



AGRIBRASIL

BORN IN BRAZIL
TO FEED THE WORLD

RESULTS

Q1 25

GRAO
B3 LISTED



- 1. Highlights - Agribrasil**
- 2. Financial and operational results - Agribrasil**
- 3. Highlights - TESC**
- 4. Financial and operational results - TESC**

Record Results on Q1 and LTM

- **Record EBITDA¹ of US\$ 19,5M in the LTM Q1 25;**
- 75% growth in grain volume handled in Q1 25, totaling 1,0M tons;
- 101% growth in gross profit² in Q1 25 versus Q1 24;
- Net profit of US\$ 5,9M in the LTM Q1 25;
- Started activities with Fertilizers sales to take Advantage of reverse logistics;
- Started Trade finance with 3 Banks in Agribrazil Geneve;
- Record 2024/2025 soybean and corn harvests totaling 312,0M tons, up 10% versus the previous year;
- Delays in the soybean harvest may put pressure on logistics capacity in the second semester.

¹ Considers exchange rate change and expenses associated with the recovery of PIS and Cofins credits (which are operational) in Agribrazil.

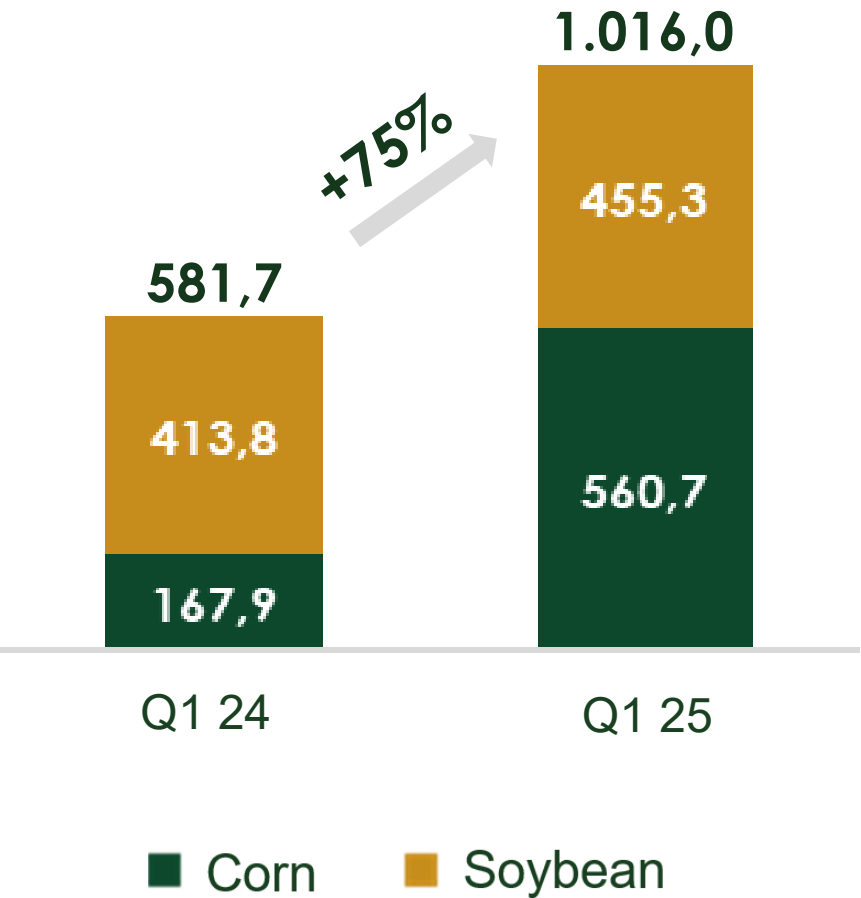
² Agroconsult

*US\$1 = R\$5,6

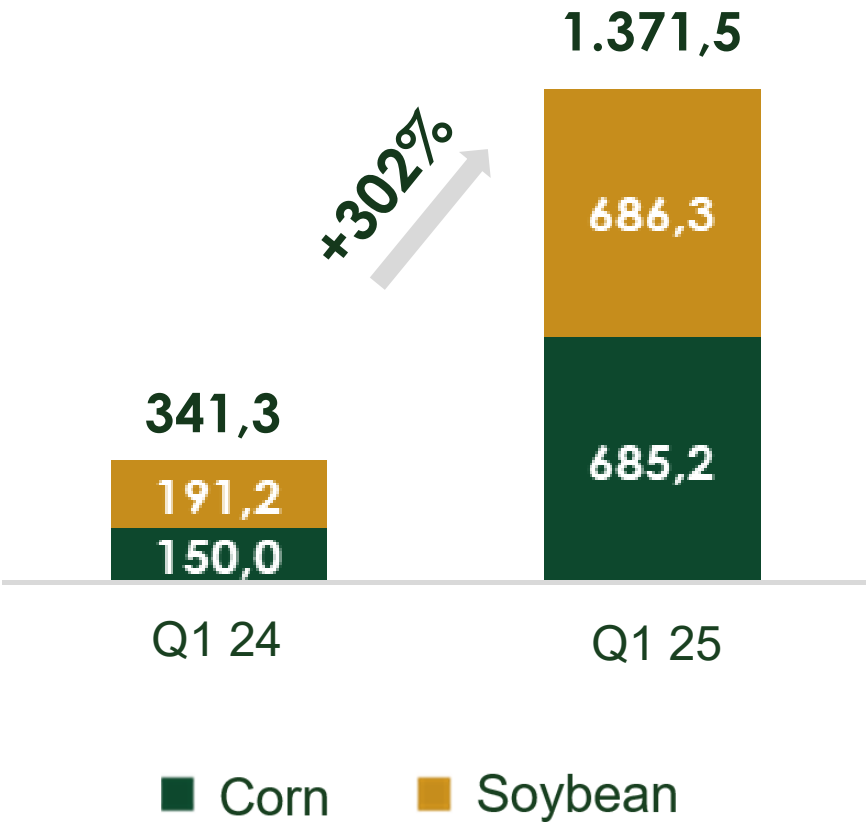
Revenue and volume by product - Agribrazil

- The strategy of focusing on corn in Q1 25 resulted in a significant volume increase during the quarter.
- Net revenue was US\$245 in Q1 25.

Volume¹ by product
(thousand tons)



Revenue by product (R\$M)

