



RANDONCORP



Institutional Presentation

Building Tomorrow

4Q23

Safe Harbor Statement

We make forward-looking statements that are subject to risks and uncertainties. Such statements are based on beliefs and assumptions of our Management and information that the Company currently has access to.

Forward-looking statements include information about our intentions, beliefs or current expectations, as well as those of the Company's Board of Directors and Officers.

Disclaimers regarding forward-looking statements and information also include information about possible or assumed operating results, as well as statements that are preceded, followed by, or that include the words "believe", "may", "will", "continue", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.

Forward-looking statements and information are not guarantees of performance. They involve risks, uncertainties and assumptions because they refer to future events, depending, therefore, on circumstances that may or may not occur. Future results and the creation of shareholder value could differ significantly from those expressed or suggested by forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.



We are Randoncorp

We develop transport solutions based on valuing people, generating profit with sustainability, in trust, innovation and technology.

In our more than 75 years of history, we have built a global and leadership presence in the sectors in which we operate.

Purpose

Conect people and riches to generate prosperity.

Principles

- > Satisfied customer
- > Ethics
- > Innovation and technology
- > Profit with sustainability
- > People valued and respected
- > Image and legacy preservation
- > Safety and quality
- > We are Randoncorp

Strategic Guidelines

ABSOLUTE FOCUS ON CUSTOMERS

DIVERSIFICATION WITH FOCUS

FINANCIAL STRENGHT

INNOVATION AND TECHNOLOGY AS DIFFERENTIATORS

LEVERAGING SINERGIES

COMPANY DESIRED TO WORK

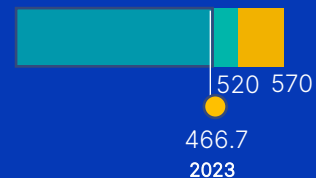
SUSTAINABILITY | ESG PRIORITIZED

Main Figures

Consolidated Net Revenue
(R\$ billion)



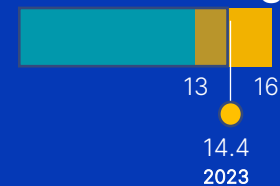
Foreign Market Revenues
(US\$ million)



Investments (R\$ million)



EBITDA Margin (%)



Range Guidance 2023

IPO

1974

MARKET CAP

R\$ 4.1
BILLION

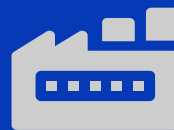
SHARES

RAPT3
RAPT4

EMPLOYEES

15,388

2023 Data



32
factories



13
Distribution
Centers



3
Advanced
Technology Units



Products
present in
+120 Countries



RANDONCORP

Dynamism

RANDONCORP

1949 - 1999

- 📍 Mecânica Randon
- 📍 Air brakes
- 📍 3rd axle for trucks
- 📍 Trailers manufacturing
- 📍 IPO
- 📍 Freios Master
- 📍 Randon Consórcios
- 📍 Fras-le S/A and Fras-le USA
- 📍 JOST Brasil
- 📍 Randon Argentina
- 📍 Suspensys

2000 - 2009

- 📍 Castertech Caxias do Sul
- 📍 Centro Tecnológico Randon
- 📍 Fras-le China
- 📍 Banco Randon
- 📍 Fras-le Europe
- 📍 Fras-le México

2010 - 2019

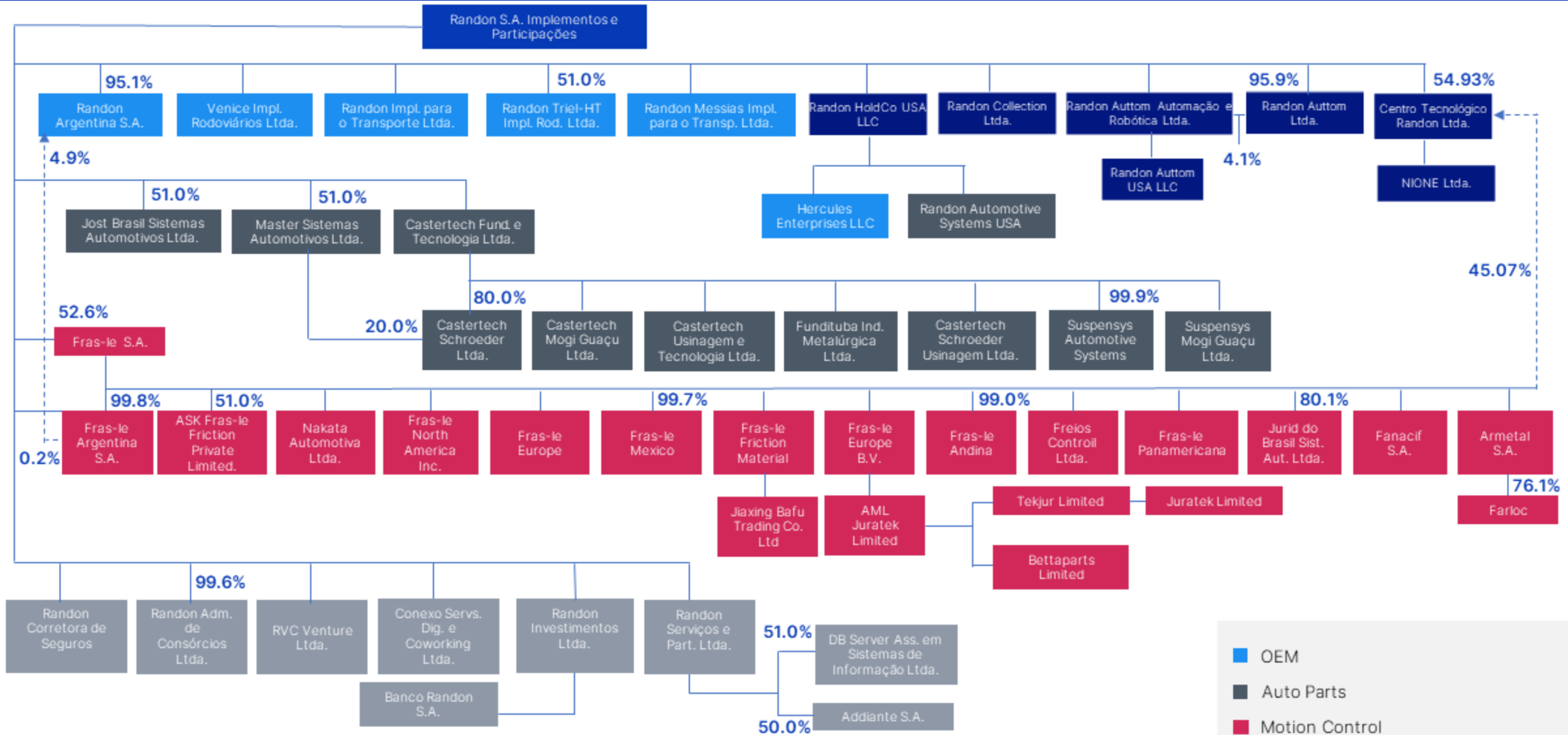
- 📍 Controil
- 📍 Armetal, Farloc e Fanacif
- 📍 ASK Fras-le
- 📍 Fremax
- 📍 Jurid
- 📍 Fras-le Panamericana
- 📍 Randon Chapecó
- 📍 Randon Araraquara
- 📍 Randon Triel-HT
- 📍 Suspensys México
- 📍 Randon Linhares

2020...

- 📍 Randon Ventures
- 📍 Nakata
- 📍 Master Flores da Cunha
- 📍 Conexo
- 📍 Castertech Usinagem
- 📍 Castertech Schroeder
- 📍 Castertech Indaiatuba
- 📍 Auttom
- 📍 NIONE
- 📍 Hercules
- 📍 Randon Venice
- 📍 Castertech Mogi
- 📍 Addiante
- 📍 Juratek
- 📍 DB Server

Corporate Organization Chart Randoncorp

RANDONCORP



- OEM
- Auto Parts
- Motion Control
- Financial and Digital Services
- Advanced Technology and Headquarter

Only shares below 100% were indicated.

Randoncorp worldwide



Leader in the
main segments
of activity

Strong brands

RANDON

FRASLE
MOBILITY

JOST

MASTER



CASTERTECH

Suspensys®

ETR
DRIVEN BY INNOVATION

NIONE

Auttom

CONSÓRCIO
RANDON

BANCO
RANDON

SEGUROS
RANDON

Rands

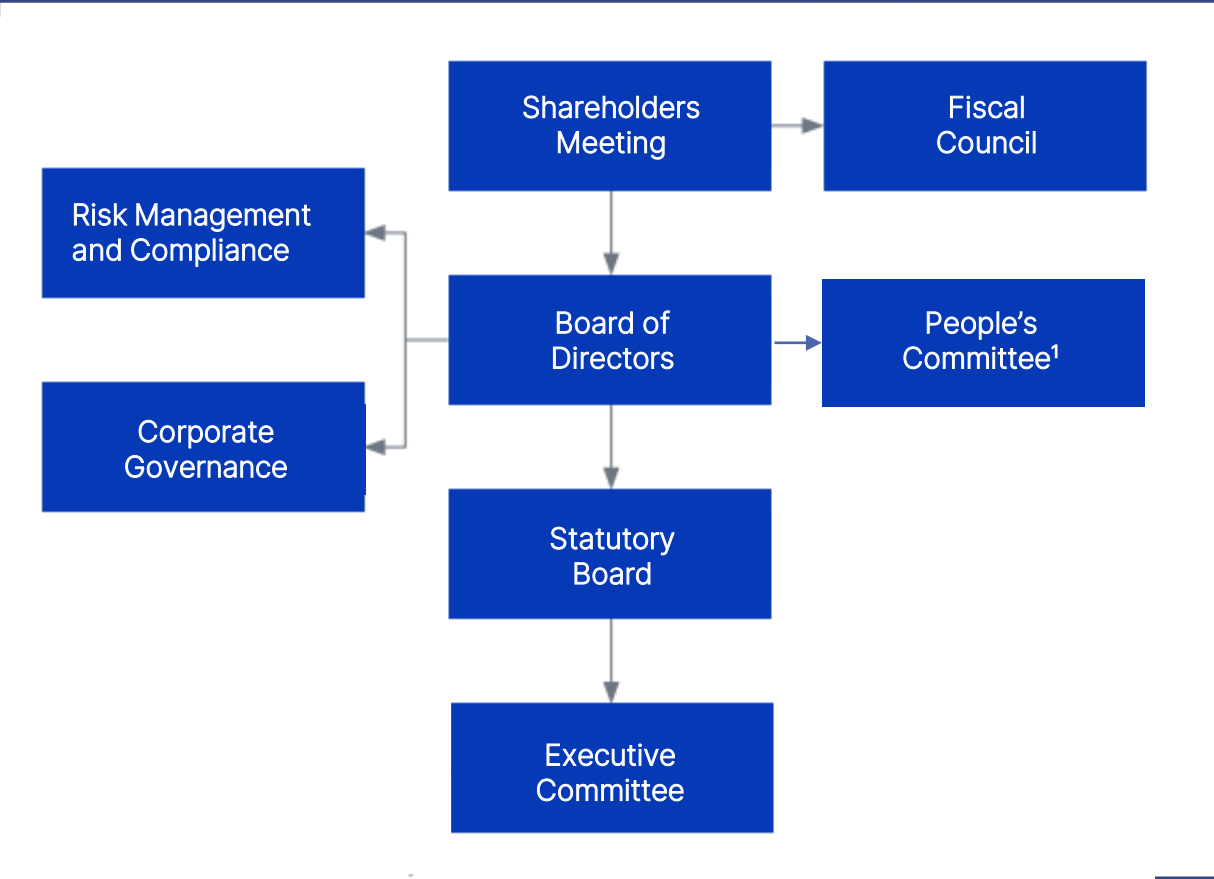
RANDON
VENTURES

CONEX

Addiante

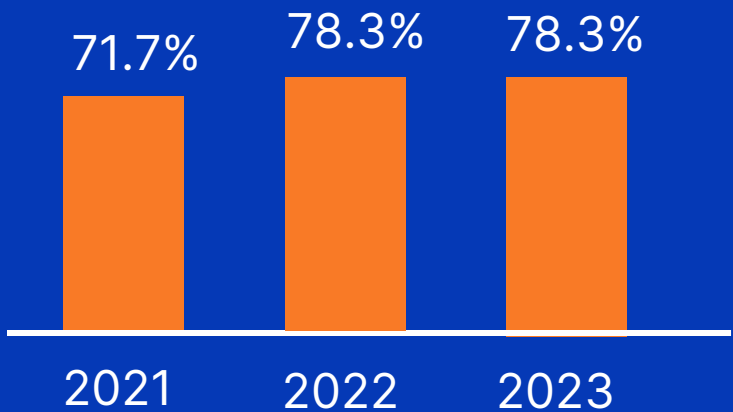
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Governance Structure



¹ Non-statutory advisory body to the Board of Directors

Our Evolution in Corporate Governance



Adherence to the practices recommended by the Securities and Exchange Commission Resolution 80

FREE FLOAT
60.1%
TAG ALONG
80%

Our Leadership

RANDONCORP

Board of Directors



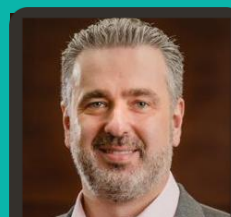
From left to right, Alexandre Randon, Ana Carolina R. Strobel, David A. Randon, Vicente F. Assis and Pedro Ferro Neto, constituting the Board of Directors of Randoncorp.

