

minerva
foods



EARNINGS
RELEASE
1Q24

Minerva (BEEF3)

Price on May 07, 2024:

R\$ 6.02

Market Cap:

R\$ 3,7 billion

Ações: 607.283.407

Free Float: 43,7%

Conference Call

May 09, 2024

Portuguese and English:

09:00 a.m. (Brasília)

08:00 a.m. (US EDT)

[Link Webcast](#)

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Earnings Release

Barretos, May 08, 2024 – Minerva S.A. (BM&FBOVESPA: BEEF3 | OTC - Nasdaq International: MRVSY), the South American leader in the export of fresh beef and cattle byproducts, which also operates in the processed foods segment, announces today its results for the first quarter of 2024. The financial and operational information herein is presented in BRGAAP and Brazilian reais (R\$), under International Financial Reporting Standards.

1Q24 Highlights

- Free cash flow in 1Q24, after financial expenses, Capex, and Working Capital, totaled R\$367 million. In LTM1Q24, recurring free cash flow totaled R\$1.3 billion, with free cash flow yield (annualized) of 35%*. Adjusted by the acquisitions of ALC and BPU, free cash flow totaled R\$1.5 billion. Since 2018, the Company's free cash generation has totaled R\$6.9 billion.
- Consolidated gross revenue reached R\$7.7 billion in 1Q24, with exports accounting for 58% of this amount. In LTM1Q24, gross revenue totaled R\$29.5 billion, with exports reaching 64% of gross revenue, reinforcing our position as the leading beef exporter in South America, with a market share of approximately 20%.
- EBITDA reached R\$628.9 million in 1Q24, with an EBITDA margin of 8.8%. In LTM1Q24, EBITDA totaled R\$2,659.6 million, with an EBITDA margin of 9.6%. EBITDA adjusted by BPU's pro-forma performance amounted to R\$2,688.6 million in 12 months.
- Net financial leverage – measured by the Net Debt/LTM Adjusted EBITDA ratio – ended the quarter at 2.8x, adjusted by BPU's pro-forma EBITDA and the disbursement of R\$1.5 billion, relating to the initial payment for the acquisition of Marfrig's assets in South America.
- Fight against illegal deforestation:** the Company reached 100% of monitoring of the direct supplier farms in Argentina, anticipating in six months the goal established for the country. Moreover, over 90% of Minerva Foods' direct supplier farms in Uruguay are now being monitored.
- Renewable energy:** the Company's Brazilian operations received the 'Renewable Energy' seal for the fourth consecutive year. The seal was received after the rigorous audit carried out by the Totum Institute, to certify that all the energy used by the operating units in Brazil was supplied by generation plants with high sustainability standards, which complied with the 17 Sustainable Development Goals (SDGs) of the United Nations (UN).
- MyCarbon:** a partnership formed with Yara, a world leader in plant nutrition, to develop actions on the farms participating in the *Renove* program for the recovery and increased productivity of pastures, through high-technology fertilization and customized plant nutrition recommendation. MyCarbon has also joined the '*Pecuária do Futuro*' project, aimed at modernizing livestock in Brazil through pasture recovery, increasing the efficiency of the production chain and enabling a sustainable business model with increased profitability and carbon credit generation.
- Social:** the Company's global operations received the 'Great Place to Work' certification. The result is based on employee surveys on the relationships built on a daily basis in the workplace, people management strategies, career development, engagement, credibility, and the trust of teams in their leaders. The certification expires in one year and includes the Company in the portfolio of the IGPTW B3 Index of the Brazilian stock exchange.
- Institutional:** according to Forest 500, Minerva Foods was ranked among the 10 companies with the highest scores in Brazil. The ranking analyzes the approach taken by companies and financial institutions to deforestation, conversion of natural ecosystem, and human rights violations.

*Calculated based on BEEF3 closing price on April 30, 2024:

Message from Management

Minerva Foods begins 2024 with results that reinforce our leading position in South America as one of the main players in the global animal protein market. We ended 1Q24 with a net revenue of R\$7.2 billion and a LTM EBITDA of approximately R\$2.7 billion. Free cash generation, one of Minerva Foods' priorities, totaled R\$367.2 million in the quarter and R\$1,283.9 million in the year, with an annualized FCF yield of 35%. Since 2018, the Company's free cash generation has amounted to approximately R\$6.9 billion, as a result of its efficient operational and financial management. Additionally, we ended the quarter with a solid capital structure, with the leverage ratio at 2.8x of the Net Debt/Adjusted EBITDA.

LTM EBITDA

R\$2.7 billion

LTM EBITDA Margin

9.6%

Leverage

2.8x

With approximately 60% of the consolidated gross revenue coming from exports, Minerva reaffirms one of its key strategies – an export driven company. Although there is seasonality at the start of the year, revenues recovered well, demonstrating the solidity and attractiveness of the global animal protein market. The scenario for the international beef market remains very promising: the imbalance between global beef supply and demand is still one of the great vectors of our industry. Facing one of its worst livestock cycles, the USA stands out as a major import market due to its strong supply restriction, which should go on for many quarters. It is worth noting the arbitration capacity among the markets where the Company has its customer portfolio, always in the pursuit of best commercial opportunities, which reflects the good performance of markets like Chile, Israel, and the European Union, contributing to reducing risks in export operations. In contrast, South America stands out for supply, benefiting from its current beef cycle, with record slaughter in Brazil in the first months of the year. Minerva Foods' geographic diversity once again proved to be an important pillar in terms of operational execution, mitigating volatility in certain origins, maintaining our competitiveness in the market. We underscore our distribution operation focused on the domestic market, especially in Brazil, which delivered an excellent performance, reaching R\$3.2 billion in gross revenue in 1Q24, mainly benefited from high animal availability and stable prices, in addition to the Company's efforts in maximizing its capillarity in the domestic market.

1Q24 Cash Generation

R\$367.2 million

LTM Cash Generation

R\$1,283.9 million

Annualized

FCF Yield

35%

Minerva Foods has once again shown excellence in operational execution – with a cash generation of R\$367.2 million at the end of 1Q24 and approximately R\$1.3 billion in the last twelve months. We maintained a solid and balanced balance sheet, with a flat net leverage of 2.8x.

