



1Q 22 RESULTS





DISCLAIMER

This document contains both historical information and forward-looking statements about the business prospects, projections on Mateus Group's operating and financial results, based exclusively on the expectations of the Company's Management. These expectations depend, substantially, on market conditions, the performance of the Brazilian economy, the sector and international markets and, therefore, are subject to change without prior notice. In the face of such uncertainties, Grupo Mateus assumes no obligation to update or review any forward-looking statement in the future.

Finally, in order to better represent the economic scenario of the business, the figures are presented without the effect of IFRS 16 in the Income Statement in the periods in reference.



04

1Q 22 Highlights

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Expansion

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Financial Results

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2022 Outlook

HIGHLIGHTS

1Q 22

NET
REVENUE

4.6 bi

+36% vs 1Q 21

NET
PROFIT

199 mi

+27% vs 1Q 21

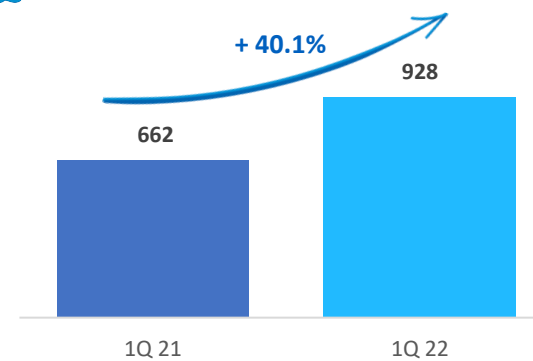
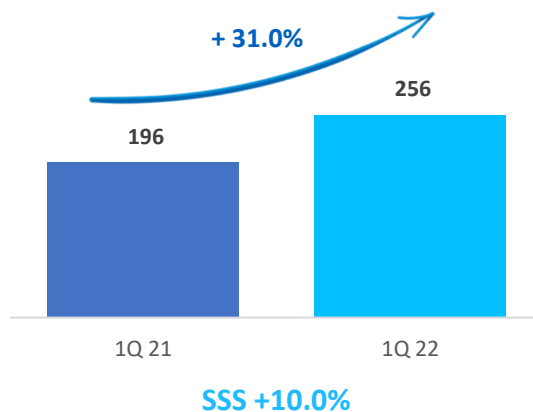
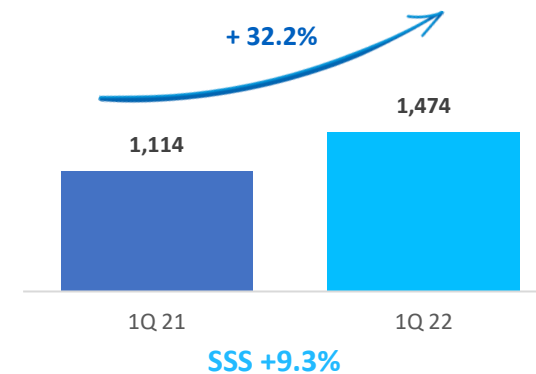
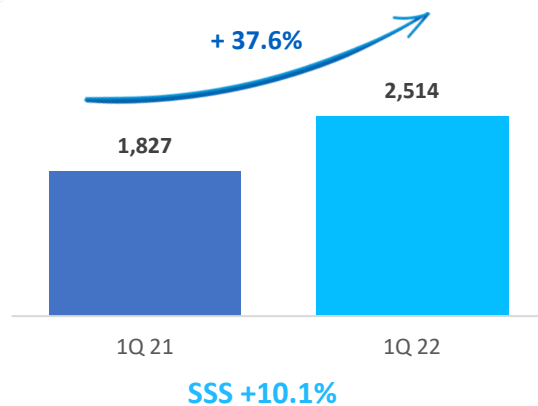
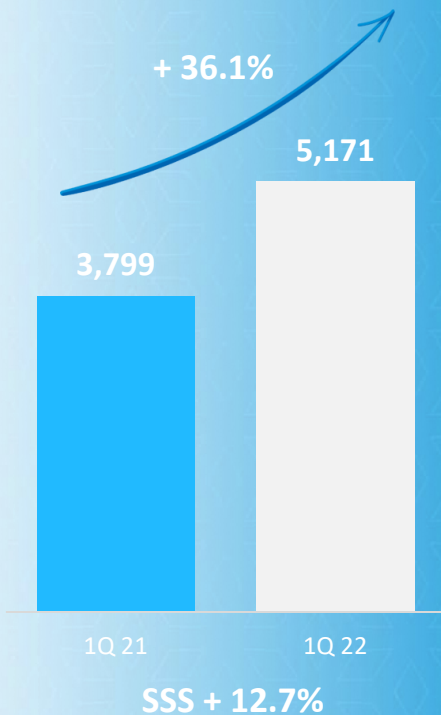
NEW
STORES

