

INSTITUTIONAL PRESENTATION

3Q24

RANDONCORP

Building **tomorrow**



Safe Harbor Statement

We make forward-looking statements that are subject to risks and uncertainties. Such statements are based on beliefs and assumptions of our Management and information that the Company currently has access to.

Forward-looking statements include information about our intentions, beliefs or current expectations, as well as those of the Company's Board of Directors and Officers.

Disclaimers regarding forward-looking statements and information also include information about possible or assumed operating results, as well as statements that are preceded, followed by, or that include the words "believe", "may", "will", "continue", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.

Forward-looking statements and information are not guarantees of performance. They involve risks, uncertainties and assumptions because they refer to future events, depending, therefore, on circumstances that may or may not occur. Future results and the creation of shareholder value could differ significantly from those expressed or suggested by forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.

We are Randoncorp

We develop transport solutions based on valuing people, generating profit with sustainability, in trust, innovation and technology.

In our more than 75 years of history, we have built a global and leadership presence in the sectors in which we operate.

Purpose

Connect people and riches to generate prosperity.

RANDONCORP

Principles

- > Satisfied customer
- > Ethics
- > Innovation and technology
- > Profit with sustainability
- > People valued and respected
- > Image and legacy preservation
- > Safety and quality
- > We are Randoncorp

Strategic Guidelines

ABSOLUTE FOCUS ON CUSTOMERS

DIVERSIFICATION WITH FOCUS

FINANCIAL STRENGTH

INNOVATION AND TECHNOLOGY AS DIFFERENTIATORS

LEVERAGING SINERGIES

COMPANY DESIRED TO WORK

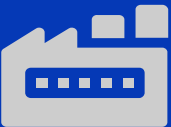
SUSTAINABILITY | ESG PRIORITIZED



Main Figures

IPO

1974



32
factories

MARKET CAP

R\$ 3.3
BILLION



13
distribution
centers

SHARES

RAPT3
RAPT4



3
advanced
technology units.

EMPLOYEES

16,995



products
present in
+120 countries

Data from 3Q2024



Dynamism

RANDONCORP

1949 - 1999

- 📍 Mecânica Randon
- 📍 Air brakes
- 📍 3rd axle for trucks
- 📍 Trailers manufacturing
- 📍 IPO
- 📍 Freios Master
- 📍 Randon Consórcios
- 📍 Fras-le S/A and Fras-le USA
- 📍 JOST Brasil
- 📍 Randon Argentina
- 📍 Suspensys

2000 - 2009

- 📍 Castertech Caxias do Sul
- 📍 Centro Tecnológico Randon
- 📍 Fras-le China
- 📍 Randon Bank
- 📍 Fras-le Europe
- 📍 Fras-le México

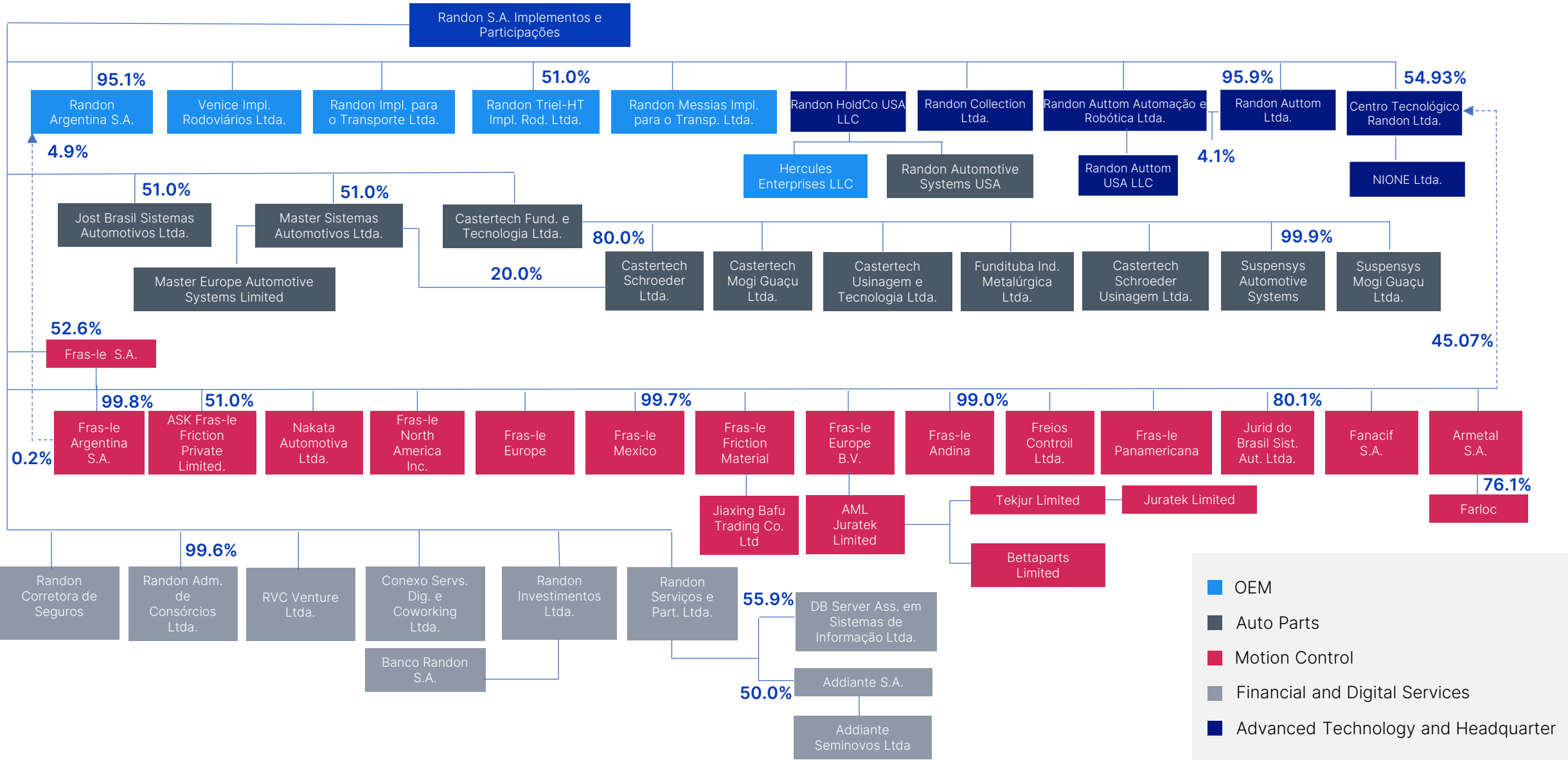
2010 - 2019

- 📍 Controil
- 📍 Armetal, Farloc and Fanacif
- 📍 ASK Fras-le
- 📍 Fremax
- 📍 Jurid
- 📍 Fras-le Panamericana
- 📍 Randon Chapecó
- 📍 Randon Araraquara
- 📍 Randon Triel-HT
- 📍 Suspensys México
- 📍 Randon Linhares

2020...

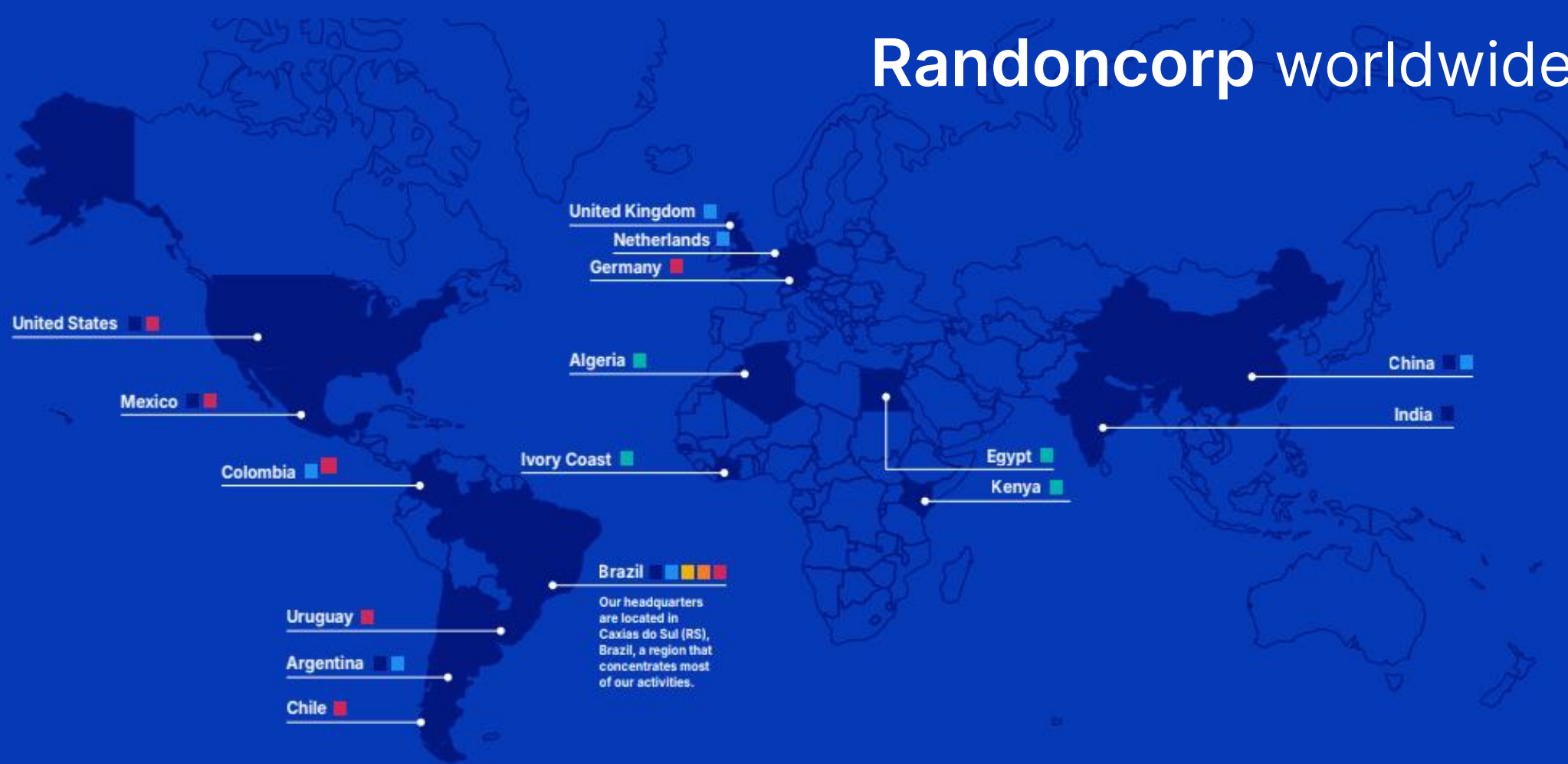
- 📍 Randon Ventures
- 📍 Nakata
- 📍 Master Flores da Cunha
- 📍 Conexo
- 📍 Castertech Usinagem
- 📍 Castertech Schroeder
- 📍 Castertech Indaiatuba
- 📍 Auttom
- 📍 NIONE
- 📍 Hercules
- 📍 Randon Venice
- 📍 Castertech Mogi Guaçu
- 📍 Addiante
- 📍 Juratek
- 📍 DB Server
- 📍 Suspensys Mogi Guaçu

Corporate Organization Chart Randoncorp



Only shares below 100% were indicated.

Randoncorp worldwide



Global presence GRI 2-6

32 Industrial Sites

24 Brazil
2 Argentina
1 China
2 USA
1 India
1 Mexico

13 Distribution Centers

5 Brazil
2 Argentina
1 China
1 Colombia
1 Netherlands
2 England
1 Northern Ireland

4 CKD* Assembly Units

1 Algeria
1 Egypt
1 Ivory Coast
1 Kenya

* Composed of strategic partnerships.

3 Technology and Innovation Centers

3 Brazil

7 Financial and Digital Services

7 Brazil

8 Business offices

1 Germany
1 Brazil
1 Chile
1 Colombia
2 USA
1 Mexico
1 Uruguay

Leader in the main
segments of
activity

Strong brands

RANDON

FRASLE
MOBILITY

JOST

MASTER

CASTERTECH

Suspensys

ETR
DRIVEN BY INNOVATION

NIONE

Auttom

CONSÓRCIO
RANDON

BANCO
RANDON

SEGUROS
RANDON

Rands

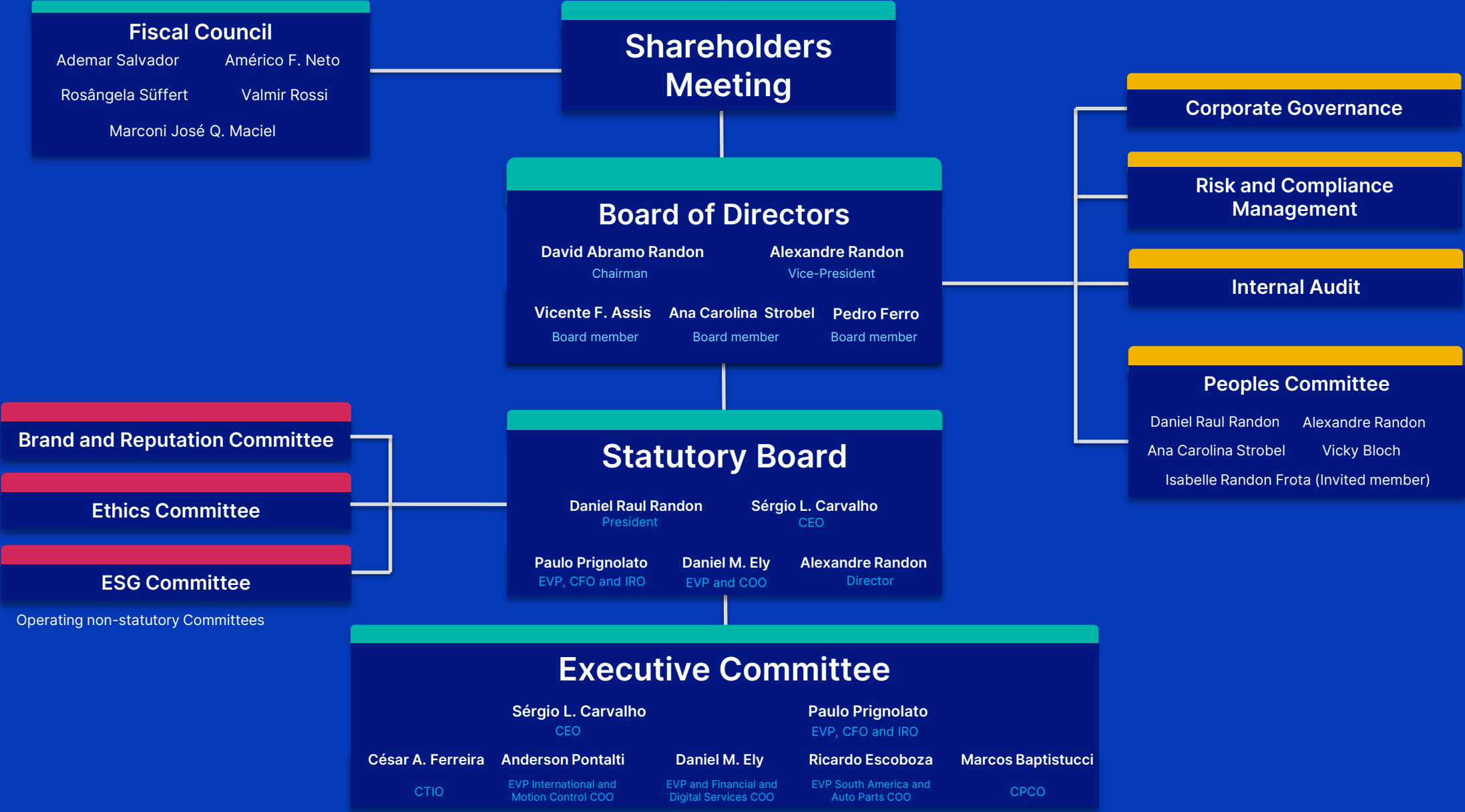
RV

(ONEX)

