

A black and white photograph of a group of seven people (three women and four men) in a warehouse or industrial setting. They are posed in front of a large, multi-paned skylight that creates a strong geometric pattern of light and shadow. The group is dressed in casual, sporty clothing, including hoodies, t-shirts, and sneakers. One man in the foreground is crouching, while the others are standing or leaning. The overall mood is energetic and modern.

EARNINGS

RELEASE

1Q22

GRUPO SBF

EARNINGS
RELEASE

1Q22



São Paulo, May 10, 2022

Grupo SBF S.A. (B3: SBFG3) announces its first quarter of 2022 results. The financial information for the periods ended March 31, 2022 and 2021 include the parent company Grupo SBF S.A. and its subsidiaries.



Conference Call



May 11, 2022

10:00 a.m. (Brasília time zone)
09:00 a.m. (NY time zone)



Portuguese Webcast



English Webcast



SBFG

B3 LISTED NM

HIGHLIGHTS



Growth of +65% in the Group's Net Revenue over 1Q21, reaching R\$ 1.3 billion



Centauro's Gross Revenue reached R\$ 844 million in 1Q22. Growth of 40% over 1Q21



With a 120% growth in 1Q22 over 1Q21, we reached a new quarterly record for nike.com.br online sales, totaling R\$ 277 million



Group's Adjusted Gross Margin reached 46.1% in the quarter, an increase of +2.6 percentage points compared to 1Q21



Opening of Centauro's 100th G5 store; in the period between 1Q21 and 1Q22 we increased the floor area of stores in this model by more than 50%



Growth of 63% in Gross Revenue from Nike Value stores in 1Q22, with SSS of 54.8%



Group's adjusted EBITDA grew +400%, totaling R\$ 185 million in 1Q22



Growth of +88% in Net Revenue from Fisia in the quarter over 1Q21, reaching R\$ 734.5 million in 1Q22



Conclusion of investments in three new business units that become part of the structure of SBF Ventures: Onefan (club-fan relationship), X3M (sports events) and Fit Dance (dance and casual platform)



MESSAGE FROM THE MANAGEMENT

We started the year 2022 with a robust performance in all business units of Grupo SBF, which resulted in a growth of 65% in the Group's net revenue and in a gain of 9 pp in the EBITDA margin in 1Q22 when compared to 1Q21. This result makes us optimistic and confident that Grupo SBF is on the right track with the implementation of its initiatives: Increase the DTC share at Fisia, Expansion with operational leverage at Centauro and Creation of the Sports Ecosystem of Grupo SBF.

We completed one year managing Fisia after its merger into Grupo SBF. In such period, we increased the share of the digital channel by 21 percentage points, which rose to 31% of sales, with a gross revenue growth of 120% compared to 1Q21. The plan we have been implementing for this growth - more assertive marketing performance, better assortment strategies and creation of a 3P sales channel - has been highly successful and we believe that there is plenty of room to continue capturing value in this channel through these and other mapped initiatives.

We also continue to reap satisfactory results with the repositioning of Nike Value Stores made in 2021, which, in addition to increasing the channel's profitability, continues benefitting the sales growth in stores, reaching Same Store Sales of 55% in this quarter.

With the growth of the DTC channels, we managed to improve Fisia's gross margin, despite the exchange rate pressure in the period. The wholesale segment also recorded a good growth of 67% in the quarter, thus resulting in a growth of 88% in Fisia's total net revenue. We are proud of everything we have been able to accomplish in this first year of operations.

Since 1Q21, we have opened 20 new G5 stores and renovated further 17 stores to the G5 model, totaling 37 G5 stores included in the Centauro's store network. Such expansion, coupled with the resumption of retail, continues to drive the pace of recovery in Centauro's brick-and-mortar store channel that we have seen since the second semester of 2021. With a Same Store Sales of 38% and a net revenue growth of 49%, the channel continues recording a good performance in its role of consolidating Centauro as the main sports retail channel in Brazil, always with the client at the center of the business. A result of this performance was the record NPS of 90% of clients in 1Q22 and our position among the 50 Most Valuable Brazilian Brands in Kantar's inaugural BrandZ ranking.

Always seeking to provide an increasingly complete and integrated experience in all the channels in which we operate, we concluded the integration of our marketplace sellers into our extended inventory this quarter, expanding the number of SKUs offered in stores. Thus, it is currently possible to buy in the Centauro stores products from our marketplace partners that were previously only available on the digital platform. In 1Q22, extended inventory already represents 7,5% of store sales, with the marketplace accounting for 23% of such sales.



In addition to the results achieved, the first quarter was an important period for us to start several actions seeking to deepen the connection between our public, our brands and sports. Therefore, as a result of the initial investments we are making in the Centauro brand, we are increasingly supporting sports community events that are relevant to our consumers.

