



## Quarterly Results – 3Q22 / 9M22 | GRI 102-52

### HIGHLIGHTS

Adjusted and Recurring EBITDA of R\$415.6 million and of R\$1,365.5 million for 3Q22 and 9M22 respectively, a fall in relation to the same periods in 2021, which arose mainly from significant inflation;

Positive generation of Sustaining Cash Flow of R\$156.6 million in the quarter and R\$23.0 million in 9M22, without allowing for expansion investment.

#### WOOD

##### WOOD

736.1k m³ sold in 3Q22 and 2,191.9k m³ in 9M22, a slight drop versus the prior year;

An increase in the cost of inputs and freight impacted margins during the period;

Adjusted and Recurring EBITDA of R\$276.1 million in the quarter and of R\$895.4 million in 9M22.

##### DISSOLVING WOOD PULP

The ramp up of operations has gone to plan, with premium quality DWP already being produced;

Sector indicators, such as the exchange rates and commodity prices are currently favorable to the business.

#### FINISHINGS FOR CONSTRUCTION

##### METALS & SAN. WARE

Unit revenue increased 17.7% in 3Q22 and 24.8% in 9M22, with better mix and price increased;

Retail sales dropped off, with 5,991k pieces sold in 3Q22 and 18,313k sold in 9M22;

Adjusted and Recurring EBITDA of R\$73.3 million in 3Q22 and R\$258.6 million in 9M22.

##### TILES

Price increases and an improved mix led to +27.2% in unit revenue in the 3Q22 and 32.6% in 9M22;

Cost pressures were offset by the revenue gains and a significant increase in gross margin;

Adjusted and Recurring EBITDA of R\$66.3 million for the quarter and R\$211.6 million in 9M22.

As at 09/30/2022

#### MARKET CAP | GRI 102-7

R\$ 6,867.3 million

#### CLOSING SHARE PRICE

R\$ 9.35

#### ISSUED SHARES

760,962,951

#### TREASURY SHARES

26,489,405

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### Live transmission

October 27, 2022, at 4pm | GRI 102-50

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# Consolidated Financial Results

In BRL '000	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>Highlights</b>								
Volume shipped Deca ('000 items)	5,991	7,856	-23.7%	7,464	-19.7%	18,313	22,453	-18.4%
Volume shipped Ceramic tiles (m²)	5,036,576	6,793,645	-25.9%	5,188,084	-2.9%	15,588,280	19,106,709	-18.4%
Volume shipped Wood (m³)	736,123	805,799	-8.6%	722,757	1.8%	2,191,854	2,363,289	-7.3%
<b>Consolidated Net Revenue</b>	<b>2,161,642</b>	<b>2,177,147</b>	<b>-0.7%</b>	<b>2,213,567</b>	<b>-2.3%</b>	<b>6,506,211</b>	<b>5,919,402</b>	<b>9.9%</b>
<b>Consolidated Net Revenue - Pro Forma</b>	<b>2,161,642</b>	<b>2,177,147</b>	<b>-0.7%</b>	<b>2,213,567</b>	<b>-2.3%</b>	<b>6,506,211</b>	<b>5,919,402</b>	<b>9.9%</b>
Gross profit	739,018	751,861	-1.7%	775,744	-4.7%	2,257,708	2,078,785	8.6%
Gross profit - Pro Forma <sup>(1)</sup>	753,583	751,861	0.2%	781,906	-3.6%	2,278,435	2,051,553	11.1%
Gross margin	34.2%	34.5%		35.0%		34.7%	35.1%	
Gross margin - Pro Forma <sup>(1)</sup>	34.9%	34.5%		35.3%		35.0%	34.7%	
EBITDA according to CVM No. 527/12 <sup>(2)</sup>	572,151	592,470	-3.4%	561,809	1.8%	1,734,953	2,142,368	-19.0%
EBITDA Mg CVM No. 527/12	26.5%	27.2%		25.4%		26.7%	36.2%	
Adjustments for non-cash events	(170,044)	(9,851)	1626.2%	(151,178)	12.5%	(392,156)	(100,539)	290.1%
Non-recurring events <sup>(3)</sup>	28,755	(25,764)	-211.6%	5,060	-	33,815	(495,498)	-106.8%
Dissolving Wood Pulp	(15,268)	47,243	-132.3%	30,556	-150.0%	(11,096)	53,867	-120.6%
<b>Adjusted and Recurring EBITDA <sup>(4)</sup></b>	<b>415,594</b>	<b>604,098</b>	<b>-31.2%</b>	<b>446,247</b>	<b>-6.9%</b>	<b>1,365,516</b>	<b>1,600,198</b>	<b>-14.7%</b>
<b>Adjusted and Recurring EBITDA margin <sup>(4)</sup></b>	<b>19.2%</b>	<b>27.7%</b>		<b>20.2%</b>		<b>21.0%</b>	<b>27.0%</b>	
Net Income	154,148	255,336	-39.6%	169,191	-8.9%	547,054	1,144,635	-52.2%
<b>Recurring Net Income <sup>(1)(3)</sup></b>	<b>162,896</b>	<b>267,547</b>	<b>-39.1%</b>	<b>202,909</b>	<b>-19.7%</b>	<b>564,127</b>	<b>741,184</b>	<b>-23.9%</b>
<b>Recurring Net Margin <sup>(1)(3)</sup></b>	<b>7.5%</b>	<b>12.3%</b>		<b>9.2%</b>		<b>8.7%</b>	<b>12.5%</b>	
<b>INDICATORS</b>								
Current ratio <sup>(5)</sup>	1.41	1.70	-17.1%	1.44	-2.1%	1.41	1.70	-17.1%
Net debt <sup>(6)</sup>	3,828,336	1,705,363	124.5%	3,689,344	3.8%	3,828,336	1,705,363	124.5%
Net debt / EBITDA LTM <sup>(7)</sup>	1.96	0.81	142.0%	1.72	14.0%	1.96	0.81	142.0%
Average Shareholders' equity	5,825,039	5,835,343	-0.2%	5,623,571	3.6%	5,825,039	5,471,038	6.5%
ROE <sup>(8)</sup>	10.6%	17.5%		12.0%		0.13	27.9%	
<b>Recurring ROE</b>	<b>11.2%</b>	<b>18.3%</b>		<b>14.4%</b>		<b>0.13</b>	<b>18.1%</b>	
<b>SHARES</b>								
Earnings per share (BRL) <sup>(9)</sup>	0.2100	0.3724	-43.6%	0.2306	-8.9%	0.7417	1.6645	-55.4%
Closing share price (BRL)	9.35	16.97	-44.9%	9.87	-5.3%	9.35	16.97	-44.9%
Net equity per share (BRL)	8.04	8.77	-8.3%	7.82	2.8%	8.04	8.77	-8.3%
Treasury Shares	26,489,405	5,906,452	348.5%	26,489,405	0.0%	26,489,405	5,906,452	348.5%
Market Cap (BRL1.000)	6,867,328	11,639,350	-41.0%	7,249,254	-5.3%	6,867,328	11,639,350	-41.0%

(1) Cost of Goods Sold: 3Q22: Deca Restructuring: (+) R\$ 3,103 thousand; Ceramic Tiles Restructuring (+) R\$ 11,462 thousand; Cost 2Q22: Deca Restructuring (+) R\$5.610 thousand Tiles Restructuring (+)R\$552 thousand. Sales expenses 2Q22: Deca Restructuring (+) R\$227 thousand.

(2) EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization): measure of operating performance in accordance with CVM Instruction 527/12.

(3) Non-recurring events detailed in the attachment to this material.

(4) EBITDA adjusted for non-cash events arising from variation in the fair value of biological assets and combination of businesses, in addition to extraordinary events.

(5) Current liquidity: Current assets divided by current liabilities. Indicates the amount available in R\$ to cover each R\$ of short-term obligations.

(6) Net Corporate Debt: Total Financial Debt (-) Cash.

(7) Financial leverage calculated on the rolling EBITDA over the last 12 months, adjusted for events of a purely accounting and non-cash nature.

(8) ROE (Return on Equity): measure of performance obtained by taking the annualized Net Earnings over the period, annualized, and dividing by Average Net Equity.

(9) Net earnings per share is calculated by dividing the earnings attributable to the company's shareholders by the average weighted number of ordinary shares issued during the period, excluding the ordinary shares held by the Treasury.



## Market & Business Scenario | GRI 203-1

The Company faced ongoing challenges in the third quarter of the year. Still without visibility of the impacts arising from government aid that would directly positively impact the income of Brazilians, the general rate of household debt continued to rise, according to data from the Brazilian Institute of Geography and Statistics (IBGE). This factor, coupled with a fall in real estate financing, has caused significant instability in the home improvement sector and affected demand for the Dexco's products. Despite this backdrop, the outlook remains favorable in terms of real estate launches, which remain strong. On the flip side, the Company continued to face cost pressures in the quarter, especially with respect to freight and chemicals, while any benefits arising from the fall in the price of dollarized inputs, such as copper and urea, were partially offset by exchange rate fluctuations in the period.

In the midst of this scenario, traditional third-quarter seasonality was surprisingly absent and Dexco, like the market as a whole, suffered a drop off in sales, especially in Finishes for Civil Construction. This, coupled to cost increases in the Company's main inputs, led to an Adjusted and Recurring EBITDA of R\$415.6 million in 3Q22, a fall of 31.2% compared to 3Q21. Despite this result falling below expectations, Dexco ended the year with an Adjusted and Recurring EBITDA of R\$1,350.0 million, which once again highlights the enhanced level of operations.

For the quarter the main highlight was the resilience of wood panel sales, which despite the absence of seasonality, remained strong, leading to gains in market share. However, inflationary pressures, especially with respect to dollarized inputs and freight, continued to have a direct impact on results, with a 28.0% fall in the Adjusted and Recurring EBITDA versus 3Q21. Year to date, the fall is 18.0%. This drop off is also less than that for the market, which highlights the Company's differential in its positioning. The wood panels sector ended the quarter with a 9.0% decrease in sales versus 3Q21, which reflects a 11.5% fall in the domestic market and a 13.0% rise in exports. Year to date the drop off has been 10% versus the same period the prior year, according to data from the Brazilian Tree Industry (IBÁ).

The results for the Deca Division showed the most impact in the quarter. The well-implemented pricing strategy was not enough to offset the sharp drop off in retail sales, which led the Division to end the quarter with an Adjusted and Recurring EBITDA of R\$73.3 million, giving a year-to-date figure of R\$258.5 million. The construction materials market, like Deca, shrank in the quarter, with a fall of 4.7% and 7.3% in gross deflated revenue for the third quarter and first 9 months respectively, according to data from the Brazilian Association of Construction Materials (ABRAMAT).

The Tiles market also took a hit from the fall off in retail sales during the quarter, with a 17.3% drop in sales volumes, while for the first nine months of the year this decrease was 14.1% versus the same periods in 2021. The Company's level of exposure in the retail channel caused its decline to exceed that noted in the industry, with falls of 25.9% in 3Q22 and 18.4% in 9M22 versus the same periods the prior year, according to data from the National Association of Ceramic Tile Manufacturers (ANFACER). As a result, the Division ended the quarter with an Adjusted and Recurring EBITDA of R\$66.3 million in the quarter, and R\$211.6 million year to date.

The new Dissolving Wood Pulp operation, LD Celulose, for its part, has been exceeding productivity and quality expectations at its new unit, which has meant it has already been possible to sell products to Europe and China. As a result, despite the high costs common to start-up operations, the Division ended the quarter with a positive EBITDA of USD 22.7 million, while in the year the EBITDA was USD 12 million.

It should be noted that even amid great market volatility, Dexco has demonstrated its resilience in implementing and sustaining price increases, and through its effective product positioning. The Company remains alert to market movements, especially with respect to inflation, which is already showing signs of stabilizing, and continues to progress with productivity and price adjustment projects.

