

## **BRK Ambiental Participações S.A.**

Listed Company (B Category) CNPJ No. 24.396.489/0001-20 NIRE: 35.300.489.748 | CVM Code: 2483-0

# BRK's EBITDA increases 39% compared to 4Q20, reaching R\$ 271 million, and Total Net Revenue reaches R\$ 1.1 billion in 4Q21

São Paulo, March 11<sup>th</sup>, 2022 - BRK Ambiental Participações S.A. ("BRK" or "Company"), a private sanitation company that operates in 13 states and more than 100 municipalities, announces today its results for the fourth quarter of 2021.

This Earnings Release reflects the start of operations in Metropolitan Region of Maceió ("RMM"), the first auction held after the new regulatory framework and won by BRK.

The information below presents the Company's performance for the fourth quarter of 2021 ("4Q21") in comparison with 2020 ("4Q20"), as well as for twelve months of 2021 ("2021") in comparison with 2020 ("2020").

# Results Highlights - 4Q21

- Net Operating Revenue<sup>1</sup> totaled **R\$ 610 million**, a **31% growth** compared to 4Q20, driven by the addition of 619 thousand new active economies<sup>2</sup>, of which 476 thousand (77%) resulted from the start of RMM operations on July 1st.
- Costs and Expenses, excluding construction costs and depreciation and amortization expenses, totaled R\$ 351 million, an increase of 30% in relation to the same period of the previous year, impacted by R\$ 81 million by the start of RMM operations. Excluding this effect, Costs and Expenses remained stable, against inflation (IPCA<sup>3</sup>) in the period of 10.06%, as a result of the Company's operational efficiency and productivity program.
- EBITDA of R\$ 271 million, a 39% growth compared to 4Q20 and EBITDA margin of 44%, up 2 pp., reflecting the start of RMM operations. For comparison purposes, disregarding the initial phase of this concession, the margin would be 50%, 8 pp. higher than in 4Q20.

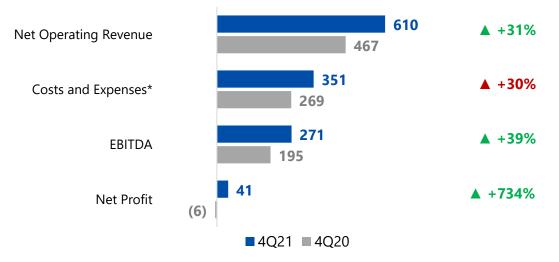
<sup>1</sup> Excluding construction revenue, calculated by applying the estimated profit margin on construction costs, in accordance with IFRIC12 / ICPC01 (R1)

<sup>2</sup> Active Economies: property with a single occupancy or independent unit represented by apartments, commercial units, public agencies and similar, serviced by water and/or sewage services (i.e. a building with 20 offices has 1 connection and 20 economies)

<sup>3</sup> IPCA (Broad Consumer Price Index), measured by IBGE (Brazilian Institute of Geography and Statistics) is the official inflation index of the country



- Investments<sup>4</sup> of R\$ 501 million, an increase of 84% compared to 4Q20, proving the Company's ability to execute investments, with the implementation of networks and connections that converted into new economies and, consequently, into an increase in recurring operating revenue. In 4Q21, BRK added 18 thousand new connections<sup>5</sup> and executed 197 km of network.
- Net Profit of 4Q21 was R\$ 41 million, positively impacted by the increase in EBITDA, higher than the increase in financial expenses and depreciation and amortization of property, plant and equipment and intangible assets.



## Financial Highlights - R\$mm

\* Excluding Construction Costs, depreciation and amortization.

#### **Other Highlights**

- BRK maintains its service provision activities following all security protocols to protect its employees and customers against **Covid-19**.
- In 4Q21, BRK signed the Long-Term Financing contracts totaling R\$ 1.2 billion, of which (i) R\$ 712 million for AP5<sup>6</sup> with Caixa and BTG banks and (ii) R\$ 496 million for Sumaré with BTG bank.
- In December 2021, BRK received the **Pro-Ethics seal**, an initiative of the Office of the Federal Controller General and the Ethos Institute with the objective of publicly acknowledging the efforts of companies that are truly committed to preventing and fighting against corruption and other types of fraud.
- In November 2021, BRK obtained **ISO 37001 certification**, both for the Holding and for all its subsidiaries, which deals with the Anti-Bribery Management System AMS,

<sup>4</sup> Measured by Construction Cost

<sup>5</sup> Connections: building branches connected to the water or sewage network, which may be active or inactive 6 BRK has joint control of F.AB Zona Oeste S.A. ("AP5", with 50% interest), which is accounted for in the Financial Statements under the equity method

reinforcing the effectiveness of its compliance and anti-bribery and anti-corruption practices.

