

BRK



EARNINGS RELEASE

AND 2022

Conference Call March 14th, 2023 | 11:00 (EST) Webcast Click here Contacts riambiental@brkambiental.com.br www.ri.brkambiental.com.br/en/



# BRK's Adjusted EBITDA grows 21% in 4Q22 and 30% in 2022

**São Paulo, March 13<sup>th</sup>, 2023** - **BRK Ambiental Participações S.A.** ("BRK" or "Company"), a private sanitation company that operates in 13 states and more than 100 municipalities, announces today its results for the fourth quarter of 2022.

This Earnings Release reflects the start of operations of the controlled-company BRK Ambiental - Metropolitan Region of Maceió ("RMM") as of July 1, 2021, the first auction held after the new regulatory framework and won by BRK.

The following information presents comparisons of performance between the fourth quarter of 2022 ("4Q22") and 2021 ("4Q21"), as well as the full year of 2022 ("2022") and 2021 ("2021").

"BRK maintained the consistent trajectory of results. For the fourth consecutive year, Adjusted EBITDA achieved a double-digit growth, reaching R\$1.3 billion and a margin of 47% in 2022, combined with deleveraging.

On the ESG side and affirming the commitment to improve our debt's quality, we have issued R\$1.95 billion in blue bonds with a maturity date in 20 years, the first in the sanitation segment in the world.

Finally, in line with the funding strategy and with a view to raising our governance standards, the conversion of BRK's public-held company registration with the CVM to category A was completed, which qualifies it for an IPO.

Our results reinforce the purpose of transforming people's lives, taking sanitation far beyond the basics", said **Teresa Vernaglia**, CEO of BRK.

### Highlights 4Q22 (vs. 4Q21)

#### **Operational and Financial Performance**

- **Adjusted Net Operating Revenue** reached R\$761 million, an increase of 18%, driven by the increase in new economies, billed volume and average tariff.
- 5% growth in water and wastewater active economies<sup>1,2</sup>, with an increase of 129,000 economies, of which 43,000 (33%) correspond to the RMM operation, 25,000 (20%) to the Saneatins operation and 19,000 (15%) to the Goiás operation.
- **Billed Volume**<sup>2</sup> of water and wastewater registered 108 million m<sup>3</sup>, an increase of 5%.
- Adjusted EBITDA totaled R\$352 million, an increase of 21%, and the Adjusted EBITDA margin reached 46%. Disregarding RMM<sup>3</sup> operations, the margin reached 49%.
- Net Profit from Continuing Operations was R\$5 million, impacted by higher financial expenses, due to the increase in indexes (notably CDI<sup>4</sup>) over a larger volume of debt in the period.
- In 4Q22, Adjusted Investments<sup>5</sup> reached R\$418 million, representing a reduction of 15%, mainly due to revisions to the investments schedule in some assets. In 2022, Adjusted Investments totaled R\$1,622 million, an increase of 29% when compared to 2021, in line with the planned Investment Plan and the beginning of the expansion and recovery of the RMM infrastructure.

<sup>1</sup> Active Economies = 0.9 Billed Economies and considers average data for the period. The difference between active and billed economies is due unoccupied property and properties where the water supply has been cut

<sup>2</sup> Includes the number of average active economies and average billed volume for each period, considering BRK's participation (%) in the assets and does not include RMR and Araguaia data (discontinued operation)

<sup>3</sup> The start of RMM operations occurred on July 1st, 2021 in 9 municipalities and on September 1st, 2021 for the other 4 municipalities. Until these dates, the SPE was in the phase of assisted operations

<sup>4</sup> From 2021 to 2022: Average CDI (4.4% vs.12.4% p.a.)

<sup>5</sup> Measured by Construction Cost



Indicators (R\$ mm)	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Operating Revenue	740	608	22%	2,789	2,143	30%
Adjusted Net Operating Revenue	761	646	18%	2,859	2,289	25%
EBITDA	308	270	14%	1,293	953	36%
EBITDA Margin <sup>6</sup>	42%	44%	-2 p.p	46%	44%	2 p.p
Adjusted EBITDA	352	292	21%	1,340	1,027	30%
Adjusted EBITDA Margin	46%	45%	1 p.p	47%	45%	2 p.p
Net Profit Continuing Operations	5	42	-88%	30	93	-68%
Adjusted Investments	418	493	-15%	1,622	1,256	<b>29%</b>

#### **Financing and Sources of Resources for Investments**

- In October, controlled-company BRK NE carried out the 1st issuance of book-entry commercial notes, CVM 476, in the amount of R\$250 million and a 2-year term. The proceeds will be allocated to investments for expansion, renewal, cash and working capital reinforcement and improvement of projects operated by the Group's subsidiaries.
- In October, BRK contracted a **bridge-loan** with Bradesco in the amount of R\$250 million and a 2year term, to meet investments in key assets, until the long-term lines are disbursed.
- On November 7<sup>th</sup>, 2022, the Brazilian Securities and Exchange Commission ("CVM") granted BRK the conversion of the registration as a **Category A** public-held company, enabling broader access to capital markets.
- In November, the subsidiary RMM had its application granted for (i) registration as a Category B publicly-held company; and (ii) **issuance of blue bonds** in the amount of R\$1.95 billion, with a 20-year term and a 3-year grace period for interest and principal, in order to pay bridge-loan of RMM's grant, which reduced the exposure of the Company to the CDI, extended the average debt term, and mitigated the risk of refinancing concentrated in 2023.
- In December, the controlled-company RMM signed the financing and funds transfer agreement under the **Sanitation for All** Saneamento para Todos (SPT) program with BTG Pactual, in the amount of R\$800 million and a total term of 24 years, for the execution of its investment program.
- On December 20<sup>th</sup>, the Company filed with the CVM the cancellation of the Request for Registration of an **Initial Public Offering**, due to the unfavorable market conditions to carry out the Offering.
- In December, controlled-company Saneatins achieved the SUDAM tax benefit, allowing a reduction
  of up to 75% in income tax for a period of 10 years. SUDAM's income tax benefit is granted to
  companies in the Northern region that invest in expansion, modernization and/or productivity gains
  in the Amazon region.
- In December, the Company approved the **sale of the direct subsidiary Araguaia** to Norte Saneamento S.A.. The Share Purchase Agreement foresees a *closing* period of up to 180 days after the fulfillment of precedent conditions. The results of this small-sized subsidiary were presented under the heading "Discontinued Operations" of the financial statements.
- In 4Q22, BRK received the following recognitions: (i) TOP Open Corps 2022, as one of the corporations that most practiced innovation with startups in the country; (ii) ABERJE Award (Brazilian Association of Business Communication Associação Brasileira de Comunicação Empresarial), as the best communication and crisis management project in the North/Northeast region; (iii) Prêmio Casos de Sucesso & Inovação e Tecnologia (Trata Brasil / FGV EESP), rewarding the city of Mauá for presenting a significant evolution in wastewater coverage rates; and (iv) Better HR, as the CEO of the sanitation sector that values and works to create positive environments for its employees.
- On March 6<sup>th</sup>, 2023, the Company executed a private instrument of indenture to formalize its **11<sup>th</sup> issuance** of debentures, non-convertible into shares, in the total amount of R\$710 million, with maturity date of 5 years.

<sup>6</sup> EBITDA Margin = EBITDA/Net Operating Revenue (revenue excluding construction revenue, calculated by applying the estimated profit margin on construction costs, in accordance with IFRIC12 / ICPC01)



# Management Report



#### Focus on Growth with Profitability

BRK maintained the consistent trajectory of results. For the fourth consecutive year, Adjusted EBITDA achieved a double-digit growth, reaching R\$1.3 billion and a margin of 47% in 2022, combined with a reduction in leverage throughout the year. This performance is supported by a structured and continuous operational efficiency plan, which covers cost optimization, implementation of energy efficiency programs, reduction of total water losses and delinquency rate.

#### **Growing Investments and Strong Capital Structure**

Continuing the plan for growth and expansion of operations, in 2022, Adjusted Investments grew 29% compared to 2021 and reached R\$1.6 billion. The expansion of networks was prioritized, which totaled 509 km and added 366,000 new economies.

From a financial point of view, the Company continued to strengthen its capital structure and ended 2022 with a consolidated cash balance of R\$ 1 billion. Fundraising totaled R\$5.5 billion, the highest amount ever recorded by BRK in a year. Highlights include (i) the issuance of R\$1.6 billion in corporate sustainable debentures, (ii) the issuance of R\$1.95 billion in blue debentures by the subsidiary RMM and (iii) the contracting of R\$800 million from the SPT line with BTG, for the RMM capex program. Consequently, the average debt maturity has lengthened to more than 10 years, while CDI exposure has decreased from 53% in 2021 to 41%.

In line with the *funding* strategy and aiming to raise our governance standards, the conversion of BRK's registration as a publicly-held company in CVM to category A was concluded, which enables it to apply for an IPO<sup>7</sup>.

#### **Engagement and Culture**

The Company has been working on several fronts to promote an increasingly positive environment for its 6,000 employees. As a result of this effort, in 2022, BRK obtained the *Great Place to Work* (GPTW) certification, which, through extensive research on the organizational climate carried out with employees, certified BRK's excellence as an employer. The registered satisfaction rates demonstrate the Company's commitment to respect for people, one of its main values.

Also, regarding investments in the team, we highlight the beginning of BRK's 1<sup>st</sup> *trainee* program, aiming to qualify professionals capable of sustaining our growth.

The search for innovation is integrated with our values and culture and is particularly expressed in the BRK Inova program, which, managed by the Innovation Governance department, fosters and accompanies disruptive initiatives implemented in our operations. BRK values innovation

<sup>7</sup> Initial Public Offering





and was publicly recognized in 2022 with its inclusion among the country's leading corporations in open innovation with *startups*, listed in the TOP Open Corps 2022.

#### ESG Corporate Sustainability (Environmental, Social and Governance)

Consolidating our ESG strategy, last year BRK became the first sanitation company in Brazil to be recognized as the best in the Americas and was classified as low risk by *Sustainalytics*, an international organization that measures corporate ESG exposure and risk management.

In search of factual advances in the country's environmental agenda, BRK that already committed to the goal of *net zero* greenhouse gas emissions by 2040, went beyond and last November became the first private sanitation company in the world to issue *blue bonds*, debentures linked to projects that aim at the preservation of water resources. The debentures, in the amount of R\$1.95 billion and a 20-year term, will benefit more than 1.5 million people living in the Metropolitan Region of Maceió (AL), also contemplating income generation and other local improvements. Held at the COP 27 in Egypt, the launch of the bonds signaled to the international community our commitment to tackling the damage of climate change.

Regarding the diversity and inclusion agenda, we reaffirm our commitment and pave the way to meet the goal of having, by 2024, 40% of leadership positions held by women and, by 2025, the same percentage occupied by black people. In respect of that, took place the 3<sup>rd</sup> class of the career acceleration program for black women, with the participation of professionals from all our units. As part of our training and income generation initiatives, we have already trained 100 new hydraulic plumbers.

Among the external actions related to our diversity and inclusion agenda, it is worth mentioning the sponsorship of the first basketball team for people with *Down* syndrome. The project already has 150 young people training in São Paulo.

#### **Sanitation sector**

It is worth noting the inducing effect of the expansion of sanitation on economic growth and social development. In addition to jobs and income generation, stimulating the supply chain of services, procurement and promoting tourism, there are countless and remarkable benefits for the areas of education, the environment and, above all, health, for which each R\$ 1 invested represents an economy of R\$ 4<sup>8</sup>.

With numerous deliveries to society and benefiting 366,000 new families with access to water and wastewater in all regions of Brazil in 2022, we have several reasons to be proud of everything we have done. We will continue to expand the number of families benefited in 2023, as well as our social projects for income generation and inclusion, exercising our purpose of taking sanitation far beyond the basic.

I thank our team, shareholders, suppliers and partners for their support and commitment, which are essential to our solid growth path.

