

BUILDING THE FUTURE. NOW.



Earnings Release | 2Q22

Caxias do Sul, August 11, 2022. – Randon S/A Implementos e Participações [B3: RAPT3 and RAPT4], discloses its results for the second quarter of 2022 (2Q22) and first half of 2022 (1H2022). The consolidated financial statements were prepared in accordance with accounting practices adopted in Brazil and with international Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB).

About Randon Companies

We are Randon Companies, and, for over 73 years, we have been developing solutions in transportation equipment, automotive systems, and logistic services. Our brand has a global footprint that is based on quality, innovation, and ethics, to sustain value-generating relationships with our stakeholders.

As a Company with a diversified business model, distributed in 5 verticals, we serve different markets and geographies. Our headquarter is in Caxias do Sul, RS, Brazil, and we have units located on four continents. Altogether, we have 31 industrial plants, and our products are sold in more than 120 countries.



PURPOSE

Connecting people and riches, to generate prosperity.



PRINCIPLES

Valued and respected people | Satisfied customer | Safety and quality | Preservation of our image and legacy | Ethics | Profitability with sustainability | Innovation and Technology | Randon is all of us

STRATEGIC GUIDELINES

- Innovation and technology as differentiators
- Absolute focus on customers
- Diversification with focus
- Financial strength
- Leveraging synergies
- Company desired to work
- Sustainability (ESG) prioritized

CAPITAL MARKET

June 30, 2022



RAPT3 – R\$ 8.05

RAPT4 – R\$ 9.38



MARKET CAP

R\$ 2.9 billion



FREE FLOAT

60.4%

EARNINGS CONFERENCE CALL



August 12, 2022, Friday



11:00AM Brazil | 10:00AM New York | 3:00PM London



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[Click here](#) to download the tables in this report.

Forward-looking statements and information are not assurance of performance. They involve risks, uncertainties and assumptions, since they refer to future events, depending, therefore, on circumstances that may or may not occur. Future results and the creation of shareholder value may differ significantly from those expressed or suggested by the statements related to the future. **Many of the factors that will determine these results and values are beyond our ability to control or predict.**



Quarter Highlights

**ECONOMIC
AND
FINANCIAL**

- > **Consolidated Net Revenue** amounted to R\$ 2.8 billion in 2Q22, 31.2% up from 2Q21, driven by the addition of revenues from new businesses and by the higher average price of products sold.
- > **International market revenues** amounted to US\$ 112.5 million in 2Q22, 57.7% up from the same period in 2021, showing growth in all business verticals that operate abroad.
- > **Consolidated EBITDA** reached R\$ 362.0 million in 2Q22, 12.2% up from 2Q21, with a consolidated EBITDA margin of 13.1%, without any impact from one-offs during the period.
- > **Net Profit** amounted to R\$ 104.5 million, with a net margin of 3.8% in 2Q22, down from 2Q21, mostly because of challenges in the business environment and increase in financial expenses, mainly on account of higher interest rates.
- > **Investments** totalled R\$ 458.9 million, mainly in Paid-in Capital in our controlled company Fras-le, on account of the follow-on offering.
- > **Net debt** (without Randon Bank), went down 2.6% when compared to 1Q22, reaching R\$ 2.1 billion (leverage of 1.50x EBITDA over the last 12 months), largely due to funds raised by our controlled company Fras-le on the capital market.

MAIN FIGURES

Economic Highlights	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Total Gross Revenue ¹	3,949,771	3,057,117	29.2%	3,695,493	6.9%	7,645,264	5,827,224	31.2%
Consolidated Net Revenue	2,772,317	2,113,800	31.2%	2,476,347	12.0%	5,248,664	4,026,479	30.4%
International Market Revenues US\$ ²	112,468	71,331	57.7%	99,856	12.6%	212,325	138,717	53.1%
Consolidated Gross Profit	645,420	520,592	24.0%	644,575	0.1%	1,289,995	1,032,804	24.9%
Gross Margin (%)	23.3%	24.6%	-135 bps	26.0%	-275 bps	24.6%	25.7%	-107 bps
Consolidated EBITDA	362,018	322,641	12.2%	401,350	-9.8%	763,367	671,766	13.6%
EBITDA Margin (%)	13.1%	15.3%	-221 bps	16.2%	-315 bps	14.5%	16.7%	-214 bps
Adjusted EBITDA	362,018	322,641	12.2%	401,350	-9.8%	763,367	656,565	16.3%
Adjusted EBITDA Margin (%)	13.1%	15.3%	-221 bps	16.2%	-315 bps	14.5%	16.3%	-176 bps
Consolidated Net Profit	104,525	122,146	-14.4%	130,074	-19.6%	234,600	256,211	-8.4%
Net Margin (%)	3.8%	5.8%	-201 bps	5.3%	-148 bps	4.5%	6.4%	-189 bps
Earnings per share R\$	0.32	0.37	-14.4%	0.39	-19.6%	0.71	0.78	-8.4%

Financial Highlights	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Equity	2,708,393	2,283,579	18.6%	2,624,877	3.2%	2,708,393	2,283,579	18.6%
Investments ³	458,909	102,874	346.1%	149,789	206.4%	608,697	225,685	169.7%
Net Debt	3,266,002	2,312,471	41.2%	3,129,358	4.4%	3,266,002	2,312,471	41.2%
Net Debt (Without Randon Bank)	2,093,411	1,658,065	26.3%	2,148,298	-2.6%	2,093,411	1,658,065	26.3%
Leverage	2.30 x	1.44 x	60.4%	2.27 x	1.5%	2.30 x	1.44 x	60.4%
Leverage (Without Randon Bank)	1.50 x	1.04 x	44.2%	1.58 x	-5.2%	1.50 x	1.04 x	44.2%
ROE (last 12 months)	26.8%	41.9%	-1508 bps	27.5%	-69 bps	26.8%	41.9%	-1508 bps
ROIC (last 12 months)	11.7%	18.2%	-653 bps	11.9%	-20 bps	11.7%	18.2%	-653 bps

¹ Without eliminating intercompany sales

² Consolidated Exports + Revenues from International Markets

³ Capex + Non-Organics + Paid-in Capital

Values in R\$ Thousands

Capital Market	06/30/2022	06/30/2021	Δ%	03/31/2022	Δ%
RAPT4 Closure Quote ¹	9.38	12.86	-27.1%	10.33	-9.2%
RAPT3 Closure Quote ¹	8.05	12.18	-33.9%	9.52	-15.4%
RAPT4 Total shares ²	212,815	229,260	-7.2%	212,815	0.0%
RAPT3 Total shares ²	116,516	116,516	0.0%	116,516	0.0%
Market cap ³	2,934,155	4,155,960	-29.4%	3,307,607	-11.3%
RAPT4 Treasury shares ²	-	16,445	-100.0%	-	-
Price over book value ¹	11.49	9.04	27.1%	10.28	11.8%

¹ Values in R\$ and adjusted to dividends and interest on equity paid

² Values in Thousands

³ Values in R\$ Thousands



Business Overview

As part of a clear and well-planned strategy, based on our diversified business model, we had another quarter of record revenues. Furthermore, we announced and implemented several initiatives and projects, which demonstrate the future we are already building, now. An increasingly resilient Randon that continues to strengthen itself to face complex scenarios, such as the one we are facing in 2022.

Since early this year, several factors have required a lot of effort and adaptability from our companies to continue conducting and expanding their business. And we are not looking at a scenario considered to be simple. We have the global effects of an unexpected war, high inflation in several countries, including developed economies, and the rise in basic interest rates, which, in the specific case of Brazil, are at levels that make it difficult to finance capital goods, a sector in which we are more exposed.

Although we started the year with good sales and profitability, our margins were more affected in this quarter, mostly because of increased costs and the difficulty in passing on prices in the main product lines.

Despite the complexity of the short-term scenario, we continue to carry out structural and transformational movements for our Company. To expand our exposure to the international market and make Randon Companies even more global, we announced, in a material fact, on July 7, the signing of an agreement for the purchase and sale of the entire shareholding/membership interests of the North American manufacturer of trailers, Hercules Enterprises. LCC. This transaction, which depends on the fulfilment of precedent conditions, is a very important move, since, in addition to expanding our operations in the international market (in the Trailers vertical), it also has great potential for other verticals as well, especially auto parts, given the synergy between the operations.

We also announced the opening of a JOST manufacturing plant in Campinas-SP, with an innovative manufacturing process that will add new products to the company's portfolio, and the creation of Randon Venice, which will act in the distribution of products from Randon Implementos in the state of Rio Grande do Sul.

In June, at the second edition of our ESG Ambition event, we released our Sustainability Report, the first with external assurance, and announced the investment of R\$ 100 million in renewable energy projects, considering our commitment to reducing by 40% greenhouse gas emissions by 2030.

The future we talk so much about and pursue, as a Company, is only possible through investments in innovation, strengthening our culture and caring for people. And we believe that good governance is key to achieving our purpose of connecting people and riches, to generate prosperity. Within this context, on July 8, we held the Randon Day, an event which addressed long-term strategies that will place Randon Companies at the forefront of accelerating sustainable growth in the coming years.

Market Overview

MARKET PERFORMANCE

		2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Production	Trucks ¹	37,389	41,640	-10.2%	34,383	8.7%	71,772	74,722	-3.9%
	Trailers ²	22,033	24,681	-10.7%	20,632	6.8%	42,665	47,063	-9.3%
Brazil Sales	Trucks ¹	30,753	32,653	-5.8%	26,852	14.5%	57,605	58,730	-1.9%
	Trailers ²	20,726	23,575	-12.1%	19,502	6.3%	40,228	44,871	-10.3%
Exports	Trucks ¹	6,453	5,452	18.4%	4,685	37.7%	11,138	10,731	3.8%
	Trailers ³	1,307	1,106	18.2%	1,130	15.7%	2,437	2,192	11.2%

¹ Antavea

² Anfir

³ Anfir + Aliceweb

Volumes in units

When analysing production and sales volumes in Brazil, as shown in the table above, we can see a reduction when compared to the same periods in 2021. The reasons for this drop are, among others:

- > Inflation and interest rates, making new investments difficult.
- > Semiconductor shortages, which have affected truck production and sales.
- > Reduction in demand for trailers, especially in the segments related to consumer goods.

On the other hand, exports have grown compared to other periods, driven by economic recovery in some geographies, and, in the case of neighbouring countries, by the currently good level of agribusiness, which, as in Brazil, is an important demand factor.

For the next few months, we see increasing market complexity that should continue to affect volumes.



Consolidated Performance



Consolidated Net Revenue

	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Net Revenue	2,772,317	2,113,800	31.2%	2,476,347	12.0%	5,248,664	4,026,479	30.4%
Domestic Market	2,217,718	1,732,288	28.0%	1,955,839	13.4%	4,173,558	3,274,674	27.4%
International Market	554,599	381,512	45.4%	520,507	6.5%	1,075,106	751,805	43.0%

¹ Consolidated Exports + Revenues from International Markets

Values in R\$ Thousands

In 2Q22, consolidated net revenue totalled R\$ 2.8 billion, up 31.2% when compared to 2Q21 and 12.0% when compared to 1Q22.