• After the start of **RMM** operations, more than 1,200 thousand employees were mobilized, among its own and third parties, promoting the local economy by generating employment and income.

| Indicators (R\$mm)                               | 4Q21  | 4Q20  | Δ (%)      | 2021    | 2020    | Δ (%)      |
|--|-------|-------|------------|---------|---------|------------|
| Net revenue                                      | 1.121 | 744   | 51%        | 3.454   | 2.382   | 45%        |
| Net Operating Revenue                            | 610   | 467   | 31%        | 2.153   | 1.576   | 37%        |
| Net Construction Revenue                         | 511   | 277   | 84%        | 1.302   | 807     | 61%        |
| Costs and expenses                               | (946) | (611) | 55%        | (2.824) | (1.958) | 44%        |
| Costs and expenses                               | (351) | (269) | 30%        | (1.223) | (925)   | 32%        |
| Costs of services                                | (252) | (152) | 65%        | (748)   | (536)   | 39%        |
| General and Adm. expenses                        | (99)  | (117) | -16%       | (476)   | (389)   | 22%        |
| Construction costs                               | (501) | (272) | 84%        | (1.275) | (790)   | 61%        |
| Depreciation and amortization                    | (94)  | (70)  | 35%        | (325)   | (242)   | 34%        |
| Finance result                                   | (102) | (112) | -9%        | (476)   | (316)   | 51%        |
| Equity Accounted Investment                      | 1     | (6)   | -117%      | (3)     | 6       | -145%      |
| Income tax (current and deferred)                | (33)  | (19)  | 77%        | (60)    | (59)    | 3%         |
| Net Profit Continuing Operations                 | 41    | (4)   | +1022%     | 91      | 55      | 65%        |
| Net Profit Discontinued Operations               | -     | (2)   | 100%       | 2       | (7)     | -131%      |
| Net Profit                                       | 41    | (6)   | 734%       | 93      | 49      | <b>91%</b> |
| EBITDA Continuing Operations                     | 271   | 197   | 38%        | 953     | 673     | 42%        |
| EBITDA Discontinued Operations                   | -     | (2)   | 100%       | 2       | (7)     | -132%      |
| EBITDA   | 271   | 195   | <b>39%</b> | 955     | 666     | 43%        |
| EBITDA <sup>7</sup> Margin Continuing Operations | 44%   | 42%   | 2 p.p.     | 44%     | 43%     | 1 р.р.     |

# Financial Highlights – 4Q21 and 2021

7 EBITDA Margin = EBITDA / Net Operating Revenue



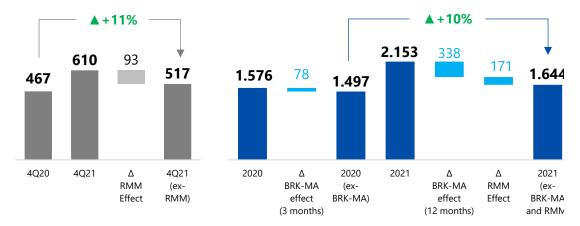
## **Operating and Financial Result**

#### 1. Net Revenue (R\$ mm)



Total Net Revenue is comprised as follows: ~60% from Operating Revenue and ~40% from Construction Revenue, which is related to investments in expansion and/or improvements to existing infrastructure.

Total Net Revenue reached R\$ 1,121 million in 4Q21, up 51% over 4Q20, as a result of (i) increased service coverage, as a result of the efficient execution of investments, (ii) start of RMM operations and (iii) increase in construction revenue, as a result of the higher volume of investments made in the period. Disregarding the RMM effects, Total Net Revenue in 4Q21 reached R\$ 916 million, an increase of 23% compared to 4Q20.



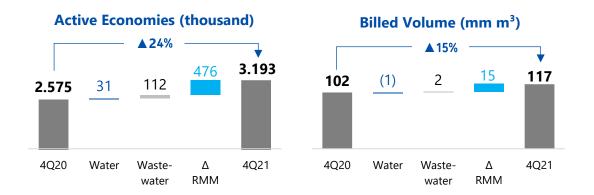
**Net Operating Revenue** 

Operating Revenue totaled R\$ 610 million in 4Q21, up 31% over 4Q20 and, excluding the RMM effect, the increase would have been 11%. In the period, BRK added 618 thousand new Active Economies, highlighting the 476 thousand economies in RMM (impact of R\$ 93 million on Operating Revenue), in addition to the 15% increase in billed volume.

Year-to-date, Operating Revenue totaled R\$ 2,153 million, an increase of 37% compared to 2020 and, excluding the effect of RMM and BRK-MA<sup>8</sup>, there was an increase of 10% compared to 2020.

8 BRK Ativos Maduros, subholding consolidated as from September 30, 2020, after the Corporate Reorganization, therefore, the year 2020 has only 3 consolidated months. Controls the concessionaires: BRK Ambiental - Limeira S.A., BRK Ambiental - Cachoeiro de Itapemirim S.A., BRK Ambiental - Capivari S.A. e BRK Ambiental - Jaguaribe S.A.





