

**CI&T**

**EARNINGS  
CALL 1Q26**

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TODAY

# HELLO, WE ARE



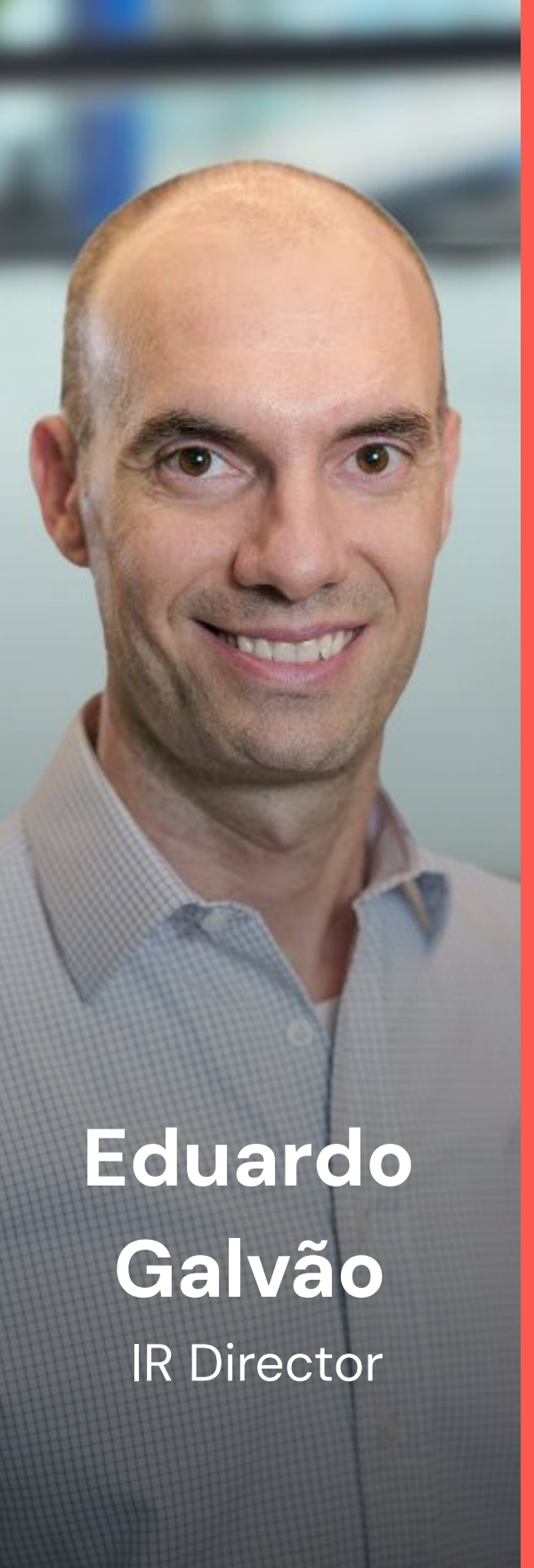
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Gon**  
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CEO



**Bruno  
Guicardi**  
Founder & NAE  
President



**Stanley  
Rodrigues**  
Partner  
CFO



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Galvão**  
IR Director



# SAFE HARBOR AND NON-IFRS MEASURES

**FORWARD-LOOKING STATEMENTS** This presentation includes forward-looking statements within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact that may be deemed forward-looking statements include, but are not limited to: the statements under Business Outlook, including expectations relating to revenues and other financial or business metrics; statements regarding relationships with clients; and any other statements of expectations or beliefs. The words “believe”, “will”, “may”, “may have”, “would”, “estimate”, “continues”, “anticipates”, “intends”, “plans”, “expects”, “budget”, “scheduled”, “forecasts” and similar words are intended to identify estimates and forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements represent our management’s beliefs and assumptions only as of the date of this presentation. You should read this presentation with the understanding that our actual future results may be materially different from our expectations. These statements are subject to known and unknown risks, uncertainties, and other factors that may cause our actual results, levels of activity, performance, or achievements to be materially different from those expressed or implied by such statements in this press release, including risk related to global economic conditions, clients’ demand, and our ability to execute our growth strategy and strategic plans. Additional information about these and other risks and uncertainties is contained in the Risk Factors section of CI&T’s annual report on Form 20-F. Additional information will be made available in our Annual Reports on Form 20-F, and other filings and reports that we may file from time to time with the SEC. Except as required by law, we assume no obligation to and do not intend to update these forward-looking statements or to update the reasons why actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

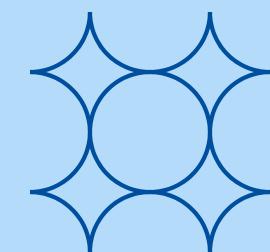
**NON-IFRS MEASURES** We regularly monitor certain financial and operating metrics to evaluate our business, measure our performance, identify trends affecting our business, formulate financial projections, and make strategic decisions. These non-IFRS financial measures include Adjusted Gross Profit, Adjusted Gross Profit Margin, Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Profit, Adjusted Profit Margin, Revenue at Constant Currency, and Adjusted Diluted EPS. They should be considered in addition to results prepared in accordance with IFRS, but not as substitutes for IFRS results. In addition, our calculation of these non-IFRS financial measures may differ from those used by other companies, and therefore, comparability may be limited. These non-IFRS financial measures are provided as additional information to enhance investors’ understanding of our operations’ historical and current financial performance.

We calculate Revenue at Constant Currency by translating Revenue from entities reporting in foreign currencies into U.S dollars using the comparable foreign currency exchange rates from the prior period to show changes in our revenue without giving effect to period-to-period currency fluctuations. In calculating Adjusted Gross Profit, we exclude cost components unrelated to the direct management of our services. For the periods presented, the adjustments applied were: (i) depreciation and amortization related to the costs of services provided and (ii) share-based compensation expenses.

We calculate Adjusted EBITDA for the periods presented as Profit, plus net finance costs, income tax expense, depreciation and amortization, plus: (i) share-based compensation expenses.

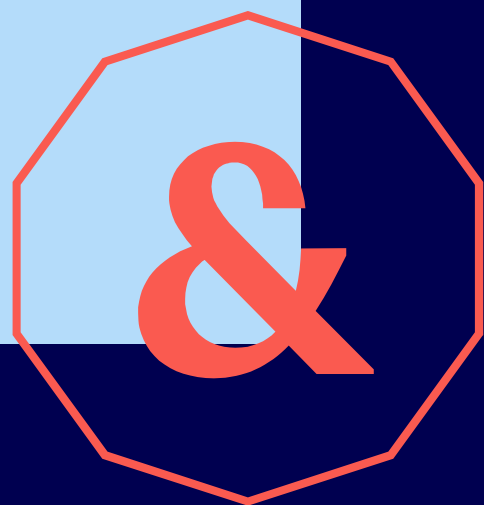
In calculating Adjusted Profit and Adjusted Diluted EPS, we exclude components unrelated to the direct management of our services. For the periods presented, the adjustments have been made for (i) share-based compensation expenses (ii) acquisition-related expenses; and (iii) the tax effects of non-IFRS adjustments.

