



sabesp

CONFERENCE

3Q20

Economic-Financial and Investor Relations Office

17 NOVEMBER, 2020





Legal Notice

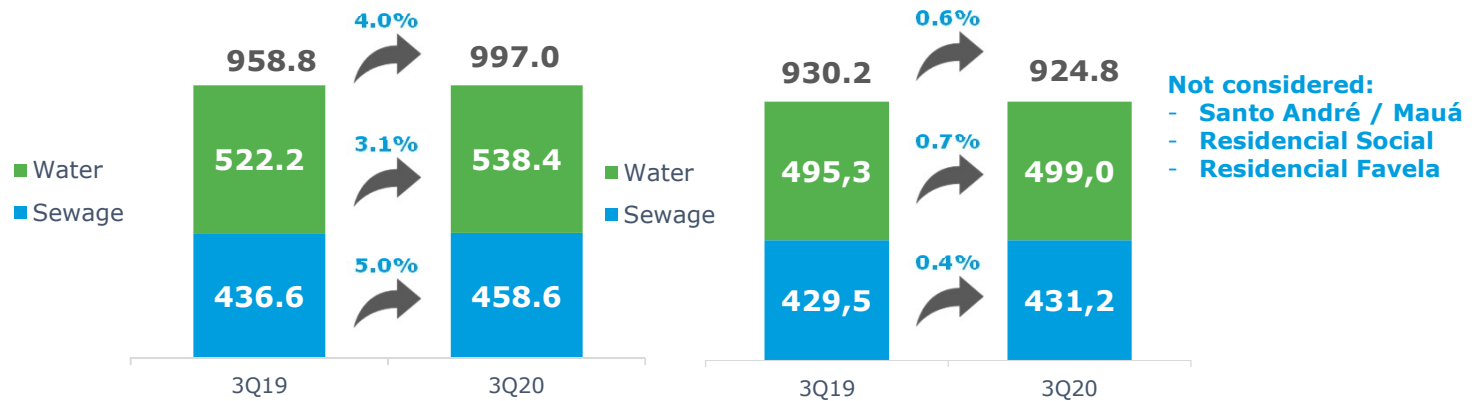


This presentation may contain forward-looking statements referring to SABESP's business outlook, operating and financial estimates and growth prospects. These are only projections and, as such, they are exclusively based on the expectation of SABESP's management team in relation to the future of the business and its continuous access to capital to finance the Company's business plan. These forward-looking statements largely depend on changes in market conditions, governmental rulings, industry performance and the Brazilian economy, amongst other factors, in addition to the risks disclosed in the documents filed by SABESP, thus they are subject to changes without prior notice.

BILLED VOLUME (MILLION M³)



