# 3Q24 EARNINGS CONFERENCE CALL

November 13, 2024





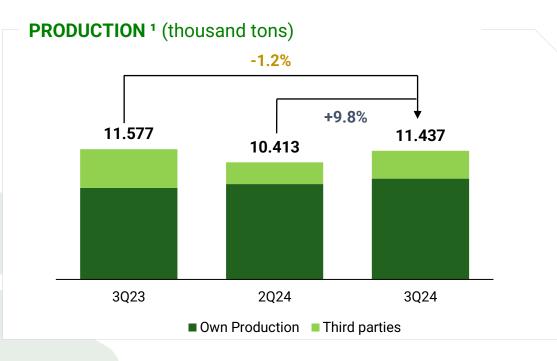
### **3Q24 – HIGHLIGHTS**

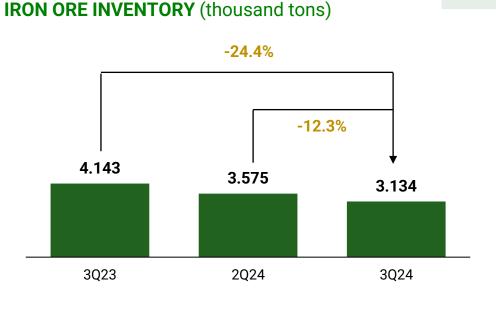
HIGHEST QUARTERLY SALES VOLUME IN THE COMPANY'S HISTORY

OPERATION EFFICIENCY AND COST REDUCTION WITH A C1 OF US\$ 19.2/TON APPROVED THE DISTRIBUTION OF R\$ 3.0 BILLION IN DIVIDENDS AND INTEREST ON NET CAPITAL PAYMENT

NET CASH POSITION OF R\$ 5.3 BILLION IN THE QUARTER.

# **PRODUCTION VOLUME AND INVENTORIES**





In 3Q24, the robust quarterly expansion in iron ore production is attributable to the seasonal shift towards a drier period and enhanced operational efficiency. CMIN's achieved its highest-ever result in terms of self-produced output. When compared on a year-on-year basis, the decline in total production volume is solely attributable to the reduced volume of iron ore purchases from third parties.

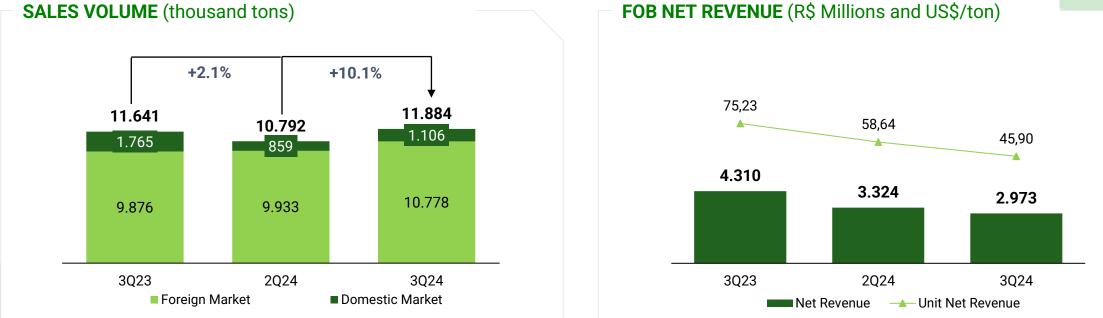
Conversely, the reduction in inventories aligns with the heightened commercial activity during the period.



3 CSN MINERAÇÃO

# **SALES AND FOB NET REVENUE**



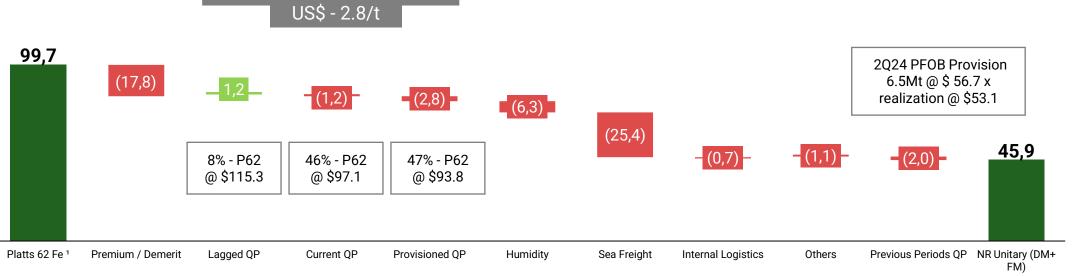


CMIN achieved a new quarterly sales record in 3Q24, with **Sales Volume** reaching 11,884 thousand tons. This represents a 10% increase in volume compared to 2Q24. The decline in revenue during this period is attributed mainly to the decrease in iron ore prices, which offset the rise in volume. **Unit Net revenue** was US\$ 45.90 per ton in 3Q24, reflecting a downward trend in the price of iron ore and a higher demerit of the exported product.



