

реса portinari нуdra puratex castelatto ceusa purafloor



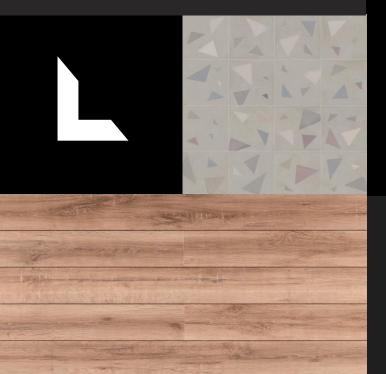


INSTITUTIONAL Presentation









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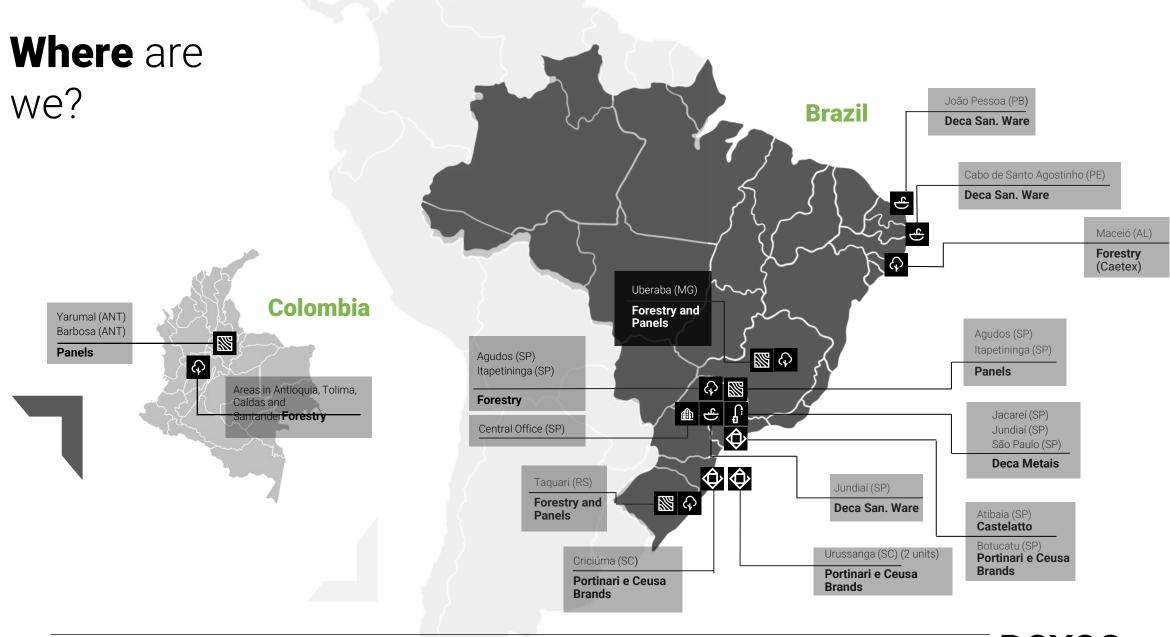


We are Dexco

More than 50 years of bistoryIsted since 1951 on the Stock ExchangeDXCO B3 LISTED NM	<section-header><text><text><text></text></text></text></section-header>		<text></text>	<figure></figure>
~11 thousan	Added to the Brazil and C	Colombia – No member	cy guaranteeing a minimum payout of 30 of the board holds or may hold an execut d) of independent members on the Board	ive position in the Company;
Strategy envi	lic commitments to ironmental, social and porate governance ctices.	23 manufacturing and forest in Brazil and Colombia		

