

# INDUSTRY OVERVIEW 2Q25

**Barretos, August 04, 2025** – Minerva Foods is the South American leader in beef exports, which also operates in the processed foods segment, selling its products to over 100 countries. The Company currently has a daily slaughtering capacity of 43,540 head of cattle through its presence in Brazil, Paraguay, Argentina, Uruguay, and Colombia. Minerva operates 38 cattle slaughter and deboning plants and 3 processing plants, in addition to 5 sheep plants, 4 of which in Australia and 1 in Chile.

## **HIGHLIGHTS BY COUNTRY**

#### **Brazil**

## **Cattle Supply**

In 2Q25, approximately 7.4 million head of cattle were slaughtered in Brazil, up by 4% QoQ and by 2% YoY, showing the good availability of animals ready for slaughter in the country.

In 2Q25, the arroba price (Boi Gordo ESALQ/BM&F indicator - São Paulo State) averaged R\$315.4/@ and US\$3.7/kg.

Slaughter ('000 head) R\$/@ 318,8 318,4 315.4 324,3 239,3 313,1 226,2 308,8 7.255 7.487 2.389 2.446 Apr May Jun 2Q24 **3Q24** 4Q24 1Q25 **2Q25** ■ Slaughter ('000 head) — US\$/kg Slaughter ('000 head) ——US\$/kg 3,3 3,3 3,6 3,6 3,7 3,6 3.7 3,8 7.255 7.386 2.389 2.446 2Q24 3Q24 4Q24 1Q25 2Q25 Apr May Jun

Figures 1, 2, 3, and 4 - Cattle Slaughter and Average Cattle Price - R\$/@ and US\$/kg

Source: Ministry of Agriculture, Livestock, and Supply, CEPEA/ESALQ

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#### **Export Market**

2Q24

3Q24

4Q24

1Q25

Brazilian beef exports totaled 701,000 tons in 2Q25, up by 20% QoQ and by 14% YoY, confirming the positive scenario of beef demand in the global market.

Export revenue, in turn, reached US\$3.7 billion in 2Q25, up by 33% YoY and by 26% QoQ.

('000 tons) (US\$ million) 3.663

Figures 5 and 6 - Fresh Beef Exports

Source: Ministry of Development, Industry, and Foreign Trade

2Q25

2Q24

**3Q24** 

4Q24

1Q25

2Q25

In 2Q25, the average beef price in dollars reached US\$5.2/kg, up by 16% YoY and by 6% QoQ. The average beef price in reais reached R\$29.6/kg in the quarter, up by 26% over 2Q24 and by 2% over 1Q25, consolidating the positive outlook in global demand for Brazilian beef.

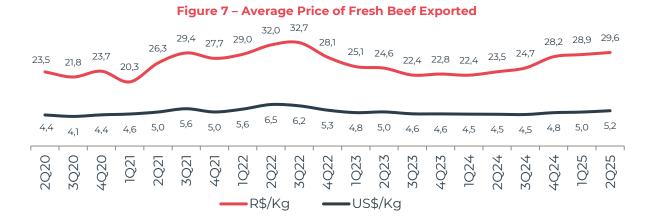
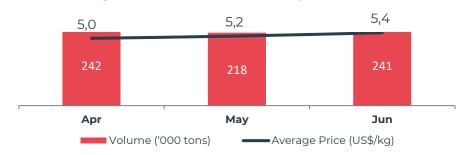


Figure 8 – Brazilian Fresh Beef Exports

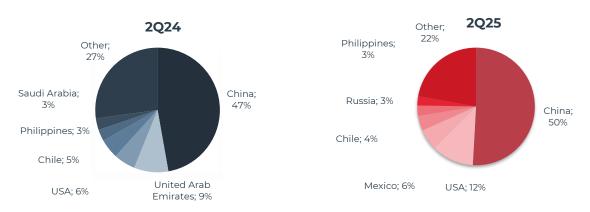


Source: Ministry of Development, Industry, and Foreign Trade

China remained the main export destination for Brazilian beef, with a market share of 50% in the quarter. The second main destination was the USA, accounting for 12% of the total in the quarter. Mexico accounted for 6% of total exports in 2Q25, followed by Chile, Russia, and the Philippines.



Figures 9 and 10 – Export Destinations (% of Revenue)



Source: Ministry of Development, Industry, and Foreign Trade

## **Domestic Market**

2Q25 was marked by higher prices compared to the previous quarter, due to reduced supply in the domestic market, as a result of increased exports during the period. Domestic consumption of beef followed the typical seasonality of the first half of the year, showing weaker demand, which, combined with challenges from the macroeconomic scenario, impacted the volumes consumed during the period.