- > **David Abramo Randon** - Chairman
- > **Alexandre Randon** – Vice-Chairman
- > **Ana Carolina R. Strobel** – Board Member
- > **Pedro Ferro Neto** – Board Member
- > **Vicente F. Assis** – Board Member

Fiscal Council

- > **Ademar Salvador**
- > **Rosângela C. Süffert**
- > **Gilberto C. Monticelli**

Officers



Daniel Randon
President



Sergio L. Carvalho
CEO



Paulo Prignolato
VP, CFO and IRO



Daniel M. Ely
VP and COO
Rands



Sandro Trentin
COO OEM
(Trailers)



Anderson Pontalti
COO Motion
Control



Ricardo Escoboza
COO Auto Parts



César A. Ferreira
CTIO – *Chief
Technology
Innovation Officer*

Executive Committee

- > **Maria Paula S. Aranha**
- > **Valmir P. Rossi**



To learn more about the governance bodies, access the QR-Code on the side.

RAPT
B3 LISTED N1

IBRA B3

IGC B3

IGCT B3

INDX B3

ITAG B3

SMLL B3

IAGRO-FFS B3



Our ESG Ambition



Public commitments

- > Reduce greenhouse gas emissions by 40% by 2030.
- > Zero waste disposal in industrial landfills and reuse 100% of the effluent treated by 2025.
- > Double the number of women in leadership positions by 2025.
- > Zero serious accidents.
- > Increase annual net revenue generated by new products.

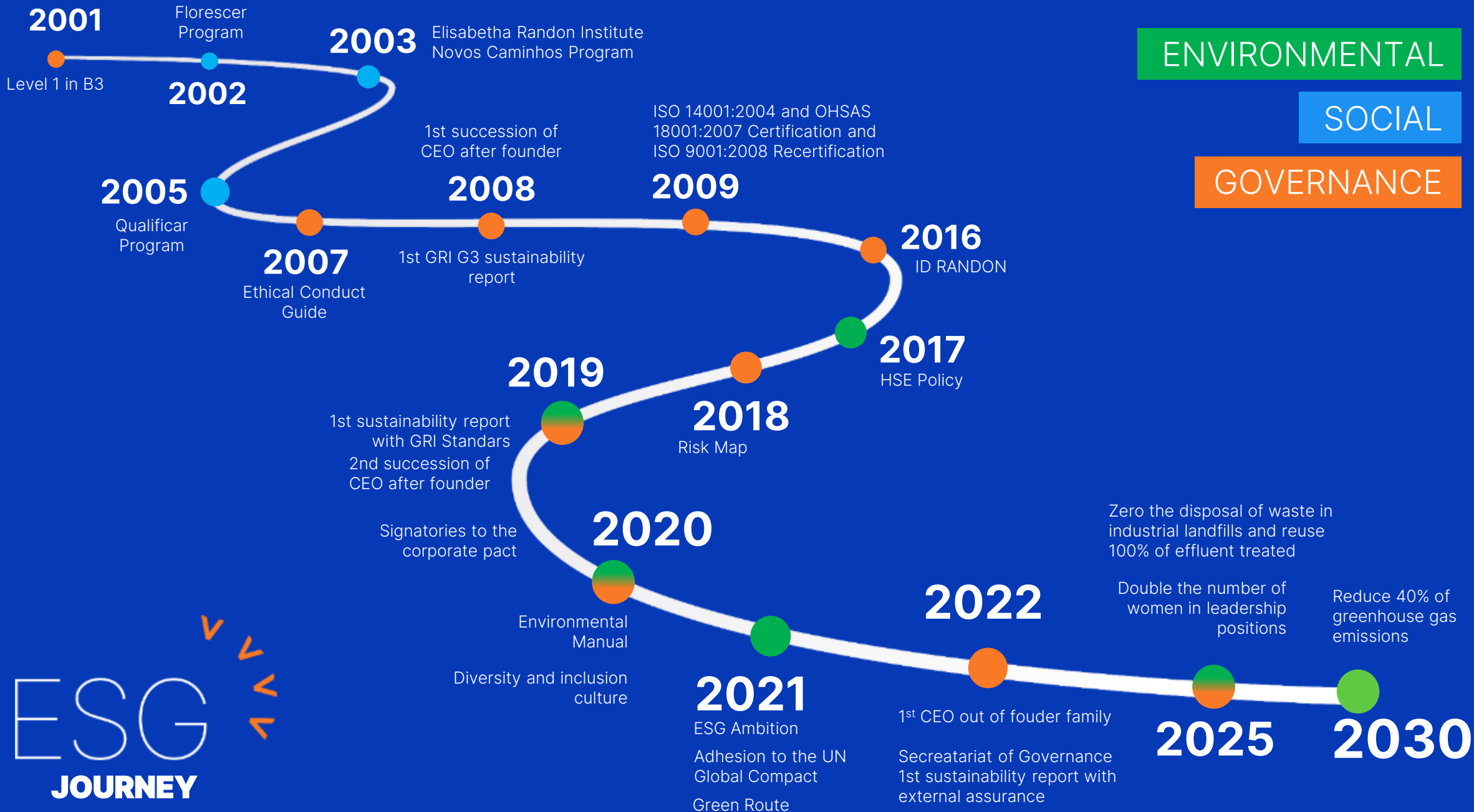
Contribution to the SDGs



Access our 2022
Sustainability
Report.

We are signatories to the UN Global Compact.





Our impact on communities

The Elisabetha Randon Institute (IER) coordinates all of Randoncorp's social programs so that we are relevant in the communities where we operate.



Elisabetha Randon Institute has a
new visual identity!

20 years
of many stories,
social transformation
and education for life!



Celebrating two decades of activity, Randoncorp's Social Institute presents its new visual identity, inspired by the pillars of action – education, culture and social – that guide and sustain its journey of social responsibility, committed to building a better society for all.



Access the QR
Code for more
information

IER Instituto
Elisabetha
Randon



IER Instituto
Elisabetha
Randon



Our people

We base our relationship
with our team on
**trust, integrity and
transparency.**

16%
of feminine
leadership in 2023

Programs and initiatives for development

- > Qualificar Program
- > Be Digital
- > Languages
- > Novos Caminhos – Prosperity Journey
- > Leadership in Movement
- > Performance Evaluation
- > Pra.Vc Platform
- > Employer brand
- > Hers Journey
- > Female Mentoring
- > Circles of Conversation
- > Lives and Workshops



Diversity, inclusion e fairness

Check out the purpose of Randoncorp's Affinity Groups:

Women	Race and Ethnicity	LGBTQIAPN+	PWDs
Seek gender equity with collective and individual actions that promote respect and empower women at all levels of the organization, generating real change.	Act with commitment and conscience, connected with our origins to transform Randoncorp into an environment with ethnic and racial equity.	Build a culture of belonging and authenticity at Randoncorp, respecting all LGBTQIAPN+ people, promoting a safe, democratic and inclusive environment.	Support issues of physical and digital accessibility, providing conditions for the inclusion of people with disabilities, welcoming diversity and respecting human beings.

How we innovate

We work in
Megatrend
Projects
(Number of Projects)



5 Mobility and
Electrification



7 Embedded
Electronics



21 Smart
Materials

Products

Industrial

Organizational
Culture

Digital
Transformation



Auttom^o



NIONE

RANDON

VENTURES

(ONEX)



We have the **largest** independent
technological center in the automotive
sector in Latin America.



R\$ 193 million invested in
R&D and innovation in 2023.

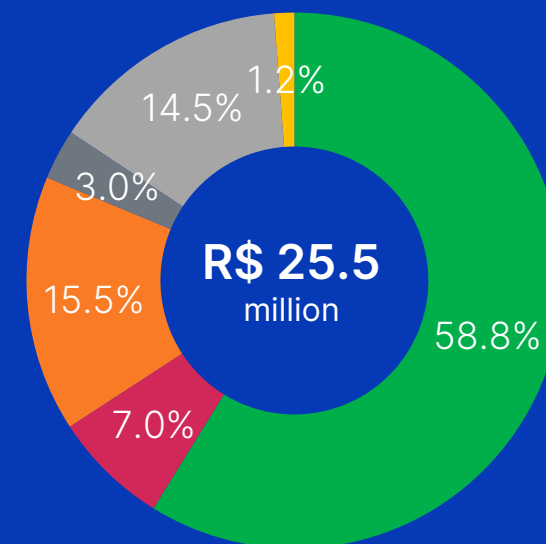


126 patents
registered

Commitment to the Environment

Investments in environmental management initiatives in 2023

- Waste treatment and transport
- Emissions treatment
- Effluent treatment
- Analysis (effluents, waste, emissions, water, soil)
- Environmental projects
- Taxes



Main Projects

Renewable energies, carbon footprint and effluent reuse.

Green Route

Our program of commitment to the environment

Green route program pillars



Sustainable environmental development

More responsible economic growth and consumption



Environmental technologies and innovations

Results in operational efficiency, with better use of inputs and raw materials and reduced waste



Environmental responsibility

Culture of prevention and support to the communities where the company operates.



> **50%**
of effluents reused¹

> **85%**
raw material conversion rate¹

> **R\$ 3.7 MM**
Invested in the Green Boiler project¹

> **2.51**
Emissions intensity²

¹2023 data.
²2022 data.



Consolidated Results

Economic Highlights	2023	2022	Δ%
Consolidated Gross Revenue	13,398,120	13,698,035	-2.2%
Consolidated Net Revenue	10,887,843	11,152,417	-2.4%
International Market Revenues US\$ ¹	466,691	436,463	6.9%
Consolidated Gross Profit	2,793,355	2,624,762	6.4%
Gross Margin (%)	25.7%	23.5%	212 bps
Consolidated EBITDA	1,570,220	1,504,964	4.3%
EBITDA Margin (%)	14.4%	13.5%	93 bps
Adjusted EBITDA	1,576,728	1,510,443	4.4%
Adjusted EBITDA Margin (%)	14.5%	13.5%	94 bps
Net Profit	381,687	471,719	-19.1%
Net Margin (%)	3.5%	4.2%	-72 bps
Earnings per share R\$	1.16	1.43	-18.7%
Financial Highlights			
Equity	2,777,776	2,744,765	1.2%
Investments ²	948,221	1,221,200	-22.4%
Net Debt	3,174,679	2,925,301	8.5%
Net Debt (Without Randon Bank)	1,584,986	1,594,320	-0.6%
Leverage	2.02 x	1.94 x	4.0%
Leverage (Without Randon Bank)	1.03 x	1.08 x	-4.6%
ROE (last 12 months)	13.9%	18.7%	-480 bps
ROIC (last 12 months)	14.1%	14.8%	-63 bps
Capital Market	12/31/23	12/31/22	Δ%
RAPT4 Closure Quote ³	12.80	7.90	62.0%
RAPT3 Closure Quote ³	12.00	7.64	57.1%
RAPT4 Total Shares ⁴	212,815	212,815	0.0%
RAPT3 Total Shares ⁴	116,516	116,516	0.0%
Market Cap ⁵	4,108,946	2,563,226	60.3%
RAPT4 Treasury Shares ⁴	1,037	1,037	0.0%
Price Over Book Value ³	11.87	11.64	2.0%

¹ Exports + Revenues from International Markets (both consolidated)

² Capex + Non-Organics + Paid-in Capital

³ Values in R\$ and adjusted to dividends and interest on equity paid

⁴ Values in Thousands

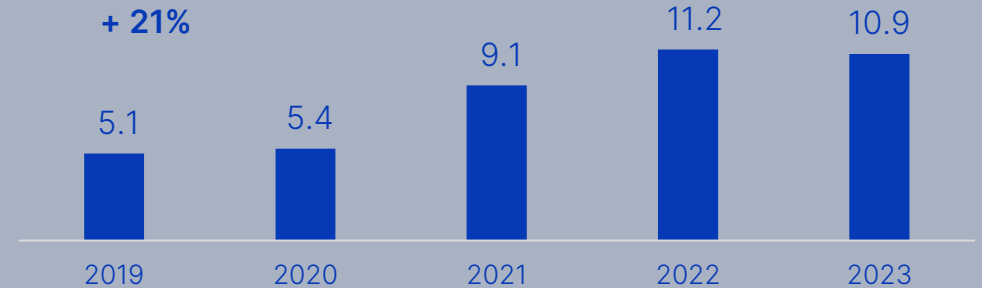
⁵ Values in R\$ Thousands

Consolidated Net Revenue (R\$ bi)