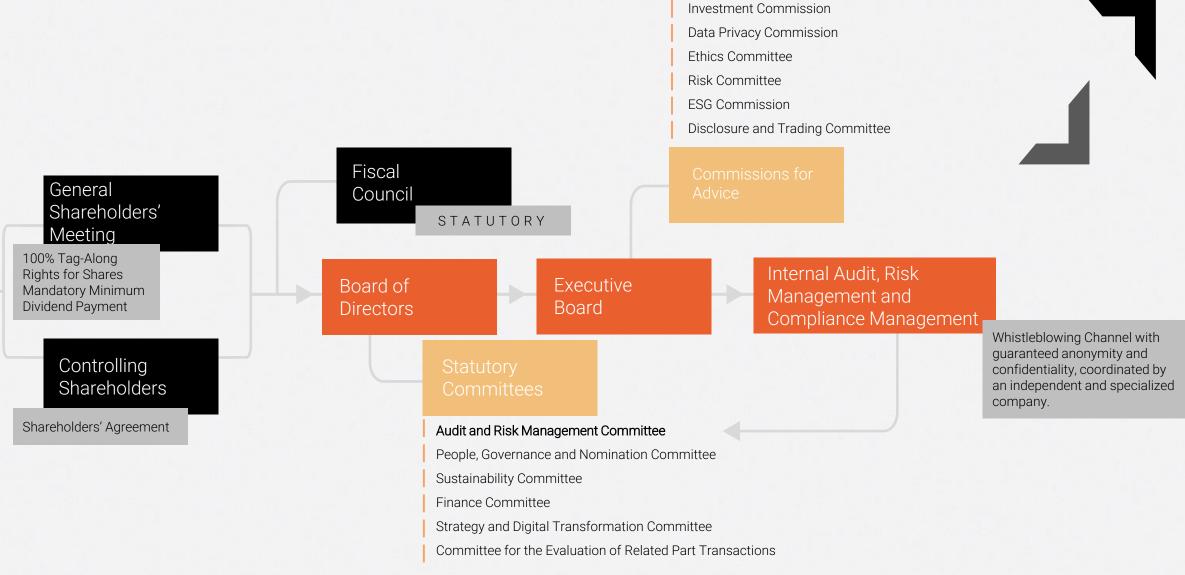


Public data 2023



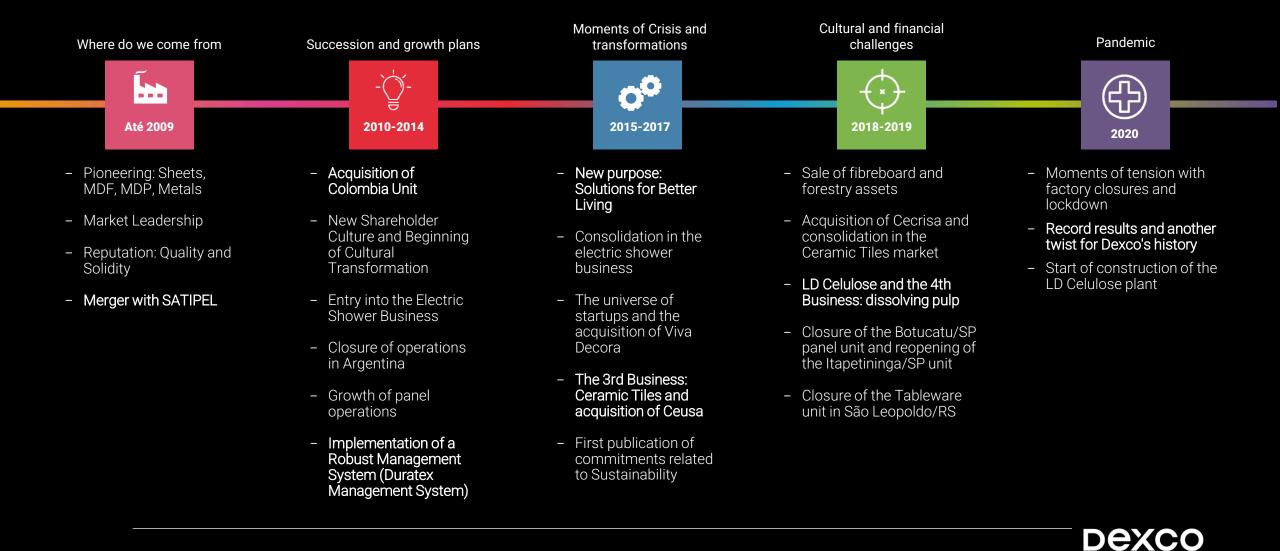
DEXCO Viver ambientes.

Governance Structure



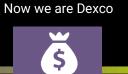


Our History



Viver ambientes

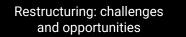
Our History



2021



Hangover Moments and





- Corporate rebranding
- A new investment cycle for all the Company's businesses
- DX Ventures and the approach to New Business
- New Sustainability Strategy
- New level of financial results

- Start of operations of LD Celulose
- Portfolio diversification: Acquisition of Castelatto
- Closure of the Coating unit in Urussanga/SC (RC3)
- Operational Challenges in Metals, Sanitary Ware and Tiles

- Mudança no Comitê Executivo
- Forest performance sustaining results
- Review of the Sustainability Strategy
- Closure of the Tableware unit in Queimados/RJ and panels in Manizales, Colombia
- Suspension of the Ceramic Tiles operation in Criciúma/SC (RC2)

Preparing for the future



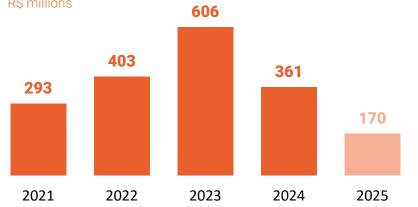
- Casa Dexco: entry into Retail and advancement in the consumer journey
- Conduct of the CEO Succession process by the Board of Directors
- Announcement of the exit from the electric faucets and showers segment
- Wood Division sustaining results
- End of construction of the new Coatings plant in Botucatu (SP), the largest project of the Investment Cycle started in 2021



Investment Cycle 2021-2025

CAPEX TIMELINE





Investments

forecasted total

R\$ 1.8 bn

after a reduction of R\$ 700 million in the initial plan, considering gains from negotiation and adaptation of projects to the market scenario

Ceramic Tiles

New plant in Botucatu (SP), with new technologies, products and factory modernization

R\$ 0.7 billion

Metals and Sanitary Ware

Improved product mix with investments in automation and manufacturing innovation

R\$ 0.5 billion

Wood

2 lines of panel coatings and factory debottlenecking already implemented, and a forest-based expansion project in the Northeast, still in progress