In this first quarter, we continued to consolidate sustainability as an indispensable value of Minerva Foods' business model. We anticipated another goal as a part of our commitment, reaching 100% of the direct supplier farms in Argentina, which are now monitored based on socio-environmental criteria; in Uruguay, monitoring advanced significantly, with results above 90%. Moreover, thanks to strategic partnerships with organizations that share the same values, we are increasingly investing in speeding up changes that are necessary for increasingly sustainable livestock practices through our subsidiary MyCarbon and the *Renove* program.

Our work on and investments in the Company's sustainable development have also enabled us to maintain, for yet another year, the 'Renewable Energy' seal for all our operations in Brazil. Also, our global operation has been certified as a 'Great Place to Work' (GPTW). Each of these achievements contributes to the development of our business, creating value for our stakeholders and reaffirming our commitment to pursuing an increasingly sustainable, ethical, innovative and transparent business model.

We would like to close the first quarter of 2024 once again thanking our more than 22 thousand Minerva Foods employees for remaining focused on operational excellence, always with consistency and discipline. The Company's management remains committed and confident about our operational excellence throughout 2024, always respecting our 5 corporate values: innovation, commitment, results orientation, sustainability and recognition.

Minerva Foods – making connections between people, food and nature.

Fernando Galletti de Queiroz
Chief Executive Officer

Results Analysis

Key Consolidated Indicators

R\$ million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Total Slaughter ('000 head)	1,030.5	836.3	23.2%	1,078.3	-4.4%	4,068.0	3,711.4	9.6%
Total Sales Volume ('000 metric tons)	346.1	288.2	20.1%	354.2	-2.3%	1,348.1	1,236.2	9.1%
Gross Revenue	7,690.3	6,810.2	12.9%	6,510.7	18.1%	29,522.6	32,080.5	-8.0%
Export Market	4,476.5	4,260.8	5.1%	4,376.8	2.3%	18,832.8	21,455.1	-12.2%
Domestic Market	3,213.8	2,549.4	26.1%	2,133.9	50.6%	10,689.8	10,625.4	0.6%
Net Revenue	7,187.1	6,381.5	12.6%	6,166.0	16.6%	27,697.2	30,130.1	-8.1%
EBITDA	628.9	531.9	18.2%	605.9	3.8%	2,659.6	2,723.7	-2.4%
EBITDA Margin	8.8%	8.3%	0.5 p.p.	9.8%	-1.0 p.p.	9.6%	9.0%	0.6 p.p.
Net Debt / LTM EBITDA (x)	2.8 ^(a)	2.6 ^(c)	0.2	2.8 ^(b)	-	2.8	2.6	0.2
Net income	-186.2	114.0	N/A	19.8	N/A	95.4	654.4	-85.4%

(a) BPU's Pro-forma Adjusted EBITDA (R\$29.0 million) and net debt for the advance payment of investments (R\$1.5 billion)
(b) BPU's Pro-forma Adjusted EBITDA (R\$46.4 million) and net debt for the advance payment of investments (R\$1.5 billion)
(c) ALC's Pro-forma Adjusted EBITDA (R\$201 million)

Operational and financial performance

Slaughter

In 1Q24, consolidated slaughter volume totaled 1,030 head of cattle, up by 23% over 1Q23.

The consolidated sheep slaughter volume, from the Company's operations in Australia, reached 901.3 million head in 1Q24, up by 11% in the annual comparison.

Figure 1 – Consolidated Cattle Slaughter (thousand)

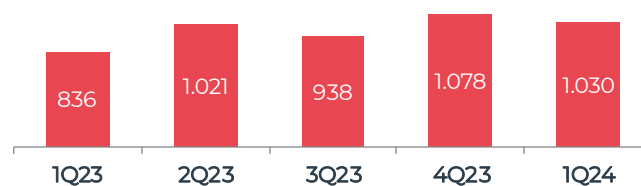
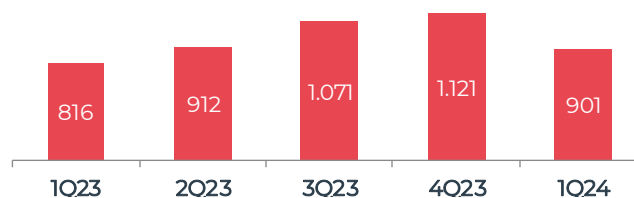


Figure 2 – Sheep Slaughter (thousand)



Gross Revenue

In 1Q24, the consolidated gross revenue reached R\$7.7 million, increasing 12.9% in the annual base and 18.1% from the previous quarter. In LTM1Q24, gross revenue totaled R\$29.5 billion.

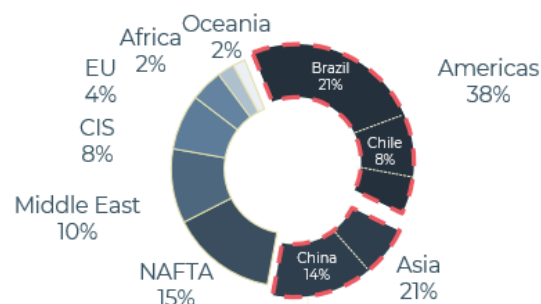
Figure 3 below shows the breakdown of gross revenue, with the Americas region accounting for 38%, Asia 21%, and the NAFTA market accounting for 15% of gross revenue for the quarter, followed by the Middle East, with 10%, CIS with 8%, Europe with 4%, and finally, Africa and Oceania, with 2% each.

See the table below for more details on gross revenue by business unit.

Gross Revenue (R\$ million)	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Brazil	3,901.4	2,902.5	34.4%	3,227.7	20.9%	14,517.8	15,178.1	-4.4%
Argentina	1,015.4	948.8	7.0%	-328.8	N/A	2,559.1	4,456.6	-42.6%
Colombia	286.5	345.2	-17.0%	275.6	3.9%	1,055.4	1,505.0	-29.9%
Paraguay	919.1	851.7	7.9%	1,234.6	-25.6%	4,338.2	4,762.3	-8.9%
Uruguay	741.7	828.2	-10.4%	1,286.3	-42.3%	3,625.4	3,383.0	7.2%
Australia	520.0	495.8	4.9%	441.1	17.9%	1,992.9	495.8	301.9%
Others ⁽¹⁾	306.2	438.0	-30.1%	374.3	-18.2%	1,433.8	2,299.6	-37.6%
Total	7,690.3	6,810.2	12.9%	6,510.7	18.1%	29,522.6	32,080.5	-8.0%

⁽¹⁾ consists of the result from live cattle exports, protein trading, energy trading, and resale of third-party products.