Below are the main highlights related to this quarter's revenues:

- > Good performance in the aftermarket, both for commercial and light vehicles.
- > Significant increase in volumes sold to the international market year-over-year, which resulted in a 45.4% increase in revenue in Reais.
- > Average price had a relevant increase in most product lines when compared to 2Q21, mostly because of inflation pass-through to prices.
- > Revenues from the new companies acquired (R\$ 79.2 million in 2Q22).

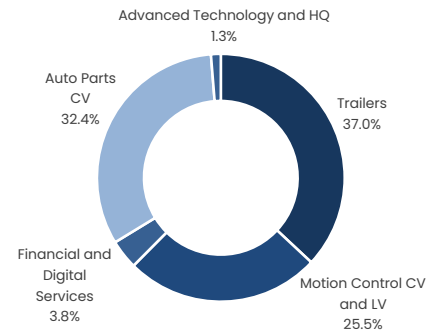
When it comes to consolidated net revenue by business vertical, shown in the graphs, we see:

- > Increase in the auto parts vertical with the acquisition of the assets of Menegotti (Castertech Schroeder), which added R\$ 59.6 million in revenue in 2Q22.
- > The trailers vertical continues to be the most representative with 37.0% of the quarter's revenues.

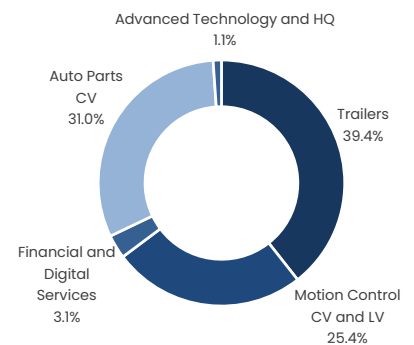
The details of each business vertical will be presented under Performance by Business Verticals.



Net Revenue by Vertical 2Q22



Net Revenue by Vertical 2Q21



International Market

Exports	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Trailers	27,343	13,933	96.3%	27,523	-0.7%	54,866	27,429	100.0%
Auto Parts CV	9,250	8,927	3.6%	10,700	-13.6%	19,950	14,976	33.2%
Motion Control CV and LV	27,716	23,504	17.9%	26,388	5.0%	54,103	45,127	19.9%
Advanced Technology and HQ	366	-	-	389	-6.0%	755	-	-
Sub-Total	64,674	46,364	39.5%	65,000	-0.5%	129,674	87,531	48.1%
(-) Intercompany Sales	-19,108	-16,043	19.1%	-19,059	0.3%	-38,167	-31,729	20.3%
Consolidated Exports	45,567	30,321	50.3%	45,940	-0.8%	91,507	55,803	64.0%
Revenues from International Units	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Trailers	18,444	8,627	113.8%	11,219	64.4%	29,663	17,872	66.0%
Auto Parts CV	600	444	35.0%	547	9.6%	1,147	765	49.9%
Motion Control CV and LV	55,394	35,428	56.4%	47,538	16.5%	102,932	71,354	44.3%
Sub-Total	74,438	44,499	67.3%	59,304	25.5%	133,742	89,991	48.6%
(-) Intercompany Sales	-7,536	-3,489	116.0%	-5,388	39.9%	-12,925	-7,077	82.6%
Total	66,902	41,010	63.1%	53,916	24.1%	120,818	82,914	45.7%
International Market US\$	112,468	71,331	57.7%	99,856	12.6%	212,325	138,717	53.1%

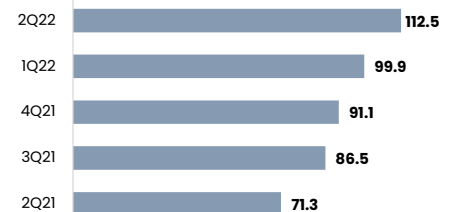
Note: CV - Commercial Vehicles | LV - Light Vehicles | HQ - Headquarter

Values in US\$ Thousands



International Market

US\$ Million



Revenues from the international market, made up of exports out of Brazilian units and sales by our subsidiaries located abroad, both with the elimination of intercompany sales, totalled US\$ 112.5 million in 2Q22, an increase of 57.7% when comparing with 2Q21 (US\$ 71.3 million). This indicator is 12.6% higher than the 1Q22.



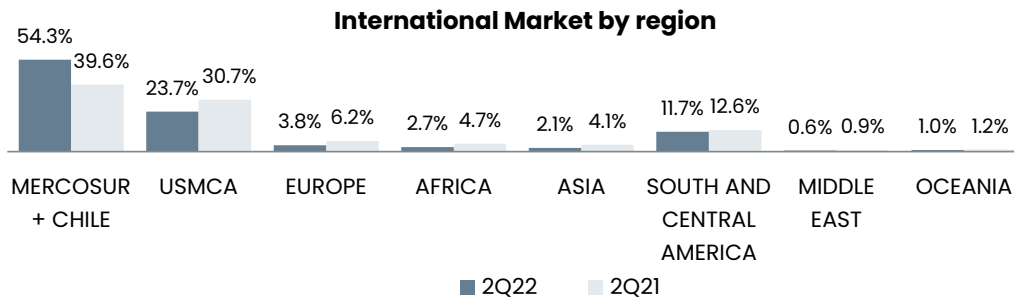
International Market highlights in 2Q22:

- > Part of the increase in revenues is due to the inflation pass-through to prices, which increased the average price of products sold.
- > The agribusiness continued to create demand in South American markets.
- > Because of the high cost of global maritime freight, some customers abroad have been migrating their imports from China to Brazil, favouring the operations of our subsidiary Fras-le.
- > New businesses in the period, mainly in the trailers and motion control verticals.

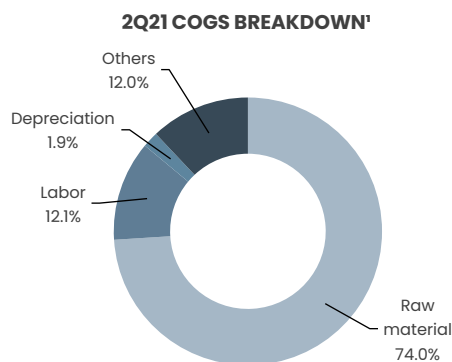
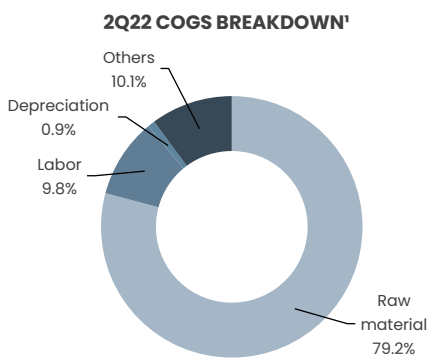
When analysing by geography, we highlight:

- > Relevance of revenues from Mercosur countries and Chile (54.3% of the total revenues in 2Q22 against 39.6% in 2Q21).
- > North American market with positive demand for products from the motion control vertical.
- > Complex business environment for exports of trailers to African countries, mainly due to the low prices charged by competitors.
- > Argentina continues to experience economic difficulties, with import restrictions and shortage of foreign exchange.
- > After the lockdown in 1Q22, Fras-le's operation in China is now at normal levels.

Below is the breakdown of consolidated sales to the international market, by region, in 2Q22 and 2Q21:



Cost of Goods Sold (COGS)



*Consolidated Information

The Company's Cost of Goods Sold totalled R\$ 2.1 billion in 2Q22, accounting for 76.7% of the consolidated net revenue for the period. In 2Q21, COGS had reached R\$ 1.6 billion (75.4% of consolidated net revenue).

The continual increases in the price of inputs and high logistics costs have posed challenges to maintain this indicator. Several initiatives to mitigate the effects on margins have been implemented, but they are sometimes not enough given the currently highly unstable scenario.

Cost of Goods Sold highlights in 2Q22:

- > Tires, wheels and aluminum items such as coils, strips and sheets have had most price readjustments in the period.
- > Average cost of inventory consumed in the quarter was higher than in 1Q22.
- > Increase in manufacturing idleness in the trailers vertical, because of the strategy to reduce inventories of finished products.

Although we are expecting a gradual reduction in input costs in the second half of the year, the business environment will still require a lot of caution and attention with this indicator for the coming months.



General, Commercial and Administrative Expenses

	2Q22	%	2Q21	%	Δ%	1Q22	%	Δ%	1H22	%	1H21	%	Δ%
Selling Expenses	-188,842	-6.8%	-142,296	-6.7%	32.7%	-165,517	-6.7%	14.1%	-354,359	-6.8%	-274,431	-6.8%	29.1%
Administrative Expenses	-125,954	-4.5%	-105,470	-5.0%	19.4%	-115,185	-4.7%	9.3%	-241,139	-4.6%	-197,314	-4.9%	22.2%
Other Expenses/ Income	-29,355	-1.1%	-3,499	-0.2%	739.0%	-22,958	-0.9%	27.9%	-52,313	-1.0%	1,862	0.0%	-2909.4%
Other Operating Expenses	-42,775	-1.5%	-40,787	-1.9%	4.9%	-37,530	-1.5%	14.0%	-80,305	-1.5%	-85,553	-2.1%	-6.1%
Other Operating Income	13,420	0.5%	37,288	1.8%	-64.0%	14,573	0.6%	-7.9%	27,992	0.5%	87,415	2.2%	-68.0%
Equity Income	-417	0.0%	-	0.0%	-	-424	0.0%	-1.5%	-841	0.0%	-	0.0%	-
Total Operating Exp/ income	-344,569	-12.4%	-251,265	-11.9%	37.1%	-304,084	-12.3%	13.3%	-648,652	-12.4%	-469,883	-11.7%	38.0%

Values in R\$ Thousand and % over Net Revenue

Operating expenses and revenues in 2Q22 totalled R\$ 344.6 million, accounting for 12.4% of the consolidated net revenue for the period (R\$ 251.3 million and 11.9% in 2Q21). When comparing both half-years, there was an increase of 38.0%, reaching R\$ 648.7 million in 1H22 (R\$ 469.9 million in 1H21). When compared to 1Q22, the representativeness of this indicator on revenue remained stable.

Below are some highlights of the quarter:

- > There were no one-offs in 2Q22 and 2Q21.
- > Addition of R\$ 7.5 million in operating expenses and revenues from the companies acquired and incorporated as of 2Q21 (Castertech Schroeder, RTS Industry and Randon Venice).
- > Stricter control of administrative expenses, which, like production costs, are subject to inflationary pressure.



EBITDA

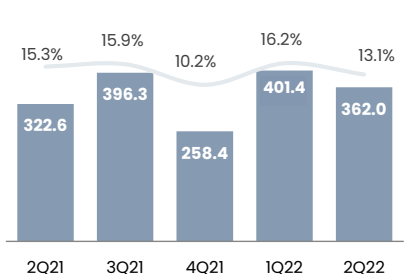
Consolidated EBITDA totalled R\$ 362.0 million in 2Q22, with a margin of 13.1%, growth of 12.2% and 221 bps drop in margin when compared to 2Q21, (R\$ 322.6 million and margin of 15.3%).

