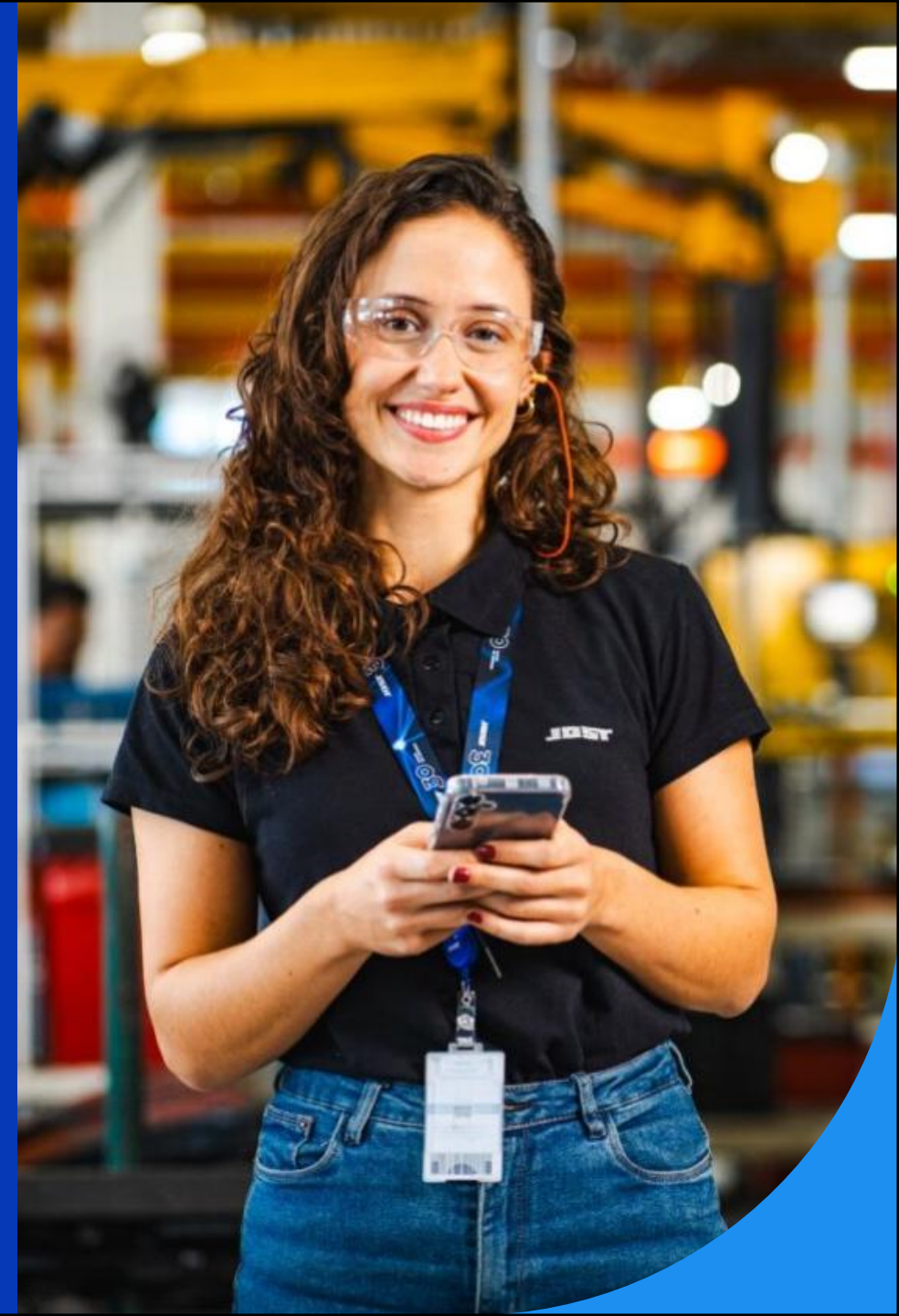


**RANDONCORP**

Building tomorrow

# Institutional Presentation 1Q26



# Safe Harbor Statement

We make forward-looking statements that are subject to risks and uncertainties. Such statements are based on beliefs and assumptions of our Management and information that the Company currently has access to.

Forward-looking statements include information about our intentions, beliefs or current expectations, as well as those of the Company's Board of Directors and Officers.

Disclaimers regarding forward-looking statements and information also include information about possible or assumed operating results, as well as statements that are preceded, followed by, or that include the words "believe", "may", "will", "continue", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.

Forward-looking statements and information are not guarantees of performance. They involve risks, uncertainties and assumptions because they refer to future events, depending, therefore, on circumstances that may or may not occur. Future results and the creation of shareholder value could differ significantly from those expressed or suggested by forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.



# Summary



Randoncorp

Who we are

Where we are

What we do

Our governance

Our strategy



Business Verticals

Auto Parts

Motion Control

OEM

Financial Solutions & Services

Adv. Tech. and Digital Strategies



ESG Ambition

Public commitments

Sustainable practices

Planet

People

Business



Performance & Outlook

Financial Results

Investment Cycles

Market Outlook

Strategic Pillars and Opportunities



Disruptive Technologies

e-Sys

AT4T

NIONE



Attachments

Operating Results

Financial Results

Indebtedness

Quarterly Information



# Randoncorp



**Who  
we are**

**Where  
we are**

**What  
we do**

**Our  
governance**

**Our  
strategy**





# Who we are

**We develop transport solutions based on valuing people, generating profit with sustainability, in trust, innovation and technology.**

In our more than 77 years of history, we have built a global and leadership presence in the sectors in which we operate.

## Purpose

Connect people and riches to generate prosperity.

**RAPT**  
B3 LISTED N1

Listed since  
**1971**

## Principles

- > Satisfied customer
- > Ethics
- > Innovation and technology
- > Profit with sustainability
- > People valued and respected
- > Image and legacy preservation
- > Safety and quality
- > We are Randoncorp



**+17K**  
Employees



**5** business verticals



Presença em  
**+125**  
countries



# Who we are

## Leadership in OEMs

- Long-term contracts
- Partnership in product development
- Large-scale volumes



## Pioneering and technological vanguard

- Higher resale value
- Most remembered brand
- Modern solutions connected with mobility megatrends

## House of Brands

- Iconic brands
- Strength of synergies

# Strong Brands













We are one of the largest players in the Brazilian automotive market





# Dynamism



## 1949 - 1999

-  Mecânica Randon
-  Air brakes
-  3rd axle for trucks
-  Trailers manufacturing
-  IPO
-  Freios Master
-  Randon Consórcios
-  Fras-le S/A and Fras-le USA
-  Randon Argentina
-  JOST Brasil
-  Suspensys
-  Fras-le Andina

## 2000 - 2018

-  Fras-le Europe
-  Fras-le México
-  Castertech Caxias do Sul
-  Fras-le China
-  Randon Bank
-  Centro Tecnológico Randon
-  Controil
-  Fras-le Panamericana
-  Armetal, Farloc e Fanacif
-  ASK Fras-le
-  Fremax e Fras-le Europe BV
-  Jurid

## 2019 - 2021

-  Nakata
-  Randon Araraquara
-  Randon Triel-HT
-  Suspensys México
-  Master Flores da Cunha
-  Randon Ventures
-  Castertech Indaiatuba
-  Castertech Usinagem
-  Randon Corretora de Seguros
-  Castertech Schroeder
-  NIONE

## 2022...

-  Randon Venice
-  Hercules
-  JOST Campinas
-  Castertech Mogi Guaçu
-  Addiante
-  Juratek
-  DB Server
-  Suspensys Mogi Guaçu
-  EBS
-  Delta Global
-  Dacomsa
-  AXN Heavy Duty

Legend:

Portfolio Expansion



Capacity Expansion



Aftermarket



Innovation and Services



Internationalization

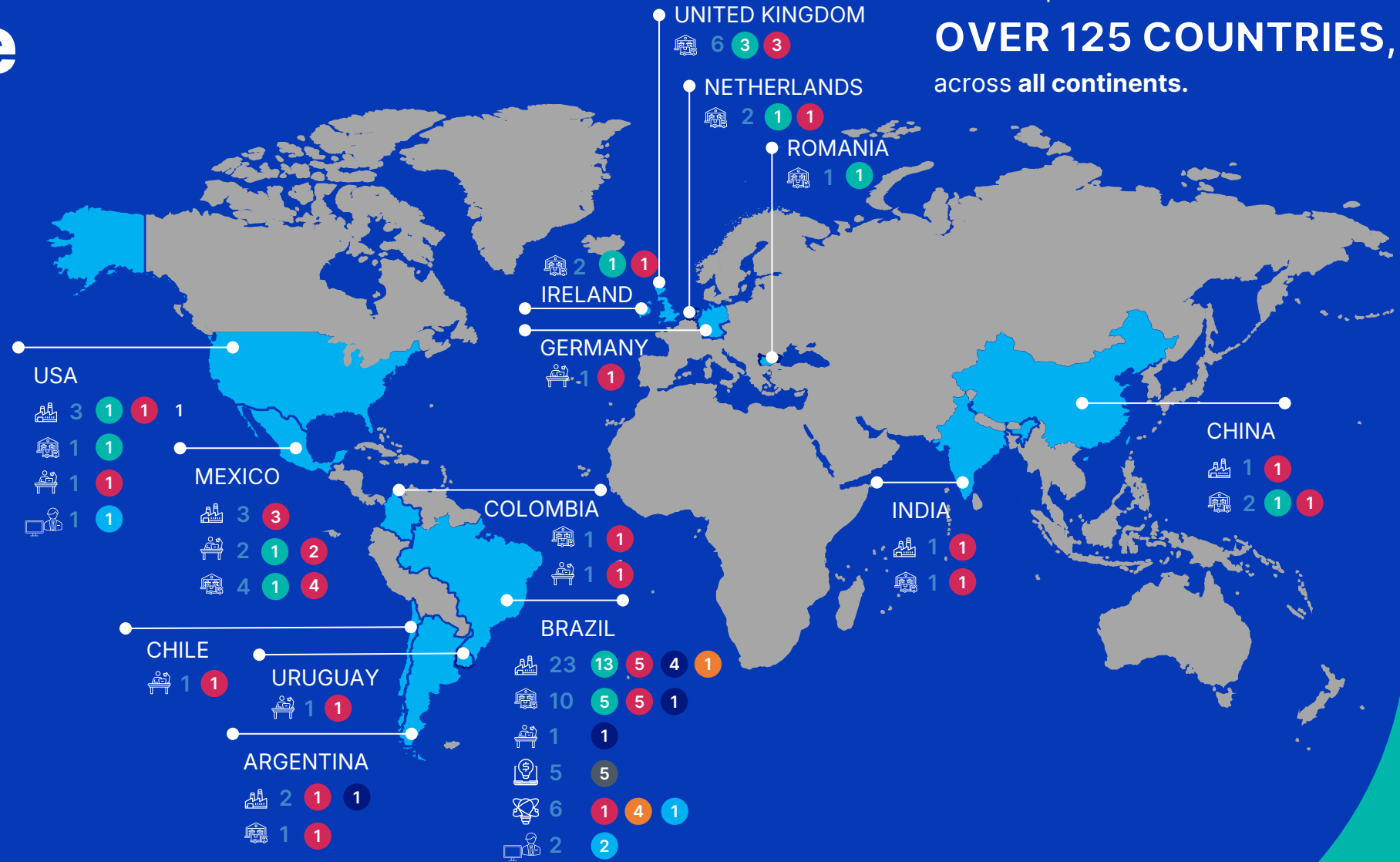




Products present in **OVER 125 COUNTRIES**, across all continents.

# Where we are

- Industries **33**  
14 12 6 1
- Distribution Centers **33**  
14 18 1
- Business Offices **9**  
1 7 1
- Financial Solutions and Services **5**  
5
- Innovation and Digital Strategies **6**  
1 4 1
- Headquarter and Administrative Offices **3**  
3



- Auto Parts
- Motion Control
- OEM
- Financial Solutions & Services
- Adv. Tech. and Digital Strategies
- Headquarter and Administrative Offices

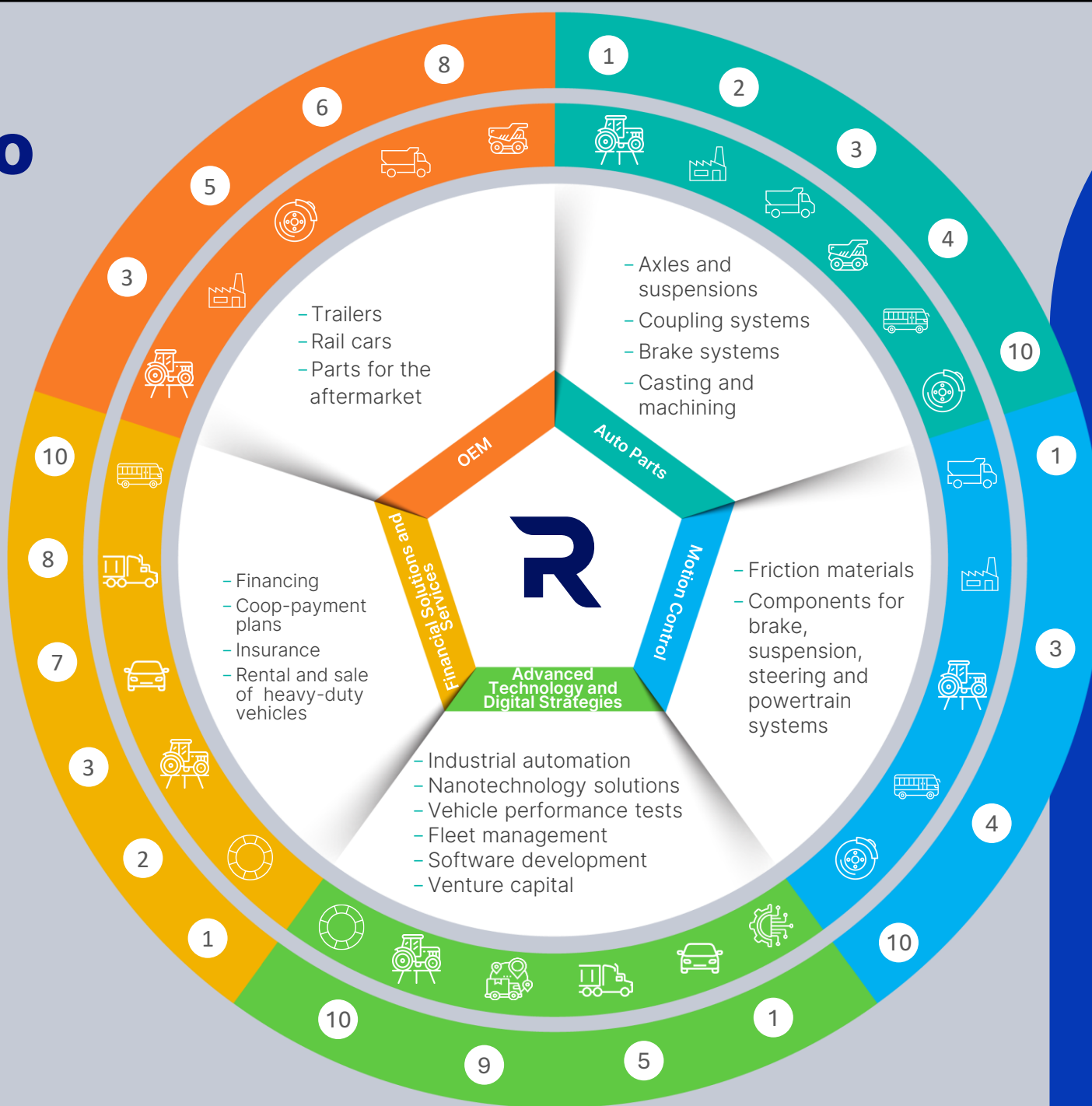
Note: Starting in Q1 2026, the Advanced Technology and HQ Vertical will be renamed Advanced Technology and Digital Strategies, incorporating, in addition to CTR and Nione, the companies DB, Delta, and RV.



# What we do

## MAIN CUSTOMERS

1. Trucks, buses and trailers manufacturers
2. Agricultural equipment manufacturers
3. Distributors
4. Auto Parts retailers
5. Cargo transportation
6. Self-employed customers
7. Suppliers, distributors, and customers of Randoncorp
8. Logistics operators
9. Technology companies
10. Randoncorp controlled companies



## MAIN MARKETS

- Agribusiness
- Industry
- Civil Construction
- Mining
- Mobility
- Aftermarket
- Capital Goods
- Logistics
- Retail
- Technology
- Sectors from different areas of activity





# What we do: Competitive Advantages

## Verticalization

Complementary businesses that make Randoncorp the most complete player in the Brazilian automotive market.

## Diversification

Exposure to various sectors and geographies, adding resilience to the business.

## Global presence

Presence in key global economies, generating revenues in strong currencies.

## Sinergy

End-to-end solutions for the automotive ecosystem, achieving synergies, especially in industrial and commercial areas.

## Long-term Relationships

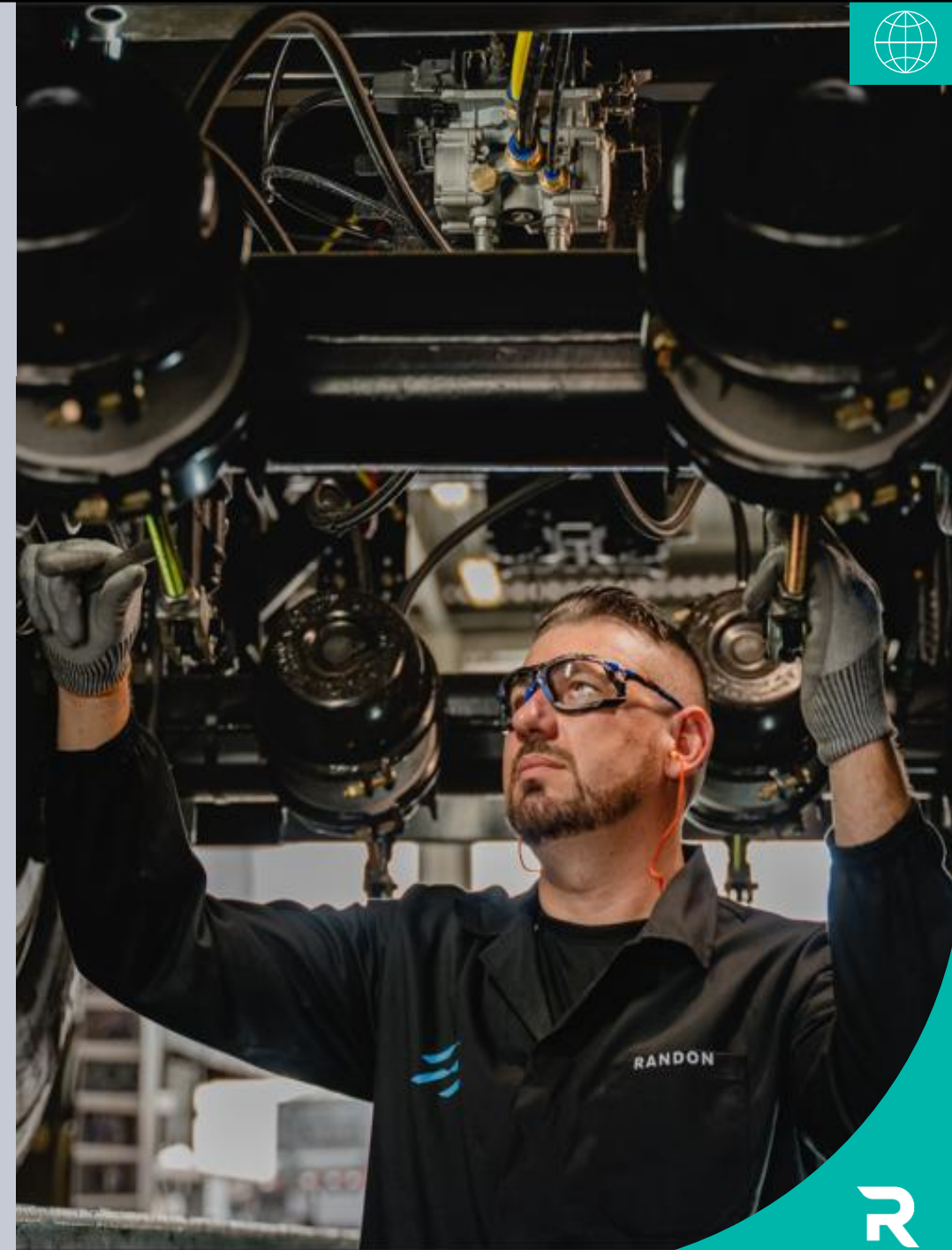
Partnerships based on the quality of our products and services.

## Strong and recognized brands

A broad portfolio of products and brands, with leadership in most of the sectors in which we operate.

## Innovation

Pioneering and technological leadership, developing products aligned with the megatrends of mobility. Combining engineering, manufacturing, and automation.





# What we do

We offer solutions for various sectors, making us a complete ecosystem.



Agribusiness



Industry



Mining



Aftermarket



Urban  
Mobility



Civil  
Construction



Logistics



Retail



Financial  
Institutions



Technology

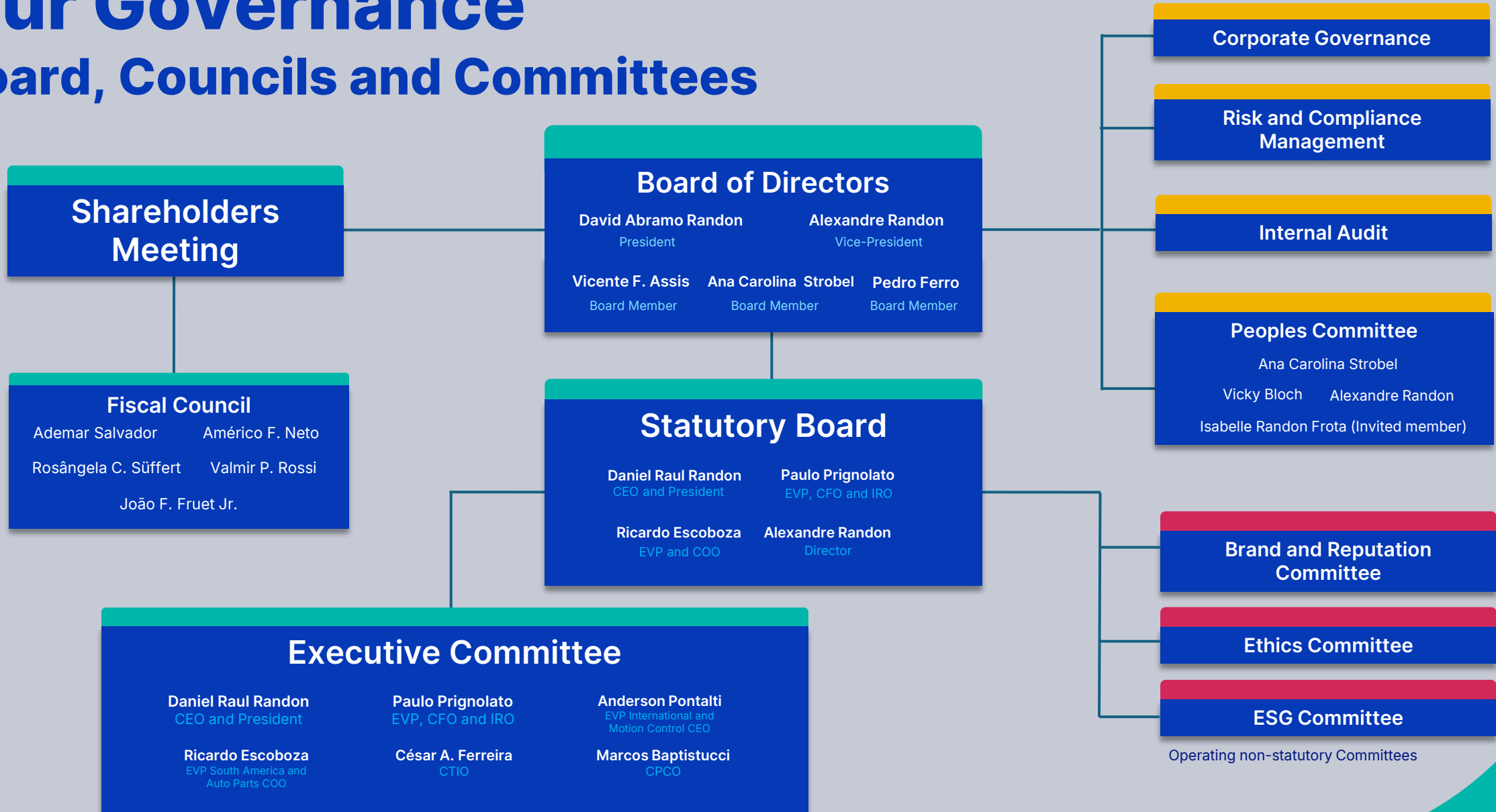


Others



# Our Governance

## Board, Councils and Committees





# Our Governance

## Pillars that strengthen our governance

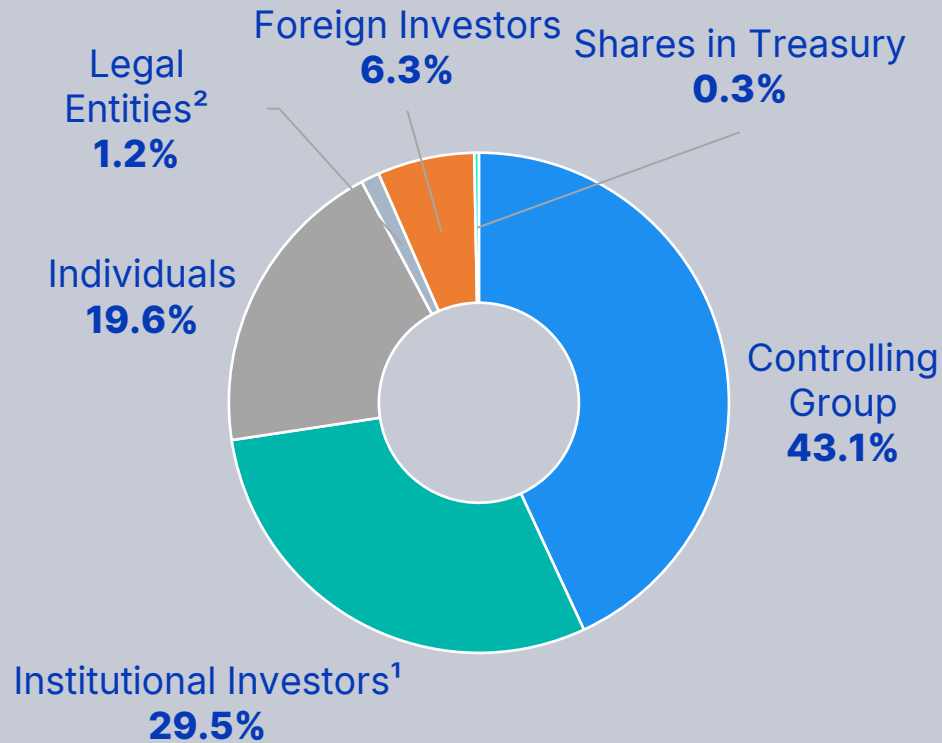
- > **Minimum dividend policy** of 30% of adjusted net income
- > **60% independent members** on the Board of Directors
- > **5 Committees**, including 1 advisory to the Board and 4 operational
- > Evaluation of the **Board of Directors Effectiveness**
- > **80.9% adherence** to governance practices recommended by CVM Resolution No. 80
- > **Outsourced and independent** whistleblower channel





# Our Governance

## Capital Market



**FREE FLOAT**  
**56.6%**

**TAG ALONG**  
**80%**

**TOTAL SHAREHOLDERS**  
**31K**

**RAPT**  
B3 LISTED N1

**IBRX100 B3**

**IBRA B3**

**SMLL B3**

**IGC B3**

**IGCT B3**

**ITAG B3**

**IGPTWB3**

**INDX B3**

**IAGRO-FFS B3**

<sup>1</sup> Investment clubs and funds

<sup>2</sup> Companies, banks, brokers and associations





# Our strategic guidelines



Differential in **innovation and technology**  
Products-processes-manufacturing-services



Absolute focus on **customers**



**Diversification** with focus



**Financial** strenght



Leveraging **sinergies**



Company **desired** to work



**Sustainability** (ESG) prioritized





# Strategic Cycles

## Cycle 1

Construction of a success story, initiated by the trailers market.