Teresa Vernaglia CEO of BRK

<sup>8</sup> Source: World Health Organization



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### **1. Consolidated Economic and Financial Performance**

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Gross Revenue	1,290	1,202	7%	4,877	3,734	31%
Water	350	279	25%	1,307	986	33%
Wastewater	432	364	19%	1,627	1,305	25%
Sales	1	2	-51%	4	7	-41%
Construction	454	519	-12%	1,732	1,326	31%
Financial Assets	50	34	46%	193	102	89%
Other Services	3	3	-24%	13	8	72%
Taxes and contributions	(86)	(72)	18%	(330)	(251)	31%
Discounts and cancellations	(20)	(12)	65%	(69)	(42)	62%
Net Revenue	1,184	1,117	<b>6%</b>	4,479	3,441	30%
Net Operating Revenue	740	608	22%	2,789	2,143	30%
Net Construction Revenue	444	509	-13%	1,689	1,297	30%
Costs and Expenses	(960)	(941)	2%	(3,586)	(2,807)	28%
Costs of Services	(246)	(246)	0%	(957)	(740)	29%
General and Administrative expenses	(155)	(103)	51%	(522)	(475)	10%
Construction Costs	(435)	(499)	-13%	(1,655)	(1,271)	30%
Depreciation and amortization	(123)	(94)	32%	(451)	(322)	40%
Financial Result	(198)	(101)	96%	(739)	(474)	56%
Equity Accounted investment	0	1	-92%	(9)	(3)	235%
Income tax (current and deferred)	(21)	(34)	-38%	(115)	(63)	84%
Net Income - Continuing Operations	5	42	-88%	30	93	-68%
Net Loss - Discontinued Operations	(40)	(1)	n.a.	(42)	-	n.a.
Net Income / (Loss)	(35)	41	n.a.	(13)	93	n.a.
Adjusted Net Operating Revenue	761	646	18%	2,859	2,289	25%
EBITDA	308	270	14%	1,293	953	36%
EBITDA Margin <sup>9</sup>	42%	44%	-2 p.p	46%	44%	2 p.p
Adjusted EBITDA	352	292	21%	1,340	1,027	30%
Adjusted EBITDA Margin	46%	45%	1 p.p	47%	45%	2 p.p

### 1.1 Net Revenue and Adjusted Net Operating Revenue (R\$ mm)

	4 <b>Q</b> 22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Revenue	1,184	1,117	<b>6</b> %	4,479	3,441	<b>30</b> %
(-) Net Construction Revenue	(444)	(509)	-13%	(1,689)	(1,297)	<b>30</b> %
(=) Net Operating Revenue ("NOR")	740	608	22%	2,789	2,143	<b>30</b> %
(+) Exclusion of the effects of ICPC 01 / IFRIC 12	9	29	-69%	23	105	-78%
(+) Jointly controlled subsidiaries	38	31	22%	145	123	18%
(-) Non-controlling interest	(26)	(22)	19%	(99)	(83)	19%
Adjusted Net Operating Revenue ("Adjusted NOR")	761	646	18%	2,859	2,289	25%

<sup>9</sup> EBITDA Margin = EBITDA/Net Operating Revenue (revenue excluding construction revenue, calculated by applying the estimated profit margin on construction costs, in accordance with IFRIC12 / ICPC01)



**Net Revenue** is composed of ~60% Operating Revenue and ~40% Construction Revenue, which is related to investments in expansion and/or improvements of existing infrastructure. Net Revenue reached R\$1,184 million in 4Q22, an increase of 6% compared to 4Q21, and R\$4,479 million in 2022, an increase of 30% compared to 2021.

**Net Construction Revenue** reached R\$444 million, representing a decrease of 13% in 4Q22 compared to 4Q21, mainly due to revisions to the investment schedule in some assets. In 2022, in line with the execution of the planned Investment Plan, it totaled R\$1,689 million, an increase of 30% compared to 2021.

**Net Operating Revenue ("NOR")** totaled R\$740 million in 4Q22, an increase of 22% compared to 4Q21. In the year, NOR totaled R\$2,789 million, an increase of 30% compared to 2021.

Adjusted Net Operating Revenue ("Adjusted NOR") is composed of the NOR and considers:

(i) Exclusion of the accounting effects of ICPC 01 (R1) / IFRIC12 - Concession Agreements, replacing the revenue from financial assets by the respective net collection.

(ii) Addition of the NOR of the jointly-owned subsidiary F.AB Zona Oeste S.A. ("AP5"), considering the 50% interest, to capture only BRK's interest attributable to the interest in this subsidiary.

(iii) Exclusion of the NOR attributed to the interest of minority shareholders in BRK's subsidiaries (BRK Ambiental - Goiás S.A., BRK Ambiental - Rio Claro S.A. and Saneaqua Mairinque S.A.) to capture only the interest of BRK attributable to the interest in these subsidiaries.



Adjusted NOR

**Adjusted NOR** totaled R\$761 million in 4Q22, up 18% compared to 4Q21, and R\$2,859 million in 2022, up 25% compared to 2021. For comparability purposes, disregarding RMM in both periods, growth would be 15% for both periods of 4Q22 and 2022.

The following shows the evolution of the main drivers for the composition of the Adjusted NOR:

(i) Active Economies<sup>10</sup>: with the advance in service coverage, as a result of the efficient execution of investments, in 4Q22, 129,000 new active economies were added, an increase of 4% compared to 4Q21, highlighting the 43,000 economies in RMM (33%), 25,000 (20%) in Saneatins and 19,000 in Goiás (15%);

(ii) Billed volume: with a higher concentration in residential customers, 4Q22 totaled 108 million m<sup>3</sup>, an increase of 5% compared to 4Q21;

<sup>10</sup> Active Economies = 0.9 Billed Economies and considers average data for the period. The difference between active and billed economies occurs for unoccupied properties and properties with cut water supply.



(iii) Average tariff: increase of 13% in 4Q22, from R\$4.91 to R\$5.57, due to inflation adjustments, rebalances and commercial actions;

(iv) Net collection from financial assets: totaling R\$50 million in 4Q22 (+46% vs. 4Q21) and R\$193 million in 2022 (+89% vs. 2021);

(v) Deductions and cancellations: totaling -R\$20 million in 4Q22 and -R\$69 million in 2022, according to revenue from concession contracts in the period;

(vi) Sales revenue<sup>11</sup>: totaling R\$1 million in 4Q22 (-51% vs. 4Q21) and R\$4 million in 2022 (-41% vs. 2021).







### Billed Volume by Category (4Q22)



<sup>11</sup> Sales revenue includes the revenue from the sale of surplus electricity generated by the Small Hydroelectric Power Plant installed in the SPE of Cachoeiro de Itapemirim



### 1.2 Costs and Expenses and Adjusted Costs and Expenses (R\$ mm)

	4Q22	4 <b>Q</b> 21	Δ (%)	2022	2021	Δ (%)
Personnel	(177)	(137)	<b>29%</b>	(636)	(525)	21%
Materials	(83)	(80)	4%	(321)	(190)	<b>69</b> %
Services	(149)	(130)	15%	(528)	(472)	12%
Electricity	(40)	(40)	-1%	(164)	(145)	12%
Third parties	(84)	(64)	31%	(266)	(235)	13%
Maintenance	(9)	(11)	-20%	(40)	(37)	6%
Other Services	(17)	(15)	15%	(58)	(54)	8%
Other	8	(2)	n.a.	4	(28)	n.a.
PMSO <sup>12</sup>	(401)	(348)	15%	(1,480)	(1,215)	22%
Depreciation and Amortization	(123)	(94)	32%	(451)	(322)	40%
Construction Cost	(435)	(499)	-13%	(1,655)	(1,271)	30%
Costs and Expenses	(960)	(941)	2%	(3,586)	(2,807)	28%
(+) Jointly controlled subsidiaries	(18)	(16)	14%	(79)	(76)	4%
(-) Non-controlling interest	11	10	11%	40	34	17%
Adjusted PMSO	(409)	(354)	15%	(1,519)	(1,257)	21%
Adjusted Construction Cost	(418)	(493)	-15%	(1,622)	(1,256)	29%

**PMSO** in 4Q22 reached R\$401 million, an increase of 15% compared to 4Q21 and R\$1,480 million in 2022, an increase of 22% compared to 2021.

The main variations occurred in the lines of:

- Personnel (+29% vs 4Q21): impacted by the application of collective agreements in 2022 and R\$11 million in non-cash provisions related to the Company's administrative reorganization.

- Materials (+4% vs. 4Q21): growth below inflation for the period (IPCA of 5.79% in 2022).

- Services (+15% vs 4Q21): impacted by the recognition of one-off expenses related to IPO efforts (R\$13 million).

- Others: positively impacted by the reversal of the ISS provision in Rio das Ostras, in the amount of R\$26 million.

In the year, it is worth mentioning that the impact on the line of Materials occurred from the stabilization of RMM operations<sup>13</sup>, achieved as of September 2021 in the 13 municipalities, and whose main cost is the purchase of water, which occurred throughout the operation in 2022.

Considering Depreciation and Amortization and Construction Cost, **Costs and Expenses** totaled R\$960 million in 4Q22, an increase of 2% compared to 4Q21, and R\$3,586 million in 2022, an increase of 28% compared to 2021.

<sup>&</sup>lt;sup>12</sup> PMSO (Personnel, Materials, Services and Others) = Costs and Expenses, excluding construction costs and depreciation and amortization expenses <sup>13</sup> The start of operations in RMM occurred on July 1st, 2021 for 9 municipalities and September 1st, 2021 for the 4 remaining municipalities. Until these dates, the SPE was in the assisted operation phase.

### **Adjusted PMSO**



Adjusted PMSO is composed of the PMSO and considers:

(i) addition of the AP5 PMSO as 50% interest;

(ii) exclusion of the PMSO attributed to the interest of minority shareholders in BRK's subsidiaries (BRK Ambiental - Goiás S.A., BRK Ambiental - Rio Claro S.A. and Saneaqua Mairinque S.A.).

**Adjusted PMSO** totaled R\$409 million in 4Q22, an increase of 15% compared to 4Q21. In the accumulated of the year, the Adjusted PMSO totaled R\$1,519 million, an increase of 21% compared to 2021 and, disregarding the RMM effect, showed an increase of 8%, slightly above the inflation of the period (IPCA of 5.79% in 2022).

### **1.3 Delinquency Rate (%)**<sup>14, 15</sup>

In 4Q22, BRK recorded a 2.10% delinquency rate, reflecting a decrease of 0.27 p.p. compared to 4Q21, caused by commercial initiatives, and remained stable when compared to 3Q22. Excluding RMM, which is in the beginning of operations, BRK's delinquency rate would be 1.88%.

In addition to the measures already adopted throughout the year, in 4Q22 client debt negotiations were carried out with lawsuits and intensification of commercial negatives in all SPEs.



<sup>14</sup> Allowance for expected losses from doubtful accounts) / Billing excluded cancellations. Accumulated values of the last 12 months (LTM) and calculated based on the analysis of future losses, according to the history of the delinquency rate segregating private and public customers, and according to the management's evaluation

15 Considers BRK share (%) in the the subsidiaries



### 1.4 Losses (%)<sup>16</sup>

BRK's consolidated index of losses reached 35.5% in 4Q22, an increase of 1 p.p. compared to 4Q21 and 1.6 p.p. compared to 3Q22.



### 1.5 EBITDA and Adjusted EBITDA (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Income / (Loss)	(35)	41	n.a.	(13)	93	n.a.
(+) Financial Result	198	101	96%	739	474	56%
(+) Income tax (current + deferred)	21	34	-38%	115	63	84%
(+) Depreciation and amortization	123	94	32%	451	322	40%
EBITDA	308	270	<b>39%</b>	1,293	953	<b>36</b> %
EBITDA Margin	42%	44%	-2 p.p	46%	44%	2 p.p
(+/-) Net Income / (Loss) Discontinued Ops.	40	1	n.a.	42	-	n.a.
(+) Exclusion of the effects of ICPC 01 / IFRIC 12	(0)	19	n.a.	(11)	79	n.a.
(+) Jointly controlled subsidiaries	20	15	36%	76	47	64%
(-) Non-controlling interest	(16)	(13)	24%	(61)	(51)	20%
Adjusted EBITDA	352	292	21%	1,340	1,027	<b>30</b> %
Adjusted EBITDA Margin	46%	45%	1 p.p	47%	45%	2 p.p

**EBITDA** grew 39% in 4Q22 compared to 4Q21, reaching R\$308 million. In 2022, it totaled R\$1,293 million, an increase of 36% over 2021.