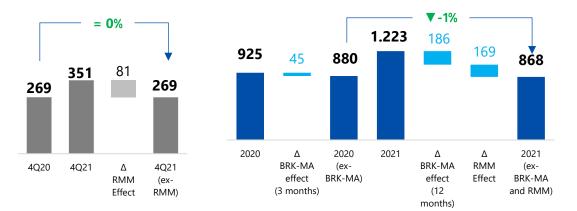
Construction Revenue reached R\$ 511 million, an increase of 84% in 4Q21 compared to 4Q20, and R\$ 1,302 million in the year, increase of 61% against 2020, due to the acceleration of investments made in the period, including RMM. For comparison purposes, disregarding the new concession, the increase would be 44% compared to 4Q20.

|                               | 4Q21  | 4Q20  | Δ (%)      | 2021    | 2020    | Δ (%) |
|-------------------------------|-------|-------|------------|---------|---------|-------|
| Personnel                     | (138) | (132) | 4%         | (529)   | (476)   | 11%   |
| Materials                     | (80)  | (24)  | 242%       | (191)   | (75)    | 154%  |
| Services                      | (131) | (118) | 11%        | (476)   | (387)   | 23%   |
| Other                         | (2)   | 4     | -161%      | (28)    | 13      | -317% |
| Subtotal                      | (351) | (269) | <b>30%</b> | (1.223) | (925)   | 32%   |
| Depreciation and amortization | (94)  | (70)  | 35%        | (325)   | (242)   | 34%   |
| Construction cost             | (501) | (272) | 84%        | (1.275) | (790)   | 61%   |
| Total                         | (946) | (611) | 55%        | (2.824) | (1.958) | 44%   |

# 2. Costs and Expenses (R\$ mm)

#### **Costs and Expenses**

(ex-Construction cost, Depreciation and amortization)



Costs and Expenses totaled R\$ 946 million in 4Q21, an increase of 55% compared to 4Q20 and, excluding the effects of construction, depreciation and amortization costs, the increase was of 30%. Excluding the effects of RMM, costs and expenses remained stable compared to 4Q20, even in the face of inflation (IPCA of 10.06%).

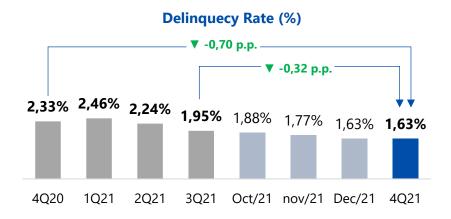


Year-to-date, costs and expenses totaled R\$ 2,824 million, an increase of 44% compared to 2020. Disregarding the effects of construction costs, depreciation, amortization and, to maintain comparable bases, RMM and BRK-MA, there was a decrease of 1% compared to 2020. These results derive from the gains achieved in the Operational Efficiency Program, which includes the optimization and productivity increase in personnel costs, third-party services, in addition to the implementation of energy efficiency programs, reduction of water losses and combating delinquency rate.

# 3. Delinquency Rate<sup>9</sup>

In 4Q21, BRK recorded a 1.63%<sup>10</sup> delinquency rate, reflecting drops of 0.32 pp compared to 3Q21 and 0.70 pp compared to 4Q20. This decrease points to a pace of recovery in the face of the impact of the pandemic on revenue, mainly as a result of restrictions on cutting services.

In addition to the measures already adopted, new commercial initiatives were implemented, such as debt renegotiation fairs and hiring of legal advice specialized in negotiation with public entities.



<sup>9</sup> PECLD (Expected losses with doubtful debts) / Billing excluding cancellations. Accumulated figures of the last 12 months (LTM) and calculated based on the analysis of future losses, in accordance with the history of default, separating private and public customers, and in accordance with the assessment of management. 10 Due to COVID-19, there was a higher occurrence of non-payment of bills from our customers, however, management implemented collection initiatives aimed at recovering overdue amounts, which it expects to be effective for later receipt of these amounts.

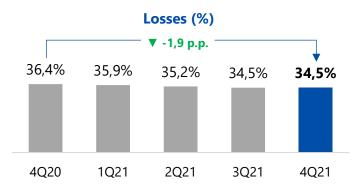


## 4. Losses<sup>11</sup>

The continuous improvement in efficiency achieved by the Loss Reduction Program resulted in a decrease in this indicator, which reached 34.5%, 1.9 p.p. lower than 4Q20.

The Program uses innovative solutions, such as the application of advanced analytics and artificial intelligence to effectively direct the hydrometry plan, prospecting for leaks, replacing networks and branches.

In 2021, there were more than 9,500 km of leak prospecting, 65 km of replacement or renovation of water networks and more than 20,000 branches replaced.