# Consolidated Financial Results IGRI 103-2 e 103-3

## EXCLUSION OF ICMS FROM THE BASE CALCULATION OF PIS AND COFINS

A decision by the Federal Supreme Court, published on May 14, 2021, decreed that the ICMS (a form of VAT) to be excluded from the PIS and COFINS (social security contributions) base calculation is the one shown on the invoice. In 2021, the Company and its subsidiaries recognized accumulated credit of R\$614.7 million (before tax effects), R\$8.9 million in 4Q21. In addition, in the second quarter of 2021 there was a reversal of the accounting provision previously constituted due to the limitation imposed by the COSIT Solution 13/2018, to the amount of R\$141.7 million before tax effects.

The impact of this amount was distributed in the year between the Cash Cost of Goods Sold to the amount of R\$27.2 million, Other Operating Results to the amount of R\$496.6 million, and the Financial Result to the amount of R\$221.6 million. This result has been treated as non-recurring for 2021, which is why the Company is reporting the result on a pro forma basis for the lines impacted.

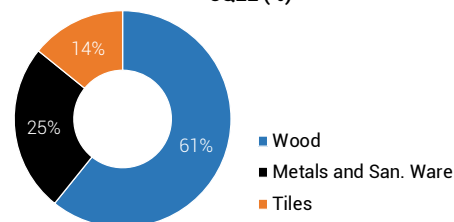
At the time of reporting interim financial statements, there has not yet been a final and unappealable decision on the Company's judicial measure, relating to the extinct CNPJ of Duratex S.A., after the association with Satipel and Duratex Florestal Ltda, which covers the period from 2001 to 2015.

## NET REVENUE

Dexco ended the third quarter of the year with an increase in Net Revenue across all its divisions, validating the market positioning strategy of its products. This improvement offset the drop off in sales volumes and led to Net Revenue of R\$2,161.6 million, the same level as for 3Q21. Year to date, Net Revenue is R\$6,506.2 million, an increase of 9.9% versus the same period in 2021, also explained by the improvement in Unit Revenue of the divisions and the uptick in exports.

During the quarter, Dexco maintained its increased focus on targeting the external market, when compared to the second quarter of 2022, although the performance was lower than for the same period of 2021, due to higher-than-forecast freight costs. Net Revenue from sales to the external market and Colombia was 6.0% higher than for 3Q21, and 21.7% higher in 9M22. It should be noted that year to date sales volumes to the external market are in line with that for the same period of 2021, the Company benefitting from a boost in profitability arising from the higher pricing base and appreciation of the dollar against the real.

Net Revenue Breakdown  
3Q22 (%)



BRL '000 - consolidated	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>Net Revenue</b>	<b>2,161,642</b>	<b>2,177,147</b>	<b>-0,7%</b>	<b>2,213,567</b>	<b>-2,3%</b>	<b>6,506,211</b>	<b>5,919,402</b>	<b>9,9%</b>
Domestic market	1,758,886	1,797,317	-2,1%	1,790,261	-1,8%	5,209,048	4,853,733	7,3%
Foreign Market	402,756	379,830	6,0%	423,306	-4,9%	1,297,163	1,065,669	21,7%

## COST OF GOODS SOLD

The pro-forma Cash Cost, Cost of Goods Sold net of depreciation, amortization and exhaustion and of the net change in biological assets and benefits calculated with the exclusion of ICMS from the PIS and COFINS base calculation, ended the third quarter of the year at R\$1.398.2 million, an increase of 10.3% in relation to the same period in 2021. Although in line with inflation for the period, this increase was mainly due to cost pressures on its main inputs and a lower dilution of fixed costs arising from lower sales volume. For the first nine months of the year, the Pro-Forma Cash Cost was 17.2% higher than for 9M21. It should be noted that since the last quarter, the Company has been focused on reducing costs and expenses in order to offset inflationary impacts on the sector, and these efforts are evident in the stabilization of costs versus the previous quarter.

Pro-forma gross income for the quarter was R\$751.6 million, in line with 3Q21, while the gross margin was 34.9%, slightly higher than that achieved in 3Q21. For 9M22, pro forma gross income grew 11.1% versus 9M21, with a gross margin of 35.0%.

BRL'000 - Consolidated	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>Cash COGS</b>	<b>(1,412,773)</b>	<b>(1,267,793)</b>	<b>11.4%</b>	<b>(1,392,758)</b>	<b>1.4%</b>	<b>(4,089,107)</b>	<b>(3,445,017)</b>	<b>18.7%</b>
Non Recurring Event <sup>(1)</sup>	14,565	-	N/A	6,162	136.4%	20,727	(27,232)	-176.1%
<b>Cash COGS Pro Forma</b>	<b>(1,398,208)</b>	<b>(1,267,793)</b>	<b>10.3%</b>	<b>(1,386,596)</b>	<b>0.8%</b>	<b>(4,068,380)</b>	<b>(3,472,249)</b>	<b>17.2%</b>
Variation in fair value of biological assets	176,582	7,778	2170.3%	155,617	13.5%	403,291	93,232	332.6%
Depletion of biological assets	(38,615)	(29,750)	29.8%	(39,740)	-2.8%	(116,402)	(89,464)	30.1%
Depreciation, amortization and depletion	(147,818)	(135,521)	9.1%	(160,942)	-8.2%	(446,285)	(399,368)	11.7%
<b>Gross Profit</b>	<b>739,018</b>	<b>751,861</b>	<b>-1.7%</b>	<b>775,744</b>	<b>-4.7%</b>	<b>2,257,708</b>	<b>2,078,785</b>	<b>8.6%</b>
<b>Recurring Gross Profit <sup>(1)</sup></b>	<b>753,583</b>	<b>751,861</b>	<b>0.2%</b>	<b>781,906</b>	<b>-3.6%</b>	<b>2,278,435</b>	<b>2,051,553</b>	<b>11.1%</b>
Gross Margin	34.2%	34.5%		35.0%		34.7%	35.1%	
<b>Recurring Gross Margin <sup>(1)(2)</sup></b>	<b>34.9%</b>	<b>34.5%</b>		<b>35.3%</b>		<b>35.0%</b>	<b>34.7%</b>	

(1) Non-recurring events: 3Q22: Deca Restructuring: (+) R\$ 3,103 thousand; Restructuring Tiles (+) R\$ 11,462 thousand; 2Q22: Deca Restructuring: (+) R\$5,610 thousand; Restructuring Tiles (+) R\$552 thousand; 2Q21: Exclusion of ICMS from PIS and COFINS base: (-) R\$27,232 thousand; (2) Pro Forma gross profit / Pro Forma consolidated net revenue.

## SALES EXPENSES

The increase in both internal and external freight costs, coupled with the resumption of on-site events and travel, led to a 10.4% increase in pro forma sales expenses in the quarter versus 3Q21. Compared to the second quarter of 2022, these expenses decreased by 15.1%, reflecting the focus on optimizing the spending being undertaken by Dexco. For 9M22, proforma sales expenses grew by 28.7% versus the same period in 2021, mainly due to expenses associated with CasaCor and Feira Revestir at the beginning of the year, in addition to promotional and advertising activities, especially in relation to the Deca and Tiles Divisions.

BRL'000 - Consolidated	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>Sales Expenses</b>	<b>(267,859)</b>	<b>(241,413)</b>	<b>11.0%</b>	<b>(313,986)</b>	<b>-14.7%</b>	<b>(864,682)</b>	<b>(675,001)</b>	<b>28.1%</b>
% of Net Revenue	12.4%	11.1%	0.00%	14.2%	0.00%	13.3%	11.4%	0.00%
Non-recurring events <sup>(1)</sup>	1,443	-	N/A	227	N/A	1,670	4,390	N/A
Recurring Sales Expenses	(266,416)	(241,413)	10.4%	(313,759)	-15.1%	(863,012)	(670,611)	28.7%
<b>% Recurring Net Revenue</b>	<b>12.3%</b>	<b>11.1%</b>		<b>14.2%</b>	<b>0.0%</b>	<b>0.13</b>	<b>11.3%</b>	

(1) Non-recurring events: 3Q22: Deca Restructuring (+) R\$742 thousand; Restructuring Tiles (+) R\$701 thousand; 2Q22: Deca Restructuring (-) R\$ 227 thousand

## GENERAL AND ADMINISTRATIVE EXPENSES

Pro forma General and Admin Expenses closed out the third quarter at R\$ 81.8 million, 29.5% higher than for 3Q21, and at R\$233.1 million for 9M22, 30.8% higher than for 9M21. The annual salary readjustments and the Company's focus on digitalization and automation process were the main drivers behind this increase. In addition, an increase in travel-related expenses, which were absent in 2021 and 1Q22, were also a significant contributor.

It should be noted that in 4Q21 there was an increase in the base salary of employees of approximately 10.0%, arising from the collective bargaining agreement, and that this increase will have an impact on General and Admin Expenses throughout 2022, when compared to the prior year.

BRL'000 - Consolidated	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>General and Administrative Expenses</b>	<b>(81,763)</b>	<b>(76,497)</b>	<b>6.9%</b>	<b>-77,544</b>	<b>5.4%</b>	<b>(233,079)</b>	<b>(200,366)</b>	<b>16.3%</b>
% of Net Revenue	3.8%	3.5%		3.5%		3.6%	3.4%	
Non-recurring events <sup>(1)</sup>	-	13,366		-		-	22,141	
Recurring General and Administrative Expenses <sup>(1)</sup>	(81,763)	(63,131)	29.5%	(77,544)	5.4%	(233,079)	(178,225)	30.8%
<b>% Recurring Net Revenue <sup>(1)</sup></b>	<b>3.8%</b>	<b>2.9%</b>		<b>3.5%</b>		<b>0.04</b>	<b>3.0%</b>	

(1) Non-recurring events: 3Q21: Brand restructuring (+) R\$ 12,919 thousand, Dissolving Wood Pulp (+) R\$ 447 thousand

## EBITDA

Despite showing consistent growth in Net Revenue, this was not enough to offset the increase in costs arising from the pressure on manufacturing inputs and lower volumes produced, which led to a quarterly Adjusted and Recurring EBITDA of R\$415.6 million, 31.2% lower than for the third quarter of 2021. It should be noted that the year 2021 was very favorable for the Company's results, given the scenario of home appreciation observed during the pandemic period, which ended up favoring the sector. Although in 2022 the local and global economies have both deteriorated, on the back of several factors, of which the conflict between Russia and Ukraine is one. However, even in the midst of a weaker market, the Company once again demonstrated the resilience of its operations, especially the Wood



Division. The Adjusted and Recurring EBITDA for the first nine months of the year was R\$1,365.5 million, higher than the annual figures for 2019 and 2020.

In the third quarter, the Company chose to optimize one of its ceramic tile production lines by suspending operations and thus reducing the production costs of this unit. This one-off operation led to expenses arising from layoffs and restructuring totaling R\$31,391.0 million, which has been reported as a non-recurring event.

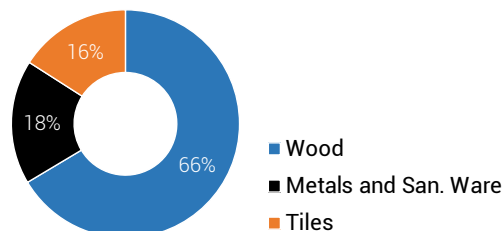
As they have only an accounting impact, as it is an investment project still in the pre-operational phase, the results of the new Dissolving Wood Pulp (LD Celulose) have been treated as a non-recurring event. Thus, the positive impact of R\$15.3 million in the quarter, calculated using the equity equivalence method, has not been reflected in the Adjusted and Recurring EBITDA of the Company. However, it should be noted that LD Celulose is already operating at a profit, having totaled EBITDA of USD 22.7 million in the quarter and USD 12.0 million year to date. This result, when added to that of Dexco, via its 49.0% shareholding, would raise the Company's Adjusted and Recurring EBITDA to R\$477.0 million (considering the closing exchange rate on 09/30/2022 of R\$5,406).

The table below shows the reconciliation of EBITDA, in accordance with CVM Instruction 527/12. From this result, and in order to better convey the Company's potential operating cash generation, two adjustments have been made: the exclusion from EBITDA of events of an accounting and non-cash nature, and the disregard of events of an extraordinary nature. Thus, in line with best practices, we present below the calculation of the indicator that best reflects the Company's cash generation potential.