At the beginning of April, we concluded another investment in the structure of SBF Ventures, FitDance, the largest dance channel in Brazil, with over 10 billion views on Youtube and more than 10,000 trained instructors, which becomes part of our ecosystem and expands our contact with the casual and dance universe, one of the most practiced modalities in the gyms within the country. Thus, SBF Ventures, which has been working hard in the creation of the Sports ecosystem, already has 4 investees: NWB (digital sports content), Onefan (digital relationship between clubs and fans), X3M (sports events) and FitDance. In 2022, we estimate that these 4 companies will present revenues of around R\$ 100 million with their own initiatives, and not linked to the sale of products, in addition to contributing to attracting clients to Fisia and Centauro.

In May 2022, we concluded our third and largest issuance of Debentures in the company's history, in the amount of R\$ 500 million and maturing in 2027. Said funds will be important to finance our Capex needs and accelerate the company's growth. We also published our 2nd Annual Sustainability Report for the year 2021, continuing the dissemination of initiatives that we believe to be essential to preserve the continuity of our Company, maintain our good relationship with our stakeholders and encourage the sports experience.

We are very pleased with the results obtained in this first quarter of 2022, but we know that we still have a lot to deliver to obtain even better results. We continue evolving consistently with our ecosystem strategy and as usual, without ceasing to seek short-term results. We would like to thank everyone who follows us and believes in the future that we want for our Company.

The Management
Grupo SBF



GROSS REVENUE AND OPERATING INDICATORS

CENTAURO R\$ thousand	1Q22	1Q21	Δ(%)
Gross Revenue¹	844,451	604,879	39.6%
B&M Stores	614,984	423,646	45.2%
Digital Platform	229,467	181,233	26.6%
Omnichannel Sales	133,160	97,898	36.0%
Omnichannel – as % of 1P Sales	16.3%	16.7%	-0.4 p.p.
Total Number of Stores – Centauro	230	211	9.0%
Number of G5 Stores	100	63	58.7%
Sales Area - Centauro (sqm)	235,452	215,348	9.3%
G5 Total Area (sqm)	123,253	80,592	52.9%
FISIA R\$ thousand	1Q22	1Q21	Δ(%)
Gross Revenue¹	895,061	492,832	81.6%
Wholesale	470,499	276,741	70.0%
Digital Platform	276,918	125,692	120.3%
Nike Value Store	147,644	90,399	63.3%
Share vendas DTC	47.4%	43.8%	+3.6 p.p.
GRUPO SBF R\$ thousand	1Q22	1Q21	Δ(%)
Total Gross Revenue¹	1,633,108	1,026,470	59.1%
Centauro Gross Revenue ¹	844,451	604,879	39.6%
Fisia Gross Revenue ¹	895,061	492,832	81.6%
(+) Intercompany elimination	-106,404	-71,241	n.a
Share of digital sales	31.0%	29.9%	+1.1 p.p.

SAME STORE SALES (SSS)

2022 x 2021	1Q22	1Q21	Δ(%)
CENTAURO SSS (stores + digital) ²	37.5%	-7.2%	+44.7 p.p.
SSS B&M Stores	37.9%	-21.9%	+59.9 p.p.
GMV Digital (1P + 3P) ³	36.7%	45.4%	-8.7 p.p.
GMV as % of Total Sales	31.0%	32.4%	-1.4 p.p.
2022 x 2021	1Q22		
FISIA SSS (NVS + digital) ²	92.9%		
SSS Nike Value Store	54.8%		
GMV Digital	120.3%		



(1) Gross revenue, excluding return of goods;



(2) SSS or Same Store Sales means the change in our revenue disregarding the revenue of stores that were closed for renovation or had not been opened in the equivalent months of the two periods analyzed. **Our methodology does not exclude from the base stores closed due to the pandemic;**

(3) GMV or Gross Merchandise Value revenue from the sale of goods from the digital channel, including the marketplace.

MAIN FINANCIAL INDICATORS



The **adjusted** results presented in this report disregard the non recurring effects, and when marked with (ex-IFRS) they also disregard the impacts of IFRS-16, aiming to better represent the economic reality of the business and enable comparison with the Company's historical result.