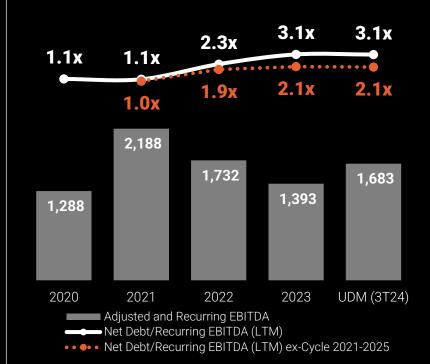
R\$ 0.3 billion

Innovation and Retail

Investments in DX Ventures and projects to get closer to the end consumer, such as Casa Dexco

R\$ 0.3 billion

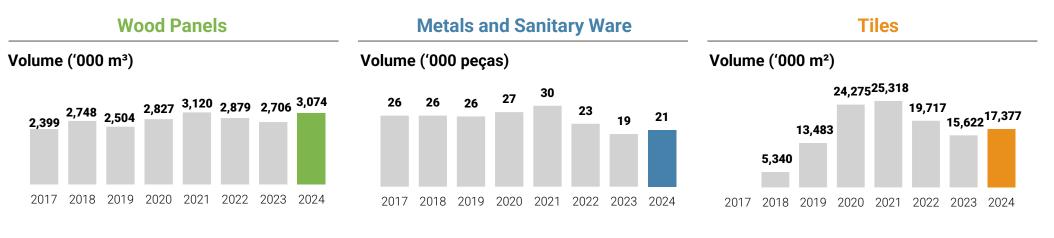
Leverage levels impacted by investments made



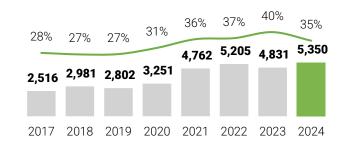




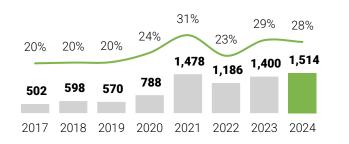
Results by **Division**

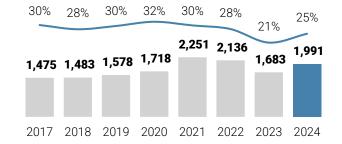


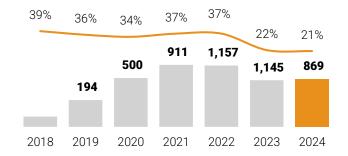
Recurring Net Revenue and Gross Mg. Pro Forma

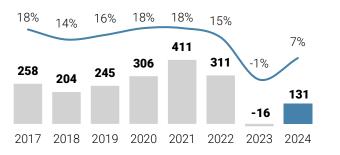


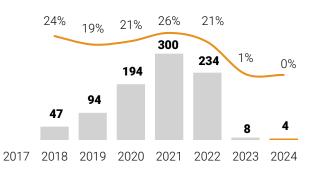
Recurring EBITDA and EBITDA Margin











Headlines 4Q24 2024		Wood Division driving the results for both the quarter and full year, with high levels of demand and strong pricing levels for panels								
		Recovery of the Metals & Sanitary Ware Division versus 2023, coupled with an upturn in results								
Pro forma Adjusted & Recurring EBITDA R\$2,441 million in 2024 , including the 49% of EBITDA from LD Celulose		Unstable macro scenario impacting economic variables, together with the seasonality of the period, has slowed the results recovery								
		LD Celulose: Record EBITDA arising from effective cost management and operational efficiency. Net Income impacted by one-off financial charges								
Recurring Net Revenue & Gross Margin +12% R\$ million / %		Adjusted and Marg R\$ million / 9		-	2%	Recurring R\$ million	Net Incom		9%	
		8.235	+1	6%		///				X
+6%	7.383					2.441	168		649	
1.949 2.064			20,8%	18,0%	2.007	792	90		278	
			561	649	613 1.393	1.650	77	(4)	371	201
26,0% 26,5%	33,5%	31,2%	157 404	277 372	18,9%	20,0%		(80) (84)	5/1	274 (7 <u>3)</u>
4Q23 4Q24	2023	2024	4Q23	4Q24	2023	2024	4Q23	4Q24	2023	2024
■ Net Revenue	Pro-forma G Margin%	Gross	■ Adj. & R EBITDA Celulos	– LD EB	ljusted & Recurrir BITDA	ng OEBITDA Margin %	Adjusted Net Inco	l & Recurring me		& Recurring Net LD Celulose

Dexco Viver ambientes. 10

Cash Flow **4Q24 | 2024**

Free Cash Flow YTD

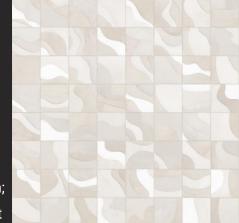
- Increase in Sustaining Cash Flow in 2024, reaching R\$391 million for the year
- CGL/Net Revenue at a level consistent with cash strategy and previous years.
- Investment Cycle 2021-2025 reaching a conclusion, with disbursement in 2024 of:

