RANDONCORP

Building **tomorrow**

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Earnings Presentation

3Q25

IBRX100 B3 IBRA B3 IGC B3 IGCT B3 ITAG B3 INDX B3 SMLL B3 IAGRO-FFS B3

Safe Harbor Statement

This presentation contains forward-looking statements that are subject to risks and uncertainties. These statements are based on Management's beliefs and assumptions, as well as on currently available information.

Forward-looking statements include information on our current intentions, beliefs or expectations, **as well as those of the Company’s Board of Directors and Board of Executive Officers.**

Forward-looking statements are not performance guarantees, they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur.

Future results may differ materially from those expressed or suggested by forward-looking statements. **Many of the factors which will determine these results and figures are beyond our ability to control or predict.**

Agenda

Mensage from the CEO
Daniel Randon | President and CEO

Quarterly Highlights
Paulo Prignolato | EVP, CFO and IRO

3Q25 Results
Esteban Angeletti | Director of IR and Finance

Q&A Session
Davi C. Bacichette | Manager of IR and Finance

3Q25 Highlights

Profitability recovery, resulting primarily from adjustments made in the first half of 2025 and the ongoing strict expense control.

Leverage reduction, especially due to the completion of fundraising operations in the capital markets and a significant decrease in Working Capital during the period.

Maintenance of the corporate rating at BrAAA, assigned by S&P, with a change in outlook from stable to negative.

Changes in corporate governance, with Daniel Randon assuming the role of CEO of the Company as of September 1.

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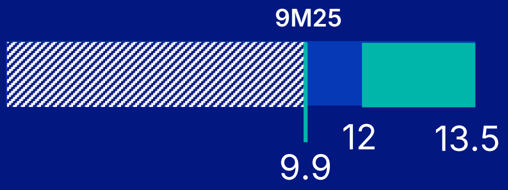
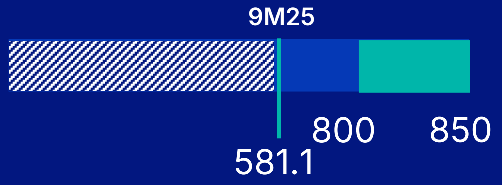
Guidance

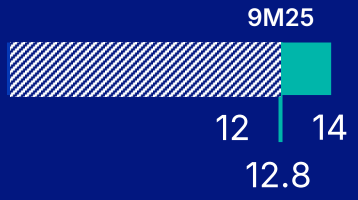
Consolidated Net Revenue (R$ Billion)



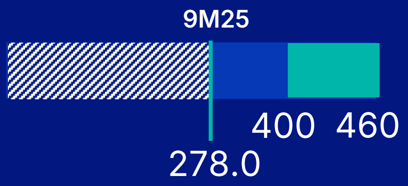
Revenues From International Markets[1] (US$ Million)



Adjusted EBITDA Margin[2] (% Adjusted EBITDA o/ NR)



Investments[3] (R$ Million)



[1] Values refer to the total exports from Brazil and the revenues generated by operations abroad, without intercompany sales;
[2] Considers margins adjusted for one-offs;
[3] Values refer to organic investments.

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Brazilian Market 3Q25

	TRUCKS	TRAILERS
Production	32,261 ▼ -15.6%	19,218 ▼ -18.5%
Sales	29,312 ▼ -14.6%	17,791 ▼ -21.7%
Exports	8,195 ▲ 75.3%	1,427 ▲ 66.9%

Quarterly comparison 3Q25 vs. 3Q24.

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Main Indicators

Net Revenue
R$ 3.4 billion
▲ 9.9%

Adj. EBITDA Margin
13.9%
▼ -123 bps

Net Income
R$ 23.1 million
▼ -81.0%

ROIC
(Return on invested capital)
8.7%
▼ -79 bps

Quarterly comparison 3Q25 vs. 3Q24.

