

Deca Portinari Hydra Duratex castelatto ceusa Durafloor





INSTITUTIONAL Presentation



DEXCO Viver ambientes.



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We are Dexco

More than **Finishings for** Wood Forestry¹ Construction 70 years of Production and sale of MDP 132 thousand hectares and MDF panels, laminate Production and sale of and vinyl flooring. history 187 thousand total Metals and Sanitary Ware **D**Uratex for Bathroom, Toilet, Kitchens and Outdoor Area. Durafloor listed since 1951 as well as Ceramic Tiles and on the Stock Architectural Concrete Exchange реса **Dissolving Wood Pulp** нуdra M D Celulose ceusa DXCO portinari Joint Venture created with Lenzing AG, for the production **B3** LISTED NM castelatto of Dissolving Pulp ~12 thousand Added to the operations in

Control Block



employees



- Dividend policy guaranteeing a minimum payout of 30% of Adjusted Net Income; - No member of the board holds or may hold an executive position in the Company; -1/3 (one third) of independent members on the Board of Directors.

Sustainability Strategy 2025

Public commitments to environmental, social and corporate governance practices.

23 manufacturing and forestry units in Brazil and Colombia







DEXCO Viver ambientes.

Governance Structure





Our History



Viver ambientes

Our History



2021







- Corporate rebranding
- A new investment cycle for all the Company's businesses
- DX Ventures and the approach to New Business
- New Sustainability Strategy
- New level of financial results

- Start of operations of LD Celulose
- Portfolio diversification: Acquisition of Castelatto
- Closure of the Coating unit in Urussanga/SC (RC3)
- Operational Challenges in Metals, Sanitary Ware and Tiles

- Change in the Executive Committee
- Forest performance sustaining results
- Review of the Sustainability Strategy
- Closure of the Tableware unit in Queimados/RJ and panels in Manizales, Colombia
- Suspension of the Ceramic Tiles operation in Criciúma/SC (RC2)

Preparing for the future

2024

- Casa Dexco: entry into Retail and advancement in the consumer journey
- Conduct of the CEO Succession process by the Board of Directors
- Announcement of the exit from the electric faucets and showers segment
- Wood Division sustaining results
- End of construction of the new Coatings plant in Botucatu (SP), the largest project of the Investment Cycle started in 2021



Investment Cycle 2021-2025

CAPEX TIMELINE (PROJECTS)



Investments

forecasted total

R\$ 1.8 bn

after a reduction of R\$ 700 million in the initial plan, considering gains from negotiation and adaptation of projects to the market scenario

Ceramic Tiles

New plant in Botucatu (SP), with new technologies, products and factory modernization

R\$ 0.7 billion

Metals and Sanitary Ware

Improved product mix with investments in automation and manufacturing innovation

R\$ 0.5 billion

Wood

2 lines of panel coatings and factory debottlenecking already implemented, and a forest-based expansion project in the Northeast, still in progress

R\$ 0.4 billion

Innovation and Retail

Investments in DX Ventures and projects to get closer to the end consumer, such as Casa Dexco

R\$ 0.3 billion

Leverage levels impacted by investments made







Results by **Division**



Recurring Net Revenue and Gross Mg. Pro Forma



Recurring EBITDA and EBITDA Margin











Consolidated Results

Dividends

Policy²

year.







1 - Does not consider the result of LD Celulose | 2 - In 2016, no disbursements were made related to Dividends and Interest on Equity.

| Headlines | Sustainable results in the Wood Division, ev during the quarter; | en with no forestry trading |
|---|--|--|
| 1Q25 | Results for the Finishes Division under pres lower volumes and cost pressures; | sure in 1Q25, on the back of |
| Pro-forma Adjusted & Recurring EBITDA | The results for LD Celulose in line with experimentary productivity, cost efficiency and high productivity. | |
| R\$611 million in the period, including the 49% of EBITDA from LD Celulose | Results for 1Q25 reflect the seasonality of t comparison from 1Q24, which arose from for | · · · |
| Recurring Net Revenue | Adjusted & Recurring EBITDA | Recurring Net Income |
| and Gross Margin R\$ million / % | and Margin R\$ million / % | R\$ million |
| -2% | +10% | |
| 1936,0 1902,0 | 555 611 113 266 | 84 |
| 28,7% | 442 22,8% 346 18,2% | 125 27 -31 (41) |
| 1Q24 1Q25 | 1Q24 1Q25 | -4 1Q24 1Q25 |
| Net Revenue Pro-forma Gross Margin% | Adjusted and Recurring EBITDA – LD Celulose Adjusted and Recurring EBITDA Margin% | Adjusted & Recurring Adjusted & Recurring Net Net Income Income – LD Celulose |

