Earnings Release 4Q24

RANDONCORP

Building Tomorrow



> CAPITAL MARKET Data from December 31, 2024



RAPT3 – R\$ 8.22 RAPT4 – R\$ 9.90 MARKET CAP – R\$ 3.1 billion FREE FLOAT – 60.1%

> EARNINGS VIDEO CONFERENCE



March 20, 2025, Thursday 11am Brazil | 10am NY | 2pm London Broadcast in English and Portuguese Brazilian sign language interpretation <u>**Click here**</u> to access the event.

> INVESTOR RELATIONS



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IBRAB3 IGCB3 IGCTB3 ITAGB3 INDXB3 SMLLB3 IAGRO-FFSB3

Caxias do Sul, March 19, 2025. Randoncorp (Randon S/A Implementos e Participações) | B3: RAPT3 and RAPT4), discloses its financial results for the fourth quarter of 2024 (4Q24) and 2024 (2024). The consolidated financial statements were prepared in accordance with accounting practices adopted in Brazil and with international accounting standards (IFRS) issued by the International Accounting Standards Board (IASB).

Highlights 4Q24		R Guidance 2024
Consolidated Net Revenue R\$ 3.3 B	Increase of 27.5% compared to 4Q23, especially because of the increase in sales to the international market and the continued strong demand from OEMs and the aftermarket.	Consolidated Net Revenue (R\$ B) 11.5 0 12.5 11.9 2024
EBITDA and EBITDA Margin Adjusted ¹ R\$ 423.9 M 13.0% ¹ R\$ 419.8 M 12.9%	Rise of 177 bps in the EBITDA margin compared to 4Q23, due to a higher proportion of more profitable businesses, resulting from our diversification strategy.	Revenues from International Market (US\$ M) 420 480 437.8 2024
Net Profit Net Margin R\$ 117.8 M 3.6%	Growth of 145 basis points in the quarter's net margin compared to the same period in 2023, driven by the improvement in operating results and the reduction in the effective tax rate in 4Q24.	EBITDA Margin ¹ (%) 14 16 14.0 2024
ROIC (Return on Invested Capital)	Reduction of 328 bps compared to 2023, mainly caused by the effect of one-offs in the last twelve months and the increase in invested capital.	Investments ² (R\$ M) 430 490 460.4 2024
Click here to download the charts in	this report.	 Guidance Range 2024 ¹ Adjusted for one-offs. ² Range considers only organic investments.

Forward-looking statements and information are not assurance of performance. They involve risks, uncertainties and assumptions, since they refer to future events, depending, therefore, on circumstances that may or may not occur. Future results and the creation of shareholder value may differ significantly from those expressed or suggested by the statements related to the future. Many of the factors that will determine these results and values are beyond our ability to control or predict.

Main Figures

Economic Highlights	4Q24	4Q23	۵%	3Q24	۵%	2024	2023	۵%
Consolidated Gross Revenue	3,934,799	3,174,457	24.0%	3,847,658	2.3%	14,595,233	13,398,120	8.9%
Consolidated Net Revenue	3,258,811	2,556,127	27.5%	3,134,566	4.0%	11,915,740	10,887,843	9.4%
International Market Revenues US\$1	129,675	81,291	59.5%	104,072	24.6%	437,788	466,691	-6.2%
Consolidated Gross Profit	859,396	583,789	47.2%	823,930	4.3%	3,184,151	2,793,355	14.0%
Gross Margin (%)	26.4%	22.8%	353 bps	26.3%	9 bps	26.7%	25.7%	107 bps
Consolidated EBITDA	423,907	287,242	47.6%	470,871	-10.0%	1,622,549	1,570,220	3.3%
EBITDA Margin (%)	13.0%	11.2%	177 bps	15.0%	-201 bps	13.6%	14.4%	-80 bps
Adjusted EBITDA	418,772	281,120	49.0%	475,075	-11.9%	1,671,897	1,576,728	6.0%
Adjusted EBITDA Margin (%)	12.9%	11.0%	185 bps	15.2%	-231 bps	14.0%	14.5%	-45 bps
Net Profit	117,786	55,368	112.7%	121,904	-3.4%	408,501	381,687	7.0%
Net Margin (%)	3.6%	2.2%	145 bps	3.9%	-27 bps	3.4%	3.5%	-8 bps
Earnings per share R\$	0.36	0.17	112.7%	0.37	-3.4%	1.24	1.16	7.0%

Financial Highlights								
Equity	3,229,923	2,777,776	16.3%	3,079,521	4.9%	3,229,923	2,777,776	16.3%
Investments ²	777,780	414,559	87.6%	494,081	57.4%	1,576,777	948,221	66.3%
Net Debt	4,681,510	3,174,679	47.5%	4,142,641	13.0%	4,681,510	3,174,679	47.5%
Net Debt (Without Randon Bank)	2,598,217	1,584,986	63.9%	2,266,869	14.6%	2,598,217	1,584,986	63.9%
Net Leverage	2.89 x	2.02 x	42.7%	2.79 x	3.5%	2.89 x	2.02 x	42.7%
Net Leverage (Without Randon Bank)	1.63 x	1.03 x	58.4%	1.55 x	5.1%	1.63 x	1.03 x	58.4%
ROE (last 12 months)	14.7%	13.9%	79 bps	12.5%	225 bps	14.7%	13.9%	79 bps
ROIC (last 12 months)	10.9%	14.1%	-328 bps	9.5%	141 bps	10.9%	14.1%	-328 bps

¹ Exports + Revenues from International Markets (both consolidated)

² Capex + Non-Organics + Paid-in Capital

Values in R\$ Thousands, except when indicated otherwise

Business Overview

At the beginning of 2024, we had a clear understanding of the plans and goals we would execute throughout the year, especially the expansion plan, based on three pillars: internationalization, aftermarket, and innovation. We made acquisition moves such as those of Kuo Refacciones, EBS, and Delta, and continued investing in the expansion of our auto parts factories in Mogi Guaçu and in the automation of other manufacturing facilities that make up Randoncorp.

Continuing this growth strategy, in early 2025, during the preparation of this report, we announced the purchase of AXN Heavy Duty, a manufacturer of axles and suspensions for the North American trailer market, strengthening our revenues in strong currency and diversifying our geographies.

While building a stronger and increasingly resilient Randoncorp for the future, we faced several challenges in 2024, such as the shutdown for the update of our ERP system and its effects on product availability, the floods in Rio Grande do Sul, the closure of the Fanacif manufacturing facility, and the slowdown in agribusiness demand, especially in the trailer segment. Even so, we managed to deliver the projected numbers for the year, disclosed in our Guidance, mainly supported by the high demand in the aftermarket and the recovery of sales to OEMs, after a complex period, due to the change in truck engines in 2023.

In 4Q24, we achieved a new revenue record, with the highlight being the increase in sales to the international market, with the resumption of trailer deliveries in the USA and the addition of EBS numbers as of November. During this period, we also participated in Fenatran, a very important trade show, where we secured new orders and reinforced our position as a global developer of disruptive technologies for sustainable mobility, presenting the market with various innovative solutions, such as AT4T – Autonomous Technology for Transportation, which we will discuss further in the ESG chapter.

All the moves we made throughout the year required significant investments but were fundamental for the sustainability of our business. Our focus now is on integrating the new companies and seeking to capture synergies. With this, we will increase our profitability and reduce our leverage within the next cycle.

And not least, is our commitment to sustainability, which became even more relevant after the floods we faced in Rio Grande do Sul. During 4Q24, we continued working on the reconstruction of the state, allocating resources to those affected and enabling the construction of bridges with partners. During the period, several important initiatives were also carried out in our environmental and climate agenda, such as the opening of a sustainable boiler, which uses biomass instead of natural gas, reducing our greenhouse gas emissions by 20%.

Thus, guided by one of our principles, "profit with sustainability," we concluded a cycle that was transformational for the Company, positioning us increasingly as one of the largest global players in the automotive sector.

Enjoy reading it!

Market Overview

		4Q24	4Q23	۵%	3Q24	۵%	2024	2023	Δ%
Production	Trucks ¹	38,641	28,770	34.3%	38,220	1.1%	141,252	100,535	40.5%
	Trailers ³	22,281	26,091	-14.6%	23,578	-5.5%	91,986	96,082	-4.3%
Brazil Sales	Trucks ¹	33,835	29,021	16.6%	34,331	-1.4%	124,933	108,024	15.7%
	Trailers ²	21,170	24,497	-13.6%	22,723	-6.8%	88,549	90,284	-1.9%
Exports	Trucks ¹	6,174	4,479	37.8%	4,676	32.0%	17,890	16,946	5.6%
	Trailers ³	1,111	1,594	-30.3%	855	29.9%	3,437	5,798	-40.7%
¹ Anfavea								Volum	es in units

Aniavea

² Anfir

³ Anfir + Aliceweb

Trucks: This segment maintained its growth pace in the guarter, consolidating market recovery, driven by the industrial sector. For the coming months, the main associations indicate sustained demand, even in a context of macroeconomic uncertainties.

Trailers: Trailer deliveries declined in quarterly comparisons, mainly reflecting the slowdown in agribusiness demand. On the other hand, segments focused on the transportation of industrialized goods and fuels remained strong. Exports, in turn, showed significant growth compared to 3Q24, especially due to sales to Chile, Angola, and Argentina.

Aftermarket: According to Sindipeças (Brazilian National Association of Automotive Parts Manufacturers), the fleet of commercial vehicles, light vehicles, and motorcycles expanded by 2.8% in 2024 compared to 2023, which generates a greater need for maintenance and boosts sales of auto parts for the aftermarket.

MACROECONOMIC SCENARIO

Uncertainties arising from the new tariff policy of the United States

Expectation of an increase in the Brazilian interest rate, but a reduction in other countries where the Company operates

Decline in global inflation and slower economic growth in some geographies

Forecast for the 2024/2025 grain harvest, indicating a historic record in Brazil.



Outlook

> EXCHANGE RATE¹



> SELIC RATE¹



> CROP²



¹ BCB Report March, 14, 2025 (end of period). ² 6th Crop Survey 24/25 Conab.

Consolidated Net Revenue

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	4Q24	4Q23	Δ%	3Q24	Δ%	2024	2023	Δ%
Net Revenue	3,258,811	2,556,127	27.5%	3,134,566	4.0%	11,915,740	10,887,843	9.4%
Domestic Market	2,501,284	2,149,350	16.4%	2,557,418	-2.2%	9,540,186	8,551,682	11.6%
International Market ¹	757,527	406,777	86.2%	577,148	31.3%	2,375,555	2,336,161	1.7%
¹ Exports + Revenues from Ir	ternational Market	s (Both Consol	idated)			,	Values in R\$ Th	ousands

The highlights of the fourth quarter of 2024 were:

> New record for the Company's quarterly net revenue, an increase of 27.5% compared to 4Q23, driven by the high volume of parts sold to the automotive sector, which represented more than 60% of the quarter's sales.