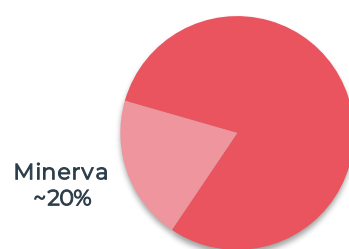
Figure 3 – Gross Revenue Breakdown by destination in 1Q24



Exports - Market Share

Minerva Foods remained the leading beef exporter on the continent. The Company accounted for approximately 20% of South American beef exports in the period.

Figure 4 – 1Q24 Market Share



Sources: Minerva, Secex, Penta-transaction, OCIT, INDEC/ICA, and Legiscomex

Export Market – 58.2% of Gross Revenue in 1Q24 | 63.8% in LTM1Q24

In 1Q24, gross revenue from exports totaled R\$4.5 billion, up by 5% year on year and by 2% quarter on quarter. In the last 12 months, export revenue totaled R\$18.8 billion.

The export market accounted for 51.5% of gross revenue of the Brazil division and 53.6% of its total volume. As for the operations in South America ex-Brazil (Argentina, Colombia, Paraguay and Uruguay), exports reached 68.6% of gross revenue and 66.4% of this region's volume. In relation to the sheep operation in Australia, exports accounted for 68.9% of gross revenue and 51.5% of total volume in the period.

Below is a more detailed description of the exports share in gross revenue and volume by origin:

Exports (% of Gross Revenue)*	1Q24	1Q23	4Q23
Brazil	51.5%	64.5%	62.3%
South America ex-Brazil	68.6%	66.4%	74.0%
Sheep	68.9%	72.2%	63.8%
Total	59.6%	66.9%	67.1%

*Excluding "Others"

Exports (% of Volume)*	1Q24	1Q23	4Q23
Brazil	53.6%	62.3%	59.4%
South America ex-Brazil	66.4%	60.9%	66.6%
Sheep	51.5%	59.3%	50.6%
Total	58.7%	61.6%	62.5%

*Excluding "Others"

Below is the export revenue evolution by region in the quarter and LTM:

- **Africa:** The region accounted for 3% of this division's exports in LTM1Q24, flat year on year.
- **Americas:** In the last 12 months, the Americas accounted for 19% of total exports, up by 2 p.p. year on year, being the second main destination of Minerva Foods' exports.
- **Asia:** Asia accounted for 37% of total exports in LTM1Q24, down by 13 p.p. over the same period a year ago, but remained as the main destination for our exports. China stood out, accounting for 29% of the Company's exports in the period.
- **CIS (Commonwealth of Independent States):** In the last 12 months, the Commonwealth of Independent States, represented mainly by Russia, accounted for 13% of exports, up by 4 p.p. year on year.
- **European Union:** In the last 12 months, the European Union accounted for 7% of the Company's exports, flat in relation to LTM1Q23.
- **NAFTA:** The region accounted for 12% of exports in the LTM1Q24, a substantial increase year on year from just 6%. It is worth noting that the United States continues to be the largest driver of demand in the region.
- **Middle East:** In LTM1Q24, the Middle East accounted for 9% of total exports, up by 2 p.p. in the annual comparison.

- Export revenue for the sheep operation in **Australia** in the last 12 months was distributed as follows: NAFTA representing 38%, followed by Asia with 25%, the Middle East with 19%, and the EU with 8%. Then, there is Oceania with 8% and Africa with a 2% share of exports.

Figures 5 and 6 – Breakdown of Export Revenue by Region ex-Australia

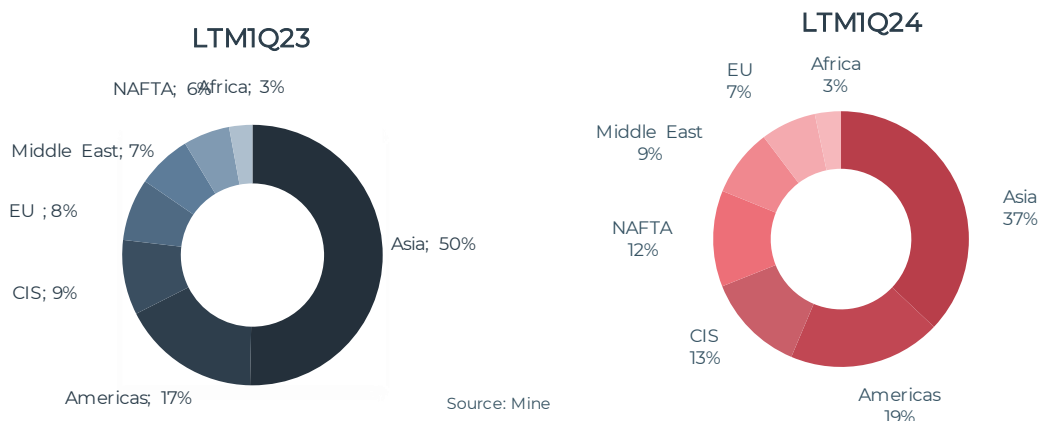
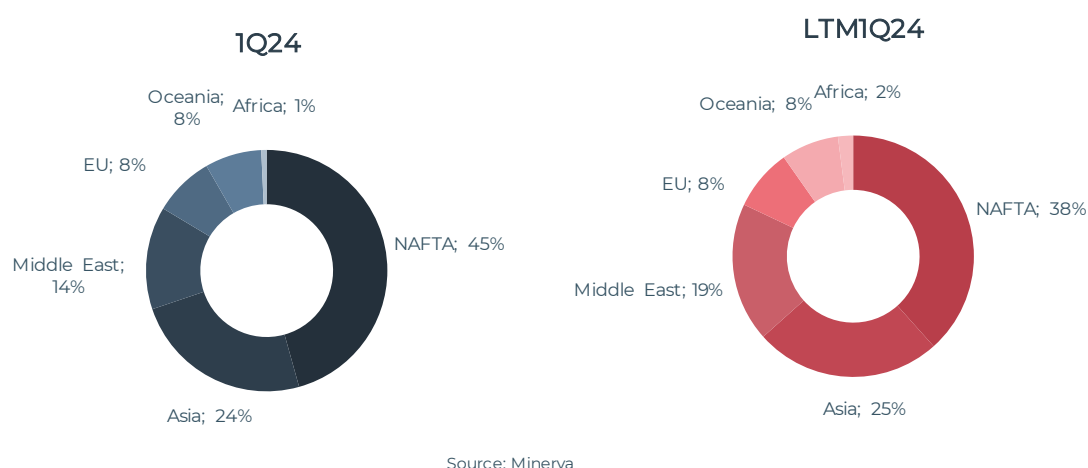


Figure 7 and 8 – Breakdown of Export Revenue in Australia



Domestic Market – 41.8% of Gross Revenue in 1Q24 | 36.2% in LTM1Q24

In 1Q24, gross revenue from the domestic market reached R\$3.2 billion, up by 26.1% over last year and by 50.6% over 4Q23. In the last 12 months, gross revenue from the domestic market totaled R\$10.7 billion. Volume reached 142.9 thousand tons in 1Q24, up by 28.4% year on year and by 7.7% quarter on quarter. In the last twelve months, the accumulated volume was 516.1 thousand tons, 16.1% higher than in LTM1Q23, confirming the domestic market recovery trend, especially in Brazil.