## 5. EBITDA (R\$ mm)

|  | 4T21 | 4T20 | Δ (%)      | 2021 | 2020 | Δ (%)  |
|--|------|------|------------|------|------|--------|
| Net Profit                                   | 41   | (6)  | 734%       | 93   | 49   | 91%    |
| (+) Finance result                           | 102  | 112  | -9%        | 476  | 316  | 51%    |
| (+) Income Tax (current + deferred)          | 33   | 19   | 77%        | 60   | 59   | 3%     |
| (+) Depreciation and amortization            | 94   | 70   | 35%        | 325  | 242  | 34%    |
| EBITDA Continuing Operations                 | 271  | 197  | 38%        | 953  | 673  | 42%    |
| EBITDA Discontinued Operations <sup>12</sup> | -    | (2)  | 100%       | 2    | (7)  | -132%  |
| EBITDA                                       | 271  | 195  | <b>39%</b> | 955  | 666  | 43%    |
| EBITDA Margin Contin. Operations             | 44%  | 42%  | 2 р.р.     | 44%  | 43%  | 1 р.р. |

EBITDA presented below considers Continuing and Discontinued Operations.

EBITDA grew 39% in 4Q21 compared to 4Q20, reaching R\$ 271 million, driven by the increase in Net Operating Revenue combined with the stability of costs and expenses in relation to 4Q20, even in the face of inflation (IPCA of 10.06%), reinforcing the consistent delivery of results by the Company. Excluding the RMM results in 4Q21, EBITDA increased by 30% compared to 4Q20, totaling R\$ 256 million.

The 4Q21 EBITDA margin reached 44% and, excluding the RMM effects, the margin would be 50%, 8 p.p. higher than 4Q20.

<sup>11</sup> The Loss Ratio follows the IWA (International Water Association) Water Balance methodology

<sup>12</sup> EBITDA from Discontinued Operations considers residues segment, which includes UVR Grajaú subsidiary. Since December 2019, this subsidiary's results have been presented in "Discontinued Operations" item in the financial statement and, on March 19th, 2021, the Company closed the sale



EBITDA in 2021 totaled R\$ 955 million, an increase of 43% over the same period of the previous year and, excluding the results of BRK-MA and RMM in 2021, this growth was 26%, totaling R\$ 806 million and a margin of 49%.

#### 6. Finance Result (R\$mm)

|                  | 4Q21  | 4Q20  | Δ (%)      | 2021  | 2020  | Δ (%) |
|------------------|-------|-------|------------|-------|-------|-------|
| Finance income   | 27    | 22    | 24%        | 101   | 67    | 50%   |
| Finance expenses | (129) | (134) | -4%        | (577) | (383) | 51%   |
| Total            | (102) | (112) | <b>-9%</b> | (476) | (316) | 51%   |

In 4Q21, the Finance Result totaled -R\$ 102 million, an improvement of 9% when compared to the same period in 2020. 4Q21 was positively impacted by the start of capitalization of finance costs from the RMM bridge loan, after the start of operations.

In 2021, the Finance Result totaled -R\$ 476 million, a variation of 51%, mainly due to (i) increase in debt indexes, notably the CDI, (ii) increase in the Company's consolidated indebtedness due to the acceleration of investments and (iii) consolidation of BRK-MA.

## 7. Indebtedness (R\$ mm)

|                                     | 4T21  | 4T20  | Δ (%) |
|-------------------------------------|-------|-------|-------|
| Gross debt                          | 8.316 | 7.187 | 16%   |
| Cash and cash equivalents           | 1.179 | 2.489 | -53%  |
| Net debt                            | 7.137 | 4.697 | 52%   |
| Net Debt / LTM EBITDA <sup>/1</sup> | 7,5x  | 6,1x  | 1,4x  |

/1 For comparison purposes, considers BRK-MA LTM EBITDA in 4Q20. Disregarding RMM's net debt and EBITDA, a recent started operation, leverage in 4Q21 would be 5,6x.

#### Gross Debt

BRK's consolidated Gross Debt totaled R\$ 8.3 billion as at December 2021, with 17% concentrated at the holding level and 83% in SPEs<sup>13</sup>. Gross debt increased by 16% when compared to 4Q20, due to the acceleration of investments.

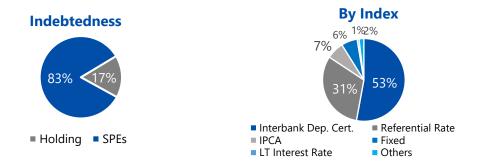
In SPEs, gross debt totaled R\$ 6.9 billion at the end of 4Q21. The debt service schedule, which considers the outstanding balance (principal and interest) up to December 31, 2021, is shown in the chart below, and is supported by cash generation from operations. In 2023, there will be a peak in the amortization of bridge loans totaling approximately R\$ 700 million, in addition to the maturity of RMM debentures in the amount of R\$ 1.8 billion, whose take-out will be carried out by contracting long-term financing that is already being negotiated.

13 Special Purpose Entity



The consolidated average cost of debt reached 8.3%<sup>14</sup> p.a., impacted by the current exposure to CDI due to the RMM bridge loan and which, therefore, will be reduced with the take-out of this financing from 2023.

The average term of BRK's financing is 7.7 years and, disregarding the RMM debt given its relevance and shorter term, the average term increases to 9.4 years, representing, therefore, a longer term profile, which mitigates the Net Debt / EBITDA ratio of  $7.5x^{15}$ .



