# Cultivate SEEVOIVE

SLC AGRÍCOLA

Agriculture at its best.

December 2025



Strategy

3

**Operating Performance** 



Financial Performance



**Market Overview** 



Value Creation Through Land



**Technology & Innovation** 



**ESG** 



### **Our Business**



What?

Production of cotton, soybean, corn, seeds and cattle.



Where?

In **8 states** of the Brazilian *Cerrado* Region.



How?

On both **owned** and **leased** land, large scale farms.



To Whom?

**Grains:** 

Tradings, Animal Feed and Food Ind.

**Cotton:** Tradings and Textile Ind.

**Seeds:** Agricultural Producers.

# 80 years in Agriculture

1945

Foundation of SLC, as a small repair shop for agricultural implements



1977

Foundation of SLC Agrícola



BOV-SPA

2007

SLC Agrícola IPO (the first in its sector, globally) 2024

**Joint Venture** 

(Preciosa Farm) in association with Agropecuária Rica, Grupo RZK



SLC makes the first Brazilian self-propelled grain harvester

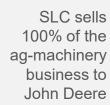


1965



John Deere buys 20% stake in SLC's Agri machinery business

1979



1999





August,2021 End of the cycle of opening new áreas for crop.

Incorporation of the agricultural operations of Terra Santa Agro. **5 leased farms in MT** 

2021



Sierentz and land of Paladino farm

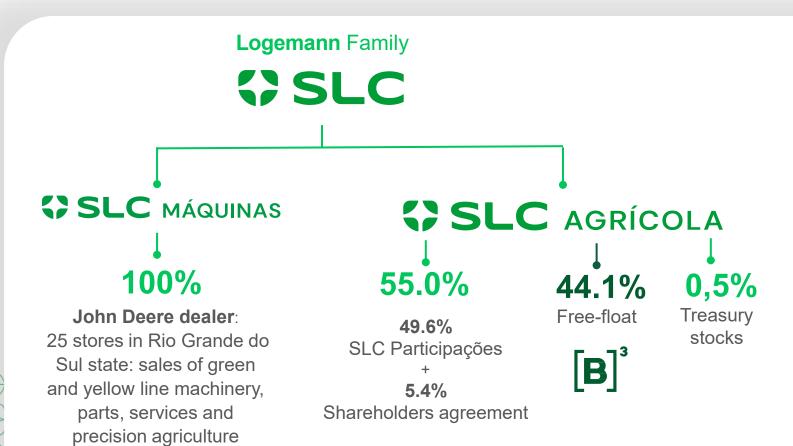
2025







# **Shareholding Structure**



Last update: October 2025.

Total shares issued:

443,329,716

Level 1 - ADR Program: Launched August 11<sup>th</sup>, 2011 – Ticket SLCJY

Executives and related parties connected to the SLC Group hold
 0.4% of the shares and are considered in the Free Float.



## Corporate governance

**General Shareholder's Meeting** 

#### **Board of Directors**



**Adriana** 

Waltrick

Independent

Advisor

Eduardo Logemann Chairman



Jorge Logemann Vice-President



André Pessoa Independent Advisor



**Fernando** Reinach Independent Advisor



Osvaldo **Schirmer** Independent Advisor

### **Committe**

Statutory Audit (CAE)

**ESG** 

**People Management** 

**Risk Management** 

#### **Executive Board**



**Aurélio Pavinato CEO** 



Álvaro Dilli HR and Sustainability Director



**Gustavo Lunardi** Seeds and Supply Director



**Ivo Brum** CFO and IR Director



Leonardo Celini Operations Director\*



Roberto Acauan Sales and **New Business** Director\*



Rafael Rosa

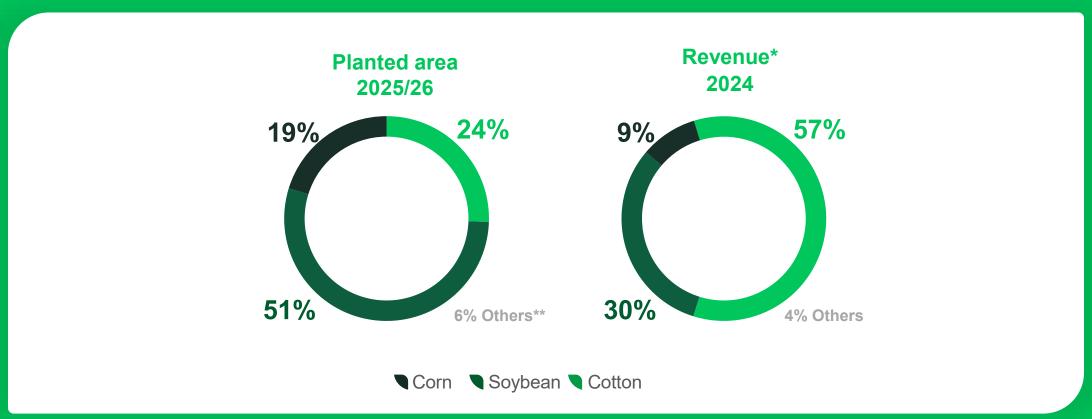
Technology

Director\*

\*Non-statutary

# Breakdown per crop

A diversified and flexible portfolio



Source: 3Q25 Release | Revenue: 4T24 Release

<sup>\*</sup>In revenue, cotton contains cotton seed and cottonseed; meanwhile Soybean contains soybean seed.

<sup>\*\*</sup> Other crops: Brachiaria, Sorghum and other.

#### OVERVIEW

# Production cost breakdown

Input prices are highly correlated with grain prices

2025/2026 crop average

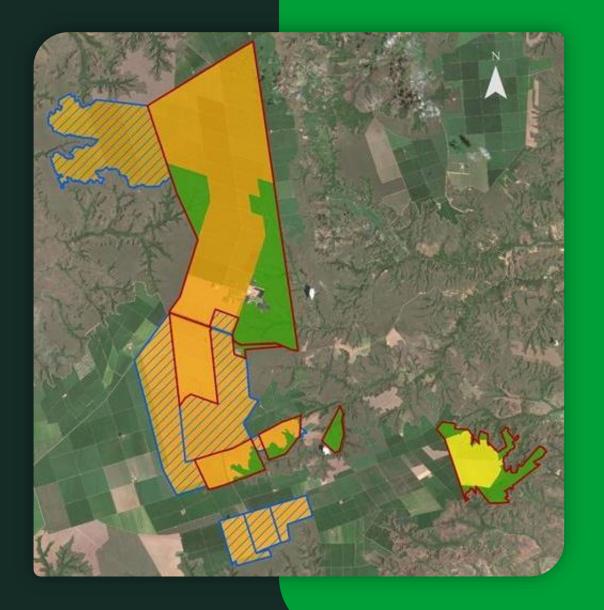




# Our business model

# Satellite view of Parnaíba Farm (MA)

- Owned
- Leased
- Crop area
- Area in process of agricultural development
- Legal reserve area and remaining vegetation



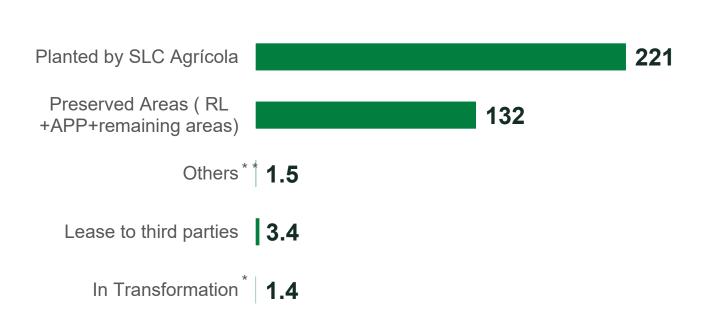


### Breakdown of owned area

We are experienced land player with a owned planted

359 thd ha

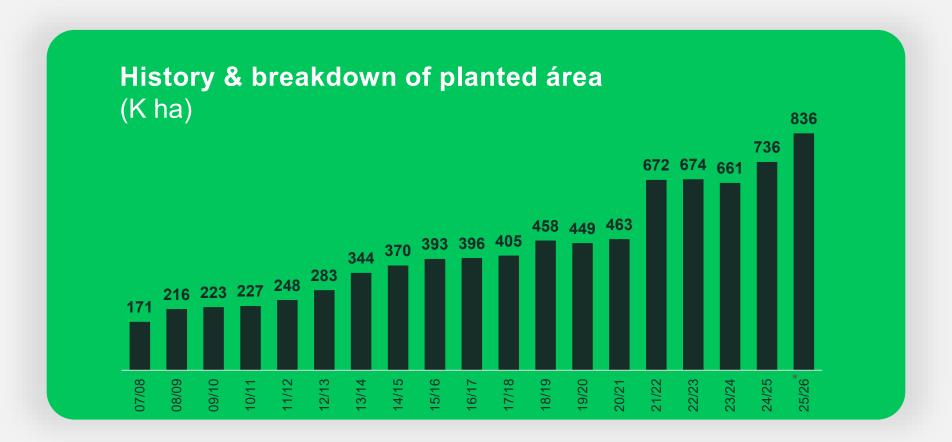




\*Agricultural areas that are in the process of soil correction and development with cover crops to enter planning in the future with commercial planting.

\*\* Headquarters, roads, areas not suitable for farming

# Our hybrid approach increases return on capital

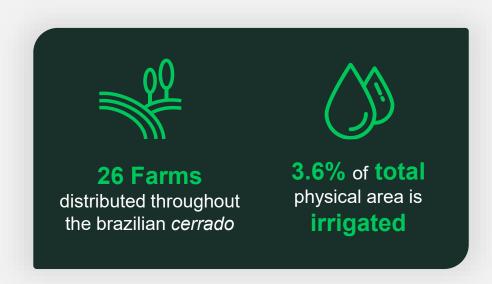


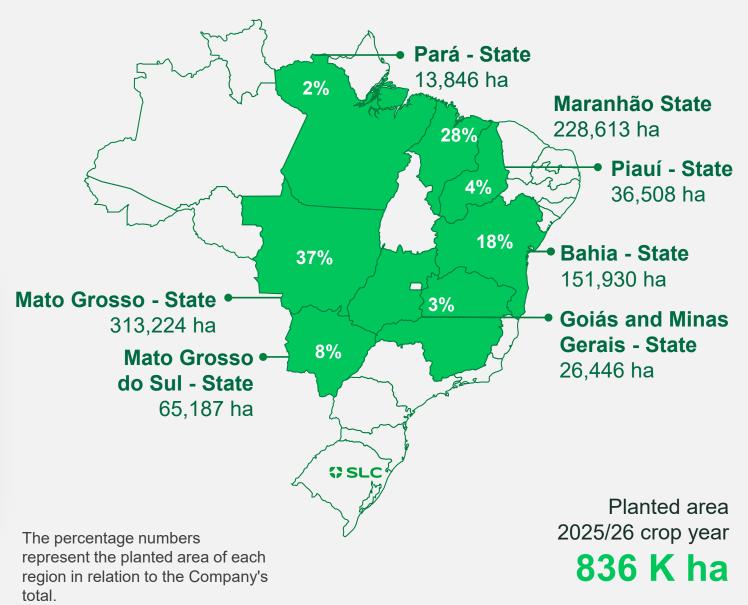
Source: 3Q25 Release \*Forecast.

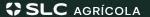


# Strategically positioned Farms

A portfolio resilient to climatic variations







# Managing weather risks



### Geographic positioning

SLC Farms are distributed within 8 different states, with distances that reach 1,500km between units



### Crop

Exposure to three different crops, with specific planting/ harvesting schedules.



### **Varieties** within crops

Several different varieties are used. from short to long cycles, and with specific traits/benefits for each region.

### Cycle



Super short

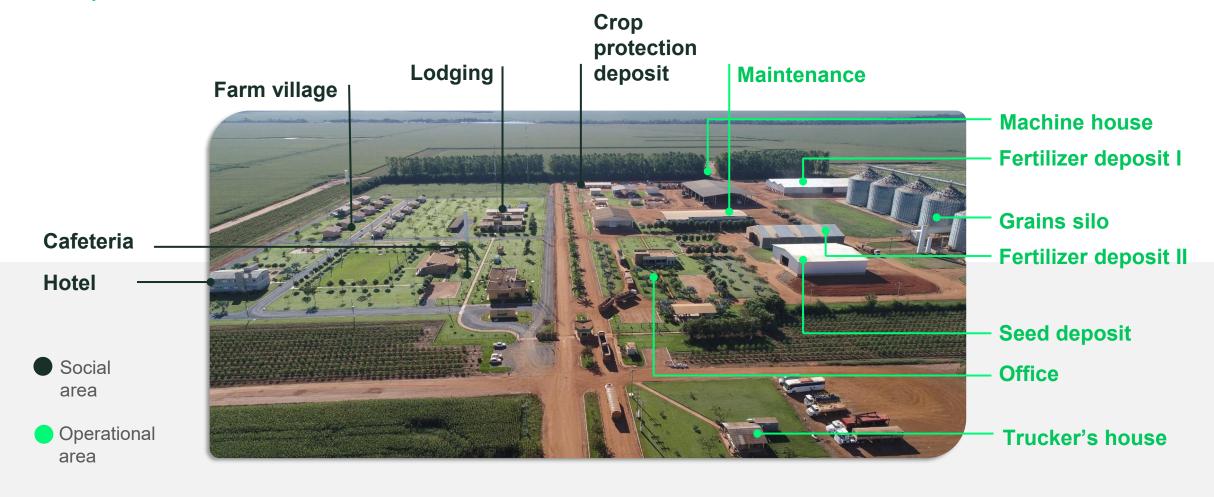






## Standardized production units

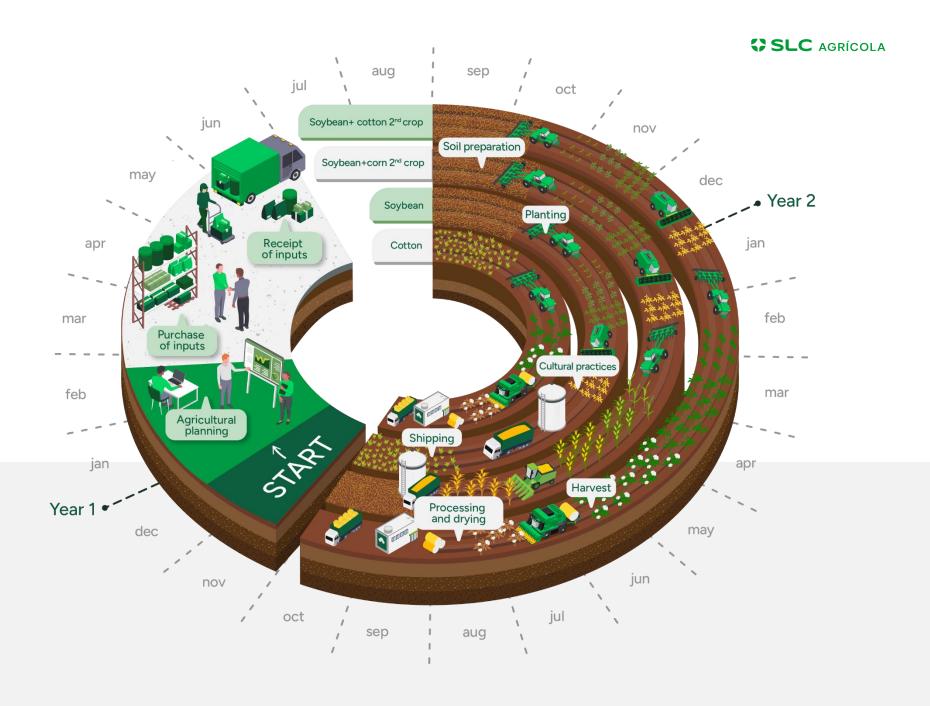
A replicable model – Pioneira Farm



# Production cycle

Specific planting & harvesting calendars for each crop reduce weather exposure.