CI&T is not providing a quantitative reconciliation of its forward-looking non-IFRS Revenue at Constant Currency and Adjusted EBITDA Margin to the most directly comparable IFRS measure because it cannot reasonably predict the outcome of certain significant items without unreasonable efforts. These items include, but are not limited to, share-based compensation expenses, acquisition-related expenses, the tax effect of non-IFRS measures, foreign currency exchange gains/losses, and other items. These items are uncertain, depend on various factors, and could have a material impact on our IFRS-reported results for the guidance period.



Q&A SESSION

Submit your **question** via email to  
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**CI&T**

# **TECH-INTEGRATED BUSINESS SOLUTIONS**

**Accelerating AI Deployment  
& Advancing AI Monetization**



# CI&T

## 1Q26 Financial Highlights

Revenue in 1Q26

**\$136.6M**

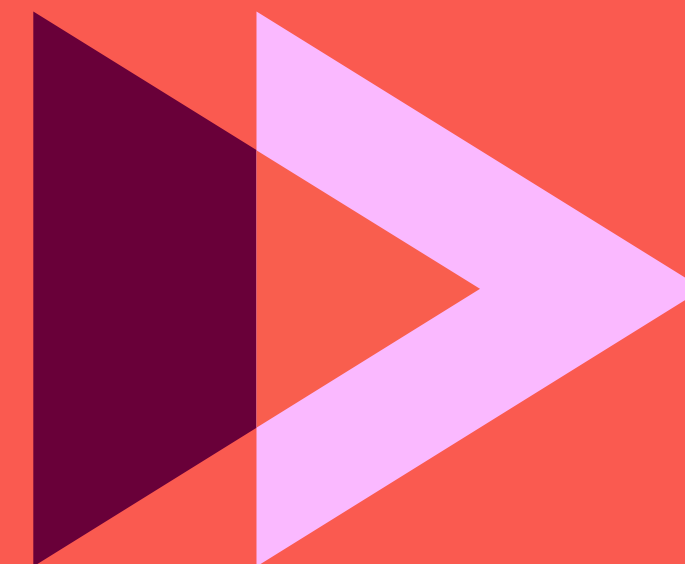
**+23.2% organic growth or  
+15.5% at Constant Currency YoY <sup>(1)</sup>**

Adjusted EBITDA Margin <sup>(1)</sup>

**15.2%**

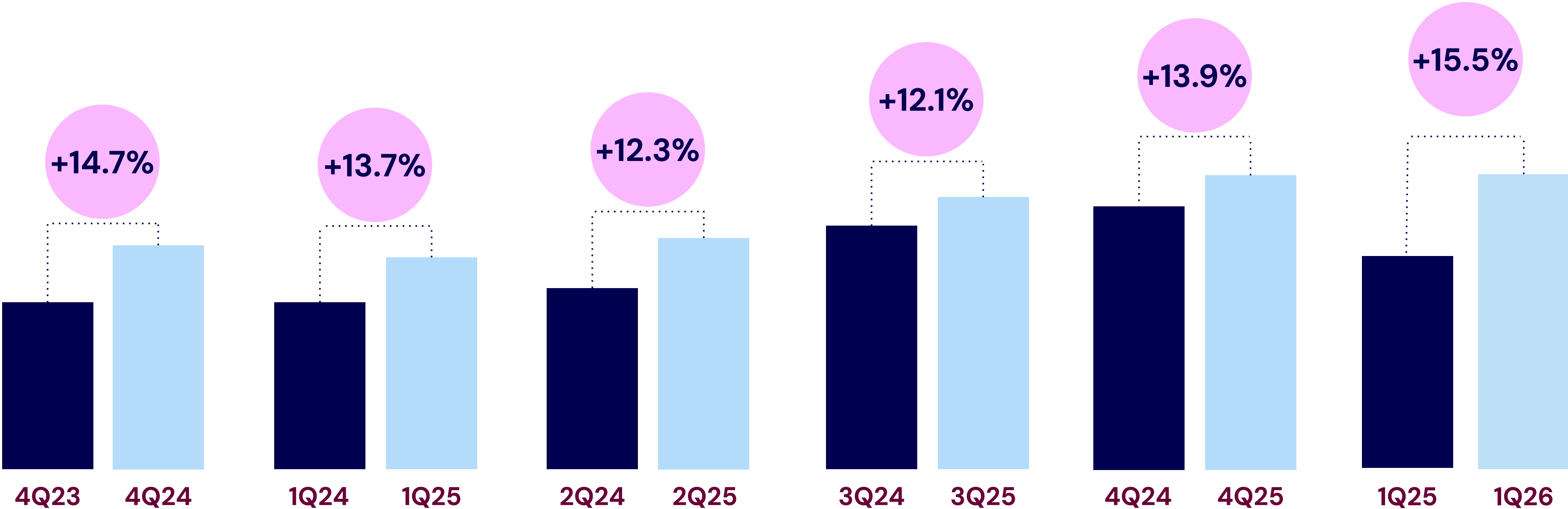
Operating Cash Flow/Adj. EBITDA <sup>(1)</sup>

**65%**



# Sustained Momentum: Six Quarters of Consecutive Double-Digit Growth

Revenue Growth at constant Currency (y-o-y)<sup>(1)</sup>



(1) Revenue Growth at Constant Currency is a non-IFRS financial measure. See disclosure regarding non-IFRS measures.