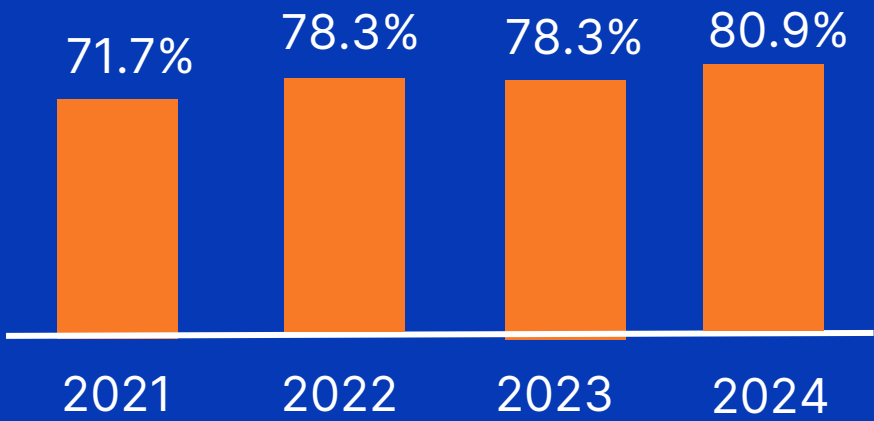
Addiante

<db>

Governance Structure



Our Evolution in Corporate Governance



Adherence to the practices recommended by the Securities and Exchange Commission Resolution 80.

FREE FLOAT

60.1%

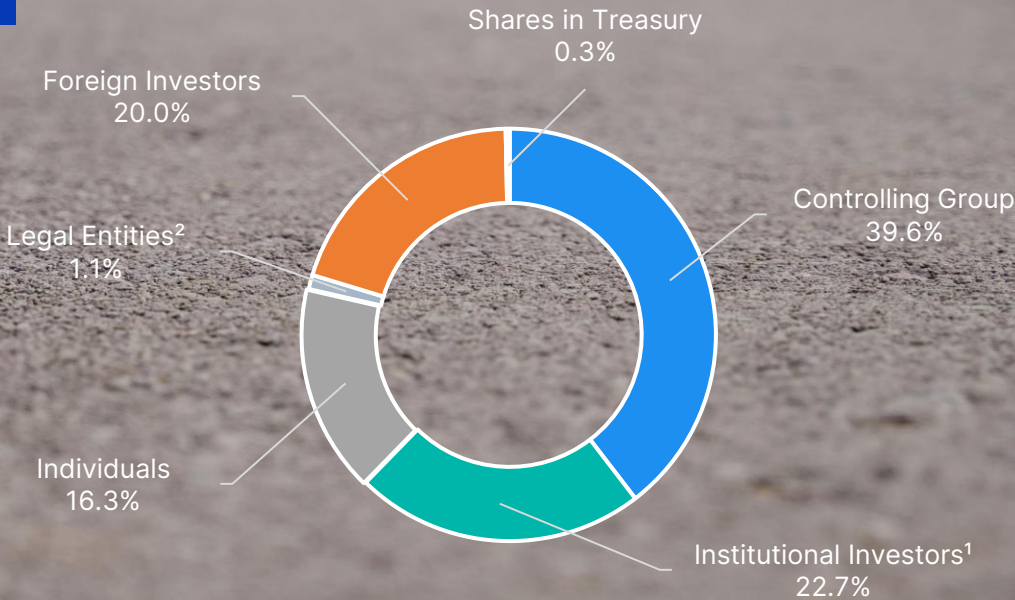
TAG ALONG

80%

47,510

Shareholders at the end of 3Q24

Shareholder's Profile



¹ Investment clubs and funds

² Companies, banks, brokers and associations



RAPT
B3 LISTED N1

IBRA B3 IGC B3 IGCT B3 ITAG B3 INDX B3 SMLL B3 IAGRO-FFS B3

Our ESG Ambition

RANDONCORP

Public commitments

- > Reduce greenhouse gas emissions by 40% by 2030.
- > Zero waste disposal in industrial landfills and reuse 100% of the effluent treated by 2025.
- > Double the number of women in leadership positions by 2025.
- > Zero serious accidents.
- > Increase annual net revenue generated by new products.



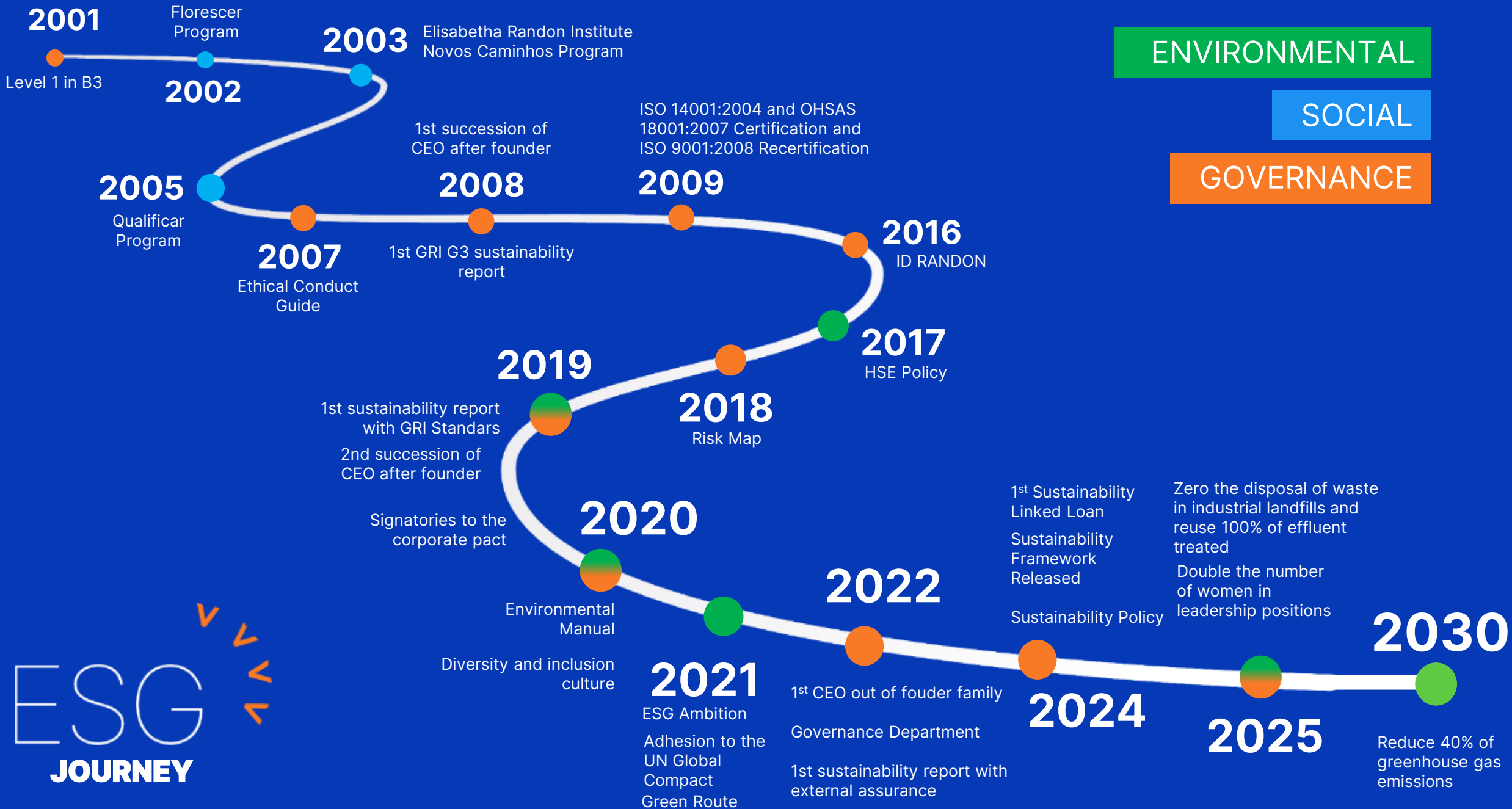
Access our
Sustainability
Report.

Contribution to the SDGs



We are signatories to the UN Global Compact.





Our impact on communities

The Elisabetha Randon Institute (IER) coordinates all of Randoncorp's social programs so that we are relevant in the communities where we operate.



Elisabetha Randon Institute has a
new visual identity!

20 years
of many stories,
social transformation
and education for life!



Celebrating two decades of activity, Randoncorp's Social Institute presents its new visual identity, inspired by the pillars of action – education, culture and social – that guide and sustain its journey of social responsibility, committed to building a better society for all.



Access the QR
Code for more
information.



Instituto
Elisabetha
Randon



Our people

We base our relationship with our team on **trust, integrity and transparency.**

16%
of feminine
leadership in 2023

Programs and initiatives for development

- > Qualificar Program
- > Be Digital
- > Languages
- > Novos Caminhos – Prosperity Journey
- > Leadership in Movement
- > Performance Evaluation
- > Pra.Vc Platform
- > Employer brand
- > Hers Journey
- > Female Mentoring
- > Circles of Conversation
- > Lives and Workshops



Diversity, inclusion and equity

Check out the purpose of Randoncorp's Affinity Groups:

Women	Race and Ethnicity	LGBTQIAPN+	PWDs
Seek gender equity with collective and individual actions that promote respect and empower women at all levels of the organization, generating real change.	Act with commitment and conscience, connected with our origins to transform Randoncorp into an environment with ethnic and racial equity.	Build a culture of belonging and authenticity at Randoncorp, respecting all LGBTQIAPN+ people, promoting a safe, democratic and inclusive environment.	Support issues of physical and digital accessibility, providing conditions for the inclusion of people with disabilities, welcoming diversity and respecting human beings.

How we innovate

CTR
UMA EMPRESA RANDON

NIONE

RV

Auttom^o

(ONEX)



We have the **largest independent technological center** in the automotive sector in Latin America.



R\$ 193 million invested in R&D and innovation in 2023.



66 patents
Registered in Brazil in 2023

Mobility Megatrends

Number of Projects in 2023

5

Mobility and Electrification

7

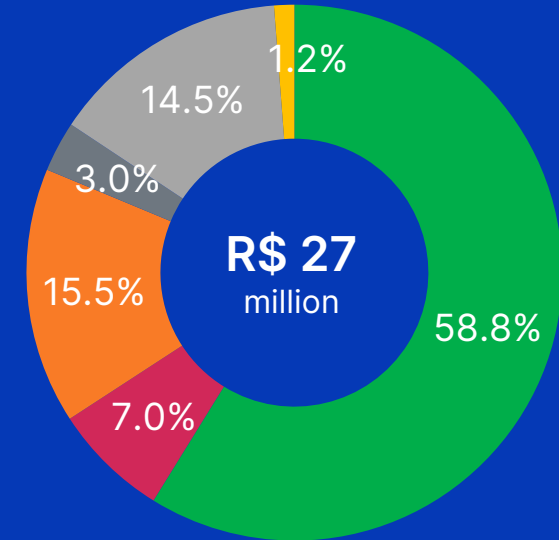
Embedded Electronics

21

Smart Materials

Investments in environmental management initiatives in 2023

- Waste treatment and transport
- Emissions treatment
- Effluent treatment
- Analysis (effluents, waste, emissions, water, soil)
- Environmental projects
- Taxes



Main Projects

Renewable energies, carbon footprint and effluent reuse.