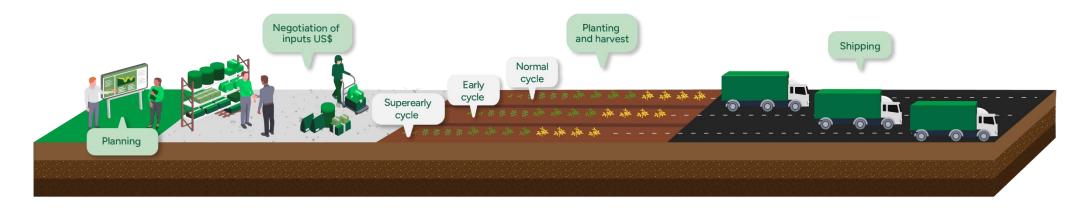


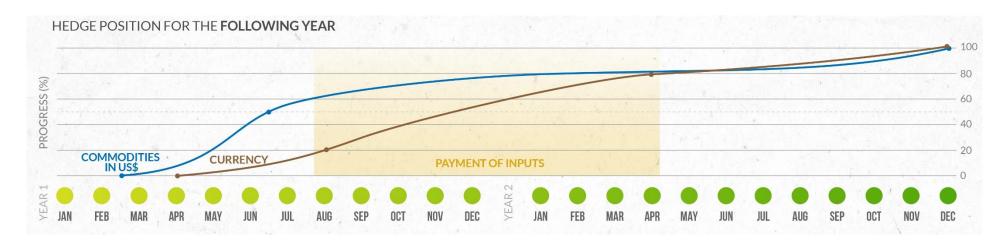




# **Hedging policy**

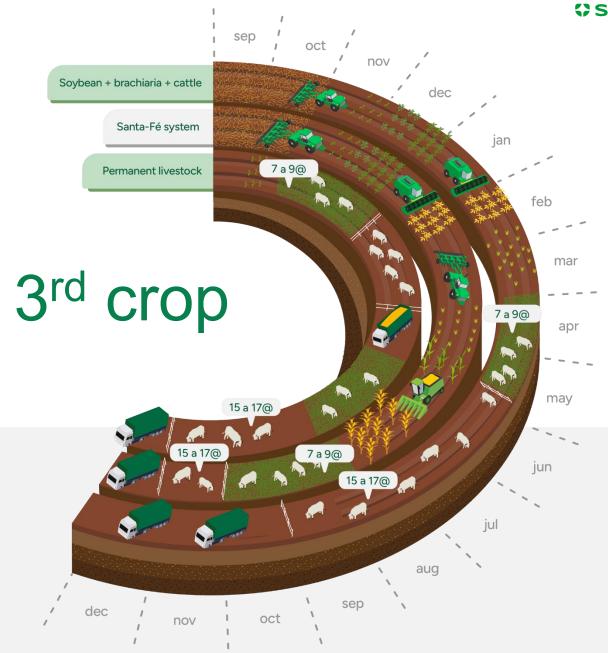
Exemple: soybean crop





#### SLC AGRÍCOLA

# **Crop-livestock** integration



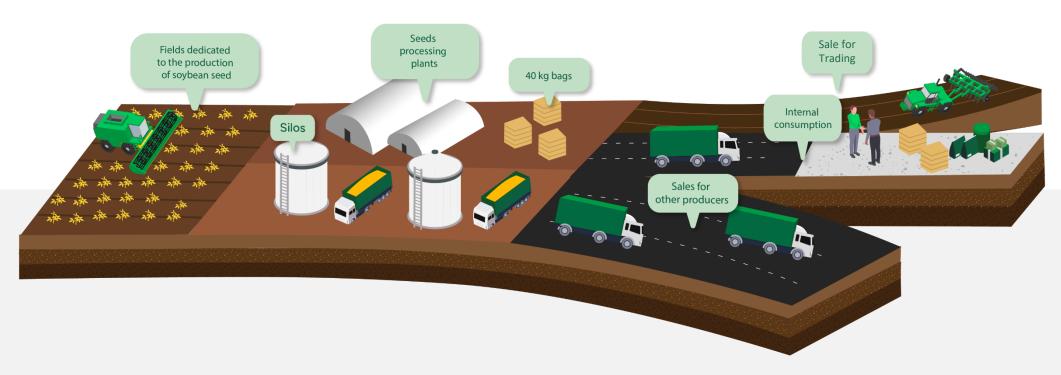




# Soybean seed cycle



### Seed grain



Grain for consumption



# Strategy

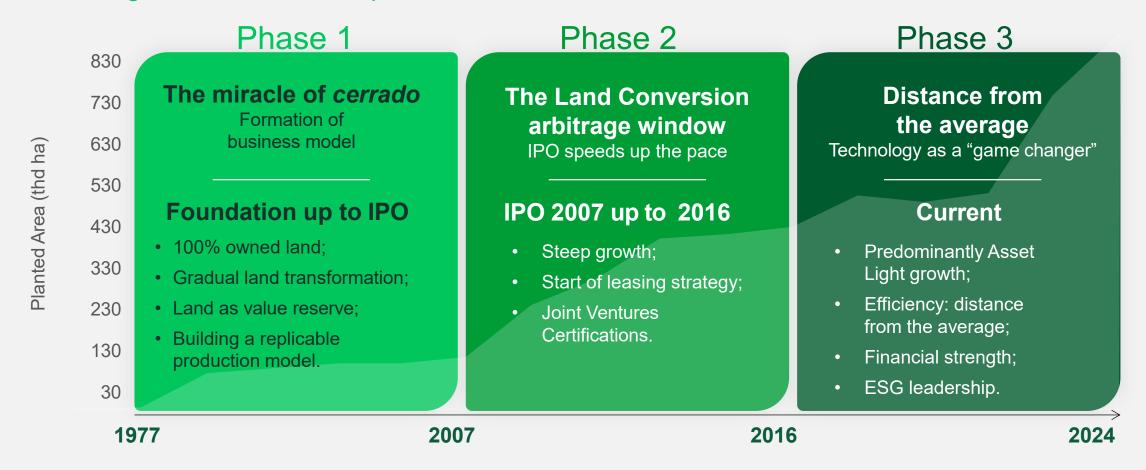
Where're we going





# Our strategy in 3 phases

SLC has excellently capitalized on the key opportunities in Brazilian agribusiness over the past decades



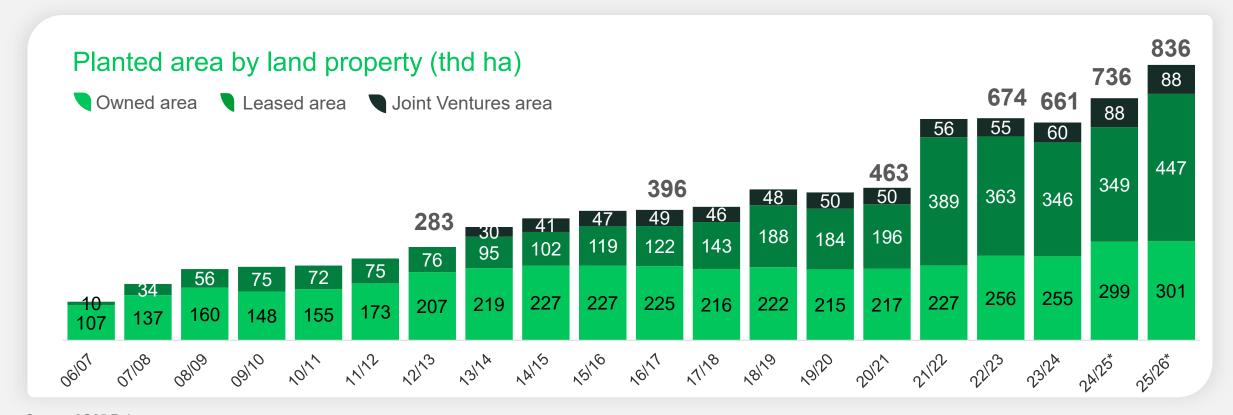


### Migration to asset-light model

In the 2025/2026 crop year:

**62%** of physical area comes from leasing & joint ventures (1st crop)





Source: 3Q25 Release





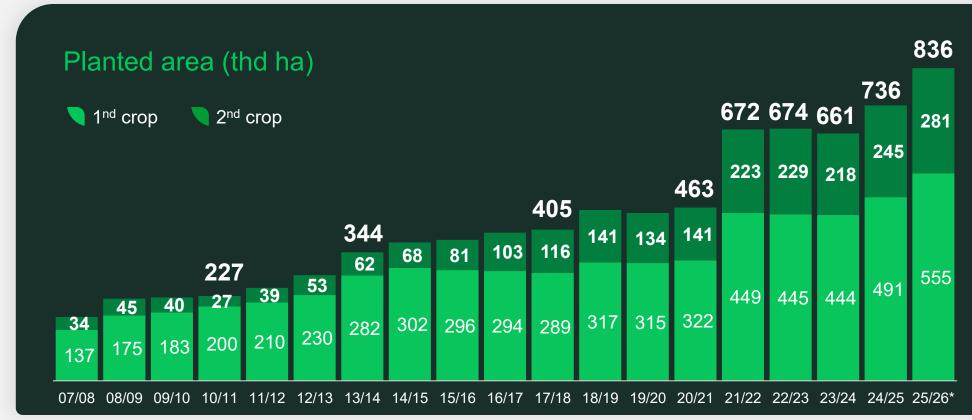
# **Asset efficiency**

# Maximizing asset utilization



2<sup>nd</sup> crop represents 50.6% of 1<sup>st</sup> crop area





Source: 3Q25 Release

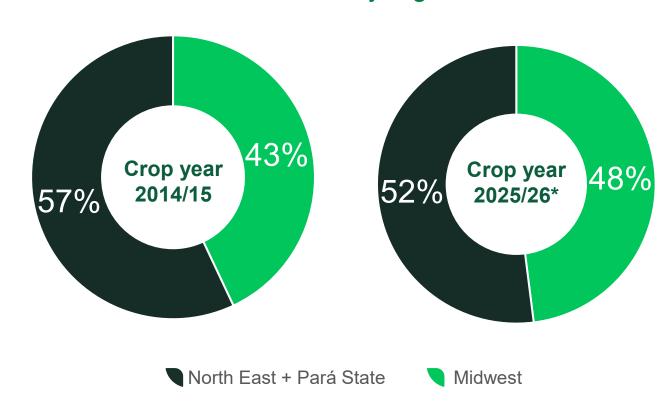
\*Forecast



# Land portfolio strategic redistribution

Increasing exposure in mature areas of the Midwest, which offers a more stable production

### Planted area by region



Source: 3Q25 Release

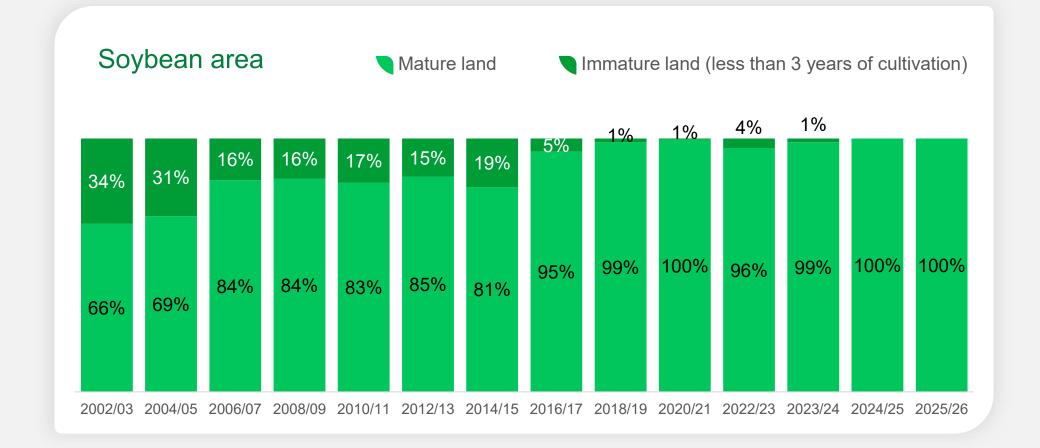


# **Maturity**

### 100% mature

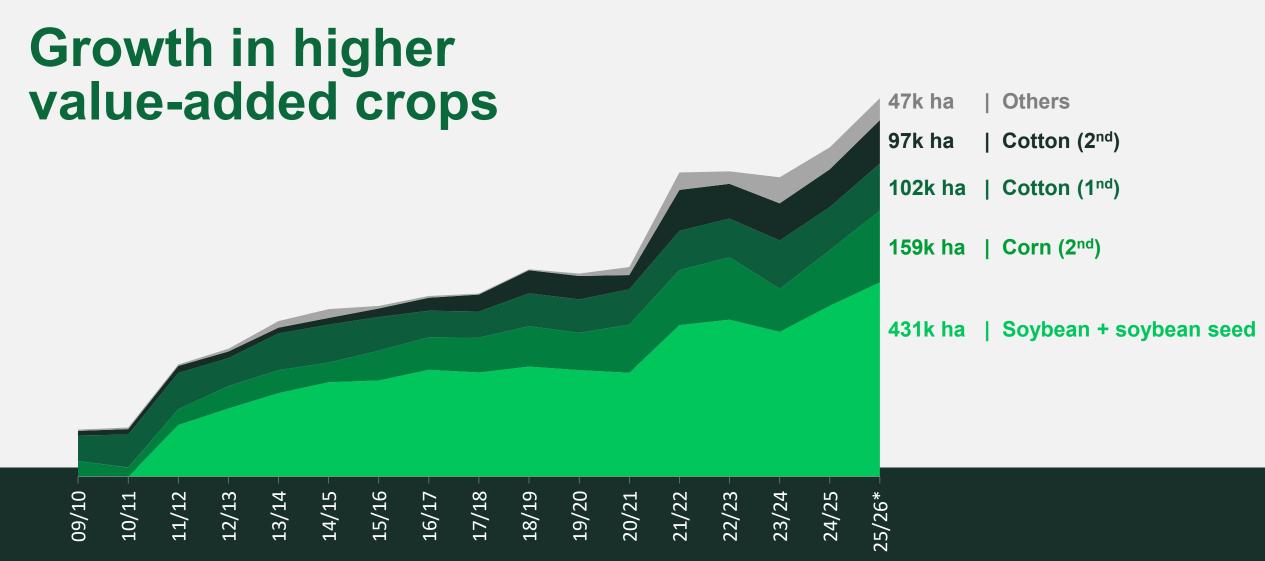


Improved land maturity significantly increases yield potential (soybean area).



Source: 3Q25 Release.





Source: 3Q25 Release \*Forecast.



# Cotton: own and innovative system

### Cotton process

#### **Data**

- Visual grading (color, brightness and level of impurities).
- HVI results
   (Physical characteristics are tested in certified laboratories).