 $\square 2024$

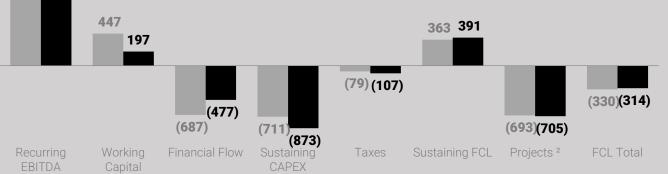
- R\$231 million: New Tiles unit at Botucatu;

2023

- R\$108 million: improvement to the metals mix and sanitary ware automation;
- R\$40 million: growth in the forestry base in the North-East and improvement to the panels mix
- R\$10 million: DX Ventures



R\$ million / %



Working Capital/Net Revenue



CAPEX R\$ million / %

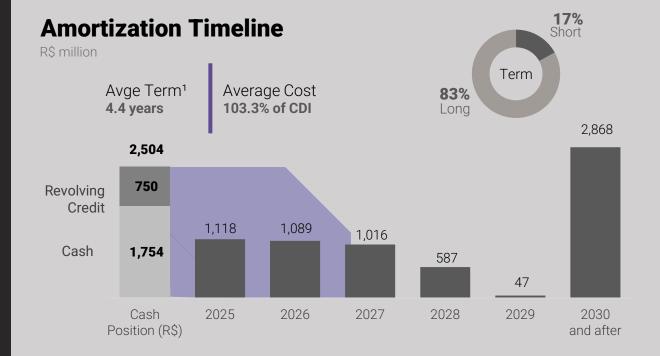
Investment	4Q23	4Q24	2023	2024
Forestry OPEX	112	138	368	569
Maintenance	134	134	343	303
Sustaining CAPEX ³	247	272	711	873
Projects ⁴	189	103	693	516

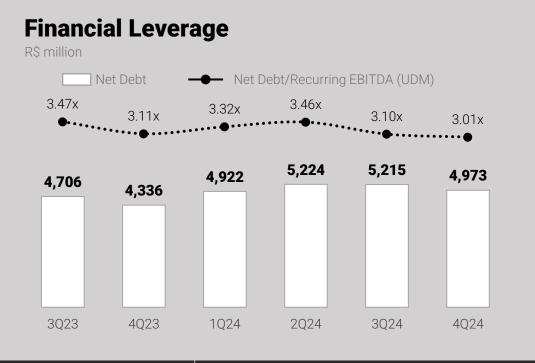


Corporate Debt 4Q24 | 2024

- Reduction in the average cost of debt on a quarterly and annual comparison, while maintaining the average term
- 100% of Corporate Debt linked to the CDI
- Leverage of 3.01x, returning to 2022 levels





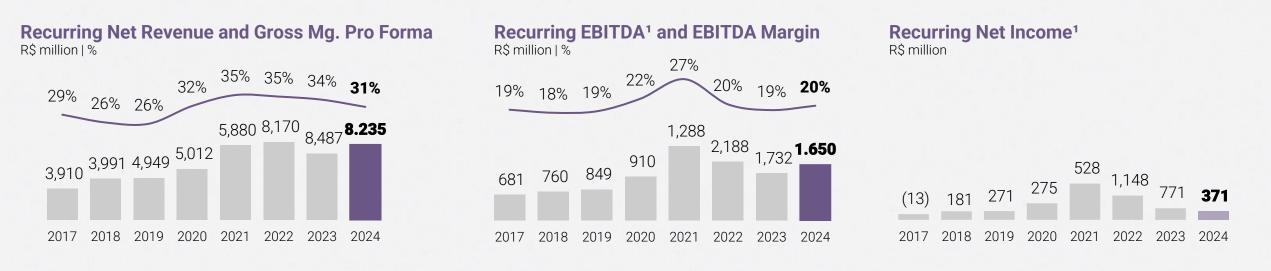


Consolidated Results

Dividends

Policy²

year.







1 – Does not consider the result of LD Celulose | 2 – In 2016, no disbursements were made related to Dividends and Interest on Equity.



Our Business





WOOD

Duratex Durafloor WLDCelulose



Wood Panels

Dexco is a leader in the production of industrialized wood panels in Brazil, offering innovative and sustainable solutions with FSC®1 certified reforestation wood. **Duratex** brand MDF and MDP panels are classified as E1, indicating low formaldehyde emissions.

Durafloor is the reference brand in the Brazilian market of laminate and vinyl flooring, produced from reforestation wood certified by FSC® and ensuring low emissions of volatile organic compounds (VOCs), certified by Greenguard Gold.

PORTFOLIO

Raw MDP and **MDP coated** with patterns and textures, made with pressed wood particles, having a more resistant surface when compared to conventional finishes.



Raw MDF and **MDF coated** with patterns and texture, made with a composition of shorter fibers, making it more resistant and guarantee of superior finish.



100% recyclable PVC-based **vinyl flooring** and **laminate flooring** composed of HDF, with high resistance to abrasion (scratches, wear), as well as **accessories** (baseboards and finishes).

License code: FSC-C003088 | 1 – Forest Stewardship Council® | 2 – Estimates calculated by the Dexco Market Intelligence team | 3- The Other category considers costs such as depreciation and amortization, fuel, outsourced activities, inventory, direct tools, freight, general materials, occupation and operation.