# GLOBAL TALENT NETWORK

**8.0**  
**Thousand**  
**CI&Ters**

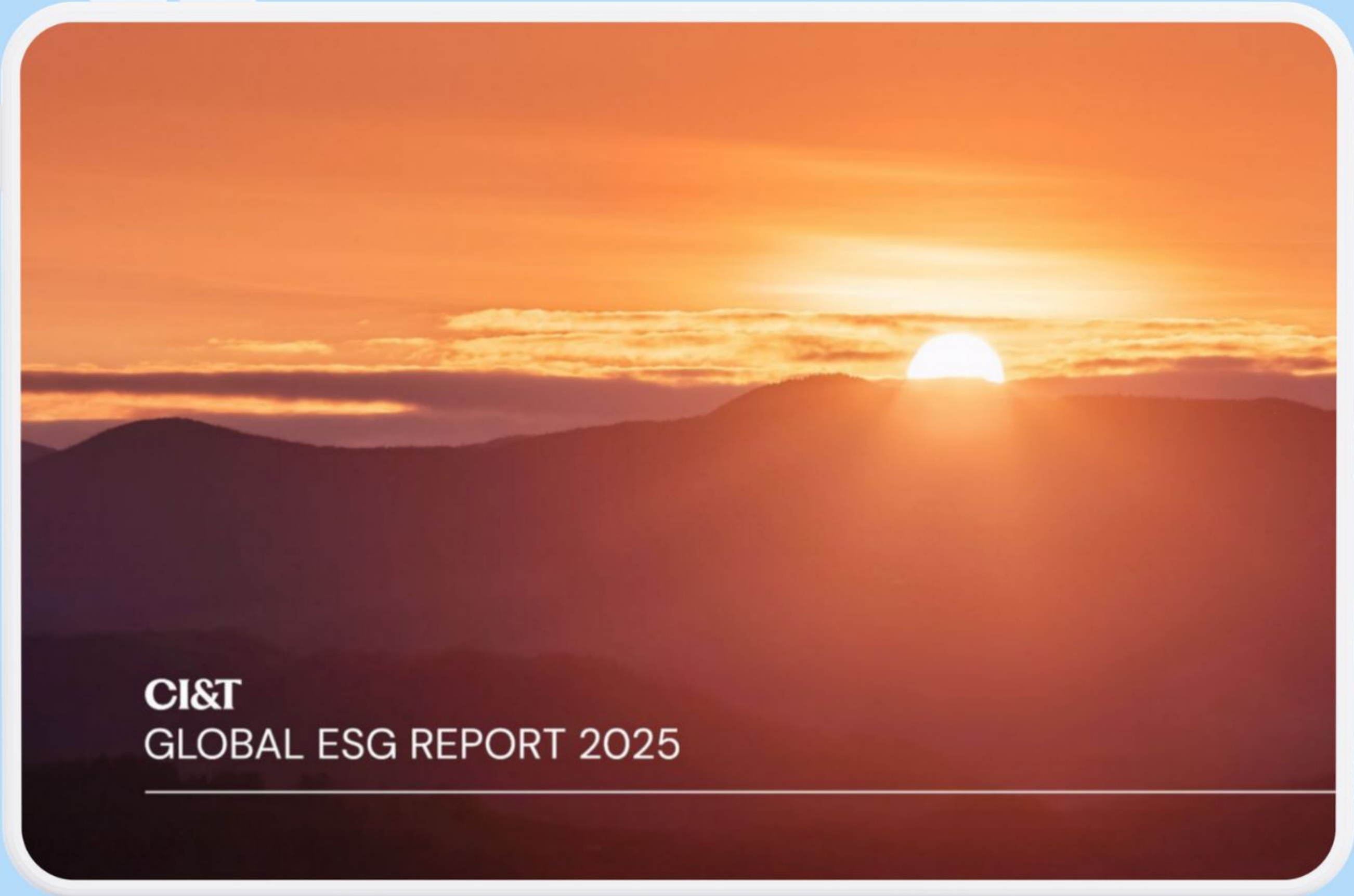
With an average of  
**6.6 thousand**  
AI-Builders <sup>2</sup>

**10.3%**  
Attrition <sup>1</sup>

**'GLASSDOOR'**  
**4.1** ★★★★★☆

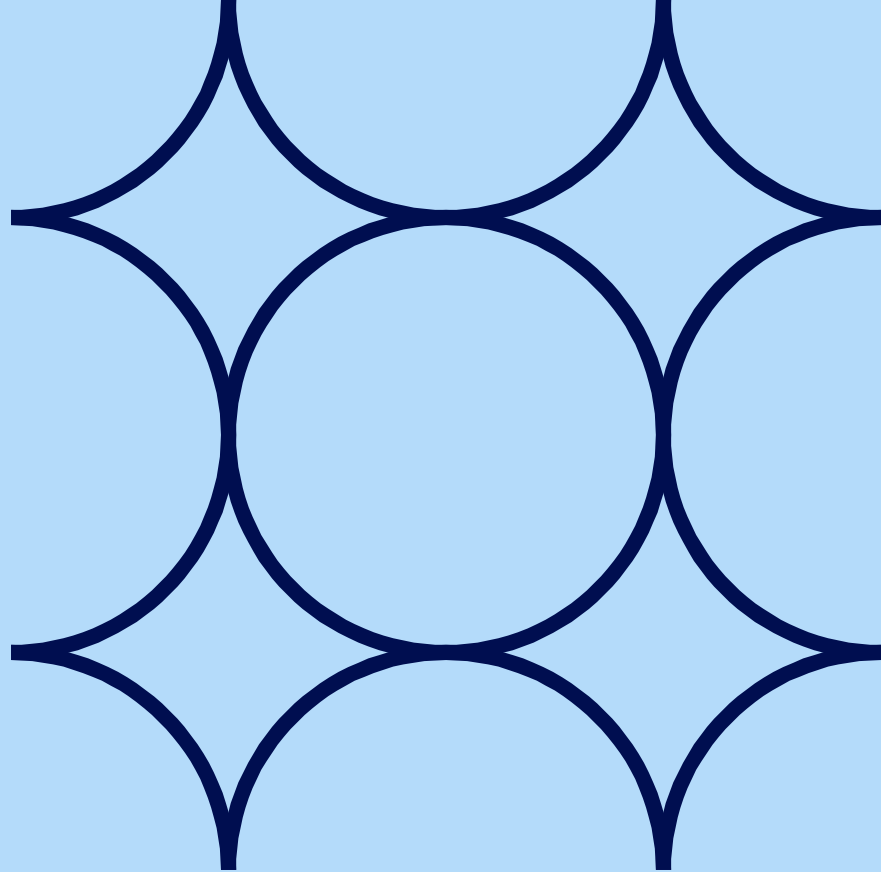
<sup>1</sup> Attrition: Employee voluntary attrition excluding employees with less than six months in the company.

<sup>2</sup> AI-Builders professional count is calculated as the last 12-month average. Figures represent full-time employees and exclude internship programs.



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GLOBAL ESG REPORT 2025

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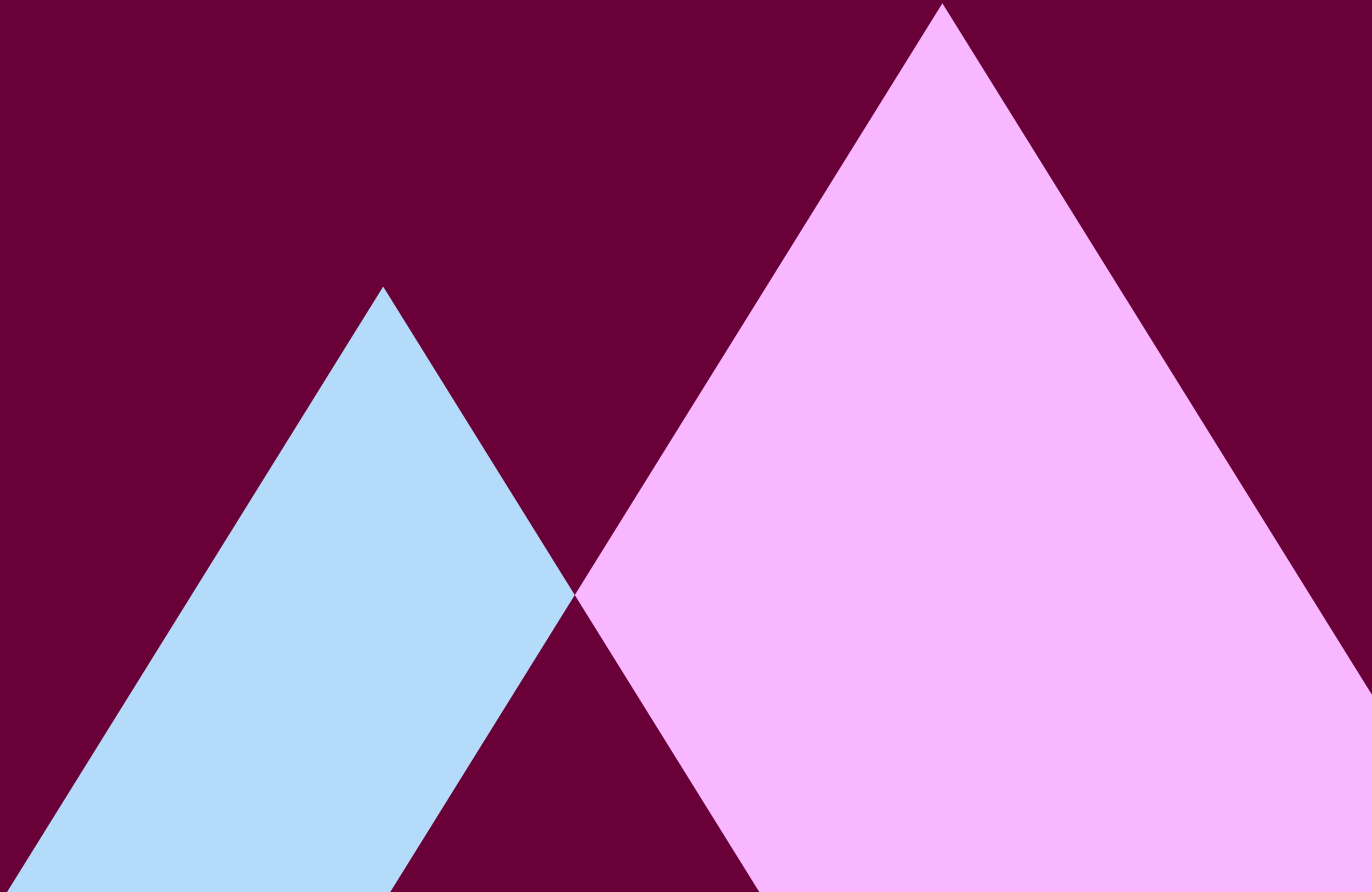