- > Entrepreneurship
- > Few products
- > Basic processes
- > Locally focused businesses

## Cycle 2

Strengthening our core business and expansion moves have marked a new era for the Company.



- > Joint Ventures
- > Diversified products
- > Professionalization
- > Start of internationalization

## Cycle 3

Growth and resilience through business diversification, focusing on value generation.

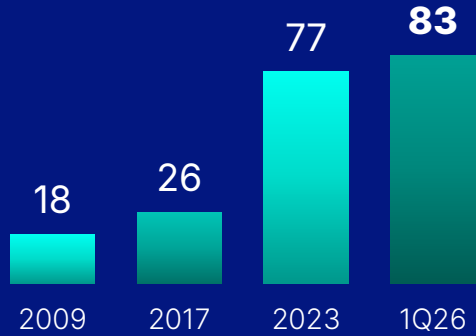


- > Accelerated growth
- > Advanced technology
- > Internationalization

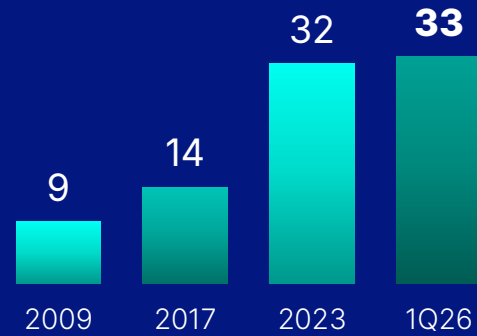


# Focus on diversification and resilience

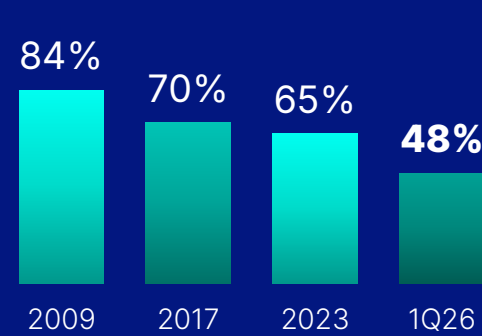
Companies



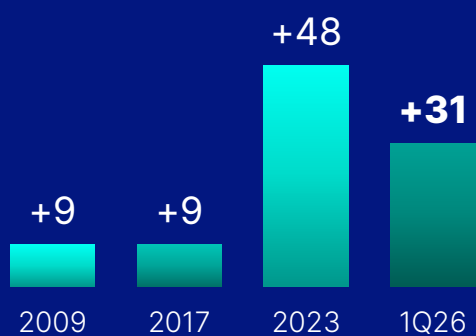
Facilities



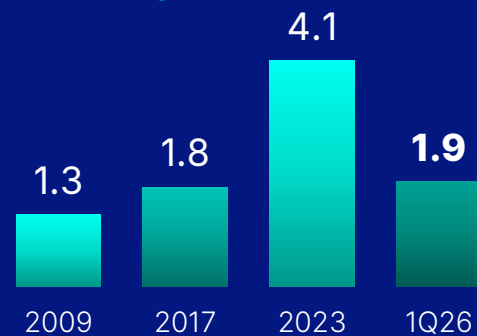
% Revenue from Capital Goods



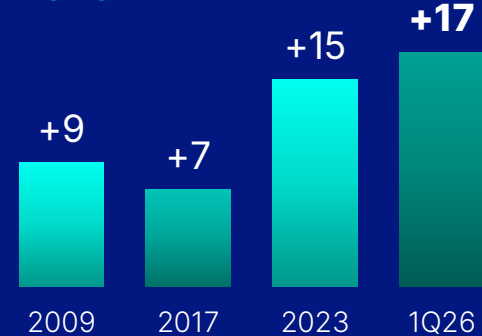
Shareholders (k)



Market Cap (R\$ B)



Employees (k)



## Strategy

### 2009

OEM, with complementary businesses.

### 2017

Execution of the business model diversification plan.

### 2023...

Consolidation of strategy and less cyclical businesses.



# Drivers of our accelerated growth

Enhanced synergies and connection with core business.



## Internationalization

- > Strong currencies
- > Developed economies
- > Great market potential
- > Geopolitical shielding



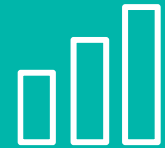
## Aftermarket

- > Resilience
- > Brand strength
- > Cash Cow
- > Optimization of distribution channels
- > Recurring demand



## Innovation and services

- > Disruptive businesses
- > Efficiency
- > Sustainability
- > Digitalization
- > Servitization



## Productive capacity

- > Portfolio expansion
- > Strategic geographies
- > Ensuring or achieving leadership
- > Smart Factories



**We made important moves that made us a complete ecosystem.**

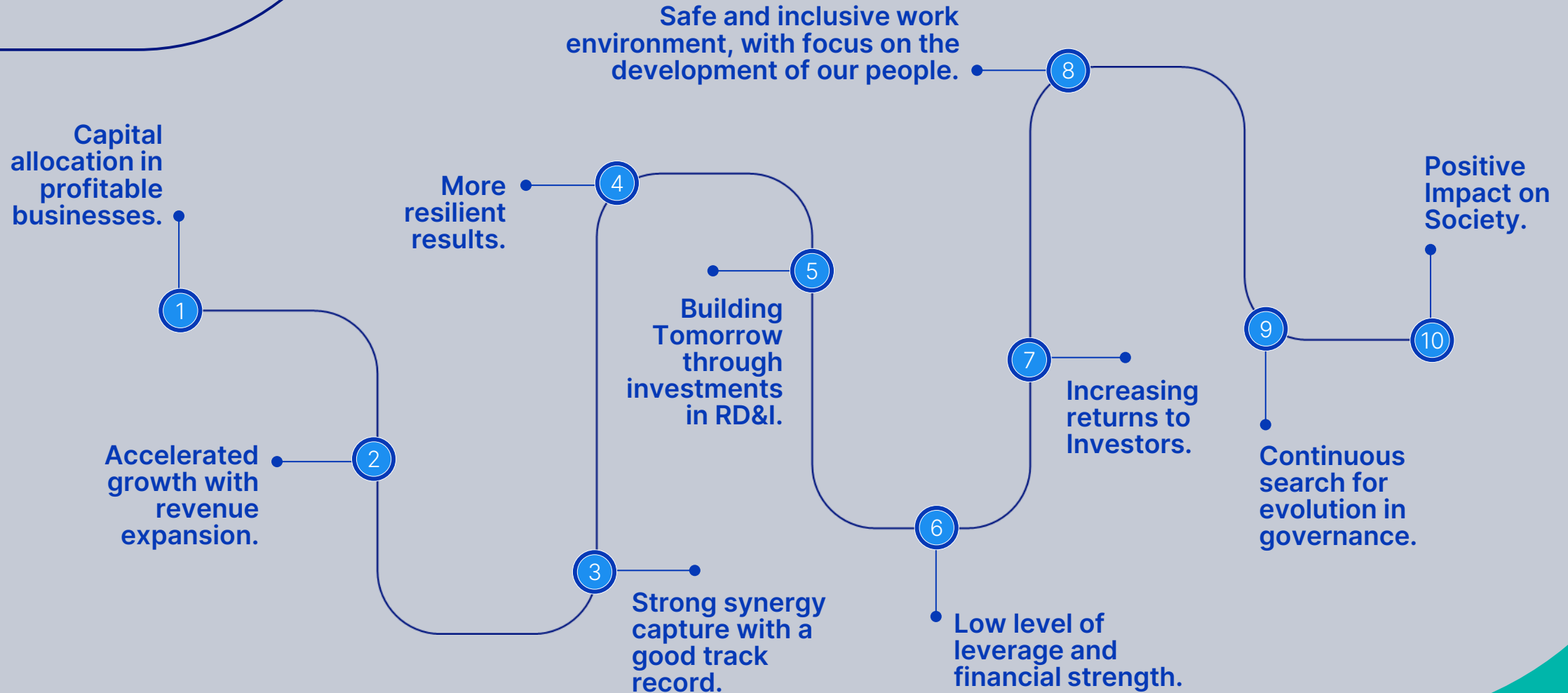
**2019-2025**

- Internationalization
- Aftermarket
- Capacity
- Innovation and Services

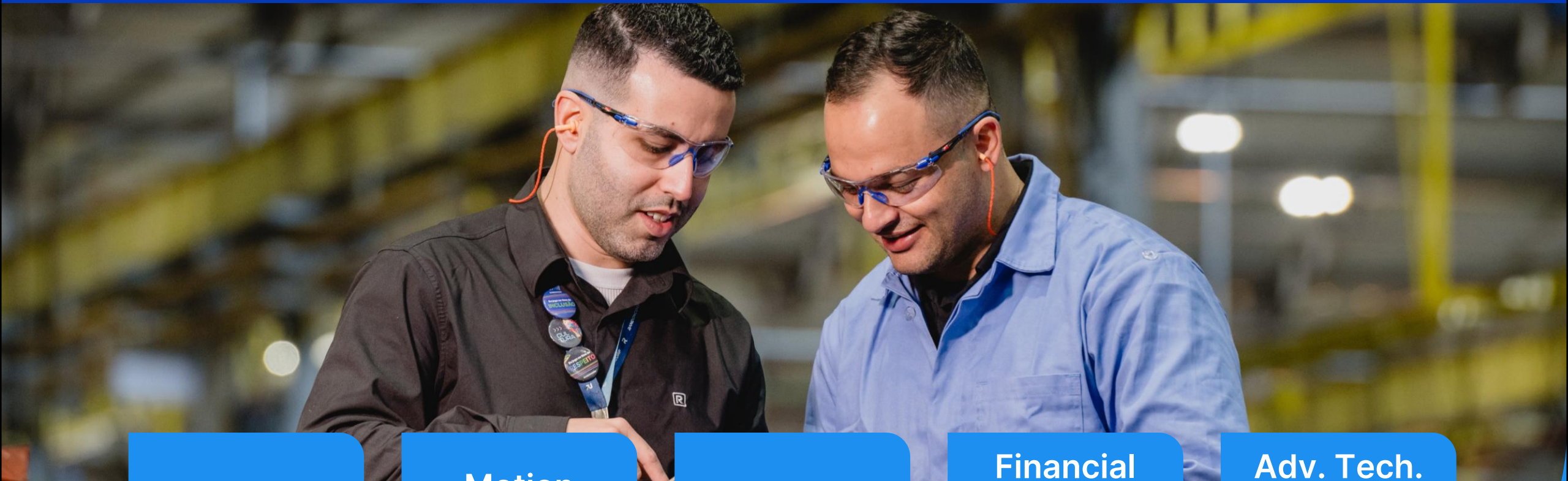




# Value generation journey



# Business Verticals



Auto Parts

Motion Control

OEM

Financial Solutions & Services

Adv. Tech. and Digital Strategies



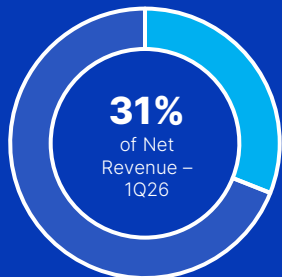
# Business Verticals



## Auto Parts

**Leading manufacturers of solutions for commercial vehicles**

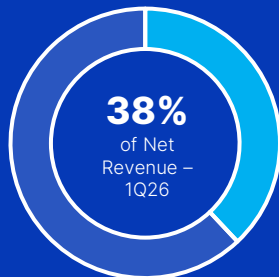
Brake systems, axles and suspensions, coupling systems, electromobility, casting and machining, etc.



## Motion Control

**Safety and innovation in motion control**

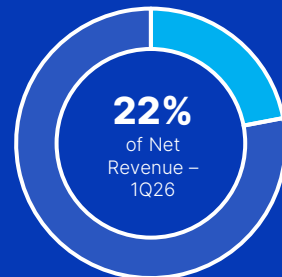
Friction materials, components for brake, suspension, steering, engine, transmission and powertrain systems.



## OEM

**The most complete line of equipment for ground cargo transportation**

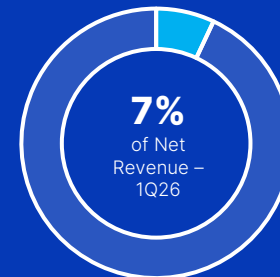
Trailers, rail cars and aftermarket.



## Financial Solutions and Services

**The financial solutions and services platform for various sectors**

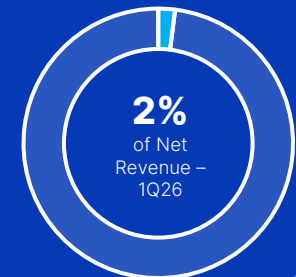
Financing, coop-payment plans, insurance, rental and sale of heavy-duty vehicles.



## Adv. Tech. and Digital Strategies

**At the forefront of technology in the development of sustainable products**

Products for the mobility industry, nanotechnology platform, material transformation solutions, telemetry, technology and innovation.





# Auto Parts

**R\$ 1.0 B**

Net Revenue 1Q26

**13.2%**

Adjusted EBITDA  
Margin 1Q26

## Structure

**14**



Factories

**13**



Distribution  
Centers

**1**



Business  
Office

Located in

**8**



Countries

**2**



Joint Ventures

With

**+3.9 K**



Employees

## Brands

**CASTERTECH**

*Suspensys*

**JOST**

*MASTER*

**EBS**

**AXN**  
AUTOMOTIVE SYSTEMS

## Main Markets



Agribusiness



Industry



Civil Construction



Mobility



Aftermarket



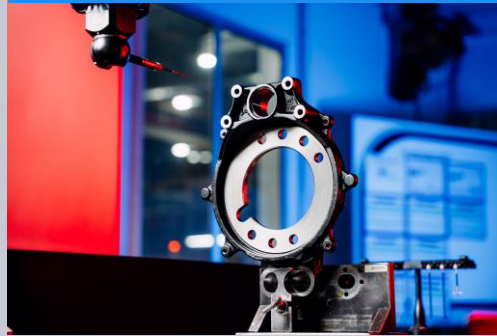
# Auto Parts

Leaders in  
their segments.

Ranked among the **largest  
players** in the auto parts  
segment for commercial  
vehicles.

With a broad product portfolio,  
they are a **benchmark in  
quality**, and globally  
recognized by their customers.

**MASTER**



**JOST**



**Suspensys**



**CASTERTECH**



**EBS**



**AXN**  
AUTOMOTIVE SYSTEMS





# Auto Parts: Coupling Systems

Landing Gear



King Pin



Ball Hitch



Axle Lift



Fifth Wheel



Aluminium Wheel



E-lock



Hubodometer



Towing Hitch



Rotating Tip



Bus Link



Twist Lock



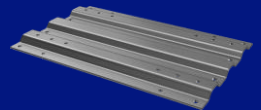
Spare Holder



Turntable



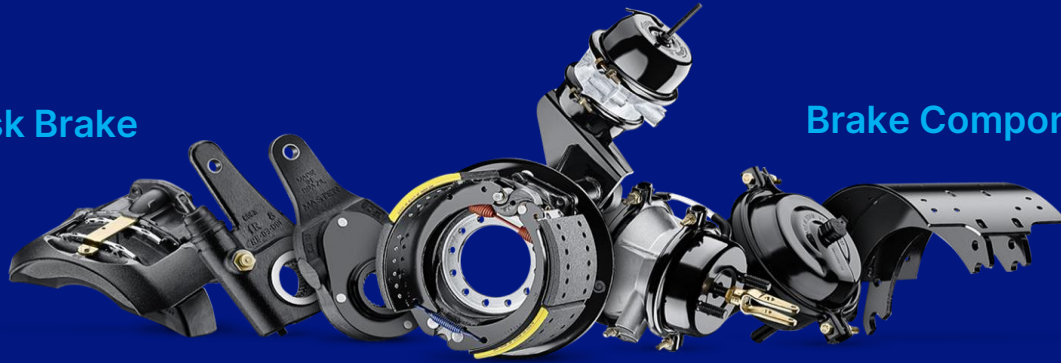
Table for Fifth Wheel





# Auto Parts: Brake Systems

Disk Brake



Brake Components

Drum Brakes

**EBS**  
Aftermarket

**>30,000**  
SKUs

Brake Chamber



Sensors



Air Dryers



Valves



ABS



Suspension



Compressors



Calipers



Slack Adjuster



Pressure Limiting



Clutch Servos



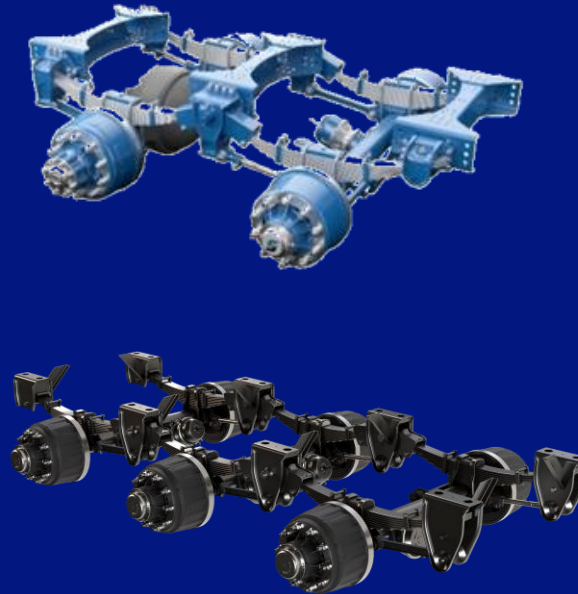


# Auto Parts: Axles and Suspensions

Axles



Mechanical Suspension



Air Suspension



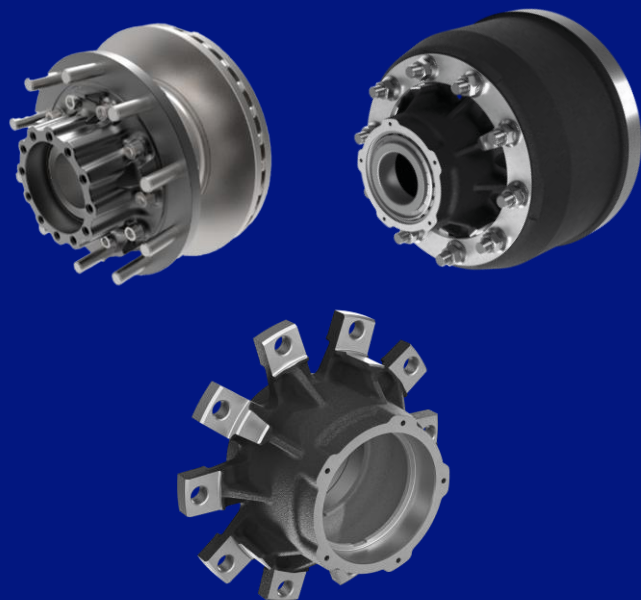
Electromobility



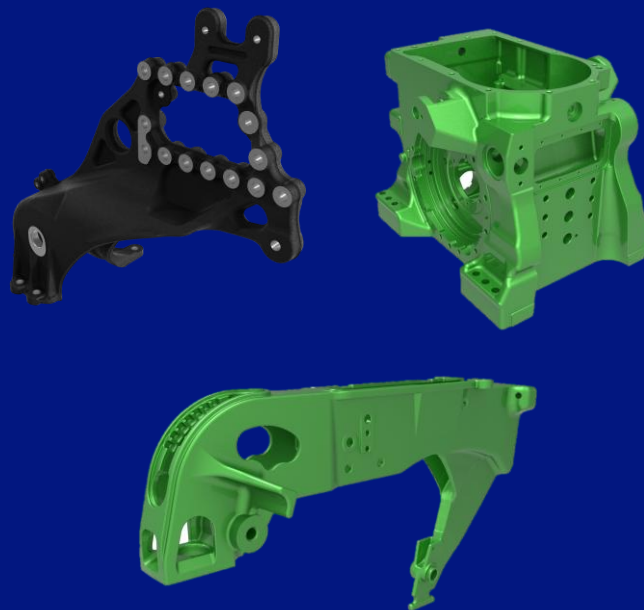


# Auto Parts: Hubs and Drums

Hubs, drums and rotors



Cast and Machined Supports and Components



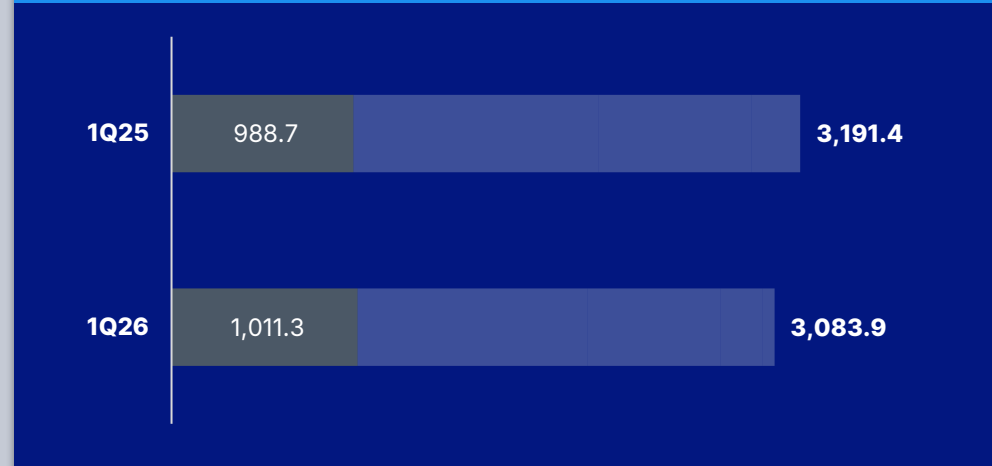
Aftermarket



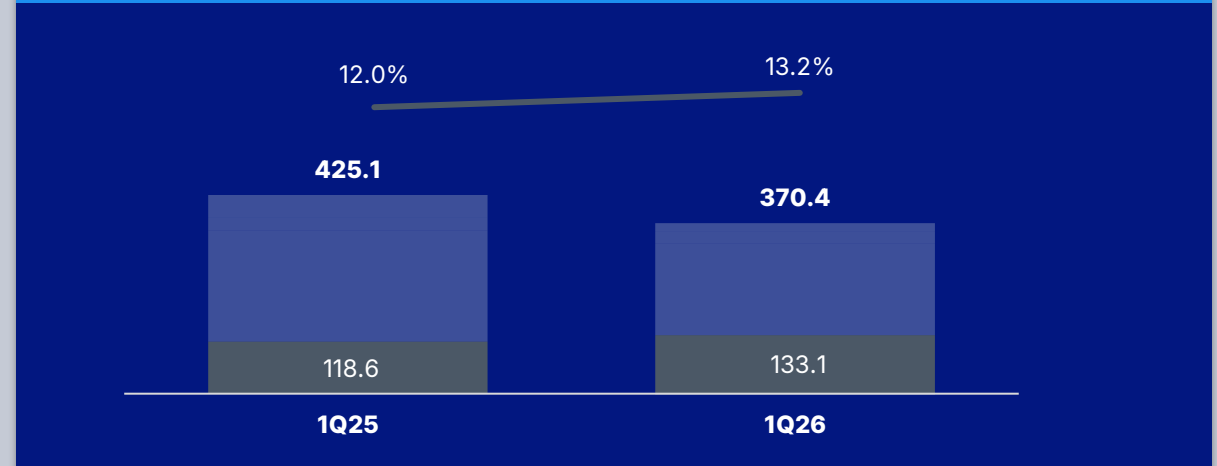
# Auto Parts



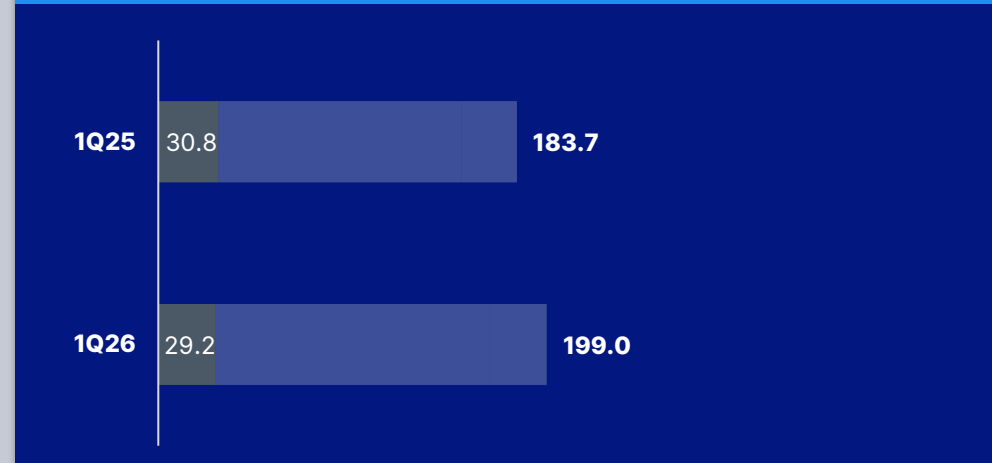
**Consolidated Net Revenue**  
(R\$ Million)



