

INSTITUTIONAL PRESENTATION

4Q24

RANDONCORP

Building **tomorrow**



Safe Harbor Statement

We make forward-looking statements that are subject to risks and uncertainties. Such statements are based on beliefs and assumptions of our Management and information that the Company currently has access to.

Forward-looking statements include information about our intentions, beliefs or current expectations, as well as those of the Company's Board of Directors and Officers.

Disclaimers regarding forward-looking statements and information also include information about possible or assumed operating results, as well as statements that are preceded, followed by, or that include the words "believe", "may", "will", "continue", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.

Forward-looking statements and information are not guarantees of performance. They involve risks, uncertainties and assumptions because they refer to future events, depending, therefore, on circumstances that may or may not occur. Future results and the creation of shareholder value could differ significantly from those expressed or suggested by forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.

We are Randoncorp

We develop transport solutions based on valuing people, generating profit with sustainability, in trust, innovation and technology.

In our more than 76 years of history, we have built a global and leadership presence in the sectors in which we operate.

Purpose

Connect people and riches to generate prosperity.



Principles

- > Satisfied customer
- > Ethics
- > Innovation and technology
- > Profit with sustainability
- > People valued and respected
- > Image and legacy preservation
- > Safety and quality
- > We are Randoncorp

Strategic Guidelines

ABSOLUTE FOCUS ON CUSTOMERS

DIVERSIFICATION WITH FOCUS

FINANCIAL STRENGTH

INNOVATION AND TECHNOLOGY AS DIFFERENTIATORS

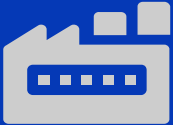
LEVERAGING SINERGIES

COMPANY DESIRED TO WORK

SUSTAINABILITY | ESG PRIORITIZED

Main Figures

IPO
1971



36
factories

MARKET CAP
**R\$ 3,1
BILLION**



18
distribution
centers

SHARES
**RAPT3
RAPT4**



3
advanced
technology units.

EMPLOYEES
16,727



products
present in
+125 countries



Data from 4Q2024



Dynamism





1949 - 1999

- Mecânica Randon
-  Air brakes
-  3rd axle for trucks
-  Trailers manufacturing
- IPO
-  Freios Master
-  Randon Consórcios
-  Fras-le S/A e Fras-le USA
-  Randon Argentina
-  JOST Brasil
-  Suspensys
-  Fras-le Andina













2000 - 2018

-  Fras-le Europe
-  Fras-le México
-  Castertech Caxias do Sul
-  Fras-le China
-  Randon Bank
-  Centro Tecnológico Randon
-  Controil
-  Fras-le Panamericana
-  Armetal, Farloc and Fanacif
-  Randon Messias
-  ASK Fras-le
-  Fremax and Fras-le Europe BV
-  Jurid

2019 - 2021

-  Nakata
-  Randon Araraquara
-  Randon Triel-HT
-  Suspensys México
-  Master Flores da Cunha
-  Randon Ventures
-  Conexo
-  Auttom
-  Castertech Indaiatuba
-  Castertech Usinagem
-  Castertech Schroeder
-  NIONE

2022...

-  Randon Venice
-  Hercules
-  JOST Campinas
-  Castertech Mogi Guaçu
-  Addiante
-  Juratek
-  DB Server
-  Suspensys Mogi Guaçu
-  EBS
-  Delta Global
-  Dacomsa
-  AXN Heavy Duty

Legend: Portfolio Expansion 

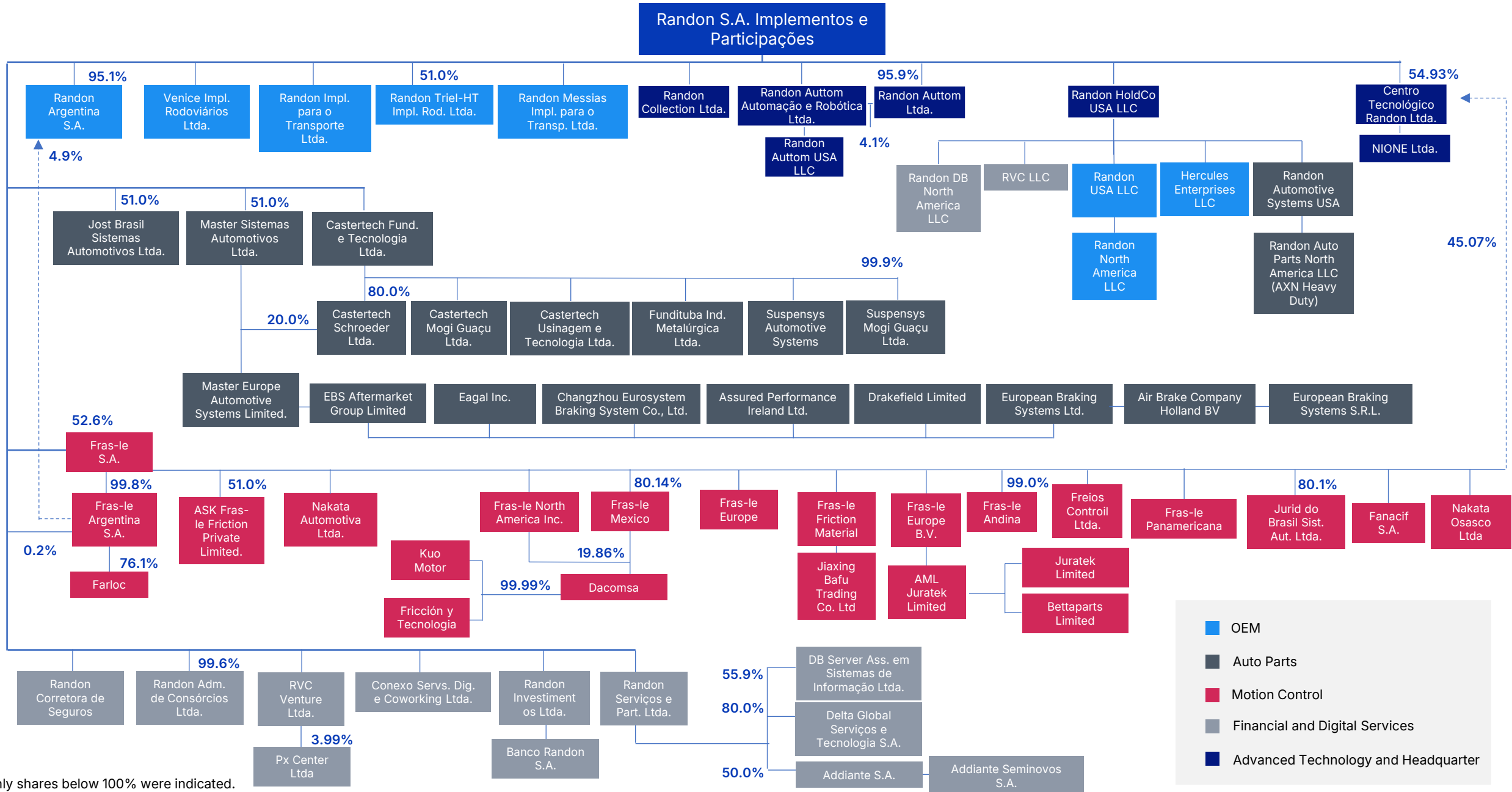
Capacity Expansion 

Aftermarket 

Innovation and Services 

Internationalization 

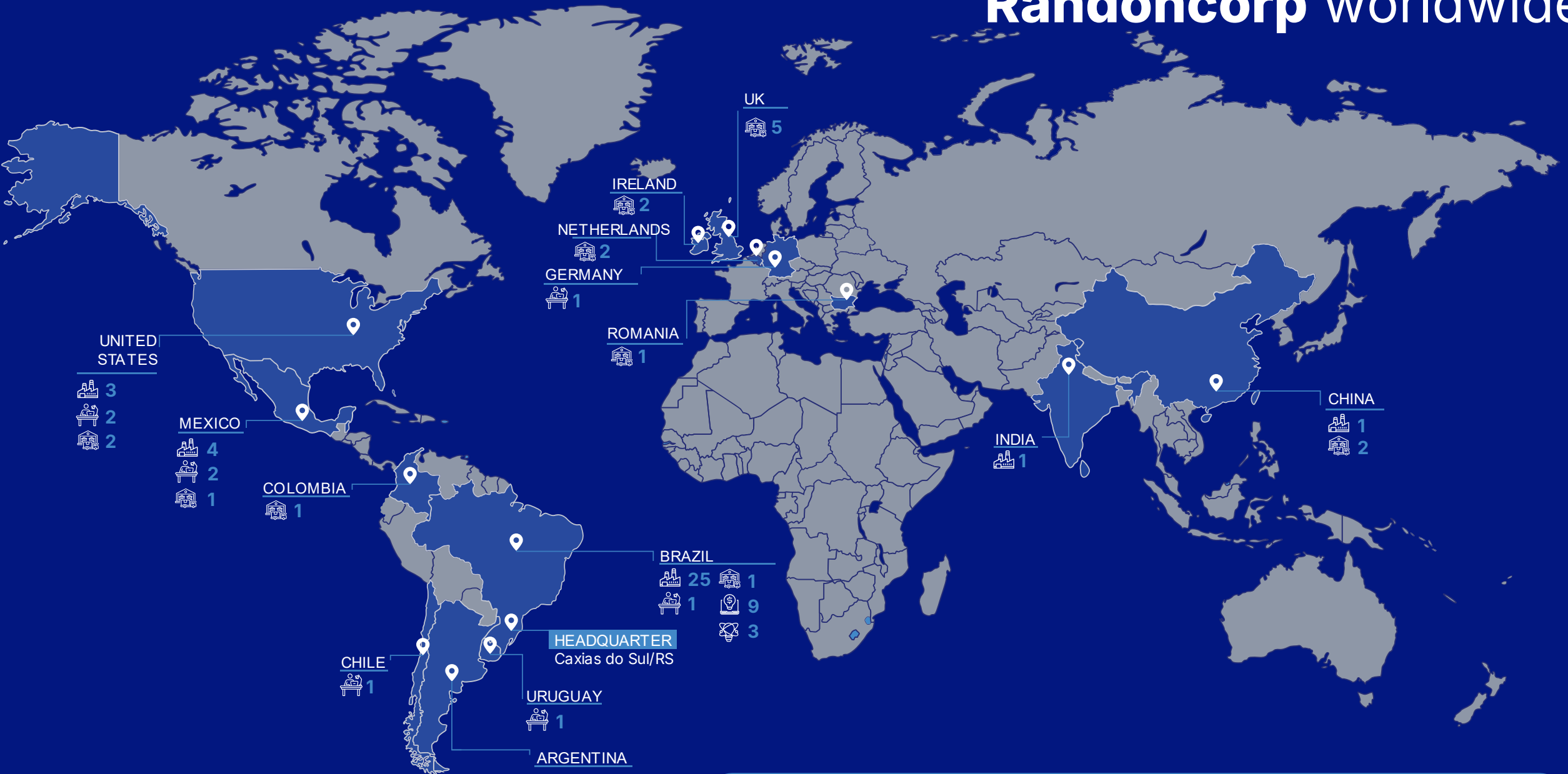
Corporate Organization Chart Randoncorp



- OEM
- Auto Parts
- Motion Control
- Financial and Digital Services
- Advanced Technology and Headquarter

Only shares below 100% were indicated.

Randoncorp worldwide



UNITED STATES
3
2
2

MEXICO
4
2
1

COLOMBIA
1

CHILE
1

HEADQUARTER
Caxias do Sul/RS

URUGUAY
1

ARGENTINA
2
1

BRAZIL
25
1
1
9
3

GERMANY
1

ROMANIA
1

NETHERLANDS
2

IRELAND
2

UK
5

INDIA
1

CHINA
1
2

Industry | 36 | Business Offices | 8 | Distribution Centers | 18 | Financial and Digital Services | 9 | Innovation | 3

Leader in the main segments of activity

Strong brands

RANDON

FRASLE
MOBILITY

JOST

CASTERTECH

Suspensys[®]

MASTER

EBS

ETR
DRIVEN BY INNOVATION

Auttom[®]

NIONE

Addiante[»]

Rands

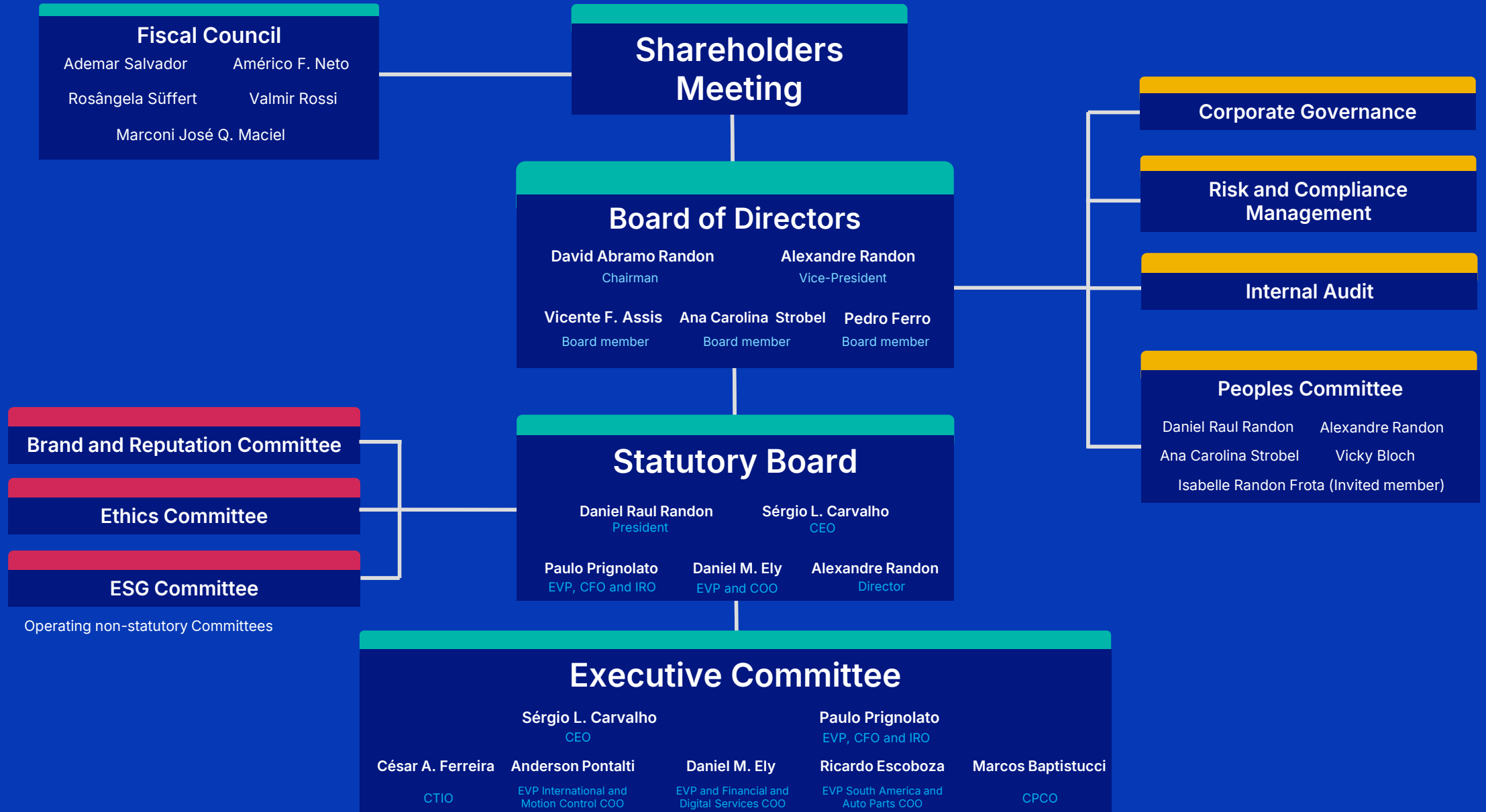
(ONEX)