ACCESS THE REPORT



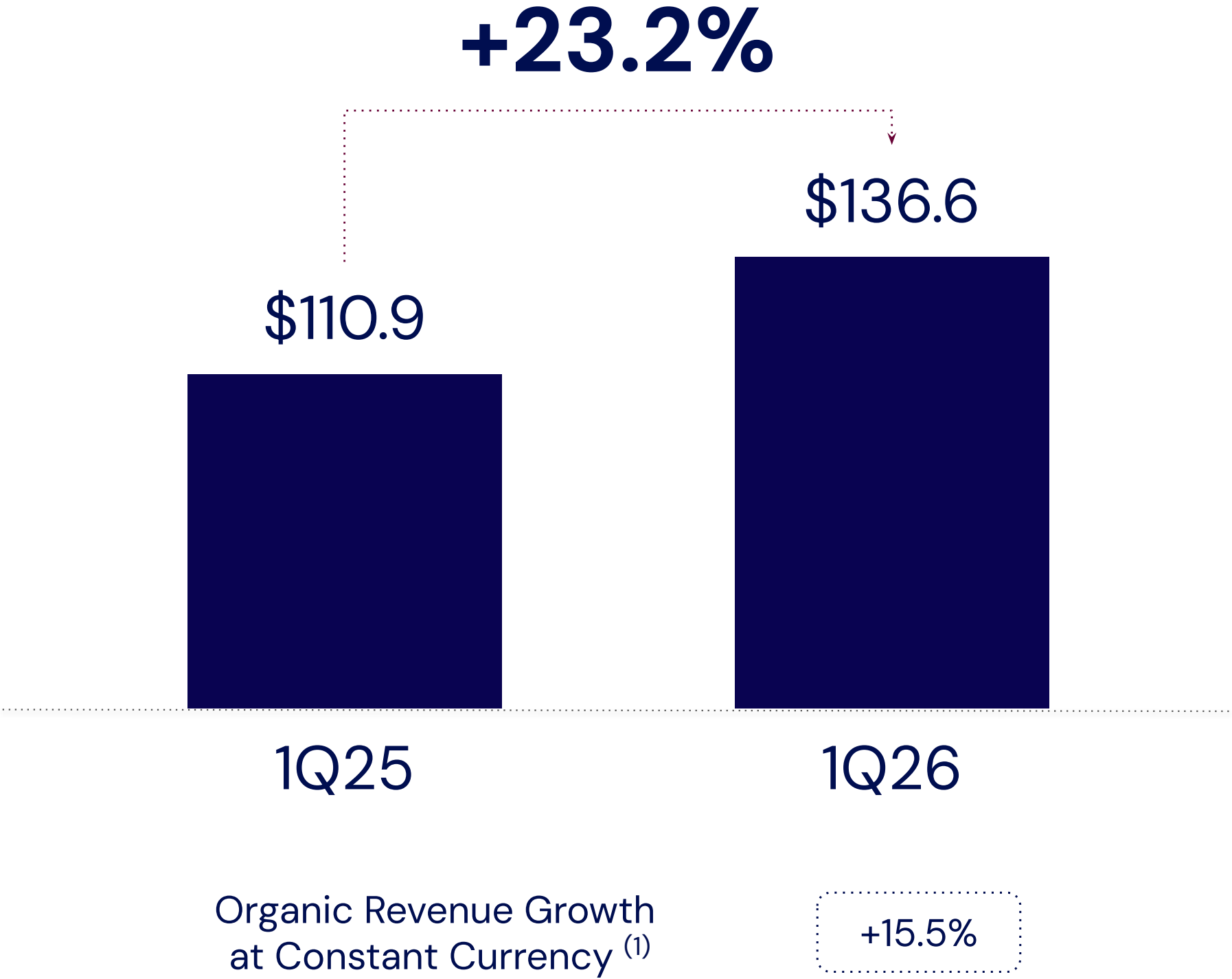
**CI&T**

**Results  
driven**



# Record Revenue and Robust Double-Digit Growth

Revenue  
US\$ Million

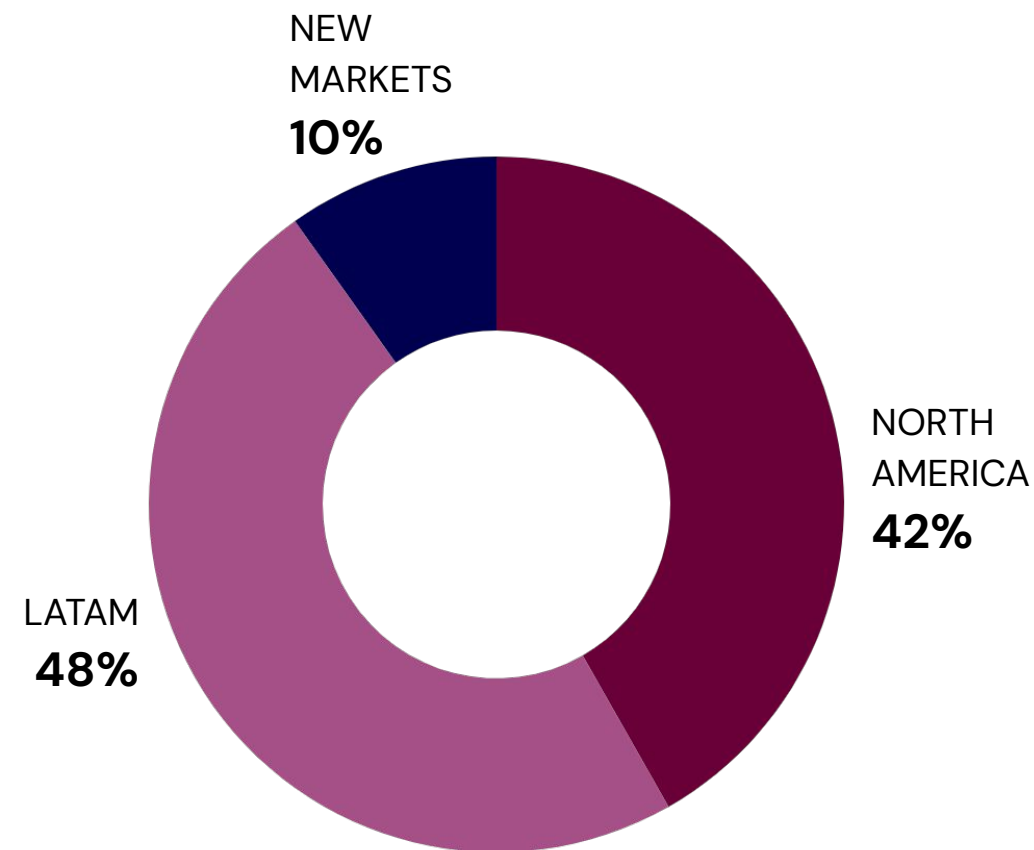


(1) Revenue Growth at Constant Currency is a non-IFRS financial measure. See disclosure regarding non-IFRS measures.

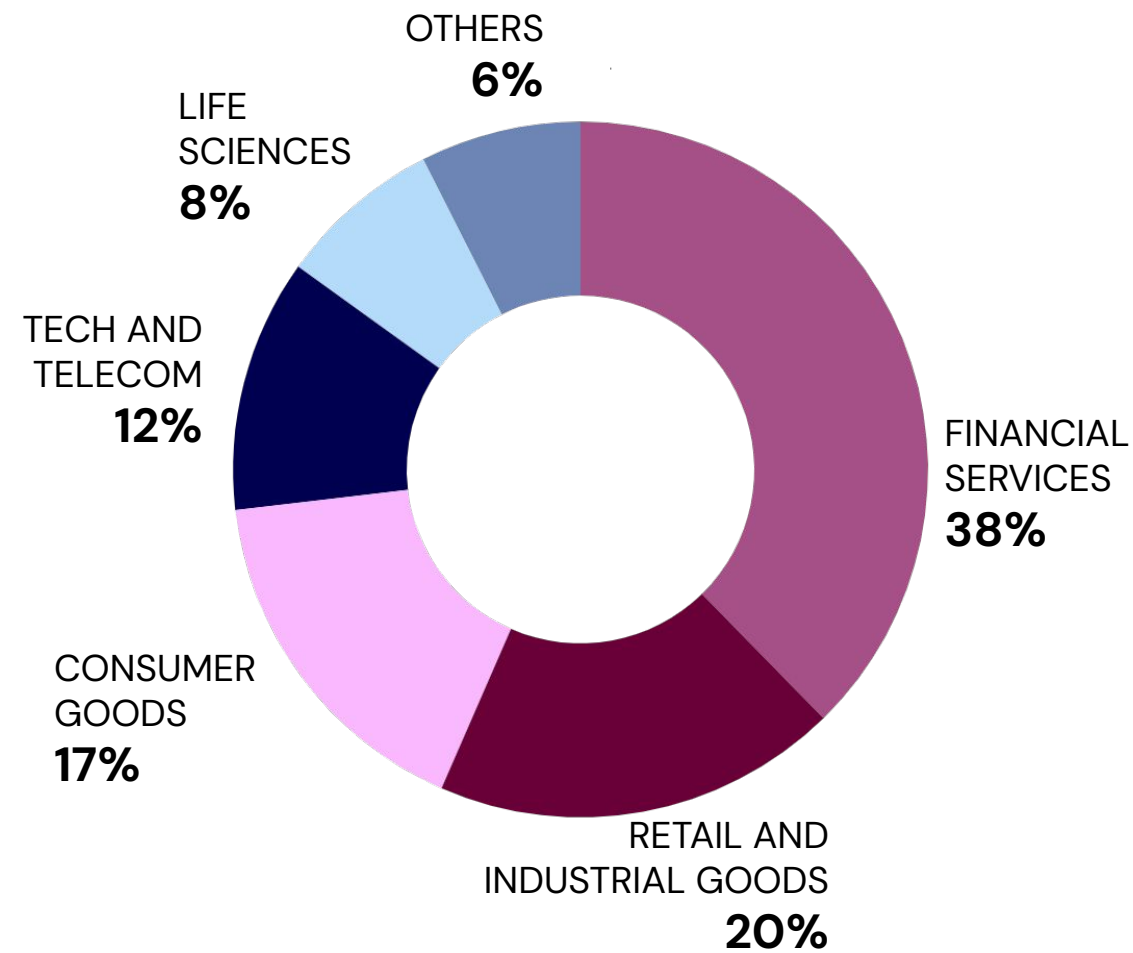
# Global Scale: Diversified Expansion Driven by AI Adoption

