

деса portinari нуdra duratex castelatto ceusa durafloor



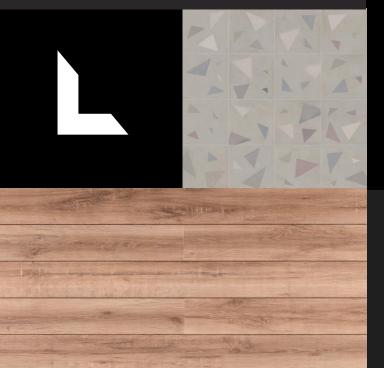




## **Results Presentation** 1Q25







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Headlines	Sustainable results in the Wood Division, ev during the quarter;	en with no forestry trading
1Q25	<ul> <li>Results for the Finishes Division under pres lower volumes and cost pressures;</li> </ul>	sure in 1Q25, on the back of
Pro-forma Adjusted & Recurring EBITDA <b>R\$611 million</b> in the period, including the 49% of EBITDA from LD Celulose	The results for LD Celulose in line with expectations, reflecting strong productivity, cost efficiency and high production volumes.	
	Results for 1Q25 reflect the seasonality of the period, despite a high base comparison from 1Q24, which arose from forestry trading.	
Recurring Net Revenue	Adjusted & Recurring EBITDA	Recurring Net Income
and Gross Margin R\$ million / %	<b>and Margin</b> R\$ million / %	
-2%	+10%	
1936,0 1902,0	555 611	84
28,7%	113         266           442         346           22,8%         346           18,2%	125 27 -31 (41)
1Q24 1Q25	1Q24 1Q25	<b>-4</b> 1024 1025
Net Revenue Pro-forma Gross Margin%	<ul> <li>Adjusted and Recurring</li> <li>EBITDA</li> <li>EBITDA – LD Celulose</li> <li>Adjusted and Recurring</li> <li>EBITDA</li> <li>Margin%</li> </ul>	<ul> <li>Adjusted &amp; Recurring</li> <li>Adjusted &amp; Recurring Net Net Income</li> <li>Adjusted &amp; Recurring Net Income – LD Celulose</li> </ul>

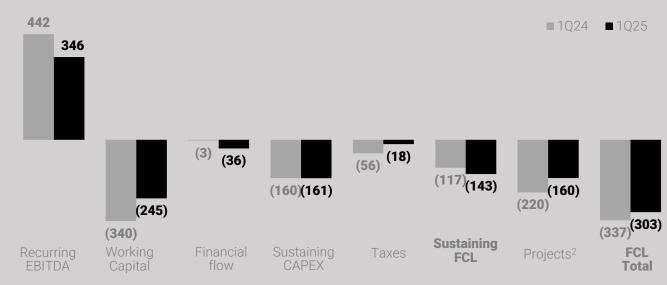
# Cash Flow **1Q25**

- Scenario of lower operating output partially offset by initiatives related to financial and working capital efficiency;
- Working Capital in line with expectations for the first quarter of the year;
- Approaching the end of the 2021-2025 Investment Cycle, allocating:
  - R\$25 million: ramp up of the new Tiles unit at Botucatu
  - R\$18 million: improvement of the mix and factory modernization of the metals and sanitary ware operations
  - R\$8 million: expansion of the forestry base in the North East
  - R\$3 million: DX Ventures

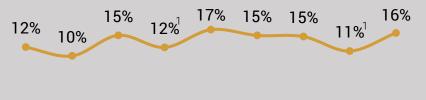


#### **Free Cash Flow YTD**

R\$ million / %



#### **Working Capital/Net Revenue**



**2020 2021 2022 2023 1Q24** 2Q24 3Q24 4Q24 1Q25

#### CAPEX R\$ million / %

1Q24	1Q25
116	120
44	42
160	161
135	160
	116 44 <b>160</b>

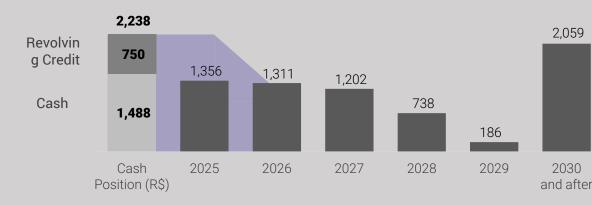


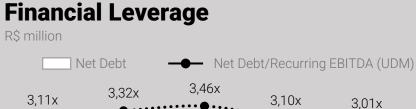
# Corporate Debt **1Q25**

- Average Cost of debt influenced by unstable macroeconomic conditions during the period;
- Leverage reached 3.5x, reflecting the drop in cash from operations and consumption of Working Capital.

