



# 2Q24

Earnings Presentation



Eletrobras

# DISCLAIMER

This presentation may contain **estimates and projections** that **are not statements of past fact** but reflect the **beliefs and expectations of our management** and may constitute estimates and projections about **future events** within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended. The words "believes", "may", "might", "estimates", "continues", "anticipates", "intends", "expects" and the like are intended to identify **estimates that necessarily involve risks and uncertainties, whether known or not.**

Known **risks and uncertainties** include, but are not limited to: general **economic, regulatory, political and business conditions in Brazil and abroad, changes in interest rates, inflation and the value of the Real, changes in volumes and patterns of consumer use of electricity, competitive conditions,** our level of **indebtedness,** the possibility of receiving **payments related to our receivables, changes in rainfall and water levels** in the reservoirs used to operate our hydroelectric plants, our **financing and capital investment plans,** existing and future **government regulations,** and other risks described in our annual report and other documents filed with the CVM and SEC.

**Estimates and projections refer only to the date on which they were expressed,** and we assume **no obligation to update any of these estimates or projections** due to the occurrence of new information or future events. Future results of operations and initiatives of the Companies may differ from current expectations and **investors should not rely solely on the information contained herein.**

This material contains **calculations that may not reflect accurate results due to rounding.**

# Agenda

1



Main Highlights  
2Q24

2



Capital  
Allocation

3



Annual RAP  
Adjustment

4



Operating  
Performance

5



Financial  
Performance



# 1 MAIN HIGHLIGHTS 2Q24

# 2Q24 HIGHLIGHTS



Eletrobras' operational and financial results in 2Q24 highlight its strong commitment to financial discipline, operational efficiency, and capital allocation

SIMPLIFYING THE  
CORPORATE  
STRUCTURE

1

2

CAPITAL  
ALLOCATION

FINANCIAL  
MANAGEMENT

3

ANNUAL RAP  
ADJUSTMENT

4

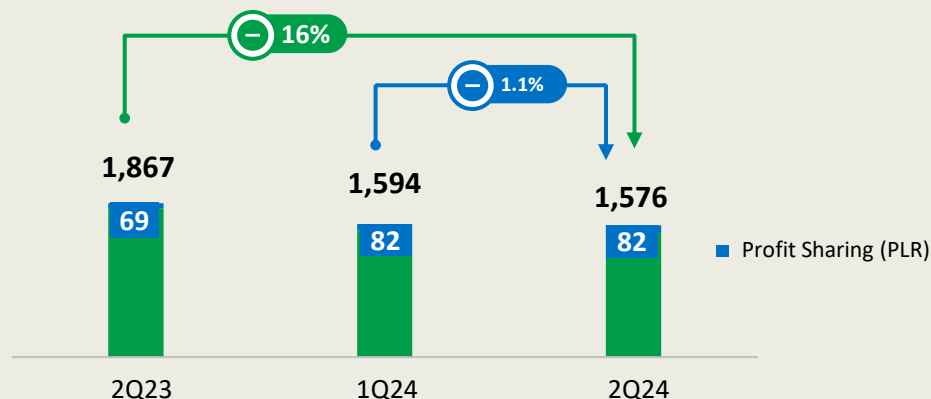
- Merger of Furnas
- Share buyback program
- Signing the sale of TPPs
- Sale of CTEEP shares

- R\$ 16.4 billion in funds raised in 2Q24
- Debt maturity extended

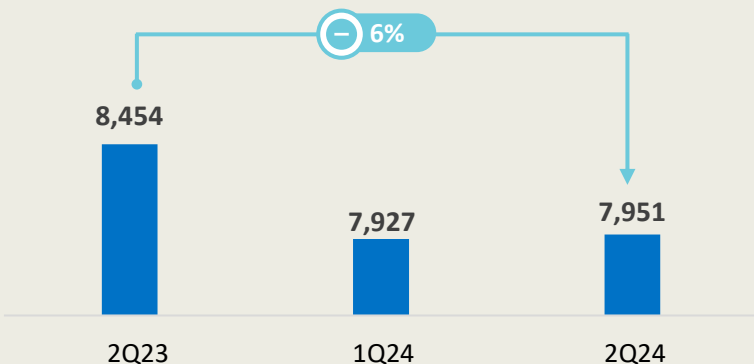


# SIMPLIFYING THE ADMINISTRATIVE STRUCTURE

## — Recurrent Personnel Material Services and Other IFRS (PMSO)<sup>(1)</sup>



## — Number of employees<sup>(2)</sup>



## Main highlights

- **PMSO** dropped 16% YoY, and the annualized value for 2H24 reached R\$ 6.3 billion
- **Voluntary Dismissal Program:**
  - As of June 30, 2024: 3,929 participants have already left the company, 96.5% of the total who registered
- **Workforce rejuvenation:** 1,790 new employees joined the Company between Jan/22 - Jun/24, the average age went down to 45.3 from 52.4 years old

**PURPOSE: "CARING FOR THE PLANET BY DELIVERING THE ENERGY WE BELIEVE IN"**

(1) PMSO figures adjusted with proportional profit sharing (PLR) for comparability purposes. 2024 PLR includes R\$ 8 million related to Long-Term Incentive plan

