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# 3Q20 x 3Q19 Highlights



#### TRAFFIC:

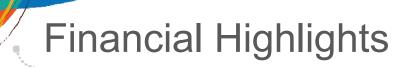
Consolidated traffic decreased by 1.6%. Excluding ViaSul, it fell by 5.9% in the period. Despite the performance in the quarter, the recently disclosed volume of equivalent vehicles showed a recovery of consolidated traffic, which grew by 6.3% between October 23 and 29. Excluding ViaSul, it grew by 0.5%

#### EBITDA¹:

Adjusted EBITDA decreased by 12.9%, with a margin of 59.7% (-3.7 p.p.). Same-basis<sup>1</sup> adjusted EBITDA fell by 16.5%, with a margin of 59.8% (-4.0 p.p.)

#### NET PROFIT:

Net income totaled R\$118.3 million, 65.2% down. Same-basis<sup>1</sup> net income totaled R\$93.3 million, 71.9% down.





		IFRS		Proforma			
Financial Indicators (R\$ MM)	3Q19	3Q20	Chg %	3Q19	3Q20	Chg %	
Net Revenues <sup>1</sup>	2,409.6	2,228.9	-7.5%	2,588.0	2,324.4	-10.2%	
Adjusted Net Revenues on the same basis <sup>2</sup>	2,370.6	2,113.1	-10.9%	2,529.5	2,208.5	-12.7%	
Adjusted EBIT <sup>3</sup>	920.8	630.8	-31.5%	967.0	656.5	-32.1%	
Adjusted EBIT Mg. <sup>4</sup>	38.2%	28.3%	-9.9 p.p.	37.4%	28.2%	-9.0 p.p.	
Adjusted EBITDA <sup>5</sup>	1,527.6	1,331.3	-12.9%	1,607.7	1,396.6	-13.1%	
Adjusted EBITDA Mg. <sup>4</sup>	63.4%	59.7%	-3.7 p.p.	62.1%	60.1%	-2.1 p.p.	
Adjusted EBITDA on the same basis <sup>2</sup>	1,513.2	1,263.3	-16.5%	1,582.6	1,328.6	-16.0%	
Adjusted EBITDA Mg. on the same basis <sup>2</sup>	63.8%	59.8%	-4.0 p.p.	62.6%	60.2%	-2.4 p.p.	
Net Income	340.2	118.3	-65.2%	340.2	118.3	-65.2%	
Net Income on the same basis <sup>2 7</sup>	332.5	93.3	-71.9%	332.5	93.3	-71.9%	
Net Debt / Adjusted EBITDA LTM (x) <sup>6</sup>	2.3	2.7		2.3	2.8		
Adjusted EBITDA <sup>5</sup> / Interest and Monetary Variation (x)	5.3	4.6		4.9	4.2		

<sup>&</sup>lt;sup>1</sup> Net revenues exclude construction revenues.

<sup>&</sup>lt;sup>2</sup> The same-basis effects are described in the same-basis comparison section.

<sup>&</sup>lt;sup>3</sup> Calculated by adding net revenues, construction revenues, cost of services and administrative expenses.

<sup>&</sup>lt;sup>4</sup> The adjusted EBIT and EBITDA margins were calculated by dividing adjusted EBIT and EBITDA by net revenues, excluding construction revenues.

<sup>&</sup>lt;sup>5</sup> Calculated excluding non-cash expenses: depreciation and amortization, provision for maintenance and the recognition of prepaid concession expenses.

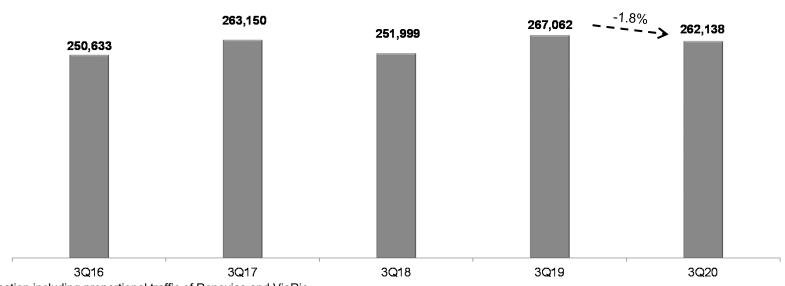
<sup>&</sup>lt;sup>6</sup> Adjusted EBITDA has been used in the calculation of the net debt-to-adjusted EBITDA ratio since 1Q20, whereas operating adjusted EBITDA was used for the other periods (as announced in previous releases).