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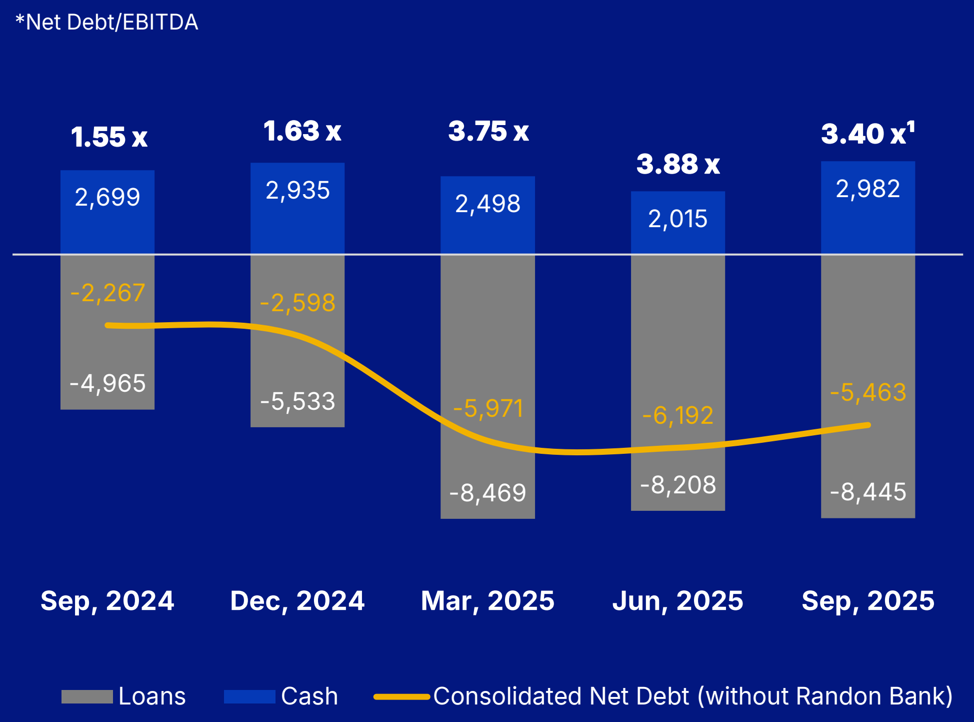
Indebtedness

Net Debt History (Without Randon Bank)
R$ Million



[1] In 3Q25, the Company's leverage, considering the pro forma EBITDA of the acquired companies, was **3.27x**. Also considering the one-offs in the EBITDA of the last twelve months, it would be **3.13x**.

Total Cost[1]
14.2% p.a.
▲ 249 bps vs. 3Q24

Average Term[1]
4.3 years

Origin of Debt[1]
81.7% Domestic Currency
18.3% Foreign Currency

[1] Indicators without Randon Bank.