RANDONCORP

CAGR 2019-2023

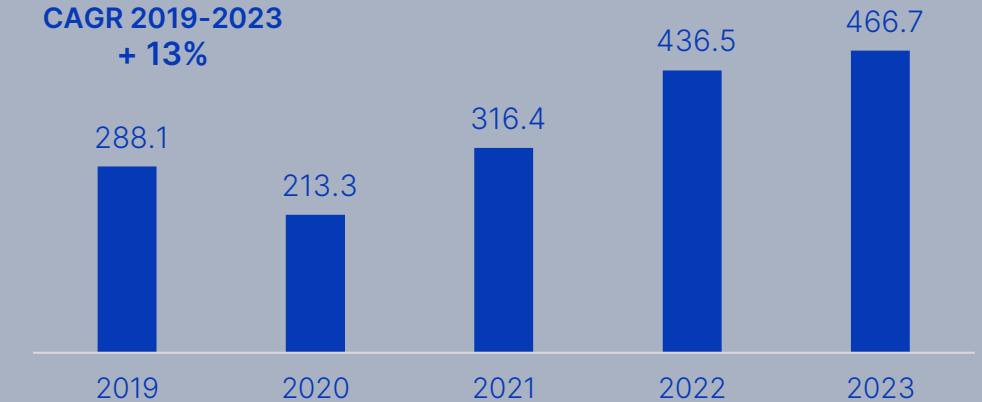
+ 21%



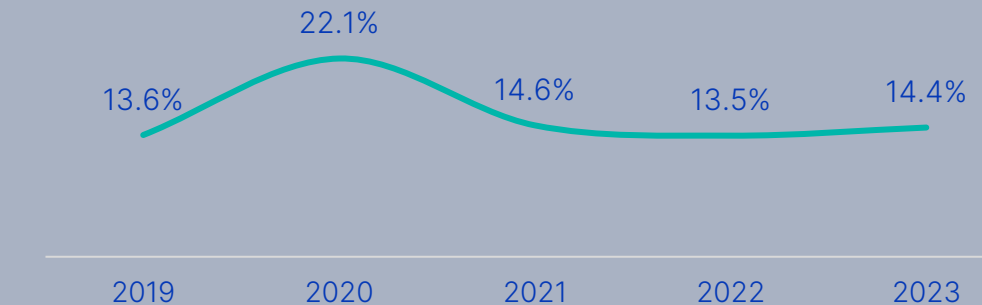
Consolidated Intl. Market Revenues (US\$ mi)

CAGR 2019-2023

+ 13%



Consolidated EBITDA Margin (%)





Market Overview

		4Q23	4Q22	Δ%	3Q23	Δ%	2023	2022	Δ%
Production	Trucks ¹	28,770	45,141	-36.3%	24,592	17.0%	100,535	161,816	-37.9%
	Trailers ³	26,091	22,089	18.1%	25,238	3.4%	96,082	88,537	8.5%
Brazil Sales	Trucks ¹	29,021	33,480	-13.3%	26,456	9.7%	108,024	126,642	-14.7%
	Trailers ²	24,497	20,450	19.8%	23,717	3.3%	90,284	82,837	9.0%
Exports	Trucks ¹	4,479	7,478	-40.1%	4,305	4.0%	16,946	25,455	-33.4%
	Trailers ³	1,594	1,639	-2.7%	1,521	4.8%	5,798	5,700	1.7%

¹ Anfavea

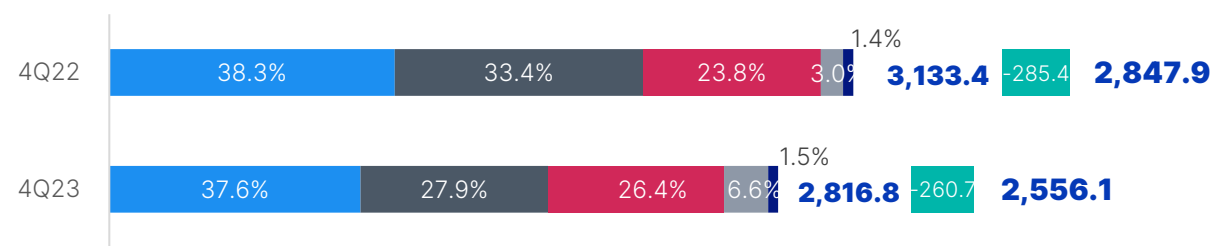
Volumes in units

² Anfir

³ Anfir + Aliceweb

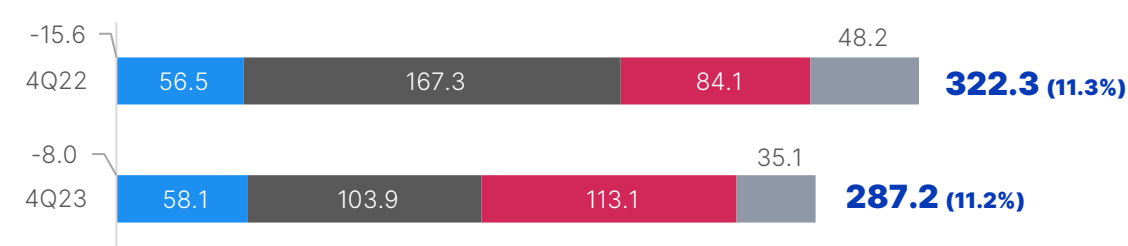
Consolidated Results

Consolidated Net Revenue

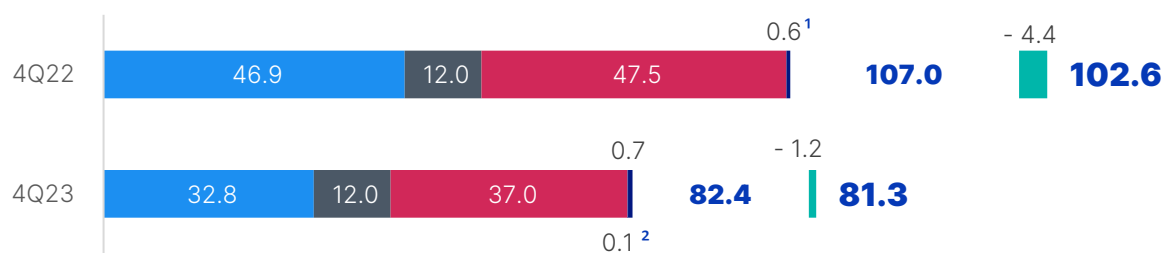


EBITDA and EBITDA Margin

¹ Advanced Tec. Vertical EBITDA disregards the equity income effects from the Headquarter, in order to better reflect its operating performance.



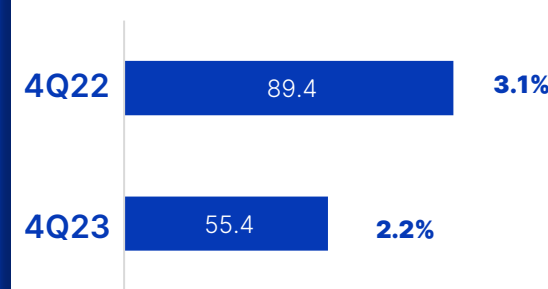
International Market Revenues



¹ Tecnologia Avançada e Headquarter
² Serviços Financeiros e Digitais

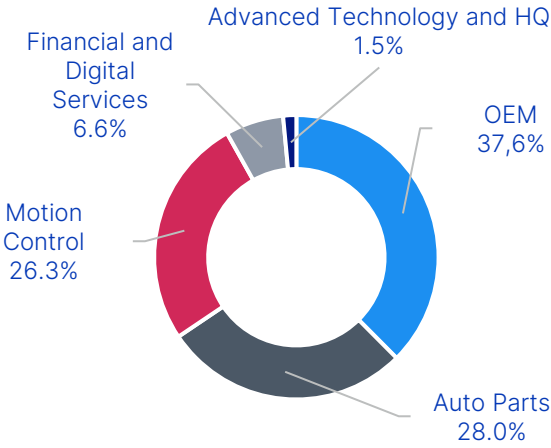
Net Income and Net Margin¹

¹ Net income is presented only on a consolidated basis.

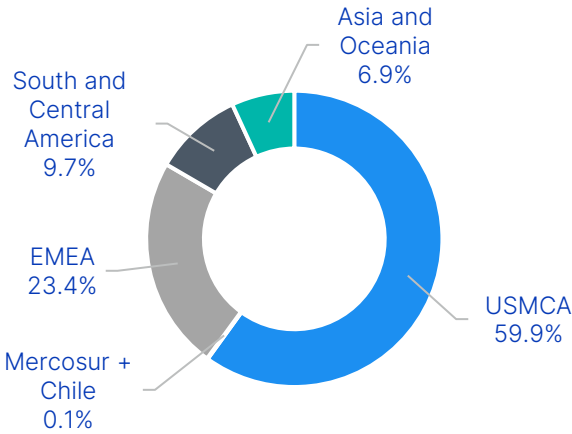


Diversified Business Model | 4Q23

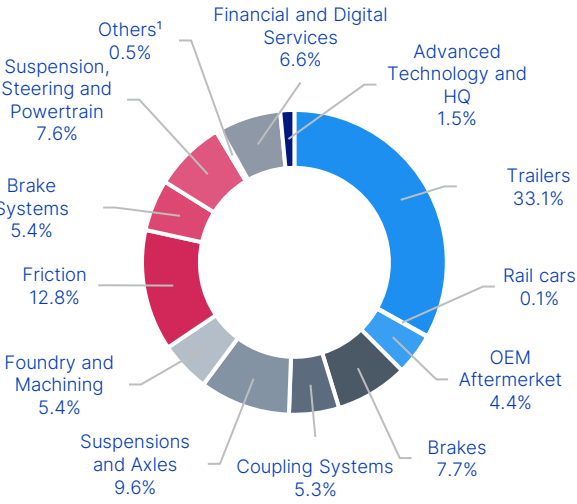
% Net Revenue by Business Vertical



% Intl Market Revenues By Region

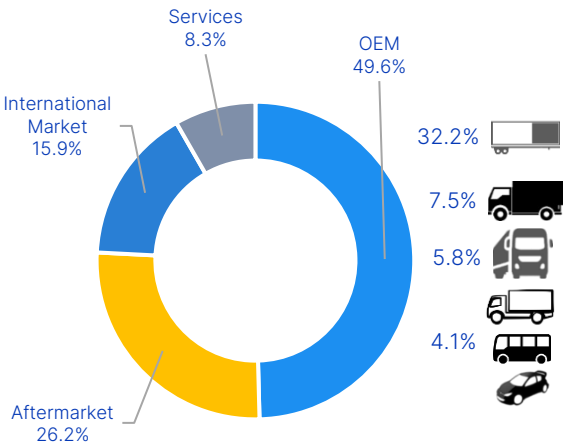


% Net Revenue By Product



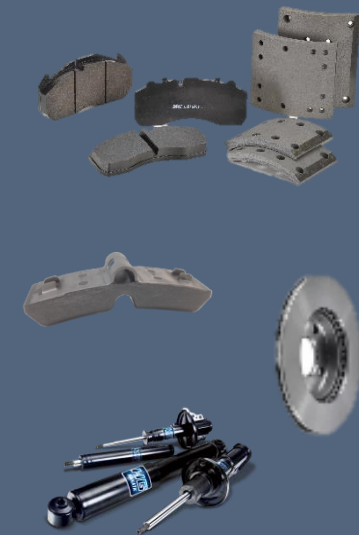






¹ To open the others category, see annex IV of the Frasca Mobility Earnings Release

% Net Revenue By Segment



Diversified Businesses

OEM (Trailers)	Auto Parts	Motion Control	Financial & Digital Services	Advanced Technology
<p>RANDON</p> 	<p><i>Suspensys</i>[®]</p> <p>JOST</p> <p>MASTER <small>MERITOR RANDON</small></p> <p>CASTERTECH</p> 	<p>FRASLE <small>MOBILITY</small></p> 	<p>Rands</p> <p>CONSÓRCIO  RANDON</p> <p>BANCO  RANDON</p> <p>SEGUROS  RANDON</p> <p>(ONEX)</p> <p>RANDON VENTURES</p> <p>Addiante[»]</p> <p><db></p>	<p> NIONE</p> <p>ETR <small>DRIVEN BY INNOVATION</small></p> <p>Auttom^o</p>



OEM (Trailers)

Portfolio
Trailers, truck bodies, rail cars and aftermarket.

Coverage
8 industrial units, being 6 in Brazil and 2 abroad, 1 warehouse, 1 sales office and 4 strategic partners.

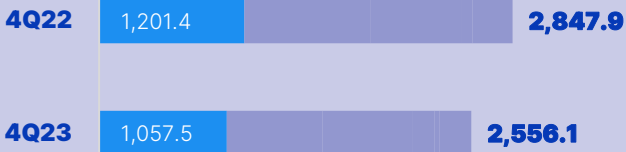
Customer Service Network
80 points in Brazil and 85 abroad.