#### **Cash and Cash Equivalents**

In 2021, the Company continues to demonstrate solidity, ending the year with a consolidated cash balance of R\$ 1.0 billion, as a result of increased liquidity with debenture issues totaling R\$ 1.2 billion, combined with efficient cash management.

Net debt totals R\$ 7.1 billion in 4Q21, an increase of R\$ 2.4 billion (52%) compared to 4Q20, mainly as a consequence of RMM's addition to the portfolio and acceleration of investments in the period.

#### Leverage

The sanitation project cycle involves 3 phases: Development, Investment and Maturity. The first phase represents the study and awarding of the project, in the second there is intensive investment, consequently a high leverage for universalization to be achieved and, in the last phase, the project presents an EBITDA margin above 45%, distributes

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<sup>14</sup> Variable financing indicators (last 12 months): CDI = 3.01%, TR = 0%, IPCA = 10.25% and 3Q21 TJLP = 4.88%

<sup>15</sup> Considers EBKDA LTM from BRK-MA

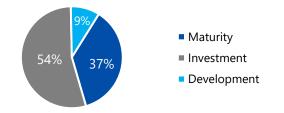


dividends to shareholders in a consistent manner and has a lower volume of investments to be executed, which leads to a natural deleveraging process.

In December 2021, SPE BRK Goiás reached Maturity phase, totaling 9 mature assets, representing 37% of Net Operating Revenue in 2021. Operations in the Investment and Development phase, which concentrate the greatest growth potential in the sanitation business, together total 63% of the Company's Net Operating Revenue.

BRK's current leverage level of 7.5x reflects the maturity level of the Company's portfolio, which considers the recent awarding of RMM, in the Development phase. This SPE had the issuance of R\$ 1.8 billion in debentures in December 2020 and began operations on July 1st.

#### 2021 Net Oper. Revenue by Cycle



The Company's investments are financed in the project finance modality, mainly through the Sanitation for All credit line, with costs ranging from TR+8 to 9% p.a. and total terms of up to 24 years.

#### 8. Investments (R\$ mm)

In 4Q21, R\$ 501 million were invested, an increase of 84% compared to the same period of the previous year, due to R\$ 110 million from the start of operations in RMM and investments made in the period.

For comparison purposes, excluding the RMM effect in 4Q21, investments increased by 44% compared to 4Q20, reflecting the acceleration in the pace of construction work, as a result of BRK's investment management program.



# **Investments Execution**

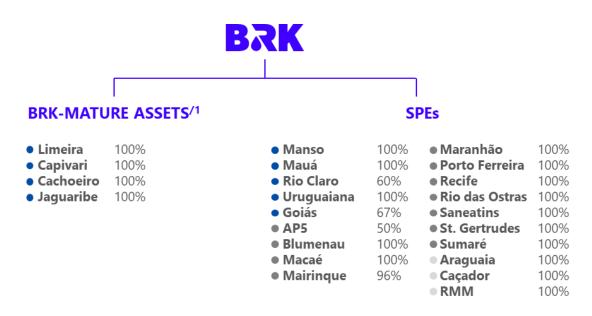


#### BRK

BRK has a diversified portfolio of assets, with 23 sanitation (water and/or wastewater) Special Purpose Entities ("SPEs") in 13 states, mitigating the concentration of revenue and hydrological risks.

There are 16 concessions, 6 Public-Private Partnerships ("PPPs") and 1 asset lease, in long-term contracts in different phases: development, investment and maturity.

BRK Ambiental has joint control of F.AB Zona Oeste S.A. ("AP5", with a 50% interest) which is reflected in the Financial Statements by means of equity method.



/1 Sub-holding • Maturity • Investment • Development

#### Investor Relations

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Any forward-looking statements in this report are related exclusively to the business outlook, estimates of operating and finance results and growth prospects of the Company. These are merely projections and as such are based exclusively on the expectations of the Company's management for the future of the business and its continued access to capital to finance its business plan. Such forward-looking statements depend substantially on changes in market conditions and government regulations, competitive pressures, the performance of the industry and the Brazilian economy, and other factors, in addition to the risks already presented in the Company's previous reports and, therefore, are subject to change without prior notice. Any and all non-accounting information or information based on non-accounting figures was not reviewed by the independent auditors.

# BRK

# Balance Sheet | Assets (R\$ thousands)

| Assets                                       | December 31th, 2021 | December 31th, 2020 |
|--|---------------------|---------------------|
| Current assets                               | <u>_</u>            | · · · · · ·         |
| Cash and cash equivalents                    | 1.099.887           | 1.247.394           |
| Restricted funds                             | -                   | 1.200.602           |
| Trade accounts receivable, net               | 617.451             | 554.580             |
| Related parties                              | 15.700              | -                   |
| Advances to suppliers                        | 24.833              | 14.784              |
| Taxes recoverable                            | 71.975              | 42.177              |
| Dividends and interest on capital receivable | 5.867               | 5.973               |
| Inventories                                  | 41.722              | 32.954              |
| Other assets                                 | 22.051              | 19.681              |
|  | 1.899.486           | 3.118.145           |