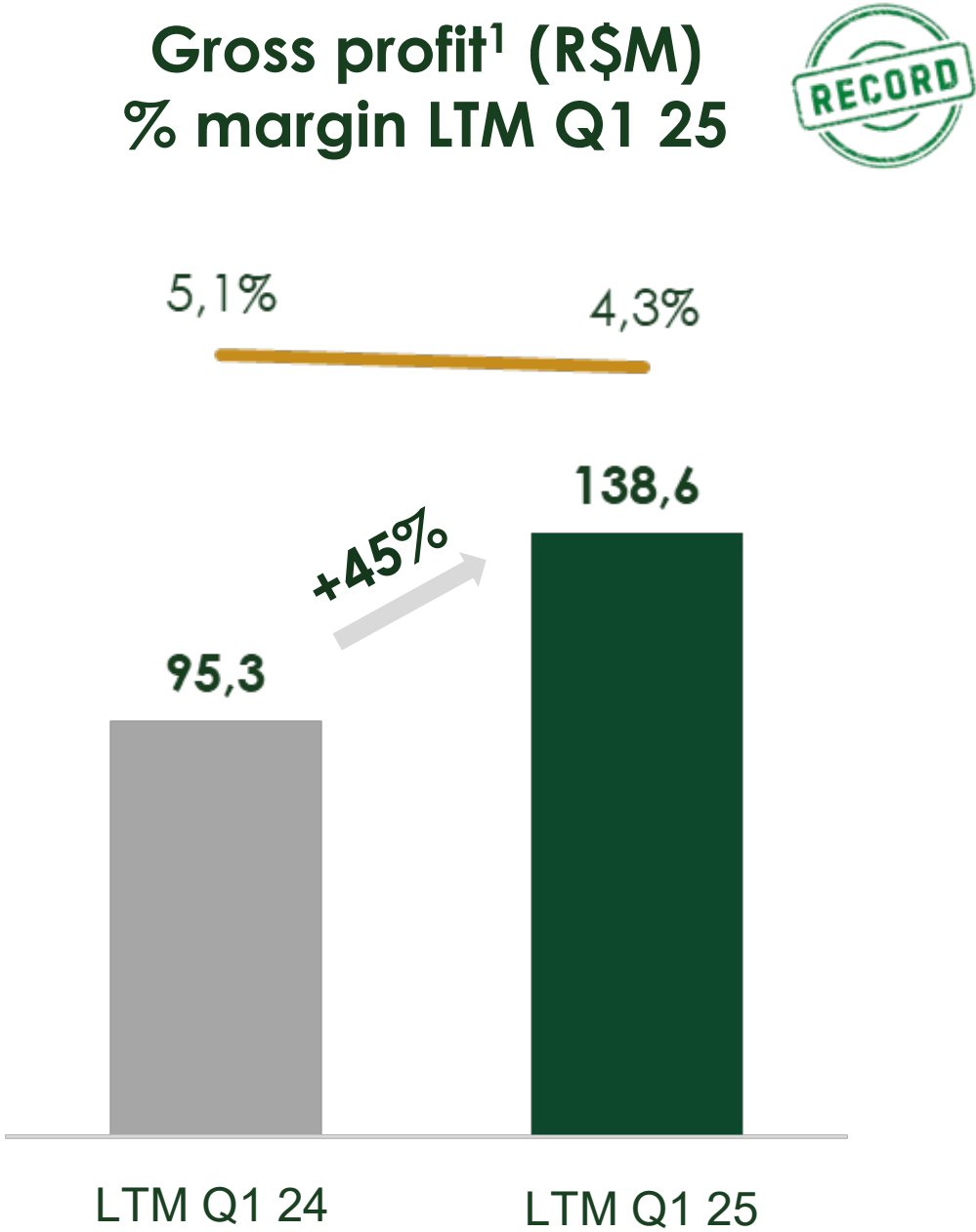
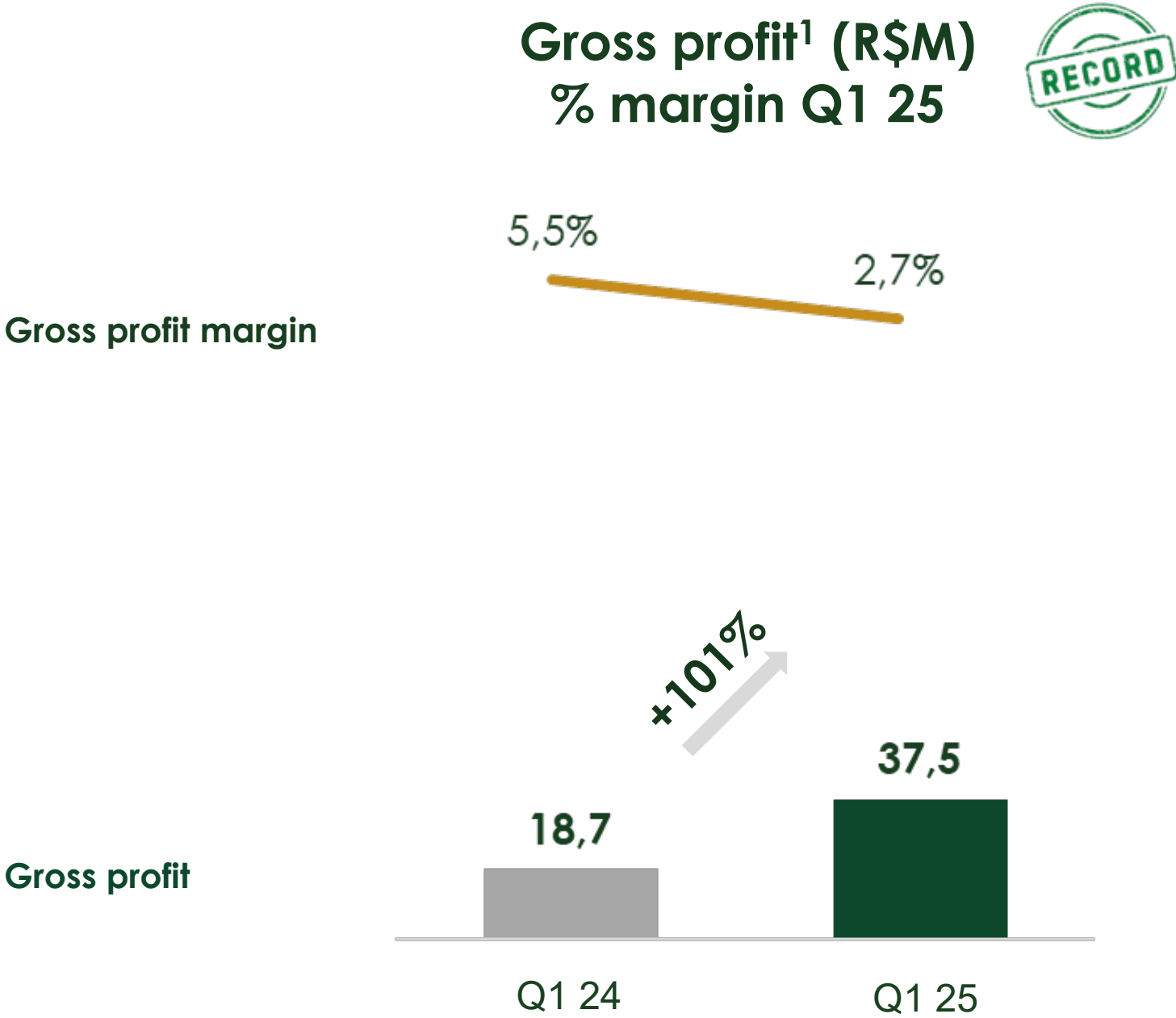


¹ Part of this volume has only a net effect, with gains reflected in revenue without impacting costs.

*US\$1 = R\$5,6

Gross profit¹ - Agribrazil

- In Q1 25, our adjusted gross profit¹ was US\$6,7M and US\$27,7M in LTM Q1 25.