Consolidated R\$ thousand		1Q22	1Q21	Δ(%)
Gross Revenue		1,633,108	1,026,470	59.1%
Net revenue		1,344,627	812,836	65.4%
Gross Profit		621,722	348,707	78.3%
Gross Margin		46.2%	42.9%	3.3 p.p
EBITDA		179,856	33,151	442.5%
EBITDA Margin		13.4%	4.1%	9.3 p.p
Net Profit		17,278	-36,164	n.a
Net Margin		1.3%	-4.4%	5.7 p.p
Adjusted Gross Profit		619,582	353,415	75.3%
Adjusted Gross Margin		46.1%	43.5%	2.6 p.p
Adjusted EBITDA		185,390	37,029	400.7%
Adjusted EBITDA Margin		13.8%	4.6%	9.2 p.p
Adjusted Net Profit		30,097	-28,059	n.a
Adjusted Net Profit Margin		2.2%	-3.5%	5.7 p.p
EBITDA ajustado (ex-IFRS)		120,475	-13,045	n.a
Adjusted EBITDA Margin (ex-IFRS)		9.0%	-1.6%	10.6 p.p
Adjusted Net Profit (ex-IFRS)		38,336	-16,499	n.a
Adjusted Net Profit Margin (ex-IFRS)		2.9%	-2.0%	4.9 p.p
Business Unit R\$ thousand		1Q22	1Q21	Δ(%)
 CENTAURO	Gross Revenue	844,451	604,879	39.6%
	Net revenue	698,577	477,243	46.4%
	Gross Profit	339,122	214,210	58.3%
	Gross Margin	48.5%	44.9%	3.7 p.p
 FISIA	Gross Revenue	895,061	492,832	81.6%
	Net revenue	734,497	390,778	88.0%
	Adjusted Gross Profit	292,506	146,899	99.1%
	Adjusted Gross Margin	39.8%	37.6%	2.2 p.p



NON-RECURRING ADJUSTMENTS



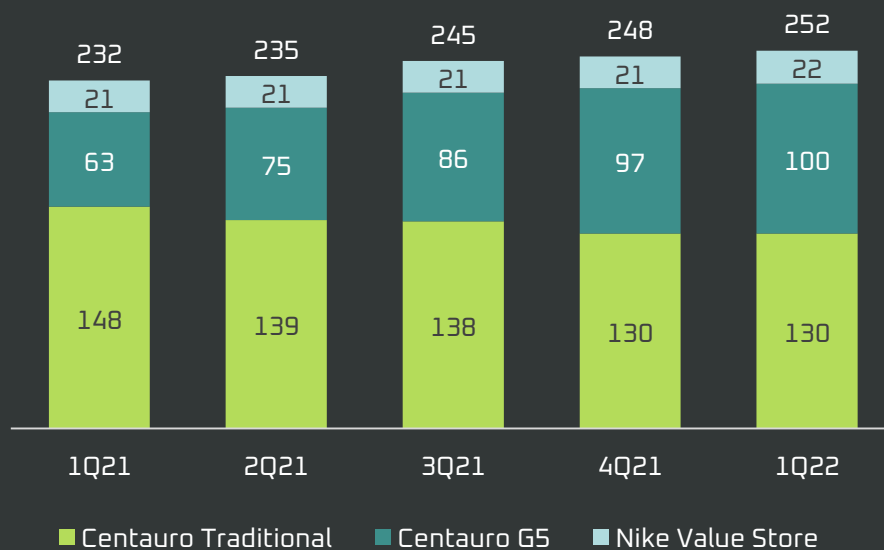
The **adjusted** results presented in this report disregard the non recurring effects, aiming to better represent the economic reality of the business and enable comparison with the Company's historical result

GRUPO SBF	1Q22
R\$ thousand	
Extemporaneous credits - Cost of Sales	-2,140
Extemporaneous credits - Expenses	-3,033
Stock Option Plan / Non-cash	14,642
Accounting effects of acquisition - Expenses	-3,935
Impact of non-recurring effects on EBITDA	5,534
EBITDA	179,856
Adjusted EBITDA	185,390
<i>Adjusted EBITDA Margin</i>	<i>13.8%</i>
EBITDA (ex-IFRS)	114,941
Adjusted EBITDA (ex-IFRS)	120,475
<i>Adjusted EBITDA Margin (ex-IFRS)</i>	<i>9.0%</i>
Asset write-off due to change in useful life	926
Accounting effects of acquisition - Depreciation and Amortization	4,600
Income Tax and Social Contribution	1,759
Impact of non-recurring effects on Net Profit	12,819
Net Profit	17,278
Adjusted Net Profit	30,097
<i>Adjusted Net Margin</i>	<i>2.2%</i>
Net Profit (ex-IFRS)	25,517
Adjusted Net Profit (ex-IFRS)	38,336
<i>Adjusted Net Margin (ex-IFRS)</i>	<i>2.9%</i>