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Capital Market

Market Cap

R$ 2.1 billion

▼ -35.5%

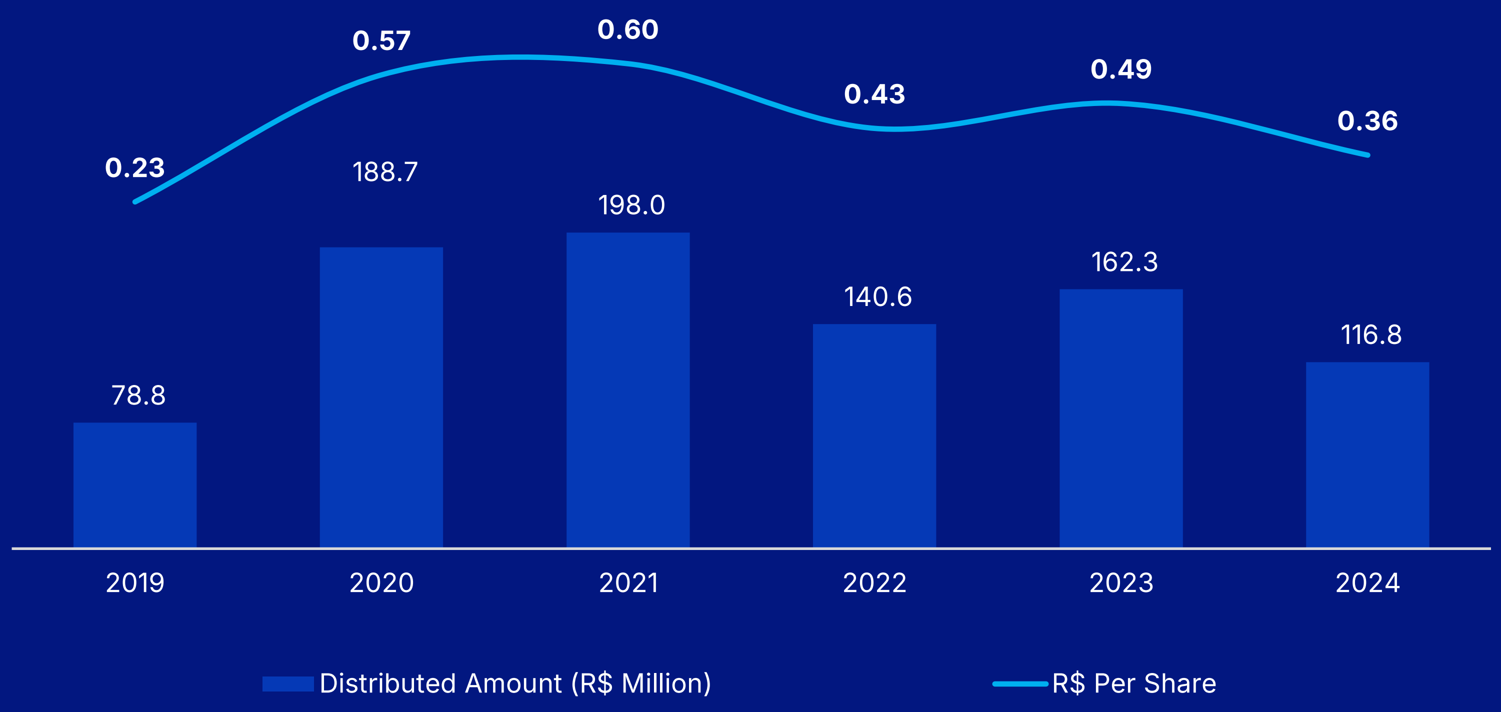
ADTV
(Average Daily Trading Volume)

R$ 23.4 million

▼ -26.4%

Quarterly comparison 3Q25 vs. 3Q24.

Payment History - Interest on Equity and Dividends

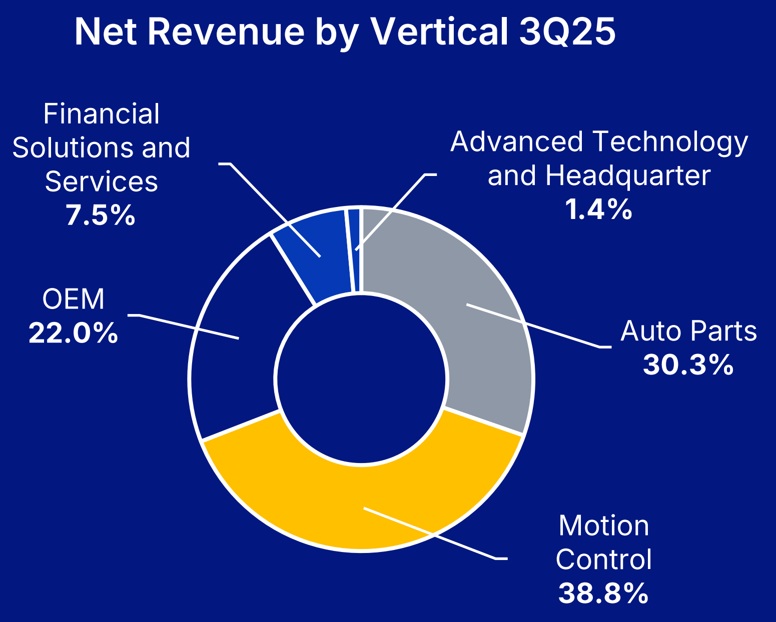


Distribution by period of competence and without income tax.