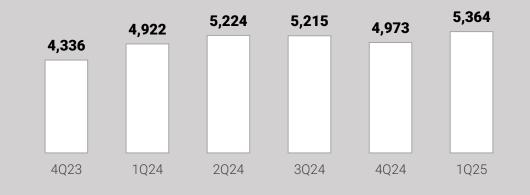














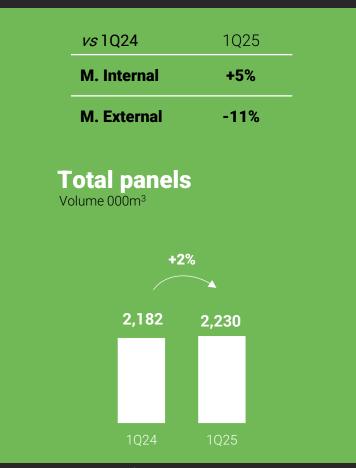
## WOOD

Duratex Durafloor WLDCelulose



## Sector Environment Wood Panels

#### IBÁ data<sup>1</sup>



 Lower levels of idle capacity in the sector versus 1Q24, driving levels of domestic demand

 Macroeconomic instability affecting performance of the export market in the period

Com San	
	a company and

**MDF Domestic Market** 

1.152

1Q24

+4%

1.195

1Q25

Volume 000m<sup>3</sup>





1 – At the end of 2024, the IBÁ revised its volume estimates for non-associated companies, impacting historical data

-5%

720

759

1Q24

## Results **Wood**

Volume

- While the base comparison is influenced by the forestry trading in 1Q24, the results for 1Q25 reinforce the operational consistency of the panels business, with a richer mix and sustained prices;
- Despite the seasonality associated with the first quarter, the Division maintained the same level of results as reported for 4Q24, reflecting stability of demand;
- Annual factory maintenance shutdown impacted volumes and costs during the quarter.

and Gross Margin

R\$ million / %

**Pro Forma Recurring Net Revenue** 

1,332

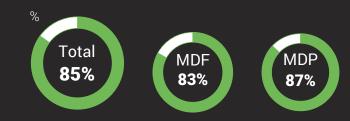
1024

-3%

1,287

 Net Revenue O Pro-forma Gross Margin

#### Capacity Utilization 1Q25



#### Adjusted & Recurring EBITDA<sup>1</sup> and Margin

R\$ million / %



■ Adjusted and Recurring EBITDA EBITDA Margin%



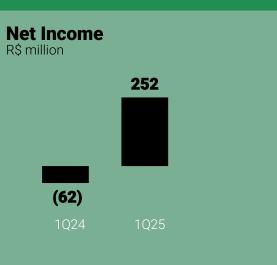
## Results LD Celulose

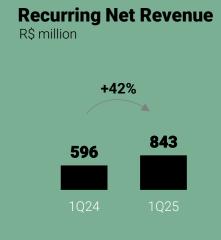


RESULTS RELATE TO 100% OF THE OPERATION

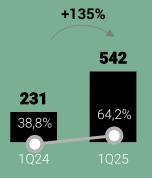
- Maintenance of a good operating performance in 1Q25, with a positive impact versus 1Q24, which was affected by scheduled maintenance;
- Solid Net Revenue and Adjusted & Recurring EBITDA figures, highlighting the resilience of the operation in the face of a volatile pricing scenario for dissolving wood pulp.







#### Adjusted & Recurring EBITDA and Margin



Adjusted and Recurring EBITDA O EBITDA Margin%





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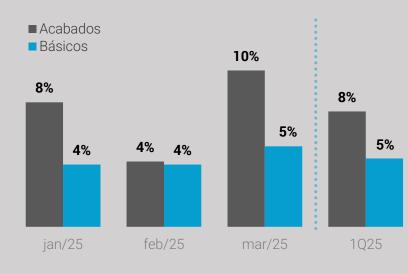
## Sector Environment Metals & Sanitary Ware

ABRAMAT data

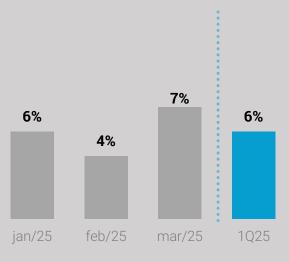
- Construction materials sector is showing signs of recovery, driven by housing programs, investment in infrastructure and growth of the formal market.
- Results for the materials sector suggest growth is expected in 2025, especially with respect to demand for finished products.