Cash Flow **1Q25**

- Scenario of lower operating output partially offset by initiatives related to financial and working capital efficiency;
- Working Capital in line with expectations for the first quarter of the year;
- Approaching the end of the 2021-2025 Investment Cycle, allocating:
 - R\$25 million: ramp up of the new Tiles unit at Botucatu
 - R\$18 million: improvement of the mix and factory modernization of the metals and sanitary ware operations
 - R\$8 million: expansion of the forestry base in the North East
 - R\$3 million: DX Ventures



Free Cash Flow YTD

R\$ million / %



Working Capital/Net Revenue



2020 2021 2022 2023 1Q24 2Q24 3Q24 4Q24 1Q25

CAPEX R\$ million / %

| Investment | 1Q24 | 1Q25 |
|-------------------------------|------|------|
| OPEX Florestal | 116 | 120 |
| Maintenance | 44 | 42 |
| Sustaining CAPEX ³ | 160 | 161 |
| Expansion Projects | 135 | 160 |
| | | |

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Our Business





WOOD

Duratex Durafloor WLDCelulose



Wood Panels

Dexco is a leader in the production of industrialized wood panels in Brazil, offering innovative and sustainable solutions with FSC®1 certified reforestation wood. **Duratex** brand MDF and MDP panels are classified as E1, indicating low formaldehyde emissions.

Durafloor is the reference brand in the Brazilian market of laminate and vinyl flooring, produced from reforestation wood certified by FSC® and ensuring low emissions of volatile organic compounds (VOCs), certified by Greenguard Gold.

PORTFOLIO

Raw MDP and **MDP coated** with patterns and textures, made with pressed wood particles, having a more resistant surface when compared to conventional finishes.



Raw MDF and **MDF coated** with patterns and texture, made with a composition of shorter fibers, making it more resistant and guarantee of superior finish.



100% recyclable PVC-based **vinyl flooring** and **laminate flooring** composed of HDF, with high resistance to abrasion (scratches, wear), as well as **accessories** (baseboards and finishes).

License code: FSC-C003088 | 1 – Forest Stewardship Council® | 2 – Estimates calculated by the Dexco Market Intelligence team | 3- The Other category considers costs such as depreciation and amortization, fuel, outsourced activities, inventory, direct tools, freight, general materials, occupation and operation.

Operational Data

Annual production capacity (m²)

- MDP Brazil: ~1.6 million m²/year
- MDF Brazil: ~1.6 million m²/year
- Colombia: ~0.2 million m²/year

Industrial Units

4 units in Brazil and 2 in Colombia

- ⁻ Agudos (SP): MDF and Durafloor
- Itapetininga (SP): MDP and MDF
- Uberaba (MG): MDP and MDF
- Taquari (RS): MDP
- Yarumal (CO): MDP
- Barbosa (CO): MDP and MDF

Average Volume Allocation 1Q25



Capacity Share² Dexco

MDP: 43.9% | MDF: 24.1%



1Q25 Cost Breakdown³





Forestry

We are proud to be the first company in South America to obtain FSC® certification for Forest Management. Since 1995, we have had the seal, which demonstrates that our activities related to the practice are environmentally appropriate, socially beneficial and economically viable.

We maintain procedures to assess and mitigate the environmental and social impacts related to the management activities of our planted forests, in order to conserve natural resources and have an increasingly better relationship with the communities where we operate. To learn more about our practices, check out the summary of our Forestry Management Plan below.







| We seek | We ensure | HA | HA |
|---|--|--------------------|-------------|
| To provide opportunities for surplus assets and prioritize margins | Best Average Radius vs. Its Top Competitors | 176thousand | 121thousand |
| To carry out operations that monetize forest assets | Forest productivity 52% above the Brazilian average | | R A Z I L |
| Ongoing expansion projects while maintaining competitiveness | More than 50 years of genetic improvement program | 11 thousand | / thousand |

5 units in Brazil and 1 in Colombia³ Agudos (SP)