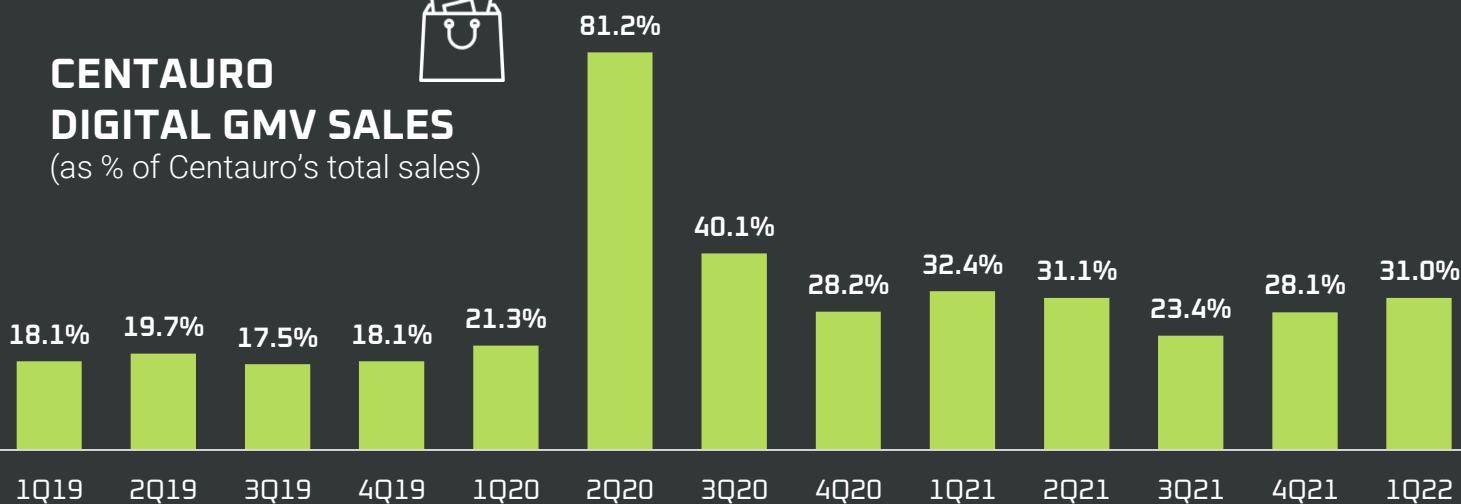
FINANCIAL AND OPERATING PERFORMANCE



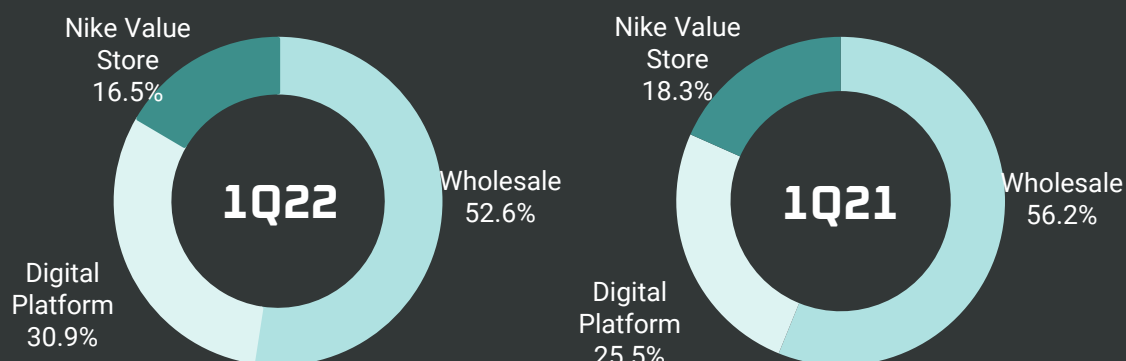
OUR STORES



CENTAURO DIGITAL GMV SALES (as % of Centauro's total sales)



FISIA GROSS REVENUE BY CHANNEL





FINANCIAL PERFORMANCE

- > The **adjusted** results presented in this report disregard the non-recurring effects listed on page 07. For the first quarter of 2021, the effects are presented in our 1Q21 earnings release
- > The tables for Net Revenue and Gross Income are presented by business unit. The other tables are presented in the consolidated view of Grupo SBF.



NET REVENUE

R\$ thousand	1Q22 adjusted	1Q21 adjusted	Δ(%)
CENTAURO	698,577	477,243	46.4%
B&M Stores	502,454	337,050	49.1%
Digital Platform	196,123	140,192	39.9%
FISIA	734,497	390,778	88.0%
Wholesale	382,586	228,736	67.3%
Digital Platform	240,359	93,751	156.4%
Nike Value Store	111,552	68,291	63.3%
(+) Intercompany elimination	-88,446	-55,184	
GRUPO SBF	1,344,627	812,836	65.4%

CENTAURO

Centaur's net revenue reached R\$ 698.6 million in 1Q22, accounting for a 46.4% growth compared to 1Q21, explained by the growth in same-store sales and digital platform sales.