1Q26 Revenue Distribution

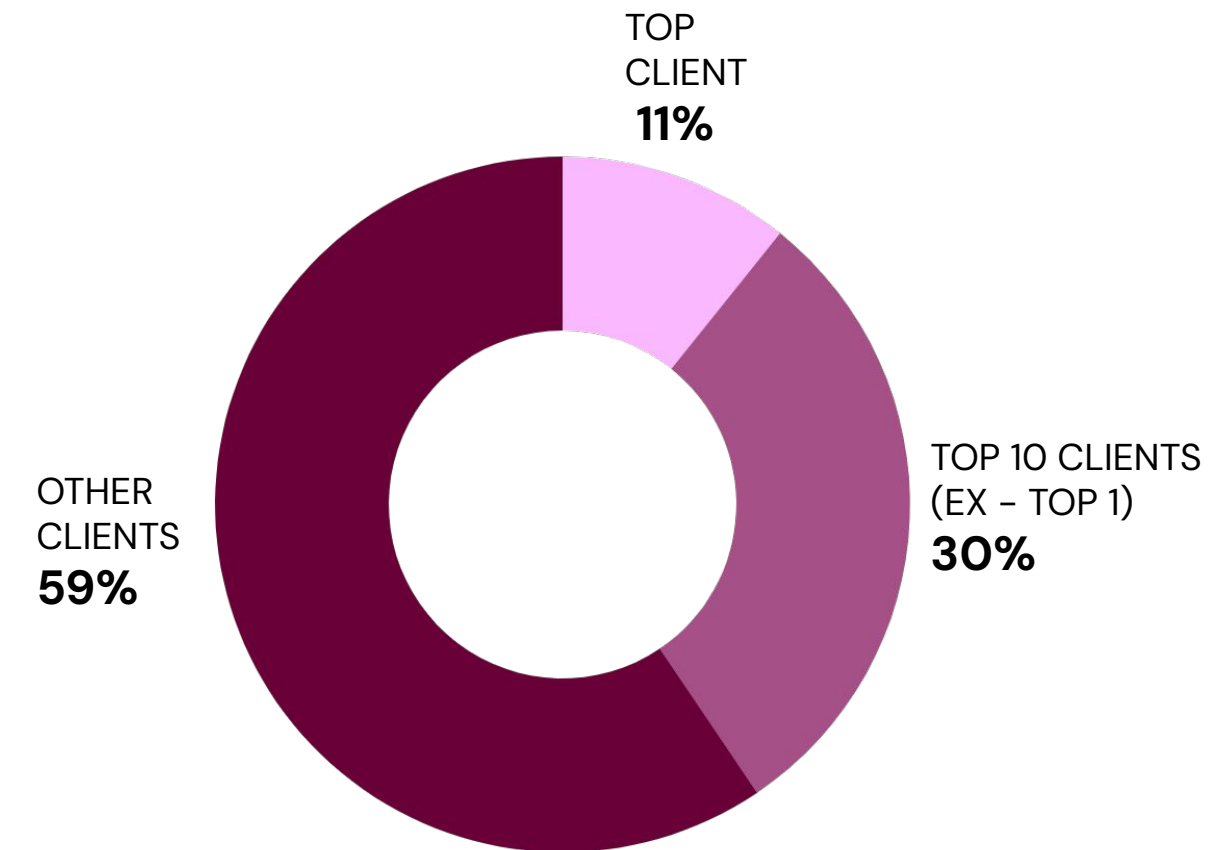
**REVENUE BY GEOGRAPHY**  
% OF TOTAL



**REVENUE BY INDUSTRY**  
% OF TOTAL



**TOP CLIENT'S REVENUE SHARE**  
% OF TOTAL

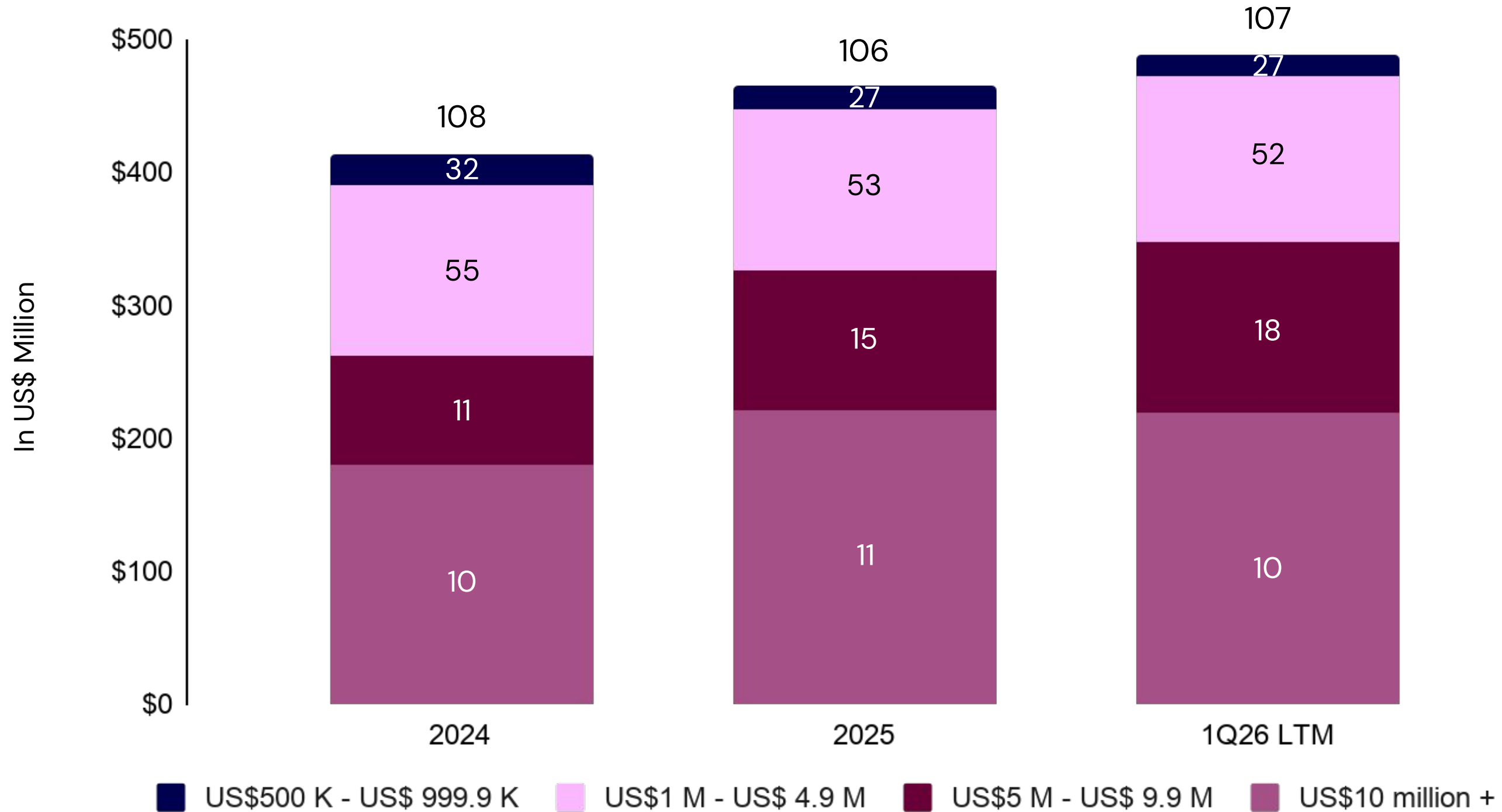


Note: Percentages might not add to 100% due to rounding numbers.

