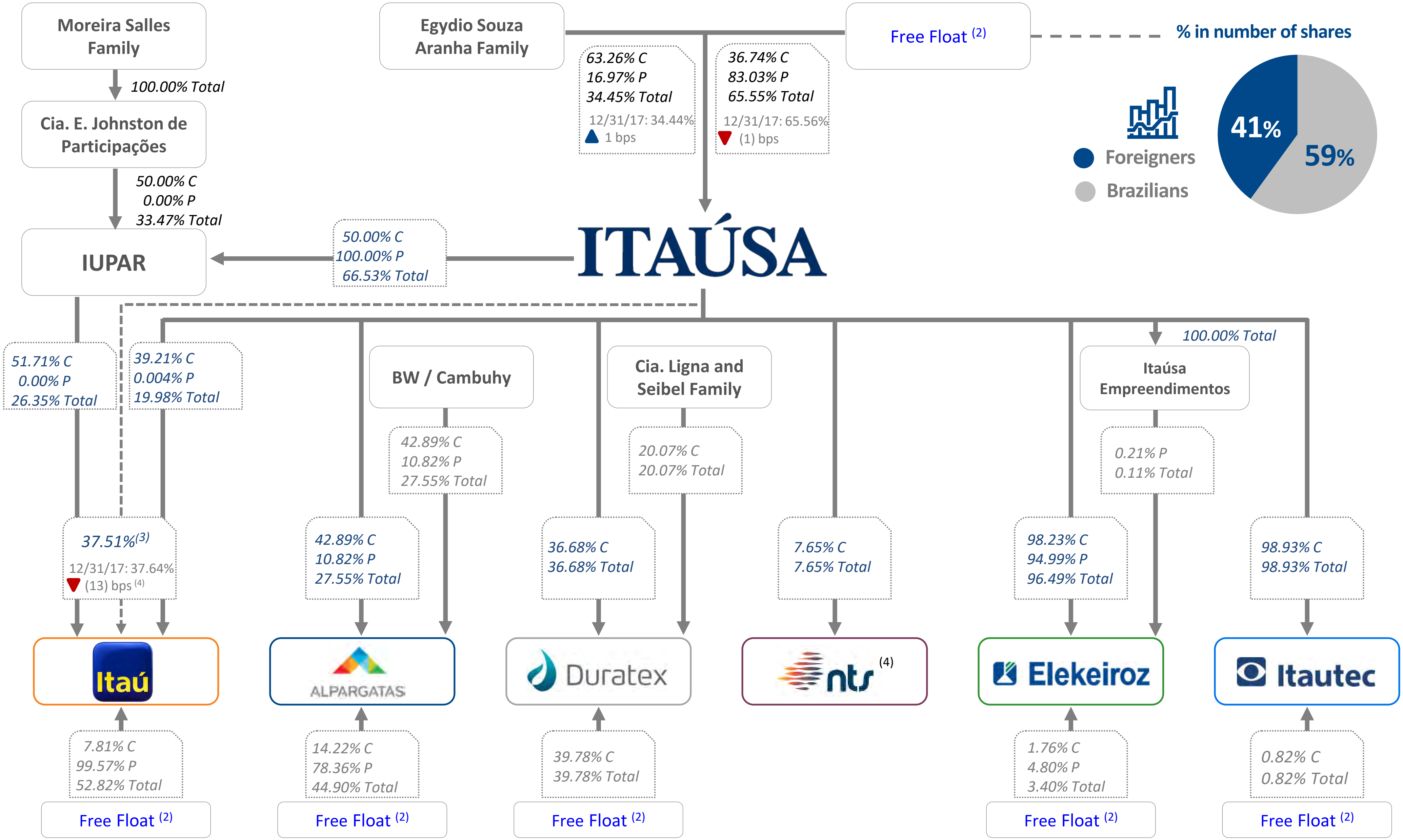
ITAÚSA

13th Annual Latam CEO Conference

May 16th and 17th, 2018

Ownership structure[1] – March 31, 2018



(1) The Interest presented consider the outstanding shares. (2) Excluding the shares held by controlling interests. (3) Represents the direct/ indirect Itaúsa interest in the Capital of Itaú Unibanco Holding.
(4) Variation arising from the exercise of stock options. (5) Investment is not being assessed under the equity method.

(C) Common Shares (P) Preferred Shares

ITAÚSA

Subsequent Event – Alienation of total shares of Elekeiroz S.A. – In line with its investments portfolio review strategy, on April 26, 2018, Itaúsa announced that it had entered into a share purchase and sales agreement with Kilimanjaro Brasil Partners I B - Fundo de Investimento em Participações Multiestratégia Investimento no Exterior, which funds arise from entities managed by H.I.G. Capital LLC, aimed at selling the total shares of Elekeiroz held by Itaúsa.

The value assigned to Elekeiroz for this transaction was R$160 million, and the share sell price will be reduced from the company's net indebtedness, multiplied by the ownership interest held by Itaúsa in Elekeiroz at the closing date. The share sell value may be supplemented, conditioned on: (a) the performance or sale of certain Elekeiroz' assets, including non-operational property; (b) receiving certain surplus assets and having a successful outcome in certain lawsuits; and (c) the fund ultimately reaching a certain minimum return rate.

This deal will be closed subject to meeting certain conditions precedent customary in such transactions, and it is not expected to give rise to significant effects in Itaúsa's net income in this fiscal year.

Sustainability – In April 2018, Itaúsa disclosed its Annual Report 2017, which included the Materiality Matrix. The content was defined based on the preparation of a new Materiality Matrix that identifies relevant topics for the key stakeholders consulted. This document brings about an innovative content, describing with transparency the Company's new momentum, reporting the rationale behind investments made, the expected return and the investees' creation of value.

Since 2009, Itaúsa's report has followed the Global Reporting Initiative (GRI) guidelines, which focus on how the most significant aspects of management are approached and managed, as well as those aspects of greater impact from the viewpoint of the Company and its main stakeholders.

Change in the Board of Directors – At the Annual General Stockholders' Meeting held on April 25, 2018, Itaú Unibanco's stockholders elected 12 members for the Board of Directors: 11 members were reelected and Ms. Ana Lúcia de Mattos Barretto Villela was elected. Itaú Unibanco's Board of Directors is composed of 100% of non-executive members, of whom 42% are independent members.

Consolidated Annual Report and Integrated Report – In April 2018, Itaú Unibanco disclosed its Consolidated Annual Report, a document that brings together the Form 20-F, the Annual Report, and the Medium Term Notes - MTN. This is an import source of information on the Company, as it describes the bank's strategies, performance, main business, corporate governance, risk management, and sustainability practices.

Also in April 2018, Itaú Unibanco published its Integrated Report, addressing strategies, business, services, and mainly how the bank creates shared value and ensures the continuity of business to its clients, stockholders, employees, and society.

XP Investimentos (XP) – In March 2018, the Brazilian anti-trust agency (CADE) approved the acquisition of 49.9% stake of XP, announced by Itaú Unibanco in 2017. This approval is conditioned, among others, on Itaú Unibanco's commitment not to intervene in XP's business management, as well as to avoid possible barriers to the entry and development in the segment of open platforms. These commitments are in line with the agreement executed with XP's shareholders in May 2017, which provides for that Itaú Unibanco will act as a minority partner and will not influence commercial and operating policies of any company belonging to the XP Group. This acquisition strengthens Itaú Unibanco's business model, increasing commissions and fees through minority interest. This acquisition of minority interest is currently under analysis by the Central Bank of Brazil.

Highlights

In the first quarter of 2018, Alpargatas' net revenue increased 11.7% from the same period of the previous year, favored by the good performance in Brazil, which revenue was up 22.9%. Consolidated recurring EBITDA totaled R$ 129.2 million from R$ 92.1 million in the first three months of 2017.

In the first quarter of 2018, adjusted recurring EBITDA totaled R$ 182.1 million, from R$ 148.2 million in the same period of the previous year. Net income totaled R$ 30.8 million from a loss of R$ 7.5 million recorded in the first quarter of 2017, mainly driven by the recovery of the Wood Division.

In April 2018, CADE approved the sale of land and forests to Suzano. The first tranche of this business involves the disposal of 9,500 hectares of land and forests for R$ 308.1 million.

In the first quarter of 2018, Itaúsa received dividends/ interest on capital, gross from the interest held in NTS in the amount of R$ 41.2 million. In the same period, interest income on debentures of NTS totaled R$ 11.4 million.

In the first quarter of 2018, net revenue increased 14% compared to the same period of 2017, driven by the growth in exports. Recurring EBITDA totaled R$ 21.2 million (R$ 10.7 million in the same period of 2017), and net income totaled R$ 14.0 million (loss of R$ 1.1 million in the first three months of 2017).

Results of Itaúsa
Main indicators

R$ million

	Parent company		Non-controlling interests		Consolidated	
	3/31/2018	3/31/2017	3/31/2018	3/31/2017	3/31/2018	3/31/2017
Net income	2,400	1,944	20	(5)	2,420	1,939
Recurring net income	2,169	1,862	(1)	(7)	2,168	1,855
Stockholders' equity	48,500	46,811	3,028	2,950	51,528	49,761
Annualized return on average equity (%)	19.1%	16.6%	2.7%	-0.7%	18.2%	15.6%
Annualized recurring return on average equity (%)	17.3%	15.9%	-0.1%	-0.9%	16.3%	14.9%

Results per share - in R$	3/31/2018	3/31/2017	Actual change	
Net income of parent company	0.32	0.26	0.06	22.9%
Recurring net income of parent company	0.29	0.25	0.04	16.0%
Book value of parent company	6.49	6.32	0.17	2.6%
Dividends/ interest on capital, net	0.08	0.06	0.02	23.9%
Price of preferred share (PN) (1)	13.80	9.59	4.21	43.9%
Market capitalization (2) - R$ million	103,136	70,998	32,139	45.3%

(1) Based on the average quotation of preferred shares on the last day of the period.
(2) Calculated based on the average quotation of preferred shares on the last day of the period (quotation of average PN multiplied by the number of outstanding shares at the end of the period).

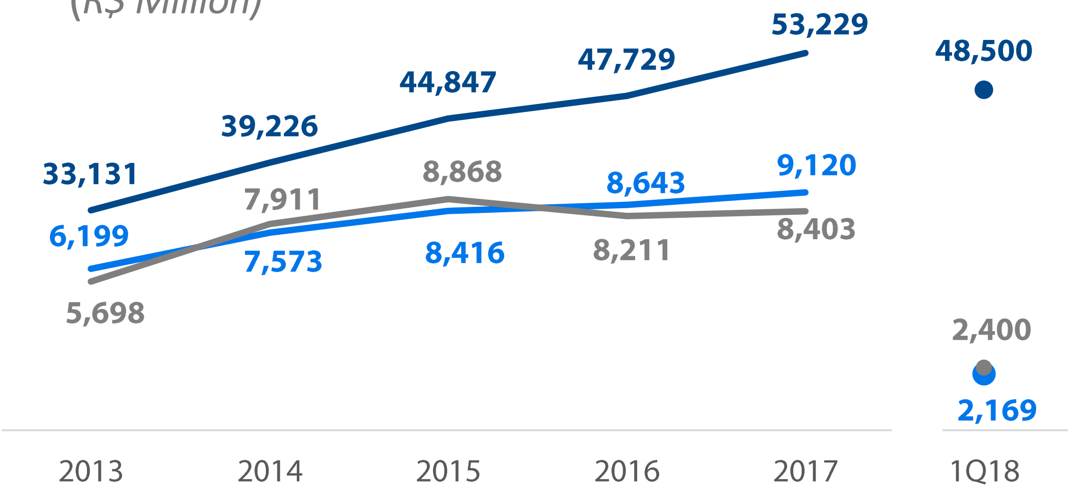
Reconciliation of recurring net income

R$ million

	Parent company		Non-controlling interests		Consolidated	
	jan-mar/18	jan-mar/17	jan-mar/18	jan-mar/17	jan-mar/18	jan-mar/17
Net income	**2,400**	**1,944**	**20**	**(5)**	**2,420**	**1,939**
Inclusion/(Exclusion) of non-recurring effects C= (A + B)	**(231)**	**(82)**	**(21)**	**(2)**	**(252)**	**(84)**
Arising from stockholding interest in Financial Sector (A)	**(223)**	**(81)**	**-**	**-**	**(223)**	**(81)**
Change in Treasury Shares	(221)	(77)	-	-	(221)	(77)
Civil Lawsuits - Economic Plans	(36)	7	-	-	(36)	7
Impairment	35	-	-	-	35	-
Other	(1)	(11)	-	-	(1)	(11)
Arising from stockholding interest in Non Financial Sector (B)	**(8)**	**(1)**	**(21)**	**(2)**	**(29)**	**(3)**
Alpargatas	(8)	-	(21)	-	(29)	-
Duratex	-	(1)	-	(2)	-	(3)
Recurring net income	**2,169**	**1,862**	**(1)**	**(7)**	**2,168**	**1,855**

Financial Highlights - Stockholders' equity and Net income of the Parent Company[1]

Stockholders' Equity and Net Income
(R$ Million)

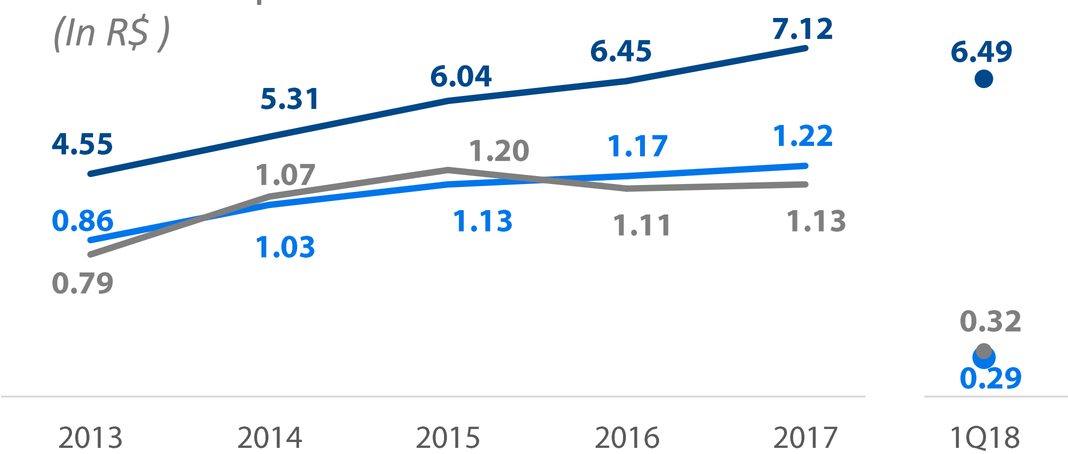


Stockholders' Equity
CAGR$_{(2013-2017)}$ **12.6%**

Recurring Net Income
CAGR$_{(2013-2017)}$ **10.1%**

Net Income
CAGR$_{(2013-2017)}$ **10.2%**

Indicators per Share [2]
(In R$)



Book Value of Parent Company
CAGR$_{(2013-2017)}$ **11.8%**

Recurring Net Income of Parent Company
CAGR$_{(2013-2017)}$ **9.1%**

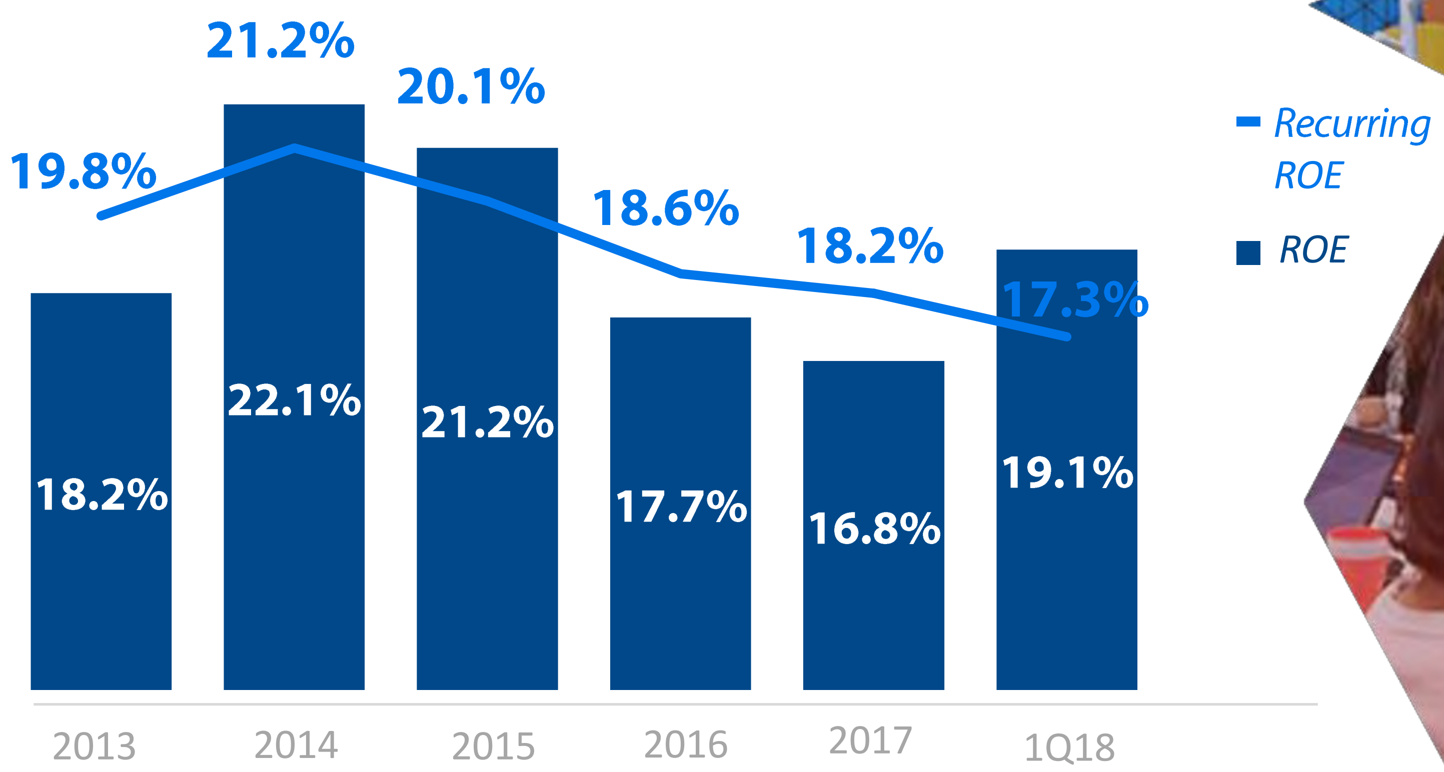
Net Income of Parent Company
CAGR$_{(2013-2017)}$ **9.4%**

(1) Stockholders' Equity at the end of year(x). Net Income accumulated in the year(x).

(2) Adjusted to reflect the bonuses in the period

Financial Highlights - ROE of the Parent Company

ROE [1] and Recurring ROE
(%)



[1] Represents the ratio of Net Income of the period and the Average Shareholdrs' Equity.

Main financial indicators of Itaúsa portfolio companies

R$ million

We present below the main indicators of the Itaúsa portfolio companies, extracted from their financial statements. Net income, stockholders' equity and ROE correspond to results attributable to controlling stockholders.