(2) Including new participants that adhered in 2024

# STRENGTHENING THE ESG AGENDA

## Main highlights



### Climate

- Signing the **sale of the thermal power plant portfolio**
- **Gold seal in the GHG Protocol** for our greenhouse gas emissions inventory [\(link\)](#)



### Transparency

- **SASB Sustainability Accounting Standards Board Report** [\(link\)](#)
- **SDG Sustainable Development Goals Supplement** [\(link\)](#)
- **Community Relationship Thematic Booklet** [\(link\)](#)



### Governance

- **Creation of Sustainability Committee**, comprising members of the Board of Directors



Sustainability Report 2023

[Click here](#)



# 2 CAPITAL ALLOCATION

# MERGER OF FURNAS



Merger of Furnas completed on July 1, 2024

## BENEFITS

- Simplified corporate structure
- Unified management with faster decision-making
- Optimized capital structure
- Efficiency gains: unification and standardization of processes, elimination of redundancies and rationalization of resources

**Merger of Furnas enabled the recognition of R\$ 1.1 billion related to deferred tax credits originating from tax losses accumulated by Eletrobras**

## Forecast of future tax profits considered:



Focus on shareholder remuneration



More investment in revitalizing and improving assets



Optimizing companies' capital structure



Holding + Furnas as the group's main source of funds



Liability and contingency management with a focus on risk reduction

# FOCUSING ON CAPITAL ALLOCATION



## Conclusion of the share buyback program launched in January/23

- Common (ON) shares - 46,770,200 @R\$ 36.18
- Preferred (PNB) shares - 7,032,800 @R\$ 39.05
- ✓ **Total 53.8 million shares repurchased amounting to R\$ 1.97 billion**



## Launch of Eletrobras' new share buyback program

- **Acquisition of up to 197,717,216 ON shares and 26,873,194 PNB shares - 10% of the total outstanding**
- **Term of new program is 18 months**



## Secondary public offering of CTEEP preferred shares concluded in July

- 93 million shares @R\$ 23.50 - ~R\$ 2.2 billion

## SALE OF THERMAL PLANTS

- Competitive process for the sale of the thermoelectric plant portfolio with ~2,060MW of installed capacity
- Assets located in Manaus, Amazonas state, contracted until 2030 and Santa Cruz, Rio de Janeiro state, contracted until 2026



Accelerating  
the *Net Zero*  
2030 target



Portfolio  
optimization



Efficient  
capital  
allocation

- Sale price: R\$ 4.7 billion = R\$ 3.5 billion + R\$ 1.2 billion in *earnouts*

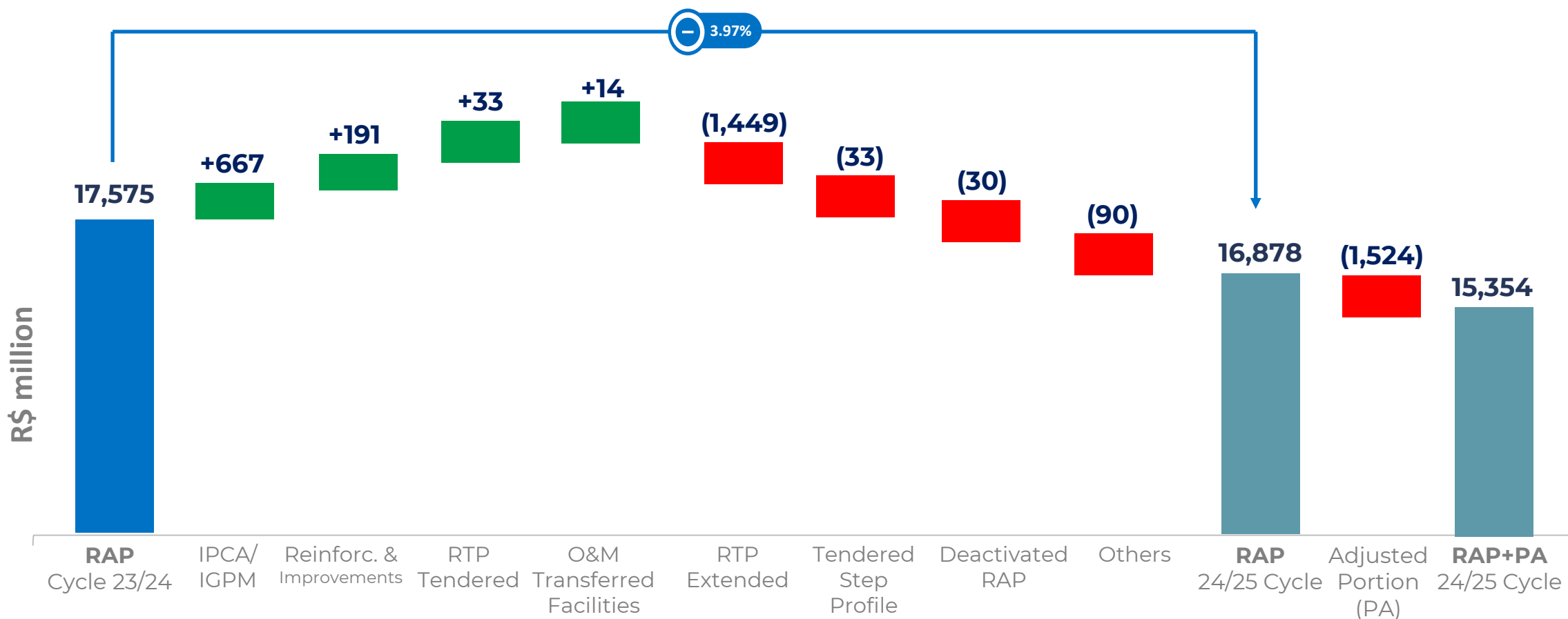
- Transfer of DisCo's credit risk as from the signing of the transaction