| Assets from discontinued operations         |           | 1.451     |
|---|-----------|-----------|
| Non-current assets                          |           |           |
| Trade accounts receivable, net              | 3.249.054 | 2.915.379 |
| Restricted funds                            | 79.605    | 41.436    |
| Taxes recoverable                           | 92.014    | 83.380    |
| Related parties                             | 2.588     | 15.392    |
| Deferred income tax and social contribution | 211.560   | 181.115   |
| Judicial deposits                           | 33.268    | 13.657    |
| Other assets                                | 49.208    | 48.861    |
|   | 3.717.297 | 3.299.220 |

| Investments in subsidiaries and jointly-controlled subsidiaries | 80.050     | 82.403     |
|---|------------|------------|
| Investment properties   | 46.457     | 42.834     |
| Property and equipment  | 85.364     | 86.204     |
| Contract assets   | 1.237.126  | 1.012.556  |
| Right-of-use lease  | 146.307    | 148.908    |
| Intangible assets   | 6.415.783  | 5.692.549  |
|   | 11.728.384 | 10.364.674 |

| Total assets | 13.627.870 | 13.484.270 |
|--------------|------------|------------|
|              |            |            |

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# Balance Sheet | Liabilities and equity (R\$ thousands)

| Liabilities and equity                    | December 31th, 2021 | December 31th, 2020 |
|---|---------------------|---------------------|
| Current liabilities                       |                     |                     |
| Trade payables                            | 274.797             | 136.342             |
| Debts                                     | 242.263             | 338.629             |
| Lease                                     | 41.167              | 32.188              |
| Debentures                                | 211.346             | 286.056             |
| Salaries and payroll charges              | 148.715             | 137.652             |
| Taxes payable                             | 145.848             | 107.806             |
| Deferred PIS, COFINS and ISS              | 13.219              | 12.941              |
| Concession rights payable                 | 18.246              | 1.411.308           |
| Dividends and interest on capital payable | 22.993              | 12.864              |
| Other liabilities                         | 14.307              | 10.615              |
|   | 1.132.901           | 2.486.401           |
| Liabilities from discontinued operations  |                     | 8.861               |

| Non-current liabilities                     |            |            |
|---|------------|------------|
| Debts                                       | 3.103.614  | 2.853.113  |
| Lease                                       | 116.132    | 128.185    |
| Debentures                                  | 4.601.929  | 3.548.554  |
| Related parties                             | 104.002    | 49.050     |
| Deferred PIS, COFINS and ISS                | 238.642    | 223.017    |
| Deferred income tax and social contribution | 606.089    | 568.080    |
| Provisions for contingencies                | 20.326     | 22.177     |
| Concession rights payable                   | 204.044    | 180.570    |
| Dividends and interest on capital payable   | 13.171     | 14.840     |
| Post-employment benefit obligations         | 29.148     | 33.493     |
| Other liabilities                           | 26.878     | 27.050     |
| _   | 9.063.975  | 7.648.129  |
| Equity                                      |            |            |
| Capital                                     | 4.008.807  | 4.008.807  |
| Capital reserve                             | 40.570     | 40.570     |
| Revenue reserve                             | 561.895    | 482.981    |
| Adjustments to equity valuation             | -1.241.047 | -1.249.548 |
| Profit (loss) of the period                 | -          | -          |
| Non-controlling interests                   | 60.769     | 58.069     |
|   | 3.430.994  | 3.340.879  |
| Total liabilities and equity                | 13.627.870 | 13.484.270 |

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# Income Statement (R\$ thousands)

|  | 4Q21      | 12M21       | 4Q20                    | 12M20       |
|--|-----------|-------------|-------------------------|-------------|
| Continuing operations                                    | 4021      | 1211121     | 4020                    | 1210120     |
| Net service and sales revenue                            | 1.121.095 | 3.454.132   | 744.043                 | 2.382.216   |
| Costs of services and sales                              | (811.343) | (2.268.875) | (479.712)               | (1.510.175) |
| Gross profit   | 309.752   | 1.185.257   | 264.331                 | 872.041     |
| Operating income (expenses)                              | 000002    |             | 2011001                 | 0721011     |
| General and administrative                               | (140.250) | (536.478)   | (123.711)               | (402.492)   |
| Allowance for expected losses from doubtful accounts     | (2.392)   | (37.672)    | (8.266)                 | (42.724)    |
| Other income (expenses), net                             | 7.997     | 19.474      | (0. <u>2</u> 00)<br>640 | (2.299)     |
| Equity in the results of jointly-controlled subsidiaries | 1.055     | (2.645)     | (6.275)                 | 5.843       |
| Profit from operations                                   | 176.162   | 627.936     | 126.719                 | 430.369     |
| Finance result   |           | 02/1000     |                         |             |
| Finance income   | 26.932    | 100.892     | 21.733                  | 67,444      |
| Finance costs  | (128.803) | (577.044)   | (133.909)               | (383.395)   |
| Finance result, net                                      | (101.871) | (476.152)   | (112.176)               | (315.951)   |
| Profit before income tax and social contribution         | 74.291    | 151.784     | 14.543                  | 114,418     |
| Current income tax and social contribution               | (12.791)  | (55.945)    | (15.111)                | (29.463)    |
| Deferred income tax and social contribution              | (20.697)  | (4.519)     | (3.859)                 | (29.472)    |
| Profit from continuing operations                        | 40.803    | 91.320      | (4.427)                 | 55.483      |
| Discontinued operations                                  |           |             | , ,                     |             |
| Profit (loss) for discontinued operations                | -         | 2.017       | (2.015)                 | (6.507)     |
| Profit from continuing and discontinued operations       | 40.803    | 93.337      | (6.442)                 | 48.976      |
| Attributable to  |           |             |                         |             |
| Company's stockholders                                   | 42.398    | 91.147      | (8.466)                 | 39.641      |
| Non-controlling interests                                | (1.596)   | 2.190       | 2.024                   | 9.335       |
| ······································                   | 40.802    | 93.337      | (6.442)                 | 48.976      |