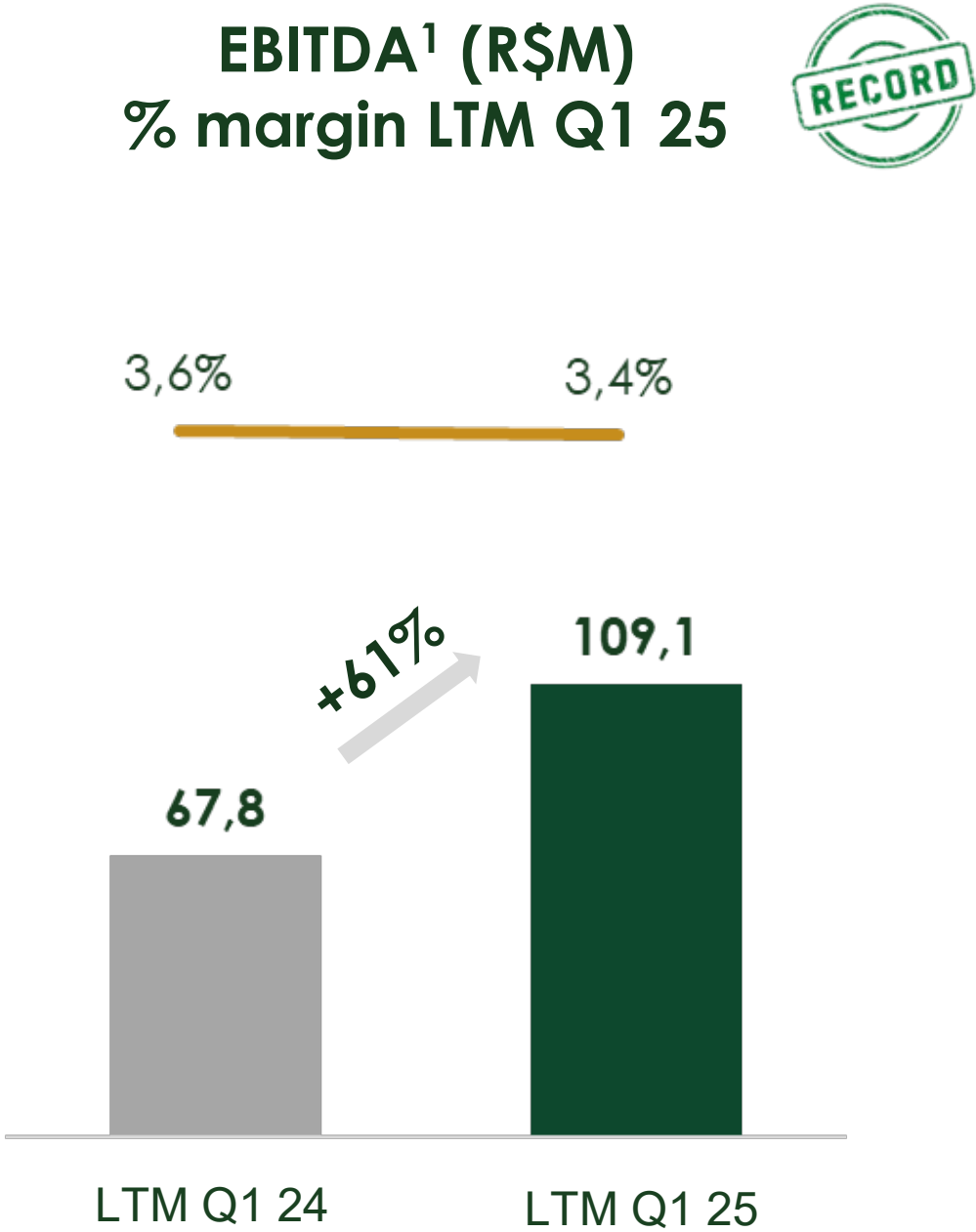
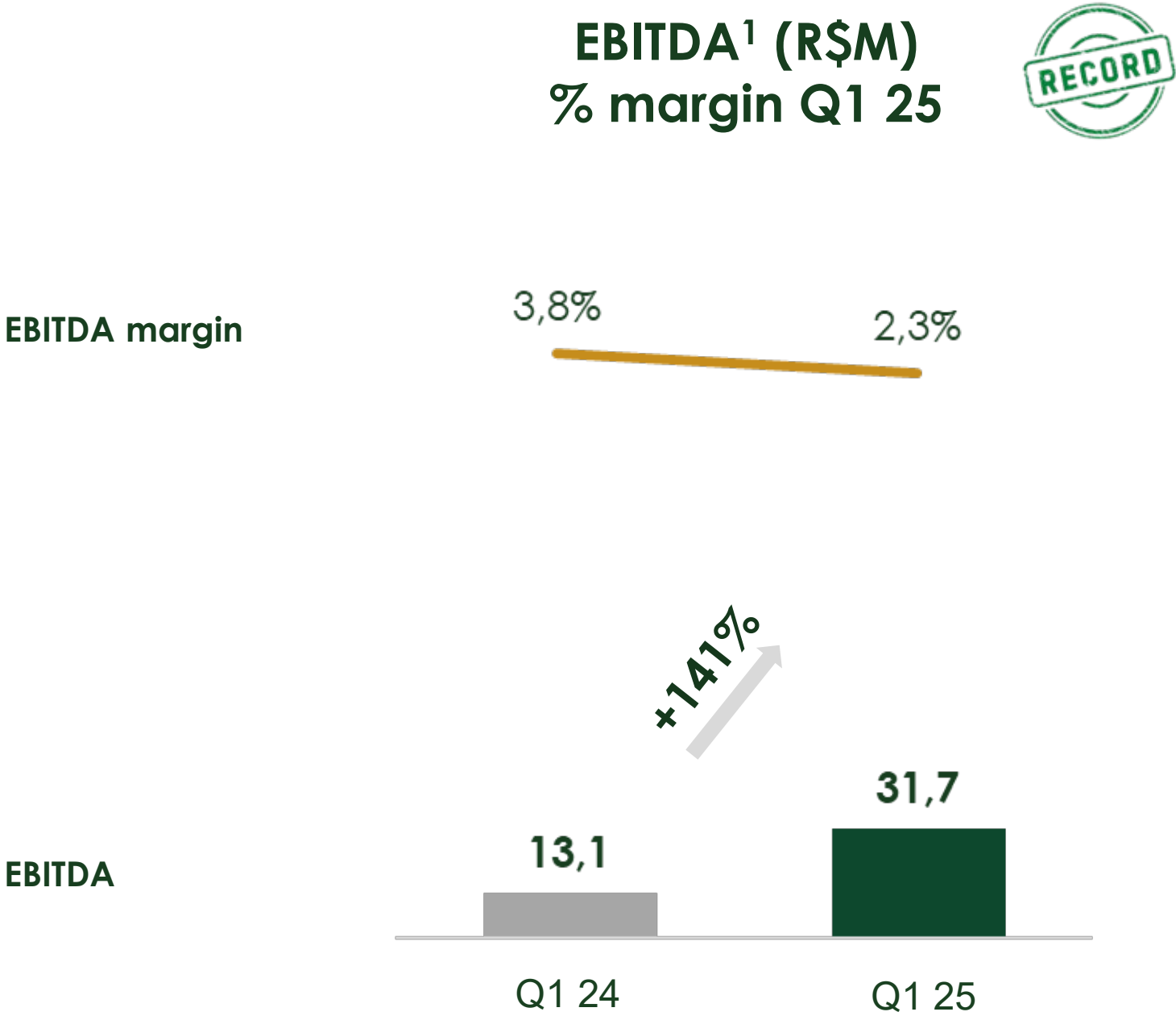


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*US\$1 = R\$5,6

EBITDA¹ - Agribrazil

- Our adjusted EBITDA¹ was US\$5,7M this quarter. In LTM Q1 25, it reached US\$19,5M.

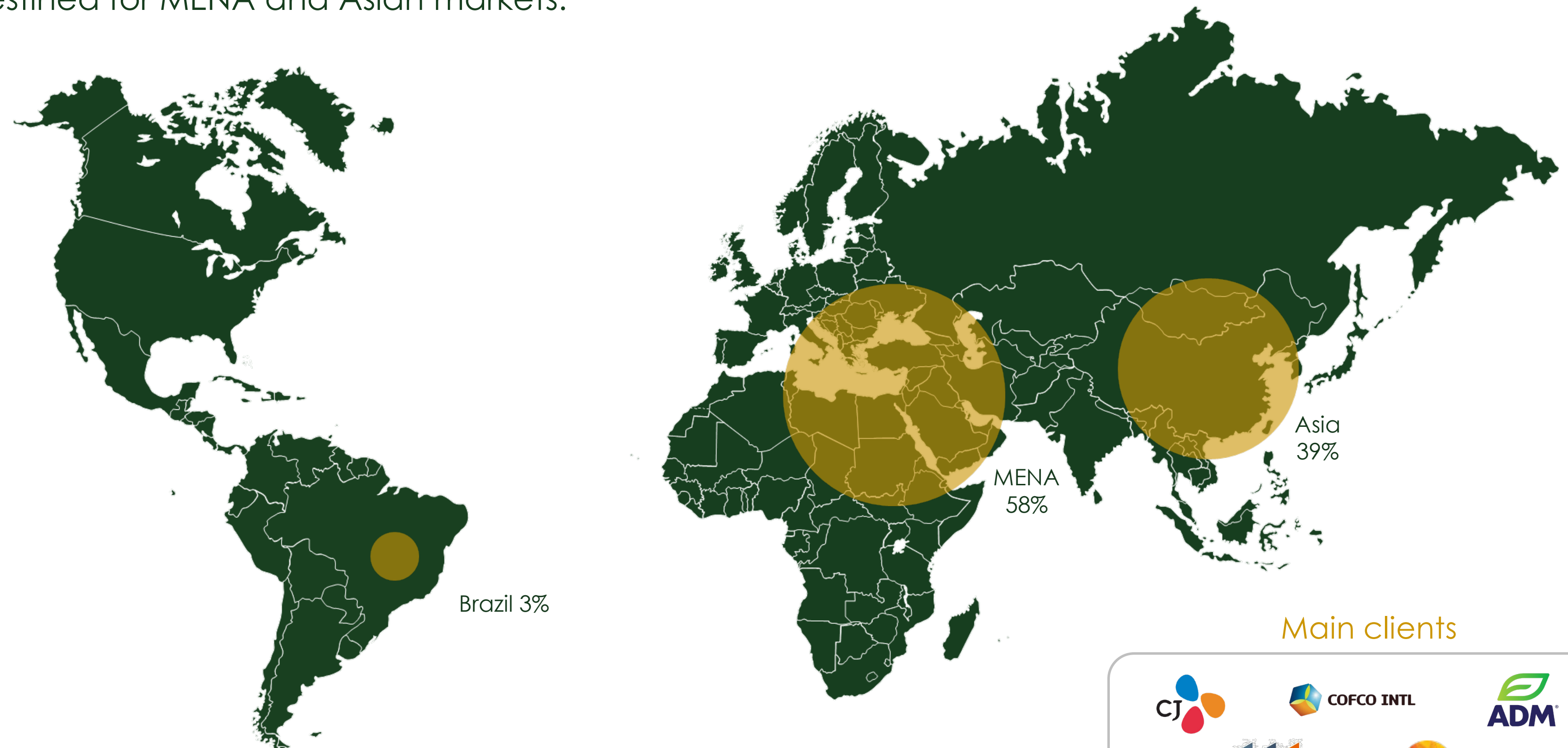


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Destinations Q1 25 - Agribrazil

- Guided by our mission 'Born in Brazil to Feed the World,' the majority of Q1 25 exports were destined for MENA and Asian markets.



