



sabesp

CONFERENCE

2021

Economic-Financial and Investor Relations Office

MARCH 29, 2022





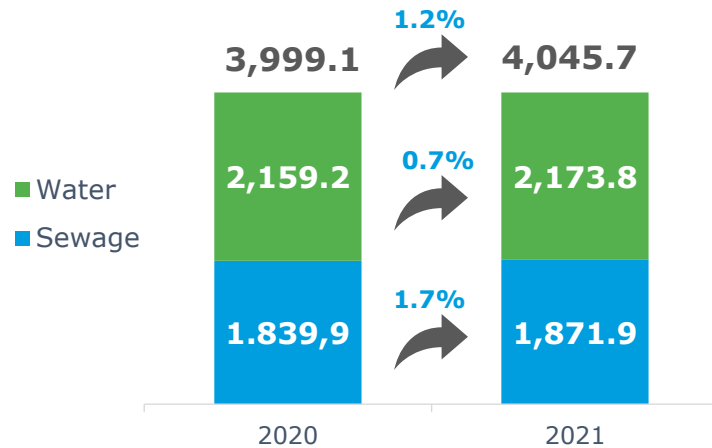
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This presentation may contain forward-looking statements referring to Sabesp's business outlook, operating and financial estimates and growth prospects. These are only projections and, as such, they are exclusively based on the expectation of Sabesp's management team in relation to the future of the business and its continuous access to capital to finance the Company's business plan. These forward-looking statements largely depend on changes in market conditions, governmental rulings, industry performance and the Brazilian economy, amongst other factors, in addition to the risks disclosed in the documents filed by Sabesp, thus they are subject to changes without prior notice.

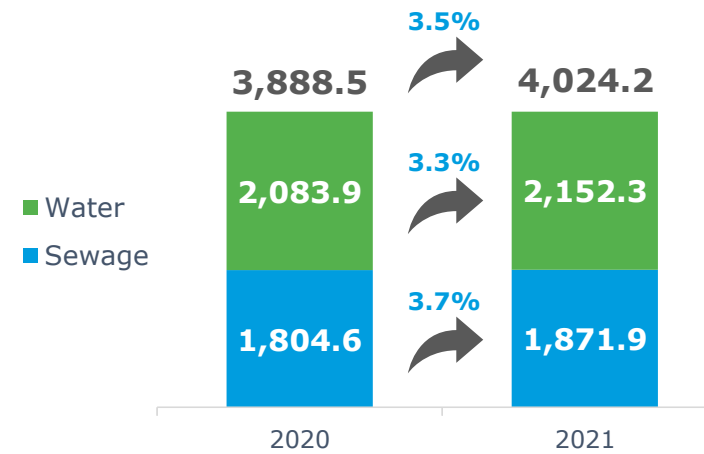
BILLED VOLUME INCLUDING WHOLESALÉ (million m³)