# Scaling High-Value Enterprise Partnerships

## Number of Multi-Million Accounts

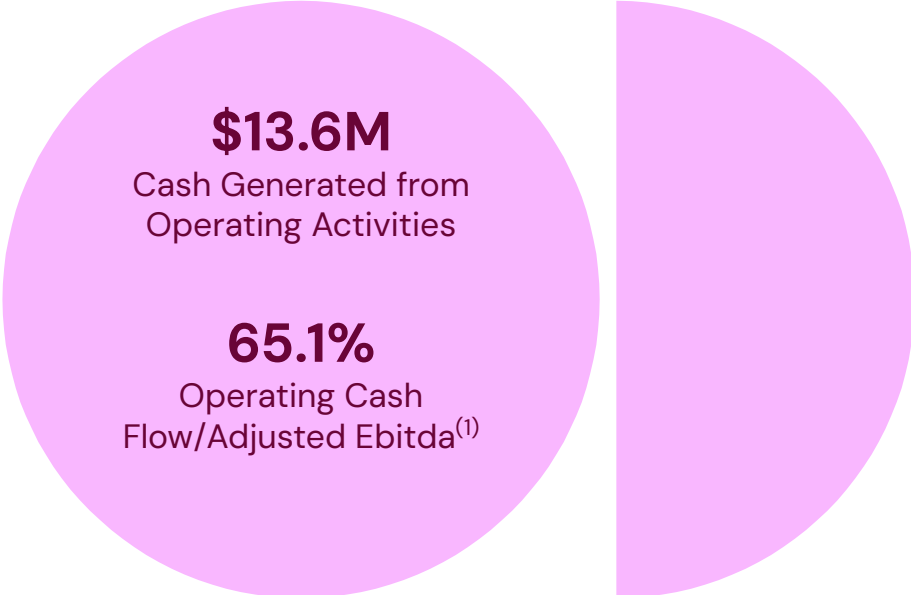
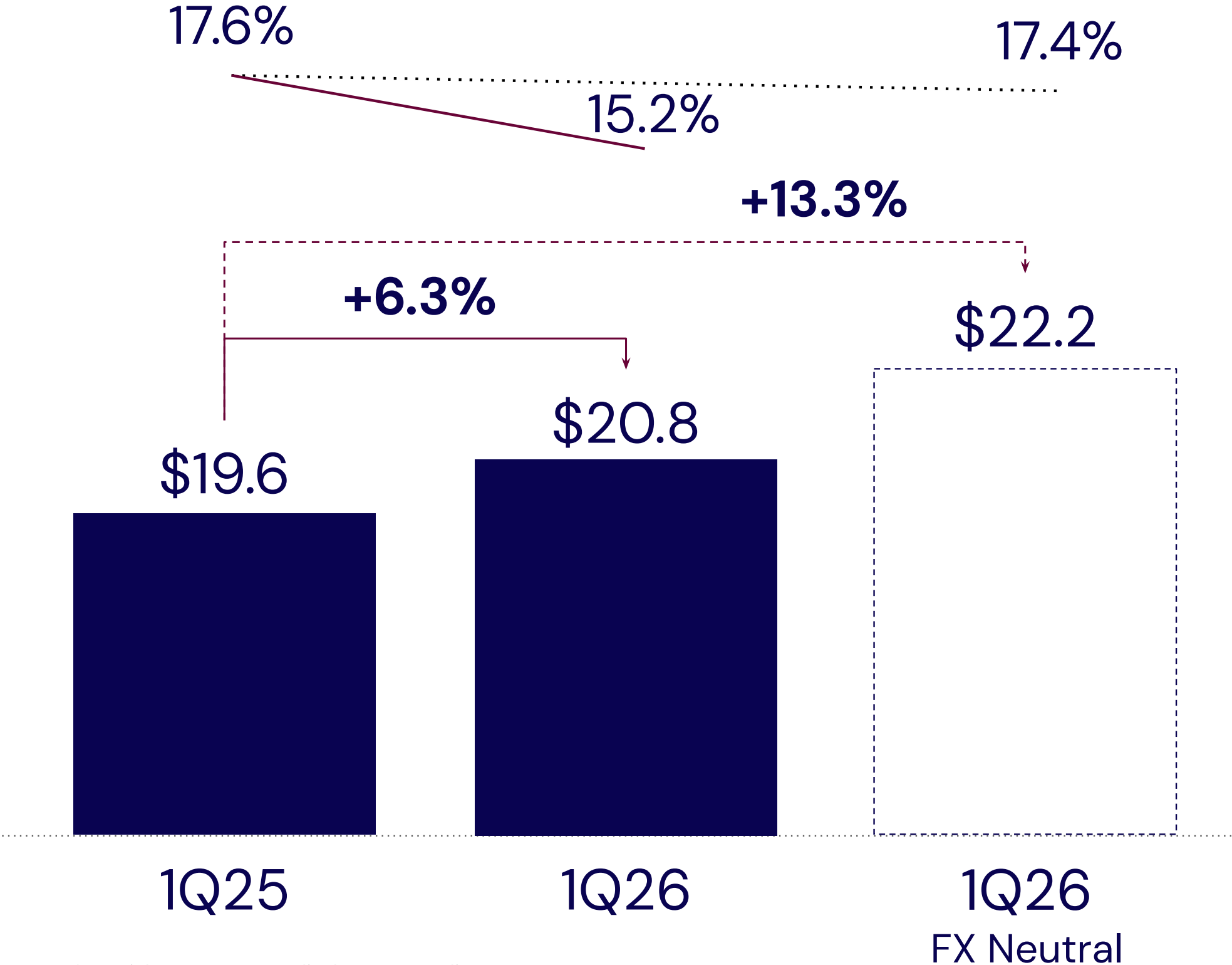
Revenue contribution over the last 12 months by client cohort