<sup>&</sup>lt;sup>7</sup> 2Q20 same-basis net income was rectified, generating an increase of R\$ 21.6 million in the total accumulated amount.

### Traffic – Quarter Change (Proforma\*)

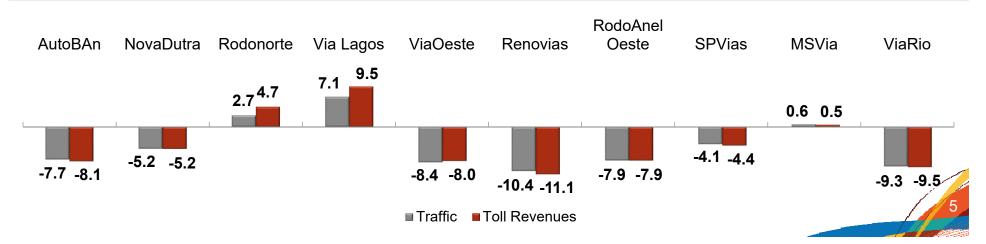


#### **Consolidated – MM Equivalent Vehicle**



- Information including proportional traffic of Renovias and ViaRio.
- Traffic value of ViaRio was rectified in 3Q19.

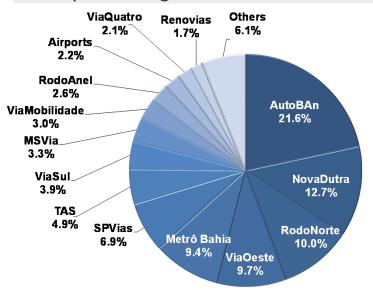
#### Toll Revenue and Traffic 3Q20 X 3Q19 (%)



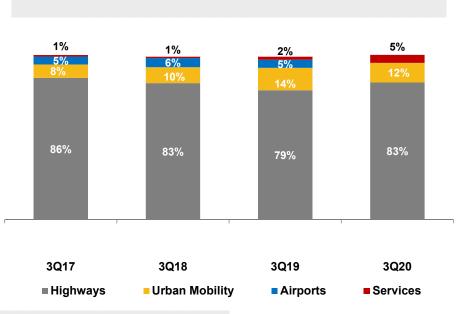
### Revenue and EBITDA Analysis (Proforma\*)



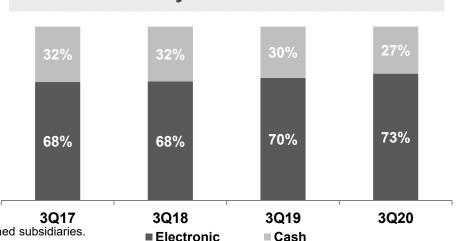




#### **EBITDA Breakdown**



#### **Payment Means**



<sup>\*</sup> Including the proportional results of jointly-owned subsidiaries.



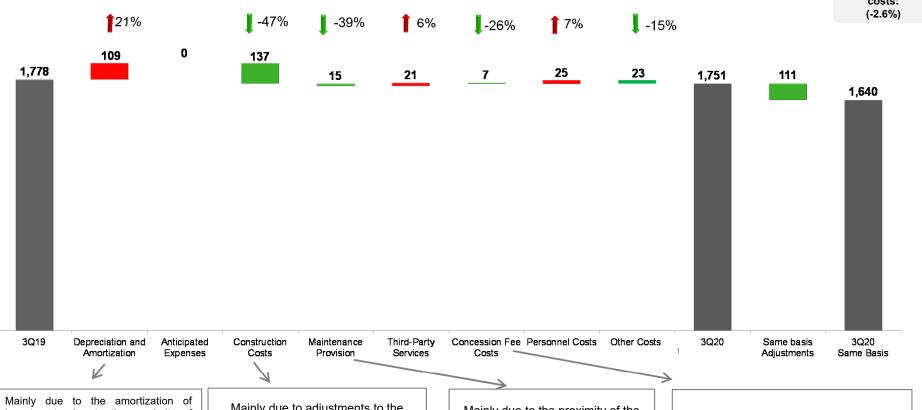
## IFRS Costs Evolution



#### **Total Costs (R\$ MM)**

Same-basis cash costs: R\$ 850 MM (-0.9%)