TOTAL VOLUME

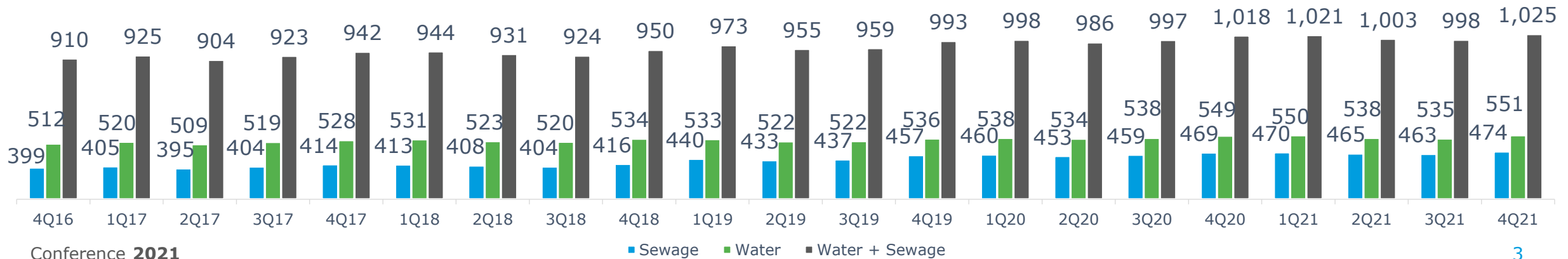


TOTAL VOLUME

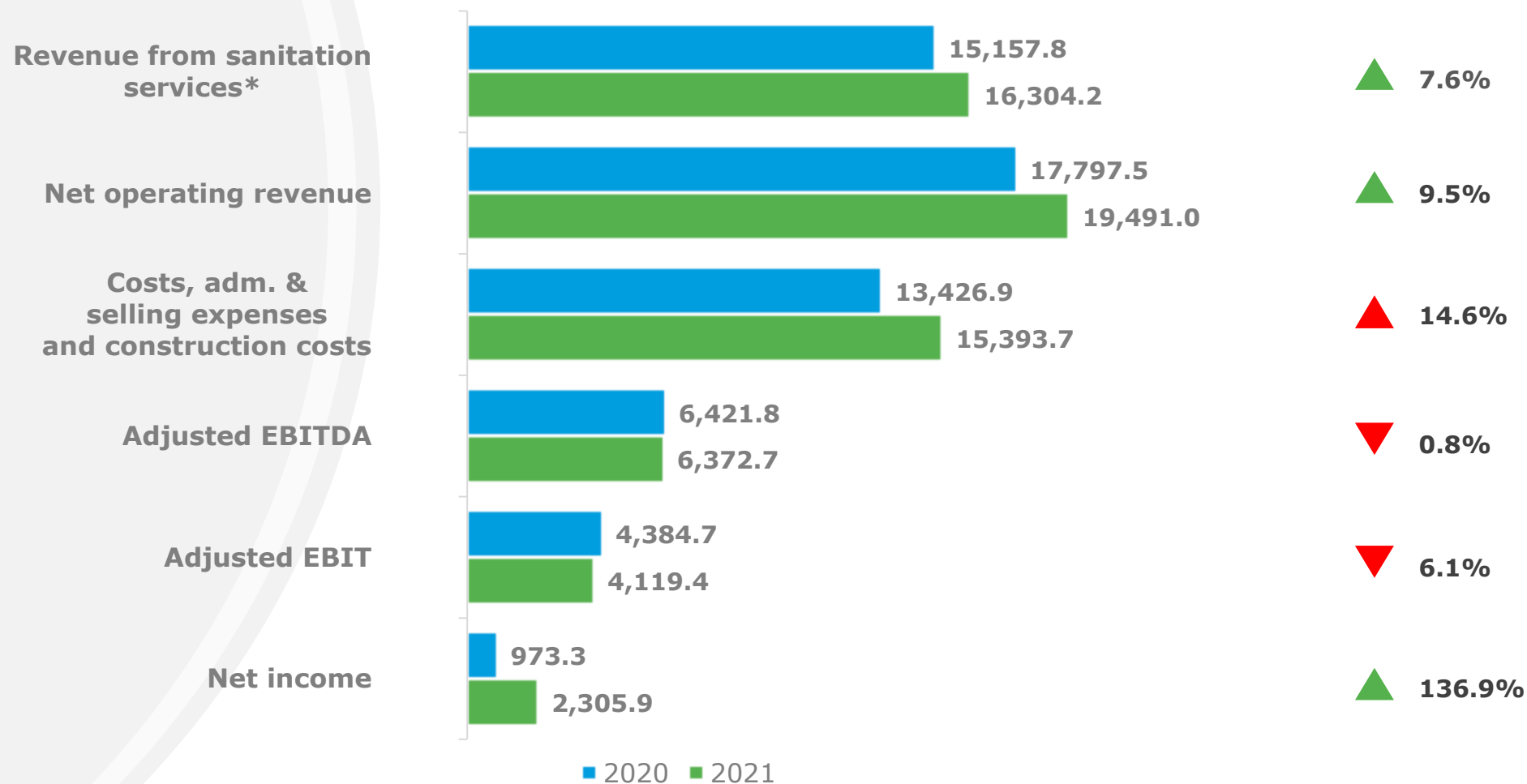
(Desregarding Mauá and exemption Res. Social and Favela)