### **Software SLC**

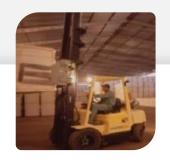
**Cross-referencing** 

data and creating even-running batches





Physical formation of batches at each farm



Even-running batches ready for shipment



### Why this is important:

Even-running cotton batches provide value for textile industry clients, once it reduces the amount of spinning-machine setups (This enabling price premiums).



# Cotton: own and innovative system

### Batch formation:



Group positioning of the modules on the ginning patio





Cotton harvested presents important variations in its characteristics, even before ginning. The processes described above, developed by **SLC Agrícola**, allows for the categorization of cotton on the field, to which follows the formation of uniform ginning groups, thus streamlining the activities on the cotton gin, guaranteeing higher efficiency (reduction on machine setup), and, especially, increase in quality and standardization of batches.

### SLC SEMENTES

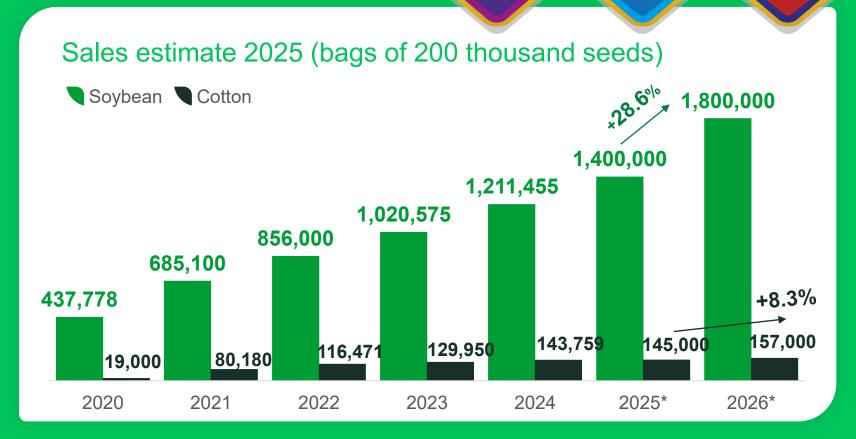










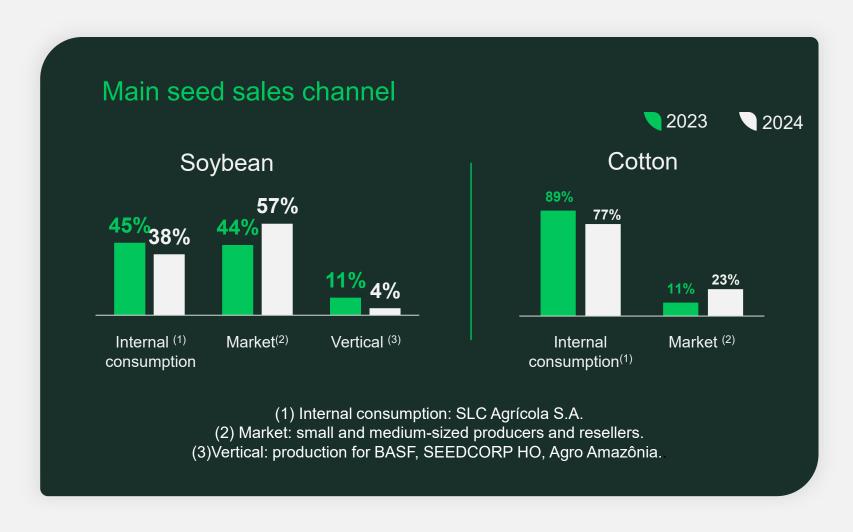


Source: Release 3Q25. \*Forecast





## Seeds operation



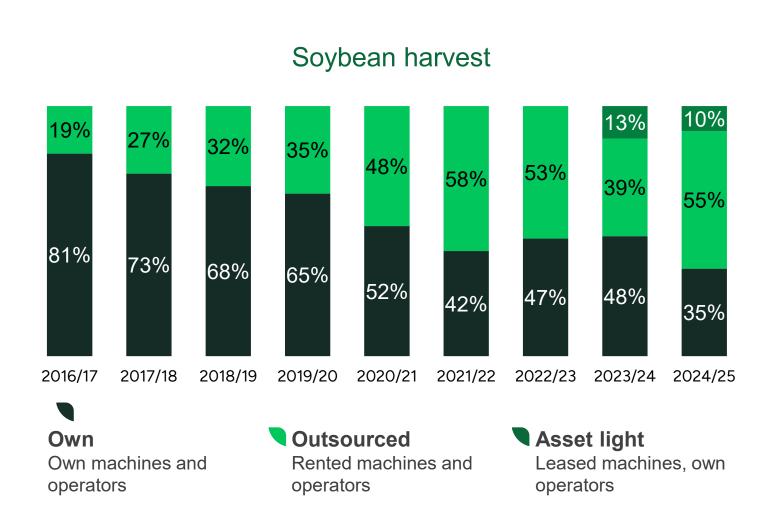
Source: 4Q24 Release



# Migration to asset-light business model

Soybean harvest outsourcing reduces capex.





Source: 3Q25 Earnings Release



### **Land Sale**

Paineira Farm

2008

Place:

Rio Grande do Sul

Area:

821 hectares

Revenue: R\$10 MM

Palmeira Farm

2010

Place:

Maranhão

Area:

14.6 thd hectares

Revenue:

**R\$27 MM** 

SLC LandCo

2012

Place:

Panorama, Piratini and Planeste Farms

Maranhão and Bahia

Area:

**59 thd hectares** 

Revenue:

**US\$50 MM** 

(for 18% of the company)

Part of
Paiaguás and
Parceiro Farms

2017

Place:

Mato Grosso and Piauí

Area:

11.6 thd hectares

Revenue: R\$177 MM

Part of Parnaíba Farm

2019

Place:

Maranhão

Area:

**5.2 thd hectares** 

Revenue:

**R\$ 83 MM** 

# Capital allocation



Growth in mature areas with high productive potential



Pasture conversion



Dividend payment



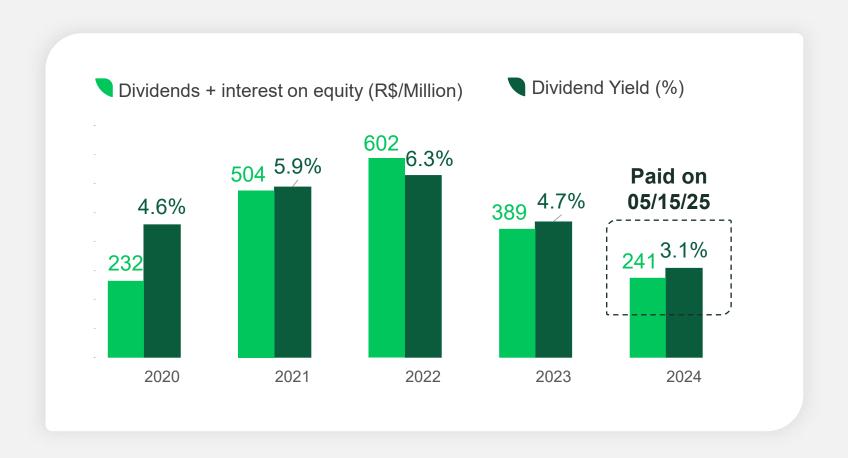
Shares buyback



New projects



# Dividend distribution & Dividend Yield history





Dividend Yield average last 5 years:

4.9%



Total dividends paid in the last 5 years:

R\$1,9 billion

Dividend Yield 2024 calculated based on the share price on 12/31/2024.

#### **Dividends Policy:**

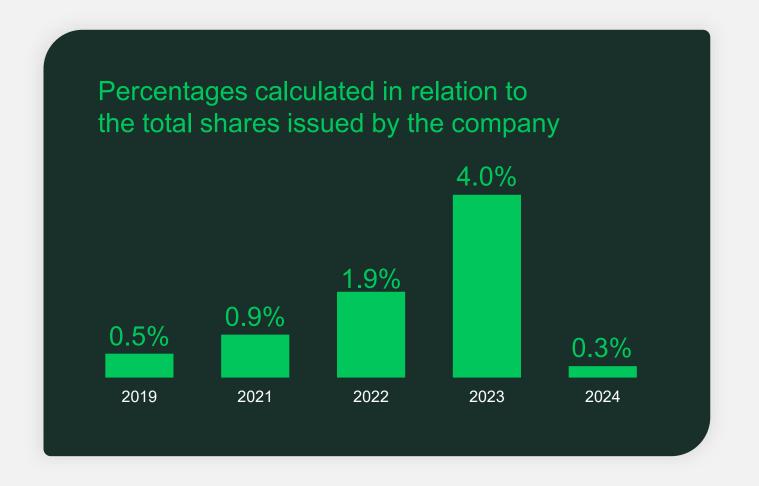
- 2007-2010: 25%
- 2011-2013: 40%
- 2015-2024: 50%

Note: Dividends, amount distributed and/or proposed for the fiscal year.



# Sharebuyback

(million of shares)





The share buyback program of 10 million shares (2.3%), approved in November 2025\*.



Between 2019 and 2024, **3.9% of issued shares** were repurchased.



- Strategy
- Structure
- Project location and schedule



#### Strategy



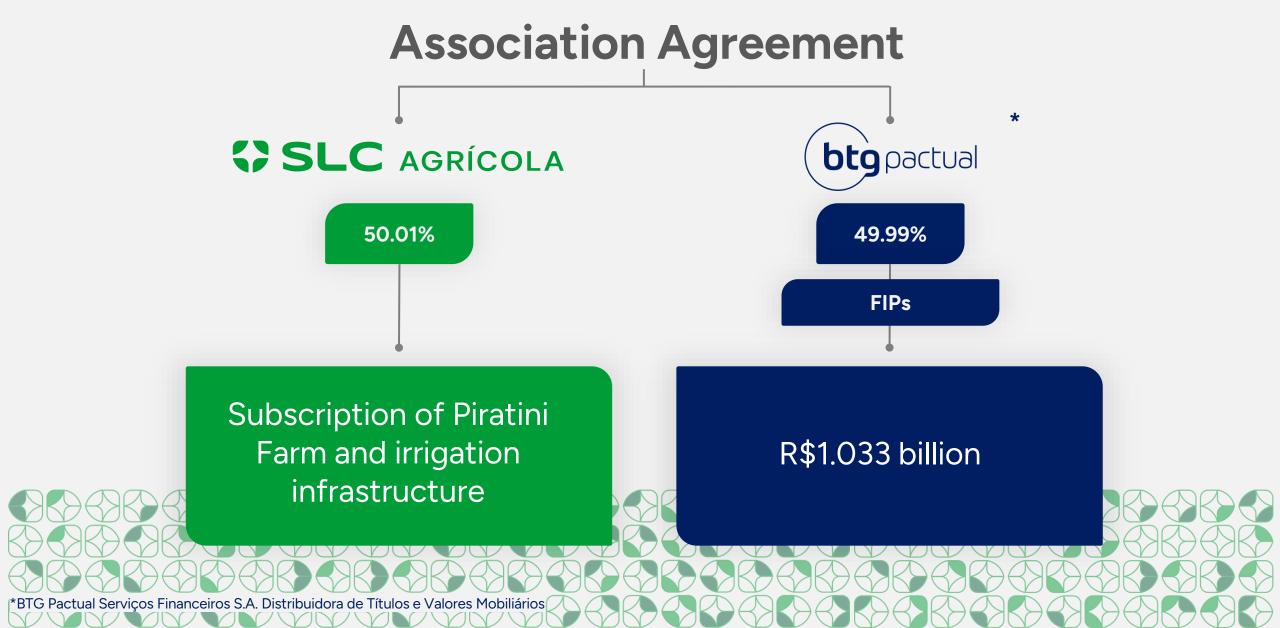
Monetizing the land at **market price**.

Agricultural partnership agreement

Maximizing operational efficiency through irrigation projects.

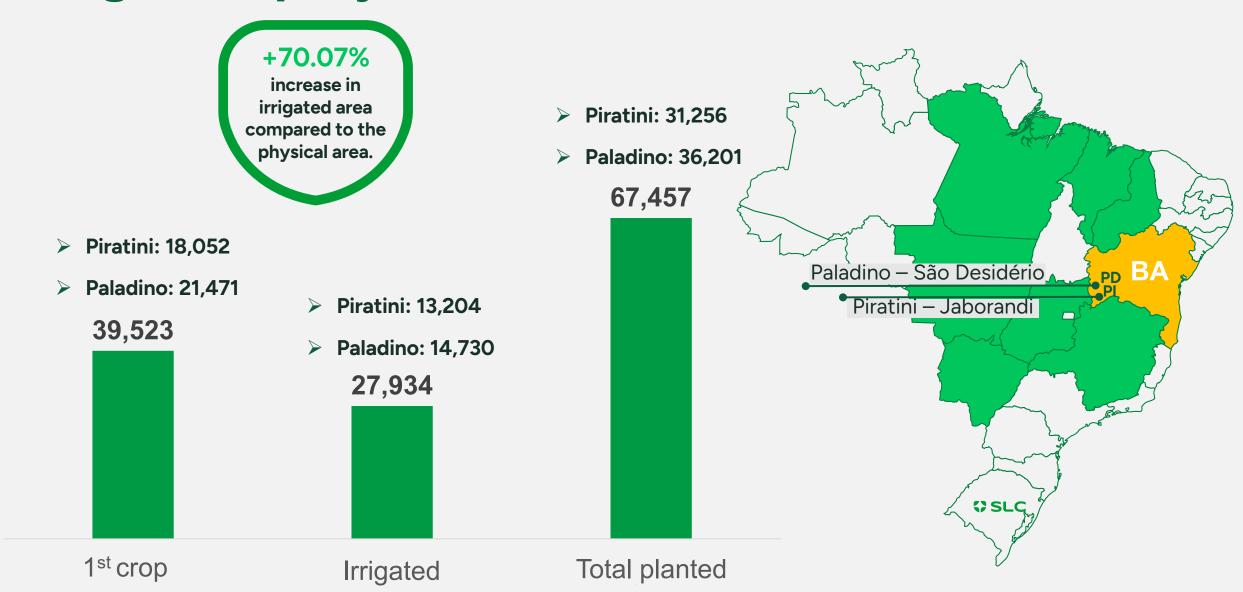
Payment: 19% of agricultural production

Term: 18 years





#### Irrigation project and location







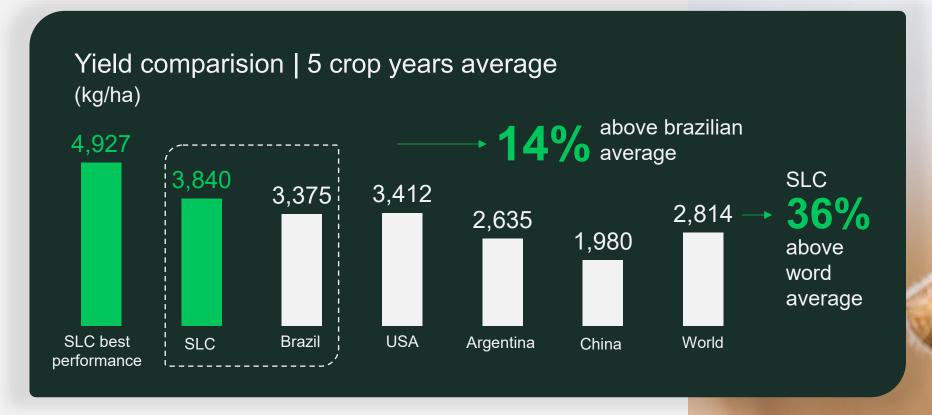
Operating performance



### Yield advantage over the average | Soybean

One of the main competitiveness measures

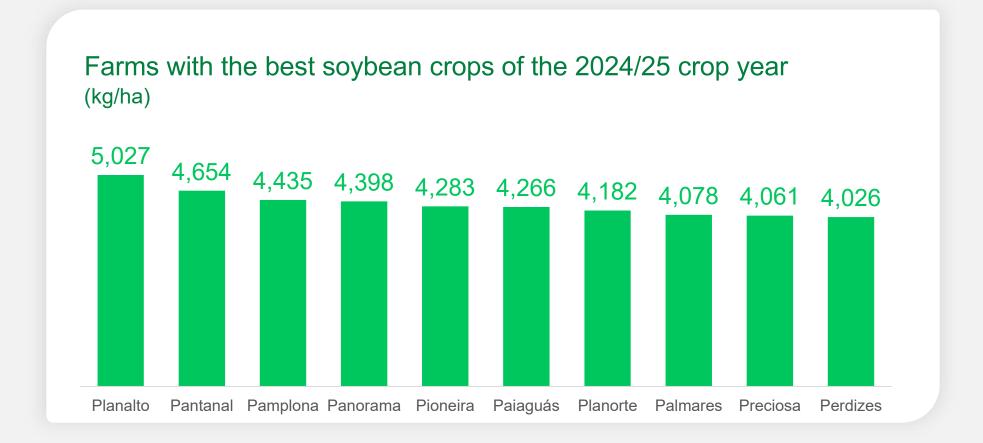
Average: 2020/21 to 2024/25



Source: USDA, CONAB and SLC Agrícola.