> Addition of R\$ 47.9 million related to new businesses, such as the EBS company (beginning in November 2024) and Castertech Mogi Guaçu, which started production in 3Q24.

> Growth in the international market, due to higher delivery of Hercules products and the recovery of exports to South American and African countries.

> Expansion of revenues for the industrial sector, which remains strong, due to high demand in the fuel and consumer goods transportation segments.

> Advancement in the aftermarket, with a higher volume of suspension, steering, and powertrain systems sold, due to the normalization of the logistics chain throughout 4Q24.



Net Revenue by Sector 4Q24







Values in R\$ Millions

Revenues from International Markets

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Exports	4Q24	4Q23	Δ%	3Q24	۵%	2024	2023	۵%
Auto Parts	10,932	11,409	-4.2%	11,354	-3.7%	38,510	45,651	-15.6%
Motion Control	38,516	26,656	44.5%	31,129	23.7%	124,954	108,484	15.2%
OEM	20,597	27,750	-25.8%	12,197	68.9%	57,401	108,005	-46.9%
Financial and Digital Services	81	65	23.7%	102	-20.9%	345	654	-47.2%
Advanced Technology and HQ	709	671	5.7%	1,150	-38.3%	5,572	2,560	117.7%
Subtotal	70,834	66,550	6.4%	55,931	26.6%	226,782	265,354	-14.5%
(-) Intercompany Sales	-29,499	-16,067	83.6%	-20,429	44.4%	-84,305	-70,700	19.2%
Consolidated Exports	41,335	50,483	-18.1%	35,502	16.4%	142,477	194,654	-26.8%
Revenues from International Units	4Q24	4Q23	∆%	3Q24	Δ%	2024	2023	Δ%
Auto Parts	6,715	560	1098.9%	452	1385.7%	9,058	2,312	291.7%
Motion Control	68,908	29,309	135.1%	62,663	10.0%	259,851	211,949	22.6%
OEM	19,615	6,441	204.5%	10,071	94.8%	48,425	76,934	-37.1%
Subtotal	95,238	36,311	162.3%	73,186	30.1%	317,335	291,195	9.0%
(-) Intercompany Sales	-6,898	-5,503	25.3%	-4,616	49.4%	-22,024	-19,158	15.0%
	00 240	30,807	186.7%	68,570	28.8%	295,311	272,037	8.6%
Consolidated International Revenues	88,340	30,807	100.7 /0					
Consolidated International Revenues International Market	129,675	81,291		104,072	24.6%	437,788	466,691	-6.2%

4Q24 presented growth in sales to the international market, both organic and through the addition of new businesses. However, its comparison was affected by the negative effects of currency depreciation and hyperinflation in operations located in Argentina in 4Q23. We highlight the following points about 4Q24:

- > **USMCA:** Start of deliveries of Hercules container bases and higher demand for friction materials and brake systems in the USA, in the quarterly comparison.
- Mercosur+Chile: Expansion of sales to Argentina in all industrial verticals, due to the improvement in the economic environment and the country's trade opening, with a reduction in import taxes and greater availability of foreign currency.
- > **EMEA:** Growth in Africa, especially in trailer exports to Angola, and addition of revenues from EBS, an auto parts company located in the United Kingdom.
- > Asia and Oceania: recovery of friction material sales in China and good delivery pace in India, linked to the achievement of new businesses in recent years.

INTERNATIONAL MARKET BY REGION



% OF INTERNATIONAL MARKETS REVENUES



Cost of Goods Sold (COGS)

	4Q24	4Q23	۵%	3Q24	Δ%	2024	2023	۵%
	4024	4023	Δ / ο	3624	Δ / ο	2024	2023	Δ /0
Net Revenue	3,258,811	2,556,127	27.5%	3,134,566	4.0%	11,915,740	10,887,843	9.4%
COGS	-2,399,415	-1,972,339	21.7%	-2,310,637	3.8%	-8,731,589	-8,094,488	7.9%
Gross Profit	859,396	583,789	47.2%	823,930	4.3%	3,184,151	2,793,355	14.0%
Gross Margin	26.4%	22.8%	353 bps	26.3%	9 bps	26.7%	25.7%	107 bps
							Values in R	\$ Thousands

Regarding COGS, we list below the main highlights of 4Q24:

4Q24 COGS BREAKDOWN

> Growth in gross margin, supported by the stability in the Company's input prices, especially metallic items, which are our main raw material.

> Gradual reduction of the impacts caused by high maritime freight costs linked to imports.

> Quarterly comparison affected by the positive effect of currency depreciation on the COGS of units located in Argentina in 4Q23, totaling R\$ 64.9 million in that period, and which can be verified in a spreadsheet by <u>clicking here</u>.



4Q23 COGS BREAKDOWN

Sales, General and Administrative Expenses

	4Q24	%	4Q23	%	۵%	3Q24	%	Δ%	2024	%	2023	%	۵%
Selling Expenses	-290,879	-8.9%	-192,259	-7.5%	51.3%	-246,449	-7.9%	18.0%	-954,055	-8.0%	-757,506	-7.0%	25.9%
Administrative Expenses	-240,761	-7.4%	-184,886	-7.2%	30.2%	-193,449	-6.2%	24.5%	-797,611	-6.7%	-663,445	-6.1%	20.2%
Other Expenses/ Income	-13,990	-0.4%	31	0.0%	-45859.7%	-2,459	-0.1%	468.9%	-161,944	-1.4%	-85,766	-0.8%	88.8%
Other Operating Expenses	-56,439	-1.7%	-63,523	-2.5%	-11.2%	-48,795	-1.6%	15.7%	-285,809	-2.4%	-219,087	-2.0%	30.5%
Other Operating Income	42,450	1.3%	63,553	2.5%	-33.2%	46,336	1.5%	-8.4%	123,865	1.0%	133,321	1.2%	-7.1%
Equity Income	10,039	0.3%	-2,009	-0.1%	-599.7%	7,163	0.2%	40.1%	9,487	0.1%	-2,070	0.0%	-558.3%
Total Operating Exp/ Income	-535,590	-16.4%	-379,123	-14.8%	41.3%	-435,193	-13.9%	23.1%	-1,904,123		-1,508,787		26.2%

Values in R\$ Thousand and % over Net Revenue

The quarterly variations of these indicators are mainly attributed to:

> Sales Expenses:

- Impacts of the increase in freight prices in the domestic market, combined with a higher level of activity during the period.
- > Administrative Expenses:
- Expenses related to the M&As of Dacomsa (Kuo Refacciones), EBS, and Delta, which totaled approximately R\$ 12 million in 4Q24.
- > Other Operating Income:
- Benefits related to the Mover program (Federal Government Green Mobility and Innovation Program), totaling R\$ 17.7 million in 4Q24.
- Income one-offs related to the reversals of impairments made at Frasle Mobility (R\$ 2.4 million), and the update of the business combination of Castertech (R\$ 1.8 million).
- > Other Operating Expenses:
- One-off expense related to the update of the business combination regarding the acquisition of Nakata (R\$ 2.0 million).
- Reversal of part of the restructuring provision for Fanacif (R\$ 3.0 million).
- > Equity Income:

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• Amount related to the Addiante joint venture, which continues to expand its operation.

Operating Expenses Consolidated - R\$ Million and %o/ CNR



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Consolidated EBITDA

	4Q24	4Q23	۵%	3Q24	۵%	2024	2023	۵%
Net Profit	117,786	55,368	112.7%	121,904	-3.4%	408,501	381,687	7.0%
Discontinued Operation	-162	79	-306.3%	56	-387.7%	14	264	-94.9%
Interest of non-controlling shareholders	-81,757	-68,352	19.6%	-74,080	10.4%	-283,194	-281,802	0.5%
Income Tax and Social Contribution	-5,861	-43,833	-86.6%	-91,339	-93.6%	-319,667	-278,015	15.0%
Financial Income	-118,240	-37,191	217.9%	-101,470	16.5%	-268,680	-343,328	-21.7%
EBIT	323,806	204,666	58.2%	388,736	-16.7%	1,280,028	1,284,568	-0.4%
Depreciation and Amortization	100,101	82,577	21.2%	82,134	21.9%	342,520	285,652	19.9%
Consolidated EBITDA	423,907	287,242	47.6%	470,871	-10.0%	1,622,549	1,570,220	3.3%
EBITDA Margin (%)	13.0%	11.2%	177 bps	15.0%	-201 bps	13.6%	14.4%	-80 bps
One-Offs	-5,134	-6,122	-16.1%	4,204	-222.1%	49,348	6,508	658.3%
Consolidated Adjusted EBITDA ¹	418,772	281,120	49.0%	475,075	-11.9%	1,671,897	1,576,728	6.0%
Adjusted EBITDA Margin (%)	12.9%	11.0%	185 bps	15.2%	-231 bps	14.0%	14.5%	-45 bps
¹ Breakdown of EBITDA by vertical in the Performance by Business Vertical chapter Valu								Thousands

EBITDA/ EBITDA Margin Consolidated - R\$ Million and %o/ CNR



The most relevant aspects of the EBITDA for the fourth quarter of 2024 are listed below:

- > Growth of the indicator driven by both international expansion and the increase in aftermarket sales, each with a higher level of profitability.
- > Advancement in gross margin, due to the stability of the Company's main input prices.
- > Reduction of inflationary and exchange rate impacts related to operations located in Argentina.
- > Contribution of the positive result of equity income from Addiante.
- > One-offs mentioned in the previous chapter, which together totaled revenue of R\$ 5.1 million in 4Q24. See explanatory notes No. 5, 14, and 15 for more information.
- > Increase in sales expenses, arising from the Company's higher level of activity and the rise in freight prices in the domestic market.
- > Pressure on the margins of the OEM vertical, driven by the mix of products sold in the domestic market and by the restructuring expenses of this unit.

Financial Result

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	4Q24	4Q23	۵%	3Q24	Δ%	2024	2023	۵%
Financial Revenues	244,890	182,152	34.4%	162,238	50.9%	894,141	719,514	24.3%
Financial Expenses	-392,733	-295,512	32.9%	-260,338	50.9%	-1,313,937	-1,190,237	10.4%
Monetary Adjustment (IAS 29)	29,603	76,169	-61.1%	-3,371	-978.2%	151,116	127,394	18.6%
Net Financial Income	-118,240	-37,191	217.9%	-101,470	16.5%	-268,680	-343,328	-21.7%
						V	alues in R\$ T	housand

Regarding this indicator, we highlight:

- > Reduction of the effects of monetary adjustment on operations located in Argentina (IAS 29), as a result of lower inflation in the period.
- > Increase in interest paid on financing, especially due to the rise in bank debt and the Selic rate.
- > Reduction in cash availability caused by a greater need for working capital, resulting in lower returns on financial investments.

For the breakdown of the financial result, see explanatory note 32 in the Annual Financial Statements (DFP).



¹ The Others group mainly refers to adjustments to present value (APV), Tax on financial operations (IOF) and monetary corrections of court deposits.