Operational Data

Annual production capacity (m²)

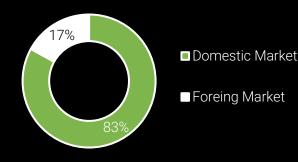
- MDP Brazil: ~1.6 million m²/year
- MDF Brazil: ~1.6 million m²/year
- Colombia: ~0.2 million m²/year

Industrial Units

4 units in Brazil and 2 in Colombia

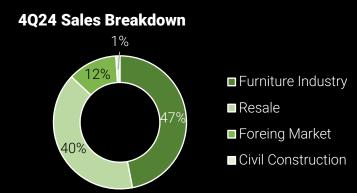
- Agudos (SP): MDF and Durafloor
- ⁻ Itapetininga (SP): MDP and MDF
- Uberaba (MG): MDP and MDF
- Taquari (RS): MDP
- Yarumal (CO): MDP and MDF
- Barbosa (CO): MDP and MDF

Average Volume Allocation

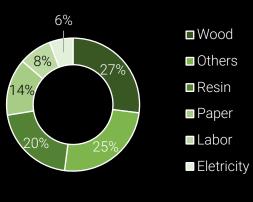


Capacity Share² Dexco

MDP: 43.9% | MDF: 24.1%



4Q24 Cost Breakdown³



DEXCC Viver ambientes.

Forestry

We are proud to be the first company in South America to obtain FSC® certification for Forest Management. Since 1995, we have had the seal, which demonstrates that our activities related to the practice are environmentally appropriate, socially beneficial and economically viable.

We maintain procedures to assess and mitigate the environmental and social impacts related to the management activities of our planted forests, in order to conserve natural resources and have an increasingly better relationship with the communities where we operate. To learn more about our practices, check out the summary of our Forestry Management Plan below.







We seek

To provide opportunities for surplus Best Average Radius vs. Its Top assets and **prioritize margins** Competitors To carry out operations that Forest productivity 52% above the monetize forest assets Brazilian average Ongoing expansion projects while More than 50 years of genetic maintaining competitiveness improvement program

We ensure



Forestry units 5 units in Brazil and 1 in Colombia³

- Agudos (SP)
- Itapetininga (SP)
- Uberaba (MG)
- Taquari (RS)
- Maceio (AL) CAETEX
- Áreas em Antióquia, Tolima, Caldas e Santander (CO)

Total Owned and Leased Areas HΑ

Planted forests + available areas for planting HΑ

109.0 mil 172.4 mil

BRAZIL

11.0 mil 7.3 mil

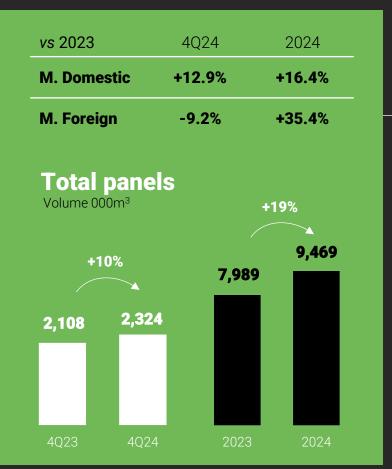
COLOMBIA

Data updated 2023 | License code: FSC-C006042 | 1 - Consider Dexco vs. wood panel players | 2 - includes Brazil and Colombia | 3 - Concept of forestry administrative unit



Sector Environment Wood Panels

IBÁ data¹



Volume 000m³ +17% 5,313 1,163 1,358 1,163

2023

2024

4024

MDF Domestic Market

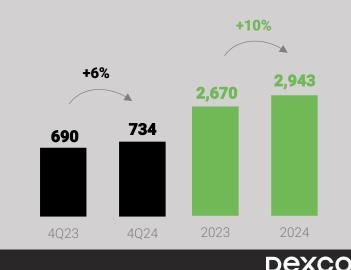
4023

- The mass-produced furniture market sustained strong demand throughout the year (MDP and MDF), exceeding the levels seen during the pandemic
- Elevated cost scenario during the quarter impacted results from the foreign markets



MDP Domestic Market

Volume 000m³



1 – At the end of 2024, the IBÁ revised its volume estimates for non-associated companies, impacting the annual volume

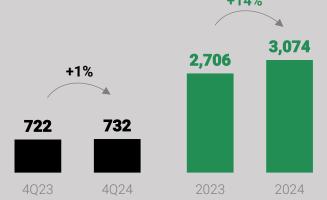


000m³ +14%

Results

Wood

Volume



- **Record¹ Adjusted & Recurring EBITDA for the full year 2024**, closing out the period with R\$1.514 million and a margin of 28.3%, with a strategic forestry trading complementing the production of wood panels
- Seasonality and scheduled maintenance shutdowns reduced quarterly volumes and Net Revenue, maintaining similar levels to those in 2023;
- Increase in costs already hitting the quarterly results, mainly arising from the cost of dollarized inputs and raw materials