# **PRICE REALIZATION**

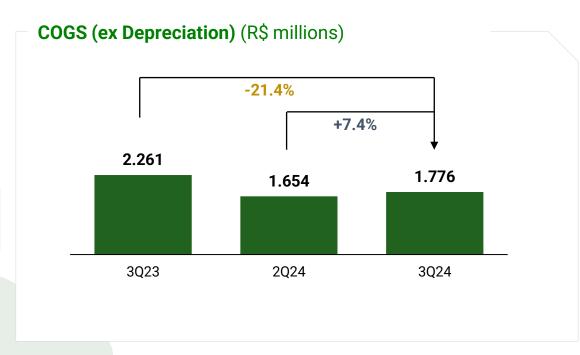
# PRICE REALIZATION (USD/tons) QPs Basket\* US\$ - 2.8/t



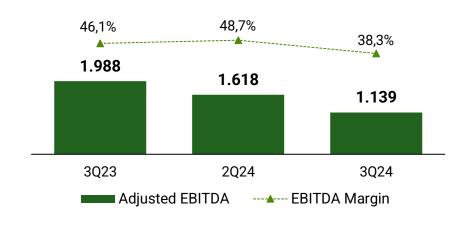
3Q24 PFOB Provision 5.9Mt @ \$45.9 x Platts @ \$93.8



# **COGS AND ADJUSTED EBITDA**



EBITDA E MARGIN EBITDA (R\$ milhões e %)



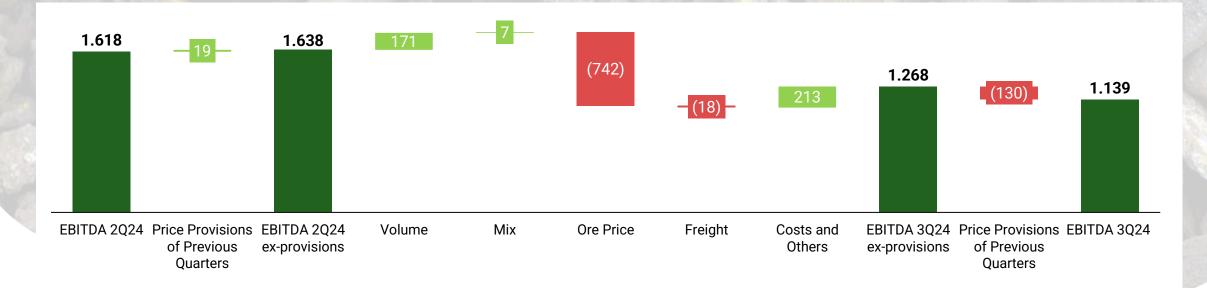
The increase in COGS compared to the previous quarter is attributable to the rise in sales volume and iron ore purchases. The decline in EBITDA during 3Q24 can be attributed exclusively to the reduction in realized prices, since the quarter was marked by extraordinary results, with records in own production and sales, and a C1 of just USD 19.2/ton.





# **ADJUSTED EBITDA**

**ADJUSTED EBITDA** (R\$ Millions)



The combination of lower prices, with additional pressure from more expensive freight and provisional prices resulted in a drop in adjusted EBITDA for the quarter, overshadowing all the operational excellence achieved by the Company when it recorded records in its own production and sales.



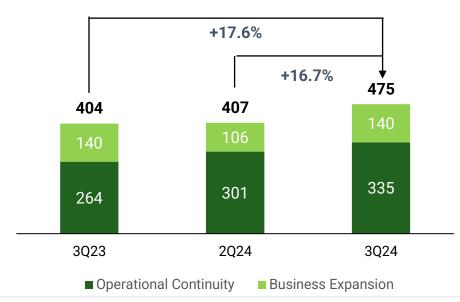
# **INVESTMENTS**





3Q24 was marked by a 17% increase in the Company's capital expenditures, with a focus on the progress of expansion projects, mainly related to P15.

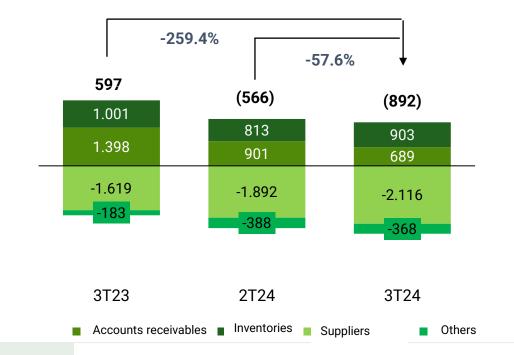
### **INVESTMENTS** (R\$ Millions)





# **NET WORKING CAPITAL**

### **NET WORKING CAPITAL** (R\$ Million)

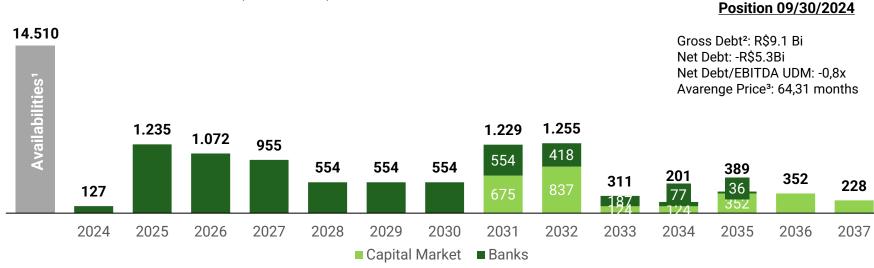


In 3Q24, Net Working Capital applied to the business was negative BY R\$892 million, due to an increase in supplier lines and a reduction in accounts receivable.