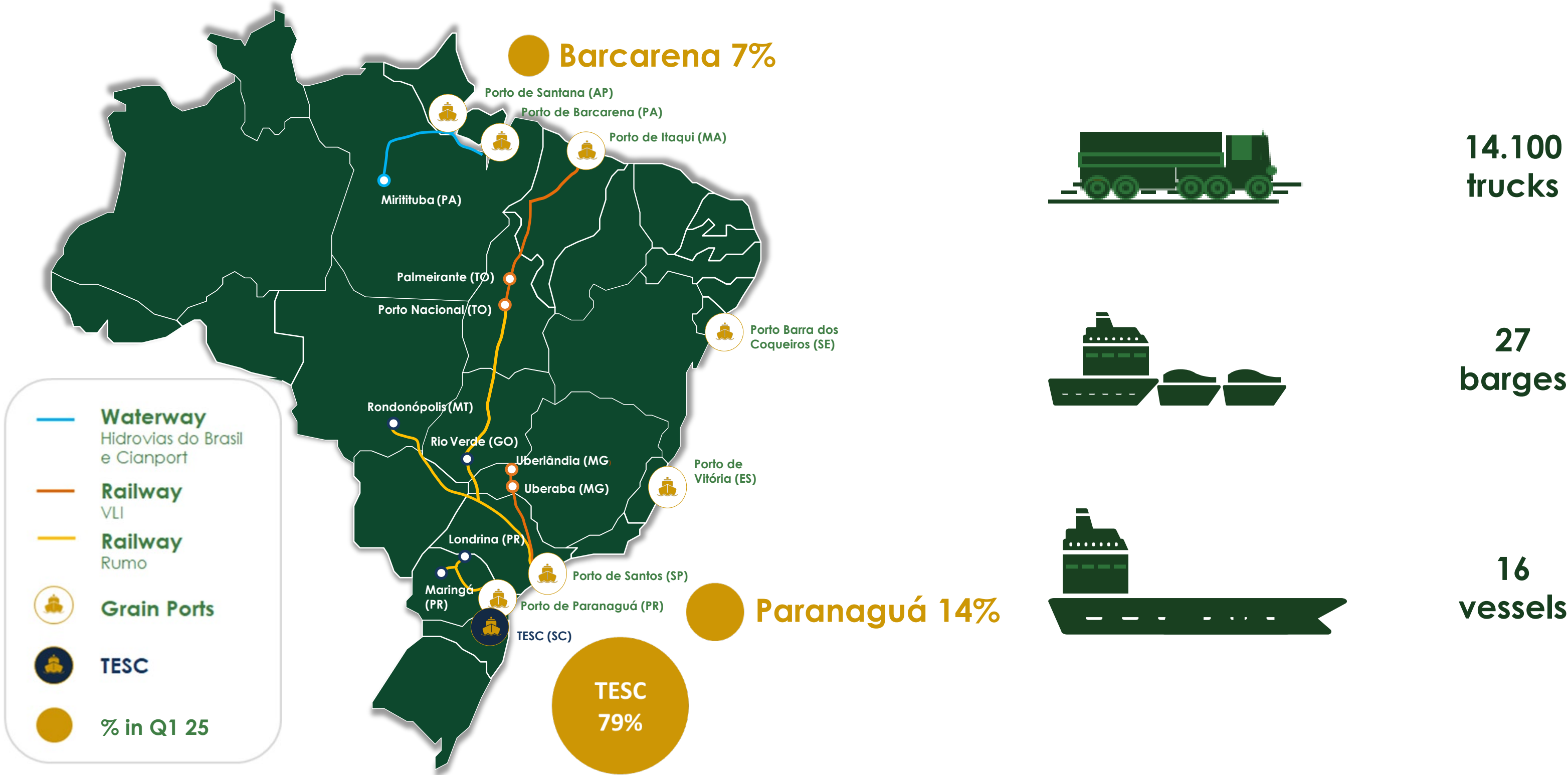
Main clients



¹ Volume data including operations with partners in TESC.

Logistics Q1 25 - Agribrazil

- We operated in Paranaguá after excess volume at TESC.



¹ Ports exports data in volume including operations with partners in TESC.

Management Results - Agribrazil



- The table below reports the company's management results:

Consolidated Income Statement (R\$ 000)	Q1 25 (R\$)	Q1 24 (R\$)	Var. (%)	LTM Q1 25 (R\$)	LTM Q1 24 (R\$)	Var. (%)	LTM Q1 25 (US\$)
Net Revenue	1.371.479	341.270	301,9%	3.222.164	1.856.801	73,5%	575.386
Cost of Goods Sold (COGS)	(1.208.322)	(251.883)	379,7%	(2.750.864)	(1.557.963)	76,6%	(491.226)
Logistic Costs	(114.948)	(54.860)	109,5%	(302.203)	(223.795)	35,0%	(53.965)
Contracts to Market	(37.730)	(12.650)	198,3%	(20.305)	20.492	-199,1%	(3.626)
Exchange Variation	27.068	(3.154)	-	(10.201)	(272)	3648,3%	(1.822)
Gross Profit	37.547	18.723	100,5%	138.590	95.262	45,5%	24.748
Gross Margin %	2,7%	5,5%	-2,7 p.p.	4,3%	5,1%	-0,8 p.p.	4,3%
SG&A	(5.897)	(5.612)	5,1%	(29.459)	(27.498)	7,1%	(5.260)
People Cost	(4.161)	(3.912)	6,4%	(15.252)	(15.813)	-3,6%	(2.724)
Third Parties	(378)	(1.092)	-65,4%	(5.507)	(5.017)	9,8%	(983)
Administrative	(1.379)	(1.069)	29,0%	(5.093)	(4.757)	7,1%	(909)
Bonus & PPLR / SOP / Others	22	462	-95,2%	(3.607)	(1.911)	88,7%	(644)
EBITDA	31.651	13.111	141,4%	109.131	67.764	61,0%	19.488
Adjusted EBITDA %	2,3%	3,8%	-1,5 p.p.	3,4%	3,6%	-0,3 p.p.	3,4%
Depreciation and Amortization	(4.754)	(4.750)	0,1%	(19.031)	(18.949)	0,4%	(3.398)
Finance Results¹	(19.712)	(8.897)	121,6%	(65.570)	(50.727)	29,3%	(11.709)
Finance Expense TESC Acquisition	(3.624)	(4.147)	-12,6%	(15.655)	(18.389)	-14,9%	(2.796)
Finance Income (Recurring)	2.025	1.860	8,9%	12.083	5.448	121,8%	2.158
Finance Expense (Recurring)	(8.246)	(7.808)	5,6%	(32.435)	(30.459)	6,5%	(5.792)
Finance Income/Expense (Non Recurring)	(137)	1.197	-111,4%	(2.652)	(7.326)	-63,8%	(474)
Finance expense - Suppliers	(9.730)	-	-	(26.912)	-	-	(4.806)
Non recurring income and expenses	(5.519)	(3)	-	1.312	(975)	-	234
Equity Pick-Up²	3.969	1.779	123,1%	25.764	11.384	126,3%	4.601
EBT	5.635	1.240	354,4%	51.605	8.497	507,4%	9.215
Current Tax	(7.467)	(1.160)	543,9%	(8.759)	(2.067)	323,9%	(1.564)
Deferred Tax	4.695	(3.143)	-	(9.579)	(2.066)	363,8%	(1.711)
Earnings	2.862	(3.063)	-	33.267	4.364	662,2%	5.941
Earnings %	0,2%	-0,9%	1,1 p.p.	1,0%	0,2%	0,8 p.p.	1,0%