The breakdown of gross revenue, sales volume, and average price is as follows:







Gross Revenue (R\$ million)	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Export Market	4,476.5	4,260.8	5.1%	4,376.8	2.3%	18,832.8	21,455.1	-12.2%
Domestic Market	3,213.8	2,549.4	26.1%	2,133.9	50.6%	10,689.8	10,625.4	0.6%
Total	7,690.3	6,810.2	12.9%	6,510.7	18.1%	29,522.6	32,080.5	-8.0%

Sales Volume ('000 metric tons)	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Export Market	203.2	176.9	14.8%	221.5	-8.3%	832.1	791.7	5.1%
Domestic Market	142.9	111.3	28.4%	132.7	7.7%	516.1	444.5	16.1%
Total	346.1	288.2	20.1%	354.2	-2.3%	1,348.1	1,236.2	9.1%

Average Price	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Export Market (US\$/Kg)	4.4	4.6	-4.0%	4.0	11.6%	4.6	5.3	-12.8%
Domestic Market (R\$/Kg)	22.5	22.9	-1.8%	16.1	39.9%	20.7	23.9	-13.3%
Average Dollar (source: Central Bank of Brazil)	4.95	5.20	-4.7%	4.96	-0.1%	4.94	5.15	-4.2%

Breakdown by Origin

To increase the disclosure and transparency of the Company's information, a more detailed breakdown of performance by country is provided below:

	Brazil	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
	Gross Revenue	3,901.4	2,902.5	34.4%	3,227.7	20.9%	14,517.8	15,178.1	-4.4%
	Sales Volume	182.1	124.2	46.6%	156.8	16.2%	658.4	600.6	9.6%
	Argentina	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
	Gross Revenue	1,015.4	948.8	7.0%	-328.8	-408.8%	2,559.1	4,456.6	-42.6%
	Sales Volume	42.9	42.6	0.6%	37.3	14.9%	166.5	175.9	-5.3%
	Colombia	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
	Gross Revenue	286.5	345.2	-17.0%	275.6	3.9%	1,055.4	1,505.0	-29.9%
	Sales Volume	11.6	17.6	-33.8%	14.2	-18.0%	47.9	73.9	-35.1%
	Paraguay	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
	Gross Revenue	919.1	851.7	7.9%	1,234.6	-25.6%	4,338.2	4,762.3	-8.9%
	Sales Volume	49.4	47.2	4.7%	63.6	-22.3%	225.7	233.2	-3.2%
	Uruguay	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
	Gross Revenue	741.7	828.2	-10.4%	1,286.3	-42.3%	3,625.4	3,383.0	7.2%
	Sales Volume	38.4	34.7	10.4%	62.7	-38.9%	172.3	130.8	31.7%
	Australia	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
	Gross Revenue	520.0	495.8	4.9%	441.1	17.9%	1,992.9	-	-
	Sales Volume	21.7	21.9	-0.8%	19.6	10.7%	77.3	-	-
	Others	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
	Gross Revenue	306.2	438.0	-30.1%	374.3	-18.2%	1,433.8	2,299.6	-37.6%

Net Revenue

In 1Q24, Minerva Foods' net revenue was R\$7.2 billion, totaling R\$27.7 billion in the last twelve months. Net revenue saw increases of 16.6% quarter on quarter and 12.6% year on year.

R\$ million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Gross Revenue	7,690.3	6,810.2	12.9%	6,510.7	18.1%	29,522.6	32,080.5	-8.0%
Deductions and Discounts	-503.2	-428.7	17.4%	-344.7	46.0%	-1,825.4	-1,950.4	-6.4%
Net Revenue	7,187.1	6,381.5	12.6%	6,166.0	16.6%	27,697.2	30,130.1	-8.1%
% of Gross Revenue	93.5%	93.7%	-0.2 p.p.	94.7%	-1.2 p.p.	93.8%	93.9%	-0.1 p.p.

Cost of Goods Sold

(COGS) and Gross Margin

COGS corresponded to 80.1% of net revenue in 1Q24, implying in a gross margin of 19.9%, up by approximately 2 p.p. in the annual comparison. In LTM1Q24, COGS accounted for 79% of net revenue, consisting in a gross margin of 20.9% and increasing by 2 p.p. in the annual comparison.

R\$ million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Net Revenue	7,187.1	6,381.5	12.6%	6,166.0	16.6%	27,697.2	30,130.1	-8.1%
COGS	-5,757.9	-5,227.6	10.1%	-4,796.3	20.0%	-21,908.4	-24,464.8	-10.4%
% of Net Revenue	80.1%	81.9%	-1.8 p.p.	77.8%	2.3 p.p.	79.1%	81.2%	-2.1 p.p.
Gross profit	1,429.2	1,153.9	23.9%	1369.7	4.3%	5,788.8	5,665.3	2.2%
Gross Margin	19.9%	18.1%	1.8 p.p.	22.2%	-2.3 p.p.	20.9%	18.8%	2.1 p.p.

Selling,

General and Administrative Expenses

Selling expenses accounted for 8.4% of net revenue in 1Q24, while general and administrative expenses accounted for around 5.1%. It's worth noting that the increase in expenditure levels reflects, especially, the integration of BPU in Uruguay, starting from 3Q23. In LTM1Q24, selling expenses accounted for 8.3% of net revenue, while general and administrative expenses accounted for 5.1%.