Stores recorded net revenue of R\$ 502.4 million in 1Q22, a growth of 49.1% compared to 1Q21. Despite a January marked by the Omicron variant, which impacted the flow of people in the shopping malls, the flow recovery in February and March contributed to the channel's growth. The opening of 20 new stores and the renovation of another 17 since 1Q21 also contributed to the growth. An important evolution of the omnichannel platform was the marketplace incorporation into our extended inventory in brick-and-mortar stores. The extended inventory represents 7.5% of store sales, with the marketplace already accounting for 23% of sales.

The digital platform growth of 39.9% in the quarter was mainly driven by marketplace sales, which grew 119% in 1Q22. Furthermore, net revenue was positively impacted by an effect of R\$ 13.8 million regarding the Rate Differential (DIFAL) on tax deductions from this channel.

FISIA

Fisia's Net Revenue totaled R\$ 734.5 million in 1Q22, accounting for an increase of 88.0% when compared to 1Q21. The growth was driven by the results of the 3 channels, but mainly by the growth in sales on the digital platform, which continues to benefit from the new strategies implemented after its merger into Grupo SBF: strategic prioritization of the channel, increase in available portfolio, optimization of marketing investments and implementation of the 3P strategy. The effect of the Rate Differential (DIFAL) on tax deductions also had a positive impact of R\$ 31.7 million on the channel's net revenue.

The growth of the Wholesale channel reflects the recovery of retail as a whole, whose sales were still impacted in 1Q21.

In the Nike Value Store channel, which also had a comparison base impacted by the pandemic in 1Q21, we recorded operating gains with the new processes implemented by Grupo SBF throughout 2021 that contributed to revenue in this quarter. It is worth highlighting that we started the expansion of the channel with the opening of the first NVS store as Grupo SBF in Santa Catarina.

All Fisia's channels benefited from the price increase carried out in the period to offset the exchange rate impact since we took over the operation.

GROSS INCOME

R\$ thousand	1Q22 adjusted	1Q21 adjusted	Δ(%)
CENTAURO			
Gross Profit	339,122	214,210	58.3%
<i>Gross Margin (%)</i>	<i>48.5%</i>	<i>44.9%</i>	<i>3.7 p.p</i>
FISIA			
Gross Profit	292,506	146,899	99.1%
<i>Gross Margin (%)</i>	<i>39.8%</i>	<i>37.6%</i>	<i>2.2 p.p</i>
<i>(+) Intercompany elimination</i>	<i>-12,045</i>	<i>-7,694</i>	
GRUPO SBF			
Gross Profit	619,582	353,415	75.3%
<i>Gross Margin (%)</i>	<i>46.1%</i>	<i>43.5%</i>	<i>2.6 p.p</i>

CENTAURO

In 1Q22, Centauro's gross margin reached 48.5%, accounting for a recovery of +3.7 pp compared to 1Q21, when the promotional environment caused by the pandemic still had a certain impact on the market.

When compared to more normalized periods, without the effect of the pandemic, we have continued to record a gradual improvement in our margin level in the brick-and-mortar channel. However, specifically in this quarter, we observed a more discounted market in the online channel, which impacted the margin of such channel.

FISIA

Fisia's gross margin in the quarter grew +2.2 pp compared to 1Q21, a growth mainly explained by the increase in the share of the digital channel in sales, which went from 25.5% in 1Q21 to 31.0% in 1Q22. The effect of the Rate Differential (DIFAL) also contributed to the increase in gross margin for the quarter.

OPERATING EXPENSES



R\$ thousand	1Q22 adjusted	1Q21 adjusted	Δ(%)
GRUPO SBF			
Operating Expenses	-434,192	-316,385	37.2%
SG&A	-435,321	-315,399	38.0%
Other net operating income/expenses	1,130	-986	214.6%
SG&A as % of Net Revenue	32.4%	38.8%	-6.4 p.p
Operating Expenses as % of Net Revenue	32.3%	38.9%	-6.6 p.p



*Operating expenses are presented net of Depreciation and Amortization Expenses.

Grupo SBF recorded -R\$ 434.2 million of Operating Expenses in 1Q22, an increase of 37.2% compared to 1Q21.

The increase in operating expenses is the result of the 59.1% growth in the Company's gross revenue for the period, which led to an increase in variable expenses. Furthermore, the period was marked by significant inflationary pressures, which mainly impacted the personnel and rental lines.

Despite the pressures, the group's operating expenses as a % of Revenue were 32.3% in the quarter, compared to 38.9% in 1Q21. Such dilution is explained by the operating leverage caused by the revenue growth and the back-office and logistics synergies obtained with the integration of Fisia and Centauro operations.