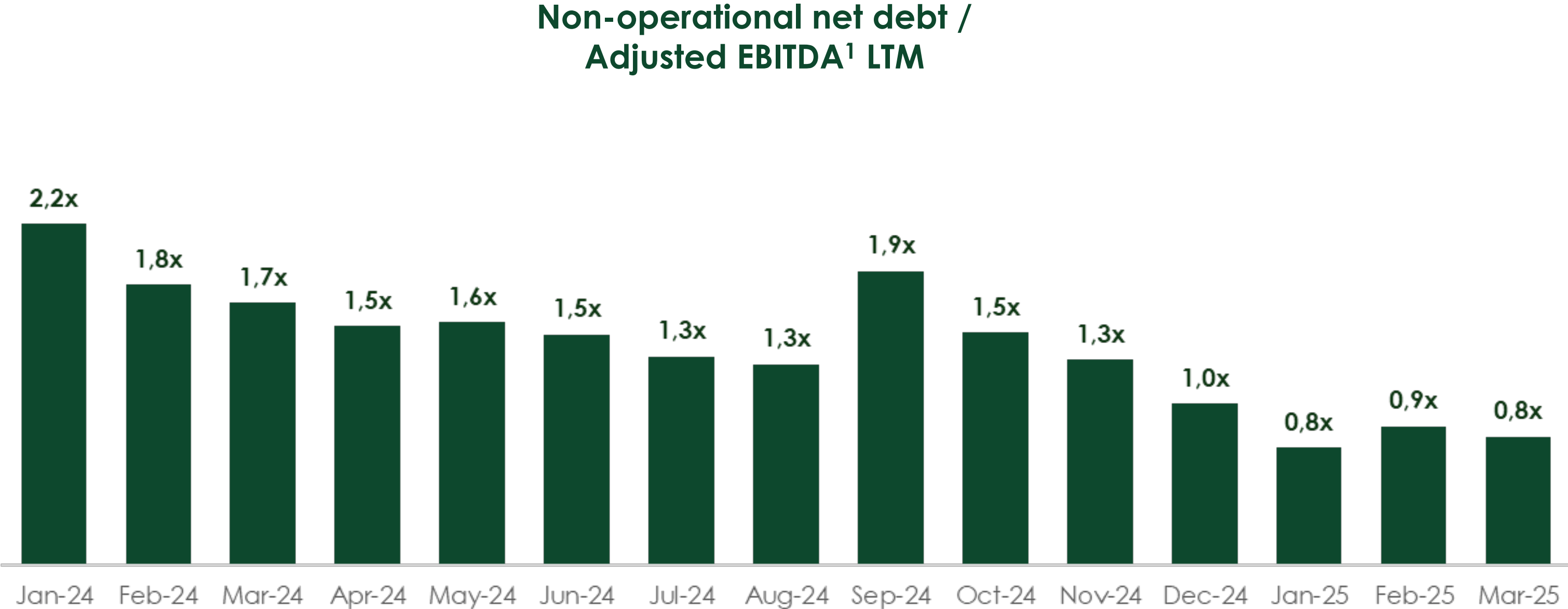
¹ Considers exchange rate change and expenses associated with the recovery of PIS and Cofins credits (which are operational) in Agribrazil.

² The equity pickup considers 63% stake in TESC (100% of Nityam).

*US\$1 = R\$5,6

Evolution of net debt - Agribrazil

- The graph shows the evolution of non-operating debt.



¹ Considers exchange rate change and expenses associated with the recovery of PIS and Cofins credits (which are operational).

TESC

Results Q1 25



TESC continues improving its indicators every quarter.

- 85% growth in grain volume handled by Agribrasil in Q1 25, totaling 783,0 thousand tons;
- 9% growth in total volume, reaching 1,0M tons in steel and other products in Q1 25;
- 36% growth in TESC's gross profit in Q1 25;
- 41% growth in TESC's EBITDA in Q1 25;
- 6,1M tons of total volume handled at the port in the LTM Q1 25, an increase of 22%;
- Increases in handling/unloading tariffs (grains, steel, and fertilizers) are expected to improve TESC's results in the second half of 2025;
- Pier expansion project is expected to begin in the second half of the year, with potential to add US\$ 5,4M to annual EBITDA.

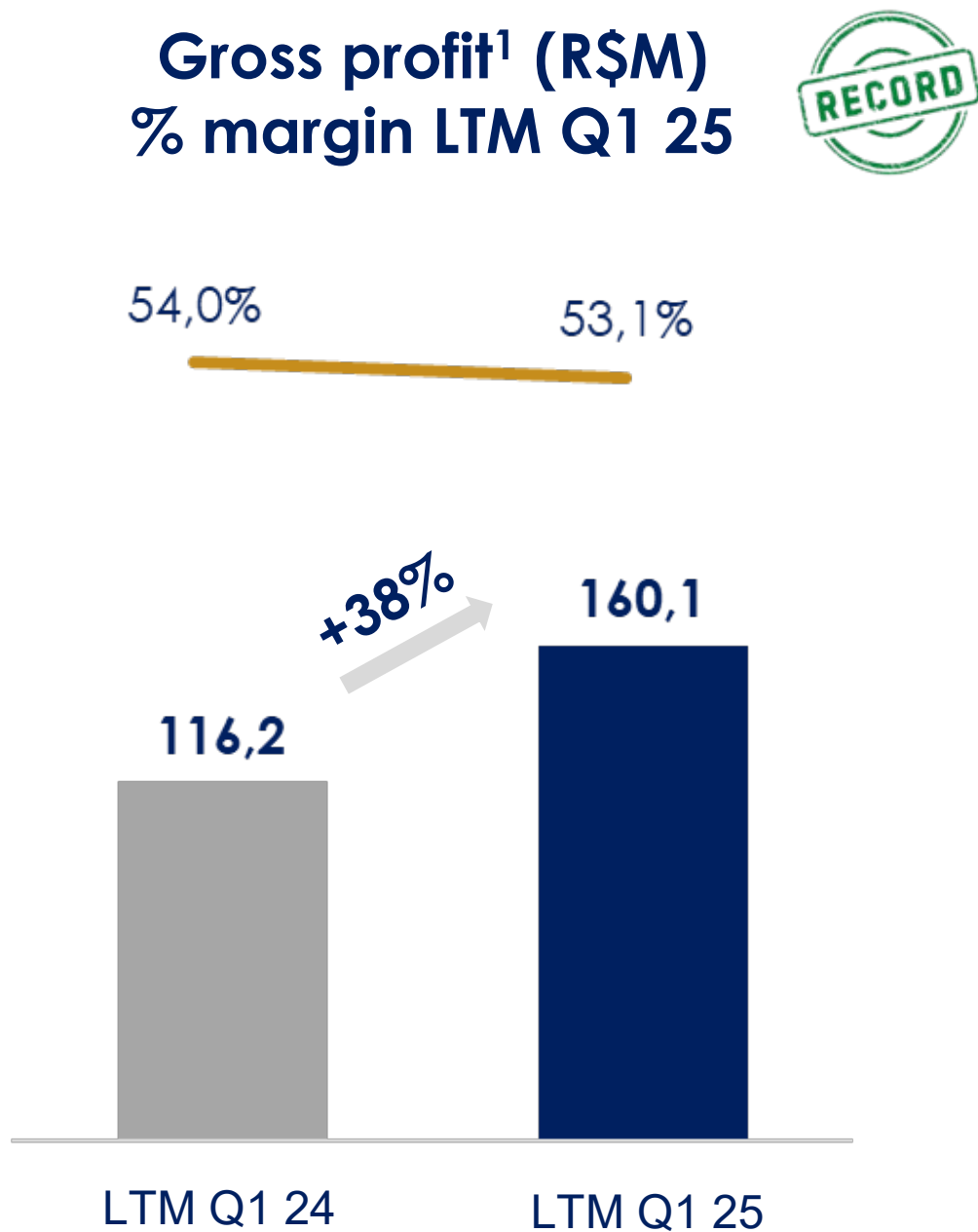
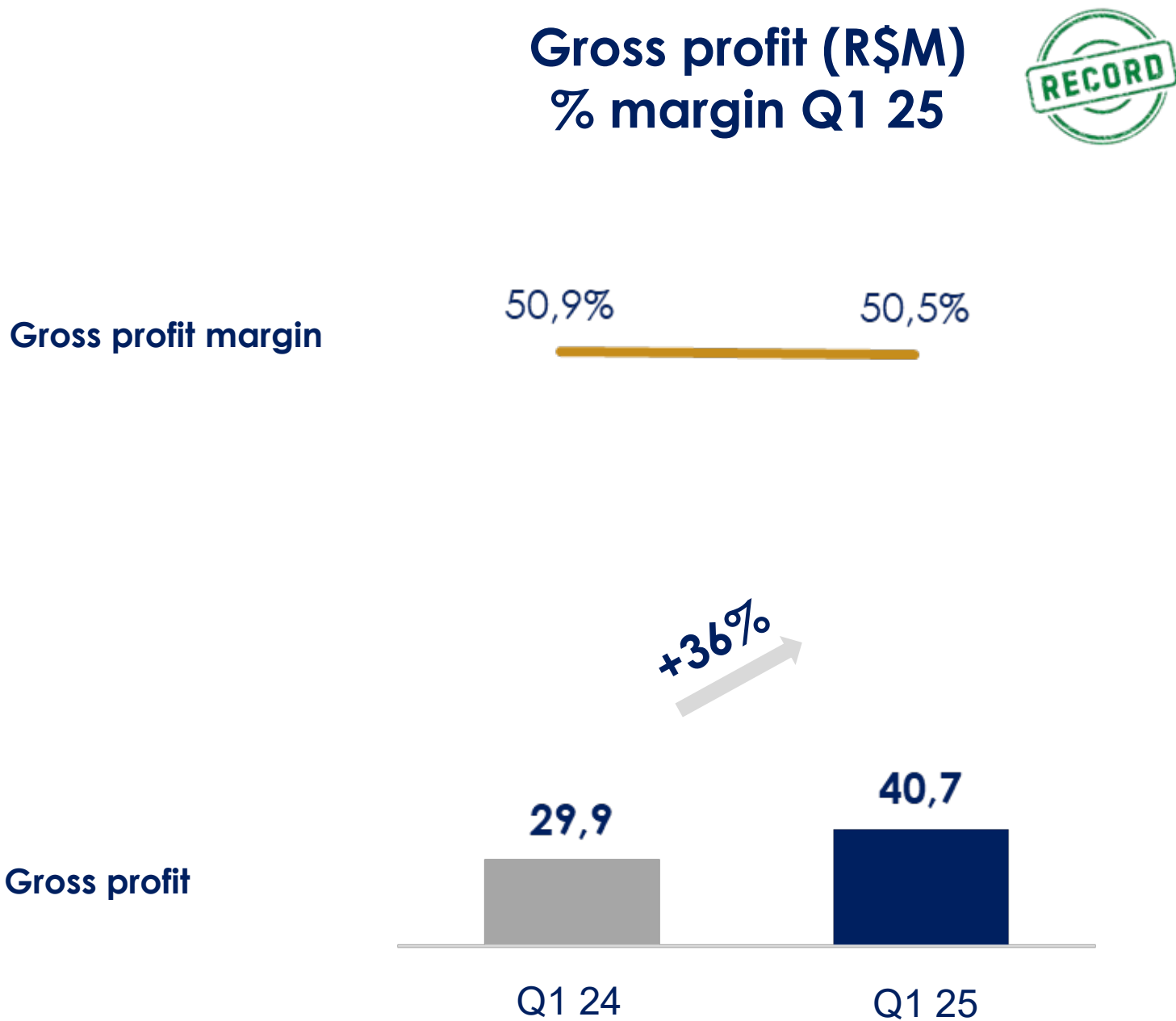
Competing Ports - TESC