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| Cash flows from operating activities  | 12M21       | 1     |
|---|-------------|-------|
| Profit (loss) before income tax and social contribution   | 151.784     | 1     |
| Profit before income tax and social contribution from discontinued operations   | 2.017       | (     |
| Adjustments   |             |       |
| Depreciation and amortization   | 280.174     | 2     |
| Amortization of lease   | 44.989      |       |
| Residual value of property and equipment and intangible asset disposals   | 2.564       |       |
| Residual value of lease disposals   | (10.324)    |       |
| Equity in the results of continuing operations  | 2.645       |       |
| Results of discontinued operations  | 2.075       |       |
| Disposal on provision for losses on investments   | (4.092)     |       |
| Allowance for expected losses from doubtful accounts  | 37.672      |       |
| Provision for contingencies   | 11.892      |       |
| Return on financial investment  | (21.966)    |       |
| Construction profit margin  | (26.596)    | (1    |
| Post-employment benefit obligations   | 4.727       |       |
| Adjustment to present value   | 30.467      |       |
| Interest and monetary and foreign exchange variations, net  | 478.374     | 3     |
|   | (3.612)     |       |
|   | 982.790     | 7     |
| Adjustment for the reconciliation of profit for the year of discontinued operations   | -           |       |
| Changes in assets and liabilities   |             |       |
| Trade accounts receivable   | (328.882)   | (35   |
| Advances to suppliers   | (9.501)     |       |
| Taxes recoverable   | (38.123)    |       |
| Inventories   | (8.768)     |       |
| Dividends and interest on capital received  | -           |       |
| Judicial deposits   | (19.611)    |       |
| Other assets  | 12.153      |       |
| Trade payables  | 48.311      | (1    |
| Salaries and payroll charges  | 11.063      |       |
| Taxes payable   | 49.903      |       |
| Deferred PIS, COFINS and ISS  | (13.409)    | (1    |
| Concession rights payable   | (13.246)    | (1    |
| Provisions for contingencies  | (13.743)    |       |
| Related parties   | (18.888)    | (1    |
| Other liabilities   | (11.375)    | (3    |
| Cash provided by operations   | 628.674     | 28    |
| Income tax and social contribution paid   | (64.733)    | (3    |
| Net cash provided by operating activities   | 563.941     | 24    |
| Net cash provided by (used in) discontinued operating activities  |             |       |
| Total net cash provided by operating activities   | 563.941     | 24    |
| Advance for future capital increase   | (5.451)     |       |
| Restricted funds  | 1.184.399   | (1.17 |
| Acquisitions of property and equipment  | (9.351)     | (1    |
| Acquisitions of contract assets and intangible assets   | (2.353.638) | (1.18 |
| Net cash provided by (used in) investing activities   | (1.184.041) | (2.37 |
| Total net cash provided by (used in) investing activities   | (1.184.041) | (2.37 |
| Net cash used in discontinued investing activities  | -           |       |
| Cash flows from financing activities  | (1.184.041) | (2.37 |
| Dividends and interest on capital paid  | (3.373)     | (     |
| Proceeds from debts   | 468.832     | 7     |
| Transaction cost on proceeds from debts   | (1.219)     | (2    |
| Repayment of debts  | (334.347)   | (36   |
| Interest paid on debts  | (244.447)   | (17   |
| Proceeds from debentures  | 1.189.000   | 3.6   |
| Transaction cost on proceeds from debentures  | (12.965)    | (6    |
| Amortization of debentures  | (271.684)   | (1.72 |
| Interest paid on debentures   | (298.442)   | (11   |
| Amortization of leasing   | (61.932)    | (4    |
| Capital Injection   |             | 5     |
| Investment Program - stock option   | -           | 5     |
| Related parties   | 43.170      |       |
| neuce parties   | 43.170      | 2.45  |
| Net cash provided by (used in) financing activities   | 4/2.333     |       |
| Net cash provided by (used in) financing activities   | -           | 2 4 5 |
| Net cash used in discontinued financing activities  |             | 2.45  |
| Net cash used in discontinued financing activities<br>Total net cash provided by (used in) financing activities   | 472.593     |       |
| Net cash used in discontinued financing activities<br>Total net cash provided by (used in) financing activities<br>Cash and cash equivalents of subsidiaries excluded from consolidation, net   | 472.593     |       |
| Net cash used in discontinued financing activities<br>Total net cash provided by (used in) financing activities<br>Cash and cash equivalents of subsidiaries excluded from consolidation, net<br>Cash and cash equivalents of subsidiaries included in consolidation, net   | -           |       |
| Net cash used in discontinued financing activities<br>Total net cash provided by (used in) financing activities<br>Cash and cash equivalents of subsidiaries excluded from consolidation, net<br>Cash and cash equivalents of subsidiaries included in consolidation, net<br>Net increase (decrease) in cash and cash equivalents | (147.507)   | 39    |
| Net cash used in discontinued financing activities<br>Total net cash provided by (used in) financing activities<br>Cash and cash equivalents of subsidiaries excluded from consolidation, net<br>Cash and cash equivalents of subsidiaries included in consolidation, net   | -           |       |