Below are the highlights related to 2Q22 EBITDA:

- > Margin pressured in the trailers vertical due to the sales strategy aimed at recovering market share and reducing inventories.
- > Auto parts vertical was impacted by higher raw material costs and reduced volumes in some segments.
- > Price adjustment in the motion control vertical was instrumental in maintaining margins.
- > Good supply management has mitigated part of the impacts of inflation on costs, which would have been more relevant had it not been for the strategies developed by this area.



EBITDA/EBITDA Margin
Consolidated - R\$ Million and %/CNR



	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Net Profit	104,525	122,146	-14.4%	130,074	-19.6%	234,600	256,211	-8.4%
Discontinued Operation	80	42	90.0%	101	-20.9%	180	153	17.5%
Interest of non-controlling shareholders	-53,701	-37,924	41.6%	-40,254	33.4%	-93,955	-84,188	11.6%
Income Tax and Social Contribution	-74,077	-79,392	-6.7%	-77,508	-4.4%	-151,585	-163,702	-7.4%
Financial Income	-68,628	-29,907	129.5%	-92,756	-26.0%	-161,383	-58,972	173.7%
EBIT	300,851	269,327	11.7%	340,491	-11.6%	641,343	562,921	13.9%
Depreciation and Amortization	61,167	53,314	14.7%	60,858	0.5%	122,025	108,846	12.1%
Consolidated EBITDA	362,018	322,641	12.2%	401,350	-9.8%	763,367	671,766	13.6%
EBITDA Margin (%)	13.1%	15.3%	-221 bps	16.2%	-315 bps	14.5%	16.7%	-214 bps
One-Offs	-	-	-	-	-	-	-15,201	-100.0%
Consolidated Adjusted EBITDA¹	362,018	322,641	12.2%	401,350	-9.8%	763,367	656,565	16.3%
Adjusted EBITDA Margin (%)	13.1%	15.3%	-221 bps	16.2%	-315 bps	14.5%	16.3%	-176 bps

¹ Breakdown of EBITDA by vertical in the Performance by Business Segment chapter

Values in R\$ Thousands



Financial Result

	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Financial Revenues	181,838	63,816	184.9%	135,900	33.8%	317,738	168,597	88.5%
Financial Expenses	-280,570	-105,543	165.8%	-240,015	16.9%	-520,584	-256,228	103.2%
Monetary Adjustment (IAS 29)	30,104	11,820	154.7%	11,359	165.0%	41,463	28,659	44.7%
Net Financial Income	-68,628	-29,907	129.5%	-92,756	-26.0%	-161,383	-58,972	173.7%

Values in R\$ Thousand

The Company's net financial result was a negative R\$ 68.6 million at the end of 2Q22, 129.5% lower than the result reached in the same period in 2021 (negative R\$ 29.9 million).

Below are some highlights that have affected this indicator:

- > Increase in interest paid on financing, due to the rise in the Selic rate and increase in the Company's gross debt.
- > Growth in financial expenses related to the adjustment, to present value, of assets and liabilities as a result of the CDI (Interbank Deposit Certificate) variation.
- > 154.7% increase in revenue related to adjustment for inflation (IAS 29) relative to operations located in Argentina, a country with a high inflation rate.

See Note no. 21 in Quarterly Financial Statements for a breakdown of the financial result.

Net Result

The Company delivered consolidated net income of R\$ 104.5 million in 2Q22, with a net margin of 3.8%. This result was reflected in an ROE of 26.8% (last 12 months).

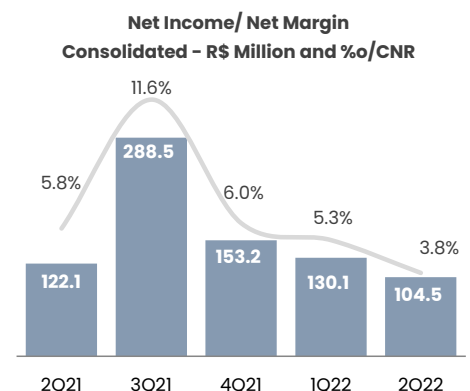
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EBIT	300,851	269,327	11.7%	340,491	-11.6%	641,343	562,921	13.9%
Financial Income	-68,628	-29,907	129.5%	-92,756	-26.0%	-161,383	-58,972	173.7%
Operating Results	232,224	239,420	-3.0%	247,736	-6.3%	479,959	503,948	-4.8%
Income Tax and Social Contribution	-74,077	-79,392	-6.7%	-77,508	-4.4%	-151,585	-163,702	-7.4%
Discontinued Operation	80	42	90.0%	101	-20.9%	180	153	17.5%
Interest of non-controlling shareholders	-53,701	-37,924	41.6%	-40,254	33.4%	-93,955	-84,188	11.6%
Net Profit	104,525	122,146	-14.4%	130,074	-19.6%	234,600	256,211	-8.4%
Net Margin (%)	3.8%	5.8%	-201 bps	5.3%	-148 bps	4.5%	6.4%	-189 bps
ROE (last 12 months)	26.8%	41.9%	-1508 bps	27.5%	-69 bps	26.8%	41.9%	-1508 bps

Values in R\$ Thousands

In the chart below, on the right, the performance of net income in recent quarters can be seen.

Factors that have impacted Company's profitability in 2Q22:

- > Level of demand in some markets where the Company operates remains at good levels.
- > Price readjustments in the products of the motion control vertical to mitigate the effects of inflation.
- > Strategic decision by the trailers vertical to balance profitability and market share.
- > Return on investments in technology and automation.
- > Addition of the results from the acquired companies.
- > Capturing synergies between business units and in corporate processes.
- > Diversified business model, which provides resilience and profitability.





Free Cash Flow (Without Randon Bank)

At the end of 2Q22, the Company showed a positive free cash flow of R\$ 54.9 million, a variation of 119.8% as compared to the same period last year.

Main factors that have impacted this indicator:

- > Financial result was negatively impacted by the increase in gross debt and Selic rate.
- > Payment of dividends to shareholders in April.
- > Follow-on of our subsidiary Fras-le, which added R\$ 249.7 million in funds to the Company's cash.

	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
EBITDA	354,860	316,397	12.2%	394,694	-10.1%	749,553	660,794	13.4%
Investments	-71,861	-73,186	-1.8%	-45,410	58.3%	-117,271	-126,552	-7.3%
Financial Income	-68,606	-29,885	129.6%	-92,733	-26.0%	-161,339	-58,928	173.8%
Income Tax and Social Contribution	-70,977	-74,922	-5.3%	-74,574	-4.8%	-145,551	-156,941	-7.3%
Working Capital	-114,268	-199,160	-42.6%	-808,961	-85.9%	-923,228	-705,622	30.8%
Operating Cash Flow	29,147	-60,757	148.0%	-626,984	104.6%	-597,837	-387,249	54.4%
Dividends/Interest on Equity	-160,367	-131,102	22.3%	-61,808	159.5%	-222,175	-198,662	11.8%
Paid-in Capital	243,199	-26,799	1007.5%	-52,988	559.0%	190,211	-87,298	317.9%
Others	-57,092	-58,177	-1.9%	2,796	-2142.0%	-54,296	-122,320	-55.6%
Free Cash Flow	54,887	-276,835	119.8%	-738,984	107.4%	-684,097	-795,529	-14.0%

Values in R\$ Thousands without Randon Bank



Investments

		2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%
Capex	Trailers	12,706	26,265	-51.6%	8,034	58.1%	20,740	40,528	-48.8%
	Auto Parts CV	45,462	18,875	140.9%	21,146	115.0%	66,608	36,038	84.8%
	Motion Control CV and LV	12,932	26,308	-50.8%	13,192	-2.0%	26,124	47,606	-45.1%
	Financial and Digital Services	1,185	855	38.5%	1,501	-21.1%	2,686	1,027	161.4%
	Advanced Technology and HQ	357	1,005	-64.5%	1,863	-80.8%	2,220	1,420	56.4%
	Subtotal	72,641	73,308	-0.9%	45,738	58.8%	118,379	126,620	-6.5%
Non Organic	Auto Parts CV	3,239	3,286	-1.4%	2,539	27.5%	5,778	13,785	-58.1%
	Motion Control CV and LV	56	4,964	-98.9%	449	-87.4%	506	4,964	-89.8%
	Advanced Technology and HQ	3,201	18,548	-82.7%	-	-	3,201	18,548	-82.7%
	Subtotal	6,496	26,799	-75.8%	2,988	117.4%	9,485	37,298	-74.6%
Paid-in Capital	Trailers	6,000	-	-	14,363	-58.2%	20,363	1,500	1257.5%
	Auto Parts CV	-	-	-	28,700	-100.0%	28,700	-	-
	Motion Control CV and LV	2,704	1,158	133.5%	-	-	2,704	1,158	133.5%
	Advanced Technology and HQ	371,067	1,609	22965.2%	58,000	539.8%	429,067	59,109	625.9%
	Subtotal	379,771	2,767	13625.5%	101,063	275.8%	480,834	61,767	678.5%
Total Investments	Total	458,909	102,874	346.1%	149,789	206.4%	608,697	225,685	169.7%

Note: CV - Commercial Vehicles | LV - Light Vehicles | HQ - Headquarter

Values in R\$ Thousands

In 2Q22, the Company invested R\$ 458.9 million, distributed as follows: Capex (R\$ 72.6 million), non-organic investments (R\$ 6.5 million) and Paid-in Capital (R\$ 379.8 million).



Highlights in Investments in 2Q22:

- > **Capex:** machinery and equipment to increase productivity, automation, and maintenance (R\$ 39.6 million), modernization of the stamping sector, new dump trailer line in Araraquara and improvement in other production processes (R\$ 2.4 million), improvements in buildings and facilities (R\$ 3.3 million) and ERP, software and infrastructure projects (R\$ 4.1 million).
- > **Non-Organic:** portion related to the acquisition of indirect subsidiaries CNCS (R\$ 3.2 million) and Auttom (R\$ 3.2 million).
- > **Paid-in Capital:** Randon Venice (R\$ 6.0 million), CTR (R\$ 6.0 million) and subscription of shares in the follow-on of Fras-le (R\$ 367.8 million).



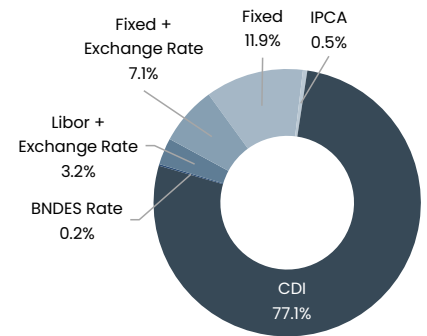
Net Debt

At the end of 1H22, the Company's consolidated net debt totalled R\$ 3.3 billion, with a leverage ratio of 2.30x (Net Debt / EBITDA for the last twelve months). Excluding Randon Bank's figures, net debt at the end of the first half-year was R\$ 2.1 billion, with leverage ratio of 1.50x EBITDA.