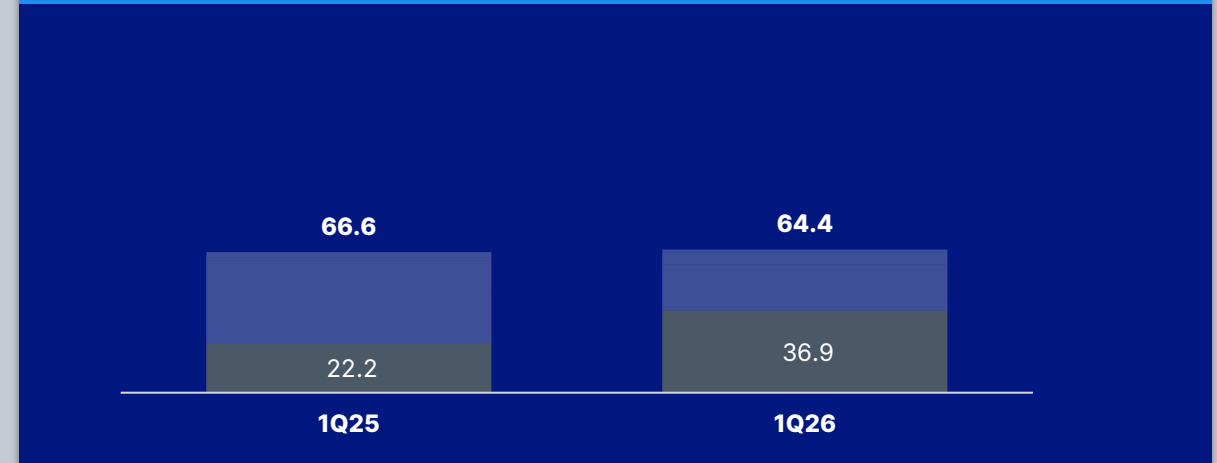
**EBITDA | EBITDA Margin**  
(R\$ Million) | % o/CNR



**International Market Revenue**  
(US\$ Million)



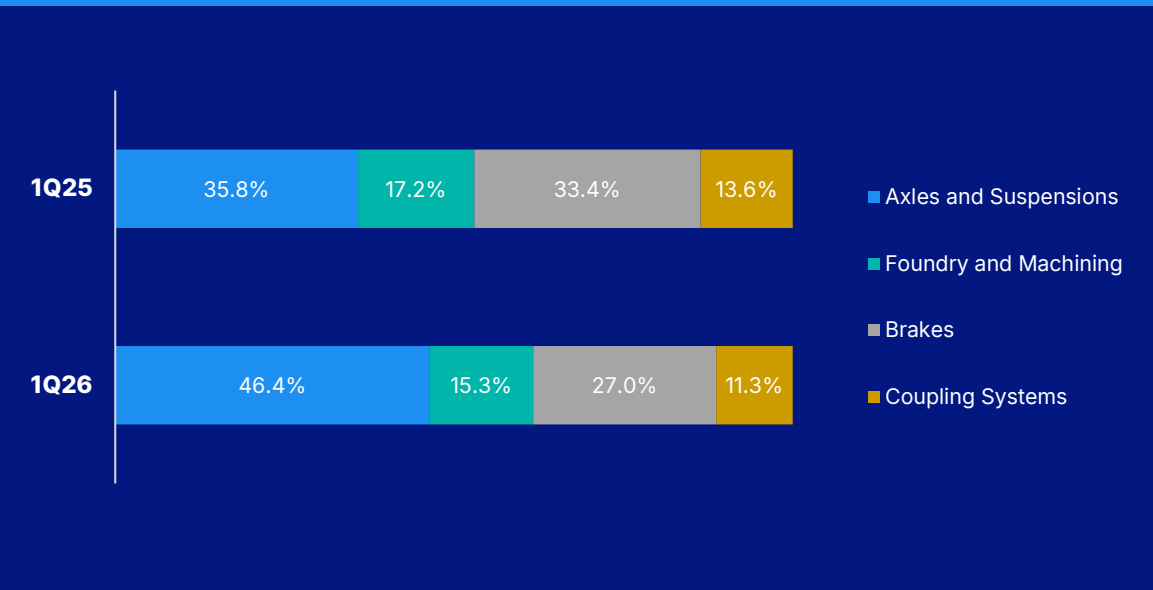
**CAPEX**  
(R\$ Million)



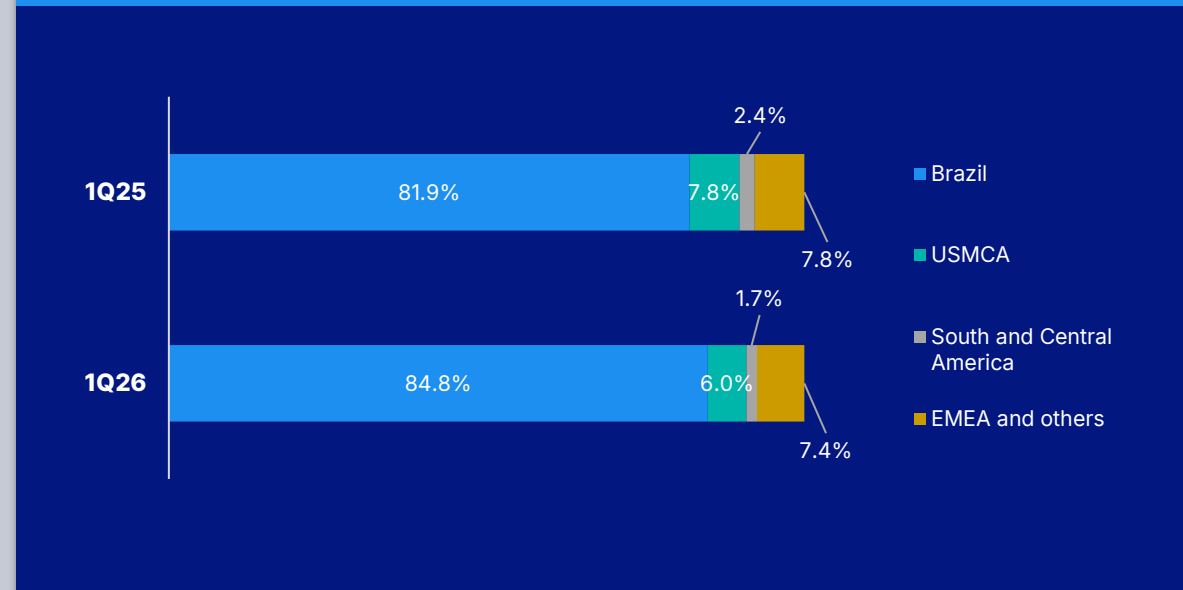
# Auto Parts



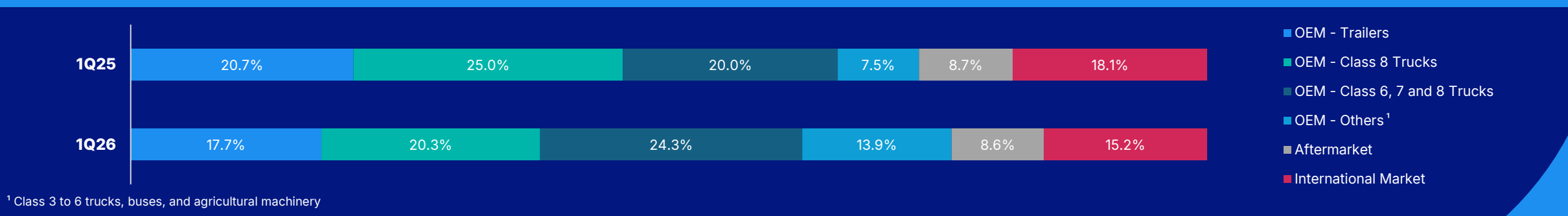
**Net Revenue by Product**  
(% o/CNR)



**Net Revenue By Region**  
(% o/CNR)



**Net Revenue by Segment**  
(% o/CNR)



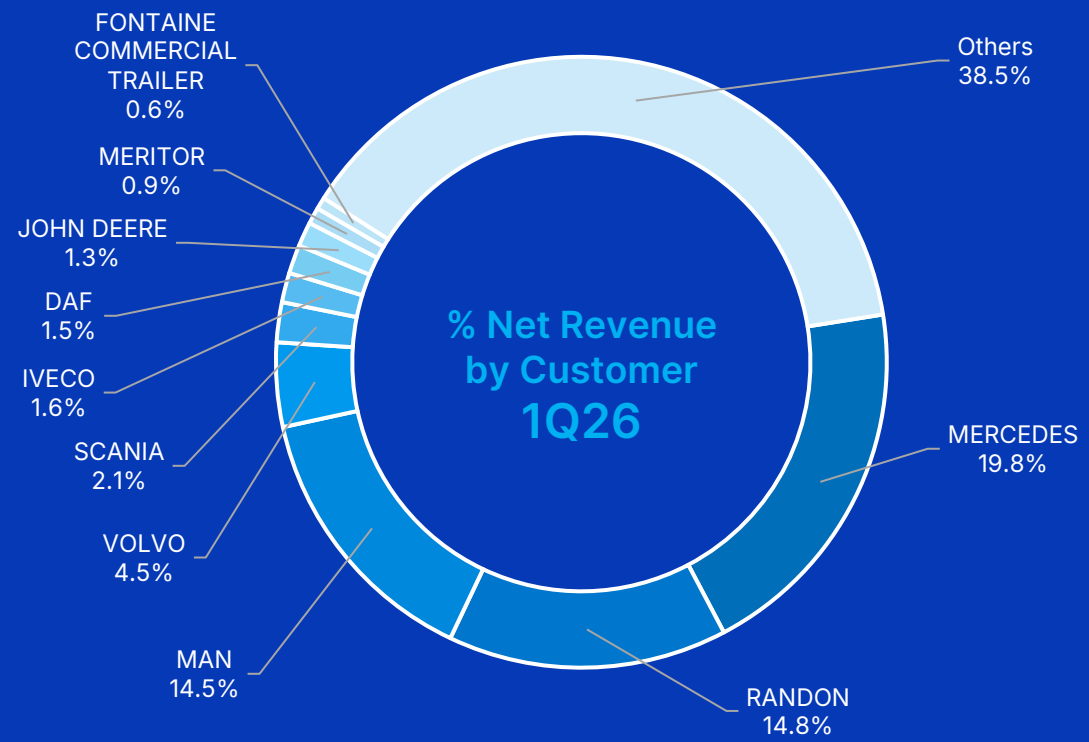
<sup>1</sup> Class 3 to 6 trucks, buses, and agricultural machinery



# Auto Parts

Volumes and Net Revenue	1Q26		1Q25		4Q25			
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units
Brakes (units)	166,180	273,337	198,530	330,215	-16.3%	116,717	210,905	42.4%
Coupling Systems (units)	24,389	113,981	31,437	134,469	-22.4%	21,006	99,791	16.1%
Axles and Suspensions (units)	46,163	469,540	45,286	354,335	1.9%	36,705	384,808	25.8%
Foundry and Machining (Tons)	17,403	154,486	21,602	169,661	-19.4%	14,876	113,682	17.0%

Values in R\$ Thousands, except when indicated otherwise



## Main competitors

### Brake Systems

Knorr (Germany)  
 Wabco (USA)  
 Captive market – MB/Scania  
 Ibero/Silpa

### Coupling Systems

Fontaine (Brazil/PR)  
 Fuwa (China)  
 SAF-Holland (Germany)

### Suspensions and Axles

KLL/SAF Holland (Brazil/SP)  
 Ibero (Brazil/SP)  
 Hendrickson (USA)  
 BPW (Germany)  
 Fuwa (China)  
 Captive Market – Facchini

### Casting and Machining

Schulz (Brazil/SC)  
 Durametal (Brazil/CE)  
 Frum (Brazil/MG)  
 Fundimisa/Elyte (Brazil/RS)



# Motion Control

**R\$ 1.3 B**

Net Revenue 1Q26

**16.8%**

Adjusted EBITDA  
Margin 1Q26

## Structure

**12**



Factories

**18**



Distribution  
Centers

**7**



Business  
Offices

Located in

**13**



Countries

With

**+7.7 K**



Employees

## Brands

**FRASLE**

**NAKATA**

**FREMAX**

**CONTROIL**

**FRITEC**

**MORESA**

**TF VICTOR**

**JURATEK**

**ABTEX**

**ARMETAL**

**AUTO EXPERTS**

**Autopar**

**BestBrake**

**BIOCERAMIC**

**durbloc**

**iea**

**LonaFlex**

**plabestof**

**POWER ENGINE**

**RACE**

**sello**

**TENSA**

**TSP**

**Vehyco**

## Main Markets



Aftermarket



Mobility



Agribusiness



Industry



Civil Construction



# Motion Control

Leader in aftermarket in Brazil and among the largest in Latin America

Broad product portfolio with iconic brands, desired by customers

Products available in over 125 countries





# Motion Control: Portfolio

## Friction Materials

Commercial Line  
> 6,300 SKUs



Light Line  
> 9,300 SKUs



Brake Actuation  
> 1,000 SKUs



Disc Brakes and Drum Brakes  
> 2,000 SKUs



Shock Absorbers  
> 1,500 SKUs



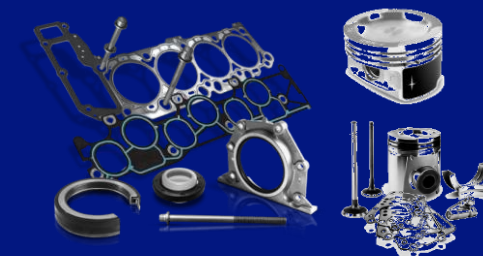
Motorcycle Parts  
> 200 SKUs



Suspension and Steering  
> 1,600 SKUs



Engine Components  
> 11,600 SKUs

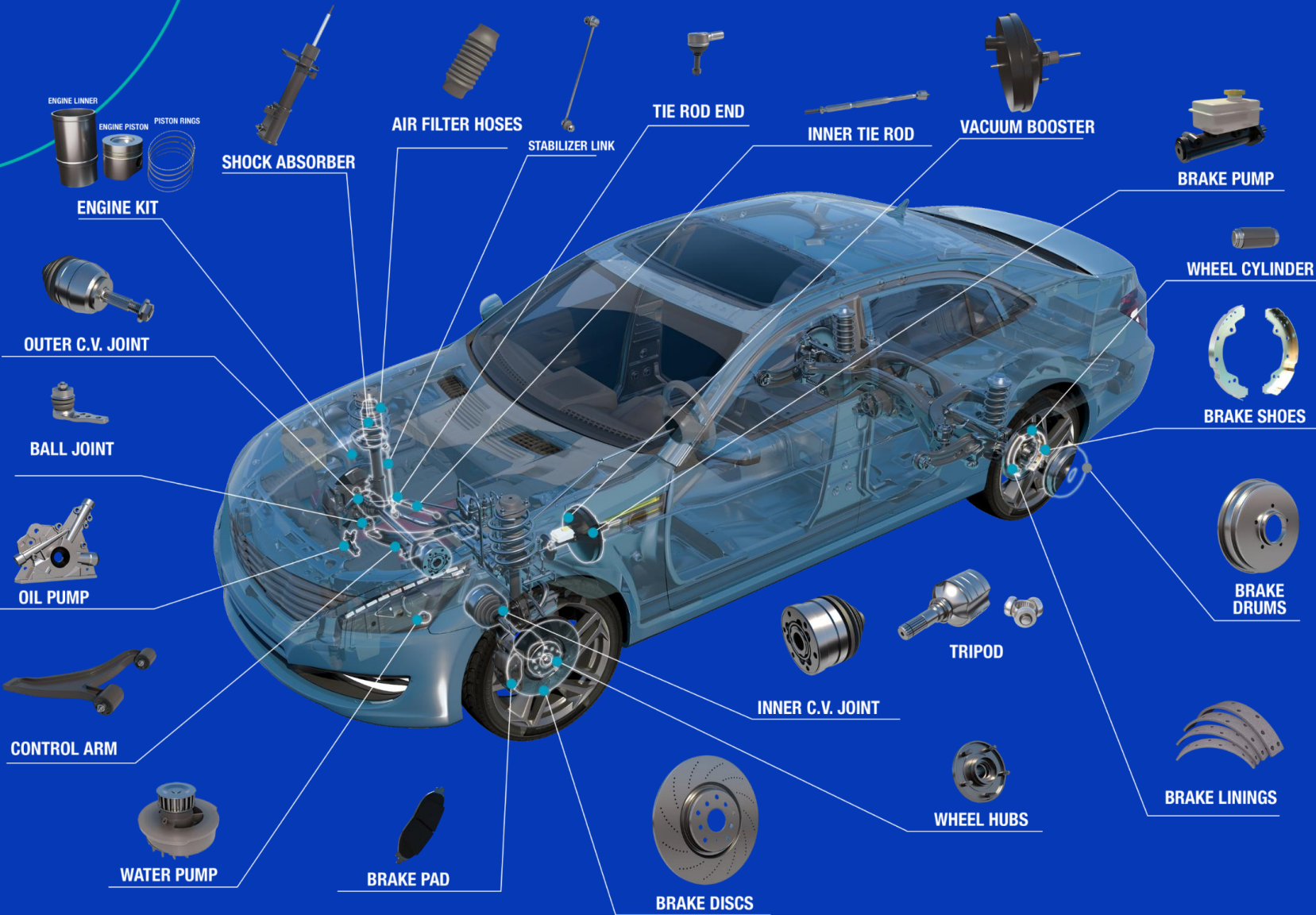


**>33,000 SKUs**

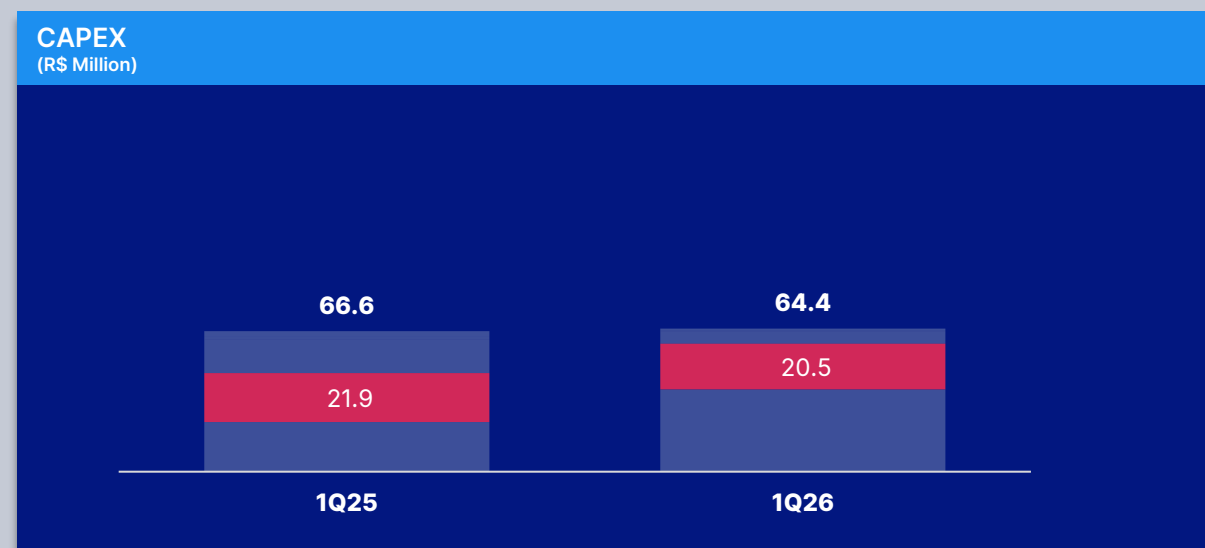
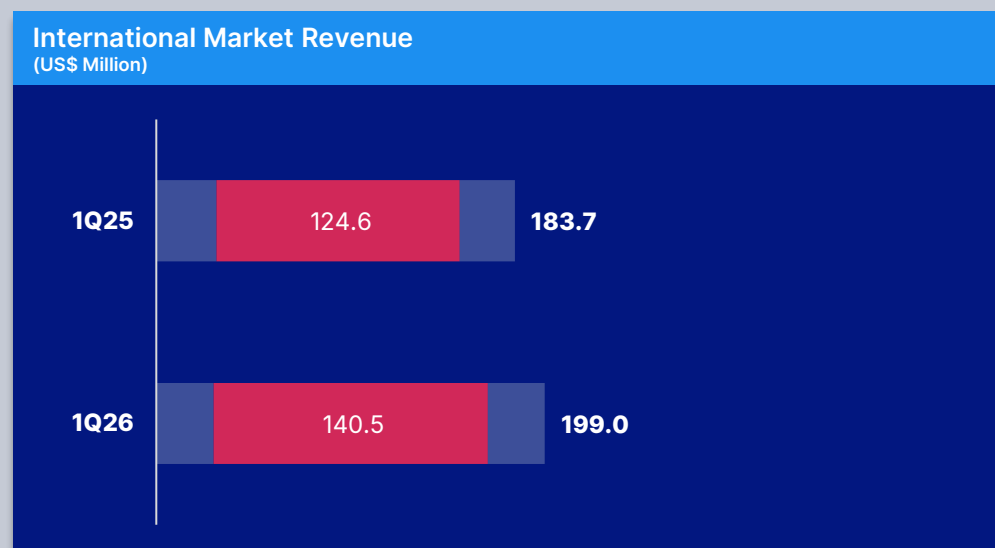
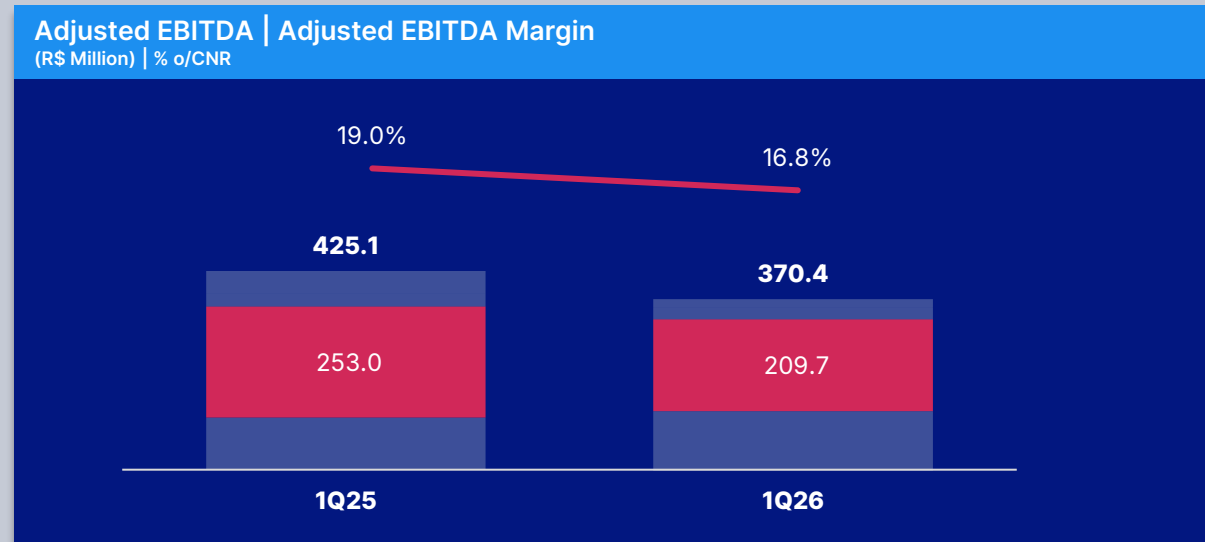
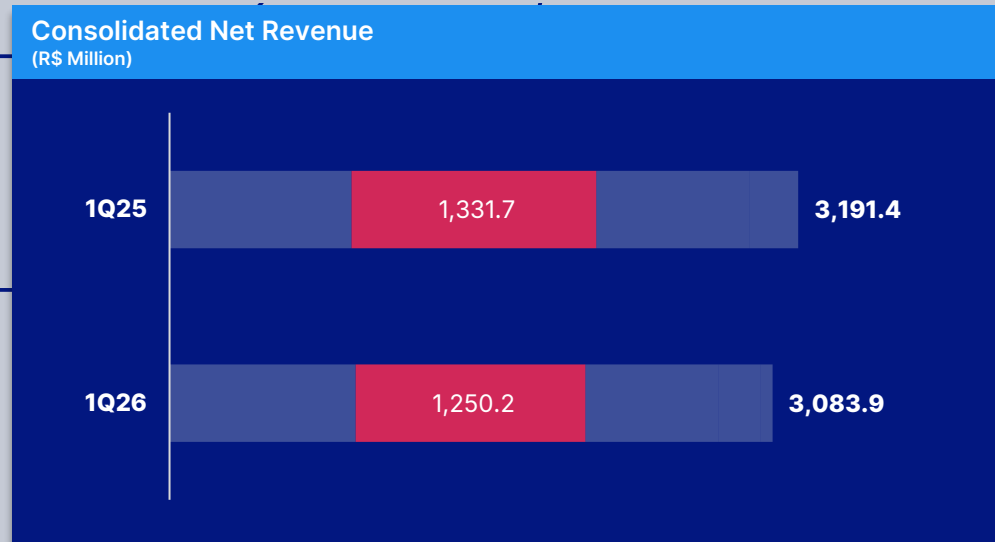