EBITDA

R\$ thousand	1Q22 adjusted	1Q21 adjusted	Δ(%)
GRUPO SBF			
Net Income	30,097	-28,059	207.3%
(+) Income tax and social contribution	-27,964	39,288	-171.2%
(+) Net financial result	-46,051	-36,007	27.9%
(+) Depreciation and amortization	-81,278	-68,369	18.9%
(=) EBITDA	185,390	37,029	400.7%
EBITDA Margin	13.8%	4.6%	9.2 p.p
EBITDA (ex-IFRS)	120,475	-13,045	n.a
EBITDA Margin	9.0%	-1.6%	10.6 p.p

Group's EBITDA reached R\$ 185.4 million in 1Q22, with an EBITDA margin of 13.8%, recovering +9.2 pp of margin compared to the result for 1Q21. The main factors that contributed to the EBITDA margin recovery were the improvement in the gross margin of the Company, the operational leverage caused by the revenue growth and the synergies obtained with the integration of Fisia's and Centauro's operations.

FINANCIAL INCOME (LOSS)

R\$ thousand	1Q22 adjusted	1Q21 adjusted	Δ(%)
Financial Income	71,753	37,878	89.4%
Financial Expenses	-117,804	-73,886	59.4%
Net financial income (expenses)	-46,051	-36,007	27.9%

The Company presented a Financial Result of -R\$ 46.1 million in the quarter, compared to -R\$ 36.0 million in the first quarter of 2021. The change is explained by the increase in interest rates and the company's higher indebtedness, justified by the debts taken to finance working capital and investments.



NET INCOME (LOSS)



R\$ thousand	1Q22 adjusted	1Q21 adjusted	Δ(%)
Net Income (Loss)	30,097	-28,059	n.a
Net Margin	2.2%	-3.5%	5.7 p.p
Net Profit (ex-IFRS)	38,336	-16,499	n.a
Net Profit Margin (ex-IFRS)	2.9%	-2.0%	4.9 p.p

In this 1Q22, Grupo SBF recorded a Net Income of R\$ 30.1 million, reversing the net loss of -R\$ 28.1 million in 1Q21.

NET WORKING CAPITAL

R\$ thousand	31/03/2022	31/03/2021	Δ(%)
Accounts receivable	1,238,135	753,991	64.2%
Taxes and income tax to be offset	565,835	799,570	-29.2%
Inventories	1,168,956	1,088,225	7.4%
Other accounts receivable	75,986	181,079	-58.0%
	3,048,912	2,822,865	8.0%
Other accounts payable	329,033	604,849	-45.6%
Resale suppliers	791,271	697,107	13.5%
Tax liabilities	64,701	103,734	-37.6%
Lease payable	189,584	154,146	23.0%
Labor liabilities	170,080	95,905	77.3%
Other liabilities	26,994	19,840	36.1%
	1,571,663	1,675,581	-6.2%
Net Working Capital	1,477,249	1,147,284	28.8%



(1) Amount referring to the first quarter of 2021 adjusted in relation to that presented in 2021 in the lines of Current Liabilities.



The Net Working Capital concept adopted is based on calculating the difference between Current Liabilities and Current Assets, excluding Cash, Debt and Installment Payment of Taxes and including Factoring of Receivables.

Grupo SBF recorded an increase in its Net Working Capital compared to 1Q21, from R\$ 1,147.3 million to R\$ 1,477.2 million. The 28.8% change is explained by the 59.1% growth in the Company's gross revenue, which mainly impacted Accounts Receivable. In line with Nike's investment agreement, the use of ICMS and PIS/COFINS tax credits coming from Fisia should be transferred to Nike. Thus, we observed a reduction in Taxes and Income Tax Recoverable (use of credits), offset by a decrease in Other accounts payable item (transfer to Nike).



MANAGEMENT CASH FLOW

R\$ thousand	1Q22	1Q21	Δ(%)
EBITDA	179,856	33,151	n.a
Depreciation and Interest Rates IFRS 16	-77,164	-66,311	16.4%
Working Capital Variation ¹	-273,298	-106,745	156.0%
Other	57,398	139,486	-58.9%
Operating Cash Flow	-113,207	-419	n.a
M&A	-12,041	-48,555	-75.2%
Other	-50,831	-40,500	25.5%
Cash Flow from Investing Activities	-62,872	-89,055	-29.4%
Net funding ²	577	0	n.a
Bank Loan	-2,835	4,728	-160.0%
Factoring of Receivables	0	-4,241	n.a
Tax Installment Payment	-9,851	-12,766	-22.8%
Cash Flow from Financing	-12,109	-12,279	-1.4%
Total Cash Variation	-188,188	-101,753	84.9%

-  (1) Factoring of receivables and installment payment of taxes are classified as cash flow from financing.
 (2) Net Funding: amount for the year 2021 referring to debentures.

Operating Cash Flow was negative by R\$ 113.2 million in 1Q22, mainly impacted by the Company's accelerated growth, which increased the working capital consumption.

Cash Flow from Investments in the quarter was impacted by investments in technology, logistics, in Grupo SBF's store opening projects (Centauro G5 and Nike Value Store) and by investments in the companies Onefan and X3M.