Highlights in Company's indebtedness:

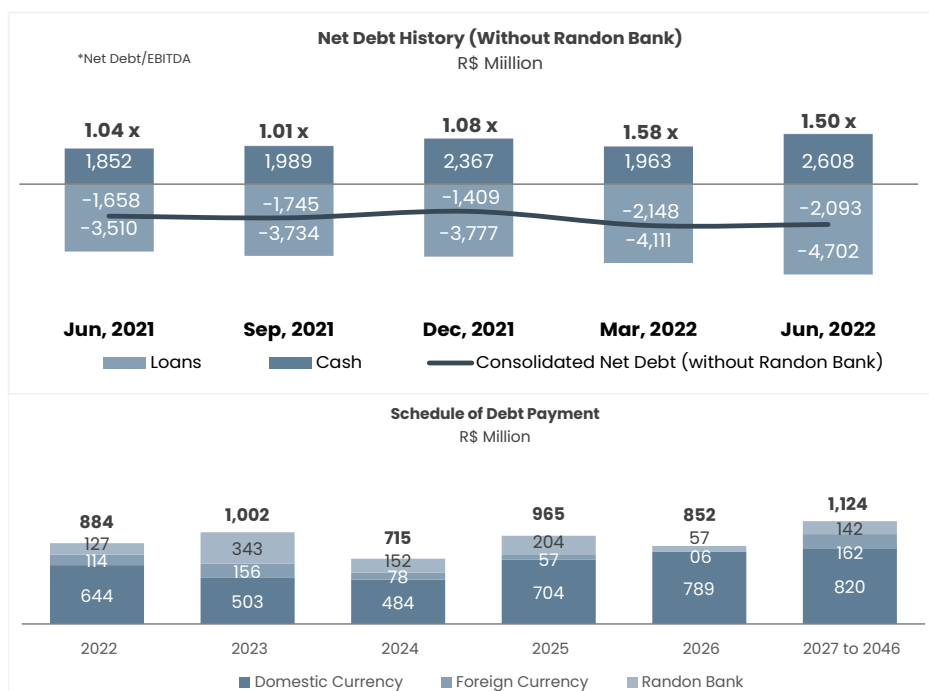
- > The average cost of debt in local currency went up again, rising from 13.1% per year at the end of 1Q22 to 15.0% per year at the end of 2Q22, mainly due to the increase in the Selic rate.
- > Increase in gross debt on account of the funding made by the Company to finance projects and reinforce working capital.
- > Consolidated net debt increased, largely due to the growth in Randon Bank's level of activity.
- > Net debt without Randon Bank decreased, mainly due to the amount raised by Fras-le, as mentioned in the Cash Flow chapter (Without Randon Bank).

Gross Debt Indexes



	06/30/2021	12/31/2021	03/31/2022	06/30/2022
Short Term Cash and Financial Investments	1,717,382	2,244,440	1,915,778	2,393,169
Long Term Cash and Financial Investments	89,901	53,054	104,895	67,525
Total Cash and Financial Investments	1,807,283	2,297,494	2,020,674	2,460,694
Short Term Debt Domestic Currency	742,193	1,513,852	1,397,820	1,494,156
Short Term Debt Foreign Currency	173,467	272,795	232,042	249,103
Total Short Term Debt	915,660	1,786,646	1,629,862	1,743,259
Long Term Debt Domestic Currency	2,731,472	2,613,881	3,141,202	3,475,227
Long Term Debt Foreign Currency	230,712	252,208	192,361	324,896
Total Long Term Debt	2,962,184	2,866,088	3,333,563	3,800,123
Accounts Payable by Business Combination	241,910	186,934	186,607	183,314
Total Gross Debt	4,119,754	4,839,669	5,150,032	5,726,696
Total Consolidated Net Debt	2,312,471	2,542,175	3,129,358	3,266,002
Net Debt (Without Randon Bank)	1,658,065	1,409,314	2,148,298	2,093,411
Average Cost of Bank Debt in Domestic Currency	5.9% per year	10.9% per year	13.1% per year	15.0% per year
Average Cost of Bank Debt in Foreign Currency	4.0% per year	4.2% per year	3.9% per year	5.5% per year
Average Term of Bank Debt	2.4 years	2.1 years	2.4 years	2.7 years
Average Term of Bank Debt Without Randon Bank	2.6 years	2.4 years	2.7 years	2.8 years

Values in R\$ Thousands, except when indicated otherwise





Performance by Business Verticals



- **PORTFOLIO:** several models of trailers, truck bodies, railcars and aftermarket.
- **GEOGRAPHIES:** 8 industrial plants, 6 of which in Brazil and 2 abroad, 1 warehouse, 1 sales office, 1 holding abroad and 4 strategic partners.
- **CUSTOMER SERVICE NETWORK:** 80 points in Brazil and 85 abroad.
- **SECTOR EXPOSURE:** agribusiness (2/3 Net Revenue), industry and civil construction (1/3 Net Revenue).
- **CUSTOMER BASE:** large truckload carriers, generators of truck loads, fleet owners and self-employed customers.
- **REVENUE PROFILE:** domestic market (67%) (Agri 2/3), international market (18%), railcars (6%) and Aftermarket (10%).



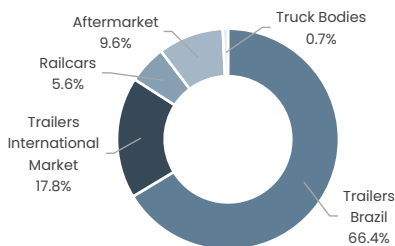
Volumes	2Q22		2Q21			1Q22			1H22		1H21		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units
Trailers Brazil (un.)	5,987	761,325	7,353	667,898	-18.6%	5,621	701,781	6.5%	11,608	1,463,106	14,346	1,256,771	-19.1%
Trailers International Market (un.)	1,258	201,489	925	96,639	36.0%	1,240	176,140	1.5%	2,498	377,628	1,850	198,252	35.0%
Railcars (un.)	92	63,284	132	65,016	-30.3%	27	14,072	240.7%	119	77,356	141	66,921	-15.6%
Aftermarket	-	108,505	-	100,868	-	-	106,107	-	-	214,612	-	180,655	-
Performance	2Q22		2Q21			1Q22		1H22		1H21		Δ%	
Net Revenue	1,134,603		930,420			998,100		2,132,702		1,702,600		25.3%	
COGS	-978,655		-793,674			-823,325		-1,801,980		-1,417,790		27.1%	
Gross Profit	155,948		136,746			174,775		330,722		284,810		16.1%	
Gross Margin %	13.7%		14.7%			17.5%		15.5%		16.7%		-122 bps	
Operating Expenses/Revenues	-71,571		-61,174			-67,238		-138,809		-122,400		13.4%	
EBIT	84,377		75,572			107,537		191,914		162,410		18.2%	
EBITDA	97,587		87,157			119,481		217,068		186,212		16.6%	
EBITDA Margin %	8.6%		9.4%			12.0%		10.2%		10.9%		-76 bps	
Adjusted EBITDA	97,587		87,157			119,481		217,068		186,212		16.6%	
Adjusted EBITDA Margin %	8.6%		9.4%			12.0%		10.2%		10.9%		-76 bps	

Values in R\$ Thousands, except when indicated otherwise

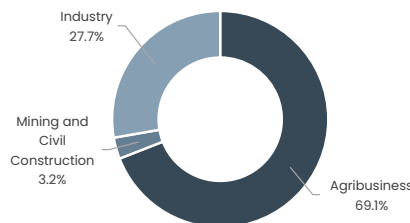
Considering the slowdown in the domestic market and the complexity of the business environment in the quarter, with high input costs and difficulty in passing on prices, the trailers vertical showed reduced margins in the quarterly comparison. The highlights of 2Q22 are:

- Recovery of market share leadership in 2Q22 and year to date.
- Pressure on margins due to the strategic decision aimed at recovering market share and reducing inventories.
- Delivery of 7,245 trailers in the domestic and international markets, which is a reduction of 12.5% as compared to 2Q21.
- Net revenue increased by 21.9% year-over-year, largely due to prices adjustments over the period.
- Increase in railcar delivery compared to 1Q22, but at a lower level as compared to the same period in 2021.
- The agribusiness sector was responsible for 69.1% of this vertical's revenue. Prospects for the coming months are good.
- Volumes sold to the international market increased by 36.0%, in view of the increased demand in South American countries, especially Chile.
- Setup of Randon Venice, a company that distributes and sells Randon Companies' products in Rio Grande do Sul.
- Launch of the New R Grain Trailer, with a large increase in cargo capacity, bringing good prospects for this product family.

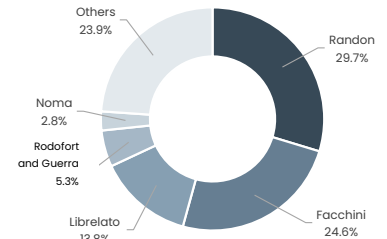
Net Revenue by Product (%)



Net Revenue by Economic Sector (%)



Quarterly Market Share (%)





► **PORTFOLIO:** Brake systems, axles and suspensions, coupling systems, electromobility, foundry and machining, among others.
 ► **GEOGRAPHIES:** 11 industrial plants (10 in Brazil and 1 in Mexico).
 ► **SECTOR EXPOSURE:** agribusiness, industry, civil construction, mining, mobility.
 ► **CUSTOMER BASE:** main global OEMs (trucks and buses), trailer manufacturers, aftermarket, and farming product manufacturers.