RV

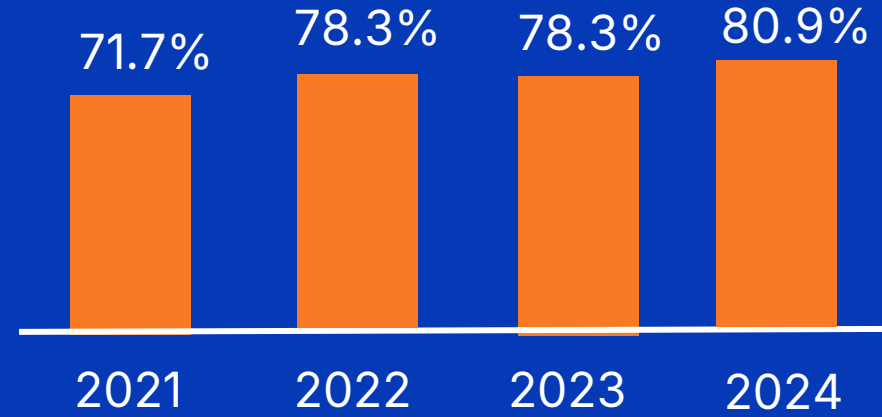
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DELTA
GLOBAL

Governance Structure



Our Evolution in Corporate Governance



Adherence to the practices recommended by the Securities and Exchange Commission Resolution 80.

FREE FLOAT

60.1%

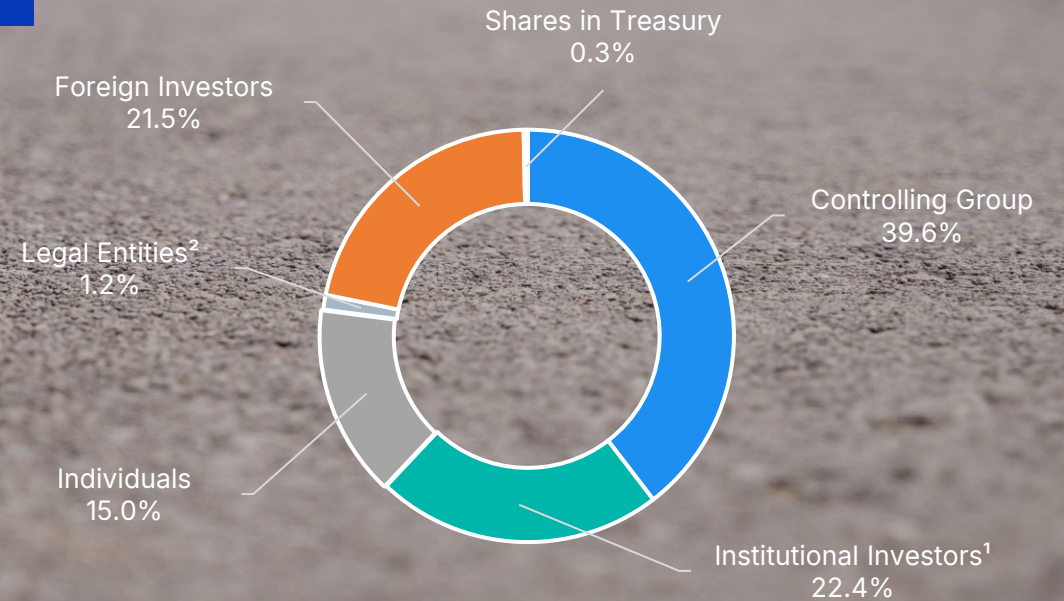
TAG ALONG

80%

38,494

Shareholders at the end of 4Q24

Shareholder's Profile



¹ Investment clubs and funds

² Companies, banks, brokers and associations

RAPT

B3 LISTED N1

IBRA B3

IGC B3

IGCT B3

ITAG B3

INDX B3

SMLL B3

IAGRO-FFS B3



Our ESG Ambition



Public commitments

- > Reduce greenhouse gas emissions by 40% by 2030.
- > Zero waste disposal in industrial landfills and reuse 100% of the effluent treated by 2025.
- > Double the number of women in leadership positions by 2025.
- > Zero serious accidents.
- > Increase annual net revenue generated by new products.



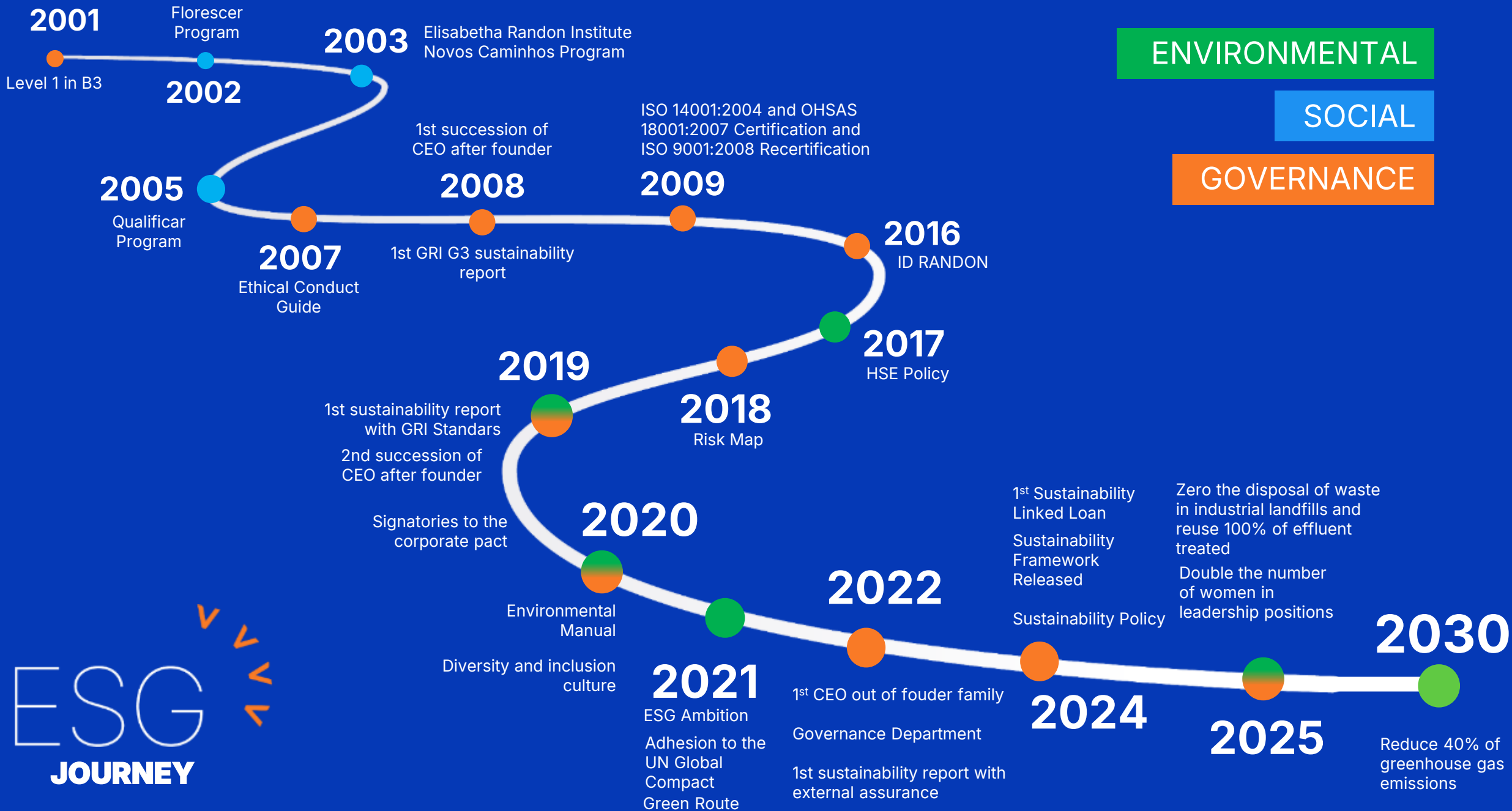
Access our Sustainability Report.

Contribution to the SDGs



We are signatories to the UN Global Compact.





ESG
JOURNEY

Our impact on communities

The Elisabetha Randon Institute (IER) coordinates all of Randoncorp's social programs so that we are relevant in the communities where we operate.



Elisabetha Randon Institute has a new visual identity!

20 years of many stories, social transformation and education for life!



Celebrating two decades of activity, Randoncorp's Social Institute presents its new visual identity, inspired by the pillars of action – education, culture and social – that guide and sustain its journey of social responsibility, committed to building a better society for all.



Access the QR Code for more information.



Instituto Elisabetha Randon



Our people

We base our relationship with our team on **trust, integrity and transparency.**

20%
of feminine
leadership in 2024

Programs and initiatives for development

- > Qualificar Program
- > Be Digital
- > Languages
- > Novos Caminhos – Prosperity Journey
- > Leadership in Movement
- > Performance Evaluation
- > Pra.Vc Platform
- > Employer brand
- > Hers Journey
- > Female Mentoring
- > Circles of Conversation
- > Lives and Workshops



Diversity, inclusion and equity

Check out the purpose of Randoncorp's Affinity Groups:

Women	Race and Ethnicity	LGBTQIAPN+	PWDs
Seek gender equity with collective and individual actions that promote respect and empower women at all levels of the organization, generating real change.	Act with commitment and conscience, connected with our origins to transform Randoncorp into an environment with ethnic and racial equity.	Build a culture of belonging and authenticity at Randoncorp, respecting all LGBTQIAPN+ people, promoting a safe, democratic and inclusive environment.	Support issues of physical and digital accessibility, providing conditions for the inclusion of people with disabilities, welcoming diversity and respecting human beings.

How we innovate



We have the **largest independent technological center** in the automotive sector in Latin America.



R\$ 212 million invested in R&D and innovation in 2024.



73 patents Registered in Brazil in 2024

Mobility Megatrends

Number of Projects in 2024

7

Mobility and Electrification

10

Embedded Electronics

25

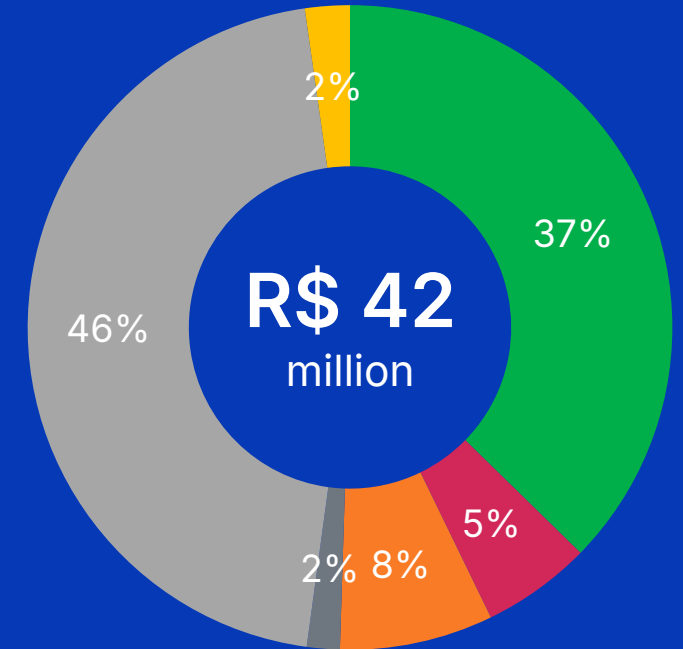
Smart Materials



Commitment to the Environment

Investments in environmental management initiatives in 2024

- Waste treatment and transportation
- Emissions treatment
- Effluent treatment
- Analyses (effluents, waste, emissions, water, and soil)
- Environmental projects
- Fees



Main Projects

Expansion in effluent reuse, energy efficiency, and reduction of greenhouse gas emissions, with emphasis on the Green Boiler project.

Green Route

Our program of commitment to the environment

Green route program pillars



Sustainable environmental development

More responsible economic growth and consumption



Environmental technologies and innovations

Results in operational efficiency, with better use of inputs and raw materials and reduced waste



Environmental responsibility

Culture of prevention and support to the communities where the company operates.