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# Income Statement – Pro-Forma<sup>16</sup> (R\$ thousands)

|   | 4Q21      | 2021        | 4Q20      | 2020        |
|---|-----------|-------------|-----------|-------------|
| Continuing operations                                     |           |             |           |             |
| Net service and sales revenue                             | 1.017.833 | 3.064.402   | 639.562   | 2.277.735   |
| Costs of services and sales                               | (755.230) | (2.068.081) | (416.517) | (1.446.980) |
| Gross profit  | 262.603   | 996.321     | 223.045   | 830.755     |
| Operating income (expenses)                               |           |             |           |             |
| General and administrative                                | (128.102) | (471.839)   | (108.242) | (387.458)   |
| Allowance for expected losses from doubtful accounts      | (2.699)   | (36.545)    | (9.122)   | (43.142)    |
| Other income (expenses), net                              | 6.181     | 16.144      | (100)     | (3.039)     |
| Equity in the results of jointly-controlled subsidiaries  | (41.477)  | 6.779       | (4.188)   | 7.929       |
| Profit from operations                                    | 96.506    | 510.860     | 101.393   | 405.045     |
| Finance result  |           |             |           |             |
| Finance income  | 23.979    | 92.994      | 20.180    | 65.891      |
| Finance costs   | (121.126) | (547.634)   | (126.975) | (376.461)   |
| Finance result, net                                       | (97.147)  | (454.640)   | (106.795) | (310.570)   |
| Profit before income tax and social contribution          | (641)     | 56.220      | (5.402)   | 94.475      |
| Current income tax and social contribution                | (3.651)   | (25.372)    | (8.572)   | (22.924)    |
| Deferred income tax and social contribution               | (20.796)  | (5.417)     | (4.972)   | (30.586)    |
| Profit (loss) from continuing operations                  | (25.088)  | 25.431      | (18.946)  | 40.965      |
| Discontinued operations                                   |           |             |           |             |
| Profit for discontinued operations                        | -         | 2.017       | (2.015)   | (6.507)     |
| Profit (loss) from continuing and discontinued operations | (25.088)  | 27.448      | (20.961)  | 34.458      |
| Attributable to   |           |             |           |             |
| Company's stockholders                                    | (23.490)  | 25.258      | (24.502)  | 23.606      |
| Non-controlling interests                                 | (1.598)   | 2.190       | 3.541     | 10.852      |
| -   | (25.088)  | 27.448      | (20.961)  | 34.458      |

# **Operating Information**<sup>17</sup>

|  | 4Q21  | 4Q20  | Δ (%) | 2021  | 2020  | Δ (%)      |
|--|-------|-------|-------|-------|-------|------------|
| Active Economies (thousand)              | 3.193 | 2.575 | 24%   | 3.193 | 2.575 | 24%        |
| Water                                    | 1.029 | 998   | 3%    | 1.029 | 998   | 3%         |
| Wastewater                               | 1.688 | 1.576 | 7%    | 1.688 | 1.576 | 7%         |
| RMM                                      | 476   | -     |       | 476   | -     |            |
| Billed Volume (thousand m <sup>3</sup> ) | 117   | 102   | 15%   | 435   | 398   | <b>9</b> % |
| Water                                    | 38    | 40    | -4%   | 155   | 154   | 1%         |
| Wastewater                               | 64    | 63    | 3%    | 253   | 243   | 4%         |
| RMM                                      | 15    | -     |       | 27    | -     |            |
| Employees (#)                            | 6.055 | 5.527 | 10%   | 6.055 | 5.527 | 10%        |

<sup>16</sup> For comparison purposes, disregards BRK-MA effects in 4Q21 and 2021

<sup>17</sup> Considers only SPEs consolidated by BRK Ambiental Participações S.A. at IFRS basis