EBITDA Reconciliation in BRL'000 – Consolidated	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>Net income</b>	<b>154,148</b>	<b>255,336</b>	<b>-39.6%</b>	<b>169,191</b>	<b>-8.9%</b>	<b>547,054</b>	<b>1,144,635</b>	<b>-52.2%</b>
Income tax and social contribution	57,689	148,651	-61.2%	80,833	-28.6%	214,482	579,608	-63.0%
Net financial result	150,560	8,052	1769.8%	94,373	59.5%	354,657	(115,376)	-407.4%
EBIT	362,397	412,039	-12.0%	344,397	5.2%	1,116,193	1,608,867	-30.6%
Depreciation, amortization and depletion	171,139	150,681	13.6%	177,672	-3.7%	502,358	444,037	13.1%
Depletion of biological assets	38,615	29,750	29.8%	39,740	-2.8%	116,402	89,464	30.1%
<b>EBITDA according to CVM No. 527/12</b>	<b>572,151</b>	<b>592,470</b>	<b>-3.4%</b>	<b>561,809</b>	<b>1.8%</b>	<b>1,734,953</b>	<b>2,142,368</b>	<b>-19.0%</b>
EBITDA margin CVM No. 527/12	26.5%	27.2%	0.00%	25.4%	-	26.7%	36.2%	-
Change in fair value of biological assets	(176,582)	(7,778)	2170.3%	(155,617)	13.5%	(403,291)	(93,232)	332.6%
Effect of the variation in the Fair Value of the Biological Asset - Caete	7,287	-	N/A	4,133	N/A	11,420	-	N/A
Employee benefits	(749)	(2,073)	-63.9%	306	-344.8%	(285)	(7,307)	-96.1%
Non-Recurring events <sup>(1)</sup>	28,755	(25,764)	-211.6%	5,060	468.3%	33,815	(495,498)	-106.8%
Dissolving Wood Pulp	(15,268)	47,243	-132.3%	30,556	-150.0%	(11,096)	53,867	-120.6%
<b>Adjusted and Recurring EBITDA <sup>(1)</sup></b>	<b>415,594</b>	<b>604,098</b>	<b>-31.2%</b>	<b>446,247</b>	<b>-6.9%</b>	<b>1,365,516</b>	<b>1,600,198</b>	<b>-14.7%</b>
<b>Adjusted and Recurring EBITDA margin <sup>(1)</sup></b>	<b>19.2%</b>	<b>27.7%</b>	<b>-</b>	<b>20.2%</b>	<b>-</b>	<b>21.0%</b>	<b>27.0%</b>	<b>-</b>

(1) Non-recurring events detailed in the Annex to the report.

Adjusted and Recurring EBITDA Breakdown  
3Q22 (%)



## FINANCIAL RESULTS

For the third quarter of the year, the pro-forma financial result was negative by R\$150.6 million. The ongoing increase in base interest rates directly impacted the company's borrowing commitments, leading to an additional expense of R\$56.2 million versus 2Q22, and of R\$111.6 million versus the third quarter of 2021.

The first nine months of 2022 saw a year-to-date CDI of 8.91% versus 2.52% in the same period in 2021 (an increase of more 300%), which accounts for an additional financial expense of R\$267.3 million.

BRL'000 – Consolidated	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
Financial Revenues	88,361	74,021	19.4%	117,889	-25.0%	267,562	310,867	-13.9%
Financial Expenses	(238,921)	(82,073)	191.1%	(212,262)	12.6%	(622,219)	(195,491)	218.3%
<b>Financial Result</b>	<b>(150,560)</b>	<b>(8,052)</b>	<b>1769.8%</b>	<b>(94,373)</b>	<b>59.5%</b>	<b>(354,657)</b>	<b>115,376</b>	<b>-407.4%</b>
Non-recurring events <sup>(1)</sup>	-	(30,869)	N/A	-	0.0%	1,502	(201,264)	N/A
Recurring Financial Revenues <sup>(1)</sup>	88,361	45,402	94.6%	117,889	-25.0%	267,562	101,486	163.6%
Recurring Expenses Revenues <sup>(1)</sup>	(238,921)	(84,323)	183.3%	(212,262)	12.6%	(620,717)	(187,374)	231.3%
<b>Recurring Financial Result <sup>(1)</sup></b>	<b>(150,560)</b>	<b>(38,921)</b>	<b>286.8%</b>	<b>(94,373)</b>	<b>59.5%</b>	<b>(353,155)</b>	<b>(85,888)</b>	<b>311.2%</b>

(1) Non-recurring event: 3Q21: Revenue: Update of ICMS of PIS and COFINS base (-) R\$ 27,442 thousand, Other (-) R\$ 1,177 thousand; Expense: Update of ICMS of the PIS base and COFINS (-) BRL 2,250 thousand.

## NET INCOME

Dexco closed out the third quarter of 2022 with Recurring Net Income of R\$162.9 million, a fall of 39.1% versus 3Q21, linked to the drop off in the results from operations. Of note is the direct impact in the cost of wood on the Fair Value of Biological Assets, which ended the quarter at R\$176.6 million, but this was not enough to offset the effects of inflation in the period. The Recurring ROE ended 3Q22 at 11.2%.

During 9M22, the drop off in sales, coupled with the strong impact on operating costs and expenses, led to a recurring Net Income of R\$564.1 million, a decrease of 23.9% versus 9M22. In addition, recurring ROE ended the quarter at 12.9%, down 5.2 p.p. versus the same period last year.

BRL'000 – consolidated	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>Net Income</b>	<b>154,148</b>	<b>255,336</b>	<b>-39.6%</b>	<b>169,191</b>	<b>-8.9%</b>	<b>547,054</b>	<b>1,144,635</b>	<b>-52.2%</b>
Non recurring event <sup>(1)</sup>	24,204	(34,880)	-169.4%	3,339	625.0%	28,534	(456,801)	-106.2%
Dissolving Wood Pulp	(15,456)	47,091	-132.8%	30,379	-150.9%	(11,461)	53,350	-121.5%
<b>Recurring Net Income</b>	<b>162,896</b>	<b>267,547</b>	<b>-39.1%</b>	<b>202,909</b>	<b>-19.7%</b>	<b>564,127</b>	<b>741,184</b>	<b>-23.9%</b>
ROE	10.6%	17.5%		12.0%		12.5%	27.9%	
Recurring ROE	11.2%	18.3%		14.4%		12.9%	18.1%	

(1) Non-recurring events detailed in the Annex to the report.

## CASH FLOW | GRI 201-1

The Company closed out the third quarter of 2022 with a positive Sustaining Cash Flow of R\$126.6 million, despite the rebuilding of inventories to healthy levels. It should be noted that during the quarter greater investment was made in the forestry base, which led to an increase in Sustaining CAPEX.

With a view to reducing inventory levels, the Company eased production, in the Deca and Tiles Divisions in particular, which led to the generation of R\$16.3 million in Working Capital. It should be noted that the Working Capital/Net Revenue indicator ended the period at 16.4%, which supported the low levels. With respect to projects, the Company remains focused on investing in the New Investment Cycle announced in 2021, with total spending of R\$156.9 million in 3Q22.

In 9M22, while sustaining operating results in relation to the same period in 9M21, the Company was able to offset higher investment in Sustaining CAPEX, in addition to building inventory levels, and end the period with a positive Sustaining Cash Flow in R\$23.0 million. However, this result was not enough to cover the cost of the projects, leading to consumption of R\$677.8 million in total Free Cash Flow. It should be noted that the Company ended the period with a Cash Conversion Cycle of 48 days, remaining at low levels.

BRL millions	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
Adjusted and Recurring EBITDA	415.6	604.1	-31.2%	446.4	-6.9%	1,365.7	1,600.2	-14.7%
CAPEX Sustaining	(195.2)	(168.0)	16.2%	(211.4)	-7.7%	(604.5)	(399.3)	51.4%
Financial Flow	(21.7)	10.4	-309.2%	(82.1)	-73.5%	(95.7)	(35.3)	171.1%
Income tax and social contribution paid	(57.4)	(110.1)	-47.9%	(25.3)	126.5%	(107.3)	(246.7)	-56.5%
Working Capital	16.3	(111.5)	-114.6%	(218.8)	N/A	(540.5)	(298.0)	81.4%
Others	(1.1)	(6.2)	-81.4%	7.5	N/A	5.3	(21.1)	-125.3%
<b>Free Cash Flow Sustaining</b>	<b>156.5</b>	<b>218.8</b>	<b>-28.5%</b>	<b>(83.7)</b>	<b>N/A</b>	<b>23.0</b>	<b>599.9</b>	<b>-96.2%</b>
Projects <sup>(1)</sup>	(149.1)	(80.4)	85.4%	(287.0)	-48.1%	(700.8)	(179.2)	291.1%
<b>Free Cash Flow Total</b>	<b>7.4</b>	<b>138.3</b>	<b>N/A</b>	<b>(370.8)</b>	<b>N/A</b>	<b>(677.8)</b>	<b>420.7</b>	<b>-261.1%</b>
Cash Conversion Ratio <sup>(2)</sup>	37.7%	36.2%		-18.8%	0.0%	1.7%	37.5%	

(1) Projects: 9M22: Soluble Pulp (-) R\$ 247 thousand; Growth Projects (+) R\$340.4 million; CVC (+) R\$9.2 million; Castelatto (+)103.6 million; Land Negotiation (+) R\$ 1.1 million; (2) Cash Conversion Ratio: Sustaining Free Cash Flow / Adjusted and Recurring EBITDA; (2) Cash Conversion Ratio: Free Cash Flow Sustaining / Adjusted and Recurring EBITDA

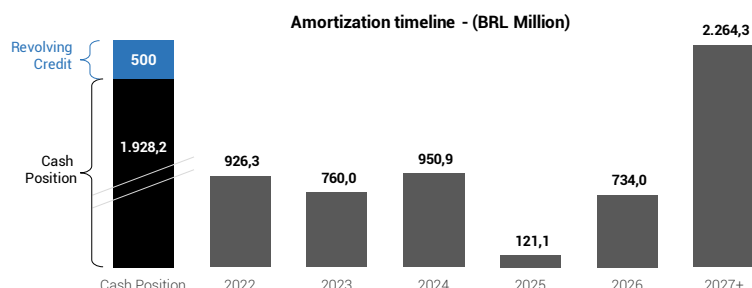
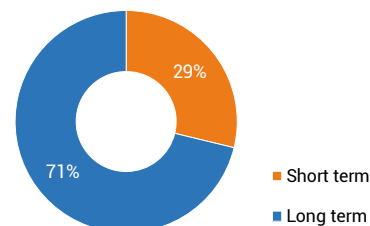
## CORPORATE DEBT

The Company closed out the third quarter of the year with consolidated debt of R\$5,756.6 million, and net debt of R\$3,828.3 million.

In comparison to 2Q22, there was a nominal increase in Net Debt of R\$138.9 million, due to the increase in interest expenses over the quarter. In addition, the slight drops off in results for the last twelve months contributed to a marginal increase in leverage, which ended the period at 1.96x Net Debt/Adjusted and Recurring EBITDA, still at low levels.

During the quarter the Company renewed its Revolving Credit Facility with Banco do Brasil, to the amount of R\$500 million, which can be drawn down over the next 12 months, thus reinforcing its already strong cash position and ensuring financial liquidity. The average cost of financing ended the period at 112% of CDI, an increase of 3.0 p.p. over 2Q22, with an average maturity of 4.0 years.