		Financial Sector	Non Financial Sector				Holding
	January to March	Itaú	Alpargatas	Duratex	nts	Elekeiroz	Itaúsa
Total assets	**2018**	**1,441,407**	**3,784**	**9,196**	**10,004**	**460**	**61,471**
	2017	1,323,260	3,734	9,142	n.d.	429	57,260
Operating revenues	**2018**	**43,985**	**902**	**1,006**	**990**	**257**	**3,895**
	2017	53,957	807	952	n.d.	225	3,505
Net income	**2018**	**6,389**	**114**	**31**	**455**	**14**	**2,400**
	2017	6,063	186	(8)	n.d.	(1)	1,944
Stockholders' equity	**2018**	**123,031**	**2,160**	**4,770**	**3,881**	**165**	**48,500**
	2017	119,500	2,126	4,567	n.d.	110	46,811
Annualized return on average equity (%)	**2018**	**21.3%**	**21.0%**	**2.6%**	**46.5%**	**35.3%**	**19.1%**
	2017	20.8%	36.2%	-0.7%	n.d.	-4.1%	16.6%
Internal fund generation (1)	**2018**	**14,980**	**149**	**197**	**907**	**16**	**119**
	2017	17,831	98	198	n.d.	10	(26)

(1) Refers to funds arising from operations as reported by the Statements of Cash Flows.

ITAÚSA - INVESTIMENTOS ITAÚ S.A.

INDIVIDUAL STATEMENT OF INCOME

Periods ended March 31, 2018 and 2017

(In millions of Reais, except for share information)

	01/01 a 3/31/2018	01/01 a 3/31/2017
OPERATING INCOME (net)	**2,715**	**2,363**
Gain from financial assets	14	41
Share of income	2,651	2,319
Adjustment to fair value - NTS Shares	7	-
Dividends / Interest on capital	41	-
Other operating income	2	3
OPERATING EXPENSES	**(333)**	**(251)**
General and administrative expenses	(13)	(11)
Tax Expenses	(284)	(220)
Financial expenses	(36)	(20)
NET INCOME BEFORE INCOME TAX	**2,382**	**2,112**
INCOME TAX AND SOCIAL CONTRIBUTION	**18**	**(168)**
Current income tax and social contribution	(1)	(142)
Deferred Income tax and social contribution	19	(26)
NET INCOME	**2,400**	**1,944**
EARNINGS PER SHARE - BASIC / DILUTED		
Common	0.32	0.26
Preferred	0.32	0.26

The Itaúsa results are basically derived from its Recurring Share of Income of its subsidiaries. We show below the calculation of Share of Income per company.

R$ million

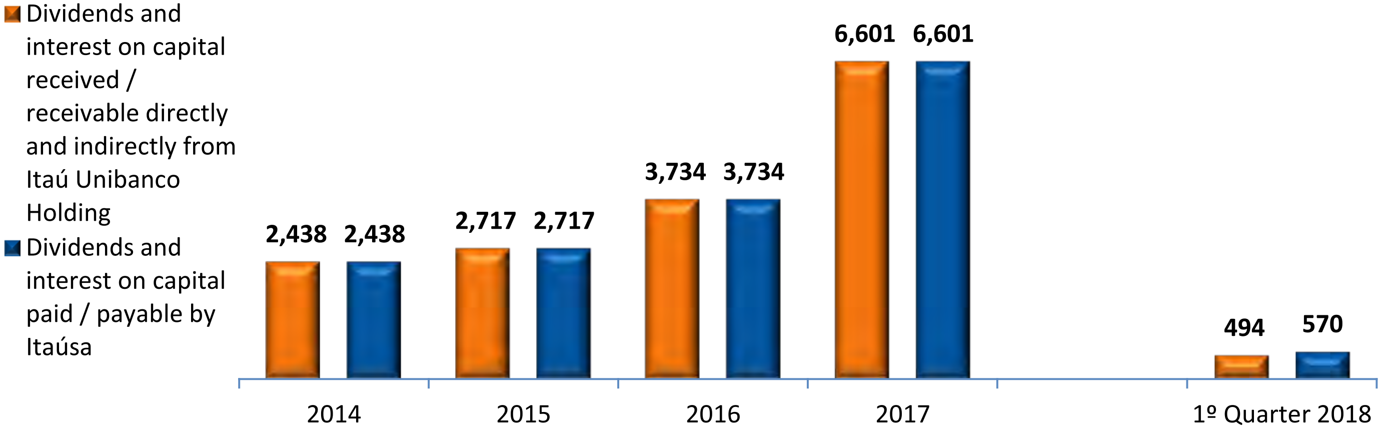
Determination of Share of Income

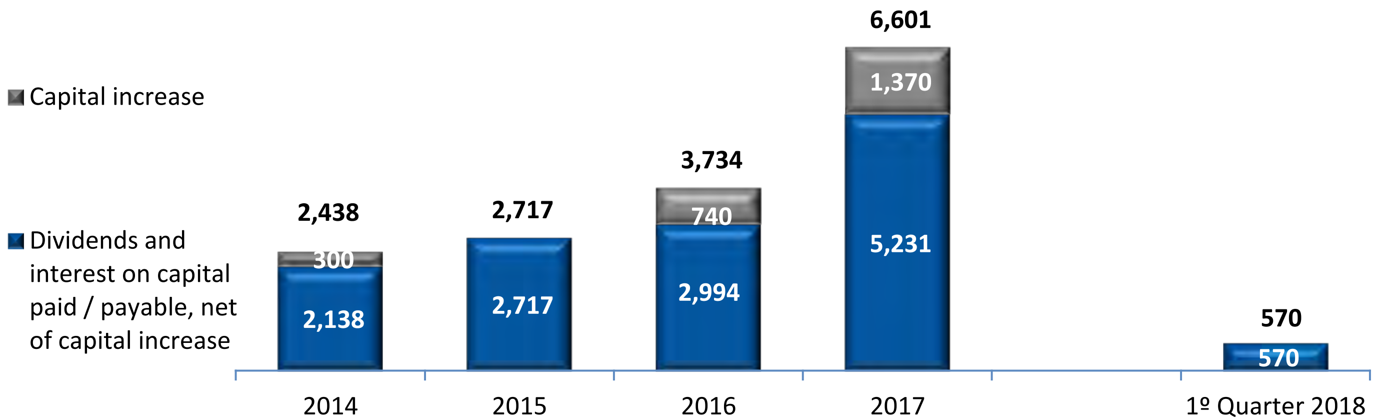
	Itaú 1st Q18	Itaú 1st Q17	Alpargatas 1st Q18	Alpargatas 1st Q17	Duratex 1st Q18	Duratex 1st Q17	Elekeiroz 1st Q18	Elekeiroz 1st Q17	Itautec 1st Q18	Itautec 1st Q17	Other Areas 1st Q18	Other Areas 1st Q17	ITAÚSA 1st Q18	ITAÚSA 1st Q17
Recurring net income	6,383	6,052	82	77	31	(10)	14	(1)	(1)	(5)	(5)	1		
(x) Direct/Indirect interest	37.51%	37.29%	27.55%	0.00%	36.68%	35.52%	96.60%	96.60%	98.93%	98.93%	100.00%	100.00%		
(=) Share of recurring net income	2,394	2,257	23	-	11	(4)	13	(1)	(1)	(5)	(5)	1	2,435	2,248
(+/-) Share of income not arising from net income	(7)	(11)	(8)	-	-	-	-	-	-	-	-	-	(15)	(11)
Recurring share of income	2,387	2,246	15	-	11	(4)	13	(1)	(1)	(5)	(5)	1	2,420	2,237
Non-recurring results	223	81	8	-	-	1	-	-	-	-	-	-	231	82
Share of income	2,610	2,327	23	-	11	(3)	13	(1)	(1)	(5)	(5)	1	2,651	2,319
	98.5%	100.3%	0.9%	0.0%	0.4%	-0.1%	0.5%	0.0%	0.0%	-0.2%	-0.2%	0.0%	100.0%	100.0%

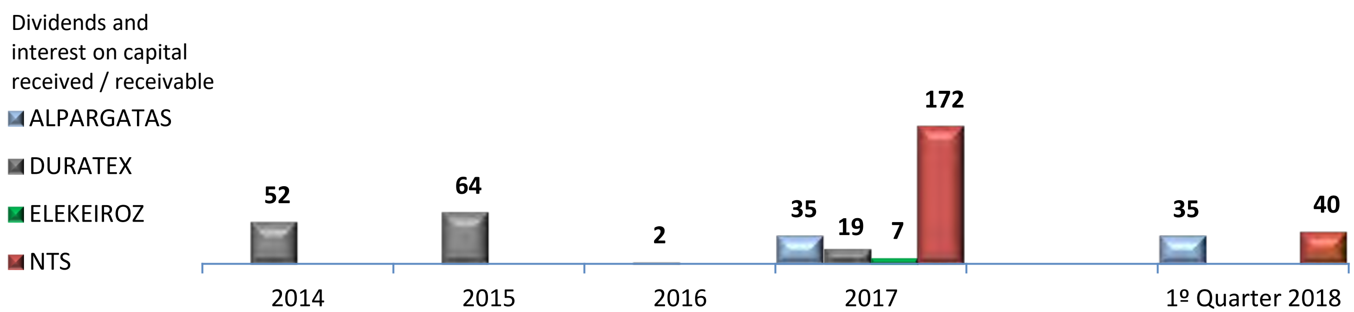
In the first quarter of 2018, the Recurring Share of Income amounted to R$ 2,420 million, a 8.2% increase in relation to the same period of the previous year, arising basically from the 6.3% raise in the result from the Financial Services Area.

Flow of dividends / Interest on capital[1]

R$ million







(1) Interest

ITAÚSA - INVESTIMENTOS ITAÚ S.A.

INDIVIDUAL BALANCE SHEET AT MARCH 31, 2018, DECEMBER 31, 2017 AND MARCH 31, 2017

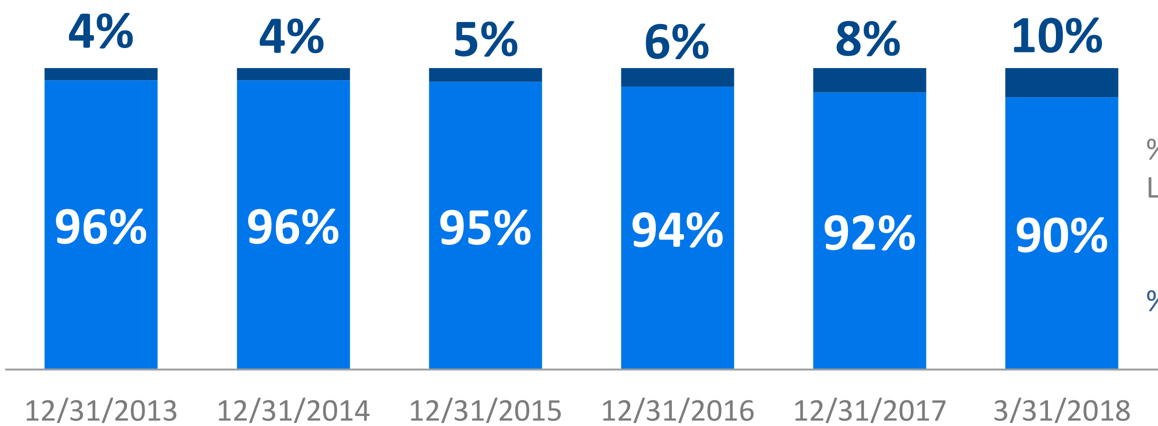
(In millions of Reais)

ASSETS	3/31/2018	12/31/2017	3/31/2017
Financial assets	**2,476**	**2,166**	**1,971**
Cash and cash equivalents	597	71	1,026
Financial assets - FVTPL	-	52	437
Financial assets - FVTPL (NTS)	950	943	-
Financial assets - amortised cost	443	444	-
Dividends / Interest on capital receivable	486	656	508
Tax assets	**1,262**	**1,078**	**902**
Income tax and social contribution - current	340	256	237
Income tax and social contribution - deferred	922	822	665
Investments	**49,819**	**53,126**	**46,355**
Investments in Controlled Entities	49,811	53,119	46,350
Other investments	8	7	5
Intangible assets	**90**	**88**	**85**
Other non-financial assets	**36**	**36**	**35**
TOTAL ASSETS	**53,683**	**56,494**	**49,348**

LIABILITIES AND STOCKHOLDERS' EQUITY	3/31/2018	12/31/2017	3/31/2017
Current and non-current	**5,183**	**4,568**	**2,537**
Debentures	1,229	1,208	-
Dividends / Interest on capital payable	2,074	1,334	1,410
Loans and financing	-	501	-
Other payables	248	245	-
Tax liabilities	217	30	161
Provisions	1,392	1,244	948
Other liabilities	6	6	18
Advance for future capital increase	17	-	-
TOTAL LIABILITIES	**5,183**	**4,568**	**2,537**
Stockholders' equity	**48,500**	**51,926**	**46,811**
Capital	37,145	37,145	36,405
Reserves	12,619	16,075	12,053
Carrying Value Adjustment	(1,264)	(1,294)	(1,647)
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	**53,683**	**56,494**	**49,348**

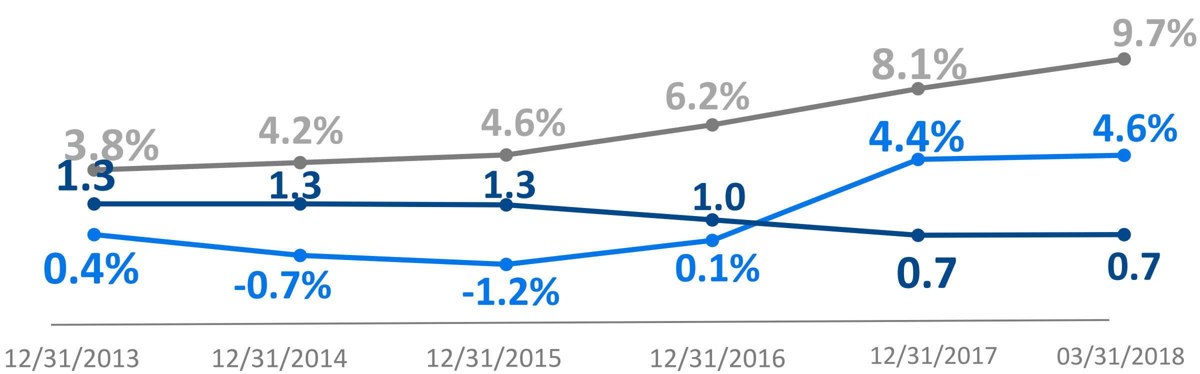
Financial Highlights | Liquidity / Debt

Equity x Other Liabilities(%) and Debt



R$ million

Total Debt – Mar/18	**5,183**
Div/IOC payable	2,074
Debentures	1,229
Provisions/Others payables.	1,880



Debt Index

$\frac{\text{Current and Non Current Liabilities}}{\text{Total Assets}} \times 100$

Overall Liquidity

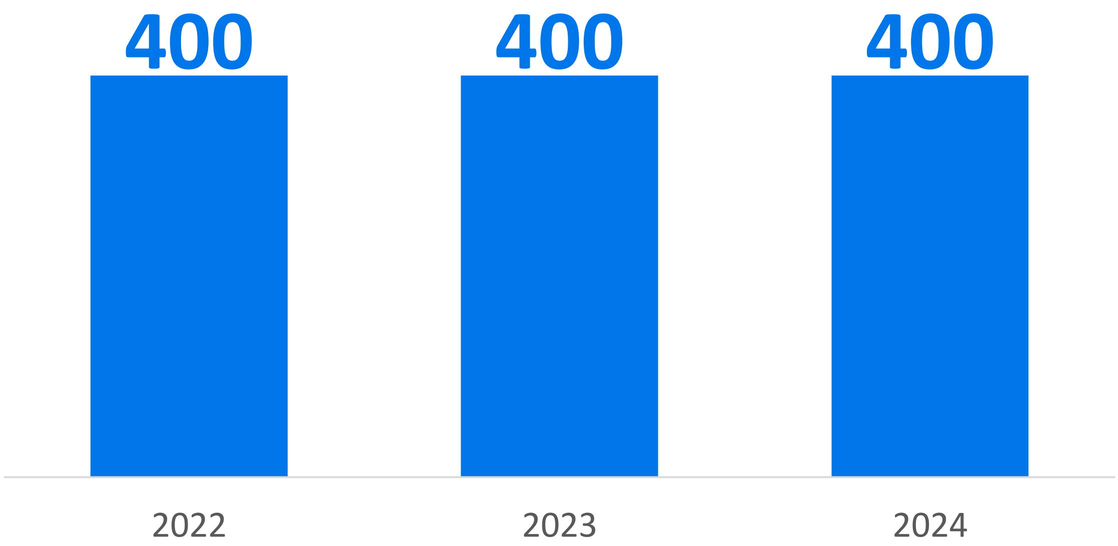
$\frac{\text{Financial Assets + Tax Assets}}{\text{Current and Non Current Liabilities}}$

Net Debt Index

$\frac{\text{(Loans + Dividends Payable – Dividends Receivable – Cash and Deposit on Demand)}}{\text{Shareholders' Equity}} \times 100$

Debentures Details

- Emission: **05/24/2017**
- Amount: **R$1.2 billion**
- Amortization: 2022, 2023 and 2024
- Cost: **106.90%** of CDI
- Interest: semester – 05/24 and 11/24



Amortization Schedule – R$ million

Assets Composition[1]

R$ million

Investments by Sector

	Total Assets Itaúsa 3/31/2018	Investments in Non Financial Sector
Investments[2] 51,204	Financial Sector 45,843 (89.5%)	
	Non-Financial Sector 5,029 (9.8%)	ALPARGATAS 1,734
		duratex 1,743
		nts 1,393
		Elekeiroz 159
	Other 332 (0.7%)	

[1] Individual Balance Sheet

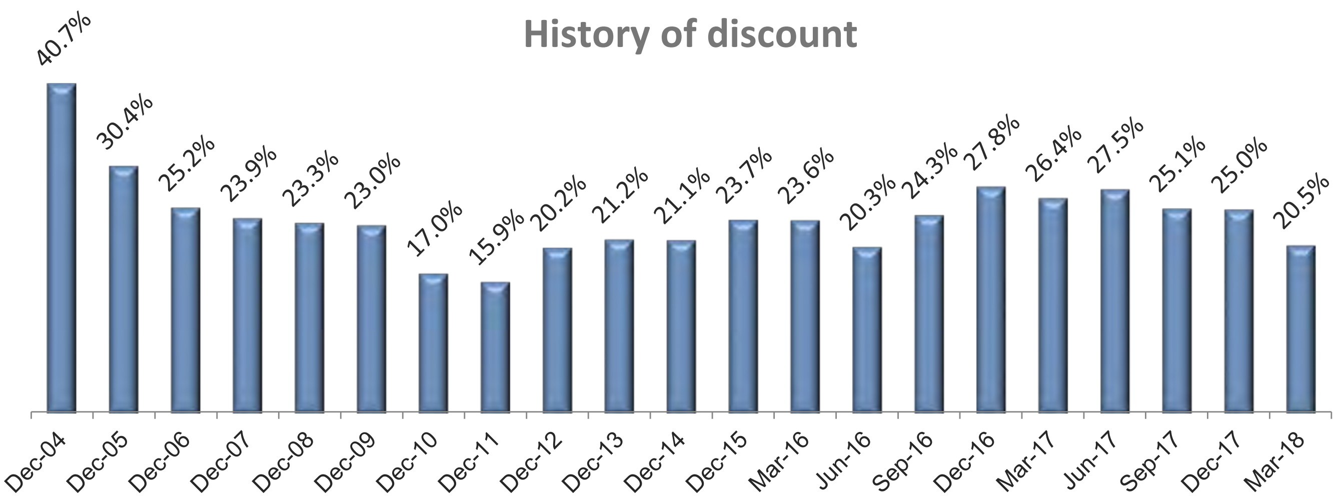
[2] Includes investments in NTS (share + debentures)

Market value of subsidiaries x Discount in the price of Itaúsa

On March 29, 2018

Public companies	Total shares (thousand)	Average quotation[1] of the most liquid share (R$)	Market value of companies (R$ million)	Interest of Itaúsa in companies (%)	Market value of interests (R$ million)
	(A)	(B)	(C) = (A) x (B)	(D)	(E) = (C) x (D)
Itaú Unibanco Holding S.A.	6,487,678	51.42	333,596	37.51%	125,123
Alpargatas S.A.	463,053	16.95	7,849	27.55%	2,163
Duratex S.A.	689,306	11.59	7,989	36.68%	2,930
Elekeiroz S.A.	31,485	11.50	362	96.60%	350
Itautec S.A.	11,072	15.71	174	98.93%	172
Nova Transportadora do Sudeste S.A - NTS [2]					1,393
Other assets and liabilities, net (F)					(2,403)
Market value of the Itaúsa interests (G)					129,727
Market value of Itaúsa (H)	7,473,630	13.80	103,136		103,136
Discount (%) (I) = (H)/(G)-1					**-20.50%**

History of discount



(1) Average quotation of the most liquid share on the last day of the period.
(2) Refers to the book value of debentures and the participation in the capital of NTS.
(F) Net value of other assets and liabilities (Individual balance sheet).