Customer Base
Large truckload carriers, generators of truck loads, fleet owners and self-employed customers.

Strategy

- > Expand international operations significantly
- > Increase sales to the **aftermarket**
- > Focus on strong economic sectors such as **agribusiness**
- > Gain positions among the **top ten** global players in the segment
- > Be at the **forefront of technology** in the development of sustainable products

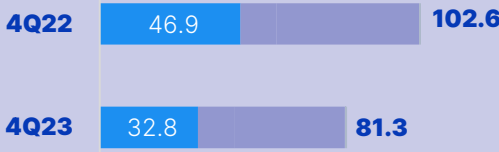
Consolidated Net Revenue (R\$ Million)



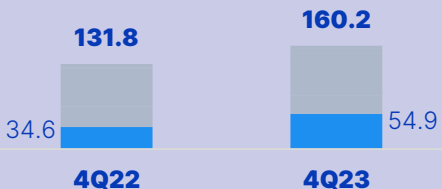
EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



International Market Revenues (US\$ Million)

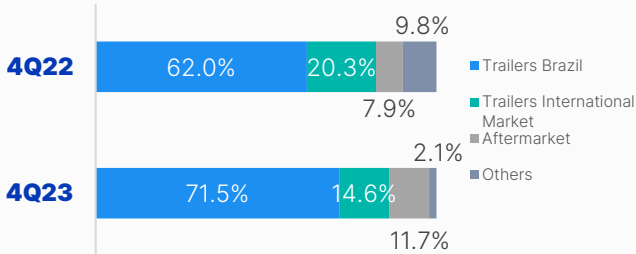


CAPEX (R\$ Million)

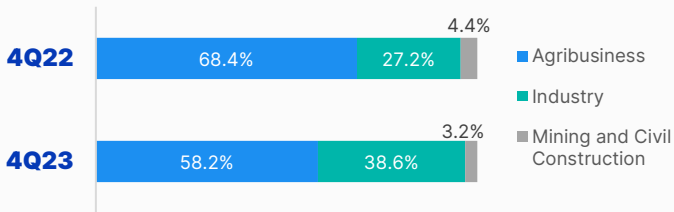


■ OEM ■ Other Verticals

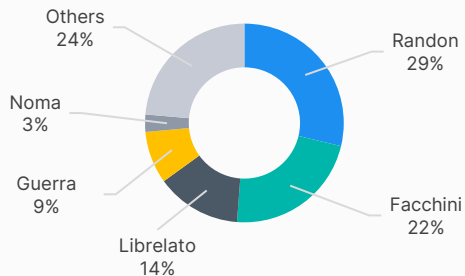
Net Revenue By Product (% o/ CNR)



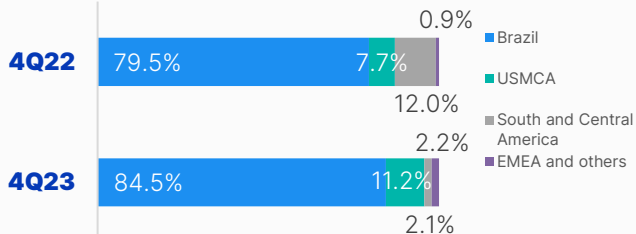
Sector Exposure (% o/delivers)



Quarterly Market Share (%)



Net Revenue by Region (% o/CNR)





OEM (Trailers)

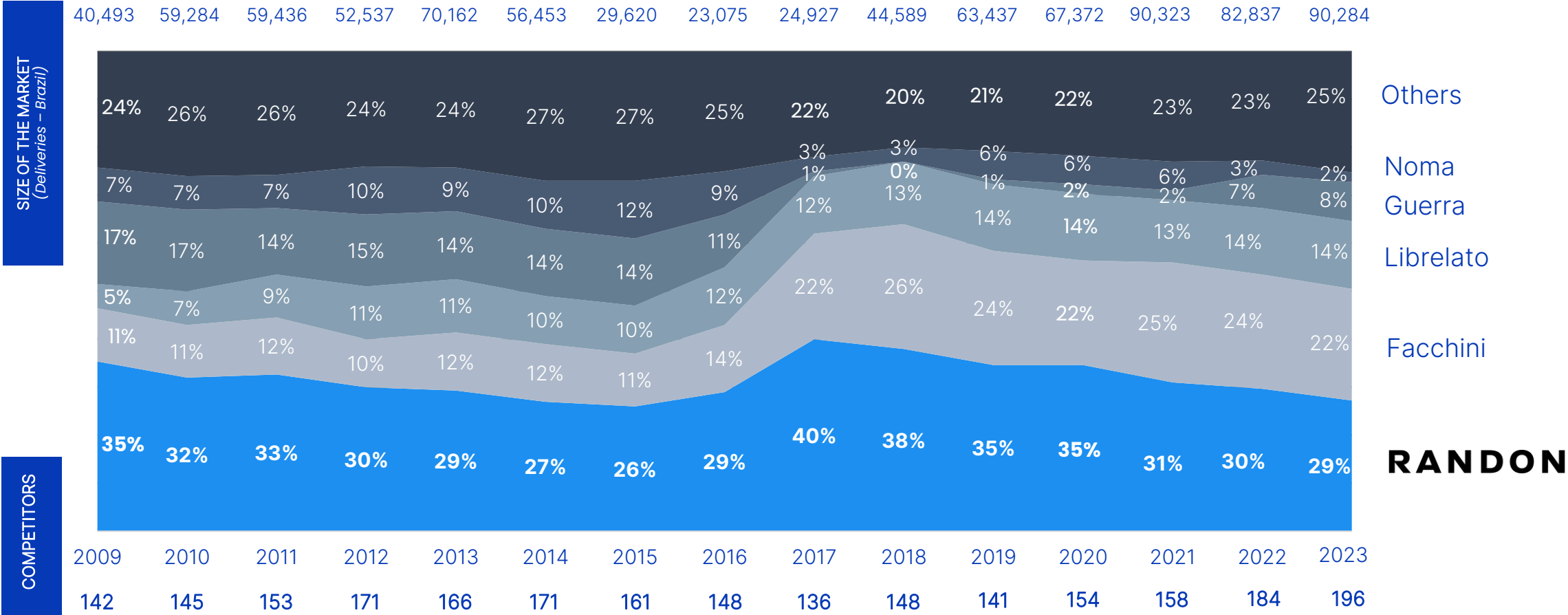
Volumes and Net Revenue

Distribution of Net Revenue	4Q23		4Q22			2023		2022		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units
Trailers Brazil (un.)	6,001	776,707	6,461	812,248	-7.1%	24,735	3,205,218	24,556	3,108,192	0.7%
Trailers United States (un.) ¹	1,325	118,227	1,148	103,643	15.4%	5,887	535,599	1,208	108,173	387.3%
Trailers Others Geographies (un.)	432	36,622	851	140,786	-49.2%	2,241	322,958	4,578	747,372	-51.0%
Railcars (un.)	8	2,021	100	49,909	-92.0%	54	22,644	342	213,681	-84.2%
Aftermarket	-	123,967	-	94,795	-	-	463,526	-	423,876	-

¹ Volumes sold by Hercules + exports from Brazil

Values in R\$ Thousands, except when indicated otherwise

Historical Market Share





Auto Parts

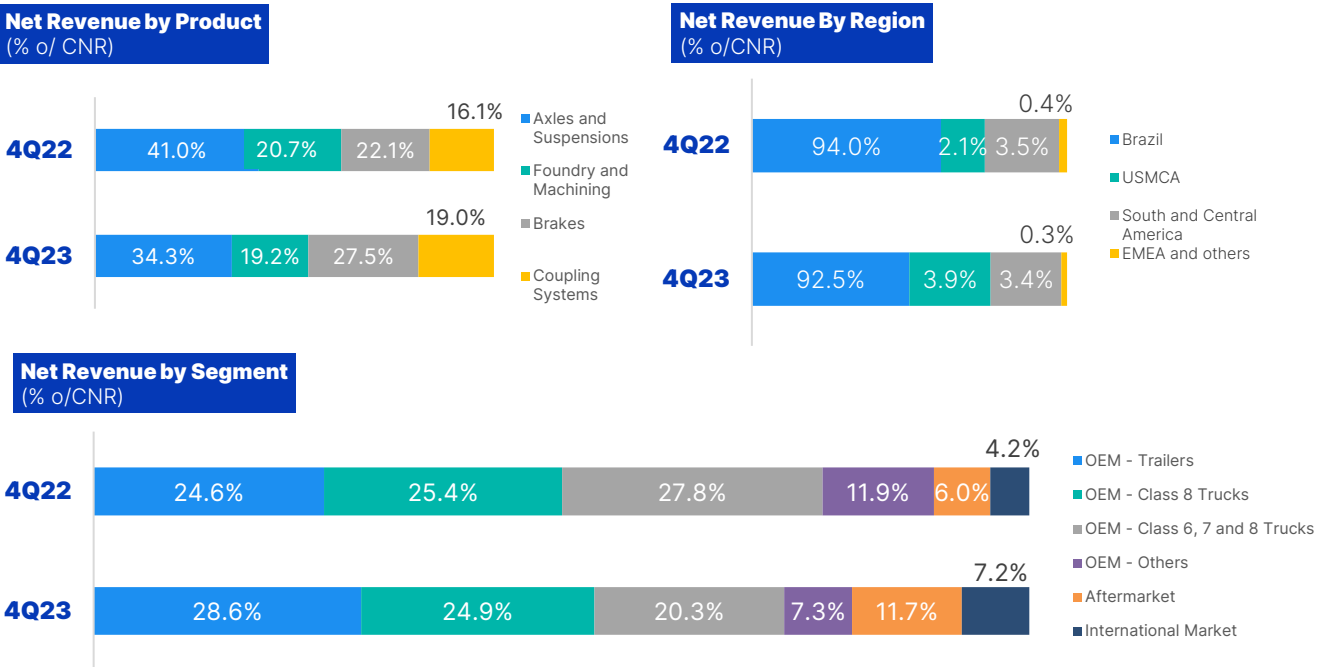
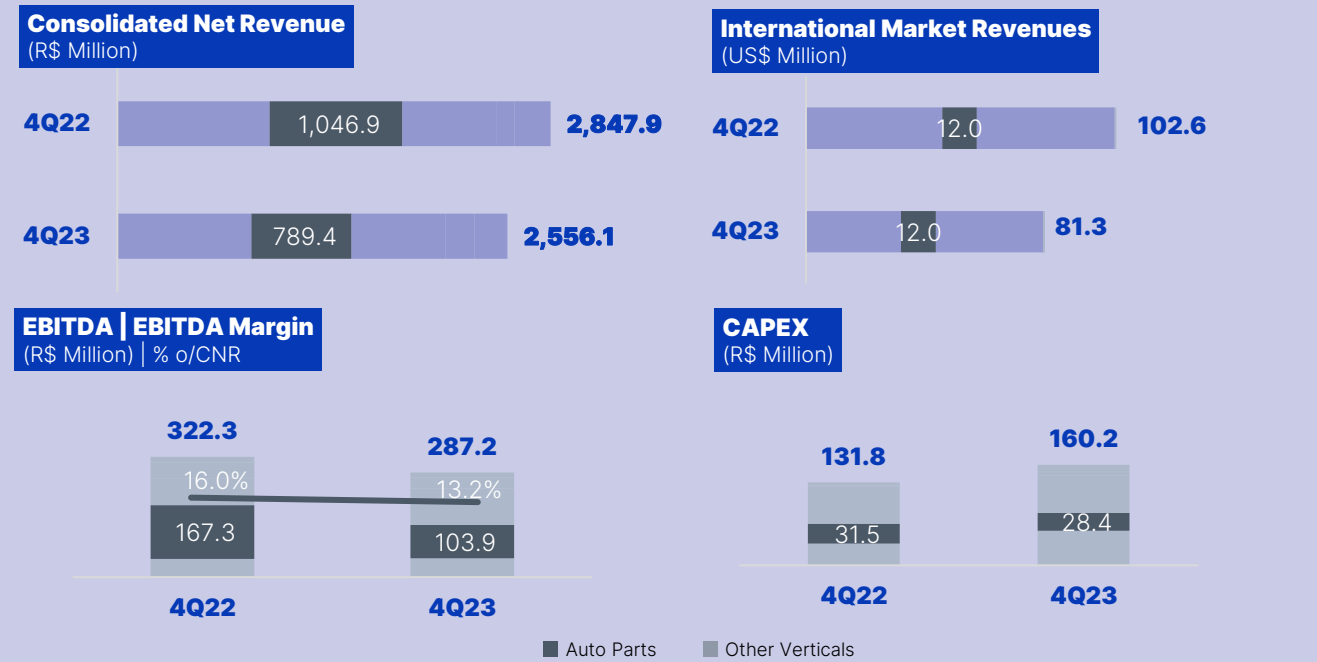
Portfolio
Brake systems, axles and suspensions, coupling systems, electromobility, foundry and machining, among others.