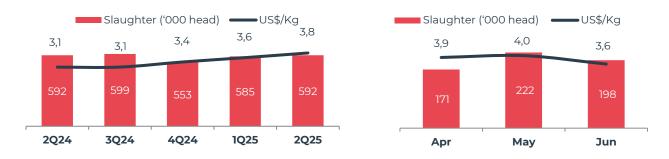
# **Paraguay**

#### **Cattle Supply**

A total of 592,000 head of cattle were slaughtered in Paraguay in 2Q25, flat both from 2Q24 and 1Q25. The average cattle price was US\$3.8/kg in 2Q25, up by 7% over 1Q25 and by 24% over 2Q24.

Paraguay continues to show good availability of cattle, which is expected to expand even further over the coming periods due to the favorable cattle cycle.

Figures 11 and 12 - Cattle Slaughter and Average Cattle Price



Source: OCIT - Oficina Consultiva y de Investigación Técnica

#### **Export Market**

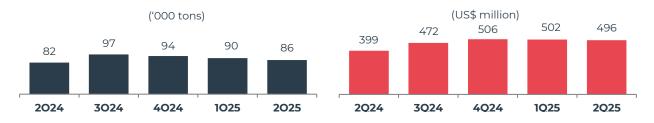
Paraguayan beef exports totaled 86,000 tons in 2Q25, up by 6% over 2Q24. Paraguayan beef export revenues reached US\$496 million, up by 24% YoY and flat QoQ.



Chile remained the main destination for Paraguayan beef exports in the quarter, accounting for 32% of total exports, followed by Taiwan (15%), the USA (11%), and Israel (8%).

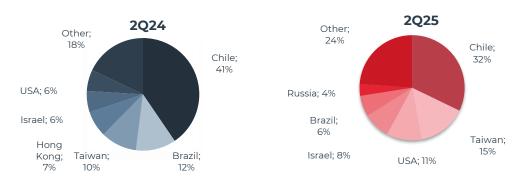
It is worth noting not only the US market share in Paraguay but also the recent opening of the Canadian market in May 2024, which has been creating new opportunities for local exporters and reaffirming the good demand prospects across the NAFTA region.

Figures 13 and 14 - Fresh Beef Exports



Source: DNA - Direccion Nacional de Aduanas

Figures 15 and 16 – Export Destinations (% of Revenue)



Source: DNA - Direccion Nacional de Aduanas

## **Uruguay**

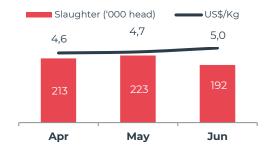
#### **Cattle Supply**

In 2Q25, 628,000 head of cattle were slaughtered in Uruguay, up by 5% QoQ and by 4% YoY. The significant increase in slaughter reflects the initial movements of a livestock cycle turnaround for the upcoming quarters, which should increase the availability of animals ready for slaughter. In 2Q25, the average cattle price was US\$4.8/kg, up by 11% over 1Q25 and by 27% over 2Q24.



Figures 17 and 18 - Cattle Slaughter and Average Cattle Price





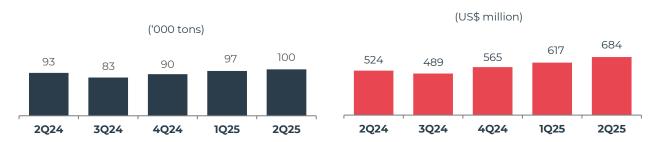
Source: INAC

## **Export Market**

Uruguayan beef exports totaled 100,000 tons in 2Q25, up by 4% QoQ and by 8% YoY. Revenue reached US\$684 million, up by 11% and 31%, respectively, QoQ and YoY. These figures once again reflect the strong global appetite for beef and highlight the ongoing mismatch between supply and demand in international markets.

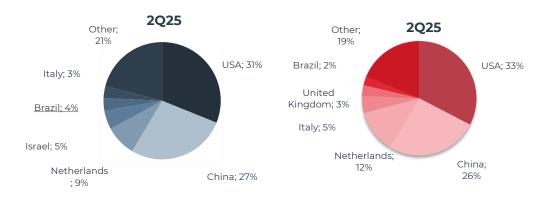
The USA remained the main export destination for Uruguayan beef in the quarter, with a 33% market share, growing by 12 p.p. YoY, followed by China (26%) and the Netherlands (12%), being the third main destination for Uruguayan beef.