Net Revenue

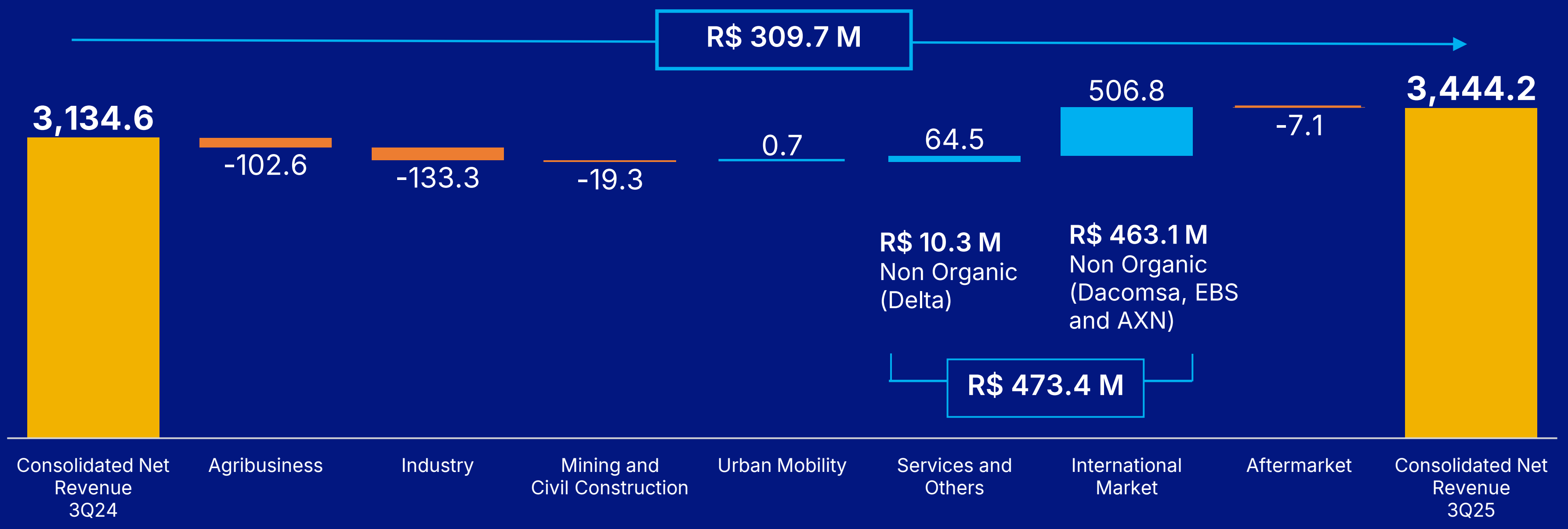
R$ 3.4 billion

▲ 9.9% vs. 3Q24



Revenue by Sector Bridge

(Values in R$ Million)