Gross Corporate Debt - 3Q22 (%)



BRL'000	09/30/2022	09/30/2021	Var R\$	06/30/2022	Var R\$	12/31/2021	Var R\$
Short-Term debt	1,568,394	537,220	1,031,174	1,506,163	62,231	849,252	719,142
Long-Term debt	4,037,633	2,574,167	1,463,466	4,029,456	8,177	3,020,396	1,017,237
Financial instruments	150,540	-	150,540	115,243	35,297	0	150,540
Total debt	5,756,567	3,111,387	2,645,180	5,650,862	105,705	3,869,648	1,886,919
Cash and equivalent	1,928,231	1,406,024	522,207	1,961,518	(33,287)	1,421,302	506,929
Net debt	3,828,336	1,705,363	2,122,973	3,689,344	138,992	2,448,346	1,379,990
Net debt/Adjusted and Recurring EBITDA	1.96	0.81		1.72		1.12	
Net debt/Equity (in %)	64.8%	28.4%		64.3%		42.7%	

## MANAGEMENT STRATEGY AND INVESTMENT

Dexco closed out the third quarter of the year with total investment in its operations of R\$195.2 million, of which R\$74.7 million relates to the rebuilding of forestry assets, while R\$120.3 million was allocated to maintenance, factory modernization and digitalization. Dexco also remains focused on its New Investment Cycle, investing R\$156.9 million, of which R\$24.7 million was allocated to the Wood Division for projects related to debottlenecking, an improved mix (new panel coating lines) and base forestry expansion in the Northeast. R\$45.8 million was invested in Deca and R\$86.3 million in the construction of the new Ceramic Tiles unit in Botucatu (RS).

Sustaining CAPEX in 9M22 was R\$634.4 million while, in addition to the investment of R\$339.2 million in the New Investment Cycle, for new expansion projects R\$103.6 million was invested in the acquisition of Castelatto, R\$10.7 million in contingencies relating to the acquisition of Cecrisa /Portinari, and R\$9.2 million in DX Ventures.

Finally, Dexco has invested R\$267.4 million in LD Celulose this year, in keeping with the investment plan, with R\$20.6 million invested in 3Q22.



## Operations GRI 102-45

## WOOD

## Wood Panel

## duratex

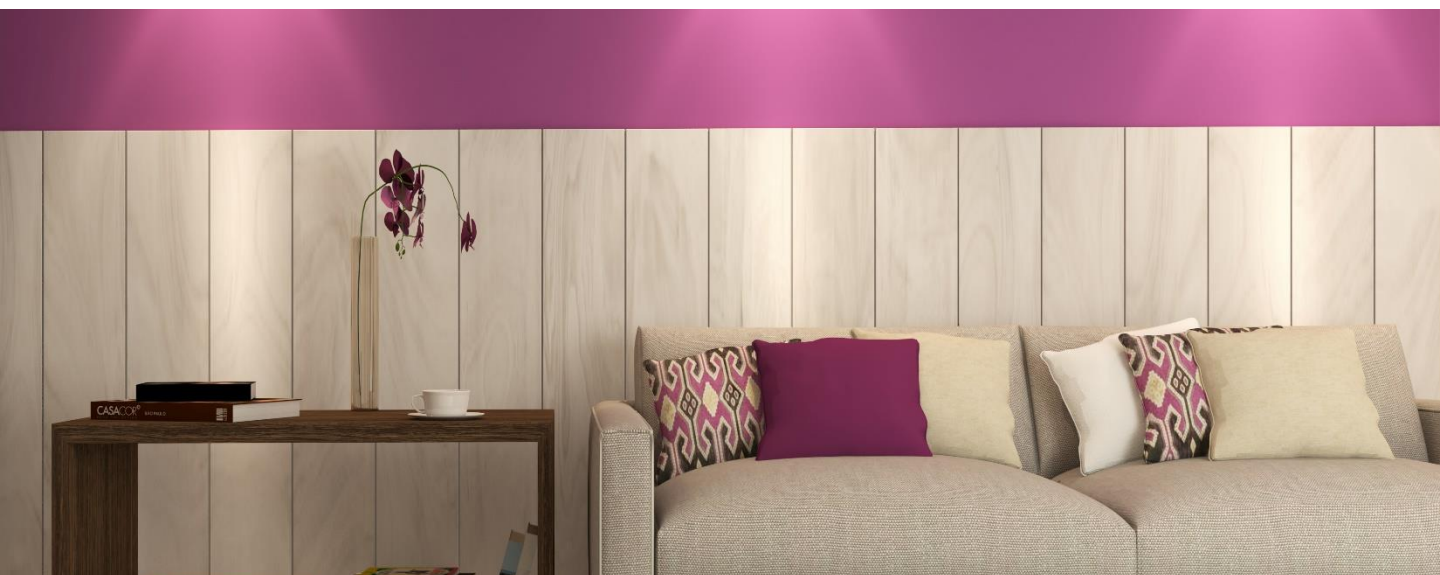
## durafloor

HIGHLIGHTS	3Q22	3Q21	%	2022	%	9M22	9M21	%
<b>SHIPMENTS (in m³)</b>								
STANDARD	390,510	443,897	-12.0%	405,948	-3.8%	1,162,519	1,349,053	-13.8%
COATED	345,613	361,902	-4.5%	316,809	9.1%	1,029,335	1,014,236	1.5%
<b>TOTAL</b>	<b>736,123</b>	<b>805,799</b>	<b>-8.6%</b>	<b>722,757</b>	<b>1.8%</b>	<b>2,191,854</b>	<b>2,363,289</b>	<b>-7.3%</b>
<b>FINANCIAL HIGHLIGHTS (BRL '000)</b>								
<b>NET REVENUE</b>	<b>1,313,952</b>	<b>1,249,108</b>	<b>5.2%</b>	<b>1,285,907</b>	<b>2.2%</b>	<b>3,949,320</b>	<b>3,460,266</b>	<b>14.1%</b>
NET REVENUE - Pro Forma	1,313,952	1,249,108	5.2%	1,285,907	2.2%	3,949,320	3,460,266	14.1%
DOMESTIC MARKET	961,637	930,798	3.3%	922,667	4.2%	2,815,700	2,563,830	9.8%
FOREIGN MARKET	352,315	318,310	10.7%	363,240	-3.0%	1,133,620	896,436	26.5%
Net revenue per unit (BRL/m³ shipped)	1,785.0	1,550.1	15.1%	1,779.2	0.3%	1,801.8	1,464.2	23.1%
Net revenue per unit - Pro Forma	1,785.0	1,550.1	15.1%	1,779.2	0.3%	1,801.8	1,464.2	23.1%
Cash cost per unit (BRL/m³ shipped)	(1,165.1)	(881.2)	32.2%	(1,124.9)	3.6%	(1,126.8)	(811.6)	38.8%
Cash cost per unit (BRL/m³ shipped) Pro Forma <sup>(1)</sup>	(1,165.1)	(881.2)	32.2%	(1,124.9)	3.6%	(1,126.8)	(817.1)	37.9%
Gross profit	482,282	416,930	15.7%	464,103	3.9%	1,427,441	1,250,894	14.1%
Gross profit Pro Forma <sup>(1)</sup>	482,282	416,930	15.7%	464,103	3.9%	1,427,441	1,237,930	15.3%
Gross margin	36.7%	33.4%		36.1%		36.1%	36.2%	
Gross margin Pro Forma <sup>(1)</sup>	36.7%	33.4%		36.1%		36.1%	35.8%	
Selling expenses	(146,120)	(125,940)	16.0%	(181,193)	-19.4%	(505,131)	(363,563)	38.9%
Selling expenses Pro Forma <sup>(1)</sup>	(146,120)	(125,940)	16.0%	(181,193)	-19.4%	(505,131)	(363,563)	38.9%
General and administrative expenses	(31,797)	(32,567)	-2.4%	(27,944)	13.8%	(88,662)	(83,961)	5.6%
General and administrative expenses Pro Forma <sup>(2)</sup>	(31,797)	(25,509)	24.7%	(27,944)	13.8%	(88,662)	(73,334)	20.9%
<b>Operating profit before financial results</b>	<b>292,256</b>	<b>287,293</b>	<b>1.7%</b>	<b>239,374</b>	<b>22.1%</b>	<b>811,956</b>	<b>1,071,849</b>	<b>-24.2%</b>
Depreciation, amortization and depletion	121,309	109,583	10.7%	134,096	-9.5%	366,725	322,960	13.6%
Depletion tranche of biological assets	38,615	29,750	29.8%	39,740	-2.8%	116,402	89,464	30.1%
EBITDA according to CVM No. 527/12 <sup>(3)</sup>	452,180	426,626	6.0%	413,210	9.4%	1,295,083	1,484,273	-12.7%
EBITDA margin according to CVM No. 527/12	34.4%	34.2%		32.1%		32.8%	42.9%	
Variation in fair value of biological assets	(176,582)	(7,778)	2170.3%	(155,617)	13.5%	(403,291)	(93,232)	332.6%
Effect of the variation in fair value of biological assets - Caetex	7,287	-	0.0%	4,133	76.3%	11,420	-	0.0%
Employee benefits	(1,055)	(1,580)	-33.2%	(706)	49.4%	(1,312)	(1,989)	-34.0%
Non-recurring events <sup>(4)</sup>	(5,775)	(33,743)	-82.9%	(754)	0.0%	(6,529)	(296,864)	-97.8%
<b>Adjusted and Recurring EBITDA</b>	<b>276,055</b>	<b>383,525</b>	<b>-28.0%</b>	<b>260,266</b>	<b>6.1%</b>	<b>895,371</b>	<b>1,092,188</b>	<b>-18.0%</b>
<b>Adjusted and Recurring EBITDA margin</b>	<b>21.0%</b>	<b>30.7%</b>		<b>20.2%</b>		<b>22.7%</b>	<b>31.6%</b>	

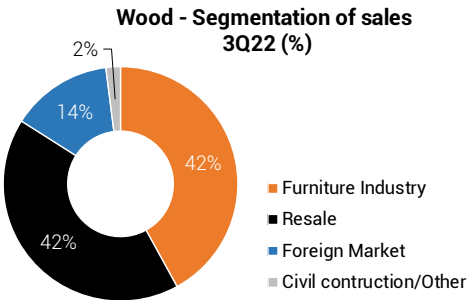
(1) General and Administrative Expenses: 3Q21: Brand restructuring (+) R\$ 7,058 thousand;

(2) EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization): operational performance measure in accordance with CVM Instruction 527/12.

(3) Non-recurring events: detailed in the Annex to the material.



The resilience shown in the Wood Division was the highlight of the quarter, even with a drop of 8.6% and 7.3% in 3Q22 and 9M22, respectively, when compared to the same periods in 2021, which was the record for the Division so far. Despite the downturn, the Division increased market share and maintained its position in the external market. In 3Q22 the wood panels market saw a fall in sales volumes of 9.2% versus 3Q21, with the domestic market shrinking 11.5% and exports growing 13.0%, according to data released by IBÁ. Year to date, the IBÁ reports a drop off in sales of 9.6% versus the same period in 2021, with domestic sales falling 14.7% and exports increasing 27.9%.



The Wood Division closed out the quarter with 736.1k m³ of panels sold, with approximately 20.0% of this volume going to the operation in Colombia and the external market. This result, despite being lower than that reported by the Company for the same quarter of 2021, exceeded the result of prior quarter, on the back of a slight uptick in the retail channel and ongoing sales to the industrial channel. With respect to exports, the reductions seen in sea freight costs, while still leaving costs high, led to an increase in export volumes versus the prior quarter, although volumes were still lower than those reported for the same period in 2021. For the first nine months of the year, the total volume sold was 2,191.9k m³, with exports levels close to the same period in 2021.

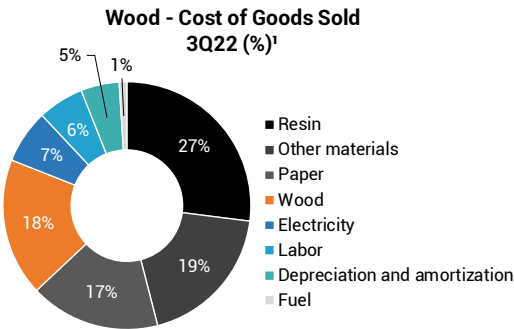
High prices continue to benefit the Division's unit revenue, which increased by 15.1% versus the same quarter of 2021, remaining at the same levels seen in 2Q22. Year to date, average unit revenue was 23.1% higher than in 2021. As a result, Dexco closed out the period with a record Net Revenue for the quarter and for 9M22, arising from a well-implemented sales strategy and from price increases implemented in 2021, even allowing for the exchange rate fluctuation seen over the period, which had a negative impact on the pricing policy pursued in the external market.