Figures 19 and 20 - Fresh Beef Exports



Source: Penta-transaction

Figures 21 and 22 - Export Destinations (% of Revenue)



Source: Penta-transaction



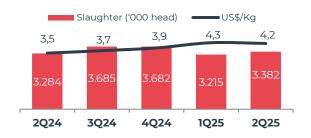
## **Argentina**

#### **Cattle Supply**

Cattle slaughter in Argentina totaled 3.4 million head in 2Q25, up by 5% QoQ and by 3% YoY. The average cattle price reached ARS\$4,890.6/kg in 2Q25, up by 8% over 1Q25 and by 59% over 2Q24. The average cattle price in USD was US\$4.2/kg in 2Q25, up by 22% over 2Q24.

Figures 23, 24, 25, and 26 - Cattle Slaughter and Average Cattle Price - ARS\$/kg and US\$/kg







Source: ABC-consórcio

#### **Export Market**

In 2Q25, Argentine beef exports reached 157,000 tons, up by 12% over 1Q25. Beef export revenue also increased by 21% over the last quarter, totaling US\$826 million in 2Q25 and 23% YoY.

Figures 27 and 28 - Fresh Beef Exports

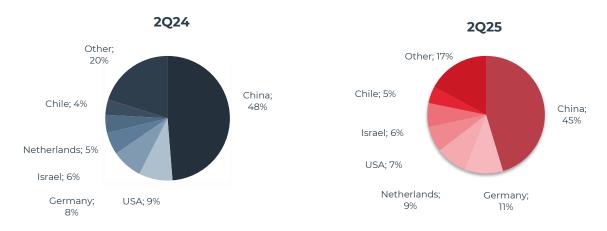


Source: INDEC | 2Q25 Preliminary Data

China accounted for 45% of the total Argentine beef exports in 2Q25, followed by Germany (11%), the Netherlands (9%), and the USA (7%).



Figures 29 and 30 - Export Destinations (% of Revenue)



Source: INDEC - Instituto Nacional de Estadística y Censos | 2Q25 Preliminary Data

#### **Domestic Market**

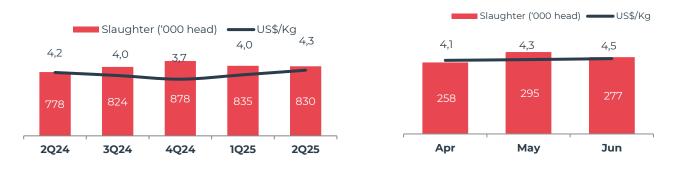
The Argentine domestic market remains impacted by the volatility of the local currency and inflation, which have an influence on fresh beef prices in the domestic market. Furthermore, a more favorable outlook for exports also reduces competitiveness in the domestic market, encouraging a shift toward lower value-added products such as hamburgers, breaded products, sausages, and pâtés.

#### Colombia

#### **Cattle Supply**

In 2Q25, a total of 830,000 head of cattle were slaughtered in Colombia, up by 7% over 2Q24. In the quarter, the average cattle price was US\$4.3/kg, up by 8% over 1Q25 and by 4% over 1Q24.

Figures 31 and 32 - Cattle Slaughter and Average Cattle Price



Source: DANE - Departamento Administrativo Nacional de Estadísticas e Feira de Medellin | 2Q25 Preliminary Data

## **Export Market**

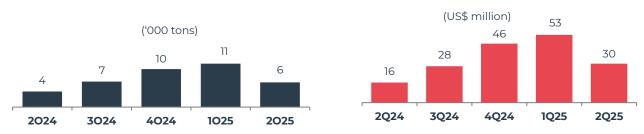
Colombian beef exports totaled approximately 6,000 tons in 2Q25, up by 60% YoY. The quarter also recorded revenue of US\$30 million, up by 94% YoY.

In 2Q25, China remained the main destination for Colombian exports, accounting for 64% of the total, followed by El Salvador (14%), Russia (10%), and Chile (7%).



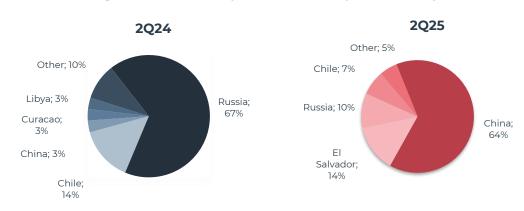
It is worth noting that in late 2023, the country took an important step by approving the sanitary protocol for opening the Chinese market to Colombian beef exports, and in mid-2024, authorizations were effectively granted to approved plants so they could initiate exports.