Volumes	2Q22		2Q21			1Q22			1H22		1H21		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units
Brakes (units)	241,242	234,837	223,471	175,680	8.0%	245,526	201,283	-1.7%	486,768	436,120	438,389	329,224	11.0%
Coupling Systems (units)	33,642	147,977	37,432	111,264	-10.1%	34,426	141,493	-2.3%	68,068	289,471	74,361	215,291	-8.5%
Axles and Suspensions (units)	44,135	400,073	46,094	313,329	-4.3%	48,638	426,702	-9.3%	92,773	826,776	91,866	589,672	1.0%
Foundry and Machining (Tons) ¹	26,118	213,006	20,564	132,432	27.0%	26,659	214,162	-2.0%	52,777	427,168	39,524	238,143	33.5%

¹We changed the way we report Castertech volumes due to the unit's growth and better market practices, in addition to reflecting the way we look at the business internally

Performance	2Q22		2Q21		Δ%		1Q22		Δ%		1H22		1H21		Δ%	
	Revenue	COGS	Revenue	COGS	Revenue	COGS	Revenue	COGS	Revenue	COGS	Revenue	COGS	Revenue	COGS	Revenue	COGS
Net Revenue	995,893	-799,914	732,705	-583,572	35.9%	37.1%	983,641	-766,435	1.2%	4.4%	1,979,534	-1,566,349	1,372,329	-1,098,807	44.2%	42.5%
Gross Profit	195,980	19.7%	149,133	20.4%	31.4%	-68 bps	217,206	22.1%	-9.8%	-240 bps	413,186	20.9%	273,522	19.9%	51.1%	94 bps
Gross Margin %																
Operating Expenses/Revenues	-70,953	-7.0%	-54,164	-5.4%	31.0%	-1.6%	-64,843	-6.4%	9.4%	-1.5%	-135,796	-13.5%	-86,262	-8.6%	57.4%	57.4%
EBIT	125,026	12.5%	94,970	9.5%	31.6%	-1.9%	152,363	15.2%	-17.9%	-1.8%	277,390	27.7%	187,260	18.7%	48.1%	48.1%
EBITDA	141,701	14.2%	108,753	10.9%	30.3%	-6 bps	170,530	17.1%	-16.9%	-3.2%	312,231	31.2%	214,127	21.4%	45.8%	45.8%
EBITDA Margin %																
Adjusted EBITDA	141,701	14.2%	108,753	10.9%	30.3%	-6 bps	170,530	17.1%	-16.9%	-3.2%	312,231	31.2%	203,178	20.3%	53.7%	53.7%
Adjusted EBITDA Margin %																

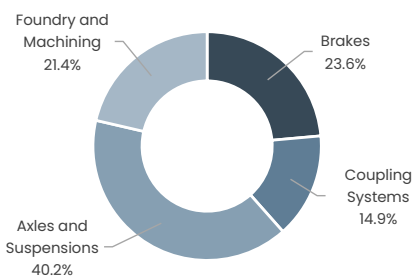
Values in R\$ Thousands, except when indicated otherwise

This vertical delivered record revenues, but has also shown pressure on margins in 2Q22, mainly as a result of increased costs.

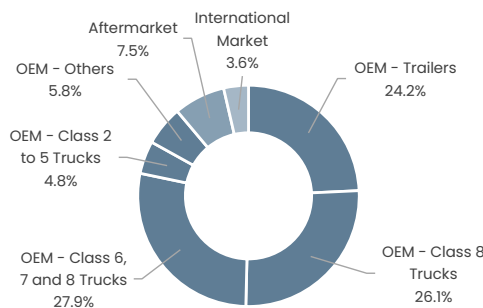
Highlights of this Vertical:

- Revenue growth of 35.9% and 1.2% when comparing with 2Q21 and 1Q22, mainly due to price adjustments, mix of products sold and the addition of revenues from Castertech Schroeder (R\$ 59.6 million).
- Reduction in volumes compared to 1Q22, a result of production halts in OEMs and slowdown in the trailer market.
- Decrease of 61 bps in the EBITDA margin year-over-year, mainly due to the impact of inflation on the supply chain.
- Our subsidiary Master has expanded and modernized the manufacture of brake system components, now with automation and robotization in the forging and welding processes, developed in partnership with RTS Industry.
- Jost Brasil opened a new operation in the city of Campinas-SP, seeking to expand its portfolio of operations, with the manufacture of bus components, in addition to other parts for trucks and trailers.
- Castertech has expanded its exposure to the agricultural market, by increasing its foundry and machining capacity and broadening its product portfolio.

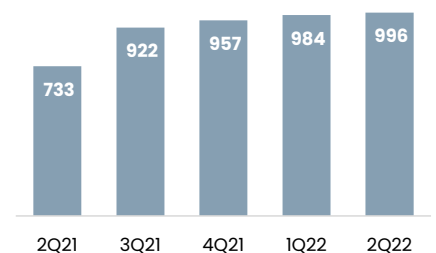
Net Revenue by Product (%)



Net Revenue by Segment (%)



Quarterly Net Revenue – R\$ Million





**MOTION CONTROL
COMMERCIAL
AND LIGHT
VEHICLES**



- **PORTFOLIO:** friction material, components for brake, suspension, steering and powertrain systems.
- **GEOGRAPHIES:** 10 industrial plants (5 in Brazil and 5 abroad), 6 warehouses (1 in Brazil and 5 abroad), 4 sales offices abroad and 1 technological center.
- **SECTOR EXPOSURE:** Agribusiness, industry, civil construction and mobility.
- **CUSTOMER BASE:** OEMs, distributors and retailers of auto parts.



Volumes	2Q22			2Q21			1Q22			1H22			1H21		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units		
Friction Materials (Thousand/un.)	25,507	386,242	24,306	304,655	4.9%	23,822	370,062	7.1%	49,329	756,303	51,149	614,396	-3.6%		
Components for the Braking Systems (Thousand/un.)	2,216	147,389	2,215	117,004	0.0%	2,097	118,794	5.6%	4,313	266,183	4,433	228,155	-2.7%		
Comp. Suspension, Steering and Powertrain Systems	4,166	208,970	3,537	151,055	17.8%	3,973	181,833	4.8%	8,139	390,803	7,579	313,500	7.4%		
Others ¹	-	39,994	-	26,419	-	-	34,133	-	-	74,127	-	83,737	-		
<small>¹For the opening of the Others line, see attachment IV of the Fras-le Release</small>															
Performance	2Q22			2Q21			1Q22			1H22			1H21		
	Revenue	Δ%	Units	Revenue	Δ%	Units	Revenue	Δ%	Units	Revenue	Δ%	Units	Revenue	Δ%	
Net Revenue	782,595	30.6%	30.6%	599,133	30.6%	30.6%	704,822	11.0%	11.0%	1,487,416	20.0%	20.0%	1,239,788	20.0%	
COGS	-552,126	30.0%	30.0%	-424,886	30.0%	30.0%	-510,335	8.2%	8.2%	-1,062,461	21.2%	21.2%	-876,816	21.2%	
Gross Profit	230,469	32.1%	32.1%	174,447	32.1%	32.1%	194,486	18.5%	18.5%	424,956	17.1%	17.1%	362,972	17.1%	
Gross Margin %	29.4%	33 bps	33 bps	29.1%	33 bps	33 bps	27.6%	186 bps	186 bps	28.6%	-71 bps	-71 bps	29.3%	-71 bps	
Operating Expenses/Revenues	-133,764	34.3%	34.3%	-99,614	34.3%	34.3%	-116,461	14.9%	14.9%	-250,225	30.7%	30.7%	-191,425	30.7%	
Equity Income	-32	-109.7%	-109.7%	327	-109.7%	-109.7%	-37	-13.7%	-13.7%	-69	-121.0%	-121.0%	327	-121.0%	
EBIT	96,674	28.6%	28.6%	75,161	28.6%	28.6%	77,988	24.0%	24.0%	174,662	1.6%	1.6%	171,875	1.6%	
EBITDA	125,143	23.2%	23.2%	101,551	23.2%	23.2%	105,993	18.1%	18.1%	231,136	1.8%	1.8%	227,134	1.8%	
EBITDA Margin %	16.0%	-96 bps	-96 bps	16.9%	-96 bps	-96 bps	15.0%	95 bps	95 bps	15.5%	-278 bps	-278 bps	18.3%	-278 bps	
Adjusted EBITDA	125,143	23.2%	23.2%	101,551	23.2%	23.2%	105,993	18.1%	18.1%	231,136	3.7%	3.7%	222,883	3.7%	
Adjusted EBITDA Margin %	16.0%	-96 bps	-96 bps	16.9%	-96 bps	-96 bps	15.0%	95 bps	95 bps	15.5%	-244 bps	-244 bps	18.0%	-244 bps	

Values in R\$ Thousands, except when indicated otherwise

The vertical motion control commercial and light vehicles performed well this quarter, with record revenues and good margins. When comparing with 2Q21 and 1Q22, there was an increase in volumes sold in the main product lines.

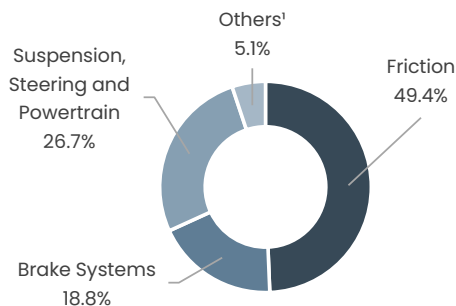
DOMESTIC MARKET

- Aftermarket heated owing to the low availability of brand-new vehicles.
- Strong demand for brake linings for commercial vehicles, driven by the agribusiness.
- Lines of brake pads and shoes for light vehicles that are more sensitive to price pass-throughs.
- Record sales of shock absorbers supplied by our subsidiary Nakata.
- Improved availability of imported products that are sold in the Brazilian market.

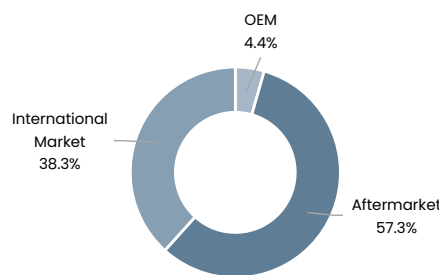
INTERNATIONAL MARKET

- Strong export demand for friction material for the commercial line and brake discs for light vehicles.
- North American market continued to show a good level of sales.
- Despite the uncertainties related to the conflict between Russia and Ukraine, the European market has been showing a gradual recovery.
- Point of attention with the increase in interest rates in several economies to fight inflation, which may affect future demand.

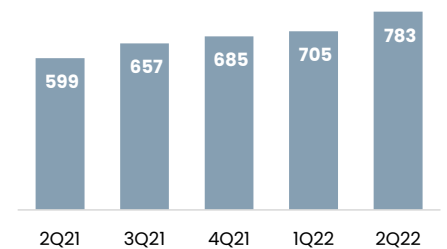
Net Revenue by Product (%)



Net Revenue by Segment (%)



Quarterly Net Revenue – R\$ Million



¹ For the opening of the Others line, see attachment IV of the Fras-le Release



**FINANCIAL
AND DIGITAL
SERVICES**

- › **PORTFOLIO:** Coop-payment plans, credit, insurance and investment in *startups*.
- › **STRUCTURE:** Bank, insurance broker, administrator of coop-payment plans, and *venture capital*.
- › **SECTOR EXPOSURE:** Agribusiness, capital goods, logistics and civil construction.
- › **CUSTOMER BASE:** suppliers and customers of Randon Companies, manufacturers of agricultural machinery and equipment, and logistics ecosystem operators.