16

6 CASH AND CARRY
7 SUPERMARKETS
3 FURNITURE & ELECTRONICS

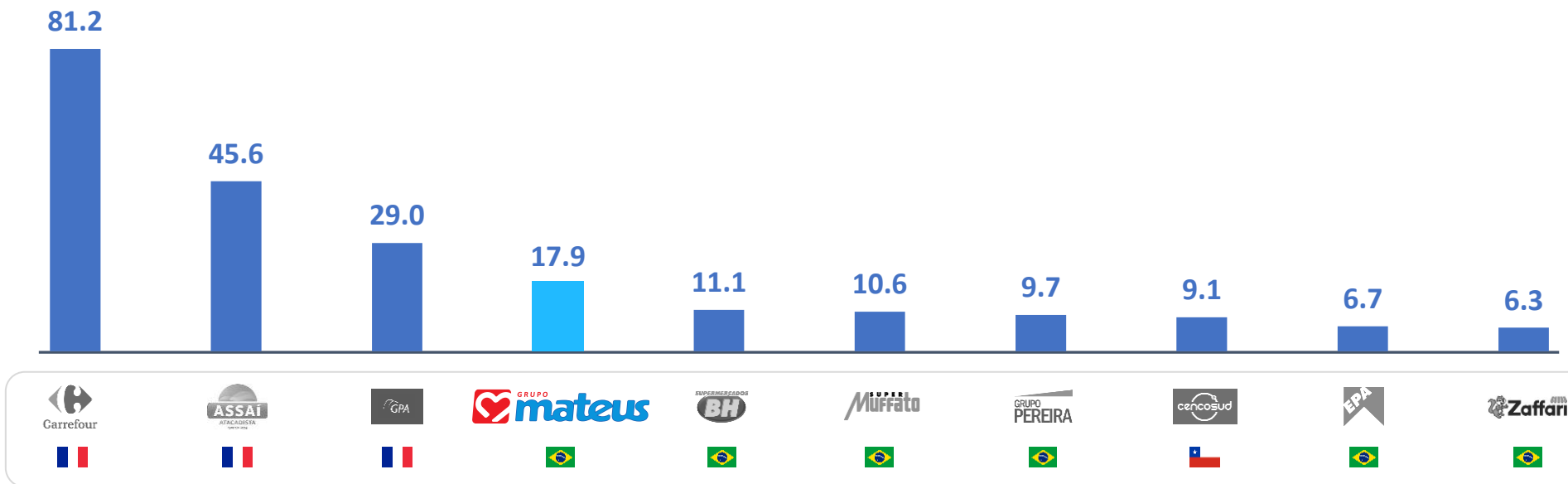
GROSS REVENUE STRONG GROWTH

HIGHLIGHTING SSS PERFORMANCE



WE ARE THE LARGEST FOOD RETAILER IN BRAZIL

WITH 100% NATIONAL CONTROLLING CAPITAL



■ GROSS REVENUE (BRL MM) Source: Ranking ABRAS 2022

ABRAS 2022
PROFESSIONALS
OF THE YEAR
AWARD



BEST CEO

Iلسon Mateus
CEO



**BEST
TECHNOLOGY
DIRECTOR**

Ramon Veloso