Commitment to the Environment

Green Route

Our program of commitment to the **environment**

Green route program pillars



Sustainable environmental development

More responsible economic growth and consumption



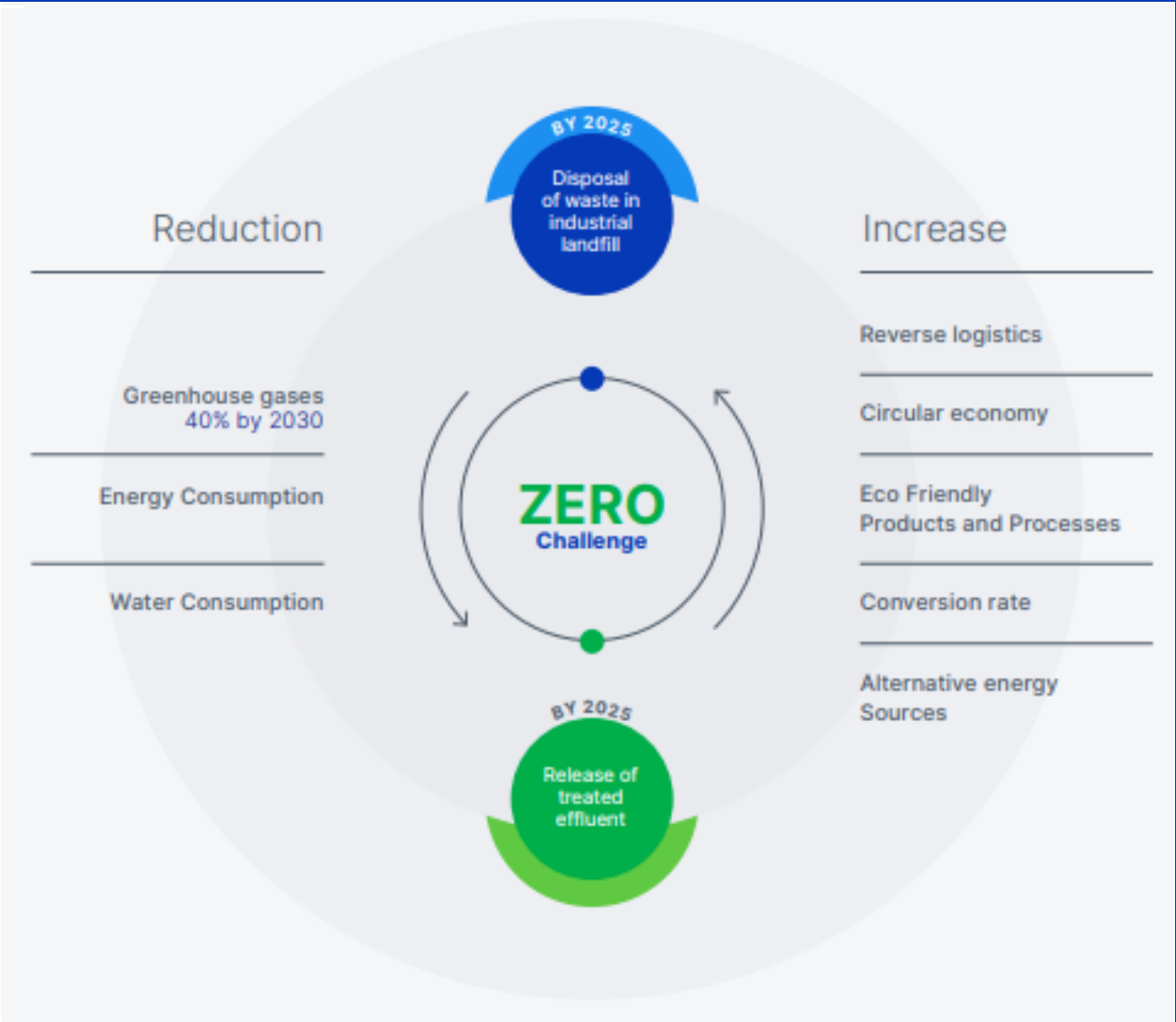
Environmental technologies and innovations

Results in operational efficiency, with better use of inputs and raw materials and reduced waste



Environmental responsibility

Culture of prevention and support to the communities where the company operates.



Data from 2023

> **50%**
of effluents reused

> **85%**
raw material conversion rate

> **R\$ 3.7 M**
Invested in the Green Boiler project

> **2.41**
Emissions intensity



Consolidated Results

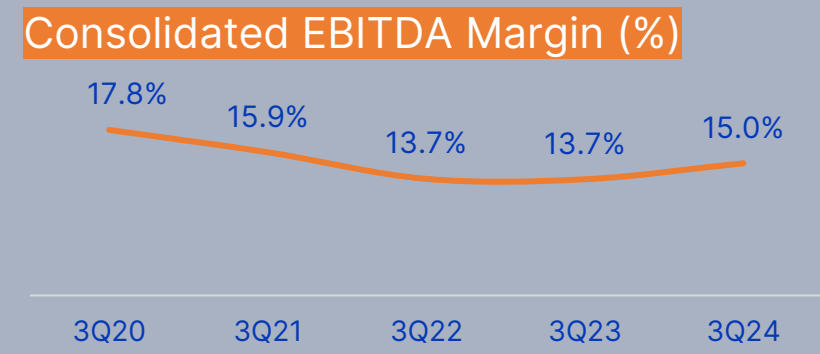
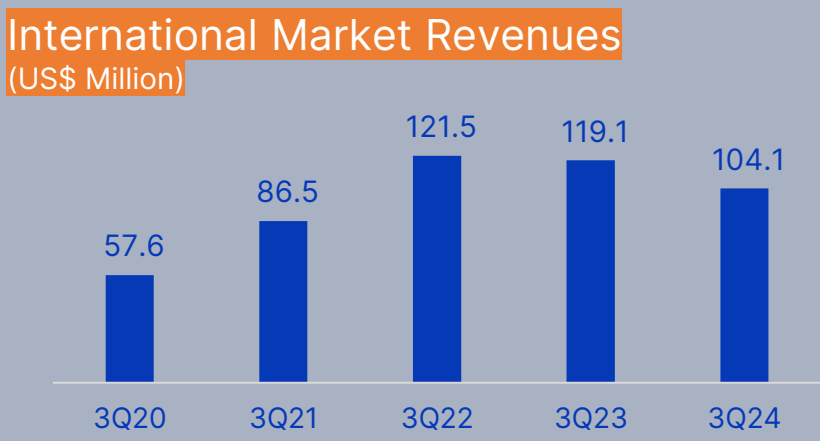
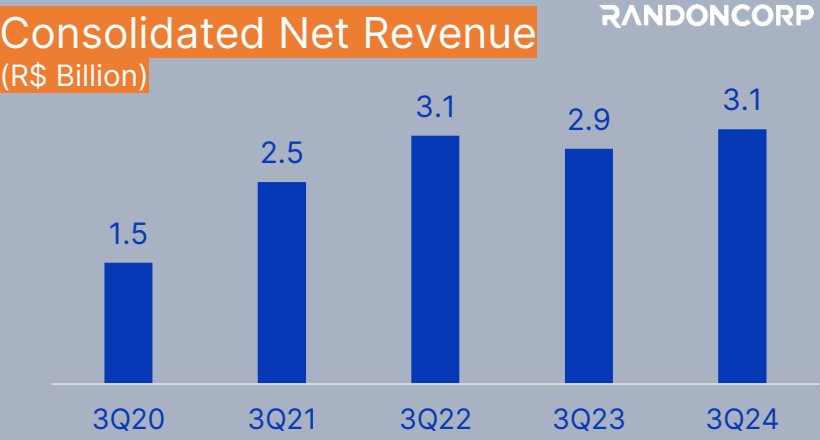
Economic Highlights	3Q24	3Q23	Δ%	2Q24	Δ%	9M24	9M23	Δ%
Consolidated Gross Revenue	3,847,658	3,568,314	7.8%	3,667,799	4.9%	10,660,434	10,223,664	4.3%
Consolidated Net Revenue	3,134,566	2,896,681	8.2%	2,984,578	5.0%	8,656,930	8,331,715	3.9%
International Market Revenues US\$ ¹	104,072	119,121	-12.6%	111,526	-6.7%	308,113	385,401	-20.1%
Consolidated Gross Profit	823,930	697,283	18.2%	814,560	1.2%	2,324,755	2,209,567	5.2%
Gross Margin (%)	26.3%	24.1%	221 bps	27.3%	-101 bps	26.9%	26.5%	33 bps
Consolidated EBITDA	470,871	396,374	18.8%	380,906	23.6%	1,198,642	1,282,978	-6.6%
EBITDA Margin (%)	15.0%	13.7%	134 bps	12.8%	226 bps	13.8%	15.4%	-155 bps
Adjusted EBITDA	475,075	396,374	19.9%	431,184	10.2%	1,253,124	1,295,608	-3.3%
Adjusted EBITDA Margin (%)	15.2%	13.7%	147 bps	14.4%	71 bps	14.5%	15.6%	-107 bps
Net Profit	121,904	87,413	39.5%	86,983	40.1%	290,715	326,320	-10.9%
Net Margin (%)	3.9%	3.0%	87 bps	2.9%	97 bps	3.4%	3.9%	-56 bps
Earnings per share R\$	0.37	0.27	39.5%	0.26	40.1%	0.89	0.99	-10.9%

Financial Highlights								
Equity	3,079,521	2,944,686	4.6%	3,025,411	1.8%	3,079,521	2,944,686	4.6%
Investments ²	494,081	118,469	317.1%	103,110	379.2%	798,997	533,661	49.7%
Net Debt	4,142,641	3,615,885	14.6%	3,858,306	7.4%	4,142,641	3,615,885	14.6%
Net Debt (Without Randon Bank)	2,266,869	2,121,322	6.9%	2,169,960	4.5%	2,266,869	2,121,322	6.9%
Net Leverage	2.79 x	2.25 x	23.8%	2.73 x	2.0%	2.79 x	2.25 x	23.8%
Net Leverage (Without Randon Bank)	1.55 x	1.35 x	14.9%	1.57 x	-1.1%	1.55 x	1.35 x	14.9%
ROE (last 12 months)	12.5%	15.1%	-270 bps	11.2%	124 bps	12.5%	15.1%	-270 bps
ROIC (last 12 months)	9.5%	13.0%	-356 bps	8.7%	76 bps	9.5%	13.0%	-356 bps

¹ Exports + Revenues from International Markets (both consolidated)

Values in R\$ thousand, except when indicated otherwise

² Capex + Non-Organics + Paid-in Capital



Market overview

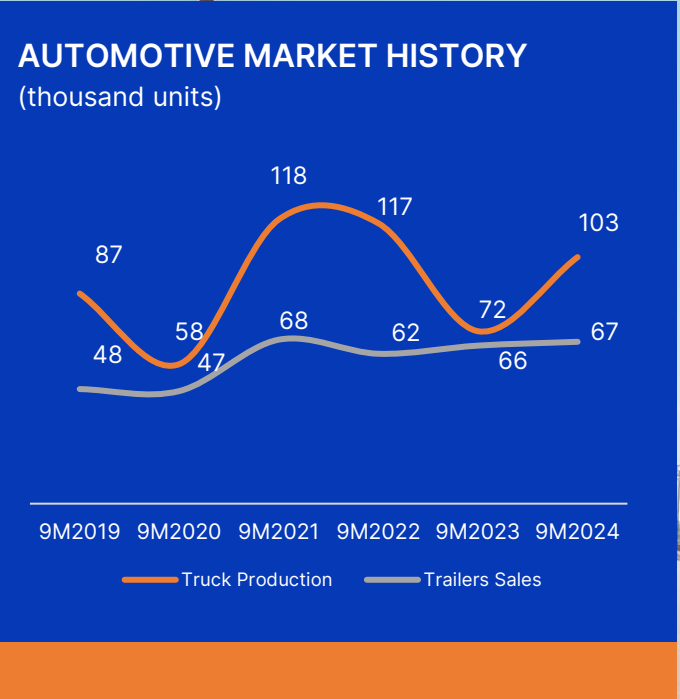
		3Q24	3Q23	Δ%	2Q24	Δ%	9M24	9M23	Δ%
Production	Trucks ¹	38,220	24,592	55.4%	35,064	9.0%	102,611	71,765	43.0%
	Trailers ³	23,578	25,238	-6.6%	23,289	1.2%	69,705	69,991	-0.4%
Brazil Sales	Trucks ¹	34,331	26,456	29.8%	30,287	13.4%	91,098	79,003	15.3%
	Trailers ²	22,723	23,717	-4.2%	22,533	0.8%	67,379	65,787	2.4%
Exports	Trucks ¹	4,676	4,305	8.6%	3,718	25.8%	11,716	12,467	-6.0%
	Trailers ³	855	1,521	-43.8%	756	13.1%	2,326	4,204	-44.7%

¹ Anfavea

² Anfir

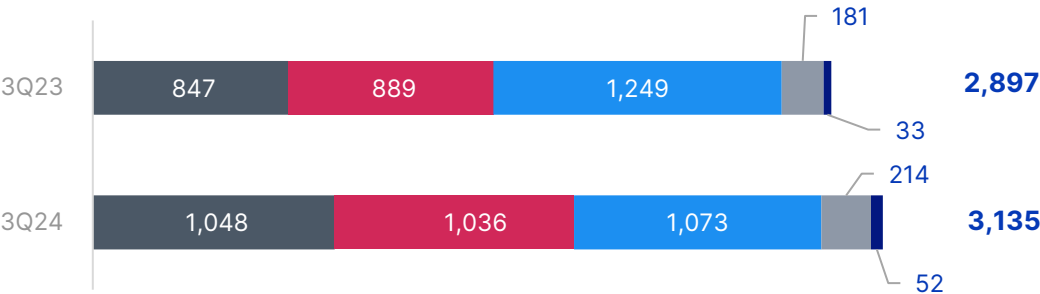
³ Anfir + Aliceweb

Volumes in units



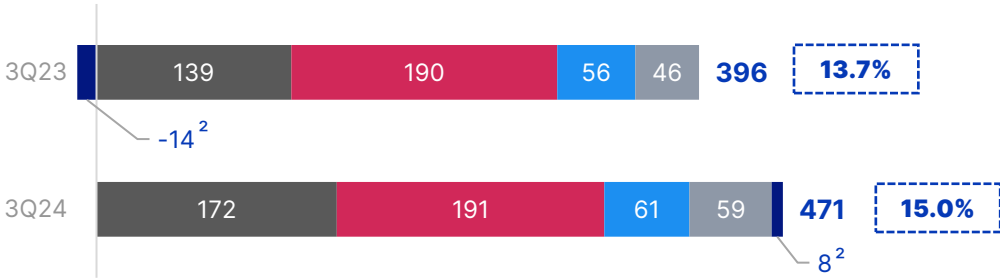
Consolidated Results

Consolidated Net Revenue¹ R\$ Million

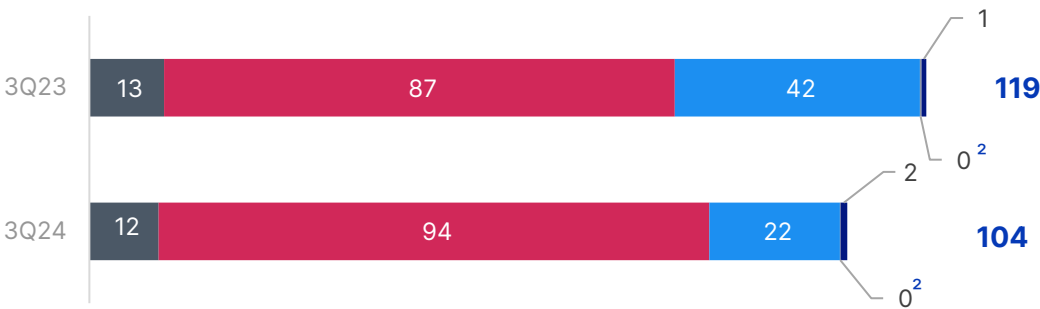


EBITDA and EBITDA Margin¹ R\$ Million

² EBITDA of Advanced Techn. Vertical disregards the Holding's equity income effects, to more adequately reflect its operational performance.