- TESC recorded the best grain export performance in the region.

Volume (tons) by port	Q1 25	Q1 24	Var. (%)
TESC	782.991	422.524	85,3%
Competing Ports	6.276.396	5.937.236	5,7%
Paranaguá	4.938.720	3.826.827	29,1%
São Francisco do Sul 101	1.337.675	2.110.409	-36,6%

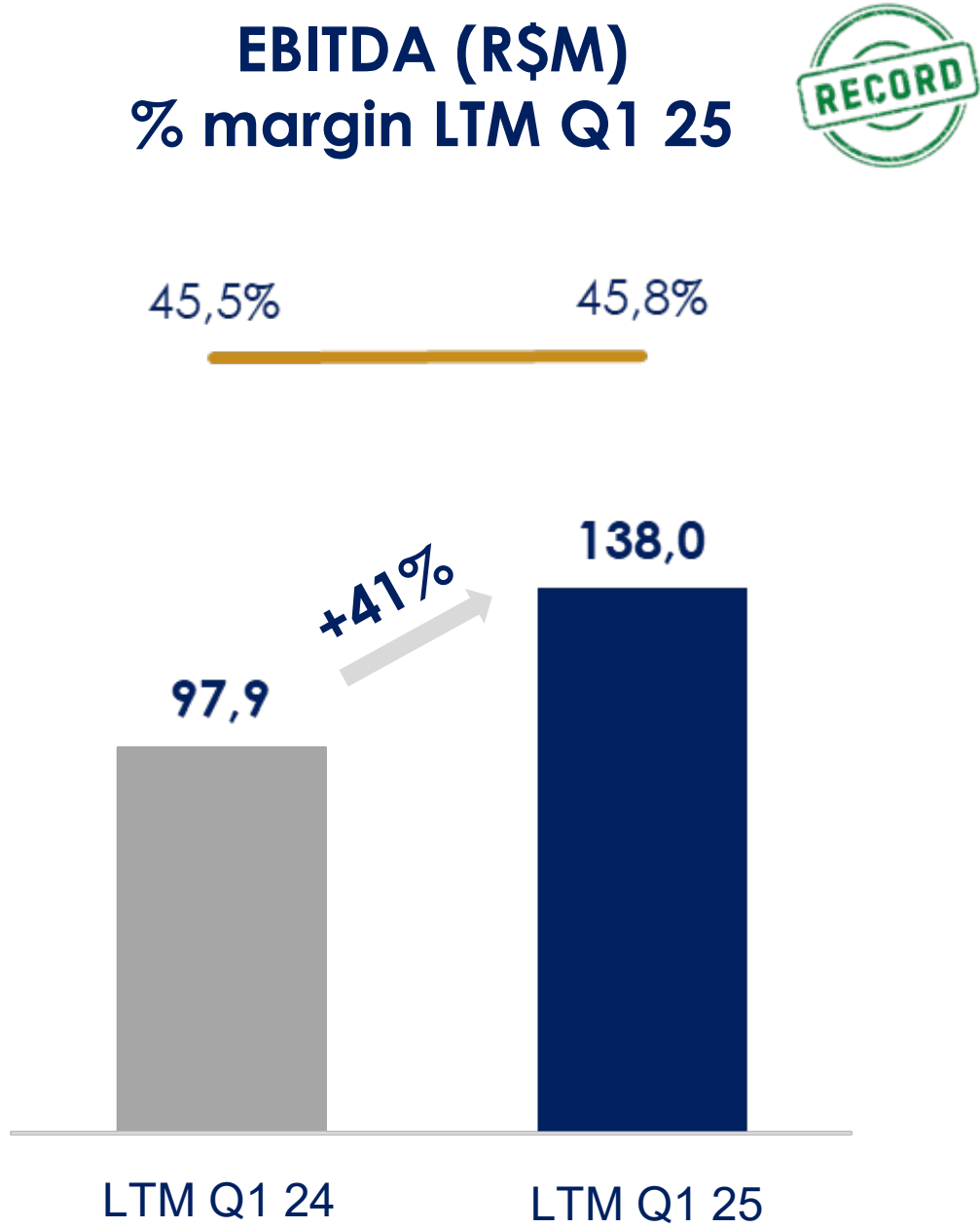
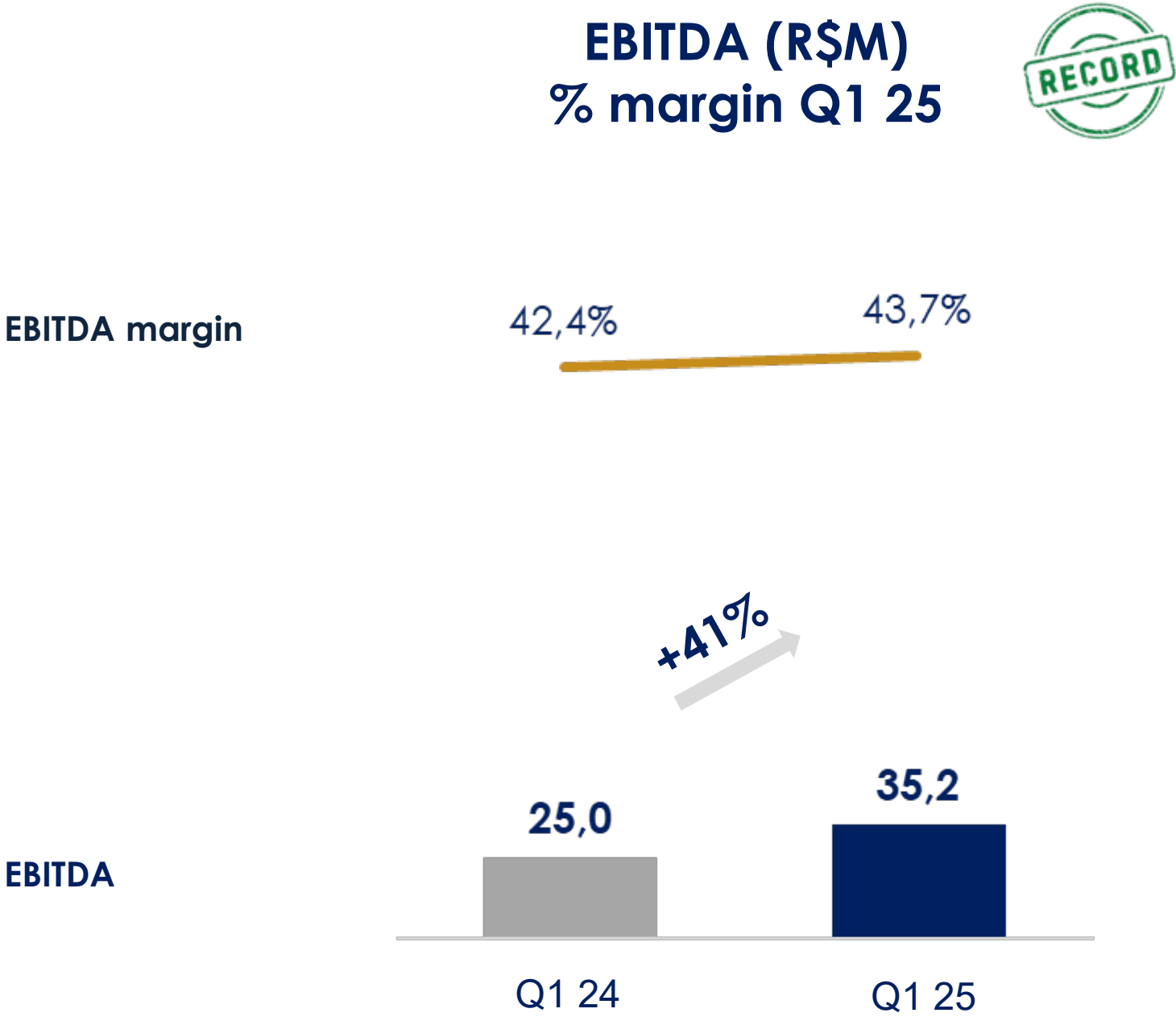
Gross profit - TESC