Portfolio - Evolution of Itaúsa's Investments[1]

Market value (R$ billion)

+ 38%

	R$ 95.7 bn (sum of the parts) Mar/2017	R$ 132.1 bn (sum of the parts) Mar/2018
Itaú (*)	R$ 93.1 bn (97.3%)	R$125.1 bn (94.7%)
Duratex	R$ 2.2 bn (2.3%)	R$ 2.9 bn (2.2%)
Alpargatas	-	R$ 2.2 bn (1.6%)
nts (**)	-	R$1.4 bn (1.1%)
Elekeiroz	R$ 0.2 bn (0.2%)	R$ 0.3 bn (0.3%)
Itautec	R$ 0.2 bn (0.2%)	R$ 0.2 bn (0.1%)

(*) Represents the direct/ indirect Itaúsa interest in the Capital of Itaú Unibanco Holding. Data from Balance sheet of 03/31/2017 and stock quotation of 03/31/2017.

(*) Represents the direct/ indirect Itaúsa interest in the Capital of Itaú Unibanco Holding. (**) Book value of the equity interest and debentures in NTS.
Data from Balance sheet of 03/31/2018 and stock quotation of 03/29/2018.

[1] Average price of the most liquid stocks.

Reinforcement of the **Itaúsa's Governance Structure** with the creation of new **Advisory Commissions**

Committe and Commissions

- Disclosure & Trading Committe
- Finance Commission
- Sustainability and Risk Commission **[Internal Audit]**
- Investments Commission
- People and Ethics Commission

New

Renewal of Itaúsa Shareholders' Agreement

Itaúsa Shareholders' Agreement will be **automatically renewed on 06/24/2019 for another 10 years**, guaranteeing the sustainability and perenniality of the company.

Itaúsa contracted a strategic consulting company to identify potential sectors and target companies. In 2017, Itaúsa became more active prospecting new businesses and making contact with investment banks and private equities

Focus of Itaúsa's investment portfolio diversification

Sectors
In Brazil; without relevant execution risks (ex. start-ups); with low regulatory risks and low correlation with the financial sector

Companies
Good cash flow generation, consistent track record of results / profitability and good value creation perspective. Strong brand is a plus

Governance
Itaúsa is interested in participating in the control block and being part of the Shareholders' Agreement

Partner
Itaúsa will seek partners that can be operators and have expertise in the prospective sector

Size
Transactions with average check of **R$ 1.0bn**

2014

Itautec: Itaúsa sold certain activities of Itautec to OKI and began the process of deactivating the computers segment. The remaining interest of Itautec in OKI (11.2%) will be sold in 2020 through the exercise of a PUT option.

2016 and 2017

Repurchases for Treasury: Itaúsa acquired treasury shares more intensively in 2016 and 2017, taking advantage of the discount level of its shares:

2016
R$ 204 Million
(26,8 Million Common Shares)

2017
R$ 449 Million
(51,0 Million Common Shares)

Cancellation of Shares: all shares repurchased for treasury were canceled

Apr 2017

NTS: Itaúsa acquired **7.65%** of Nova Transportadora do Sudeste S.A. (NTS) and also NTS convertible debentures, in the amount of R$ 442.1 million. Total investment of **R$ 1.4 Billion**

July and Sep 2017

Alpargatas: in July/2017, Itaúsa signed a purchase and sale agreement to acquire the control of Alpargatas, along with BW and Cambuhy.

On September 20, 2017, the transaction was concluded and Itaúsa paid R$ 1.7 billion and now holds 27.12% of Alpargatas. In addition, it was signed the Shareholders Agreement to regulate the shared control of the company.

Apr 2018

Elekeiroz: Itaúsa sold to Kilimanjaro Brasil Partners IB, the totality of the shares issued by Elekeiroz held by Itaúsa.

Recent Acquisitions

Total investment

R$ 1.4 bi

Highlights

- It operates **~ 2,000 km** of pipelines through 5 contracts with **ship-or-pay** clauses signed with Petrobrás.
- 12 pipelines transport gas to distributors and thermal plants of São Paulo, Rio de Janeiro and Minas Gerais, region responsible for generating a large part of the country's GDP.
- Has authorization to operate pipelines until **2041.**

Distributions Received | 2017

- Dividends/IOC: **R$ 172 million** (net)
- Interest on Debentures : **R$ 31 million** (net)

Investment Rational

- Company with **strong cash flow** profile with good predictability and attractive returns.
- **Critical asset** in Brazil's infrastructure: responsible for supplying regions that generate a large part of GDP.
- **Simple operation model** and asset base regulation already known and successful.
- Platform for expansion in a sector at the beginning of "disintermediation" with **great growth potential.**
- Partners with experience in infrastructure investments and operation of concessions in Brazil.

Recent Acquisitions

ALPARGATAS

Total investment
R$ 1.7 bi

It was already granted the registration request to the tender offer for the acquisition of common shares from minority shareholders of 80% of the amount paid for the common shares (R$ 11.34/share). Maximum additional disbursement by Itaúsa of ~R$ 200 million. The auction is scheduled for 03/23/2018.

Investment Rational

- **Largest footwear and clothing company in Latin America,** with more than 100 years of history and tradition.
- **Brands widely recognized and desired by consumers:** "Havaianas" is the leading lifestyle brand in the Brazilian sandals market and the most well-known Brazilian consumer brand abroad (according to Brand Awareness survey conducted by Millward Brown in 2014).
- havaianas OSKLEN MIZUNO
- **Global presence:** it has factories in Brazil and Argentina, commercial offices in the US and Europe and exports to more than 100 countries.
- **Consistent historical results**, good level of profitability and constant dividend flow.
- Great **opportunities** for international **growth.**
- **Potential to expand** "Havaianas" brand to other segments.
- **Shared control of** Alpargatas repeats the successful partnership with the Moreira Salles family at Itaú Unibanco.

Recent Repurchases of Own Shares

ITAÚSA

Total investment

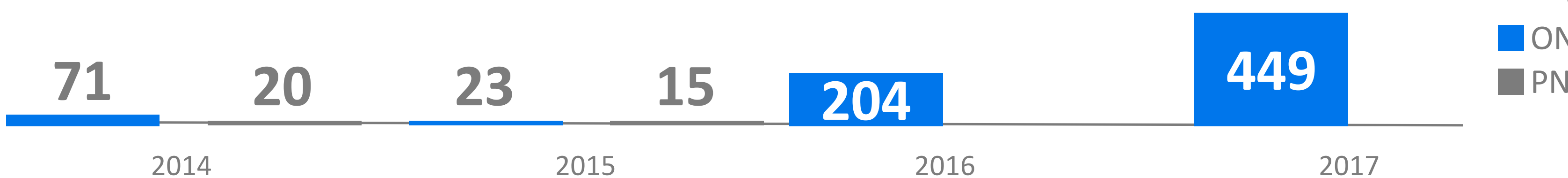
R$ 653 million (2016/2017)

Investment Rational

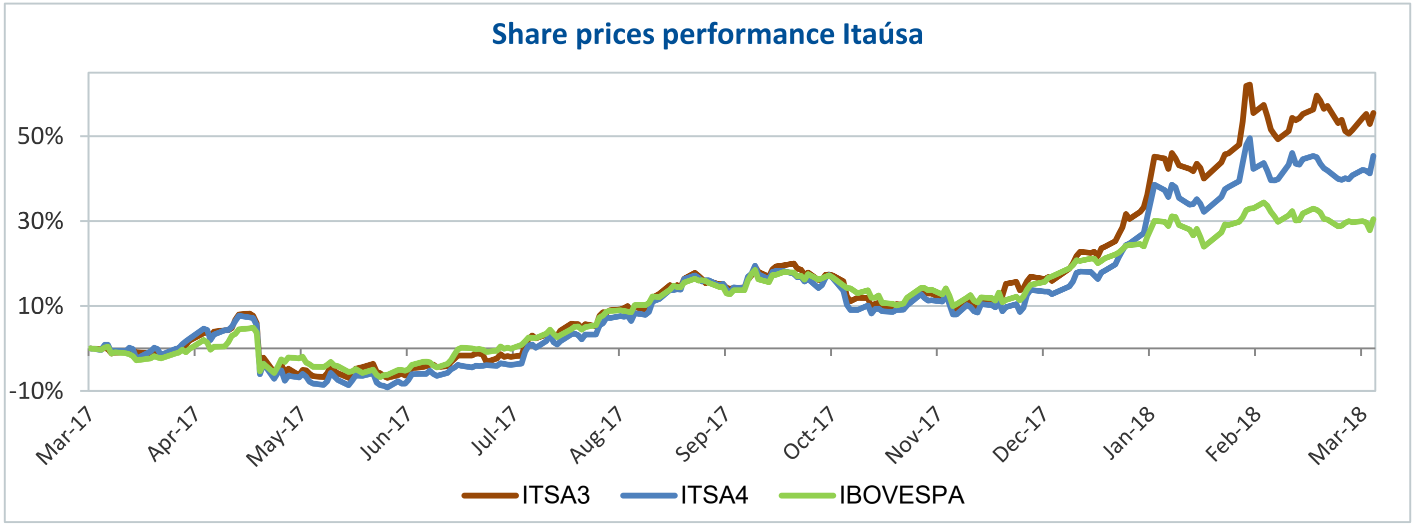
Itaúsa made significant repurchases of its own shares in 2016/2017 taking advantage of the discount of the shares, currently at ~ 20%, given the investment implicit return.

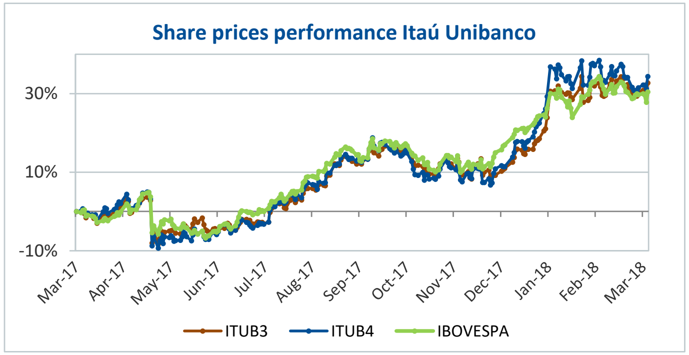
Discount Evolution (%)

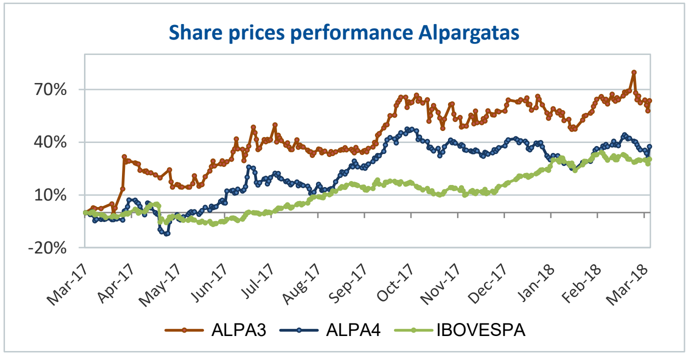
Investment in Repurchases (R$ Million)

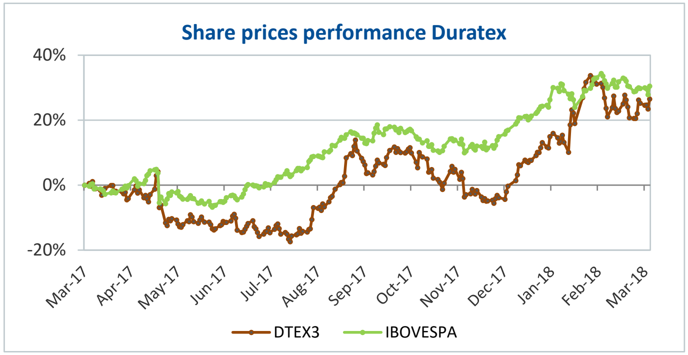


Share prices performance at B3* - Base date March 31, 2017









Source: Economática
Period: Mar 31, 2017 to Mar 29, 2018
Average quotations adjusted by events such as reverse split, split and bonus of shares.
(*) B3.S.A. – Brasil, Bolsa, Balcão.

Liquidity of ITSA4 Shares (1Q18)

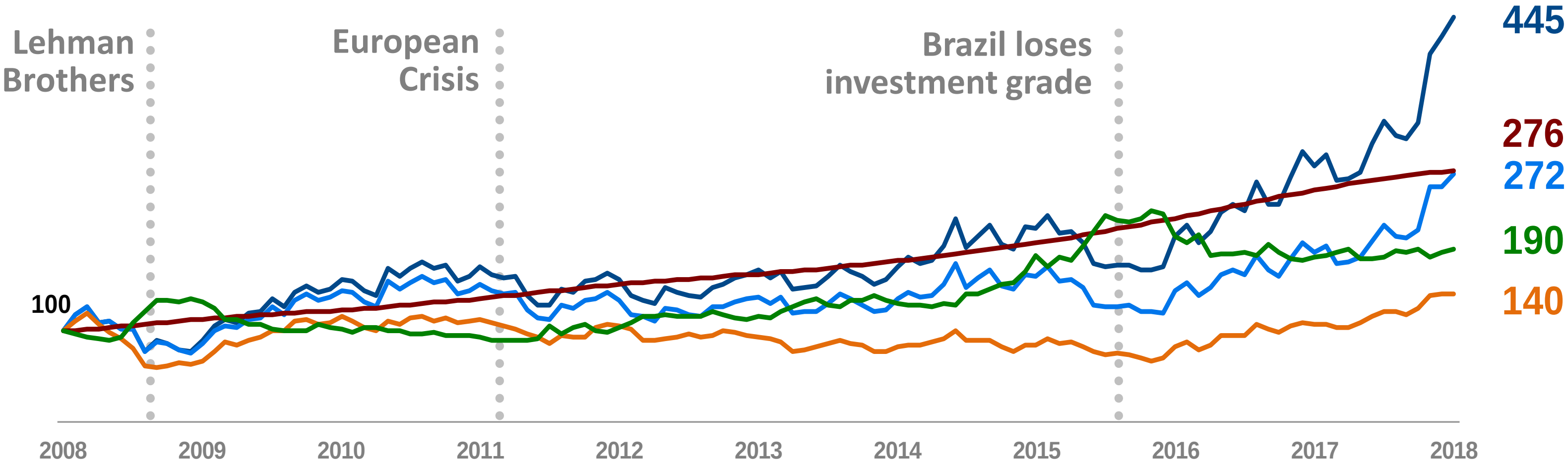
Average Daily Trading Volume:
R$ 221.5 Million

Average Trading Volume :
R$ 9.0 Thousand

Annual Average Appreciation in Reais

Evolution of R$ 100 invested on March 31, 2008 until March 29, 2018

	Itaúsa(1)	Itaúsa(2)	Ibov.	CDI	Dollar
10 years	**16.10%**	**10.51%**	**3.42%**	**10.68%**	**6.63%**
5 years	**21.61%**	**14.55%**	**8.66%**	**11.18%**	**10.54%**
12 months	**58.32%**	**46.61%**	**31.36%**	**8.41%**	**4.90%**



(1) With reinvestment of dividends (2) Without reinvestment of dividends

Itaú Unibanco

R$ million

RECONCILIATION	Stockholders' Equity 03/31/18	Result jan-mar 2018
BRGAAP [1] - Values Attributable to Controlling Stockholders	**118,511**	**6,280**
Total of adjusments	**4,520**	**109**
(a) Expected Loss - Loan and Lease Operations and Other Financial Assets	(48)	91
(b) Adjustment to Fair Value of Financial Assets	(367)	(75)
(c) Acquisition of Interest in Porto Seguro Itaú Unibanco Participações S.A.	448	(2)
(d) Criteria for Write-Off of Financial Assets	2,291	45
(e) Financial Lease Operations	473	(40)
(f) Other adjustments	1,723	90
IFRS - Values Attributable to Controlling Stockholders	**123,031**	**6,389**

[1] BRGAAP represents the accounting practices in force in Brazil for financial institutions, as regulated by the Central Bank of Brazil (BACEN).

Differences between IFRS and BRGAAP Financial Statements

(a) In the adoption of IFRS 9, there was a change in the calculation model of incurred loss (IAS 39) to expected loss, considering forward-looking information. On BRGAAP, the concept of Expected Loss is used, pursuant to BACEN Resolution No. 2,682/99.

(b) Under IFRS, stocks and quotas classified as permanent investments were measured at fair value and its gains and losses were recorded directly in Result. Additionally, there was a change in the model of classification and measurement of financial assets due to the new categories introduced by IFRS 9.

(c) Under IFRS, the effect of accounting at fair value of the acquisition of interest in Porto Seguro Itaú Unibanco Participações S.A. was recognized.

(d) Criterion for write-off of financial assets on IFRS considers the recovery behavior.

(e) Under IFRS (IAS 17) the financial lease operations are recorded as Fixed Assets, as a contra-entry of Other Financial Liabilities. Under BRGAAP, as from September 30, 2015, the consideration of these transactions are now recorded in result, in accordance with CMN Resolution No. 3,617/08.

(f) Other Adjustments is mainly composed of reversal of Amortizations of Goodwill under BRGAAP.

The following are the respective accumulated impacts on shareholders' equity and results of Itaúsa considering the 37.51% interest held in Itaú Unibanco.