Highlights

> **55.7%**
of effluents reused in 2024

> **87%**
raw material conversion rate in 2024

> **R\$ 15.4 M**
Invested in the Green Boiler project

> **2.41**
Emissions intensity in 2023



Consolidated Results

RANDONCORP

Economic Highlights	4Q24	4Q23	Δ%	3Q24	Δ%	2024	2023	Δ%
Consolidated Gross Revenue	3,934,799	3,174,457	24.0%	3,847,658	2.3%	14,595,233	13,398,120	8.9%
Consolidated Net Revenue	3,258,811	2,556,127	27.5%	3,134,566	4.0%	11,915,740	10,887,843	9.4%
International Market Revenues US\$ ¹	129,675	81,291	59.5%	104,072	24.6%	437,788	466,691	-6.2%
Consolidated Gross Profit	859,396	583,789	47.2%	823,930	4.3%	3,184,151	2,793,355	14.0%
Gross Margin (%)	26.4%	22.8%	353 bps	26.3%	9 bps	26.7%	25.7%	107 bps
Consolidated EBITDA	423,907	287,242	47.6%	470,871	-10.0%	1,622,549	1,570,220	3.3%
EBITDA Margin (%)	13.0%	11.2%	177 bps	15.0%	-201 bps	13.6%	14.4%	-80 bps
Adjusted EBITDA	418,772	281,120	49.0%	475,075	-11.9%	1,671,897	1,576,728	6.0%
Adjusted EBITDA Margin (%)	12.9%	11.0%	185 bps	15.2%	-231 bps	14.0%	14.5%	-45 bps
Net Profit	117,786	55,368	112.7%	121,904	-3.4%	408,501	381,687	7.0%
Net Margin (%)	3.6%	2.2%	145 bps	3.9%	-27 bps	3.4%	3.5%	-8 bps
Earnings per share R\$	0.36	0.17	112.7%	0.37	-3.4%	1.24	1.16	7.0%

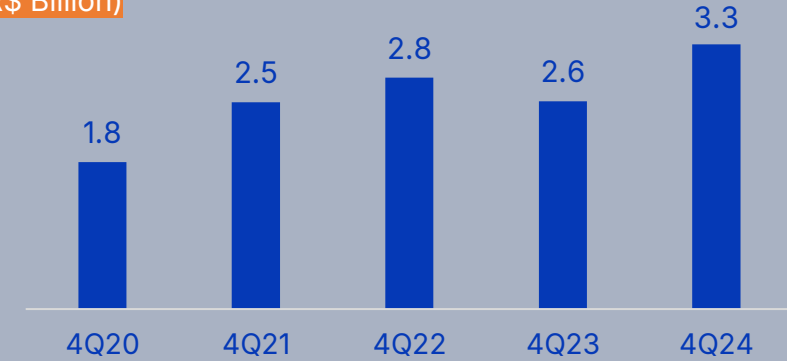
Financial Highlights	4Q24	4Q23	Δ%	3Q24	Δ%	2024	2023	Δ%
Equity	3,229,923	2,777,776	16.3%	3,079,521	4.9%	3,229,923	2,777,776	16.3%
Investments ²	777,780	414,559	87.6%	494,081	57.4%	1,576,777	948,221	66.3%
Net Debt	4,681,510	3,174,679	47.5%	4,142,641	13.0%	4,681,510	3,174,679	47.5%
Net Debt (Without Randon Bank)	2,598,217	1,584,986	63.9%	2,266,869	14.6%	2,598,217	1,584,986	63.9%
Net Leverage	2.89 x	2.02 x	42.7%	2.79 x	3.5%	2.89 x	2.02 x	42.7%
Net Leverage (Without Randon Bank)	1.63 x	1.03 x	58.4%	1.55 x	5.1%	1.63 x	1.03 x	58.4%
ROE (last 12 months)	14.7%	13.9%	79 bps	12.5%	225 bps	14.7%	13.9%	79 bps
ROIC (last 12 months)	10.9%	14.1%	-328 bps	9.5%	141 bps	10.9%	14.1%	-328 bps

¹ Exports + Revenues from International Markets (both consolidated)

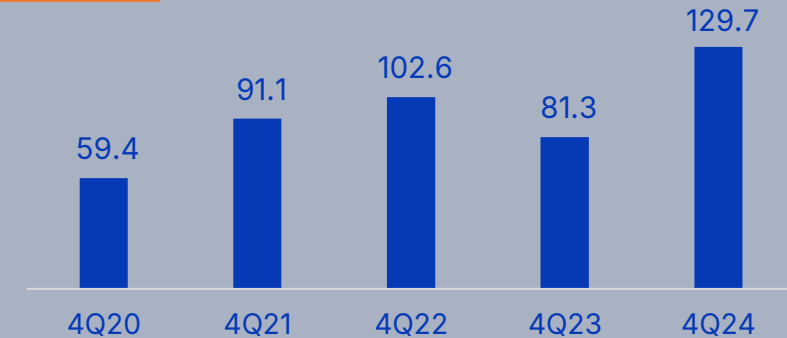
Values in R\$ thousand, except when indicated otherwise

² Capex + Non-Organics + Paid-in Capital

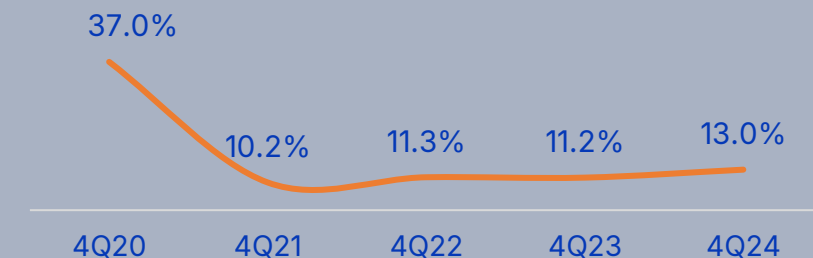
Consolidated Net Revenue (R\$ Billion)



International Market Revenues (US\$ Million)



Consolidated EBITDA Margin¹ (% o/ CNR)



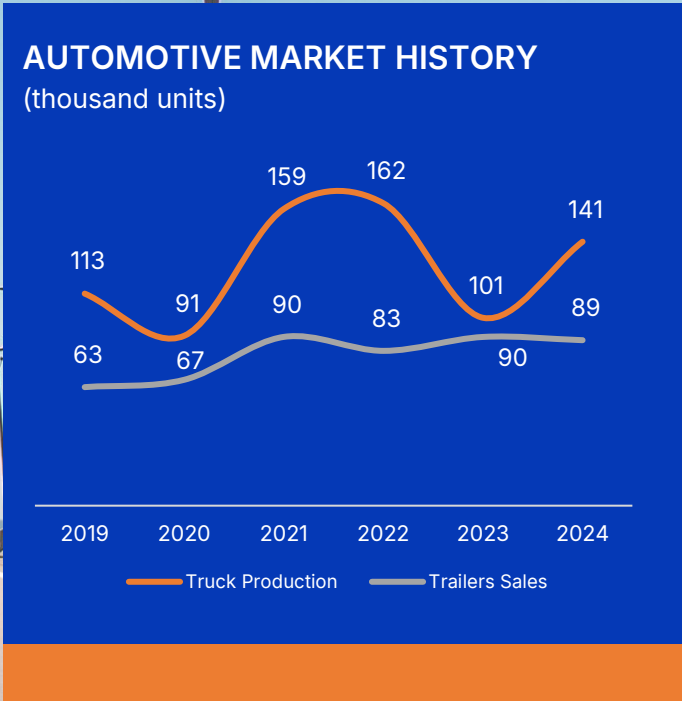
¹ The results of 2020 and 2021 were positively impacted by significant oneoffs related to gains from tax proceedings.

Market overview

		4Q24	4Q23	Δ%	3Q24	Δ%	2024	2023	Δ%
Production	Trucks ¹	38,641	28,770	34.3%	38,220	1.1%	141,252	100,535	40.5%
	Trailers ³	22,281	26,091	-14.6%	23,578	-5.5%	91,986	96,082	-4.3%
Brazil Sales	Trucks ¹	33,835	29,021	16.6%	34,331	-1.4%	124,933	108,024	15.7%
	Trailers ²	21,170	24,497	-13.6%	22,723	-6.8%	88,549	90,284	-1.9%
Exports	Trucks ¹	6,174	4,479	37.8%	4,676	32.0%	17,890	16,946	5.6%
	Trailers ³	1,111	1,594	-30.3%	855	29.9%	3,437	5,798	-40.7%

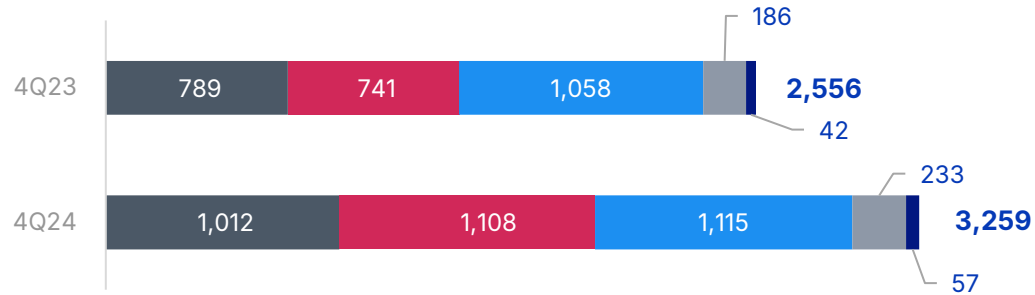
¹ Anfavea
² Anfir
³ Anfir + Aliceweb

Volumes in units



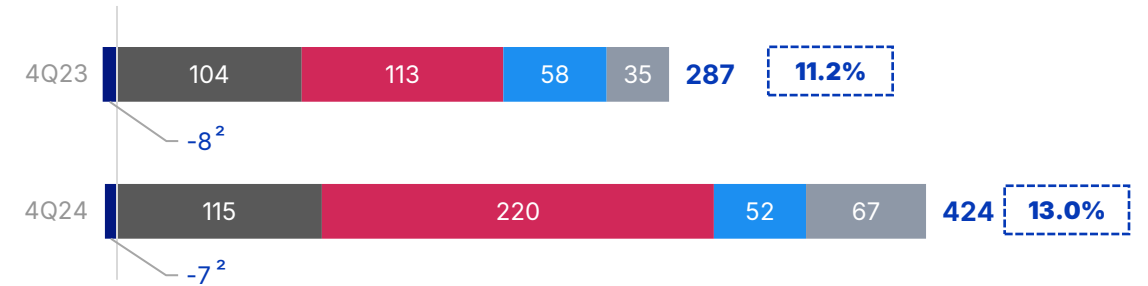
Consolidated Results

Consolidated Net Revenue¹ R\$ Million

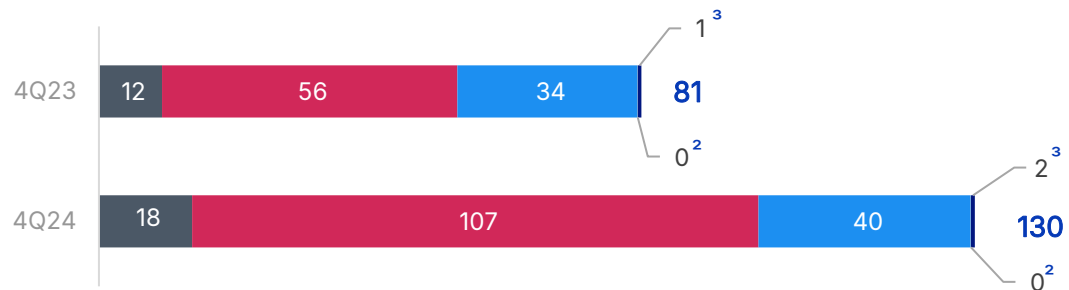


EBITDA and EBITDA Margin¹ R\$ Million

² EBITDA of Advanced Techn. Vertical disregards the Holding's equity income effects, to more adequately reflect its operational performance.



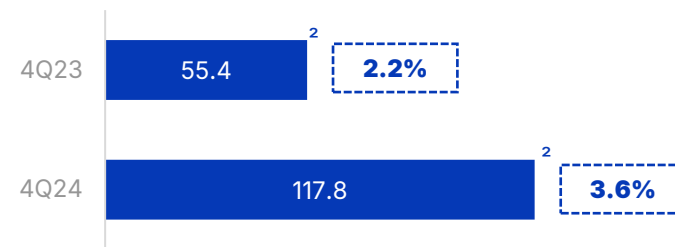
International Market Revenues¹ US\$ Million



² Financial and Digital Services.
³ Advanced Technology and Headquarter.

Net Income and Net Margin R\$ Million | %

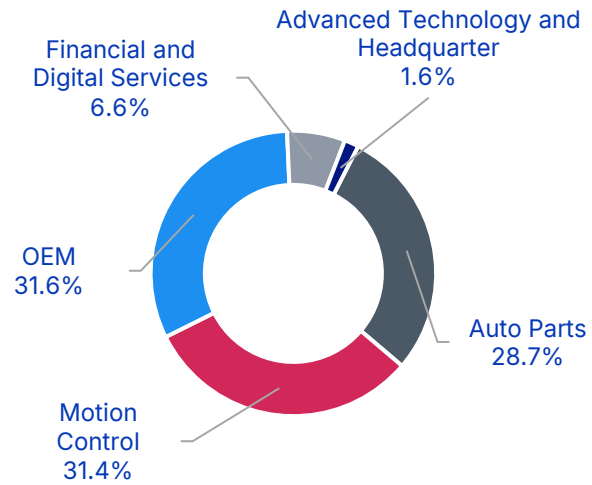
² Net income is presented only on a consolidated basis.