Technology and Innovation Director



**EXPANSION,
WORKS AND
ENGINEERING**

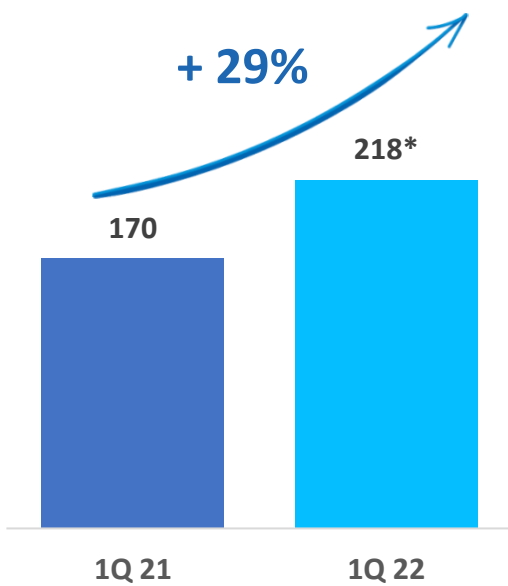
José Brito
Expansion Coordinator

EXPANSION  GRUPO *mateus*

WE CONTINUE WITH OUR STRONG EXPANSION

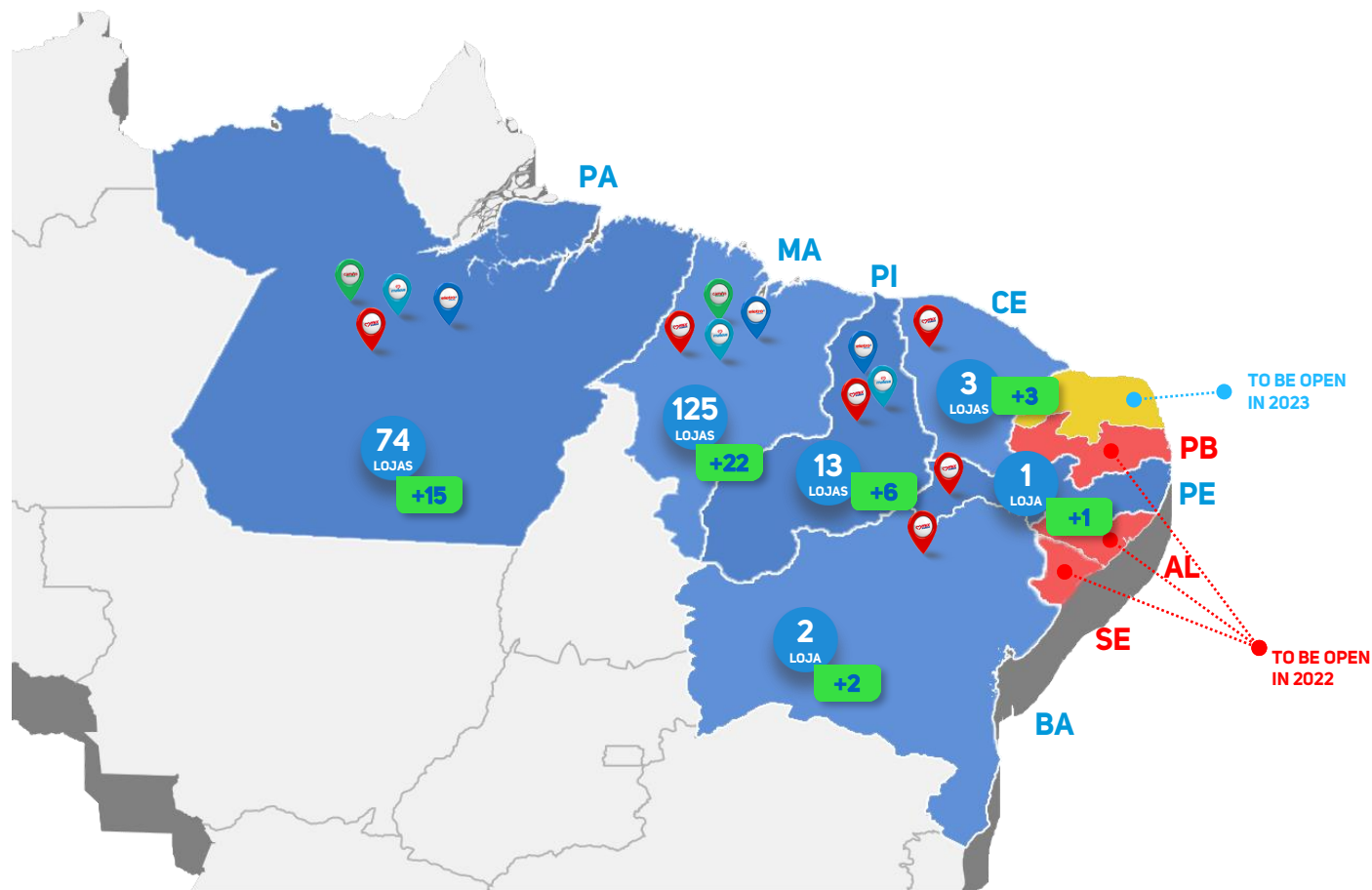
CONSOLIDATING THE STATES WHERE WE OPERATE AND ARRIVING IN NEW ONES

■ NUMBER OF SHOPS



Shops opened by quarter	11	16	+45%
Sales area (,000m ²)	350	453	+29%