Itaúsa		R$ million
% of adjustments	Stockholders' Equity 03/31/18	Result jan-mar 2018
IFRS	**48,500**	**2,400**
Total of adjusments	**(1,695)**	**(41)**
(a) Expected Loss - Loan and Lease Operations and Other Financial Assets	18	(34)
(b) Adjustment to Fair Value of Financial Assets	138	28
(c) Acquisition of Interest in Porto Seguro Itaú Unibanco Participações S.A.	(168)	1
(d) Criteria for Write-Off of Financial Assets	(859)	(17)
(e) Financial Lease Operations	(177)	15
(f) Other adjustments	(646)	(34)
IFRS adjusted for BRGAAP standard of Itaú Unibanco	**46,805**	**2,359**

If the BACEN regulation (BRGAAP) conversion to the uniformity with the IFRS criteria, the expected effect in Itaúsa would be negative in R$ 1.7 billion

Itaú

Conference Call

1st quarter 2018 - Earnings Review

Candido Botelho Bracher
President and CEO

Caio Ibrahim David
Executive Vice-President, CFO and CRO

Alexsandro Broedel
Executive Finance Director and Investor Relations Officer

As from the first quarter of 2018, we have started to present Citibank's retail operations in Brazil line by line in our managerial income statement. For comparison purposes, we reprocessed the fourth quarter of 2017 to also present Citibank's operations in Brazil in all lines of our managerial income statement (previously presented on a specific line).

As from the second quarter of 2016, Itaú CorpBanca, the company resulting from the merger between Banco Itaú Chile and CorpBanca, has been consolidated in our financial statements, as we are the controlling stockholder of the new bank.

In order to allow comparison with previous periods, historical pro forma data of the combined results of Itaú Unibanco and CorpBanca for the periods before the second quarter of 2016 are presented in this conference call presentation.

RECURRING NET INCOME

R$6.4 billion — Consolidated
▲ + 2.2% (1Q18/4Q17)
▲ + 3.9% (1Q18/1Q17)

R$6.2 billion — Brazil
▲ + 1.5% (1Q18/4Q17)
▲ + 3.5% (1Q18/1Q17)

RECURRING ROE (p.a.)

22.2% — Consolidated
▲ + 30 bps (1Q18/4Q17)
▲ + 20 bps (1Q18/1Q17)

23.7% — Brazil
▲ + 20 bps (1Q18/4Q17)
▲ + 20 bps (1Q18/1Q17)

CREDIT QUALITY (Mar-18)

NPL 90 3.1% — Consolidated
— stable (Mar-18/Dec-17)
▼ - 30 bps (Mar-18/Mar-17)

NPL 90 3.7% — Brazil
— stable (Mar-18/Dec-17)
▼ - 50 bps (Mar-18/Mar-17)

In R$ millions, except when indicated	1Q18	▲ 4Q17
Financial Margin with Clients	15,261	(242)
Financial Margin with the Market	1,738	301
Commissions and Fees and Result from Insurance Operations [1]	10,130	(355)
Cost of Credit	(3,788)	470
Non-Interest Expenses	(11,676)	999
Income before Tax And Minority Interests	9,977	1,122
Effective Tax Rate	34.7%	+ 460 bps
Recurring Net Income	6,419	139
Credit Portfolio [2]	R$601,056	967

[1] Result from Insurance (-) Retained Claims (-) Insurance Selling Expenses; [2] Includes financial guarantees provided and corporate securities.

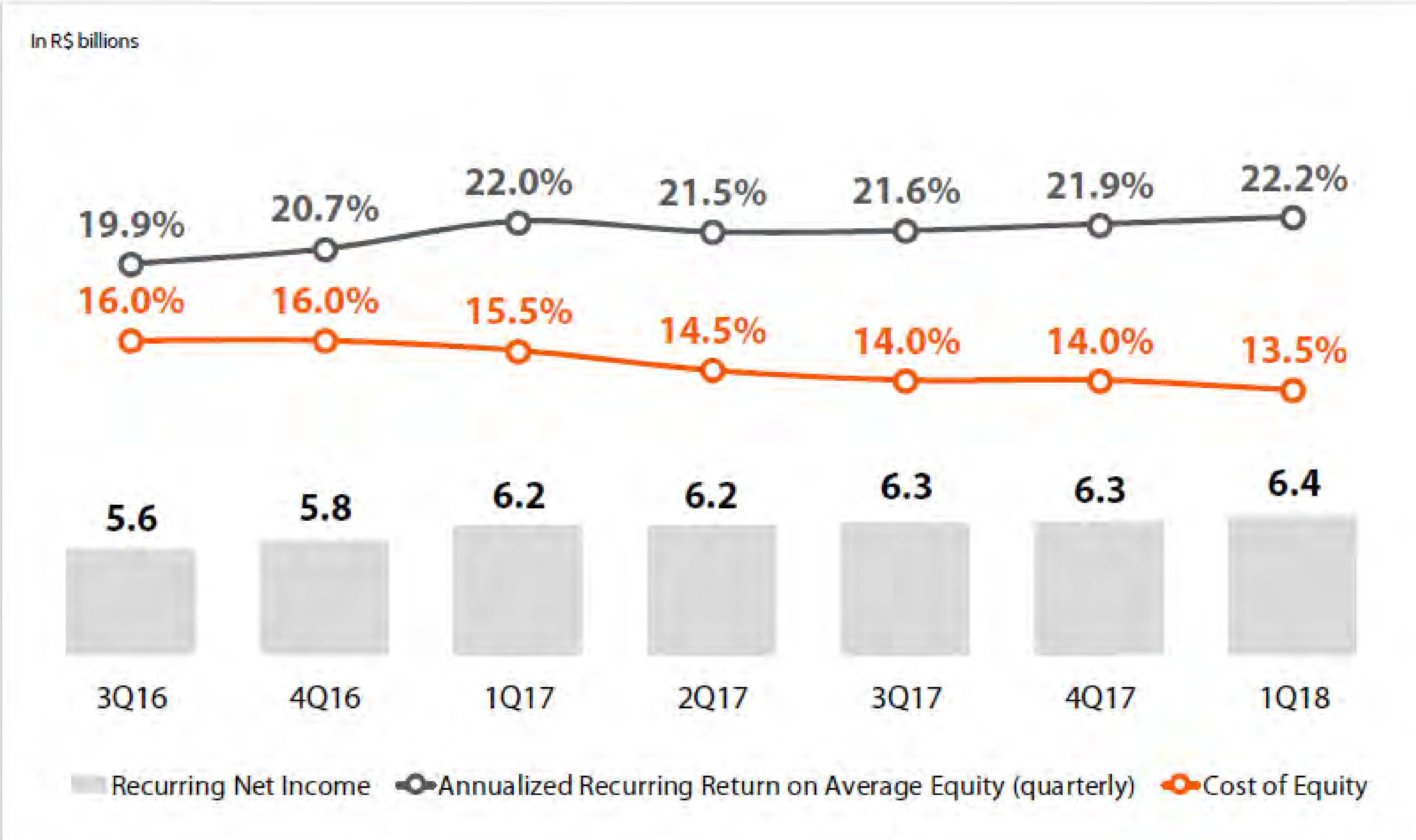
Results

In R$ billions	1Q18	4Q17	Δ	1Q17	Δ
Operating Revenues	**27.4**	**27.8**	**-1.5%**	**27.3**	**0.6%**
Managerial Financial Margin	17.0	16.9	0.3%	17.4	-2.4%
Financial Margin with Clients	15.3	15.5	-1.6%	15.5	-1.8%
Financial Margin with the Market	1.7	1.4	20.9%	1.9	-7.0%
Commissions and Fees	8.5	8.8	-2.8%	7.8	8.7%
Result from Insurance [1]	1.9	2.1	-10.6%	2.0	-5.4%
Cost of Credit	**(3.8)**	**(4.3)**	**-11.0%**	**(5.3)**	**-28.3%**
Provision for Loan Losses	(4.1)	(4.5)	-8.3%	(5.4)	-23.8%
Impairment	(0.2)	(0.3)	-33.7%	(0.4)	-57.9%
Discounts Granted	(0.3)	(0.3)	-15.4%	(0.3)	-3.1%
Recovery of Loans Written Off as Losses	0.8	0.8	-5.8%	0.8	-6.3%
Retained Claims	**(0.3)**	**(0.4)**	**-25.1%**	**(0.3)**	**-12.9%**
Other Operating Expenses	**(13.4)**	**(14.4)**	**-6.8%**	**(12.7)**	**5.4%**
Non-interest Expenses	(11.7)	(12.7)	-7.9%	(11.0)	6.1%
Tax Expenses and Other [2]	(1.7)	(1.7)	1.6%	(1.7)	0.7%
Income before Tax and Minority Interests	**10.0**	**8.9**	**12.7%**	**9.0**	**11.2%**
Income Tax and Social Contribution	**(3.5)**	**(2.7)**	**29.8%**	**(2.8)**	**25.1%**
Minority Interests in Subsidiaries	**(0.1)**	**0.1**	**-204.7%**	**(0.0)**	**250.8%**
Recurring Net Income	**6.4**	**6.3**	**2.2%**	**6.2**	**3.9%**

[1] Result from Insurance includes the Result from Insurance, Pension Plan and Premium Bonds Operations before Retained Claims and Selling Expenses.

[2] Include Tax Expenses (ISS, PIS, COFINS and other) and Insurance Selling Expenses.

Recurring Net Income and ROE



In R$ billions

1Q18	Consolidated	Credit	Trading	Insurance and Services	Excess Capital
Operating Revenues	27.4	13.9	0.6	12.3	0.6
Managerial Financial Margin	17.0	11.1	0.6	4.7	0.6
Commissions and Fees	8.5	2.8	0.0	5.7	-
Result from Insurance [1]	1.9	-	-	1.9	-
Cost of Credit	(3.8)	(3.8)	-	-	-
Retained Claims	(0.3)	-	-	(0.3)	-
Non-interest Expenses and Other Expenses [2]	(13.5)	(6.2)	(0.3)	(6.9)	(0.0)
Recurring Net Income	6.4	2.2	0.2	3.6	0.4
Average Regulatory Capital	121.5	61.4	1.8	34.3	24.0
Value Creation	2.5	0.2	0.2	2.5	(0.4)
Recurring ROE	22.2%	14.1%	53.0%	42.0%	6.8%

1Q17	Consolidated	Credit	Trading	Insurance and Services	Excess Capital
Operating Revenues	27.3	14.0	0.6	12.0	0.7
Managerial Financial Margin	17.4	11.5	0.6	4.6	0.7
Commissions and Fees	7.8	2.4	0.0	5.4	-
Result from Insurance [1]	2.0	-	-	2.0	-
Cost of Credit	(5.3)	(5.3)	-	-	-
Retained Claims	(0.3)	-	-	(0.3)	-
Non-interest Expenses and Other Expenses [2]	(12.7)	(6.0)	(0.1)	(6.6)	(0.0)
Recurring Net Income	6.2	1.9	0.3	3.4	0.6
Average Regulatory Capital	115.3	59.5	2.6	28.0	25.4
Value Creation	2.0	(0.2)	0.2	2.4	(0.3)
Recurring ROE	22.0%	12.7%	42.4%	48.8%	9.4%

Δ	Consolidated	Credit	Trading	Insurance and Services	Excess Capital
Operating Revenues	0.2	(0.1)	0.0	0.4	(0.2)
Managerial Financial Margin	(0.4)	(0.4)	0.0	0.2	(0.2)
Commissions and Fees	0.7	0.4	(0.0)	0.3	-
Result from Insurance [1]	(0.1)	-	-	(0.1)	-
Cost of Credit	1.5	1.5	-	-	-
Retained Claims	0.0	-	-	0.0	-
Non-interest Expenses and Other Expenses [2]	(0.8)	(0.2)	(0.2)	(0.4)	0.0
Recurring Net Income	0.3	0.3	(0.0)	0.2	(0.2)
Average Regulatory Capital	6.2	2.0	(0.7)	6.3	(1.4)
Value Creation	0.6	0.5	0.0	0.1	(0.0)
Recurring ROE	30 bps	140 bps	1,060 bps	-670 bps	-260 bps

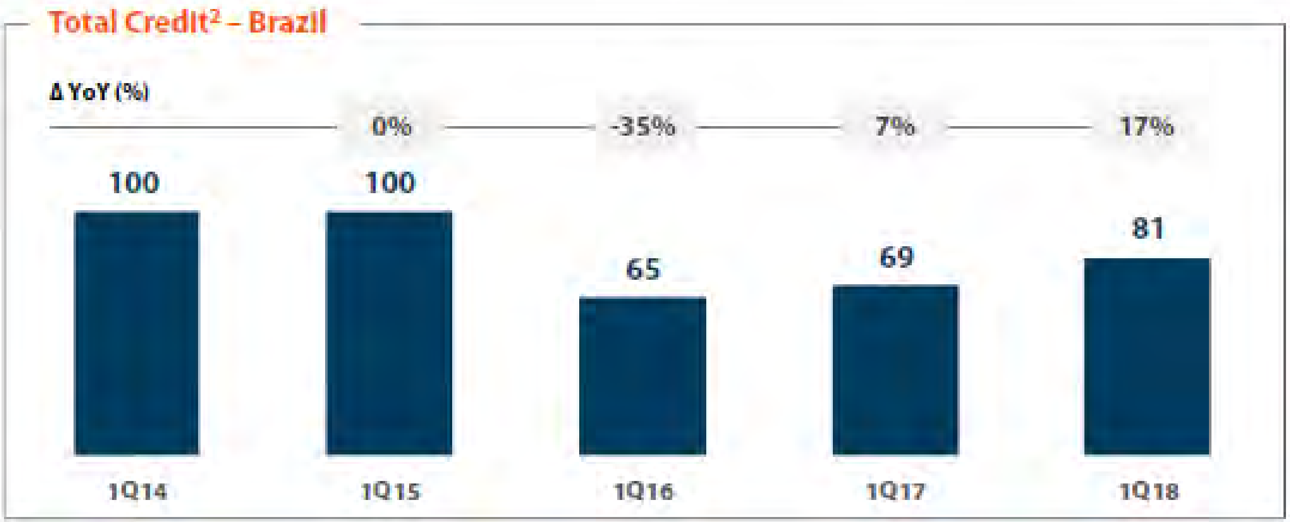
[1] Result from Insurance includes the Result from Insurance, Pension Plan and Premium Bonds Operations before Retained Claims and Selling Expenses.

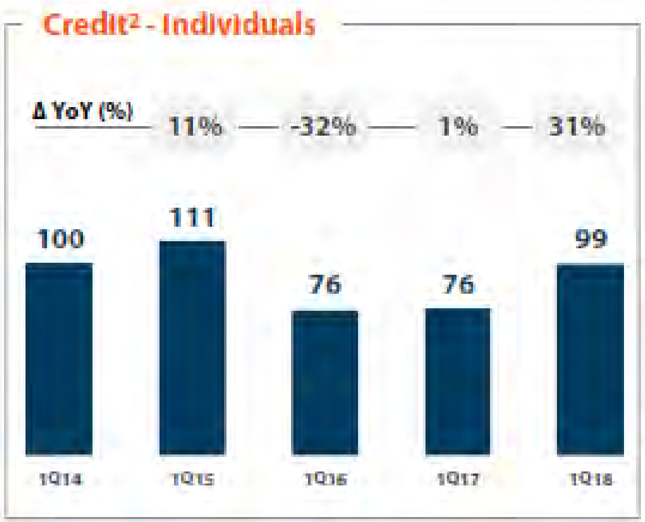
[2] Include Tax Expenses (ISS, PIS, COFINS and other), Insurance Selling Expenses and Minority Interests in Subsidiaries.

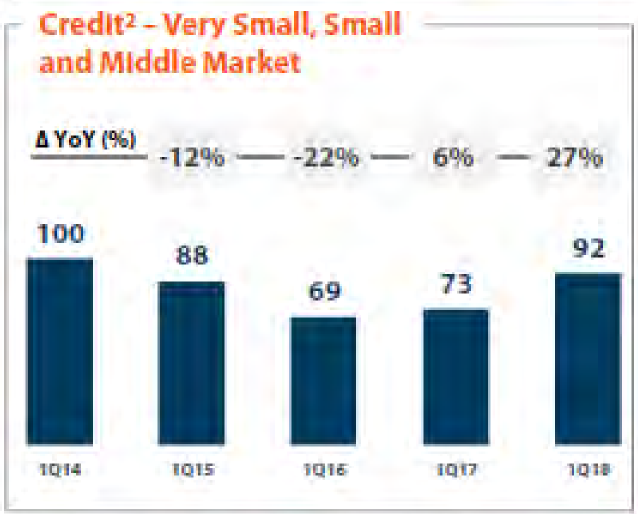
In R$ billions, end of period	1Q18	4Q17	Δ	1Q17	Δ
Individuals	**191.4**	**191.5**	**-0.1%**	**180.5**	**6.0%**
Credit Card Loans	65.0	66.9	-2.9%	56.2	15.6%
Personal Loans	27.4	26.4	3.9%	26.3	4.2%
Payroll Loans	44.7	44.4	0.6%	44.9	-0.4%
Vehicle Loans	14.3	14.1	1.7%	14.8	-3.1%
Mortgage Loans	40.0	39.7	0.7%	38.3	4.3%
Companies	**225.0**	**226.9**	**-0.8%**	**236.6**	**-4.9%**
Corporate Loans	162.0	165.1	-1.9%	176.6	-8.3%
Very Small, Small and Middle Market Loans	63.0	61.9	1.9%	60.0	5.2%
Latin America	**150.0**	**145.6**	**3.0%**	**133.3**	**12.5%**
Total with Financial Guarantees Provided	**566.4**	**564.1**	**0.4%**	**550.3**	**2.9%**
Corporate Securities	34.7	36.0	-3.7%	36.7	-5.4%
Total with Financial Guarantees Provided and Corporate Securities	**601.1**	**600.1**	**0.2%**	**587.0**	**2.4%**
Total with Financial Guarantees Provided and Corporate Securities (ex-foreign exchange rate variation)	**601.1**	**604.3**	**-0.5%**	**603.8**	**-0.4%**

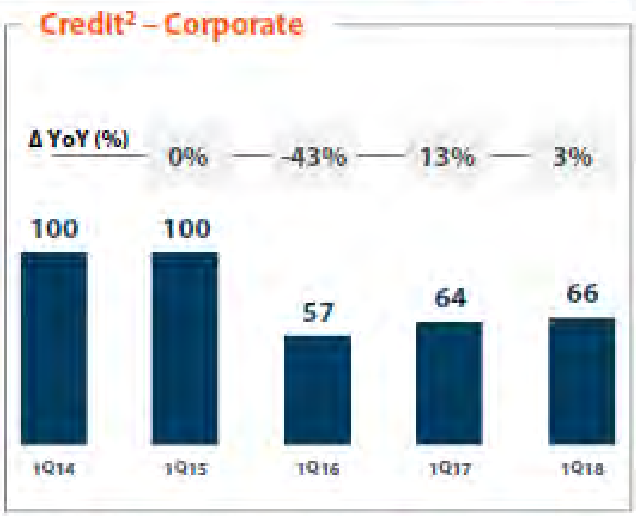
Note: Excluding the effect of foreign exchange variation, the Corporate Loans portfolio would have decreased 2.0% in the quarter and 9.1% in the 12-month period and the Latin America portfolio would have increased 0.3% in the quarter and 1.4% in the 12-month period.