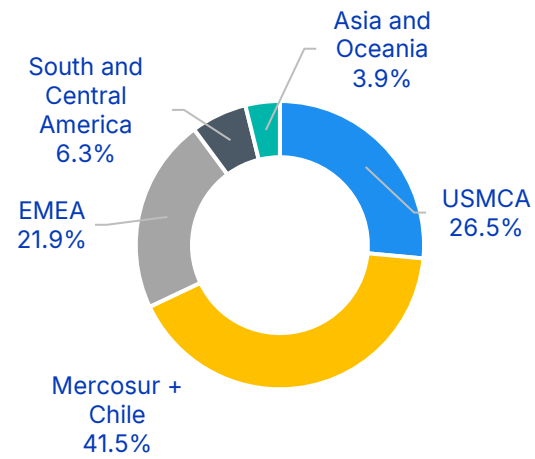
¹ The difference between the sum of verticals and the consolidated figure is the elimination of intercompany sales

Diversified Business Model | 4Q24

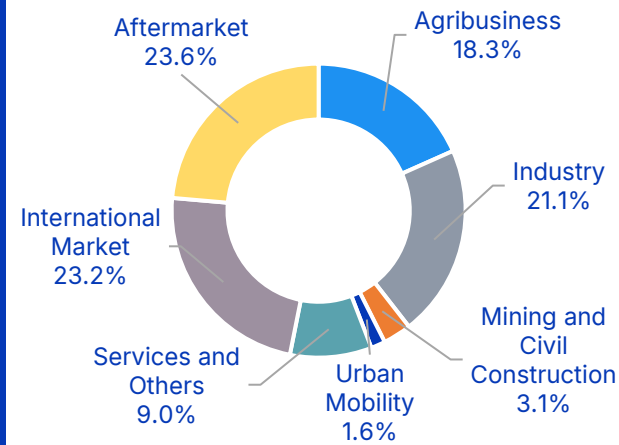
% Net Revenue by Vertical



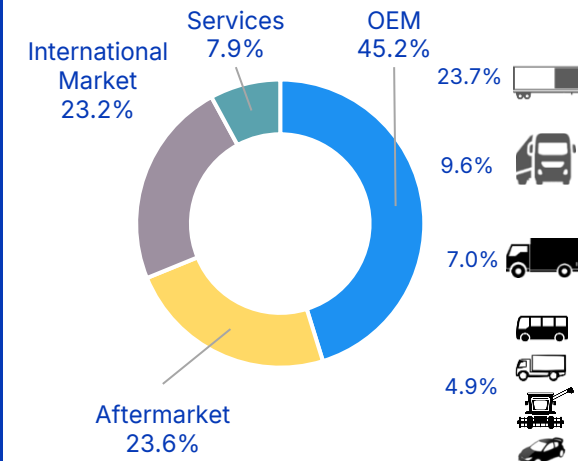
% Intl Revenues by Region



% Net Revenue by Sector



% Net Revenue by Segment



Diversified Business

Auto Parts

MASTER

EBS

JOST

Suspensys

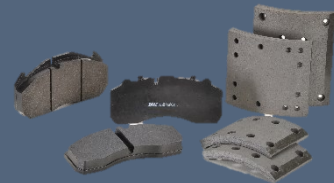
CASTERTECH

AXN
HEAVY DUTY



Motion Control

FRASLE
MOBILITY



OEM

RANDON



Financial and Digital Services

Rands

<db>

RV

Addiante

DELTA
GLOBAL

(ONEX)

Advanced Technology

NIONE

ETR
DRIVEN BY INNOVATION

Autom



Auto Parts

Portfolio

Brake systems, axles and suspensions, coupling systems, electromobility, foundry and machining, among others.

Structure

15 industrial units, 13 in Brazil and 2 abroad, and 9 distribution centers abroad.

Sector Exposure

Agribusiness, industry, civil construction, mining, and mobility.

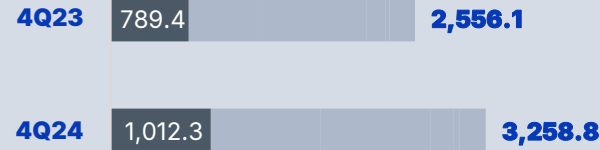
Customer Base

Major global OEMs (trucks and buses), implementers, distributors, and auto parts retail, as well as manufacturers of agricultural and construction equipment.

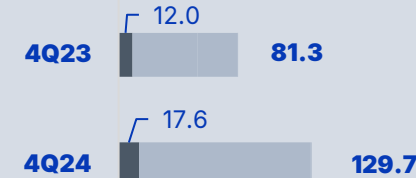
Strategy

- > Expand **international operations**
- > Increase volumes in the **aftermarket**
- > Grow exposure to **agribusiness**
- > Develop new product **portfolios**
- > Maintain **leadership** in their markets of operation
- > Be at the **forefront of technology** in the development of sustainable products

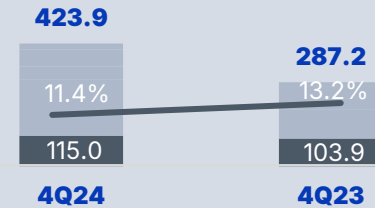
Consolidated Net Revenue (R\$ Million)



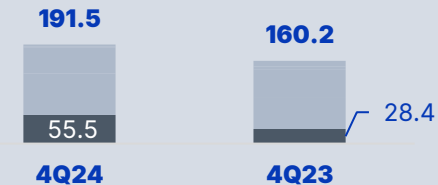
International Market Revenue (US\$ Million)



EBITDA | EBITDA Margin (R\$ Million) | % o/CNR

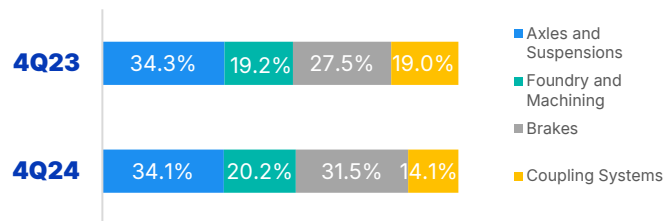


CAPEX (R\$ Million)

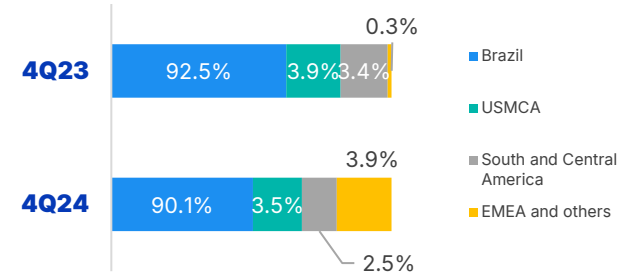


■ Auto Parts ■ Other Verticals

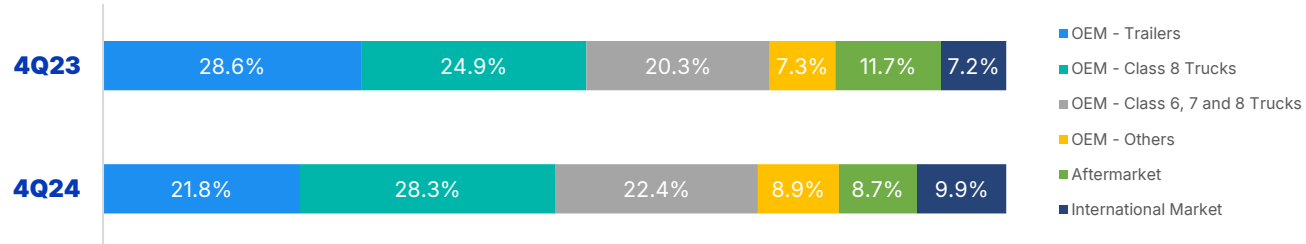
Net Revenue by Product (% o/CNR)



Net Revenue By Region (% o/CNR)



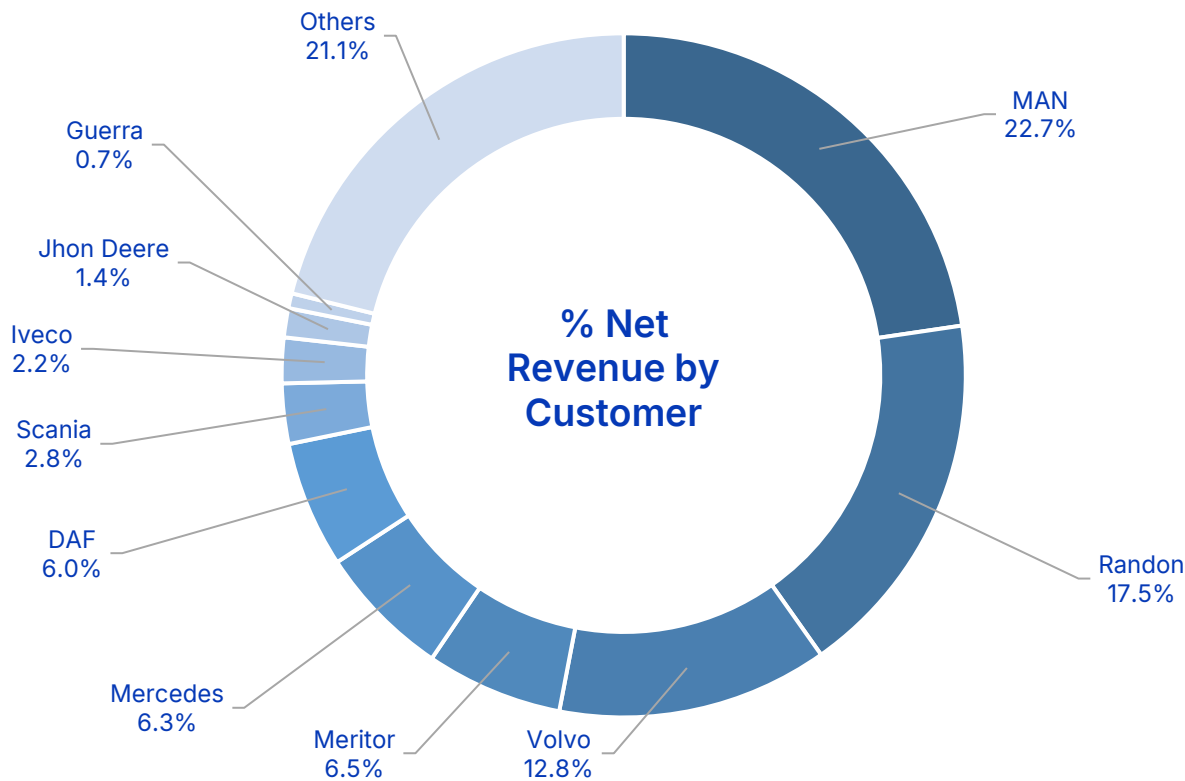
Net Revenue by Segment (% o/CNR)



Volumes and Net Revenue

	4Q24		4Q23			3Q24			2024		2023		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units
Brakes (units)	235,397	319,251	191,443	217,374	23.0%	256,329	318,817	-8.2%	951,698	1,166,426	810,091	869,565	17.5%
Coupling Systems (units)	33,860	143,241	31,261	149,598	8.3%	36,464	158,185	-7.1%	143,417	623,596	129,096	575,071	11.1%
Axles and Suspensions (units)	45,862	344,883	38,484	270,969	19.2%	49,386	360,230	-7.1%	182,388	1,308,826	161,560	1,226,521	12.9%
Foundry and Machining (Tons)	21,995	204,960	18,473	151,493	19.1%	26,583	211,033	-17.3%	94,853	791,113	81,481	609,000	16.4%

Values in R\$ Thousands, except when indicated otherwise



Main competitors

Brake Systems

Knorr (Germany)
 Wabco (USA)
 Captive market – MB
 Scania
 Líbero/Silpa

Coupling Systems

Fontaine (Brazil/PR)
 Fuwa (China)
 SAF-Holland (Germany)

Suspensions and Axles

KLL/SAF Holland (Brazil/SP)
 Ibero (Brazil/SP)
 Hendrickson (USA)
 BPW (Germany)
 Fuwa (China)
 Captive Market – Facchini

Foundry and Machining

Schulz (Brazil/SC)
 Durametal (Brazil/CE)
 Frum (Brazil/MG)
 Fundimisa/Elyte (Brazil/RS)

R Motion Control

Portfolio

Friction material, components for brake, suspension, steering and powertrain systems.

Structure

12 industrial units (5 in Brazil and 7 abroad), 9 distribution centers (1 in Brazil and 8 abroad), 7 sales offices abroad, and 2 technology centers.

Sector Exposure

Mobility, agribusiness, industry and civil construction.

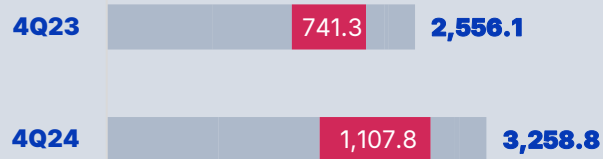
Customer Base

OEMs, distributors, and auto parts retail.

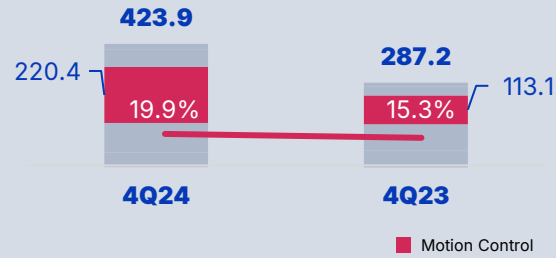
Strategy

- > Operate in new **geographies**
- > Expand **production capacity**
- > Remain as **leader** in their markets
- > Expand **synergies** between controlled companies
- > Explore the power of **brands and product offerings**
- > Diversify **product portfolio**
- > Be at the **forefront of technology** in the development of sustainable products

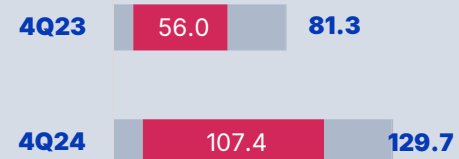
Consolidated Net Revenue (R\$ Million)



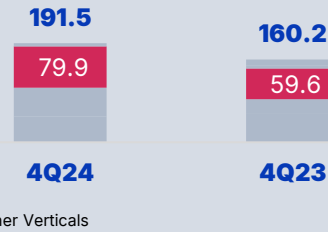
EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



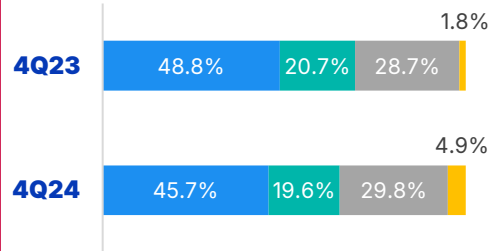
International Market Revenue (US\$ Million)



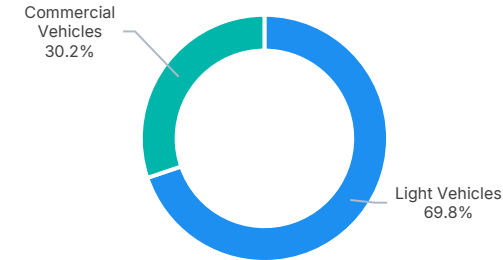
CAPEX (R\$ Million)



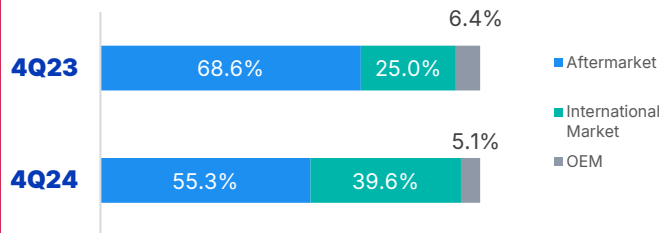
Net Revenue by Product (% o/CNR)