# Resilient Margin & High Cash Flow Conversion

Adj. EBITDA & Adj. EBITDA Margin <sup>(1)</sup>  
 US\$ Million; %

— Adj. EBITDA margin

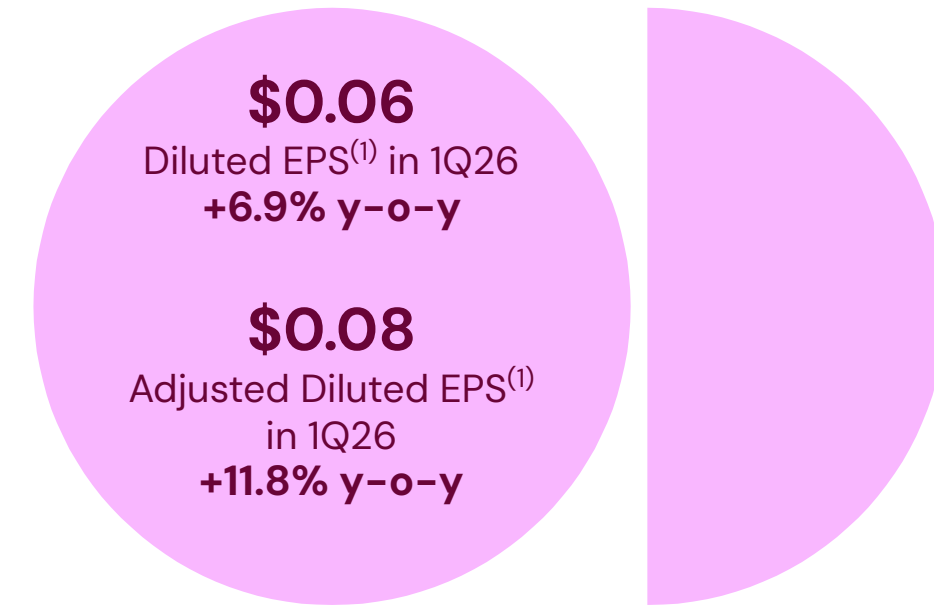
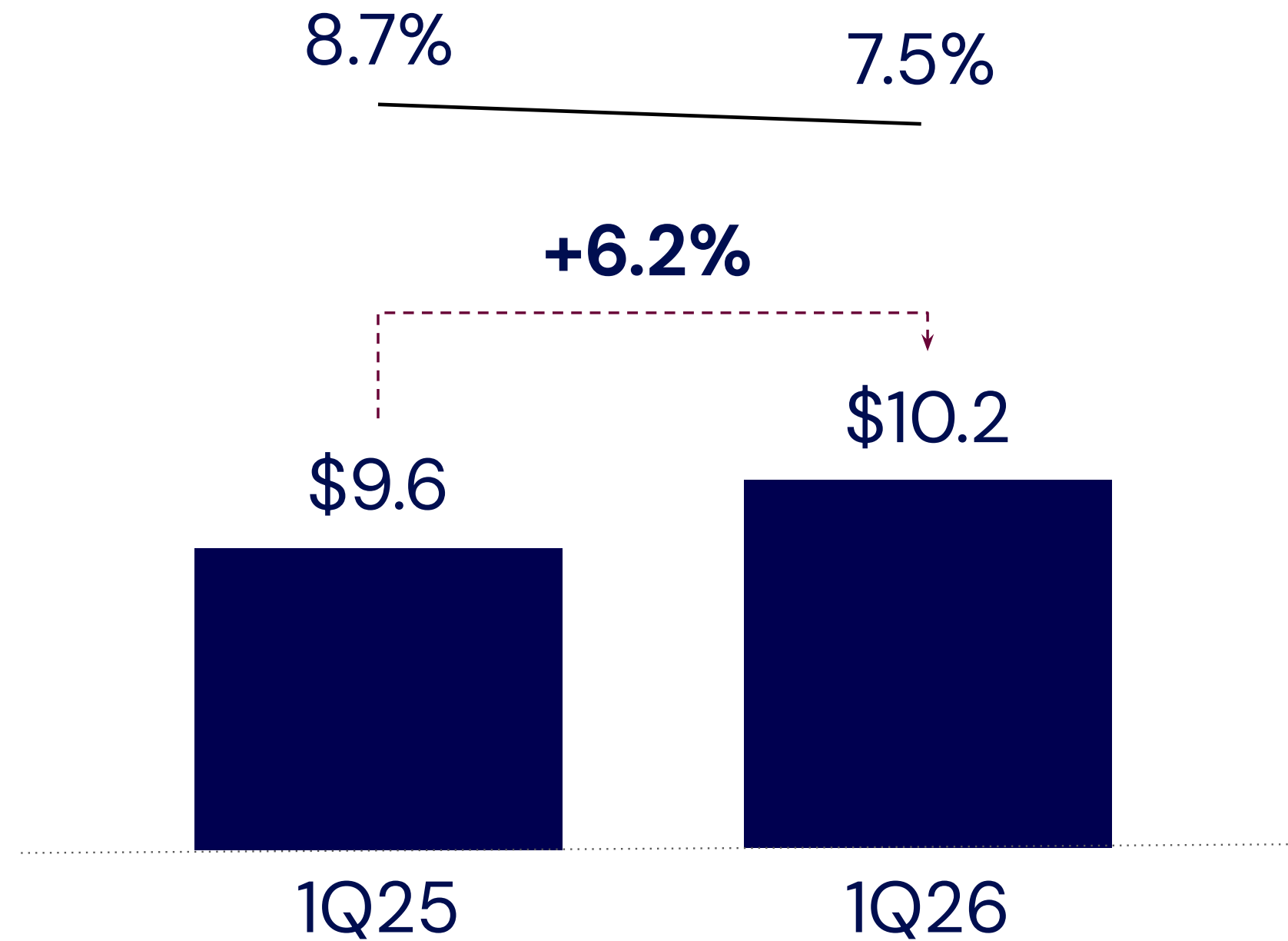