- Itapetininga (SP)
- Uberaba (MG)
- Taquari (RS)

Forestry units

- Maceio (AL) CAETEX
- Areas in Antioquia, Tolima, Caldas and Santander (CO)

Total Owned and Leased Areas

Planted forests + available areas for planting

Data updated 2024 | License code: FSC-C006042 | 1 - Consider Dexco vs. wood panel players | 2 - includes Brazil | 3 -Concept of forestry administrative unit



Sector Environment Wood Panels

IBÁ data¹



- Lower levels of idle capacity in the sector versus 1Q24, driving levels of domestic demand
- Macroeconomic instability affecting performance of the export market in the period

| Como Standa | |
|-------------|--|
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| | and the second of the second |

MDF Domestic Market

1.152

1Q24

+4%

1.195

1Q25

Volume 000m³





1 – At the end of 2024, the IBÁ revised its volume estimates for non-associated companies, impacting historical data

-5%

759

1Q24

Results Wood

Volume

- While the base comparison is influenced by the forestry trading in 1024, the results for 1025 reinforce the operational consistency of the panels business, with a richer mix and sustained prices;
- Despite the seasonality associated with the first quarter, the Division maintained the same level of results as reported for 4Q24, reflecting stability of demand:
- Annual factory maintenance shutdown impacted volumes and costs during the quarter.

Capacity Utilization 1025



Adjusted & Recurring EBITDA¹ and Margin

R\$ million / %



Adjusted and Recurring EBITDA EBITDA Margin% Margin%





Pro Forma Recurring Net Revenue and Gross Margin R\$ million / %



Net Revenue O Pro-forma Gross Margin

Dissolving Wood Pulp

LD Celulose S.A. is a **joint venture for the production of dissolving cellulose**¹, produced specifically for the manufacture of viscose, modal and lyocell fibers. Unlike pulp intended for paper production, dissolving pulp is a purer product of greater complexity.

Located in the Triângulo Mineiro, the factory is located between the municipalities of Indianópolis and Araguari. It also has **1,400 direct jobs** generated by one of the largest pulp mills in the world.



C O M P E T I T I V E A D V A N T A G E S

- All production purchased by Lenzing¹ and exported to factories in Europe and Asia
- DWP average price ~1,000 USD/ton²
 Lower volatility against other commodities
- Dollarized Revenue Operating as a natural hedge to Dexco's exposure to the local market
- Installed production capacity of 500 thousand tons/year.

In 2024, the nominal installed production capacity was exceeded by ${\sim}10\%$, reaching ${\sim}550$ thousand tons/year

Highly integrated production process, with a average distance of wood supply of ~70Km, between the plantations and the factory



Consolidated results by equity



Results LD Celulose



RESULTS RELATE TO 100% OF THE OPERATION

- Maintenance of a good operating performance in 1Q25, with a positive impact versus 1Q24, which was affected by scheduled maintenance;
- Solid Net Revenue and Adjusted & Recurring EBITDA figures, highlighting the resilience of the operation in the face of a volatile pricing scenario for dissolving wood pulp.





Recurring Net Revenue R\$ million +42% 596 843 843

Adjusted & Recurring EBITDA and Margin



Adjusted and Recurring EBITDA O EBITDA Margin%





FINISHINGS FOR CONSTRUCTION

Deca portinari нуdra castelatto ceusa

Metals and Sanitary Ware





Operational Data

Industrial Units 6 units in Brazil **METALS** SAN. WARE Jundiaí (SP) Jacareí (SP) Cabo de Sto. Jundiaí (SP) Agostinho (PE) São Paulo (SP) João Pessoa (PB) Revenue Share San. Wares 2024¹ Deca 32% 38% Roca Outros 31% Revenue Share Metals 2024¹ % Deca 32% 44% Docol Others

Data updated in 3Q24 | 1 – Estimates calculated by the Dexco Market Intelligence team. | 2- The category of Others considers costs such as electricity, fuel, outsourced activities, inventory, direct tools, freight, general materials, occupation, packaging and other inputs.



Dexco

Viver ambientes

Sector Environment Metals & Sanitary Ware

ABRAMAT data

- Construction materials sector is showing signs of recovery, driven by housing programs, investment in infrastructure and growth of the formal market.
- Results for the materials sector suggest growth is expected in 2025, especially with respect to demand for finished products.