The **EBITDA margin** in 4Q22 reached 42%, 2 p.p. lower than 4Q21, and 46% in 2022, 2 p.p. higher than 2021.

**Adjusted EBITDA**<sup>17</sup> considers the exclusion of Net Income from Discontinued Operations, in addition to the adjustments:

(i) exclusion of the accounting effects of ICPC 01 (R1) / IFRIC12 (exclusion of revenue from financial assets and replacement of the respective net collection);

(ii) addition of AP5 EBITDA as 50% interest;

<sup>16</sup> Loss Ratio follows the IWA (International Water Association) Water Balance methodology; disregards the newly initiated RMM operation 17 Adjusted EBITDA was impacted by the recognition of one-off expenses related to IPO efforts (R\$13 million) and non-cash provisions related to the Company's administrative reorganization (R\$11 million)



(iii) exclusion of EBITDA attributed to the interest of minority shareholders in BRK's subsidiaries (BRK Ambiental - Goiás S.A., BRK Ambiental - Rio Claro S.A. and Saneaqua Mairingue S.A.).



**Adjusted EBITDA** grew 21% in 4Q22 compared to 4Q21, reaching R\$352 million, driven by the increase in NOR, which was higher than the increase in costs and expenses. In 2022, it totaled R\$1,339 million, an increase of 30% over 2021.

The **Adjusted EBITDA margin** in 4Q22 reached 46%, 1 p.p. higher than 4Q21, while the 2022 margin reached 47%, 2 p.p. higher than 2021. Disregarding RMM operations, the Adjusted EBITDA margin reached 49% in 4Q22, and 52% in 2022.

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Financial Revenues	62	27	132%	345	100	244%
Financial Expenses	(260)	(128)	103%	(1,084)	(575)	89%
Financial Result	(198)	(101)	<b>96</b> %	(739)	(474)	56%

#### 1.6 Financial Result (R\$ mm)

In 4Q22, Financial Result totaled -R\$198 million, an increase of 96% when compared to the same period in 2021. 4Q22 was impacted by (i) contracting of new debt; and (ii) growth in financial revenues and expenses related notably to the increase in CDI<sup>18</sup> on the period, which went from 4.4% p.a. in 4Q21 to 12.4% p.a. in 4Q22.

In 2022, the Financial Result totaled -R\$739 million, a variation of 56%, for the same reasons already mentioned in the quarterly comparison.

### 1.7 Net Income / (Loss) IFRS (R\$mm)

Net Loss was R\$35 million in 4Q22, impacted by (i) higher financial expenses; and (ii) the sale of Araguaia, which represents a non-cash effect. In 2022, Net Loss reached R\$13 million.

Net Income from Continuing Operations reached R\$5 million in 4Q22 and R\$30 million in 2022.



# 2. Liquidity and Debt

	4Q22	4Q21	Δ (%)
Gross Debt	10,186	8,316	22%
Cash and cash equivalents + derivative financial instruments	1,075	1,179	-9%
Net Debt	9,111	7,137	28%
LTM EBITDA	1,293	953	36%
Leverage	7.0x	7.5x	-0.5x
(+) Jointly controlled subsidiaries	490	408	20%
(-) Non-controlling interest	(244)	(235)	4%
Adjusted Net Debt	9,357	7,310	28%
LTM Adjusted EBITDA	1,340	1,027	30%

/1 Disregarding the net debt and EBITDA of RMM, the Leverage would be 6.0x.

#### 2.1 Gross Debt (R\$ mm)

BRK's consolidated Gross Debt totaled R\$10.2 billion in December 2022, with 24% concentrated at the holding level and 76% in the SPEs. Gross debt increased 22% when compared to 4Q21, in line with the execution of R\$1.6 billion in investments in 2022.

In order to finance these investments, the Company disbursed debts already contracted. Additionally, to increase liquidity, in October: (i) BRK contracted a bridge-loan in October along with Bradesco in the amount of R\$250 million and a term of 2 years; and (ii) the direct subsidiary BRK NE carried out the 1st issuance of book-entry commercial notes, CVM 476, in the amount of R\$250 million and a term of 2 years.

In the year, the following stood out: (i) issuance of R\$1.6 billion in corporate sustainable debentures; and (ii) issuance of R\$1.95 billion in *blue bonds* by the subsidiary RMM, to prepay the bridge-loan of the RMM grant that matured in 2023, lengthening the average term of debt and reducing exposure to CDI.

In SPEs, gross debt totaled R\$7.8 billion at the end of 2022. The debt service schedule, which considers the outstanding balance (principal and interest) on December 31, 2022, is shown in the chart below, and is supported by cash generation from operations.

The short-term debt, which totals R\$1.4 billion (10% of which is due in the first quarter), is spread across the assets, and negotiations for refinancing and contracting of long-term debt are in progress, including the recent indenture to formalize its 11<sup>th</sup> issuance of debentures in the amount of R\$710 million.





The average consolidated cost of debt reached 12.7% p.a.. The average term of BRK's financing is 10.2 years, thus representing a long debt profile, which mitigates the Net Debt/ EBITDA ratio of 7x.



#### 2.2 Cash and cash equivalents (R\$ mm)

In 4Q22, the Company continues to demonstrate solidity, ending the period with a consolidated cash balance of R\$1,007 million, of which R\$222 million (22%) are at the holding level and R\$785 million (78%) in SPEs<sup>19</sup>. Compared to 4Q21, there was a slight reduction of 15% in Cash, given the intensification of investments in the year.

### 2.3 Net Debt and Adjusted Net Debt (R\$ mm)

**Net Debt** totaled R\$9.1 billion in 4Q22, representing an increase of R\$2 billion, or 28% compared to 4Q21, mainly as a result of the acceleration of investments throughout the year. **Adjusted Net Debt** is composed of Net Debt and considers:

(i) Addition of the Net Debt of the jointly controlled company AP5, considering BRK's 50% interest.

(ii) Exclusion of Net Debt attributed to the interest of minority shareholders in BRK's subsidiaries.

Adjusted Net Debt grew 28% in 4Q22, reaching R\$9.4 billion.

#### 2.4 Leverage (x)

BRK's leverage decreased from 7.5x to 7x and reflects the maturity level of the Company's portfolio, which has 69% of its Adjusted Net Operating Revenue in projects in the intensive investment phase (ramp-up), to meet the contractual obligation to universalize services, expanding coverage and connecting new customers. In December 2022, 9 assets were in the Maturity phase, representing 31% of the Adjusted NOR of 2022. Disregarding the net debt and EBITDA of RMM, Leverage in 4Q22 would be 6.0x.

A sanitation concession involves 3 phases: Development, Investment and Maturity. The first phase represents the achievement of the project and the start of operations, and, alongside with the second phase, there are intensive investments. As the EBITDA is in a growth curve

<sup>19</sup> R\$143 million are in BRK-NE, non-operational subholding



given the expansion of service coverage, in function of the investments being made, the projects have a higher leverage at this point. The intensive investments in these phases will allow universalization to be achieved and, in the last phase, the project presents at least two of these 3 conditions: (i) EBITDA margin greater than 45%, (ii) distributes dividends to shareholders consistently and (iii) has a lower volume of investments to be made, reducing its execution risk. At this moment, a natural deleveraging process begins.



The Company's investments are financed in the *project finance* modality, mainly through the Sanitation for All credit line<sup>20</sup>, which has a 4-year principal grace period, costs ranging from Referential Rate (TR)+8 to 9% p.a. and total terms of up to 24 years.

<sup>20</sup> The "Sanitation for All Program" aims to finance projects to promote the improvement of the quality of life of the population through investments in sanitation. The financing relies on the use of resources from the Guarantee Fund for Length of Service ("FGTS") and is passed on to the Companies via commercial banks or by Caixa



# **3.** Investments<sup>21</sup> and Adjusted Investments (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Investments	435	499	-13%	1,655	1,271	<b>30</b> %
(+) Jointly controlled subsidiaries	17	34	-50%	93	90	3%
(-) Non-controlling interest	(34)	(40)	-14%	(125)	(105)	19%
Adjusted Investments	418	493	-15%	1,622	1,256	<b>29%</b>

In 4Q22, **Investments** totaled R\$435 million, a decrease of 13% compared to the same period of the previous year, and R\$1,655 million in 2022, an increase of 30% vs. 2021.

**Adjusted Investments** reached R\$418 million in 4Q22, a 15% decrease when compared to 4Q21, mainly due to revisions to the investment schedule in some assets. In 2022, however, the Adjusted Investments grew 29%, totaling R\$1,622 million, in line with the Investment Plan and the beginning of the expansion and recovery of RMM's infrastructure.



#### **Adjusted Investments**

<sup>21</sup> Measured by Construction Cost



# 4. ESG Highlights<sup>22</sup>

Aiming to build a resilient business model, centered on social, environmental and governance impacts, we have consolidated our ESG strategy. Below are described the main progresses in our goals, as well as the main highlights within each theme.

# **Environmental**

### Goals:

# • Energy efficiency:

Back in 2019, we set the goal of supplying 50% of our consumption with renewable energy by 2021. With the implementation of photovoltaic self-generation plants and the purchase of energy encouraged in the Free Market, in 2022 we went further and ensured that 56% of the electricity consumed was renewable. We have therefore set a new goal: by 2030, 70% of our consumption must come from renewable sources.

# • Net-Zero Strategy:

We are committed to achieving zero net greenhouse gas (GHG) emissions by 2040 and have set intermediate control targets: 10% reduction by 2025 and 30% by 2030. To achieve them, we identified 22 GHG emission mitigation projects in the last year, which together, by 2040, will prevent the release of approximately 5 million tons of CO2 equivalent.

### • Water Security and Losses:

Our water security and loss-reduction program allowed us to avoid the wasting of 25 billion liters of water between 2017 and 2022. The model, based on programs for identifying and repairing leaks and renewing/replacing networks, has been reducing water losses annually. We went from the 41% registered in 2018 to 35% in 2022, and, to ensure the effectiveness of this journey, we are committed to the goal of 25% by 2030.

# **Highlights:**

- Exame Magazine's Best ESG Award: BRK, 1st place among sanitation companies.
- Publication of GHG inventory in the GHG Protocol: Silver Seal.
- **Issuance of R\$1.95 billion in blue bonds:** Latin America's first blue bond launched by a private company.
- **COP 27 in Egypt**: in November 2022, launching of the blue bond and presentation of BRK's decarbonization initiatives.
- **Renewable electricity:** 100% of the electricity purchased on the free market is certified.

# <u>Social</u>

Goal:

# • Diversity and inclusion:

To achieve the corporate goals of reaching 40% of women and 40% of self-declared black or brown people in leadership positions by 2024 and 2025, respectively, the Company structured an action plan with 21 initiatives, ranging from mentoring to career acceleration programs for

<sup>22</sup> Environmental, Social and Governance



black employees. The DiversifiK Program, focused on promoting diversity and inclusion, has a collegiate committee composed by our leaders and four working groups dedicated to the following fronts: Empowerment of Women, Race, LGBTQIA+ and PSNs.

### **Highlights:**

- **Evaluation of externalities with support from IDB Invest:** assessment of KPIs of impact, which measure the positive externalities of sanitation.
- Black Women's Career Acceleration Program: aimed at middle leadership positions, currently in its third edition.
- **Project "Reinventar":** in partnership with UN Women and UNHCR, it trains Venezuelan refugees as hydraulic plumbers in our operations in Pernambuco and Alagoas.

#### **Governance**

- We have six strategic **committees** that reinforce our governance for sustainability, with special emphasis on the sustainability, ethics and diversity and inclusion committee.
- We are **signatories of the UN Global Compact** and board members of the Brazilian Global Compact Network since 2018. We adhere to the UN Women's women empowerment principles (WEPs) and use their guidelines to guide our gender equity program.
- Since 2017, we have implemented a program to **train** all employees in the various topics involved in our Compliance Program. Throughout 2022, 16,000 hours of training were given.
- We are **ISO 37001-certified**, which confirms our adequacy to the Anti-Bribery Management System. We are a **Pro-Ética** company, an initiative of the Controladoria Geral da União and the Ethos Institute that distinguishes companies committed to preventing, combating corruption and other types of fraud and attests their efforts in this regard.