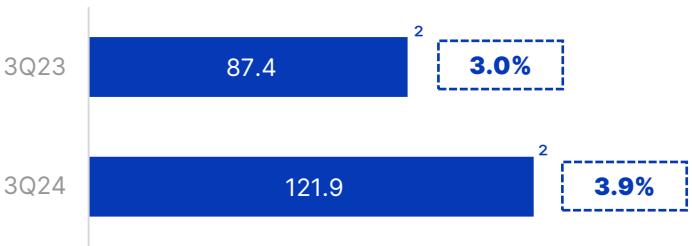
International Market Revenues¹ US\$ Million



² Financial and Digital Services.

Net Income and Net Margin R\$ Million | %

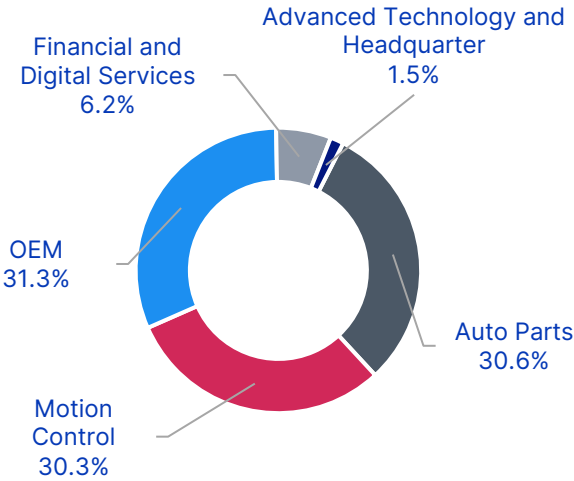
² Net income is presented only on a consolidated basis.



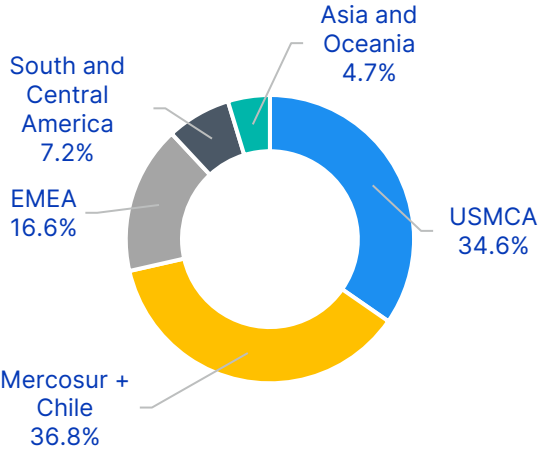
¹ The difference between the sum of verticals and the consolidated figure is the elimination of intercompany sales

Diversified Business Model | 3Q24

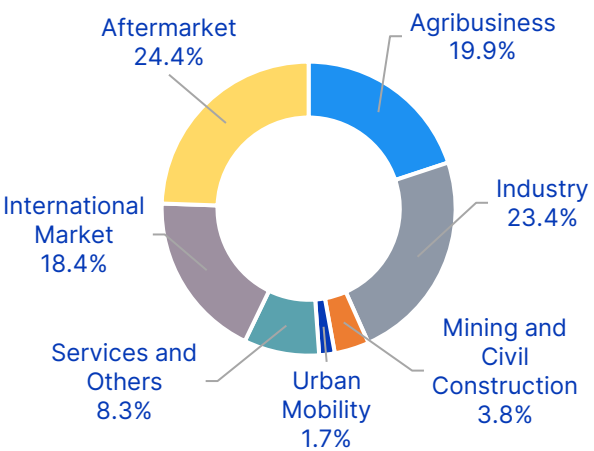
% Net Revenue by Vertical



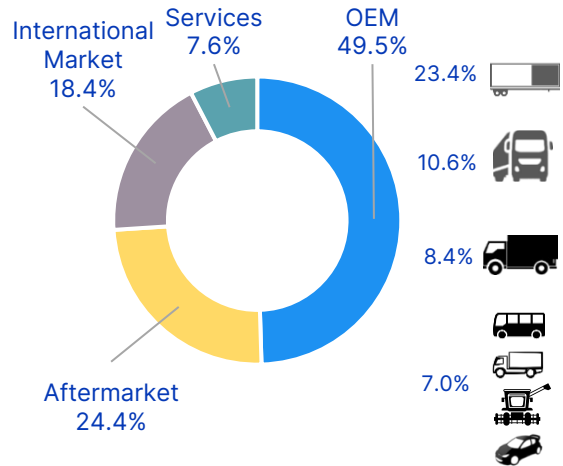
% Intl Revenues by Region



% Net Revenue by Sector



% Net Revenue by Segment



Diversified Business

Auto Parts	Motion Control	OEM	Financial and Digital Services	Advanced Technology
<div> <div>Suspensys®</div> <div>JOST</div> <div>MASTER</div> <div>CASTERTECH</div> <div>  </div> </div>	<div> <div>FRASLE</div> <div>MOBILITY</div> <div>  </div> </div>	<div> <div>RANDON</div> <div>  </div> </div>	<div> <div>Rands</div> <div> <div>CONSÓRCIO</div> <div>RANDON</div> </div> <div> <div>BANCO</div> <div>RANDON</div> </div> <div> <div>SEGUROS</div> <div>RANDON</div> </div> <div>CONEX</div> <div>RV</div> <div>Addiante»</div> <div><db></div> </div>	<div> <div>NIONE</div> <div> <div>ETR</div> <div>DRIVEN BY INNOVATION</div> </div> <div>Auttom^o</div> </div>



Auto Parts

Portfolio
Brake systems, axles and suspensions, coupling systems, electromobility, foundry and machining, among others.

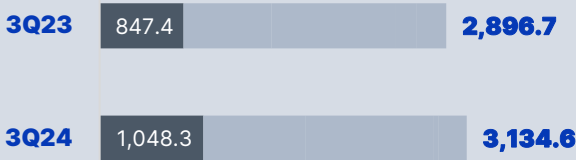
Coverage
13 industrial units, being 12 in Brazil and 1 abroad.

Sector Exposure
Agribusiness, industry, civil construction, mining, and mobility.

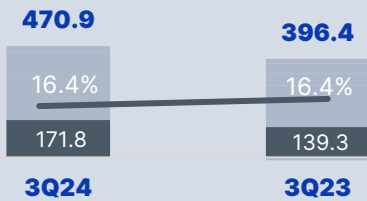
Customer Base
Main global OEMs (trucks and buses), trailer manufacturers, aftermarket, and farming product manufacturers.

- Strategy**
- > Expand **international operations**
 - > Increase volumes in the **aftermarket**
 - > Grow exposure to **agribusiness**
 - > Develop new product **portfolios**
 - > Maintain **leadership** in their markets of operation
 - > Be at the **forefront of technology** in the development of sustainable products

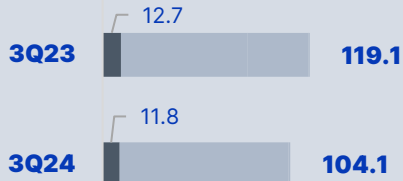
Consolidated Net Revenue
(R\$ Million)



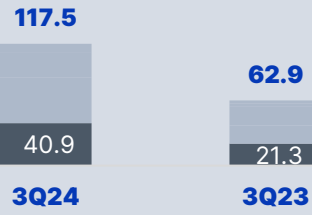
EBITDA | EBITDA Margin
(R\$ Million) | % o/CNR



International Market Revenue
(US\$ Million)

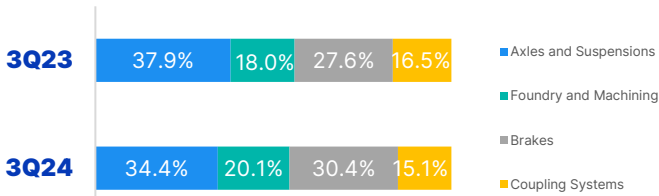


CAPEX
(R\$ Million)

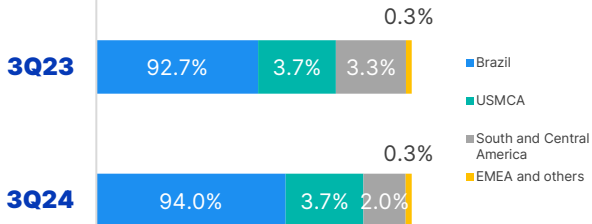


■ Auto Parts ■ Other Verticals

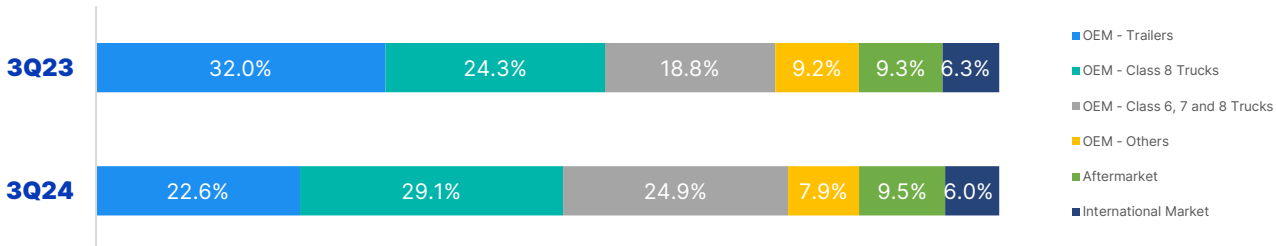
Net Revenue by Product
(% o/CNR)



Net Revenue By Region
(% o/CNR)



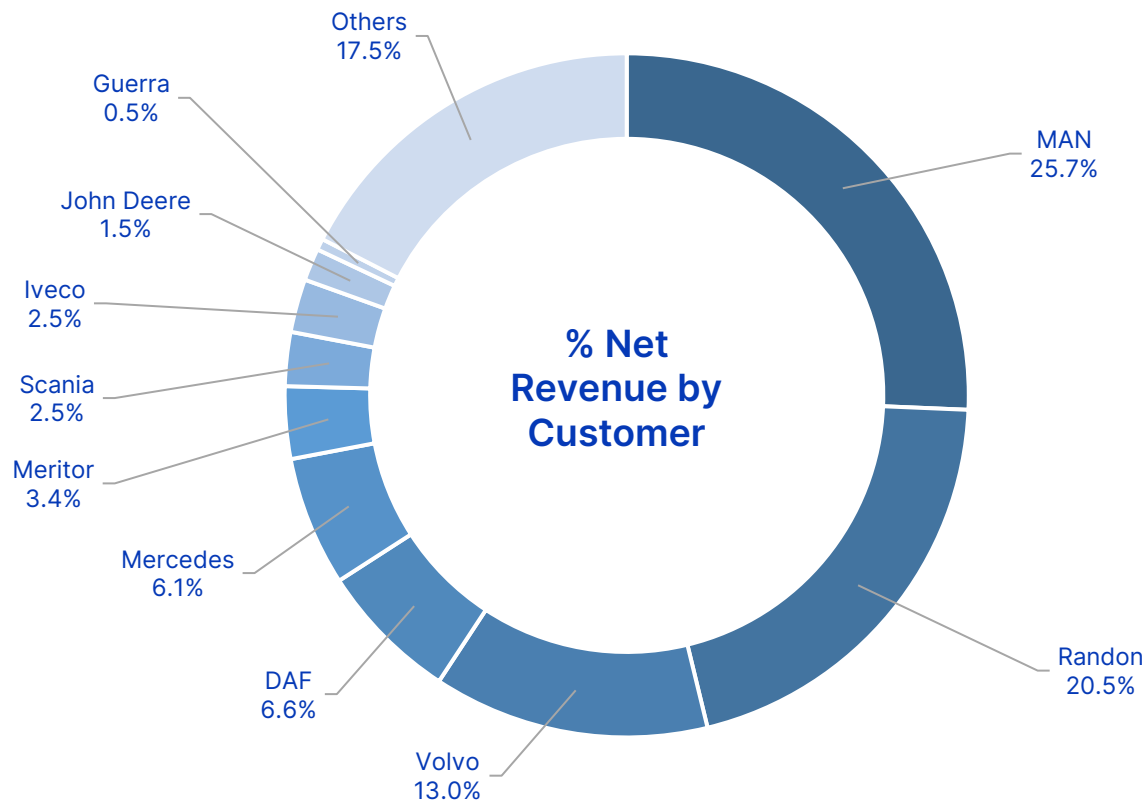
Net Revenue by Segment
(% o/CNR)



Volumes and Net Revenue

	3Q24		3Q23			2Q24			9M24		9M23		
	Units	Revenue	Units	Revenue	Δ% Units	Units	Revenue	Δ% Units	Units	Revenue	Units	Revenue	Δ% Units
Brakes (units)	256,329	318,817	209,714	233,934	22.2%	243,821	276,209	5.1%	716,301	847,175	618,648	652,191	15.8%
Coupling Systems (units)	36,464	158,185	31,588	139,747	15.4%	38,033	165,109	-4.1%	109,557	480,355	97,835	425,473	12.0%
Axles and Suspensions (units)	49,386	360,230	42,337	321,383	16.6%	48,871	340,064	1.1%	136,526	963,943	123,076	955,552	10.9%
Foundry and Machining (Tons)	26,583	211,033	20,563	152,290	29.3%	24,345	192,214	9.2%	72,858	586,153	63,008	457,508	15.6%

Values in R\$ Thousands, except when indicated otherwise



Main competitors

Brake Systems

Knorr (Germany)
Wabco (USA)
Captive market – MB, Scania and Silpa

Coupling Systems

Fontaine (Brazil/PR)
George Fischer (Switzerland)
Fuwa (China)

Suspensions and Axles

KLL/SAF Holland (Brazil/SP)
Ibero (Brazil/SP)
Hendrickson (USA)
BPW (Germany)
Fuwa (China)
Captive Market – Facchini

Foundry and Machining

Durametal (Brazil/CE)
Schulz (Brazil/SC)
Frum (Brazil/MG)
Fundimisa (Brazil/RS)

R Motion Control

Portfolio

Friction material, components for brake, suspension, steering and powertrain systems.