**Alternative for Eletrobras credit against DisCo paving the way to credit recovery by capturing value of a potential *turnaround* in case of subsequent transaction**



# 3 ANNUAL RAP ADJUSTMENT

# ANNUAL RAP ADJUSTMENT CYCLE 2024-2025<sup>1</sup>



(1) The figures presented do not include the RAP portions associated with the Transmission Concessions of the Special Purpose Entities (SPEs).



# 4 OPERATING PERFORMANCE

# ENERGY BALANCE

| Energy Balance (aMW) 2Q24                                | 2024          | 2025                       | 2026                       | 2027                        |
|----------------------------------------------------------|---------------|----------------------------|----------------------------|-----------------------------|
| Resources with no impact on BS                           | 1,192         | 1,192                      | 1,192                      | 946                         |
| <b>Resources (A)</b>                                     | <b>14,303</b> | <b>15,356</b>              | <b>16,530</b>              | <b>17,624</b>               |
| <b>Own resources</b>                                     | <b>12,894</b> | <b>14,166</b>              | <b>15,430</b>              | <b>16,605</b>               |
| Hydro                                                    | 12,703        | 13,916                     | 15,180                     | 16,355                      |
| Wind                                                     | 191           | 250                        | 250                        | 250                         |
| Energy Purchase                                          | 1,409         | 1,189                      | 1,101                      | 1,019                       |
| <b>Limit =&gt;</b>                                       |               | <b>Lower</b> <b>Higher</b> | <b>Lower</b> <b>Higher</b> | <b>Lower</b> <b>Higher</b>  |
| <b>Sales (B)</b>                                         | <b>12,783</b> | <b>9,599</b> <b>11,599</b> | <b>7,599</b> <b>9,099</b>  | <b>6,001</b> <b>7,251</b>   |
| ACR – Except quotas                                      | 3,702         | 3,099                      | 3,099                      | 3,001                       |
| ACL – Bilateral Contracts + STM implemented (range)      | 9,081         | 6,500   8,500              | 4,500   6,000              | 3,000   4,250               |
| <b>Average prices Contracts signed</b>                   |               |                            |                            |                             |
| <b>Limit =&gt;</b>                                       |               | <b>Lower</b> <b>Higher</b> | <b>Lower</b> <b>Higher</b> | <b>Lower</b> <b>Higher</b>  |
| Average Price of Sales Contracts (ACR and ACL - R\$/MWh) | 178           | 165   175                  | 175   195                  | 180   210                   |
| <b>Balance (A - B)</b>                                   | <b>1,520</b>  | <b>5,757</b> <b>3,757</b>  | <b>8,931</b> <b>7,431</b>  | <b>11,623</b> <b>10,373</b> |
| Balance considering estimated hedge                      | 246           | 3,223   1,223              | 6,169   4,669              | 8,646   7,396               |
| Uncontracted energy considering estimated hedge          | 2%            | 19%   7%                   | 35%   26%                  | 47%   40%                   |

| Assured Energy (aMW) | 2024          | 2025          | 2026          | 2027          |
|----------------------|---------------|---------------|---------------|---------------|
| Hydro                | 17,118        | 17,105        | 17,104        | 16,979        |
| Thermal              | 1,073         | 1,073         | 1,073         | 1,073         |
| Wind                 | 255           | 255           | 255           | 255           |
| <b>Total</b>         | <b>18,445</b> | <b>18,433</b> | <b>18,432</b> | <b>18,306</b> |



**631 clients**  
in 2Q24, being  
**551 in ACL**  
**+85% x 2Q23**

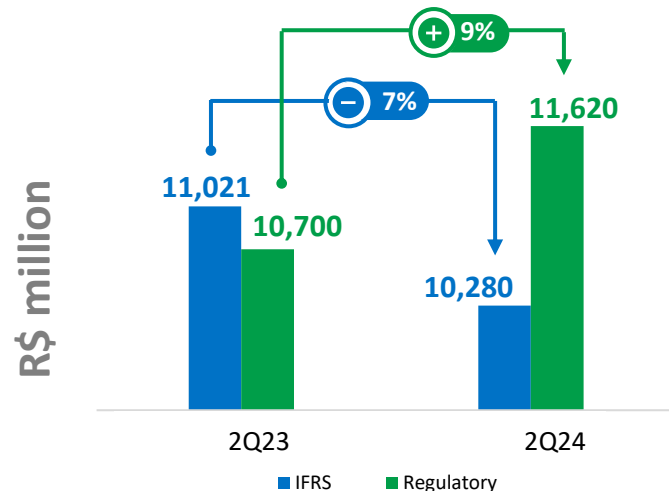
- Focus on new end customers
- Sale of uncontracted energy with price upsides