### **Highlights:**

- Leading sanitation company in Brazil and the Americas in ESG: classified as "low risk" in the *ESG Risk Rating* of *Sustainalytics*, one of the leaders in the development of research and analysis on ESG management.
- **2021 Sustainability Report:** according to GRI and SASB standards.



#### **ESG Indicators**

To measure the performance of these initiatives, we defined a set of material indicators for our business, established according to the methodology of GRI<sup>23</sup> and SASB<sup>24</sup>. In the table below we present the main indicators that, since 2018, measure our performance in environmental, social and governance issues and how we are progressing on this agenda. Such information will be available in greater detail in our ESG Report.

Environment	2021	2022	Target
Losses index (%)	35.2	35.3	25 (2030)
Volume of Treated Water (thousand m <sup>3</sup> )	222,062	234,331	-
Volume of Treated Wastewater (thousand m <sup>3</sup> )	281,548	321,865	-
GHG Emissions - Scope 1 (COe)	253,712	(*)	-
GHG Emissions - Scope 2 (COe)	18,238	(*)	-
Electricity consumption by renewable source (%)	54	56	70 (2030)
Social	2021	2022	Target
Employees (#)	6,055	6,350	-
Women (%)	22.5	23.6	-
Women in leadership positions <sup>25</sup> (%)	30.5	32.6	40 (2024)
Black <sup>26</sup> (%)	53.0	56.8	
Black people in leadership positions (%)	36.0	40.1	40 (2025)
Governance	2021	2022	
Statutory Board of Executive Officers	5	5	
Percentage of women in the Statutory Board (%)	40	40	
Board Members	7	7	
Percentage of women in the Board of Directors (%)	14	14	
Number of Committees	2	2	
Compliance Policy <sup>27</sup>	$\checkmark$	$\checkmark$	
Material Act or Fact Disclosure Policy	$\checkmark$	$\checkmark$	
ESG Policy	$\checkmark$	$\checkmark$	
ESG Risk Rating   <i>Sustainalytics</i> (*) Will be disclosed in May 2023	Low Risk	Low Risk <sup>28</sup>	

<sup>23</sup> Global Reporting Initiative

<sup>21</sup> Sustainability Accounting Standards Board

<sup>25</sup> Supervisors and above

<sup>26</sup> Self-declared black and brown

<sup>27</sup> Available on the Company's IR website

<sup>28</sup> Score according to 5 risk scales: Negligible (0-10), Low (10-20), Medium (20-30), High (30-40) and Severe (40+). Updated in February/23

**Corporate Structure** 

BRK Ambiental Participações S/A 100% BRK Ambiental – Projetos Ambientais S.A. 100%



### 5. Economic and Financial Performance of SPEs

Below, we present in detail 5 SPEs relevant to the Company, that together represent 57% of BRK's Adjusted NOR in 4Q22.

#### 5.1 BRK Ambiental – Metropolitan Region of Recife/Goiana SPE S.A. ("RMR")



 

 BRKAmbiental – Região Metropolitana do Recife/Goiana SPE SA

 Location: 15 municipalities in Pernambuco (PE) | Recife Metropolitan Region

 Scope: exploration and operation of wastewater collection and treatment services, including complementary services

 Type: Public-Private Partnership ("PPP") of Wastewater with Compesa

 Deadline: 2048

Phase: Investment

#### **Operational and Financial Highlights (R\$ mm)**

	4Q22	4 <b>Q</b> 21	Δ (%)	2022	2021	Δ (%)
Net Revenue	184	163	13%	764	570	34%
Net Operating Revenue	93	72	30%	359	297	21%
Net Construction Revenue	91	91	0%	405	273	48%
Costs and Expenses	(120)	(112)	7%	(536)	(386)	39%
PMSO	(29)	(22)	32%	(130)	(110)	18%
Construction Costs	(89)	(89)	0%	(396)	(267)	48%
Depreciation and amortization	(3)	(1)	174%	(10)	(9)	16%
Financial Result	(26)	(12)	127%	(79)	(42)	91%
Income tax (current + deferred)	(12)	(14)	-15%	(47)	(43)	10%
Net Income	26	25	2%	102	100	2%
Adjusted Net Operating Revenue	85	72	19%	317	297	7%
EBITDA	67	52	28%	238	193	24%
EBITDA Margin	71%	72%	-1 p.p	66%	65%	1 p.p
Adjusted EBITDA	56	50	13%	188	160	17%
Adjusted EBITDA Margin	66%	70%	-3 p.p	59%	54%	5 p.p



#### Net Revenue and Adjusted Net Revenue (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Revenue	184	163	13%	764	570	34%
(-) Net Construction Revenue	(91)	(91)	0%	(405)	(273)	48%
Net Operating Revenue	93	72	<b>30</b> %	359	297	21%
(-) Exclusion of the effects of ICPC 01 / IFRIC 12	(93)	(72)	30%	(359)	(72)	401%
(+) Net collection	85	72	19%	317	72	344%
Adjusted Net Operating Revenue	85	72	19%	317	297	7%

**Net Revenue** reached R\$184 million in 4Q22 (+13% vs. 4Q21) and R\$764 million in 2022 (+34% vs. 2021), **Net Construction Revenue** reached R\$91 million (stable vs. 4Q21) and R\$405 million (+48% vs. 2021), with **NOR** totaling R\$93 million in 4Q22 (+30% vs. 4Q21) and R\$359 million in 2022 (+21% vs. 2021).

**Adjusted NOR** is composed of the NOR and considers the exclusion of the accounting effects of the ICPC 01 (R1) / IFRIC12 standard, with the replacement of the revenue from financial assets by the respective net collection through "CPM" (monthly consideration payment). In RMR, the CPM is calculated based on COMPESA's collection and is adjusted annually for inflation, as provided for in the contract.

**Adjusted NOR** reached R\$85 million in 4Q22 (+19% vs. 4Q21) and, in 2022, totaled R\$317 million (+7% vs. 2021), due to: (i) growth of Active Economies, with the advance in service coverage; and (ii) increase in the tariff, due to inflationary adjustments and rebalancing applied in the period.

	4Q22	4 <b>Q</b> 21	Δ (%)	2022	2021	Δ (%)
Personnel	(13)	(10)	28%	(52)	(46)	13%
Materials	(3)	(2)	34%	(13)	(10)	<b>20%</b>
Services	(8)	(9)	- <b>6</b> %	(43)	(39)	11%
Electricity	(3)	(3)	-20%	(13)	(11)	14%
Third parties	(3)	(2)	42%	(20)	(19)	4%
Maintenance	0	(1)	-118%	(6)	(4)	53%
Other Services	(3)	(2)	11%	(5)	(5)	-5%
Other	(4)	(1)	555%	(22)	(15)	51%
PMSO	(29)	(22)	32%	(130)	(110)	18%
Depreciation and Amortization	(3)	(1)	174%	(10)	(9)	16%
Construction Cost	(89)	(89)	0%	(396)	(267)	48%
Costs and Expenses	(120)	(112)	7%	(536)	(386)	<b>39</b> %

#### Costs and Expenses (R\$ mm)

**Costs and Expenses** totaled R\$120 million in 4Q22 (+7% vs. 4Q21). The 4Q22 **PMSO** recorded R\$29 million (+32% vs. 4Q22), mainly due to the increase in the line of Personnel, related to the collective agreement applied in 2022.

In the annual comparison, Costs and Expenses totaled R\$536 million (+39% vs. 2021), driven by the increase in Construction Cost. The PMSO recorded R\$130 million (+18% vs. 2021).



### EBITDA and Adjusted EBITDA (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Income / (Loss)	26	25	2%	102	100	2%
(-) Financial Result	26	12	127%	79	42	91%
(-) Income tax (current + deferred)	12	14	-15%	47	43	10%
(-) Depreciation and amortization	3	1	174%	10	9	16%
EBITDA	67	52	28%	238	193	24%
EBITDA Margin	71%	72%	-1 p.p	66%	65%	1 p.p
(+) Exclusion of the effects of ICPC 01 / IFRIC 12	(11)	(2)	372%	(51)	(33)	55%
Adjusted EBITDA	56	50	13%	188	160	17%
Adjusted EBITDA Margin	66%	70%	-4 p.p	59%	54%	5 p.p

**EBITDA** reached R\$67 million in 4Q22 (+28% vs. 4Q21) and R\$238 million in 2022 (+24% vs. 2021).

The **EBITDA margin** in 4Q22 reached 71% (-1 p.p. vs. 4Q21) and 66% in 2022 (+1 p.p. vs. 2021).

**Adjusted EBITDA** considers the exclusion of the accounting effects of ICPC 01 (R1) / IFRIC12 (replacement of financial asset revenue by respective net collection) and reached R\$56 million in 4Q22 (+13% vs. 4Q21) and R\$188 million in 2022 (+17% vs. 2021), driven by the increase in the Adjusted NOR.

The **Adjusted EBITDA margin** reached 66% in 4Q22 (-4 p.p. vs. 4Q21) and 59% in 2022 (+5 p.p. vs. 2021).

#### Debt and Leverage (R\$ mm)

	4Q22	4Q21	Δ (%)
Gross Debt	1,253	1,151	<b>9</b> %
Cash and cash equivalents	154	106	45%
Net Debt	1,099	1,045	5%
Leverage	4.6x	5.4x	-0.8x
Adjusted Leverage	6.1x	7.5x	-1.4x

**Gross Debt** grew 9%, due to the disbursements in the period. **Cash and cash equivalents** increased 45% in 4Q22, given the postponement of investments to 2023.



#### 5.2 Companhia de Saneamento do Tocantins S.A. ("Saneatins")



**Location:** 47 municipalities in Tocantins (TO) and 5 municipalities in Pará (PA) **Scope:** implementation, operation and maintenance of water supply and sanitary wastewater services

Type: concession contracts Deadline: varied (until 2049) Phase: Investment

#### **Operational and Financial Highlights (R\$ mm)**

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Revenue	236	206	15%	852	703	21%
Net Operating Revenue	138	119	15%	544	469	16%
Net Construction Revenue	98	86	14%	308	234	31%
Costs and Expenses	(192)	(163)	18%	(671)	(554)	21%
PMSO	(65)	(57)	13%	(262)	(243)	8%
Construction Costs	(97)	(84)	14%	(302)	(230)	31%
Depreciation and amortization	(31)	(21)	46%	(107)	(82)	31%
Financial Result	(44)	(31)	42%	(155)	(116)	35%
Income tax (current + deferred)	0	(4)	n.a.	(9)	(12)	-25%
Net Income	0	8	<b>-96%</b>	17	22	-23%
EBITDA	75	64	18%	289	231	25%
EBITDA Margin	54%	53%	1 p.p	53%	49%	4 p.p

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Active Economies (millions)	648	623	4%	640	611	5%
Water	463	449	3%	458	443	3%
Wastewater	185	174	7%	182	168	8%
Billed Volume (million m <sup>3</sup> )	22	22	2%	87	91	-4%
Water	16	16	1%	61	65	-6%
Wastewater	7	6	5%	26	26	-1%
Delinquency Rate (%)	1.47%	1.94%	-0.47 p.p.	1.47%	1.94%	-0.47 p.p.

#### Net Operating Revenue (R\$ mm)

**NOR** totaled R\$138 million in 4Q22, an increase of 15% compared to 4Q21. This increase is due to (i) an increase of 25,000 new Active Economies, (ii) an average tariff increase from R\$ 6.03 to R\$ 6.97 (+16%) due to the tariff adjustment applied in November 2021; and (iii) 2%



increase in billed volume. **Net Construction Revenue** reached R\$98 million in 4Q22, an increase of 14%, due to the acceleration of investments in the period.

In the annual comparison, Net Operating Revenue totaled R\$544 million in 2022 (+16%) and Net Construction Revenue reached R\$308 million (+31%).