Figures 33 and 34 – Fresh Beef Exports



Source: Legiscomex | 2Q25 Preliminary Data

Figures 35 and 36 – Export Destinations (% of Revenue)



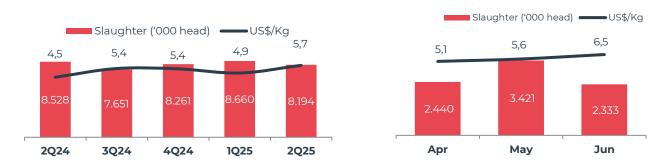
Source: Legiscomex | 2025 Preliminary Data

#### **Australia**

#### **Sheep Supply**

In 2Q25, around 8.2 million head of sheep were slaughtered in Australia. The average sheep price reached US\$5.74/kg, up by 17% over 1Q25 and by 29% over 2Q24.

Figures 37 and 38 – Sheep Slaughter and Average Price



Source: MLA – Meat & Livestock Australia | 2Q25 Preliminary Data



#### **Export Market**

Australian sheep exports reached 153,000 tons in 2Q25, flat both from QoQ and YoY. Revenue came to US\$1,027 million, increasing by 22% YoY and by 9% QoQ.

(US\$ million) ('000 tons) 1.027 942 915 843 851 163 152 153 155 150 2Q24 **3Q24** 4Q24 1Q25 2Q25 **2024 3Q24 4Q24 1Q25 2Q25** 

Figures 39 and 40 - Fresh Sheep Meat Exports

Source: TDM – Trade Data Monitor and DAFF – Department of Agriculture, Fisheries and Forestry | 2Q25 Preliminary Data

The USA accounted for 21% of Australian exports in 2Q25, surpassing China, which accounted for 16%, followed by the Saudi Arabia and Malaysia, with 8% and 5% of the market share in 2Q25, respectively.

**2Q25 2Q24** USA USA; 21% 26% Other 40% Other; 40% China; 16% China Iran United Arab South Saudi Arabia Korea: 5% **Emirates** 8% United Arab Saudi Arabia Malavsia: Malaysia Emirates; 5% 5% 5%

Figures 41 and 42 – Export Destinations (% of Revenue)

Source: TDM – Trade Data Monitor| 2Q25 Preliminary Data

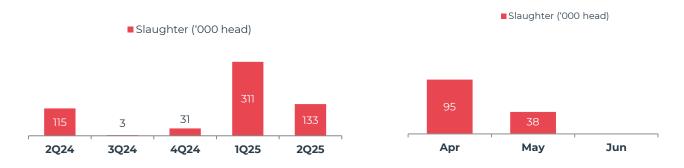
#### Chile

## **Sheep Supply**

In 2Q25, approximately 133,000 head of sheep were slaughtered in Chile, up by 15% over 2Q24, with an average sheep price remaining flat at US\$3.85/kg. It is worth noting that lamb slaughter in Chile is mainly influenced by weather conditions and production practices. Slaughter activity tends to be more intense during summer, when milder temperatures and greater pasture availability create more favorable conditions for herd development.



Figures 43 and 44 - Sheep Slaughter and Average Price



Source: Company and ODEPA - Oficina de Estudios y Políticas Agrarias | 2Q25 Preliminary Data

## **Export Market**

Chilean sheep meat exports reached 2,075 tons in 2Q25, up by 161% QoQ. Revenue totaled US\$15 million in 2Q25, representing a strong expansion compared to the previous quarter.

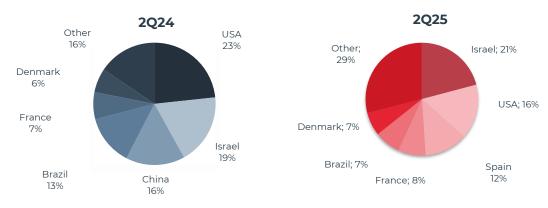
Figures 45 and 46 - Fresh Sheep Meat Exports



Source: Company and ODEPA - Oficina de Estudios y Políticas Agrarias | 2Q25 Preliminary Data

Israel accounted for 21% of Chilean exports in 2Q25, followed by the USA (16%), Spain (12%), and France (8%).

Figures 47 and 48 – Export Destinations (% of Revenue)



Source: ODEPA – Oficina de Estudios y Políticas Agrarias | 2Q25 Preliminary Data