TOTAL WATER AND SEWAGE BILLED VOLUME, INCLUDING WHOLESALE



HISTORICAL BILLED VOLUME

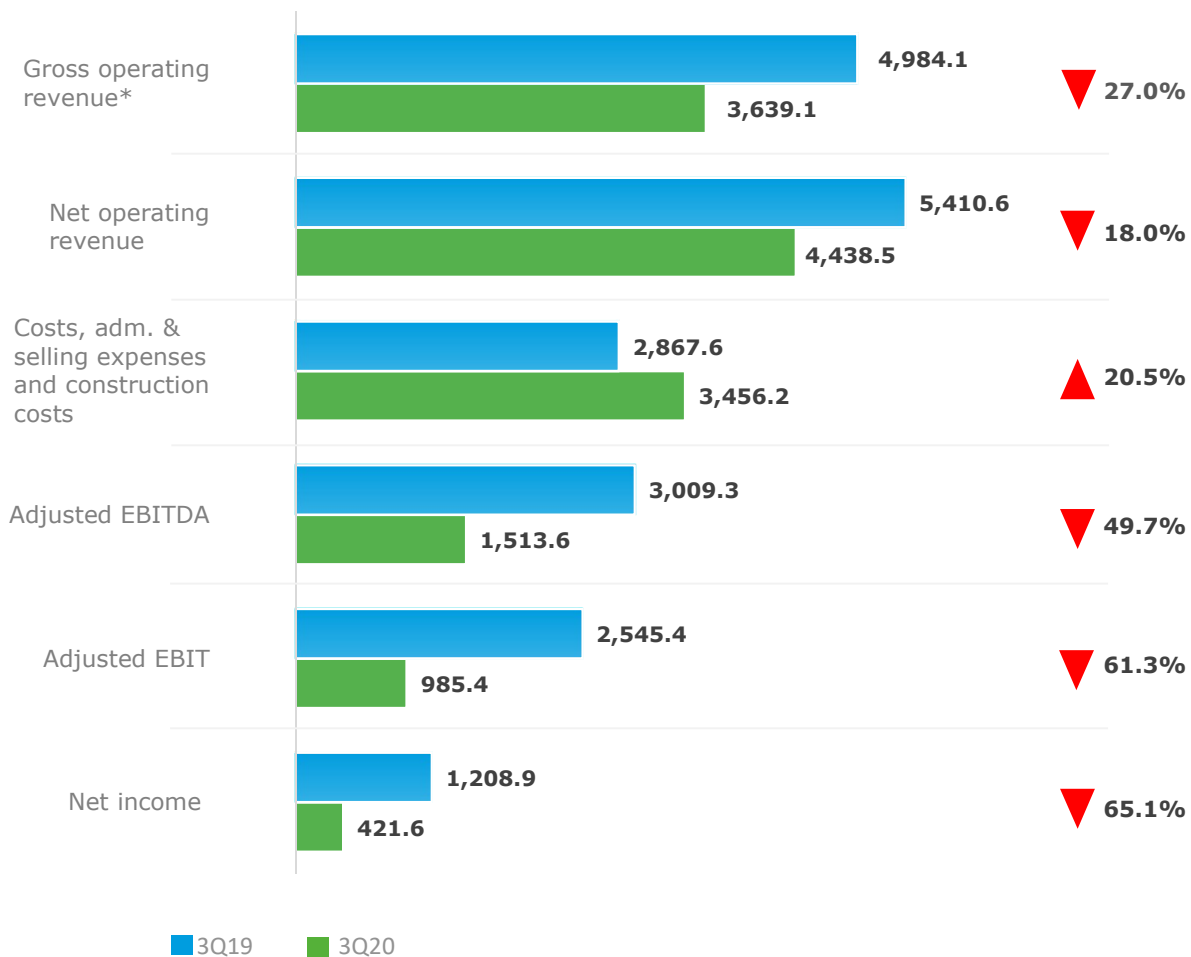


FINANCIAL HIGHLIGHTS (R\$ MILLION)