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Net Income

	4Q24	4Q23	۵%	3Q24	۵%	2024	2023	۵%
EBIT	323,806	204,666	58.2%	388,736	-16.7%	1,280,028	1,284,568	-0.4%
Financial Income	-118,240	-37,191	217.9%	-101,470	16.5%	-268,680	-343,328	-21.7%
Earnings Before Taxes	205,566	167,474	22.7%	287,266	-28.4%	1,011,348	941,240	7.4%
Income Tax and Social Contribution	-5,861	-43,833	-86.6%	-91,339	-93.6%	-319,667	-278,015	15.0%
Discontinued Operation	-162	79	-306.3%	56	-387.7%	14	264	-94.9%
Interest of non-controlling shareholders	-81,757	-68,352	19.6%	-74,080	10.4%	-283,194	-281,802	0.5%
Net Profit	117,786	55,368	112.7%	121,904	-3.4%	408,501	381,687	7.0%
Net Margin (%)	3.6%	2.2%	145 bps	3.9%	-27 bps	3.4%	3.5%	-8 bps
ROE (last 12 months)	14.7%	13.9%	79 bps	12.5%	225 bps	14.7%	13.9%	79 bps
							Values in R\$	Thousands

In 4Q24, the Company recorded growth in net profit and net margin compared to the same period in 2023.

This variation is mainly explained by the following factors:

> Higher operating result.

> Resumption of the constitution of deferred income tax on tax losses after the completion of recoverability studies.

ROIC (Return on Invested Capital)

Randoncorp's Return on Invested Capital maintained the recovery pace seen at the end of the third quarter of 2024, reaching 10.9% in 4Q24, especially due to the reduction in the effective tax rate during the period.

We highlight the following points about ROIC in 2024:

- Impacts related to the restructuring of the subsidiary Fanacif, which reduced net profit by R\$ 56.9 million for the year.
- > Higher volume of invested capital.

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> Effective tax rate was 2.1 percentage points higher than at the end of 2023, affecting this indicator.

Net Income/ Net Margin R\$ Million and %o/CNR







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		4Q24	4Q23	Δ%	3Q24	۵%	2024	2023	Δ%
	Auto Parts	55,546	28,424	95.4%	40,867	35.9%	162,840	94,942	71.5%
	Motion Control	79,918	59,589	34.1%	44,166	80.9%	165,771	133,700	24.0%
Organic (CAPEX)	OEM	49,927	54,854	-9.0%	22,625	120.7%	102,134	89,123	14.6%
-	Financial and Digital Services	2,182	5,833	-62.6%	2,036	7.2%	9,465	13,334	-29.0%
	Advanced Technology and HQ	3,954	11,452	-65.5%	7,829	-49.5%	20,164	16,108	25.2%
	Subtotal	191,527	160,152	19.6%	117,523	63.0%	460,373	347,207	32.6%
	Auto Parts	440,004	80	549161.5%	-	-	440,004	629	69825.7%
	Motion Control	4,285	1,538	178.7%	19,345	-77.8%	36,330	108,506	-66.5%
Non Organic	OEM	-	-	-	144,384	-100.0%	144,384	18,735	670.6%
-	Financial and Digital Services	-	-	-	2,674	-100.0%	12,953	7,735	67.5%
	Subtotal	444,289	1,618	27365.6%	166,402	167.0%	633,670	135,605	367.3%
	Auto Parts	3,720	97,430	-96.2%	6,085	-38.9%	95,444	147,144	-35.1%
	Motion Control	82,669	98,360	-16.0%	180,319	-54.2%	262,988	108,168	143.1%
Paid-in Capital	OEM	-	-	-	-	-	-	20,100	-100.0%
	Financial and Digital Services	50,025	57,000	-12.2%	-	-	95,000	168,236	-43.5%
	Advanced Technology and HQ	5,550	-	-	23,751	-76.6%	29,301	21,761	34.7%
	Subtotal	141,964	252,790	-43.8%	210,155	-32.4%	482,734	465,408	3.7%
Total Investments	Total	777,780	414,559	87.6%	494,081	57.4%	1,576,777	948,221	66.3%
								Values	in R\$ Thousands

The main highlights of 4Q24 are listed below:

>Organic: construction and new installations at the industrial facilities in Mogi Guaçu (R\$ 25.9 million), start of automation at the distribution center of Frasle Mobility site Extrema (R\$ 19.4 million), continuation of the electrical substation construction at Frasle Mobility site Fremax (R\$ 5.2 million), and investments in productivity and efficiency at Randon Araraquara (R\$ 15.7 million).

>Non-Organic: acquisition of EBS (R\$ 439.5 million).

>Paid-in Capital: R\$ 50.0 million in Addiante and R\$ 82.7 million in Fras-le North America for the acquisition of Dacomsa, completed in January 2025. For more information about this transaction, <u>click here</u>.

Working Capital (Without Randon Bank)¹

At the end of 4Q24, the Company's Working Capital (without Randon Bank) was R\$ 2.4 billion, a reduction of R\$ 60.1 million compared to 3Q24.

The customer and supplier lines were the ones that benefited this indicator, as a result of efforts in contract negotiations.

Our commitment to optimizing resources is demonstrated in the adjacent graph, which shows the reduction of Average Working Capital in days² over the past quarters.

Free Cash Flow (Without Randon Bank)¹

	4Q24	4Q23	۵%	3Q24	Δ%	2024	2023	۵%
EBITDA	415,354	283,261	46.6%	466,009	-10.9%	1,590,120	1,536,466	3.5%
Investments	-189,797	-155,956	21.7%	-115,802	63.9%	-452,197	-336,682	34.3%
Financial Income	-118,124	-36,813	220.9%	-101,420	16.5%	-268,509	-342,999	-21.7%
Income Tax and Social Contribution	-3,999	-43,702	-90.9%	-92,141	-95.7%	-310,599	-264,119	17.6%
Working Capital	60,068	783,251	-92.3%	-95,910	-162.6%	-650,175	331,254	-296.3%
Operating Cash Flow	163,503	830,041	-80.3%	60,737	169.2%	-91,361	923,920	-109.9%
Dividends/Interest on Equity	-104,379	-55,824	87.0%	-87,433	19.4%	-381,979	-317,487	20.3%
Paid-in Capital and M&A	-519,289	-51,618	906.0%	-166,402	212.1%	-728,670	-316,461	130.3%
Others	128,818	-186,264	-169.2%	96,190	33.9%	188,779	-280,638	-167.3%
Free Cash Flow	-331,348	536,336	-161.8%	-96,909	241.9%	-1,013,231	9,334	-10955.1%
				, ,		Values in R\$ T	housands witho	ut Randon Bank

The main factors that impacted this indicator in 4Q24 were:

- > EBITDA growth, as a result of the factors already detailed earlier in this report.
- > Significant investments, especially for productivity and capacity gains.
- > Financial result impacted by the decrease in monetary adjustment (IAS 29).
- > Reduction in the effective tax rate during the period.

R

> Positive operational cash generation in 4Q24, although lower than the usual levels for the period, due to commercial strategies and inventory replenishment.

> Without the values of paid-in capital and M&A, we generated R\$ 187.9 million in free cash flow in 4Q24.

Working Capital¹ (R\$ Millions) Average Working Capital² (in days)



¹ Indicators without Randon Bank figures.
² Average Working Capital over the last 12 months (without Randon Bank) / gross revenue (without Randon Bank) for the same period.

R

23 23 90 13 16 30 47 31 55 96 12 99	03/31/2024 2,988,520 164,576 3,153,096 1,771,139 152,794 1,923,934 4,202,235 349,073 4,551,308 6,475,242	06/30/2024 2,819,153 155,697 2,974,850 1,487,688 210,696 1,698,384 4,407,732 365,003 4,772,735	09/30/2024 2,378,705 155,794 2,534,500 1,699,240 183,655 1,882,895 4,242,423 346,149 4,588,572	4,894,563 648,337
 90 13 16 30 47 31 55 96 12 	164,576 3,153,096 1,771,139 152,794 1,923,934 4,202,235 349,073 4,551,308	155,697 2,974,850 1,487,688 210,696 1,698,384 4,407,732 365,003 4,772,735	155,794 2,534,500 1,699,240 183,655 1,882,895 4,242,423 346,149	176,770 2,985,760 1,712,327 198,807 1,911,128 4,894,563 648,337
13 16 30 47 31 65 96 12	3,153,096 1,771,139 152,794 1,923,934 4,202,235 349,073 4,551,308	2,974,850 1,487,688 210,696 1,698,384 4,407,732 365,003 4,772,735	2,534,500 1,699,240 183,655 1,882,895 4,242,423 346,149	2,985,760 1,712,321 198,807 1,911,128 4,894,563 648,331
16 30 47 31 55 96 12	1,771,139 152,794 1,923,934 4,202,235 349,073 4,551,308	1,487,688 210,696 1,698,384 4,407,732 365,003 4,772,735	1,699,240 183,655 1,882,895 4,242,423 346,149	1,712,327 198,807 1,911,128 4,894,563 648,337
30 47 31 55 96 42	152,794 1,923,934 4,202,235 349,073 4,551,308	210,696 1,698,384 4,407,732 365,003 4,772,735	183,655 1,882,895 4,242,423 346,149	198,807 1,911,128 4,894,563 648,33
47 31 35 96 12	1,923,934 4,202,235 349,073 4,551,308	1,698,384 4,407,732 365,003 4,772,735	1,882,895 4,242,423 346,149	1,911,128 4,894,563 648,331
31 65 96 12	4,202,235 349,073 4,551,308	4,407,732 365,003 4,772,735	4,242,423 346,149	1,911,128 4,894,563 648,331 5,542,894
65 96 12	349,073 4,551,308	365,003 4,772,735	346,149	648,331
96 12	4,551,308	4,772,735		
12			4,588,572	5 542 894
	6.475.242			5,542,504
19		6,471,119	6,471,467	7,454,022
13	7,271	300	4,654	259
92	4,412	5,469	5,179	5,618
19	334,434	356,268	195,842	207,372
) 2	6,821,359	6,833,156	6,677,141	7,667,271
/9	3,668,264	3,858,306	4,142,641	4,681,510
36	1,910,659	2,169,960	2,266,869	2,598,217
x	2.49 x	2.73 x	2.79 x	2.89 x
X	1.32 x	1.57 x	1.55 x	1.63 x
rs	2.5 years	2.9 years	2.8 years	2.8 years
rs	2.7 years	3.3 years	3.2 years	3.3 years
a.	12.3% p.a.	12.5% p.a.	12.7% p.a.	13.9% p.a
a.	12.7% p.a.	12.1% p.a.	12.3% p.a.	13.6% p.a
a.	7.0% p.a.	6.5% p.a.	6.9% p.a.	7.1% p.a.
	 49 49 92 79 36 2 x 3 x a. a. a. a. 	49 334,434 92 6,821,359 79 3,668,264 36 1,910,659 2 x 2.49 x 3 x 1.32 x ars 2.5 years ars 2.7 years a. 12.3% p.a. a. 12.7% p.a.	49 334,434 356,268 92 6,821,359 6,833,156 79 3,668,264 3,858,306 36 1,910,659 2,169,960 2x 2.49 x 2.73 x 3x 1.32 x 1.57 x 3rs 2.7 years 3.3 years .a. 12.3% p.a. 12.5% p.a. .a. 12.7% p.a. 12.1% p.a. .a. 7.0% p.a. 6.5% p.a.	49 334,434 356,268 195,842 92 6,821,359 6,833,156 6,677,141 79 3,668,264 3,858,306 4,142,641 36 1,910,659 2,169,960 2,266,869 2 x 2.49 x 2.73 x 2.79 x 3 x 1.32 x 1.57 x 1.55 x 37 years 2.9 years 2.8 years 38 x 12.7 years 3.3 years 3.2 years .a. 12.3% p.a. 12.5% p.a. 12.7% p.a. .a. 12.7% p.a. 12.1% p.a. 12.3% p.a.