Same-basis costs:



investments due to the proximity of RodoNorte and NovaDutra contract's end. There was also the effect of the exchange rate variation in the period that impacted San José and Curaçao International Airport.

Mainly due to adjustments to the RodoNorte construction schedule and investment priorities in ViaQuatro and BH Airport, due to the Covid-19 pandemic.

Mainly due to the proximity of the end of the NovaDutra concession contract, and also due to the lower provision for maintenance expenses at SPVias.

The variation reflects the reductions in variable grants, as a result of the reduction in passengers transported at Curação airport and BH Airport.

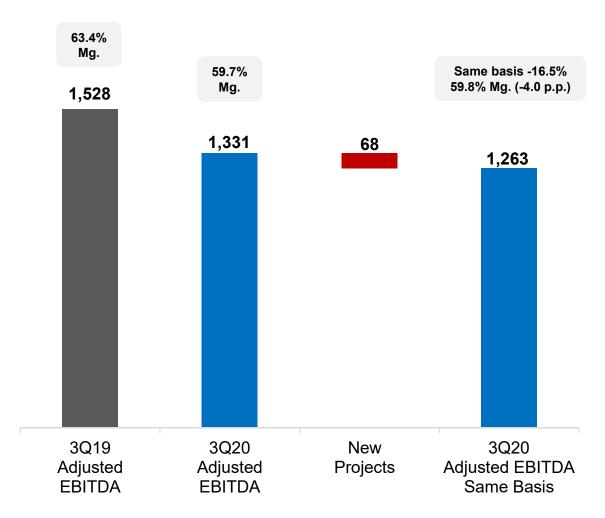
<sup>&</sup>lt;sup>1</sup> Materials, insurance, rent, marketing, trips, electronic means of payment, fuel and other general expenses.

<sup>&</sup>lt;sup>2</sup> The same basis adjustments are described in the Comparison on the same basis section of the 3Q20 release





#### R\$ MM



<sup>&</sup>lt;sup>1</sup> The same basis adjustments are described in the Comparison on the same basis section of the 3Q20 release.

# IFRS Financial Results

loans, financ.

and debentures

Loans,

Financing,

Debentures, Derivatives and

Suppliers



#### R\$ MM

Average cash balance 3Q20 x 3Q19 = 41.2%

Chg. of average CDI 3Q20 X 3Q19= -4.01 p.p.

Gross Debt = R\$ 20.9 bn (+0.6%)



Liabilities related

to the Granting

Maintenance

Prov. and Liabilities related

to the Granting

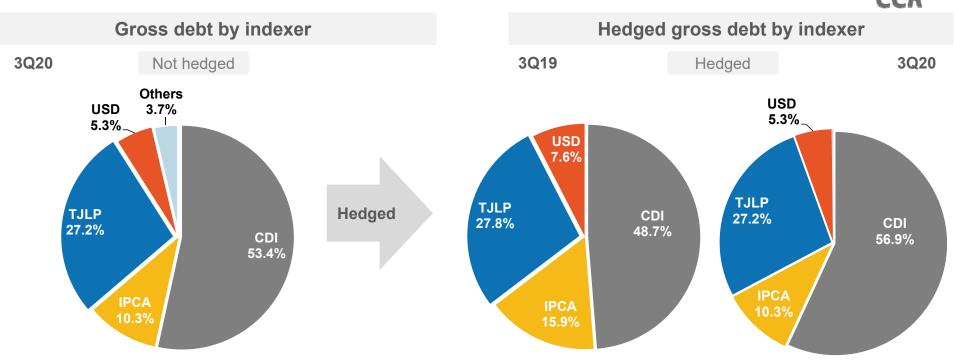
Power

and Debentures

Other Income







#### Indebtedness and leverage position

- Total Gross Debt: R\$ 20.9 bi (R\$22.4 bi proforma)
- Net Debt/operating adjusted EBITDA: 2.7 x (2.8 x proforma)