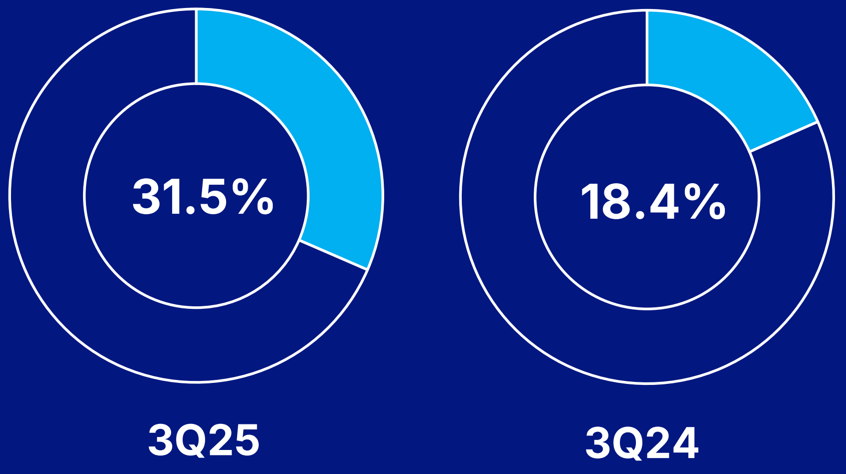


International Market Revenues

US$ 199.0 million

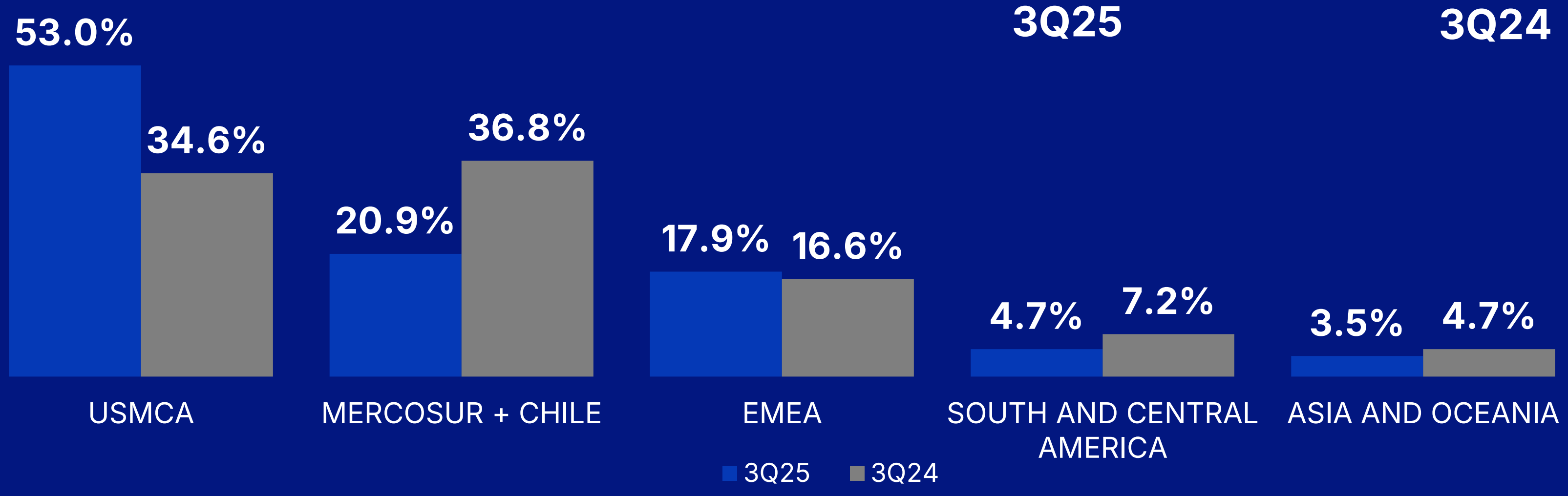
▲ 91.2% vs. 3Q24

% of Revenues from Intl. Market o/ CNR



Intl. Market Revenues by Region

(% o/ International Market Revenues)



The USMCA region gained relevance with the addition of Dacomsa and AXN, along with Hercules's recovery.

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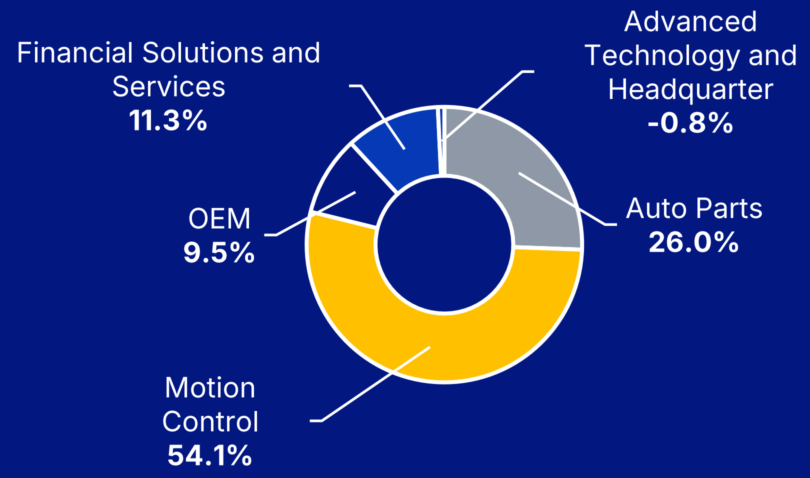
Adjusted EBITDA and EBITDA Margin

Adj. EBITDA
R$ 479.8 million
▲ 1.0%

Adj. EBITDA Margin
13.9%
▼ -123 bps

Quarterly comparison 3Q25 vs. 3Q24.