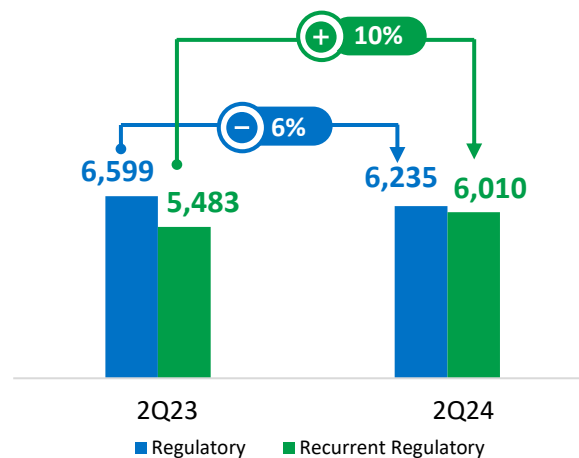
# 5 FINANCIAL PERFORMANCE

# SOLID FINANCIAL PERFORMANCE IN 2Q24

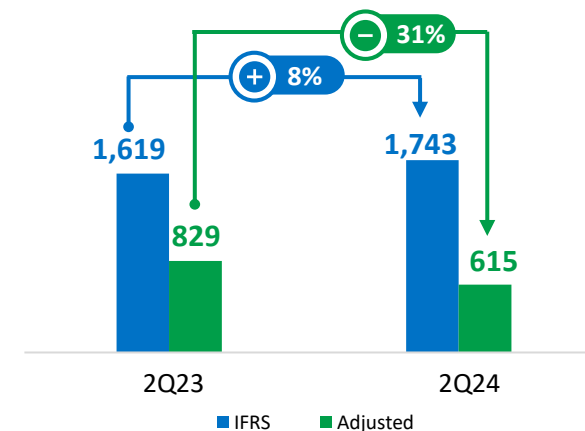
## — Gross Revenue



## — EBITDA



## — IFRS Net Income



## Main highlights vs. 2Q23



**Increase in regulatory revenue mainly due to transmission revenue (RBSE reprofiling)**

**Stable generation revenue, excluding the effect of the Candiota sale, with volume increase offset by price drop**



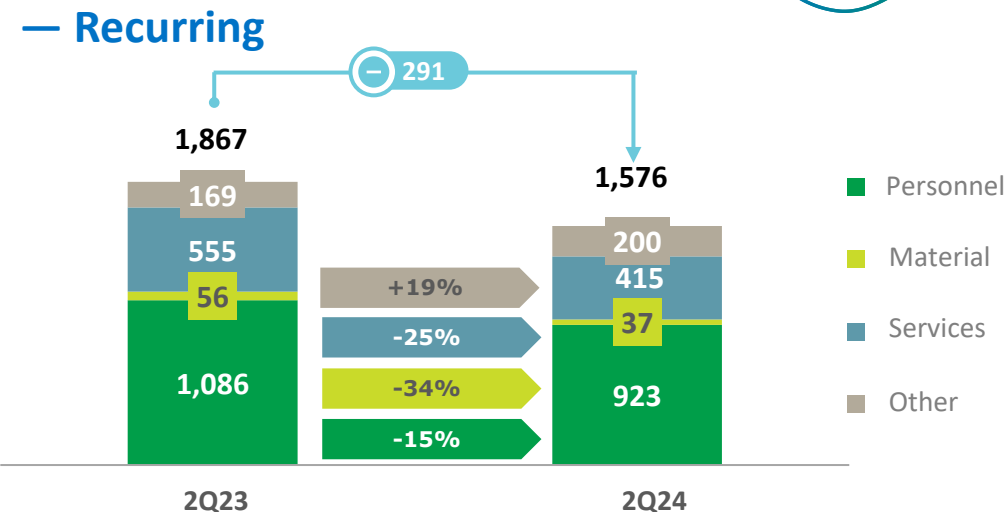
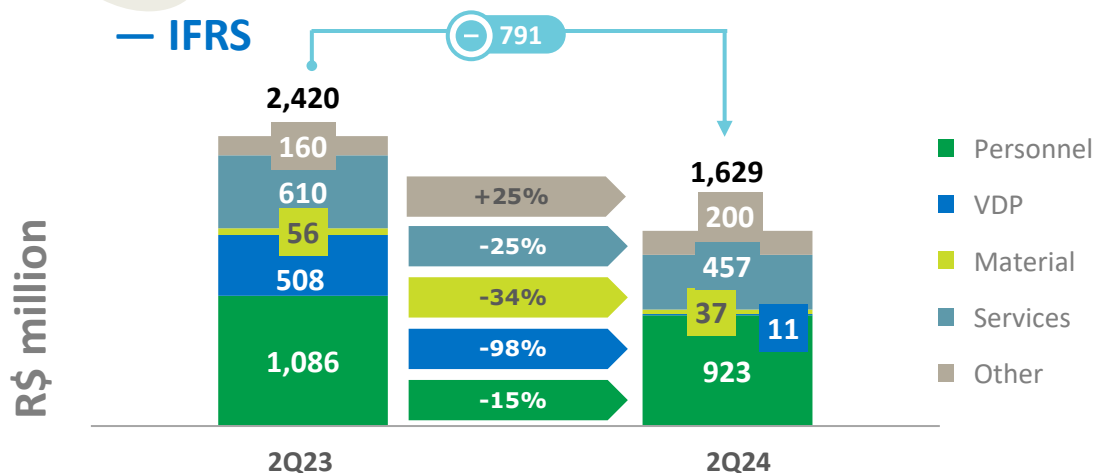
**Recurring regulatory EBITDA up by R\$ 527 million, driven by higher revenue and equity income, partially offset by increased provisions**