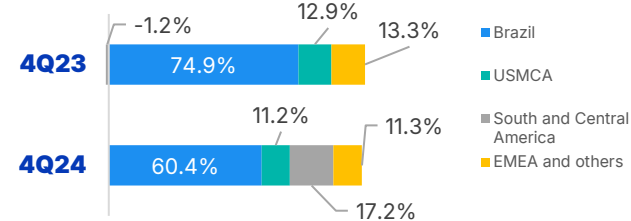
Net Revenue by Vehicle Type (% o/CNR)



Net Revenue by Segment (% o/CNR)



Net Revenue By Region (% o/CNR)





Motion Control

Volumes and Net Revenue

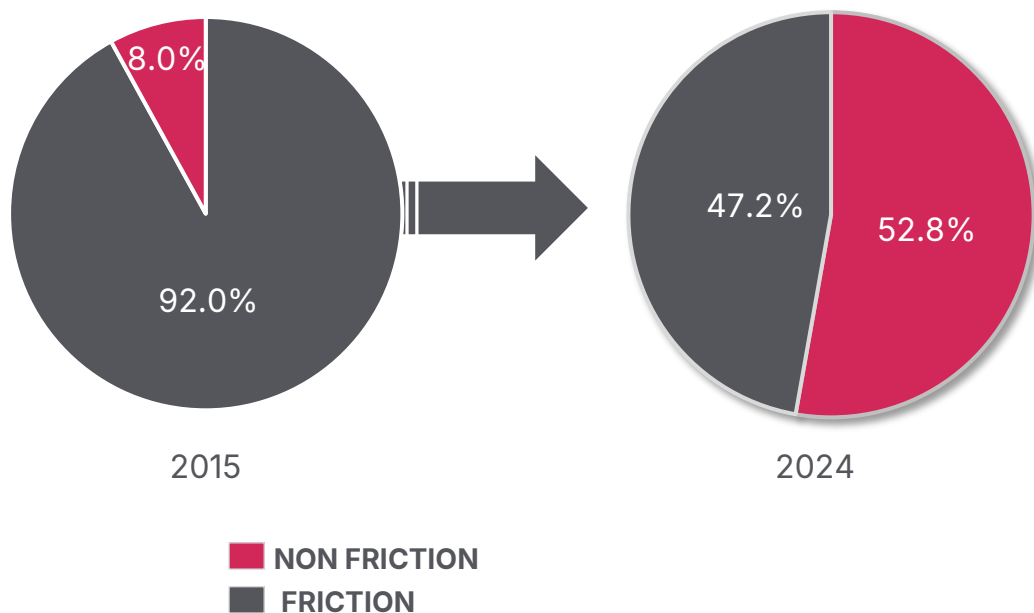
	4Q24		4Q23			3Q24			2024		2023			
	Units	Revenue	Units	Revenue	Δ%	Units	Revenue	Δ%	Units	Revenue	Units	Revenue	Δ%	Units
Friction Materials (Thousand/un.) ¹	28,399	506,495	27,265	361,932	4.2%	28,137	480,171	0.9%	108,084	1,873,441	104,773	1,635,372	3.2%	
Comp. for the Braking Systems (Thousand/un.)	2,816	216,846	2,491	153,368	13.0%	2,980	224,329	-5.5%	10,584	787,775	9,546	676,001	10.9%	
Comp. Suspension, Steering and Powertrain Syst. (Thousand/un.)	5,749	329,755	4,653	212,981	23.6%	5,774	291,668	-0.4%	21,486	1,126,527	19,442	948,612	10.5%	
Others ²	-	54,664	-	12,985	-	-	40,324	-	-	178,032	-	128,672	-	

Values in R\$ Thousands, except when indicated otherwise

¹ The friction materials volume changed in the total for the year 2023, due to adjustments in the accounting of parts and a reclassification in 1H24 with the line of components for brake systems.

² For the opening of the Others line, see attachment IV of the Frasle Mobility Release.

Revenues Evolution



Main competitors

Friction Materials

Brakeparts - Brazil
Syl - Brazil
Cobreq - Brazil
Thermoid - Brazil
Duroline - Brazil

Braking Systems

Hipper Brakes – Brazil
MDS – Brazil
TRW – Germany
Zimmermann – Germany
Textar – Germany
Brembo – Italy
Raybestos – USA
Centric - USA

Suspension, Steering and Powertrain

Cofap - Brazil
Monroe - Brazil
Kayaba - Brazil
Trw - Germany
Lemforder - Brazil
Viemar - Brazil
Dellarosa - Brazil
Ima - Brazil
Spicer - Brazil





OEM

Portfolio

Trailers, truck bodies, railcars, and aftermarket parts.

Structure

8 industrial units, 6 in Brazil and 2 abroad, and 1 sales office.

Customer Service Network

80 points in Brazil and 191 abroad.

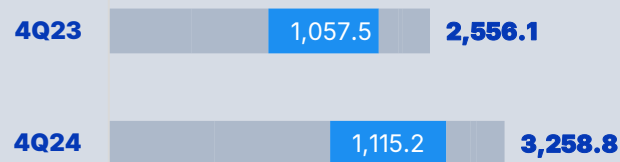
Customer Base

Large transporters, cargo generators, fleet owners, and independent operators.

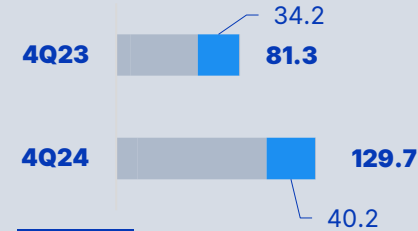
Strategy

- > Expand **international operations** significantly
- > Increase sales to the **aftermarket**
- > Focus on strong economic sectors such as **agribusiness**
- > Gain positions among the **top ten** global players in the segment
- > Be at the **forefront of technology** in the development of sustainable products

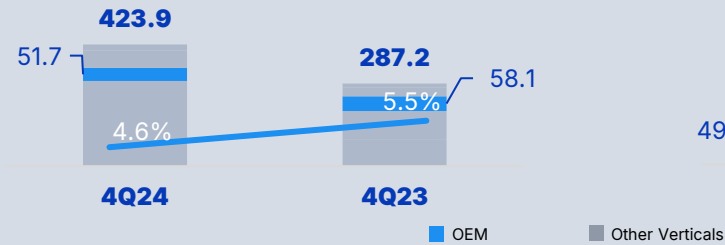
Consolidated Net Revenue (R\$ Million)



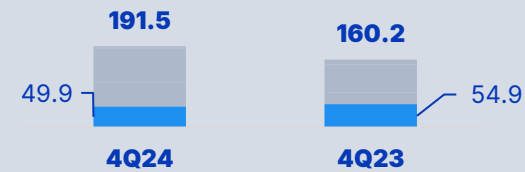
International Market Revenue (US\$ Million)



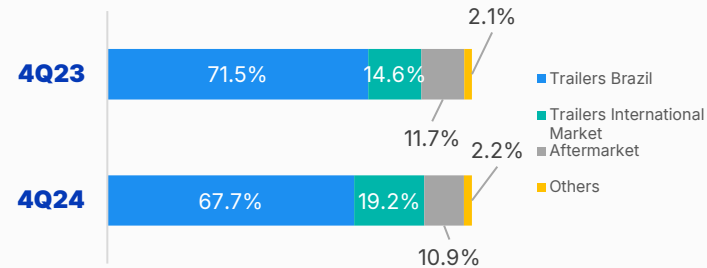
EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



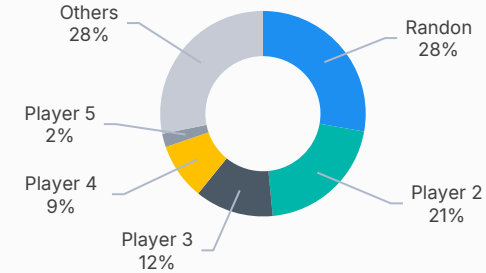
CAPEX (R\$ Million)



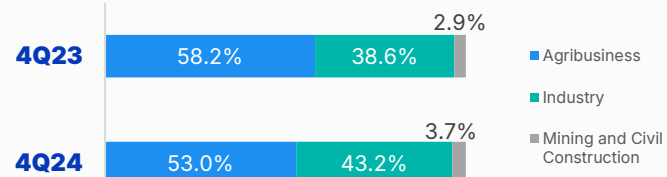
Net Revenue By Product (% o/ CNR)



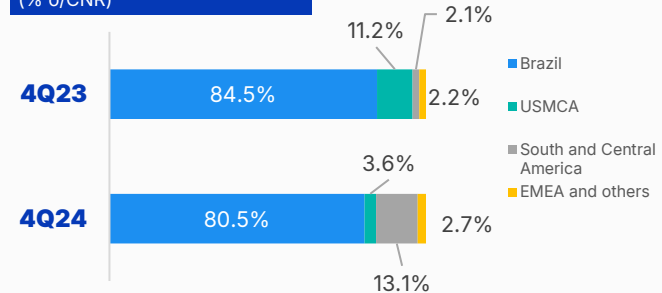
Quarterly Market Share (% o/delivers)



Sector Exposure (% o/delivers)



Net Revenue by Region (% o/CNR)





Volumes and Net Revenue

	4Q24		4Q23			3Q24			2024		2023		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units
Trailers Brazil (un.)	6,497	773,303	6,001	776,707	8.3%	5,657	760,630	14.8%	24,646	3,043,891	24,735	3,205,218	-0.4%
Trailers United States ¹	540	40,565	1,325	118,227	-59.2%	125	16,349	332.0%	1,061	102,688	5,887	535,599	-82.0%
Trailers Others Geographies (un.)	784	173,941	432	36,622	81.5%	449	89,585	74.6%	1,993	407,778	2,241	322,958	-11.1%
Railcars (un.)	11	5,963	8	2,021	37.5%	120	70,462	-90.8%	185	105,818	54	22,644	242.6%
Aftermarket	-	121,386	-	123,967	-	-	135,862	-	-	501,038	-	463,526	-

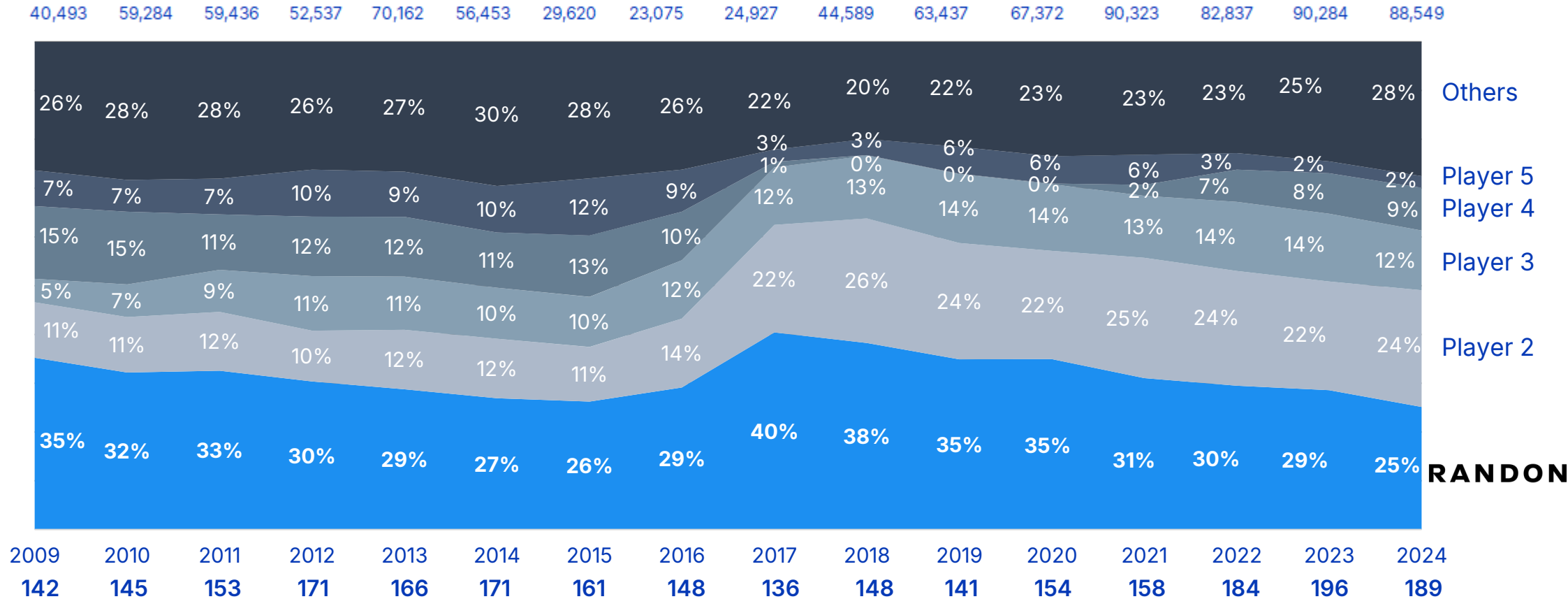
¹ Volumes sold by Hercules + exports from Brazil

Values in R\$ Thousands, except when indicated otherwise

Historical Market Share

SIZE OF THE MARKET
(Deliveries - Brazil)

COMPETITORS



R Financial and Digital Services

Portfolio

Financial solutions:
Coop-payment plan quotas, credit, insurance
Fleet Rental and Management
Technology and Innovation.

Structure

3 financial solutions companies, 1 vehicle rental company, and 4 innovation and technology companies.

Sector Exposure

Agribusiness, capital goods, logistics and civil construction, retail and technology.

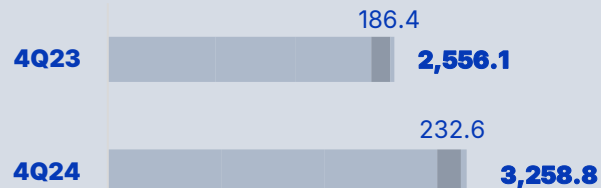
Customer Base

Randocorp ecosystem, companies focused on logistics, technology companies, and manufacturers of agricultural equipment.