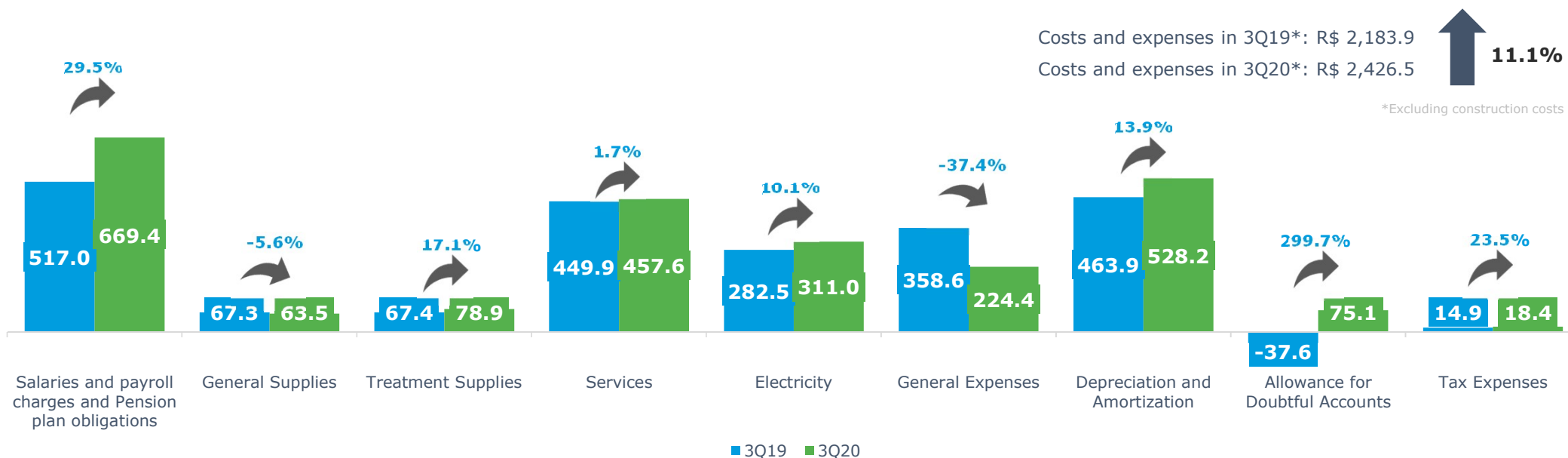


**R\$
MILLION**

(*) Does not include construction revenue



COSTS AND EXPENSES (R\$ MILLION)



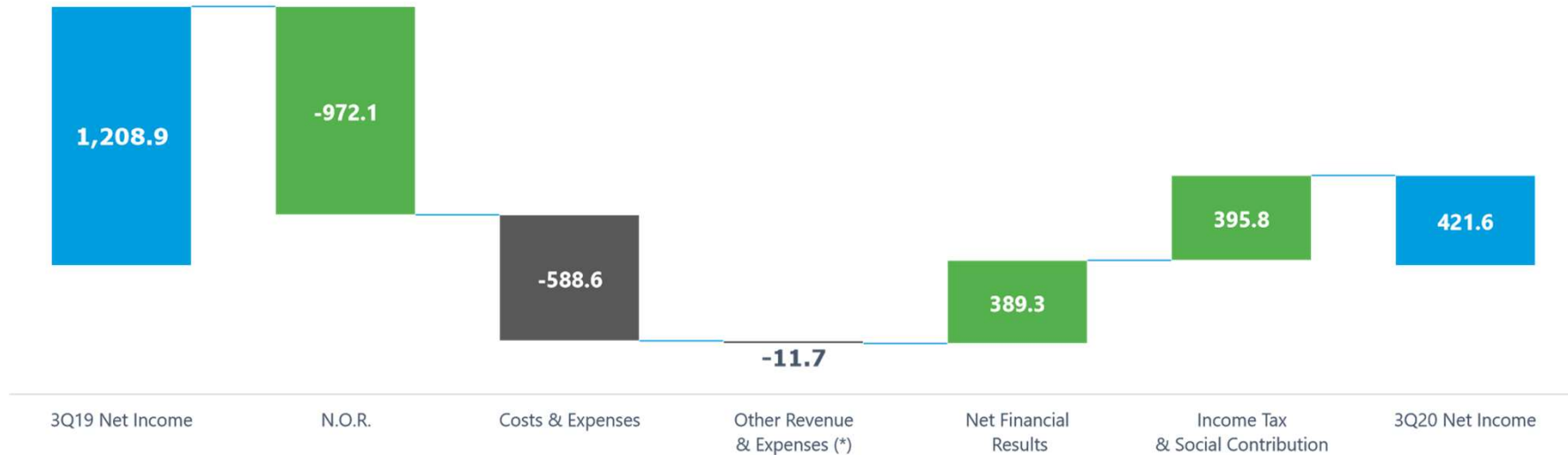
%Net Revenue in 3Q19

9.6% 1.2% 1.2% 8.3% 5.2% 6.6% 8.6% -0.7% 0.3%

%Net Revenue in 3Q20

15.1% 1.4% 1.8% 10.3% 7.0% 5.1% 11.9% 1.7% 0.4%

FINANCIAL PERFORMANCE (R\$ MILLION)