**Operating costs had a limited impact on the EBITDA variation, with higher generation costs offsetting the PMSO reduction**



**Adjusted IFRS net income was mainly impacted by lower generation revenue due to the non-recognition of Amazonas' revenue (R\$ 482 million) and higher provisions, partially offset by lower debt charges and the effect of monetary variation**

# PMSO



## — Recurring PMSO Highlights - 2Q24 x 2Q23

### PERSONNEL

- **-R\$ 257 mn:** savings generated by the POS
- **+R\$ 25 mn:** costs related to ACT 2023<sup>1</sup>
- **+R\$ 73 mn:** PLR *pro rata* without occurrence in 2Q23
- **+R\$ 79 mn:** new hires

### SERVICES

- **-R\$ 58 mn:** reduction in personnel services
- **+R\$ 23 mn:** cost of operational maintenance services

### OTHER

- **+R\$ 39 mn:** higher spending on fines and court convictions
- **+R\$ 39 mn:** non-receipt of CDE funds, as occurred in 2Q23
- **-R\$ 40 mn:** lower costs for bank guarantees, taxes and charges

(1) 4.18% adjustment as from May 2023 related to the 2022/2024 Collective Bargaining Agreement

# OPERATING PROVISIONS

Positive figures represent reversal of provision

| R\$ million                                                                                                           | 2Q24         | 2Q23         |
|-----------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| Other litigation (except compulsory)                                                                                  | (275)        | 188          |
| <b>Compulsory loan</b>               | <b>364</b>   | <b>1,473</b> |
| Provision for the Implementation of Actions - Compulsory loan                                                         | (17)         | (19)         |
| <b>Results of actuarial reports</b>  | <b>(128)</b> | <b>(55)</b>  |
| <b>Onerous contracts</b>             | <b>45</b>    | <b>-</b>     |
| Estimated losses on investments                                                                                       | (14)         | (30)         |
| <b>ECL</b>                         | <b>(68)</b>  | <b>56</b>    |
| Others                                                                                                                | 94           | 46           |
| <b>Total</b>                                                                                                          | <b>1</b>     | <b>1,659</b> |

(1) Includes guarantees for the month of Apr/24 - around R\$ 12 million



## Discounts - Compulsory Loan

**Δ -R\$ 1,109 million**

Reversal of R\$ 364 million due to favorable economic results in agreements



## Results of actuarial reports

**Δ -R\$ 73 million**

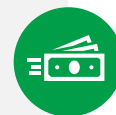
Interest and current service costs defined in the actuarial reports are now posted monthly instead of at the end of the year



## Onerous contracts

**Δ +R\$ 45 million**

It is worth mentioning the reversal of R\$ 24 million at CGT Eletrosul and of R\$ 8 million at Furnas, after reassessing the onerous contracts