# Motion Control: Portfolio



# Motion Control



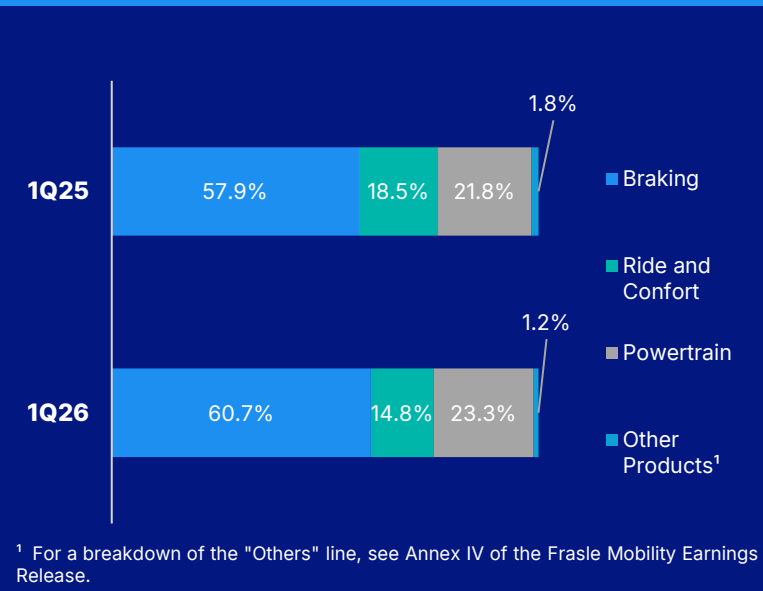
■ Motion Control ■ Other Verticals



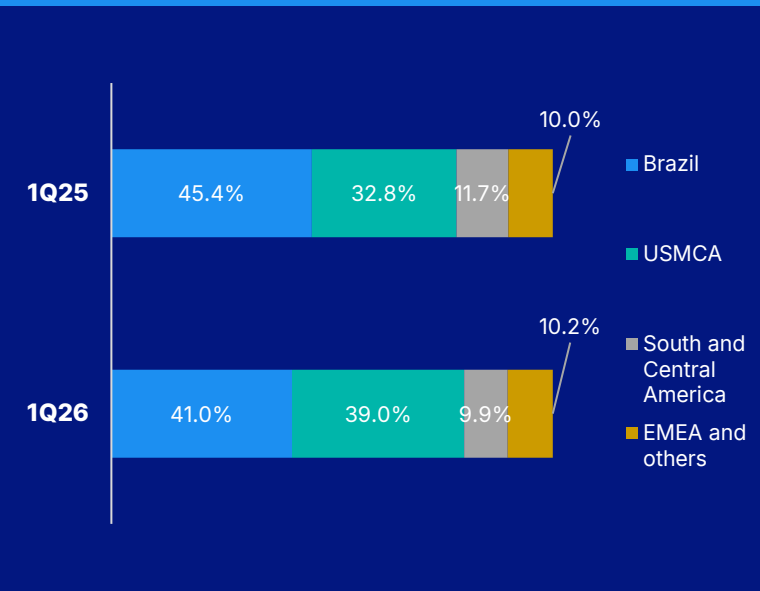
# Motion Control



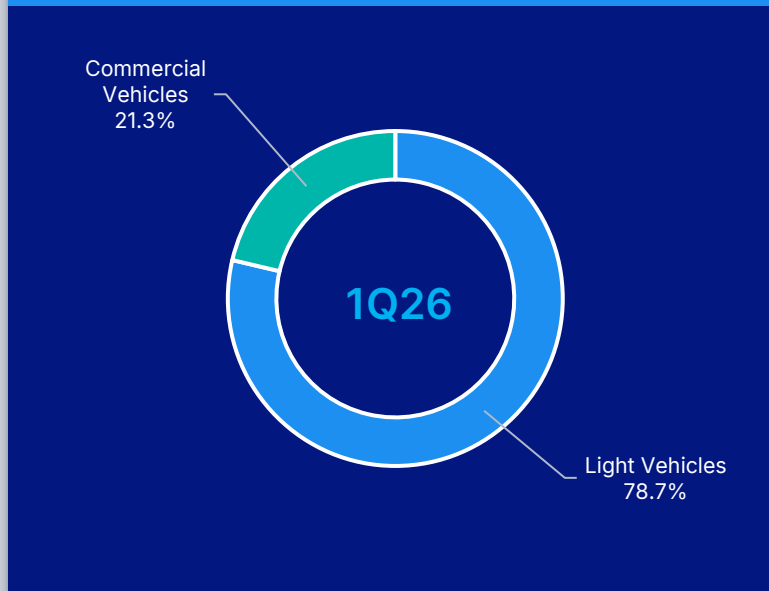
**Net Revenue by Product**  
(% o/CNR)



**Net Revenue By Region**  
(% o/CNR)



**Net Revenue by Vehicle Type**  
(% o/CNR)



**Net Revenue by Segment**  
(% o/CNR)





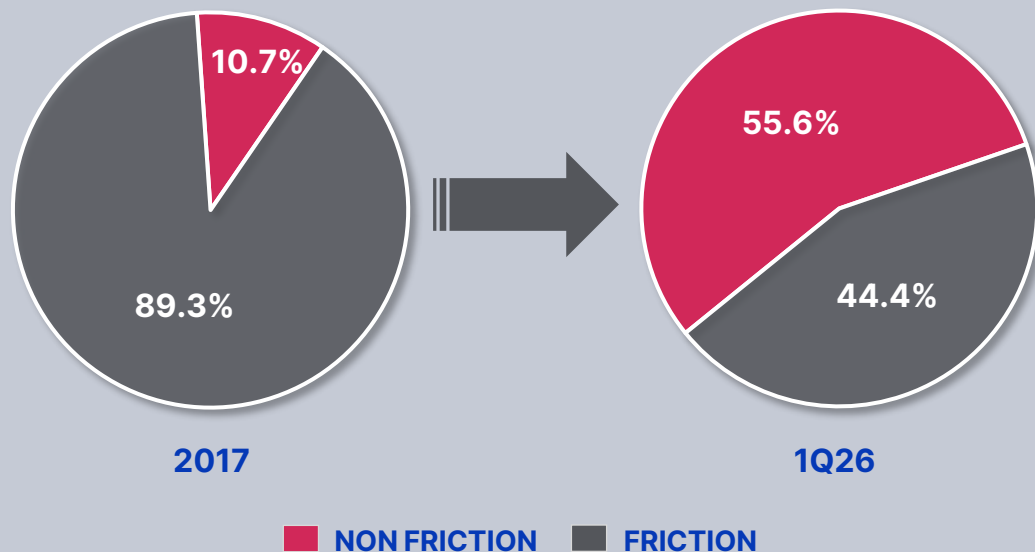
# Motion Control

Distribution of Net Revenue	1Q26		1Q25			4Q25		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units
Braking (Thousand/un.)	29,156	758,544	30,057	771,228	-3.0%	31,797	769,612	-8.3%
Ride and Confort (Thousand/un.)	3,514	185,241	4,738	246,803	-25.8%	5,772	287,372	-39.1%
Powertrain (Thousand/un.)	6,391	290,831	6,823	290,305	-6.3%	6,700	304,708	-4.6%
Other Products <sup>1</sup> (Thousand/un.)	916	15,547	781	23,382	17.4%	1,143	23,261	-19.8%

<sup>1</sup> For the opening of the Others line, see attachment IV of the Frasle Mobility Release

Values in R\$ Thousands, except when indicated otherwise

## Revenues Evolution



## Main competitors

### Friction

- Brakeparts - Brazil
- Syl - Brazil
- Cobreq - Brazil
- Thermoid - Brazil
- Duroline - Brazil

### Braking Systems

- Hipper Brakes – Brazil
- MDS – Brazil
- TRW – Germany
- Zimmermann – Germany
- Textar – Germany
- Brembo – Italy
- Raybestos – USA
- Centric - USA

### Suspension, Steering and Powertrain

- Cofap - Brazil
- Monroe - Brazil
- Kayaba - Brazil
- Trw - Germany
- Lemforder - Brazil
- Viemar - Brazil
- Dellarosa - Brazil
- Ima - Brazil
- Spicer - Brazil



# OEM

## R\$ 723.8 M

Net Revenue 1Q26

## 3.6%

Adjusted EBITDA  
Margin 1Q26

### Structure

6



Factories

1



Distribution  
Centers

1



Business Office

Located in

3



Countries

With

+3.4 K



Employees

### Brands

## RANDON

**RANDON**<sup>®</sup>

TRIEL-HT

**HERCULES**  
CHASSIS

**STRADA** (R)

### Main Markets



Agribusiness



Industry



Aftermarket



Civil Construction



Mining





# OEM

**Largest** trailer manufacturer  
in Latin America and among the  
**TOP 10** worldwide

**Brazilian Leader** in the  
segment

Over **600,000** products  
manufactured, with **100,000**  
destined for the international  
market





# OEM: Trailers



Grain



Dump



Sider



Container Chassis



Reefer



Tanker

Carbon  
Stainless  
Aluminum



Sugar Cane



Flatbed



Silo





# OEM: Other Products

## Rail Cars



Closed Hopper



Open Hopper



Gondola



Sider



Platform



Tanker



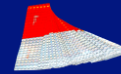
Telescopic



Mud Flap



New R Tail Light



Reflective Tapes



Fender



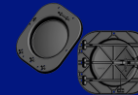
Lights



Trailer Plug



Battery



Drain Spout



Water Tank



Piston



Strap and Ratchet



Aluminum Wheel



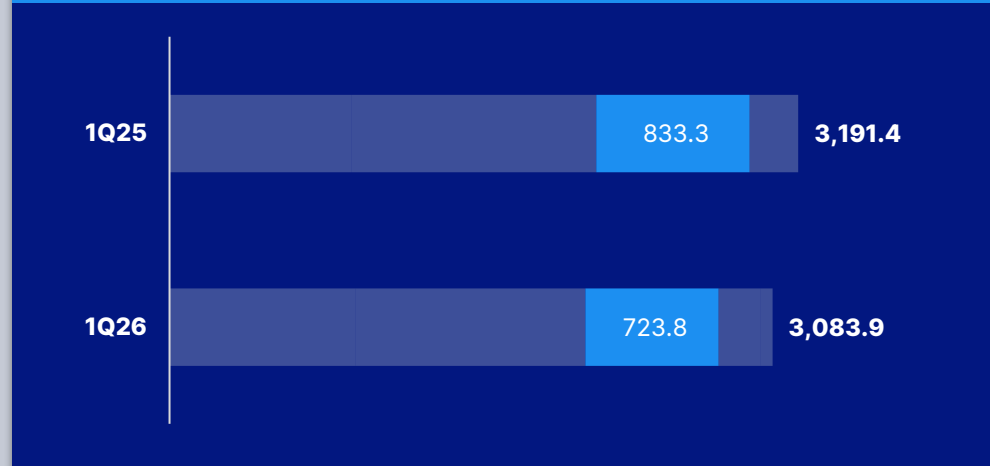
StradaR Tire

## Aftermarket Parts

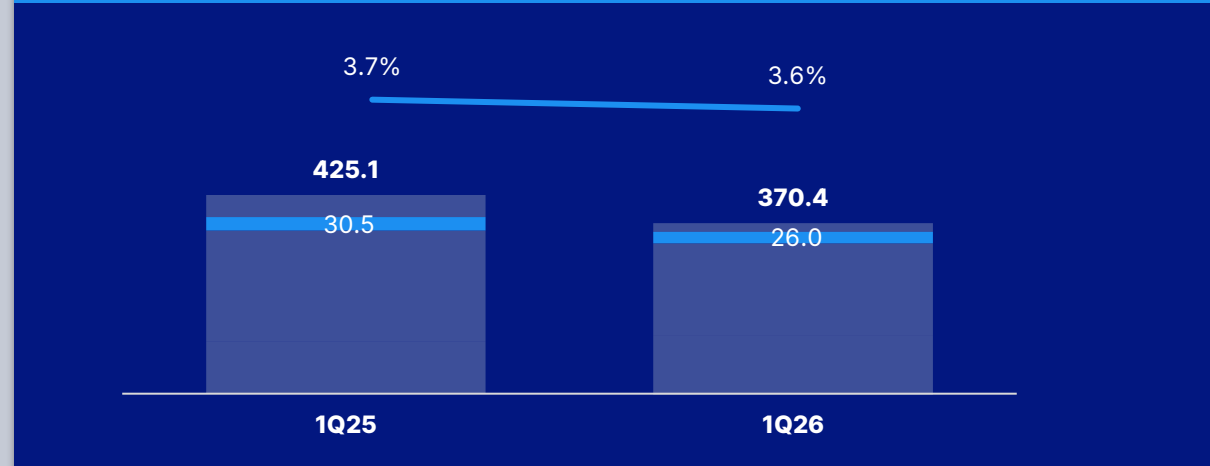




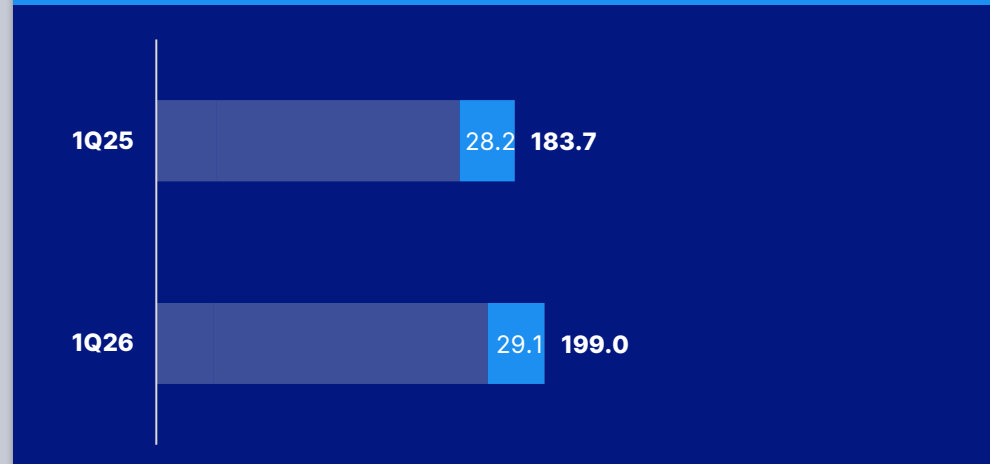
## Consolidated Net Revenue (R\$ Million)



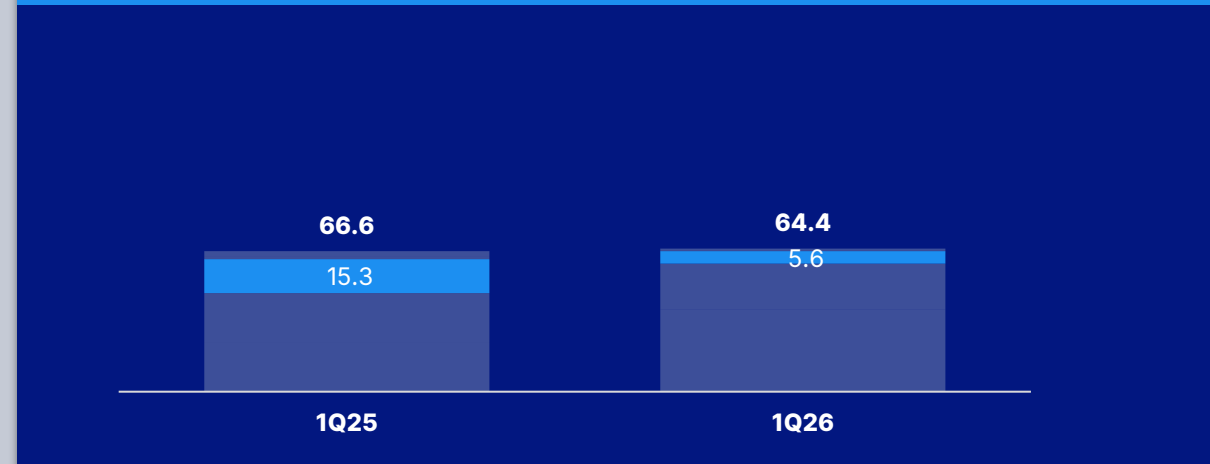
## Adjusted EBITDA | Adjusted EBITDA Margin (R\$ Million) | % o/CNR



## International Market Revenue (US\$ Million)



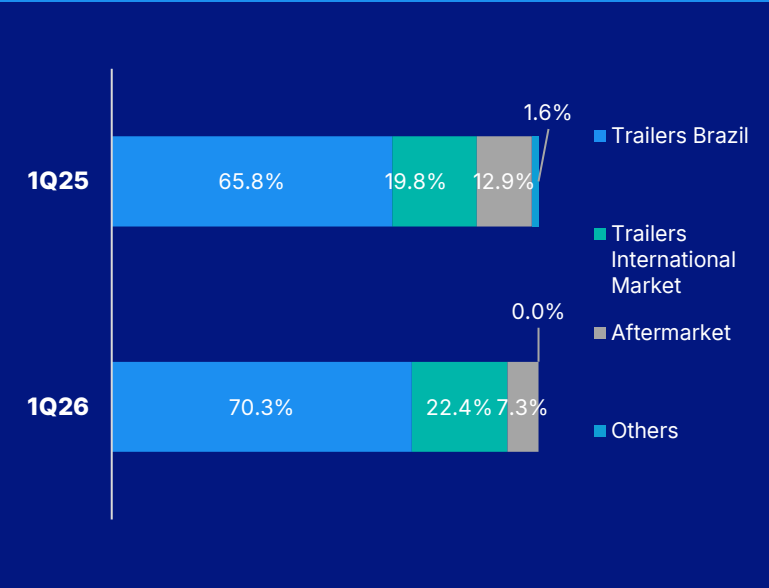
## CAPEX (R\$ Million)



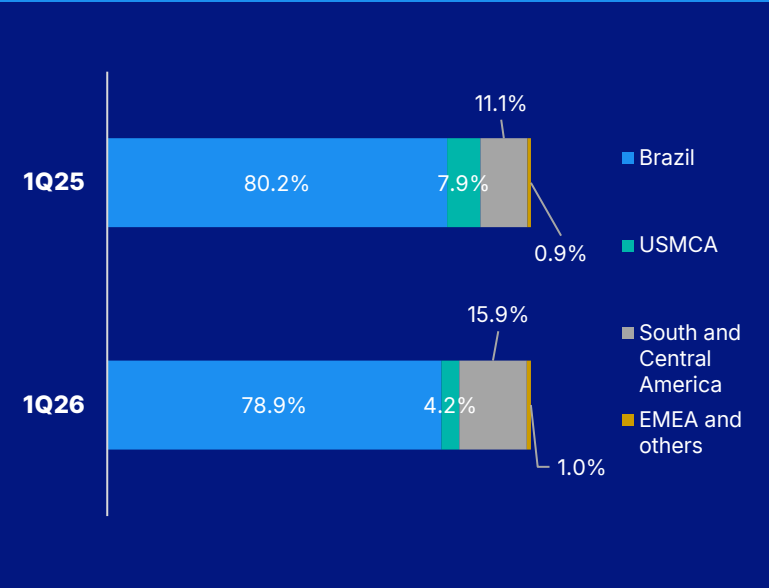
■ OEM
 ■ Other Verticals



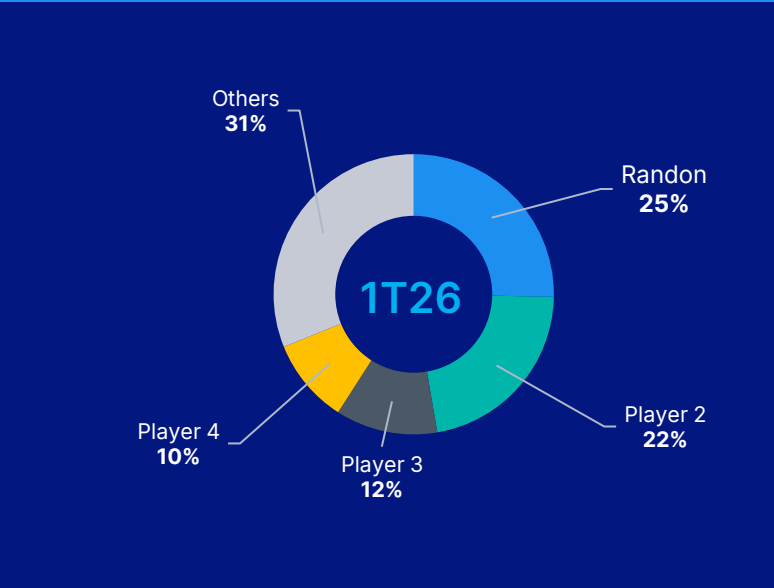
## Net Revenue by Product (% o/CNR)



## Net Revenue by Region (% o/CNR)



## Quarterly Market Share (% o/delivers)



## Sector Exposure (% o/delivers)



# OEM



Volumes and Net Revenue	1Q26		1Q25			4Q25		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units
Trailers Brazil (un.)	4.391	509.041	4.620	561.116	-5,0%	3.758	436.024	16,8%
Trailers United States (un.) <sup>1</sup>	367	30.438	966	65.543	-62,0%	686	58.696	-46,5%
Trailers Others Geographies (un.)	673	131.574	472	99.407	42,6%	875	178.288	-23,1%
Railcars (un.)	-	-	-	-	-	218	135.302	-100,0%
Aftermarket	-	52.707	-	107.253	-	-	72.854	-

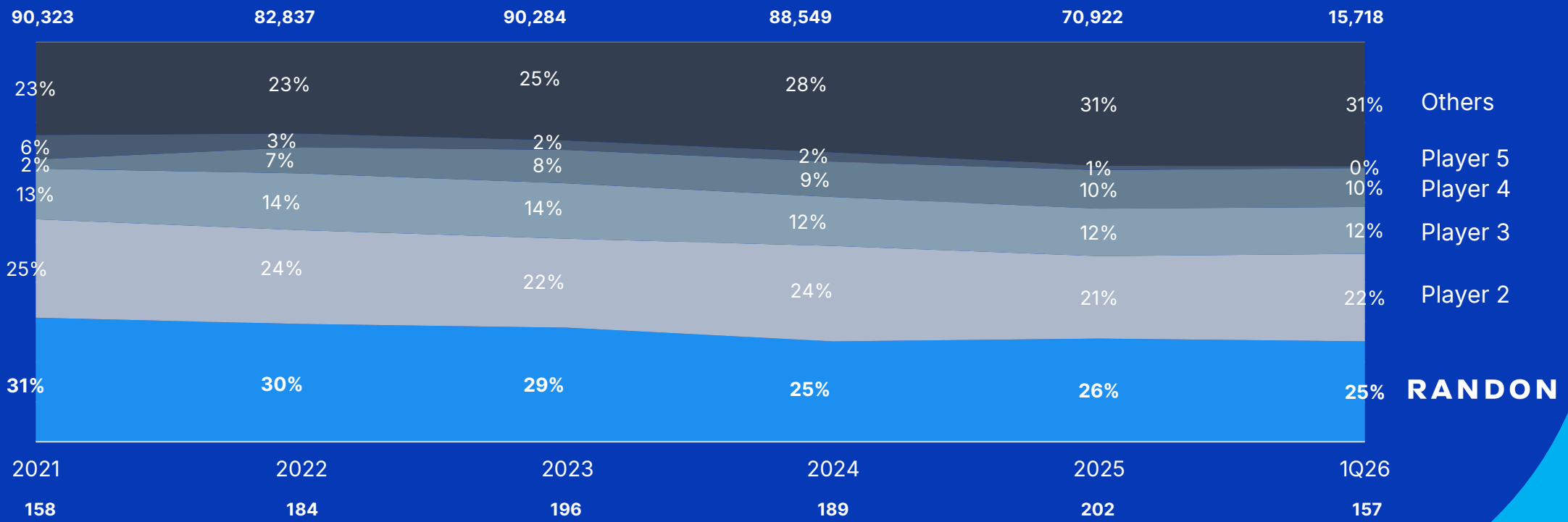
<sup>1</sup> Volumes sold by Hercules + exports from Brazil

Note: The comparative volumes for 1Q25, related to Trailers Others Geographies, were adjusted due to the exclusion of intercompany sales identified by the Company.