	3Q20	3Q19	Variation
Net Income 3Q19			1,208.9
Net Operating Revenue	4,438.5	5,410.6	(972.1)
Costs & Expenses	(3,456.2)	(2,867.6)	(588.6)
Other Revenue & Expenses (*)	3.9	15.6	(11.7)
Net Financial Result	(330.6)	(719.9)	389.3
Income Tax & Social Contribution	(234.0)	(629.8)	395.8
Net Income 3Q20			421.6

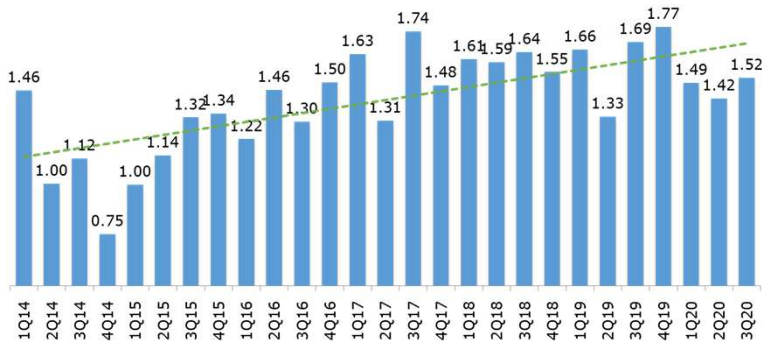
(*) Includes equity results

MANAGEMENT'S INDICATORS



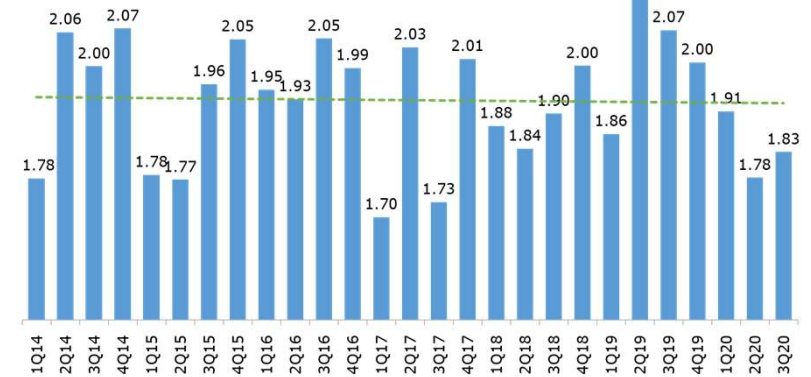
Total Gross Revenue per m³ Billed - R\$/m³

Figures at 3Q20 average prices, updated by IPCA



Operating Expense per m³ Billed - R\$/m³

Figures at 3Q20 average prices, updated by IPCA



EBITDA per m³ Billed - R\$/m³

Figures at 3Q20 average prices, updated by IPCA



3RD ORDINARY TARIFF REVISION



SCHEDULE OF STAGES FOR 3RD OTR

Stage 9 – Release of Preliminary Technical Note – Calculation of P0	January 14	2021
Stage 10 – Public Consultation and Public Hearing – Calculation of P0	January 15 to February 19	
Stage 11 – Release of the Detailed Report, Final Technical Note and P0 Resolution	April 09	