# **INDEBTEDNESS**

### AMORTIZATION SCHEDULE (R\$ Million)





#### **NET DEBT AND LEVERAGE** (R\$ million) -0.11x 0,03x -0.23x -0.24x 14.510 11.787 0.422 10.63 808 .859 -1.654-2.764 -5.327 3022 3023 4023 2023 1023 Net Debt Availabilities -- - Leverage

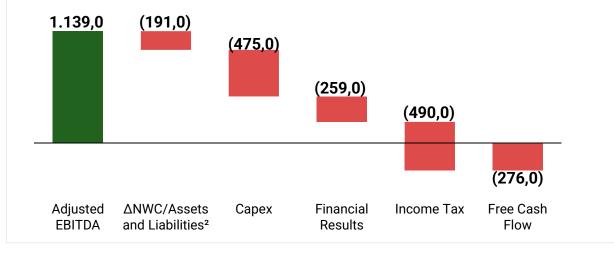
CSN Mineração concluded the 3Q24 with a total of R\$14.5 billion in cash and cash equivalents, a notable advancement from the previous period. This was driven by new prepayment contracts that bolstered its net cash position, which reached R\$5.3 billion during that period.



Note: 1Cash and cash equivalents include cash and cash equivalents plus short-term investments;

# **FREE CASH FLOW**

### FREE CASH FLOW (R\$ millions)



The Adjusted Cash Flow for the third quarter of 2024 was negative by R\$276.0 million, due to a combination of lower operating result and higher investment outlay.

Note: <sup>1</sup> The concept of adjusted cash flow is calculated from Adjusted Ebitda, subtracting CAPEX, IR, Financial Result and changes in Assets and Liabilities<sup>2</sup>, excluding the effect of prepayments entered into. <sup>2</sup> The ΔCCL/Assets and Liabilities is composed of the variation in Net Working Capital, plus the variation in long-term assets and liabilities accounts and disregards the net variation of income tax and CS. <sup>3</sup> Financial Result includes the result of the settlement (cash effect) of the 62%Fe Price hedge.





### **ESG** PERFORMANCE

### GOVERNANCE

✓ S&P Global ESG Score of 55 positions the Company as one of the top-rated companies in the sector globally, as evaluated by the agency.

✓ Over **3,000 improvements implemented** through the Continuous Improvement Program.

 Exclusive event for banks and investors in New York during Climate Week.

### **SOCIAL E DIVERSITY**

✓ +90% increase in women's representation compared to 2020 (baseline year goal).

✓ +17% increase in trained employees compared to 9M23.

✓ +9% increase in employees with disabilities compared to 9M23.

> The First Leadership Program benefited over 150 employees at CMIN.

### HEALTH AND SAFETY

- -13% reduction in Accident Frequency Rate (LTI + NoLTI own employees and contractors) compared to 9M23.
  - ✓ -31% reduction in lost days (own employees) compared to 9M23.
    - ✓ 11 years with zero fatalities among both employees and contractors.
      - Readiness tests conducted for over 1,300 users daily, with no reported accidents among this group.

### **ENVIROMENTAL**

- ✓ -8,5% in kgCO₂/t iron ore emissions compared to 2020 (baseline year goal) and -14% compared to 2023.
- Climate adaptation measure with investments aimed at expanding the particulate material emission control system.
- ✓ +9% increase in waste sent for sustainable treatment compared to 9M23.

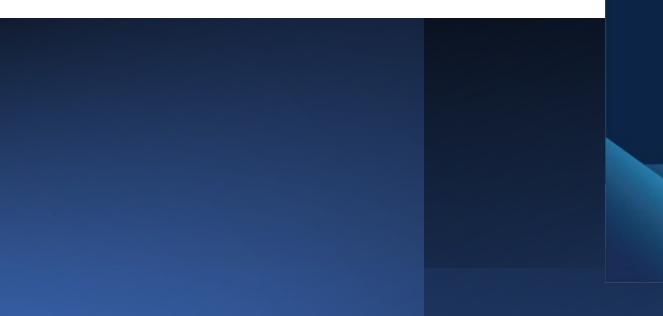


### DAM MANAGEMENT

ESG

 ✓ Declarations of stability condition renewed in September 2024, with all dams considered stable.

# **CMIN Day**





### December, 11

### HYBRID EVENT







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Do **well** do **more**, do **forever**.