Inflationary pressures on the cost of the main panel production inputs and materials, especially commodities, continues to be a challenge for the Division, even given the reductions already recorded in the figures for September. This, coupled with a slide in the currency exchange rate, led the pro-forma Unit Cash Cost to increase by 32.2% versus 3Q21. In addition, increases in freight costs also put pressure on the Division's results, leading to a 16.0% increase in Sales Expenses versus 3Q21, albeit at lower levels than in 2Q22 (-19.4%). General and Administrative Expenses, like the consolidated result, were impacted by expenses with digitalization and the increased base salaries arising from the 2021 collective bargaining agreement.

The record Net Revenue was not enough to offset the drop off in sales, albeit sales remain at healthy levels, and inflation with respect to inputs and freight led to an Adjusted and Recurring EBITDA of R\$276.1 million, 28.0%

below that for 3Q21, with a reduction in margin of 9.7 p.p.. With this result, the Wood Division closed out 9M22 with an Adjusted and Recurring EBITDA of R\$895.4 million, 18.0% below the same period in 2021.

Reinforcing the strategy for creating a differential, R\$76.3 million was invested in the first nine months of the year in manufacturing projects aimed at debottlenecking, the acquisition of equipment for expanding the capacity of panel coating, and on increasing base forestry assets in the Northeast.



1 – Colombian and Brazilian operations.

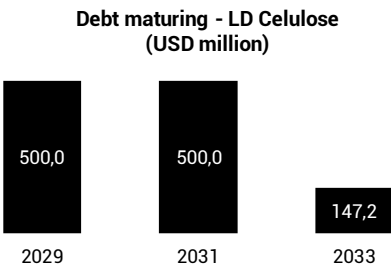
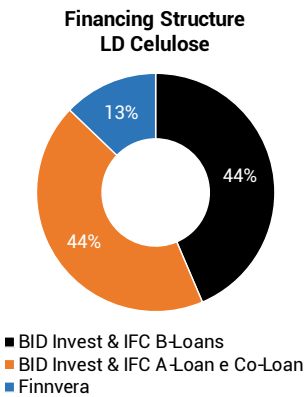
DISSOLVING WOOD PULP



For the third quarter, even during the pre-operational phase, LD Celulose sold 45 thousand tons of dissolving wood pulp. These sales resulted in Net Revenue of USD 51.9 million in the period. As the project is not yet running at full capacity, the costs of the new unit are still subject to fluctuation. The EBITDA for the period was USD 22.7 million.

The result of LD Celulose in the quarter generated a positive impact of R\$ 15.3 million, considering that this should be consolidated via the equity method. It should also be noted that, as the plant is not yet operational, the results were treated as a non-recurring event, given that they represent only accounting effects.

Located in the *Triângulo Mineiro* (State of Minas Gerais), with 500k tons capacity, LD Celulose is the result of a Joint Venture between Dexco (49%) and the Austrian company Lenzing AG (51%), which will receive 100% of the volume sold. Investment in the project was approximately USD 1.38 billion, including the infrastructure and taxes incurred. It should be noted that the project was completed both on time and to budget, in line with initial estimates. For this investment, the Company made a financial disbursement of R\$623.6 million, of which R\$246.3 million was disbursed in the first half of 2022, in addition to forestry contribution of 43.0 thousand hectares, the value of which equates to R\$487.0 million.





# FINISHINGS FOR CONSTRUCTION

## METALS AND SANITARY WARE

deca hydra

HIGHLIGHTS	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>SHIPMENTS (in '000 items)</b>								
BASIC GOODS	2,151	2,609	-17.5%	2,378	-9.5%	6,243	6,834	-8.6%
FINISHING GOODS	3,840	5,248	-26.8%	5,086	-24.5%	12,070	15,620	-22.7%
<b>TOTAL</b>	<b>5,991</b>	<b>7,856</b>	<b>-23.7%</b>	<b>7,464</b>	<b>-19.7%</b>	<b>18,313</b>	<b>22,453</b>	<b>-18.4%</b>
<b>FINANCIAL HIGHLIGHTS (BRL1,000)</b>								
<b>NET REVENUE (sales in items)</b>	<b>541,525</b>	<b>603,329</b>	<b>-10.2%</b>	<b>619,580</b>	<b>-12.6%</b>	<b>1,649,702</b>	<b>1,620,474</b>	<b>1.8%</b>
NET REVENUE (sales in items) Pro Forma	541,525	603,329	-10.2%	619,580	-12.6%	1,649,702	1,620,474	1.8%
DOMESTIC MARKET	519,777	573,692	-9.4%	593,976	-12.5%	1,577,357	1,531,132	3.0%
FOREIGN MARKET	21,748	29,637	-26.6%	25,604	-15.1%	72,345	89,342	-19.0%
<b>Net revenue per unit (BRL/ per item shipped)</b>	<b>90.4</b>	<b>76.8</b>	<b>17.7%</b>	<b>83.0</b>	<b>8.9%</b>	<b>90.1</b>	<b>72.2</b>	<b>24.8%</b>
<b>Cash cost per unit (BRL/ per item shipped)</b>	<b>(61.2)</b>	<b>(46.4)</b>	<b>31.9%</b>	<b>(55.0)</b>	<b>11.4%</b>	<b>(59.9)</b>	<b>(45.9)</b>	<b>30.4%</b>
<b>Cash cost per unit Pro Forma (BRL/per item shipped)<sup>(1)</sup></b>	<b>(60.7)</b>	<b>(46.4)</b>	<b>30.8%</b>	<b>(55.0)</b>	<b>10.4%</b>	<b>(59.4)</b>	<b>(46.4)</b>	<b>28.0%</b>
Gross profit	152,336	215,066	-29.2%	186,477	-18.3%	485,236	519,763	-6.6%
Gross profit - Pro Forma <sup>(1)</sup>	155,439	215,066	-27.7%	192,087	-19.1%	493,949	508,766	-2.9%
Gross margin	28.1%	35.6%		30.1%		29.4%	32.1%	
Gross margin - Pro Forma <sup>(1)</sup>	28.7%	35.6%		31.0%		29.9%	31.4%	
Selling expenses	(69,983)	(73,647)	-5.0%	(74,370)	-5.9%	(205,633)	(208,095)	-1.2%
Selling expenses - Pro Forma <sup>(2)</sup>	(69,241)	(73,647)	-6.0%	(74,143)	-6.6%	(204,664)	(203,705)	0.5%
General and administrative expenses	(35,044)	(31,962)	9.6%	(33,561)	4.4%	(99,729)	(89,676)	11.2%
General and administrative expenses - Pro Forma <sup>(3)</sup>	(35,044)	(28,205)	24.2%	(33,561)	4.4%	(99,729)	(82,215)	21.3%
<b>Operating Profit Before Financial Results</b>	<b>42,992</b>	<b>114,621</b>	<b>-62.5%</b>	<b>78,776</b>	<b>-45.4%</b>	<b>166,767</b>	<b>408,962</b>	<b>-59.2%</b>
Depreciation and amortization	26,794	27,712	-3.3%	27,766	-3.5%	82,311	82,371	-0.1%
EBITDA according to CVM No. 527/12 <sup>(4)</sup>	69,786	142,333	-51.0%	106,542	-34.5%	249,078	491,333	-49.3%
EBITDA margin according to CVM No. 527/12	12.9%	23.6%		17.2%		15.1%	30.3%	
Employee benefits	328	(633)	-151.8%	1,052	-68.8%	1,067	(3,014)	-135.4%
Non-recurring events <sup>(5)</sup>	3,139	(3,370)	-193.1%	5,262	0.0%	8,401	(196,147)	-104.3%
<b>Adjusted and Recurring EBITDA</b>	<b>73,253</b>	<b>138,330</b>	<b>-47.0%</b>	<b>112,856</b>	<b>-35.1%</b>	<b>258,546</b>	<b>292,172</b>	<b>-11.5%</b>
<b>Adjusted and Recurring EBITDA margin</b>	<b>13.5%</b>	<b>22.9%</b>		<b>18.2%</b>		<b>15.7%</b>	<b>18.0%</b>	

(1) Cost of Goods Sold: 3Q22: Deca Restructuring (+) R\$3,103 thousand; 2Q22: Deca Restructuring (+) R\$ 5,610 thousand.

(2) Selling expenses: 3Q22: Deca Restructuring (+) R\$742 thousand; 2Q22: Deca Restructuring (+) R\$ 227 thousand.

(3) General and Administrative Expenses: 3Q21: Brand restructuring (+) R\$ 3,757 thousand.

(4) EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization): operational performance measure in accordance with CVM Instruction 527/12.

(5) Non-recurring events: detailed in the Annex to the material



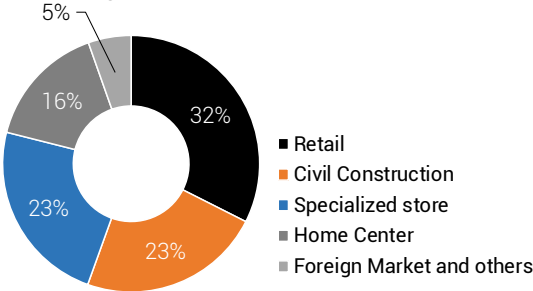
The Deca Division was strongly impacted by a drop off in retail sales, which led to a significant fall in volumes and thus Revenue. The construction materials sector reflected this fall, with an average decrease of 4.7% in deflated gross sales in 3Q22 and of 7.3% in 9M22 versus the same periods in 2021, according to data released by ABRAMAT.

During the quarter the Deca Division sold 5,991k pieces, a decrease of 23.7% versus 3Q21, arising primarily from the reduction in chain inventory levels and the drop in retail sales, as mentioned earlier. In the first nine months of the year, Deca sold 18,313 thousand pieces, a fall of 18.4% from 9M21, arising from the aforementioned reasons and, in part, by the drop off in sales in 1Q22, particularly of showers.

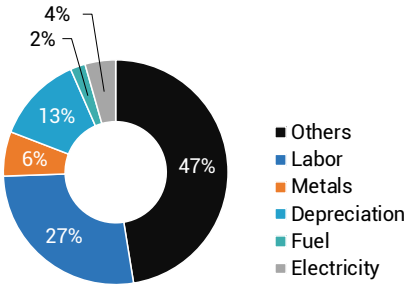
During the quarter, Deca was able to implement price increases in line with its pricing strategy, with emphasis on improving the mix, despite the increase in sales to the engineering channel. Unit Revenue rose 17.7% versus the third quarter of 2021. Year to date, unit revenue has increased by 24.8% versus the same period in 2021. However, the improvement in prices and mix was not enough to offset the drop in sales volumes, leading to recurring Net Revenue of R\$541.5 million, 10.2% lower than for 3Q21. In 9M22, Net Revenue was 1.8% higher than in the first nine months of 2021, demonstrating the differential in the brand's positioning in even the most diverse scenarios.

The drop in factory utilization, combined with rising inflation in inputs, led to a lower dilution of fixed costs, which led to an increase in the Division's unit costs, both on a quarterly and year to date comparison. However, even with these increases, the Cash Cost of Production remained stable in relation to 3Q22. Year to date, this cost has increased by only 4.4% versus 9M21, below inflation during the period, due to gains in manufacturing efficiency. The fall off in sales mitigated expenses with Sales Expenses falling by 6.0% in the quarter and, even with the resumption of face-to-face events, these expenses remained stable year to date. General and Administrative Expenses, as with the other divisions, were impacted by the base salary increases negotiated in the collective bargaining agreement, which came into force at the end of 2021 and also by the higher expenses arising from digitalization and process automation, which explains the 24.2% increase on 3Q21 and the 21.3% in the comparison between 9M22 and 9M21.

Metals and Sanitary Ware - Segmentation of Sales 3Q22 (%)



Metals and Sanitary Ware - Cost of Goods Sold 3Q22 (%)



The fall in sales volumes was the main factor behind the 47.0% deterioration in Adjusted and Recurring EBITDA during the quarter, which totaled R\$73.3 million, with a margin of 13.5%. This result also led to an 11.5% fall for the first nine months of the year versus the same period in 2021.