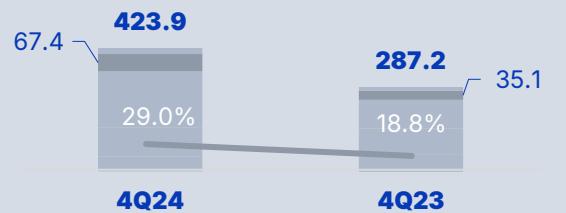
Strategy

- > Diversify **product portfolio**
- > Increase **synergies** between its units and with Randocorp
- > Explore the power of **brands and product offerings**
- > Expand its presence into the **logistics ecosystem**

Consolidated Net Revenue (R\$ Million)



EBITDA | EBITDA Margin (R\$ Million) | % o/CNR

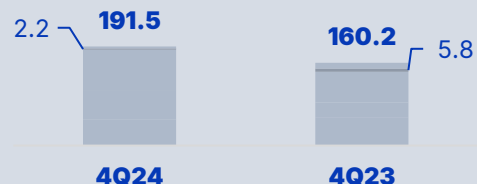


■ Financial and Digital Services ■ Other Verticals

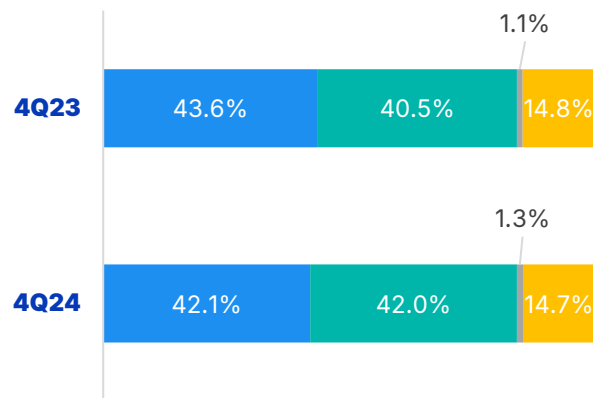
International Market Revenue (US\$ Million)



CAPEX (R\$ Million)

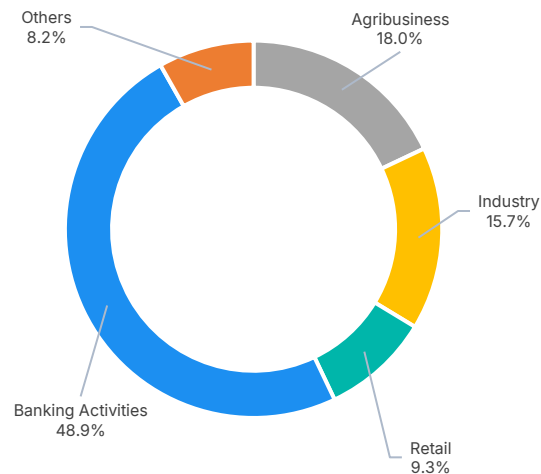


Net Revenue by Product (% o/ CNR)

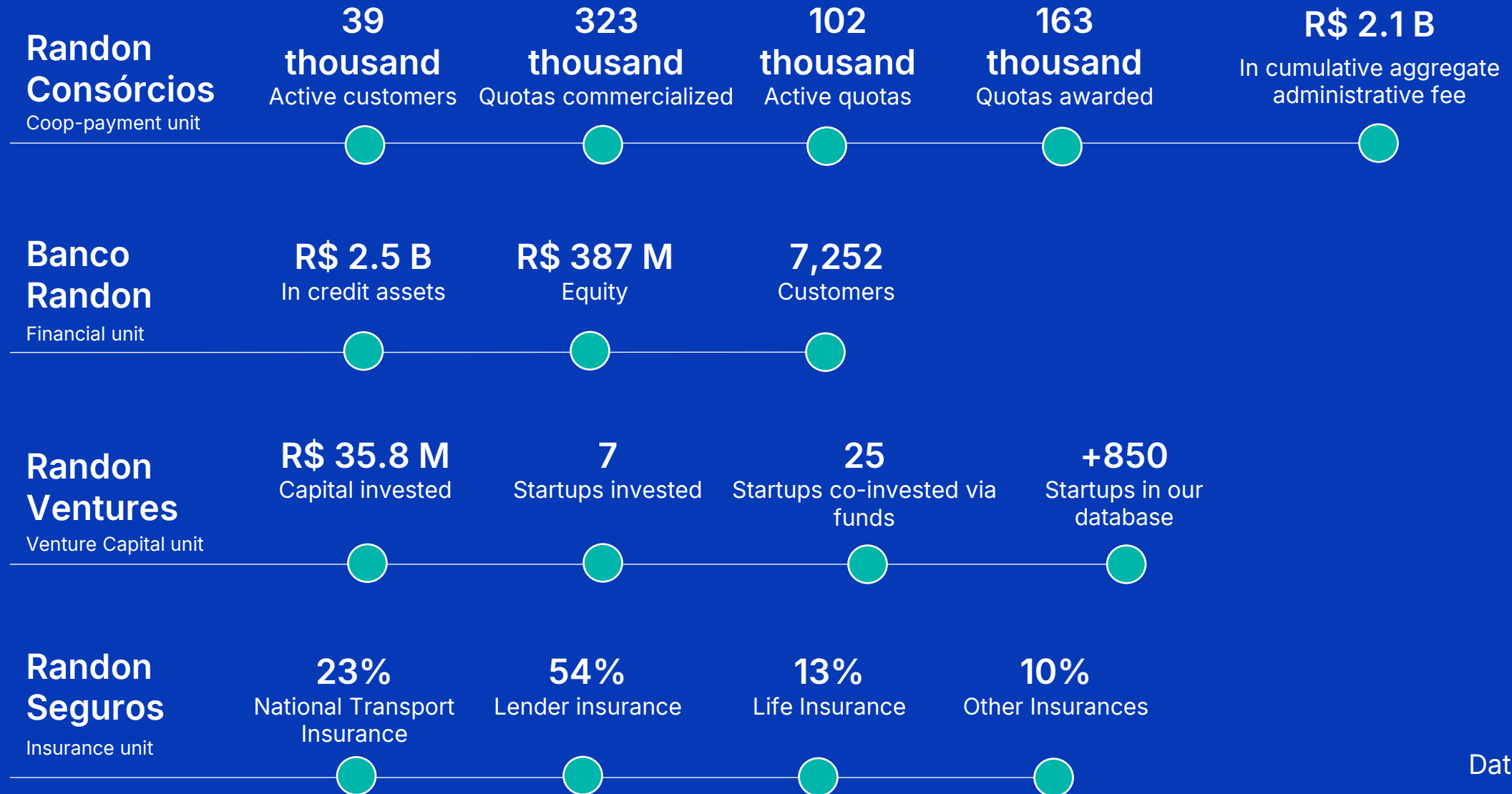


■ Coop-payment plans ■ Credit ■ Insurance ■ Innovation and Technology

Net Revenue by Segment (% o/CNR)



Financial & Digital Services



R Advanced Technology and Headquarter

Portfolio

Industrial automation, product development and certification for the mobility industry and nanotechnology.

Structure

1 industrial automation unit, 1 technology center, 1 commercial office, 1 industry and the Headquarter.

Sector Exposure

Several sectors from different business activities and segments.

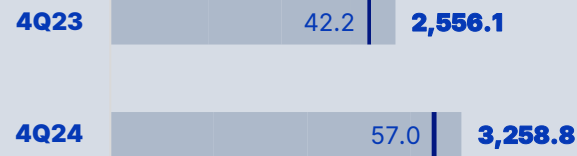
Customer base

Companies controlled by Randoncorp, and various industries.

Strategy

- > Expand to new **geographies**
- > Increase **synergies** among controlled companies
- > Diversify **product portfolio**
- > Be at the **forefront of technology** in the development of sustainable products and processes
- > Develop **disruptive** products and solutions

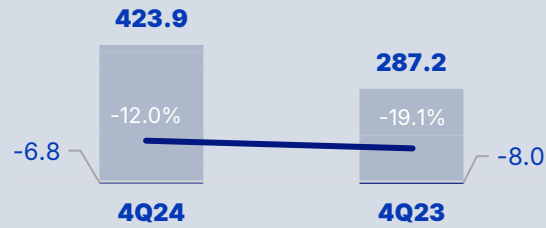
Consolidated Net Revenue (R\$ Million)



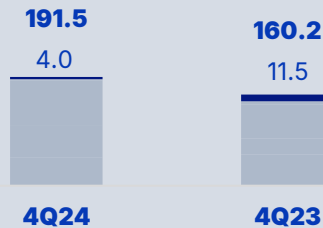
International Market Revenue (US\$ Million)



EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



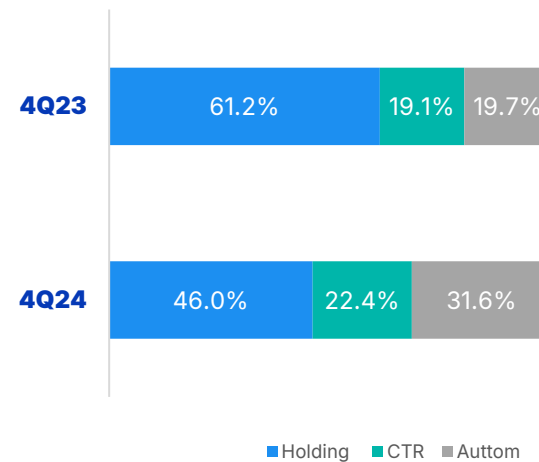
CAPEX (R\$ Million)



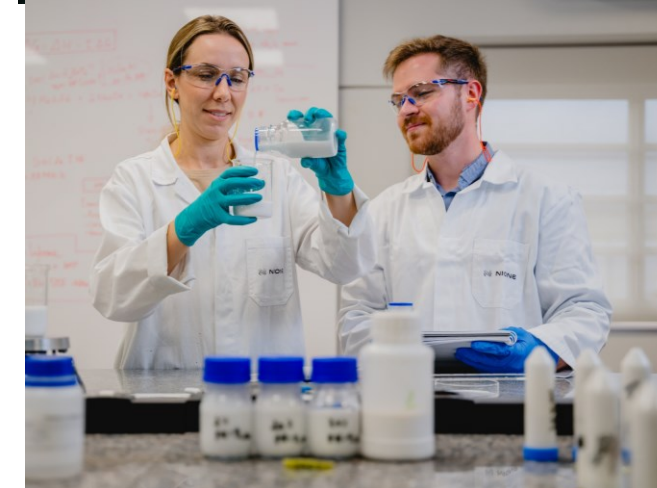
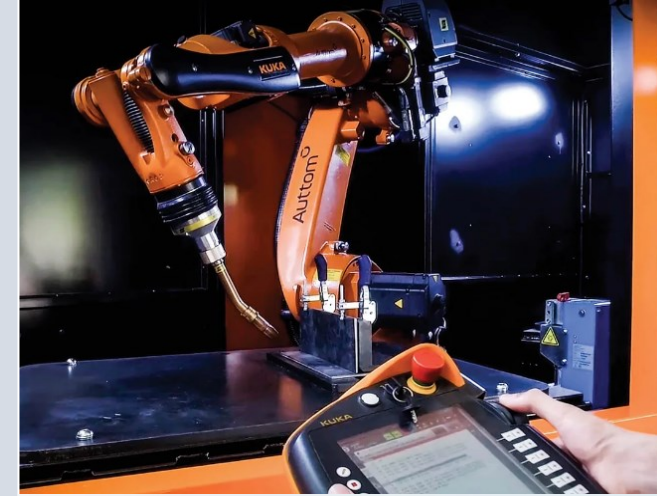
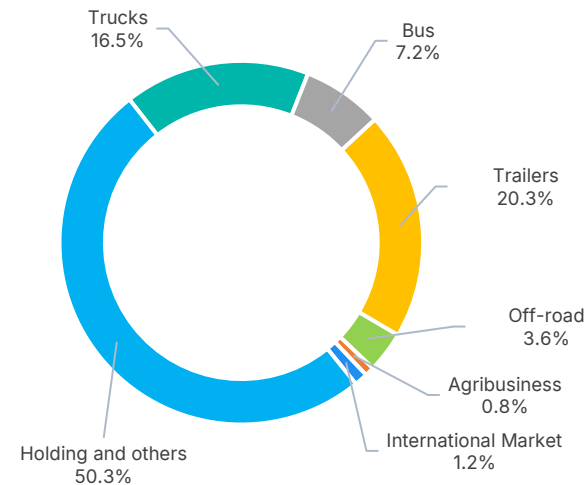
¹ In this graph, Advanced Technology's EBITDA disregards the Holding's equity equivalence effects, to more adequately reflect its operational performance

■ Advanced Technology and Headquarter ■ Other Verticals

Net Revenue by Business Unit (% o/CNR)



Net Revenue by Segment (% o/CNR)



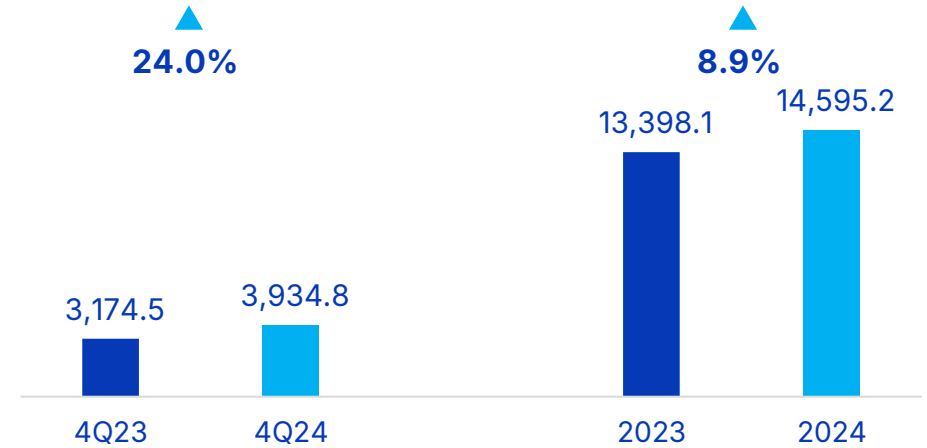
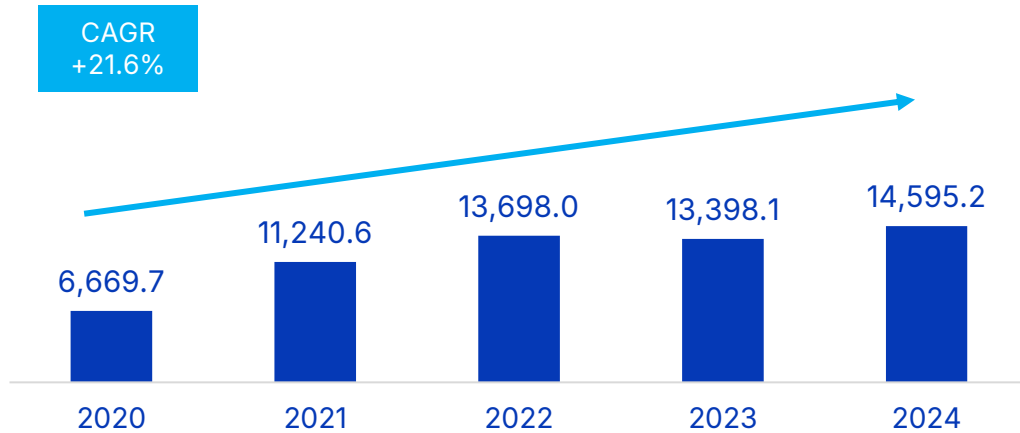
SUPPORT MATERIAL 4Q24