Gross deflated revenue by product type versus vs 1Q24<sup>1</sup>



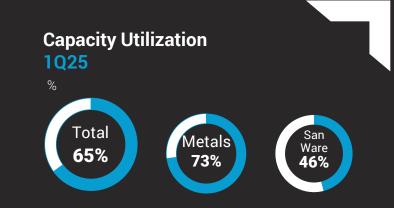




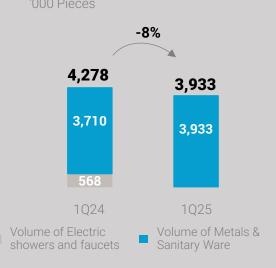
## Results Metals & San Ware



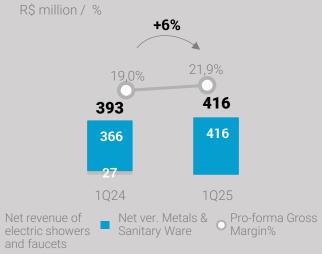
- Improvement in results versus 1Q24, with a positive EBITDA of R\$8 million;
- Gains in market share in categories offering greater added value driving an increase in Net Revenue;
- Despite the seasonality of the period, ignoring the electric showers and faucets operation, volumes have increased year on year.



#### Volume

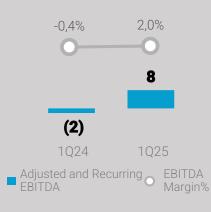


#### Pro Forma Recurring Net Revenue and Gross Margin



### Adjusted & Recurring EBITDA and Margin

R\$ million / %



12

# Sector Environment Tiles

ANFACER data



- Wet segment saw growth in 2025, in contrast to the sector as a whole, which shrank on the back of falling dry segment volumes;
- Uptick seen in January arising from specific Sell In action, associated with significant reduction in pricing levels;
- Drop in capacity utilization for the sector, reflecting the high inventory levels in the industry.

### Sales volume of the wet line versus 1Q24 and sector inventory level during the period



### Capacity utilization in the sector



1 – Internal Dexco estimate



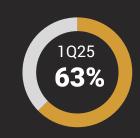


#### With a highly competitive environment and elevated inventory levels in the sector, sales and marketing campaigns led to gains in market share, albeit with significant cost pressures;

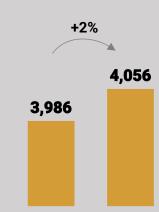
Costs arising from ramping up the new Tiles factory at Botucatu (SP), and from the scheduled maintenance shutdowns in January, impacted the Adjusted & Recurring EBITDA, which closed out the guarter at R\$ -12 million.

#### **Capacity Utilization**<sup>1</sup> 1Q25

%



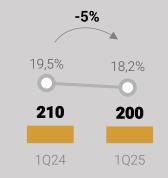
#### Volume



1Q25

1Q24

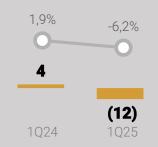
### **Pro Forma Recurring Net Revenue**



• Pro-forma Gross Margin%

**Adjusted & Recurring EBITDA** and Margin

R\$ million / %



Adjusted and Recurring O EBITDA Margin%



Net Revenue







## PROSPECTS

# Prospects 2025

#### **Macroeconomic Scenario**

- Maintenance of high interest rates putting pressure on the construction sector, reflected in demand in the Finishes Division.
- High prices for standing wood set to continue, with no pricing adjustments anticipated in the short term.



#### **Dexco scenario**

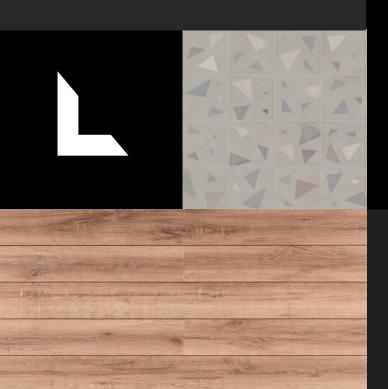
- Actions aimed at optimizing the portfolio and better utilizing industrial assets, in response to the uptick in demand;
- Wood Division showing strong prospective results, sustained by resilient demand from the furniture industry;
- LD Celulose set to continue its solid performance, maintaining the results reported for the last few quarters;
- Casa Dexco offers significant profit potential for the Finishes Division, with the strengthening of relationships with the specifiers in the retail sector;
- New Tiles factory aims to contribute to the development of the premium portfolio, with a focus on products offering higher added value.





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### **Dexco** Viver ambientes.



### **INVESTOR** RELATIONS

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# **Results** 4Q24