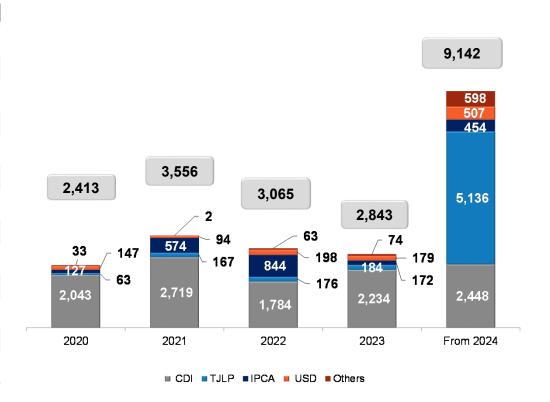


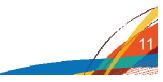


#### Amortization 2020 - 2021

Amortizações (R\$ MM)	2020	2021
AutoBAn	880	463
ViaOeste	340	304
RodoNorte	337	313
SPVias	13	553
ViaQuatro	0	115
NovaDutra	0	0
Metrô Bahia	31	122
TAS	70	32
CCR S.A.	524	1,260
BH AIRPORT	8	28
RodoAnel Oeste	9	124
ViaLagos	0	2
Outras	201	240
TOTAL	2,412.9	3,556.2

#### **Amortization Schedule/ Not hedged (R\$ MM)**









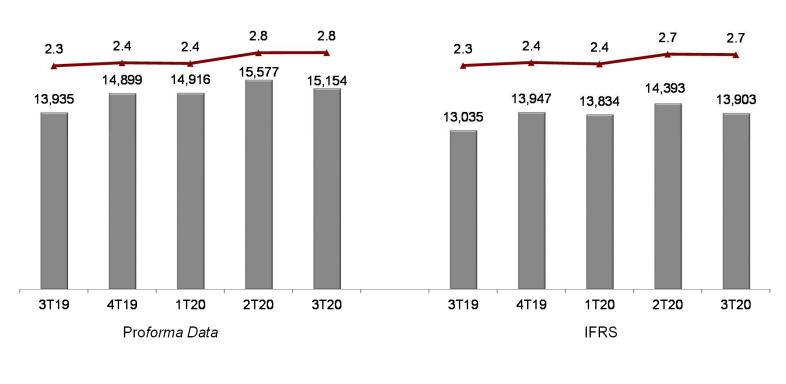
Company	Issuance	Amount (R\$ MM)	Debt	Cost	Maturity
AutoBAn	jul/20	390.0	Debentures	CDI + 2.62%	jul/23
ViaLagos	jul/20	214.0	Debentures	CDI + 2.80%	jul/23
Total		604.0			





#### **Net Debt / Adjusted EBITDA\* LTM**





Dívida Líquida (R\$ MM)

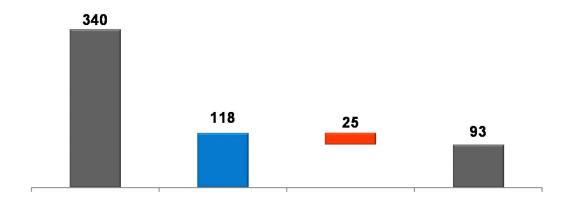
→ Dív. Líquida/EBITDA ajustado (x)

<sup>\*</sup> Adjusted EBITDA was used in the calculation of the net debt-to-adjusted EBITDA ratio from 1Q20, whereas operating adjusted EBITDA was used for the other periods (as announced in previous releases)..





#### R\$ MM



3Q19 VLT and ViaSul 3Q20 Same Basis\* 3Q20 Net Income Net Income

Net Income

<sup>\*</sup> The same basis effects are described in the same basis comparisons section of the 3Q20 release.