* Considering the closure of one Furniture & Electronics store



■ NEW STORES SINCE 1Q 21

49

SUPERMARKETS



CASH AND CARRY



FURNITURE & ELECTRONICS

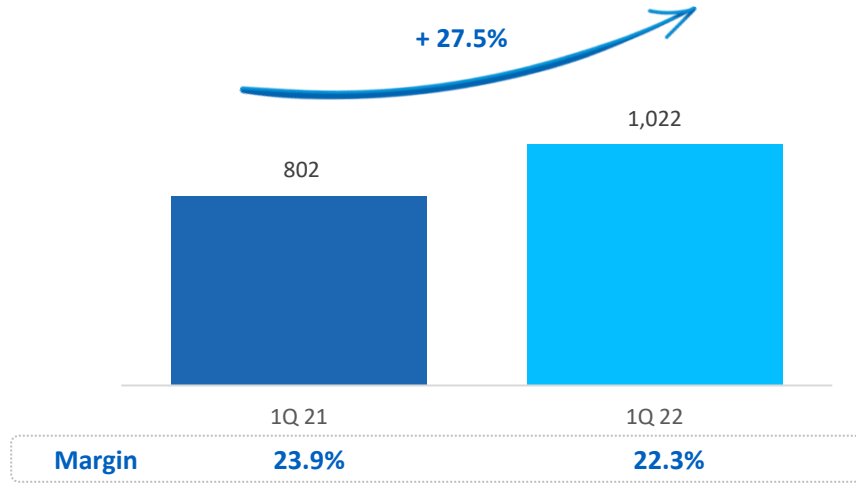


NEW STORES
IN 12 MONTHS

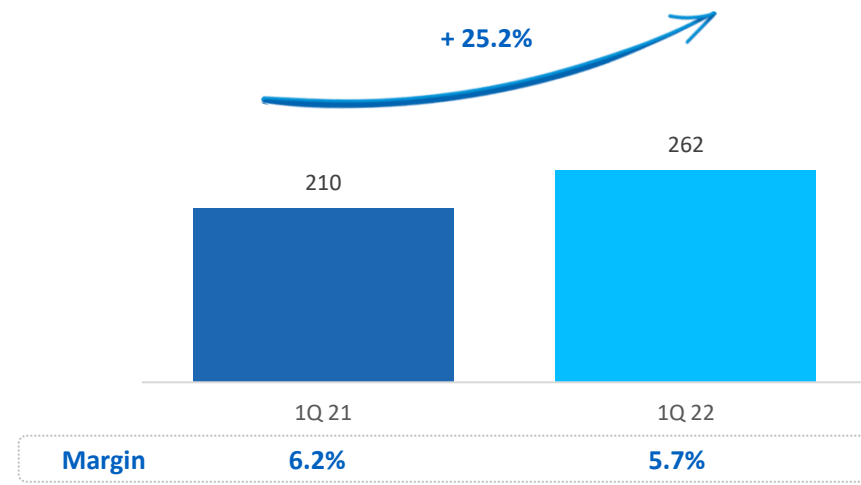
The background features a dark blue gradient on the left, transitioning to a lighter blue with large, overlapping organic shapes. On the right, thin blue and red lines curve across the white background.