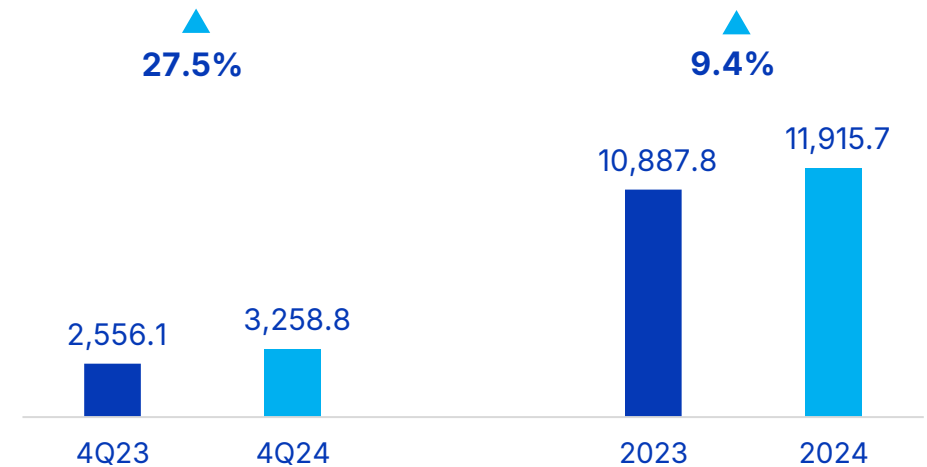
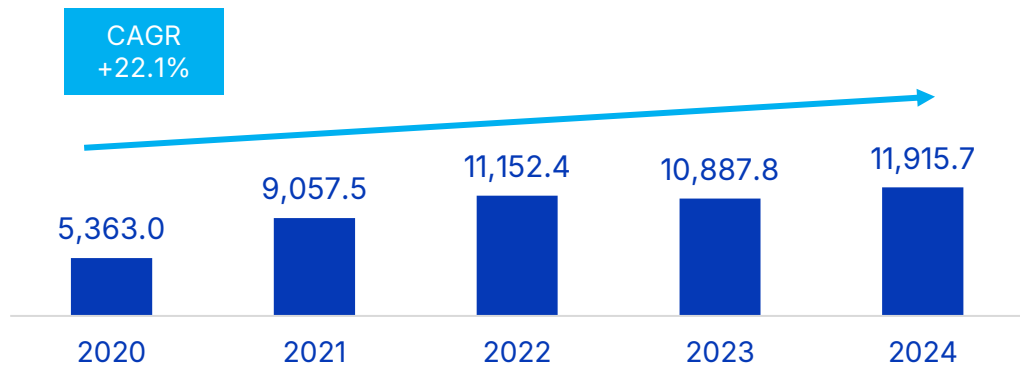
As of 2020 the numbers do not consider the discontinued operation of Randon Veículos

Operating Results

Consolidated Gross Revenue | R\$ Million

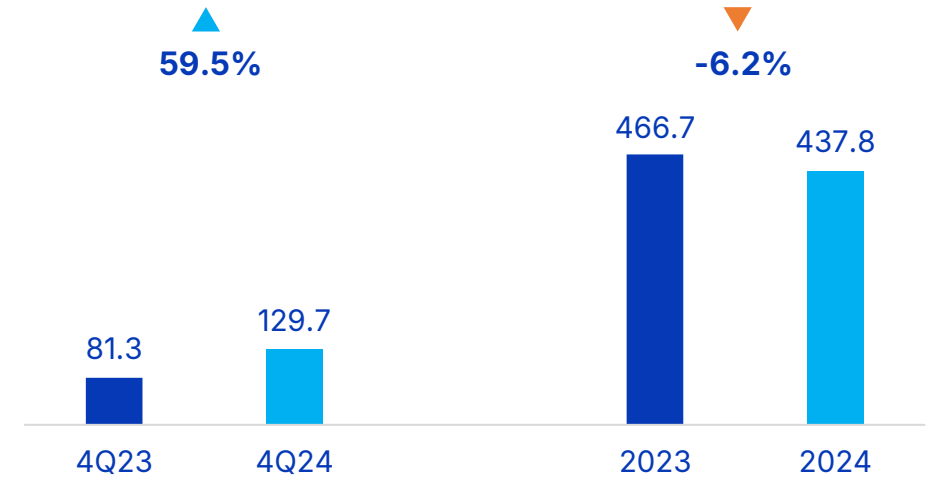
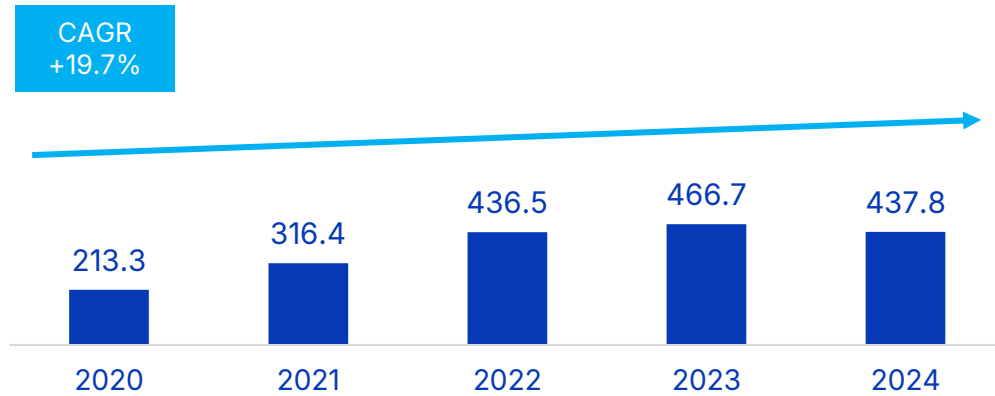


Consolidated Net Revenue | R\$ Million

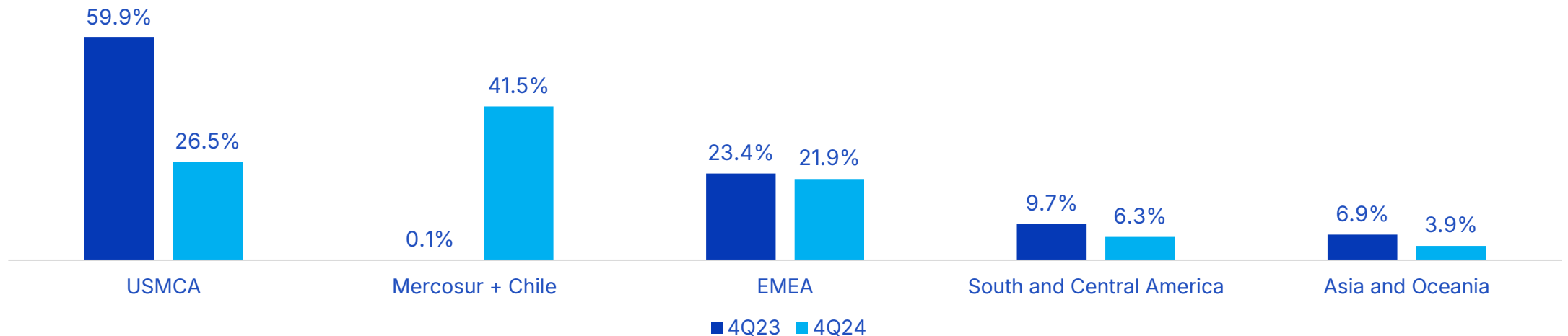


Operating Results

International Markets Revenues | US\$ Million

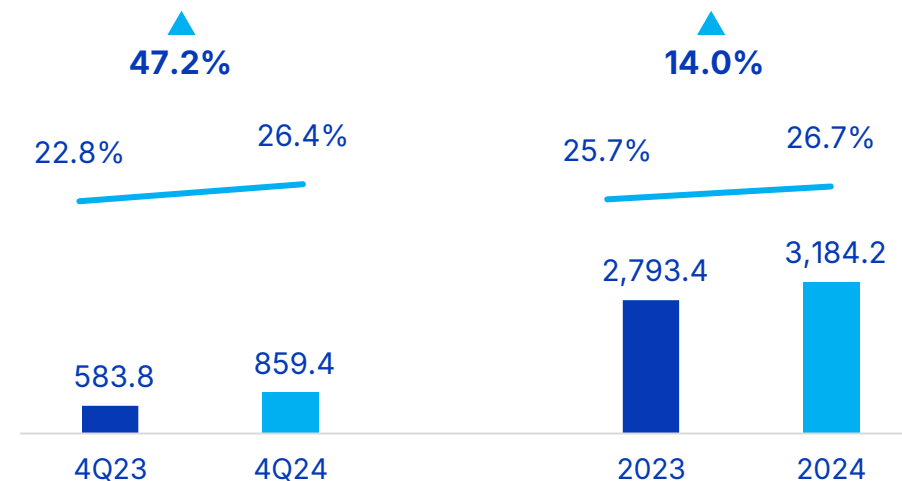
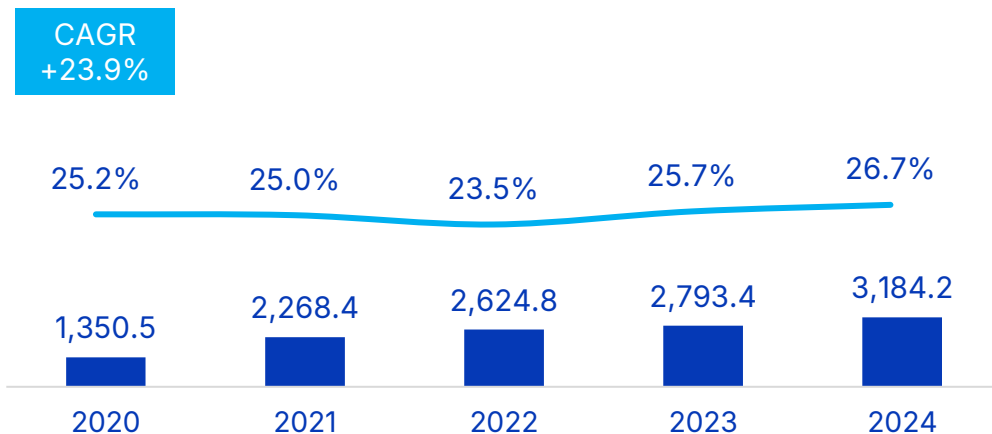


International Markets Revenues by Region | US\$ Million



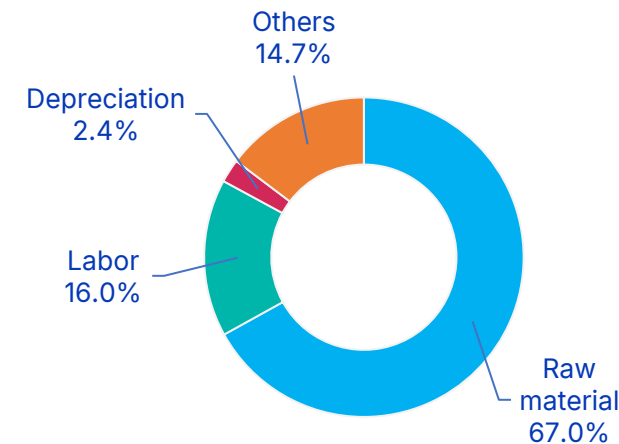
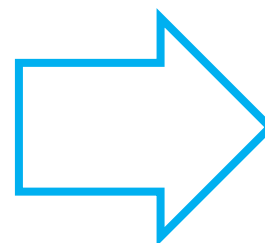
Operating Results

Gross Profit | Gross Margin | R\$ Million | %



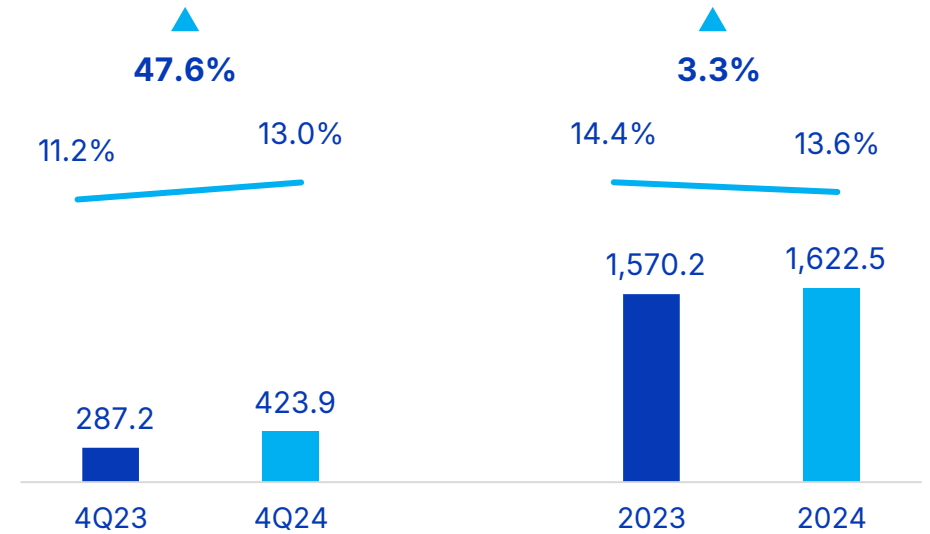
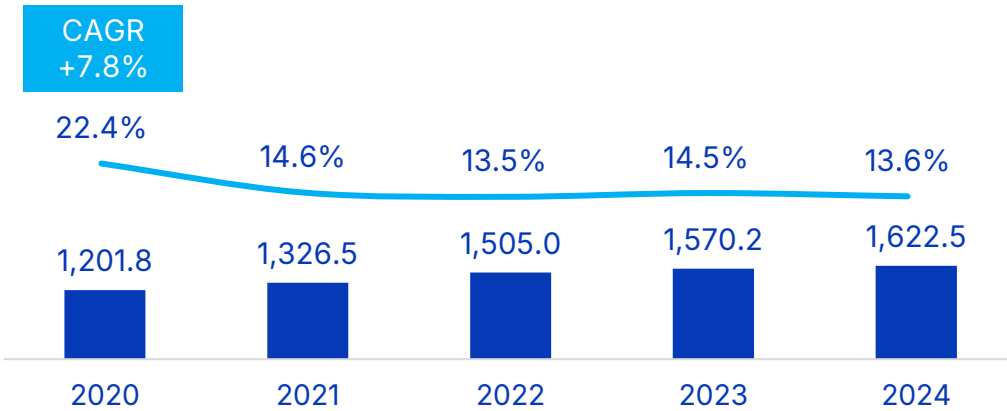
COGS 4Q24
R\$ 2.4 B
(73.6% o/CNR)