Values in R\$ Thousands, except when indicated otherwise

## Historical Market Share

SIZE OF THE MARKET  
(Deliveries – Brazil)



COMPETITORS

2021	2022	2023	2024	2025	1Q26
158	184	196	189	202	157





# Financial Solutions and Services

**R\$ 230 M**

Net Revenue 1Q26

**8.4%**

Adjusted EBITDA Margin 1Q26

## Structure

1



Coop-payment

1



Bank

1



Insurance Broker

1



Rental and sale of heavy-duty vehicles

With  
**+350**



Employees

## Brands

**Rands**

Financial Solutions

**Addiante**»

## Main Markets



Agribusiness



Transportation and Logistics



Retail



Mobility



Capital Goods





# Financial Solutions and Services: Portfolio



## Financial Solutions

- Credit
  - Financing
  - Investments
  - Working Capital
  - Agricultural Portfolio
- Coop-payment Plans of:
    - Automobiles
    - Trucks
    - Trailers
    - Agricultural Machinery
    - Real Estate
    - Services



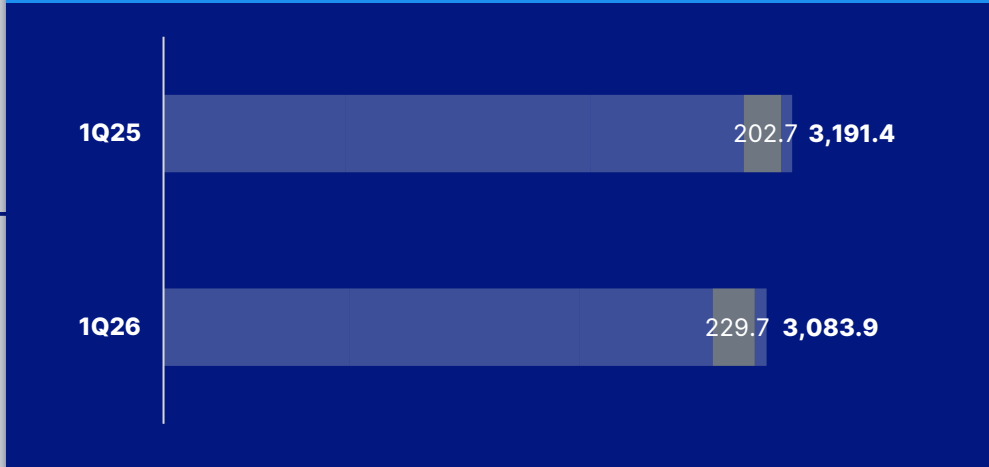
## Fleet Leasing, Sales and Management

- Heavy Vehicle Rental
- Sale of Used Commercial Vehicles
- Fleet Management

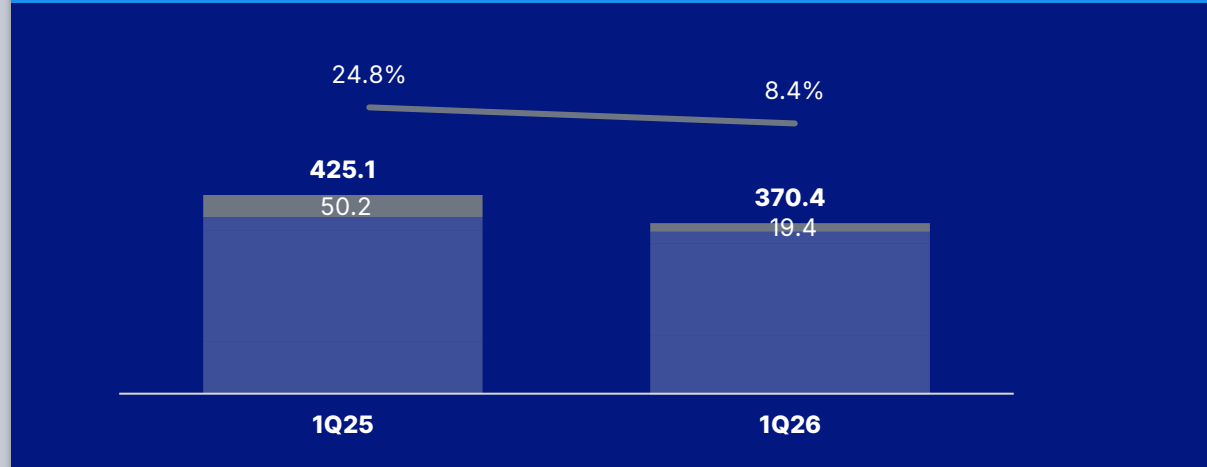
# Fin. Solutions and Services



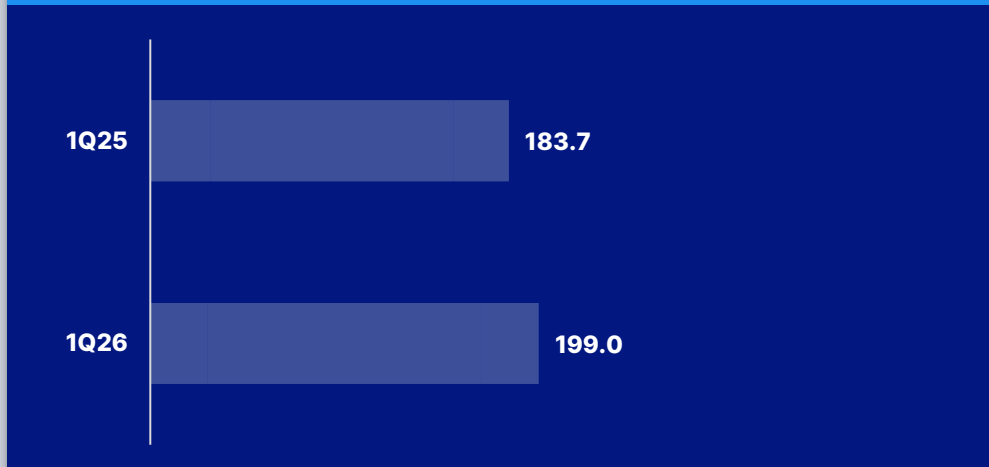
**Consolidated Net Revenue**  
(R\$ Million)



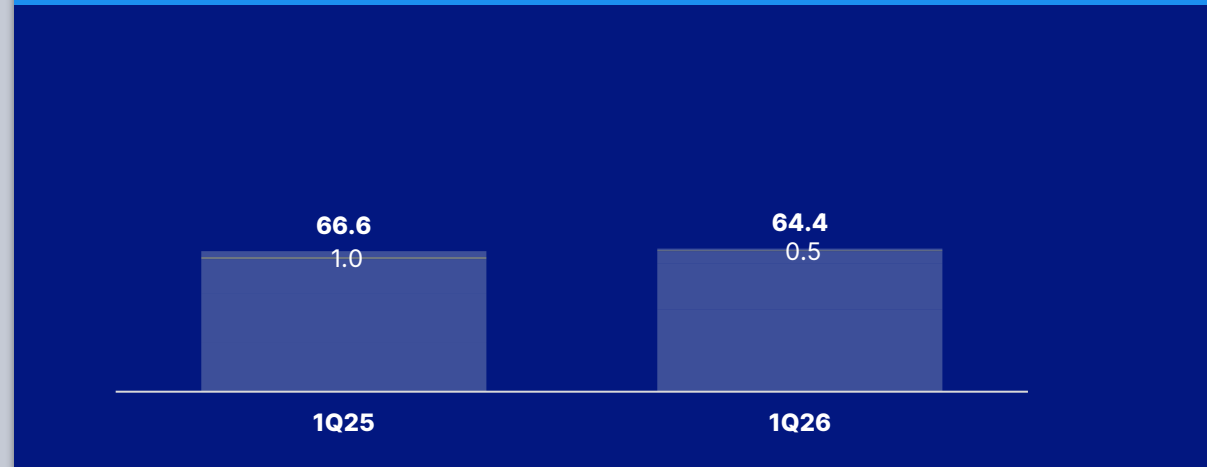
**Adjusted EBITDA | Adjusted EBITDA Margin**  
(R\$ Million) | % o/CNR



**International Market Revenue**  
(US\$ Million)



**CAPEX**  
(R\$ Million)

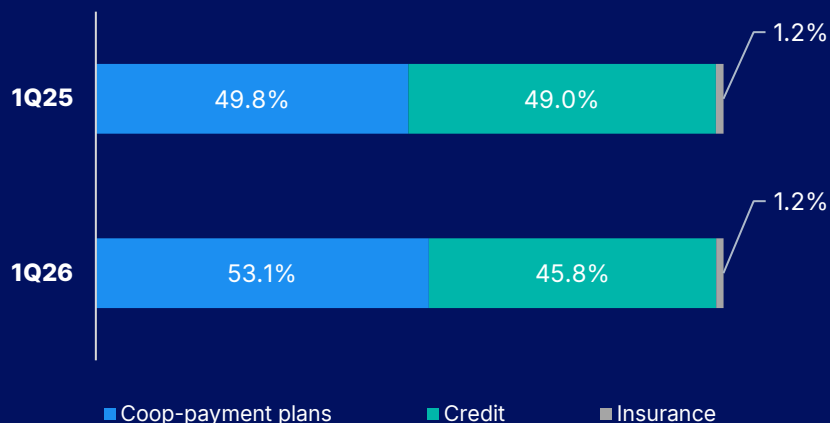


■ Fin. Solutions & Services ■ Other Verticals

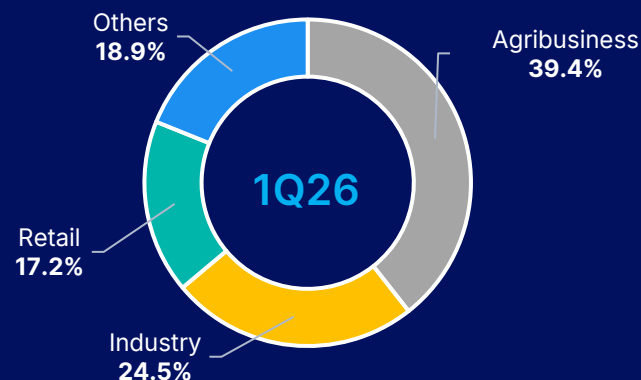
# Fin. Solutions and Services



Net Revenue by Product  
(% o/CNR)



Net Revenue by Segment  
(% o/CNR)



## Main Highlights

**Coop-payment Plans**

**42 K**  
Active Customers

**352 K**  
Quotas commercialized

**111 K**  
Active quotas

**171 K**  
Quotas awarded

**R\$ 2.8 B**  
In cumulative aggregate administrative fee

**Bank**

**R\$ 2.1 B**  
In credit assets

**R\$ 368 M**  
Equity

**+6 K**  
Customers

**Insurance Broker**

**15%**  
National Transport Insurance

**70%**  
Lender Insurance

**10%**  
Life Insurance

**5%**  
Other Insurances





# Adv. Tech. and Digital Strategies

**R\$ 62.9 M**

Net Revenue 1Q26

**-3.2%**

Adjusted EBITDA Margin 1Q26

## Structure

1



Technology Center for product testing and certification

1



Niobium nanotechnology solutions

3



Digital Strategies

With

**+1 K**



Employees

## Main Markets



Agribusiness



Capital Goods



Transportation and Logistics



Retail



Technology

## Brands



**NIONE**





# Adv. Tech. and Digital Strategies: Portfolio



## Product Development and Certification

- > Vehicle Dynamics
- > Energy Efficiency Testing
- > Various Tests
- > Virtual Simulation
- > Mechanical Testing
- > Safety (ADAS + Passive)
- > Electric Vehicle Testing



## Nanotechnology

- > Nanostructuring of materials and development and production of additives with metal oxide nanoparticles
- > Main applications include:
  - Paints
  - Coatings
  - Thermoplastic and thermoset polymers
  - Cosmetics
  - Metals
- > Pioneers in large-scale production of niobium nanoparticles

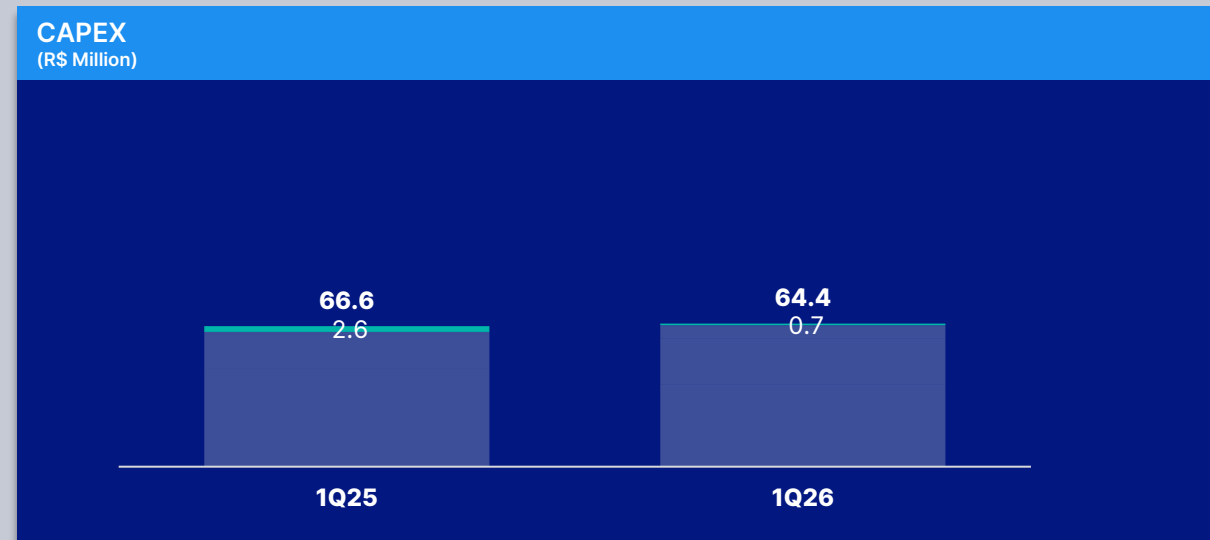
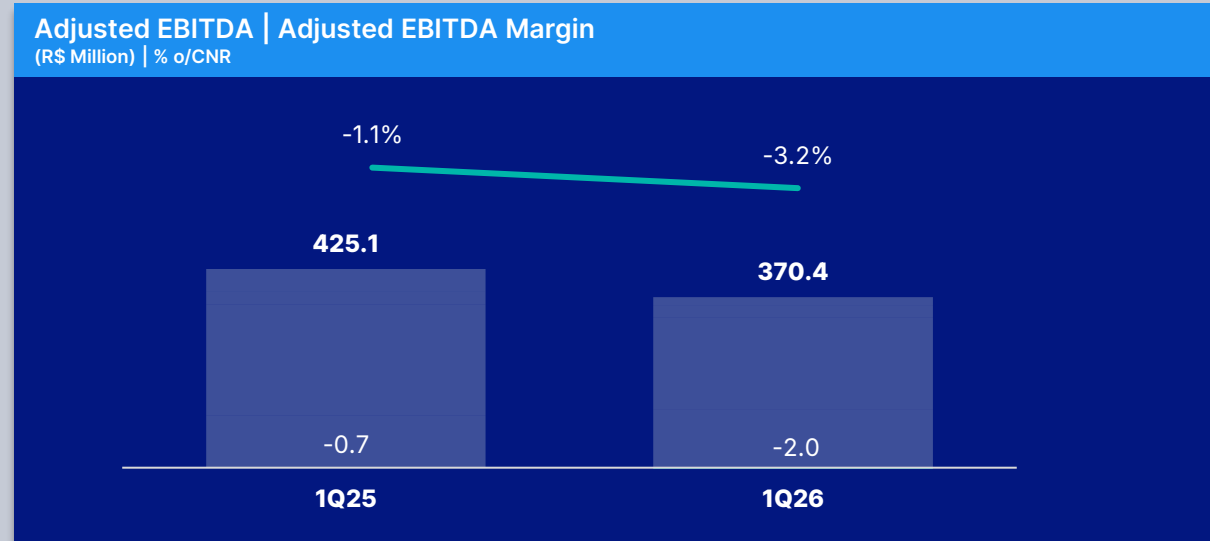
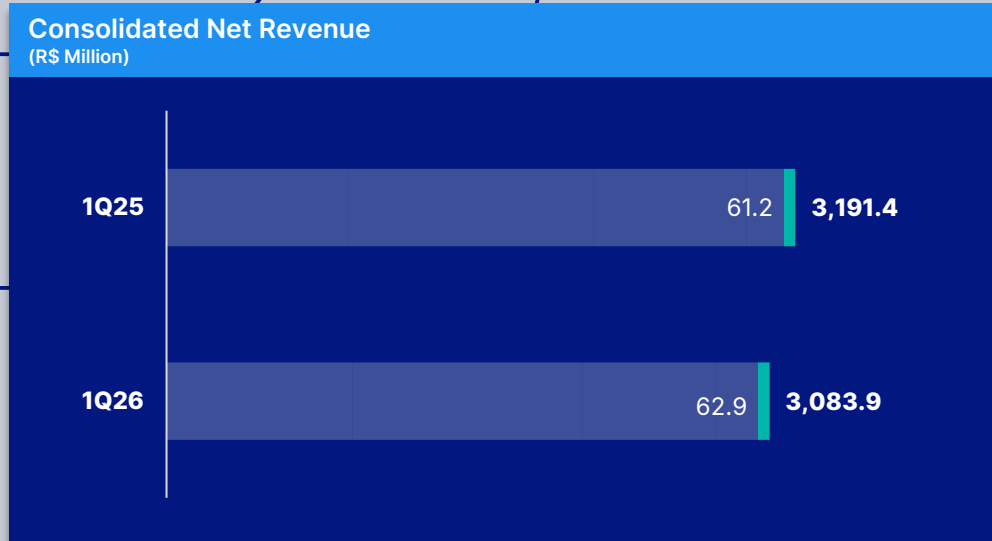


## Digital Solutions and Innovation

- > Digital product development
- > Digital transformation consulting
- > Systems and architecture modernization
- > Complete fleet management platform
- > Investment, acceleration, and connection with startups



# Adv. Tech. and Digital Strategies

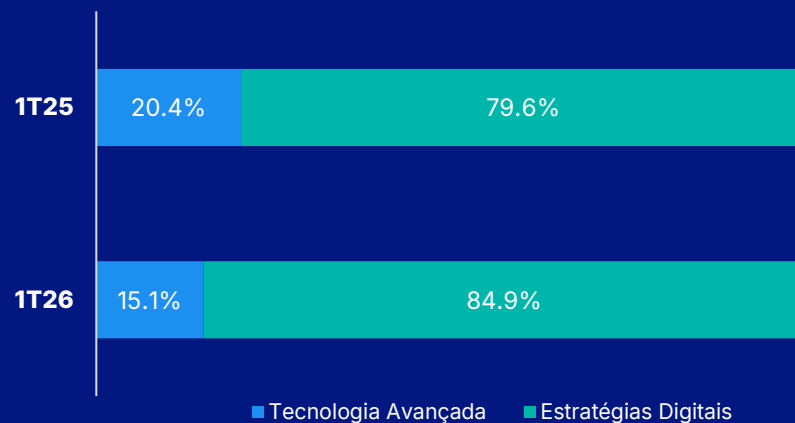


Advanced Technology and Digital Strategies | Other Verticals

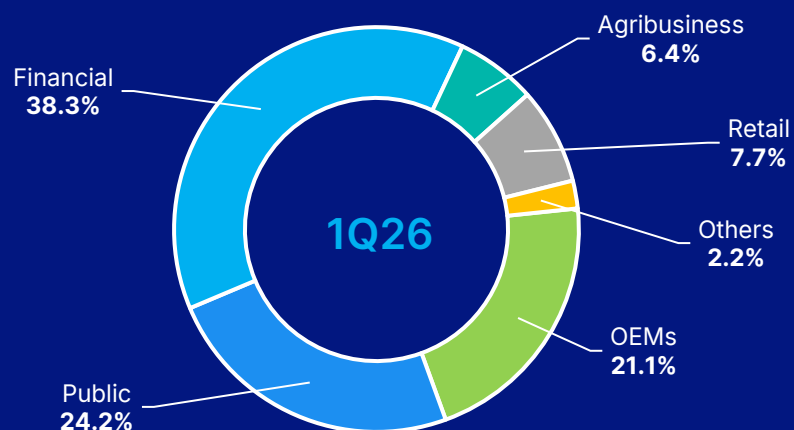


# Adv. Tech. and Digital Strat.

Net Revenue by Business Segment  
(% o/CNR)



Net Revenue by Business Sector  
(% o/CNR)





# ESG Ambition



Public commitments

Sustainable practices

Planet

People

Business





ESG Ambition

# Public commitments



Acesse nosso Relatório de Sustentabilidade

- > Reduce greenhouse gas emissions by 40% by 2030
- > Zero waste disposal in industrial landfills and reuse 100% of the effluent treated by 2025
- > Double the number of women in leadership positions by 2025
- > Zero serious accidents
- > Increase annual net revenue generated by new products.

## Contribution to the SDGs



We are signatories to the UN Global Compact.



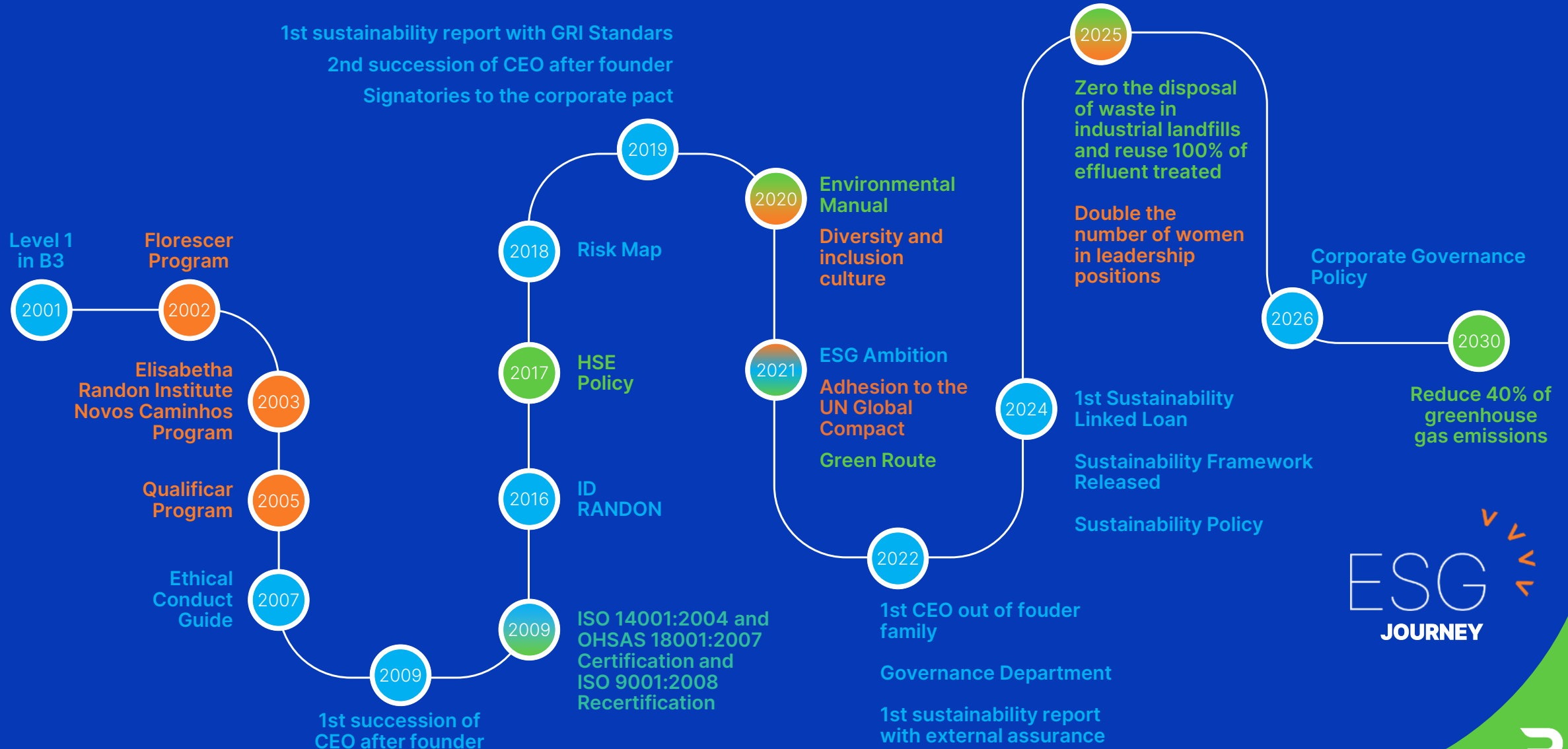
# ESG Ambition



## ENVIRONMENTAL

## SOCIAL

## GOVERNANCE



ESG  
JOURNEY



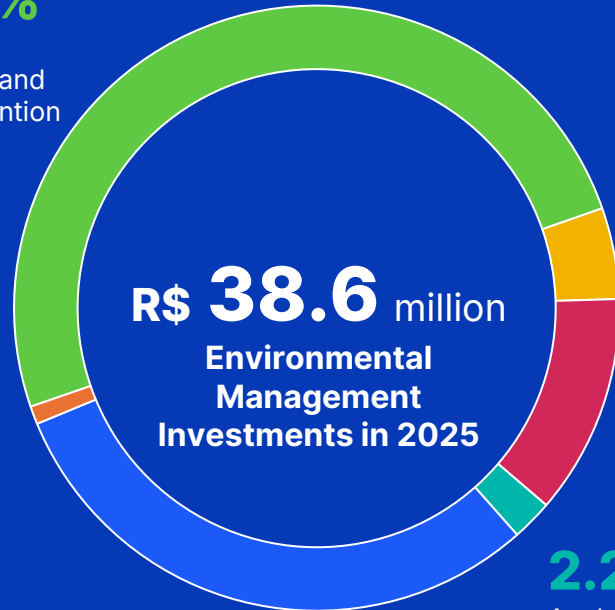


# ESG Ambition

## Sustainable Practices for the Planet

**49.9%**

Waste treatment and transportation



**R\$ 38.6 million**  
Environmental Management Investments in 2025

**4.9%**

Emissions treatment

**11.8%**

Wastewater treatment

**2.2%**

Analyses (wastewater, waste, emissions, water and soil)

**30.3%**

Environmental projects

**1.0%**

Fees

**Main Projects**

Reuse of wastewater and compliance with public commitments.