R\$ million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Selling expenses	-606.8	-469.2	29.3%	-537.3	12.9%	-2,294.7	-2,322.7	-1.2%
% of Net Revenue	8.4%	7.4%	1.1 p.p.	8.7%	-0.3 p.p.	8.3%	7.7%	0.6 p.p.
G&A expenses	-368.9	-286.2	28.9%	-319.4	15.5%	-1,409.3	-1,082.2	30.2%
% of Net Revenue	5.1%	4.5%	0.6 p.p.	5.2%	0.0 p.p.	5.1%	3.6%	1.5 p.p.

EBITDA

In the first quarter of 2024, Minerva Foods' consolidated EBITDA reached the mark of R\$628.9 million, up by 18.2% year on year, with an EBITDA margin of 8.8%, an expansion of 40 bps over 1Q23.

In LTM1Q24, EBITDA totaled R\$2,659.6 million, with an EBITDA margin of 9.6%. Adjusted EBITDA, considering the BPU's pro-forma performance, totaled R\$2,688.6 million.

R\$ Million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Net Income (Loss)	-186.2	114.0	N/A	19.8	N/A	95.4	654.4	-85.4%
(+/-) Deferred Income Tax and Social Contribution	36.3	2.9	1147.4%	21.3	70.1%	-21.0	-12.8	63.7%
(+/-) Financial Result	626.5	284.0	120.6%	462.1	35.6%	2,051.5	1,631.5	25.7%
(+/-) Depreciation and Amortization	152.3	131.0	16.2%	102.7	48.3%	533.7	450.6	18.4%
EBITDA	628.9	531.9	18.2%	605.9	3.8%	2,659.6	2,723.7	-2.4%
EBITDA Margin	8.8%	8.3%	0.4 p.p.	9.8%	-1.1 p.p.	9.6%	9.0%	0.6 p.p.

Financial Result

The net financial result in 1Q24 was negative by R\$626.7 million, reflecting the "Financial Expense" line, as a result of our higher gross debt and the non-cash impact of the FX variation in the quarter.

It is worth noting that, in line with its risk management policy, the Company has been hedging at least 40% of its long-term debt in foreign currency.

R\$ Million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Financial Expenses	-712.5	-294.0	142.3%	-689.2	3.4%	-2,049.7	-1,250.8	63.9%
Financial Revenues	237.1	48.8	386.2%	228.2	3.9%	575.3	209.5	174.6%
Monetary Correction	-25.7	-16.3	57.3%	2.1	N/A	-62.4	-129.8	-51.9%
FX Variation	-266.0	-136.3	95.1%	296.3	N/A	-209.1	-154.9	35.0%
Other Expenses	140.4	113.9	23.3%	-299.5	N/A	-305.8	-305.5	0.1%
Financial Result	-626.7	-284.0	120.7%	-462.1	35.6%	-2,051.6	-1,631.5	25.8%
Average Dollar (R\$/US\$)	4.95	5.20	-4.7%	4.96	-0.1%	4.94	5.15	-4.2%
Closing Dollar (R\$/US\$)	5.00	5.08	-1.7%	4.84	3.2%	5.00	5.08	-1.7%

R\$ Million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
FX hedge	223.7	161.6	38.4%	-212.6	N/A	-13.7	80.1	N/A
Commodities Hedge	-7.4	18.6	N/A	2.4	N/A	23.3	-79.2	N/A
Fees, Commissions, and Other Financial Expenses	-75.9	-66.3	14.5%	-89.3	-15.0%	-315.4	-306.4	2.9%
Total	140.4	113.9	23.3%	-299.5	N/A	-305.8	-305.5	N/A

Net Income

Net income was negative by R\$186.2 million in 1Q24, reaching an accumulated net income of R\$95.4 million in LTM1Q24.

As explained above, net income for the period was impacted by the non-cash effect of the FX variation in 1Q24. Excluding such effect, net income was around R\$79.8 million in the quarter.

R\$ Million	1Q24	1Q23	Var. %	4Q23	Var. %	LTM1Q24	LTM1Q23	Var. %
Net income (loss) before Income Tax and Social Contribution	-149.9	116.9	N/A	41.1	N/A	74.4	641.6	-88.4%
Income Tax and Social Contribution	-36.3	-2.9	1,147.4%	-21.3	70.1%	21.0	12.8	63.7%
Net Income	-186.2	114.0	N/A	19.8	N/A	95.4	654.4	-85.4%
% Net Margin	-2.6%	1.8%	-4.4 p.p.	0.3%	-2.9 p.p.	0.3%	2.2%	-1.8 p.p.

Cash Flow

Operating Cash Flow

In 1Q24, the Company's operating cash flow was positive by R\$1,355.3 million. The variation in working capital requirements was positive by R\$317.5 million in the quarter. The working capital was positively impacted by the trade payables line, which contributed R\$196.7 million.

In LTM1Q24, the Company's operating cash flow totaled R\$4.1 billion.

R\$ Million	1Q24	1Q23	4Q23	LTM1Q24
Net Income	-186.2	114.0	19.8	95.4
(+) Net Income Adjustments	1,223.9	719.2	600.0	2,686.8
(+) Variation in working capital requirements	317.5	-841.5	318.0	1,278.9
Operating cash flow	1,355.3	-8.4	937.8	4,061.1

Free Cash Flow

In 1Q24, the Company's free cash flow, after investments, payment of interest, and working capital, was positive by R\$367.2 million.

Year to date, excluding impacts of the acquisition of ALC and BPU and the prepayment for the acquisition of Marfrig South America, free cash flow was positive by R\$1.5 billion. Considering the acquisition of ALC and BPU, free cash flow totaled R\$1,283.9 million. We emphasize that the Company's annualized free cash flow yield totaled 35% in 1Q24.

Since 2018, the Company's free cash generation has totaled R\$6.9 billion.