#### Potential for new levels of productivity





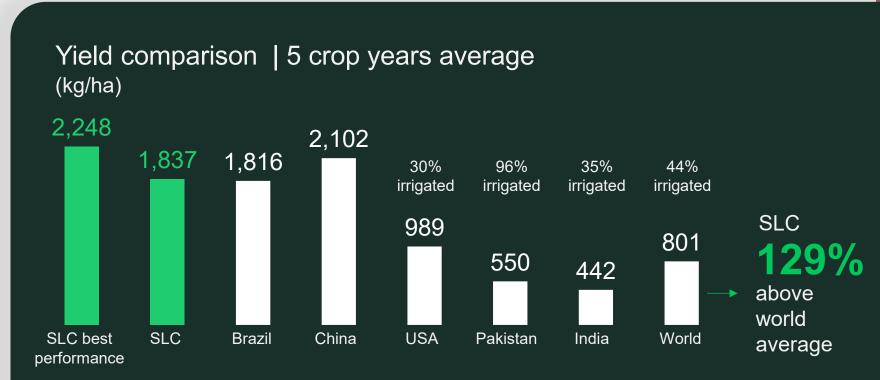
Source: SLC Agrícola 2024/25 crop year.



#### Yield advantage over the average Cotton

One of the main competitiveness measures

Average: 2020/21 to 2024/25

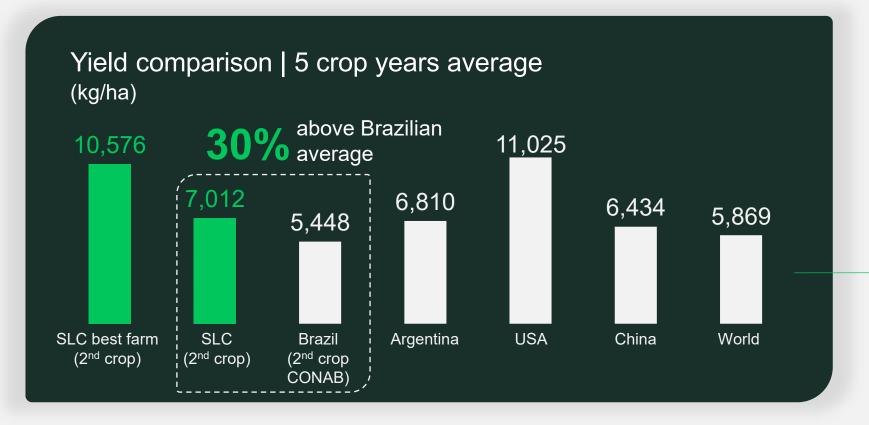




#### Yield advantage over the average

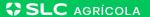
One of the main competitiveness measures

Average: 2020/21 to 2024/25

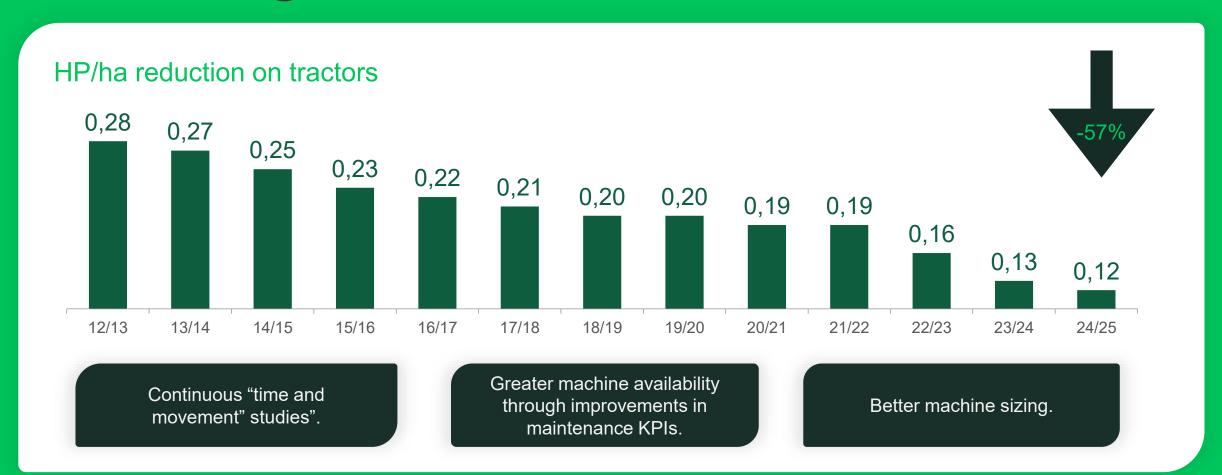


SLC AGRÍCOLA Corn SLC above world average

Source: USDA, CONAB and SLC Agricola.



#### Maximizing asset utilization

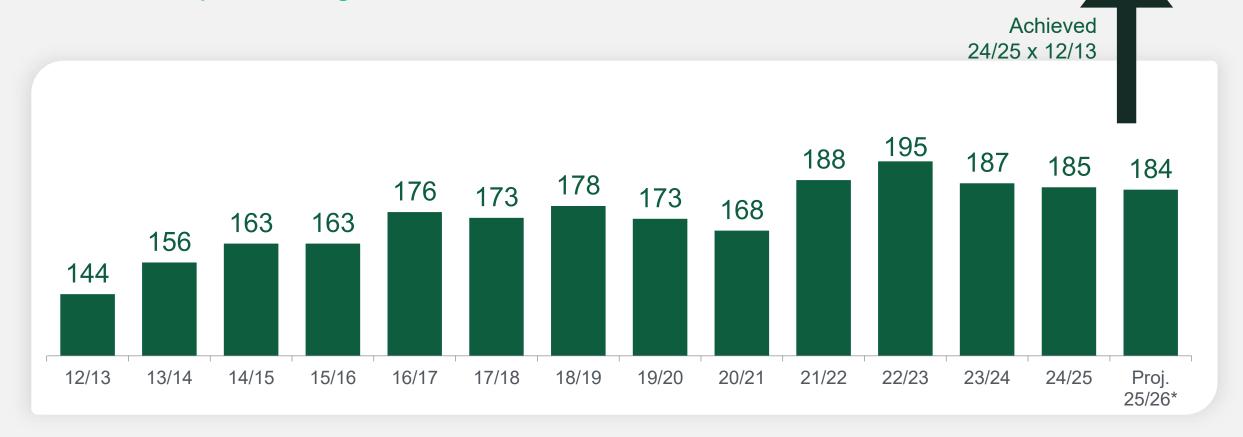


Source: SLC Agrícola 2024.



#### Hectares per employee

Production, processing and administrative



Update: Safra 2024/25.





#### Hedge position | Soybean

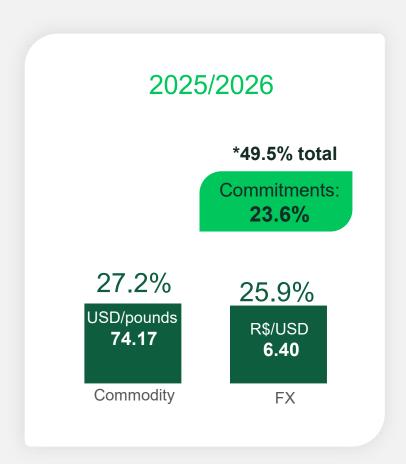






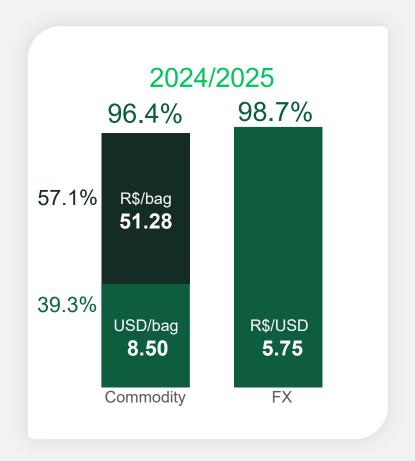
#### **Hedge position | Cotton**

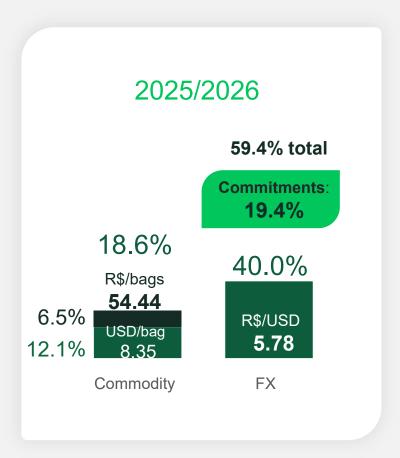






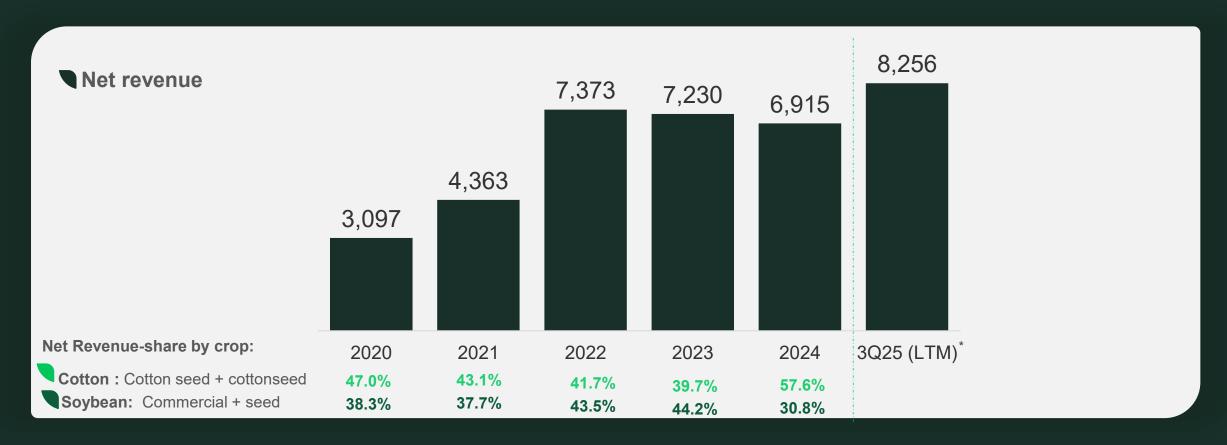
#### **Hedge position | Corn**





#### Net revenue

(R\$ MM)

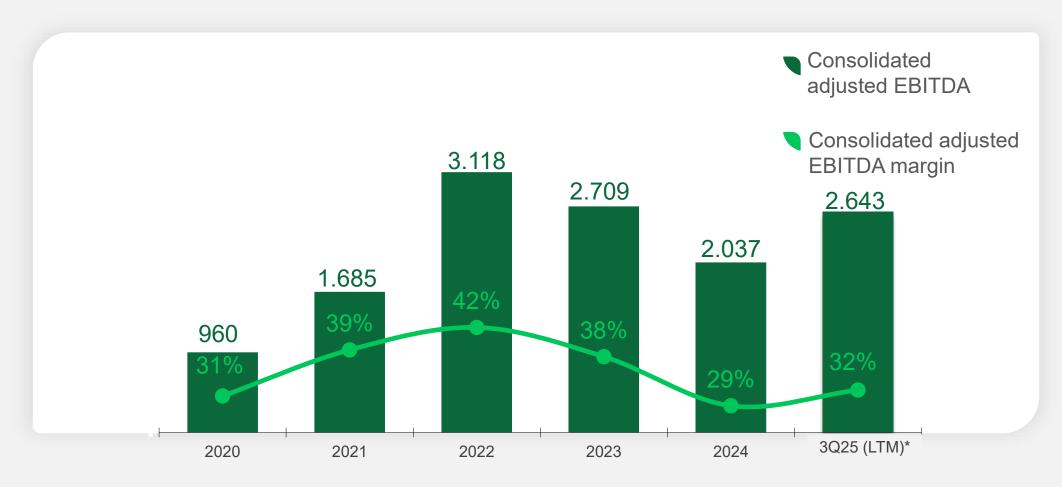


Source: 3Q25 Release.

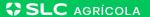
\*EBITDA 2025: 3Q25 Last Twelve Months



## Adjusted EBITDA (R\$ MM)

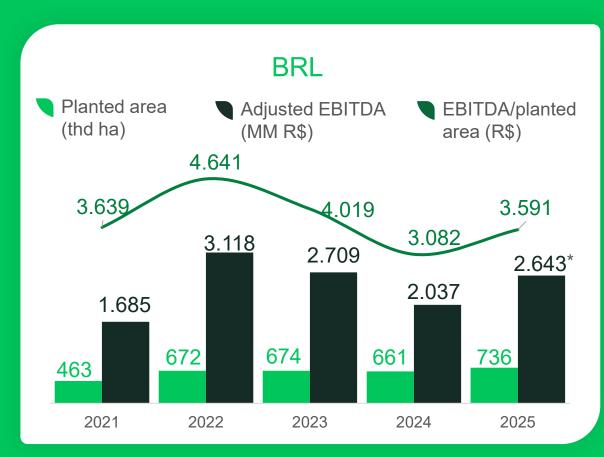


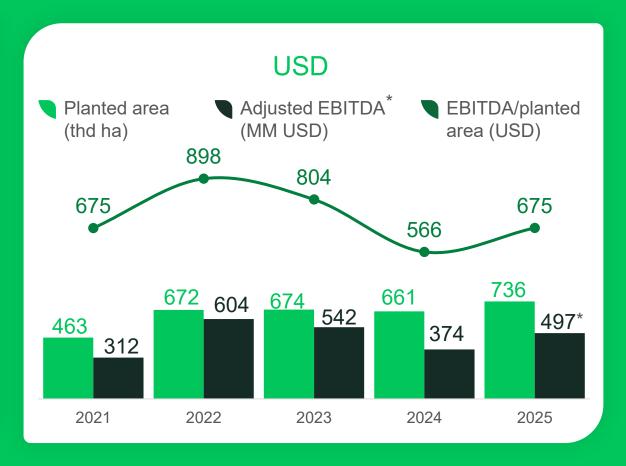
Source: 3Q25 Earnings Release.



