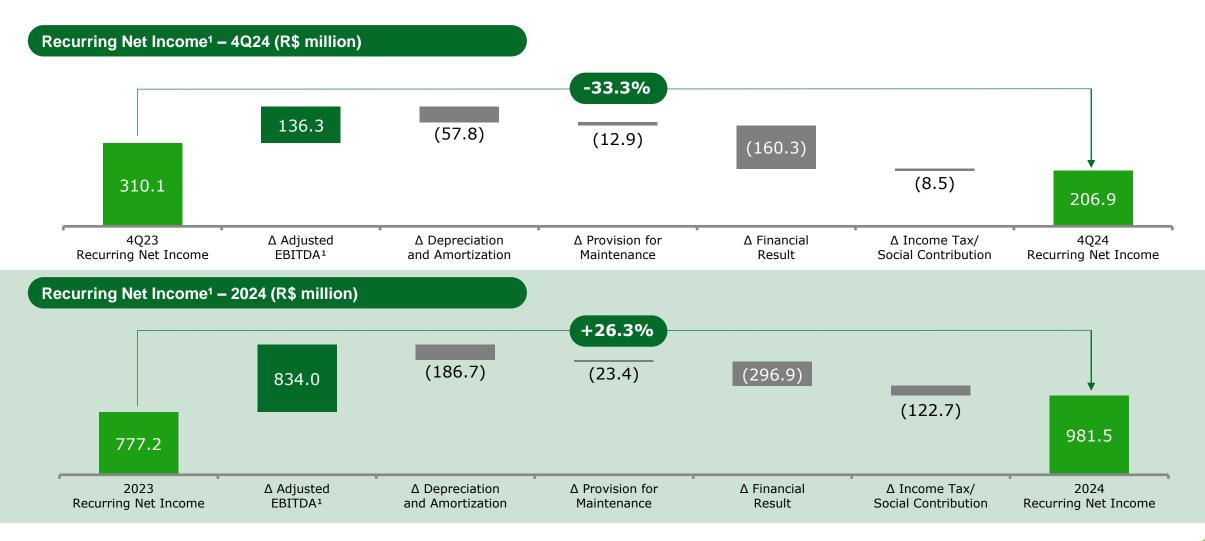


1) Excluding Revenue and Construction Costs, Provision for Maintenance and impairment of assets (non-cash) at Eco101 (4Q24/4Q23). (2) Excluding tax provision (non-cash): IPTU of Ecopátio in 4Q24 and write-off (land) in 4Q23 (non-cash).

### FINANCIAL PERFORMANCE | NET INCOME



Growth of 26.3% in recurring net income for the year, due to the higher adjusted EBITDA (+21.6%)



1) Excluding Revenue and Construction Costs, Provision for Maintenance, tax provision (non-cash): IPTU of Ecopátio in 4Q24, impairment of assets (non-cash) at Eco101 (4Q24/4Q23) and write-off (land) in 4Q23 (non-cash).

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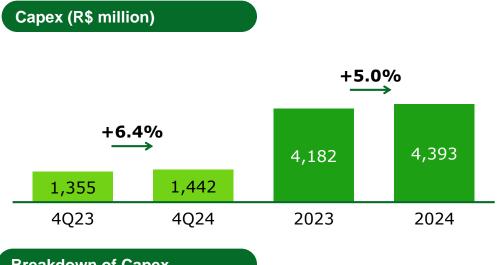






## FINANCIAL PERFORMANCE | CAPEX

**Investments of R\$1.4 billion in 4Q24 and R\$4.4 billion in 2024,** including the delivery of 45 km of road widening, 24 km of frontage roads, implementation of seven bridges and overpasses, one tunnel and 41 intersections



#### Breakdown of Capex

**73% of investments in 4Q24** went to five concessions in the expansion cycle

Eco135

- EcoRioMinas
- EcoNoroeste
- Ecovias do Araguaia
- Ecovias do Cerrado



#### Main works



Ecovias do Araguaia: road widening works in Gurupi/TO



Eco135: Montes Claros/MG Bypass



Ecovias do Cerrado: road widening works in Ituiutaba/MG



Eco135: road widening works between the municipalities of Montes Claros/MG and Bocaiúva/MG

