



press release



Our profitably improvement is underway as a result of a combination of operational advancements and the benefits derived from our transformation plan. Expectations for the remainder of the year remain in line with the annual guidance. Our transformation has been moving along as expected and has led to shifts in the way we serve the segments, allowing us to achieve greater efficiency and agility, and contributing to a more sustainable path towards regaining profitability.

Recurring net income was R\$5.9 billion in 1Q25, an increase of 8.6% q/q and 39.3% y/y. As a result, ROAE topped 14.4% in the quarter. We would like to point out the impressive performance of the operating income, which amounted to R\$7.5 billion in the quarter, up 8.2% q/q and 51.5% y/y.

Revenue reached R\$32.3 billion in the quarter, rising 15.3% y/y, driven by an expressive growth in three key components: total NII, fee and commission income and income from insurance.

The NII reached R\$17.2 billion in the quarter, up 1.4% q/q and 13.7% y/y. Breaking this down, a greater contribution came from client NII, which totaled R\$16.8 billion, up 4% q/q and 15% y/y, driven by the increase in the loan portfolio and the average rate (from 8.4% in 4Q24 to 8.6% in 1Q25). Market NII was R\$462 million in 1Q25 due to the effective protection from ALM strategies in a context of high Selic rate.

The expanded loan portfolio exceeded the R\$1 trillion mark, rising 12.9% y/y and 2.4% q/q in 1Q25. The share of secured product lines rose from 54% in 4Q24 to 57% in 1Q25. We continue to reduce our risk appetite, while continuing to do good business.

The effects of exchange appreciation along with weaker demand from large companies, which are mostly financing themselves through the capital markets, generated a reduction in foreign currency portfolios and other portfolios of Large Companies. The demand for loans remained solid for the Individuals and Micro, Small, and Medium-Enterprises (MSME) segments. With the acquisition of 50% of John Deere Bank, we incorporated R\$17.3 billion into our loan portfolio over 1Q25.

In terms of loans for Individual clients, our portfolio experienced significant growth in real estate, personal, rural and payroll-deductible loans. In terms of MSME, we continue to prioritize loan origination with guarantees, such as working capital loans within the PRONAMPE, FGO, and FGI programs.

The total delinquency ratio remains steady, with stability in Individuals loans and a reduction in MSME, even considering the growth in operations with Individuals (+4.8% q/q) and Companies (+1.5% q/q). The cost of credit was stable at 3.0%. We point to a decrease of R\$3.2 billion in the restructured portfolio compared to the previous quarter, and R\$7.2 billion in the annual comparison.

The performance of insurance activities was significant. The income settled at R\$5.3 billion (32.7% y/y) and net income reached R\$2.4 billion (25.3% y/y). The financial income grew within expectations and the operational improvement continued, driven by a reduction in claims by 7.5 p.p. against 1Q24, particularly in terms of the Health sector. The ROAE of the insurance company was 22.4% in 1Q25, compared to 19.8% a year earlier.

Operating expenses increased 12.3% y/y, in line with expectations. Excluding the increased stake in Cielo and the acquisition of 50% of John Deere Bank, expenses would have grown by 8.8% y/y. This rate of growth largely reflects the investments being made in the bank and its affiliates. Looking only at personnel and administrative expenses, there was a 3.7% y/y growth in 1Q25, below inflation for the period, underlining the strong cost-control measures currently in place within the Organization.

Tier 1 capital stood at 13.0%, an increase of 0.6 p.p. compared to December 2024, the common equity ratio increased from 10.5% to 11.1% this quarter. We allocated R\$3.3 billion in interest on shareholders' equity in 1Q25.

We maintain the guidance for 2025. It includes the effects of the increased stake in Cielo and the impacts of Resolution No. 4,966. As the guidance suggests, revenue growth will be the primary reason for improving our profitability for the year. It will be a gradual and secure process, with control of credit risk.

Our transformation plan, guided by customer centricity, is progressing positively and within expectations. In 1Q25, we continued to adjust our footprints and are making great strides towards changing the way we provide services to our clients. We introduced another platform dedicated to agribusiness for the middle market and we are expanding the client base in the new Principal (High-Income) segment. We have introduced initiatives to improve how companies manage their cash flow. Our credit business unit continued to make progress in modeling, pricing and risk management. In terms of personnel, the cultural evolution program has taken off and is being implemented. The plan will continue to be executed in an accelerated manner involving significant investments in technology (including the induction of professionals) and the launch of a new value proposition for the mass-market, including a revamped platform and App and greater availability of solutions through self-service and remote channel.