Recurring Net Revenue

+2%

1,298

30.4%

4023

& Pro-forma Gross Margin

1,326

26.6%

4024

Net Revenue

+11%

4,831

39.7%

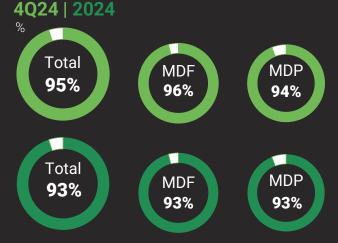
2023

• Pro-forma Gross Margin

5,351

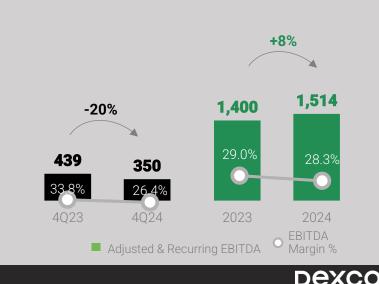
35.1%

Capacity Utilization



Adjusted & Recurring EBITDA² and Margin

R\$ million / %



19

Dissolving Wood Pulp

LD Celulose S.A. is a **joint venture for the production of dissolving cellulose**¹, produced specifically for the manufacture of viscose, modal and lyocell fibers. Unlike pulp intended for paper production, dissolving pulp is a purer product of greater complexity.

Located in the Triângulo Mineiro, the factory is located between the municipalities of Indianópolis and Araguari. It also has **1,400 direct jobs** generated by one of the largest pulp mills in the world.

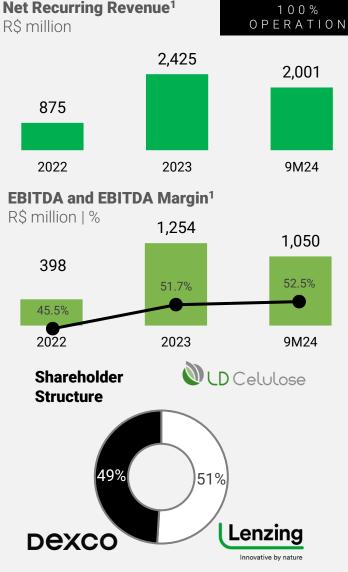


C O M P E T I T I V E A D V A N T A G E S

- All production purchased by Lenzing¹ and exported to factories in Europe and Asia
- DWP average price ~1,000 USD/ton²
 Lower volatility against other commodities
- Dollarized Revenue
 Operating as a natural hedge to Dexco's exposure to the local market
- Installed production capacity of 500 thousand tons/year.

In 2024, the nominal installed production capacity was exceeded by ${\sim}10\%$, reaching ${\sim}550$ thousand tons/year

Highly integrated production process, with a average distance of wood supply of ~70Km, between the plantations and the factory



Consolidated results by equity

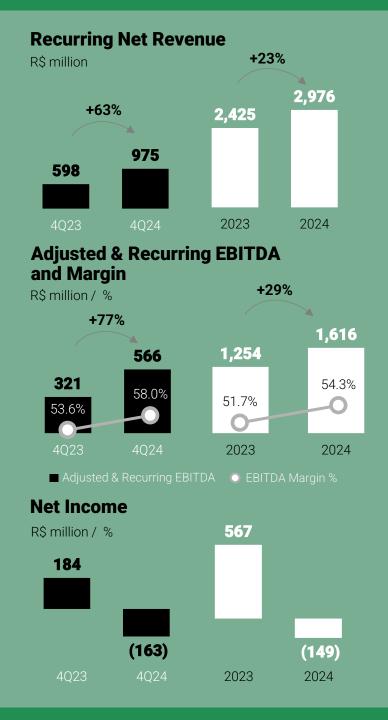


Results **LD Celulose**

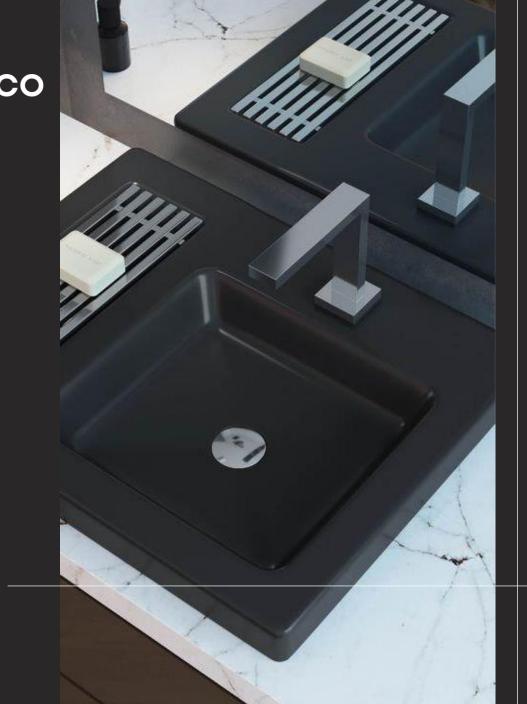
RESULTS RELATE TO 100% OF THE OPERATION

- Record Net Revenue and Adjusted & Recurring EBITDA for the full year 2024 confirming operational excellence and the competitive advantages of the commodity
- Cost diligence minimizing the impact of a strong Dollar on the main consumables
- Appropriation of charges from the previous debt structure, punctually affecting Net Income in 4Q24