In 9M22, R\$ 93.7 million was disbursed for the continuity of the previously announced Organic Growth Projects, as for the expansion of capacity and improvement of the mix of its metals lines.



### TILES

### portinari

### castelatto

### ceusa

HIGHLIGHTS	3Q22	3Q21	%	2022	%	9M22	9M21	%
<b>SHIPMENTS (in 'm²)</b>								
FINISHING GOODS	5,036,576	6,793,645	-25.9%	5,188,084	-2.9%	15,588,280	19,106,709	-18.4%
<b>TOTAL</b>	<b>5,036,576</b>	<b>6,793,645</b>	<b>-25.9%</b>	<b>5,188,084</b>	<b>-2.9%</b>	<b>15,588,280</b>	<b>19,106,709</b>	<b>-18.4%</b>
<b>FINANCIAL HIGHLIGHTS (BRL1,000)</b>								
<b>NET REVENUE</b>	<b>306,165</b>	<b>324,710</b>	<b>-5.7%</b>	<b>308,080</b>	<b>-0.6%</b>	<b>907,189</b>	<b>838,662</b>	<b>8.2%</b>
Net Revenue - Pro Forma	306,165	324,710	-5.7%	308,080	-0.6%	907,189	838,662	8.2%
DOMESTIC MARKET	277,472	292,827	-5.2%	273,618	1.4%	815,991	758,771	7.5%
FOREIGN MARKET	28,693	31,883	-10.0%	34,462	-16.7%	91,198	79,891	14.2%
Net revenue per unit (BRL per m² shipped)	60.8	47.8	27.2%	59.4	2.4%	58.2	43.9	32.6%
Cash cost per unit (BRL per m² shipped)	(37.4)	(28.4)	31.6%	(32.6)	14.5%	(33.5)	(25.9)	29.2%
Cash cost per unit Pro Forma (BRL per m² shipped) <sup>(1)</sup>	(35.1)	(28.4)	23.6%	(32.6)	7.5%	(32.8)	(26.1)	25.4%
Gross profit	104,400	119,865	-12.9%	125,164	-16.6%	345,031	308,128	12.0%
Gross profit - Pro Forma <sup>(1)</sup>	115,862	119,865	-3.3%	125,716	-7.8%	357,045	304,857	17.1%
Gross margin	34.1%	36.9%		40.6%		38.0%	36.7%	
Gross margin - Pro Forma <sup>(1)</sup>	37.8%	36.9%		40.8%		39.4%	36.4%	
Selling expenses	(51,756)	(41,826)	23.7%	(58,423)	-11.4%	(153,918)	(103,343)	48.9%
Selling expenses - Pro Forma <sup>(1)</sup>	(51,055)	(41,826)	22.1%	(58,423)	-12.6%	(153,217)	(103,343)	48.3%
General and administrative expenses	(14,368)	(11,521)	24.7%	(15,518)	-7.4%	(43,127)	(25,207)	71.1%
General and administrative expenses - Pro Forma <sup>(2)</sup>	(14,368)	(9,417)	52.6%	(15,518)	-7.4%	(43,127)	(22,676)	90.2%
<b>Operating Profit Before Financial Results</b>	<b>11,881</b>	<b>57,368</b>	<b>-79.3%</b>	<b>56,803</b>	<b>-79.1%</b>	<b>126,374</b>	<b>181,923</b>	<b>-30.5%</b>
<b>Depreciation and amortization</b>	<b>23,036</b>	<b>13,386</b>	<b>72.1%</b>	<b>15,810</b>	<b>45.7%</b>	<b>53,322</b>	<b>38,706</b>	<b>37.8%</b>
EBITDA according to CVM No. 527/12 <sup>(3)</sup>	34,917	70,754	-50.7%	72,613	-51.9%	179,696	220,629	-18.6%
EBITDA margin according to CVM No. 527/12	11.4%	21.8%		23.6%		19.8%	26.3%	
Employee benefits	(22)	140	-115.7%	(40)	-45.0%	(40)	(2,304)	-98.3%
Non-recurring events <sup>(4)</sup>	31,391	11,349	0.0%	552	0.0%	31,943	(2,487)	0.0%
<b>Adjusted and Recurring EBITDA</b>	<b>66,286</b>	<b>82,243</b>	<b>-19.4%</b>	<b>73,125</b>	<b>-9.4%</b>	<b>211,599</b>	<b>215,838</b>	<b>-2.0%</b>
<b>Adjusted and Recurring EBITDA margin</b>	<b>21.7%</b>	<b>25.3%</b>		<b>23.7%</b>		<b>23.3%</b>	<b>25.7%</b>	<b>-</b>

(1) Cost of Goods Sold: 3Q22: Restructuring of Tiles (+) R\$11,462 thousand; 2022: Restructuring Tiles (+) R\$ 552 thousand;

(2) General and Administrative Expenses: 3Q21: Brand restructuring (+) R\$ 2,104 thousand;

(3) EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization): measure of operational performance in accordance with CVM Instruction 527/12.

(4) Non-recurring events: detailed in the Annex to the material.



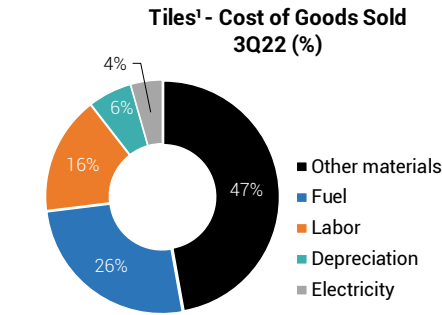
The Ceramic Tiles market closed out the third quarter of 2022 with a 17.3% fall in sales volumes versus the third quarter of 2021, while the sector's installed capacity utilization was 80.0%, according to ANFACER data. For the year, the sector saw a fall of 14.1%. Dexco's Tiles Division underperformed versus the market, with its operation running at 72.0% utilization, mainly due to the closure of one of its lines for a retrofit.

Total sales volumes for 3Q22 were 5,036.6k m², 25.9% lower than for the same period in 2021. This result was impacted by the Division's greater exposure to retail, the channel that suffered the most from sales during the quarter, in addition to the strong comparison base, given that 2021 had record results for the Company. Also, in the quarter, the Company took a leading role in increasing prices, which generated occasional impacts on the sale of its products. These factors were the main responsible for the 18.4% decline in consolidated sales for the year when compared to 9M21.

Overall, the Division was successful in introducing price increases and improving the mix of products sold, increasing its exposure to the large format market with the Portinari brand, for example. These factors led to an improvement in Net Unit Revenue of 27.2% versus 3Q21 and of 2.4% versus the prior quarter. Year-to-date, Net Unit Revenue has increased 32.6% versus the same period in 2021. Despite price increases and an improved mix, the drop in sales volumes led to a fall of 5.7% in 3Q22 versus 3Q21. For 9M22, Net Revenue was 8.2% higher than for 9M21, totaling R\$907.2 million, the highest level ever achieved by the Division for nine months.

With respect to costs and expenses, the increases in the cost of natural gas continue to have an impact, with the Pro-Forma Unit Cash Cost increasing by 23.6% in the quarter and by 25.4% for 9M22, but lower than the improvement in Net Unit Revenue, thus preserving the Gross Margin levels of the Division. Sales Expenses increased by 22.1% on a quarterly comparison and by 48.3% for 9M22, due to resumption of face-to-face events, higher travel expenses and marketing expenditure. General and Administrative Expenses were R\$14.4 million, impacted by the higher apportionment of corporate expenses, especially those related to the digitalization process, with the implementation of the management system, and the increase in base salaries of employees, as with the other Divisions.

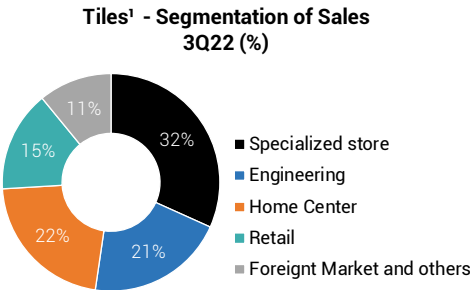
With the sharp drop in volumes sold, the improvement in price levels was not enough to offset the drop in the Division's Adjusted and Recurring EBITDA which ended the quarter in R\$66.3 million, 19.4% lower than for 3Q21.



1 – Ceusa and Portinari brands

For the nine months of the year, the increase in Net Revenue partially offset the drop off in sales and the deterioration in costs and expenses, leaving the Division's Adjusted and Recurring EBITDA at R\$211.6 million, the same level as for 2021, while the margin was 23.3 % for the period.

In 9M22, R\$169.2 million was invested in its New Organic Growth Project, with which it intends to increase its production capacity for giant formats by 35.0%, in addition to investing in the modernization of its current lines and in a new factory.

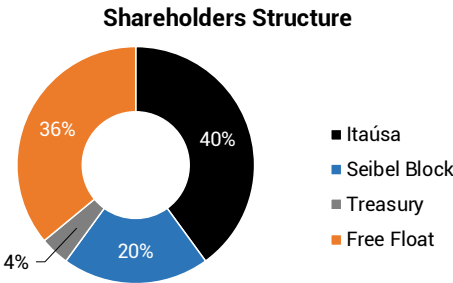


CAPITAL MARKETS | GRI 102-5

At the end of third quarter of 2022, the Company had a market value of R\$6.867.3 million, with a closing share price of R\$9.35 on 30/09/2022.

Ibovespa index closed out the period up by 11.7%, while the final price of Dexco's shares fell by 5.3%, impacted by the deterioration of the macroeconomic scenario over the period.

727,893 trades were carried out on the B3 spot market in the quarter, which represents turnover of approximately R\$2.3 billion, a daily average trade value of R\$34.8 million.



# Annex

## Financial Statements – Consolidated Assets

CONSOLIDATED ASSETS	09/30/2022	AV%	06/30/2022	AV%	12/31/2021	AV%
<b>CURRENT</b>	<b>5,586,608</b>	<b>36.0%</b>	<b>5,586,608</b>	<b>37.8%</b>	<b>4,661,437</b>	<b>34.7%</b>
Cash and cash equivalents	1,928,231	12.4%	1,928,231	12.7%	1,421,302	10.6%
Other financial assets	-	0.0%	-	0.0%	0	0.0%
Trade accounts receivable	1,474,665	9.5%	1,474,665	10.4%	1,407,630	10.5%
Related parties accounts receivable	43,022	0.3%	43,022	0.3%	22,535	0.2%
Inventories	1,758,904	11.3%	1,758,904	11.7%	1,433,223	10.7%
Other receivables	49,156	0.3%	49,156	0.5%	73,308	0.5%
Other receivables from related parties	-	0.0%	-	0.0%	0	0.0%
Recoverable taxes and contributions	231,749	1.5%	231,749	1.5%	200,172	1.5%
Derivative financial instruments	3,782	0.0%	3,782	0.1%	14,293	0.1%
Other credits	38,739	0.2%	38,739	0.3%	30,516	0.2%
Non current assets available for sale	58,360	0.4%	58,360	0.4%	58,458	0.4%
<b>NON-CURRENT</b>	<b>9,920,854</b>	<b>64.0%</b>	<b>9,920,854</b>	<b>62.2%</b>	<b>8,758,894</b>	<b>65.3%</b>
Restricted deposits	112,324	0.7%	112,324	0.7%	86,586	0.6%
Other receivables	107,164	0.7%	107,164	0.6%	109,151	0.8%
Pension plan credits	100,520	0.6%	100,520	0.6%	98,029	0.7%
Recoverable taxes and contributions	644,617	4.2%	644,617	4.6%	801,194	6.0%
Deferred income tax and social contribution	312,329	2.0%	312,329	1.9%	294,868	2.2%
Marketable securities	48,684	0.3%	48,684	0.3%	39,947	0.3%
Derivative Financial Instruments	19,523	0.1%	19,523	0.2%	0	0.0%
Investments in subsidiaries and associates	1,636,590	10.6%	1,636,590	10.1%	1,311,129	9.8%
Other investments	2,588	0.0%	2,588	0.0%	3,518	0.0%
Property, plant and equipment	3,870,461	25.0%	3,870,461	24.5%	3,628,446	27.0%
Assets of use rights	478,123	3.1%	478,123	3.1%	366,988	2.7%
Biological assets	1,731,831	11.2%	1,731,831	10.0%	1,268,648	9.5%
Intangible assets	856,100	5.5%	856,100	5.5%	750,390	5.6%
<b>TOTAL ASSETS</b>	<b>15,507,462</b>	<b>100.0%</b>	<b>15,507,462</b>	<b>100.0%</b>	<b>13,420,331</b>	<b>100.0%</b>