ESG Ambition

# Sustainable Practices for the People



## Programs and initiatives for the development of our employees

- > Qualificar Program
- > Potencialize.se
- > Languages
- > Novos Caminhos – Prosperity Journey
- > Performance Evaluation
- > Pra.Vc Platform
- > Employer Brand
- > Hers Journey
- > Circles of Conversation
- > Affinity Groups

**Social  
Investment**

**IER** Instituto  
Elisabetha  
Randon

**iAR** Florescer  
Instituto Elisabetha Randon

**iAR** Vida  
Sempre  
Instituto Elisabetha Randon

**iAR** Ser  
Voluntário  
Instituto Elisabetha Randon





ESG Ambition

# Sustainable Practices for Business

## Innovation



R\$ 202 million invested in R&D and innovation in 2025



75 patents registered in Brazil in 2025

## Mobility Megatrends

Number of Projects in 2025

7 Mobility

7 Embedded Systems

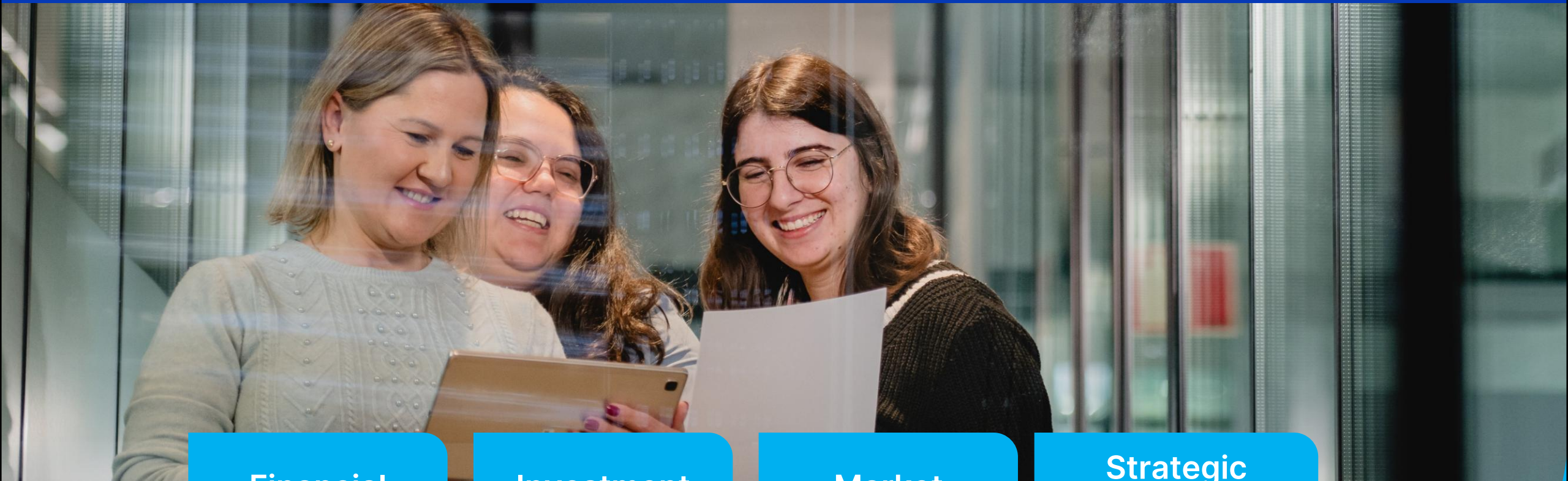
23 Smart Materials

## Development of new technologies





# Performance & Outlook



**Financial  
Results**

**Investment  
Cycles**

**Market  
Outlook 2026**

**Strategic  
Pillars and  
Opportunities**



# Financial Results



<b>Economic Highlights</b>	<b>1Q26</b>	<b>1Q25</b>	<b>Δ%</b>	<b>4Q25</b>	<b>Δ%</b>
Consolidated Gross Revenue	3,612,954	3,752,517	-3.7%	3,784,335	-4.5%
Consolidated Net Revenue	3,083,896	3,191,364	-3.4%	3,209,298	-3.9%
International Market Revenues US\$ <sup>1</sup>	198,967	183,674	8.3%	197,730	0.6%
Consolidated Gross Profit	821,327	849,195	-3.3%	745,043	10.2%
Gross Margin (%)	26.6%	26.6%	2 bps	23.2%	342 bps
Consolidated EBITDA	370,363	339,255	9.2%	167,029	121.7%
EBITDA Margin (%)	12.0%	10.6%	138 bps	5.2%	681 bps
Adjusted EBITDA	370,363	425,064	-12.9%	329,510	12.4%
Adjusted EBITDA Margin (%)	12.0%	13.3%	-131 bps	10.3%	174 bps
Net Income	-47,596	-7,669	520.6%	-231,294	-79.4%
Net Margin (%)	-1.5%	-0.2%	-130 bps	-7.2%	566 bps
Earnings per share R\$	-0.14	-0.02	484.3%	-0.66	-79.4%

<b>Financial Highlights</b>	<b>1Q26</b>	<b>1Q25</b>	<b>Δ%</b>	<b>4Q25</b>	<b>Δ%</b>
Equity	3,108,189	3,105,147	0.1%	3,232,963	-3.9%
Investments <sup>2</sup>	125,441	2,329,150	-94.6%	218,645	-42.6%
Net Debt	6,094,123	7,984,449	-23.7%	6,400,024	-4.8%
Net Debt Without Randon Bank	4,439,883	5,970,619	-25.6%	4,399,031	0.9%
Net Leverage	4.40 x	4.94 x	-11.1%	4.72 x	-6.9%
Net Leverage Without Randon Bank	3.17 x	3.75 x	-15.3%	3.21 x	-1.0%
ROE (last 12 months)	-9.0%	9.9%	-1886 bps	-7.8%	-123 bps
ROIC (last 12 months)	3.8%	7.9%	-407 bps	5.0%	-114 bps

<sup>1</sup> Exports from Brazil + Revenues from International Markets (both consolidated)

Values in R\$ Thousands, except when indicated otherwise

<sup>2</sup> Capex + Non-Organics + Paid-in Capital

Note: The comparative information for 1Q25 related to International Market revenue was adjusted due to the exclusion of intercompany sales identified by the Company.

# Performance



R\$ million	2009	2017	2025	CAGR 17-25
<b>Consolidated Net Revenue</b>	2,469.5	2,936.8	13,143.3	20.6%
<b>Consolidated EBITDA</b>	300.8	308.2	1,355.2	20.3%
<b>Net Income</b>	139.0	46.7	-250.7	-
<b>Leverage<sup>1</sup></b>	0.61x	1.19x	3.21x	13.9%
<b>Dividendos</b>	39.4	30.7	0.0	-



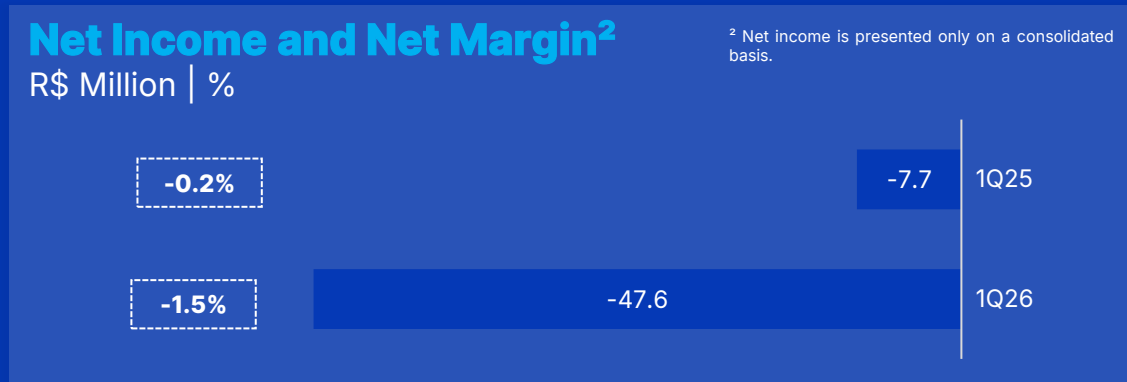
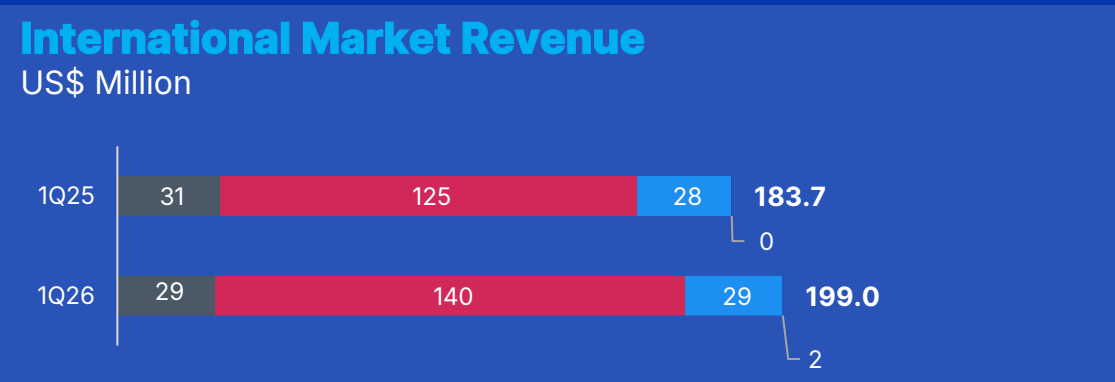
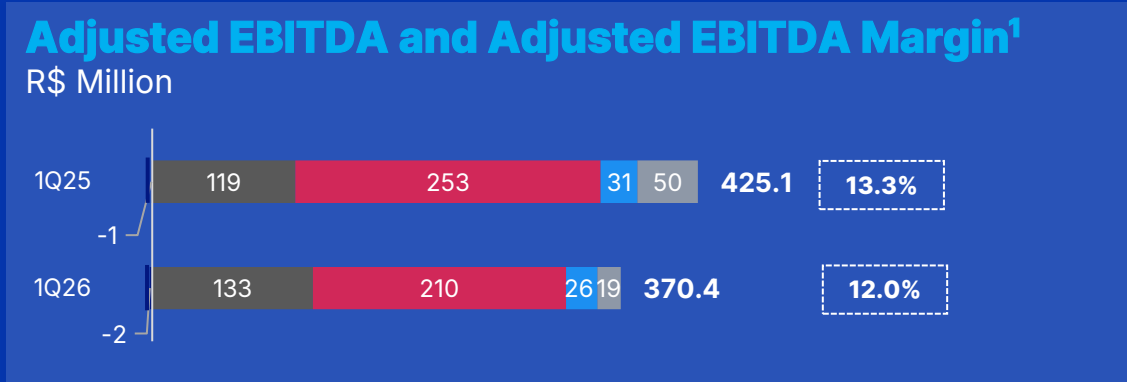
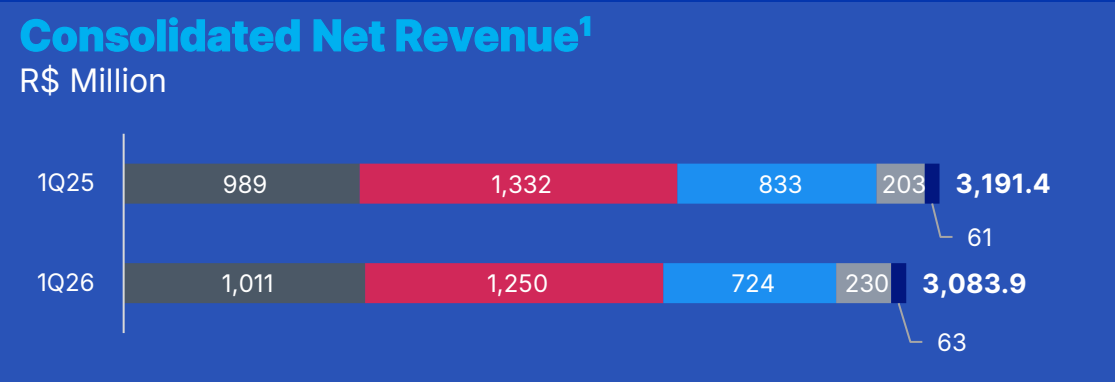
<sup>1</sup> Net Debt (Without Randon Bank)/EBITDA Last 12 Months.





# Performance

## Consolidated Results | 1Q26



<sup>1</sup> The difference between the sum of verticals and the consolidated figure is the elimination of intercompany sales.

Legend:  Auto Parts  Motion Control  OEM  Fin. Solutions and Services  Adv. Tech. and Digital Strategies

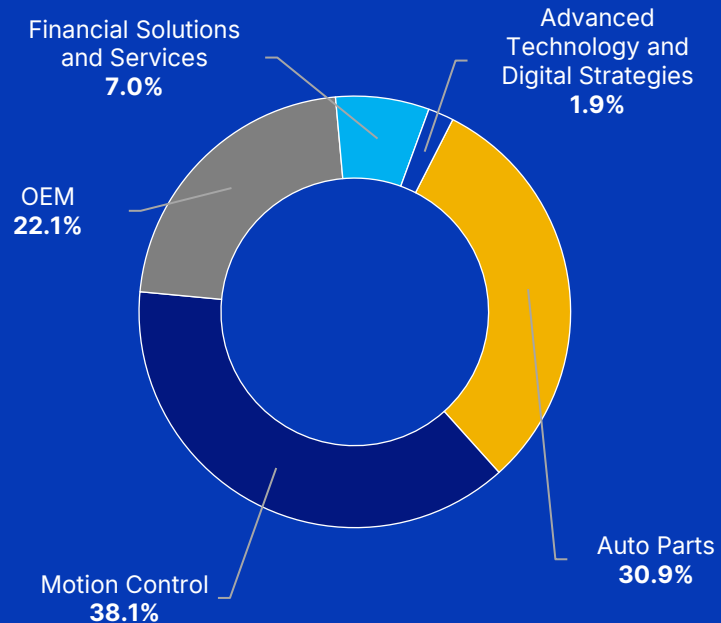




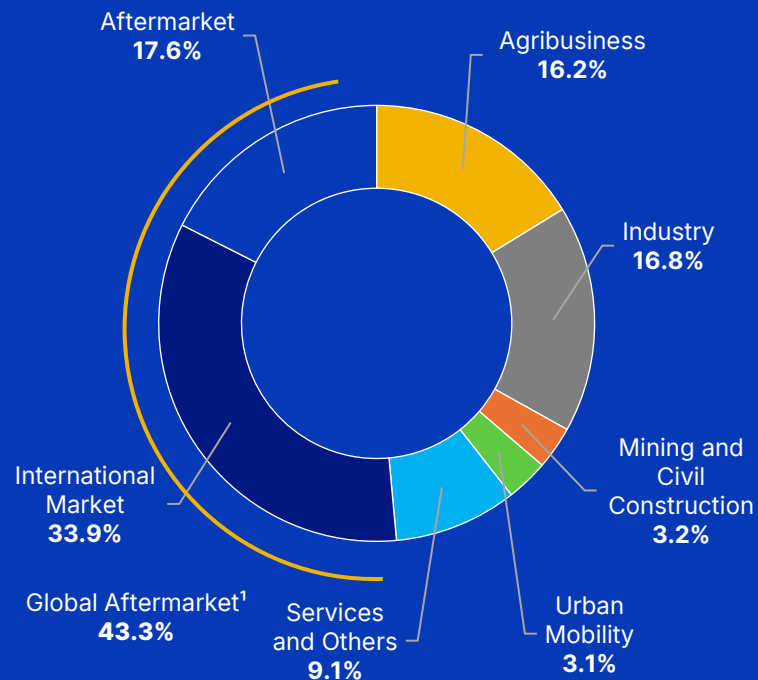
# Performance

## Diversified business model | 1Q26

### % Net Revenue by Vertical

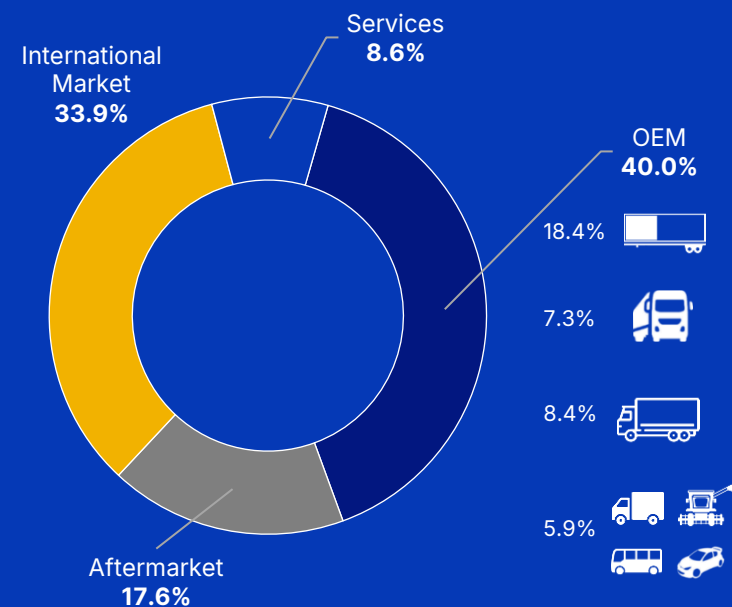


### % Net Revenue by Sector



<sup>1</sup> Brazilian market + international sales, including exports from Brazil.

### % Net Revenue by Segment





Performance

# Our capital allocation

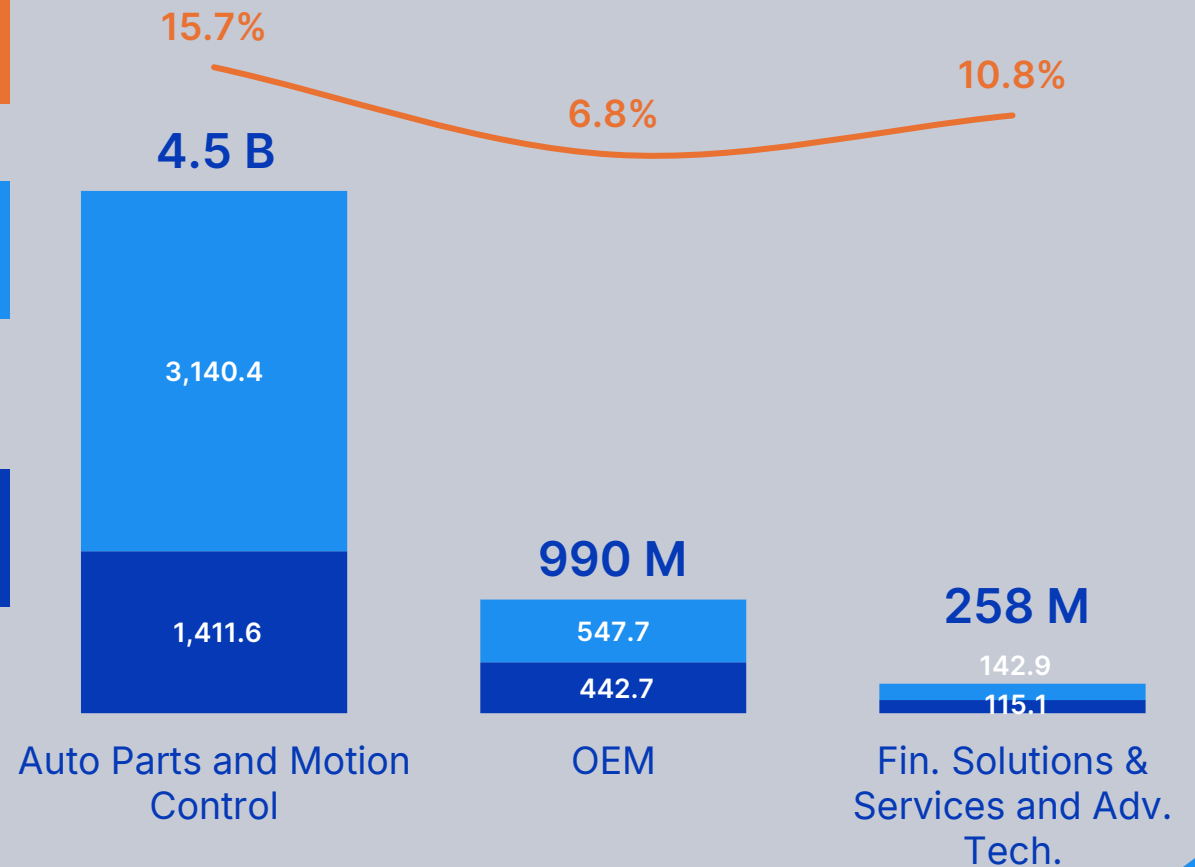
# R\$ 5.8 billion

in CAPEX and M&A  
(2021-2025)

**EBITDA Margin**

**M&A  
R\$ 3.8 B**

**CAPEX  
R\$ 2.0 B**

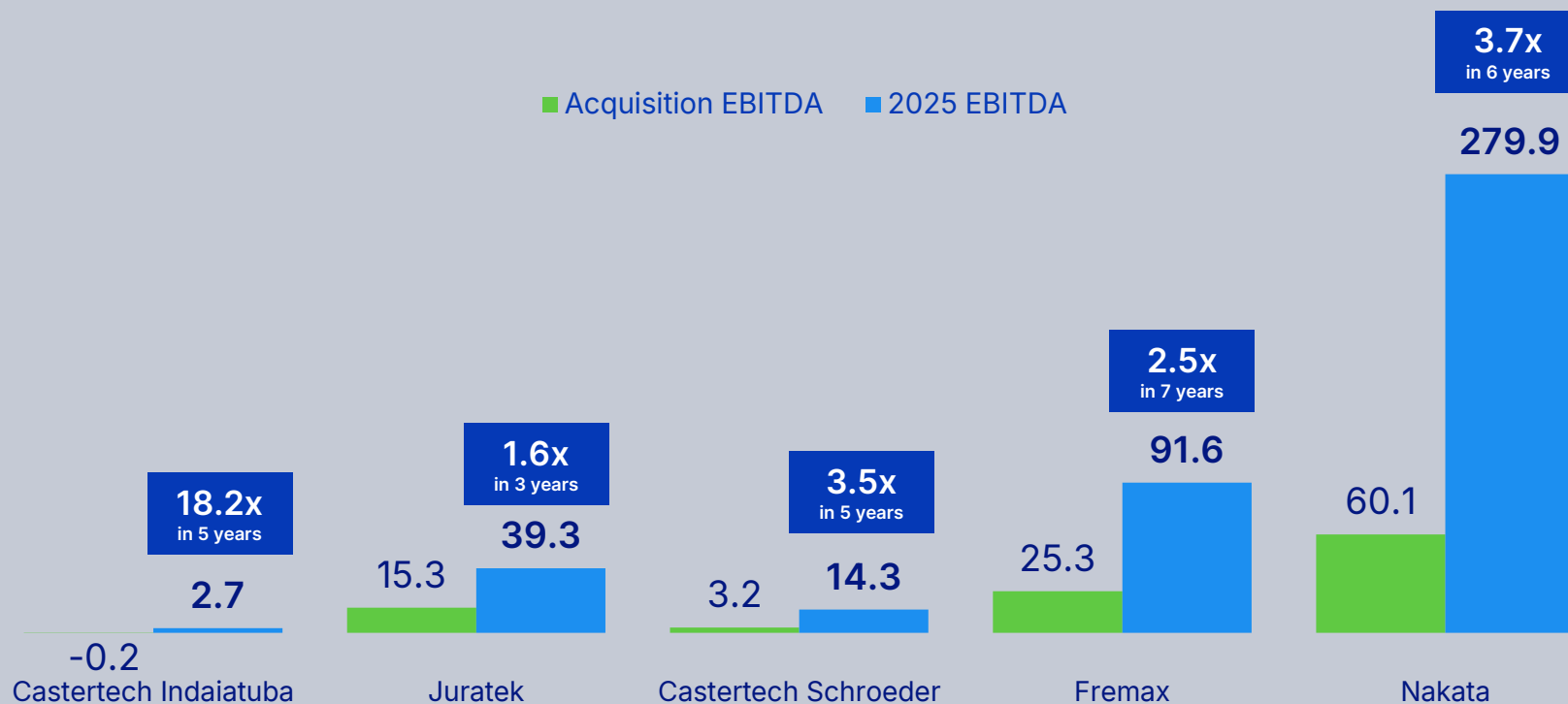


# Performance

## Excellent track record

Capturing synergies guarantees the evolution of the results of acquired companies