Coverage

9 industrial units (5 in Brazil and 4 abroad), 9 warehouses (1 in Brazil and 8 abroad), 5 sales offices abroad and 1 technological center.

Sector Exposure

Mobility, agribusiness, industry and civil construction.

Customer Base

OEMs, distributors and auto parts retailers.

Strategy

- > Operate in new **geographies**
- > Expand **production capacity**
- > Remain as **leader** in their markets
- > Expand **synergies** between controlled companies
- > Explore the power of **brands and product offerings**
- > Diversify **product portfolio**
- > Be at the **forefront of technology** in the development of sustainable products

Consolidated Net Revenue (R\$ Million)

3Q23 889.1 2,896.7

3Q24 1,036.5 3,134.6

EBITDA | EBITDA Margin (R\$ Million) | % o/CNR

470.9 396.4

191.2 190.2
18.4% 21.4%

3Q24 3Q23

■ Motion Control

International Market Revenue (US\$ Million)

3Q23 87.0 119.1

3Q24 93.8 104.1

CAPEX (R\$ Million)

117.5

44.2

3Q24

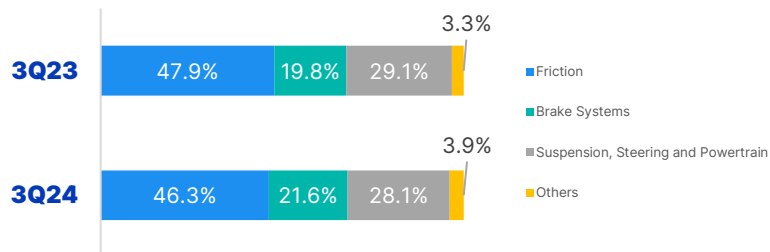
62.9

17.5

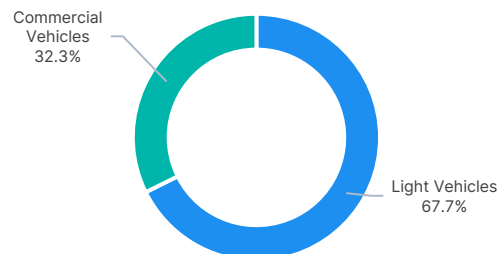
3Q23

■ Other Verticals

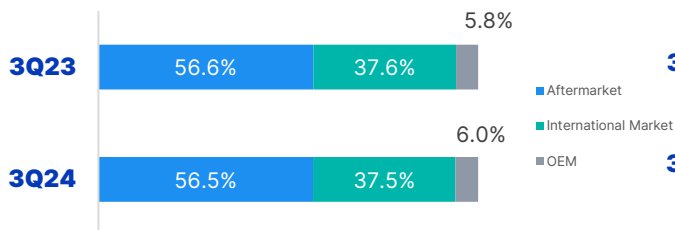
Net Revenue by Product (% o/CNR)



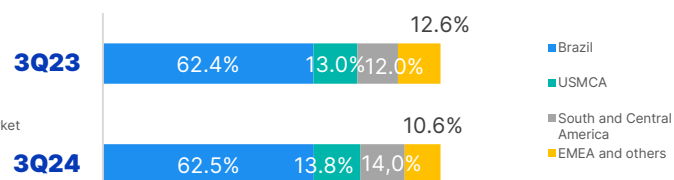
Net Revenue by Vehicle Type (% o/CNR)



Net Revenue by Segment (% o/CNR)



Net Revenue By Region (% o/CNR)





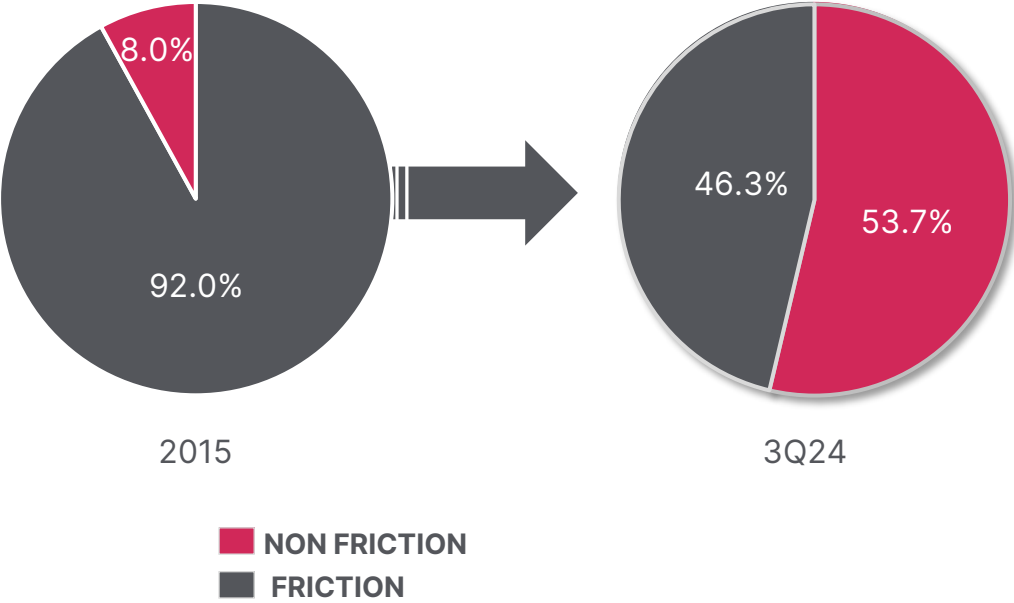
Motion Control

Volumes and Net Revenue

	3Q24		3Q23		Δ%	2Q24		Δ%	9M24		Δ%	9M23		Δ%
	Units	Revenue	Units	Revenue		Units	Revenue		Units	Revenue		Units	Revenue	
Friction Materials (Thousand/un.) ¹	28,137	480,171	26,079	425,627	7.9%	26,811	467,299	4.9%	79,686	1,366,946		77,508	1,273,441	2.8%
Comp. for the Braking Systems (Thousand/un.)	2,980	224,329	2,296	176,052	29.8%	2,556	193,622	16.6%	7,766	570,930		7,055	522,634	10.1%
Comp. Suspension, Steering and Powertrain Syst. (Thousand/un.)	5,774	291,668	5,247	258,445	10.0%	5,501	272,122	5.0%	15,737	796,772		14,789	735,631	6.4%
Others ²	-	40,324	-	28,941	-	-	47,228	-	-	123,369		-	115,687	-

¹ The friction materials volume changed in the total for the year 2023, due to adjustments in the accounting of parts and a reclassification in 1H24 with the line of components for brake systems.
² For the opening of the Others line, see attachment IV of the Frasle Mobility Release.

Revenues Evolution



Main competitors

Friction Materials	Braking Systems	Suspension, Steering and Powertrain
Brakeparts - Brazil Syl - Brazil Cobreq - Brazil Thermoid - Brazil Duroline - Brazil	Hipper Brakes – Brazil MDS – Brazil TRW – Germany Zimmermann – Germany Textar – Germany Brembo – Italy Raybestos – USA Centric - USA	Cofap - Brazil Monroe - Brazil Kayaba - Brazil Trw - Germany Lemforder - Brazil Viemar - Brazil Dellarosa - Brazil Ima - Brazil Spicer - Brazil





OEM

Portfolio

Trailers, truck bodies, rail cars and aftermarket.

Coverage

8 industrial units, being 6 in Brazil and 2 abroad, 1 warehouse, 1 sales office and 4 strategic partners.

Customer Service Network

80 points in Brazil and 191 abroad.

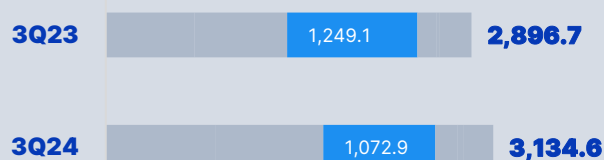
Customer Base

Large truckload carriers, generators of truck loads, fleet owners and self-employed customers.

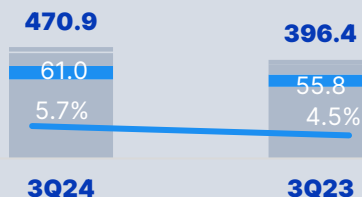
Strategy

- > Expand **international operations** significantly
- > Increase sales to the **aftermarket**
- > Focus on strong economic sectors such as **agribusiness**
- > Gain positions among the **top ten** global players in the segment
- > Be at the **forefront of technology** in the development of sustainable products

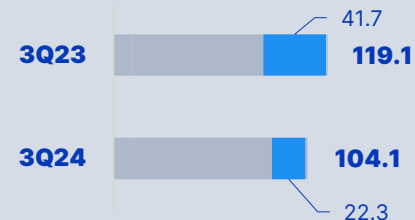
Consolidated Net Revenue (R\$ Million)



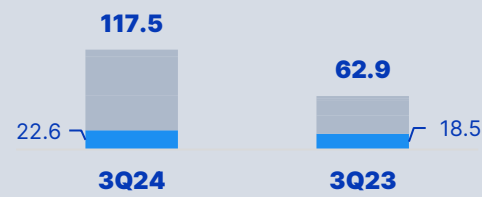
EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



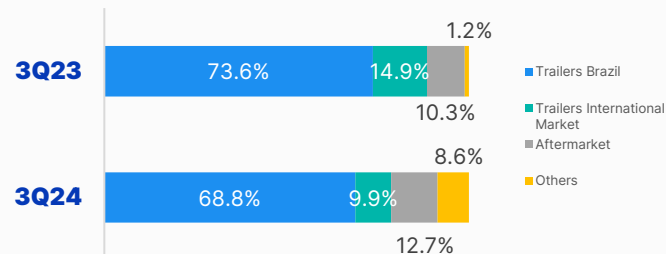
International Market Revenue (US\$ Million)



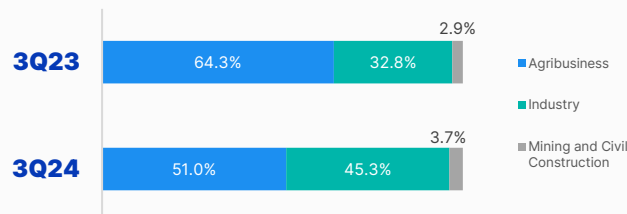
CAPEX (R\$ Million)



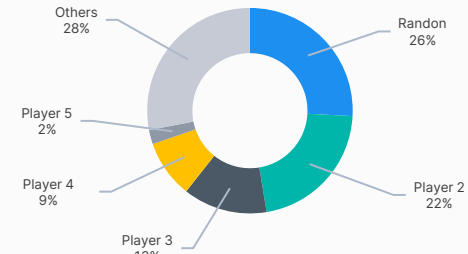
Net Revenue By Product (% o/ CNR)



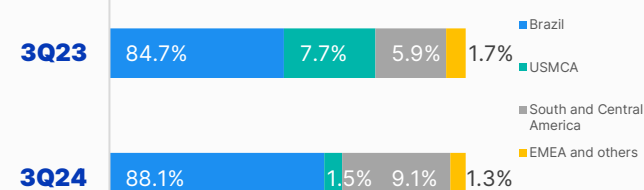
Sector Exposure (% o/delivers)



Quarterly Market Share (% o/delivers)



Net Revenue by Region (% o/CNR)



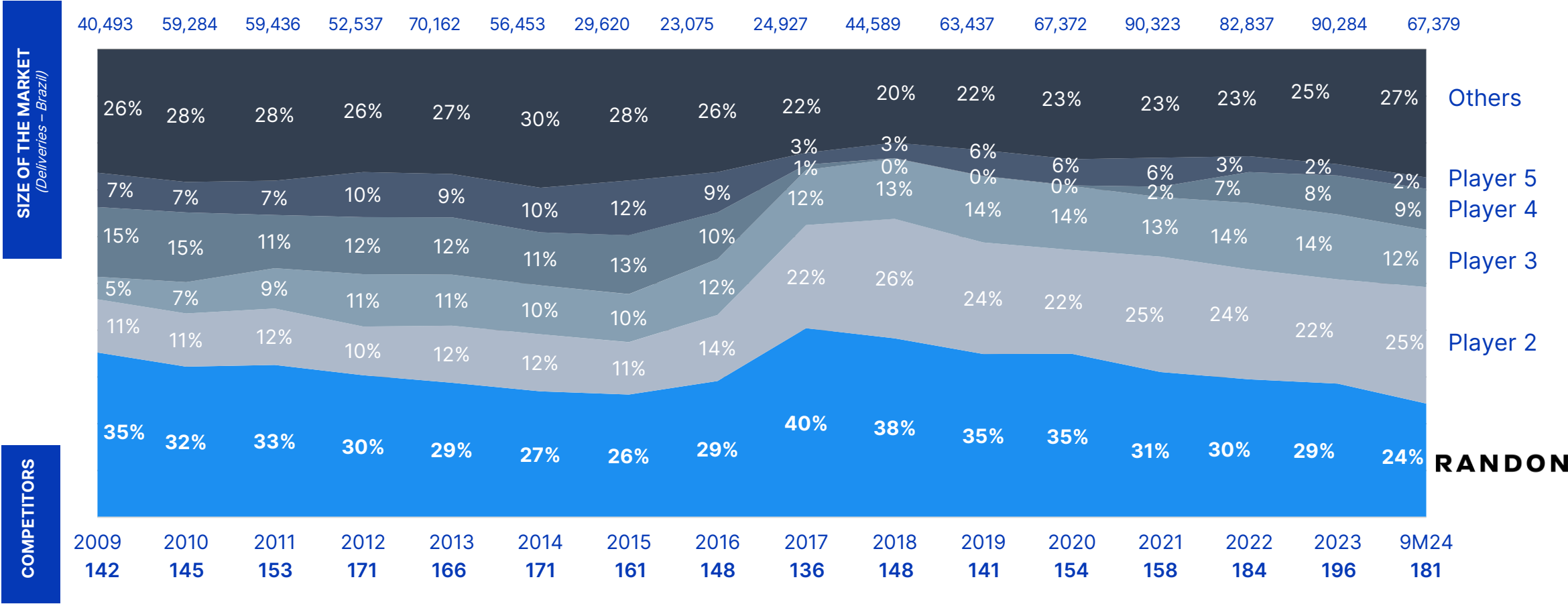
Volumes and Net Revenue

	3Q24		3Q23			2Q24			9M24		9M23		
	Units	Revenue	Units	Revenue	Δ%	Units	Revenue	Δ%	Units	Revenue	Units	Revenue	Δ%
Trailers Brazil (un.)	5,657	760,630	7,594	934,399	-25.5%	6,707	821,114	-15.7%	18,149	2,270,588	18,734	2,428,511	-3.1%
Trailers United States ¹	125	16,349	1,189	100,971	-89.5%	89	15,695	40.4%	521	62,123	4,562	417,372	-88.6%
Trailers Others Geographies (un.)	449	89,585	518	85,012	-13.3%	537	99,986	-16.4%	1,209	233,837	1,809	286,336	-33.2%
Railcars (un.)	120	70,462	-	-	-	52	29,001	130.8%	174	99,855	46	20,623	278.3%
Aftermarket	-	135,862	-	128,741	-	-	138,608	-	-	379,652	-	339,560	-

¹ Volumes sold by Hercules + exports from Brazil

Values in R\$ Thousands, except when indicated otherwise

Historical Market Share



R Financial and Digital Services

Portfolio

Coop-payment plans, credit, insurance, and investment in startups, leasing and software development.