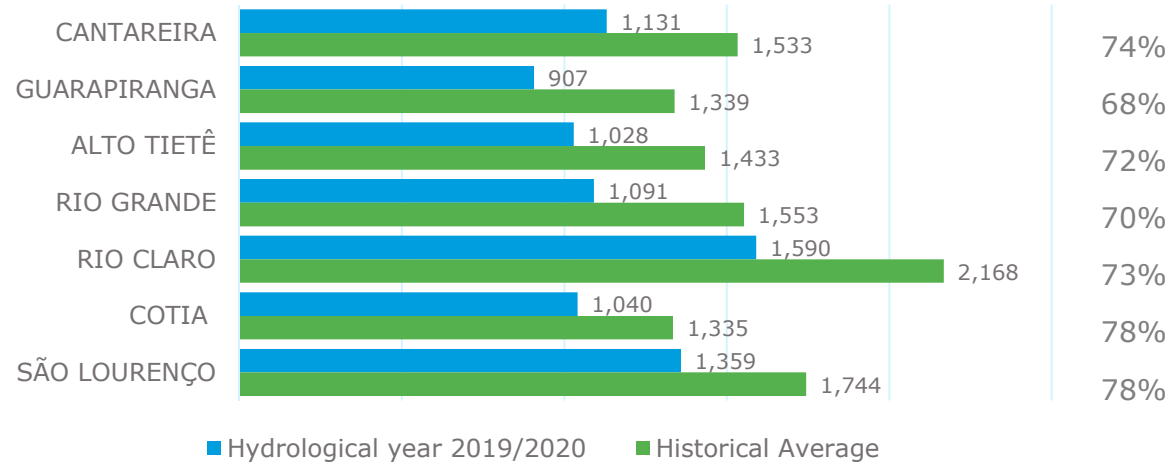
Arsesp 2020-2021 Regulatory Agenda

Development of a methodology for regulating water losses	In progress	Water sources conservation program
Determination of criteria for sharing indirect revenues and other revenues from regulated sanitation companies with users	In progress	Appraisal of the write off made in the Regulatory Asset Base in the first tariff revision
Revision of the tariff structure	March/2021	Detailing of Sabesp's risk matrix

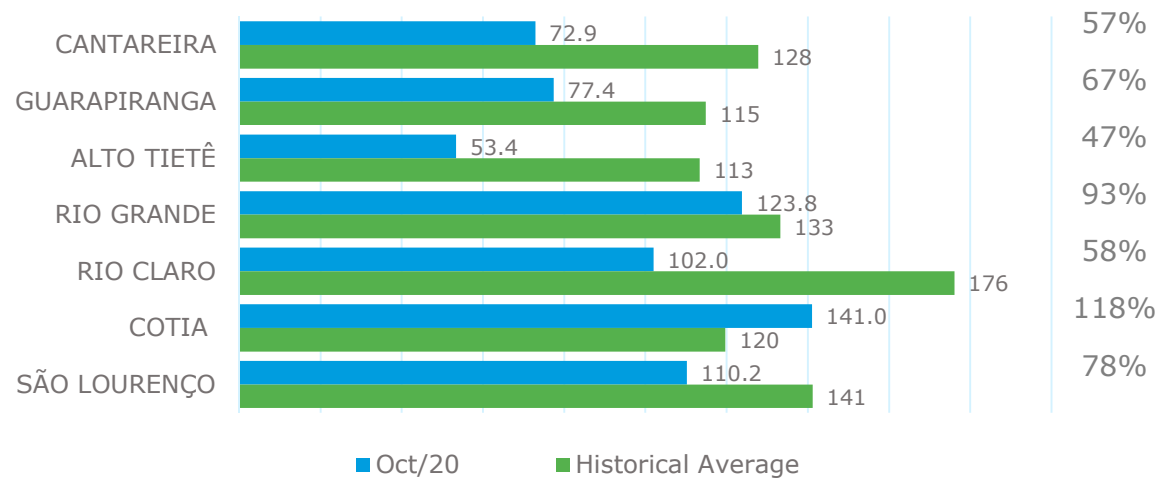
PLUVIOMETRY



Rainfall Volume 2019/2020 (Oct/19 to Sep/20)