FINANCIAL RESULTS

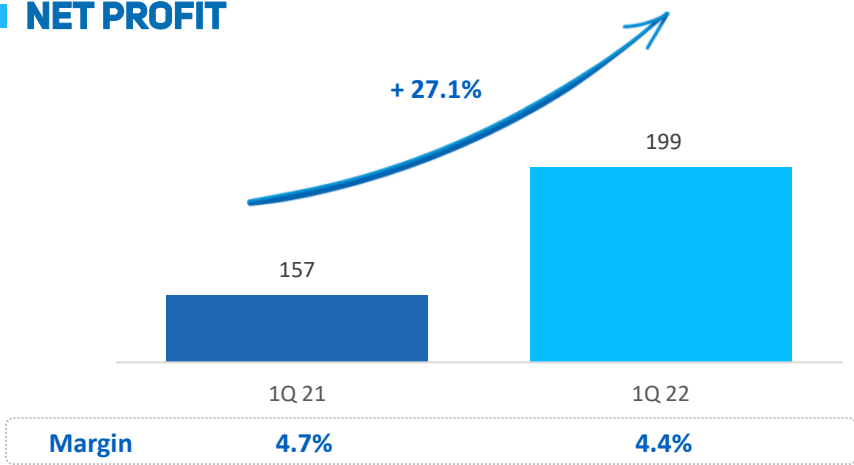
GROSS PROFIT



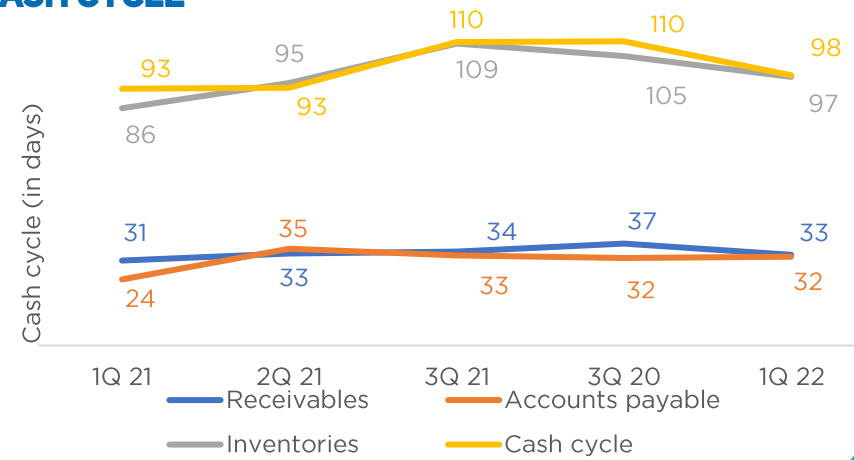