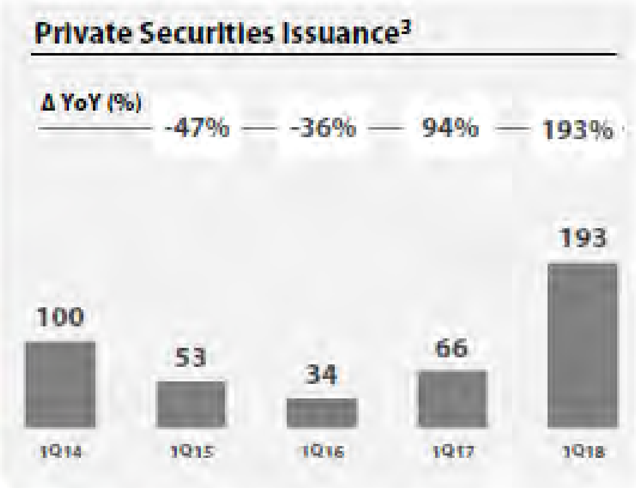
Base 100 = 1Q14











Note: Do not consider origination of Credit Card, Overdraft, Debt Renegotiation and other revolving credits. [1] Average origination per working day in the quarter, except for private securities issuance. [2] Does not include private securities issuance. [3] Source: ANBIMA. Considers total volume of fixed income and hybrid private securities issuance arranged by Itaú Unibanco on the local market (includes distributed volumes).

Net Interest Margin and Financial Margin with Clients

Annualized Average Rate

Consolidated

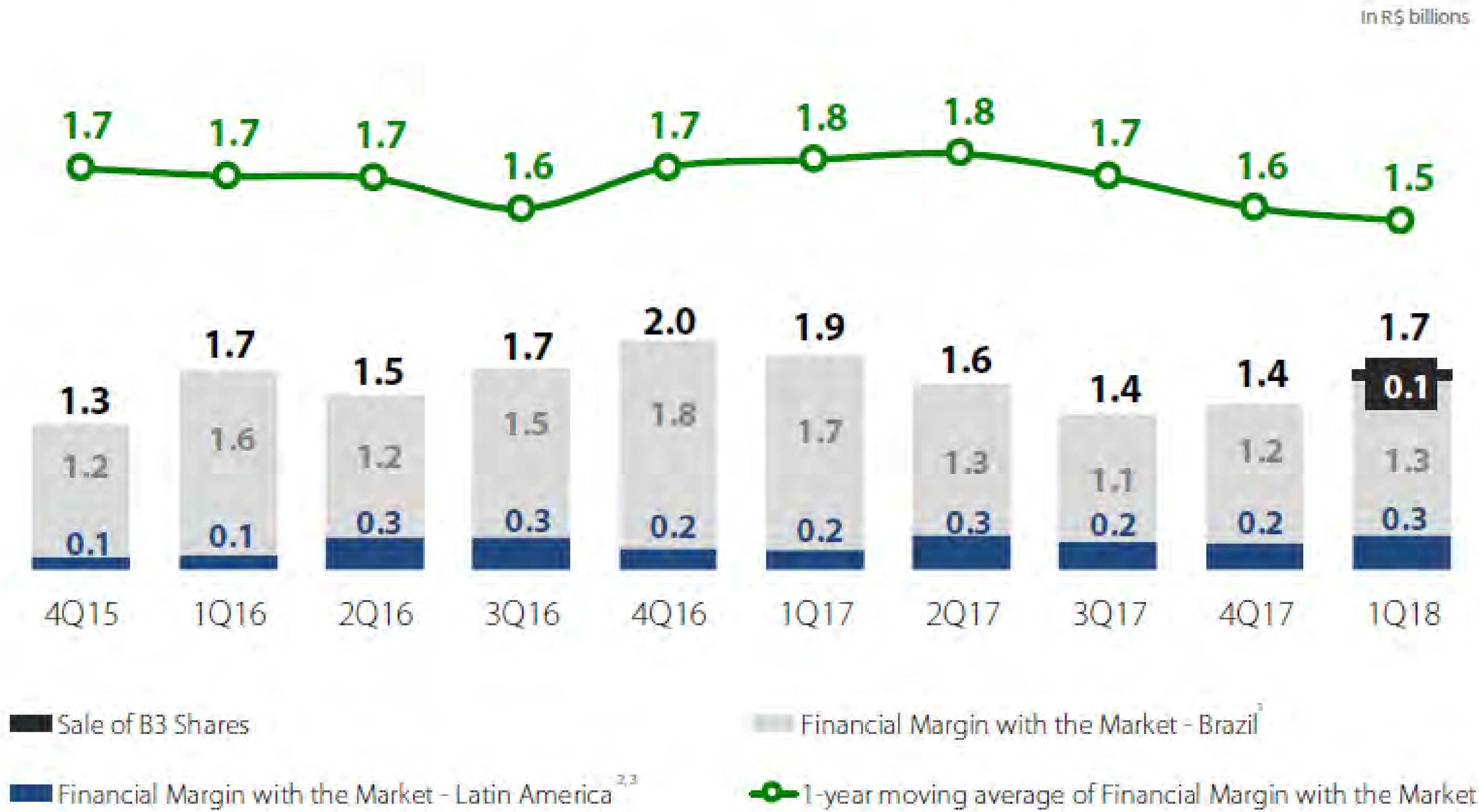
Brazil

Change in Financial Margin with Clients

In R$ millions

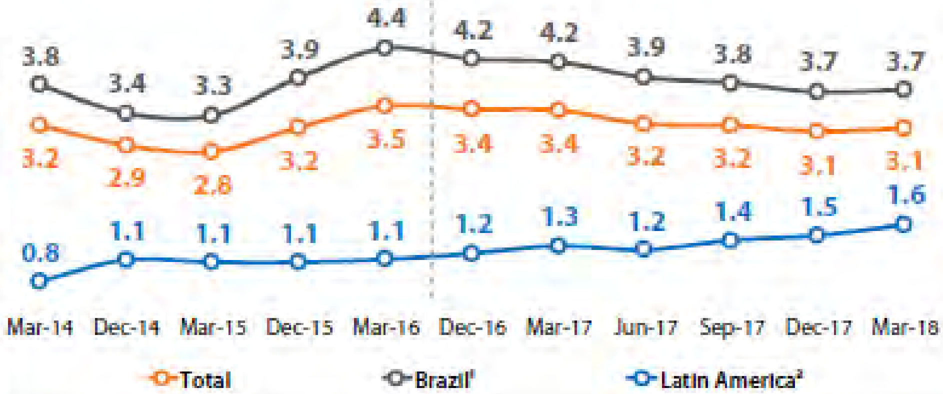
[1] Change in the composition of assets with credit risk between periods. [2] Considers credit and private securities portfolio net of overdue balance over 90 days. [3] Spreads variation of assets with credit risk between periods.

Financial Margin with the Market

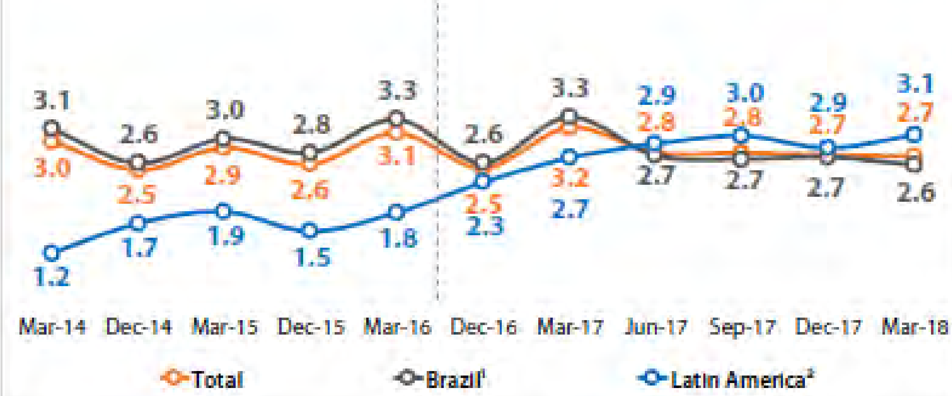


[1] Includes units abroad ex-Latin America; [2] Excludes Brazil; [3] The Latin America pro forma Financial Margin with the Market from 2015 and 1Q16 does not consider CorpBanca´s information, which is classified in financial margin with clients.

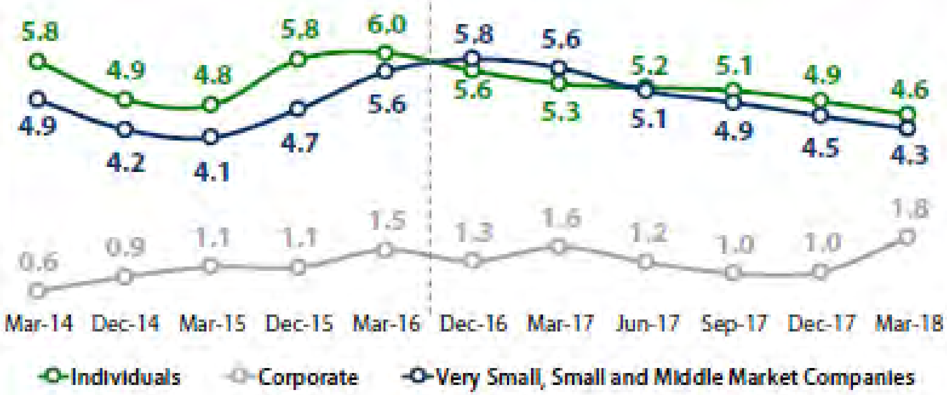
90-day NPL Ratio - Consolidated - %



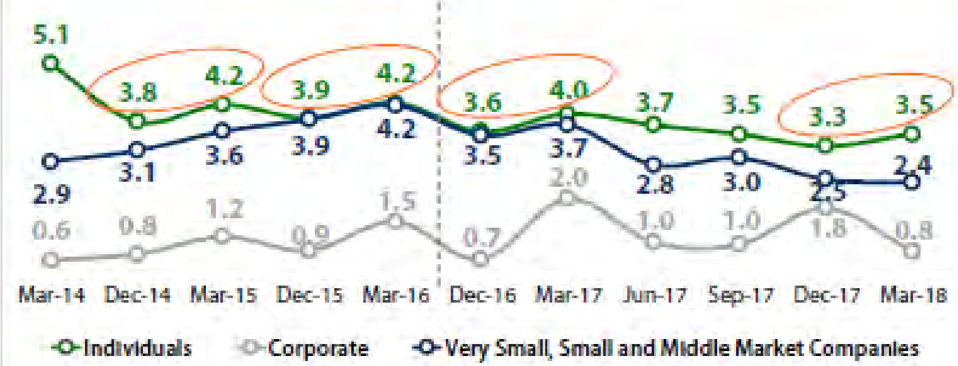
15 to 90-day NPL Ratio - Consolidated - %



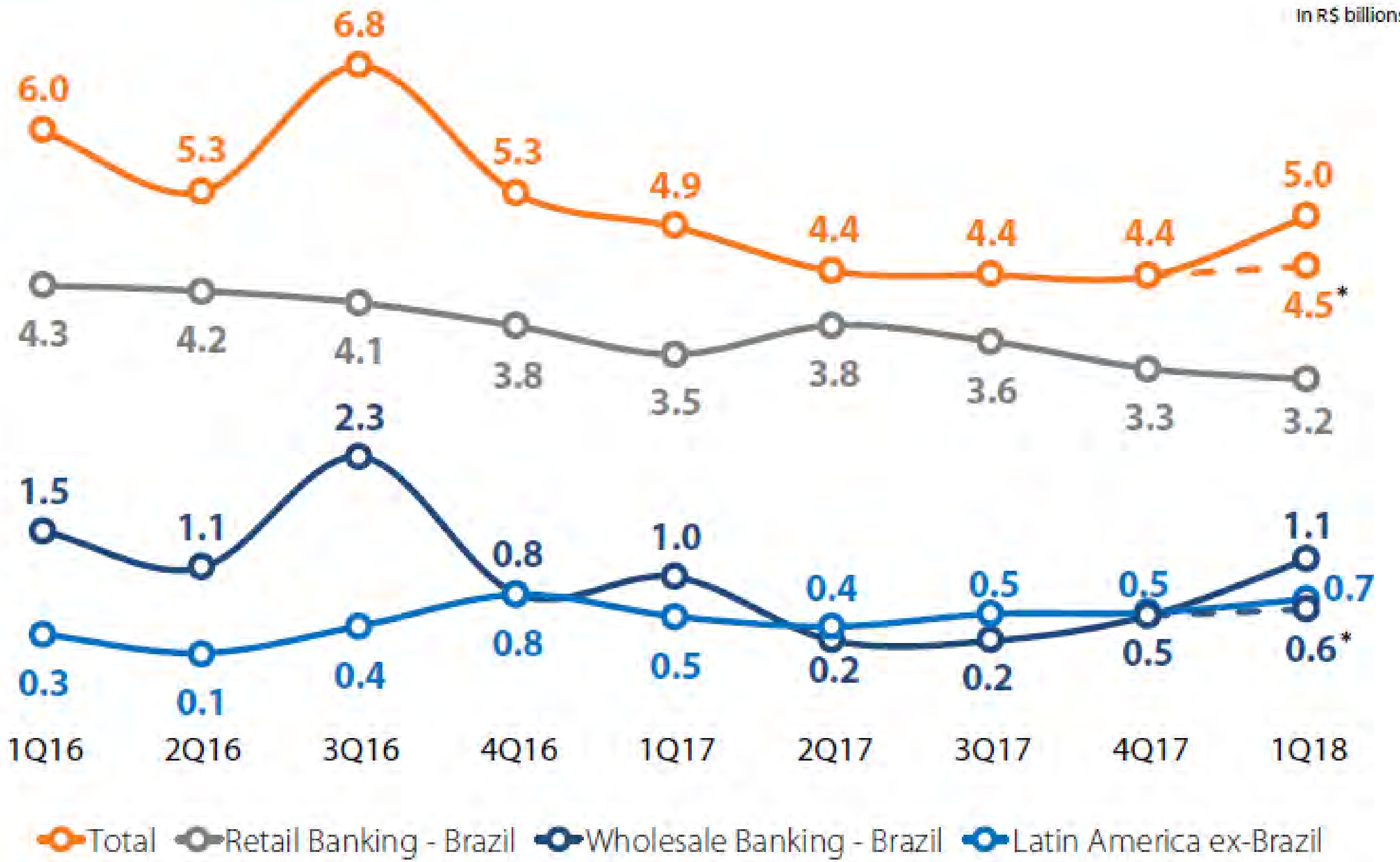
90-day NPL Ratio - Brazil[1] - %



15 to 90-day NPL Ratio - Brazil[1] - %



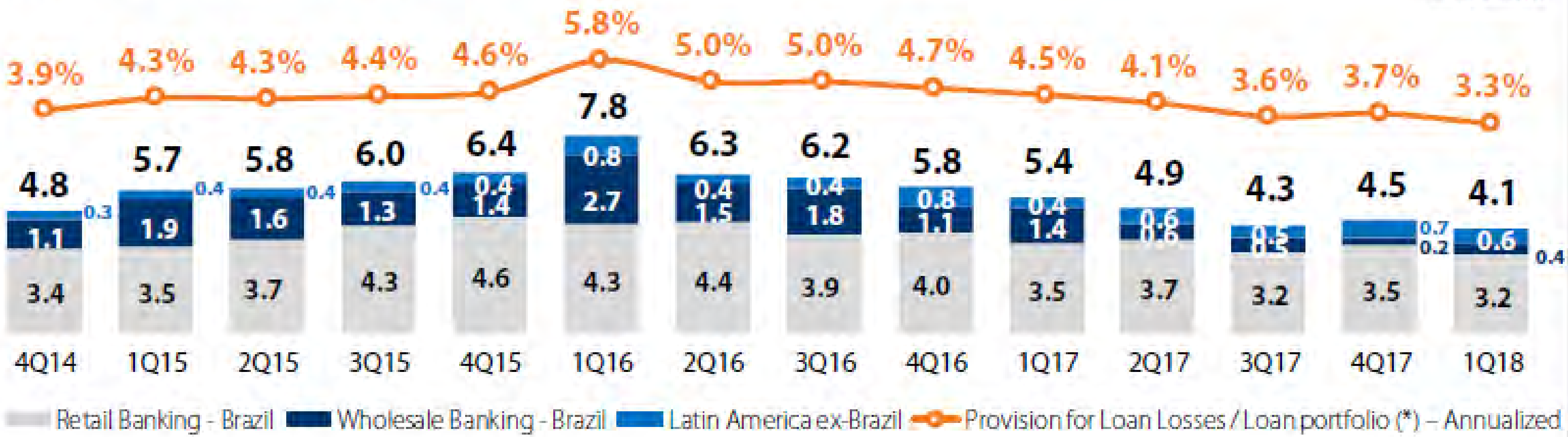
Note: Total and Latin America 15 to 90-day NPL Ratios prior to June 2016 do not include CorpBanca. [1] Includes units abroad ex-Latin America. [2] Excludes Brazil.



* Excluding the exposure of a corporate client.

Provision for Loan Losses by Segment

In R$ billions

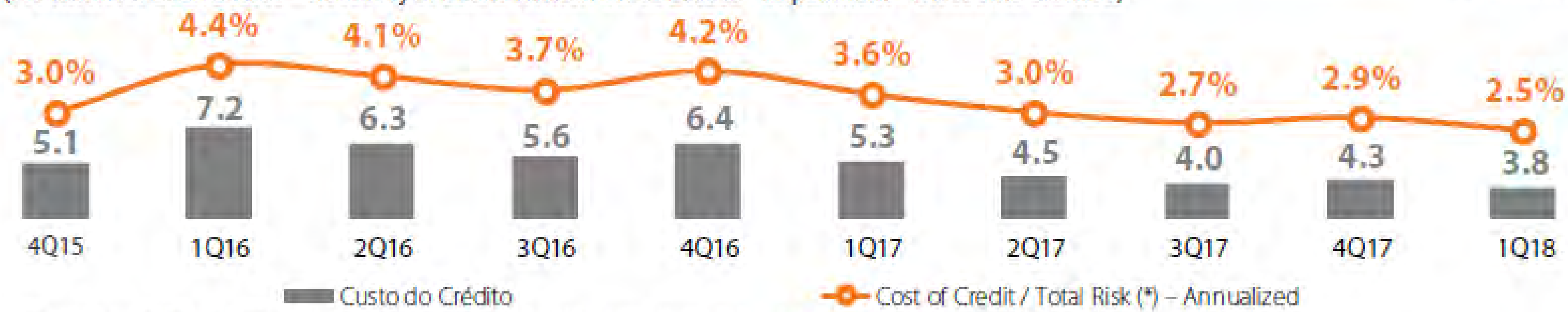


(*) Average balance of the loan portfolio, considering the last two quarters.