Coverage
13 industrial units, being 12 in Brazil and 1 abroad.

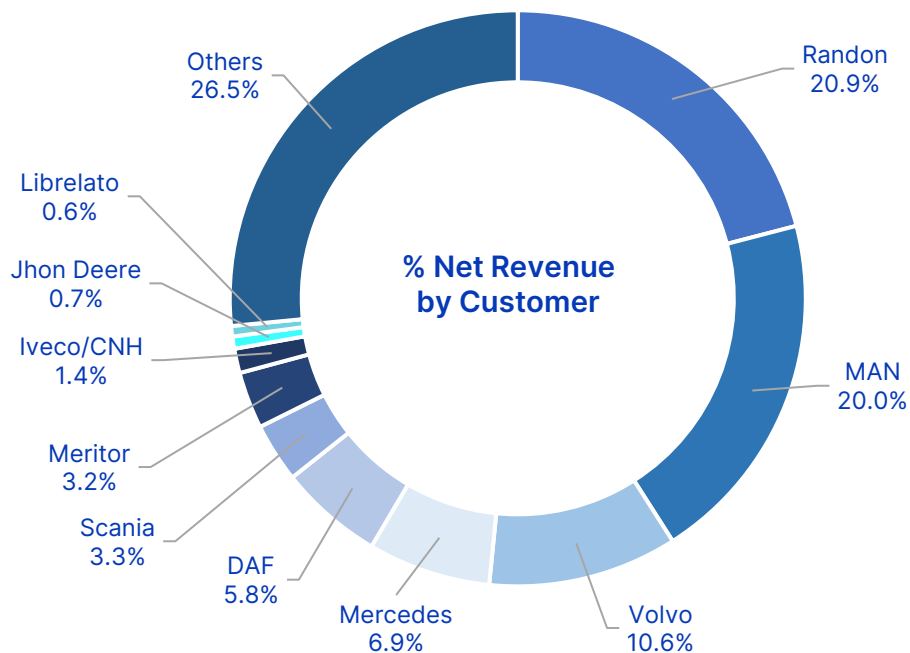
Sector Exposure
Agribusiness, industry, civil construction, mining, and mobility.

Customer Base
Main global OEMs (trucks and buses), trailer manufacturers, aftermarket, and farming product manufacturers.

- Strategy**
- > Expand international operations
 - > Increase volumes in the aftermarket
 - > Grow exposure to agribusiness
 - > Develop new product portfolios
 - > Maintain leadership in their markets of operation
 - > Be at the forefront of technology in the development of sustainable products



Distribution of Net Revenue	4Q23		4Q22		Δ% Units	2023		2022		Δ% Units
	Units	Revenue	Units	Revenue		Units	Revenue	Units	Revenue	
Brakes (units)	191,443	217,374	231,159	231,815	-17.2%	810,091	869,565	976,063	919,867	-17.0%
Coupling Systems (units)	31,261	149,598	32,637	168,548	-4.2%	129,096	575,071	136,305	618,437	-5.3%
Axles and Suspensions (units)	38,484	270,969	45,650	429,708	-15.7%	161,560	1,226,521	185,934	1,710,485	-13.1%
Foundry and Machining (Tons)	18,473	151,493	27,478	216,833	-32.8%	81,481	609,000	110,070	896,568	-26.0%



Main competitors

Brakes

Knorr (Germany)
Wabco (USA)
Captive Market – MB,
Scania and Silpa

Coupling Systems

Fontaine (Brazil/PR)
George Fischer
(Switzerland)
Fuwa (China)

Suspensions and Axles

KLL/SAF Holland (Brazil/SP)
Ibero (Brazil/SP)
Hendrickson (USA)
BPW (Germany)
Fuwa (China)
Captive Market – Facchini

Foundry and Machining

Durametal (Brazil/CE)
Schulz (Brazil/SC)
Frum (Brazil/MG)
Fundimisa (Brazil/RS)



Motion Control

Portfolio

Friction material, components for brake, suspension, steering and powertrain systems.

Coverage

10 industrial units (5 in Brazil and 5 abroad), 9 warehouses (1 in Brazil and 8 abroad), 4 sales offices abroad and 1 technological center.

Sector Exposure

Agribusiness, industry, civil construction and mobility

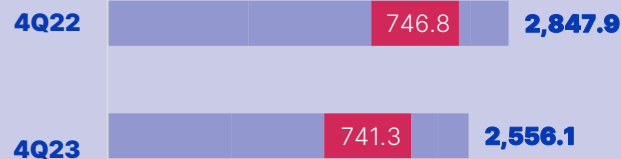
Customer Base

OEMs, distributors and auto parts retailers.

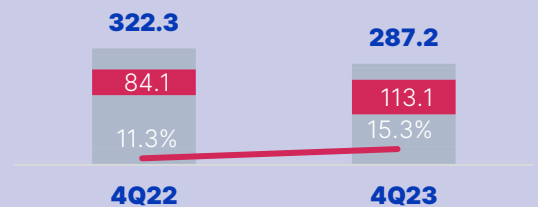
Strategy

- > Operate in new geographies
- > Expand production capacity
- > Remain as leader in their markets
- > Expand synergies between controlled companies
- > Explore the power of brands and product offerings
- > Diversify product portfolio
- > Be at the forefront of technology in the development of sustainable products

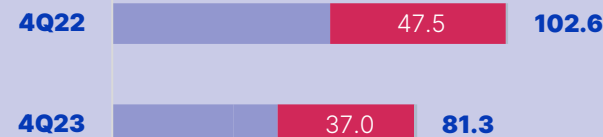
Consolidated Net Revenue (R\$ Million)



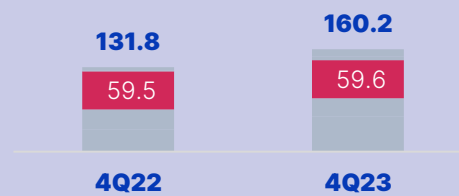
EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



International Market Revenue (US\$ Million)



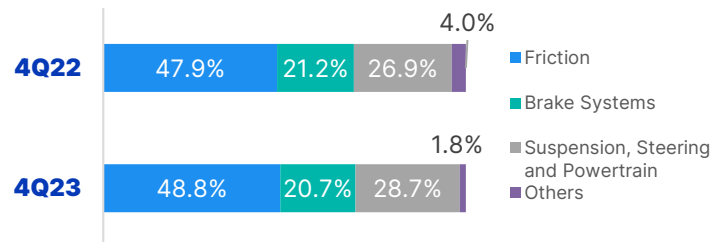
CAPEX (R\$ Million)



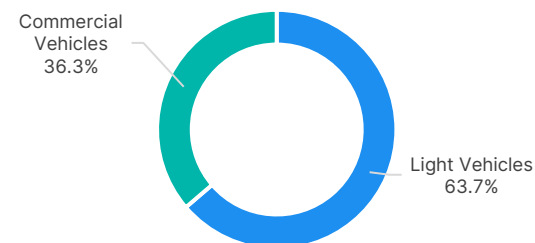
■ Motion Control

■ Other Verticals

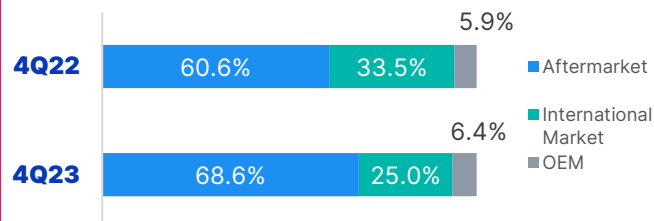
Net Revenue by Product (% o/CNR)



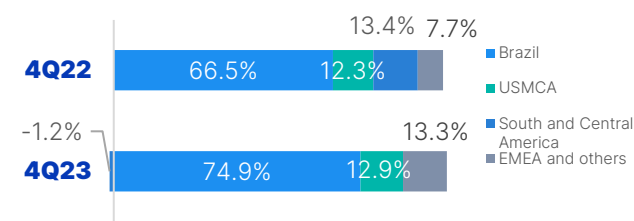
Net Revenue by Vehicle Type (% o/CNR)



Net Revenue by Segment (% o/CNR)



Net Revenue By Region (% o/CNR)





Motion Control

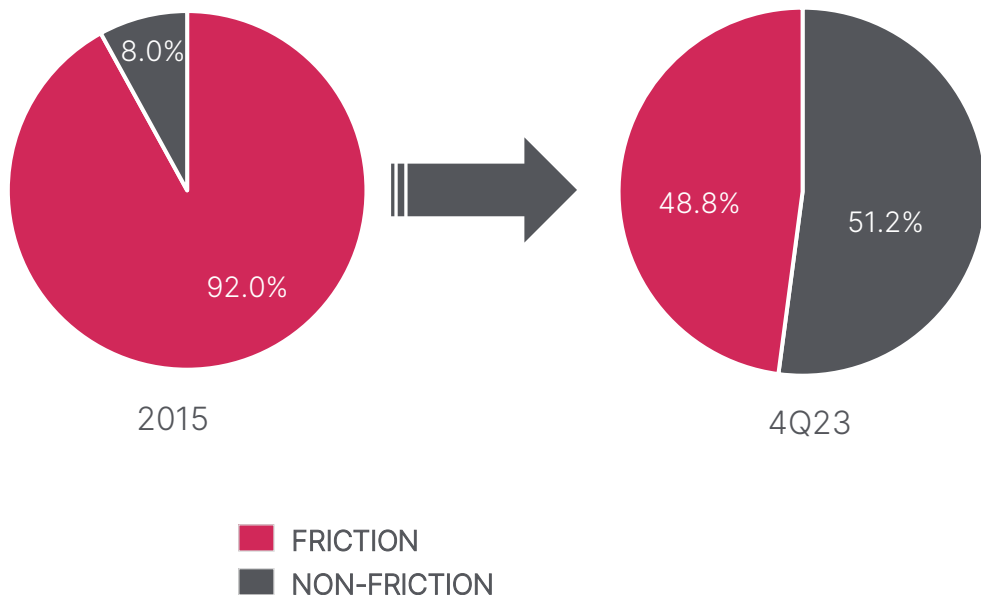
Volumes and Net Revenue

Distribution of Net Revenue	4Q23		4Q22		2023		2022				
	Units	Revenue	Units	Revenue	Δ%	Units	Revenue	Units	Revenue	Δ%	Units
Friction Materials (Thousand/un.)	26,986	361,932	25,231	357,927	7.0%	103,841	1,635,372	98,541	1,502,769	5.4%	
Comp. for the Braking Systems (Thousand/un.)	2,485	153,368	2,200	158,167	13.0%	9,525	676,001	8,655	591,585	10.1%	
Comp. Suspension, Steering and Powertrain Syst. (Thousand/un.)	4,653	212,981	4,032	201,223	15.4%	19,442	948,612	16,602	821,064	17.1%	
Others ¹	-	12,985	-	29,510	-	-	128,672	-	142,753	-	

¹ For the opening of the Others line, see attachment IV of the Frasle Mobility Release

Values in R\$ Thousands, except when indicated otherwise

Revenues Evolution



Main competitors

Friction Materials

Brakeparts - Brazil
Syl - Brazil
Cobreq - Brazil
Thermoid - Brazil
Duroline - Brazil

Braking Systems

Hipper Brakes – Brazil
MDS – Brazil
TRW – Germany
Zimmermann – Germany
Textar – Germany
Brembo – Italy
Raybestos – USA
Centric - USA

Suspension, Steering and Poweetrain

Cofap - Brazil
Monroe - Brazil
Kayaba - Brazil
Trw - Germany
Lemforder - Brazil
Viemar - Brazil
Dellarosa - Brazil
Ima - Brazil
Spicer - Brazil

R Financial and Digital Services

Portfolio

Coop-payment plans, credit, insurance, and investment in startups, leasing and software development.

Coverage

Bank, insurance brokerage, coop-payment plans administrator, venture capital, commercial vehicle rental services, technology and data analysis services, and open innovation unit.

Sector Exposure

Agribusiness, capital goods, logistics and civil construction, retail and technology.

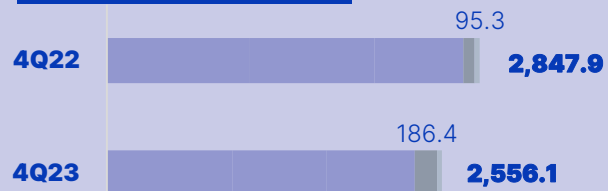
Customer Base

Suppliers, distributors, and customers of Randoncorp, agricultural machinery and equipment manufacturers, logistics ecosystem operators, large retailers, and information technology companies.