EBITDA

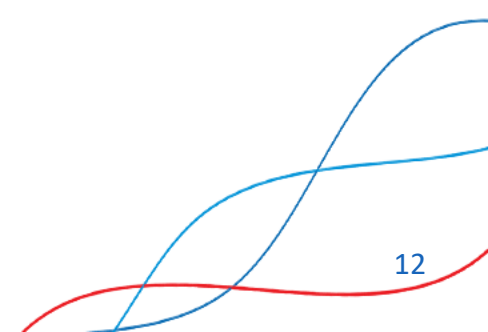
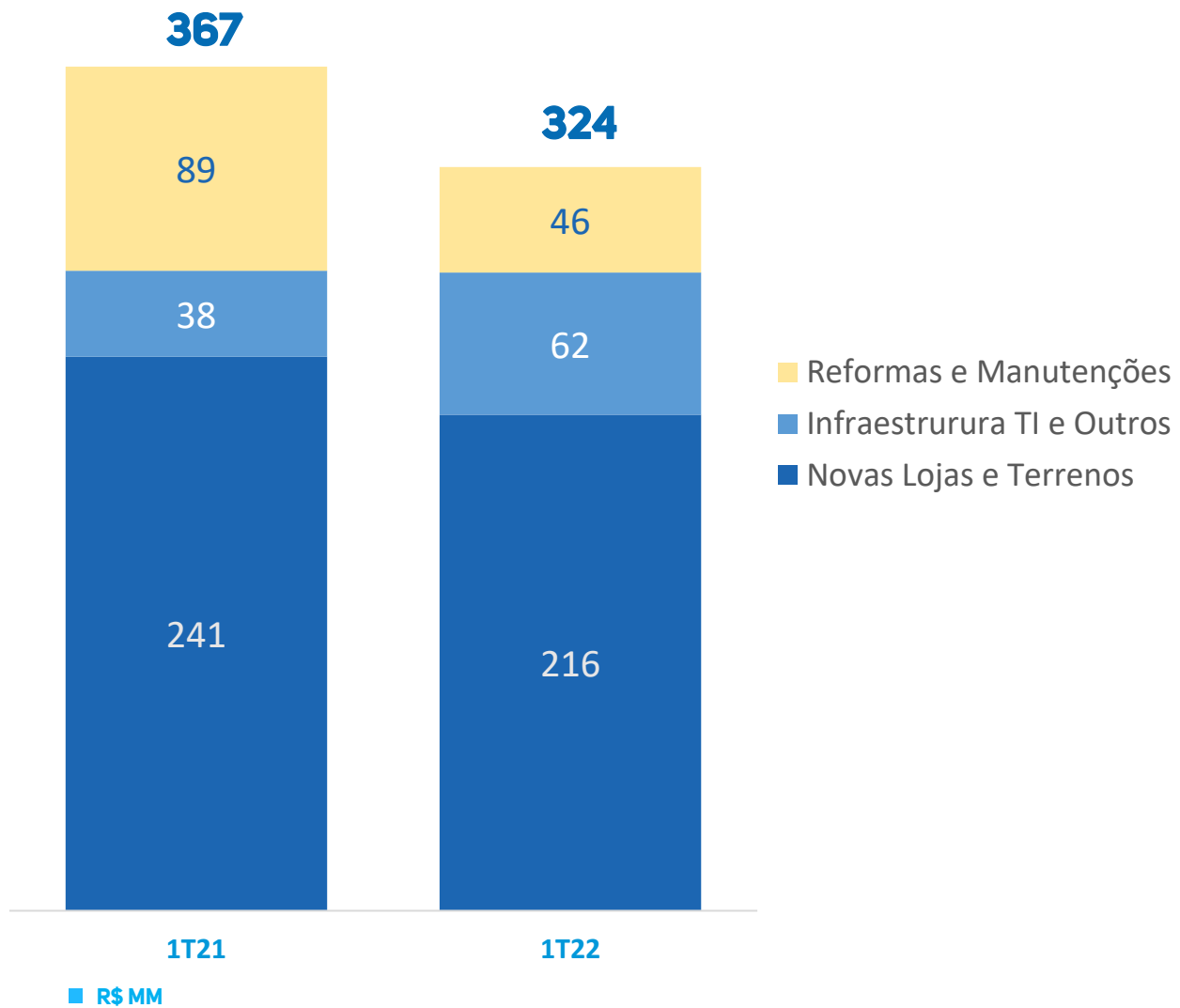