(1) Adjusted EBITDA and Adjusted EBITDA Margin are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

# Double-Digit EPS Growth and Capital Discipline

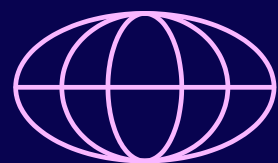
Adj. Profit & Adj. Profit Margin <sup>(1)</sup>  
US\$ Million; %

— Adj. Profit  
Margin



(1) Adjusted Profit, Adjusted Profit Margin and Adjusted Diluted EPS are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

# Business Outlook



## REVENUE

For the 2Q26,  
At least:

**US\$140 million**

**19.5%**

growth in U.S. dollars or

**13.9%**

growth at constant currency <sup>(1)</sup>  
(y-o-y)

For the full-year 2026  
in the range of:

**US\$556 million to  
US\$575 million**

**+13.5% to +17.5%**

Organic Revenue Growth (y-o-y)

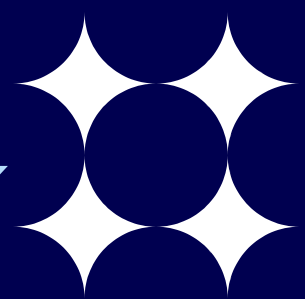
**Adjusted EBITDA margin <sup>(1)</sup>**  
in the range of:

**17% to 19%**

Notes: These estimates are forward-looking statement. See Safe Harbor regarding Forward-looking Statements.  
These estimates assume an average FX rate of 5.11 BRL/USD in 2Q26 and 5.17 BRL/USD in 2026.

(1) Adjusted EBITDA Margin and Revenue Growth at Constant Currency are non-IFRS financial measures. See disclosure regarding Non-IFRS measures.

THANK



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## Appendix – 1Q26 Reconciliation of Non-IFRS measures

in USD million	1Q26	1Q25
<b>Revenue</b>	<b>136.6</b>	<b>110.9</b>
<b>Reconciliation Revenue Growth at Constant Currency</b>		
Reported Revenue Growth	23.2%	4.9%
Foreign Exchange Rates Impact	-7.7%	8.8%
<b>Revenue Growth at Constant Currency</b>	<b>15.5%</b>	<b>13.7%</b>
<b>Reconciliation of Adjusted EBITDA</b>		
Profit for the period	7.6	7.4
Net financial cost	2.0	1.7
Income tax expense	4.6	5.0
Depreciation and amortization	5.6	4.4
Stock-based compensation	1.0	1.0
<b>Adjusted EBITDA for the period</b>	<b>20.8</b>	<b>19.6</b>
Adjusted EBITDA Margin	15.2%	17.6%
<b>Reconciliation of Adjusted Net Profit</b>		
Profit for the period	7.6	7.4
Acquisition-related expenses	2.1	2.0
Stock-based compensation	1.0	1.0
Tax effects on non-IFRS adjustments	(0.5)	(0.8)
<b>Adjusted Profit for the period</b>	<b>10.2</b>	<b>9.6</b>
Adjusted Net Profit Margin	7.5%	8.7%
<b>Diluted earnings per share (EPS)</b>		
Weighted average common shares (diluted)	130,396	137,204
<b>Diluted Earnings Per Share (EPS)</b>	<b>0.06</b>	<b>0.05</b>
<b>Reconciliation of Adjusted Diluted EPS</b>		
Acquisition-related expenses	0.02	0.01
Stock-based compensation	0.01	0.01
Tax effects on non-IFRS adjustments	(0.00)	(0.01)
<b>Adjusted Diluted EPS</b>	<b>0.08</b>	<b>0.07</b>

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In calculating **Adjusted Profit** and **Adjusted Diluted EPS**, we exclude components unrelated to the direct management of our services. For the periods presented, the adjustments have been made for (i) acquisition-related expenses: amortization of intangible assets from acquired companies, (ii) share-based compensation expenses; and (iii) the tax effects of non-IFRS adjustments.

CI&T is not providing a quantitative reconciliation of forward-looking Non-IFRS Revenue at Constant Currency and Adjusted EBITDA to the most directly comparable IFRS measure because it is unable to predict with reasonable certainty the ultimate outcome of certain significant items without unreasonable effort. These items include, but are not limited to, stock-based compensation expense, acquisition-related expenses, the tax effect of non-IFRS adjustments and other items. These items are uncertain, depend on various factors, and could have a material impact on IFRS reported results for the guidance period.