#### Planted area

(Adjusted EBITDA/hectare)





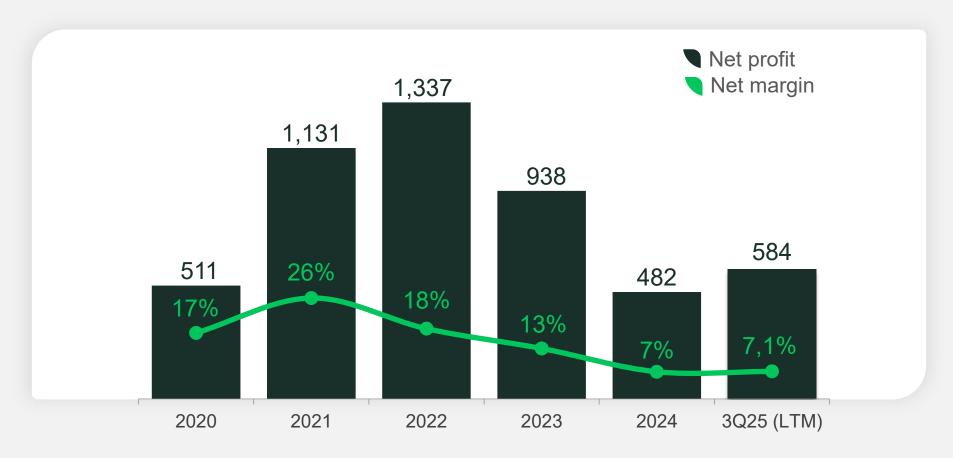
Source: 3Q25 Earnings Release.

\*EBITDA 2025: 3Q25 Last Twelve Months



## Net profit

(R\$/MM & net margin)



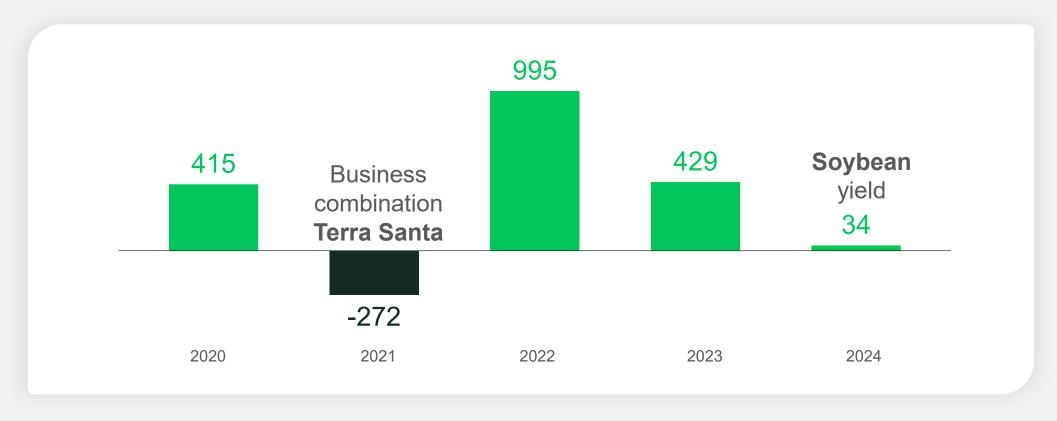
Source: Release 3Q25.

\*Net profit 3Q25 (LTM): (Last 12 Months)



#### Free cash flow

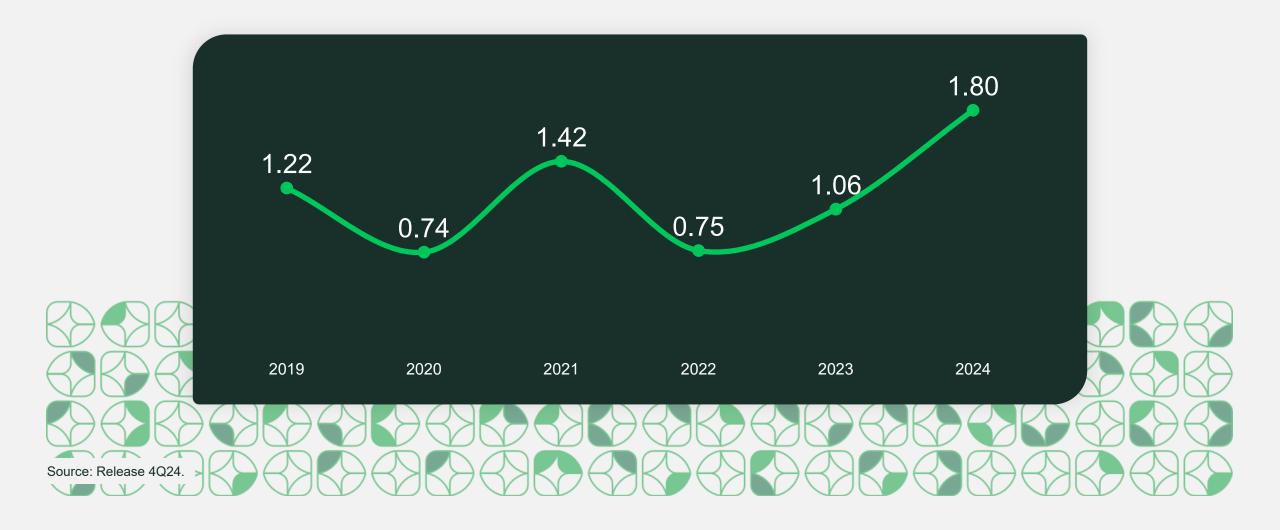
(R\$ MM)



Source: 4Q24 Earnings Release.

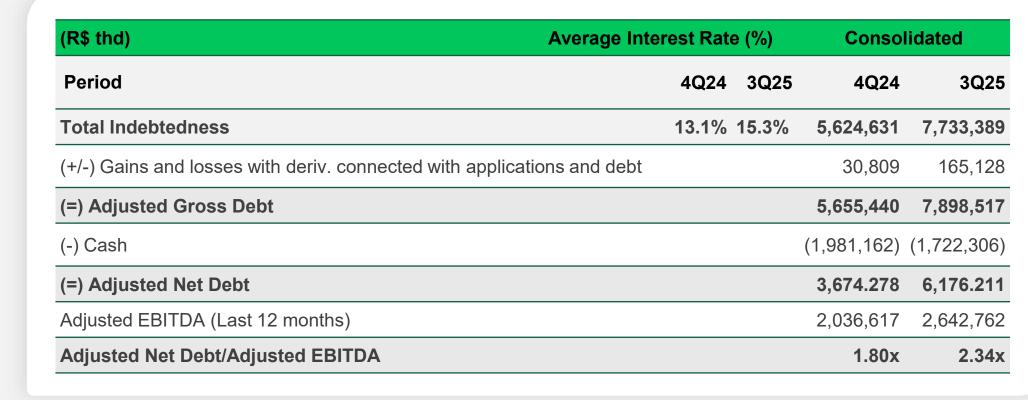


#### Net debt/adjusted EBITDA





#### **Net Debt**







#### NAV, ROIC, ROE & Dividend Yield

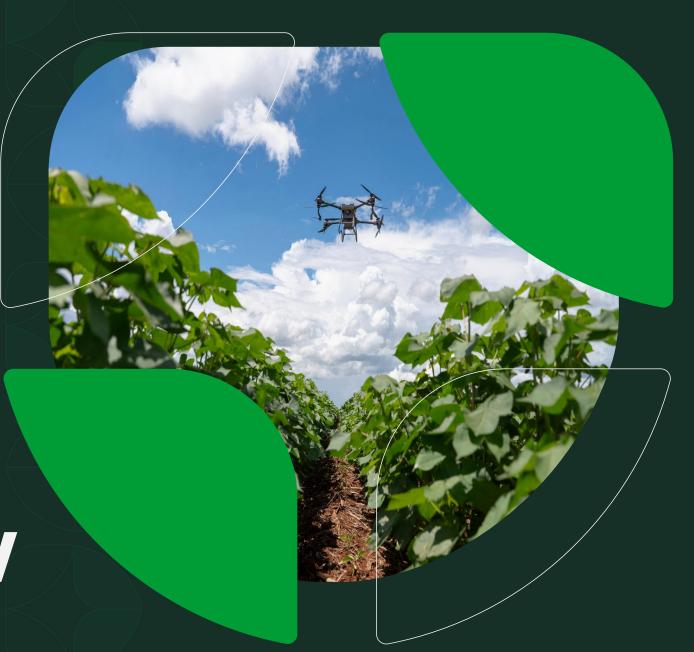
	2020	2021	2022	2023	2024	Average
Adjusted NAV (R\$/Share)*	11.7	19.8	26.3	28.9	28.5	-
Return on invested capital (ROIC) (%)	13.4%	37.0%	28.7%	17.8%	12.2%	21.8%
Return on equity (ROE) (%)	14.0%	44.5%	30.1%	17.5%	8.4%	22.9%
Dividend Yield (%)	4.6%	5.9%	6.3%	4.7%	3.1%	4.9%
Net CDI (%)	2.3%	3.8%	10.5%	11.1%	9.2%	7.4%



<sup>\*</sup>NAV adjusted yearly by current count of 443,329,716 shares.

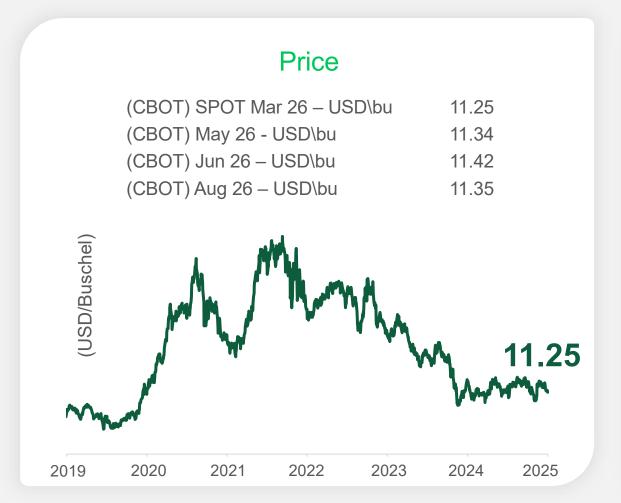


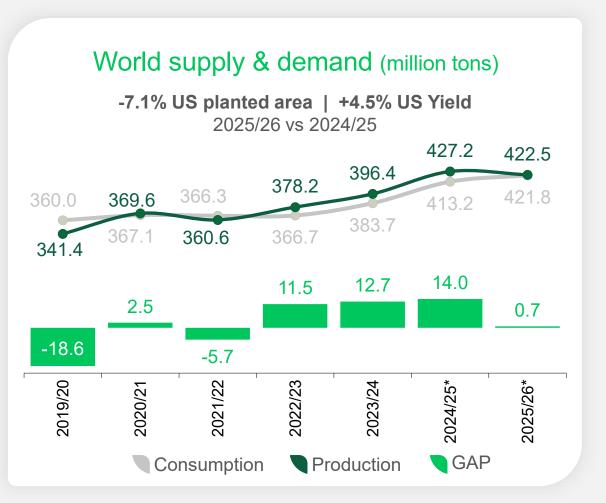
## Market overview





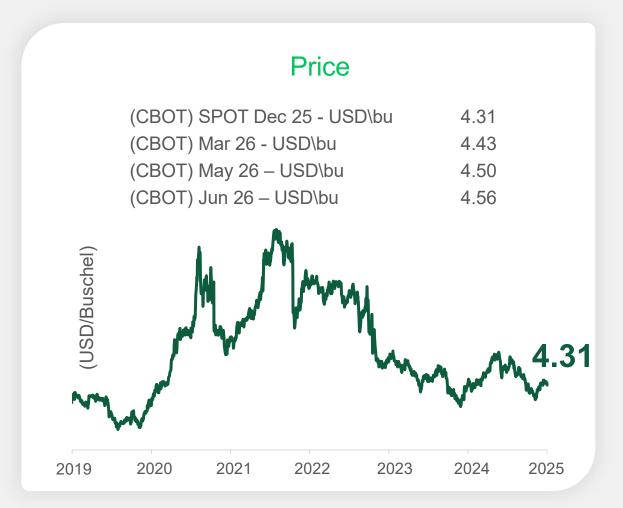
#### Soybean

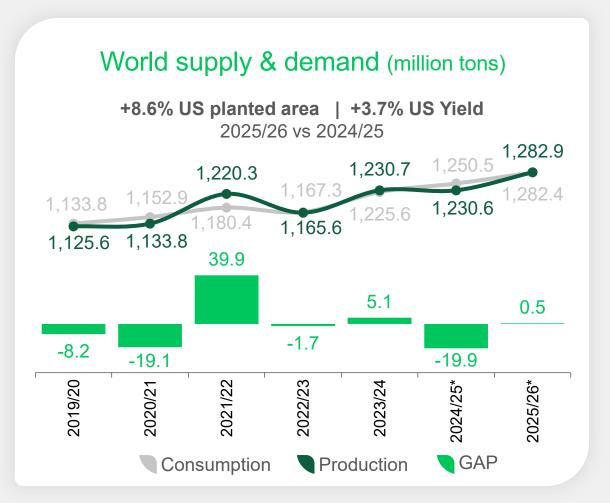






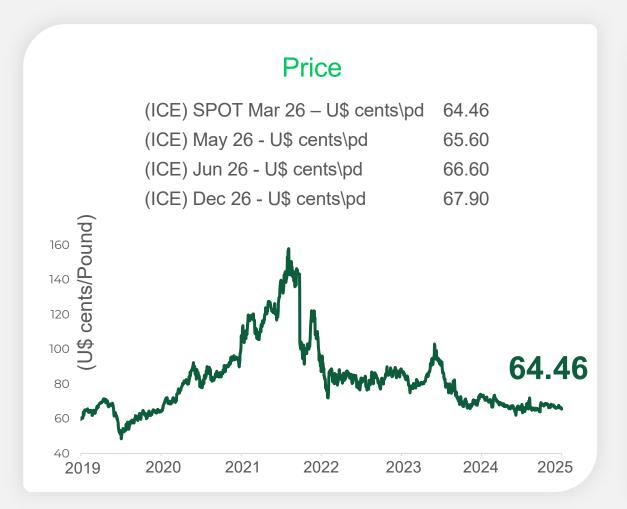
#### Corn

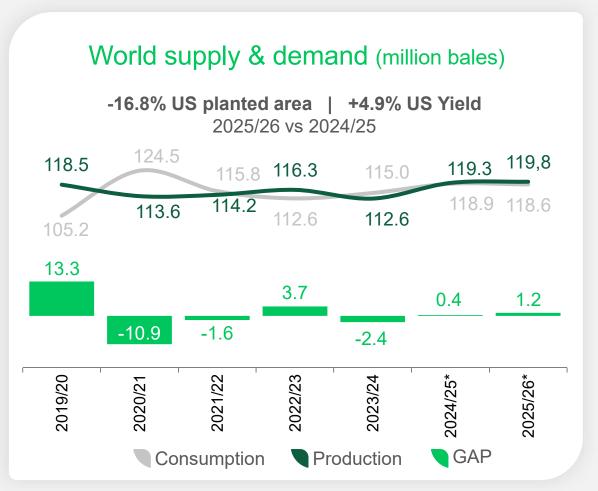


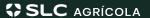




#### Cotton

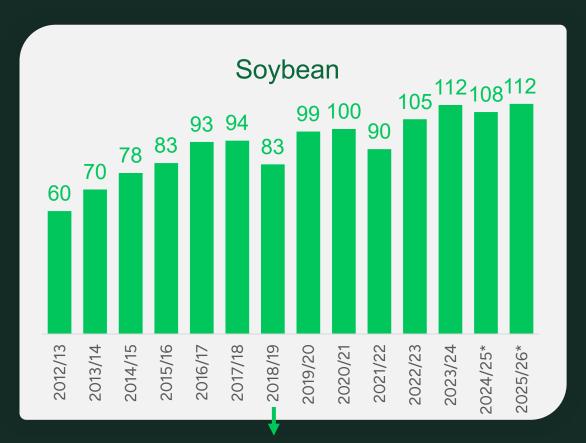


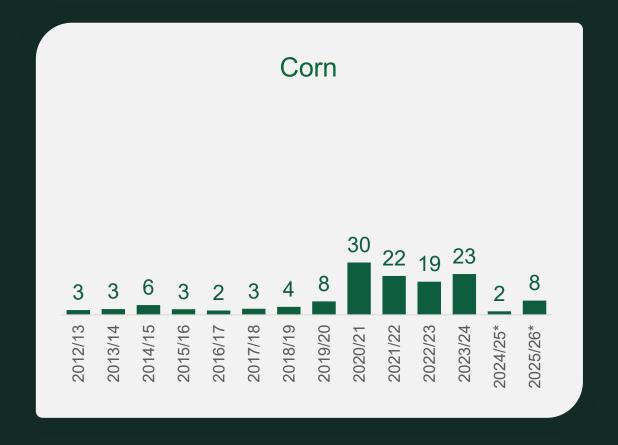




#### **Chinese imports**

(Million of tons)