#### Costs and Expenses (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Personnel	(28)	(24)	18%	(104)	(94)	10%
Materials	(6)	(5)	18%	(25)	(20)	21%
Services	(18)	(16)	12%	(68)	(69)	-1%
Electricity	(8)	(6)	25%	(32)	(31)	1%
Third parties	(1)	2	n.a.	(18)	(18)	5%
Maintenance	(1)	(1)	-18%	(3)	(3)	-17%
Other Services	(9)	(11)	-16%	(15)	(16)	-7%
Other	(12)	(12)	0%	(66)	(60)	10%
PMSO	(65)	(57)	12%	(262)	(243)	8%
Depreciation and Amortization	(31)	(21)	46%	(107)	(82)	31%
Construction Cost	(97)	(84)	14%	(302)	(230)	31%
Costs and Expenses	(192)	(163)	18%	(671)	(555)	21%

**Costs and Expenses** totaled R\$192 million in 4Q22 (+18% vs. 4Q21), mainly driven by the increase in construction cost. The 4Q22 **PMSO** recorded R\$65 million (+12% vs. 4Q21), mainly due to the increase in the line of Personnel, related to the collective agreement applied in 2022, and increase in headcount.

In the annual comparison, Costs and Expenses totaled R\$672 million in 2022 (+21% vs. 2021) and PMSO reached R\$262 million (+8% vs. 2021).

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Income / (Loss)	0	8	-96%	17	22	-23%
(-) Financial Result	44	31	42%	155	116	35%
(-) Income tax (current + deferred)	(0)	4	n.a.	9	12	-25%
(-) Depreciation and amortization	31	21	46%	107	82	31%
EBITDA	75	64	18%	289	231	25%
EBITDA Margin	54%	53%	1 p.p	53%	49%	4 p.p

#### EBITDA (R\$ mm)

**EBITDA** reached R\$75 million in 2022 (+18% vs. 4Q21) and R\$289 million in 2022 (+25% vs. 2021), driven by the increase in NOR.

The **EBITDA margin** in 4Q22 reached 54% (+1 p.p. vs. 4Q21) and 53% in 2022 (+4 p.p. vs. 2021).



#### Debt and Leverage (R\$ mm)

	4Q22	4Q21	Δ (%)
Gross Debt	788	759	4%
Cash and cash equivalents	140	167	-16%
Net Debt	647	592	<b>9</b> %
Leverage	2.2x	2.6x	-0.4x

**Gross Debt** totaled R\$788 million, an increase of 4% when compared to 4Q21, mainly due to fundraising resulting from financing agreements with Caixa and BTG.

**Cash and cash equivalents** totaled R\$140 million in 4Q22, a reduction of 16% compared to 4Q21, mainly due to the intensification of investments applied to the expansion of water and wastewater service coverage.

Given the Company's cash position, **Net Debt** totaled R\$ 647 million in 4Q22, an increase of 9% compared to 4Q21.



# 5.3 BRK Ambiental – Metropolitan Region of Maceió S.A. ("RMM")



**Location:** Maceió + 12 municipalities in Alagoas (AL) | Maceió Metropolitan Region **Scope:** implementation, operation and maintenance of water and wastewater services **Type:** Full concession **Deadline:** 2056

Deaume. 2000

Phase: Investment

#### **Operational and Financial Highlights (R\$ mm)**

4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
174	205	-15%	638	318	101%
123	93	31%	417	171	144%
51	112	-54%	221	147	50%
(152)	(208)	-27%	(638)	(345)	85%
(81)	(81)	0%	(347)	(169)	105%
(50)	(110)	-54%	(216)	(144)	50%
(20)	(17)	23%	(74)	(32)	134%
(14)	(13)	7%	(48)	(65)	-27%
(3)	5	n.a.	16	31	-49%
5	(10)	n.a.	(32)	(61)	-48%
42	14	195%	74	5	n.a.
34%	15%	19 p.p.	18%	3%	15 p.p.
	174 123 51 (152) (81) (50) (20) (14) (3) 5 5	174     205       123     93       51     112       (152)     (208)       (81)     (81)       (50)     (110)       (20)     (17)       (14)     (13)       (3)     5       5     (10)       42     14	174         205         -15%           123         93         31%           51         112         -54%           (152)         (208)         -27%           (81)         (81)         0%           (50)         (110)         -54%           (20)         (17)         23%           (14)         (13)         7%           (3)         5         n.a.           5         (10)         n.a.           42         14         195%	174         205         -15%         638           123         93         31%         417           51         112         -54%         221           (152)         (208)         -27%         (638)           (81)         (81)         0%         (347)           (50)         (110)         -54%         (216)           (20)         (17)         23%         (74)           (14)         (13)         7%         (48)           (3)         5         n.a.         16           5         (10)         n.a.         (32)           42         14         195%         74	174         205         -15%         638         318           123         93         31%         417         171           51         112         -54%         221         147           (152)         (208)         -27%         (638)         (345)           (81)         (81)         0%         (347)         (169)           (50)         (110)         -54%         (216)         (144)           (20)         (17)         23%         (74)         (32)           (14)         (13)         7%         (48)         (65)           (3)         5         n.a.         16         31           5         (10)         n.a.         (32)         (61)           42         14         195%         74         5

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Active Economies (millions)	519	476	<b>9</b> %	503	229	120%
Water	396	376	5%	388	180	116%
Wastewater	123	100	23%	115	49	135%
Billed Volume (million m <sup>3</sup> )	16	15	12%	62	27	131%
Water	12	11	8%	47	21	127%
Wastewater	4	3	29%	15	6	143%
Delinquency Rate (%)	3.43%	n.a.	-	3.43%	n.a.	-

**Net Revenue** reached R\$174 million in 4Q22 (-15% vs. 4Q21) and R\$638 million in 2022 (+101% vs. 2021). **Net Construction Revenue** reached R\$51 million in 4Q22 (-54% vs. 4Q21), and R\$221 million in 2022 (+50% vs. 2021).

<sup>29</sup> Includes capitalized interest decurring from the grant fee debt payment amounting R\$ 83 million in 4T21



Excluding capitalized interest decurring from the grant fee debt payment amounting R\$ 83 million in 4T21, that were accounted via Construction Cost, Net Revenue was 42% up when compared to 4Q21, and 172% up when compared to 2021. Construction Revenue increased 78% when compared to 4Q21 and 248% when compared to 2021, due to investments in the period.

**NOR** totaled R\$123 million in 4Q22 (+31%), due to (i) the increase of 43,000 new Active Economies; (ii) an average tariff increase from R\$6.77 to R\$7.71 (+14%), due to the tariff adjustment applied in December 2022; and (iii) 12% increase in billed volume.

In 2022, NOR totaled R\$ 417 million (+144% vs. 2021).

	4Q22	4 <b>Q</b> 21	Δ (%)	2022	2021	Δ (%)
Personnel	(10)	(12)	-11%	(43)	(33)	31%
Materials	(53)	(51)	4%	(203)	(96)	112%
Services	(16)	(11)	43%	(51)	(20)	155%
Electricity	(2)	(2)	1%	(9)	(3)	261%
Third parties	(6)	(3)	91%	(26)	(8)	227%
Maintenance	(1)	(2)	-63%	(4)	(4)	23%
Other Services	(7)	(4)	100%	(12)	(6)	94%
Other	(2)	(7)	-70%	(51)	(21)	145%
PMSO <sup>30</sup>	(81)	(81)	0%	(347)	(169)	105%
Depreciation and Amortization	(20)	(17)	23%	(74)	(32)	134%
Construction Cost	(50)	(110)	-54%	(216)	(144)	50%
Costs and Expenses	(152)	(208)	-27%	(638)	(345)	85%

#### Costs and Expenses (R\$ mm)

**Costs and Expenses** totaled R\$152 million in 4Q22 (-27% vs. 4Q21). The 4Q22 **PMSO** recorded R\$81 million, stable vs. 4Q21.

In the annual comparison, Costs and Expenses totaled R\$638 million in 2022 (+85%), given a significant increase in construction cost, representing the increase in investments. The PMSO totaled R\$347 million (+105% vs. 2021), driven by higher expenses with Materials and Third-Party Services, as a result of the expansion of service coverage, that considers a full year of operations.

### EBITDA (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Income / (Loss)	5	(10)	n.a.	(32)	(61)	-48%
(-) Financial Result	14	13	7%	48	65	-27%
(-) Income tax (current + deferred)	3	(5)	n.a.	(16)	(31)	-49%
(-) Depreciation and amortization	20	17	23%	74	32	134%
EBITDA	42	14	195%	74	5	n.a.
EBITDA Margin	34%	15%	19 p.p.	18%	3%	15 p.p

EBITDA reached R\$42 million in 4Q22 (+195% vs. 4Q21) and R\$74 million in 2022.

<sup>30</sup> PMSO (Personnel, Materials, Services and Others) = Costs and Expenses, excluding construction costs and depreciation and amortization expenses



The **EBITDA margin** in 4Q22 reached 34% (+19 p.p. vs. 4Q21), growth that was expected given the pace of development of the asset, reaching 18% in 2022.

### Debt (R\$ mm)

	4Q22	4Q21	Δ (%)
Gross Debt	1,866	1,810	3%
Cash and cash equivalents	16	10	59%
Net Debt	1,850	1,800	3%

**Gross Debt** grew by 3%, impacted by the second issuance of debentures in the amount of R\$1.95 billion. **Cash and cash equivalents** increased 59% compared to 4Q21.



### 5.4 BRK Ambiental – Goiás S.A.



Location: 4 municipalities in Goiás (GO)

**Scope:** exploration and operation of wastewater collection and treatment services and commercial management

**Type:** sub-delegation of public wastewater services with Saneago **Deadline:** 2041

Phase: Maturity

### **Operational and Financial Highlights (R\$ mm)**

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Revenue	156	165	-6%	581	480	21%
Net Operating Revenue	57	47	22%	215	175	23%
Net Construction Revenue	99	118	-17%	366	306	20%
Costs and Expenses	(135)	(148)	- <b>9</b> %	(500)	(413)	21%
PMSO	(24)	(19)	24%	(86)	(68)	28%
Construction Costs	(97)	(116)	-17%	(358)	(300)	20%
Depreciation and amortization	(14)	(12)	14%	(55)	(45)	21%
Financial Result	(30)	(29)	3%	(118)	(81)	46%
Income tax (current + deferred)	3	4	-26%	12	4	223%
Net Income	(6)	(8)	-26%	(24)	(9)	161%
Adjusted Net Operating Revenue	38	31	22%	143	116	23%
EBITDA	35	30	19%	136	113	21%
EBITDA Margin	62%	64%	-2 p.p	63%	65%	-2 р.р
Adjusted EBITDA	24	20	19%	91	75	21%
Adjusted EBITDA Margin	62%	64%	-2 p.p	63%	65%	-2 р.р
	4 <b>Q</b> 22	4Q21	Δ (%)	2022	2021	Δ (%)
Active Wastewater Economies (millions)	188	170	11%	182	163	12%

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Active Wastewater Economies (millions)	188	170	11%	182	163	12%
Billed Wastewater Volume (million m <sup>3</sup> )	6	5	14%	23	20	13%
Delinquency Rate (%)	2.34%	1.95%	0.39 p.p.	2.34%	1.95%	0.39 p.p.



#### Net Revenue and Adjusted Net Revenue (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Revenue	156	165	-6%	581	480	21%
(-) Net Construction Revenue	(99)	(118)	-17%	(366)	(306)	20%
Net Operating Revenue	57	47	22%	215	175	23%
(-) % non-controlling interest	(19)	(16)	22%	(72)	(58)	23%
Adjusted Net Operating Revenue	38	31	22%	143	116	23%

**Net Revenue** reached R\$156 million in 4Q22 (-6% vs. 4Q21) and R\$581 million in 2022 (+21% vs. 2021). **Net Construction Revenue** reached R\$99 million (-17% vs. 4Q21) and R\$366 million (+20% vs. 2021), with **NOR** totaling R\$57 million in 4Q22 (+22% vs. 4Q21) and R\$215 million in 2022 (+23% vs. 2021).

**Adjusted NOR** is composed of the NOR and considers only the share of BRK in the asset, disregarding the share of non-controlling shareholders.

**Adjusted NOR** totaled R\$38 million in 4Q22 (+22% vs. 4Q21) and, in 2022, R\$105 million (+24% vs. 2021), due to: (i) an increase of 18,000 Active Economies, with the advance in service coverage; and (ii) tariff growth, due to inflationary adjustments and rebalancing applied in the period.