Indebtedness

1,714

The main highlights regarding indebtedness in 4Q24 were:

- Growth in bank debt mainly due to the funds raised for the acquisition of EBS (R\$ 477 million). >
- Increase in net debt compared to 3Q24, mainly explained by the level of investments in the quarter. >
- Higher average cost of debt in the domestic market due to the rise in the Selic rate. >

The Company's expansion moves are expected to result in increased leverage in 1Q25. However, throughout the year, the indicator should gradually decrease with the capture of synergies and integration of the newly acquired units, as well as other actions focused on deleveraging.



Schedule of Debt Payment **R\$ Million**

Net Debt History (Without Randon Bank) **R\$ Million**





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Gross Debt Indexes 4Q24

Performance by Business Vertical

> Consolidated Net Revenue¹ R\$ Million

		R\$ Million	186
Auto Parts	✓ Increase in sales, caused by the recovery of the truck market compared to 4Q23, and the addition of EBS results, acquired in November 2024.	4Q23 7	89 741 1.058 2,556 42
	 Profitability mainly impacted by acquisition expenses and ramp-up of units. 	4Q24 1	,012 1,108 1,115 233
Motion Control	✓ Growth in volumes and revenues across all product lines, due to high demand in the aftermarket, both in Brazil and abroad.		57
	✓ Best EBITDA margin of the year, driven by operational and commercial efficiency gains combined with the reduction of inflation and exchange rate effects on the results of its unit in Argentina.	> Consolidat R\$ Million 4Q23	ed EBITDA ¹ 04 113 58 35 287
OEM	 Good volumes of trailers in the domestic market, but with an unfavorable mix and lower added value. 		-8 7
	✓ Start of delivery of the batch of container bases sold by Hercules and recovery of the South American and African markets.	4Q24	115 220 <mark>52</mark> 67 424
Financial and Digital Services	 Record revenues and margins, with growth in all units of this vertical. 	> Organic Inv	vestments
Services	✓ Increase in EBITDA, because of the expansion of equity income from Addiante and operational efficiency.	R\$ Million	6 11 60 55 160
Advanced Technology and	✓ Increase in automation projects by Auttom and tests conducted at CTR enabled revenue growth.		2 4
Headquarter	 Strong order backlog, as a result of customer loyalty and acquisition of new clients. 	4Q24	56 80 50 192
		¹ The difference betw	veen the sum of verticals and the consolidated figure

refers to intercompany sales.

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R

Distribution of Net Revenue		4Q24		4Q23			3Q24			2024		2023		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units	MASTER
Brakes (units)	235,397	319,251	191,443	217,374	23.0%	256,329	318,817	-8.2%	951,698	1,166,426	810,091	869,565	17.5%	7VUIDI EK
Coupling Systems (units)	33,860	143,241	31,261	149,598	8.3%	36,464	158,185	-7.1%	143,417	623,596	129,096	575,071	11.1%	
Axles and Suspensions (units)	45,862	344,883	38,484	270,969	19.2%	49,386	360,230	-7.1%	182,388	1,308,826	161,560	1,226,521	12.9%	606
Foundry and Machining (Tons)	21,995	204,960	18,473	151,493	19.1%	26,583	211,033	-17.3%	94,853	791,113	81,481	609,000	16.4%	EBS
Performance		4Q24		4Q23	Δ%		3Q24	Δ%		2024		2023	Δ%	
Net Revenue		1,012,335		789,434	28.2%		1,048,265	-3.4%		3,889,961		3,280,158	18.6%	
COGS		-812,359		-632,455	28.4%		-813,766	-0.2%		-3,052,501		-2,587,445	18.0%	JOST
Gross Profit		199,976		156,979	27.4%		234,499	-14.7%		837,460		692,712	20.9%	
Gross Margin %		19.8%		19.9%	-13 bps		22.4%	-262 bps		21.5%		21.1%	41 bps	
Operating Expenses/Revenues		-108,592		-72,748	49.3%		-84,074	29.2%		-352,328		-259,753	35.6%	Suspensys*
EBIT		91,384		84,231	8.5%		150,425	-39.2%		485,132		432,959	12.1%	Juspensys
EBITDA		115,040		103,865	10.8%		171,833	-33.1%		571,455		507,543	12.6%	
EBITDA Margin %		11.4%		13.2%	-179 bps		16.4%	-503 bps		14.7%		15.5%	-78 bps	
Adjusted EBITDA		113,264		106,737	6.1%		171,833	-34.1%		569,678		510,416	11.6%	
Adjusted EBITDA Margin %		11.2%		13.5%	-233 bps		16.4%	-520 bps		14.6%		15.6%	-92 bps	CASTER TECH
										THE R LEWIS CO.		and the second	1 11 11	

Values in R\$ Thousands, except when indicated otherwise

Market

- > Truck production in Brazil maintained a fast pace in 4Q24, reflecting strong demand for auto parts during the period.
- > The agricultural equipment and machinery segment presented low volumes, although higher compared to 1H24.
- > Expansion of presence in the international aftermarket through EBS.
- > Impacts of the reduction in the trailer market affecting the sale of parts for this sector.

Economic-Financial

- > Robust revenue growth compared to 4Q23, driven by the recovery of sales to OEMs and the addition of new business revenues (R\$ 47.9 million).
- > Seasonality of the period impacted the comparison of results with 3Q24.
- > International expansion through EBS contributed to the vertical's margins.
- > Results impacted by various factors such as increased freight costs, ramp-up of new units, and M&A expenses (R\$ 10.1 million), partially offset by revenues from the Mover program (R\$ 9.2 million).

Outlook

- > Expansion in the agricultural machinery segment, mainly through the achievement of new customers and product approvals.
- > Growth in aftermarket revenues, especially by capturing synergies with EBS and adding foundry production capacity with Castertech Mogi Guaçu.
- > Ramp-up of production at Suspensys Mogi Guaçu, with opening scheduled for 1H25.
- > Entry into the North American market for axles and suspensions through AXN starting in February 2025.

Adjusted EBITDA

Adjusted EBITDA Margin %

Distribution of Net Revenue		4Q24		4Q23			3Q24			2024		2023	
	Units	Revenue	Units	Revenue	∆% Units	Units	Revenue	∆% Units	Units	Revenue	Units	Revenue	Δ% Units
Friction Materials (Thousand/un.) ¹	28,399	506,495	27,265	361,932	4.2%	28,137	480,171	0.9%	108,084	1,873,441	104,773	1,635,372	3.2%
Comp. for the Braking Systems (Thousand/un.)	2,816	216,846	2,491	153,368	13.0%	2,980	224,329	-5.5%	10,584	787,775	9,546	676,001	10.9%
Comp. Suspension, Steering and Powertrain Syst. Thousand/un.)	5,749	329,755	4,653	212,981	23.6%	5,774	291,668	-0.4%	21,486	1,126,527	19,442	948,612	10.5%
Others ²	-	54,664	-	12,985	-	-	40,324	-	-	178,032	-	128,672	-
¹ The friction materials volume changed in the total for the year 2023 ² For the opening of the Others line, see attachment IV of the Frasle			accounting	of parts and a r	eclassification ir	1H24 with	the line of con	nponents for bra	ake systems				
Performance		4Q24		4Q23	Δ%		3Q24	Δ%		2024		2023	Δ%
Net Revenue		1,107,759		741,266	49.4%		1,036,493	6.9%		3,965,776		3,388,657	17.0%
COGS		-713,383		-538,633	32.4%		-705,546	1.1%		-2,635,267		-2,250,055	17.1%
Gross Profit		394,376		202,633	94.6%		330,946	19.2%		1,330,509		1,138,602	16.9%
Gross Margin %		35.6%		27.3%	827 bps		31.9%	367 bps		33.5%		33.6%	-5 bps
Operating Expenses/Revenues		-223,211		-120,908	84.6%		-177,168	26.0%		-811,812		-595,596	36.3%
Equity Income		274		-281	-197.6%		432	-36.6%		475		-452	-205.0%
EBIT		171,438		81,444	110.5%		154,211	11.2%		519,171		542,554	-4.3%
EBITDA		220,407		113,139	94.8%		191,221	15.3%		677,884		667,250	1.6%
EBITDA Margin %		19.9%		15.3%	463 bps		18.4%	145 bps		17.1%		19.7%	-260 bps

Values in R\$ Thousands, except when indicated otherwise

729,008

18.4%

Market

- > Demand in the aftermarket segment, supported by the high volume of vehicle repairs in workshops.
- > Progress in exports, especially to the Argentine and North American markets.
- > Replenishment of customer inventories, mainly of co-manufactured products, with the normalization of the global logistics chain.
- > Capture of new business in aftermarket and OEM, both in Brazil and abroad.

Economic-Financial

> New historical record for net revenue.

121.6%

638 bps

195,425

18.9%

11.1%

74 bps

97,967

13.2%

217,049

19.6%

- > Improvement in margins, reaching the highest levels of 2024, especially due to the reduction of inflation and exchange rate impacts on Argentine operations compared to 4Q23.
- > Positive one-offs related to the update of the business combination of the Extrema site and the reversal of impairments, which together totaled R\$ 3.4 million.
- > Gains from the Mover program, which totaled R\$ 8.6 million in 4Q24.

Outlook

664,708

9.7%

19.6% -123 bps

- > Focus on consolidating, integrating results and capturing synergies from Dacomsa (Kuo Refacciones).
- > Favorable business environment, with continued demand in the aftermarket, driven by high interest rates and lower levels of new vehicle sales.
- > Significant investments in automation at the Extrema site distribution center and in the construction of the substation at the Fremax site.