### Total Investments and Maintenance (IFRS)



		In	tangible and	ble and Fixed Assets Performed Maintenance					Financial Asset <sup>1</sup>		Total		
R\$ MM (%100)	Improvements		Equipments	ments and Others		Total Ma		Maintenance Cost		Financial Asset		Total	
	3Q20	9M20	3Q20	9M20	3Q20	9M20	3Q20	9M20	3Q20	9M20	3Q20	9M20	
NovaDutra	0.0	3.1	7.2	12.0	7.2	15.1	18.8	53.6	0.0	0.0	26.0	68.7	
ViaLagos	0.3	1.1	0.1	0.5	0.4	1.6	0.0	0.7	0.0	0.0	0.4	2.3	
RodoNorte	25.1	157.0	1.4	2.4	26.5	159.4	2.1	18.7	0.0	0.0	28.6	178.1	
AutoBAn	2.2	6.8	0.6	4.5	2.8	11.3	0.0	0.0	0.0	0.0	2.8	11.3	
ViaOeste	4.5	10.3	0.1	1.9	4.6	12.2	0.0	0.0	0.0	0.0	4.6	12.2	
ViaQuatro	7.4	43.1	1.5	6.5	8.9	49.6	0.0	0.0	0.0	0.0	8.9	49.6	
RodoAnel Oeste	1.4	5.9	0.6	2.7	2.0	8.6	0.0	0.0	0.0	0.0	2.0	8.6	
Samm	0.3	14.6	3.1	11.3	3.4	25.9	0.0	0.0	0.0	0.0	3.4	25.9	
SPVias	0.9	30.4	0.4	3.9	1.3	34.3	0.0	6.5	0.0	0.0	1.3	40.8	
San José - Aeris	10.0	40.8	0.5	5.4	10.5	46.2	0.0	0.0	0.0	0.0	10.5	46.2	
CAP	1.8	7.6	0.0	0.0	1.8	7.6	0.0	0.0	0.0	0.0	1.8	7.6	
Barcas	0.1	0.1	0.1	0.3	0.2	0.4	0.0	0.0	0.0	0.0	0.2	0.4	
VLT	(0.4)	59.7	0.0	0.3	(0.4)	60.0	0.0	0.0	0.0	0.0	(0.4)	60.0	
Metrô Bahia	18.3	46.7	0.2	0.5	18.5	47.2	0.0	0.0	8.5	70.4	27.0	117.6	
BH Airport	3.0	15.9	0.2	0.9	3.2	16.8	0.0	0.0	0.2	5.4	3.4	22.2	
MSVia	9.6	24.8	0.2	1.3	9.8	26.1	0.0	0.0	0.0	0.0	9.8	26.1	
TAS	2.0	3.0	0.1	2.6	2.1	5.6	0.0	0.0	0.0	0.0	2.1	5.6	
Viamobilidade - Lines 5 and 17	12.0	34.4	0.2	2.0	12.2	36.4	0.0	0.0	0.0	0.0	12.2	36.4	
Quicko	2.3	3.5	0.0	0.2	2.3	3.7	0.0	0.0	0.0	0.0	2.3	3.7	
ViaSul	45.3	187.9	5.3	28.1	50.6	216.0	0.0	0.0	0.0	0.0	50.6	216.0	
CCR ViaCosteira	12.8	17.0	1.2	2.0	14.0	19.0	0.0	0.0	0.0	0.0	14.0	19.0	
Others <sup>2</sup>	2.0	20.3	5.5	18.7	7.5	39.0	(0.1)	(0.1)	0.0	0.0	7.4	38.9	
Consolidated	160.9	734.0	28.5	108.0	189.4	842.0	20.8	79.4	8.7	75.8	218.9	997.2	

<sup>1 -</sup> The investments made by the Company, which will be reimbursed by the Granting Authority as monetary consideration or contribution, compose the financial assets.



<sup>2 -</sup> Includes CCR, CPC, SPCP, Line 15 and eliminations.