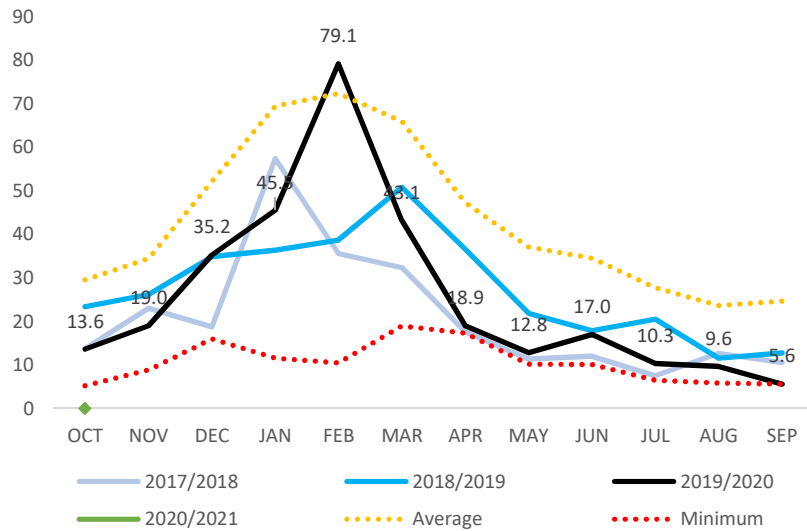
Rainfall in October/20



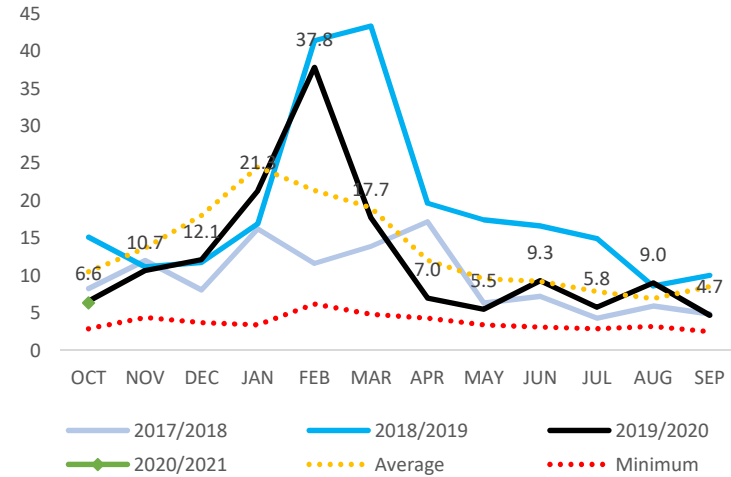
Rainfall in millimeters (mm)
Source: Sabesp Mananciais app