Cash Flow from Financing in the quarter reflects the payment related to bank debts, principal and interest, in addition to taxes paid in installments.



INDEBTEDNESS

R\$ thousand	31/03/2022 adjusted	31/03/2021 adjusted	Δ(%)
(+) Loans and financing	847,673	612,038	38.5%
(-) Cash and cash equivalents	361,159	412,542	-12.5%
(=) Net Debt	486,514	199,496	143.9%
(+) Factoring of Receivables	0	0	n.a
(+) Tax Installment Payment	141,895	143,785	-1.3%
(=) Adjusted Net Debt	628,409	343,281	83.1%
Adj. Net Debt /Adj. EBITDA (LTM)	0.73x	1.57x	-0.84x

The increase in the balance of loans and financing in the 1Q22 in relation to the same period in 2021 reflects the new debt raised to finance the Company's growth. Despite the increase in indebtedness, we ended the quarter with a debt level of 0.73 times EBITDA.

INVESTMENTS - CAPEX

R\$ thousand	1Q22	1Q21	Δ(%)
New Stores	16,356	2,348	n.a
Stores Refurbishment	2,481	18,503	-86.6%
Technology	25,233	16,228	55.5%
Logistics	884	67	n.a
Others	5,877	3,354	75.2%
Total Investments	50,831	40,500	25.5%

CAPEX in 1Q22 increased 25.5% when compared to 1Q21, reflecting the acceleration of investments in structuring projects of technology and logistics. Moreover, we continue investing in Centauro's G5 stores expansion plan have started the first projects for Fisia's Nike Value stores and Nike Store. In the quarter, 3 G5 stores and 1 Nike Value Store were opened.





CONSOLIDATED BALANCE SHEET

R\$ thousand	31/03/2022	31/12/2021
Assets	7,048,483	7,146,492
Current	3,410,071	3,617,346
Cash and cash equivalents	361,159	549,347
Accounts receivable	1,213,996	1,301,044
Derivative financial instruments	24,139	29,259
Recoverable taxes	562,431	601,308
Income tax and social contribution to be offset	3,404	9,773
Inventories	1,168,956	1,042,336
Other accounts receivable	75,986	84,279
Non-current	3,638,412	3,529,146
Accounts receivable	5	27
Taxes to be offset	240,936	272,981
Income tax and social contribution to be offset	120,757	117,127
Deferred tax assets	767,552	756,103
Judicial deposits	151,403	148,449
Other amounts receivable	77,678	72,675
Investments	1,751	0
Property and equipment	435,381	430,112
Intangible assets	415,634	403,830
Right of use	1,427,315	1,327,842
Liabilities	7,048,483	7,146,492
Current	1,892,060	2,161,217
Suppliers	791,271	914,294
Loans and financing	138,791	129,733
Debentures	94,289	77,743
Derivative financial instruments	203,216	4,617
Tax liabilities	30,007	82,697
Income tax and social contribution payable	34,694	51,351
Tax installment payment	58,680	61,056
Labor and social security liabilities	170,080	157,520
Dividends payable	28,637	28,637
Lease payable	189,584	195,561
Other accounts payable	125,817	437,935
Other obligations	26,994	20,073
Non-current	3,041,473	2,760,640
Loans and financing	163,087	165,260
Debentures	451,506	451,042
Tax installment payment	83,215	90,690
Deferred tax liability	6,986	0
Provisions for contingencies	615,712	619,431
Lease payable	1,404,830	1,295,100
Other obligations	119,055	122,989
Other accounts payable	197,082	16,128
Shareholders' equity	2,114,950	2,224,635
Capital stock	1,823,527	1,823,527
Capital reserves	239,609	224,967
Incentive reserves	159,770	159,770
Equity valuation adjustments	-125,876	15,726
Accumulated losses	17,920	645