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Personnel	(10)	(8)	25%	(37)	(29)	27%
Materials	(4)	(2)	41%	(11)	(6)	85%
Services	(6)	(4)	<b>39</b> %	(21)	(15)	33%
Electricity	(0)	(1)	-31%	(3)	(3)	17%
Third parties	(1)	0	-493%	(10)	(6)	63%
Maintenance	(0.4)	(0)	51%	(1)	(2)	-25%
Other Services	(4)	(3)	5%	(6)	(5)	24%
Other	(4)	(4)	-4%	(18)	(17)	3%
PMSO	(24)	(19)	24%	(86)	(68)	28%
Depreciation and Amortization	(14)	(12)	14%	(55)	(45)	21%
Construction Cost	(97)	(116)	-17%	(358)	(300)	20%
Costs and Expenses	(135)	(148)	<b>-9%</b>	(500)	(413)	21%

#### Costs and Expenses (R\$ mm)

**Costs and Expenses** totaled R\$135 million in 4Q22 (-9% vs. 4Q21). The 4Q22 **PMSO** recorded R\$24 million (+24% vs. 4Q21), driven by higher expenses with Materials, mainly chemicals.

In the annual comparison, Costs and Expenses totaled R\$500 million in 2022 (+21% vs. 2021), given a significant increase in construction cost, and the PMSO was R\$86 million (+28% vs. 2021).



### EBITDA and Adjusted EBITDA (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Income / (Loss)	(6)	(8)	-26%	(24)	(9)	161%
(-) Financial Result	30	29	3%	118	81	46%
(-) Income tax (current + deferred)	(3)	(4)	-26%	(12)	(4)	223%
(-) Depreciation and amortization	14	12	14%	55	45	21%
EBITDA	35	30	<b>19%</b>	136	113	21%
EBITDA Margin	62%	64%	-2 p.p	63%	65%	-2 p.p
(+) % non-controllers	(12)	(10)	19%	(45)	(38)	21%
Adjusted EBITDA	24	20	19%	91	75	21%
Adjusted EBITDA Margin	62%	64%	-2 p.p	63%	65%	-2 p.p

**EBITDA** reached R\$35 million in 4Q22 (+19% vs. 4Q21) and R\$136 million in 2022 (+21% vs. 2021).

The **EBITDA margin** in 4Q22 reached 62% (-2 p.p. vs. 4Q21) and 63% in 2022 (-2 p.p. vs. 2021). **Adjusted EBITDA** considers only the result attributed to the controlling shareholders and reached R\$24 million in 4Q22 (+19% vs. 4Q21) and R\$91 million in 2022 (+21% vs. 2021), driven

by the increase in the Adjusted NOR.

**The Adjusted EBITDA margin** in 4Q22 reached 62% (-2 p.p. vs. 4Q21) and 63% in 2022 (-2 p.p. vs. 2021).

### Debt and Leverage (R\$ mm)

	4Q22	4 <b>Q</b> 21	Δ (%)
Gross Debt	737	697	6%
Cash and cash equivalents	24	24	1%
Net Debt	713	673	6%
Leverage	5.2x	6.0x	-0.8x
Adjusted Leverage	5.5x	6.3x	-0.8x

**Gross Debt** increased 6% when compared to 4Q21, due to disbursements for financing long-term projects. **Cash and cash equivalents** remained stable in the period.









Location: municipality of Limeira (SP)

**Scope:** concession of public water supply services, and collection, treatment, and final destination of wastewater

Type: Full concession

Deadline: 2039

Phase: Maturity

#### **Operational and Financial Highlights (R\$ mm)**

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Revenue	65	57	15%	243	206	18%
Net Operating Revenue	53	47	15%	198	170	16%
Net Construction Revenue	11	10	15%	45	36	23%
Costs and Expenses	(48)	(40)	20%	(194)	(165)	18%
PMSO	(31)	(25)	24%	(129)	(112)	15%
Construction Costs	(11)	(10)	15%	(44)	(36)	23%
Depreciation and amortization	(6)	(5)	10%	(22)	(18)	23%
Financial Result	(3)	(4)	-14%	(17)	(14)	27%
Income tax (current + deferred)	(4)	(4)	-5%	(10)	(10)	4%
Net Income	10	8	13%	22	18	17%
EBITDA	23	22	4%	70	59	19%
EBITDA Margin	42%	47%	-5 p.p	36%	35%	1 p.p
Adjusted EBITDA <sup>31</sup>	27	26	5%	89	75	18%
Adjusted EBITDA Margin	51%	56%	-5 p.p	45%	44%	1 p.p

	4Q22	4 <b>Q</b> 21	Δ (%)	2022	2021	Δ (%)
Active Economies (millions)	259	254	2%	257	252	2%
Water	130	127	2%	129	126	2%
Wastewater	129	126	2%	128	125	2%
Billed Volume (million m <sup>3</sup> )	11	11	3%	45	44	1%
Water	6	5	3%	22	22	1%
Wastewater	6	6	3%	23	22	1%
Delinquency Rate (%)	0.36%	0.50%	-0.14 р.р.	0.36%	0.50%	-0.14 p.p.

<sup>&</sup>lt;sup>31</sup> EBITDA excluding Variable Grant



**Net Revenue** reached R\$65 million in 4Q22 (+15% vs. 4Q21) and R\$243 million in 2022 (+18% vs. 2021). **Net Construction Revenue** reached R\$11 million (+15% vs. 4Q21) and R\$45 million in 2022 (+23% vs. 2021), with **NOR** totaling R\$53 million in 4Q22 (+15% vs. 4Q21) and R\$198 million in 2022 (+16% vs. 2021).

#### Costs and Expenses (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Personnel	(9)	(7)	24%	(34)	(28)	19%
Materials	(4)	(3)	8%	(17)	(12)	<b>40</b> %
Services	(10)	(8)	24%	(40)	(36)	13%
Electricity	(5)	(3)	39%	(20)	(16)	27%
Third parties	(3)	(2)	27%	(13)	(12)	6%
Maintenance	(0.8)	(0)	63%	(3)	(2)	14%
Other Services	(2)	(2)	-16%	(4)	(5)	-17%
Other	(8)	(6)	33%	(38)	(35)	7%
PMSO	(31)	(25)	24%	(129)	(112)	15%
Depreciation and Amortization	(6)	(5)	10%	(22)	(18)	23%
Construction Cost	(11)	(10)	15%	(44)	(36)	23%
Costs and Expenses	(48)	(40)	20%	(194)	(165)	18%

**Costs and Expenses** totaled R\$48 million in 4Q22 (+20% vs. 4Q21). The 4Q22 **PMSO** recorded R\$31 million (+31% vs. 4Q21), driven by Personnel expenses, related to the collective agreement applied in 2022.

In the annual comparison, Costs and Expenses totaled R\$194 million in 2022 (+18% vs. 2021), given an increase in construction cost, and the PMSO was R\$129 million (+15% vs. 2021).

### EBITDA (R\$ mm)

	4Q22	4Q21	Δ (%)	2022	2021	Δ (%)
Net Income / (Loss)	10	8	13%	22	18	17%
(-) Financial Result	3	4	-14%	17	14	27%
(-) Income tax (current + deferred)	4	4	-5%	10	10	4%
(-) Depreciation and amortization	6	5	10%	22	18	23%
EBITDA	23	22	4%	70	59	19%
EBITDA Margin	42%	47%	-5 p.p	36%	35%	1 р.р

**EBITDA** reached R\$23 million in 4Q22 (+4% vs. 4Q21) and R\$70 million in 2022 (+19% vs. 2021).

The **EBITDA margin** in 4Q22 reached 42% (-5 p.p. vs. 4Q21) and 36% in 2022 (+1 p.p. vs. 2021).





### Debt and Leverage (R\$ mm)

	4Q22	4 <b>Q</b> 21	Δ (%)
Gross Debt	171	163	5%
Cash and cash equivalents	25	25	2%
Net Debt	146	138	5%
Leverage	2.1x	2.3x	-0.2x

**Gross Debt** grew by 5%, due to disbursements in the period. **Cash and cash equivalents** remained stable.



### 6. Attachments

### BRK Ambiental Participações S.A. | Income Statement (R\$ thousand)

The following table reflects BRK's accounting consolidation for the results of 2022.

Income Statement (R\$ thousand)	Recife	Saneatins	Goiás	Limeira	Maceió	Other SPEs	BRK Consolidated
Net Revenue Net Operating Revenue	<b>764,224</b> 359,361	<b>852,502</b> 544,203	<b>580,854</b> 215,221	<b>242,804</b> 198,071	<b>637,899</b> 417,045	<b>1,400,301</b> 1,055,518	
Costs and Expenses	(535,789)	(671,341)	(499,538)	(193,957)	(637,869)	(1,047,213)	(3,585,707)
Costs and Expenses	(129,872)	(261,734)	(86,464)	(128,592)	(347,468)	(525,754)	(1,479,884)
Costs of Services	(89,307)	(143,630)	(53,558)	(91,053)	(270,738)	(309,099)	(957,385)
G&A Expenses	(40,565)	(118,104)	(32,906)	(37,539)	(76,730)	(216,655)	(522,499)
Construction Costs	(395,940)	(302,134)	(358,320)	(43,838)	(216,437)	(337,861)	(1,654,529)
Depreciation and Amortization	(9,977)	(107,474)	(54,754)	(21,527)	(73,964)	(183,599)	(451,294)
Financial Result	(79,480)	(155,457)	(117,670)	(17,262)	(47,578)	(321,738)	(739,186)
Equity Accounted Investment	-	-	-	-	-	(8,827)	(8,827)
Income tax (current and deferred)	(47,206)	(8,950)	12,209	(9,936)	15,877	(77,308)	(115,314)
Net Income / (Loss)	101,749	16,754	(24, 145)	21,649	(31,670)	(54,786)	29,550

Financial Metrics	Recife	Saneatins	Goiás	Limeira	Maceió	Other SPEs	<b>BRK Consolidated</b>
Net Income / (Loss)	101,749	16,754	(24, 145)	21,649	(31,670)	n.a.	29,550
(-) Financial Result	79,480	155,457	117,670	17,262	47,578	n.a.	739,186
(-) Income tax (current and deferred)	47,206	8,950	(12,209)	9,936	(15,877)	n.a.	115,314
(-) Depreciation and Amortization	9,977	107,474	54,754	21,527	73,964	n.a.	451,294
EBITDA	238,412	288,635	136,071	70,374	73,994	n.a.	1,335,345
EBITDA Margin	66.3%	53.0%	63.2%	35.5%	17.7%	n.a.	47.9%
Gross Debt	1,252,534	787,845	736,801	170,639	1,865,956	5,372,142	10, 185, 916
Availabilities	153,684	140,489	23,771	25,105	15,916	715,706	1,074,671
Net Debt	1,098,850	647,356	713,030	145,533	1,850,040	4,656,436	9,111,245
Net Debt / EBITDA	4.6x	2.2x	5.2x	2.1x	n.a.	n.a.	7.0x


## BRK Ambiental Participações S.A. | Balance Sheet - Assets (R\$ thousand)

Assets	December 31th, 2022	December 31th, 2021
Current assets		
Cash and cash equivalents	913,467	1,099,887
Trade accounts receivable, net	898,660	617,451
Related parties	5,055	15,700
Advances to suppliers	10,599	24,833
Taxes recoverable	98,127	71,975
Dividends and interest on capital receivable	5,867	5,867
Inventories	41,837	41,722
Other assets	16,727	22,051
	1,990,339	1,899,486

Assets from discontinued operations	32,377	-
Non-current assets		
Trade accounts receivable, net	3,621,272	3,249,054
Restricted funds	93,846	79,605
Derivative financial instruments	67,358	-
Taxes recoverable	133,462	92,014
Related parties	30,943	2,588
Deferred income tax and social contribution	218,654	211,560
Judicial deposits	45,218	33,268
Other assets	46,922	49,208
—	4,257,675	3,717,297

71,308	80,050
51,091	46,457
80,424	85,364
1,815,680	1,237,126
211,706	146,307
7,246,554	6,415,783
13,734,438	11,728,384
	51,091 80,424 1,815,680 211,706 7,246,554