Volumes	2Q22		2Q21			1Q22			1H22			1H21		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units	
Coop-payment plan quotas sold	5,048	62,874	4,695	51,725	7.5%	3,426	56,631	47.3%	8,474	119,505	7,718	96,990	9.8%	
Randon Investimentos (Randon Bank)	-	53,294	-	21,724	-	-	42,747	-	-	96,041	-	42,007	-	
Randon Corretora de Seguros	-	1,482	-	774	-	-	1,295	-	-	2,777	-	774	-	
Performance	2Q22		2Q21		Δ%	1Q22		Δ%	1H22		1H21		Δ%	
Net Revenue	117,650		74,222		58.5%	100,673		16.9%	218,323		139,771		56.2%	
COGS	-33,360		-10,618		214.2%	-27,660		20.6%	-61,020		-20,311		200.4%	
Gross Profit	84,290		63,604		32.5%	73,012		15.4%	157,302		119,461		31.7%	
Gross Margin %	71.6%		85.7%		-1405 bps	72.5%		-88 bps	72.1%		85.5%		-1342 bps	
Operating Expenses/Revenues	-61,222		-39,953		53.2%	-47,716		28.3%	-108,938		-75,010		45.2%	
Equity Income	-417		-		-	-424		-1.5%	-841		-		-	
EBIT	22,651		23,651		-4.2%	24,873		-8.9%	47,524		44,451		6.9%	
EBITDA	23,339		23,890		-2.3%	25,502		-8.5%	48,841		44,925		8.7%	
EBITDA Margin %	19.8%		32.2%		-1235 bps	25.3%		-549 bps	22.4%		32.1%		-977 bps	
Adjusted EBITDA	23,339		23,890		-2.3%	25,502		-8.5%	48,841		44,925		8.7%	
Adjusted EBITDA Margin %	19.8%		32.2%		-1235 bps	25.3%		-549 bps	22.4%		32.1%		-977 bps	

Values in R\$ Thousands, except when indicated otherwise

The Financial and Digital Services vertical showed a significant increase of 58.5% in revenues, which is a record for Randon Consórcios and Banco Randon (Randon Bank) in the period, besides the addition of revenues from Randon Corretora de Seguros, acquired in 2021.

Randon Bank provides financial credit for the acquisition of products and fleet renewal, while Randon Consórcios, through its specialized brands, facilitates savings to build wealth with the same purpose as the Bank, but in a medium-to-long term plan. These companies have boosted the offer of benefits to Randon Companies' customers and their ecosystem.

Highlights of this Vertical in 2Q22:

- › Growth in the sale of coop-payment plans, driven by the good performance of the agricultural market and high interest rates, which make this type of financing more attractive.
- › Randon Consórcios celebrated 25 years of "Consórcio Nacional John Deere" with a record number of coop-payment plans sold.
- › Larger number of operations contracted by Randon Bank's customers, fostered by the businesses of Randon Companies, with a robust credit portfolio.
- › Growth in COGS due to the higher funding cost of Randon Bank (as a result in the increase in the Selic rate).
- › Increased administrative expenses resulting from the payment of commissions owing to the high volume of sales of coop-payment plans.



Randon Consórcios has launched a new digital "Consórcio" (Coop-payment Plan) service under the "Yeah" brand, exclusively for individuals, with fully online contracting and freedom to choose the destination of the credit.



**ADVANCED
TECHNOLOGY
AND
HEADQUARTER**

- **PORTFOLIO:** holding, manufacturing and sale of robotic cells, industrial automation, development and approval of products for the mobility industry, production and processing of materials through nanotechnology and an open innovation platform for connecting companies, people and start-ups.
- **STRUCTURE:** 2 advanced technology units, 1 technology center, 1 sales office, 1 industrial unit and 1 open innovation unit.
- **SECTOR EXPOSURE:** several sectors from different business activities and segments.
- **CUSTOMER BASE:** Randon Companies, diverse industries, and start-ups.

	2Q22		2Q21		1Q22		1H22		1H21	
	Revenue	Revenue	Δ%	Revenue	Δ%	Revenue	Revenue	Revenue	Revenue	Δ%
Holding and Others	18,005	18,595	-3.2%	15,194	18.5%	33,199	34,149	-2.8%		
CTR	6,764	3,508	92.8%	5,860	15.4%	12,624	3,508	259.8%		
RTS Industry/Automt	14,461	3,384	327.3%	11,270	28.3%	25,731	3,384	660.3%		
Performance	2Q22	2Q21	Δ%	1Q22	Δ%	1H22	1H21	Δ%		
Net Revenue	39,230	25,488	53.9%	32,324	21.4%	71,554	41,042	74.3%		
COGS	-19,415	-4,632	319.1%	-15,796	22.9%	-35,211	-4,639	659.0%		
Gross Profit	19,816	20,855	-5.0%	16,527	19.9%	36,343	36,402	-0.2%		
Gross Margin %	50.5%	81.8%	-3131 bps	51.1%	-62 bps	50.8%	88.7%	-3791 bps		
Operating Expenses/Revenues	-26,871	-15,724	70.9%	-22,595	18.9%	-49,466	-30,307	63.2%		
Equity Income	130,771	124,088	5.4%	149,134	-12.3%	279,906	263,399	6.3%		
EBIT	123,717	129,218	-4.3%	143,067	-13.5%	266,783	269,495	-1.0%		
EBITDA	125,818	130,508	-3.6%	145,154	-13.3%	270,972	271,911	-0.3%		
EBITDA Margin %	320.7%	512.0%	-19133 bps	449.1%	-12835 bps	378.7%	662.5%	-28383 bps		
Adjusted EBITDA	125,818	130,508	-3.6%	145,154	-13.3%	270,972	271,911	-0.3%		
Adjusted EBITDA Margin %	320.7%	512.0%	-19133 bps	449.1%	-12835 bps	378.7%	662.5%	-28383 bps		
EBITDA Without Equity Income	-4,953	6,421	-177.1%	-3,980	24.4%	-8,933	8,512	-204.9%		
EBITDA Margin % Without Equity Income	-12.6%	25.2%	-3782 bps	-12.3%	-31 bps	-12.5%	20.7%	-3323 bps		



Values in R\$ Thousands, except when indicated otherwise

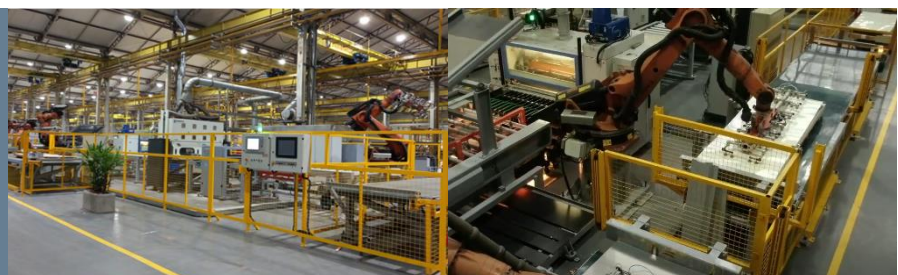
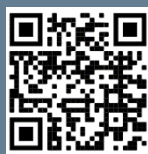
This vertical comprises services and products that promote innovation both for the Company itself and for its entire chain, in addition to offering customized solutions for the market.

The Holding is part of it, but it does not generate revenue or results, since its main objective is to support other Randon companies to carry out strategic and administrative activities, which allow the business units to focus on their core activity.

Below are some highlights of the quarter:

- Net revenue of R\$ 39.2 million, an increase of 53.9% and 21.4% as compared to 2Q21 and 1Q22, respectively.
- Equity income of R\$ 130.8 million, which is the result of the Holding's equity interest in the other verticals, and which is eliminated in the consolidated results.
- NIONE continues developing products and projects with the goal of soon offering new solutions to the market using nanotechnology.
- CTR (Randon Technological Center) has supported the development of Randon Smart, its own telemetry and sensing platform for trailers, launched together with the New R Line of the trailers vertical.
- RTS Industry delivered several solutions to improve operational efficiency, such as the new robotic line of Ecoplate panels, at Randon Implementos, and the automated production line of Bus Link, at the recently opened Jost Campinas.
- In support of inclusion and diversity, Conexo started to offer special conditions in some services for minority groups.

Watch the new Ecoplate 3 robotic line in operation, which was delivered by RTS Industry in 2Q22



Source: Randon Companies



Capital Market

Events

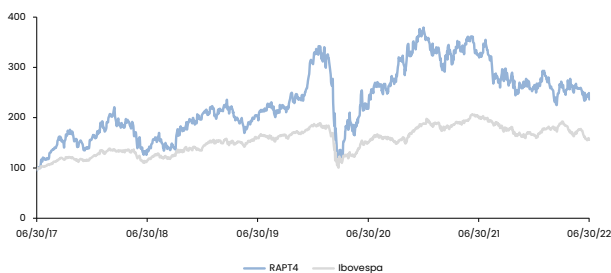
In 2Q22, the Company – represented by its IR team and executives – participated in the following events:

- > Bradesco BBI | Brazil Investment Forum.
- > Itau BBA | 15th Latam CEO Conference.

RAPT x IBOV

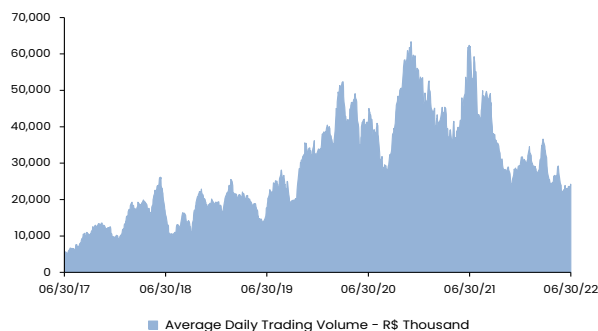
Starting from the base date of June 30, 2017, we have seen a higher appreciation of the Company's shares compared to the benchmark index on B3. In the period, the RAPT4 shares have appreciated 136.3% against 56.7% of IBOV.

In 2022, Randon shares, at the end of June, underperformed the IBOV, devaluing 10.8% compared to the end of 4Q21, while the Bovespa index decreased by 6.0%.



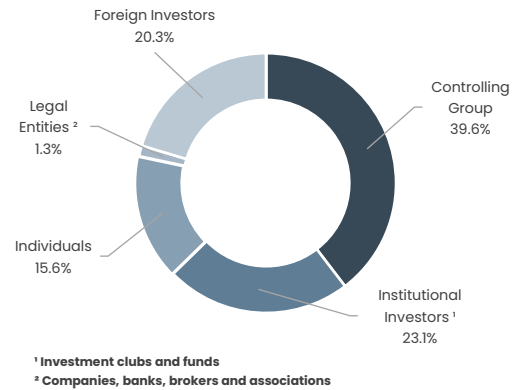
Financial Volume

In 2Q22, the Company recorded an average daily liquidity of R\$ 23.9 million, a decrease of 50.8% when compared to 2Q21 (R\$ 48.6 million) and 23.8% when compared to the 31.4 million in 1Q22.



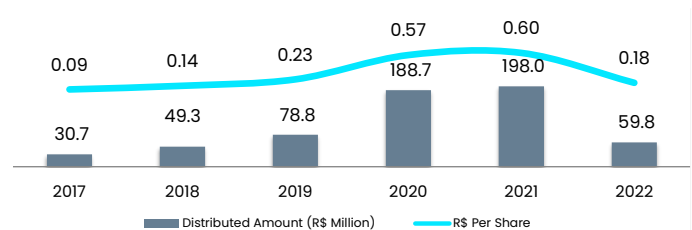
On June 30, 2022, Randon's shareholding base was made up of 39,875 shareholders.

The Company's total shares are distributed as follows:



Payment of Dividends and Interest on Equity

Below is the history of payments over the last years:



Randon Day 2022

On July 8, during the preparation of this report, we held Randon Day, for the first time in a hybrid format.

At the event, our main executives presented our strategy and how we are building the future, now.