Cost of Credit

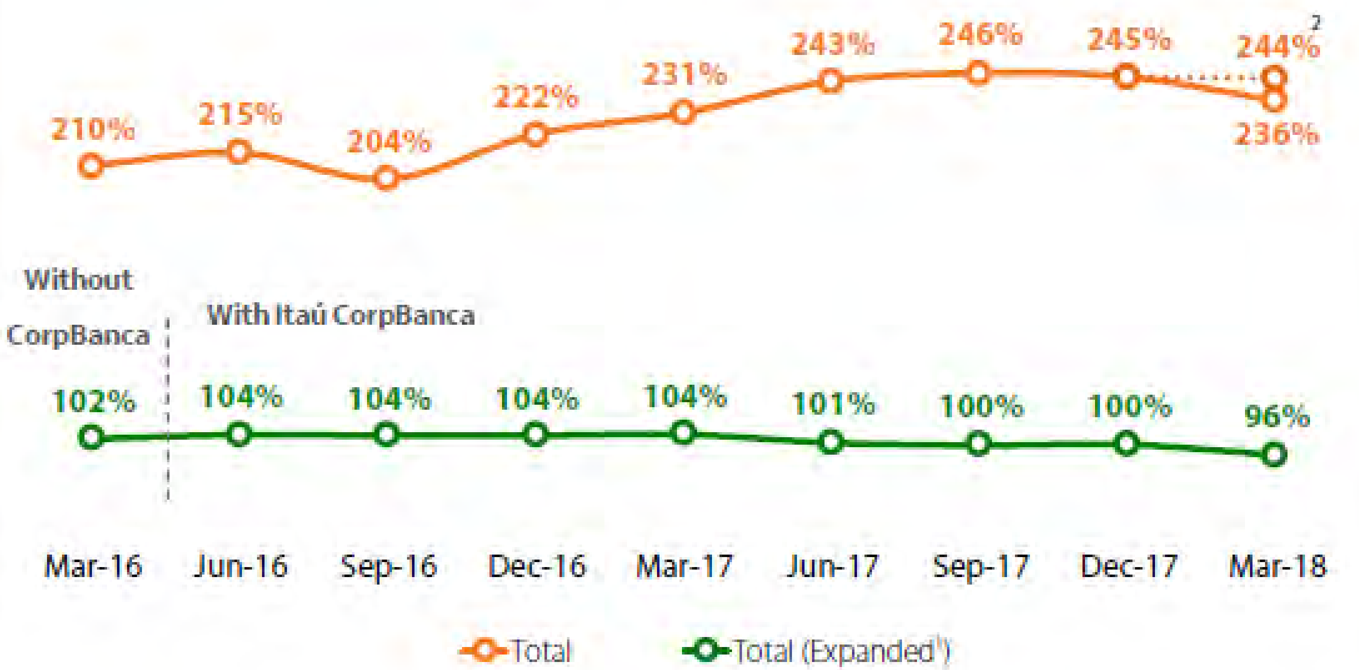
(Provision for Loan Losses + Recovery of Loans Written Off as Losses + Impairment + Discounts Granted)

In R$ billions



(*) Average balance of the loan portfolio with financial guarantees provided and corporate securities, considering the last two quarters

Coverage Ratio and Expanded Coverage Ratio

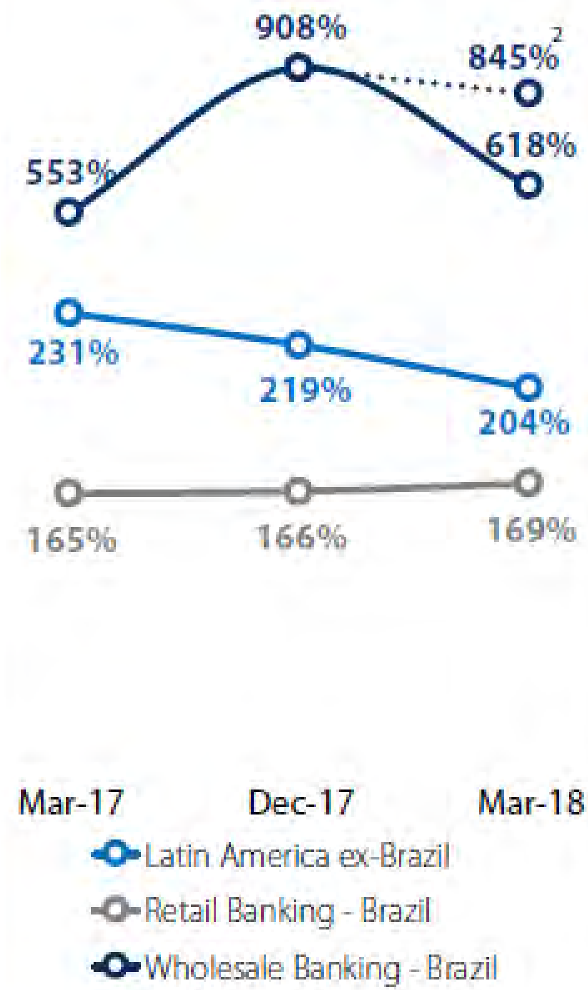


[1] Expanded Coverage Ratio is calculated from the division of the total allowance balance* by the sum of 90 days overdue operations and of renegotiated loan portfolio excluding the double counting of 90 days overdue renegotiated loans. Expanded Coverage Ratio data prior to June 2016 do not include CorpBanca.

[2] Excluding the exposure of a corporate client.

(*) Total allowance used for calculation of the coverage and expanded coverage ratios includes the provision for financial guarantees provided, which is recorded in liabilities as from March 2017, in accordance with CMN Resolution No. 4,512/16.

Coverage Ratio



In R$ billions	1Q18	4Q17	Δ	1Q17	Δ
Credit Cards	3.1	3.3	-6.2%	2.9	6.5%
Current Account Services	1.8	1.8	3.1%	1.7	10.1%
Asset Management[1]	1.0	1.0	6.5%	0.9	18.8%
Credit Operations and Guarantees Provided	0.8	0.9	-4.2%	0.8	0.8%
Collection Services	0.5	0.5	-0.5%	0.4	9.5%
Advisory Services and Brokerage	0.3	0.4	-19.8%	0.3	20.6%
Other	0.3	0.3	-8.6%	0.3	1.7%
Latin America (ex-Brazil)	0.7	0.7	-1.7%	0.6	9.7%
Commissions and Fees	**8.5**	**8.8**	**-2.8%**	**7.8**	**8.7%**
Result from Insurance Operations[2]	1.6	1.7	-6.4%	1.6	0.3%
Total	**10.1**	**10.5**	**-3.4%**	**9.4**	**7.3%**

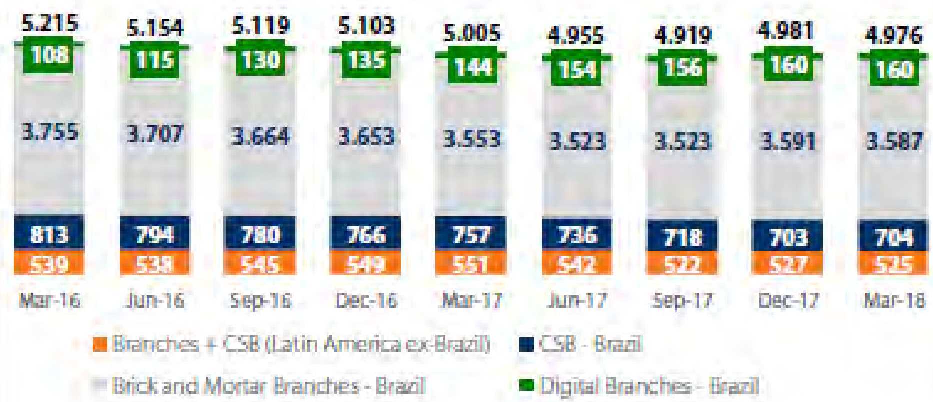
[1] Includes fund management fees and consortia management fees.
[2] Result from Insurance includes the Result from Insurance, Pension Plan and Premium Bonds Operations net of Retained Claims and Selling Expenses.

In R$ billions	1Q18	4Q17	Δ	1Q17	Δ
Personnel Expenses	(4.9)	(5.4)	-8.7%	(4.8)	3.1%
Administrative Expenses	(3.7)	(4.1)	-10.2%	(3.8)	-2.2%
Personnel and Administrative Expenses	**(8.6)**	**(9.5)**	**-9.3%**	**(8.6)**	**0.7%**
Operating Expenses	(1.1)	(1.2)	-10.5%	(1.1)	3.6%
Other Tax Expenses [1]	(0.1)	(0.1)	-10.7%	(0.1)	0.2%
Total Brazil ex-Citibank	**(9.8)**	**(10.8)**	**-9.5%**	**(9.7)**	**1.0%**
Latin America (ex-Brazil) [2]	(1.5)	(1.5)	-4.4%	(1.3)	13.8%
Citibank	(0.4)	(0.3)	32.0%	-	-
Total	**(11.7)**	**(12.7)**	**-7.9%**	**(11.0)**	**6.1%**

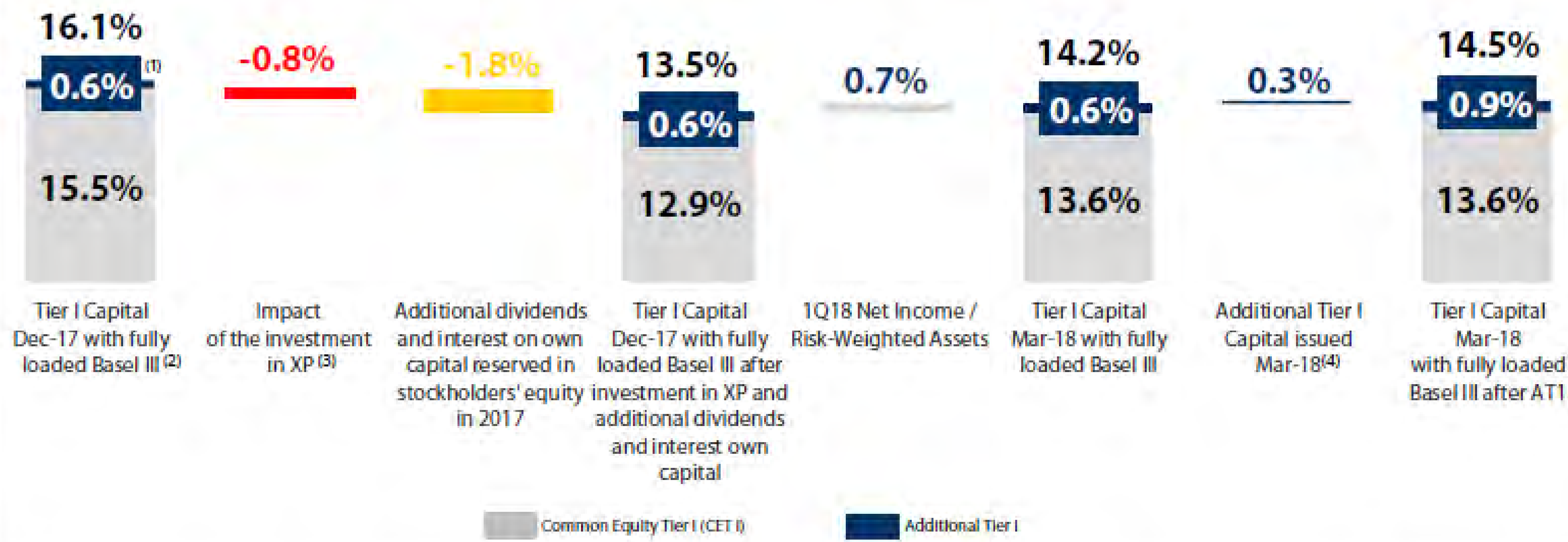
[1] Includes IPTU, IPVA, IOF and other. Does not include PIS, Cofins and ISS; [2] Does not consider overhead allocation.

Employees

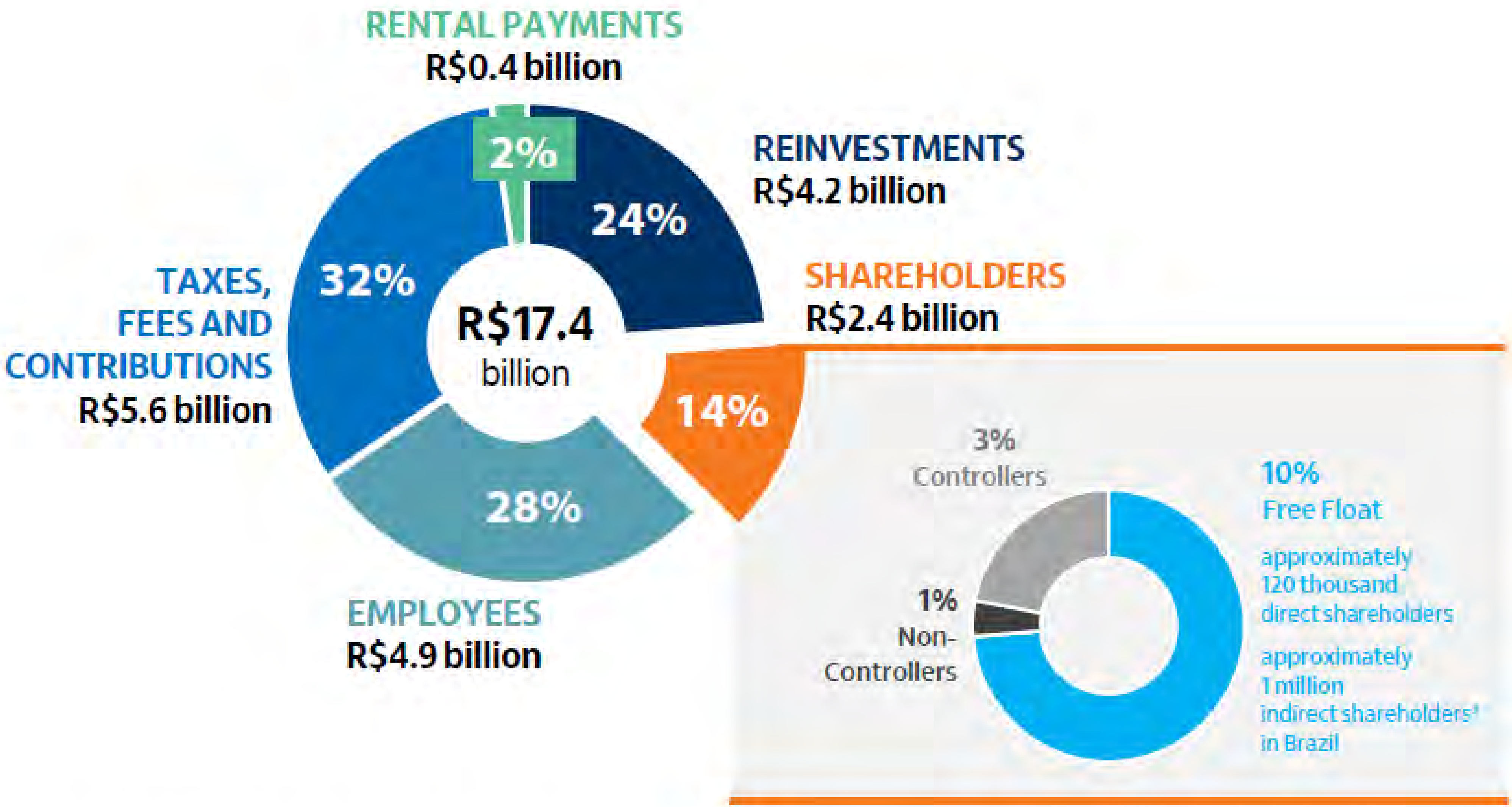
Branches and Client Service Branches



Full application of Basel III rules | March 31, 2018



(1) The impact of 0.6% represents AT1 issued in December 2017 approved by the Central Bank of Brazil in April 18, 2018. (2) Includes deductions of Goodwill, Intangible Assets (generated before and after October 2013), Tax Credits from Temporary Differences and Tax Loss Carryforwards, Pension Fund Assets, Equity Investments in Financial Institutions, Insurance and similar companies, the increase of the multiplier of the amounts of market risk, operational risk and certain credit risk accounts. This multiplier, which was 10.8% in 2017, is at 11.6 nowadays, will be 12.5 in 2019. (3) Based on preliminary information. [4] The impact of 0.3% represents pro forma information of AT1 issued in March 2018, which is pending regulatory approval to be considered as Tier I Capital.



Note: includes recurring net income and the reclassification of hedge tax effects of investments abroad to the financial margin.
* Indirect shareholders are individuals or institutional investors who have indirectly bought our shares through an investment fund.