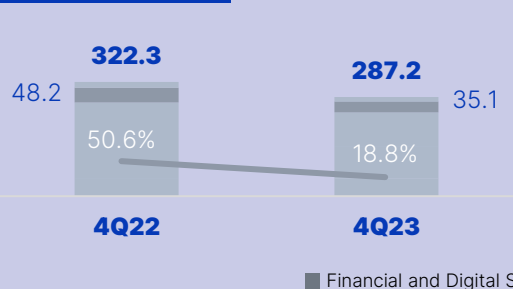
Strategy

- > Diversify product portfolio
- > Increase synergies between its units and with Randoncorp
- > Explore the power of brands and product offerings
- > Expand its presence into the logistics ecosystem

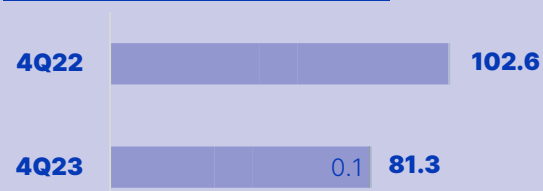
Consolidated Net Revenue (R\$ Million)



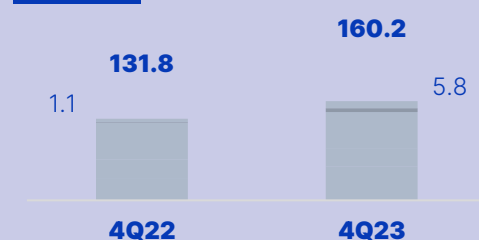
EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



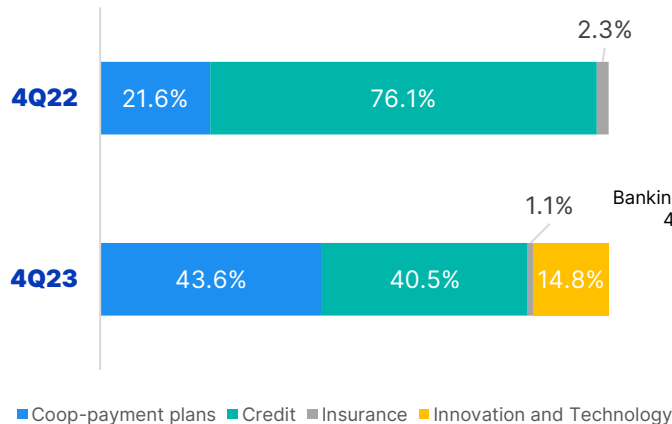
International Market Revenues (US\$ Million)



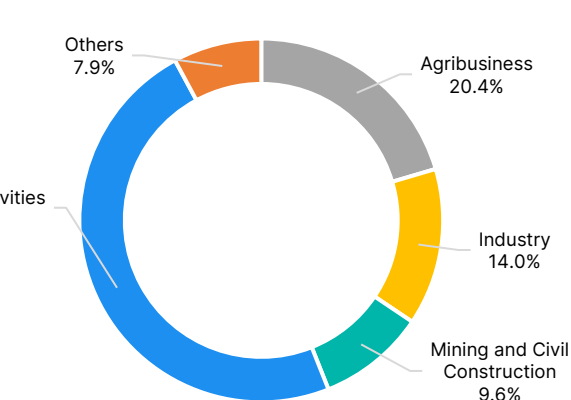
CAPEX (R\$ Million)



Net Revenue by Product (% o/CNR)



Net Revenue by Segment (% o/CNR)



Financial & Digital Services



R Advanced Technology and Headquarter

Portfolio

Headquarter, manufacturing and sale of robotic cells, industrial automation, development and approval of products for the mobility industry, production and processing of materials through nanotechnology

Coverage

1 advanced technology unit, 1 technological center, 1 sales office, 1 industrial unit and 1 corporate center.

Sector Exposure

Several sectors from different business activities and segments.

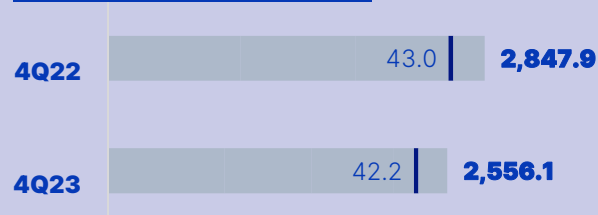
Customer base

Randoncorp controlled companies and diverse industries.

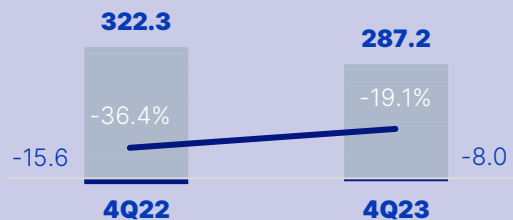
Strategy

- > Expand to new **geographies**
- > Increase **synergies** among controlled companies
- > Diversify **product portfolio**
- > Be at the **forefront of technology** in the development of sustainable products and processes
- > Develop **disruptive** products and solutions

Consolidated Net Revenue (R\$ Million)

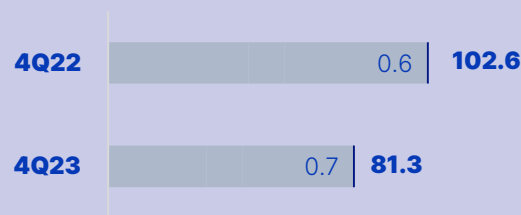


EBITDA | EBITDA Margin (R\$ Million) | % o/CNR

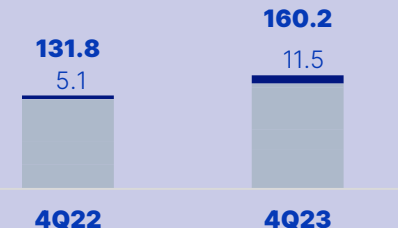


¹ In this graph Advanced Technology's EBITDA disregards the Headquarter's equity income effects, in order to better reflect its operating performance.

International Market Revenues (US\$ Million)

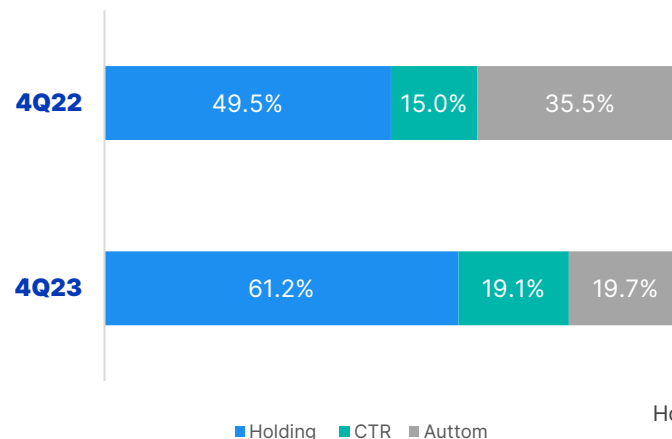


CAPEX (R\$ Million)

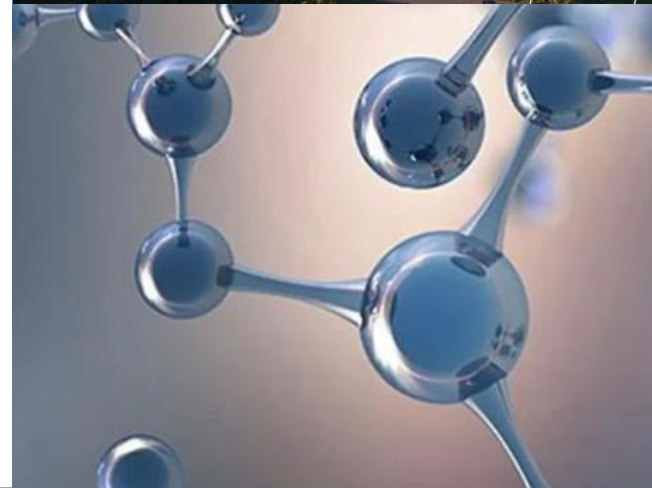
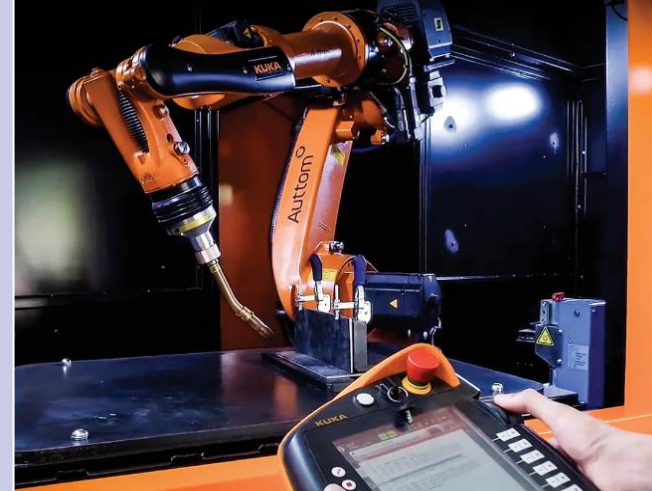
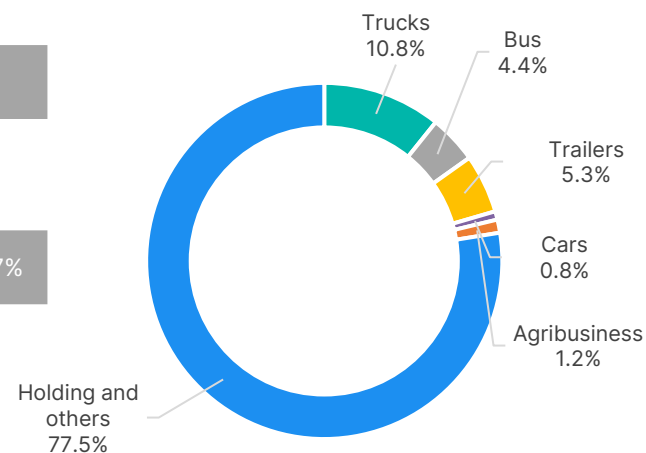


■ Advanced Technology and Headquarter ■ Other Verticals

Net Revenue by Business Unit (% o/CNR)



Net Revenue by Segment (% o/CNR)





SUPORT MATERIAL
4Q23

RANDONCORP

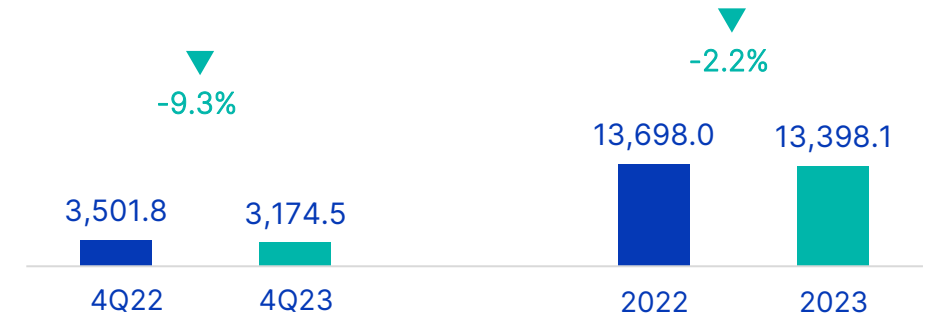
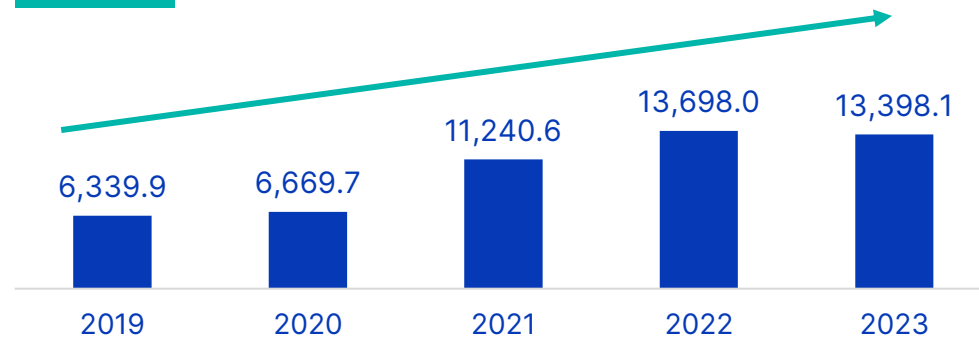
The numbers from 2020 do not consider the discontinued operation of Randon Veículos