Total assets	15,757,154	13,627,870



## BRK Ambiental Participações S.A. | Balance Sheet - Liabilities (R\$ thousand)

Liabilities and equity	December 31th, 2022	December 31th, 2021
Current liabilities		
Trade payables	232,259	274,797
Loans and Borrowings	250,208	242,263
Lease liabilities	64,153	41,167
Debentures	1,035,520	211,346
	52,962	-
Salaries and payroll charges	186,102	148,715
Taxes payable	78,818	145,848
Deferred PIS, COFINS and ISS	30,039	13,219
Concession rights payable	19,060	18,246
	21,899	-
Dividends and interest on capital payable	1,867	22,993
Other liabilities	9,164	14,308
	1,982,051	1,132,902
Liabilities from discontinued operations	28,762	
	.,	
Non-current liabilities		
	34,637	-
Loans and Borrowings	4,160,225	3,103,614
Lease liabilities	165,949	116,132
Debentures	4,456,899	4,601,929
Related parties	182,000	104,002
Deferred PIS, COFINS and ISS	330,879	238,642
Deferred income tax and social contributior	675,295	606,089
Provisions for contingencies	21,199	20,326
Concession rights payable	213,578	204,044
Dividends and interest on capital payable	14,368	13,171
Post-employment benefit obligations	29,724	29,148
Other liabilities	32,530	26,878
	10,317,283	9,063,975
<b>F</b> . 12		
Equity Capital	4,008,806	4,008,806
Capital reserve	4,008,808	4,008,800
Revenue reserve	571,325	561,898
Adjustments to equity valuation	-1,250,374	-1,241,048
Non-controlling interests	57,024	60,767
	3,429,058	3,430,993
Total liabilities and equity	15.757.154	13.627.870
Total liabilities and equity	15,757,154	13,627,87



# BRK Ambiental Participações S.A. | Income Statement (R\$ thousand)

	4Q22	2022	4Q21	2021
Continuing operations				
Net service and sales revenue	1,184,279	4,478,584	1,117,150	3,440,570
Costs of services and sales	(774,707)	(2,956,214)	(806,968)	(2,254,688)
Gross profit	409,572	1,522,370	310,182	1,185,882
Operating income (expenses)				
General and administrative	(190,479)	(630,994)	(139,747)	(534,516)
Allowance for expected losses from doubtful accounts	(2,623)	(51,316)	(2,352)	(37,316)
Other income (expenses), net	7,679	52,813	7,995	19,148
Equity in the results of jointly-controlled subsidiaries	86	(8,822)	1,055	(2,645)
Profit from operations	224,235	884,051	177,133	630,553
Finance result		004,001	111,155	030,333
Finance income	62,207	344,808	26,757	100,252
Finance costs	(260,309)	(1,083,994)	(128,021)	(574,656)
Finance result, net	(198,102)	(739,186)	(101,264)	(474,404)
Profit before income tax and social contribution	26,133	144,865	75,869	156,149
Current income tax and social contribution	(11,389)	(58,240)	(12,791)	(55,945)
Deferred income tax and social contribution	(9,729)	(57,074)	(21,419)	(6,861)
Profit from continuing operations	5,015	29,551	41,659	93,343
Discontinued operations	(39,897)	(42,372)	(856)	(6)
-				
Profit from continuing and discontinued operations	(34,882)	(12,821)	40,803	93,337
Attributable to				
Company's stockholders	(35,336)	(12,221)	42,398	91,147
Non-controlling interests	454	(600)	(1,595)	2,190
_	(34,882)	(12,821)	40,803	93,337



## BRK Ambiental Participações S.A. | Cash Flow (R\$ thousand)

Cash flows from operating activities	2022	202
Profit (loss) before income tax and social contribution	144,865	156,14
Profit before income tax and social contribution from discontinued operations	(45,516)	(2,348
Adjustments		
Depreciation and amortization	384,167	277,76
Amortization of right-of-use asset	67,124	44,39
Residual value of property and equipment and intangible asset disposed of	675	2,56
Residual value of right-of-use assets disposed of	(2,766)	(10,024
Share of profit (or loss) from continuing operations	8,822	2,64
Share of profit (or loss) from discontinued operations		2,07
Write-off of provivio for loss on investments of discontinued operations	54.246	(4,092
Allowance for expected losses	51,316	37,31
Provision for contingencies Losses on financial derivative instruments	11,217	11,98
Financial investment income	(6,750) (19,086)	(21.06)
Construction profit margin	(34,637)	(21,966) (26,509
Employees benefits	4,271	4,70
Adjustment to present value	35,699	30,29
Interest and monetary and foreign exchange variations, net	757,395	476,87
	(4,634)	(3,612
	1,352,162	978,19
Adjustment for the reconciliation of profit for the year of discontinued operations	44,388	4,59
Changes in assets and liabilities		
Trade accounts receivable	(577,764)	(329,394
Advances to suppliers	14,234	(9,50
Taxes recoverable	(68,010)	(38,23
Inventories	(837)	(8,90
Judicial deposits	(12,405)	(19,41
Other assets	9,323	12,16
Trade payables	59,699	47,28
Salaries and payroll charges	38,059	11,00
Taxes payable	(57,181)	49,49
Deferred PIS, COFINS and ISS	66,014	(13,40
Concession rights payable	(14,942)	(13,30
Provisions for contingencies	(10,260)	(13,72
Related parties	(47,161)	(18,97
Other liabilities	628	(11,48
Cash provided by operations	795,947	626,40
Income tax and social contribution paid Net cash provided by operating activities	(67,606) 728,341	(64,73) 561,67
Net cash provided by (used in) discontinued operating activities	(589)	2,26
Total net cash provided by operating activities	727,752	563,94
Restricted funds	4,845	1,184,39
Acquisitions of property and equipment	(10,389)	(9,30
Acquisitions of contract assets and intangible assets	(1,444,664)	(2,348,598
Net cash provided by (used in) investing activities	(1,450,208)	(1,173,499
	(11,385)	(10,542
Total net cash provided by (used in) investing activities	(1,461,593)	(1,184,041
Dividends and interest on capital paid	(1,259)	(3,373
Proceeds from debts	1,192,114	468,83
Transaction cost on proceeds from debts	(1,572)	(1,21
Repayment of debts	(198,626)	(334,34
Interest paid on debts	(305,717)	(243,25
Proceeds from debentures	(28,193) 3,948,661	1,189,00
Transaction cost on proceeds from debentures	(163,338)	(12,96
Amortization of debentures	(3,183,002)	(271,68
Interest paid on debentures	(691,432)	(298,44
Amortization of leasing	(88,287)	(61,39
Related parties	69,905	43,17
Net cash provided by (used in) financing activities	549,254	474,33
Net cash used in discontinued financing activities	(1,250)	(1,73
Tetel wat each waaridad by (used in) firewain a sticking	548,004	472,59
Cash and cash equivalents of subsidiaries excluded from consolidation, net	(582)	
Cash and cash equivalents of subsidiaries excluded from consolidation, net Net increase (decrease) in cash and cash equivalents	(186,419)	
Total net cash provided by (used in) financing activities Cash and cash equivalents of subsidiaries excluded from consolidation, net Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period		(147,507 1,247,39 1,099,88



# BRK Ambiental Participações S.A. | Operational Indicators<sup>32</sup>

	4Q22	4 <b>Q</b> 21	Δ (%)	2022	2021	Δ (%)
Active Economies (Thousand)	2,959	2,830	5%	2,912	2,546	14%
Water	1,425	1,376	4%	1,406	1,168	20%
Wastewater	1,534	1,454	5%	1,506	1,379	9%
Billed Volume (million m <sup>3</sup> )	108	103	5%	421	381	10%
Water	50	49	3%	196	173	14%
Wastewater	58	54	7%	225	209	8%
Delinquency Rate (%)	2.1%	2.4%	-0.3 p.p.	2.1%	2.4%	-0.3 p.p.
Losses (%)	35.5%	34.5%	+1 p.p.	35.3%	35.2%	-
Employees (#) <sup>33</sup>	6,350	6,055	5%	6,350	6,055	5%

<sup>32</sup> Includes the number of average active economies and average billed volume for each period, considering BRK's participation (%) in the assets and does not include RMR and Araguaia data (discontinued operation) 33 Considers 100% of all BRK SPEs



# RMR | Balance Sheet (R\$ thousand)

Assets	2022	2021	Liabilities and equity	2022	2021
Current Assets			Current Liabilities		
Cash and cash equivalents	96,106	56,740	Trade payables	32,289	37,264
Trade accounts receivable	201,408	44,459	Loans and borrowings	63,181	49,337
Taxes recoverable	3,790	4,070	Lease liabilities	9,951	6,284
Inventories	12,245	8,989	Salaries and payroll charges	18,607	17,605
Advances to suppliers	4,072	7,504	Taxes payable	3,738	4,344
Other assets	1,783	3,344	Deferred PIS, COFINS	15,196	1,300
			Dividends payable	67,432	44,086
	319,404	125,106			
				210,394	160,220
Non-current assets			Non-current Liabilities		
Trade accounts receivable	2,276,827	1,927,943	Loans and Borrowings	1,166,329	1,083,480
Restricted funds	57,578	49,054	Lease liabilities	13,073	11,684
Related parties		1,692	Deferred income tax and social contribution	190,945	144,850
Judicial deposits	6,852	12,201	Deferred PIS, COFINS	209,183	177,539
Other assets	884	1,201	Provisions for contingencies	2,594	2,024
			Related parties	414,143	158,535
	2,342,141	1,992,091	Post-employment benefit obligations	1,718	1,766
				1,997,985	1,579,878
Property and equipment	8,189	10.240	Equity		
Right-of-use lease	21,094	17.019	Capital	250.543	250.543
Intangible assets	2.406	1.777	Revenue reserve	234.292	155.889
		.,	Adjustments to equity valuation	20	(297)
	2,373,830	2,021,127			· · · ·
	2,073,030	2,021,127		484,855	406,135
Total assets	2.693.234	2.146.233	Total liabilities and equity	2,693,234	2,146,233

## RMR | Income Statement (R\$ thousand)

	2022	2021
Net service revenue	764,223	570,340
Costs of services	(495,402)	(349,424)
Gross profit	268,821	220,916
Operating income (expenses)		
General and administrative	(40,636)	(39,784)
Other income (expenses), net	250	3,182
Profit from operations	228,435	184,314
Finance result		
Finance income	4,956	2,837
Finance costs	(84,436)	(44,409)
Finance result, net	(79,480)	(41,572)
Profit before income tax and social contribution	148,955	142,742
Current income tax and social contribution	(1,274)	(1,862)
Deferred income tax and social contribution	(45,932)	(41,156)
Profit	101,749	99,724
Profit attributable to shareholders (R\$/share)	2.53	2.48



# Saneatins | Balance Sheet (R\$ thousand)

Assets	2022	2021	Liabilities and equity	2022	2021
Current assets			Current liabilities		
Cash and cash equivalents	118,122	148,331	Loans and Borrowings	40,791	38,287
Trade accounts receivable, net	99,353	92,590	Trade payables	40,514	52,955
Advances to suppliers	98	243	Lease liabilities	11,931	8,148
Taxes recoverable	19,707	9,301	Debentures		109,782
Inventories	5,982	7,573	Salaries and payroll charges	29,662	24,654
Other assets	3,329	3,359	Taxes payable	38,033	26,193
			Dividends payable	3,871	5,579
	246,591	261,397	Other liabilities	2,093	2,032
				166,895	267,630
Non-current assets			Non-current liabilities		
Trade accounts receivable, net	34,880	30,707	Loans and Borrowings	665,844	556,254
Restricted funds	22,367	18,324	Lease liabilities	69,279	46,382
Taxes recoverable	26,191	23,156	Related parties	948,013	734,849
Deferred income tax and social contribution	49,316	59,994	Taxes payable	468	1,443
Judicial deposits	27,572	13,619	Provisions for contingencies	6,640	6,602
Other assets	1,757	1,820	Post-employment benefit obligations	18,717	20,288
	162.083	147,620	Other liabilities	3,889	4,737
	102,085	147,020		1,712,850	1,370,555
Investment properties	51.091	46.457	Equity		
Property and equipment	42,979	43,053	Capital	67,817	67,817
Contract assets	343.156	307.561	Capital reserve	1.140	1.140
Right-of-use lease	73,281	49,393	Revenue reserve	30,712	17,829
Intangible assets	1,076,695	883,475	Adjustments to equity valuation	16,462	13,985
	1,749,285	1,477,559		116,131	100,771
Total assets	1,995,876	1,738,956	Total liabilities and equity	1,995,876	1,738,956