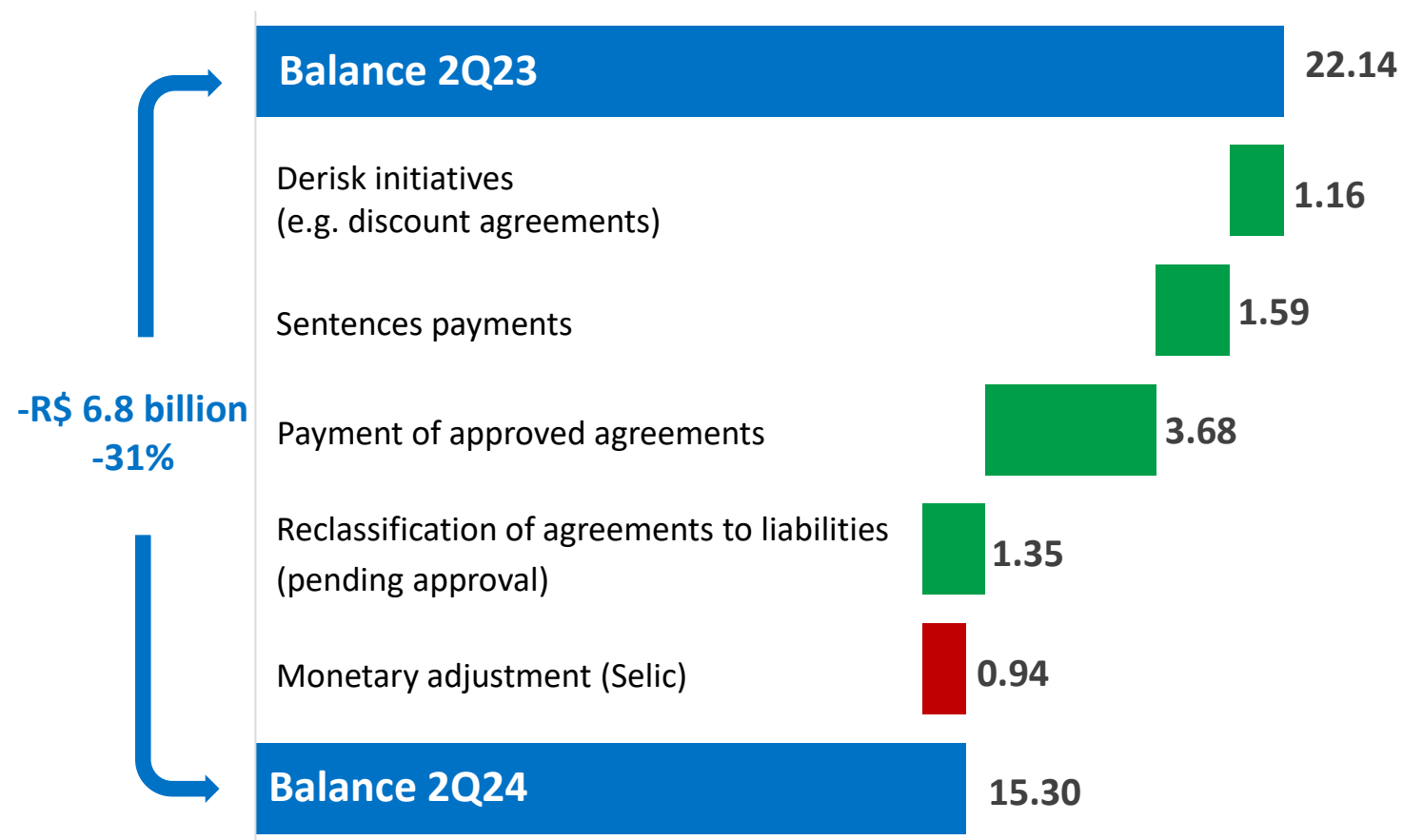
## ECL – Estimated credit losses

**Δ -R\$ 124 million**

Reversal of R\$ 110 million of Amazonas' provision in 2Q23 with no counterpart in 2Q24

# COMPULSORY LOAN

## — Total inventory of compulsory loan provision (R\$ billion)



### - Other effects 2Q24 (legal settlements)

**R\$ 417 million**

Disposal  
off-balance

**R\$ 1 million**

possible

**R\$ 417 million**

remote

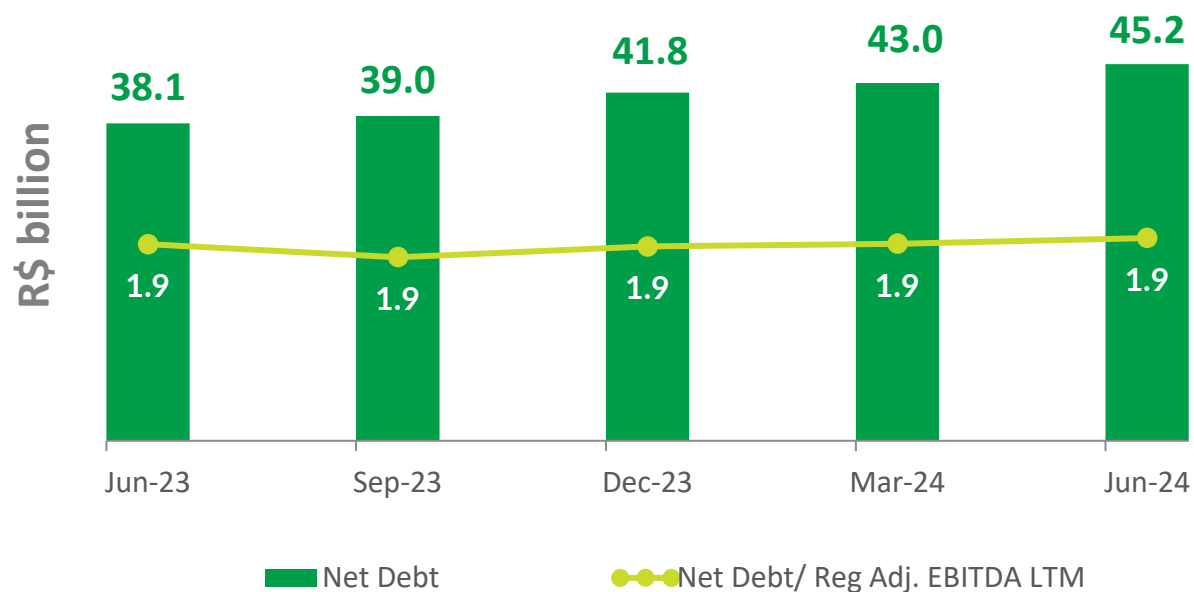
**R\$ 153 million**

In amounts released from judicial deposits and other guarantees such as shares in affiliates