Coverage

Bank, insurance brokerage, coop-payment plans administrator, venture capital, commercial vehicle rental services, technology and data analysis services, and open innovation unit.

Sector Exposure

Agribusiness, capital goods, logistics and civil construction, retail and technology.

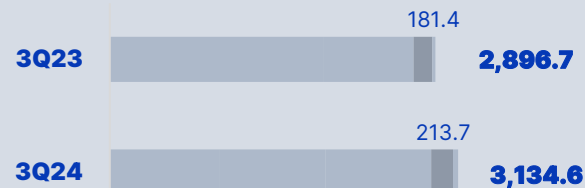
Customer Base

Suppliers, distributors, and customers of Randoncorp, agricultural machinery and equipment manufacturers, logistics ecosystem operators, large retailers, and information technology companies.

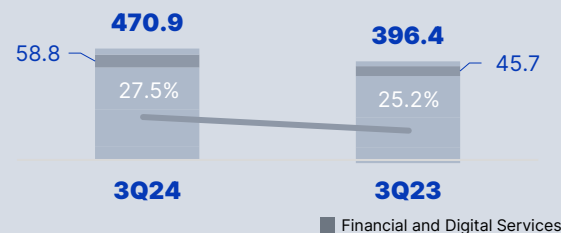
Strategy

- > Diversify **product portfolio**
- > Increase **synergies** between its units and with Randoncorp
- > Explore the power of **brands and product offerings**
- > Expand its presence into the **logistics ecosystem**

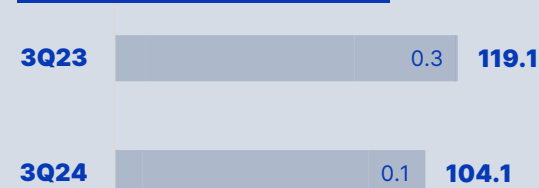
Consolidated Net Revenue (R\$ Million)



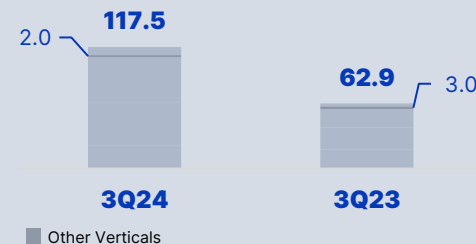
EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



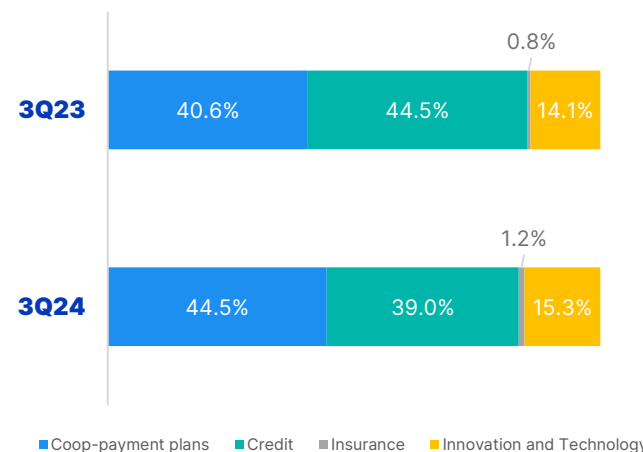
International Market Revenue (US\$ Million)



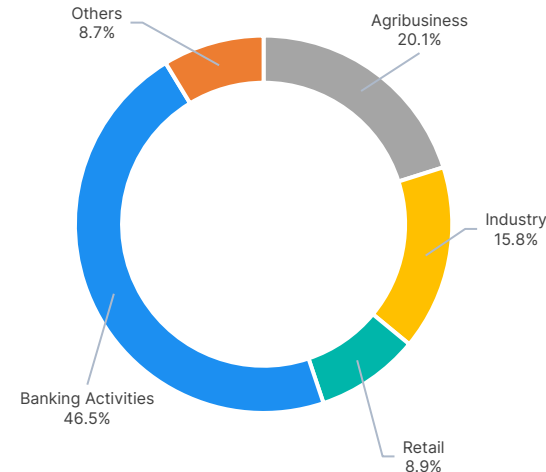
CAPEX (R\$ Million)



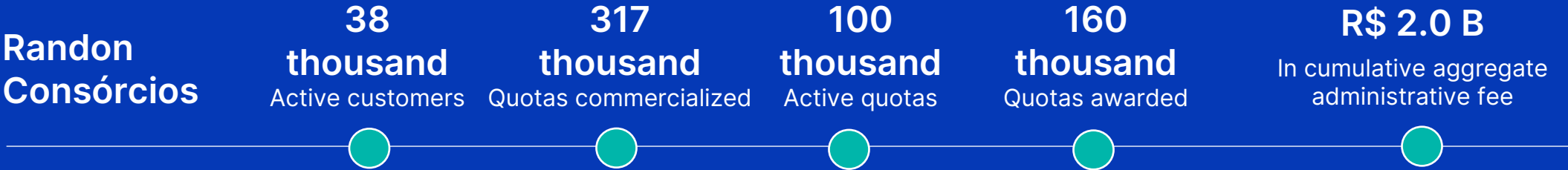
Net Revenue by Product (% o/ CNR)



Net Revenue by Segment (% o/CNR)



Financial & Digital Services



R Advanced Technology and Headquarter

Portfolio

Headquarter, manufacturing and sale of robotic cells, industrial automation, development and approval of products for the mobility industry, production and processing of materials through nanotechnology.

Coverage

1 advanced technology unit, 1 technological center, 1 sales office, 1 industrial unit and 1 corporate center.

Sector Exposure

Several sectors from different business activities and segments.

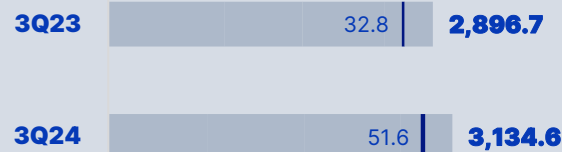
Customer base

Randoncorp controlled companies and diverse industries.

Strategy

- > Expand to new **geographies**
- > Increase **synergies** among controlled companies
- > Diversify **product portfolio**
- > Be at the **forefront of technology** in the development of sustainable products and processes
- > Develop **disruptive** products and solutions

Consolidated Net Revenue (R\$ Million)



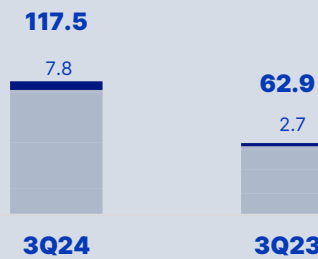
International Market Revenue (US\$ Million)



EBITDA | EBITDA Margin (R\$ Million) | % o/CNR



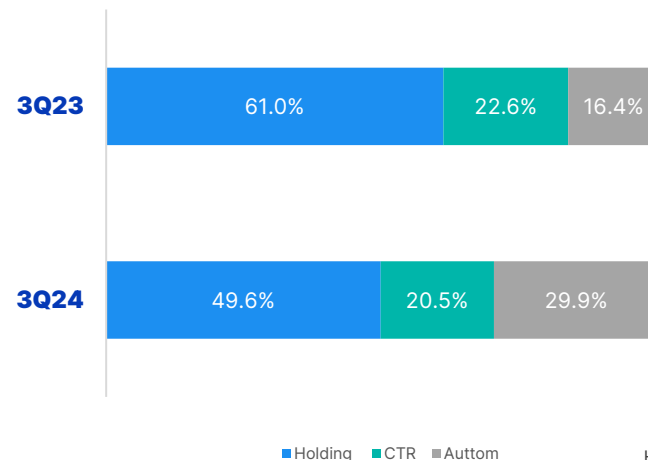
CAPEX (R\$ Million)



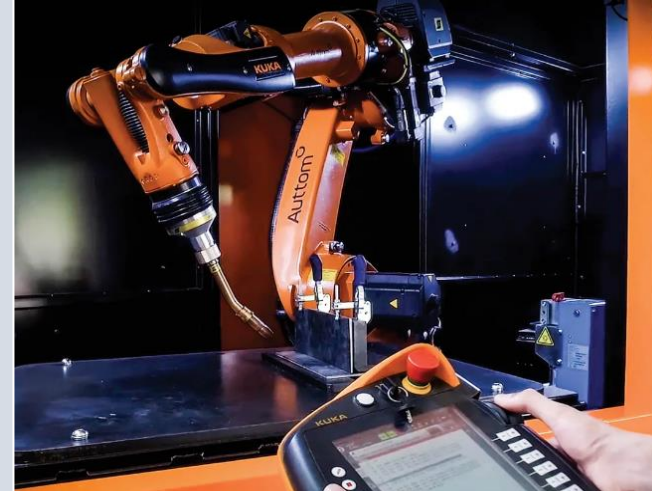
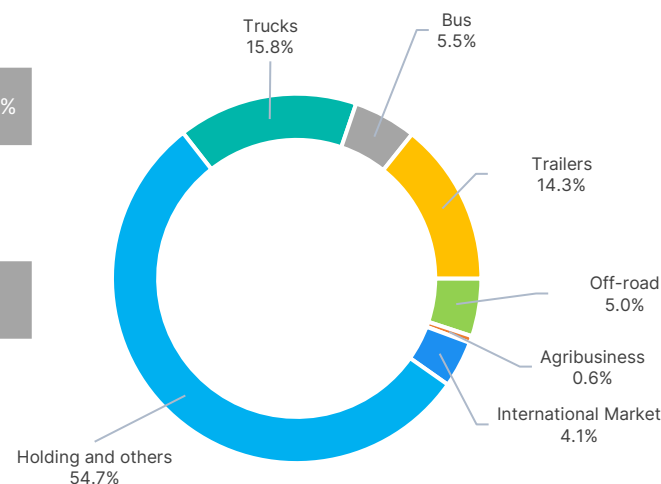
¹ In this graph, Advanced Technology's EBITDA disregards the Holding's equity equivalence effects, to more adequately reflect its operational performance

■ Advanced Technology and Headquarter ■ Other Verticals

Net Revenue by Business Unit (% o/CNR)



Net Revenue by Segment (% o/CNR)



SUPPORT MATERIAL 3Q24

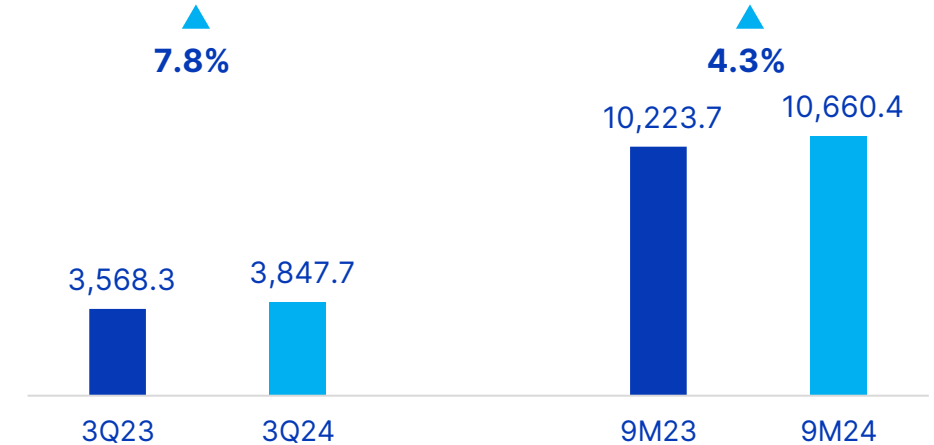
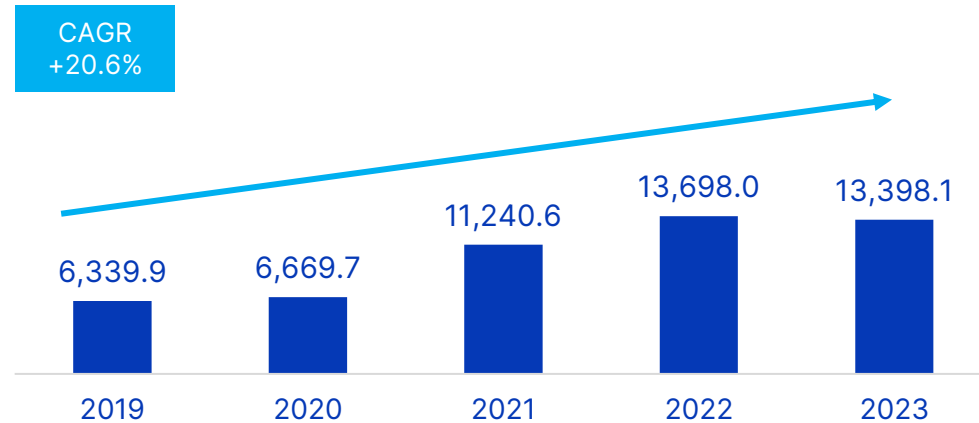


As of 2020 the numbers do not consider the discontinued operation of Randon Veículos