FINISHINGS FOR CONSTRUCTION

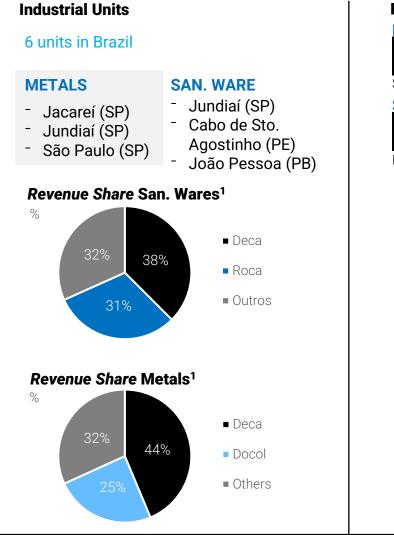
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Metals and Sanitary Ware





Operational Data



Data updated in 3Q24 | 1 – Estimates calculated by the Dexco Market Intelligence team. | 2- The category of Others considers costs such as electricity, fuel, outsourced activities, inventory, direct tools, freight, general materials, occupation, packaging and other inputs.



Viver ambientes

Sector Environment Metals & San Ware

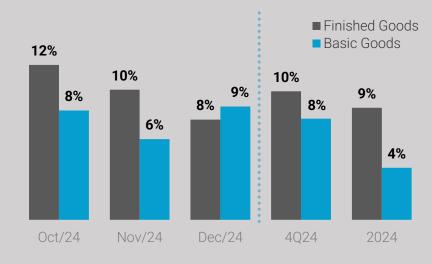
ABRAMAT data

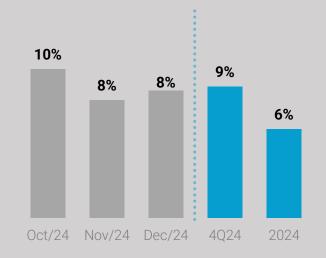
- Finishes market continued to perform strongly in 2024, when compared to 2023, with an uptick in the results during 4Q24
- The construction materials sector showed signs of recovery in the period, driven by the performance in 4Q24, with a 6% increase over 2023.



Gross deflated revenue by product type versus 4Q23¹ and 2023

Construction sector revenue versus 4Q23¹ and 2023







Results Metals & **San Ware**



- Adjusted & Recurring EBITDA of R\$131 million for the full year 2024, and of R\$28 million for 4Q24, capturing the gains from operational improvements made in 2023
- Increase in the price of dollarized consumables and scheduled maintenance shutdowns in 4Q24 impacted costs and slowed the Division's recovery
- Gains in market share and a richer product mix confirmed the recovery of the sector, for both metals and sanitary ware

+17%

16.9%

444

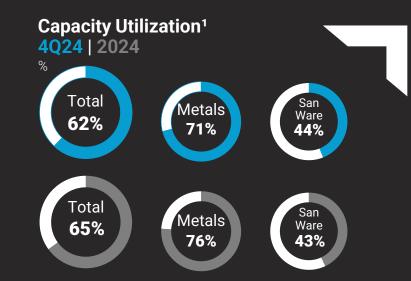
4023

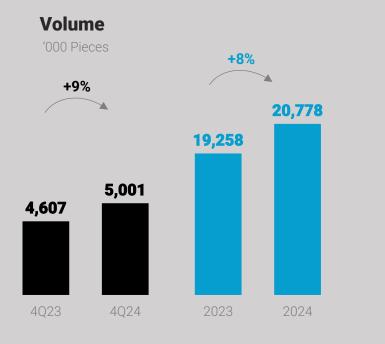
28.1%

518

4024

Net Revenue









20.6%

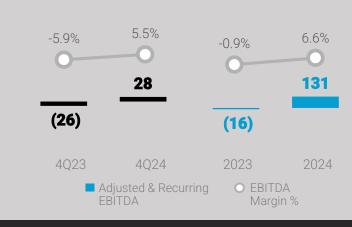
1,683

2023

25.4%

1,991

Adjusted & Recurring EBITDA¹ and Margin R\$ million / %



Tiles





Porcelain and Special Tiles

Tiles

PORTFOLIO



Architectural Concrete

DIFFERENTIAL



DRY JOINT

It ensures dimensional uniformity in ceramic and porcelain tiles, ensuring compliance between specification and final product.



MONOCALIBER

Allows the installation of coatings without spacing, providing visual continuity and sophisticated finish.

DEEP DESIGN

It combines advanced digital techniques to reproduce textures and effects with high precision, allowing aesthetic customization and conferring exclusivity and uniqueness.

Operational

Data

Industrial Units¹

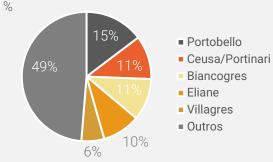
4 active units in Brazil

- Botucatu (SP) NEW FACTORY
- Urussanga (SC)
- Criciúma (SC)
- Atibaia (SP)

Production Capacity² (m²)

Ceramic Tiles 41.9 million m²/year **Architectural Concrete:** 305 thousand m²/year

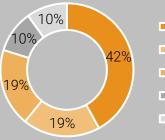
Revenue Share Ceramic Tiles³



Productive Method Wet Process

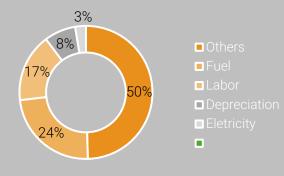
Dexco does not operate under dry process

4Q24 Sales Breakdown



Specialized Stores
Civil Construction
Home Center
Retail
Foreing Market

4Q24 Cost Breakdown



Data updated 2024 | 1 – The RC2 Unit has been on temporary suspension since 2023. The RC3 unit had its operations discontinued in the second half of 2022 | 2 – considers RC2 capacity | 3 – estimates calculated by the Dexco Market Intelligence team.