Distribution of Net Revenue		4Q24		4Q23			3Q24			2024		2023		
	Units	Revenue	Units	Revenue	∆% Units	Units	Revenue	∆% Units	Units	Revenue	Units	Revenue	Δ% Units	
Trailers Brazil (un.)	6,497	773,303	6,001	776,707	8.3%	5,657	760,630	14.8%	24,646	3,043,891	24,735	3,205,218	-0.4%	
Trailes United States ¹	540	40,565	1,325	118,227	-59.2%	125	16,349	332.0%	1,061	102,688	5,887	535,599	-82.0%	RANDON
Trailers Others Geographies (un.)	784	173,941	432	36,622	81.5%	449	89,585	74.6%	1,993	407,778	2,241	322,958	-11.1%	
Railcars (un.)	11	5,963	8	2,021	37.5%	120	70,462	-90.8%	185	105,818	54	22,644	242.6%	
Aftermarket	-	121,386	-	123,967	-	-	135,862	-	-	501,038	-	463,526	-	
Performance		4Q24		4Q23	Δ%		3Q24	Δ%		2024		2023	Δ%	
Net Revenue		1,115,159		1,057,543	5.4%		1,072,888	3.9%		4,161,214		4,549,945	-8.5%	
COGS		-969,796		-922,253	5.2%		-928,224	4.5%		-3,595,425		-3,915,720	-8.2%	RANDON
Gross Profit		145,363		135,290	7.4%		144,664	0.5%		565,788		634,225	-10.8%	
Gross Margin %		13.0%		12.8%	24 bps		13.5%	-45 bps		13.6%		13.9%	-34 bps	
Operating Expenses/Revenues		-115,916		-91,411	26.8%		-103,514	12.0%		-416,894		-372,299	12.0%	
EBIT		29,447		43,879	-32.9%		41,150	-28.4%		148,894		261,926	-43.2%	
EBITDA		51,667		58,124	-11.1%		61,038	-15.4%		223,584		320,327	-30.2%	
EBITDA Margin %		4.6%		5.5%	-86 bps		5.7%	-106 bps		5.4%		7.0%	-167 bps	HERCULES
Adjusted EBITDA		51,667		63,185	-18.2%		61,038	-15.4%		223,584		325,388	-31.3%	
Adjusted EBITDA Margin %		4.6%		6.0%	-134 bps		5.7%	-106 bps		5.4%		7.2%	-178 bps	
¹ Volumes sold by Hercules + exports from Brazil									Val	ues in R\$ Thous	sands, exce	ept when indica	ted otherwise	

Market

- > The domestic trailer market declined approximately 14% in the quarterly comparison.
- > Products such as grain trailers and dump trailers, in which we have greater exposure, experienced even larger setbacks (40% during the period).
- > The North American market presented a recovery in volumes, but still below historical levels.
- > Resumption of demand in Latin American and African countries.

Economic-Financial

- > Growth in net revenue supported by trailer exports to Argentina and Angola in 4Q24.
- > Decrease in revenues from trailers sold in Brazil compared to 4Q23, due to a product mix with lower average price and profitability.
- > Stability in the aftermarket compared to the same period in 2023.
- > Operational results impacted by increased expenses with trade shows and ongoing operational restructuring.

Outlook

> Despite the expectation of a record harvest in Brazil, which may generate demand for grain trailers, the high interest rate is a point of concern for the coming months.

> Execution of an operational recovery plan through automation and efficiency.

> Heated industrial segment and gradual recovery of exports to South American countries.

> Hercules' backlog with around 2,000 products for 2025.

R

Distribution of Net Revenue	4Q24	4Q23		3Q24			2024		2023		
	Units Revenue	Units Revenue	Δ% Units	Units Revenue	Δ% Units	Units	Revenue	Units	Revenue	∆% Units	
Coop-payment plan quotas sold	6,194 97,800	7,296 81,382	-15.1%	9,608 95,056	-35.5%	26,569	368,123	26,174	289,313	1.5%	Ra
Randon Bank	- 97,671	- 75,442	-	- 83,286	-	-	345,052	-	310,597	-	
Insurance	- 2,946	- 2,072	-	- 2,595	-	-	9,309	-	6,438	-	<
Innovation and Technology	- 34,135	- 27,551	-	- 32,803	-	-	122,240	-	98,327	-	10
Performance	4Q24	4Q23	۵%	3Q24	Δ%		2024		2023	Δ%	
Net Revenue	232,552	186,447	24.7%	213,741	8.8%		844,724		704,675	19.9%	(
COGS	-87,631	-69,944	25.3%	-76,841	14.0%		-306,356		-270,931	13.1%	
Gross Profit	144,921	116,502	24.4%	136,899	5.9%		538,368		433,744	24.1%	10
Gross Margin %	62.3%	62.5%	-17 bps	64.0%	-173 bps		63.7%		61.6%	218 bps	Ad
Operating Expenses/Revenues	-89,618	-82,588	8.5%	-87,245	2.7%		-318,393		-259,611	22.6%	
Equity Income	10,039	-2,009	-599.7%	7,163	40.1%		9,487		-2,070	-558.3%	DE
EBIT	65,342	31,906	104.8%	56,817	15.0%		229,462		172,064	33.4%	
EBITDA	67,386	35,121	91.9%	58,787	14.6%		236,732		177,989	33.0%	
EBITDA Margin %	29.0%	18.8%	1014 bps	27.5%	147 bps		28.0%		25.3%	277 bps	(0)
Adjusted EBITDA	67,386	35,121	91.9%	58,787	14.6%		236,732		177,989	33.0%	(0)
Adjusted EBITDA Margin %	29.0%	18.8%	1014 bps	27.5%	147 bps		28.0%		25.3%	277 bps	
					V	/alues in R	\$ Thousands	, except w	hen indicate	d otherwise	

Market

- > The agribusiness sector experienced a reduction in demand for coop-payment plan quotas, partially offset by the heavy vehicles and retail segments.
- > Business made at Fenatran exceeded initial expectations, with highlights in the volume of credits granted and insurance contracts.
- > Expansion of DB's customer portfolio, adding revenues as innovation and technology.
- > Heavy vehicle leasing continued with strong demand, benefiting companies in the sector.

Economic-Financial

- > Highest level of net revenue ever recorded in the vertical, resulting from the commercial strategy of offering integrated solutions to customers, capturing synergies with the Rands brand.
- > Randon bank ended the year with R\$ 2.5 billion in its asset portfolio, compared to R\$ 2.0 billion at the end of 2023, an increase of 25% year-over-year.
- > Efficiency gains combined with the increase in Addiante's equity income allowed for a 1014 basis points growth in EBITDA margin for the period, compared to 4Q23.

Outlook

> Expansion of financial and digital solutions offerings for the logistics segment, especially through the acquisition of Delta in January 2025.

- > Strengthening of Rands as a comprehensive service platform, which should boost business for the vertical.
- > Attainment of new business through the Addiante joint venture.

R

Distribution of Net Revenue	4Q24	4Q23		3Q24		2024	2023		
	Revenue	Revenue	۵%	Revenue	۵%	Revenue	Revenue	Δ%	
Holding	26,200	25,819	1.5%	25,617	2.3%	103,718	101,118	2.6%	
CTR	12,780	8,050	58.8%	10,579	20.8%	40,012	29,429	36.0%	
Auttom	17,972	8,291	116.8%	15,411	16.6%	63,999	32,705	95.7%	A
Performance	4Q24	4Q23	Δ%	3Q24	Δ%	2024	2023	Δ%	-
Net Revenue	56,953	42,159	35.1%	51,607	10.4%	207,728	163,252	27.2%	
COGS	-23,468	-19,878	18.1%	-21,062	11.4%	-80,675	-65,936	22.4%	
Gross Profit	33,485	22,281	50.3%	30,544	9.6%	127,054	97,316	30.6%	
Gross Margin %	58.8%	52.8%	594 bps	59.2%	-39 bps	61.2%	59.6%	155 bps	
Operating Expenses/Revenues	-43,526	-44,113	-1.3%	-24,522	77.5%	-150,382	-142,536	5.5%	
Equity Income	129,746	77,174	68.1%	158,075	-17.9%	565,953	480,233	17.8%	
EBIT	119,705	55,342	116.3%	164,098	-27.1%	542,625	435,013	24.7%	
EBITDA	122,917	69,130	77.8%	165,955	-25.9%	558,149	455,657	22.5%	
EBITDA Margin %	215.8%	164.0%	5185 bps	321.6%	-10576 bps	268.7%	279.1%	-1042 bps	
Adjusted EBITDA	122,917	70,246	75.0%	165,955	-25.9%	558,149	456,773	22.2%	
Adjusted EBITDA Margin %	215.8%	166.6%	4920 bps	321.6%	-10576 bps	268.7%	279.8%	-1110 bps	
EBITDA Without Equity Income	-6,829	-8,044	-15.1%	7,880	-186.7%	-7,803	-24,576	-68.2%	
EBITDA Margin % Without Equity Income	-12.0%	-19.1%	709 bps	15.3%	-2726 bps	-3.8%	-15.1%	1130 bps	
EBITDA Without Headquarter	2,817	-3,814	-173.9%	1,648	70.9%	9,660	-4,254	-327.1%	
EBITDA Margin % Withouth Headquarter	9.2%	-23.3%	3250 bps	6.3%	282 bps	9.3%	-6.8%	1613 bps	



Market

> Continuation of strong demand in the segments served by CTR, resulting in a robust backlog, especially in testing services.

> The industrial automation market is rapidly expanding, allowing for the acquisition of new clients and projects both in Brazil and abroad.

Economic-Financial

> Increase in net revenue due to the expansion of CTR and Auttom's businesses in their operating markets, including the international market.

 > EBITDA margin (excluding Holding) experienced an increase in quarterly comparisons, reflecting process improvements.
 > Investments made in CTR during 2024, such as the expansion of the structural laboratory, began to yield initial results.

Values in R\$ Thousands, except when indicated otherwise

Outlook

> Auttom continues to deliver projects, with an active portfolio abroad, despite market caution at the turn of 2025.

> Beginning of ADAS (Advanced Driver-Assistance System) service offerings.

> NIONE has approximately 80 nanotechnology projects in customer products. The most advanced applications are with paints and thermoplastic and thermoset polymers.

¹The Holding is also part of this vertical. Its objective is to support the capture of synergies between operations, carrying out strategic and administrative activities, allowing the business units to concentrate on their core operation. In addition, it is responsible for ensuring the Company's governance for consistent and sustainable growth.

Capital Market

12/31/2024	12/31/2023	۵%	09/30/2024	Δ%
9.90	12.80	-22.7%	10.78	-8.2%
8.22	12.00	-31.5%	8.84	-7.0%
212,815	212,815	0.0%	212,815	0.0%
116,516	116,516	0.0%	116,516	0.0%
3,054,361	4,108,946	-25.7%	3,312,965	-7.8%
1,037	1,037	0.0%	1,037	0.0%
13.73	11.87	15.7%	13.30	3.2%
	9.90 8.22 212,815 116,516 3,054,361 1,037	9.9012.808.2212.00212,815212,815116,516116,5163,054,3614,108,9461,0371,037	9.9012.80-22.7%8.2212.00-31.5%212,815212,8150.0%116,516116,5160.0%3,054,3614,108,946-25.7%1,0371,0370.0%	9.9012.80-22.7%10.788.2212.00-31.5%8.84212,815212,8150.0%212,815116,516116,5160.0%116,5163,054,3614,108,946-25.7%3,312,9651,0371,0370.0%1,037

¹ Values in R\$ and adjusted to dividends and interest on equity paid

² Values in Thousands

R

³ Values in R\$ Thousands

RAPT X IBOV

Between December 31, 2019, and December 31, 2024, the Company's preferred shares underperformed the B3 benchmark index, with a decline of 26.1%, while the Ibovespa recorded an appreciation of 4.0% over the same period. In 2024, Randoncorp's shares fell by 22.7%, compared to a 10.4% drop in the Ibovespa.