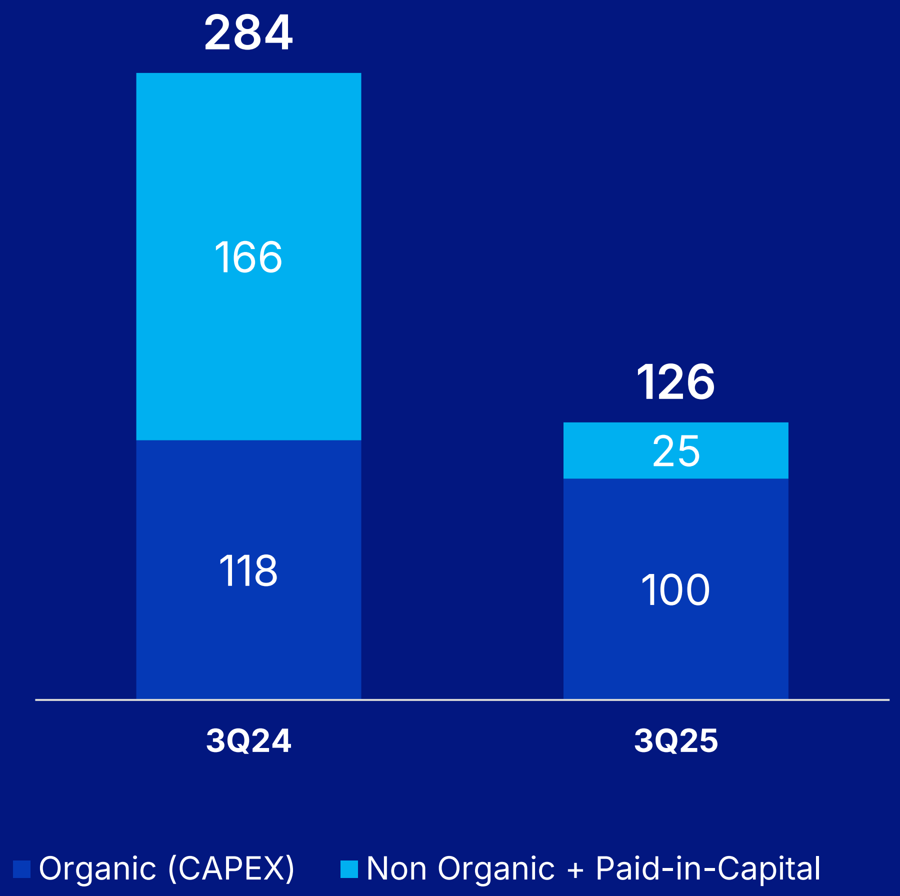
Adjusted EBITDA by Vertical 3Q25[1]
(% o/ Adjusted EBITDA)



[1] The EBITDA of the Advanced Tech. Vertical excludes the effects of equity income from the Holding, in order to more accurately reflect its operational performance.

Adjusted EBITDA Bridge
(Values in R$ Million)

Investments



Values in R$ Million.

Inauguration of the New Electric Power Substation
– Fremax Site, Joinville (SC)

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Outlook

Challenging macroeconomic environment, generating **uncertainties in the business landscape** both in Brazil and abroad

Improvement in operational performance, resulting from adjustments made throughout the year

Integration and synergy capture from the acquired companies, with focus on **portfolio, supply, and sales channels**

Leverage reduction due to the decrease in our Working Capital and the effects of operations carried out in the capital markets

Q&A

POR VOZ

> Escreva seu **NOME, EMPRESA** e **IDIOMA.**

> Ao ser anunciado, aparecerá na tela uma solicitação para ativar seu microfone.

> Clique para ativar e faça sua pergunta.

POR ESCRITO

> Escreva seu **NOME, EMPRESA** e sua **PERGUNTA.**

> Se ela não for lida durante o evento, será respondida após o encerramento, pela equipe de RI.

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BY VOICE

> Write your NAME, COMPANY, and LANGUAGE.

> When announced, a request will appear on the screen to activate your microphone.

> Click to activate and ask your question.

IN WRITING

> Write your NAME, COMPANY, and your QUESTION.

> If it's not read during the event, it will be answered after it ends by the IR team.

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