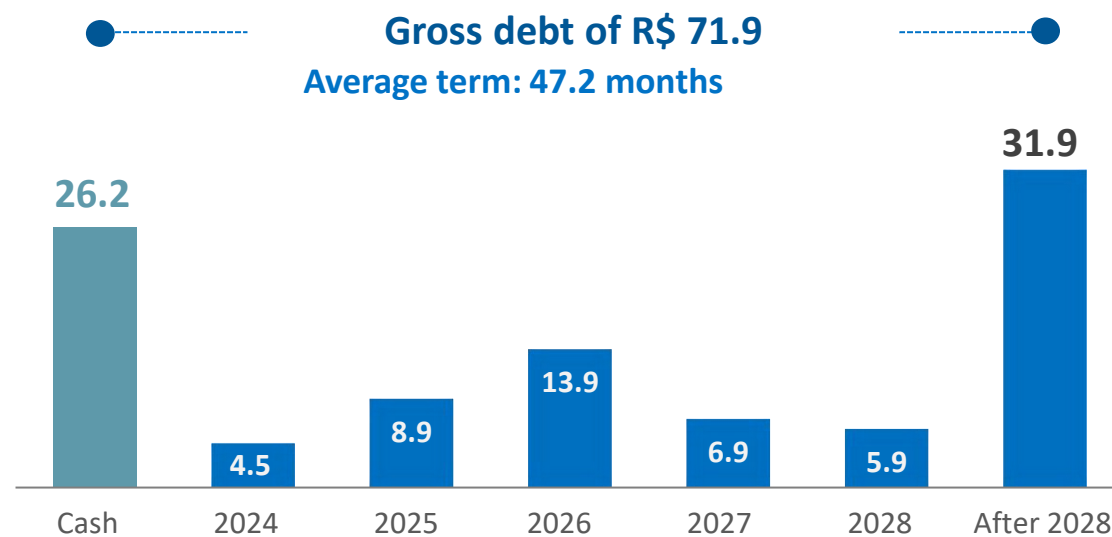
\* Considering that Eletrobras has already entered into legal agreements with Creditors that are only awaiting approval for due payment, the amounts have been reclassified to liabilities.