Values in R\$ million



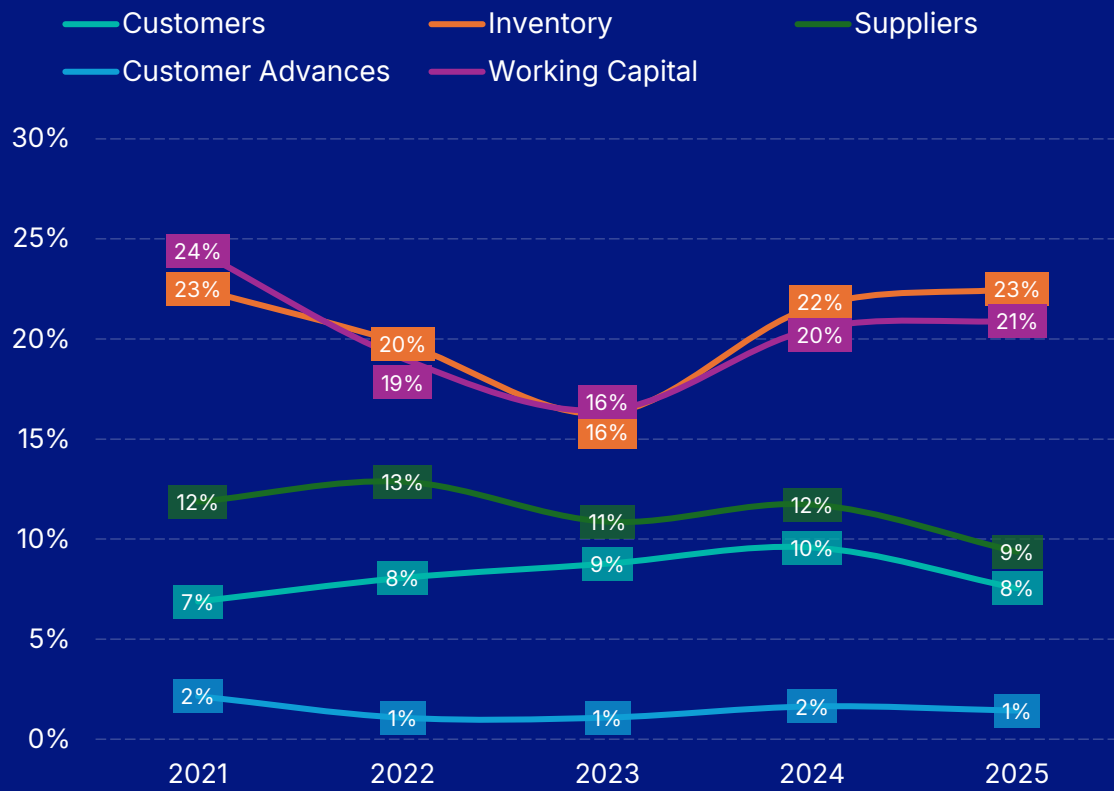


# Performance

## Smart capital management and value creation

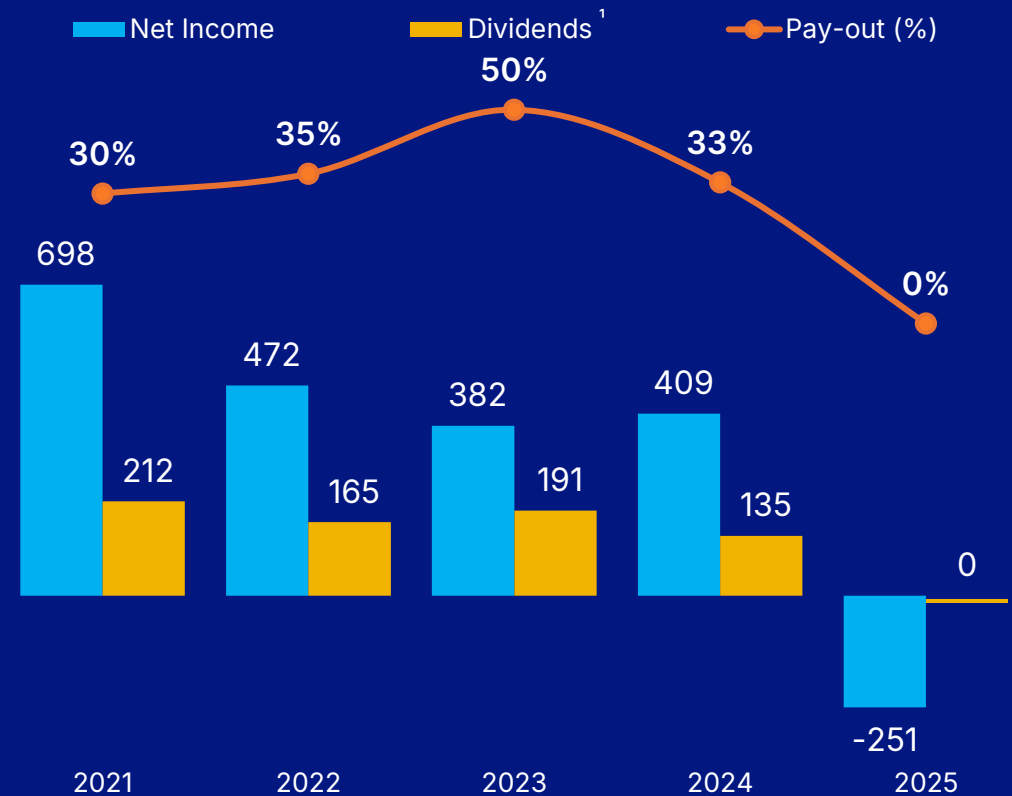
### Working Capital

% of Net Revenue



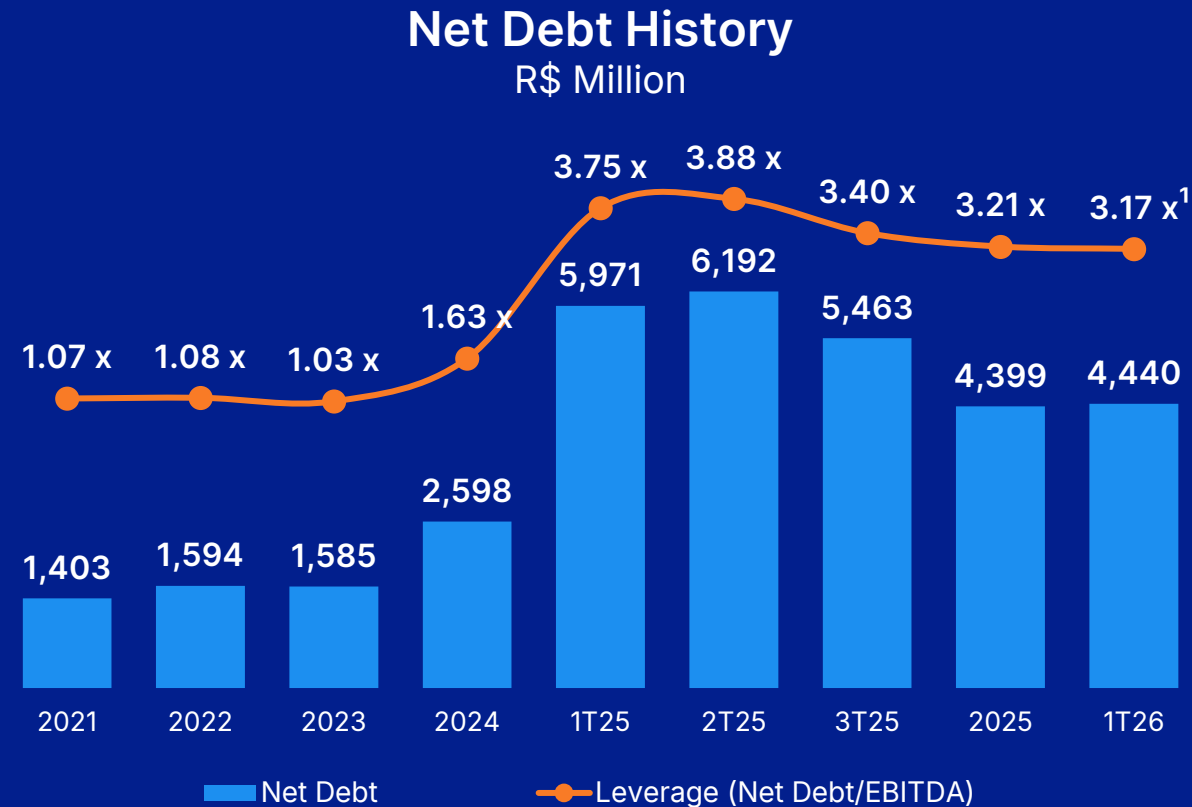
### Net Income and Dividends

R\$ Million



# Performance

## Financial strength



<sup>1</sup> In 1Q26, the Company leverage, as measured under the financial covenants methodology (excluding Randon Bank and equity income), was **2.81x**, below the 3.5x threshold.



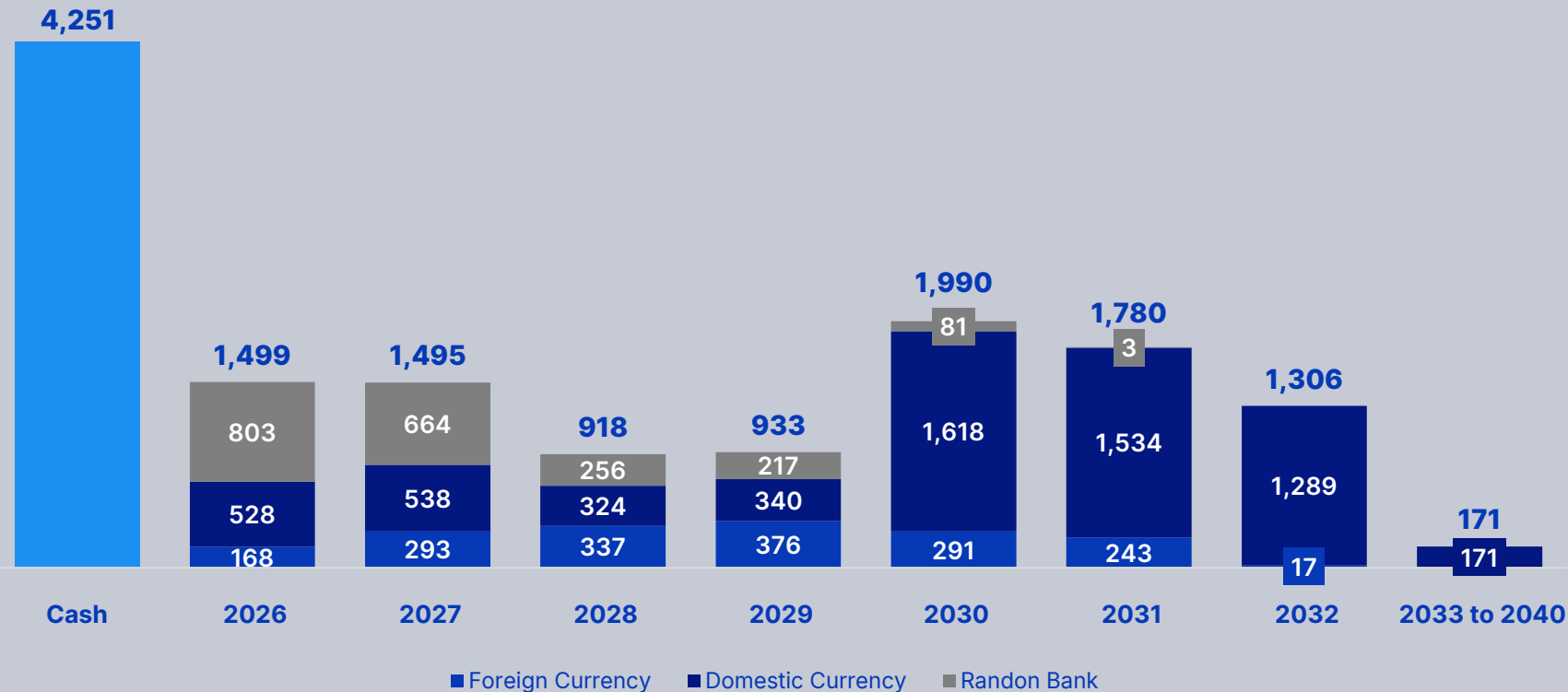
**S&P Global**  
Ratings  
**BrAAA**



# Performance

## Sufficient liquidity to meet short and medium term commitments

### Amortization of Bank Debt R\$ million



Total Cost<sup>1</sup>  
**13.8% p.a.**

Average term<sup>1</sup>  
**4.1 years**

<sup>1</sup> Indicators for 1Q26, without Randon Bank. Most of the debt is post-fixed CDI+.





Performance

# Our funding strategy

Diversification of financing sources

Reduction in the average cost of debt

Synergy opportunities due to the strength of the group

Continuous control of leverage and foreign exchange exposure

Credibility with the financial market

Reduction and optimization of working capital

Extending the debt term

Cost and investment discipline





# Performance

## Shareholder remuneration

**R\$ 646 M**

in shareholder remuneration over the past 5 years

**R\$ 5.31**

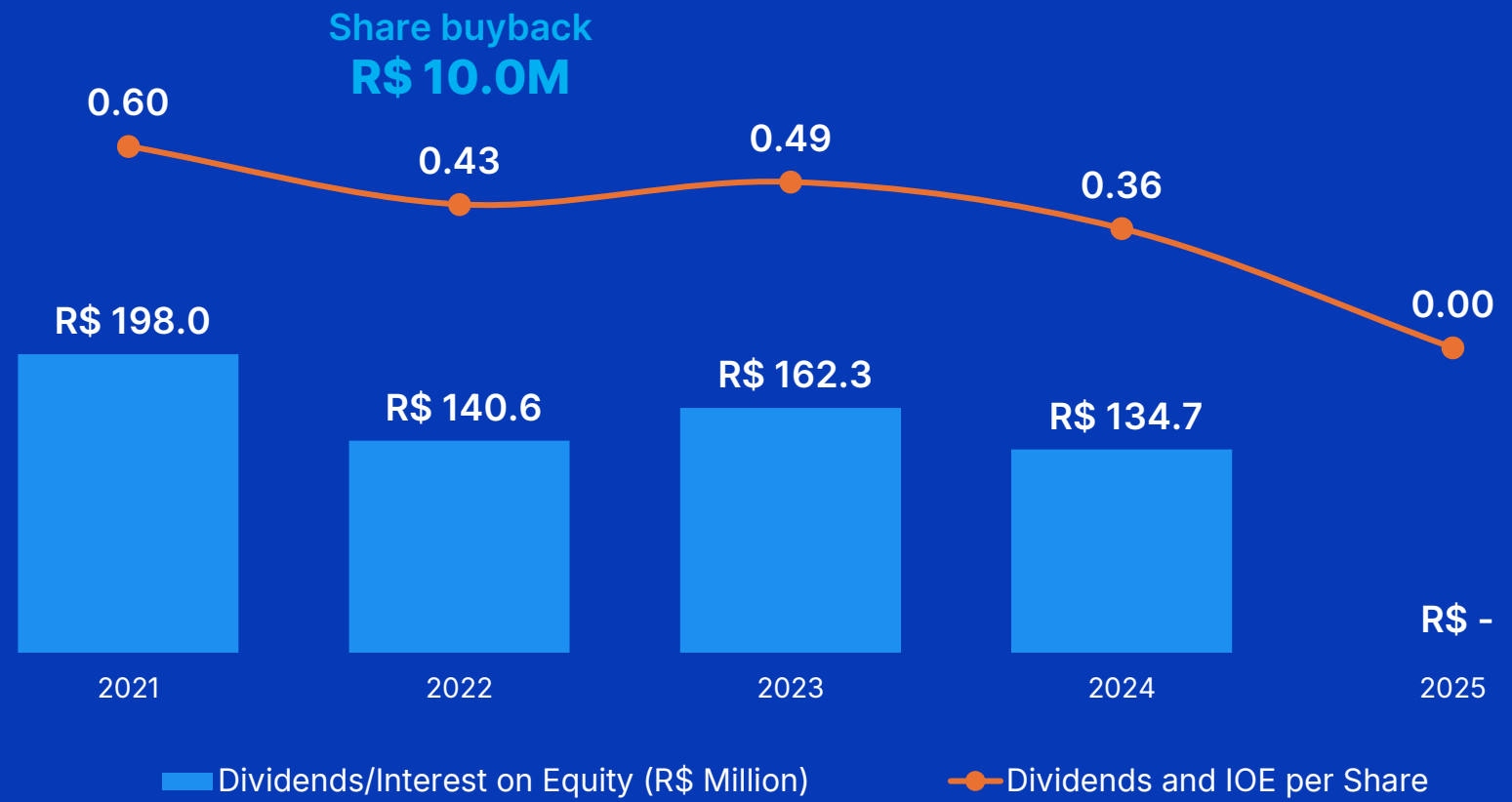
earnings per share over the last 5 years

**25.9%**

Average payout

**18.0%**

Dividend Yield<sup>1</sup>





# Market Outlook 2026

## Brazilian Automotive Market

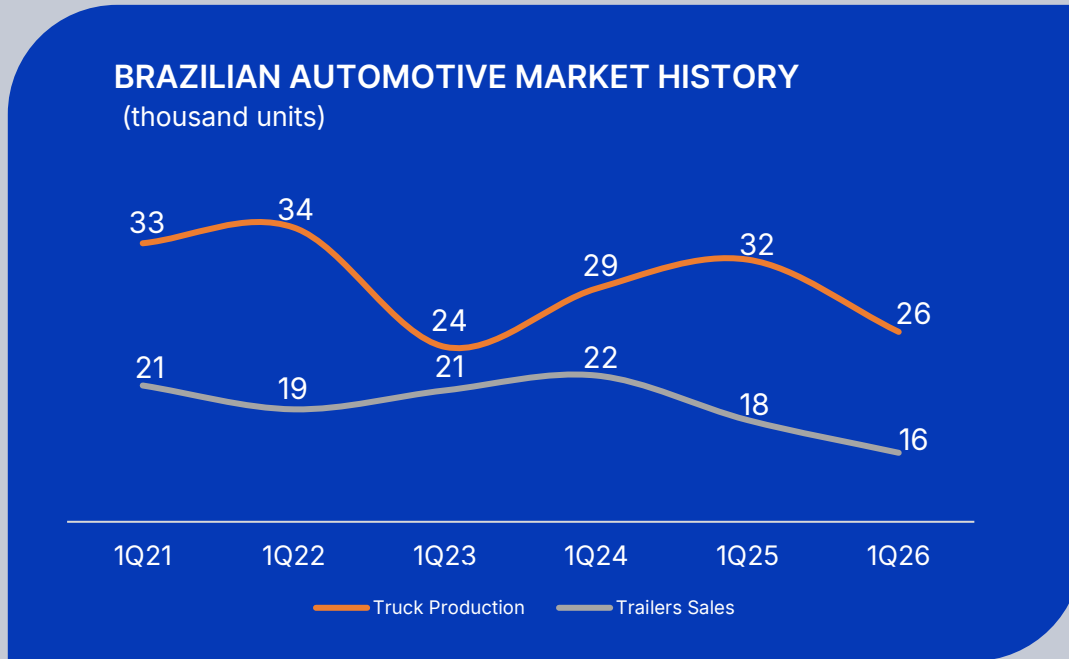
		1Q26	1Q25	Δ%	4Q25	Δ%
<b>Production</b>	Trucks <sup>1</sup>	25,739	31,731	-18.9%	25,484	1.0%
	Trailers <sup>3</sup>	16,852	19,324	-12.8%	18,709	-9.9%
<b>Brazil Sales</b>	Trucks <sup>1</sup>	21,898	27,749	-21.1%	29,430	-25.6%
	Trailers <sup>2</sup>	15,718	18,429	-14.7%	17,309	-9.2%
<b>Exports</b>	Trucks <sup>1</sup>	4,716	5,947	-20.7%	5,345	-11.8%
	Trailers <sup>3</sup>	1,134	895	26.7%	1,400	-19.0%

<sup>1</sup> Anfavea

<sup>2</sup> Anfir

<sup>3</sup> Anfir + Aliceweb

Volumes in units





# Strategic Pillars and Opportunities

 <b>Agri business</b>	 <b>Aftermarket</b>	 <b>Internationalization</b>	 <b>OE Business</b>	 <b>Innovation and Services</b>
<ul style="list-style-type: none"><li>&gt; Thriving sector</li><li>&gt; Growing harvest</li><li>&gt; Increase in global grain and animal protein consumption</li><li>&gt; Limitation in grain storage capacity</li><li>&gt; Expansion in road freight transportation</li></ul>	<ul style="list-style-type: none"><li>&gt; Recurring demand</li><li>&gt; Consolidate leadership</li><li>&gt; Strong brands</li><li>&gt; Optimized distribution channels</li><li>&gt; Product availability</li></ul>	<ul style="list-style-type: none"><li>&gt; Strengthen global presence</li><li>&gt; Focus on mature markets</li><li>&gt; Capture new opportunities</li></ul>	<ul style="list-style-type: none"><li>&gt; Maintain leadership in OEMs</li><li>&gt; Expand product portfolio</li><li>&gt; Conquer new customers and businesses</li></ul>	<ul style="list-style-type: none"><li>&gt; Disruption</li><li>&gt; Sustainability as a differentiator</li><li>&gt; Technological leadership</li><li>&gt; Service ecosystem for transportation</li></ul>



# Disruptive Technologies



e-Sys

AT4T

NIONE

# Disruptive Technologies

# Electric Mobility

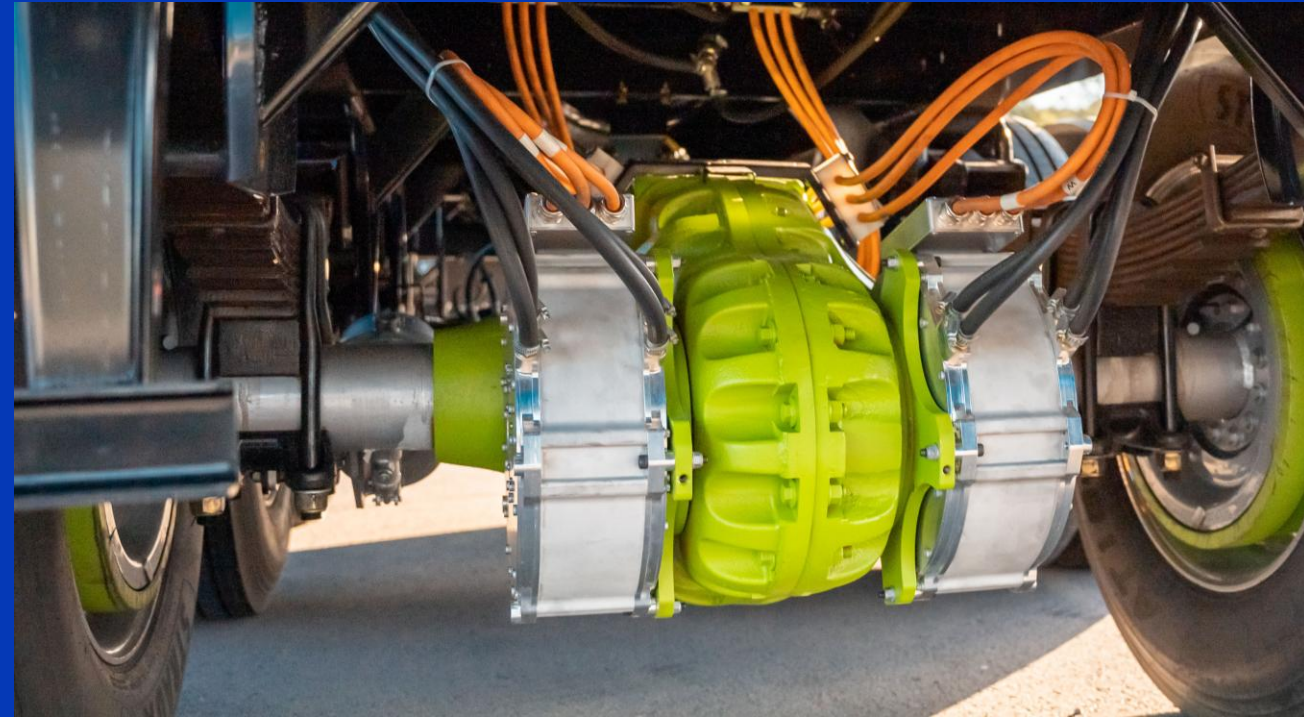
VIDEO  
click or scan



E ← S Y S

## 1st Regenerative Auxiliary Electric Axle in Latin America

- > **High-Performance Engine**  
154 kW, 1,000 Nm torque, 13-ton capacity.
- > **Smart Battery**  
600V, 52 kWh, with a durability of 5,000 cycles (5-7 years).
- > **Up to 25% Fuel Savings**  
Reduces brake wear and increases profitability.
- > **Up to 10% Less Travel Time**  
Extra power for climbs and overtaking.
- > **Reduction of up to 51 Tons of CO<sub>2</sub>/year**  
Electric solution that reduces emissions and fossil fuel usage.



Trailers



Trucks



Tractors and  
Agricultural  
Line



Buses



Delivery  
Vehicles



Dedicated  
Vehicles





# Disruptive Technologies

# Autonomous Technology

**AT4T** Autonomous Technology for Transportation



**Autonomous and precise technology:** Movement in controlled environments with smart sensors and complex maneuvers without human intervention.



**Application in strategic sectors:** Efficient and safe operation in terminals, logistics parks, mining, and agriculture.



**Sustainability and innovation:** 100% electric traction, aligned with sustainable and disruptive mobility demands, incorporating various innovation solutions from Randoncorp.



**Cutting-edge research and development:** Result of 5 years of research with the Hercílio Randon Institute and support from the Randon Technology Center.



VIDEO  
click or scan



# Disruptive Technologies

## Nano Niobium

NIONE is the first company in the world to produce niobium nanoparticles on a large scale

Technology that enhances products to provide unique benefits



**Mechanical Strength Enhancement**



**Chemical Resistance Enhancement**



**UVA / UVB Resistance Improvement**



**Cost Reduction**



**Weight Reduction**



**Circular Economy**



**Antimicrobial Action**

### Applications in various segments:



**Sunscreens**  
TiO<sub>2</sub>-free



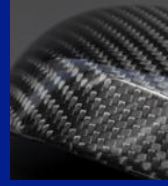
**Paints**  
High corrosion resistance



**Weld Beads**  
High strength and reduced HAZ (Heat-Affected Zone)



**Metal Parts**  
Lighter and stronger



**Polymers**  
High performance and durability



**Metal Pretreatments**  
High performance and sustainability

Click or scan



**NIONE**

**Case:**

**Nanostructuring of Recycled Thermoplastic Polymers**

**Benefits:**

- Improvement of physical and chemical properties, enabling the use of recycled materials in high-performance applications.
- Property stability after multiple recycling cycles, maintaining material performance and its original application.