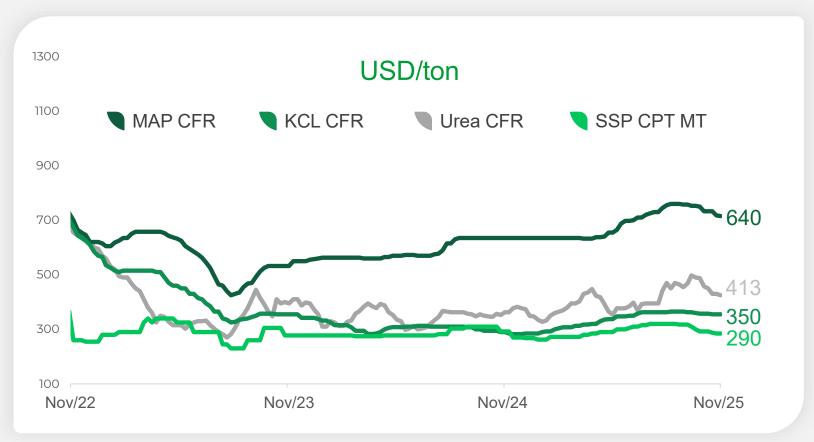




African swine fever



#### Inputs and fertilizers



% purchased inputs 2025/26 crop year:

100% potassium chloride

100% phosphate

96% nitrogen

96% crop protection

Last price update: Nov 27th, 2025

% purchased inputs source: 3Q25 Release.

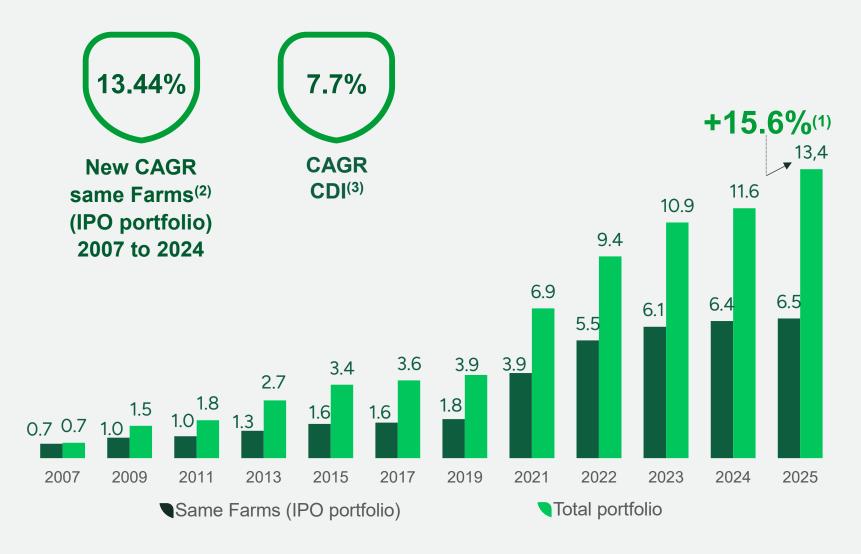




# Value creation through land

# Evolution in the value of the land portfolio

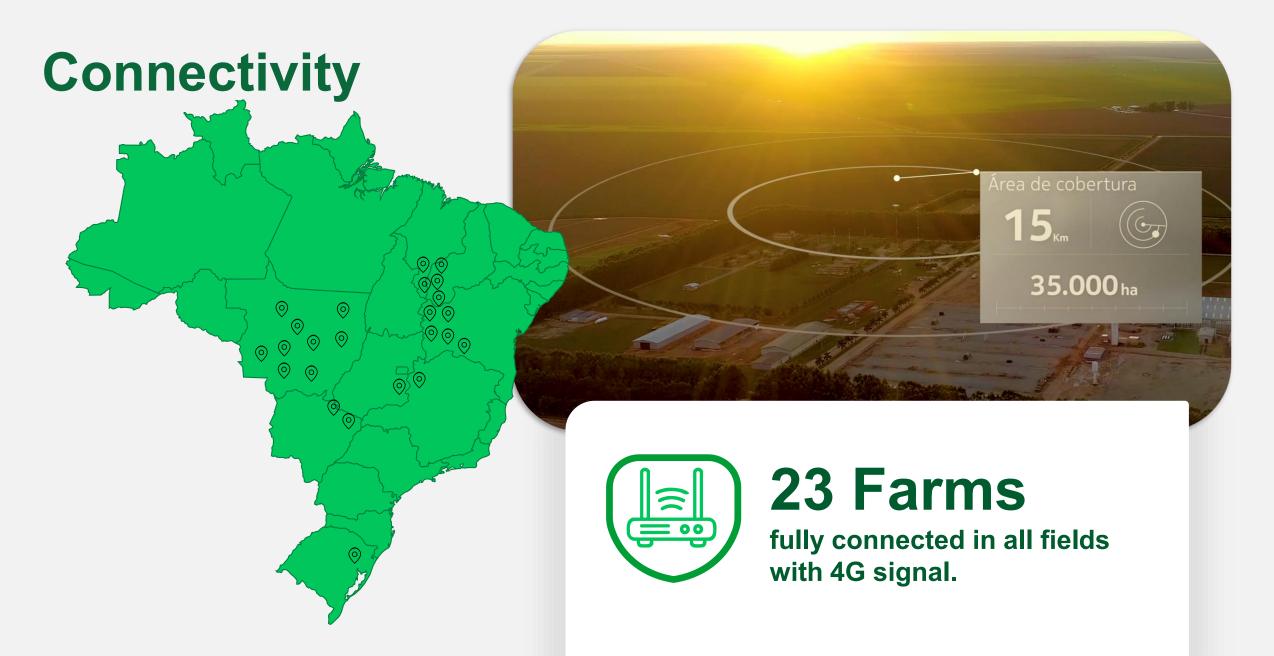
(R\$ / billion)



- (1) Calculated with absolute value.
- (2) CAGR SF in the same farms since IPO.
- (3) CAGR CDI 2007 to 2025.











#### Agricultural Intelligence Center

Operational and tactical indicators daily meetings



## **Spraying** operation



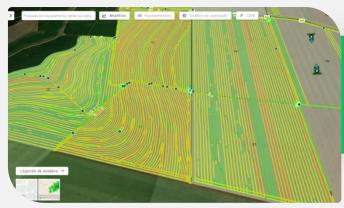
Adjusting engine speed **(rpm)** and reducing fuel consumption



Reduction in fuel consumption: 0.79 to 0.58 L/ha

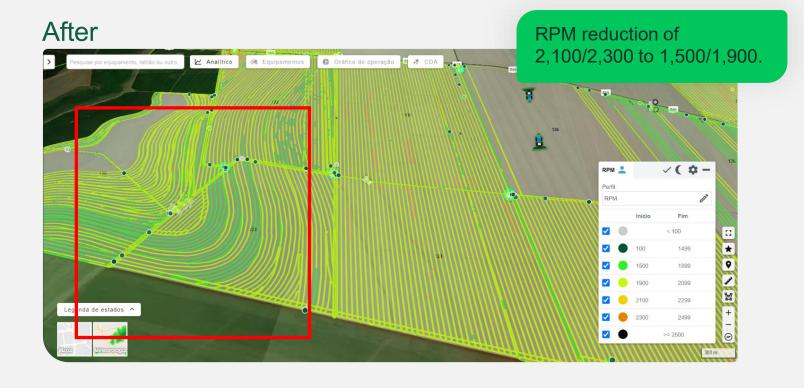
-27%

#### Before



#### Pantanal Farm

Yellow and orange colors indicate higher engine rotation > higher fuel consumption.

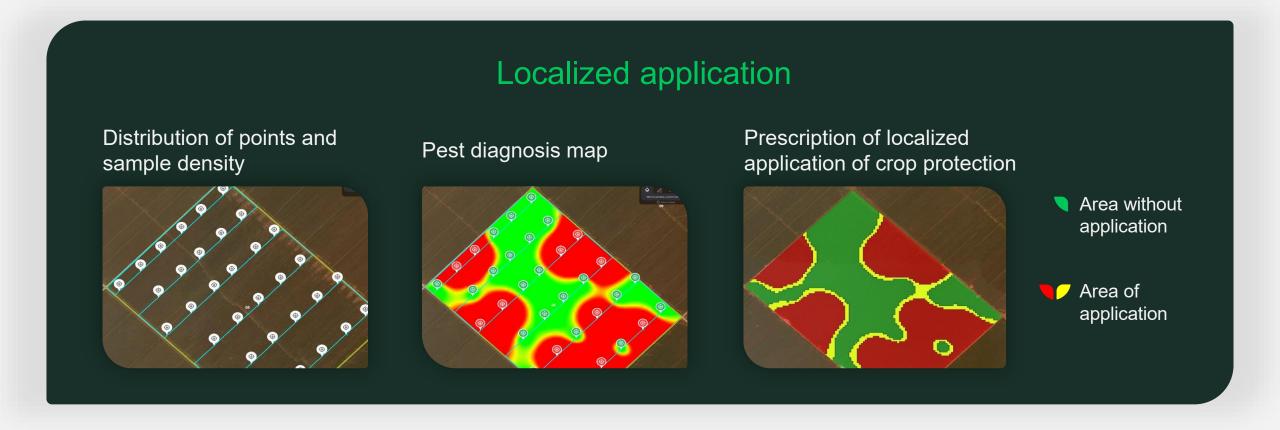




## Savings with digital agriculture



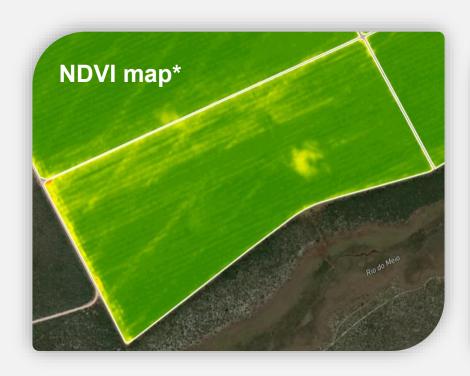
2024/25 crop year responsible for 80% of crop protection savings in 382k ha applied with precision agriculture.





#### Satellite Images

Daily satellite images provide generating prescriptions based on vegetation indexes.





Variable-rate application of cotton growth regulator and site-specific application of defoliants for soybean and cotton.

In 2024/25, **64,062** ha applied with imagery (**satellite image**).

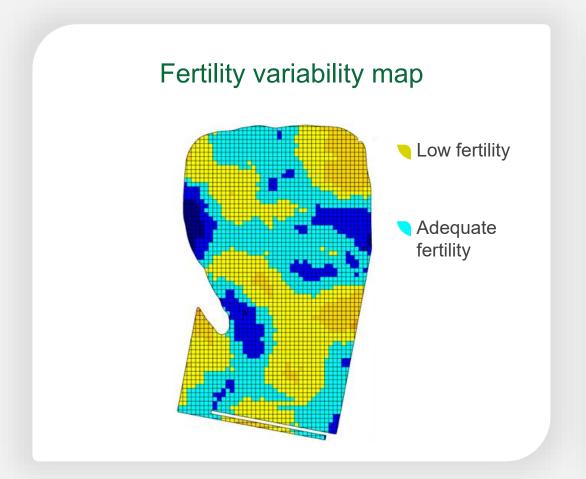
Higher regulator dose

**Lower** regulator dose

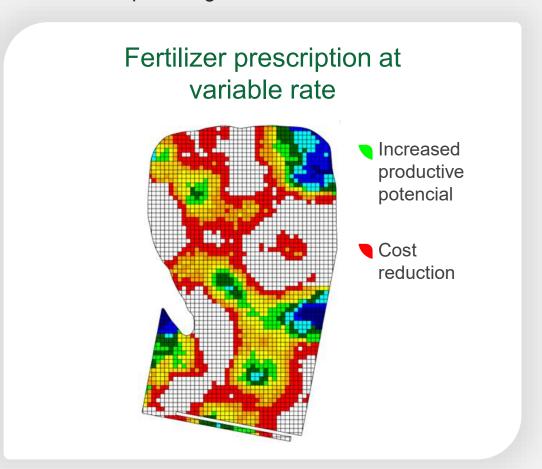
<sup>\*</sup>The company does not use NDVI maps for yield estimates.



### **Precision agriculture**



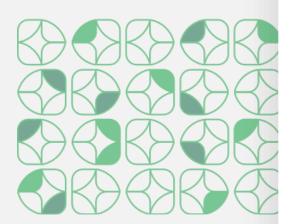
**89%** of SLC agricultural crops are **already mapped** in precision agriculture, optimizing the distribution of resources





# Savings with digital agriculture

Localized application through sensors present in **20 Farms**.





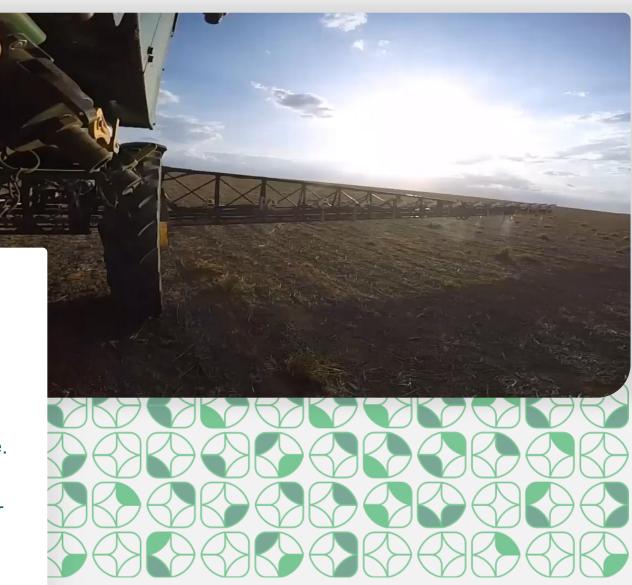
**Cost reduction** with crop protection.