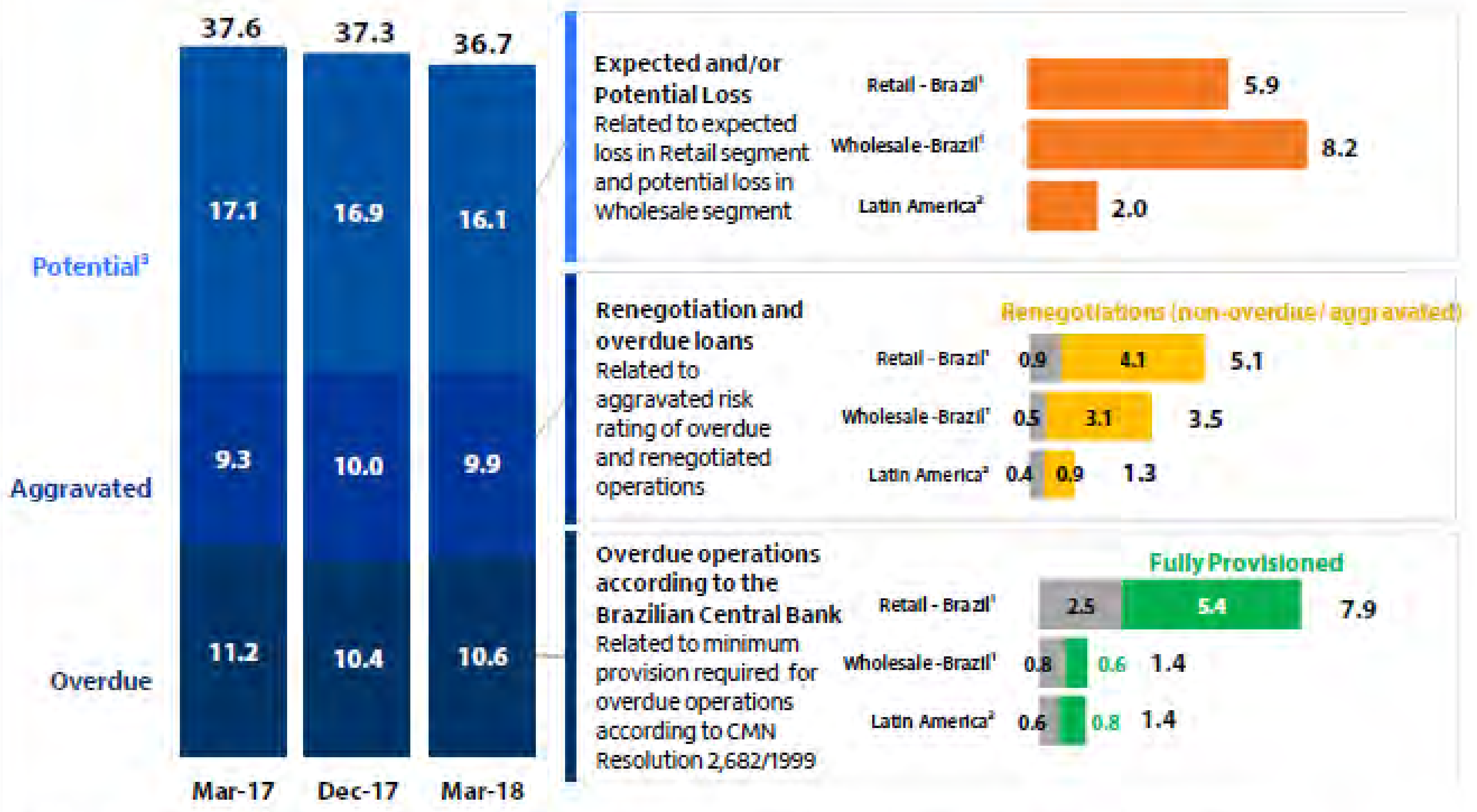
Appendix

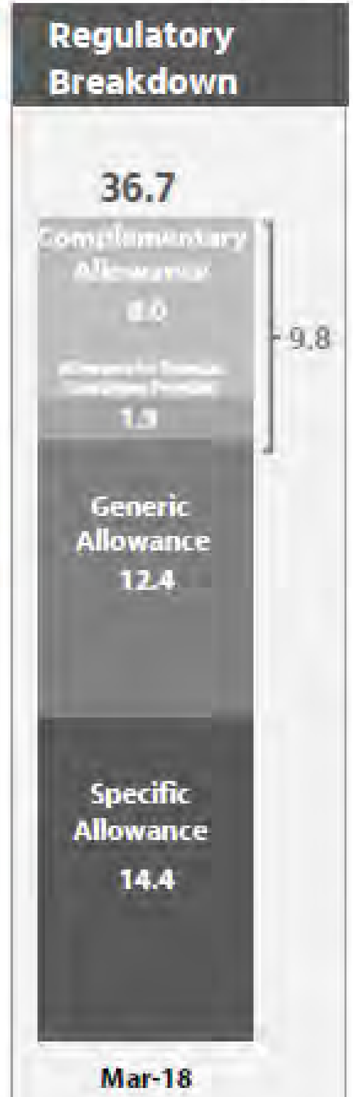
In R$ billions	1Q18 Consolidated	1Q18 Brazil [1]	1Q18 Latin America (ex-Brazil) [2]	4Q17 Consolidated	4Q17 Brazil [1]	4Q17 Latin America (ex-Brazil) [2]	Δ Consolidated	Δ Brazil [1]	Δ Latin America (ex-Brazil) [2]
Operating Revenues	**27.4**	**24.9**	**2.5**	**27.8**	**25.5**	**2.4**	**-1.5%**	**-2.1%**	**4.6%**
Managerial Financial Margin	17.0	15.2	1.8	16.9	15.3	1.6	0.3%	-0.5%	8.2%
Financial Margin with Clients	15.3	13.8	1.5	15.5	14.1	1.4	-1.6%	-2.1%	4.1%
Financial Margin with the Market	1.7	1.4	0.3	1.4	1.2	0.2	20.9%	18.6%	33.1%
Commissions and Fees	8.5	7.9	0.7	8.8	8.1	0.7	-2.8%	-2.9%	-1.7%
Result from Insurance [3]	1.9	1.9	0.0	2.1	2.1	0.0	-10.6%	-10.2%	-28.2%
Cost of Credit	**(3.8)**	**(3.3)**	**(0.5)**	**(4.3)**	**(3.6)**	**(0.7)**	**-11.0%**	**-8.5%**	**-24.7%**
Provision for Loan Losses	(4.1)	(3.6)	(0.6)	(4.5)	(3.8)	(0.7)	-8.3%	-5.9%	-21.0%
Impairment	(0.2)	(0.2)	-	(0.3)	(0.3)	-	-33.7%	-33.7%	-
Discounts Granted	(0.3)	(0.3)	(0.0)	(0.3)	(0.3)	(0.0)	-15.4%	-8.8%	-95.7%
Recovery of Loans Written Off as Losses	0.8	0.7	0.0	0.8	0.8	0.1	-5.8%	-5.5%	-11.1%
Retained Claims	**(0.3)**	**(0.3)**	**(0.0)**	**(0.4)**	**(0.4)**	**(0.0)**	**-25.1%**	**-27.6%**	**40.7%**
Other Operating Expenses	**(13.4)**	**(11.7)**	**(1.7)**	**(14.4)**	**(12.6)**	**(1.7)**	**-6.8%**	**-7.1%**	**-4.7%**
Non-interest Expenses	(11.7)	(10.1)	(1.6)	(12.7)	(11.0)	(1.7)	-7.9%	-8.3%	-4.9%
Tax Expenses and Other [4]	(1.7)	(1.7)	(0.0)	(1.7)	(1.6)	(0.0)	1.6%	1.7%	0.4%
Income before Tax and Minority Interests	**10.0**	**9.7**	**0.3**	**8.9**	**8.9**	**(0.1)**	**12.7%**	**8.6%**	**-659.1%**
Income Tax and Social Contribution	**(3.5)**	**(3.4)**	**(0.1)**	**(2.7)**	**(2.7)**	**0.1**	**29.8%**	**24.5%**	**-183.7%**
Minority Interests in Subsidiaries	**(0.1)**	**(0.1)**	**(0.0)**	**0.1**	**(0.0)**	**0.1**	**-204.7%**	**9.4%**	**-130.3%**
Recurring Net Income	**6.4**	**6.2**	**0.2**	**6.3**	**6.1**	**0.2**	**2.2%**	**1.5%**	**28.9%**

[1] Includes units abroad ex-Latin America.
[2] Latin America information is presented in nominal currency.
[3] Result from Insurance includes the Result from Insurance, Pension Plan and Premium Bonds Operations before Retained Claims and Selling Expenses.
[4] Include Tax Expenses (ISS, PIS, COFINS and other) and Insurance Selling Expenses.

in R$ billions

Allocation of Total Allowance(*) by Type of Risk - Consolidated





[1] Includes units abroad ex-Latin America. [2] Excludes Brazil. [3] Allowance for potential losses includes the provision for financial guarantees provided.
(*) Total allowance includes allowance for financial guarantees provided, which is recorded in liabilities as from March 2017, in accordance with CMN Resolution No. 4,512/16.

We kept unchanged the ranges of our 2018 forecast.

2018 forecast considers Citibank's retail operations. Therefore, 2017 income statement basis for 2018 forecast must consider Citibank's figures in all lines of the income statement and also in the credit portfolio.*

	Consolidated	Brazil [1]
Total Credit Portfolio [2]	From 4.0% to 7.0%	From 4.0% to 7.0%
Financial Margin with Clients	From -0.5% to 3.0%	From -1.0% to 2.5%
Financial Margin with the Market	Between R$4.3 bn and R$5.3 bn	Between R$3.3 bn and R$4.3 bn
Cost of Credit [3]	Between R$12.0 bn and R$16.0 bn	Between R$10.5 bn and R$14.5 bn
Commissions and Fees and Result from Insurance Operations [4]	From 5.5% to 8.5%	From 6.5% to 9.5%
Non-Interest Expenses	From 0.5% to 3.5%	From 0.5% to 3.5%
Effective Tax Rate [5]	From 33.5% to 35.5%	From 34.0% to 36.0%

(1) Includes units abroad ex-Latin America; (2) Includes financial guarantees provided and corporate securities; (3) Composed of Result from Loan Losses, Impairment and Discounts Granted; (4) Commissions and Fees (+) Income from Insurance, Pension Plan and Premium Bonds Operations (-) Expenses for Claims (-) Insurance, Pension Plan and Premium Bonds Selling Expenses; (5) Considers the constitution of new deferred tax assets at a rate of 40%.

(*) For further details, please refer to page 13 of the 1Q18 Management Discussion & Analysis.

ALPARGATAS

Conference Call

Results for 1Q18

Márcio Utsch – CEO
Fabio Leite de Souza – CFO

05/14/2018

ALPARGATAS

Main volumes

ALPARGATAS

Milhões pares	Var. 1T18 x 1T17
Sandals Domestic	33.1%
Sandals Foreign	-20.9%
Sports Shoes Brazil	34.7%
Sports Shoes Argentina	13.3%

Sandals Domestic:

- Volume driven by the good sellout to customers of the indirect channel.
- The growth would have been 6.6% if we add to 1Q17 the 8.8 million of pairs that were recorded in advance in 4Q16.

Sandals Foreign:

Except for LATAM, whose volume grew 9.5%, in the other regions the quantity sold dropped due to:

- Lower volume exported to some distributors served by the EMEA operation;
- Review of the distribution strategy in the U.S. and
- Increased inventories of distributors from some countries in APAC.

Sports shoes Brazil:

- Renewal of the basic and performance lines of Mizuno.
- Increase in the number of models in the new collection.

Sports shoes Argentina:

- Import of shoes of the Topper brand enabled demand to be met for products with higher value added.

3

Net revenue (R$ million)

ALPARGATAS

807.5 → + 11.7% → 902.1

BRAZIL: + 22,9%

- Increase in the billings of Havaianas, Mizuno and Osklen due to the increase in volume and also in the average price of the sandals.
- SSS Havaianas (+2.8%) and Osklen (+6.4%) stores

SANDALS INTERNATIONAL: - 4.4% in Brazilian reais

- The appreciation of the U.S. dollar and the Euro helped the revenue in Brazilian reais, that was lower due to the reduction of the billings in foreign currencies:

VARIAÇÃO DA RECEITA LÍQUIDA EM MOEDAS LOCAIS	1T18 x 1T17
EMEA - euro	-13,0%
EUA - dólar	-9,0%
LATAM - dólar	36,0%
APAC - dólar	-17,4%

ARGENTINA: - 2.8% in Brazilian reais

- Growth of 19% in Argentinean pesos, particularly due to the performance of the Shoe business.
- In Brazilian reais, revenue dropped because of the appreciation of the Brazilian real in relation to the Argentinean peso.

Gross profit (R$ million)

350.2 —— + 16.7% ——> 408.8

Gross Margin	1Q17	1Q18	Change
Consolidated	43.4%	45.3%	190 bps
Brazil	41.6%	46.1%	450 bps
Sandals Domestic	63.7%	65.0%	130 bps
Argentina	24.1%	19.0%	- 510 bps

CHANGES IN GROSS MARGINS

BRAZIL: + 450 bps

- Increased share of the Sandals business in the revenue in Brazil.
- Increase of gross profitability of Havaianas due to industrial improvements changes and lower cost of rubber.

SANDALS INTERNATIONAL: + 130 bps

- Increase of the shares of EMEA and LATAM in the total revenue of the foreign market of sandals in addition to the growth of the gross margins in these regions.

ARGENTINA: - + 510 bps

- Lower plant efficiency and increase in the cost of raw materials, particularly cotton.

EBITDA (R$ millions)

24.9 → - 31.8% → 169.1

EBITDA Margin	1Q17	1Q18	Change
Consolidated	30.7%	18.7%	- 1,200 bps
Brazil	43.2%	14.2%	- 2,900 bps
Sandals Domestic	27.1%	23.5%	-360 bps
Argentina	-2.8%	30.6%	3,340 bps

CHANGES IN EBITDA MARGINS

BRAZIL: - 2,900 bps

- Positive factors in the EBITDA margin in Brazil: Increase in the gross margin and another 470 bps of productivity in operating expenses.
- The recurring EBITDA was 175% higher with a gain of 800 bps in the margin.

SANDALS INTERNATIONAL: -360 bps

- The gain in gross margin did not offset the lower productivity of the General, Selling and Administrative Expenses (SG&A): increase of the investments in Havaianas shops and the structuring of APAC and LATAM.

ARGENTINA: + 3,340 bps

- The sale of a real estate property drove the EBITDA for the quarter. The recurring EBITDA was 58.4% lower.

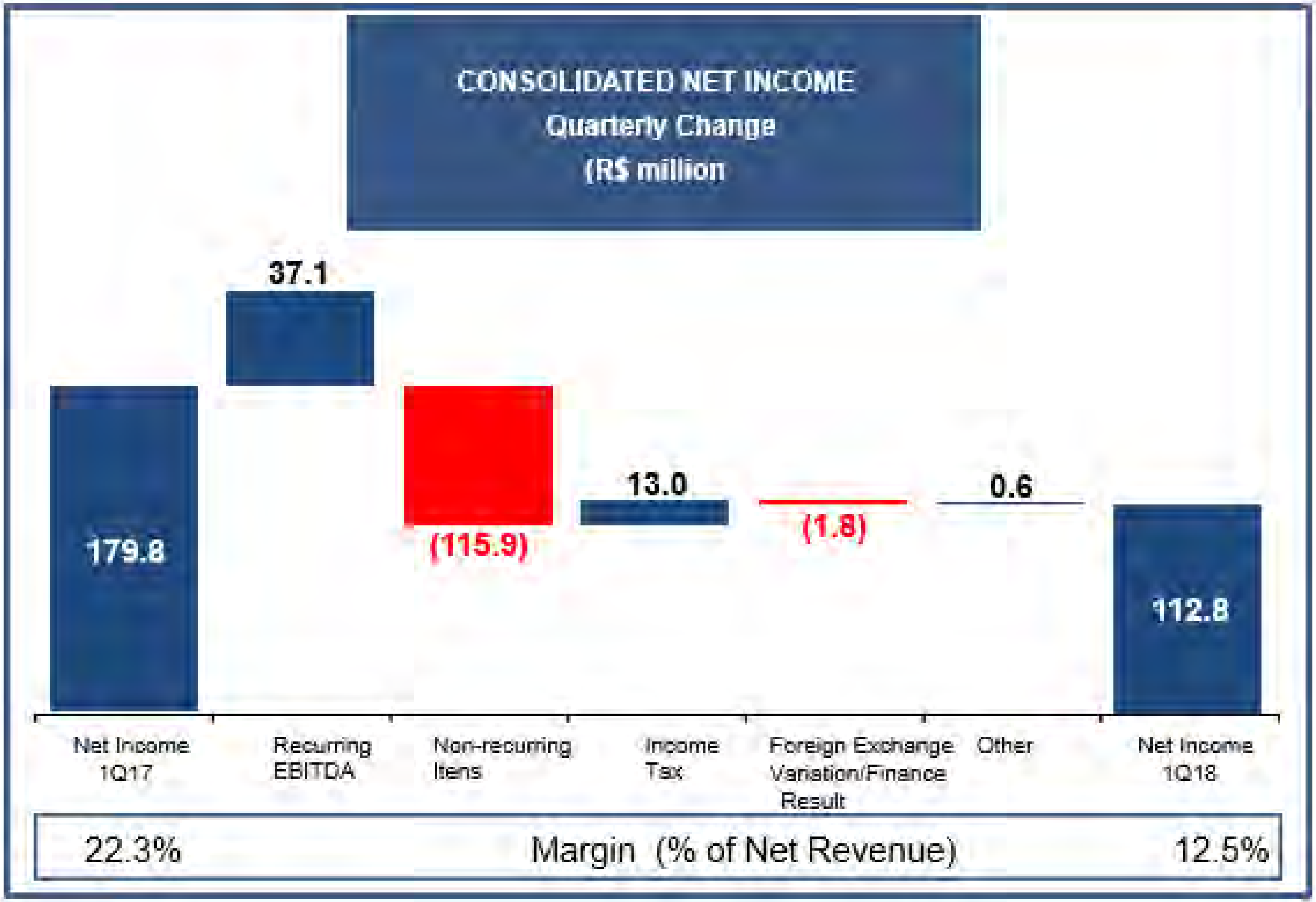
Recurring EBITDA

R$ million	1Q17	1Q18	Changes
EBITDA	247.9	169.1	- 31.8%
EBITDA Margin	30.7%	18.7%	- 120 bps
Balance of other non-recurring revenue (expenses)	155.8 BR: 171.4 AR: (15.6)	39.9 BR: (1.4) AR: 41.3	-74.4%
Recurring EBITDA	92.1	129.2	+ 40.3%
Recurring EBITDA Margin	11.4%	14.3%	290 bps

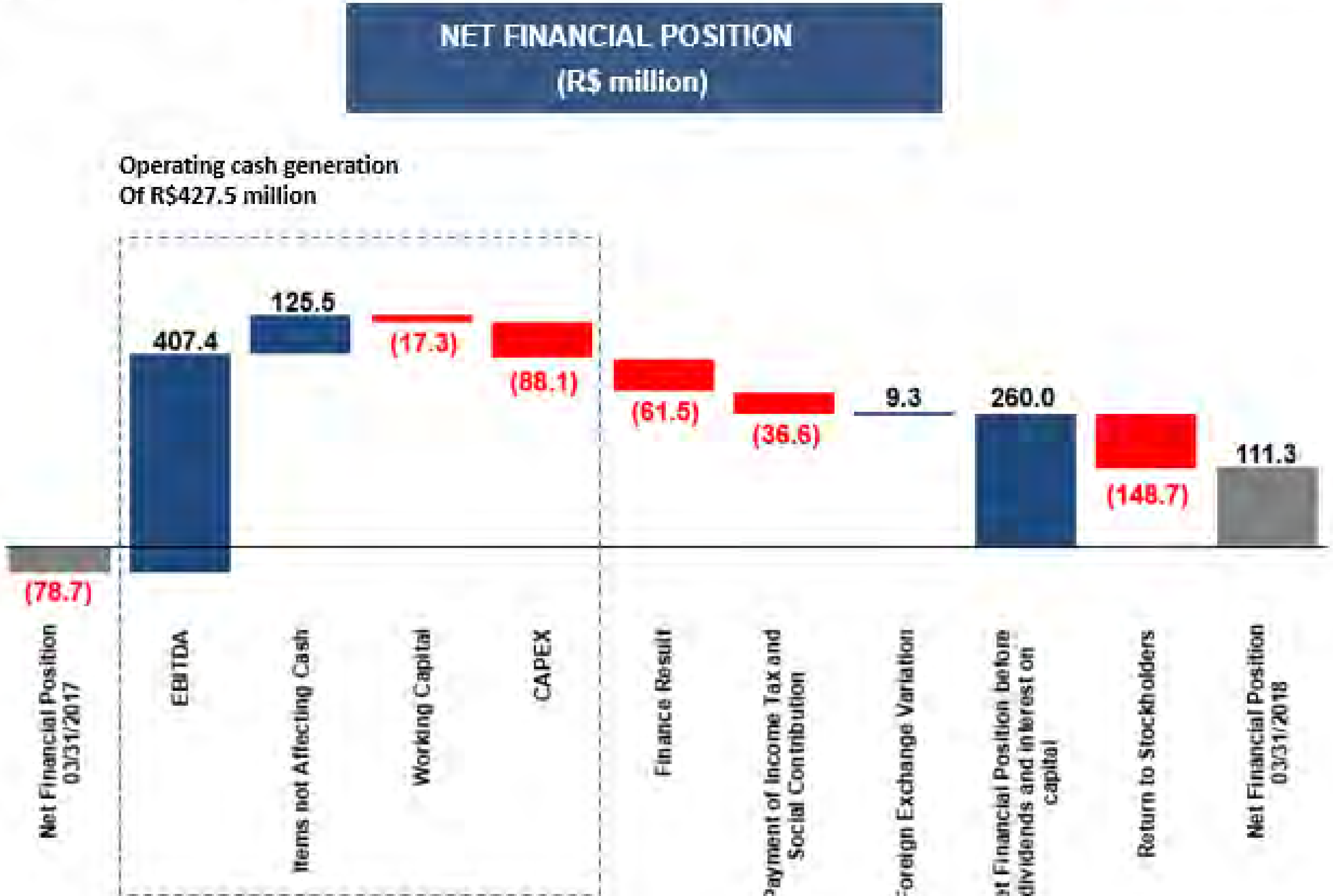
- Reversal of the tax provision on the exclusion of ICMS (State VAT) from the calculation basis of COFINS.

- Sale of a real estate property: headquarters of Alpa Argentina in Buenos Aires.