# FOCUS ON FINANCIAL DISCIPLINE

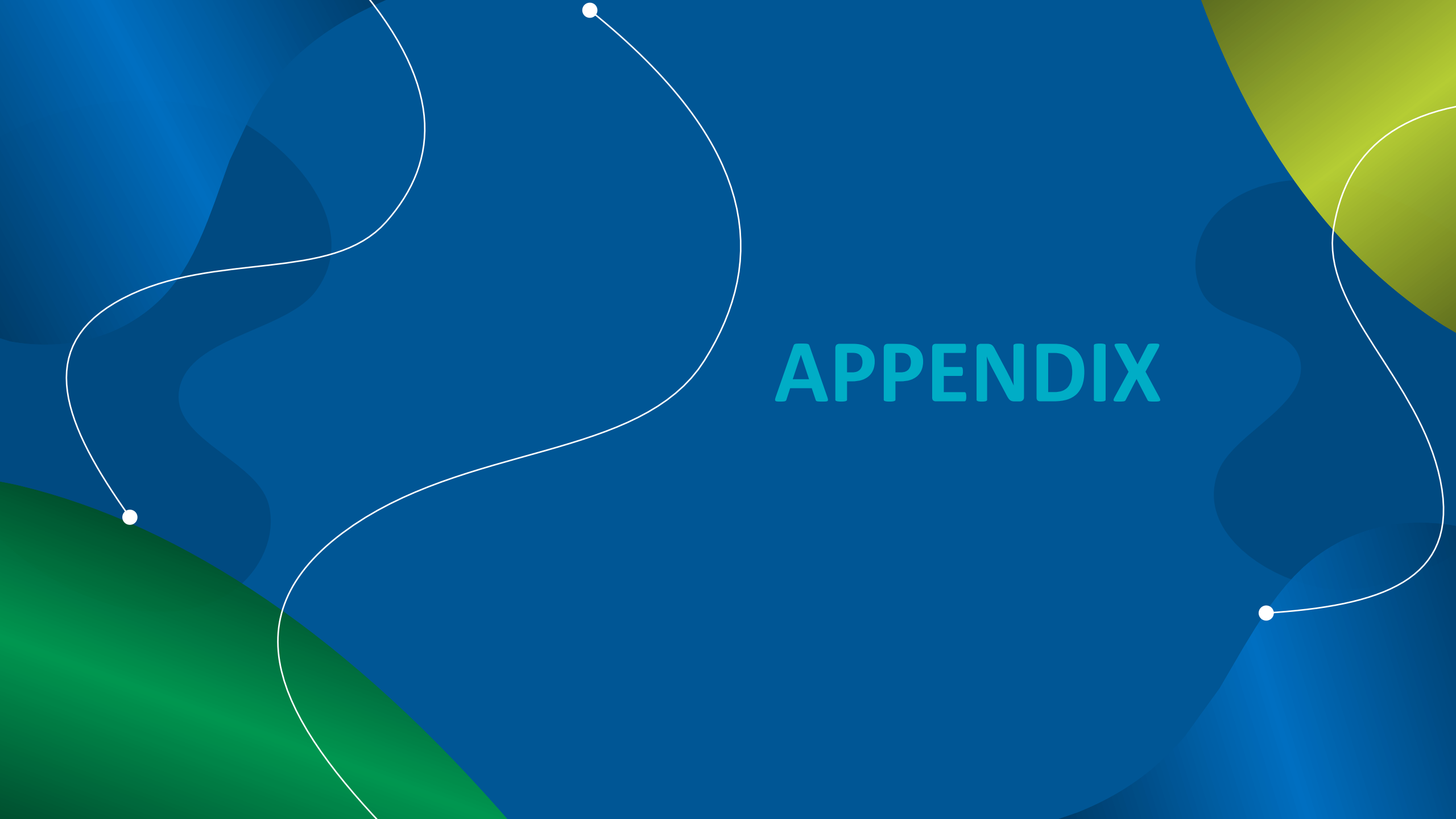
## — Net debt evolution



## — Debt maturity schedule



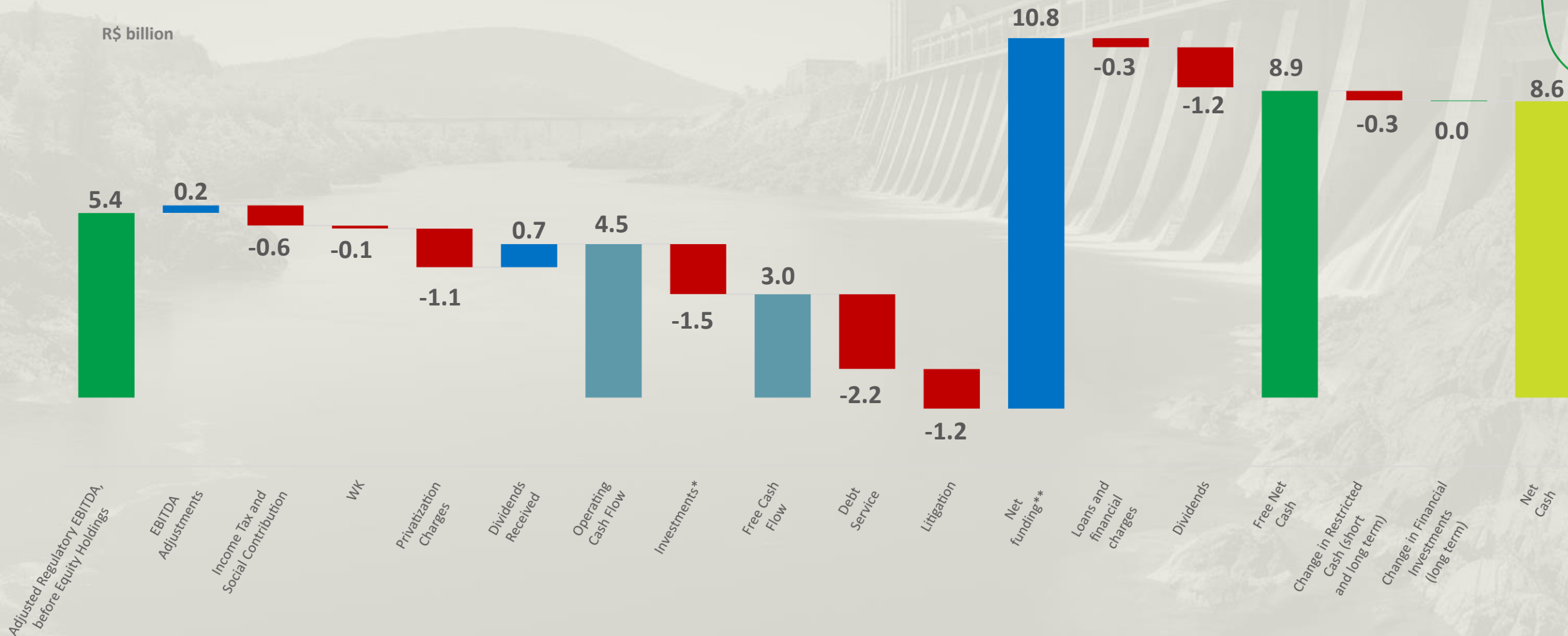
- In 2Q24, regarding the current macroeconomic assumptions and projections, there was a **95 bps reduction** in the average cost of debt indexed to the CDI compared to 2Q23.



# APPENDIX

# CASH FLOW 2Q24

In 2Q24, funds generated by operating activities amounted to R\$ 4.5 billion and we had a Free Cash Flow of R\$ 3 billion.



\*Excludes contributions to generation.

\*\*Net funding: raising debt, net of issuance costs.



## Investor Relations

+55 21 2514-6331 | [ri@eletrobras.com](mailto:ri@eletrobras.com)

[www.eletrobras.com/ri](http://www.eletrobras.com/ri)



ISE B3

ICO2B3



Pacto Global  
Rede Brasileira