COMPANY PRESENTATION

November, 2024





IOCHPE-MAXION OVERVIEW INNOVATION AND ESG



IOCHPE-MAXION OVERVIEW



lochpe-Maxion at a Glance

Key Highlights

- ✓ World's largest wheel producer, and a top producer of side rails and chassis components in the Americas with +100 years of history
- A truly global wheels producer with operations close to where our Global OEM Clients are:
 - 33 manufacturing plants located in 14 countries with +18,000 employees
 - Approx. 50 million wheels produced a year
 - We serve our Clients where they are with advanced and competitive products, developing lighter, more cost-efficient, highly styled and smarter







Wheels – 73% / Structural Comp. – 27%

Consolidated (R\$ million)	2021	2022	2023	9M23	9M24
Net Revenue	13,688	16,947	14,955	11,472	11,423
Gross Profit	1,704	1,809	1,508	1,128	1,338
%	12.4%	10.7%	10.1%	9.8 %	11.7%
EBIT	1,281	1,245	783	198	306
%	9.4%	7.4%	5.2%	5.4%	7.7%
EBITDA	1,841	1,736	1,252	963	1,143
%	13.4%	10.2%	8.4%	8.4%	10.0%
Net (Loss) Income	537	278	31	38	196
%	3.9 %	1. 6 %	0.2%	0.3%	1.7%

'3Q24 LV : ligth vehicles CV: commercial vehicles

IOCHPE-MAXION Global Footprint





lochpe-Maxion at a Glance

Maxion Wheels

Steel and aluminum wheels for light vehicles



Steel wheels for commercial and agricultural machinery



Net revenue by region and products (3Q24)



Side rails and chassis for commercial vehicles



Stamping parts for light and commercial vehicles



Net revenue by region and products (3Q24)







CV: commercial vehicles

IOCHPE-MAXION Track Record of Growth and Resilience



IOCHPE-MAXION Competitive and Resilient Business model

- Deep understanding of Automotive sector (market and customers requirements)
- Robust processes to deliver premium quality products
- Capability to deliver innovative and competitive processes and products
- High volume raw material transformation (steel/aluminum)





- Global footprint. Strong reputation in flawless organic growth, globally
- Long term customers and suppliers' relationship (reputation)
- Innovation and sustainability focus
- Multi-cultural, lean and engaged global organization (people)



INNOVATION

- Convert innovation projects into commercialization
- Leverage cooperation and partnerships to bring innovation to market faster
- Accelerate digital transformation

STRATEGIC **PILLARS** Ż COMPLIANCE

- Achieve industry standard environmental and safety compliance
- Lower CO2 footprint (30% by the end of 2025 and 70% by the end of 2030)
- Maintain highest ethical standards

GROWTH

- Continue Asia expansion efforts (India / China)
- Castaños Siderails capacity expansion (North America)
- Launch new truck wheel aluminum plant (SOP in 2025)

PEOPLE

- Consolidate engagement, maximize retention and personnel development
- Accelerate diversity and inclusion
- Build competencies and culture for tomorrow's workplace



VALUE

- Maintain SG&A at low levels
- Capex focus (2024 2025)
- Reduce Net Debt and lower financial leverage
- Pursue EBITDA Margin expansion (historical level)
- Appropriate and timely recovery of external costs globally and in all segments

INNOVATION AND ESG



A Changing Industry Impact of Mobility Trends





Focus on Innovation – Cost Efficiency and Advanced Materials

Reduced Rim Technology (RRT)



 ✓ Cost-competitive lightweight wheels technology
compared to regular flow forming Industry's Lightest Steel Truck Wheels -Globally



 Removed 20% of weight from commercial vehicle steel wheels without compromising performance Battery Cradle in aluminum



 ✓ 64% weight reduction using different aluminum alloys and processes

IOCHPE-MAXION Focus on Innovation - Styling



 Multi Color Paint Application (MCPA) finishing process with endless brand and design opportunities

VersaStyle®



 Steel wheels lighter, brighter and more cost-competitive than aluminum wheels

IOCHPE-MAXION Our Sustainable Journey



Third consecutive year in the index



UN Global Compact signature









- Multicultural and qualified workforce, composed by more than 40 nationalities
- Internal talent development goals as part of business strategy
- Diversity and inclusion as priority in actions taking course through building tomorrow's workplace
- Creation of engaged and motivated environment for employees
- Work in partnership with the communities where we are located



IOCHPE-MAXION Social responsibility with transformational Impact





- Education as tool for social transformation, promoting economic and gender inclusion
- More than 25 thousand people impacted in 35 years
- 1st unit in Asia, partnership with Pune University (India)
 - Focus on low-income teenagers 50% female and 50% male
 - 2 years of graduation with technical and vocational degree
 - 50% course will be held in Pune University