HISTORICAL BILLED VOLUME

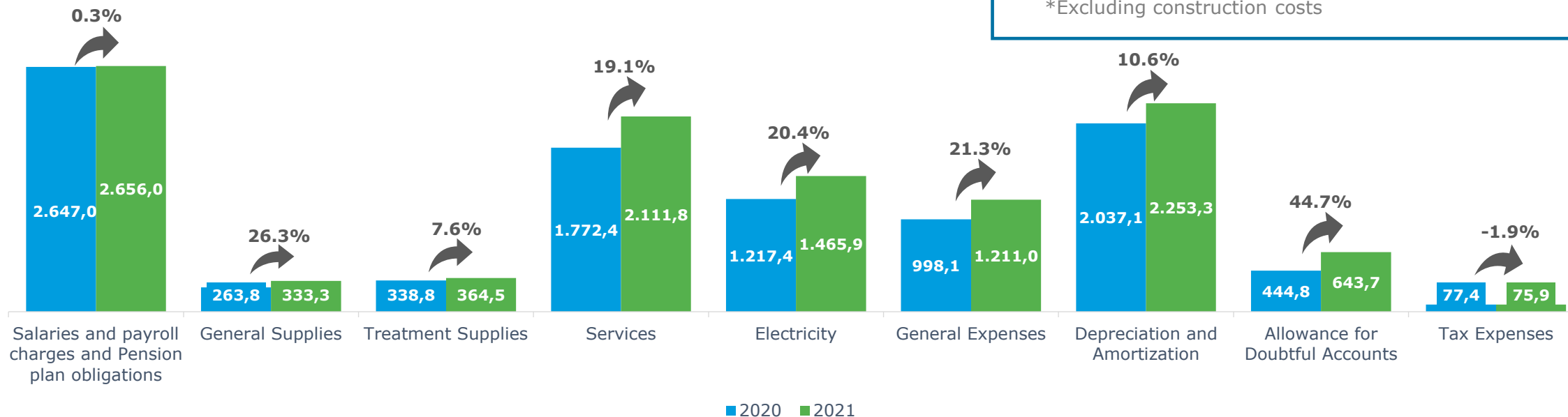


FINANCIAL HIGHLIGHTS (R\$ million)



COSTS AND EXPENSES (R\$ million)

Costs and expenses in 2020*: R\$ 9,796.8 ↑ 13.5%
 Costs and expenses in 2021*: R\$ 11,115.4
 *Excluding construction costs



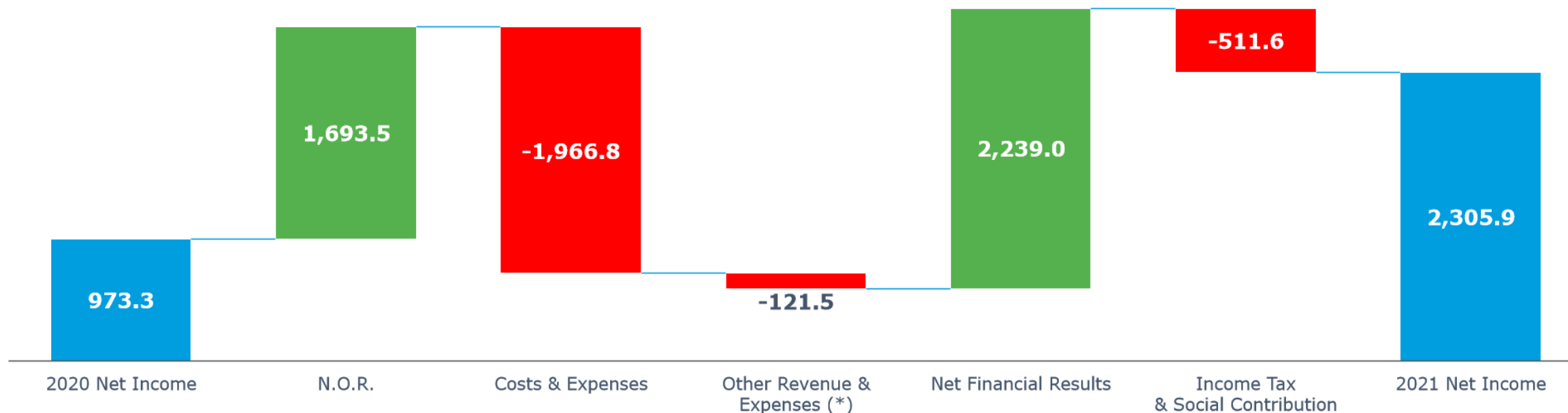
% Net Revenue in 2020

14.7% 1.5% 1.9% 9.9% 6.8% 5.6% 11.3% 2.5% 0.4%

% Net Revenue in 2021

13.6% 1.4% 1.7% 10.8% 7.5% 6.2% 11.6% 3.3% 0.4%

FINANCIAL PERFORMANCE (R\$ million)



	2021	2020	Variation
Net Income 2020			973.3
Net Operating Revenue	19,491.0	17,797.5	1,693.5
Costs & Expenses	(15,393.7)	(13,426.9)	(1,966.8)
Other Revenue & Expenses (*)	0.3	121.8	(121.5)
Net Financial Result	(927.4)	(3,166.4)	2,239.0
Income Tax & Social Contribution	(864.3)	(352.7)	(511.6)
Net Income 2021			2,305.9

(*) Includes equity results

READJUSTMENT 2022

- **IPCA (inflation index):** +10.5437%
- **X Fator:** -0.2142%
- **Quality Index:** +0.1490%
- **Compensatory Adjustment:** +2.3932%
 - Revenue Cap compensation (2021 Revenue < 97.5% 2021 Required Revenue)
 - Real readjustment of +1.5% for residencial category
- **Postponement of the application of the New Tariff Structure**

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