Sensors identify weeds and apply herbicide in real time.



**67% savings** in over 227k ha in 2024/25 crop year.





### **Spraying drones**



Precision crop
protection application.

**Weed monitoring** with drone imagery.

**9 drones** currently operating.



#### Eletric & Autonomus plane

#### Pelican Spray

- Day and night spraying.
- 70 hectares/hour (operation performance like a self-propelled sprayer).
- Similar cost to aerial spraying.
- Tested for 6 months (Oct/24).

2025: **4 Fly Pelican** plane operating.



TECHNOLOGY & INNOVATION

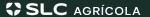
### Leopard

#### Autonoumous robot

- Autonoumous robot for monitoring and detecting pests;
- Daytime and nighttime operation;
- Embedded Intelligence;
- In final stages of development;
- Evolution of sample density and autonomy in the field.







#### Automation



#### **Identification**

Cameras installed on drones, robots and equipment.



#### **Machine learning**

Algorithms, predictive modeling and decision making.



#### **Acting**

Optimized decision making and localized application.



#### Climate management



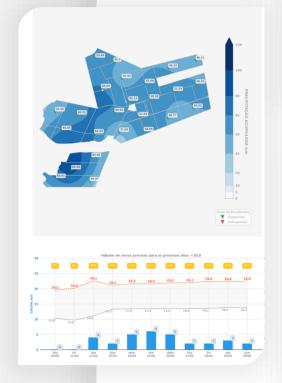
**Quick decisions**, e.g.: planting or harvesting capacity.



Available for all farms in the **mobile version**.



Automated report with interpolated precipitation maps and forecast for the next few days.











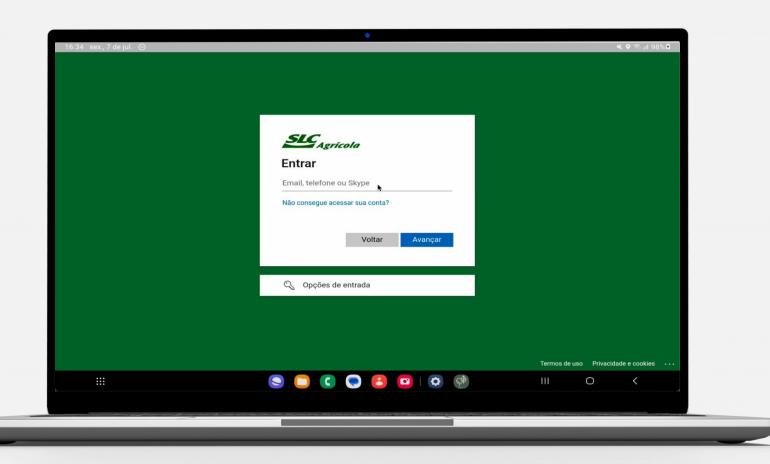
Weather Station





#### Field notebook

#### Operations management

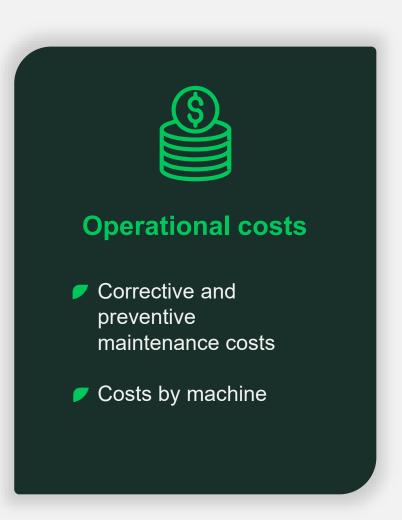






#### Mechanized operations center

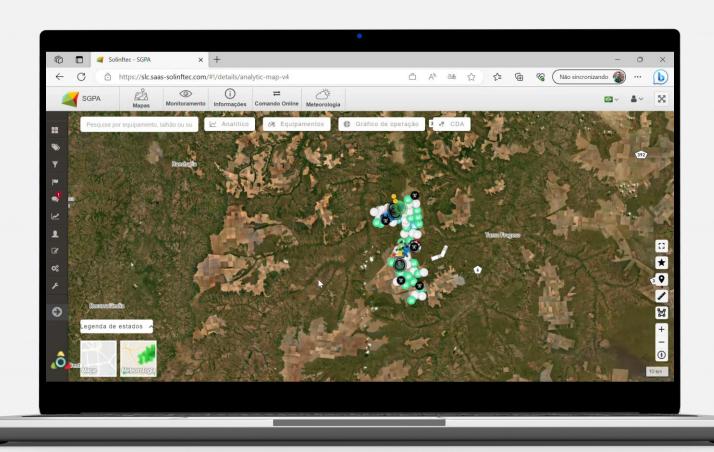








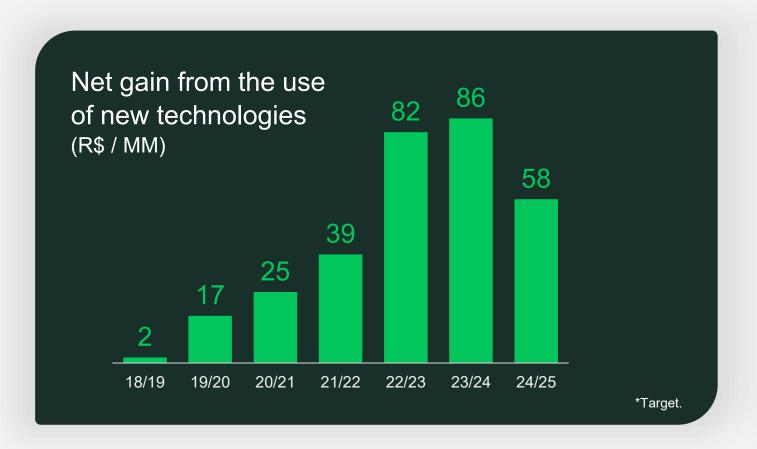
### **Telemetry**







### Digital agriculture







Localized application

Digital pest recording

ROI implied: for each R\$ 1 invested; we obtained a net return of R\$ 12.50

Weedlt, Agrocad, Protector, Explorer, Siga and others.

Source: Reference Form.



# ESG







# ESG governance



### **Materiality matrix**

10 material topics







- Climate Changes
- Environmental management system





#### Social

- Socio-economic impacts
  - People development
- Diversity and Inclusion
  - Health & Safety





#### Governance

- Product certifications and traceability
- Ethics and compliance
- Innovation and productivity
  - Risk management



# Protagonism in the ESG agenda

In order to maintain our protagonist position in the ESG agenda, pillar of the company's strategic planning, we act in accordance with 5 objectives:





Farm Certification.



Carbon neutral in scopes 1 and 2 until 2030.



Education and incentives for our employees.



Safe environment for everyone.



Education in local communities, agriculture and environment.



#### **Our commitments**



Reduction of greenhouse gases

By 2030 - our goal is to achieve carbon neutral emissions of ghg gases scope 1 and 2, through investment in new technologies in the field and agroindustry.

End of the cycle of opening new areas for crops in Brazil

As of the 2020/21 crop year, we ended the cycle of opening new areas for crops, following the global movement to combat climate change.





# Greenhouse Gas Emissions Reduction Program - GHG

Carbon neutral in net emissions of scopes 1 and 2 until 2030









End of the native areas conversion cycle.



Soil conservation and green fertilization project.



ILP project (integration crop livestock).



Digital agriculture of low carbon project.



Reforestation project with native vegetation.



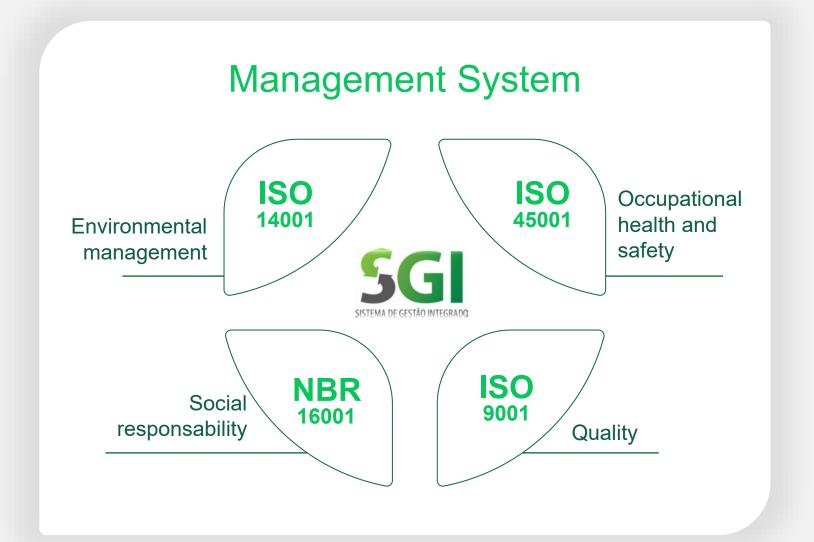
Project use of energy from renewable sources.





#### Governance

#### Structure of Governance **ESG Committee** (Reporting directly to the Board of Directors) Area of Sustainability & **Human Resources**





#### Indexes

For the 3<sup>rd</sup> consecutive year, we remain in the Corporate Sustainability Index – ISE B3.

**IBOVESPA**B3

ISEB3

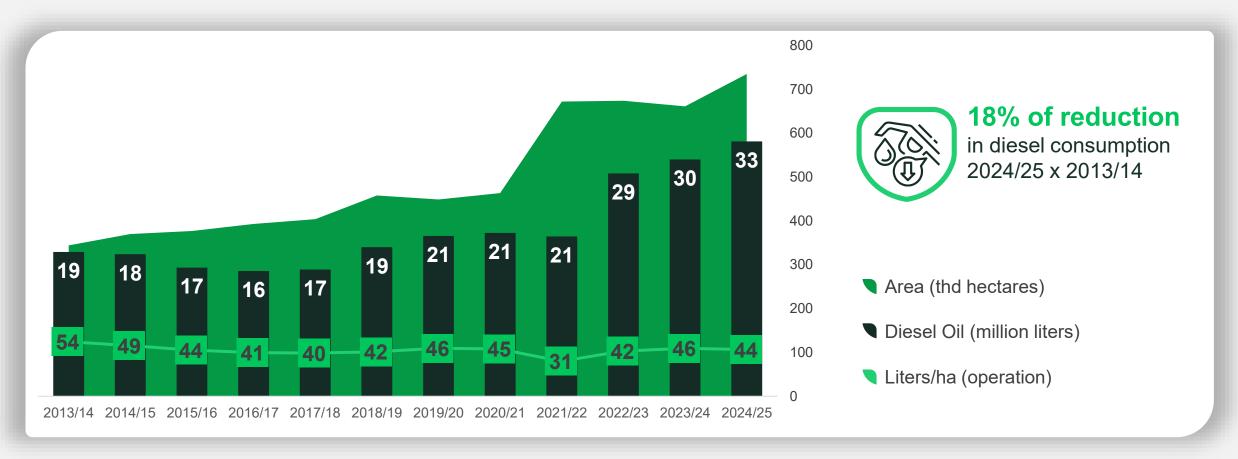
**IGPTW**B3







# Diesel consumption in operation x planted area 24/25



Update: 3Q25.



94.7%

94.1%

94.1%

78.3%

37.5%

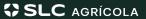
26.1%

# **Sustainability** certifications

Percentage of certified production units



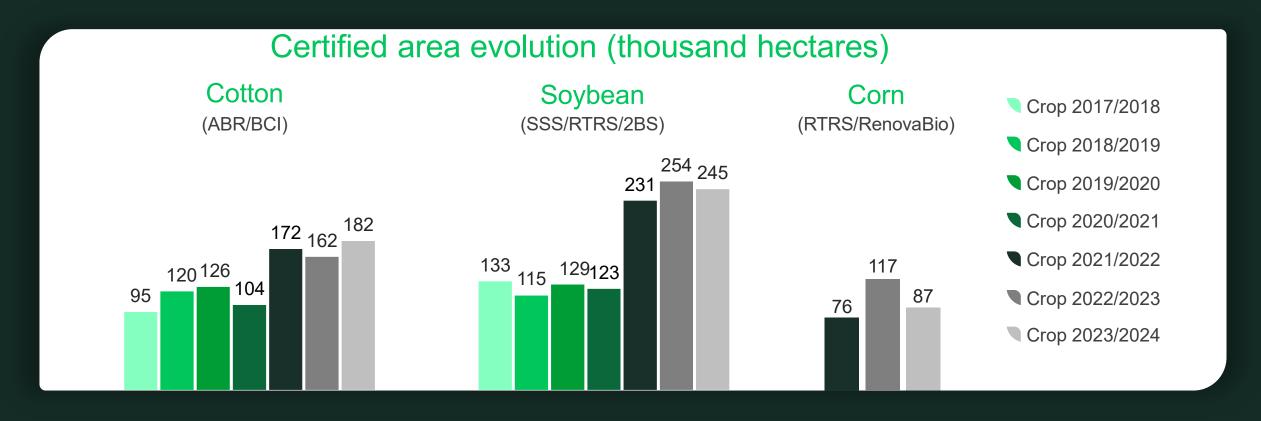
- 1. ISO 9001: considers 6 farms of 23 possible certification.
- **2.** Regenagri: considers 6 farms of 16 possible certification.
- **3. SGI:** considers 18 farms of 23 possible certification.
- **4. Soy:** considers 16 farms of 17 possible certification.
- **5. Corn:** considers 16 farms of 17 possible certification.
- **6. Cotton:** considers 18 farms of 19 possibles certification.



#### **Product certification**

Certification Revenue in the last 4 years: R\$ 40 million

RTRS: R\$ 33M 3SCargil: R\$ 4.2M Renovabio: R\$ 2,1M Regenagri: R\$ 0,5M



#### SLC AGRÍCOLA

# Regenerative agriculture

We are the largest company in certified regenerative agriculture area in soybean and cotton in the Americas.





The certification supports and attests organizations in transitioning to regenerative agriculture techniques that:



Increase soil organic matter.



Promote biodiversity.

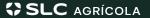


Reduce greenhouse gas emissions (GHG).



Remove CO<sup>2</sup>e and improve water and energy management.

Source: 1Q25 Release.