NET PROFIT

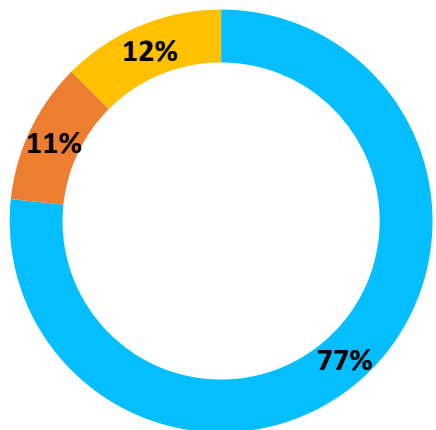


CASH CYCLE

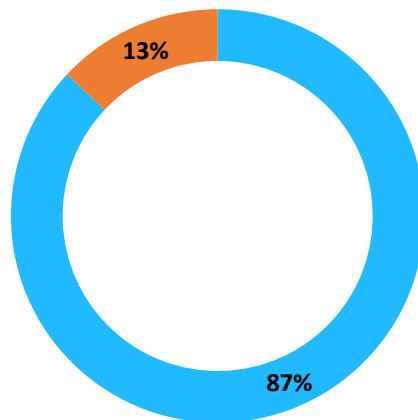




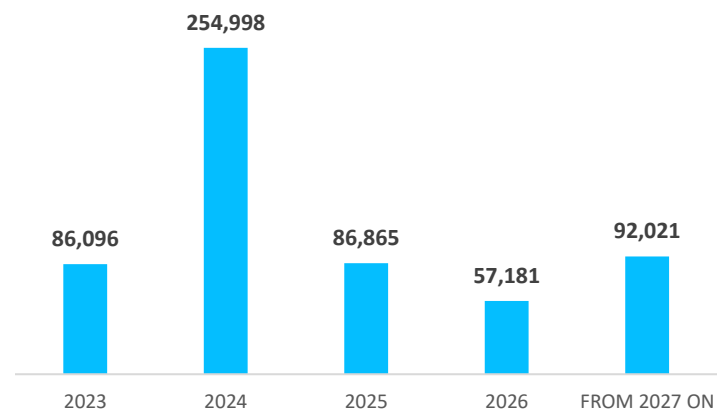
In BRL thousands	1Q 22	4Q 21	Δ%
Gross debt	(1,046,044)	(1,042,369)	0.4%
Cash and cash equivalents	618,570	877,255	-29.5%
Financial investments	2,370	3,071	-22.8%
Net Cash/(Net Debt)	(425,104)	(162,043)	162.3%
Net Debt/Adjusted EBITDA	0.4x	0.1x	



■ LOANS ■ LEASING ■ FINAME



■ LONG TERM ■ SHORT TERM



The background features a dark blue gradient on the left, transitioning to a lighter blue on the right. Large, overlapping organic shapes in various shades of blue dominate the left and center. On the right side, several thin, curved lines in light blue and red sweep across the white background.

2022 OUTLOOK

Expansão Nordeste



PERNAMBUCO
PETROLINA



BAHIA
JUAZEIRO



BAHIA
TEIXEIRA DE FREITAS

NEW CONSUMERS GETTING TO KNOW OUR SERVICES



■ **KEEPING
OUR ROUTES
STRATEGY**

ARRIVING IN NEW MARKETS/ WHOLESALE

DC
PERNAMBUCO



DC
BAHIA



MACEIÓ 1
ALAGOAS



MACEIÓ 2
ALAGOAS



SOUSA
PARAÍBA



GUARABIRA
PARAÍBA



ARACAJU
SERGIPE



AND ANOTHER
NEW CITIES



RESULTADOS 1T22