- TESC's gross profit was US\$7,3M this quarter and US\$28,6M in LTM Q1 25.



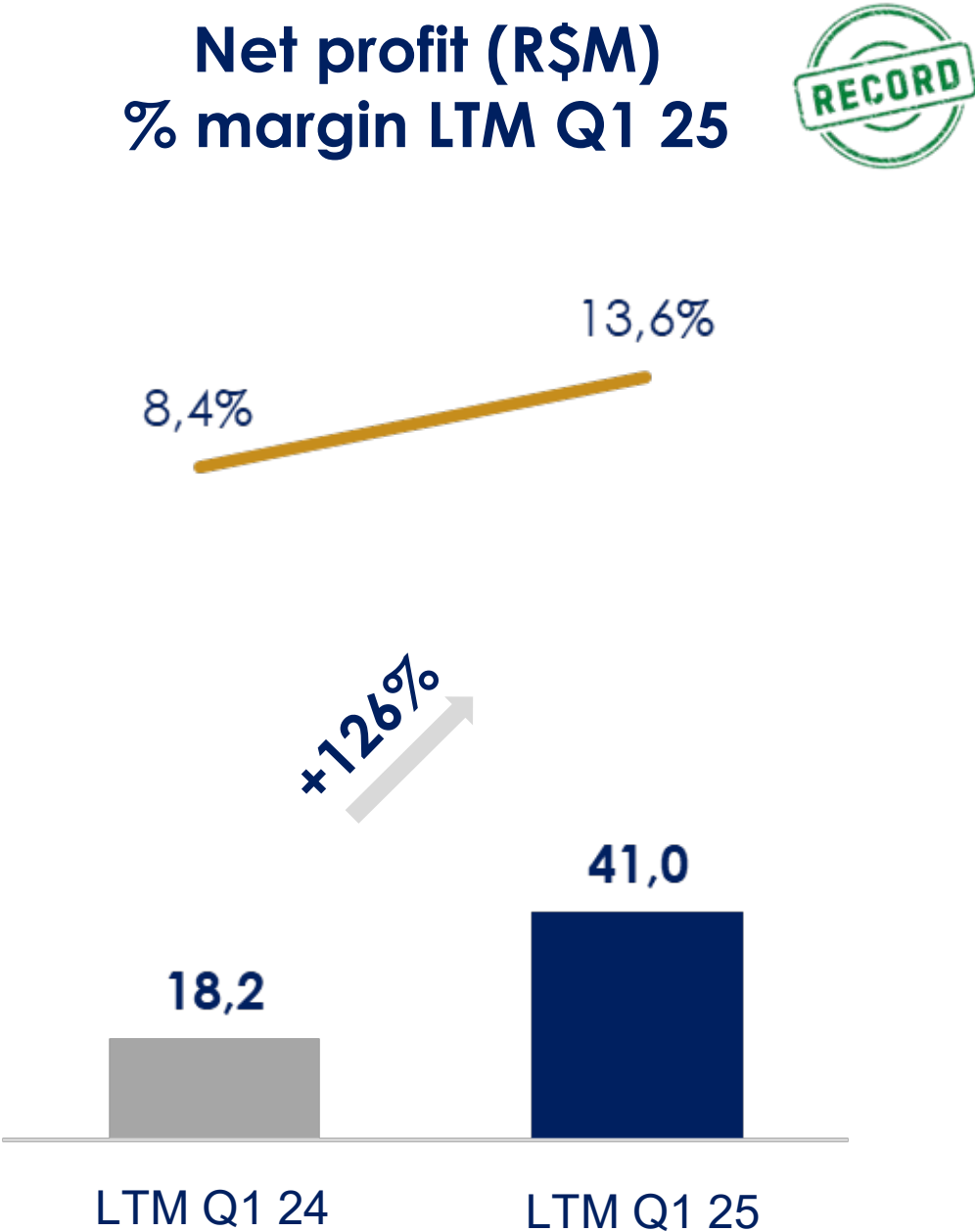
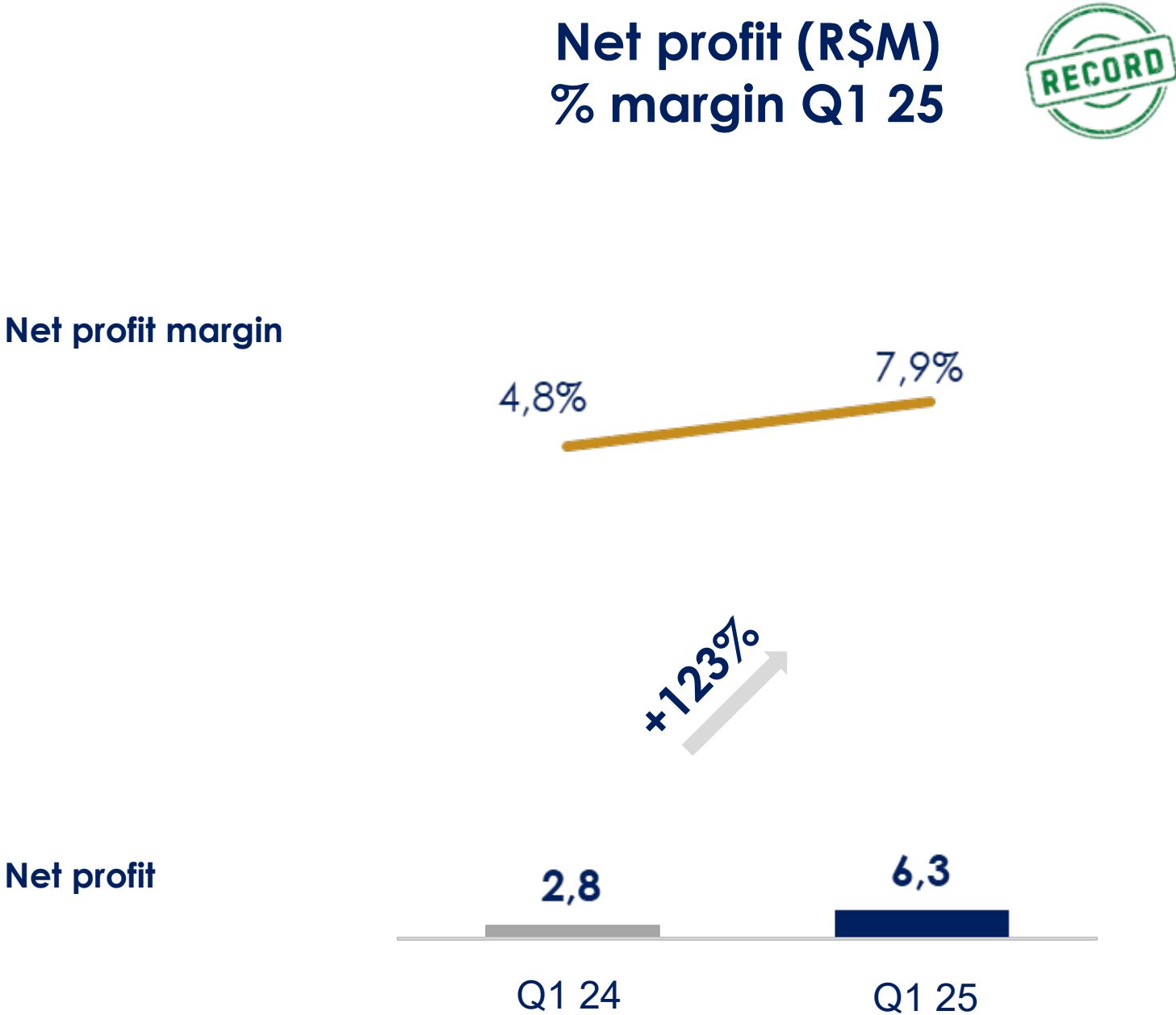
*US\$1 = R\$5,6

- The TESC reached an EBITDA of US\$6,3M in Q1 25 and US\$24,6M in LTM Q1 25.