AFFLUENCY

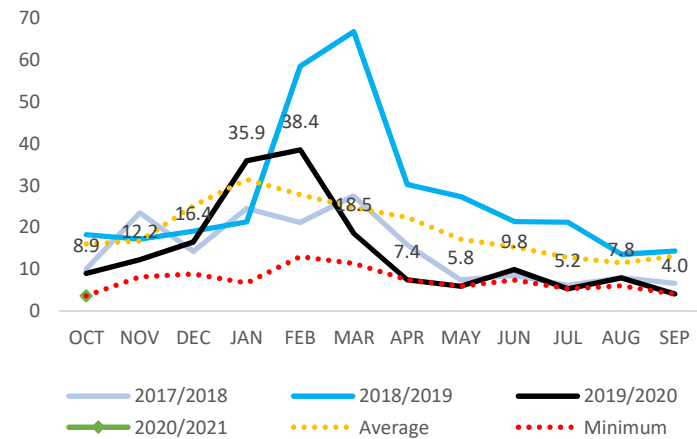
Cantareira System



Guarapiranga System



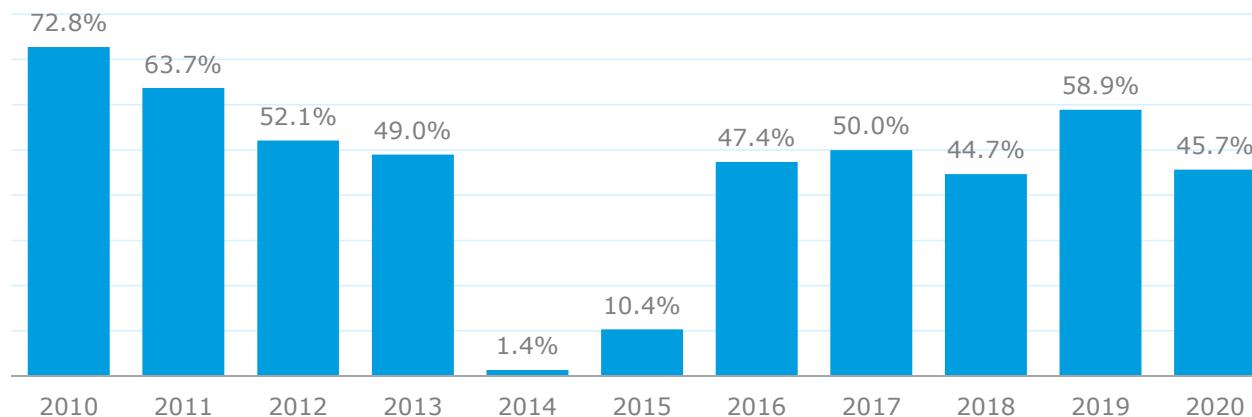
Alto Tietê System



Affluency in m³/s
 Source: Boletim Diário dos Mananciais – MAR (<http://mananciais.sabesp.com.br/Boletins>)

RESERVOIRS LEVEL

Volume (%) of SPMR's Water Sources October 31



Volume (%) of SPMR's Water Sources October 31

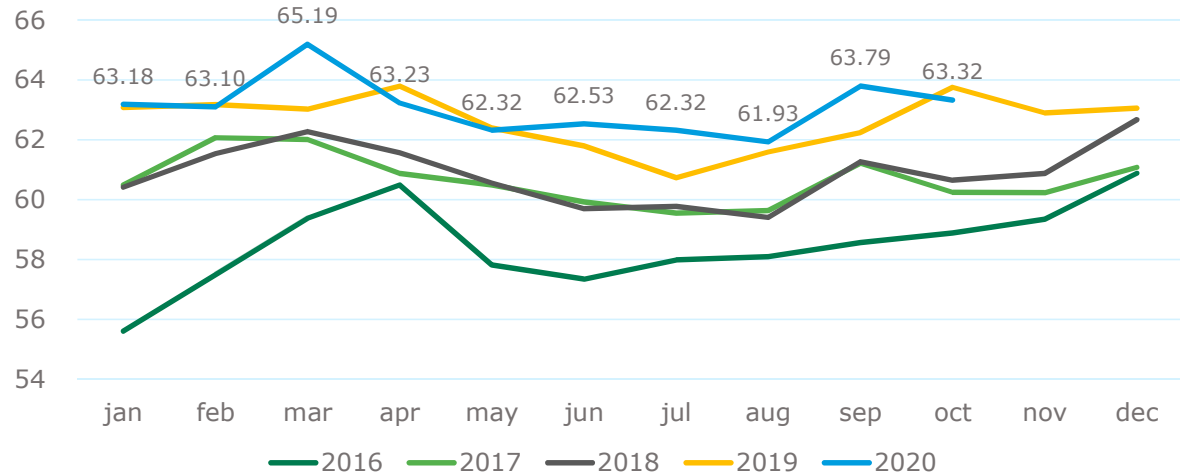
System	Capacity (hm ³)	Volume (hm ³)	Volume (%)
Cantareira	982.07	344.67	35.1
Alto Tietê	560.31	309.59	55.3
Guarapiranga	171.19	77.81	45.5
Rio Grande	112.18	84.92	75.7
Rio Claro	13.67	6.51	47.7
Cotia	16.50	10.06	61.0
São Lourenço	88.82	55.76	62.8
Total Capacity	1,945.40	889.50	45.7

Source: Boletim Diário dos Mananciais – MAR
(<http://mananciais.sabesp.com.br/Boletins>)

WATER PRODUCTION



SPMR Treated Water Production (average monthly)



Treated Water Production per System

System	Year Average	Oct/20
Cantareira	24.71	26.10
Alto Tietê	13.63	12.59
Guarapiranga	12.39	12.00
Rio Grande	4.27	4.41
Rio Claro	3.61	3.65
Cotia	1.11	0.90
São Lourenço	2.95	3.60
Ribeirão Estiva	0.07	0.07
Cabuçu	0.23	0.15
Tanque Grande	0.08	0.06

Production in m³/s
Source: Boletim Diário de Produção - MAGO

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