## Saneatins | Income Statement (R\$ thousand)

	2022	2021
Net service revenue	852,503	703,479
Costs of services	(545,968)	(438,734)
Gross profit	306,535	264,745
Operating income (expenses)		
General and administrative	(121,904)	(112,642)
Allowance for expected losses from doubtful accounts	(8,823)	(10,004)
Other income (expenses)	5,353	7,173
Profit from operations	181,161	149,272
Finance result		
Finance income	22,783	19,307
Finance costs	(178,240)	(134,857)
Finance result, net	(155,457)	(115,550)
Profit before income tax and social contribution	25,704	33,722
Current income tax and social contribution	(161)	(3,673)
Deferred income tax and social contribution	(8,789)	(8,220)
Profit from operations	16,754	21,829
Profit attributable to shareholders (R\$/share)	6.66	8.67



#### RMM | Balance Sheet (R\$ thousand)

Assets	2022	2021	Liabilities and equity	2022	2021
Current assets			Current liabilities		
Cash and cash equivalents	15,916	10,028	Trade payables	45,722	39,269
Trade accounts receivable, net	124,314	70,119	Lease liabilities	9,532	3,976
Taxes recoverable	6,186	5,463	Debentures		17,590
Inventories	8,976	9,688	Salaries and payroll charges	9,807	7,131
Anticipated expenses	1,050	1,650	Taxes payable	3,216	1,184
Other assets	362	69	Concession rights payable	164	159
			Other liabilities	5,139	4,077
	156,804	97,017		· · · · · · · · · · · · · · · · · · ·	
				73,580	73,386
Non-current assets			Non-current liabilities		
Trade accounts receivable, net	84	16	Lease liabilities	8.008	7.688
Taxes recoverable	10.503	1.124	Debentures	1.848.417	1.781.134
Deferred income tax and social contribution	47.492	31.643	Related parties	107.099	11.078
Anticipated expenses	47,492	564	Anticipation for capital increase	291.282	11,078
Other assets	144	504	Provisions for contingencies	291,202	
Other assets	144		Post-employment benefit obligations	1,272	529
	58,614	33,347	1 ost employment benefit obligations	1,272	020
				2,256,974	1,800,429
Property and equipment	5.575	5.534	Equity		
Contract assets	284,956	60,688	Capital	598.201	478.501
Right-of-use lease	16,247	10.633	Accumulated loss	(93,960)	(62,290)
Intangible assets	2.312.500	2.082.652	Adjustments to equity valuation	(99)	(02,250)
	2,012,000	2,002,002	hajasanenis te equity valuation	(55)	(100)
	2,677,892	2,192,854		504,142	416,056
Total assets	2,834,696	2,289,871	Total liabilities and equity	2,834,696	2,289,871

#### RMM | Income Statement (R\$ thousand)

	2022	2021
Net service revenue	637,899	317,873
Costs of services	(556,790)	(301,626)
Gross profit	81,109	16,247
Operating income (expenses)		
General and administrative	(66,447)	(43,117)
Allowance for expected losses from doubtful accounts	(15,778)	
Other income (expenses), net	1,147	(64)
Profit from operations	31	(26,934)
Finance result		
Finance income	9,497	20,826
Finance costs	(57,075)	(85,694)
Finance result, net	(47,578)	(64,868)
Profit before income tax and social contribution	(47,547)	(91,802)
Deferred income tax and social contribution	15,877	30,866
Profit (loss) from operations	(31,670)	(60,936)
Loss attributable to shareholders (R\$/share)	(0.04)	(0.18)



### Goiás | Balance Sheet (R\$ thousand)

Assets	2022	2021	Liabilities and equity	2022	2021
Current assets			Current liabilities		
Cash and cash equivalents	23,771	23,532	Trade payables	10,721	19,422
Trade accounts receivable, net	56,004	51,735	Loans and Borrowings	24,706	21,071
Advances to suppliers	320	2,151	Lease liabilities	7,879	5,822
Anticipated expenses	719	403	Debentures	150,606	105
Taxes recoverable	5,987	12,379	Salaries and payroll charges	8,008	5,736
Inventories	1,962	1,614	Taxes payable	2,495	1,500
Other assets	150	284	Concession rights payable	15,019	14,183
			Related parties	65,683	65,303
	88,913	92,098	Other liabilities	26	
				285,143	133,142
Non-current assets			Non-current liabilities		
Taxes recoverable	50,969	33,059	Loans and Borrowings	548,015	511,646
Anticipated expenses	108	130	Lease liabilities	5,594	8,535
Judicial deposits	4,366	2,150	Debentures		149,672
			Related parties	641,255	298,743
	55,443	35,339	Deferred income tax and social contribution	8,895	21,048
			Provisions for contingencies	371	241
			Concession rights payable	202,625	192,626
			Post-employment benefit obligations	848	487
			Other liabilities	13	135
				1,407,616	1,183,133
Property and equipment	4,574	4,440	Equity		
Contract assets	774,790	425,375	Capital	53,351	53,351
Right-of-use lease	12,493	13,388	Adjustments to equity valuation	53	(57)
Intangible assets	809,769	822,893	Revenue reserve		23,964
			Accumulated loss	(181)	
	1,657,069	1,301,435		53,223	77,258
Total assets	1,745,982	1,393,533	Total liabilities and equity	1,745,982	1,393,533

### Goiás | Income Statement (R\$ thousand)

	2022	2021
Net service revenue Costs of services	580,854 (459,820)	480,468 (376,744)
Gross profit	121,034	103,724
Operating income (expenses) General and administrative Allowance for expected losses from doubtful accounts Other income (expenses), net	(36,539) (5,563) 2,384	(33,932) (3,750) 1,436
Profit from operations	81,316	67,478
Finance result Finance income Finance costs	9,987 (127,657)	5,959 (86,529)
Finance result, net	(117,670)	(80,570)
Loss before income tax and social contribution	(36,354)	(13,092)
Deferred income tax and social contribution	12,209	3,774
Loss from operations	(24,145)	(9,318)
Loss attributable to shareholders (R\$/share)	(2.06)	(0.79)



### Limeira | Balance Sheet (R\$ thousand)

Assets	2022	2021	Liabilities and equity	2022	2021
Current assets			Current liabilities		
Cash and cash equivalents	19,242	20,189	Trade payables	10,588	7,228
Trade accounts receivable, net	36,579	32,946	Loans and Borrowings	20,660	16,790
Advances to suppliers	617	194	Lease liabilities	2,720	1,871
Taxes recoverable	2,406	5,509	Salaries and payroll charges	7,071	5,745
Inventories	1,640	1,599	Taxes payable	2,803	3,218
Otherassets	680	819	Concession rights payable		1,222
			Dividends payable	12,497	4,504
	61,164	61,256	Other liabilities	219	236
				56,558	40,814
Non-current assets			Non-current liabilities		
Trade accounts receivable, net	24	8	Loans and Borrowings	145,395	140,955
Restricted funds	5,863	4,411	Lease liabilities	1,864	3,169
Taxes recoverable	5,233	4,695	Related parties	23,835	19,471
Judicial deposits	310	181	Deferred income tax and social contribution	10,314	10,333
Otherassets	127	85	Dividends payable	1,311	1,311
			Provisions for contingencies	3,790	3,426
	11,557	9,380	Post-employment benefit obligations	256	281
			Other liabilities	539	96
				187,304	179,042
Property and equipment	117	157	Equity		
Contract assets	63,744	49,318	Capital	38.297	38.297
Right-of-use lease	3,904	4,943	Capital reserve	305	305
Intangible assets	242,181	230,809	Revenue reserve	38.297	38.297
intaligible assets	242,101	200,000	Adjustments to equity valuation	154	80
	321,503	294,607	Proposed dividends	61.752	59.028
			· · · · · · · · · · · · · · · · · · ·	51,702	20,020
				138,805	136,007
Total assets	382,667	355,863	Total liabilities and equity	382,667	355,863

### Limeira | Income Statement (R\$ thousand)

242,804 (154,582) 88,222	206,370 (131,492)
(154,582)	,
· · · ·	(131,492)
88,222	
	74,878
(39,314)	(32,901)
(783)	(937)
722	580
48,847	41,620
3,728	2,414
(20,990)	(16,027)
(17,262)	(13,613)
31,585	28,007
(9.936)	(7,696)
(-,)	(1,871)
21,649	18,440
499.29	425.28
	(39,314) (783) 722 48,847 3,728 (20,990) (17,262) 31,585 (9,936) 21,649





### 7. About BRK

BRK is one of the largest private sanitation companies in Brazil. It operates in more than 100 municipalities, with a decisive impact on the development of these communities.

Its facilities manage water and wastewater services through partnerships with state and private companies, states and municipalities, complementing public investments for the universalization of sanitation in the country. At the end of 2022, the Company's operations employed more than 6,000 employees and benefited about 16 million users, working to continuously improve their quality of life.

The Company's diversified portfolio of assets, composed of 23 Special Purpose Entities (SPEs) for sanitation (water and/or wastewater) in 13 states, distributed throughout all regions of the country, mitigates revenue concentration and hydrological risks. There are 16 concessions, 6 PPPs (Public-Private Partnerships) and 1 asset lease, with long-term contracts in different stages: development, investment or maturity.

It should be noted that, with a 50% interest, BRK shares control of F.AB Zona Oeste S.A. (operating at AP5, in the West Zone of the city of Rio de Janeiro), as reflected in the item "Equity Equivalence" of the Financial Statements.

For more information, visit: www.ri.brkambiental.com.br/en/

- f <u>www.facebook.com/brk.ambiental/</u>
- <u>twitter.com/brkambiental</u>
- in <u>www.linkedin.com/company/brkambiental/</u>
- www.instagram.com/brkambiental/
- www.youtube.com/brkambiental

#### 8. Ownership Composition and Corporate Structure

In April 2017, the Brookfield group took indirect control of BRK by acquiring 70% of its capital through the BR Environmental Equity Investment Fund - Fundo de Investimento em Participações BR Ambiental ("BR FIP"), while FI-FGTS, Latin America's largest Infrastructure Investment Fund, holds the remaining 30%.

With significant growth and proven *track record* in business, Brookfield Group manages a global portfolio of approximately US\$800 billion, consisting of five business platforms in the infrastructure sector, BRK being its platform for the sanitation sector in Brazil.

The table below shows the organizational structure of the parent company BRK and its subsidiaries. The information reflects the shareholding composition on the base date of this Report.



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#### 9. Disclaimer

This document contains forward-looking statements and information. Such forward-looking statements and information are only predictions and not guarantees of future performance. We advise all stakeholders that said forward-looking statements and information are and will be, as the case may be, subject to risks, uncertainties and factors relating to the operations and business environments of BRK and its subsidiaries, by virtue of which the actual results of such companies may differ materially from future results expressed or implied in the forward-looking statements and information.

#### 10. Accounting criteria adopted

The information is presented in consolidated form, in Reais, and in accordance with accounting practices adopted in Brazil, including the pronouncements issued by the Accounting Pronouncements Committee ("CPC") and the international financial reporting standards ("IFRS"), issued by the International Accounting Standards Board ("IASB"), based on audited financial statements.

The consolidated operating information considers the subsidiaries consolidated by BRK Ambiental Participações S.A. in the CPC/IFRS view.

#### 11. Non-accounting measures

Consistent with market practices, the Company discloses non-accounting measures (non-GAAP) that are not recognized under IFRS or other accounting standards. BRK's Management believes that the disclosure of these non-accounting measures provides useful information to its investors, market analysts and the general public to compare its operating performance with that of other companies. However, these non-accounting measures have no standardized meanings and methodologies and may not be directly comparable with metrics of the same or similar name published by other companies.

#### 12. Services Provided by the Independent Auditor

The Company and controlled-companies hired Ernst & Young Auditores Independentes, its external auditor, for additional services to the independent audit: (i) provision of services within the scope of a possible initial public offering of shares issued by the Company; and (ii) emission of comfort letter related to the ICVM no. 400 debentures issuance by RMM.