### Regenerative agriculture



## **Carbon Project**

#### Ongoing initiatives:

Baseline research













Modeling

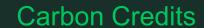












ALM (Agricultural Land Management)





**REDD** (Reduction emissions from deforestation and degradation)





# **Carbon Projects**

Project	Duration	Generated Credits (VCU)	Revenue (USD) <sup>1, 2</sup>
Tatuy - Carbonext	40 Years	946,078	14,191,163
BRA-3C - MyCarbon	20 Years	152,000	3,090,160
Carbono Xingu Agrorobótica	20 years	189,000	3,842,370
Total		1,198,878	21,123,693

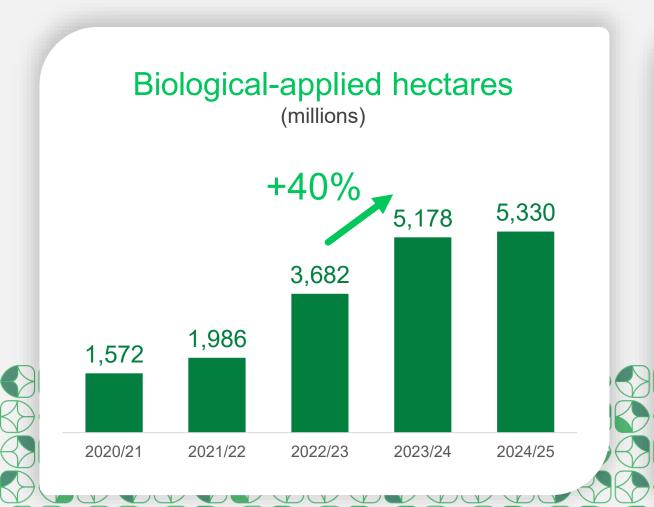
 $<sup>^{1}</sup>$ REDD = USD 15,00/VCU

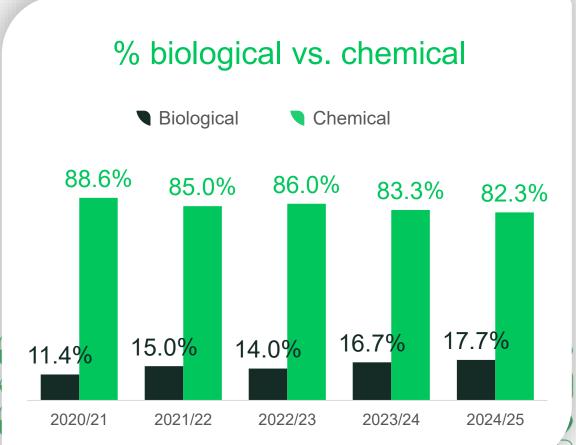
 $<sup>^{2}</sup>$ ALM = USD 20,33/VCU

ource: 2024/25 Crop Year.



### Biological crop protection



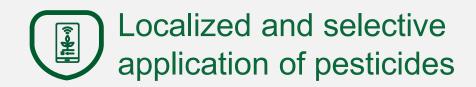


# Photovoltaic plant Piratini farm

- 21 Plants distributed among 14 farms
- Reducing pollution from contaminating sources (coal) and greenhouse gases
- reducing deforestation,
- increasing the use of natural resources.

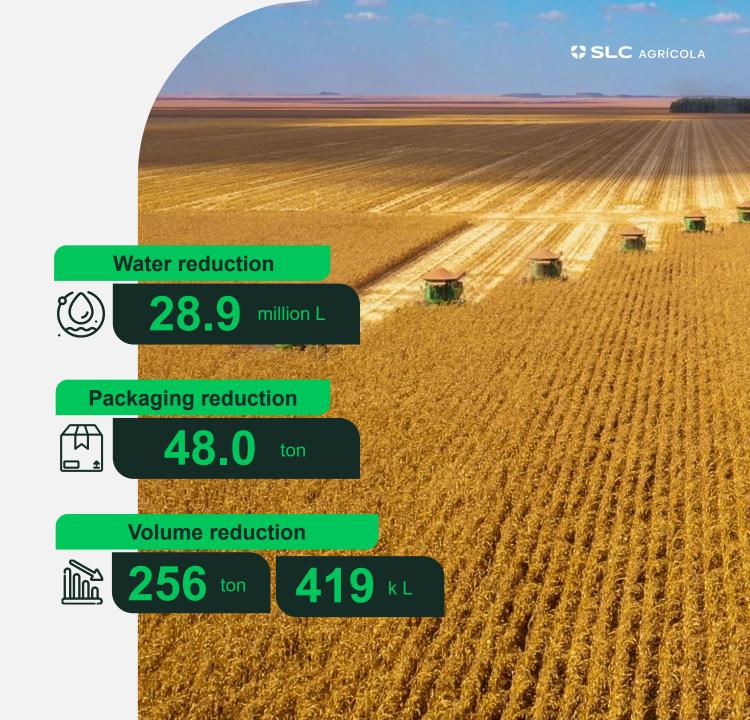


### **Environmental** indicators digital agriculture



New technologies for localized application allow for a reduction of up to R\$ 86 million in the consumption of these inputs. Increased 4.8% in relation the last crop year.

Crop Year: 2023/24.





#### Water and biodiversity







98.8%

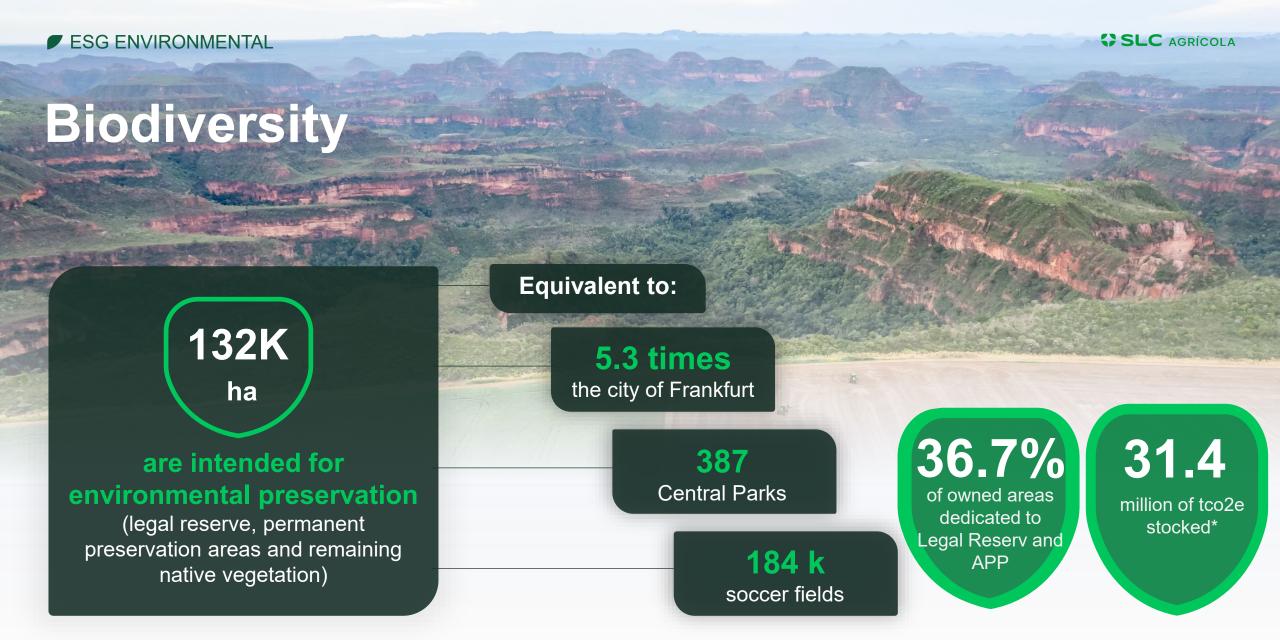
of waste is sent for recycling

96.7%

of the areas are cultivated in dry farming agriculture

100%

of effluents undergo treatment before disposal



<sup>\*</sup>References: Lopes; Miola, 2010 (Sequestro de Carbono em diferentes fitofisionomias do Cerrado). Silva et al., 2014 (Estoque de biomassa aérea, carbono e sequestro de dióxido de carbono em sistemas florestais da Amazônia Mato-grossense).



# Circular economy project and zero waste to landfill

Objective of the initiative

To raise the recyclability index of waste generated in operations, as well as zero the allocation of materials to landfills.

■ Result

Achieved through measures such as the disposal of food waste for composting, called Ecofactory, which can later be used as biofertilizers in agriculture.

Source: SLC Agrícola Integrated Report 2024.

Recyclability index:



After implementation

99.8%

Implemented on 6 Farms

Implementation phase on 3 Farms

Goal

Implement on all the Farms until 2026

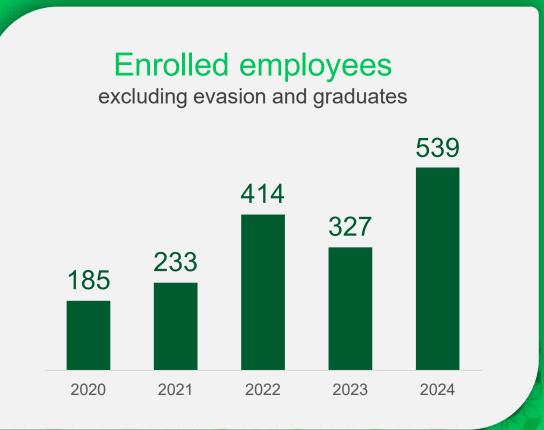


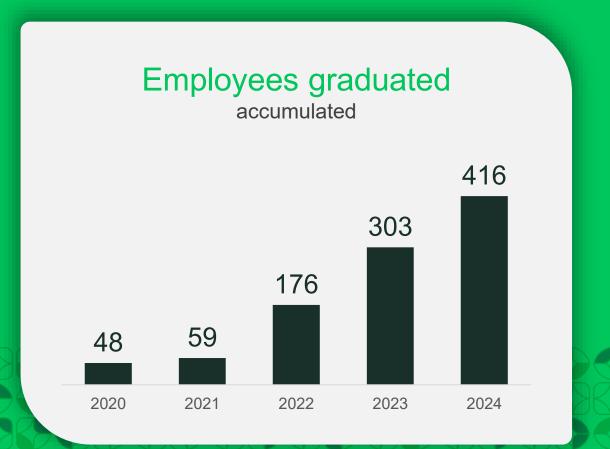
# ESG social





#### **Investments in education**

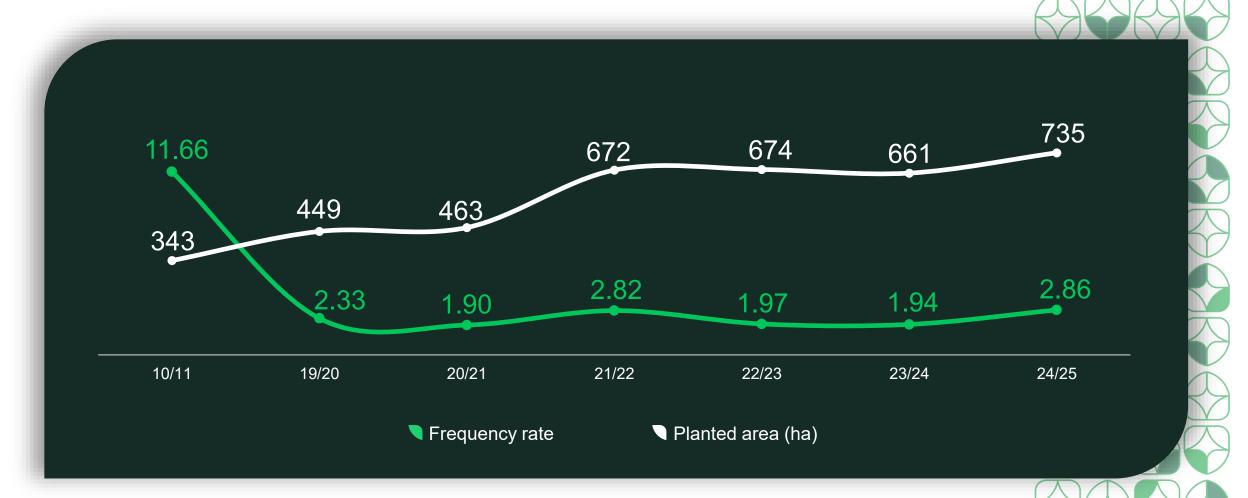




Source: SLC Agrícola Integrated Report 2024



#### Safe work environment





### Relationship with stakeholders



#### R\$ 2.3 millions

invested in social projects

700 mobilized volunteers

147 beneficiary

entities

54 impacted municipalities

1,186 trained teachers

80 volunteer actions carried out

12,342 students benefited



### **Diversity and inclusion**

Color and ethnicity

Women

LIDERANÇA FEMININA

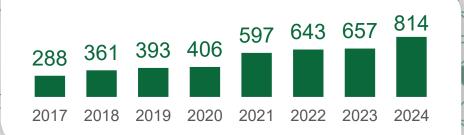
Female Leadership

100%

34%

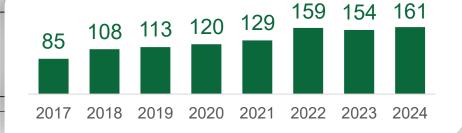
7%

Total White Brown Black \*1% others

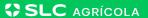


# Employees with disabilities





Source: SLC Agrícola Integrated Report 2024.



#### **Awards**

Awards in people management and sustainability:

2024

Melhores Empresas Para Trabalhar™ Agronegócio

Great Place To Work

BRASIL 2024 Melhores Empresas Para Trabalhar™ no Rio Grande do Sul

Great Place To Work

BRASIL 2024





Melhores Empresas Para Trabalhar™ Agronegócio

Great Place To Work。

**2025** 

Melhores Empresas Para Trabalhar™ no Rio Grande do Sul

Great Place To Work。

BRASIL 2025





2024



### Our Big Dream

To positively impact future generations, through global leadership in agribusiness and respect to the planet.

#### Our values

We believe that those who have passion for what they do are committed and do it with the highest quality, preserving their integrity through an ethical conduct, consistent and unquestionable.

These attitudes together generate long lasting relationship between all the interested parties, producing sustainable results that are economically viable, socially just and environmentally responsible.





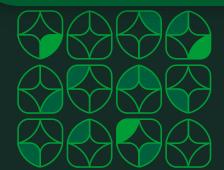




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Investor Relations Coordinator





**Daniel Batista** 

Investor Relations Analyst



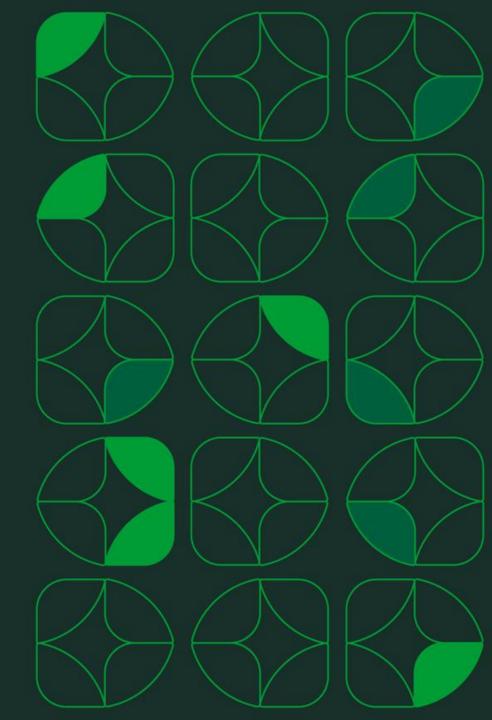
#### Laiza Rocha

Investor Relations Specialist

#### Disclaimer

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"believes", "may", "will", "continues", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions. Forward-looking statements are not guarantees and assumptions because they relate to future events and therefore depend on circumstances that may or may not occur. Our future results and shareholder values may differ materially from those expressed in or suggested by these forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.



# SLC AGRÍCOLA

**Cultivate & Evolve**