We remain committed to sustainable business practices and support our clients in the transition to a greener, more resilient and inclusive economy. Up to March 2025, we had allocated R\$319 billion to sectors and activities with socio-environmental benefits, with an updated target of R\$350 billion at the end of 2025.

The following information details our performance in 1Q25, including income data, balance sheet and various indicators.

enjoy the reading!

highlights 1Q25



consolidated recurring net income

R\$5.9 bi

Δ 8.6% q/q Δ 39.3% y/y

ROAE 1Q25

14.4%

Δ 1.7 p.p. q/q Δ 4.2 p.p. y/y

main data selected



total
revenue

R\$32.3 bi ⁽¹⁾

▽ 1.5% q/q Δ 15.3% y/y

total net interest income

Δ 1.4% q/q Δ 13.7% y/y

fee and commission income

▽ 4.8% q/q Δ 10.2% y/y

insurance, pension plans and
capitalization bonds

▽ 4.1% q/q Δ 32.7% y/y

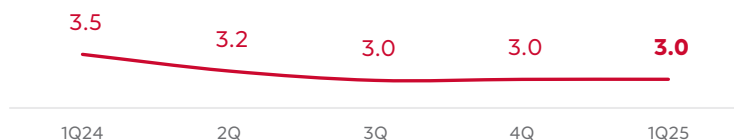


cost of credit

R\$7.6 bi

Δ 2.4% q/q ▽ 2.2% y/y

Loan Loss Provision / Expanded Loan Portfolio (% Annualized)



personnel + administrative expenses ⁽²⁾

R\$12.0 bi

▽ 8.5% q/q Δ 3.7% y/y

Disregarding the effect of the increase in stake Cielo and acquisition of John Deere Bank:
(1) (2.0%) q/q and 12.9% y/y; and (2) (8.6%) q/q and 1.8% y/y.

expanded loan portfolio

R\$1.0 tri

Δ 2.4% q/q

Δ 12.9% y/y



individuals

R\$432.9 bi

Δ 4.5% q/q

Δ 16.2% y/y



companies

R\$572.3 bi

Δ 0.8% q/q

Δ 10.6% y/y

MSME

Δ 3.5% q/q

Δ 29.6% y/y

LARGE COMPANIES

▽ 0.8% q/q

Δ 1.2% y/y



loan indicators

over 90 days total ratio

4.1%

Δ 0.1 p.p. q/q

▽ 0.9 p.p. y/y



basel – tier I

13.0%

Δ 0.6 p.p. q/q Δ 0.3 p.p. y/y

insurance group

recurring net income

R\$2.4 bi

▽ 3.6% q/q Δ 25.3% y/y

ROAE 1Q25

22.4%

▽ 2.7 p.p. q/q Δ 2.6 p.p. y/y

revenue

R\$30.0 bi

▽ 4.7% q/q Δ 7.3% y/y

claims ratio 1Q25

70.9%

▽ 1.3 p.p. q/q ▽ 7.5 p.p. y/y

key highlights

- Growing profitability according to plan
- The revenue performance is the main reason for the improved profitability
- Net interest income grows, evidencing the strategy of credit production with adequate mix and greater efficiency in the funding
- The expenses are in line with the expected
- Delinquency is controlled, even considering the growth of the Individual and MSME portfolios
- Insurance with strong operational improvement and ROAE of 22.4%
- Traction transformational program, contributing to a better operational performance