Net profit - TESC

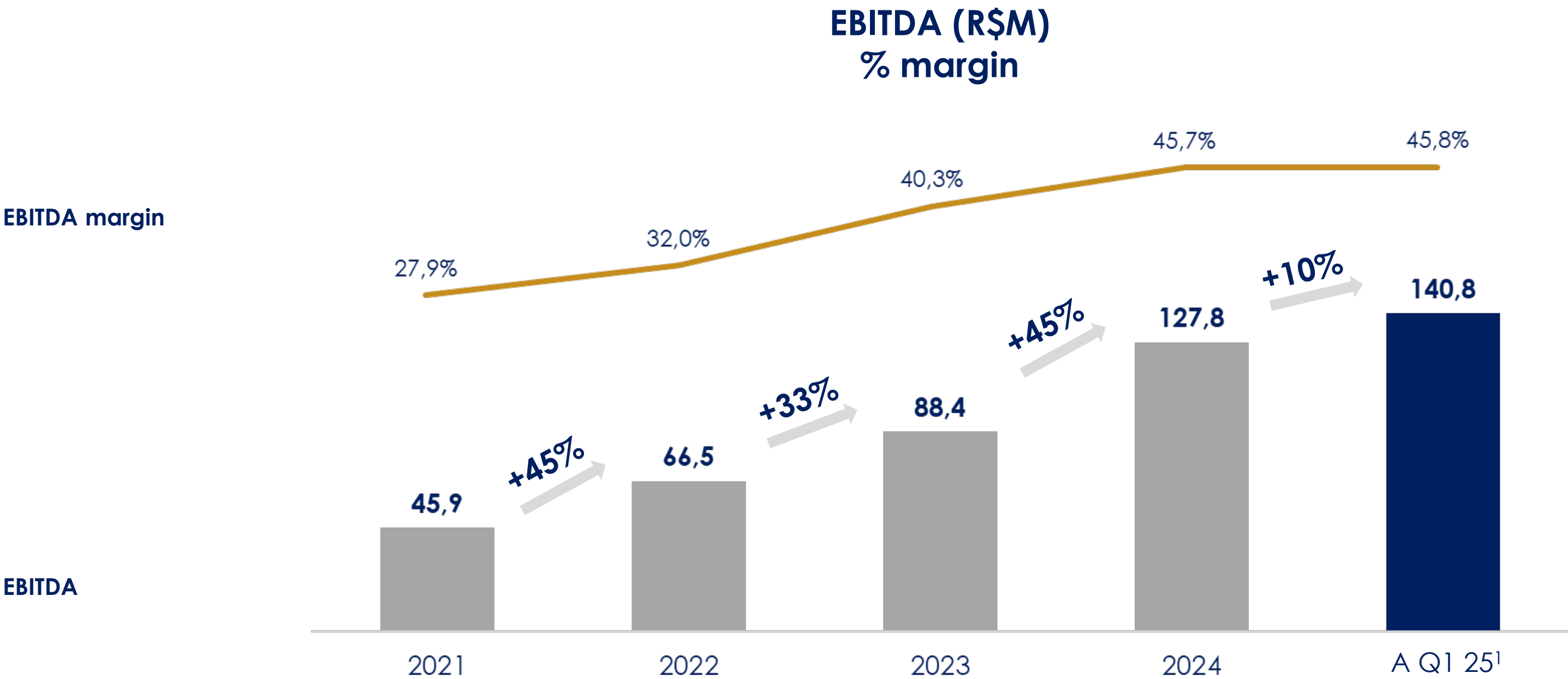
- In Q1 25, our adjusted net profit was US\$1,1M and US\$7,3M in LTM Q1 25.



*US\$1 = R\$5,6

EBITDA evolution - TESC

- TESC has demonstrated consistent growth in EBITDA over the past few years.



¹ Q1 25 annualized EBITDA

*US\$1 = R\$5,6

Management Results - TESC

- The table below reports the TESC's results:

Consolidated Income Statement (R\$ 000)	Q1 25 (R\$)	Q1 24 (R\$)	Var. (%)	LTM 1T25 (R\$)	LTM 1T24 (R\$)	Var. (%)	LTM Q1 25 (US\$)
Net Revenue	80.486	58.782	36,9%	301.416	215.345	40,0%	53.824
Fixed expenses	(8.912)	(6.224)	43,2%	(32.138)	(22.024)	45,9%	(5.739)
Variable expenses	(30.916)	(22.645)	36,5%	(109.175)	(77.118)	41,6%	(19.495)
Gross Profit	40.658	29.914	35,9%	160.103	116.203	37,8%	28.590
SG&A	(5.508)	(4.961)	11,0%	(22.110)	(18.257)	21,1%	(3.948)
EBITDA	35.150	24.952	40,9%	137.993	97.946	40,9%	24.642
Margem EBITDA %	43,7%	42,4%	1,2 p.p.	45,7%	45,7%	0,0 p.p.	45,7%
Depreciation and Amortization	(7.557)	(7.185)	5,2%	(28.640)	(21.289)	34,5%	(5.114)
Operational Results	27.593	17.767	55,3%	109.353	76.657	42,7%	19.527
Other operating income and expenses	(1.140)	929	-222,6%	(3.957)	(3.962)	-0,1%	(707)
Finance Results	(18.793)	(14.420)	30,3%	(59.700)	(44.052)	35,5%	(10.661)
Profit Before Tax	7.660	4.276	79,2%	45.696	28.642	59,5%	8.160
IR/CSLL Current Tax	(3.021)	-	-	(7.497)	(4.370)	71,6%	(1.339)
Deferred Tax	1.679	(1.436)	-217,0%	2.775	(6.118)	-145,4%	495
Net Profit	6.319	2.840	122,5%	40.973	18.154	125,7%	7.317
Net Profit %	7,9%	4,8%	4,5 p.p.	13,6%	8,4%	5,2 p.p.	13,6%

Agribrasil + TESC LTM Q1 25



- The table below reports the LTM management results of Agribrasil and TESC:

Consolidated Income Statement (R\$ 000)	Agribrasil (R\$)	TESC (R\$)	Combined (R\$)
Net Revenue	3.222.164	301.416	3.523.579
Costs	(3.083.574)	(141.312)	
Adjusted Gross Profit ¹	138.590	160.103	298.693
SG&A	(29.459)	(22.110)	
Adjusted EBITDA	109.131	137.993	247.124
Adjusted EBITDA %	3,4%	45,7%	7,0%
Depreciation and Amortization	(19.031)	(28.640)	
Finance Results	(65.570)	(59.700)	
Non recurring income and expenses	1.312	(3.957)	
Equity pickup ²	25.764	-	
Profit Before Tax	51.605	45.696	
IR/CSLL Current Tax	(8.759)	(7.497)	
Deferred Tax	(9.579)	2.775	
Net Profit	33.267	40.973	
Net Profit %	1,0%	13,6%	

¹ Considers exchange rate change and expenses associated with the recovery of PIS and Cofins credits (which are operational) in Agribrasil.

² The equity pickup considers 63% stake in TESC (100% of Nityam).

*US\$1 = R\$5,6

Financial Highlights



Below, we present the company's key results:

Gross profit ¹		EBITDA ¹		Net profit	
	Q1 25	LTM Q1 25	Q1 25	LTM Q1 25	Q1 25
	\$6,7M	\$24,7M	\$5,7M	\$19,5M	\$0,5M
	+101%	+45%	+141%	+61%	-

Gross profit		EBITDA		Net profit	
	Q1 25	LTM Q1 25	Q1 25	LTM Q1 25	Q1 25
	\$7,3M	\$28,6M	\$6,3M	\$24,6M	\$1,1M
	+36%	+38%	+41%	+41%	+123%

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Q&A

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