Financial Volume

In the fourth quarter of 2024, the average daily liquidity of Randoncorp's preferred shares was R\$ 22.2 million, registering a decrease of 30.3% compared to the third quarter of 2024, but an increase of 10.1% compared to the same period of the previous year.



Average Daily Trading Volume - R\$ Thousand

Shareholder Profile

The shareholder base of Randoncorp totaled 38,494 investors at the end of 2024, reflecting a 19.0% reduction when compared to the third quarter.

The Company's shares were distributed across the following profiles:



¹ Investment clubs and funds ² Companies, banks, brokers and associations

Dividends and Interest on Equity

Below, the payment history for the last few years:



Distribution by period of competence and without income tax.

On December 12, 2024, we disclosed a <u>Material Fact</u> to the market, announcing the payment of Interest on Equity (IoE) starting January 24, 2025, in the amount of R\$ 68.7 million, corresponding to a gross value of R\$ 0.20938 per common and preferred share (R\$ 0.17797 net of income tax).

These amounts may be attributed to the dividends for the fiscal year 2024, as decided at the Annual General Meeting, which will take place on April 24, 2025.

Shareholders listed in the shareholder base on December 19, 2024, were entitled to the IoE.

Events

In 4Q24, Randoncorp, through its investor relations team, participated in the following events:

- > BTG Pactual LatAm CEO Conference 2024
- > Bradesco BBI 14th CEO Forum
- > Safra Capital Goods Day
- > J.P. Morgan Brazil Opportunities Conference 2024.

Investors at Fenatran

In November 2024, we held the Investors at Fenatran event, where participants had the opportunity to check out product launches and talk with the Company's top executives.

Among the highlights of this edition was the launch of AT4T, a technology for autonomous vehicles, fully aligned with the megatrends in mobility.



Randon Participações Categoria: Melhor Prática e Iniciativa de Relações com Investidores Small/Middle Cap

Ganhador

In December 2024, we received an important recognition from the capital markets for the second consecutive year through the APIMEC/IBRI Award, achieving 1st place in the category of Best Investor Relations Practices and Initiatives in the country among companies trading on the stock exchange as Small and Middle Caps.

We were also among the top five investor relations professionals, with our specialist Caroline Isotton Colleto being nominated.



ESG Ambition | 4Q24 Highlights

Planet (Environmental)

Green Boiler

> On December 11, we inaugurated the Green Boiler at our subsidiary Frasle Mobility, located in Caxias do Sul. This initiative will reduce the Company's total carbon emissions by 20%, which is half of the reduction percentage established in our public commitment, by replacing the use of natural gas with biomass.

People (Social)

> Allocation of resources to institutions affected by the floods, partnership established for the reconstruction of bridges, and volunteer actions marked this 4Q24.

> Professional training of 149 young people in the Professional Initiation and Qualification Program.

Business (Governance)

> At Fenatran, we introduced the market to AT4T - Autonomous Technology for Transportation, an autonomous technology for movement in controlled environments, exclusively developed by Randoncorp. This technology is based on four pillars: highperformance hardware, perception, decisionmaking and control systems. To learn more, click here.











Awards

R

- > Randoncorp won the Top Human Being Award from the Brazilian Association of Human Resources - Rio Grande do Sul Section (ABRH/RS).
- > The Randoncorp Shared Solutions Center(SSC) was awarded 1st place in the ABSC Award by the Brazilian Association of Shared Services, as the Best SSC of the Year.
- > Randoncorp's CEO, Sérgio L. Carvalho, is one of the three entrepreneurs from Serra Gaúcha recognized with the Gigia Bandera Metallurgical Merit, an award that annually recognizes the successful trajectory of three leaders and entrepreneurs from Caxias do Sul and the region.
- Randoncorp units were among the best companies to work for in RS and Serra Gaúcha according to the Great Place to Work (GPTW) ranking. In the regional ranking, Master and Castertech occupied 1st and 2nd place, respectively, in the large company category, SSC&IT took 1st place in the medium company category and gained prominence in mental health, in addition to JOST Brasil and Rands occupying 8th and 7th positions in the same category. In the state ranking, Master and Castertech won 14th and 17th positions in the large company category, and SSC&IT reached 17th position in the medium company category.
- > Randoncorp reached 1st place for the first time in the Automotive and Vehicles category in the TOP 100 Open Corps Award.
- > Frasle Mobility was recognized as the best manufacturer of truck and bus parts in the 2024 Maiores do Transporte & Melhores do Transporte award, granted by OTM publisher.
- > Randon received the NTC Transport Suppliers Award, conferred by the National Association of Cargo Transporters (NTC&Logística), in the Bodywork and Trailers category.
- > DB won an international award, HyperHack 2024 in the category "Hunt for the Best Center of Excellence (COE)" for using an artificial intelligence automation solution for process efficiency.

Subsequent Events Closing Kuo Refacciones

On January 14, 2025, we announced through a <u>Notice to the Market</u> that the precedent conditions stipulated in the contract for the acquisition of equity interests and other assets had been fulfilled. This was necessary for the completion of the purchase of 100% of the shares of Dacomsa S.A. de C.V. and its indirect subsidiaries, through Frasle Mobility and its subsidiaries, as detailed in the Material Fact published on June 24, 2024. With an acquisition price of approximately R\$ 2.2 billion, the payment was made with own resources and funds raised in Brazil and Mexico, optimizing the financial structure of Frasle Mobility and Randoncorp.

Closing Delta Global

Following up on the communication regarding the intention to acquire Delta Global, which was announced to the capital market through the 3Q24 earnings release, we inform that on January 14, 2025, the precedent conditions were met and the acquisition of 80% of this company was completed.

AXN Heavy Duty Acquisition

On January 17, 2025, we announced to the market through a Material Fact the signing of an asset purchase agreement with AXN Heavy Duty LLC, based in Louisville, United States of America (USA), which also includes the acquisition of AXN's inventory, valued at a maximum of US\$ 37 million. The acquisition price of the assets was US\$ 12.3 million, fully paid with funds raised in the USA, on January 31, 2025, as disclosed in a <u>Notice to the Market</u>. The inventory will be paid for as it is consumed over the 18 months following the closing of the deal.

All details of the operation were presented to the market in a videoconference. Click to access:

- > Videoconference,
- > PDF Presentation.

RANDONCORP

Building Tomorrow

ATTACHMENTS 4Q24

Earnings Release 4Q24 | 27

Consolidated Income Statement 4Q24 (Values in R\$ Thousand)

											١	Variation %	
	4Q24	%	4Q23	%	3Q24	%	2024	%	2023	%	4Q24/4Q23 4	Q24/3Q24	2024/2023
Gross Revenue	3,934,799	120.7%	3,174,457	124.2%	3,847,658	122.7%	14,595,233	122.5%	13,398,120	123.1%	24.0%	2.3%	8.9%
Deduction in Gross Revenue	-675,988	-20.7%	-618,329	-24.2%	-713,091	-22.7%	-2,679,492	-22.5%	-2,510,277	-23.1%	9.3%	-5.2%	6.7%
Net Revenue	3,258,811	100.0%	2,556,127	100.0%	3,134,566	100.0%	11,915,740	100.0%	10,887,843	100.0%	27.5%	4.0%	9.4%
Costs of Sales and Service	-2,399,415	-73.6%	-1,972,339	-77.2%	-2,310,637	-73.7%	-8,731,589	-73.3%	-8,094,488	-74.3%	21.7%	3.8%	7.9%
Gross Profit	859,396	26.4%	583,789	22.8%	823,930	26.3%	3,184,151	26.7%	2,793,355	25.7%	47.2%	4.3%	14.0%
Sales Expenses	-290,879	-8.9%	-192,259	-7.5%	-246,449	-7.9%	-954,055	-8.0%	-757,506	-7.0%	51.3%	18.0%	25.9%
Administrative Expenses	-240,761	-7.4%	-184,886	-7.2%	-193,449	-6.2%	-797,611	-6.7%	-663,445	-6.1%	30.2%	24.5%	20.2%
Other Expenses/Income	-13,990	-0.4%	31	0.0%	-2,459	-0.1%	-161,944	-1.4%	-85,766	-0.8%	-45859.7%	468.9%	88.8%
Equity Income	10,039	0.3%	-2,009	-0.1%	7,163	0.2%	9,487	0.1%	-2,070	0.0%	-599.7%	40.1%	-558.3%
Financial Income	-118,240	-3.6%	-37,191	-1.5%	-101,470	-3.2%	-268,680	-2.3%	-343,328	-3.2%	217.9%	16.5%	-21.7%
Financial Revenues	244,890	7.5%	182,152	7.1%	162,238	5.2%	894,141	7.5%	719,514	6.6%	34.4%	50.9%	24.3%
Financial Expenses	-392,733	-12.1%	-295,512	-11.6%	-260,338	-8.3%	-1,313,937	-11.0%	-1,190,237	-10.9%	32.9%	50.9%	10.4%
Monetary Adjustment (IAS 29)	29,603	0.9%	76,169	3.0%	-3,371	-0.1%	151,116	1.3%	127,394	1.2%	-61.1%	-978.2%	18.6%
Result Before Income Tax	205,566	6.3%	167,474	6.6%	287,266	9.2%	1,011,348	8.5%	941,240	8.6%	22.7%	-28.4%	7.4%
Provision for Income Tax and Social Contribution Taxes	-5,861	-0.2%	-43,833	-1.7%	-91,339	-2.9%	-319,667	-2.7%	-278,015	-2.6%	-86.6%	-93.6%	15.0%
Discontinued Operation	-162	0.0%	79	0.0%	56	0.0%	14	0.0%	264	0.0%	-306.3%	-387.7%	-94.9%
Consolidated Profit	199,543	6.1%	123,720	4.8%	195,983	6.3%	691,695	5.8%	663,489	6.1%	61.3%	1.8%	4.3%
Assigned to Non-Controlling	81,757	2.5%	68,352	2.7%	74,080	2.4%	283,194	2.4%	281,802	2.6%	19.6%	10.4%	0.5%
Assigned to the Parent Company	117,786	3.6%	55,368	2.2%	121,904	3.9%	408,501	3.4%	381,687	3.5%	112.7%	-3.4%	7.0%
EBIT	323,806	9.9%	204,666	8.0%	388,736	12.4%	1,280,028	10.7%	1,284,568	11.8%	58.2%	-16.7%	-0.4%
EBITDA	423,907	13.0%	287,242	11.2%	470,871	15.0%	1,622,549	13.6%	1,570,220	14.4%	47.6%	-10.0%	3.3%
EBITDA MARGIN (%)	13.0%		11.2%		15.0%		13.6%		14.4%		177 bps	-201 bps	-80 bps
ADJUSTED EBITDA	418,772		281,120		475,075		1,671,897		1,576,728		49.0%	-11.9%	6.0%
ADJUSTED EBITDA MARGIN (%)	12.9%		11.0%		15.2%		14.0%		14.5%		185 bps	-231 bps	-45 bps