Gross deflated revenue by product type versus vs 1Q24¹



Construction sector revenue versus 1Q24¹



Results Metals & San Ware



- Improvement in results versus 1Q24, with a positive EBITDA of R\$8 million;
- Gains in market share in categories offering greater added value driving an increase in Net Revenue;
- Despite the seasonality of the period, ignoring the electric showers and faucets operation, volumes have increased year on year.



Volume



Pro Forma Recurring Net Revenue and Gross Margin



Adjusted & Recurring EBITDA and Margin

R\$ million / %



25

Tiles





Porcelain and Special Tiles

Tiles

PORTFOLIO



Architectural Concrete

DIFFERENTIAL



DRY JOINT

It ensures dimensional uniformity in ceramic and porcelain tiles, ensuring compliance between specification and final product.



MONOCALIBER

Allows the installation of coatings without spacing, providing visual continuity and sophisticated finish.

DEEP DESIGN

It combines advanced digital techniques to reproduce textures and effects with high precision, allowing aesthetic customization and conferring exclusivity and uniqueness.

Operational

Data

Industrial Units¹

4 active units in Brazil

- Botucatu (SP) NEW FACTORY
- Urussanga (SC)
- Criciúma (SC)
- Atibaia (SP)

Production Capacity² (m²)

Ceramic Tiles 41.9 million m²/year Architectural Concrete: 305 thousand m²/year

Revenue Share Ceramic Tiles 2024³



Productive Method Wet Process

Dexco does not operate under dry process

1025 Sales Segmentation



Home Center Retail

1025 Cost Breakdown



Data updated 2024 | 1 – The RC2 Unit has been on temporary suspension since 2023. 2 – considers RC2 capacity | 3 – estimates calculated by the Dexco Market Intelligence team.



Sector Environment Tiles

ANFACER data



- Wet segment saw growth in 2025, in contrast to the sector as a whole, which shrank on the back of falling dry segment volumes;
- Uptick seen in January arising from specific Sell In action, associated with significant reduction in pricing levels;
- Drop in capacity utilization for the sector, reflecting the high inventory levels in the industry.

Sales volume of the wet line versus 1Q24 and sector inventory level during the period



Capacity utilization in the sector



1 – Internal Dexco estimate





- With a highly competitive environment and elevated inventory levels in the sector, sales and marketing campaigns led to gains in market share, albeit with significant cost pressures;
- Costs arising from ramping up the new Tiles factory at Botucatu (SP), and from the scheduled maintenance shutdowns in January, impacted the Adjusted & Recurring EBITDA, which closed out the quarter at R\$ -12 million.

Capacity Utilization¹ 1Q25

%



Volume



Pro Forma Recurring Net Revenue and Gross Margin

R\$ million / %



Adjusted & Recurring EBITDA and Margin

R\$ million / %



Adjusted and Recurring O EBITDA Margin% EBITDA



Net Revenue
O Pro-forma Gross Margin%





Casa Dexco

We want to deliver an unparalleled experience in the consumer's journey in renovation and decoration.

- Start of product sales in the two existing showrooms;
- Hiring and training of staff to continue in the commercial operation and lead Casa Dexco.

Retail

Taking another step in the Consumer Journey, with this **differentiated franchise channel**, we seek to maximize the delivery of the value proposition of our brands, elevating the consumer experience through differentiation and innovation, bringing us closer to the consumer, increasing the understanding of the journey, capturing data and generating insights.





CHANNELS

- *Phygital* Retail: offer the consumer a truly omnichannel experience;
- **Logistics and Distribution:** Maximize the delivery of our brands' value proposition and get closer to the consumer;
- **Services**: To be the reference in after-sales service and in the training of professionals.



casa Dexco



casa Dexco

Dexco opens the doors of its flagship store at Conjunto Nacional, located on Avenida Paulista (São Paulo).

Announced in 2021 as part of the investment cycle set to conclude in 2025, **Casa Dexco represents the Company's strategy to strengthen its connection with end consumers**, setting a new chapter in the architecture and interior design sector.



Official launch on March 10, 2025, open to the public starting March 11, 2025



Approximately 4,000 m² spread across two floors



Designed Spaces signed by 20 architects



To offer the most comprehensive experience in the construction segment, **Casa Dexco will feature partners that complement the company's portfolio**, including furniture industry companies, electronics and home appliance brands, LED panels, air conditioning systems, lighting, and paint manufacturers.





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