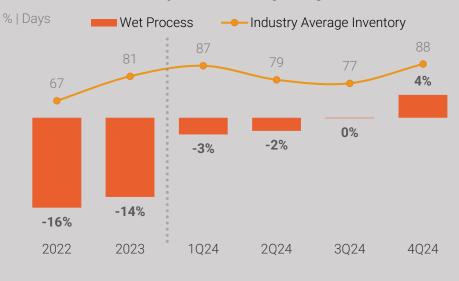
Sector Environment Tiles

ANFACER data

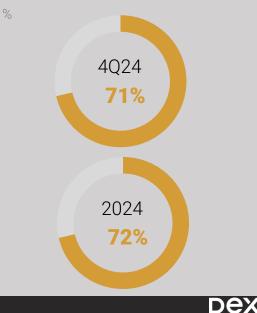


- Tiles industry starting to show signs of recovery, closing out 2024 with an increase of 4% over 2023
- Upturn in results during the last quarter was insufficient to compensate for demand pressures in the wet line
- Increase of ~15% in sector inventory levels vs 3T24 highlights the sector's capacity utilization levels

Sales volume of the wet line versus prior year and sector inventory level during the period



Capacity utilization in the sector

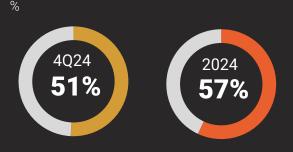




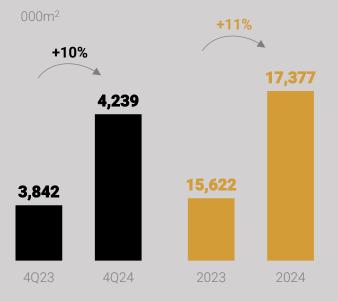


- Highly successful sales activities boosted market share versus 2023 and contributed to the volumes achieved, but with an impact on Net Revenue
- Scheduled maintenance shutdowns in 4Q24 coordinated to manage inventory levels in the face of demand pressures, albeit with an impact on costs
- Adjusted & Recurring EBITDA of R\$4 million in 2024, with a margin of 0.5%, a drop off versus 2023 driven by costs

Capacity Utilization 4Q24 | 2024



Volume





2023

• Pro-forma Gross Margin%

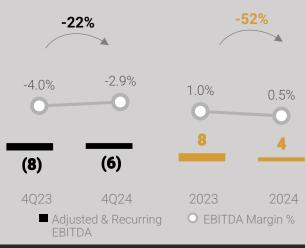
4023

Net Revenue

4024

Adjusted & Recurring EBITDA and Margin

R\$ million / %



DEXCO Viver ambientes. 28



Casa Dexco

We want to deliver an unparalleled experience in the consumer's journey in renovation and decoration.

- Start of product sales in the two existing showrooms;
- Hiring and training of staff to continue in the commercial operation and lead Casa Dexco.

Retail

Taking another step in the Consumer Journey, with this **differentiated franchise channel**, we seek to maximize the delivery of the value proposition of our brands, elevating the consumer experience through differentiation and innovation, bringing us closer to the consumer, increasing the understanding of the journey, capturing data and generating insights.





CHANNELS

- **Phygital Retail**: offer the consumer a truly omnichannel experience;
- **Logistics and Distribution:** Maximize the delivery of our brands' value proposition and get closer to the consumer;
- **Services**: To be the reference in after-sales service and in the training of professionals.



casa Dexco



casa Dexco

Dexco opens the doors of its flagship store at Conjunto Nacional, located on Avenida Paulista (São Paulo).

Announced in 2021 as part of the investment cycle set to conclude in 2025, **Casa Dexco represents the Company's strategy to strengthen its connection with end consumers**, setting a new chapter in the architecture and interior design sector.



Official launch on March 10, 2025, open to the public starting March 11, 2025



Approximately 4,000 m² spread across two floors



Designed Spaces signed by 20 architects



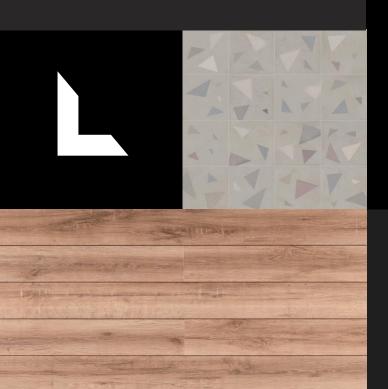
To offer the most comprehensive experience in the construction segment, **Casa Dexco will feature partners that complement the company's portfolio**, including furniture industry companies, electronics and home appliance brands, LED panels, air conditioning systems, lighting, and paint manufacturers.





реса portinari нуdra puratex castelatto ceusa purafloor

Dexco Viver ambientes.



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Institutional Presentation