Quarterly Income Statement by Business Vertical (Values in R\$ Thousand)

	Auto Parts				Motion Control					OEM				
		4Q24	4Q23		Δ%	4Q24	4Q23	Δ%		4Q24	4Q23	Δ%		
Gross Revenue	1,2	41,150	993,734	24	.9%	1,366,110	983,782	38.9%	1,	333,926 1	,269,500	5.1%		
Deduction in Gross Revenue	-2	28,815	-204,300	12	2.0%	-258,351	-242,516	6.5%	-	-218,767	-211,958	3.2%		
Net Revenue	1,01	12,335	789,434	28	.2%	1,107,759	741,266	49.4%	1	,115,159 1,	,057,543	5.4%		
Costs of Sales and Service	-8	12,359	-632,455	28	8.4%	-713,383	-538,633	32.4%	-	969,796	-922,253	5.2%		
Gross Profit	19	9,976	156,979	27	.4%	394,376	202,633	94.6%		145,363	135,290	7.4%		
GROSS MARGIN (%)		19.8%	19.9%	-13	bps	35.6%	27.3%	827 bps		13.0%	12.8%	24 bps		
Operating Expenses/Revenues	-10	08,592	-72,748	49	9.3%	-223,211	-120,908	84.6%		-115,916	-91,411	26.8%		
Equity Income		-	-		-	274	-281	-197.6%		-	-	-		
EBIT		91,384	84,231	8	.5%	171,438	81,444	110.5%		29,447	43,879	-32.9%		
EBITDA	11	5,040	103,865	10	.8%	220,407	113,139	94.8%		51,667	58,124	-11.1%		
EBITDA MARGIN (%)		11.4%	13.2%	-179	bps	19.9%	15.3%	463 bps		4.6%	5.5%	-86 bps		
ADJUSTED EBITDA	1	13,264	106,737	(6.1%	217,049	97,967	121.6%		51,667	63,185	-18.2%		
ADJUSTED EBITDA MARGIN (%)		11.2%	13.5%	-233	bps	19.6%	13.2%	638 bps		4.6%	6.0%	-134 bps		
	Financial	and Digital S	ervices		ed Technolo Ieadquarter	gy and	Interco	mpany Sales		C	Consolidated			
	4Q24	4Q23	Δ%	4Q24	4Q23	Δ%	4Q24	4Q23	۵%	4Q24	4Q23	۵%		
Gross Revenue	248,780	199,985	24.4%	65,776	48,066	36.8%	-320,943	-320,610	0.1%	3,934,799	3,174,457	24.0%		
Deduction in Gross Revenue	-16,229	-13,538	19.9%	-8,823	-5,906	49.4%	54,996	59,889	-8.2%	-675,988	-618,329	9.3%		
Net Revenue	232,552	186,447	24.7%	56,953	42,159		005 0 43		2.0%	0.050.044	2,556,127	27.5%		
Costs of Sales and Service				00,000	42,159	35.1%	-265,947	-260,721	2.0 /0	3,258,811	2,550,127			
	-87,631	-69,944	25.3%	-23,468	-19,878	35.1% 18.1%	207,223	-260,721 210,825	-1.7%	-2,399,415	-1,972,339	21.7%		
Gross Profit	-87,631 144,921	-69,944 116,502												
Gross Profit GROSS MARGIN (%)			25.3%	-23,468	-19,878	18.1%	207,223	210,825	-1.7%	-2,399,415	-1,972,339	21.7%		
	144,921	116,502	25.3% 24.4%	-23,468 33,485	-19,878 22,281	18.1% 50.3%	207,223	210,825	-1.7%	-2,399,415 859,396	-1,972,339 583,789	21.7% 47.2%		
GROSS MARGIN (%)	144,921 62.3%	116,502 62.5%	25.3% 24.4% -17 bps	-23,468 33,485 58.8%	-19,878 22,281 52.8%	18.1% 50.3% 594 bps	207,223 -58,724	210,825 - 49,897 -	-1.7% 17.7%	-2,399,415 859,396 26.4%	-1,972,339 583,789 22.8%	21.7% 47.2% 353 bps		
GROSS MARGIN (%) Operating Expenses/Revenues	144,921 62.3% -89,618	116,502 62.5% -82,588	25.3% 24.4% -17 bps 8.5%	-23,468 33,485 58.8% -43,526	-19,878 22,281 52.8% -44,113	18.1% 50.3% 594 bps -1.3%	207,223 -58,724 - 35,233	210,825 -49,897 - 34,654	-1.7% 17.7% - 1.7%	-2,399,415 859,396 26.4% -545,629	-1,972,339 583,789 22.8% -377,114	21.7% 47.2% 353 bps 44.7%		
GROSS MARGIN (%) Operating Expenses/Revenues Equity Income	144,921 62.3% -89,618 10,039	116,502 62.5% -82,588 -2,009	25.3% 24.4% -17 bps 8.5% -599.7%	-23,468 33,485 58.8% -43,526 129,746	-19,878 22,281 52.8% -44,113 77,174	18.1% 50.3% 594 bps -1.3% 68.1%	207,223 - 58,724 - 35,233 -130,020	210,825 - 49,897 - 34,654 -76,893	-1.7% 17.7% - 1.7% 69.1%	-2,399,415 859,396 26.4% -545,629 10,039	-1,972,339 583,789 22.8% -377,114 -2,009	21.7% 47.2% 353 bps 44.7% -599.7%		
GROSS MARGIN (%) Operating Expenses/Revenues Equity Income EBIT	144,921 62.3% -89,618 10,039 65,342	116,502 62.5% -82,588 -2,009 31,906	25.3% 24.4% -17 bps 8.5% -599.7% 104.8%	-23,468 33,485 58.8% -43,526 129,746 119,705	-19,878 22,281 52.8% -44,113 77,174 55,342	18.1% 50.3% 594 bps -1.3% 68.1% 116.3%	207,223 -58,724 - 35,233 -130,020 -153,511	210,825 -49,897 - 34,654 -76,893 -92,136	-1.7% 17.7% 1.7% 69.1% 66.6%	-2,399,415 859,396 26.4% -545,629 10,039 323,806	-1,972,339 583,789 22.8% -377,114 -2,009 204,666	21.7% 47.2% 353 bps 44.7% -599.7% 58.2%		
GROSS MARGIN (%) Operating Expenses/Revenues Equity Income EBIT EBITDA	144,921 62.3% -89,618 10,039 65,342 67,386	116,502 62.5% -82,588 -2,009 31,906 35,121	25.3% 24.4% -17 bps 8.5% -599.7% 104.8% 91.9%	-23,468 33,485 58.8% -43,526 129,746 119,705 122,917	-19,878 22,281 52.8% -44,113 77,174 55,342 69,130	18.1% 50.3% 594 bps -1.3% 68.1% 116.3% 77.8%	207,223 -58,724 - 35,233 -130,020 -153,511	210,825 -49,897 - 34,654 -76,893 -92,136	-1.7% 17.7% 1.7% 69.1% 66.6%	-2,399,415 859,396 26.4% -545,629 10,039 323,806 423,907	-1,972,339 583,789 22.8% -377,114 -2,009 204,666 287,242	21.7% 47.2% 353 bps 44.7% -599.7% 58.2% 47.6%		
GROSS MARGIN (%) Operating Expenses/Revenues Equity Income EBIT EBITDA EBITDA MARGIN (%)	144,921 62.3% -89,618 10,039 65,342 67,386 29.0%	116,502 62.5% -82,588 -2,009 31,906 35,121 18.8%	25.3% 24.4% -17 bps 8.5% -599.7% 104.8% 91.9% 1014 bps	-23,468 33,485 58.8% -43,526 129,746 119,705 122,917 215.8%	-19,878 22,281 52.8% -44,113 77,174 55,342 69,130 164.0%	18.1% 50.3% 594 bps -1.3% 68.1% 116.3% 77.8% 5185 bps	207,223 -58,724 - - - - - - - - - - - - - - - - - - -	210,825 -49,897 - 34,654 -76,893 -92,136 -92,136	-1.7% 17.7% 1.7% 69.1% 66.6% 66.6%	-2,399,415 859,396 26.4% -545,629 10,039 323,806 423,907 13.0%	-1,972,339 583,789 22.8% -377,114 -2,009 204,666 287,242 11.2%	21.7% 47.2% 353 bps 44.7% -599.7% 58.2% 47.6% 177 bps		

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Accumulated Income Statement by Business Vertical (Values in R\$ Thousand)