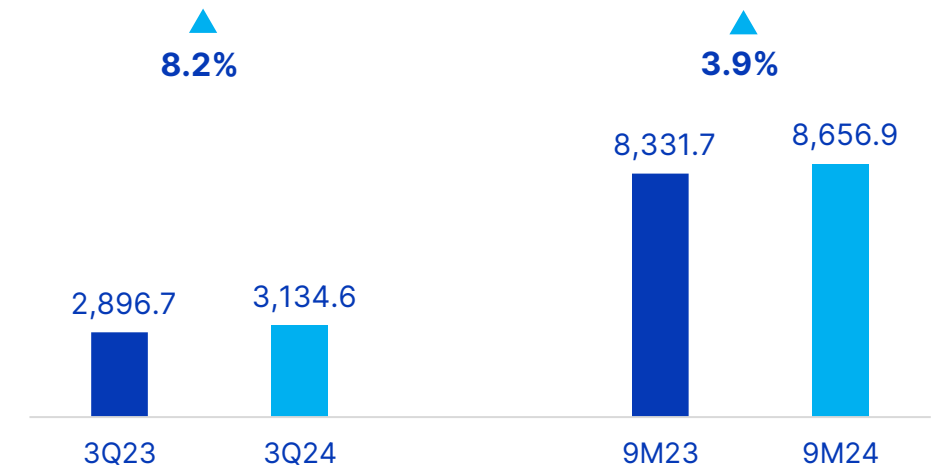
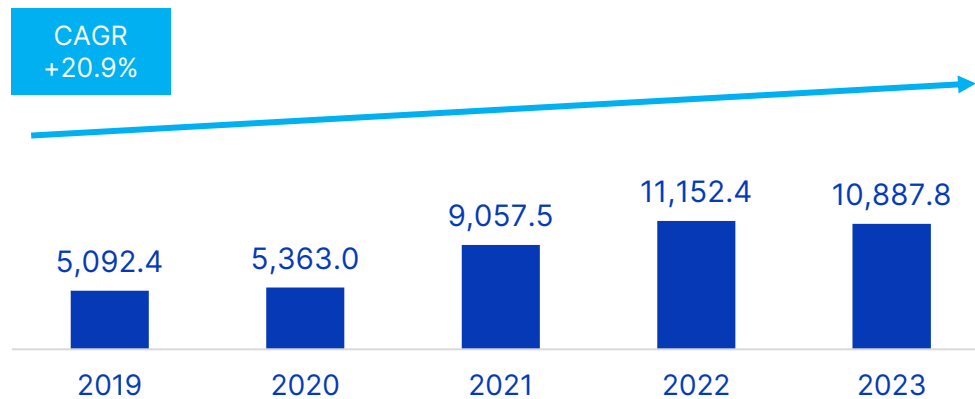
Operating Results

RANDONCORP

Consolidated Gross Revenue | R\$ Million



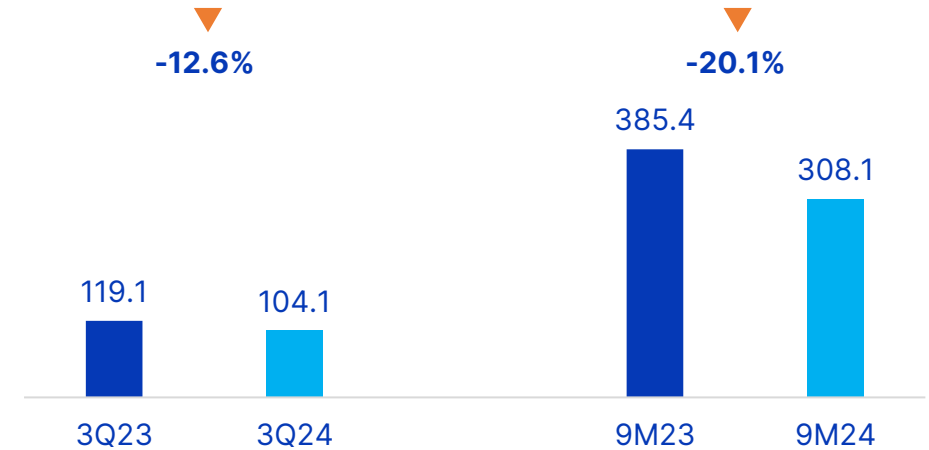
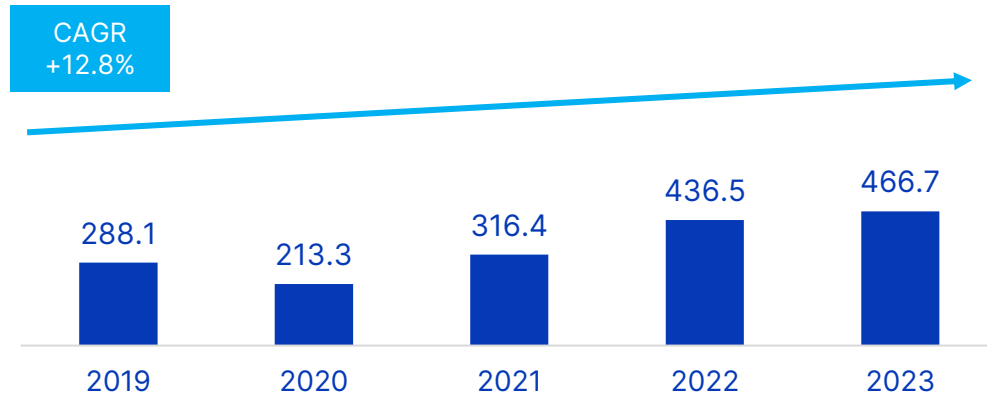
Consolidated Net Revenue | R\$ Million



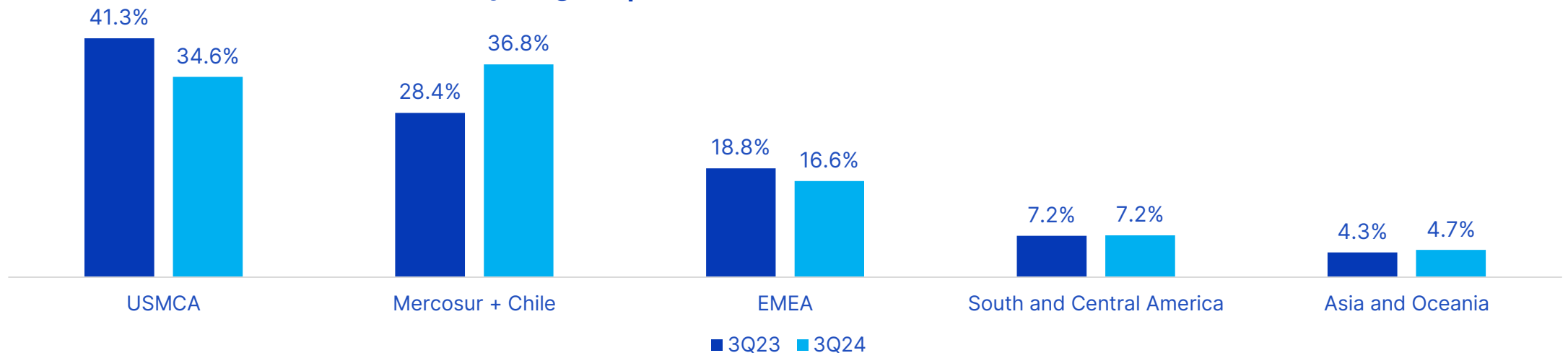
Operating Results

RANDONCORP

International Markets Revenues | US\$ Million



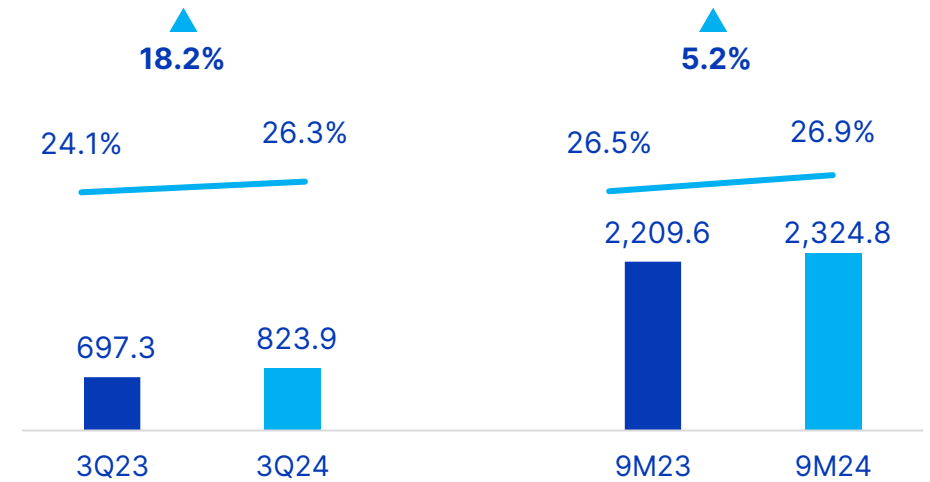
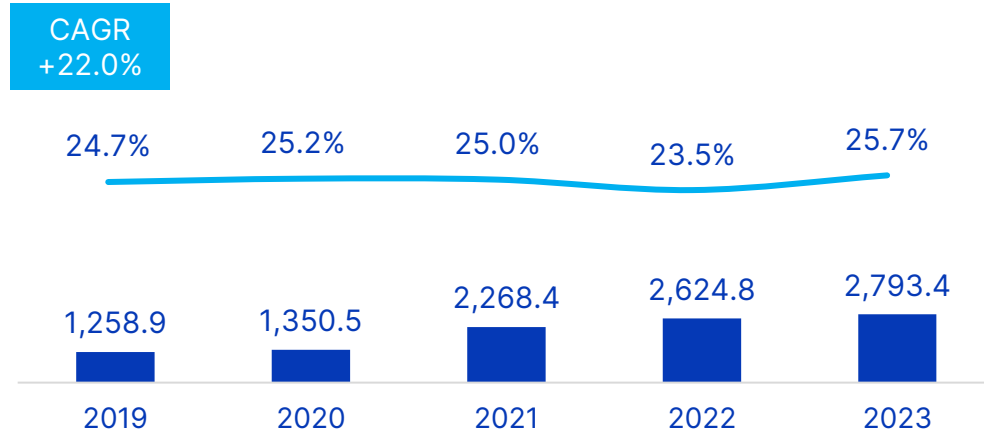
International Markets Revenues by Region | US\$ Million



Operating Results

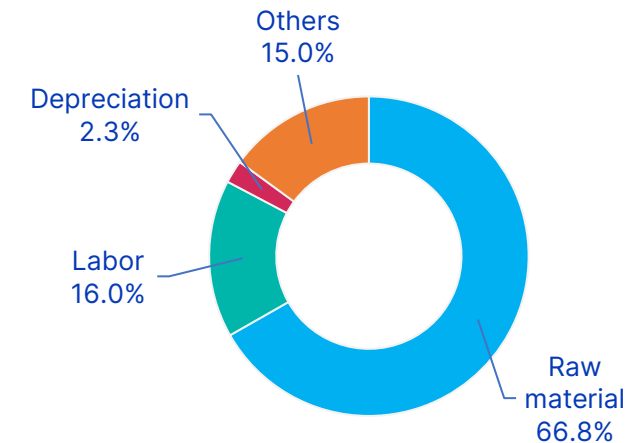
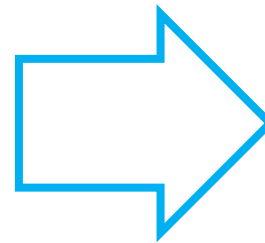
RANDONCORP

Gross Profit | Gross Margin | R\$ Million | %



COGS 3Q24
R\$ 2.3 B
(73.7% o/CNR)

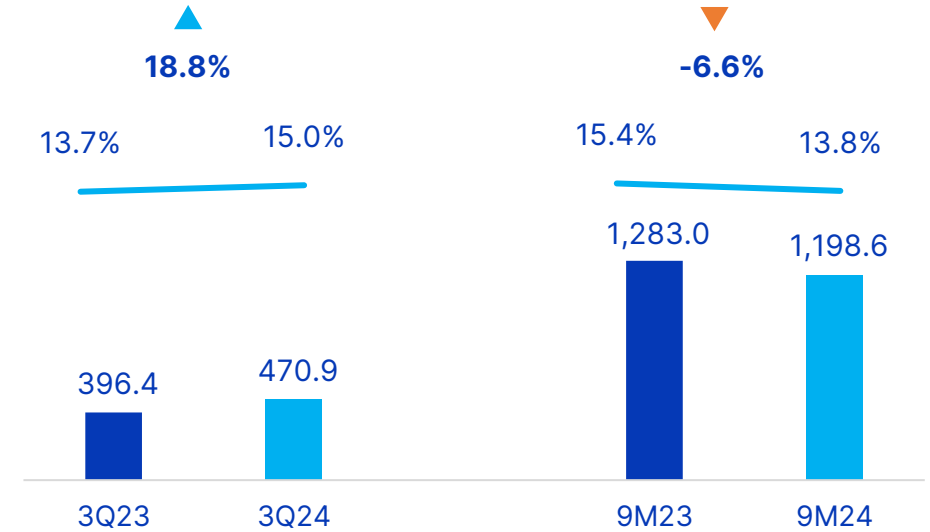
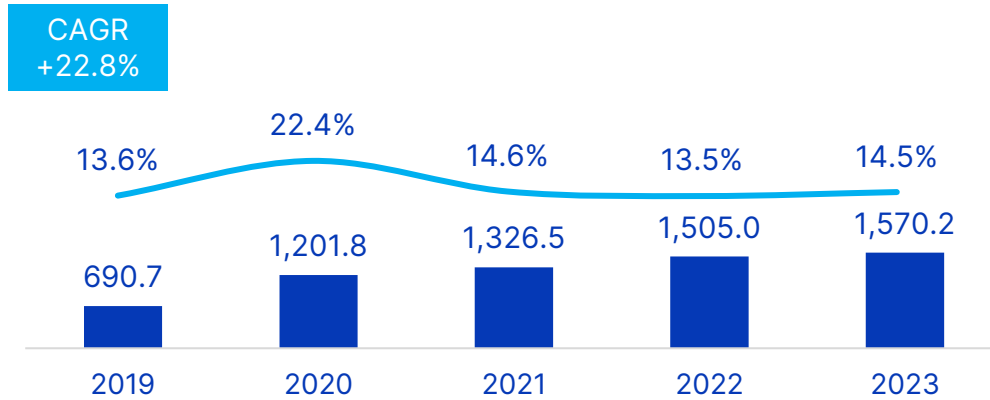
COGS DISTRIBUTION 3Q24