Operating Results

RANDONCORP

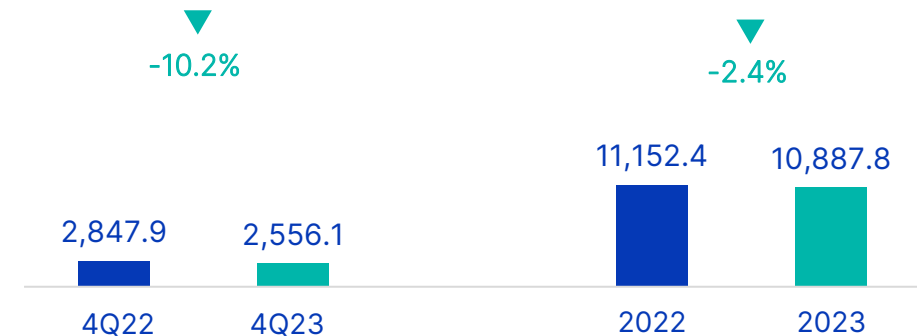
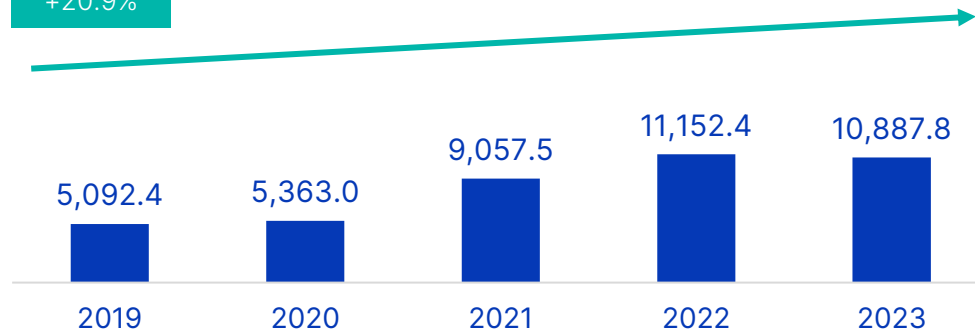
Consolidated Gross Revenue | R\$ Million

CAGR
+20.6%



Consolidated Net Revenue | R\$ Million

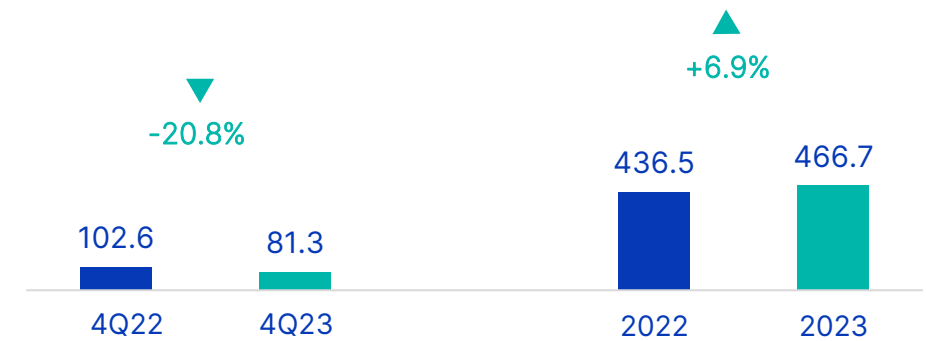
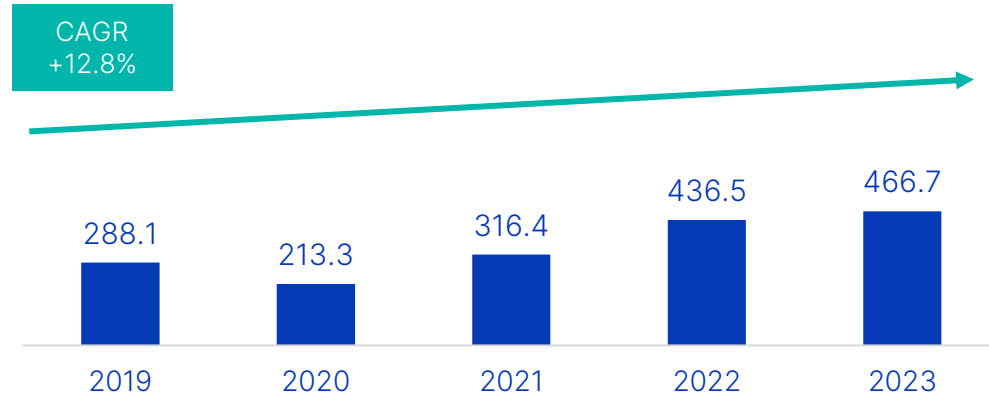
CAGR
+20.9%



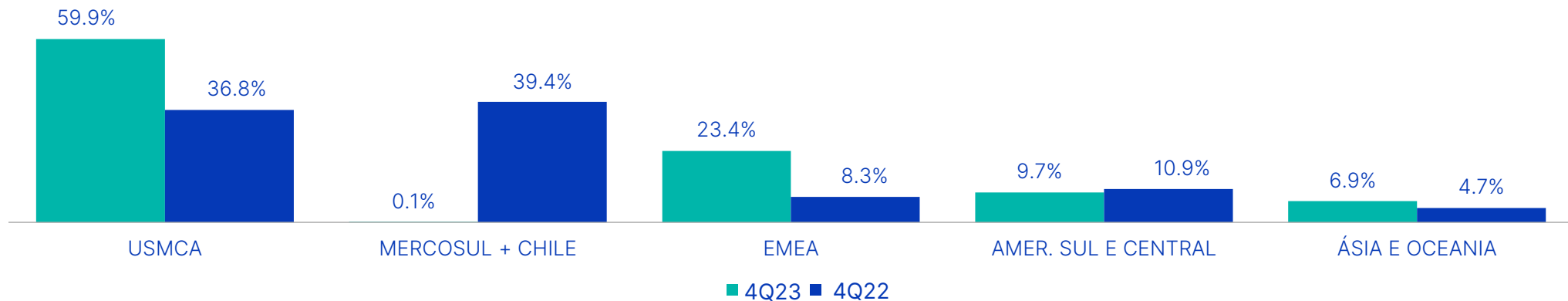
Operating Results

RANDONCORP

International Market Revenues | US\$ Million



International Market Revenues By Region | US\$ Million

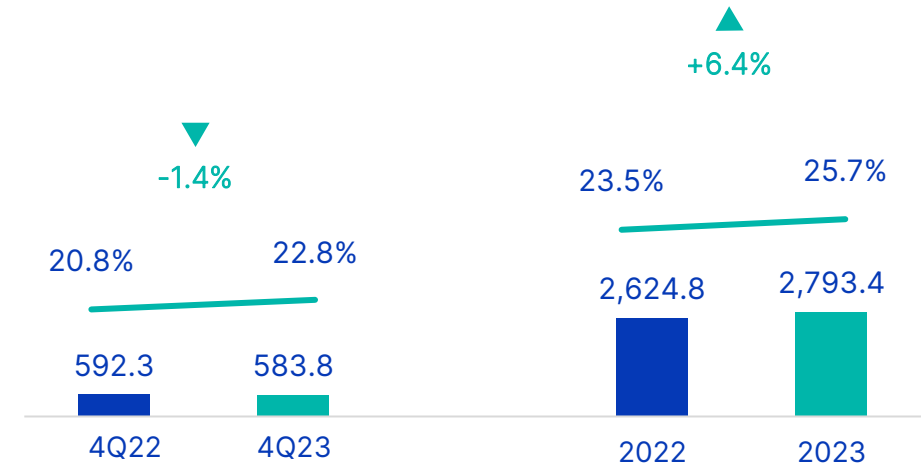
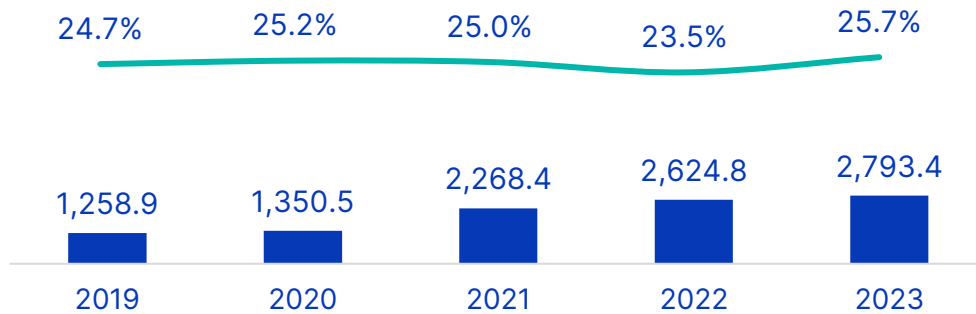


Operating Results

RANDONCORP

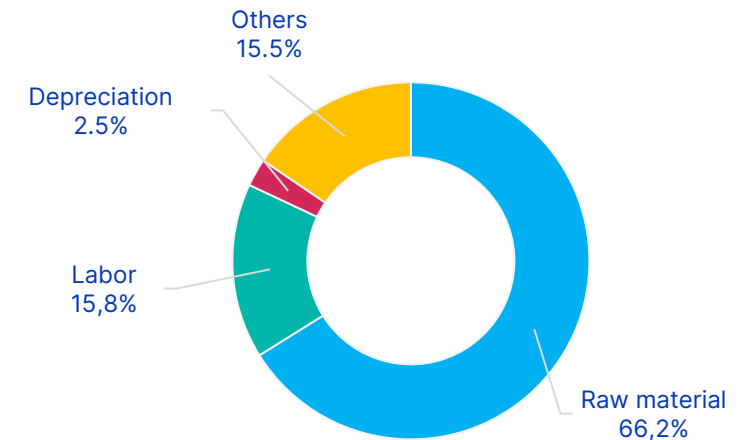
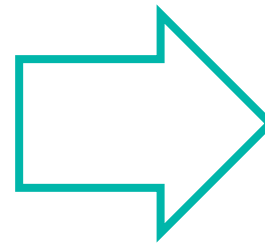
Gross Profit | Gross Margin | R\$ Million | %

CAGR
+22.0%



COGS 4Q23
R\$ 2.0 B
(77.2% o/CNR)

COGS DISTRIBUTION 4Q23¹



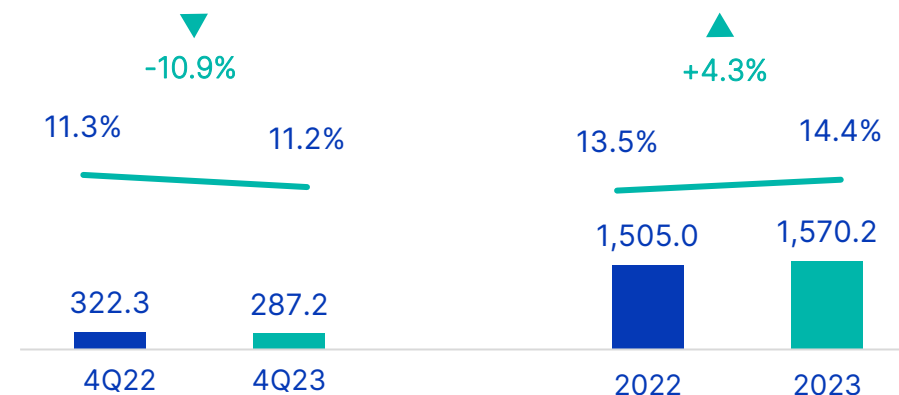
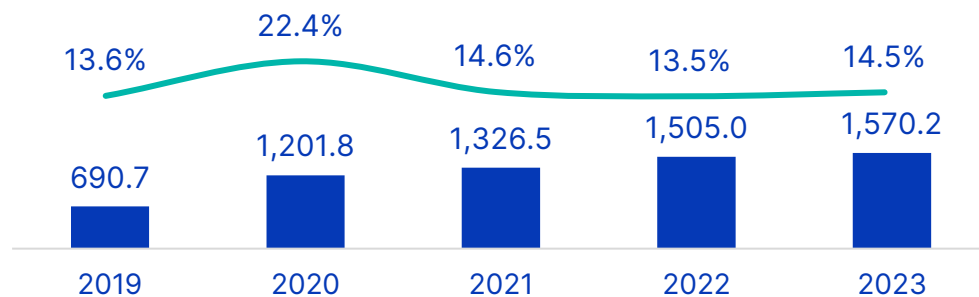
¹ Consolidated Information