[Randon Day Presentation in .PDF](#)
[Randon Day's Recording](#)



ESG



Ethical and Responsible Management

In 2Q22, we held the second edition of our ESG Ambition Event, during which we announced an investment plan of R\$ 100 million in initiatives aimed at the generation of renewable energy, to be carried out until 2030. Also announced was the Sustainability Report of Randon Companies for the year 2021, the first one to have external assurance.

ESG Ambition Event



Access the presentation in .pdf



Watch the event recording

Sustainability Report



Access the full report in .pdf



Watch the video with the 2021 highlights

In this quarter, we achieved national prominence in good ESG practices, receiving the Best of ESG 2022 award, granted by *Exame* Magazine. The Company was the winner in the Capital Goods and Electronics category along with two other Brazilian companies. We also took the 2nd place in the MERCOSUR ESG Responsibility ranking, in the capital goods category.



Credits: Leandro Fonseca/Exame

Sérgio L. Carvalho, CEO of Randon Companies, receiving the The Best ESG Award 2022, in São Paulo.



Commitment to the Environment

In June, we held SEMEAR (Randon Companies' Environment Week), with the theme "Our Commitment to the Environment", thus demonstrating the initiatives of the *Rota Verde Program*.

For us, culture and engagement related to this theme are key to fulfil our commitments. To that end, we carry out the following:

- > Thematic dialogues.
- > Campaign on Electronics Reverse Logistics.
- > Launch of the "Apague Esse Hábito" (Break this Habit) project, in which cigarette butts are recycled and transformed into pulp to be used in social projects. The project also encourages reduction in tobacco smoking.
- > Awareness actions with the children of the *Florescer* program.

As mentioned earlier, we announced investment in renewable energy, which includes the construction of a photovoltaic plant with approximately 2,300 solar panels, at the Randon Technological Center (CTR). The project is expected to be completed in December 2022 and the estimated contribution reaches R\$ 7 million.

RTS Industry, the Company's unit focused on structuring robotization and industrial automation projects, will be responsible for delivering and developing the model in other units of Randon Companies in Brazil and in other countries.

In addition, a photovoltaic plant project, in partnership with the Chinese government, is already underway in Fras-le, located in China, which supplies 20% of this unit's energy.



Excellence and Safety as a value

> Our subsidiary Master has been certified to ISO 45001 International Certification, which qualifies our processes, seeking continuous improvement and customer satisfaction.

> Randon Technological Center has been certified to ISO 10844:2014 for its two acoustic measurement vehicle test tracks.



Prosperity for All

At the end of 2Q22, the Company's workforce comprised 16,171 employees, a growth rate of 4.8% when compared to the end of 2021 (15,433 employees), showing stability when compared to the number of 16,210 employees in 1Q22.

In 2Q2022, we developed important initiatives in the social pillar of our ESG ambition, of which we highlight:

> To offer help and make a difference in people's lives, we are collaborating with the Ancur (UN Refugee Agency), which currently supports more than 20.8 million refugees in different parts of the world.

> We reviewed our organizational skills by revitalizing our "Way of Being and Doing", aiming at becoming more aligned with the organization's challenges and with our vision of the future and Company purpose.

> The *Florescer* Program, that has promoted the full development education of children and adolescents (aged between 6 and 14) under social vulnerability, was paid a tribute in the *Grande Expediente* of the Legislative Assembly of Rio Grande do Sul, for its work in the state.



Sustainable Innovation

In this quarter, we have taken another step forward in the development process of the innovative e-Sys electric auxiliary traction system. The Company presented two models of trailers of the Hybrid R line from Randon Implementos, equipped with pioneering technology led by Suspensys, for the field-testing phase with partner companies. In this phase, the engineering and research teams seek to monitor the behaviour/performance of the product, in real use, on the Southern and Southeast roads of the country.

During a period of 30 days, the test vehicles are monitored to collect data on the reduction in fuel consumption by using the electric traction system in the trailer. The truck drivers underwent training with test pilots from the Randon Technological Center (CTR), where all the testing phases have taken place so far.

Depending on the application, loading condition and road to be used, fuel savings can reach up to 20%, providing less wear on components and helping reduce waste generation and gas emissions.



Awards and Prizes

> We were included among the organizations recognized by the **FINANCE & LAW SUMMIT AWARDS 2022**, as the best in the country in the financial category, in the automotive area. We are also finalists in the Legal Category.

> We took 4th place among the 50 most innovative companies in Southern Brazil in the **Champion of Innovation** ranking, carried out by *Grupo Amanhã* with the technical support of the IXL Center, Cambridge, MS, USA. We were also leaders in the Results category, which lists companies capable of transforming ideas and projects into results.

> We have received the **Digital Governance Award 2022** from the supplier Atlas Governance, for implementing and adopting good governance practices in the administration and use of the Governance Portal of Randon Companies. Randon stood out among more than 400 customers, of which 96 are publicly held companies.

> Suspensys received, for the second consecutive year, the **PACCAR 10 PPM** Quality award, from the supplier DAF. Suspensys was able to meet all customer expectations, keeping the PPM index at zero during 2021.

> For the fifth consecutive year, *Randon Implementos* has been the most remembered brand in the operating segment, Trailers category, of the **Transport Top of Mind** award, granted by the Transpodata publishing group.

> Fras-le, Nakata, Fremax and Lonaflex brand products appeared in the first positions in 19 categories of the national survey carried out by the magazine **Mecânico**. Nakata is the runner-up in the overall rankings. [Click here](#) to learn more.

> Randon Companies once again stood out in the **Latin America Executive Team** ranking, given by Institutional Investor, in the Capital Goods sector, leading all the 8 categories between the small caps.



Subsequent Events

On July 7, we announced, through a Material Fact, the signing of the purchase and sale agreement of the company **Hercules Enterprises, LLC**. The company develops trailer manufacturing activities and is located in the State of New Jersey, United States.

The estimated acquisition price is US\$ 39.6 million, to be paid upon the completion of the deal, which will only take place after the fulfilment of conditions precedent established by MIPA (Membership Purchase Agreement).

The main objective of this acquisition is to expand our operations in the international market of trailers.

[Click here](#) to access the Material Fact and, for more details, check the Randon Day event, already mentioned in this report.

On July 14, the Board of Directors decided to pay **interest on equity**, in the amount of R\$ 70.4 million, corresponding to R\$ 0.21370 per common and preferred share. Holders of Company shares on July 20, 2022, will be entitled to interest on equity. Payment will start as of August 25, 2022. [Click here](#) to access the Notice to Shareholders.



CONSOLIDATED STATEMENT OF INCOME 2Q22 – Values in thousands of Reais

	2Q22		2Q21		1Q22		1H22		1H21		Variation %		
	Value	%	Value	%	Value	%	Value	%	Value	%	2Q22/2Q21	2Q22/1Q22	1H22/1H21
Gross Revenue	3,404,415	122.8%	2,625,944	124.2%	3,047,646	123.1%	6,452,062	122.9%	5,012,918	124.5%	29.6%	11.7%	28.7%
Deduction in Gross Revenue	-632,098	-22.8%	-512,144	-24.2%	-571,300	-23.1%	-1,203,397	-22.9%	-986,439	-24.5%	23.4%	10.6%	22.0%
Net Revenue	2,772,317	100.0%	2,113,800	100.0%	2,476,347	100.0%	5,248,664	100.0%	4,026,479	100.0%	31.2%	12.0%	30.4%
Costs of Sales and Service	-2,126,897	-76.7%	-1,593,208	-75.4%	-1,831,772	-74.0%	-3,958,669	-75.4%	-2,993,675	-74.3%	33.5%	16.1%	32.2%
Gross Profit	645,420	23.3%	520,592	24.6%	644,575	26.0%	1,289,995	24.6%	1,032,804	25.7%	24.0%	0.1%	24.9%
Sales Expenses	-188,842	-6.8%	-142,296	-6.7%	-165,517	-6.7%	-354,359	-6.8%	-274,431	-6.8%	32.7%	14.1%	29.1%
Administrative Expenses	-125,954	-4.5%	-105,470	-5.0%	-115,185	-4.7%	-241,139	-4.6%	-197,314	-4.9%	19.4%	9.3%	22.2%
Other Expenses/Income	-29,355	-1.1%	-3,499	-0.2%	-22,958	-0.9%	-52,313	-1.0%	1,862	0.0%	739.0%	27.9%	-2909.4%
Equity Income	-417	0.0%	-	-	-424	0.0%	-841	0.0%	-	-	-	-1.5%	-
Financial Income	-68,628	-2.5%	-29,907	-1.4%	-92,756	-3.7%	-161,383	-3.1%	-58,972	-1.5%	129.5%	-26.0%	173.7%
Financial Revenues	181,838	6.6%	63,816	3.0%	135,900	5.5%	317,738	6.1%	168,597	4.2%	184.9%	33.8%	88.5%
Financial Expenses	-280,570	-10.1%	-105,543	-5.0%	-240,015	-9.7%	-520,584	-9.9%	-256,228	-6.4%	165.8%	16.9%	103.2%
Monetary Adjustment (IAS 29)	30,104	1.1%	11,820	0.6%	11,359	0.5%	41,463	0.8%	28,659	0.7%	154.7%	165.0%	44.7%
Result Before Income Tax	232,224	8.4%	239,420	11.3%	247,736	10.0%	479,959	9.1%	503,948	12.5%	-3.0%	-6.3%	-4.8%
Provision for Income Tax and Social	-74,077	-2.7%	-79,392	-3.8%	-77,508	-3.1%	-151,585	-2.9%	-163,702	-4.1%	-6.7%	-4.4%	-7.4%
Discontinued Operation	80	0.0%	42	0.0%	101	0.0%	180	0.0%	153	0.0%	90.0%	-20.9%	17.5%
Interest of non-controlling shareholders	-53,701	-1.9%	-37,924	-1.8%	-40,254	-1.6%	-93,955	-1.8%	-84,188	-2.1%	41.6%	33.4%	11.6%
Net Income for the Period	104,525	3.8%	122,146	5.8%	130,074	5.3%	234,600	4.5%	256,211	6.4%	-14.4%	-19.6%	-8.4%
EBIT	300,851	10.9%	269,327	12.7%	340,491	13.7%	641,343	12.2%	562,921	14.0%	11.7%	-11.6%	13.9%
EBITDA	362,018	13.1%	322,641	15.3%	401,350	16.2%	763,367	14.5%	671,766	16.7%	12.2%	-9.8%	13.6%
EBITDA MARGIN (%)	13.1%		15.3%		16.2%		14.5%		16.7%		-221 bps	-315 bps	-214 bps
ADJUSTED EBITDA	362,018		322,641		401,350		763,367		656,565		12.2%	-9.8%	16.3%
ADJUSTED EBITDA MARGIN (%)	13.1%		15.3%		16.2%		14.5%		16.3%		-221 bps	-315 bps	-176 bps