Net Income (R$ million)



Net Financial Position



Evolution of ALPA4 and return to stockholders

May 09, 2018

Return to Stockholders

- Year 2018: R$73.0 million:
  - R$ 37.7 million paid on April 18
  - R$ 35.3 million to be paid on July 4

Duratex

Earnings Conference

1st Quarter /2018

Duratex

Soluções para melhor viver

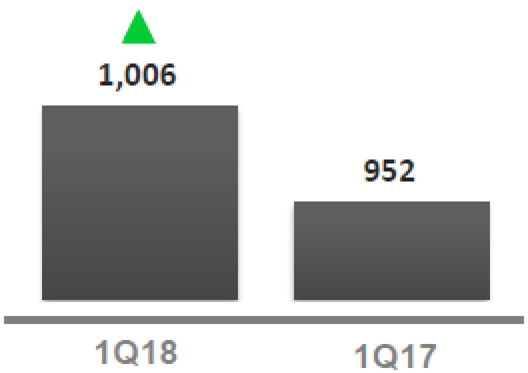
deca | hydra | ceusa | durafloor | duratex

In BRL million

Consolidated Results and Highlights

- ✓ **Sales Gain Traction:** Larger volume and successful price increases in the Wood Division
- ✓ **Duratex Management System (SGD) as a leverage for results:** Controled costs and greater operational efficiency
- ✓ **EBITDA and Net Profit:** Evolution of 23% in EBITDA and BRL 31 million in net profit in the first quarter
- ✓ **Favorable Expecations:** Cautiously optimistic

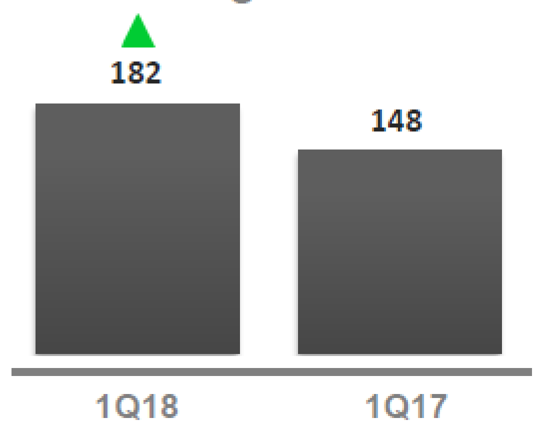
Net Revenue



Gross Margin

1Q18	1Q17
27.3%	24.4%

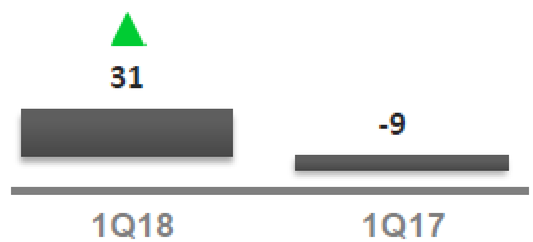
Recurring EBITDA



EBITDA Margin

1Q18	1Q17
18.1%	15.6%

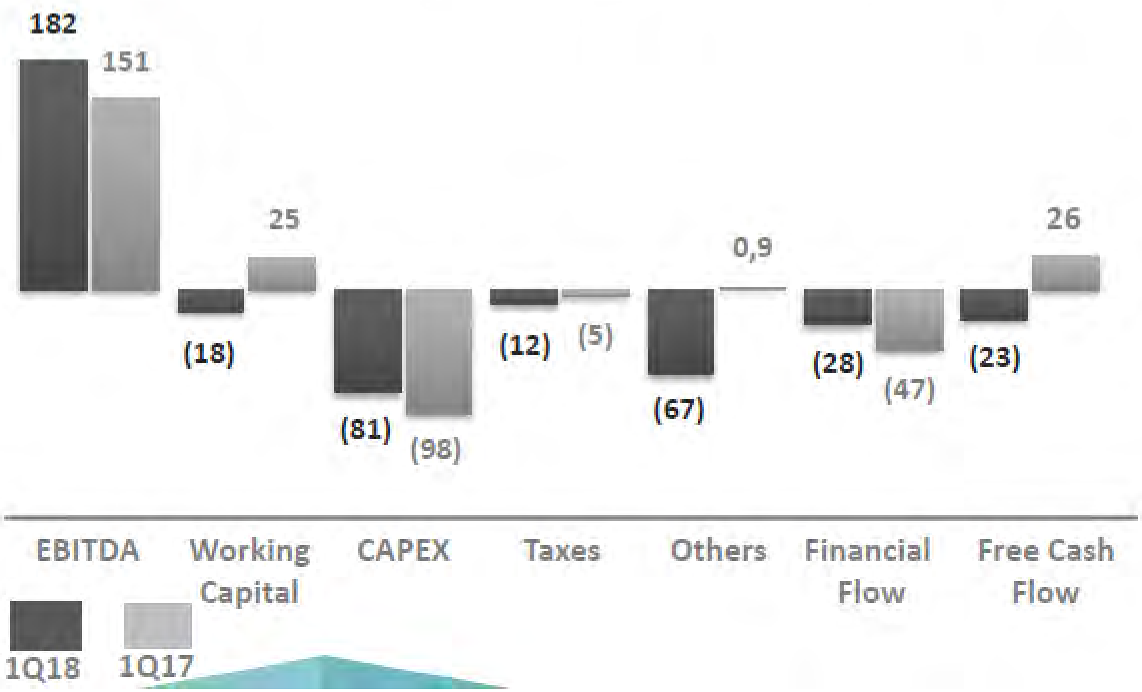
Recurring Net Profit

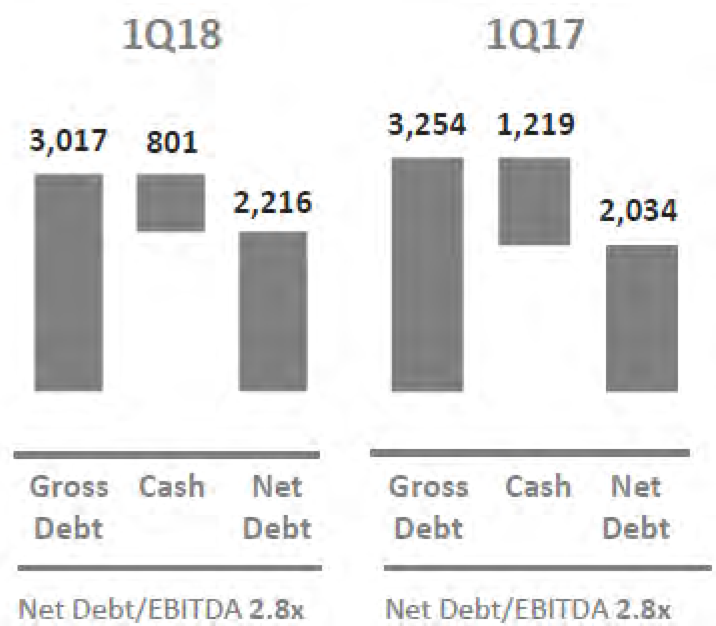


Free Cash Flow and Debt

In BRL million

- ✓ **Greater operational efficiency:** Increase in the generation of EBITDA yoy
- ✓ **Discipline in investments:** Controled investment and focus on sustaining operations
- ✓ **Working Capital on the agenda:** Important evolution and opportunities for improvement in 2018
- ✓ **Others:** Investiments in Viva Decora and Ceusa, distribution of dividents / interest on capital (JCP)



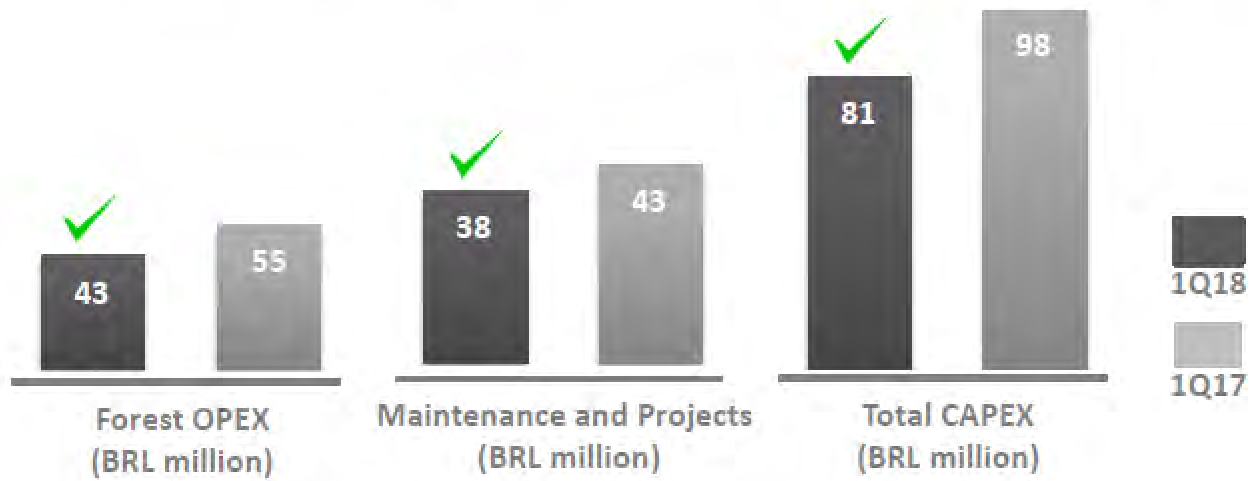


Working Capital and Investments

In BRL million

- ✓ Cash Conversion Cycle reduced in 8 days
- ✓ Efficiency in stock management
- ✓ Lengthening of Days Payable Outstanding

- ✓ Rationalization of investments with a focus on sustaining operations
- ✓ CAPEX forecast for 2018: BRL 465 mi



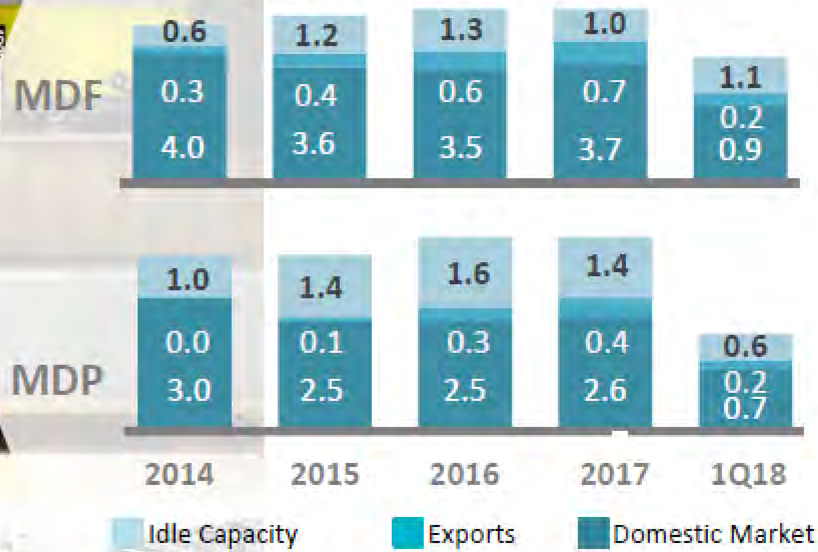
Wood

In BRL million

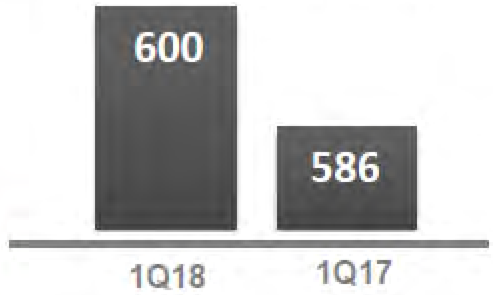
- ✓ **Wood panels on the spotlight:** Improvements in volumes and results
- ✓ **Commercial strategy implemented:** Higher volumes and successful price increases
- ✓ **Industrial Efficiency:** Better operational performance in production units
- ✓ **Gains in SGD:** Costs and expenses under control

Brazilian Panel Market

Source: IBÁ – in millions of m³



Volume ('000 m³)

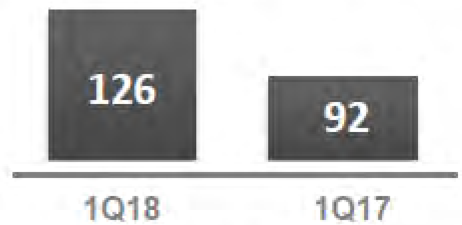


Capacity Utilization	
MDF	66%
MDP	54%
Wood	**60%**

Net Revenue

Gross Margin	
27.0%	20.7%

Recurring EBITDA



EBITDA Margin	
20.1%	15.0%

Reopening of Itapetininga

Production unit temporarily stalled in Dec/15 due to decreasing demand and excess capacity in the market

Itapetininga reopened at the begining of April, producing MDP and MDF in a flexible operational model, being able to accelerate production in the case of higher demand

Productive capacity:
500m^3 of MDF
400m^3 of MDP

BRL 9.5 million of costs involved on the reopening of Itapetininga. It is accounted in the results of the 1Q18

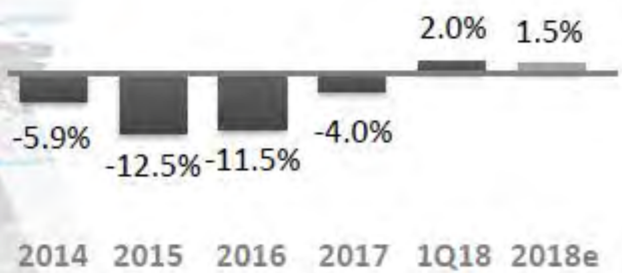
Deca and Hydra

In BRL million

- ✓ **A challenging market:** discreet improvement in construction and heated competition
- ✓ **Fall in sales:** lower sales volume and less noble mix
- ✓ **Recovery throughout the year:** opportunities for 2018

ABRAMAT Index

Source: ABRAMAT



Revenue for the construction materials industry in the domestic market vs the previous year

Volume ('000 items)

Capacity Utilization	
Metals	83%
Ceramics	55%
Deca	**75%**

Net Revenue

Gross Margin

1Q18	1Q17
26.1%	31.0%

Recurring EBITDA

EBITDA Margin

1Q18	1Q17
13.7%	16.5%

Ceramic Tiles

- ✓ **High capacity utilization:** Gains in operational efficiency
- ✓ **Higher than expected performance:** Source of value in this new business front

Volume ('000 m^2)

1Q18	1Q17
1,261	N/A

Capacity Utilization	
Ceramic Tiles	94%

Net Revenue

1Q18	1Q17
44.3	N/A

Gross Margin	
40.1%	N/A

Recurring EBITDA

1Q18	1Q17
10	N/A

EBITDA Margin	
22.9%	N/A

Expo Revestir

- Largest event for building materials and finishes in Latin America
- 62 thousand visitors in 4 days
- Integration of the Ceusa brand
- Outreach to 675 thousand people through social media
- Virtual Reality display

Follow up on Strategic Projects

Sale of Installation and Equipment Dedicated to the Production of Thin Wood Fiber Board

- Transaction submitted to CADE (Administrative Council of Economic Defense);
- Awaiting approval.

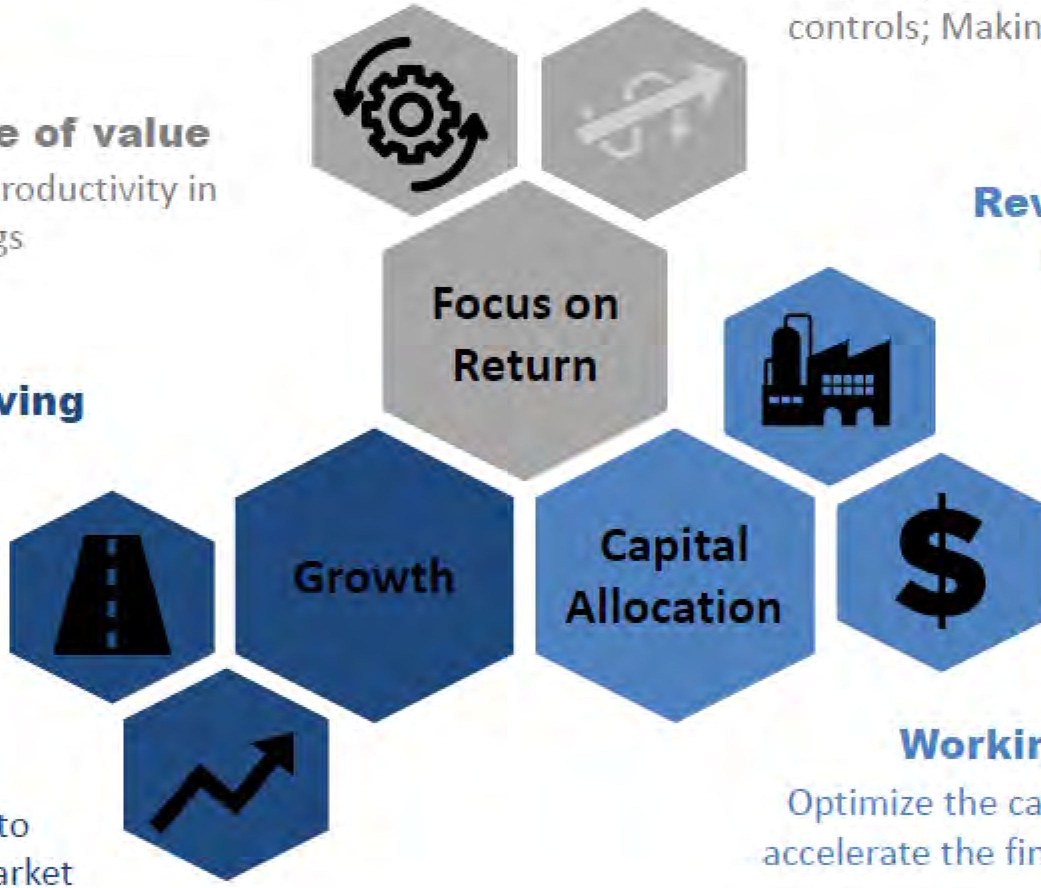
Sale of Land and Forests

- CADE approved the first tranche;
- Transação took place on the 2Q18, partial cash has already been received;
- Awaiting Suzano’s descision regarding the 2nd tranche.

Our Strategy

Streamline and simplify
Simpler processes, with more efficient controls; Making Duratex more dynamic

SGD as a leverage of value
Focus on the increase of productivity in operations and cost savings



Revision of asset base
Deep analysis of the value generation potential of Duratex's assets

Solutions for better living
- Digital transformation
- Solutions for living spaces
- Water solutions
- Forestry solutions

Working capital and capex
Optimize the cash generation potential and accelerate the financial deleveraging process

Operational leverage
Flexible operations, prepared to capture the rebound in the market activity

Elekeiroz

Strategic Movement: Alienation of Elekeiroz Shareholding Control

Alienation of total shares of Elekeiroz – In line with its investments portfolio review strategy, on April 26, 2018, Itaúsa announced that it had entered into a share purchase and sales agreement with Kilimanjaro Brasil Partners I B - Fundo de Investimento em Participações Multiestratégia Investimento no Exterior, which funds arise from entities managed by H.I.G. Capital LLC, aimed at selling the total shares of Elekeiroz held by Itaúsa.

Alienation of Elekeiroz Shareholding Control:

Value of Transaction was R$160 million

The share sell price will be reduced from the company's net indebtedness, multiplied by the ownership interest held by Itaúsa in Elekeiroz at the closing date

The share sell value may be **supplemented**, conditioned on:

(a) the performance or sale of certain Elekeiroz’ assets, including non-operational property;

(b) receiving certain surplus assets and having a successful outcome in certain lawsuits; and

(c) the fund ultimately reaching a certain minimum return rate.

This deal will be closed subject to meeting certain conditions precedent customary in such transactions, and it is not expected to give rise to significant effects in Itaúsa's net income in this fiscal year.