Operating Results

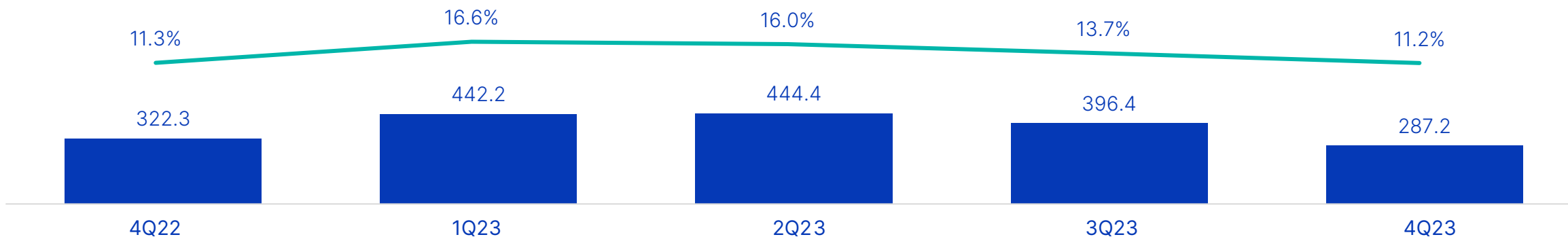
RANDONCORP

EBITDA | EBITDA Margin | R\$ Million | %

CAGR
+22.8%



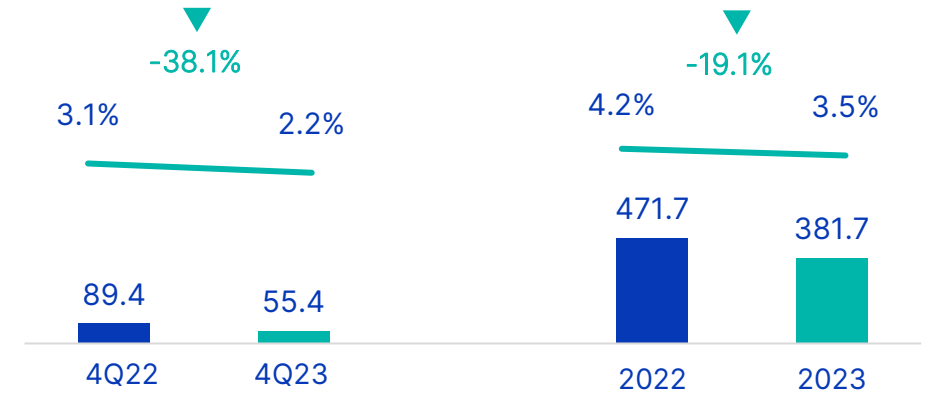
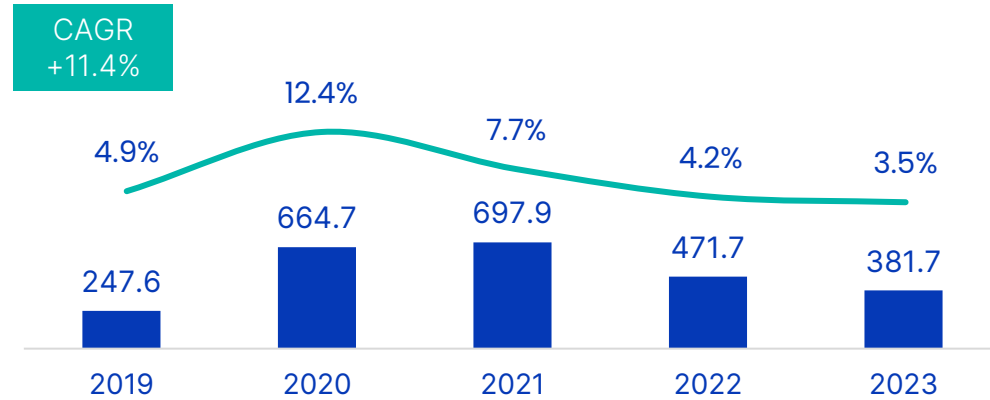
EBITDA | EBITDA Margin Quarterly | R\$ Million | %



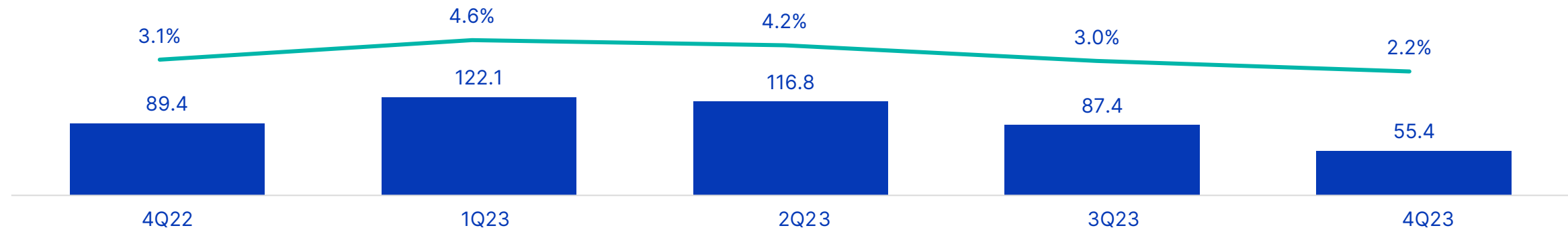
Financial Results

RANDONCORP

Net Profit | Net Margin | R\$ Million | %



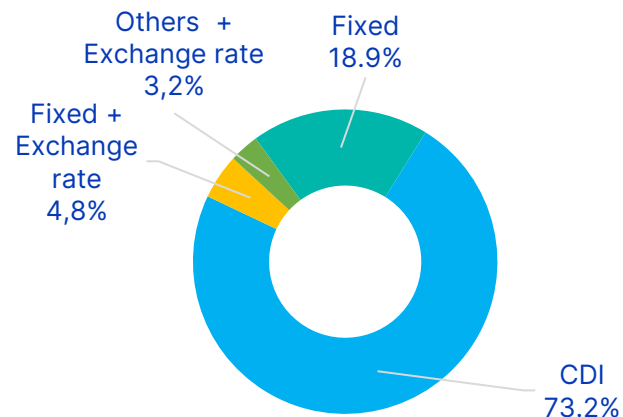
Net Profit | Net Margin Quarterly | R\$ Million | %



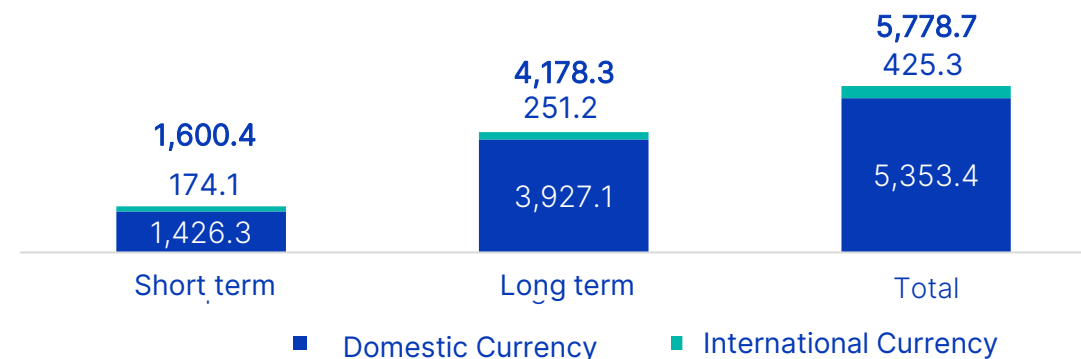
Indebtedness

RANDONCORP

Debt Indexes

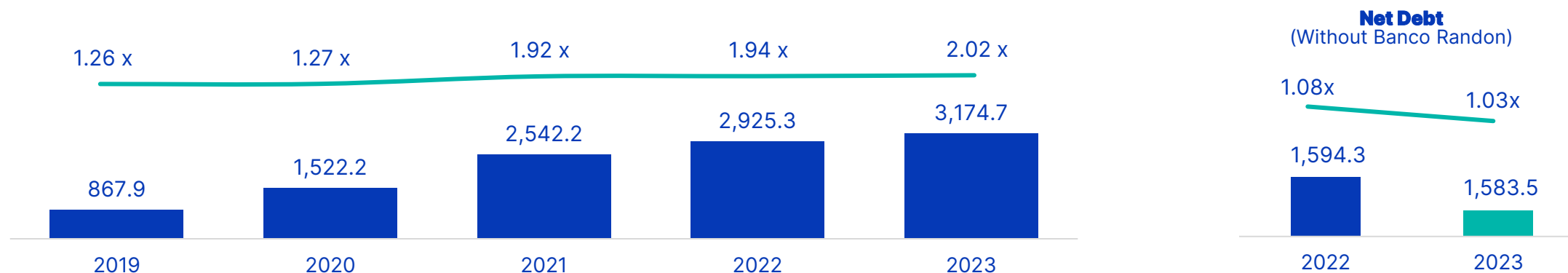


Origin Of Debt Short And Long Term¹ | R\$ Million



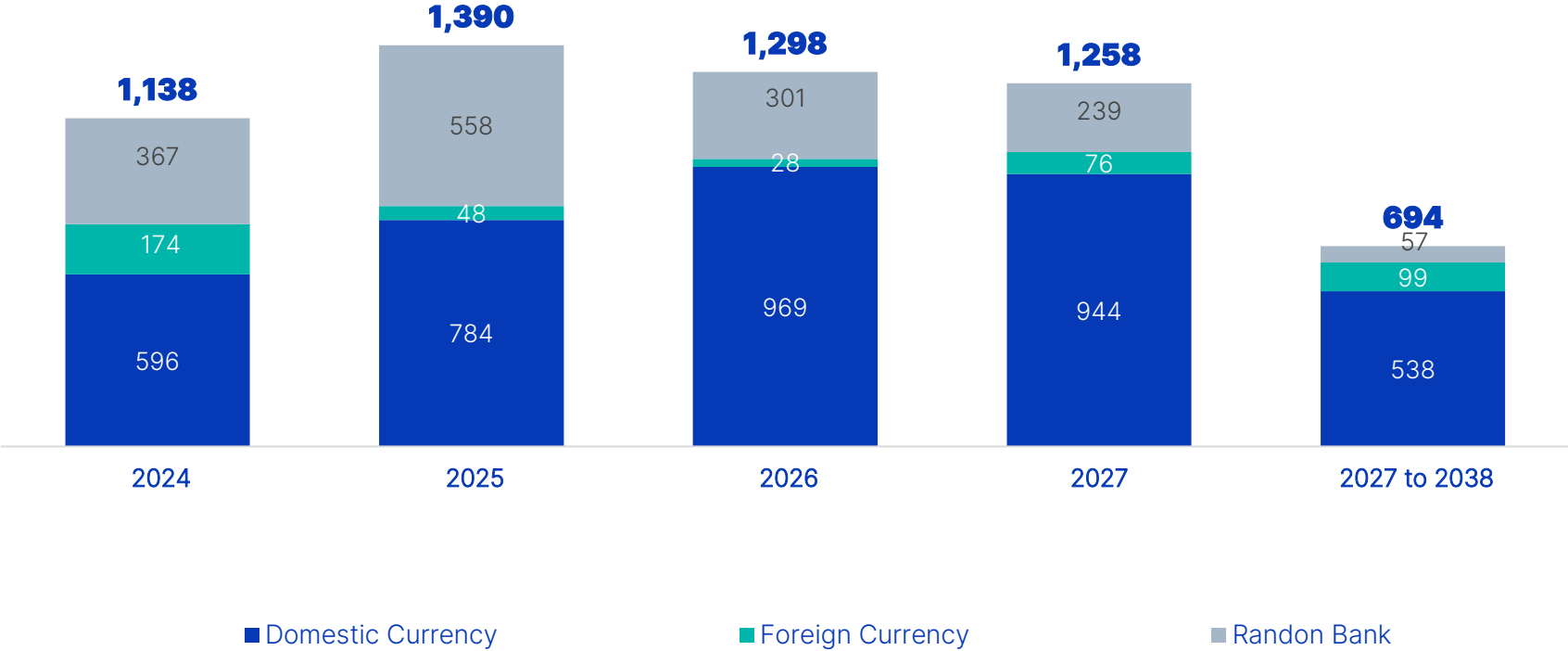
¹ Does not consider business combination values

Indebtedness | Net Debt | EBITDA | R\$ Million



Indebtedness

Schedule Of Debt Payment | R\$ Million



Quarterly Information

RANDONCORP

	4Q22	2022	1Q23	2Q23	3Q23	4Q23	2023
Net Revenue	3,133.4	12,407.7	2,985.1	3,084.9	3,199.8	2,816.8	12,086.7
% OEM (Trailers)	38.3%	37.1%	37.6%	36.4%	39.0%	37.5%	37.6%
% Auto Parts	33.4%	33.4%	27.7%	26.5%	26.5%	28.0%	27.1%
% Motion Control	23.8%	24.6%	28.1%	29.8%	27.8%	26.3%	28.0%
% Financial and Digital Services	3.0%	3.6%	5.3%	5.8%	5.7%	6.6%	5.8%
% Advanced Technology and HQ	1.4%	1.3%	1.3%	1.6%	1.0%	1.5%	1.4%
Consolidated Net Revenue	2,847.9	11,152.4	2,658.2	2,776.9	2,896.7	2,556.1	10,887.8
Consolidated Gross Profit	592.3	2,624.8	732.3	780.0	697.3	583.8	2,793.4
% Gross Margin	20.8%	23.5%	27.5%	28.1%	24.1%	22.8%	25.7%
EBITDA	322.3	1,505.0	442.2	444.4	396.4	287.2	1,570.2
% EBITDA Margin	11.3%	13.5%	16.6%	16.0%	13.7%	11.2%	14.4%
Net Income	89.4	471.7	122.1	116.8	87.4	55.4	381.7
% Net Margin	3.1%	4.2%	4.6%	4.2%	3.0%	2.2%	3.5%

RANDONCORP



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