**Application example:**

Replacement of PA6 by PP-PCR (Post-Consumer Recycled) nanostructured with niobium

- ▼ Cost reduction
- ▼ Carbon footprint reduction
- ▲ Productivity increase
- ▶ Plug-and-play solution
- ▶ No interference with polymer color



# Attachments



Operating  
Results

Financial  
Results

Indebtedness

Quarterly  
Information

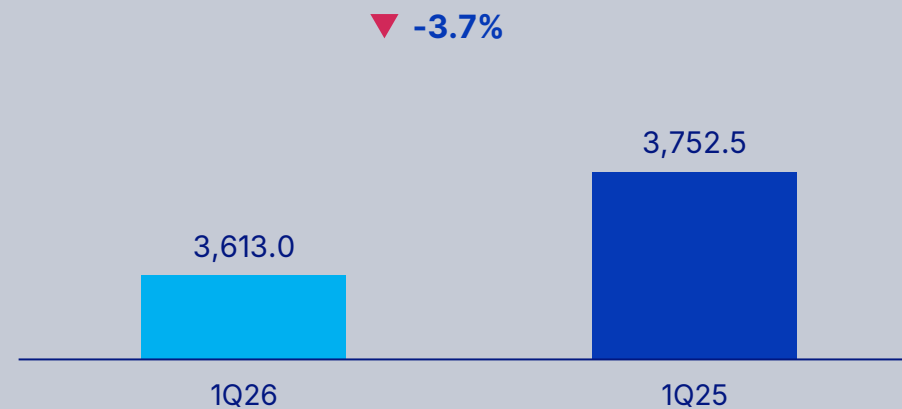




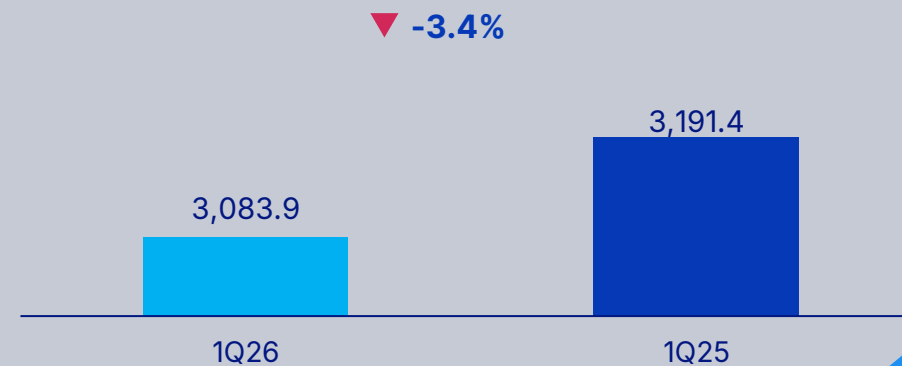
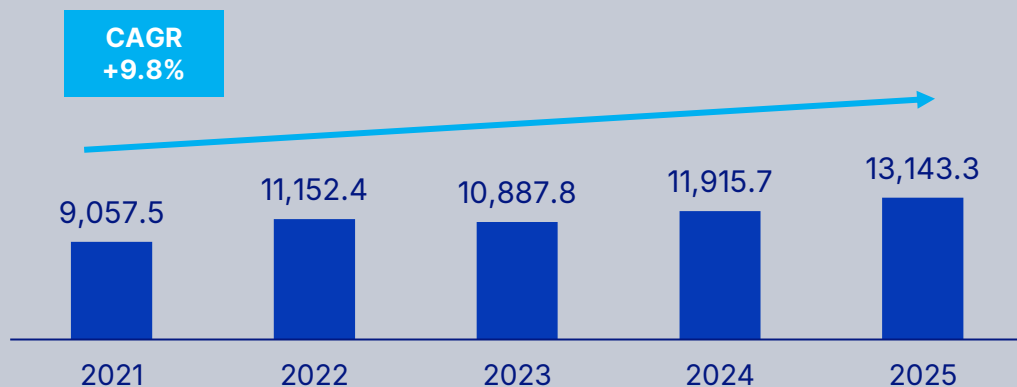
# Attachments

## Operating Results

### Consolidated Gross Revenue | R\$ Million



### Consolidated Net Revenue | R\$ Million

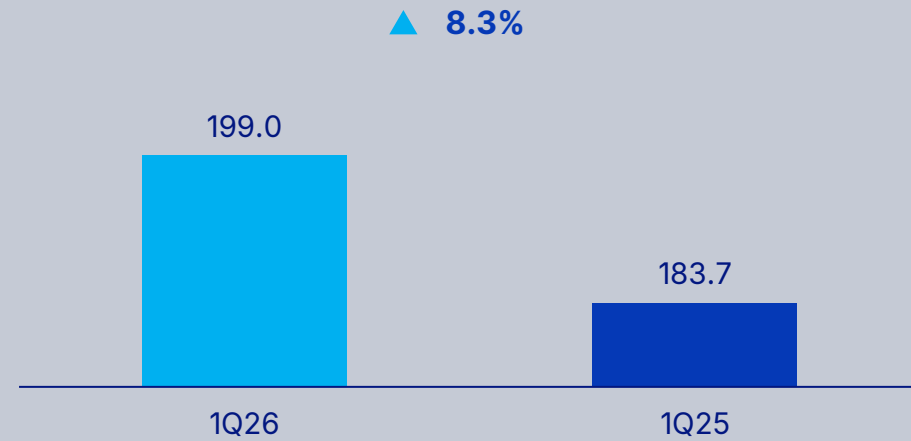
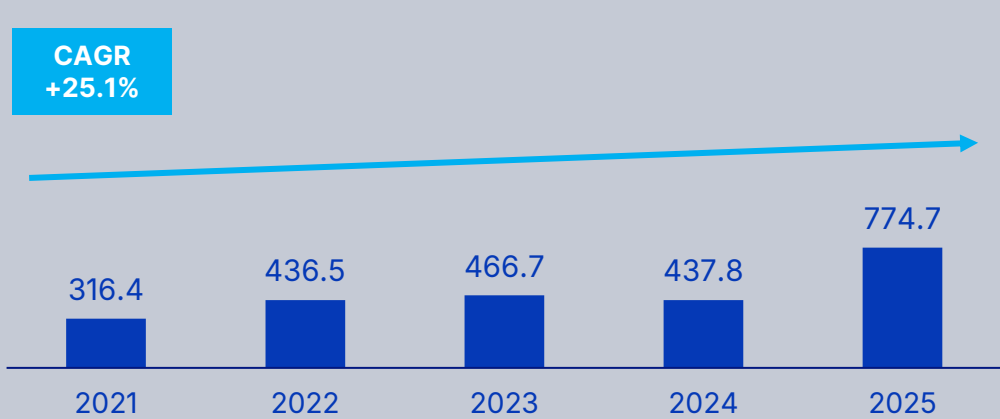




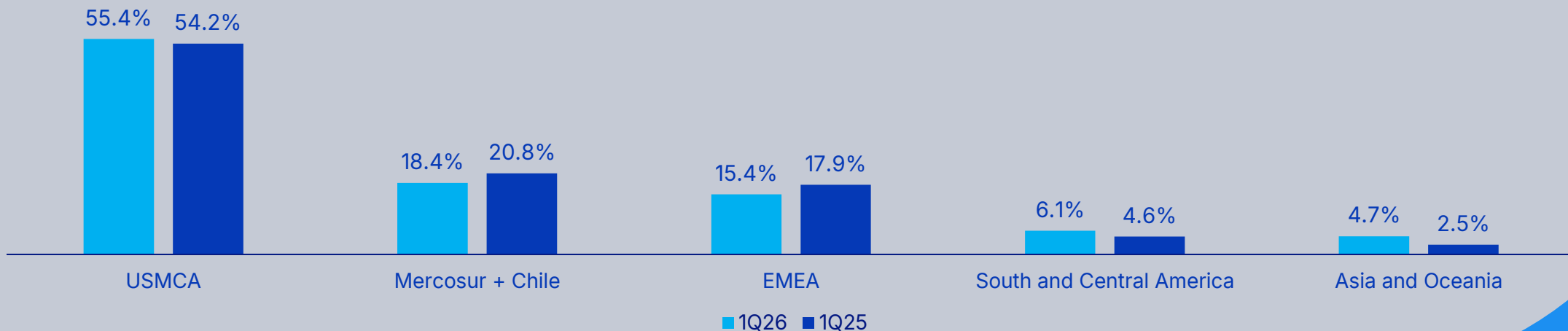
# Attachments

## Operating Results

### International Market Revenues | US\$ Million



### International Market Revenues by Region (% of International Market Revenues)

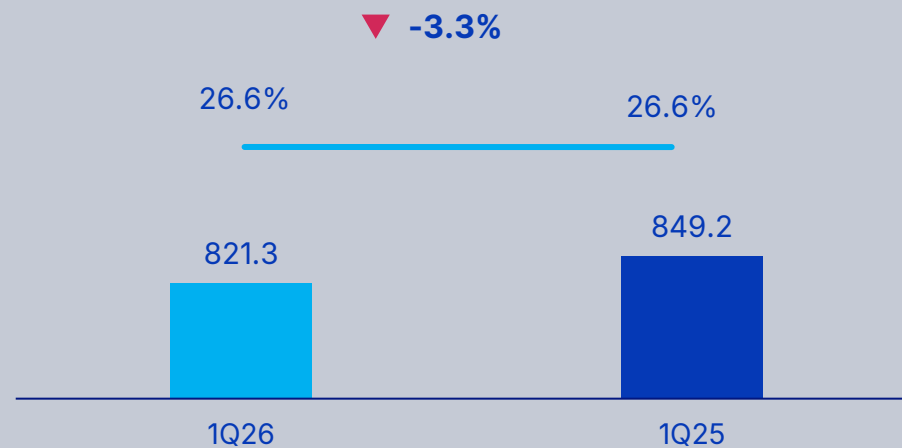
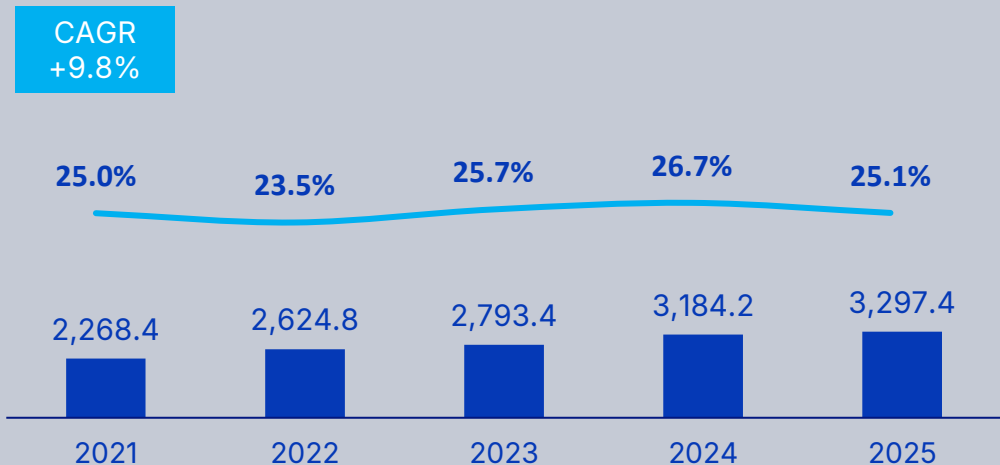




# Attachments

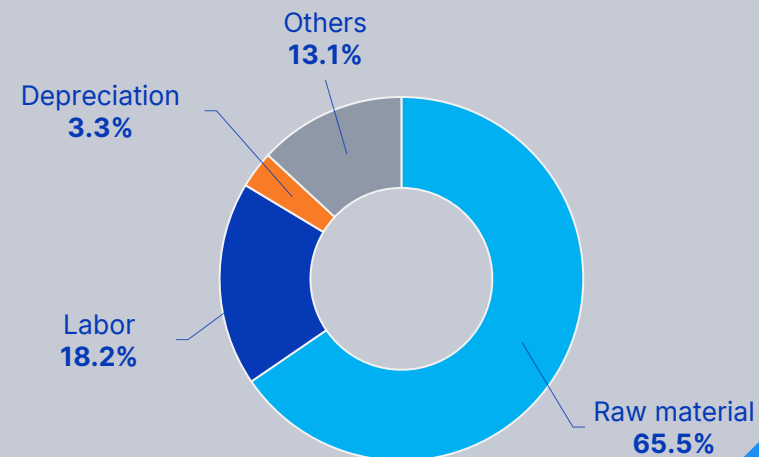
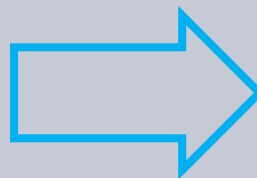
## Operating Results

Gross Profit | Gross Margin | R\$ Million | %



**CPV 1Q26**  
**R\$ 2.3 B**  
**(73.4% o/CNR)**

**COGS DISTRIBUTION 1Q26**

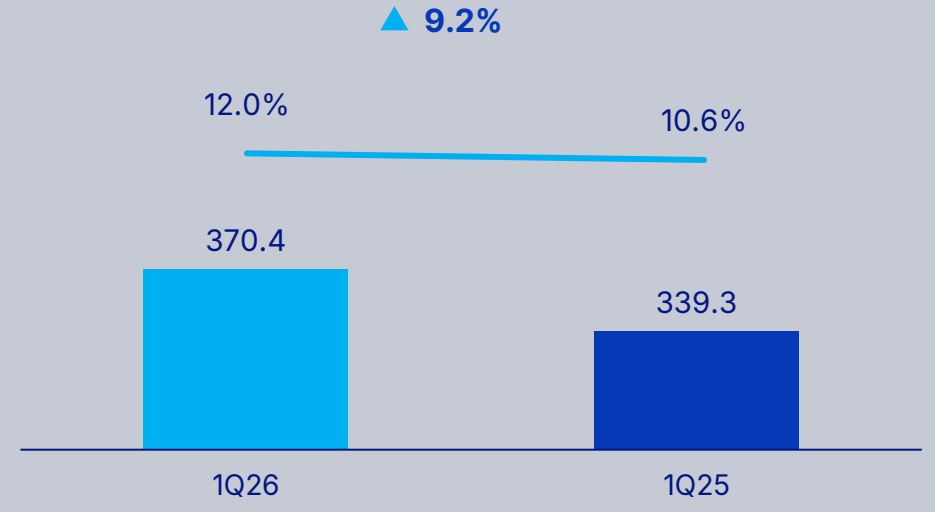
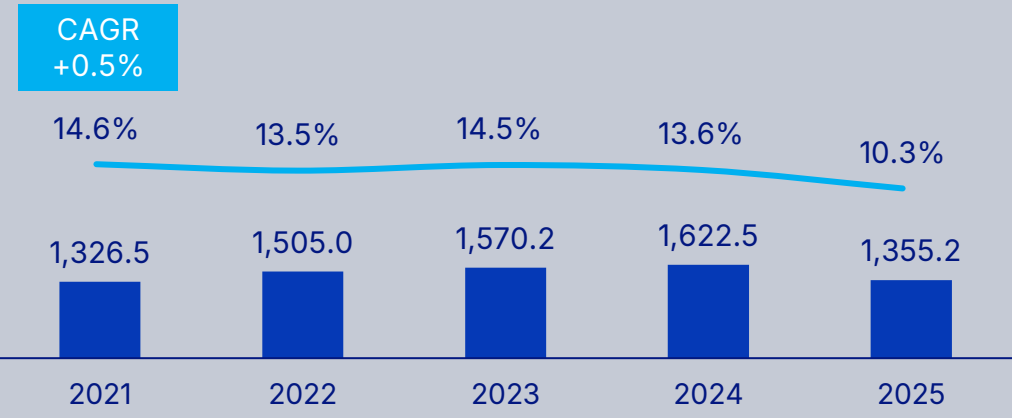




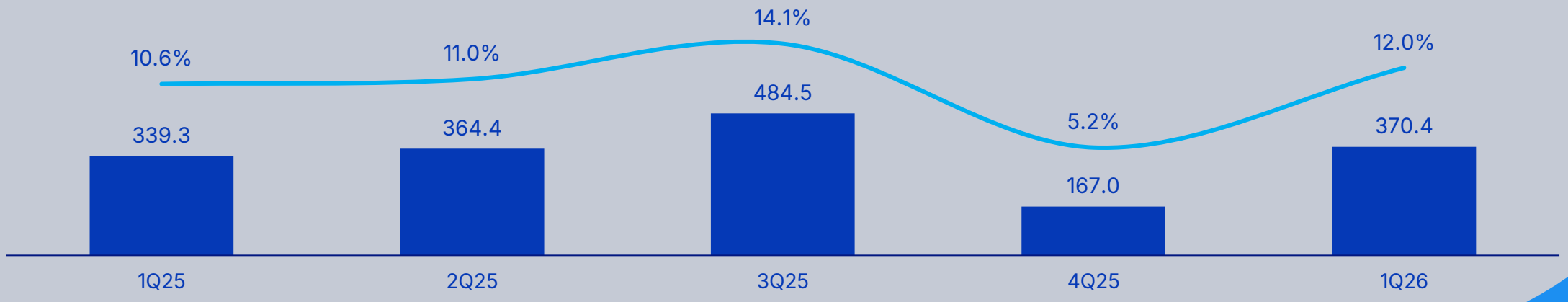
# Attachments

## Operating Results

EBITDA | EBITDA Margin | R\$ Million | %



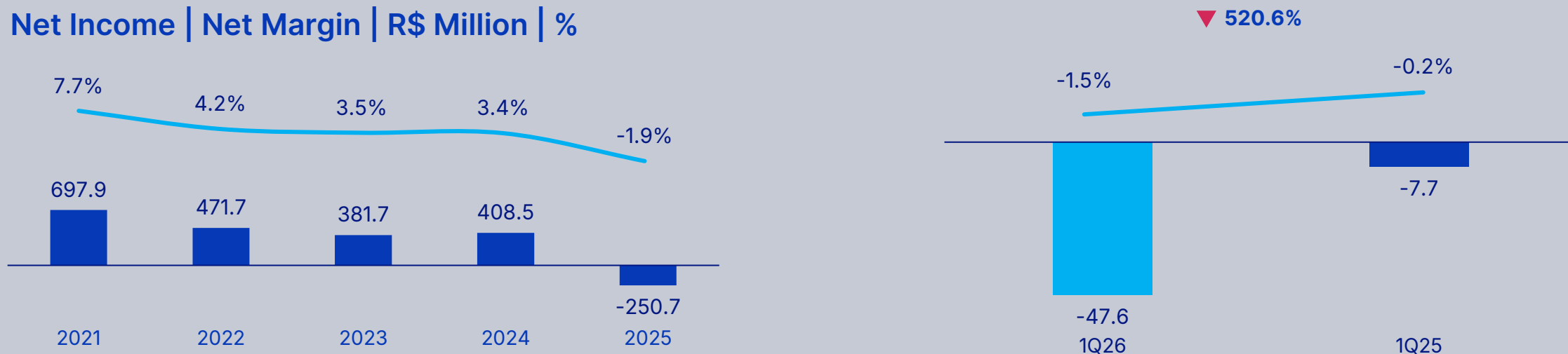
EBITDA | Quarterly EBITDA Margin | R\$ Million | %



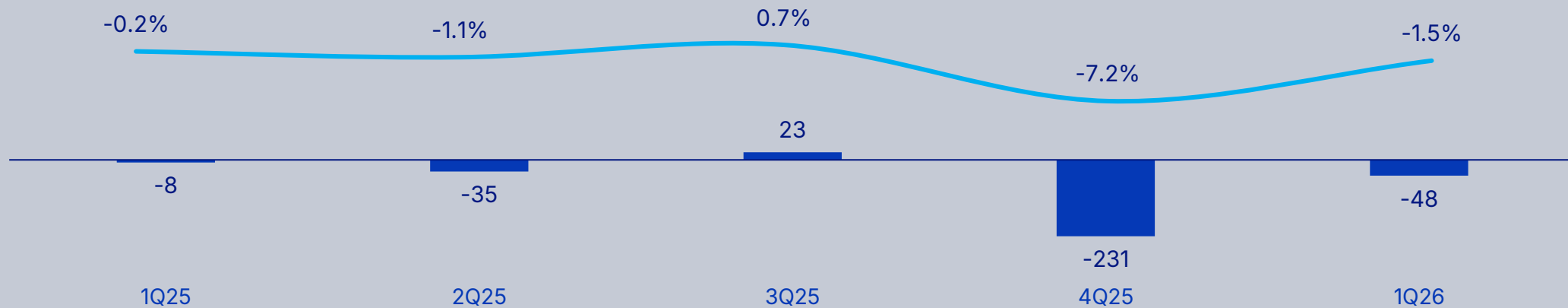
# Attachments

## Financial Results

Net Income | Net Margin | R\$ Million | %



Net Income | Quarterly Net Margin | R\$ Million | %



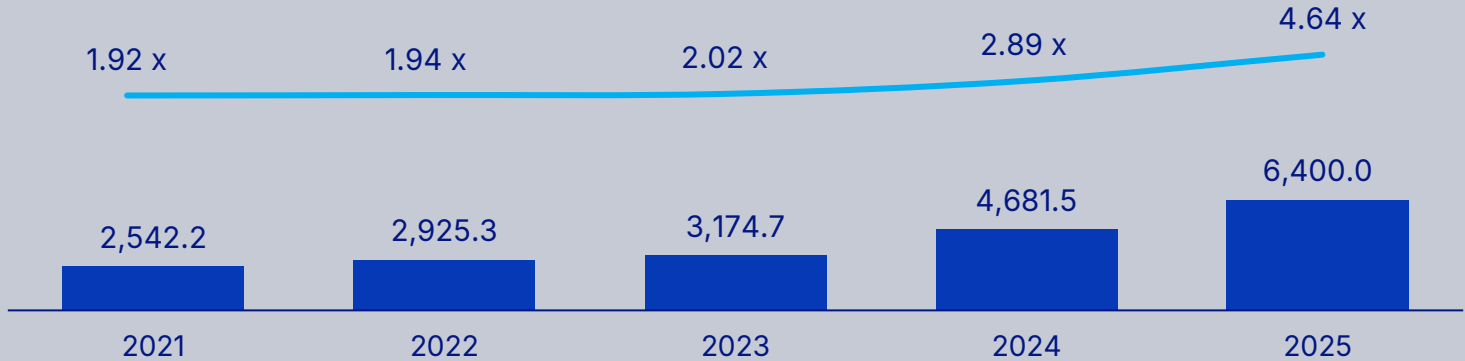
# Attachments

## Indebtedness



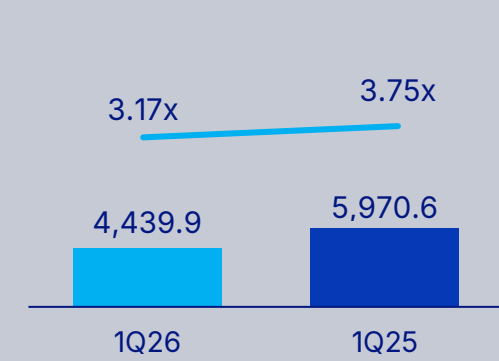
### Indebtedness | Net Debt / EBITDA

R\$ Million



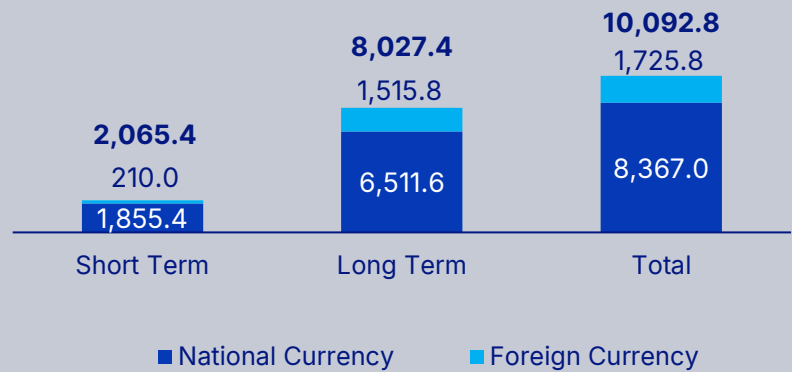
### Net Debt Without Randon Bank

R\$ Million

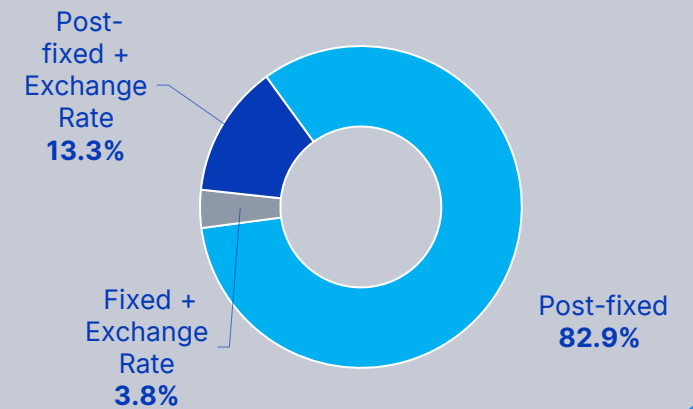


### Origin of Debt<sup>1</sup> | Short and Long Term

R\$ Million



### Gross Debt Indexes



<sup>1</sup> Does not consider business combination values



# Attachments

## Quarterly Information



	2024	1Q25	2Q25	3Q25	4Q25	2025	1Q26
<b>Net Revenue</b>	11,915.7	3,191.4	3,298.4	3,444.2	3,209.3	13,143.3	3,083.9
<b>Consolidated Net Revenue</b>	3,184.2	849.2	797.3	905.8	745.0	3,297.4	821.3
<b>Consolidated Gross Profit</b>	26.7%	26.6%	24.2%	26.3%	23.2%	25.1%	26.6%
% Gross Margin	1,622.5	339.3	364.4	484.5	167.0	1,355.2	370.4
<b>EBITDA</b>	13.6%	10.6%	11.0%	14.1%	5.2%	10.3%	12.0%
% EBITDA Margin	408.5	-7.7	-34.9	23.1	-231.3	-250.7	-47.6
<b>Net Income</b>	3.4%	-0.2%	-1.1%	0.7%	-7.2%	-1.9%	-1.5%



# RANDONCORP

Building **tomorrow**



randoncorp



ir.randoncorp.com



ri@randoncorp.com

---