	Δ% -7.7% -3.4% -8.5% -8.2% -10.8% -34 bps 12.0% -34 bps 12.0%
Deduction in Gross Revenue-960,666-867,92110.7%-1,005,355-951,4555.7%-873,355-904,144Net Revenue3,889,9613,280,15818.6%3,965,7763,388,65717.0%4,161,2144,549,945Costs of Sales and Service-3,052,501-2,587,44518.0%-2,635,267-2,250,05517.1%-3,595,425-3,915,720Gross Profit837,460692,71220.9%1,330,5091,138,60216.9%565,788634,225	-3.4% -8.5% -8.2% -10.8% -34 bps 12.0%
Net Revenue3,889,9613,280,15818.6%3,965,7763,388,65717.0%4,161,2144,549,945Costs of Sales and Service-3,052,501-2,587,44518.0%-2,635,267-2,250,05517.1%-3,595,425-3,915,720Gross Profit837,460692,71220.9%1,330,5091,138,60216.9%565,788634,225	-8.5% -8.2% -10.8% -34 bps 12.0% - -43.2%
Costs of Sales and Service -3,052,501 -2,587,445 18.0% -2,635,267 -2,250,055 17.1% -3,595,425 -3,915,720 Gross Profit 837,460 692,712 20.9% 1,330,509 1,138,602 16.9% 565,788 634,225	-8.2% -10.8% -34 bps 12.0% - -43.2%
Gross Profit 837,460 692,712 20.9% 1,330,509 1,138,602 16.9% 565,788 634,225	-10.8% -34 bps 12.0% - -43.2%
	-34 bps 12.0% - - 43.2%
GROSS MARGIN (%) 21.5% 21.1% 41 bps 33.5% 33.6% -5 bps 13.6% 13.9%	12.0% - -43.2%
	- 43.2%
Operating Expenses/Revenues -352,328 -259,753 35.6% -811,812 -595,596 36.3% -416,894 -372,299	
Equity Income 475 -452 -205.0%	
EBIT 485,132 432,959 12.1% 519,171 542,554 -4.3% 148,894 261,926 -	00.00/
EBITDA 571,455 507,543 12.6% 677,884 667,250 1.6% 223,584 320,327 -	-30.2%
EBITDA MARGIN (%) 14.7% 15.5% -78 bps 17.1% 19.7% -260 bps 5.4% 7.0% -7%	167 bps
ADJUSTED EBITDA 569,678 510,416 11.6% 729,008 664,708 9.7% 223,584 325,388	-31.3%
ADJUSTED EBITDA MARGIN (%) 14.6% 15.6% -92 bps 18.4% 19.6% -123 bps 5.4% 7.2% -	178 bps
Financial and Digital Services Advanced Technology and Headquarter Intercompany Sales Consolidated	
2024 2023 Δ% 2024 2023 Δ% 2024 2023 Δ% 2024 2023 Δ%	Δ%
Gross Revenue 905,398 752,903 20.3% 234,973 185,663 26.6% -1,401,465 -1,482,726 -5.5% 14,595,233 13,398,120	8.9%
Deduction in Gross Revenue -60,675 -48,228 25.8% -27,245 -22,411 21.6% 247,803 283,881 -12.7% -2,679,492 -2,510,277	6.7%
Net Revenue 844,724 704,675 19.9% 207,728 163,252 27.2% -1,153,662 -1,198,844 -3.8% 11,915,740 10,887,843	9.4%
Costs of Sales and Service -306,356 -270,931 13.1% -80,675 -65,936 22.4% 938,634 995,600 -5.7% -8,731,589 -8,094,488	7.9%
Gross Profit 538,368 433,744 24.1% 127,054 97,316 30.6% -215,028 -203,245 5.8% 3,184,151 2,793,355	14.0%
GROSS MARGIN (%) 63.7% 61.6% 218 bps 61.2% 59.6% 155 bps - - - 26.7% 25.7%	107 bps
Operating Expenses/Revenues -318,393 -259,611 22.6% -150,382 -142,536 5.5% 136,200 123,077 10.7% -1,913,609 -1,506,717	27.0%
Equity Income 9,487 -2,070 -558.3% 565,953 480,233 17.8% -566,427 -479,781 18.1% 9,487 -2,070	-558.3%
EBIT 229,462 172,064 33.4% 542,625 435,013 24.7% -645,255 -559,948 15.2% 1,280,028 1,284,568	-0.4%
EBITDA 236,732 177,989 33.0% 558,149 455,657 22.5% -645,255 -558,546 15.5% 1,622,549 1,570,220	3.3%
EBITDA MARGIN (%) 28.0% 25.3% 277 bps 268.7% 279.1% -1042 bps - - - 13.6% 14.4%	-80 bps
ADJUSTED EBITDA 236,732 177,989 33.0% 558,149 456,773 22.2% -645,255 -558,546 15.5% 1,671,897 1,576,728	6.0%
ADJUSTED EBITDA MARGIN (%) 28.0% 25.3% 277 bps 268.7% 279.8% -1110 bps 14.0% 14.5%	-45 bps

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Financial Statement (Values in R\$ Thousand)

	Consolidated	Parent Company	Randon Bank ¹
Assets	15,437,638	7,053,242	2,764,701
Current Assets	8,911,880	2,364,182	1,700,815
Cash and equivalents	2,252,139	936,395	188,403
Other Investments	535,481	-	-
Financial Investments	13,993	-	-
Derivative Financial Instrument	7,378	194	-
Receivables	2,650,386	356,981	1,508,779
Inventory	2,572,376	615,158	-
Deferred Charges/Recoverable taxes	681,471	314,128	1,895
Others	198,656	141,326	1,738
Noncurrent Assets	6,525,758	4,689,060	1,063,885
Long-term Assets	2,188,637	528,207	1,045,160
Investments of non-immediate liquidity	176,770	-	33,220
Credit controlling company/controlled companies	-	33,399	-
Receivables	981,956	-	981,956
Consortiums for resale	25,367	-	-
Deferred Charges/recoverable taxes	583,130	486,373	23,638
Other non-current assets	382,333	-	6,346
Taxes under litigation	39,081	8,435	-
Investments/Property, Plant, Property/Intangible/Deferred	4,074,991	4,141,624	18,039
Right to use asset	262,130	19,229	687

¹ Randon Bank numbers are consolidated in accordance with IFRS standards. The unit's reporting to Bacen is carried out in accordance with the entity's requirements.



Financial Statement (Values in R\$ Thousand)

	Consolidated	Parent Company	Randon Bank ¹
Liabilities	15,437,638	7,053,242	2,764,701
Current Liabilities	4,659,918	1,045,502	1,318,103
Suppliers	1,412,814	484,208	15,293
Financing institutions Short Term	1,524,914	263,877	890,569
Accounts payable by business combination Short Term	41,167	-	-
Salaries and benefits	192,108	50,420	2,282
Taxes and Fees	313,861	47,539	17,940
Advances for customers and others	1,128,585	197,109	391,872
Leases Short Term	46,467	2,351	148
Noncurrent Liabilities	6,270,029	2,777,817	1,049,761
Financing institutions Long Term	5,208,157	2,678,974	714,303
Accounts payable by business combination Long Term	166,205	1,028	-
Government Subsidy	1,993	-	-
Debits with controlled companies Long Term	5,618	-	-
Diverse payable taxes and contributions	1,388	-	55
Provision for contingencies	177,873	51,790	-
Other non-current liabilities	138,850	6,703	-
Coop-payment plans obligations Long Term	2,476	-	-
Advances for customers and others Long Term	346,139	20,647	334,737
Leases Long Term	221,331	18,676	666
Total Net Equity	4,507,691	3,229,923	396,836
Net Equity	3,229,923	3,229,923	396,836
Minority interest	1,277,768		-

¹ Randon Bank numbers are consolidated in accordance with IFRS standards. The unit's reporting to Bacen is carried out in accordance with the entity's requirements.

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Income Statement (Values in R\$ Thousand)

	Consolidated	Parent Company	Randon Bank ¹
Net revenue	11,915,740	3,614,533	345,052
Cost of goods and services	-8,731,589	-3,070,749	-215,889
Gross income	3,184,151	543,784	129,163
Sales expenses	-954,055	-157,332	-30,240
Administrative expenses	-797,611	-216,687	-61,980
Other expenses / income	-161,944	-56,035	-6,780
Equity equivalence	9,487	559,523	-
Financial income	-268,680	-326,419	-171
Income before taxes	1,011,348	346,834	29,991
Provision for taxes and social contributions	-319,667	61,667	-9,068
Interest of non-controlling shareholders	-283,194	-	-
Discontinued Operation		-	-
Net income for the period	408,501	408,501	20,923
EBIT	1,280,028	673,253	30,162
EBITDA	1,622,549	726,959	32,429
EBITDA Margin (%)	13.6%	20.1%	9.4%

¹ Randon Bank numbers are consolidated in accordance with IFRS standards. The unit's reporting to Bacen is carried out in accordance with the entity's requirements.

Cash Flow Statement (Values in R\$ Thousand)

	Parent Com	pany	Consolidated	
	12/31/2024	12/31/2023	12/31/2024	12/31/2023
Cash flow from operations				
Income for the period	408,501	381,687	691,696	663,489
Income tax and social contribution (current and deferred)	-61,667	-63,162	319,667	278,015
Exchange variation and interest on loans	407,644	354,686	805,635	744,097
Exchange variation and interest on leases	3,477	2,412	73,154	17,319
Depreciation and amortization	53,706	50,798	342,520	285,652
Other Provisions	590	-11,164	-3,031	-5,716
Provisions (reversal) for litigation	34,522	1,495	49,757	41,973
Variation in derivatives	948	325	-16,906	4,418
Residual cost from sold and written off fixed assets	1,287	1,560	23,206	14,427
Provision (reversal) for expected credit losses	-1,764	-15,461	24,789	-19,512
Provision (reversal) for obsolete inventory	1,203	-6,124	11,251	-6,728
Equity Income Result	-559,509	-525,572	-9,487	2,070
Income from active legal proceedings, net of fees	-379	-1,269	-3,237	-3,187
Provision (reversal) reduction in impairment	593	-33	7,583	9,608
Monetary Adjustment	-	-	-151,116	-127,394
Compensation of retained values business combination	-	-	-2,472	-57,620
	289,152	170,178	2,163,009	1,840,911
Variations in assets and liabilities				
Financial Investments	-	65,140	-626,102	612,891
Accounts receivable from customers	-77,679	204,286	-675,742	-314,057
Inventory	-227,660	197,971	-725,213	481,175
Taxes to be recovered	95,696	160,442	-26,027	292,012
Other assets	7,300	129,935	-260,953	-72,754
Suppliers	-13	-120,419	193,093	-263,077
Other liabilities	-9,174	-173,848	620,766	-164,761
Net variation in discontinued operations			5	2,655
Cash generated by operation	77,622	633,685	662,836	2,414,995
Income tax and Social Contribution paid	-		-286,701	-233,104
Net cash provided by (used in) operating activities	77,622	633,685	376,135	2,181,891

Cash Flow Statement (Values in R\$ Thousand)

	Parent Company		Consolidated	
	12/31/2024	12/31/2023	12/31/2024	12/31/2023
Cash flow from investments				
Receipt of profits and dividends of subsidiaries	309,313	324,795	-	-
Paid-in capital in subsidiary	-273,845	-224,868	-	_
Loans granted to subsidiaries	52,305	8,179	-	
Acquisition of interest in jointly controlled	-	-	-75,000	-90,000
Business combination	-	-	-613,571	-171,381
Permanent assets acquisition	-91,906	-60,254	-432,116	-327,562
Intangible assets acquisition	-6,194	-552	-28,328	-18,059
Net cash provided by (used in) financing activities	-10,327	47,300	-1,149,015	-607,002
Cash flow from financing				
Dividend Paid	-	-6	-139,712	-87,485
Interest on Equity Paid	-148,079	-147,691	-214,701	-206,697
Derivatives Taken	-		3,620	_
Payment of Derivatives	-578	_	-578	-1,029
Loans Taken	1,084,321	_	3,468,188	1,017,667
Payment of loans	-829,200	-134,109	-2,187,517	-1,187,474
Interest paid on loans	-353,286	-382,813	-692,326	-686,751
Loans granted by related parties	-		-574	-231
Payment of leasings	-10,581	-9,474	-76,189	-62,944
Net cash used (resulting from) financing	-257,403	-674,093	160,211	-1,214,944
Statement of increase in cash				
At beginning of period	1,126,503	1,119,611	2,864,807	2,504,862
At end of period	936,395	1,126,503	2,252,138	2,864,807
Increase in cash	-190,108	6,892	-612,669	359,945