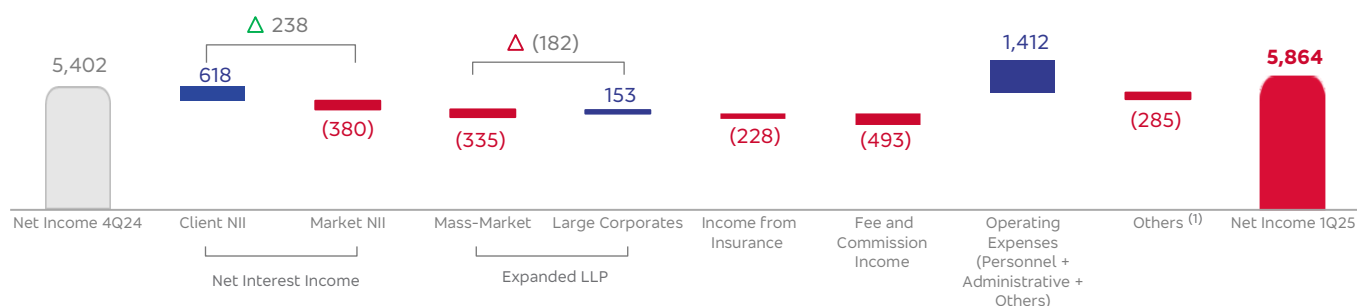
recurring net income statement



R\$ million	1Q25	4Q24	1Q24	Variation %	
	1Q25 x 4Q24	1Q25 x 1Q24			
\\ Net Interest Income	17,233	16,995	15,152	1.4	13.7
Client NII	16,771	16,153	14,522	3.8	15.5
Market NII	462	842	630	(45.1)	(26.7)
\\ Expenses with Expanded Loan Loss Provisions	(7,642)	(7,460)	(7,811)	2.4	(2.2)
\\ NII Net of Provisions	9,591	9,535	7,341	0.6	30.6
Income from Insurance, Pension Plans and Capitalization Bonds	5,303	5,531	3,997	(4.1)	32.7
Fee and Commission Income	9,769	10,262	8,861	(4.8)	10.2
Operating Expenses	(15,006)	(16,418)	(13,360)	(8.6)	12.3
Personnel Expenses	(6,705)	(6,773)	(6,059)	(1.0)	10.7
Other Administrative Expenses	(5,265)	(6,315)	(5,483)	(16.6)	(4.0)
Other Income / (Operating Expenses)	(3,036)	(3,330)	(1,818)	(8.8)	67.0
Tax Expenses	(2,165)	(2,031)	(1,918)	6.6	12.9
Equity in the earnings (losses) of unconsolidated and jointly controlled subsidiaries	50	90	56	(44.4)	(10.7)
\\ Operating Income	7,542	6,969	4,977	8.2	51.5
Non-Operating Income	65	40	14	62.5	-
Income Tax / Social Contribution	(1,622)	(1,490)	(675)	8.9	-
Non-controlling interests in subsidiaries	(121)	(117)	(105)	3.4	15.2
\\ Recurring Net Income	5,864	5,402	4,211	8.6	39.3
Non-Recurring Events	(62)	(468)	-	(86.8)	-
Provision for Restructuring ⁽¹⁾	-	(443)	-	-	-
Impairment of Non-Financial Assets ⁽²⁾	-	(25)	-	-	-
Others ⁽³⁾	(62)	-	-	-	-
Book Net Income	5,802	4,934	4,211	17.6	37.8

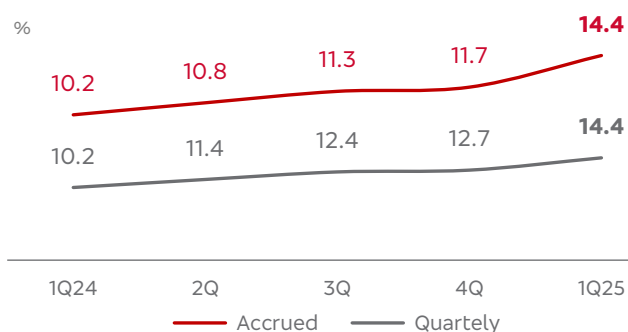
(1) Mainly by restructuring in the branch network; (2) It includes impairment of assets related to the acquisition of right for the provision of financial services and software; and (3) It refers to adherence to the Comprehensive Transaction Program (PTI), according to the Notice No. 25/2024 of the Attorney General's Office of the National Treasury (PGFN) and the Federal Revenue of Brazil (RFB).

recurring net income movement in the quarter | R\$ million



(1) Tax Expenses, Equity in the Earnings of Affiliates, Non-Operating Income, Income Tax/Social Contribution and Minority Share.

ROAE Quarterly and Accrued



ER / Risk – Adjusted ER