COGS DISTRIBUTION 4Q24

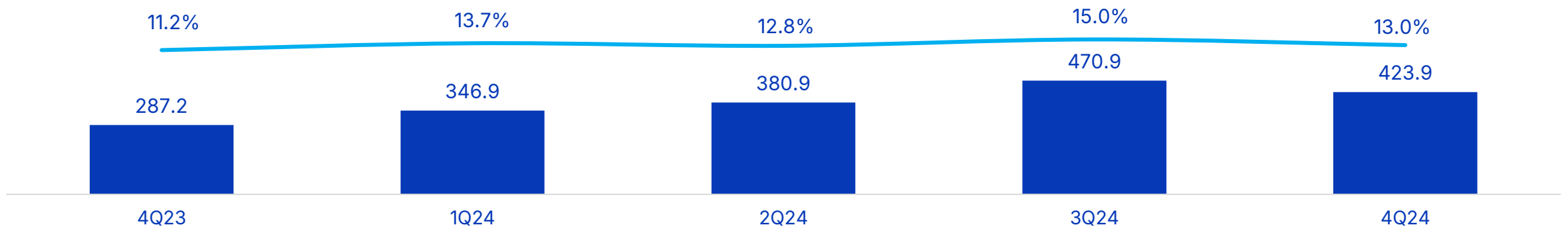


Operating Results

EBITDA | EBITDA Margin | R\$ Million | %

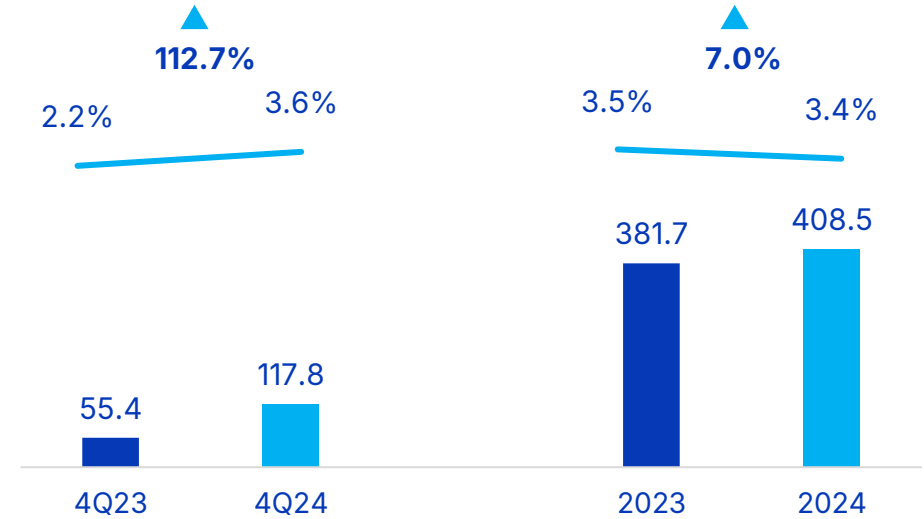
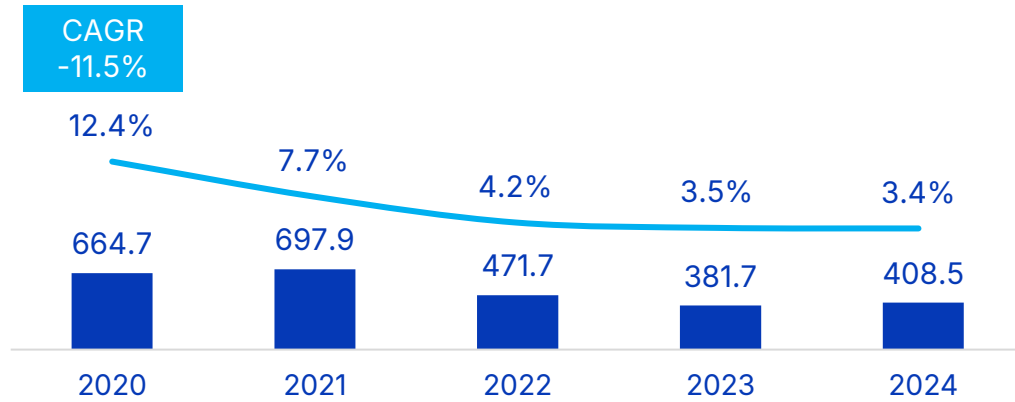


EBITDA | Quarterly EBITDA Margin | R\$ Million | %

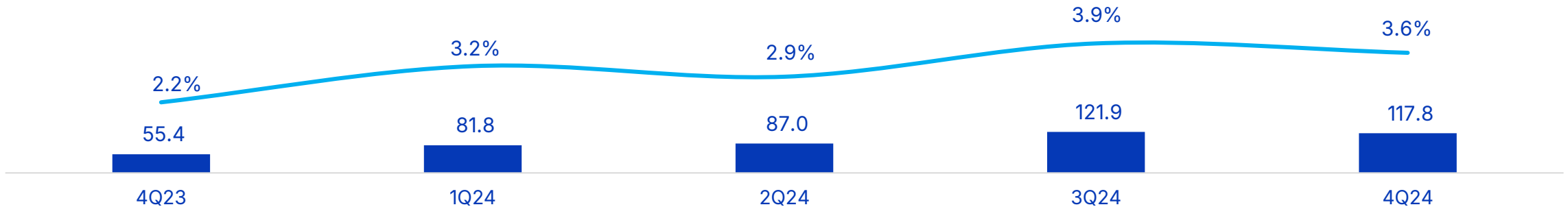


Financial Results

Net Profit | Net Margin | R\$ Million | %

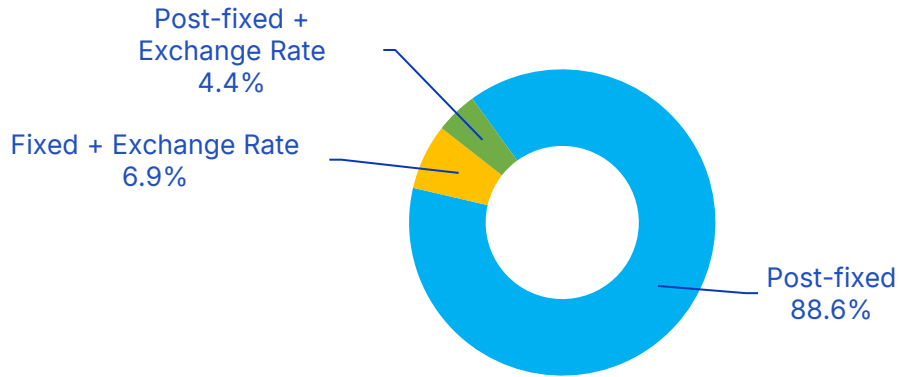


Net Profit | Quarterly Net Margin | R\$ Million | %

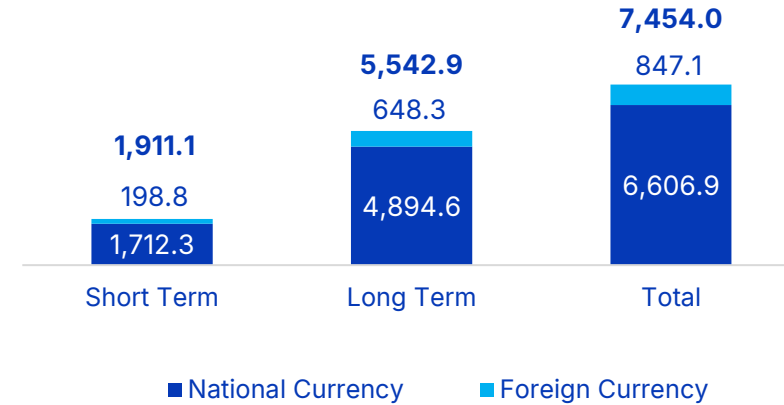


Indebtedness

Gross Debt Indexes

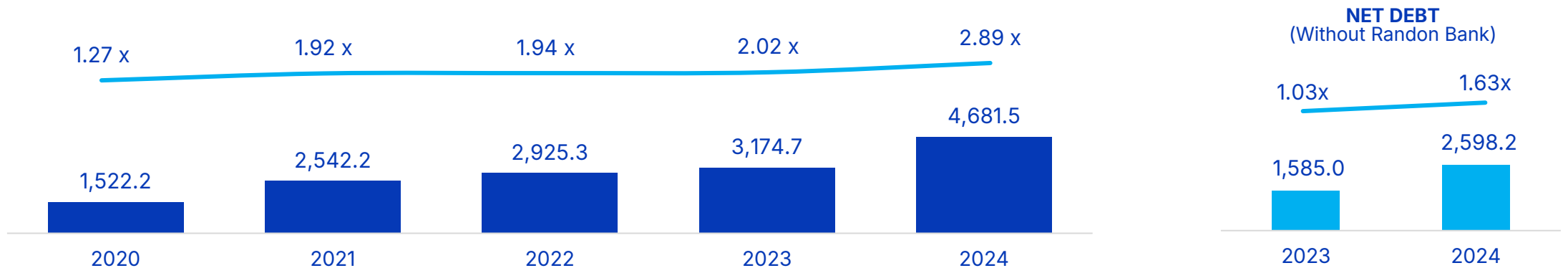


Origin of Debt¹ | Short and Long Term



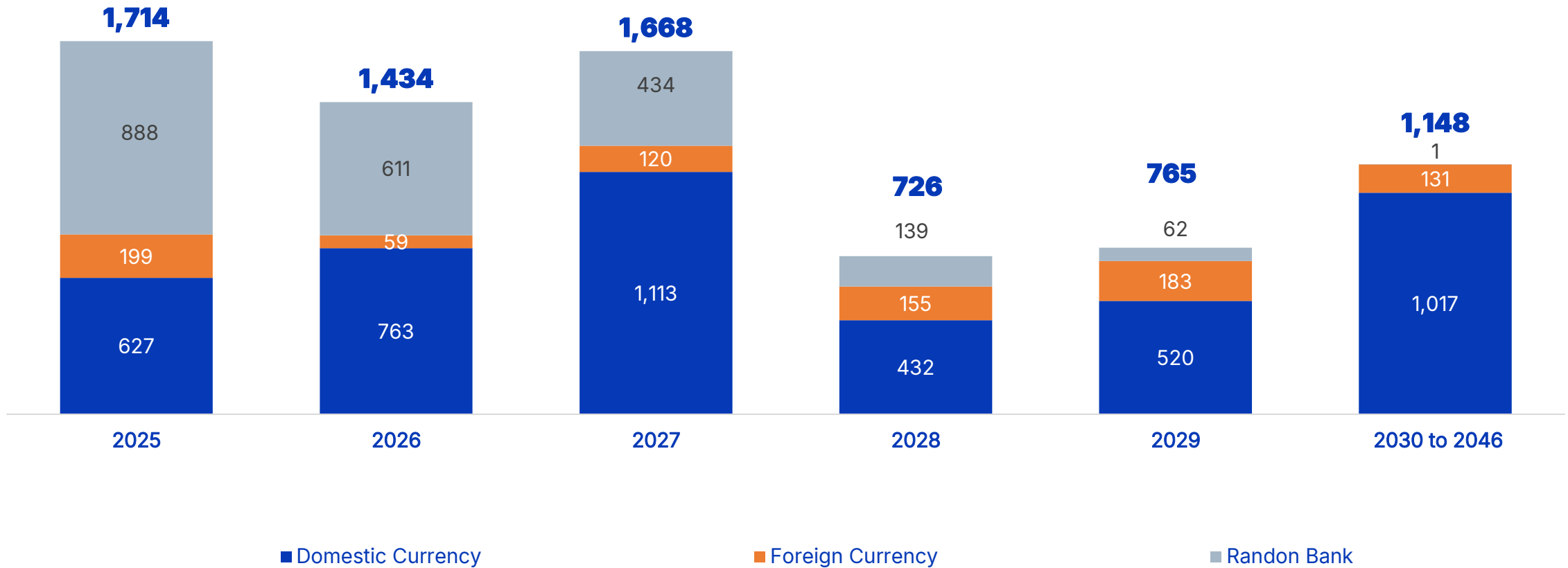
¹ Does not consider business combination values

Indebtedness | Net Debt / EBITDA | R\$ Million



Indebtedness

Schedule Of Debt Payment | R\$ Million



Quarterly Information

RANDONCORP

	4Q23	2023	1Q24	2Q24	3Q24	4Q24
Net Revenue	2,816.8	12,086.7	2,805.3	3,316.3	3,423.0	3,524.8
% Auto Parts	28.0%	27.1%	30.5%	29.4%	30.6%	28.7%
% Motion Control	26.3%	28.0%	30.0%	29.6%	30.3%	31.4%
% OEM	37.5%	37.6%	31.0%	33.3%	31.3%	31.6%
% Financial and Digital Services	6.6%	5.8%	6.8%	6.2%	6.2%	6.6%
% Advanced Technology and HQ	1.5%	1.4%	1.7%	1.6%	1.5%	1.6%
Consolidated Net Revenue	2,556.1	10,887.8	2,537.8	2,984.6	3,134.6	3,258.8
Consolidated Gross Profit	583.8	2,793.4	686.3	814.6	823.9	859.4
% Gross Margin	22.8%	25.7%	27.0%	27.3%	26.3%	26.4%
EBITDA	287.2	1,570.2	346.9	380.9	470.9	423.9
% EBITDA Margin	11.2%	14.4%	13.7%	12.8%	15.0%	13.0%
Net Income	55.4	381.7	81.8	87.0	121.9	117.8
% Net Margin	2.2%	3.5%	3.2%	2.9%	3.9%	3.6%

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