R\$ Million	1Q24	4Q23	3Q23	2Q23	LTM1Q24
EBITDA	628.9	605.9	713.7	711.2	2,660
CAPEX	-175.2	-223.5	-396.7	-187.1	-982.6
Financial Result (on a Cash Basis)	-404.0	-583.0	-290.0	-395.0	-1,672.0
Variation in working capital requirements	317.5	318.0	581.2	62.2	1,278.9
Free cash flow	367.2	117.3	608.1	191.3	1,283.9

Capital Structure

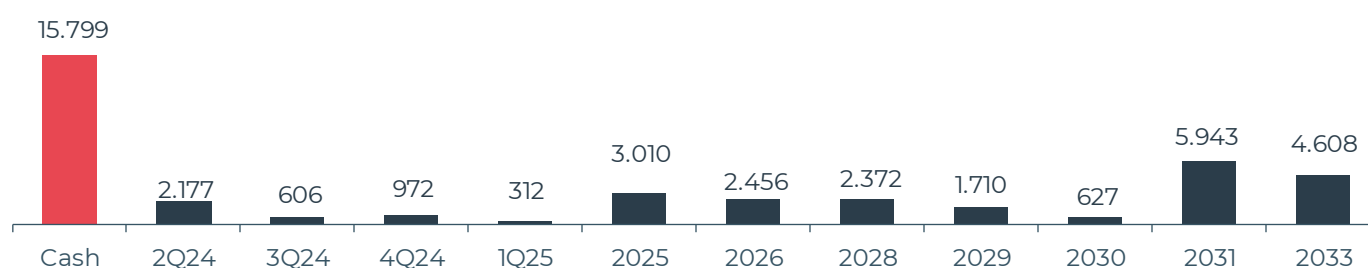
In 1Q24, the Company's cash position was R\$15.8 billion, sufficient to amortize its debt maturity schedule until 2030, and in line with Minerva Foods' conservative cash management and capital discipline.

On March 31, 2024, around 63% of the gross debt was pegged to the U.S. dollar and, according to our hedge policy, the Company hedges at least 40% of the long-term FX exposure, protecting its balance sheet at times of high exchange rate volatility. Debt duration was around 4.6 years at the end of 1Q24.

Still this quarter, honoring our commitment of maintaining a less onerous capital structure, the Company concluded the issue of its 14th simple debenture, totaling R\$2.0 billion, divided into 3 series, and opted to swap the 2nd and 3rd series, pegging them to CDI. Minerva Foods remains in line with its commitment to maintaining a balanced and healthy capital structure and lower risk profile.

Net leverage, measured by the Net Debt/LTM Adjusted EBITDA ratio, was flat, ending 1Q24 at 2.8x, adjusted by BPU's pro-forma EBITDA of R\$29.0 million, and the prepayment of R\$1.5 billion for the acquisition of Marfrig's selected assets in South America.

Figure 9 – Debt Amortization Schedule on 03/31/2024 (R\$ million)



R\$ Million	1Q24	1Q23	Var. (%)	4Q23	Var. (%)
Short-term Debt	4,067.0	2,255.1	80.3%	3,794.6	7.2%
% of Short-term Debt	16.4%	16.0%	0.4 p.p.	17.6%	-1.2 p.p.
Local Currency	2,958.4	453.7	552.1%	2,889.4	2.4%
Foreign Currency	1,108.6	1,801.4	-38.5%	905.1	22.5%
Long-term Debt	20,726.9	11,823.3	75.3%	17,762.3	16.7%
% of Long-term Debt	83.6%	84.0%	-0.4 p.p.	82.4%	1.2 p.p.
Local Currency	6,121.3	5,377.9	13.8%	4,557.9	34.3%
Foreign Currency	14,605.6	6,445.3	126.6%	13,204.4	10.6%
Total Debt	24,793.9	14,078.3	76.1%	21,556.9	15.0%
Local Currency	9,079.7	5,831.6	55.7%	7,447.4	21.9%
Foreign Currency	15,714.2	8,246.7	90.6%	14,109.5	11.4%
Cash and Cash Equivalents	-15,798.9	-6,373.6	147.9%	-12,678.6	24.6%
Net Debt	8,994.9	7,704.8	16.7%	8,878.3	1.3%
Net debt/adjusted EBITDA (x)	2,8(a)	2,6(c)	0,2	2,8(b)	0,0

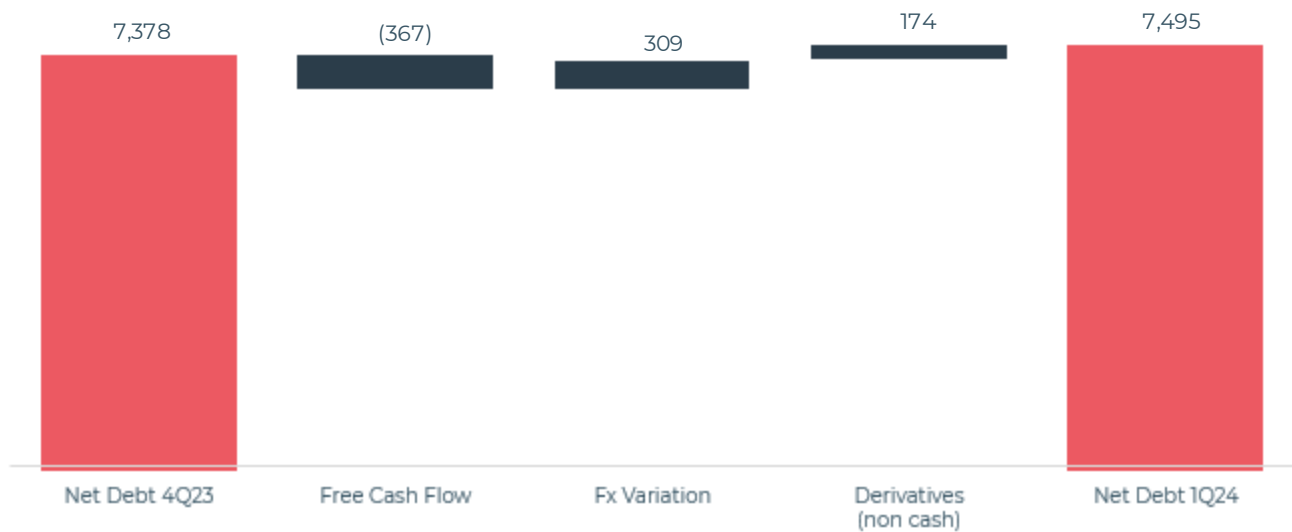
(a) BPU's Pro-forma Adjusted EBITDA (R\$29.0 million) and net debt for the advance payment of investments (R\$1.5 billion)

(b) BPU's Pro-forma Adjusted EBITDA (R\$46.4 million) and net debt for the advance payment of investments (R\$1.5 billion)

(c) ALC's Pro-forma Adjusted EBITDA (R\$201 million)

More details on the net debt variations in the quarter are provided below.

Figure 10 – Net Debt Bridge (R\$ million)



Net Debt adjusted by the advance payment of investments (R\$1.5 billion)

Capex

Capex totaled R\$175.2 million in 1Q24. Of this amount, around R\$134.7 million went to maintenance and R\$40.5 million to the organic expansion of our operating units.