### FINANCIAL PERFORMANCE | DEBT

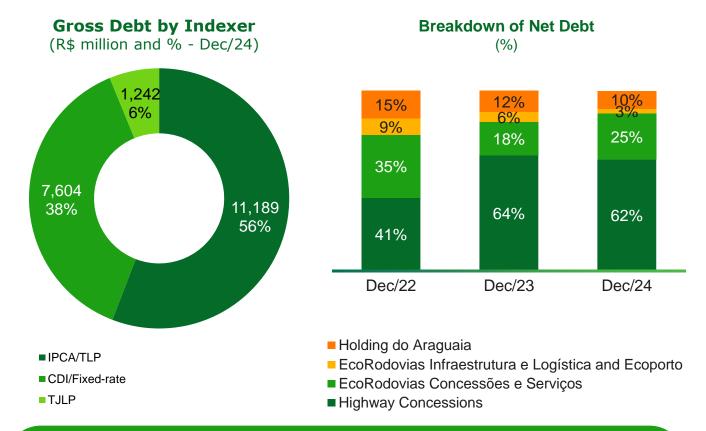


Leverage of 3.4x in December 2024, increasing 0.1x from September 2024 and decreasing 0.1x from December 2023

Consolidated Indicators (EcoRodovias Infraestrutura e Logística)					
Debt	12/31/2024	9/30/2024	Chg.		
Gross Debt (R\$ billion)	20.0	20.0	0.3%		
Net Debt (R\$ billion)	16.0	15.1	5.9%		
Net Debt/ Adjusted EBITDA	3.4x	3.3x	0.1x		

#### Net Debt / adjusted EBITDA (EcoRodovias Concessões e Serviços)

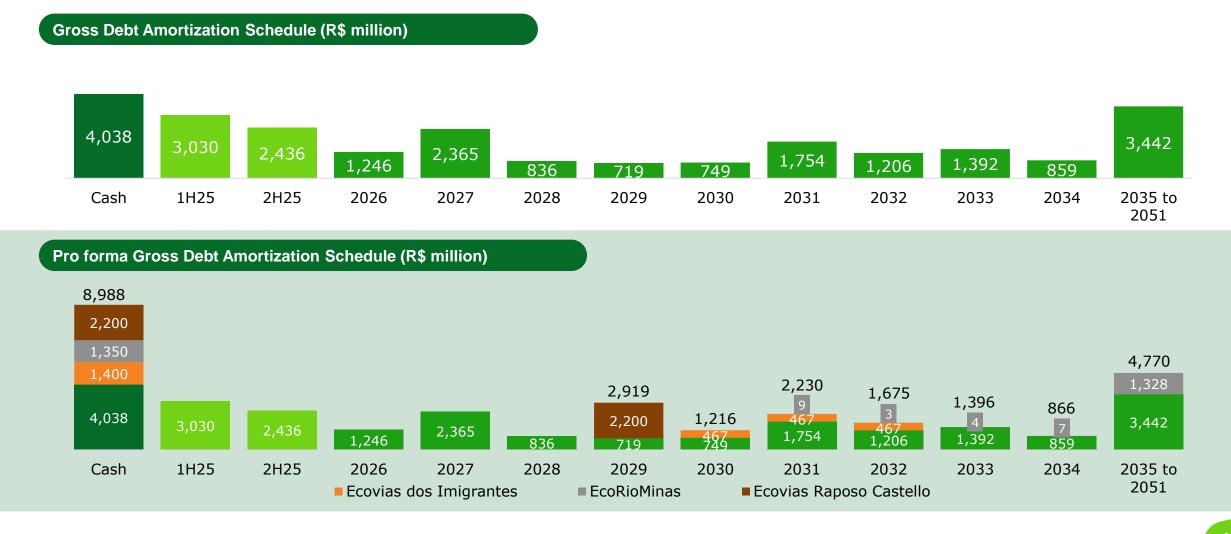
Debt	12/31/2024	9/30/2024	Chg.
Net Debt / Adjusted EBITDA	3.3x	3.3x	0.0x



<u>Liability Management</u>: as of 2023, EcoRodovias optimized its capital structure, increasing the share of net debt in highway concessions. In 4Q24, net debt of highway concessions reached 62% of the total (+21 p.p. *vs.* December 2022)

## FINANCIAL PERFORMANCE | DEBT AMORTIZATION SCHEDULE ecorodovia

The maturities for 1H25 were addressed through the issuance of debentures at EcoRioMinas and Ecovias dos Imigrantes, while the maturity for 2H25 is in an advanced stage of structuring



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# Sustainability highlights

### **ICO2**

In January 2025, EcoRodovias shares were selected to be a component of B3's Carbon Efficient Index (ICO2) portfolio for the fifth consecutive year.

### CDP

In February 2025, EcoRodovias maintained its grade B in the CDP climate change questionnaire.

### **Human Rights Policy**

In December 2024, EcoRodovias published its first Human Rights Policy.

### **Investments in the communities**

In 2024, **R\$27.3 million** was allocated to community development initiatives, with **R\$25.5 million** coming from incentivized resources.

ISE B3 ICO2 B3

**IDIVERSA**B3





Rating AA

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