CASH FLOW

R\$ thousand	03/31/2022	03/31/2021
Net profit (loss) of the period	17,278	-36,164
Adjusted by:		
Depreciation and amortization	91,013	75,445
Interest rates	59,571	35,729
Impairment losses on accounts receivables	-1,261	0
Equity Income	226	0
Share-based payment	14,642	5,915
Residual cost in the write-off of property & equipment and intangible assets	520	3,800
Write-off of residual leases	506	4,601
Provision for inventory obsolescence	24,725	27,385
Present value adjustment, Net	0	-303
Net recording of provision for contingencies	925	7,057
Current income tax and social contribution	48,749	0
Deferred income and social contribution taxes	-19,026	-41,413
Lease discounts	-6,111	-5,252
	231,757	76,800
(Increase) decrease in Assets		
Accounts receivable	88,331	307,045
Inventory	-151,345	-224,830
Derivative financial instruments	-136,482	-18,937
Deferred taxes, income tax and social contribution to be offset	76,114	45,181
Judicial deposits	-2,954	-11,266
Other accounts receivable	3,290	-40,639
Increase (decrease) in liabilities		
Suppliers	-123,937	42,781
Tax liabilities	-38,352	-117,256
Tax installment payment	-12,332	-12,762
Derivative financial instruments	198,599	0
Contingencies paid	-4,644	-11,182
Labor and social security liabilities	12,560	2,217
Other accounts payable	-131,164	10,173
Other obligations	2,987	-1,851
Chg. in assets and liabilities:	-219,329	-31,326
Interest rate paid on financing	-1,954	-1,153
Interest paid on leases	-29,802	0
Income tax and social contribution paid	-65,406	-2,191
Net cash (used in) generated by operating activities	-84,734	42,130
Cash flow from investing activities		
Additions to property and equipment	-26,847	-27,765
Additions to intangible assets	-27,642	-73,850
Acquisition of interest in associated company - X3M	-1,978	0
Goodwill in the acquisition of interest at X3M	-2,813	0
Goodwill on Acquisition of Fisia Comércio	0	-15,175
Goodwill on the Acquisition of NETWORK Participações	0	674
Net cash (used in) investing activities	-59,280	-116,116
Cash flow from financing activities		
Loans and financing raised	1,036	7,346
Loans and financing paid	-1,917	-1,465
Issue of debentures	577	0
Lease Paid	-43,870	-33,941
Capital increase	0	293
Net cash (used in) financing activities	-44,174	-27,767
Decrease of cash and cash equivalents	-188,188	-101,753
Cash and cash equivalents at the beginning of the year	549,347	514,295
Cash and cash equivalents at the end of the year	361,159	412,542



INCOME STATEMENT

IFRS

R\$ thousand	1Q22	1Q21	Δ(%)
Net revenue	1,344,627	812,836	65.4%
Cost of sales	-722,905	-464,130	55.8%
Gross Profit	621,722	348,707	78.3%
Operating expenses	-441,866	-315,555	40.0%
Depreciation and amortization expenses	-86,804	-72,529	19.7%
Operating Income (Loss)	93,052	-39,378	336.3%
Financial income	71,753	37,878	89.4%
Financial expenses	-117,804	-73,886	59.4%
Net financial income (expenses)	-46,051	-36,007	27.9%
Profit before taxes	47,001	-75,385	162.3%
Income tax and social contribution	-29,723	39,221	-175.8%
Net income for the period	17,278	-36,164	147.8%

IFRS adjusted by non-recurring effects


R\$ thousand	1Q22 adjusted	1Q21 adjusted	Δ(%)
Net revenue	1,344,627	812,836	65.4%
Cost of sales	-725,044	-459,422	57.8%
Gross Profit	619,582	353,415	75.3%
Operating expenses	-434,192	-316,385	37.2%
Depreciation and amortization expenses	-81,278	-68,369	18.9%
Operating Income (Loss)	104,112	-31,339	n.a
Financial income	71,753	37,878	89.4%
Financial expenses	-117,804	-73,886	59.4%
Net financial income (expenses)	-46,051	-36,007	27.9%
Profit before taxes	58,061	-67,347	186.2%
Income tax and social contribution	-27,964	39,288	-171.2%
Net profit for the period	30,097	-28,059	-207.3%




ABOUT GRUPO SBF

Grupo SBF is a sports company founded in 1981 and until 2020 operated in the Brazilian market with Centauro, the largest sporting goods retailer in Brazil and Latin America and the first omnichannel retailer in Brazil, with all operations involving the brick-and-mortar stores and the digital platform integrated since 2018. In December 2020, a new business unit started integrating Grupo SBF: FISIA, the sole holder of the rights to distribute Nike products and to operate Nike brick-and-mortar stores and e-commerce in Brazil. In February 2021, another business unit joined Grupo SBF to comprise the sports ecosystem in Brazil: NWB, the largest digital producer of sports content in Brazil. Also in 2021, we created SBF Ventures. In 2022, the investment process was completed: in Onefan, a superapp for soccer team club fans, which allows for the concentration of exclusive services and experiences; at X3M, a company specialized in organizing races and sporting events and at FitDance, the largest dance platform in Brazil. At Grupo SBF, we believe that sport transforms lives, and we wake up every day to boost sports in Brazil.

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Disclaimer

The assumptions contained in this report relating to the business outlook, projections and results and the growth potential of the Company constitute mere forecasts and were based on management's expectations in relation to the future of the Company. These expectations are highly dependent on changes in the market and in the overall economic performance of the country, the industry and the international market; therefore, they are subject to changes.



GRUPO SBF

SMLLB3 | ICONB3 | IGC B3 | IGC-NMB3 | IGCTB3 | ITAG B3 | IBRA B3