See below a breakdown of investments (cash effect) by quarter and the last 12 months:

R\$ Million	1Q24	4Q23	3Q23	2Q23	LTM1Q24
Maintenance	134.7	141.8	141.4	125.4	543.3
Expansion	40.5	81.7	68.5	61.7	252.5
Investments in Marfrig's Target Assets	-	-	1,500.0	-	1,500.0
Total	175.2	223.5	1,709.9	187.1	2,295.8

ESG

In the first quarter of 2024, Minerva Foods made significant progress in its environmental, social, and governance (ESG) agenda, maintaining its position as a leading player in the animal protein sector. The Company's initiatives were guided by the goals set out in its Commitment to Sustainability.

Combating illegal deforestation in the value chain

The pioneering spirit of Minerva Foods in the fight against illegal deforestation in the value chain in Latin America was reflected in the achievement of yet another Commitment to Sustainability target. The Company has successfully achieved 100% monitoring of its direct supplier farms in Argentina, six years ahead of schedule. Brazil, Paraguay, and Colombia have already achieved 100% monitoring of their direct supplier farms against social and environmental criteria. In Uruguay, the Company has now reached the 90% milestone during the period.

'Renewable Energy' Seal

For the fourth consecutive year, Minerva Foods has been awarded the "Renewable Energy" seal. This seal is awarded by the Totum Institute, in partnership with the Brazilian Wind Energy Association (ABEEólica) and the Brazilian Clean Energy Association (Abragel). The recognition comes after a rigorous audit carried out by the Totum Institute to certify that all the energy consumed by the operating units in Brazil comes from power plants that meet high sustainability standards, these power plants met the 17 Sustainable Development Goals (SDGs) of the United Nations (UN). Apart from Brazil, Minerva Foods has already obtained certificates for its operations in the other countries in which it operates, allowing the Company to maintain zero greenhouse gas emissions for Scope 2 (market-based approach) for another year.

MyCarbon and the Renove Program

Created in 2021, MyCarbon is a subsidiary of Minerva Foods whose mission is to generate and commercialize carbon credits by contributing to the transformation of production chains to overcome climate change. The subsidiary has partnered with Yara, a world leader in plant nutrition, to develop initiatives on ranches participating in the Renove program. The aim is to restore and increase the productivity of pastures through the use of high-tech fertilizers and customized nutritional advice. MyCarbon has also joined the "Pecuária do Futuro" project, which aims to modernize cattle ranching in Brazil by promoting pasture restoration, increasing efficiency in the production chain and enabling a sustainable business model with increased profitability and the generation of carbon credits.

'Great Place to Work' Certification

The social actions developed under the "Prosperity of Our People" pillar of the Company's ESG agenda have led to the achievement of the "Great Place to Work" certification for Minerva Foods' global operations. This is based on employees' own assessment of the relationships they build on a daily basis, people management strategies, career development, engagement, credibility and the trust teams have in their leaders. The certification is valid for one year and places the Company in the IGPTW B3 Index Portfolio of the Brazilian Stock Exchange.

Institutional

The Company was recently evaluated by the Forest 500 ranking and placed among the top ten highest-scoring companies in Brazil. The ranking analyzes how companies and financial institutions address deforestation, conversion of natural ecosystems and human rights abuses.

About Minerva S.A.

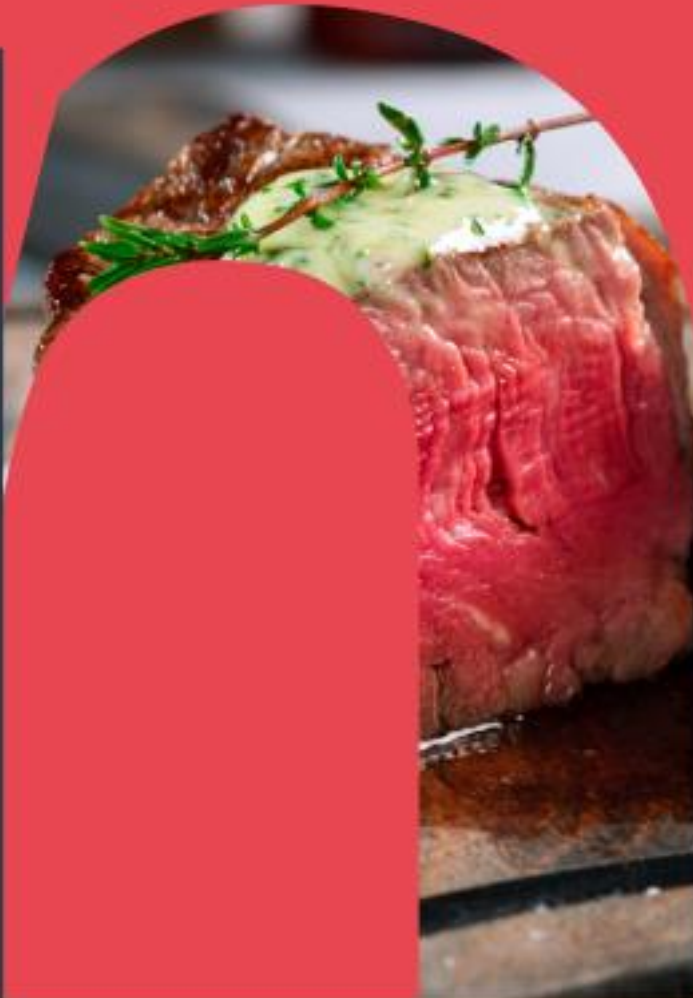
Minerva Foods is the South American leader in beef exports and also operates in the processed foods segment, selling its products to over 100 countries. Present in Brazil, Paraguay, Argentina, Uruguay, Colombia and Australia, Minerva operates 30 slaughter and deboning plants and 3 processing plants. During the last 12 months, the Company recorded gross sales revenue of **R\$29.5 billion**, 8% less than in LTM1Q23.

Relationship with Auditors

Under CVM Resolutions 80/2022 and 162/22, the Company announce that BDO RCS Auditores Independentes SS Ltda were not engaged in services other than those related to the external audit in 2023, and in the quarter ended March 31, 2024, that may lead to conflicts of interest, loss of independence, or objectivity in the auditing services provided.

Statement from Management

Under CVM Instructions, Management declares that it has discussed, reviewed, and agreed with the individual and consolidated interim accounting information related to the period ended March 31, 2024, and the conclusions in the independent auditors' review report, hereby authorizing their disclosure.