Statement of Income by Business Vertical 2Q22 – Values in thousands of Reais

	Trailers			Auto Parts Commercial Vehicles			Motion Control Commercial and Light Vehicles			Financial and Digital Services			Advanced Technology and Headquarter			Intercompany Sales			Consolidated		
	2Q22	2Q21	Δ%	2Q22	2Q21	Δ%	2Q22	2Q21	Δ%	2Q22	2Q21	Δ%	2Q22	2Q21	Δ%	2Q22	2Q21	Δ%	2Q22	2Q21	Δ%
Gross Revenue	1,361,488	1,143,938	19.0%	1,250,809	920,911	35.8%	991,074	771,360	28.5%	125,695	80,814	55.5%	45,304	28,369	59.7%	-369,956	-319,447	15.8%	3,404,415	2,625,944	29.6%
Deduction in Gross Revenue	-226,885	-213,518	6.3%	-254,916	-188,205	35.4%	-208,479	-172,226	21.0%	-8,045	-6,592	22.0%	-6,074	-2,881	110.8%	72,301	71,279	1.4%	-632,098	-512,144	23.4%
Net Revenue	1,134,603	930,420	21.9%	995,893	732,705	35.9%	782,595	599,133	30.6%	117,650	74,222	58.5%	39,230	25,488	53.9%	-297,654	-248,169	19.9%	2,772,317	2,113,800	31.2%
Costs of Sales and Service	-978,655	-793,674	23.3%	-799,914	-583,572	37.1%	-552,126	-424,686	30.0%	-33,360	-10,618	214.2%	-19,415	-4,632	319.1%	256,572	223,974	14.6%	-2,126,897	-1,593,208	33.5%
Gross Profit	155,948	136,746	14.0%	195,980	149,133	31.4%	230,469	174,447	32.1%	84,290	63,604	32.5%	19,816	20,855	-5.0%	-41,082	-24,194	69.8%	645,420	520,592	24.0%
GROSS MARGIN (%)	13.7%	14.7%	-95 bps	19.7%	20.4%	-68 bps	29.4%	29.1%	33 bps	71.6%	85.7%	-1405 bps	50.5%	81.8%	-3131 bps	-	-	-	23.3%	24.6%	-135 bps
Operating Expenses/Revenues	-71,571	-61,174	17.0%	-70,953	-54,164	31.0%	-133,764	-99,614	34.3%	-61,222	-39,953	53.2%	-26,871	-15,724	70.9%	20,229	19,365	4.5%	-344,152	-251,265	37.0%
Equity Income	-	-	-	-	-	-	-32	327	-109.7%	-417	-	-	130,771	124,088	5.4%	-130,740	-124,415	5.1%	-417	-	-
EBIT	84,377	75,572	11.7%	125,026	94,970	31.6%	96,674	75,161	28.6%	22,651	23,651	-4.2%	123,717	129,218	-4.3%	-151,593	-129,245	17.3%	300,851	269,327	11.7%
EBITDA	97,587	87,157	12.0%	141,701	108,753	30.3%	125,143	101,551	23.2%	23,339	23,890	-2.3%	125,818	130,508	-3.6%	-151,569	-129,219	17.3%	362,018	322,641	12.2%
EBITDA MARGIN (%)	8.6%	9.4%	-77 bps	14.2%	14.8%	-61 bps	16.0%	16.9%	-96 bps	19.8%	32.2%	-1235 bps	320.7%	512.0%	-19133 bps	-	-	-	13.1%	15.3%	-221 bps
ADJUSTED EBITDA	97,587	87,157	12.0%	141,701	108,753	30.3%	125,143	101,551	23.2%	23,339	23,890	-2.3%	125,818	130,508	-3.6%	-151,569	-129,219	17.3%	362,018	322,641	12.2%
ADJUSTED EBITDA MARGIN (%)	8.6%	9.4%	-77 bps	14.2%	14.8%	-61 bps	16.0%	16.9%	-96 bps	19.8%	32.2%	-1235 bps	320.7%	512.0%	-19133 bps	-	-	-	13.1%	15.3%	-221 bps



STATEMENTS OF CASH FLOW – INDIRECT METHOD

	Parent Company		Consolidated	
	06/30/2022	06/30/2021	06/30/2022	06/30/2021
Cash flow from operations				
Income for the period	234,600	256,211	328,555	340,399
Income tax and social contribution (current and deferred)	17,116	46,155	151,584	163,702
Exchange variation and interest on loans and leases	152,289	40,255	255,597	63,134
Depreciation and amortization	23,378	22,443	122,025	108,845
Other Provisions	-29,697	-22,281	-59,503	-30,113
Provisions (reversal) for litigation	-206	580	5,799	1,897
Variation in derivatives	-289	2,777	6,097	8,278
Residual cost from sold and written off fixed assets	1,122	2,373	3,399	32,776
Provision (reversal) for doubtful accounts	-106	427	2,856	2,603
Provision (reversal) for obsolete inventory	5,408	81	7,560	-2,308
Investment property fair value	-192,089	-166,558	841	-
Revenue from active legal proceedings, net of fees	-18,575	-1,193	-33,986	-13,158
Reduction (reversal) impairment	-608	-	1,235	-4,566
Fair value of investment properties	-	-	-	653
Monetary Adjustment	-	-	-41,463	-28,659
Compensation of retained values business combination	-	-	-3,847	-5,441
	192,343	181,270	746,749	638,042
Variations in assets and liabilities				
Financial Investments	278,565	35,300	-96,602	-6,212
Accounts receivable from customers	-251,250	-209,621	-707,615	-327,282
Inventory	-169,471	-198,928	-331,745	-521,560
Taxes to be recovered	-23,780	-12,594	19,511	10,897
Other assets	20,222	-27,345	73,341	-48,428
Suppliers	-57,451	41,378	97,466	137,521
Other liabilities	-20,989	33,830	-36,598	-58,390
Net variation in discontinued operations	-	-	-5	3,509
Cash generated by operation	-31,811	-156,710	-235,498	-171,903
Income tax and Social Contribution paid	-	-97,882	-53,759	-226,672
Net cash used (generated by) operation	-31,811	-254,592	-289,257	-398,575
Cash Flow from Investments				
Receipt of profits and dividends of subsidiaries	61,038	36,782	-	-
Paid-in capital in subsidiary	-428,567	-61,417	-	-
Investment Additions	-	-	-442	-
Loans granted to subsidiaries	-110,578	-49,668	-	-
Acquisition of interest in jointly controlled	-	-12,191	-	-12,191
Business combination	-3,201	-5,544	-8,979	-16,230
Permanent assets acquisition	-15,633	-37,412	-112,552	-122,477
Intangible assets acquisition	-573	-3,121	-5,826	-4,143
Net available cash used in investments	-497,514	-132,571	-127,799	-155,041
Cash Flow From Financing				
Dividend and Interest on Equity Paid	-162,362	-163,932	-214,998	-189,988
Loans taken and derivatives	1,068,343	484,781	1,413,920	714,747
Payment of loans and derivatives	-187,308	-327,201	-758,816	-594,535
Interest paid on loans	-89,902	-53,654	-179,581	-79,404
Loans granted by related parties	-	-	-7,123	9,956
Payment of leasings	-4,311	-4,052	-16,424	-21,376
Capital Increase in Subsidiary	-	-	249,695	-
Net variation in discontinued operations	-	-	45	-155
Net Cash used (resulting from) financing	624,460	-64,058	486,718	-160,755
Statement of increase in cash				
At beginning of period	1,118,468	996,576	1,890,759	1,660,364
At end of period	1,213,603	545,355	1,960,421	945,993
Increase in cash	95,135	-451,221	69,662	-714,371



SUMMARIZED FINANCIAL STATEMENTS – June 30, 2022

	RANDON S/A IMPL. E PARTIC. CONSOLIDATED	RANDON S/A IMPL. E PARTIC. PARENT CO.	RANDON INVESTIMENTOS
Assets	11,853,111	6,614,684	1,513,814
Current Assets	7,680,081	2,974,922	1,002,159
Cash and equivalents	1,960,421	1,213,603	2,882
Financial Investments	432,435	71,680	-
Derivative Financial Instrument	312	248	-
Receivables	2,223,271	491,673	991,402
Inventory	2,368,845	807,182	-
Deferred Charges/Recoverable taxes	586,821	290,700	-
Others	107,975	99,836	7,876
Noncurrent Assets	4,173,029	3,639,762	511,655
Long-term Assets	1,378,856	853,782	509,132
Investments of non-immediate liquidity	67,525	-	33,967
Credit controlling company/controlled companies	-	288,892	-
Receivables	466,576	-	466,576
Consortiums for resale	17,518	-	-
Deferred Charges/recoverable taxes	747,286	550,798	8,466
Other non-current assets	36,928	41	123
Taxes under litigation	43,022	11,583	-
Long Term Receivables	-	2,468	-
Investments/Property, Plant, Property/Intangible/Deferred	2,545,610	2,760,645	1,613
Right to use asset	248,563	25,334	910
Liabilities	11,853,111	6,614,684	1,513,814
Current Liabilities	3,700,986	1,442,884	878,756
Suppliers	1,045,126	395,969	8,908
Financing institutions	1,456,963	770,483	573,480
Accounts payable by business combination Short Term	7,569	3,259	-
Salaries and benefits	210,462	63,902	1,321
Taxes and Fees	208,412	23,528	8,088
Advances for customers and others	736,078	178,579	286,854
Leases Short Term	36,376	7,164	106
Noncurrent Liabilities	4,368,610	2,463,407	367,306
Financing institutions	3,791,117	2,383,979	361,984
Accounts payable by business combination Long Term	175,745	6,145	-
Government Subsidy	3,432	-	-
Debits with controlled companies	5,486	-	3
Diverse taxes and contributions	9,322	-	-
Provision for contingencies	78,833	16,608	-
Other non-current liabilities	59,030	20,560	906
Coop-payment plans obligations	2,675	-	-
Advances for customers and others	32,763	17,115	3,520
Leases	210,207	19,000	892
Total Net Equity	3,783,515	2,708,393	267,752
Net Equity	2,708,393	2,708,393	267,752
Minority interest	1,075,122	-	-

**SUMMARIZED FINANCIAL STATEMENTS – June 30, 2022**

	RANDON S/A IMPL. E PARTIC. CONSOLIDATED	RANDON S/A IMPL. E PARTIC. PARENT CO.	RANDON INVESTIMENTOS
Income Statement			
Net revenue	5,248,664	1,918,291	96,041
Cost of goods and services	-3,958,669	-1,601,694	-62,665
Gross income	1,289,995	316,597	33,376
Sales expenses	-354,359	-64,903	837
Administrative expenses	-241,139	-63,463	-16,267
Other expenses / income	-52,313	-13,851	-4,266
Equity equivalence	-841	192,269	-
Financial income	-161,383	-114,934	-44
Income before taxes	479,959	251,716	13,636
Provision for taxes and social contributions	-151,585	-17,116	-6,033
Interest of non-controlling shareholders	-93,955	-	-
Discontinued Operation	180	-	-
Net income for the period	234,600	234,600	7,602
EBIT	641,343	366,650	13,680
EBITDA	763,367	390,027	13,814
EBITDA MARGIN (%)	14.5%	20.3%	14.4%