## Financial Statements – Consolidated Liabilities and Stockholder's Equity

CONSOLIDATED LIABILITIES AND STOCKHOLDERS' EQUITY	09/30/2022	AV%	06/30/2022	AV%	12/31/2021	AV%
<b>CURRENT</b>	<b>3,960,457</b>	<b>25.5%</b>	<b>4,039,639</b>	<b>26.2%</b>	<b>3,371,691</b>	<b>25.1%</b>
Loans and financing	904,921	5.8%	907,499	5.9%	836,277	6.2%
Related parts loans and financing	601,080	3.9%	579,683	3.8%	-	0.0%
Debentures	62,393	0.4%	18,981	0.1%	12,975	0.1%
Suppliers	1,329,410	8.6%	1,498,276	9.7%	1,649,162	12.3%
Related parties suppliers	2,079	0.0%	2,145	0.0%	4,499	0.0%
Lease liability	27,605	0.2%	28,907	0.2%	25,794	0.2%
Related party lease liabilities	-	0.0%	-	0.0%	-	0.0%
Personnel	249,766	1.6%	218,436	1.4%	203,823	1.5%
Accounts payable	525,001	3.4%	528,922	3.4%	540,743	4.0%
Related parties accounts payable	4,265	0.0%	4,331	0.0%	3,269	0.0%
Taxes and contributions	158,427	1.0%	159,137	1.0%	92,090	0.7%
Dividends and interest on capital	2,873	0.0%	2,729	0.0%	3,059	0.0%
Derivative financial instruments	92,637	0.6%	90,593	0.6%	-	0.0%
Discontinued Operations Liabilities	-	0.0%	-	0.0%	-	0.0%
<b>NON-CURRENT</b>	<b>5,639,073</b>	<b>36.4%</b>	<b>5,613,335</b>	<b>36.5%</b>	<b>4,313,729</b>	<b>32.1%</b>
Loans and financing	2,838,614	18.3%	2,830,530	18.4%	1,275,643	9.5%
Related parts loans and financing	-	0.0%	-	0.0%	546,010	4.1%
Debentures	1,199,019	7.7%	1,198,926	7.8%	1,198,743	8.9%
Lease liability	459,605	3.0%	456,691	3.0%	339,929	2.5%
Lease liability of Related Parties	31,822	0.2%	33,623	0.2%	31,786	0.2%
Contingencies	351,143	2.3%	335,721	2.2%	323,094	2.4%
Deferred income tax and social contribution	223,678	1.4%	176,926	1.1%	132,832	1.0%
Accounts payable	379,498	2.4%	430,012	2.8%	392,715	2.9%
Related parties	14,350	0.1%	15,400	0.1%	-	0.0%
Income tax and social contribution	60,136	0.4%	62,750	0.4%	68,128	0.5%
Derivative financial instruments	81,208	0.0%	72,756	0.0%	4,849	0.0%
<b>STOCKHOLDERS' EQUITY</b>	<b>5,907,932</b>	<b>38.1%</b>	<b>5,742,145</b>	<b>37.3%</b>	<b>5,734,911</b>	<b>42.7%</b>
Capital	2,370,189	15.3%	2,370,189	15.4%	2,370,189	17.7%
Costs on issue of shares	(7,823)	-0.1%	(7,823)	-0.1%	(7,823)	-0.1%
Capital reserves	373,852	2.4%	371,010	2.4%	366,122	2.7%
Capital transactions with partners	(18,731)	-0.1%	(18,731)	-0.1%	(18,731)	-0.1%
Revaluation reserves	34,470	0.2%	34,689	0.2%	35,094	0.3%
Revenue reserves	2,957,925	19.1%	2,803,638	18.2%	2,410,475	18.0%
Carrying value adjustments	(378,017)	-2.4%	(378,017)	-2.5%	681,368	5.1%
Treasury shares	574,941	3.7%	565,832	3.7%	(103,113)	-0.8%
Noncontrolling interests	1,126	0.0%	1,358	0.0%	1,330	0.0%
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>15,507,462</b>	<b>100.0%</b>	<b>15,395,119</b>	<b>100.0%</b>	<b>13,420,331</b>	<b>100.0%</b>

## Income Statements



INCOME STATEMENT	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
CONTINUING OPERATIONS								
<b>Gross Income</b>	<b>2,669,078</b>	<b>2,707,811</b>	<b>-1.4%</b>	<b>2,717,347</b>	<b>-1.8%</b>	<b>7,997,759</b>	<b>7,340,873</b>	<b>8.9%</b>
<b>Domestic Market</b>	<b>2,224,764</b>	<b>2,288,896</b>	<b>-2.8%</b>	<b>2,251,075</b>	<b>-1.2%</b>	<b>6,571,940</b>	<b>6,170,467</b>	<b>6.5%</b>
Wood	1,216,383	1,197,268	1.6%	1,164,859	4.4%	3,571,824	3,297,844	8.3%
Deca	658,417	725,414	-9.2%	744,050	-11.5%	1,977,699	1,925,787	2.7%
Ceramic Tiles	349,964	366,214	-4.4%	342,166	2.3%	1,022,417	946,836	8.0%
Dissolving Wood Pulp	-	-	0.0%	-	0.0%	-	-	0.0%
<b>Foreign Market</b>	<b>444,314</b>	<b>418,915</b>	<b>6.1%</b>	<b>466,272</b>	<b>-4.7%</b>	<b>1,425,819</b>	<b>1,170,406</b>	<b>21.8%</b>
Wood	393,874	357,395	10.2%	406,207	-3.0%	1,262,276	1,001,173	26.1%
Deca	21,748	29,638	-26.6%	25,604	-15.1%	72,346	89,343	-19.0%
Ceramic Tiles	28,692	31,882	-10.0%	34,461	-16.7%	91,197	79,890	14.2%
Dissolving Wood Pulp	-	-	0.0%	-	0.0%	-	-	0.0%
<b>Taxes and Sale Contributions</b>	<b>(507,436)</b>	<b>(530,664)</b>	<b>-4.4%</b>	<b>(503,780)</b>	<b>0.7%</b>	<b>(1,491,548)</b>	<b>(1,421,471)</b>	<b>4.9%</b>
Wood	(296,305)	(305,555)	-3.0%	(285,157)	3.9%	(884,780)	(838,751)	5.5%
Deca	(138,640)	(151,723)	-8.6%	(150,076)	-7.6%	(400,343)	(394,656)	1.4%
Ceramic Tiles	(72,491)	(73,386)	-1.2%	(68,547)	5.8%	(206,425)	(188,064)	9.8%
Dissolving Wood Pulp	-	-	0.0%	-	0.0%	-	-	0.0%
<b>NET INCOME FOR THE PERIOD</b>	<b>2,161,642</b>	<b>2,177,147</b>	<b>-0.7%</b>	<b>2,213,567</b>	<b>-2.3%</b>	<b>6,506,211</b>	<b>5,919,402</b>	<b>9.9%</b>
<b>Domestic Market</b>	<b>1,758,886</b>	<b>1,797,317</b>	<b>-2.1%</b>	<b>1,790,261</b>	<b>-1.8%</b>	<b>5,209,048</b>	<b>4,853,733</b>	<b>7.3%</b>
Wood	961,637	930,798	3.3%	922,667	4.2%	2,815,700	2,563,830	9.8%
Deca	519,777	573,692	-9.4%	593,976	-12.5%	1,577,357	1,531,132	3.0%
Ceramic Tiles	277,472	292,827	-5.2%	273,618	1.4%	815,991	758,771	7.5%
Dissolving Wood Pulp	-	-	0.0%	-	0.0%	-	-	0.0%
<b>Foreign Market</b>	<b>402,756</b>	<b>379,830</b>	<b>6.0%</b>	<b>423,306</b>	<b>-4.9%</b>	<b>1,297,163</b>	<b>1,065,669</b>	<b>21.7%</b>
Wood	352,315	318,310	10.7%	363,240	-3.0%	1,133,620	896,436	26.5%
Deca	21,748	29,637	-26.6%	25,604	-15.1%	72,346	89,342	-19.0%
Ceramic Tiles	28,693	31,883	-10.0%	34,462	-16.7%	91,198	79,891	14.2%
Dissolving Wood Pulp	-	-	0.0%	-	0.0%	-	-	0.0%
Biological asset	176,582	7,778	2170.3%	155,617	13.5%	403,291	93,232	332.6%
Cost of goods sold	(1,412,773)	(1,267,793)	11.4%	(1,392,758)	1.4%	(4,089,107)	(3,445,017)	18.7%
Depreciation/amortization/depletion	(147,818)	(135,521)	9.1%	(160,942)	-8.2%	(446,285)	(399,368)	11.7%
Depletion of biological assets	(38,615)	(29,750)	29.8%	(39,740)	-2.8%	(116,402)	(89,464)	30.1%
<b>GROSS PROFIT</b>	<b>739,018</b>	<b>751,861</b>	<b>-1.7%</b>	<b>775,744</b>	<b>-4.7%</b>	<b>2,257,708</b>	<b>2,078,785</b>	<b>8.6%</b>
Selling expenses	(267,859)	(241,413)	11.0%	(313,986)	-14.7%	(864,682)	(675,001)	28.1%
General and administrative expenses	(81,763)	(76,497)	6.9%	(77,544)	5.4%	(233,079)	(200,366)	16.3%
Management compensation	(5,185)	(4,868)	6.5%	(5,167)	0.3%	(15,310)	(14,338)	6.8%
Other operating results, net	(37,739)	29,752	-226.8%	(4,747)	695.0%	(41,336)	472,132	-108.8%
Equity Equivalence Results	15,925	(46,796)	-134.0%	(29,903)	-153.3%	12,892	(52,345)	-124.6%
<b>OPERATING PROFIT BEFORE FINANCIAL RESULTS</b>	<b>362,397</b>	<b>412,039</b>	<b>-12.0%</b>	<b>344,397</b>	<b>5.2%</b>	<b>1,116,193</b>	<b>1,608,867</b>	<b>-30.6%</b>
Financial revenues	88,361	74,021	19.4%	117,889	-25.0%	267,562	310,867	-13.9%
Financial expenses	(238,921)	(82,073)	191.1%	(212,262)	12.6%	(622,219)	(195,491)	218.3%
<b>PROFIT BEFORE INCOME TAX AND SOCIAL CONTRIBUTION</b>	<b>211,837</b>	<b>403,987</b>	<b>-47.6%</b>	<b>250,024</b>	<b>-15.3%</b>	<b>761,536</b>	<b>1,724,243</b>	<b>-55.8%</b>
Income tax and social contribution - current	(28,363)	(100,611)	-71.8%	(42,242)	-32.9%	(103,892)	(250,795)	-58.6%
Income tax and social contribution - deferred	(29,326)	(48,040)	-39.0%	(38,591)	-24.0%	(110,590)	(328,813)	-66.4%
<b>NET INCOME FOR THE PERIOD</b>	<b>154,148</b>	<b>255,336</b>	<b>-39.6%</b>	<b>169,191</b>	<b>-8.9%</b>	<b>547,054</b>	<b>1,144,635</b>	<b>-52.2%</b>