APPENDIX 1 - INCOME STATEMENT (CONSOLIDATED)

(R\$ thousand)	1Q24	1Q23	4Q23
Net operating revenue	7,187,084	6,381,473	6,166,017
Cost of goods sold	-5,757,922	-5,227,573	-4,796,272
Gross profit	1,429,162	1,153,900	1,369,745
Selling expenses	-606,818	-469,219	-537,270
General and administrative expenses	-368,868	-286,186	-319,401
Other operating revenues (expenses)	23,114	2,366	-9,831
Result before financial revenues (expenses)	476,590	400,861	503,243
Financial expenses	-712,475	-294,034	-689,159
Financial revenue	237,111	48,771	228,184
Monetary correction	-25,655	-16,308	2,118
FX variation	-266,045	-136,336	296,258
Other expenses	140,597	113,918	-299,507
Financial result	-626,467	-283,989	-462,106
Income (loss) before taxes	-149,877	116,872	41,137
Income and social contribution taxes - current	-7,399	712	-10,121
Income and social contribution taxes - deferred	-28,875	-3,620	-11,206
Income (loss) for the period before non-controlling interest	-186,151	113,964	19,810
Controlling shareholders	-200,931	119,783	27,765
Non-controlling shareholders	14,780	-5,819	-7,955
Profit (loss) for the period	-186,151	113,964	19,810

APPENDIX 2 - BALANCE SHEET (CONSOLIDATED)

(R\$ thousand)	1Q24	4Q23
ASSETS		
Cash and cash equivalents	15,798,949	12,678,589
Trade receivables	2,694,153	2,402,072
Inventories	2,044,735	2,017,905
Biological assets	88,288	55,210
Taxes recoverable	593,982	545,882
Other receivables	474,299	436,042
Total current assets	21,694,406	18,135,700
Taxes recoverable	105,707	100,326
Deferred tax assets	911,270	910,184
Other receivables	313,722	318,077
Judicial deposits	13,459	13,654
Advance payment for the acquisition of investments	1,500,000	1,500,000
Investments	204,119	197,455
Fixed assets	6,089,936	5,693,291
Intangible assets	1,737,370	1,725,467
Total non-current assets	10,875,583	10,458,454
Total assets	32,569,989	28,594,154
LIABILITIES		
Loans and financing	4,067,004	3,794,555
Leases	10,299	10,477
Trade payables	3,924,256	3,727,546
Labor and tax liabilities	475,266	402,835
Other payables	2,286,271	1,811,090
Total current liabilities	10,763,096	9,746,503
Loans and financing	20,726,891	17,762,327
Leases	14,785	17,495
Labor and tax liabilities	33,987	35,219
Provision for contingencies	35,930	36,178
Other payables	100,153	102,378
Deferred tax liabilities	377,572	234,504
Total non-current liabilities	21,289,318	18,188,101
Shareholders' equity		
Share capital	1,619,074	1,619,074
Capital reserves	163,576	156,771
Revaluation reserves	44,035	44,422
Profit reserves	979,869	979,869
Retained earnings (losses)	-200,543	0
Treasury shares	-215,699	-215,699
Other comprehensive income (loss)	-2,368,582	-2,410,058
Total shareholders' equity attributed to controlling shareholders	21,730	174,379
Non-controlling interest	495,845	485,171
Total shareholders' equity	517,575	659,550
Total liabilities and shareholders' equity	32,569,989	28,594,154

APPENDIX 3 – CASH FLOW (CONSOLIDATED)

(R\$ thousand)	1Q24	1Q23	4Q23
Cash flow from operating activities			
Result for the period	-186,151	113,964	19,810
Adjustments to reconcile net income provided by operating activities:			
Depreciation and amortization	152,291	131,020	102,657
Expected loss with doubtful accounts	0	2,548	1,623
Proceeds from the sale of fixed assets	3,871	50	14,928
Fair value of biological assets	-15,833	48,263	0
Deferred income tax and social contribution	28,875	3,620	11,206
Financial charges	713,129	295,146	691,662
FX/monetary variation – not realized	309,356	216,864	-233,544
Monetary correction	25,655	16,308	-2,118
Provision for procedural risks	-248	-20	-617
Equity instruments granted	6,805	5,368	14,244
Trade receivables and other receivables	-325,983	337,559	-557,942
Inventories	-26,830	-86,016	-599,065
Biological assets	-17,245	2,304	156,804
Taxes recoverable	-53,481	73,807	127,701
Judicial deposits	195	114	7,512
Trade payables	196,710	-867,341	900,426
Labor and tax liabilities	71,199	-44,523	-27,904
Other payables	472,956	-257,391	310,419
Cash flow from operating activities	1,355,271	-8,356	937,802
Cash flow from investing activities			
Advance payment for the acquisition of investments	0	0	-1,500,000
Investment acquisition and capitalization in subsidiaries	-6,664	-245,225	-31,917
Acquisition of intangible assets, net	-9,438	-4,303	-4,032
Acquisition of fixed assets, net	-165,765	-121,963	-187,597
Cash flow from investing activities	-181,867	-371,491	-1,723,546
Cash flow from financing activities			
Loans and financing raised	2,952,652	695,083	2,705,688
Loans and financing settled	-1,048,124	-895,231	-1,171,416
Commercial leasing	-6,541	-2,937	-3,313
Non-controlling interest	10,674	-26,484	874
Cash flow from financing activities	1,908,661	-229,569	1,531,833
FX variation on cash and cash equivalents	38,295	-88,480	-24,794
Net increase (decrease) in cash and cash equivalents	3,120,360	-697,896	721,295
Cash and cash equivalents			
Beginning of the period	12,678,589	7,071,463	10,457,294
End of the period	15,798,949	6,373,567	12,678,589
Net increase (decrease) in cash and cash equivalents	3,120,360	-697,896	2,221,295

APPENDIX 4 – FOREIGN EXCHANGE

(R\$ thousand)	1Q24	1Q23	4Q23
(US\$ - Closing)	5.01	5.06	4.85
Brazil (R\$/US\$)	7,385.50	7,181.80	7,275.00
Paraguay (PYG/US\$)	37.50	41.14	38.87
Uruguay (UYU/US\$)	857.67	208.98	808.48
Argentina (ARS/US\$)	3,859.43	4,653.96	3,875.34
Colombia (COP/US\$)	1.53	1.49	1.47
Australia (AUD/US\$)	5.01	5.06	4.85