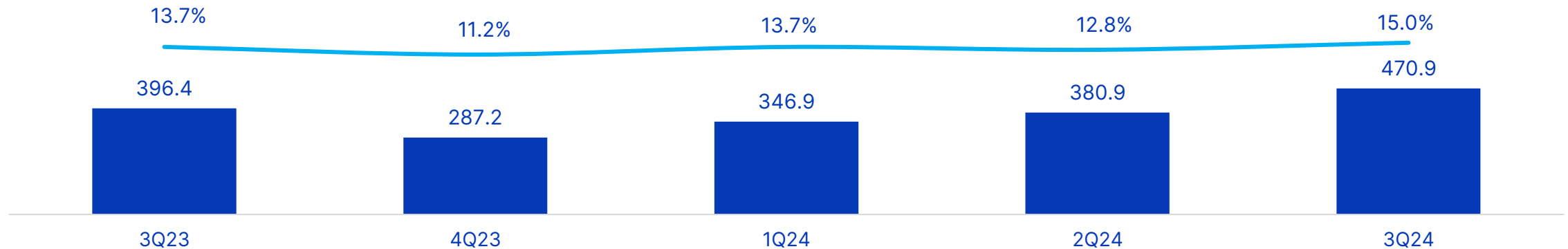
Operating Results

RANDONCORP

EBITDA | EBITDA Margin | R\$ Million | %



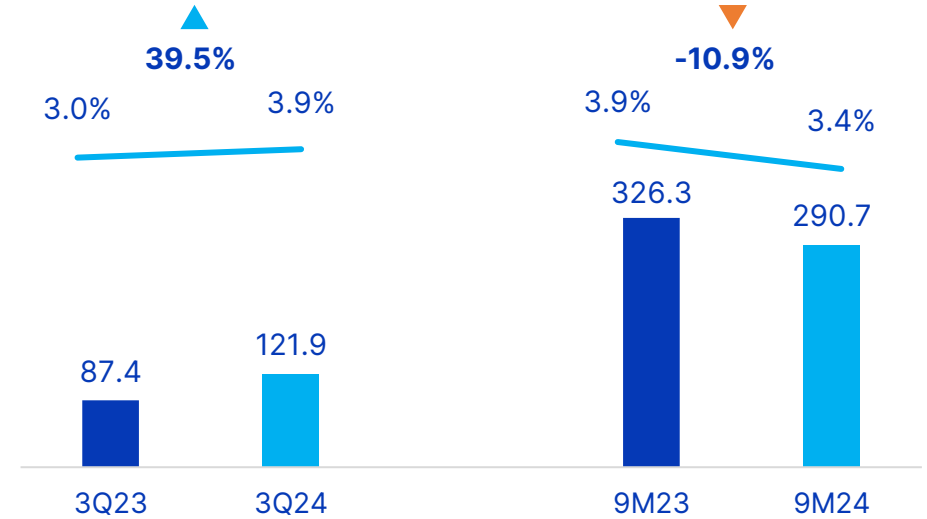
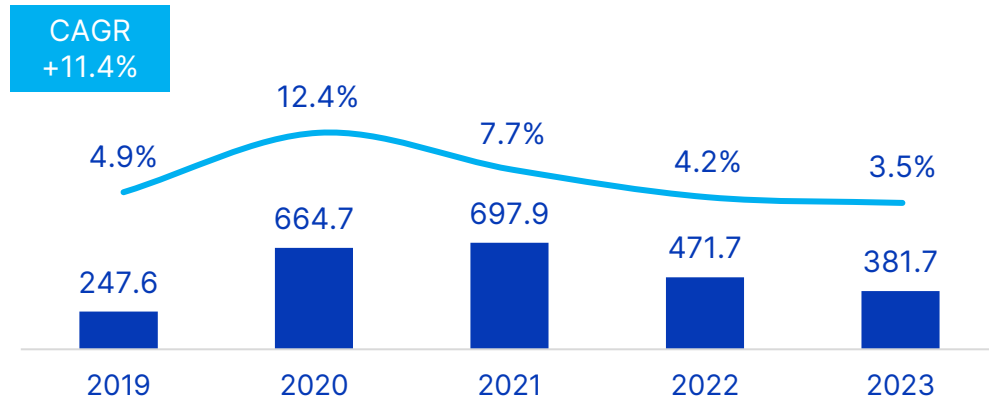
EBITDA | Quarterly EBITDA Margin | R\$ Million | %



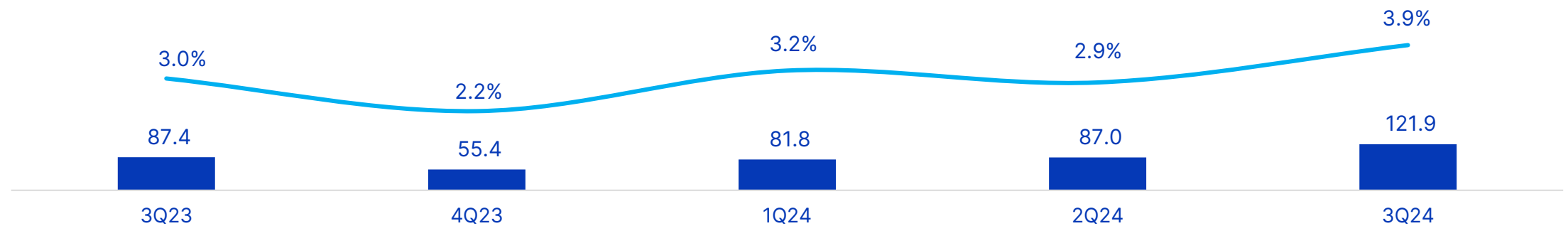
Financial Results

RANDONCORP

Net Profit | Net Margin | R\$ Million | %



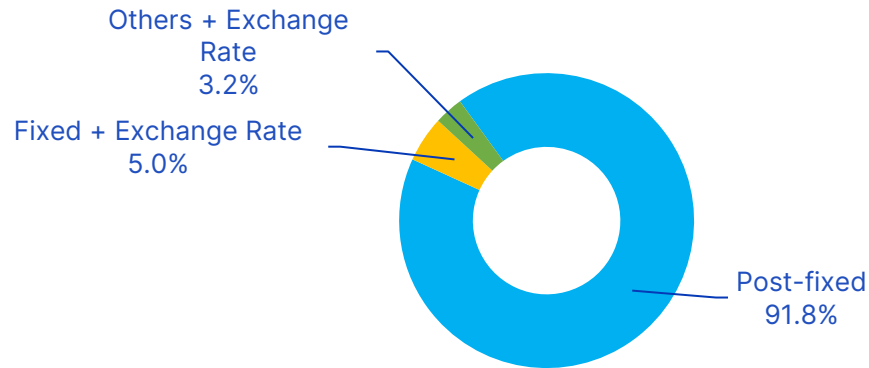
Net Profit | Quarterly Net Margin | R\$ Million | %



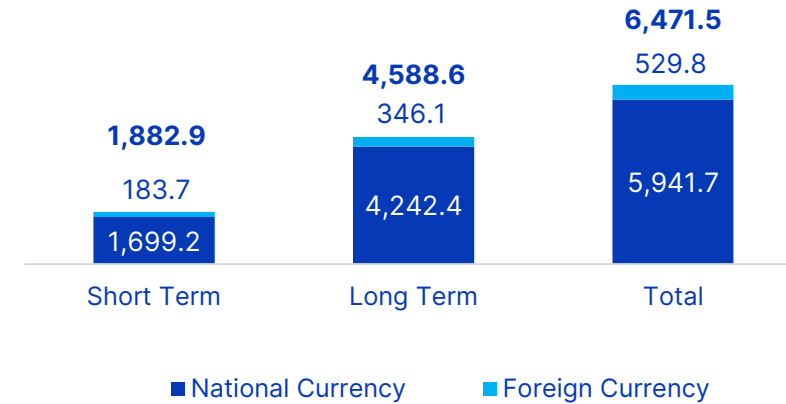
Indebtedness

RANDONCORP

Gross Debt Indexes

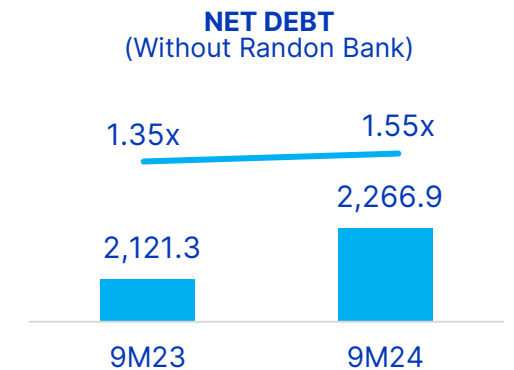
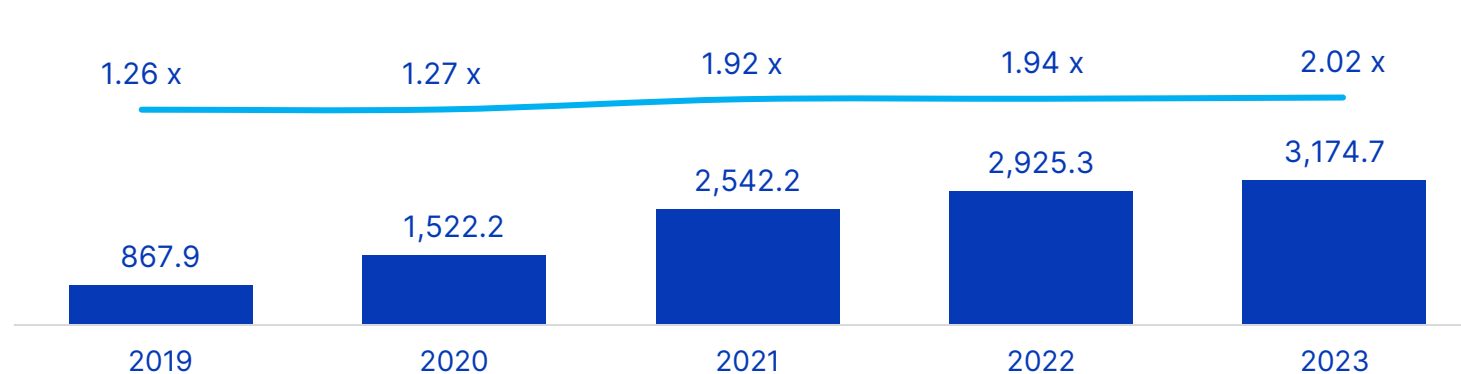


Origin of Debt¹ | Short and Long Term



¹ Does not consider business combination values

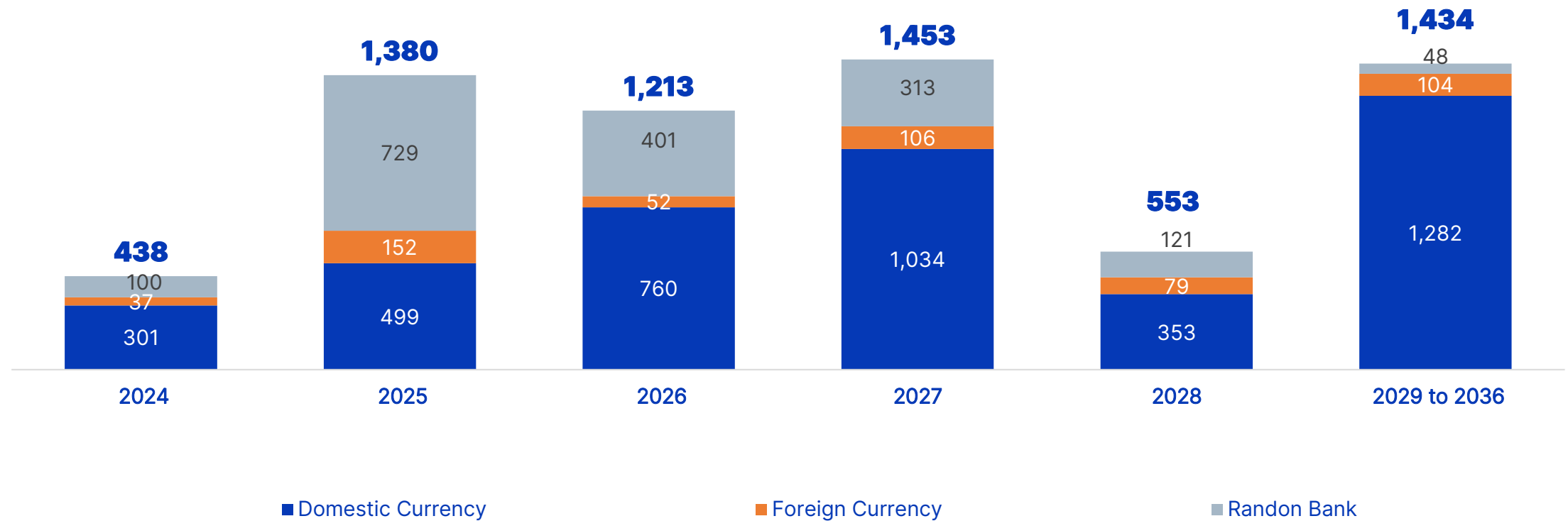
Indebtedness | Net Debt / EBITDA | R\$ Million



Indebtedness

RANDONCORP

Schedule Of Debt Payment | R\$ Million



Quarterly Information

RANDONCORP

	3Q23	4Q23	2023	1Q24	2Q24	3Q24
Net Revenue	3,199.8	2,816.8	12,086.7	2,805.3	3,316.3	3,423.0
% Auto Parts	26.5%	28.0%	27.1%	30.5%	29.4%	30.6%
% Motion Control	27.8%	26.3%	28.0%	30.0%	29.6%	30.3%
% OEM	39.0%	37.5%	37.6%	31.0%	33.3%	31.3%
% Financial and Digital Services	5.7%	6.6%	5.8%	6.8%	6.2%	6.2%
% Advanced Technology and HQ	1.0%	1.5%	1.4%	1.7%	1.6%	1.5%
Consolidated Net Revenue	2,896.7	2,556.1	10,887.8	2,537.8	2,984.6	3,134.6
Consolidated Gross Profit	697.3	583.8	2,793.4	686.3	814.6	823.9
% Gross Margin	24.1%	22.8%	25.7%	27.0%	27.3%	26.3%
EBITDA	396.4	287.2	1,570.2	346.9	380.9	470.9
% EBITDA Margin	13.7%	11.2%	14.4%	13.7%	12.8%	15.0%
Net Income	87.4	55.4	381.7	81.8	87.0	121.9
% Net Margin	3.0%	2.2%	3.5%	3.2%	2.9%	3.9%

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