## Cash Flow Statements

CASH FLOW	3Q22	3Q21	%	2Q22	%	9M22	9M21	%
<b>Profit before tax, Income and Social Contribution</b>	<b>211,837</b>	<b>403,987</b>	<b>-47.6%</b>	<b>250,024</b>	<b>-15.3%</b>	<b>761,536</b>	<b>1,724,243</b>	<b>-55.8%</b>
Depreciation, amortization and depletion	209,801	180,430	16.3%	217,472	-3.5%	618,807	533,500	16.0%
Change in the fair value of biological assets	(176,582)	(7,778)	2170.3%	(155,617)	13.5%	(403,291)	(93,232)	332.6%
Interest, net exchange and monetary variations	104,514	50,884	105.4%	20,562	408.3%	312,860	90,485	245.8%
Interest on leases	1,693	1,256	34.8%	1,614	4.9%	4,526	4,531	-0.1%
Equity Income	(15,925)	46,796	-134.0%	29,903	-153.3%	(12,892)	52,345	-124.6%
Impairment of trade accounts receivable	(5,818)	2,284	-354.7%	13,748	-142.3%	11,510	11,156	3.2%
Impairment of intangible assets	-	-	0.0%	-	0.0%	-	-	0.0%
Provisions, write-off of assets	34,152	41,926	-18.5%	514	6544.4%	17,894	49,876	-64.1%
Reversal of ICMS provision based on PIS and COFINS	-	(2,250)	-100.0%	-	100.0%	-	(144,004)	-100.0%
Exclusion of ICMS based on PIS and COFINS	-	(79,519)	-100.0%	-	100.0%	-	(597,070)	-100.0%
Result of Farm Sales	-	-	100.0%	-	0.0%	-	-	-
<b>Accounts receivable from customers</b>	<b>14,827</b>	<b>(93,158)</b>	<b>-115.9%</b>	<b>(259,376)</b>	<b>-105.7%</b>	<b>(659,373)</b>	<b>(220,056)</b>	<b>199.6%</b>
Accounts Receivable from Customers	127,198	(169,086)	-175.2%	(171,584)	-174.1%	(100,021)	(300,428)	-66.7%
Stocks	8,015	(68,968)	-111.6%	(93,223)	-108.6%	(357,989)	(317,127)	12.9%
Other assets	65,370	(24,829)	-363.3%	(2,964)	-2305.5%	103,127	(57,747)	-278.6%
Providers	31,676	25,563	23.9%	22,661	39.8%	45,287	40,731	11.2%
Staff obligations	(14,691)	45,733	-132.1%	(4,847)	203.1%	12,511	102,286	-87.8%
Bills to pay	(22,134)	84,873	-126.1%	23,254	-195.2%	1,386	177,143	-99.2%
Taxes and Contributions	(14,653)	(15,606)	-6.1%	3,340	-538.7%	(48,074)	(52,000)	-7.6%
Other Liabilities	378,499	544,858	-30.5%	118,844	218.5%	651,577	1,411,774	-53.8%
<b>Cash from Operations</b>	<b>12,502</b>	<b>(3,261)</b>	<b>-483.4%</b>	<b>(56,567)</b>	<b>-122.1%</b>	<b>(52,441)</b>	<b>(47,061)</b>	<b>11.4%</b>
Income Tax and Social Contribution Paid	383,829	385,240	-0.4%	35,893	969.4%	554,520	1,037,329	-46.5%
Interest Paid	(525)	(6,500)	-	1,030	-	(8,688)	(6,500)	-
<b>Cash generated by operating activities</b>	<b>(232,269)</b>	<b>(139,497)</b>	<b>66.5%</b>	<b>(223,728)</b>	<b>3.8%</b>	<b>(551,249)</b>	<b>(341,703)</b>	<b>61.3%</b>
Marketable securities	3,000	2,425	23.7%	3,000	0.0%	10,900	24,060	-54.7%
Investments in Fixed Assets	(9,609)	-	0.0%	-	0.0%	(105,808)	-	0.0%
Investments in Intangible Assets	-	-	0.0%	-	0.0%	-	-	0.0%
Investments in biological assets	-	-	0.0%	(153,027)	-100.0%	(246,373)	(17,151)	1336.5%
Receipt for sale of fixed assets	(364,211)	(235,450)	54.7%	(475,670)	-23.4%	(1,263,717)	(560,086)	125.6%
Acquisition of subsidiaries, net of cash acquired	-	512	-100.0%	800,160	-100.0%	1,719,247	2,475	69364.5%
Other Investments	-	-	0.0%	-	0.0%	-	-	0.0%
Capital contribution / Capital increase	-	-	0.0%	-	0.0%	-	-	0.0%
<b>Cash Used in Investing Activities</b>	<b>(25,154)</b>	<b>(27,576)</b>	<b>-8.8%</b>	<b>49,341</b>	<b>-151.0%</b>	<b>(149,977)</b>	<b>(145,634)</b>	<b>3.0%</b>
Funding Tickets	-	-	-	(5)	-100.0%	(5)	(516,385)	-100.0%
Debenture Tickets	-	(31,539)	-100.0%	(66)	-100.0%	(274,904)	(91,123)	201.7%
Debenture Amortizations	-	-	0.0%	-	0.0%	-	-	0.0%
Amortization of the principal amount of financing	(25,154)	(27,576)	-8.8%	49,341	-151.0%	(149,977)	(145,634)	3.0%
Amortization of Lease Liabilities	(19,972)	(15,136)	32.0%	(20,071)	-0.5%	(57,218)	(46,148)	24.0%
Interest on Equity and Dividends	-	-	-	(5)	-100.0%	(5)	(516,385)	-100.0%
Treasury and other shares	-	(31,539)	-100.0%	(66)	-100.0%	(274,904)	(91,123)	201.7%
<b>Cash Generated (used) in Financing Activities</b>	<b>(45,126)</b>	<b>(73,739)</b>	<b>-38.8%</b>	<b>829,359</b>	<b>-105.4%</b>	<b>1,237,143</b>	<b>(796,815)</b>	<b>-255.3%</b>
Exchange variation on cash and cash equivalents	(7,779)	3,633	-314.1%	778	-1099.9%	(21,017)	(2,817)	646.1%
<b>Increase (decrease) in cash in the period / year</b>	<b>(33,287)</b>	<b>79,684</b>	<b>-141.8%</b>	<b>390,360</b>	<b>-108.5%</b>	<b>506,929</b>	<b>(322,389)</b>	<b>-257.2%</b>
<b>Opening balance</b>	<b>1,961,518</b>	<b>1,326,340</b>	<b>47.9%</b>	<b>1,571,158</b>	<b>24.8%</b>	<b>1,421,302</b>	<b>1,728,413</b>	<b>-17.8%</b>
<b>Final balance</b>	<b>1,928,231</b>	<b>1,406,024</b>	<b>37.1%</b>	<b>1,961,518</b>	<b>-1.7%</b>	<b>1,928,231</b>	<b>1,406,024</b>	<b>37.1%</b>

Non-recurring event (Adjusted and Recurring EBITDA)

In BRL '000 - Consolidated	3Q22	3Q21	2Q22	9M22	9M21
<b>EBITDA according to CVM No. 527/12</b>	<b>572,151</b>	<b>592,470</b>	<b>561,809</b>	<b>1,734,837</b>	<b>2,142,368</b>
Tax contingencies (Extemporaneous Credits)	(2,777)	7,353	(1,329)	(4,106)	7,468
Exclusion of ICMS from the PIS COFINS base	-	(52,077)	-	-	(532,747)
Impairment (reversal) of assets	-	-	-	-	(2,929)
Brands restructuring	-	12,919	-	-	20,619
Deca and Ceramic Tiles restructuring	35,236	4,297	6,389	41,625	8,687
Asset sales	(3,704)	-	-	(3,704)	-
Others¹	-	1,744	-	-	3,404
Dissolving Wood Pulp	(15,268)	47,243	30,556	(11,096)	53,867
Change in fair value of biological assets - Caetex	7,287	-	4,133	11,420	-
Change in fair value of biological assets	(176,582)	(7,778)	(155,617)	(403,291)	(93,232)
Employee benefits	(749)	(2,073)	306	(169)	(7,307)
<b>Adjusted and Recurring EBITDA</b>	<b>415,594</b>	<b>604,098</b>	<b>446,247</b>	<b>1,365,516</b>	<b>1,600,198</b>
In BRL '000 - Wood	3Q22	3Q21	2Q22	9M22	9M21
<b>EBITDA according to CVM No. 527/12</b>	<b>452,180</b>	<b>426,626</b>	<b>413,210</b>	<b>1,295,083</b>	<b>1,484,273</b>
Tax contingencies (Extemporaneous Credits)	(2,071)	-	(754)	(2,825)	1,129
Exclusion of ICMS from the PIS COFINS base	-	(42,211)	-	-	(308,761)
Impairment (reversal) of assets	-	-	-	-	(2,929)
Brands restructuring	-	7,058	-	-	10,627
Asset sales	(3,704)	-	-	(3,704)	-
Others¹	-	1,410	-	-	3,070
Change in fair value of biological assets - Caetex	7,287	-	4,133	11,420	-
Change in fair value of biological assets	(176,582)	(7,778)	(155,617)	(403,291)	(93,232)
Employee benefits	(1,055)	(1,580)	(706)	(1,312)	(1,989)
<b>Adjusted and Recurring EBITDA</b>	<b>276,055</b>	<b>383,525</b>	<b>260,266</b>	<b>895,371</b>	<b>1,092,188</b>
In BRL '000 - Deca	3Q22	3Q21	2Q22	9M22	9M21
<b>EBITDA according to CVM No. 527/12</b>	<b>69,786</b>	<b>142,333</b>	<b>106,542</b>	<b>249,078</b>	<b>491,333</b>
Tax contingencies (Extemporaneous Credits)	(706)	(1,050)	(575)	(1,281)	(2,064)
Exclusion of ICMS from the PIS COFINS base	-	(9,866)	-	-	(209,723)
Brands restructuring	-	3,757	-	-	7,461
Deca restructuring	3,845	3,455	5,837	9,682	7,845
Others¹	-	334	-	-	-
Employee benefits	328	(633)	1,052	1,067	(3,014)
<b>Adjusted and Recurring EBITDA</b>	<b>73,253</b>	<b>138,330</b>	<b>112,856</b>	<b>258,546</b>	<b>292,172</b>
In BRL '000 - Tiles	3Q22	3Q21	2Q22	9M22	9M21
<b>EBITDA according to CVM No. 527/12</b>	<b>34,917</b>	<b>70,754</b>	<b>72,613</b>	<b>179,696</b>	<b>220,629</b>
Donations	-	-	-	-	-
Exclusion of ICMS from the PIS COFINS base	-	-	-	-	(14,263)
Impairment (reversal) of assets	-	-	-	-	-
Rouanet Law	-	-	-	-	-
Tax contingencies (Extemporaneous Credits)	-	8,403	-	-	8,403
Employee benefits	(22)	140	(40)	(40)	(2,304)
<b>Adjusted and Recurring EBITDA</b>	<b>66,286</b>	<b>82,243</b>	<b>73,125</b>	<b>211,599</b>	<b>215,838</b>

## Non-recurring events (Recurring Net Income)

In BRL '000 - Consolidated	3Q22	3Q21	2Q22	9M22	9M21
<b>Net Income</b>	<b>154,148</b>	<b>255,336</b>	<b>169,191</b>	<b>547,054</b>	<b>1,144,635</b>
Tax contingencies (Extemporaneous Credits)	(1,441)	(693)	(877)	(2,318)	(617)
Exclusion of ICMS from the PIS COFINS base	-	(53,967)	-	-	(483,670)
Impairment (reversal) of assets	-	-	-	-	(1,933)
Brands restructuring	-	8,527	-	-	13,609
Deca and Ceramic Tiles restructuring	23,256	2,836	4,216	27,471	5,733
Asset sales	(2,445)	-	-	(2,445)	-
IR/CS on previous JCP	4,834	-	-	4,834	-
Provisions	-	8,042	-	991	8,042
Others <sup>1</sup>	-	375	-	-	2,035
Dissolving Wood Pulp	(15,456)	47,091	30,379	(11,461)	53,350
<b>Recurring Net Income</b>	<b>162,896</b>	<b>267,547</b>	<b>202,909</b>	<b>564,127</b>	<b>741,184</b>

<sup>1</sup> Services related to the exclusion of ICMS from the base calculation of PIS COFINS, Wood restructuring, overseas income tax not paid, INSS support and credit lines.

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